

LIBERTY CORP
Form 8-K
February 03, 2004

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SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 8-K
CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported) February 3, 2004

The Liberty Corporation

(Exact name of Registrant as Specified in Charter)

South Carolina

1-5846

57-0507055

(State or Other Jurisdiction
of Incorporation)

(Commission File
Number)

(IRS Employer
Identification No.)

135 South Main Street, Greenville, SC

29601

(Address of Principal Executive Offices)

(Zip Code)

Registrant's telephone number, including area code (864) 241-5400

n/a

(Former Name or Former Address, if Changed Since Last Report)

ITEM 12. DISCLOSURE OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

[LIBERTY CORPORATION LETTERHEAD]

For further information: Howard Schrott, 864-241-5400

LIBERTY CORPORATION REPORTS FOURTH QUARTER RESULTS

Greenville, SC (February 3, 2004) The Liberty Corp. (NYSE: LC) today reported financial results for the fourth quarter and year ended December 31, 2003. Liberty owns and operates 15 network-affiliated television stations along with other ancillary businesses.

Earnings, before the cumulative effect of a change in accounting principle, for the quarter were \$0.40 per diluted share compared with \$0.66 per diluted share for the same period of the prior year. For the year, the Company reported earnings, before the cumulative effect of a change in accounting principle, of \$1.24 per diluted share compared with \$1.68 per diluted share for the prior year. For the

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quarter and year, operating income was \$12.5 million and \$38.6 million, respectively, compared with \$19.9 million and \$52.2 million, respectively, in the prior-year periods.

For the quarter, net revenue was \$55.6 million compared with \$61.9 million for the prior year, a difference of ten percent. This decline was principally due to a decrease of approximately \$10.5 million of political advertising from the same quarter last year. Broadcast operating profit for the quarter was \$25.0 million, compared with \$30.5 million in the prior year, a decrease of 18 percent. For the year, net revenue was \$200.3 million compared with \$206.7 million in the prior year, a decrease of three percent, while broadcast operating profit was \$80.0 million, a decrease of eleven percent from the prior year. These declines in net revenue and broadcast operating profit are principally due to a decrease of approximately \$16.6 million of political revenue in the prior year. A reconciliation of broadcast operating profit to operating income is presented below.

We close 2003 with strong results, said Hayne Hipp, Chief Executive Officer of Liberty. Despite the absence of a record amount of political revenue in 2002, our market-leading stations rose to the challenge. Our core local and national business, excluding political, was up six percent for the quarter and four percent for the year. We usher in 2004 with anticipation of an influx of revenue related to the upcoming elections, the Olympics and, most important, increased demand from growth in the general economy.

Broadcast operating profit, a measurement of earnings, (previously referred to as broadcast cash flow in prior Company releases) is used by the Company to evaluate the operating performance of its media properties, and is not a measure of financial performance under generally accepted accounting principles (GAAP). Broadcast operating profit is not a standardized measure and may be calculated in a number of ways. Liberty defines broadcast operating profit as operating income plus depreciation and amortization, net losses on disposed assets, cash earned in excess of revenue recorded on network affiliation contracts, non-cash compensation, and corporate cash expenses.

A major group broadcaster, Liberty owns fifteen network-affiliated television stations, including eight NBC affiliates (WAVE-TV, Louisville, KY; WIS-TV, Columbia, SC; WLBT-TV, Jackson, MS; WFIE-TV, Evansville, IN; WSFA-TV, Montgomery, AL; KCBD-TV, Lubbock, TX; WALB-TV, Albany, GA and KPLC-TV, Lake Charles, LA); five ABC affiliates (KLTN-TV, Tyler, TX; KTRE-TV, the satellite affiliate of KLTN in Lufkin, TX; WLOX-TV, Biloxi, MS; WWAY-TV, Wilmington, NC and KAIT-TV, Jonesboro, AR); and two CBS affiliates (WTOL-TV, Toledo, OH and KGBT-TV, Harlingen, TX).

For further information about Liberty, visit the corporate website, <http://www.libertycorp.com>

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The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements. Certain information contained herein or in any other written or oral statements made by, or on behalf of the Company, is or may be viewed as forward-looking. The words "expect," "believe," "anticipate" or similar expressions identify forward-looking statements. Although the Company has used appropriate care in developing any such forward-looking information, forward-looking information involves risks and uncertainties that could significantly impact actual results. These risks and uncertainties include, but are not limited to, the following: changes in national and local markets for television advertising; changes in general economic conditions, including the performance of financial markets and interest rates; competitive, regulatory, or tax changes that affect the cost of or demand for the Company's products; and adverse litigation results. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future developments, or otherwise.

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THE LIBERTY CORPORATION
Income Statement Information

| | Three Months Ended December 31, | | Twelve Months Ended December 31, | |
|--|------------------------------------|----------|-------------------------------------|-------------|
| | 2003 | 2002 | 2003 | 2002 |
| <i>(In 000's, except per share data)</i> | | | | |
| (Unaudited) | | | | |
| REVENUES | | | | |
| Station revenues (net of commissions) | \$51,125 | \$57,183 | \$184,636 | \$190,452 |
| Cable advertising and other revenues | 4,489 | 4,698 | 15,648 | 16,226 |
| Net revenues | 55,614 | 61,881 | 200,284 | 206,678 |
| EXPENSES | | | | |
| Operating expenses | 32,137 | 31,500 | 121,642 | 115,979 |
| Amortization of program rights | 1,978 | 1,739 | 7,214 | 7,281 |
| Depreciation and amortization of intangibles | 4,882 | 4,419 | 18,462 | 17,762 |
| Corporate, general, and administrative expenses | 4,133 | 4,295 | 14,382 | 13,481 |
| Total operating expenses | 43,130 | 41,953 | 161,700 | 154,503 |
| Operating income | 12,484 | 19,928 | 38,584 | 52,175 |
| Net investment income (loss) | (274) | 503 | (348) | 616 |
| Income before income taxes | 12,210 | 20,431 | 38,236 | 52,791 |
| Provision for income taxes | 4,579 | 7,541 | 14,339 | 19,796 |
| Income before the cumulative effect of a change in accounting principle | 7,631 | 12,890 | 23,897 | 32,995 |
| Cumulative effect of a change in accounting principle | | | | (47,388) |
| Net income (loss) | \$ 7,631 | \$12,890 | \$ 23,897 | \$ (14,393) |
| DILUTED EARNINGS (LOSS) PER SHARE: | | | | |
| Diluted earnings before the cumulative effect of a change in accounting principle per common share | \$ 0.40 | \$ 0.66 | \$ 1.24 | \$ 1.68 |
| Cumulative effect of a change in accounting principle | | | | (2.41) |
| Diluted earnings (loss) per common share | \$ 0.40 | \$ 0.66 | \$ 1.24 | \$ (0.73) |
| Weighted average common dilutive shares | 19,176 | 19,517 | 19,248 | 19,694 |
| Actual common and common equivalent shares outstanding at end of period | 18,931 | 19,423 | 18,931 | 19,423 |
| SELECTED BALANCE SHEET DATA: | | | | |
| Cash and cash equivalents | | | \$ 62,177 | \$ 67,917 |
| Debt outstanding | | | \$ | \$ |
| RECONCILIATION OF OPERATING INCOME TO BROADCAST OPERATING PROFIT: | | | | |
| Operating income per income statement | \$12,484 | \$19,928 | \$ 38,584 | \$ 52,175 |

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| | | | | |
|---|-------------------|-------------------|-------------------|-------------------|
| Add: | | | | |
| Depreciation and amortization | 4,882 | 4,419 | 18,462 | 17,762 |
| Adj. for network compensation due vs. accrued | 1,227 | 1,233 | 4,926 | 4,932 |
| Net loss on disposals | 1,881 | 227 | 2,160 | 304 |
| Non-cash compensation | 670 | 647 | 3,426 | 2,501 |
| Corporate cash expenses | 3,815 | 3,997 | 12,449 | 12,391 |
| | <u> </u> | <u> </u> | <u> </u> | <u> </u> |
| Broadcast operating profit | \$24,959 | \$30,451 | \$ 80,007 | \$ 90,065 |
| | <u> </u> | <u> </u> | <u> </u> | <u> </u> |

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE LIBERTY CORPORATION

By: /s/ Martha Williams

Name: Martha Williams

Title: Vice President, General Counsel and Secretary

February 3, 2004