RELIANCE STEEL & ALUMINUM CO Form 8-K/A September 16, 2005

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### FORM 8-K/A CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 1, 2005

### RELIANCE STEEL & ALUMINUM CO.

(Exact name of registrant as specified in its charter)

**California** (State or other jurisdiction of

incorporation)

001-13122

95-1142616

(Commission File Number)

(I.R.S. Employer Identification Number)

350 S. Grand Ave., Suite 5100 Los Angeles, CA 90071

(Address of principal executive offices)

(213) 687-7700

(Registrant s telephone number, including area code)

### Not applicable.

(Former name or former address, if changed since last

report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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### Item 2.01 Completion of Acquisition or Disposition of Assets.

On July 8, 2005, the Registrant filed a Current Report on Form 8-K with the Securities and Exchange Commission to report the acquisition of all of the outstanding securities of Chapel Steel Corp., a Pennsylvania corporation ( Chapel Steel ), as described below. At the time of the filing certain financial statements were not available and, accordingly, were not filed with the Current Report. The Registrant is filing this Amendment to include in the Current Report those financial statements and the pro forma financial information required to be filed under Item 9.01.

Effective July 1, 2005, the Registrant, through its wholly-owned subsidiary RSAC Management Corp., a California corporation (RSAC), acquired all of the outstanding securities of Chapel Steel. Chapel Steel will be operated as a wholly-owned subsidiary of RSAC. RSAC paid an aggregate purchase price of \$94.2 million in cash to James R. Sutow, Jerry Sutow, as Trustee under the Revocable Agreement of Trust of Jerry Sutow dated July 18, 2002, and Rita Sutow, as Trustee under the Revocable Agreement of Trust of Rita Sutow dated July 18, 2002 (collectively, Sellers), and assumed Chapel Steel s debt of approximately \$16.8 million. A portion of the purchase price will be retained in escrow for a certain period of time in connection with the indemnification provisions in the Stock Purchase Agreement dated as of May 31, 2005 by and among the Registrant, RSAC, Sellers, and Chapel Steel.

Chapel Steel is headquartered in Springhouse (Philadelphia), Pennsylvania. Chapel Steel processes and distributes carbon and alloy steel plate products from five (5) facilities in Pottstown (Philadelphia), Pennsylvania; Bourbonnais (Chicago), Illinois; Houston, Texas; Birmingham, Alabama; and Portland, Oregon. Chapel Steel also warehouses and distributes its products in Cincinnati, Ohio and Hamilton, Ontario, Canada. Chapel Steel s net sales for the fiscal year ended December 31, 2004 were approximately \$273 million. Chapel Steel will continue to engage in the same business at the same locations as prior to the acquisition.

Prior to the closing of the acquisition, neither Sellers nor the officers or directors of Chapel Steel were affiliated with or related to Registrant or RSAC in any way. The purchase price was determined by negotiations between Registrant and RSAC, on the one hand, and Sellers and Chapel Steel, on the other. To fund the purchase price and the repayment of debt, the Registrant and RSAC drew on their syndicated bank revolving line of credit established June 22, 2005 with Bank of America, N.A. as administrative agent, and 15 banks as lenders under this syndicated credit facility. Sellers and/or the officers or directors of Chapel Steel, through various entities, own a portion of the real property on which Chapel Steel s facilities are located.

### Item 9.01 Financial Statements and Exhibits.

- (a) Financial Statements of Businesses Acquired.
  - (1) Chapel Steel Corp. and Affiliate s audited consolidated balance sheet at December 31, 2004 and audited consolidated statements of income and retained earnings, and cash flows for the year then ended and notes thereto and Report of Independent Auditors attached as Exhibit 99.2 and incorporated herein by reference.
  - (2) Chapel Steel Corp. and Affiliates audited consolidated balance sheet at June 30, 2005 and audited consolidated statements of operations, changes in shareholders equity, members equity and partners capital (deficit), and cash flows for the six months ended June 30, 2005 and notes thereto and Report of Independent Auditors attached as Exhibit 99.3 and incorporated herein by reference.
- (b) Pro Forma Financial Information.

The following unaudited pro forma combined financial statements and related notes have been prepared to illustrate the effect of the acquisition of Chapel Steel on the Registrant s financial statements.

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The unaudited pro forma combined balance sheet assumes that the acquisition was completed as of June 30, 2005 and the unaudited pro forma combined statements of income as of June 30, 2005 and December 31, 2004 assume that the acquisition was completed at the beginning of each respective period. The pro forma information is based upon the historical consolidated financial statements of the Registrant and the historical consolidated financial statements of Chapel Steel, giving effect to the acquisition under the purchase method of accounting and the assumptions, estimates and adjustments described in the notes to the unaudited pro forma combined financial statements. The assumptions, estimates and adjustments are preliminary and have been made solely for the purposes of developing such pro forma information.

The unaudited pro forma financial statements are presented for illustrative purposes only and are not necessarily indicative of the consolidated financial position or consolidated results of operations of the Registrant that would have been reported had the acquisition occurred on the date indicated, nor do they represent a forecast of the consolidated financial position of the Registrant at any future date or the consolidated results of operations of the Registrant for any future period. Furthermore, no effect has been given in the unaudited pro forma combined statements of income for operating benefits that may be realized through the combination of the entities. Amounts allocated to the assets and liabilities of Chapel Steel are based on their estimated fair market values as of the acquisition closing date. The purchase price allocation for this acquisition has not been finalized, pending completion of valuations of real and personal property and intangibles. The unaudited pro forma combined financial statements, including the notes thereto, should be read in conjunction with the historical consolidated financial statements, including the notes thereto, and management s discussion and analysis of financial condition and results of operations of the Registrant included in the Registrant s Annual Report on Form 10-K for the year ended December 31, 2004 and in the Registrant s Form 10-Q for the three and six months ended March 31, 2005 and June 30, 2005, respectively, all filed with the Securities and Exchange Commission, and the historical financial statements, including the notes thereto, of Chapel Steel Corp. and Affiliates, included herein as Exhibits 99.2 and 99.3. In addition, consideration should be given to those risk factors discussed in the Registrant s Annual Report on Form 10-K which could affect the Registrant s results and over which the Registrant has no control.

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# Reliance Steel & Aluminum Co. Unaudited Pro Forma Combined Balance Sheet As of June 30, 2005

(In thousands)

### Pro Forma Adjustments

	1 to Forma Aujustinents											
		Reliance Steel & Aluminum	Chapel Steel Corp. &		Net Assets not		Pro Forma		Total Adjustments		Pro Forma Combined	
		Co.		Affiliates		Purchased		ustments				
•						A		В				
Assets												
Cash and cash	\$	16,210	\$	589	\$	(588)(1)	\$		\$	(588)	\$	16 211
equivalents Accounts	Ф	10,210	Ф	309	Ф	(300)(1)	Ф		Ф	(300)	Ф	16,211
receivable, net		362,030		24,550								386,580
Inventories		369,665		26,261								395,926
Prepaids and		307,003		20,201								373,720
other current												
assets		15,183		605		(35)(1)				(35)		15,753
Deferred income		13,103		002		(55)(1)				(33)		10,700
taxes		24,592										24,592
		,										,
Total current												
assets		787,680		52,005		(623)				(623)		839,062
Property, plant												
and equipment												
Land		58,887		1,400		(1,400)(1)				(1,400)		58,887
Buildings		262,917		9,171		(2,296)(1)		(1,714)(1)		(4,010)		268,078
Machinery &												
equipment		383,521		5,682		(559)(1)		(1,214)(1)		(1,773)		387,430
Accumulated		(-										(= 1= = = = )
depreciation		(247,383)		(4,767)		656(1)		4,111(1)		4,767		(247,383)
		457.042		11 406		(3,599)		1 102		(2.416)		467.010
		457,942		11,486		(3,399)		1,183		(2,416)		467,012
Goodwill		341,780						73,301(2)		73,301		415,081
Other assets		29,670		302		(124)(1)		1,100(3)		976		30,948
Other assets		27,070		302		(124)(1)		1,100(3)		710		30,740
Total assets	\$	1,617,072	\$	63,793	\$	(4,346)	\$	75,584	\$	71,238	\$	1,752,103
	_	-,,	_	00,770	_	(1,211)	_	,	_	,	_	-,,
Liabilities & Shareholders												
Equity												
Accounts payable	\$	157,446	\$	15,622	\$		\$		\$		\$	173,068

Accrued expenses Accrued		19,066		2,122		(30)(1)				(30)		21,158
compensation and retirement costs		36,922										36,922
Accrued insurance costs		24,502										24,502
Deferred income taxes Current maturities of		138										138
long-term debt		48,525		17,745		(975)(1)		(16,770)(4)		(17,745)		48,525
Total current liabilities Long-term debt		286,599 325,475		35,489 7,582		(1,005) (7,582)(1)		(16,770) 110,970(4)		(17,775) 103,388		304,313 436,445
Capital lease obligations						6,347(1)				6,347		6,347
Other long-term liabilities		15,435										15,435
Deferred income taxes Minority interest		55,613 13,882										55,613 13,882
Commitments and contingencies Common stock Additional		320,402		1				(1)(5)		(1)		320,402
paid-in capital Treasury stock, at				207				(207)(5)		(207)		
cost Members equity Partners capital				(121) 802 562		(802)(1) (562)(1)		121(5)		121 (802) (562)		
Retained earnings Accumulated other		599,145		19,271		(742)(1)		(18,529)(5)		(19,271)		599,145
comprehensive income		521										521
Total shareholders equity		920,068		20,722		(2,106)		(18,616)		(20,722)		920,068
Total liabilities and shareholders	Φ.	1 (17 072	¢	(2.702	ф	(4.246)	¢.	75.504	Φ.	71.000	Φ.	1.750.100
equity	\$	1,617,072	\$	63,793	\$	(4,346)	\$	75,584	\$	71,238	\$	1,752,103
						4						

# Reliance Steel & Aluminum Co. Unaudited Pro Forma Combined Statement of Income For the Six Months Ended June 30, 2005

(In thousands except share and per share amounts)

Pro	Forma	Adjustments

	Dallamas	Chanal	110 Forma Aujustments									
	Reliance Steel	Chapel Steel	NI 4									
	& Aluminum Co.	Corp. & Affiliates	Net Assets not Purchased	Pro Forma Adjustments B	Total Adjustments	Pro Forma Combined						
Net sales Other income, net	\$ 1,628,249 1,364		\$ (245) (3		\$ (245)	\$ 1,764,957 1,364						
	1,629,613	136,953	(245)		(245)	1,766,321						
Costs and expenses: Cost of sales (exclusive of depreciation and amortization												
shown below) Warehouse, delivery, selling, general and	1,190,078	110,198				1,300,276						
administrative Compensation programs related	245,353	11,453	535 (1	)	535	257,341						
to sale  Depreciation and		20,887		(20,887) (6)	(20,887)							
amortization	23,269	433	3 (1	157 (7)&(8	3) 160	23,862						
Interest expense Gain on sale of	12,507	330	14 (1	2,031 (9)	2,045	14,882						
property		(320)	320 (1	)	320							
	1,471,207	142,981	872	(18,699)	(17,827)	1,596,361						
Income before minority interest												
and income taxes Minority interest	158,406 (4,516)		(1,117)	18,699	17,582	169,960 (4,516)						
Income from continuing	153,890	(6,028)	(1,117)	18,699	17,582	165,444						

operations before income taxes Provision for income taxes	58,478			4,391(10)	4,391	62,869
Net income	\$ 95,412	\$ (6,028)	\$ (1,117)	\$ 14,308	\$ 13,191	\$ 102,575
Income from continuing operations diluted	1\$ 2.89					\$ 3.11 (11)
Weighted average shares outstanding diluted	33,023,552					33,023,552 (11)
Income from continuing operations basic	\$ 2.90					\$ 3.12 (11)
Weighted average shares outstanding basic	32,848,990					32,848,990 (11)
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# Reliance Steel & Aluminum Co. Unaudited Pro Forma Combined Statement of Income For the Year Ended December 31, 2004

(In thousands except share and per share amounts)

	Reliance Steel & Aluminum		Chapel Steel Corp. &			Pro Forma	Pro Forma			
Net sales Other income, net	\$	<b>Co.</b> 2,943,034 4,168	\$	<b>Affiliate</b> 273,469	Ad \$	justments	\$	Combined 3,216,503 4,168		
		2,947,202		273,469				3,220,671		
Operating expenses: Cost of sales (exclusive of depreciation and amortization shown below) Warehouse, delivery, selling,		2,110,848		177,041				2,287,889		
general and administrative		483,887		36,530				520,417		
Depreciation and amortization		44,627		969		315 (7)&(8)		45,911		
Interest expense		28,690		681		3,429 (9)		32,800		
-		2,668,052		215,221		3,744		2,887,017		
Income before minority interest and income taxes Minority interest		279,150 (9,182)		58,248		(3,744)		333,654 (9,182)		
Income from continuing operations before income taxes Provision for income taxes		269,968 100,240		58,248		(3,744) 20,221 (10)		324,472 120,461		
Net income	\$	169,728	\$	58,248	\$	(23,965)	\$	204,011		
Income from continuing operations diluted	\$	5.19					\$	6.24 (11)		
Weighted average shares outstanding diluted		32,675,379						32,675,379 (11)		
Income from continuing operations basic	\$	5.23					\$	6.28 (11)		

Weighted average shares

outstanding basic 32,480,101 32,480,101 (11)

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# Reliance Steel & Aluminum Co. Notes to Unaudited Pro Forma Combined Financial Statements

A. To adjust the Chapel Steel consolidated financial statements for partnerships not purchased by the Registrant: (1) Prior to the Registrant s acquisition of Chapel Steel, four partnership entities were consolidated in Chapel Steel s financial statements in accordance with the provisions of Financial Accounting Standards Board Interpretation No. 46R, *Consolidation of Variable Interest Entities (FIN 46R)*. These partnerships were controlled by the majority shareholder of Chapel Steel and certain of its employees. The partnerships own real property that is leased to Chapel Steel and other third parties. The partnerships were not part of the net assets acquired. However, the capital leases related to these partnerships were acquired. The Registrant does not expect to consolidate the partnerships going forward and therefore, has eliminated the partnership assets, liabilities and the results of their operations and included the related capital lease assets and obligations along with the income statement effects of these capital leases in the proforma financial statements.

The Statement of Income of Chapel Steel for the year ended December 31, 2004 consolidated only one of these four entities. Because the impact of this consolidation was immaterial to the Chapel Steel Statement of Income for the year ended December 31, 2004, no adjusting entries were made to the Pro Forma Combined Statement of Income for this period.

- B. To reflect all other pro forma adjustments for the acquisition of Chapel Steel:
- (1) To record the estimated fair values of real and personal property based upon preliminary estimates. The values of these assets are subject to adjustments upon completion of third party valuations. The Registrant does not expect the impact of such valuation adjustments to be significant. Any change in values of these assets will offset the estimated goodwill amount in Note 2 and will impact the estimated pro forma depreciation expense in Note 7.
- (2) To record the estimated excess purchase price over the fair value of assets acquired and liabilities assumed as goodwill. Goodwill is not amortized but is tested for impairment at least annually. The goodwill amount will be adjusted for any changes in asset or liability fair values or other adjustments from purchase accounting.
- (3) To record the estimated fair values of identifiable intangible assets relating to certain customer relationships or other intangible assets from the acquisition based upon preliminary estimates. The values of these assets are subject to adjustments upon completion of a third party valuation. The Registrant does not expect the impact of such valuation adjustments to be significant. Any change in values of these assets will offset the estimated goodwill amount in Note 2 and will impact the estimated pro forma amortization expense in Note 8.
- (4) To reflect the borrowings under the Registrant's Credit Agreement to fund the purchase price of \$94.2 million and the payoff of Chapel Steel's revolving credit facility balance of \$16.8 million on July 1, 2005. The Credit Agreement matures June 22, 2010.
- (5) To eliminate the equity of the business acquired as of the date of acquisition.
- (6) To adjust for the pro forma effect of bonuses paid to key executives of Chapel Steel resulting from its acquisition by Reliance. The purchase of 100% of Chapel Steel s stock triggered a change of ownership control provision as defined in the executive compensation plan adopted by Chapel Steel on May 25, 2005.
- (7) To reflect the pro forma effect on depreciation expense of the write-up of plant and equipment to their estimated fair market value at the date of the acquisition. The amount of this adjustment may change as the values of the underlying third-party asset valuations are finalized. The Registrant does not expect the impact of such adjustments to be significant.

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- (8) To reflect the pro forma amortization of identifiable intangible assets related to certain customer relationships or intangible assets over the life of the asset. The estimated life is five years. The amount of this adjustment may change as the values of the underlying asset valuations are finalized. The Registrant does not expect the impact of such adjustments to be significant.
- (9) To reflect the pro forma effect on interest expense of the financing required to fund the acquisition. The weighted average interest rate under the Registrant s revolving line of credit in effect during the respective periods was applied to the total borrowings of \$111 million.
- (10) To reflect the pro forma effect on consolidated income tax expense. The Registrant s effective income tax rates in effect during the respective periods were applied to the Pro Forma Combined pretax income. Please note that Chapel Steel was historically taxed as an S Corp.
- (11) The pro forma combined income from operations per share information is based on the weighted average number of common and common equivalent shares of the Registrant, as appropriate.

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### (c) Exhibits.

### **Exhibit No. Description**

- 2.1\* Stock Purchase Agreement dated as of May 31, 2005 by and among the Registrant, RSAC Management Corp., Chapel Steel Corp., James R. Sutow, Jerry Sutow as Trustee under the Revocable Agreement of Trust for Jerry Sutow dated July 18, 2002 and Rita Sutow, as Trustee under the Revocable Agreement of Trust for Rita Sutow dated July 18, 2002.
- 23.1 Consent of Kreischer Miller.
- 99.1\* Press Release dated July 5, 2005.
- Ohapel Steel Corp. and Affiliate s audited consolidated balance sheet at December 31, 2004 and audited consolidated statements of income and retained earnings, and cash flows for the year then ended and notes thereto and Report of Independent Auditors.
- 99.3 Chapel Steel Corp. and Affiliates audited consolidated balance sheet at June 30, 2005 and audited consolidated statements of operations, changes in shareholders equity, members equity and partners capital (deficit), and cash flows for the six months ended June 30, 2005 and notes thereto and Report of Independent Auditors.

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<sup>\*</sup> Filed on July 8, 2005 with initial Form 8-K.

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### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### RELIANCE STEEL & ALUMINUM CO.

Dated: September 16, 2005 By /s/ Karla Lewis

Karla Lewis Executive Vice President and Chief Financial Officer

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### RELIANCE STEEL & ALUMINUM CO. FORM 8 K/A INDEX TO EXHIBITS

### **Exhibit No. Description**

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