#### LEFTON ROBERT E

Form 4 January 05, 2005

### FORM 4

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

**SECURITIES** 

OMB Number:

Expires:

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January 31, 2005

0.5

Estimated average burden hours per

**OMB APPROVAL** 

10% Owner

Other (specify

response...

if no longer subject to Section 16. Form 4 or Form 5

Check this box

obligations may continue. See Instruction

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section

30(h) of the Investment Company Act of 1940

1(b).

(Print or Type Responses)

1. Name and Address of Reporting Person \* LEFTON ROBERT E

2. Issuer Name and Ticker or Trading Symbol

STIFEL FINANCIAL CORP [SF]

5. Relationship of Reporting Person(s) to

Issuer

below)

X\_ Director

(Middle)

3. Date of Earliest Transaction

(Check all applicable)

(Month/Day/Year) 01/03/2005

PSYCHOLOGICAL ASSOCIATES, INC., 8112 MARYLAND AVE.,

(Street)

(First)

**SUITE 300** 

(Last)

4. If Amendment, Date Original

6. Individual or Joint/Group Filing(Check

Officer (give title

Filed(Month/Day/Year)

Applicable Line) \_X\_ Form filed by One Reporting Person

Form filed by More than One Reporting

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

ST. LOUIS, MO 63105

(City) (State) (Zip) 1. Title of 2. Transaction Date 2A. Deemed Security (Month/Day/Year) Execution Date, if

3. 4. Securities TransactionAcquired (A) or Code Disposed of (D) (Instr. 3, 4 and 5) (Instr. 8)

5. Amount of 6. Ownership 7. Nature of Securities Form: Direct Indirect Beneficially (D) or Beneficial Ownership Owned Indirect (I) Following (Instr. 4) (Instr. 4)

Reported

Transaction(s) (Instr. 3 and 4)

Common

Stock

(Instr. 3)

Code V Amount (D) Price

(A)

or

15,105 D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

(Month/Day/Year)

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SEC 1474 (9-02)

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of<br>Derivative<br>Security<br>(Instr. 3) | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction Date<br>(Month/Day/Year) | 3A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | Code   | 5. Number conf Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) |                    | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) |  |
|---|---|---|---|--------|---|--|--------------------|---|--|
|   |   |   |   | Code V | (A) (D)   | Date<br>Exercisable                                      | Expiration<br>Date | Title   | Amount<br>or<br>Number<br>of<br>Shares |
| Stock<br>Option<br>(Option<br>to Buy)               | \$ 20.22  | 01/03/2005                              |   | A      | 1,000   | <u>(1)</u>   | 01/03/2015         | Common<br>Stock   | 1,000                                  |
| Phantom<br>Stock<br>Units                           | \$ 0  |   |   |        |   | 01/29/2002   | 01/29/2012         | Common<br>Stock   | 128                                    |
| Phantom<br>Stock<br>Units                           | \$ 0  |   |   |        |   | 05/09/2002   | 05/09/2012         | Common<br>Stock   | 97                                     |
| Phantom<br>Stock<br>Units                           | \$ 0  |   |   |        |   | 10/28/2002   | 10/28/2012         | Common<br>Stock   | 199                                    |
| Phantom<br>Stock<br>Units                           | \$ 0  |   |   |        |   | 01/30/2003   | 01/30/2013         | Common<br>Stock   | 208                                    |
| Phantom<br>Stock<br>Units                           | \$ 0  |   |   |        |   | 03/03/2003   | 03/03/2013         | Common<br>Stock   | 541                                    |
| Phantom<br>Stock<br>Units                           | \$ 0  |   |   |        |   | 04/01/2003   | 04/01/2013         | Common<br>Stock   | 179                                    |
| Phantom<br>Stock<br>Units                           | \$ 0  |   |   |        |   | 05/01/2003   | 05/01/2013         | Common<br>Stock   | 172                                    |
| Phantom<br>Stock<br>Units                           | \$ 0  |   |   |        |   | 05/12/2003   | 05/12/2013         | Common<br>Stock   | 195                                    |
| Phantom<br>Stock<br>Units                           | \$ 0  |   |   |        |   | 06/01/2003   | 06/01/2013         | Common<br>Stock   | 166                                    |
| Phantom<br>Stock                                    | \$ 0  |   |   |        |   | 07/01/2003   | 07/01/2013         | Common<br>Stock   | 168                                    |

| Units                                 |            |           |           |            |                 |       |
|---------------------------------------|------------|-----------|-----------|------------|-----------------|-------|
| Phantom<br>Stock<br>Units             | \$ 0       | 08/01/    | /2003     | 08/01/2013 | Common<br>Stock | 171   |
| Phantom<br>Stock<br>Units             | \$ 0       | 08/06/    | /2003     | 08/06/2013 | Common<br>Stock | 425   |
| Phantom<br>Stock<br>Units             | \$ 0       | 09/01/    | /2003     | 09/01/2013 | Common<br>Stock | 161   |
| Phantom<br>Stock<br>Units             | \$ 0       | 10/01/    | /2003     | 10/01/2013 | Common<br>Stock | 863   |
| Phantom<br>Stock<br>Units             | \$ 0       | 01/01/    | /2004     | 01/01/2014 | Common<br>Stock | 618   |
| Phantom<br>Stock<br>Units             | \$ 0       | <u>(2</u> | 2)        | (3)        | Common<br>Stock | 3,366 |
| Stock<br>Option<br>(Option<br>to Buy) | \$ 7.8     | <u>(4</u> | <u>4)</u> | 01/02/2012 | Common<br>Stock | 1,333 |
| Stock<br>Option<br>(Option<br>to Buy) | \$ 8.7     | <u>(*</u> | <u>5)</u> | 01/30/2013 | Common<br>Stock | 1,333 |
| Stock<br>Option<br>(Option<br>to Buy) | \$ 13.89   | <u>(e</u> | <u>6)</u> | 02/03/2014 | Common<br>Stock | 1,333 |
| Stock<br>Option<br>(Option<br>to Buy) | <u>(7)</u> | <u>(8</u> | 8)        | <u>(9)</u> | Common<br>Stock | 7,006 |

# **Reporting Owners**

| Reporting Owner Name / Address   | Relationships |           |         |       |  |  |
|--|---------------|-----------|---------|-------|--|--|
|  | Director      | 10% Owner | Officer | Other |  |  |
| LEFTON ROBERT E PSYCHOLOGICAL ASSOCIATES, INC. 8112 MARYLAND AVE., SUITE 300 ST. LOUIS, MO 63105 | X             |           |         |       |  |  |

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### **Signatures**

By: Forrest M. Smith For: Robert E.
Lefton 01/05/2005

\*\*Signature of Reporting Person Date

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Options vest in 20 percent increments on 1/3/06, 1/3/07, 1/3/08, 1/3/09 and 1/3/10.
- (2) Units vest quarterly over a one year period.
- (3) No expiration date for these Units.
- (4) Options vest in 20% increments on 1/2/03, 1/2/04, 1/2/05, 1/2/06 and 1/2/07.
- (5) Options vest in 20% increments on 1/3/04, 1/3/05, 1/3/06, 1/3/07 and 1/3/08.
- (6) Options vest in 20% increments yearly from the grant date.
- (7) Various exercise prices.
- (8) Currently exercisable.
- (9) Various expiration dates.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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