INTERFACE INC
Form 10-Q
November 09, 2007

# SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

FORM 10-Q
x
Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For Quarterly Period Ended September 30, 2007

## Commission File Number 0-12016

INTERFACE, INC.
(Exact name of registrant as specified in its charter)

GEORGIA
(State or other jurisdiction of
incorporation or organization)

58-1451243
(I.R.S. Employer

Identification No.)

## 2859 PACES FERRY ROAD, SUITE 2000. ATLANTA. GEORGIA 30339

(Address of principal executive offices and zip code)
(770) 437-6800
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer o Accelerated Filer x Non-Accelerated Filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes o Nox
Shares outstanding of each of the registrant's classes of common stock at November 2, 2007:

Class | Number of |
| :---: |
| Shares |

Class A Common Stock, $\$ .10$ par value per share
Class B Common Stock, \$. 10 par value per share 6,489,769

## Edgar Filing: INTERFACE INC - Form 10-Q

## INTERFACE, INC.

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## PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

## INTERFACE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED BALANCE SHEETS <br> (IN THOUSANDS)

$\left.\begin{array}{lrrrr} & & \\ \text { SEPT. 30, 2007 } \\ \text { (UNAUDITED) }\end{array}\right)$

Commitments and Contingencies
SHAREHOLDERS' EQUITY:

| Preferred Stock | -- | -- |
| :--- | ---: | ---: |
| Common Stock | 6,167 | 6,066 |
| Additional Paid-In Capital | 331,827 | 323,132 |
| Retained Earnings (Deficit) | $(34,172)$ | 5,217 |
| Accumulated Other Comprehensive Income - Foreign Currency |  | $(974)$ |
| Translation Adjustment | $(46,762)$ | $(12,847)$ |
| Accumulated Other Comprehensive Income - Pension Liability |  | 256,086 |
| TOTAL SHAREHOLDERS' EQUITY |  | 823,270 |
|  | $\$$ | 274,394 |
|  | $\$$ | 928,340 |

See accompanying notes to consolidated condensed financial statements.
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## INTERFACE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS (UNAUDITED)

(IN THOUSANDS EXCEPT PER SHARE AMOUNTS)

| NET SALES | \$ | 279,471 | \$ | 234,221 | \$ | 787,925 | \$ | 655,539 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cost of Sales |  | 181,542 |  | 154,309 |  | 514,543 |  | 431,995 |
| GROSS PROFIT ON SALES |  | 97,929 |  | 79,912 |  | 273,382 |  | 223,544 |
| Selling, General and Administrative Expenses |  | 63,179 |  | 54,377 |  | 181,558 |  | 153,832 |
| Loss on Disposition - Specialty Products |  | -- |  | -- |  | 1,873 |  | -- |
| OPERATING INCOME |  | 34,750 |  | 25,535 |  | 89,951 |  | 69,712 |
| Interest Expense |  | 8,643 |  | 10,504 |  | 26,924 |  | 32,672 |
| Other Expense |  | 1,281 |  | 372 |  | 2,316 |  | 1,090 |
| INCOME FROM CONTINUING OPERATIONS |  |  |  |  |  |  |  |  |
| BEFORE INCOME TAX EXPENSE |  | 24,826 |  | 14,659 |  | 60,711 |  | 35,950 |
| Income Tax Expense |  | 9,620 |  | 5,175 |  | 23,113 |  | 12,561 |
| Income from Continuing Operations |  | 15,206 |  | 9,484 |  | 37,598 |  | 23,389 |
| Loss from Discontinued Operations, Net of Tax |  | $(6,650)$ |  | (378) |  | $(68,660)$ |  | $(23,763)$ |
| Loss on Disposal of Discontinued Operations, Net of Tax |  | -- |  | -- |  | -- |  | $(1,723)$ |
| NET INCOME (LOSS) | \$ | 8,556 | \$ | 9,106 | \$ | $(31,062)$ | \$ | $(2,097)$ |
| Earnings (Loss) Per Share - Basic |  |  |  |  |  |  |  |  |
| Continuing Operations | \$ | 0.25 | \$ | 0.18 | \$ | 0.62 | \$ | 0.44 |
| Discontinued Operations |  | (0.11) |  | (0.01) |  | (1.13) |  | (0.45) |
| Loss on Disposal of Discontinued Operations |  | -- |  | -- |  | -- |  | (0.03) |
| Earnings (Loss) Per Share - Basic | \$ | 0.14 | \$ | 0.17 | \$ | (0.51) | \$ | (0.04) |
| Earnings (Loss) Per Share - Diluted |  |  |  |  |  |  |  |  |
| Continuing Operations | \$ | 0.25 | \$ | 0.17 | \$ | 0.61 | \$ | 0.43 |
| Discontinued Operations |  | (0.11) |  | -- |  | (1.11) |  | (0.44) |
| Loss on Disposal of Discontinued Operations |  | -- |  | -- |  | -- |  | (0.03) |


| Earnings (Loss) Per Share - Diluted | $\$$ | 0.14 | $\$$ | 0.17 | $\$$ | $(0.50)$ | $(0.04)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Common Shares Outstanding - Basic |  |  |  |  |  |  |  |
| Common Shares Outstanding - Diluted |  | 60,711 |  | 53,454 | 60,448 | 53,175 |  |

See accompanying notes to consolidated condensed financial statements.

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INTERFACE, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (UNAUDITED)
(IN THOUSANDS)

|  | THREE MONTHS ENDED |  |  |  | NINE MONTHS ENDED |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { SEPT. 30, } \\ 2007 \end{gathered}$ |  | $\begin{gathered} \text { OCT. 1, } \\ 2006 \end{gathered}$ |  | $\begin{gathered} \text { SEPT. 30, } \\ 2007 \end{gathered}$ |  | $\begin{gathered} \text { OCT. 1, } \\ 2006 \end{gathered}$ |  |
| Net Income (Loss) | \$ | 8,556 | \$ | 9,106 | \$ | $(31,062)$ | \$ | $(2,097)$ |
| Other Comprehensive Income, Foreign |  |  |  |  |  |  |  |  |
| Currency Translation Adjustment and Pension Liability |  |  |  |  |  |  |  |  |
| Adjustment |  | 5,817 |  | 4,104 |  | 12,285 |  | 15,575 |
| Comprehensive Income (Loss) | \$ | 14,373 | \$ | 13,210 | \$ | $(18,777)$ | \$ | 13,478 |

See accompanying notes to consolidated condensed financial statements.

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## INTERFACE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (UNAUDITED)

(IN THOUSANDS)

|  | NINE MONTHS ENDED |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { SEPT. 30, } \\ 2007 \end{gathered}$ |  | $\begin{gathered} \text { OCT. 1, } \\ 2006 \end{gathered}$ |  |
| OPERATING ACTIVITIES: |  |  |  |  |
| Net loss | \$ | $(31,062)$ | \$ | $(2,097)$ |
| Loss from discontinued operations |  | 68,660 |  | 25,486 |
| Income from continuing operations |  | 37,598 |  | 23,389 |
| Adjustments to reconcile income (loss) to cash used in operating activities: |  |  |  |  |
| Loss on disposition of assets - Specialty Products |  | 1,873 |  | -- |
| Depreciation and amortization |  | 17,089 |  | 15,797 |
| Deferred income taxes and other |  | -- |  | $(7,161)$ |
| Working capital changes: |  |  |  |  |
| Accounts receivable |  | $(19,493)$ |  | $(21,304)$ |
| Inventories |  | $(10,821)$ |  | $(23,671)$ |
| Prepaid expenses |  | 5,217 |  | $(2,512)$ |
| Accounts payable and accrued expenses |  | 12,479 |  | 2,939 |
| Cash provided by (used in) continuing operations |  | 43,942 |  | $(12,523)$ |
| Cash provided by (used in) discontinued operations |  | $(1,884)$ |  | 3,271 |
| CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES: |  | 42,058 |  | $(9,252)$ |
| INVESTING ACTIVITIES: |  |  |  |  |
| Capital expenditures |  | $(27,523)$ |  | $(19,676)$ |
| Other |  | $(8,404)$ |  | $(4,395)$ |
| Proceeds from sale of Fabrics businesses |  | 60,732 |  | 28,837 |
| Cash provided by investing activities of continuing operations |  | 24,805 |  | 4,766 |
| Cash used in discontinued operations |  | $(6,950)$ |  | $(3,343)$ |
| CASH PROVIDED BY INVESTING ACTIVITIES: |  | 17,855 |  | 1,423 |
| FINANCING ACTIVITIES: |  |  |  |  |
| Net borrowing of long-term debt |  | 7,169 |  | 21,541 |
| Repurchase of senior notes |  | $(101,365)$ |  | $(38,490)$ |
| Proceeds from issuance of common stock |  | 3,621 |  | 5,957 |
| Dividends paid |  | $(3,683)$ |  | -- |


| Debt issuance costs |  | -- | (710) |
| :---: | :---: | :---: | :---: |
| CASH USED IN FINANCING ACTIVITIES: |  | $(94,258)$ | $(11,702)$ |
| Net cash used in operating, investing and |  |  |  |
| financing activities |  | $(34,345)$ | $(19,531)$ |
| Effect of exchange rate changes on cash |  | 2,718 | 1,241 |
| CASH AND CASH EQUIVALENTS: |  |  |  |
| Net change during the period |  | $(31,627)$ | $(18,290)$ |
| Balance at beginning of period |  | 109,157 | 47,275 |
| Balance at end of period | \$ | 77,530 | 28,985 |

See accompanying notes to consolidated condensed financial statements.
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## INTERFACE, INC. AND SUBSIDIARIES <br> NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

## NOTE 1 - CONDENSED FOOTNOTES

As contemplated by the Securities and Exchange Commission (the "Commission") instructions to Form 10-Q, the following footnotes have been condensed and, therefore, do not contain all disclosures required in connection with annual financial statements. Reference should be made to the Company's year-end financial statements and notes thereto contained in its Annual Report on Form 10-K for the fiscal year ended December 31, 2006, as filed with the Commission.

The financial information included in this report has been prepared by the Company, without audit. In the opinion of management, the financial information included in this report contains all adjustments (all of which are normal and recurring) necessary for a fair presentation of the results for the interim periods. Nevertheless, the results shown for interim periods are not necessarily indicative of results to be expected for the full year. The December 31, 2006, consolidated condensed balance sheet data was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States.

In 2004, the Company committed to a plan to exit its owned Re:Source dealer businesses (as well as a small Australian dealer business and a small residential fabrics business) and began to dispose of several of the dealer subsidiaries. In addition, as described below in Note 2, the Company has sold its Fabrics Group business segment. The results of operations and related disposal costs, gains and losses for these businesses are classified as discontinued operations for all periods presented.

Additionally, certain prior period amounts have been reclassified to conform to the current period presentation.

## NOTE 2 - SALE OF FABRICS GROUP BUSINESS SEGMENT

In the second quarter of 2007, the Company entered into an agreement to sell its Fabrics Group business segment to a third party. The sale was completed in the third quarter of 2007. The purchase price for the business segment was $\$ 67.2$ million, after working capital and certain other adjustments. Of this $\$ 67.2$ million, $\$ 6.5$ million represents deferred compensation which would be remitted to the Company upon the achievement of certain performance criteria by the disposed segment over the 18 months following the sale. At this time, the Company has determined that the receipt of this deferred amount is probable. As described below in Notes 9 and 11, the Company incurred impairment charges of approximately $\$ 61.9$ million during the first six months of 2007 to reduce the carrying value of the business segment to fair value as represented by the purchase price. In the second and third quarters, the Company incurred approximately $\$ 12.4$ million of direct costs to sell the business segment. The major classes of assets and liabilities related to the business segment at disposition were accounts receivable of $\$ 15.2$ million, inventory of $\$ 32.7$ million, property, plant and equipment of $\$ 36.5$ million, and accounts payable and accruals of $\$ 11.4$ million.

In April 2006, subsequent to the end of the first quarter of 2006, the Company sold its European fabrics business for $\$ 28.8$ million to an entity formed by the business's management team. An impairment charge of $\$ 20.7$ million was recorded in the first quarter of 2006 in connection with this sale. The major classes of assets and liabilities related to this disposal group included accounts receivable of $\$ 11.9$ million, inventory of $\$ 11.4$ million, property, plant and
equipment of $\$ 9.5$ million and accounts payable of $\$ 7.6$ million. In the second quarter of 2006, the transaction resulted in a net loss on disposal of $\$ 1.7$ million.

Current and prior periods have been restated to include the results of operations and related disposal costs, gains and losses for these businesses as discontinued operations. In addition, assets and liabilities of these businesses have been reported in assets and liabilities held for sale for all reported periods.

## NOTE 3 - INVENTORIES

Inventories are summarized as follows:

|  | September 30, <br> 2007 | December 31, <br> (In thousands) |  |
| :--- | :---: | :---: | ---: |
|  | 2006 |  |  |

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## NOTE 4 - EARNINGS (LOSS) PER SHARE

Basic earnings (loss) per share is computed by dividing net income (loss) to common shareholders by the weighted average number of shares of Class A and Class B Common Stock outstanding during the period. Shares issued or reacquired during the period have been weighted for the portion of the period that they were outstanding. Diluted earnings (loss) per share is calculated in a manner consistent with that of basic earnings (loss) per share while giving effect to all potentially dilutive common shares that were outstanding during the period. The computation of diluted earnings (loss) per share does not assume conversion or exercise of securities that would have an anti-dilutive effect on earnings (loss) per share. For the quarters ended September 30, 2007, and October 1, 2006, outstanding options to purchase 30,000 and 45,000 shares of common stock, respectively, were not included in the computation of diluted earnings per share as their impact would be anti-dilutive. For the nine months ended September 30, 2007 and October 1,2006 , outstanding options to purchase 50,000 and 80,000 shares of common stock, respectively, were not included in the computation of diluted earnings per share as their impact would be anti-dilutive.

| For the Three-Month Period Ended | Net Income (In Thous$8,556$ |  | Average Shares Outstanding ands Except Amounts) | Earnings Per Share er Share |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2007 |  |  | 60,711 | \$ | 0.14 |
| Effect of Dilution: |  |  |  |  |  |
| Options \& Restricted Stock |  | -- | 1,149 |  | -- |
| Diluted | \$ | 8,556 | 61,860 | \$ | 0.14 |
| October 1, 2006 | \$ | 9,106 | 53,454 | \$ | 0.17 |
| Effect of Dilution: |  |  |  |  |  |
| Options \& Restricted Stock |  | -- | 1,616 |  | -- |
| Diluted | \$ | 9,106 | 55,070 | \$ | 0.17 |
| For the Nine-Month |  | Net | Average Shares |  | nings oss) |
| Period Ended |  | me (Loss) <br> (In Thous | Outstanding ands Except Amounts) |  | Share re |
| September 30, 2007 | \$ | $(31,062)$ | 60,448 | \$ | (0.51) |
| Effect of Dilution: |  |  |  |  |  |
| Options \& Restricted Stock |  | -- | 1,142 |  | 0.01 |
| Diluted | \$ | $(31,062)$ | 61,590 | \$ | (0.50) |
| October 1, 2006 <br> Effect of Dilution: | \$ | $(2,097)$ | 53,175 | \$ | (0.04) |

Diluted
\$ $(2,097) \quad 54,750 \quad \$$

## NOTE 5 - SEGMENT INFORMATION

Based on the quantitative thresholds specified in Statement of Financial Accounting Standards ("SFAS") No. 131, "Disclosures about Segments of an Enterprise and Related Information," the Company has determined that it has three reportable segments: (1) the Modular Carpet segment, which includes its InterfaceFLOR, Heuga and FLOR modular carpet businesses, as well as its Intersept antimicrobial sales and licensing program, (2) the Bentley Prince Street segment, which includes its Bentley Prince Street broadloom, modular carpet and area rug businesses, and (3) the Specialty Products segment, which includes Pandel, Inc., a producer of vinyl carpet tile backing and specialty mat and foam products. The majority of the operations of the Specialty Products segment were sold on March 7, 2007 (see Note 12 for further information). In June of 2007, the Company entered into an agreement to sell its former Fabrics Group business segment, and the sale was completed in the third quarter of 2007 (see Note 2 for further information). Accordingly, the Company has included the operations of the former Fabrics Group segment in discontinued operations. The former segment known as the Re:Source Network, which primarily encompassed the Company's owned Re:Source dealers that provided carpet installation and maintenance services in the United States, is also reported as discontinued operations in the accompanying consolidated condensed statements of operations.

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The accounting policies of the operating segments are the same as those described in the Summary of Significant Accounting Policies contained in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2006, as filed with the Commission. Segment amounts disclosed are prior to any elimination entries made in consolidation, except in the case of net sales, where intercompany sales have been eliminated. The chief operating decision maker evaluates performance of the segments based on operating income. Costs excluded from this profit measure primarily consist of allocated corporate expenses, interest/other expense and income taxes. Corporate expenses are primarily comprised of corporate overhead expenses. Thus, operating income includes only the costs that are directly attributable to the operations of the individual segment. Assets not identifiable to any individual segment are corporate assets, which are primarily comprised of cash and cash equivalents, short-term investments, intangible assets and intercompany amounts, which are eliminated in consolidation.

## Segment Disclosures

Summary information by segment follows:

Three Months Ended September 30, 2007
Net sales
Depreciation and amortization
Operating income

|  | Modular Carpet |  | Bentley nce Street (In thou | P | ecialty oducts ) | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 242,889 | \$ | 36,582 | \$ | -- | \$ | 279,471 |
|  | 3,546 |  | 473 |  | -- |  | 4,019 |
|  | 35,187 |  | 1,259 |  | -- |  | 36,446 |
| \$ | 193,640 | \$ | 37,098 | \$ | 3,483 | \$ | 234,221 |
|  | 3,572 |  | 443 |  | 33 |  | 4,048 |
|  | 24,309 |  | 2,239 |  | 87 |  | 26,635 |
| Modular Carpet |  | Bentley |  |  |  |  |  |
|  |  | Prince |  | Specialty |  | Total |  |
|  |  | Street (In thou |  | Products |  |  |  |
| \$ | \$ 673,666 | \$ | 112,0671,406 | \$ | 2,192 | \$ | 787,925 |
|  | 10,725 |  |  |  | 12 |  | 12,143 |
|  | 93,568 |  | 4,226 |  | $(1,733)$ |  | 96,061 |

Nine Months Ended October 1, 2006

| Net sales | $\$$ | 545,998 | $\$$ | 100,130 | $\$$ | 9,411 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 年 | 655,539 |  |  |  |  |  |  |
| Depreciation and amortization |  | 10,968 |  | 1,354 |  | 70 | 12,392 |
| Operating income |  | 68,618 |  | 4,456 |  | 101 | 73,175 |

A reconciliation of the Company's total segment operating income, depreciation and amortization, and assets to the corresponding consolidated amounts follows:

## DEPRECIATION AND AMORTIZATION

Total segment depreciation and amortization

> Three Months Ended
> Sept. 30, October 1, 2007
(In thousands)
$\begin{array}{lllllll}\$ & 4,019 & \$ & 4,048 & \$ & 12,143 & \$\end{array}$
12,392

| Corporate depreciation and amortization |  | 1,110 |  | 1,210 |  | 4,946 |  | 3,405 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | ---: |
| Reported depreciation and amortization | $\$$ | 5,129 | $\$$ | 5,258 | $\$$ | 17,089 | $\$$ | 15,797 |
|  |  |  |  |  |  |  |  |  |
| OPERATING INCOME | $\$$ | 36,446 | $\$$ | 26,635 | $\$$ | 96,061 | $\$$ | 73,175 |
| Total segment operating income |  | $(1,696)$ |  | $(1,100)$ |  | $(6,110)$ | $(3,463)$ |  |
| Corporate expenses and other reconciling amounts | $\$$ | 34,750 | $\$$ | 25,535 | $\$$ | 89,951 | $\$$ | 69,712 |

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## ASSETS

Total segment assets
Discontinued operations
Corporate assets and eliminations
Reported total assets

## September 30,

 2007
## December 31, 2006

| (In thousands) |  |  |
| ---: | :---: | ---: |
| 656,416 | $\$$ | 604,207 |
| 2,212 |  | 158,322 |
| 164,642 |  | 165,811 |
| 823,270 | $\$$ | 928,340 |

## NOTE 6 - LONG-TERM DEBT

On June 30, 2006, the Company amended and restated its domestic revolving credit facility. Under the amended credit facility, the maximum aggregate amount of loans and letters of credit available to the Company at any one time was increased from $\$ 100$ million to $\$ 125$ million, subject to a borrowing base limitation. The amended credit facility matures on June 30, 2011. The facility includes a domestic U.S. Dollar syndicated loan and letter of credit facility up to the lesser of (1) $\$ 125$ million, or (2) a borrowing base equal to the sum of specified percentages of eligible property and equipment, accounts receivable, finished goods inventory and raw materials inventory in the U.S. (the percentages and eligibility requirements for the borrowing base are specified in the credit facility), less certain reserves. The previous facility included a multicurrency syndicated loan and letter of credit facility in British pounds, which has been removed from the amended facility.

Interest on borrowings and letters of credit under the amended credit facility is charged at varying rates computed by applying a margin (ranging from 0.0-2.25\%) over a baseline rate (such as the prime interest rate or LIBOR), depending on the type of borrowing and our average excess borrowing availability during the most recently completed fiscal quarter. In addition, the Company pays an unused line fee on the facility ranging from $0.25-0.375 \%$, depending on our average excess borrowing availability during the most recently completed fiscal quarter. The facility is secured by substantially all of the assets of Interface, Inc. and its domestic subsidiaries (subject to exceptions for certain immaterial subsidiaries), including all of the stock of its domestic subsidiaries and up to $65 \%$ of the stock of its first-tier material foreign subsidiaries. Those collateral documents provide that, if an event of default occurs under the facility, the lenders' collateral agent may, upon the request of the specified percentage of lenders, exercise remedies with respect to the collateral that include foreclosing mortgages on the Company's real estate assets, taking possession of or selling its personal property assets, collecting its accounts receivable, or exercising proxies to take control of the pledged stock of its domestic and first-tier material foreign subsidiaries.

Under the amended credit facility, our negative covenants have been relaxed in several respects, including with respect to the repayment of our other indebtedness and the payment of dividends and limiting their application to Interface, Inc. and its domestic subsidiaries. Additionally, the financial covenants have been amended to delete the senior secured debt coverage ratio and to modify the terms of the sole remaining financial covenant, a fixed charge coverage test. The Company is currently in compliance under the facility and anticipates that it will remain in compliance with the covenants.

As of September 30, 2007, there were zero borrowings and $\$ 10.0$ million in letters of credit outstanding under the amended credit facility. As of September 30, 2007, the Company could have incurred $\$ 65.0$ million of additional
borrowings under the facility.
On March 9, 2007, Interface Europe B.V. (the Company's modular carpet subsidiary based in the Netherlands) and certain of its subsidiaries entered into a Credit Agreement with ABN AMRO Bank N.V. Under the Credit Agreement, ABN AMRO provides a credit facility for borrowings and bank guarantees in varying aggregate amounts over time as follows:

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Time Period

January 1, 2007 - April 30, 2007
May 1, 2007 - September 30, 2007
October 1, 2007 - April 30, 2008
May 1, 2008 - September 30, 2008
October 1, 2008 - April 30, 2009
May 1, 2009 - September 30, 2009
From October 1, 2009
Maximum Amount
in Euros
(in millions)
20
26
15
21
10
16
5

Interest on borrowings under this European facility is charged at varying rates computed by applying a margin of $1 \%$ over ABN AMRO's Euro base rate (consisting of the leading refinancing rate as determined from time to time by the European Central Bank plus a debit interest surcharge), which base rate is subject to a minimum of $3.5 \%$ per annum. Fees on bank guarantees and documentary letters of credit are charged at a rate of $1 \%$ per annum or part thereof on the maximum amount and for the maximum duration of each guarantee or documentary letter of credit issued. An unused line fee of $0.5 \%$ per annum is payable with respect to any undrawn portion of the facility. The facility is secured by liens on certain real, personal and intangible property of the Company's principal European subsidiaries. The facility also includes various financial covenants (which require the borrowers to maintain a minimum interest coverage ratio, total debt/EBITDA ratio, and tangible net worth/total assets) and affirmative and negative covenants, and other provisions that restrict the borrowers' ability to take certain actions. As of September 30,2007 , there were approximately $€ 5.2$ million (approximately $\$ 7.2$ million) in borrowings outstanding under this facility, at an approximate rate of interest of $5.8 \%$.

Other non-U.S. subsidiaries of the Company have an aggregate of the equivalent of $\$ 15.7$ million of lines of credit available. No amounts were outstanding under these lines of credit as of September 30, 2007.

On September 27, 2007, the Company completed the redemption of all of its outstanding 7.3\% Senior Notes. These notes, which originally were scheduled to mature on April 1, 2008, were redeemed at a price of $101.352 \%$ of par value, plus accrued interest. The aggregate principal amount of the notes redeemed was $\$ 72$ million. The total premium paid in connection with the redemption was approximately $\$ 1.1$ million, pre-tax.

As of September 30, 2007, the estimated fair values (based on then-current market prices) of the $9.5 \%$ Senior Subordinated Notes due 2014 and the $10.375 \%$ Senior Notes due 2010 were $\$ 142.1$ million and $\$ 187.3$ million, respectively.

## NOTE 7 - STOCK-BASED COMPENSATION

## Stock Option Awards

In the first quarter of fiscal 2006, the Company adopted SFAS No. 123R, "Share-Based Payments," which revises SFAS No. 123, "Accounting for Stock-Based Compensation." This standard requires that the Company measure the cost of
employee services received in exchange for an award of equity instruments based on the grant date fair value of the award. That cost will be recognized over the period in which the employee is required to provide the services - the requisite service period (usually the vesting period) - in exchange for the award. The grant date fair value for options and similar instruments will be estimated using option pricing models. Under SFAS No. 123R, the Company is required to select a valuation technique or option pricing model that meets the criteria as stated in the standard, which includes a binomial model and the Black-Scholes model. The Company has elected to use the Black-Scholes model. The adoption of SFAS No. 123R, applying the "modified prospective method," as elected by the Company, requires the Company to value stock options prior to its adoption of SFAS No. 123R under the fair value method and expense these amounts over the remaining vesting period of the stock options. SFAS No. 123R requires that the Company estimate forfeitures for stock options and reduce compensation expense accordingly. The Company has reduced its stock compensation expense by the assumed forfeiture rate and will evaluate experience against this forfeiture rate going forward.

During the first nine months of 2007 and 2006, the Company recognized stock option compensation costs of $\$ 0.3$ million in each period. In each of the third quarters of fiscal years 2007 and 2006, the Company recognized stock option compensation costs of $\$ 0.1$ million. The remaining unrecognized compensation cost related to unvested awards at September 30, 2007, approximated $\$ 0.3$ million, and the weighted average period of time over which this cost will be recognized is approximately two years.

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model with the following weighted average assumptions used for grants issued in the first nine months of fiscal years 2007 and 2006:

Risk free interest rate
Expected life
Expected volatility
Expected dividend yield

Nine Months Ended September 30, 2007 4.73\%
3.25 years

60\%
$0.51 \%$

Nine Months Ended
October 1, 2006
4.57\%
3.17 years

60\%
0\%

The weighted average grant date fair value of stock options granted during the first nine months of fiscal 2007 was $\$ 6.99$ per share.

The following table summarizes stock options outstanding as of September 30, 2007, as well as activity during the nine months then ended:

|  | Shares | Weighted Average <br> Exercise Price |  |
| :--- | ---: | ---: | ---: |
| Outstanding at December 31, 2006 | $1,759,000$ | $\$$S | 6.07 |
| Granted | 30,000 |  | 15.66 |
| Exercised | 649,000 |  | 6.15 |
| Forfeited or canceled | 20,000 | $\$ 11$ |  |
| Outstanding at September 30, 2007 (a) | $1,120,000$ | $\$$ | 6.32 |
| Exercisable at September 30, 2007 (b) | $1,003,000$ | $\$$ | 5.88 |

(a) At September 30, 2007, the weighted-average remaining contractual life of options outstanding was 3.1 years.
(b) At September 30, 2007, the weighted-average remaining contractual life of options exercisable was 2.8 years.

At September 30, 2007, the aggregate intrinsic value of options outstanding and options exercisable was $\$ 13.6$ million and $\$ 12.2$ million, respectively (the intrinsic value of a stock option is the amount by which the market value of the underlying stock exceeds the exercise price of the option).

Cash proceeds and intrinsic value related to total stock options exercised during the first nine months of fiscal years 2007 and 2006 are provided in the following table:

Nine Months Ended

September 30,
2007
October 1, 2006
Proceeds from stock options exercised
Intrinsic value of stock options exercised

| (In thousands) |  |  |  |
| :--- | :--- | :---: | :--- |
|  | 3,261 | $\$$ | 6,224 |
| $\$$ | 7,038 | $\$$ | 7,033 |

## Restricted Stock Awards

During the nine months ended September 30, 2007, and October 1, 2006, the Company granted restricted stock awards for 327,000 and 394,000 shares, respectively, of Class B common stock. These awards (or a portion thereof) vest with respect to each recipient over a three to five-year period from the date of grant, provided the individual remains in the employment or service of the Company as of the vesting date. Additionally, these shares (or a portion thereof) could vest earlier upon the attainment of certain performance criteria, in the event of a change in control of the Company, or upon involuntary termination without cause.

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Compensation expense related to restricted stock grants was $\$ 5.1$ million and $\$ 2.5$ million for the nine months ended September 30, 2007, and October 1, 2006, respectively. SFAS No. 123R requires that the Company estimate forfeitures for restricted stock and reduce compensation expense accordingly. The Company has reduced its expense by the assumed forfeiture rate and will evaluate experience against this forfeiture rate going forward.

The following table summarizes restricted stock activity as of September 30, 2007, and during the nine months then ended:

|  |  | Weighted <br> Average <br> Grant Date |
| :--- | ---: | ---: | ---: |
| Fair Value |  |  |

As of September 30, 2007, the unrecognized total compensation cost related to unvested restricted stock was $\$ 5.1$ million. That cost is expected to be recognized by the end of 2011.

As stated above, SFAS No. 123R requires the Company to estimate forfeitures in calculating the expense relating to stock-based compensation, as opposed to only recognizing these forfeitures and the corresponding reduction in expense as they occur. In prior years, the Company did not estimate the forfeitures of its restricted stock as the expense was recorded. In accordance with the standard, the Company is required to record a cumulative effect of the change in accounting principle to reduce previously recognized compensation for awards not expected to vest (i.e., forfeited or canceled awards). Upon adoption of SFAS No. 123R in the first quarter of 2006, the Company adjusted for this cumulative effect and recognized a reduction in stock-based compensation, which was recorded within the selling, general and administrative expense on the Company's consolidated condensed statement of operations. The adjustment was not recorded as a cumulative effect adjustment, net of tax, because the amount was not material to the consolidated condensed statement of operations.

## NOTE 8 - EMPLOYEE BENEFIT PLANS

The following tables provide the components of net periodic benefit cost for the three-month and nine-month periods ended September 30, 2007, and October 1, 2006, respectively:

## Defined Benefit Retirement Plan (Europe)

Service cost

| Three Months Ended |  |
| :---: | :---: |
| Sept. 30, | Oct. |
| 2007 | 2006 |
| (In thousands) |  |
| 724 |  |

Nine Months Ended
Sept. 30, Oct. 1, 20072006 (In thousands) \$ $2,154 \quad \$ \quad 1,368$

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| Interest cost |  | 3,102 |  | 2,448 |  |  | 9,220 |  | 7,220 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Expected return on assets |  | $(3,290)$ |  | $(2,755)$ |  |  | $(9,779)$ |  | $(8,127)$ |
| Amortization of prior service costs |  | -- |  | -- |  |  | -- |  | -- |
| Recognized net actuarial (gains)/losses |  | 702 |  | 488 |  |  | 2,087 |  | 1,439 |
| Amortization of transition obligation |  | 29 |  | 13 |  |  | 86 |  | 39 |
| Net periodic benefit cost | \$ | 1,267 | \$ | 658 | \$ |  | 3,768 | \$ | 1,939 |
| Salary Continuation Plan (SCP) | Three Months Ended Sept. 30, Oct. 1, 2007 2006 (In thousands) |  |  |  | Nine Months EndedSept. 30, Oct. 1,2007 2006(In thousands) |  |  |  |  |
| Service cost | \$ | 66 | \$ | 67 | \$ |  | 197 | \$ | 200 |
| Interest cost |  | 224 |  | 212 |  |  | 672 |  | 637 |
| Amortization of transition obligation |  | 55 |  | 55 |  |  | 164 |  | 165 |
| Amortization of prior service cost |  | 12 |  | 12 |  |  | 36 |  | 36 |
| Amortization of (gain)/loss |  | 72 |  | 80 |  |  | 215 |  | 240 |
| Net periodic benefit cost | \$ | 429 | \$ | 426 | \$ |  | 1,284 | \$ | 1,278 |

## NOTE 9 - DISCONTINUED OPERATIONS

As discussed above in Note 2, in the second quarter of 2007, the Company committed to a plan to exit its Fabrics Group business segment, and in the third quarter of 2007, the Company completed the sale. Therefore, the results for the Fabrics Group business segment have been reported as discontinued operations. In connection with this action, the Company also recorded write-downs for the impairment of assets and goodwill of $\$ 17.4$ million and $\$ 44.5$ million, respectively, in the first six months of 2007. In connection with the sale, the Company recorded the aforementioned impairments to reduce the carrying value of the business segment to its fair value. In the first nine months of 2007, the Company recorded approximately $\$ 12.4$ million of direct costs to sell the business segment.

In 2004, the Company committed to a plan to exit its owned Re:Source dealer businesses and began to dispose of several of the dealer subsidiaries. Therefore, the results for the owned Re:Source dealer businesses, as well as the Company's small Australian dealer and small residential fabrics businesses that management also decided to exit, are reported as discontinued operations.

Summary operating results for the above-described discontinued operations are as follows:

|  | Three Months Ended |  | Nine Months Ended |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sept. 30, | Oct. 1, | Sept. 30, | Oct. 1, |  |  |
|  | $\mathbf{2 0 0 7}$ |  | 2006 | 2007 | 2006 |  |
|  |  | (In thousands) |  | (In thousands) |  |  |
| Net sales | $\$ 0,271$ | $\$$ | 37,195 | $\$$ | 82,003 | $\$ 125,189$ |
| Loss on operations before taxes on income | $(10,230)$ | $(582)$ | $(79,610)$ | $(27,129)$ |  |  |
| Tax benefit | 3,580 | 204 | 10,950 | 1,643 |  |  |
| Loss on operations, net of tax | $(6,650)$ | $(378)$ | $(68,660)$ | $(25,486)$ |  |  |

Included in the above loss from discontinued operations during the 2007 periods was approximately $\$ 1.8$ million of expense related to revaluations of contingencies which existed as of the discontinuation of the Company's Re:Source dealer network.

Assets and liabilities, including reserves, related to the above-described discontinued operations that were held for sale consist of the following:
$\left.\begin{array}{lccr} & \begin{array}{c}\text { September 30, } \\ \text { 2007 }\end{array} & \begin{array}{c}\text { December 31, } \\ \text { 2006 }\end{array} \\ \text { (In thousands) }\end{array}\right]$

## NOTE 10 - RESTRUCTURING

During the first quarter of 2006, the Company recorded a pre-tax restructuring charge of $\$ 3.3$ million. The charge reflected: (i) the consolidation and closure of a fabrics manufacturing facility in East Douglas, Massachusetts; (ii) workforce reduction at this facility; and (iii) a reduction in carrying value of another fabrics facility and other assets. These activities were expected to reduce excess capacity in the Company's dyeing and finishing operations and improve overall manufacturing efficiency.

A summary of the restructuring activities is presented below:

| Facilities consolidation | $\$$ | 1,000 |
| :--- | ---: | ---: |
| Workforce reduction |  | 300 |
| Other impaired assets |  | 1,960 |
|  | $\$$ | 3,260 |

Of the total restructuring charge, approximately $\$ 0.3$ million related to expenditures for severance benefits and other similar costs, and $\$ 3.0$ million related to non-cash charges, primarily for the write-down of carrying value and disposal of certain assets. As of September 30, 2007, there are no significant cash payments or other activities remaining under the plan, as the plan was substantially completed by the end of 2006.

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Because the restructuring charge is related to the Fabrics Group business segment, it has been included in discontinued operations in the consolidated condensed statement of operations for the first nine months of 2006.

## NOTE 11 - IMPAIRMENT OF GOODWILL AND OTHER ASSETS

In the first quarter of 2007, the Company recorded charges for impairment of goodwill of $\$ 44.5$ million and impairment of other intangible assets of $\$ 3.8$ million related to its Fabrics Group business segment. The Company was exploring possible strategic options with respect to its fabrics business, and its analyses indicated that the carrying value of the assets of the fabrics business exceeded their fair value. When such an indication is present, the Company measures potential goodwill and other asset impairments based on an allocation of the estimated fair value of the reporting unit to its underlying assets and liabilities. An impairment loss is recognized to the extent that the reporting unit's recorded goodwill exceeds the implied fair value of goodwill. In addition to the impairment of goodwill, the Company determined that the other intangible assets of the business unit were impaired as well. As discussed above in Note 2, in the second quarter of 2007, the Company entered into an agreement to sell its fabrics business unit for approximately $\$ 67.2$ million (after working capital and certain other adjustments). As a result of this agreed-upon purchase price, the Company recorded an impairment of assets of approximately $\$ 13.6$ million in the second quarter of 2007. This impairment was determined based upon the fair value of the business unit as compared to the fair value represented by the purchase price. Given the nature of the Company's assets and liabilities, the impairment charge was a reduction of carrying value of property, plant and equipment, as it was determined that all other assets were carried at a value approximating fair value. These impairment charges have been included in discontinued operations in the consolidated condensed statement of operations for the first nine months of 2007.

During the first quarter of 2006, in connection with the sale of its European fabrics business (described in more detail above in Note 2), the Company recorded a charge of $\$ 20.7$ million for the impairment of goodwill related to its fabrics reporting unit and those European operations. This charge was based on a review of the Company's carrying value of goodwill at its fabrics facilities as compared to the potential fair value as represented by the proposed sale price. This impairment charge has been included in discontinued operations in the consolidated condensed statement of operations for the first nine months of 2006.

## NOTE 12 - SALE OF PANDEL, INC.

In the first quarter of 2007, the Company sold its subsidiary Pandel, Inc. for $\$ 1.4$ million to an entity formed by the general manager of Pandel. The operations of Pandel represent the Company's Specialty Products segment. Pandel primarily produces vinyl carpet tile backing and specialty mat and foam products. As a result of this sale, the Company recorded a loss on disposition of $\$ 1.9$ million in the first quarter of 2007. The total assets of this business were $\$ 3.3$ million, comprised primarily of inventory and accounts receivable. Total liabilities related to this business were $\$ 0.4$ million. In the third quarter of 2006, Pandel had net sales of $\$ 2.8$ million. In the first nine months of 2007 and 2006, Pandel had net sales of $\$ 2.2$ million and $\$ 9.4$ million, respectively. Prior to the sale, certain of Pandel's production assets were conveyed to another subsidiary of the Company, where they will continue to be used in its carpet tile backing process.

## NOTE 13 - SUPPLEMENTAL CASH FLOW INFORMATION

Cash payments for interest amounted to $\$ 38.2$ million and $\$ 41.7$ million for the nine months ended September 30, 2007, and October 1, 2006, respectively. Income tax payments amounted to $\$ 11.9$ million and $\$ 13.8$ million for the nine months ended September 30, 2007, and October 1, 2006, respectively.

## NOTE 14 - RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In February 2007, the Financial Accounting Standards Board ("FASB") issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities - Including an Amendment of FASB Statement No. 115." This standard permits an entity to choose to measure certain financial assets and liabilities at fair value. SFAS No. 159 also revises provisions of SFAS No. 115 that apply to available-for-sale and trading securities. This statement is effective for fiscal years beginning after November 15, 2007. The Company is currently evaluating the effect, if any, that the adoption of this pronouncement will have on its consolidated financial statements.

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In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements." This statement defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The Company is currently evaluating the effect, if any, that the adoption of this pronouncement will have on its consolidated financial statements.

In September 2006, the Emerging Issues Task Force ("EITF") of the FASB reached consensus on EITF Issue No. 06-04, "Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements" ("EITF 06-04"). The scope of EITF 06-04 is limited to the recognition of a liability and related compensation costs for endorsement split-dollar life insurance arrangements that provide a benefit to an employee that extends to postretirement periods. EITF 06-04 is effective for fiscal years beginning after December 15, 2007, and the Company is currently evaluating the effect of this standard on its consolidated financial statements.

In June 2006, the EITF reached a consensus on Issue No. 06-03, "How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (That Is, Gross versus Net Presentation)" ("EITF 06-03"). EITF 06-03 concludes that (a) the scope of this issue includes any tax assessed by a governmental authority that is directly imposed on a revenue-producing transaction between a seller and a customer, and (b) the presentation of taxes within the scope on either a gross or a net basis is an accounting policy decision that should be disclosed under Opinion 22. Furthermore, EITF 06-03 states that for taxes reported on a gross basis, a company should disclose the amounts of those taxes in interim and annual financial statements for each period for which an income statement is presented. The consensus, which requires only disclosure changes, is effective for periods beginning after December 15, 2006. As the Company has historically recognized such taxes on a net basis, the adoption of this standard did not have a material effect on its results of operations or financial position.

## NOTE 15 - INCOMETAXES

In July 2006, the FASB issued FASB Interpretation ("FIN") No. 48, "Accounting for Uncertainty in Income Taxes." In summary, FIN 48 requires that all tax positions subject to SFAS No. 109, "Accounting for Income Taxes," be analyzed using a two-step approach. The first step requires an entity to determine if a tax position is more-likely-than-not to be sustained upon examination. In the second step, the tax benefit is measured as the largest amount of benefit, determined on a cumulative probability basis, that is more-likely-than-not to be realized upon ultimate settlement. FIN 48 was effective as of January 1, 2007, with any adjustment in a company's tax provision being accounted for as a cumulative effect of accounting change in beginning equity. On January 1, 2007, the Company adopted the provisions of FIN 48. As required by FIN 48, the cumulative effect of applying the provisions of the Interpretation have been reported as an adjustment to the Company's retained earnings balance as of January 1, 2007. The Company recognized a $\$ 4.6$ million increase in its liability for unrecognized tax benefits with a corresponding decrease to the fiscal year 2007 opening balance of retained earnings.

There have been no material changes to the Company's unrecognized tax benefits during the nine months ended September 30, 2007.

The Guarantor Subsidiaries, which consist of the Company's principal domestic subsidiaries, are guarantors of the Company's $10.375 \%$ senior notes due 2010, its $7.3 \%$ senior notes due 2008 (which were redeemed in the third quarter of 2007), and its $9.5 \%$ senior subordinated notes due 2014. These guarantees are full and unconditional. The Supplemental Guarantor Financial Statements are presented herein pursuant to requirements of the Commission.

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| INTERFACECONSOLIDATION |  |
| :--- | :---: |
| INC. |  | AND (IN THOUSANDS)


| Net sales | \$ | 162,165 | \$ | 134,241 | \$ | -- | \$ | $(16,935)$ | \$ | 279,471 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cost of sales |  | 118,327 |  | 80,150 |  | -- |  | $(16,935)$ |  | 181,542 |
| Gross profit on sales |  | 43,838 |  | 54,091 |  | -- |  | -- |  | 97,929 |
| Selling, general and administrative expenses |  | 27,955 |  | 29,256 |  | 5,968 |  | -- |  | 63,179 |
| Operating income (loss) |  | 15,883 |  | 24,835 |  | $(5,968)$ |  | -- |  | 34,750 |
| Interest/Other expense |  | 2,560 |  | 1,373 |  | 5,991 |  | -- |  | 9,924 |
| Income (loss) before taxes on income and equity in income of subsidiaries |  | 13,323 |  | 23,462 |  | $(11,959)$ |  | -- |  | 24,826 |
| Income tax (benefit) expense |  | 10,641 |  | 7,498 |  | $(8,519)$ |  | -- |  | 9,620 |
| Equity in income (loss) of subsidiaries |  | -- |  | -- |  | 11,996 |  | $(11,996)$ |  | -- |
| Income (loss) from continuing operations |  | 2,682 |  | 15,964 |  | 8,556 |  | $(11,996)$ |  | 15,206 |
| Loss on discontinued operations, net of tax |  | $(6,650)$ |  | -- |  | -- |  | -- |  | $(6,650)$ |
| Net income (loss) | \$ | $(3,968)$ | \$ | 15,964 | \$ | 8,556 | \$ | $(11,996)$ | \$ | 8,556 |

[^0]
## CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2007

administrative expenses
Loss on disposal - Specialty Products
Operating income (loss)
Interest/Other expense
Income (loss) before taxes on income
and equity in income of subsidiaries
Income tax (benefit) expens
Equity in income (loss) of subsidiaries
Income (loss) from continuing operations
Loss on discontinued operations, net of tax
Net income (loss)

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## CONDENSED CONSOLIDATING BALANCE SHEET

SEPTEMBER 30, 2007
INTERFACE,CONSOLIDATION
INC.
AND
GUARANTMQN-GUARANTOR (PARENT ELIMINATIONCONSOLIDATED SUBSIDIARIESUBSIDIARIESCORPORATION) ENTRIES TOTALS (IN THOUSANDS)

## ASSETS

Current Assets:

| Cash and cash equivalents | $\$$ | -- | $\$$ | 32,706 | $\$$ | 44,824 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

LIABILITIES AND
SHAREHOLDERS' EQUITY

| Current Liabilities | \$ | 66,934 | \$ | 86,056 | \$ | 15,613 | \$ | -- | \$ | 168,603 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Long-term debt, less current maturities |  | -- |  | 7,169 |  | -- |  | -- |  | 7,169 |
| Senior notes and senior subordinated notes |  | -- |  | -- |  | 310,000 |  | -- |  | 310,000 |
| Deferred income taxes |  | 1,614 |  | 7,097 |  | 187 |  | -- |  | 8,898 |
| Other |  | 4,018 |  | 44,358 |  | 17,333 |  | -- |  | 65,709 |
| Total liabilities |  | 72,566 |  | 144,680 |  | 343,133 |  | -- |  | 560,379 |
| Minority interests |  | -- |  | 6,805 |  | -- |  | -- |  | 6,805 |
| Redeemable preferred stock |  | 57,891 |  | -- |  | -- |  | $(57,891)$ |  | -- |
| Common stock |  | 94,145 |  | 102,199 |  | 6,167 |  | $(196,344)$ |  | 6,167 |
| Additional paid-in capital |  | 191,411 |  | 12,525 |  | 331,827 |  | $(203,936)$ |  | 331,827 |
| Retained earnings (deficit) |  | 128,170 |  | 296,621 |  | $(485,363)$ |  | 26,400 |  | $(34,172)$ |
| Foreign currency translation adjustment |  | (935) |  | 5,360 |  | $(5,399)$ |  | -- |  | (974) |

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| Pension liability | -- |  |  | $(43,412)$ |  | $(3,350)$ |  | -- |  | $(46,762)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | 543,248 | \$ | 524,778 | \$ | 187,015 | \$ | $(431,771)$ | \$ | 823,270 |
| - 19 - |  |  |  |  |  |  |  |  |  |  |

## CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS <br> FOR THE NINE MONTHS <br> ENDED SEPTEMBER 30, 2007

## INTERFACK,ONSOLIDATION <br> INC. AND <br> GUARANTQRN-GUARANTOR (PARENT ELIMINATIOQONSOLIDATED SUBSIDIARIESUBSIDIARIESCORPORATION) ENTRIES TOTALS (IN THOUSANDS)

| Net cash provided by (used for) operating activities | \$ | 32,578 | \$ | 41,930 | \$ | $(32,450)$ | \$ | -- | \$ | 42,058 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flows from investing activities: |  |  |  |  |  |  |  |  |  |  |
| Purchase of plant and equipment |  | $(20,814)$ |  | $(6,510)$ |  | (199) |  | -- |  | $(27,523)$ |
| Investing cash flow used for discontinued operations |  | $(6,950)$ |  | -- |  | -- |  | -- |  | $(6,950)$ |
| Cash proceeds from the sale of Fabrics business segment |  | -- |  | -- |  | 60,732 |  | -- |  | 60,732 |
| Other |  | 377 |  | -- |  | $(8,781)$ |  | -- |  | $(8,404)$ |
| Net cash provided by (used for) investing activities |  | $(27,387)$ |  | $(6,510)$ |  | 51,752 |  | -- |  | 17,855 |
| Cash flows from financing activities: |  |  |  |  |  |  |  |  |  |  |
| Net borrowings |  | -- |  | 7,169 |  | -- |  | -- |  | 7,169 |
| Repurchase of senior notes |  | -- |  | -- |  | $(101,365)$ |  | -- |  | $(101,365)$ |
| Proceeds from issuance of common stock |  | -- |  | -- |  | 3,621 |  | -- |  | 3,621 |
| Intercompany |  | $(10,529)$ |  | $(45,733)$ |  | 56,262 |  | -- |  | -- |
| Dividends paid |  | -- |  | -- |  | $(3,683)$ |  | -- |  | $(3,683)$ |
| Net cash used for financing activities |  | $(10,529)$ |  | $(38,564)$ |  | $(45,165)$ |  | -- |  | $(94,258)$ |
| Effect of exchange rate change on cash |  | -- |  | 2,718 |  | -- |  | -- |  | 2,718 |
| Net decrease in cash |  | $(5,338)$ |  | (426) |  | $(25,863)$ |  | -- |  | $(31,627)$ |
| Cash at beginning of period |  | 5,338 |  | 33,131 |  | 70,688 |  | -- |  | 109,157 |
| Cash at end of period | \$ | -- | \$ | 32,705 | \$ | 44,825 |  | -- |  | 77,530 |

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Our discussions below in this Item 2 are based upon the more detailed discussions about our business, operations and financial condition included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2006, under Item 7 of that Form 10-K. Our discussions here focus on our results during the quarter ended, or as of, September 30, 2007, and the comparable period of 2006 for comparison purposes, and, to the extent applicable, any material changes from the information discussed in that Form 10-K or other important intervening developments or information since that time. These discussions should be read in conjunction with that Form $10-\mathrm{K}$ for more detailed and background information.

## Forward-Looking Statements

This report contains statements which may constitute "forward-looking statements" within the meaning of the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended by the Private Securities Litigation Reform Act of 1995. Important factors currently known to management that could cause actual results to differ materially from those in forward-looking statements include risks and uncertainties associated with economic conditions in the commercial interiors industry as well as the risks and uncertainties discussed under the heading "Risk Factors" included in Item 1A of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2006, which discussion is hereby incorporated by reference. The Company undertakes no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time.

## Sale of Fabrics Group Business Segment

In July 2007, we completed the sale of our Fabrics Group business segment to a third party pursuant to an agreement we entered into in the second quarter of 2007. Following working capital and other adjustments provided for in the agreement, we received $\$ 60.7$ million in cash at the closing of the transaction. We may receive up to $\$ 6.5$ million of additional purchase price under the agreement pursuant to an earn-out arrangement focused on the performance of that business segment, as owned and operated by the purchaser, during the 18 -month period following the closing. As discussed in the Notes to Consolidated Condensed Financial Statements in Item 1 of Part 1, in the first quarter of 2007, we recorded charges for impairment of goodwill of $\$ 44.5$ million and impairment of other intangible assets of $\$ 3.8$ million related to the Fabrics Group segment. In addition, as a result of the agreed-upon purchase price for the segment, we recorded an additional impairment of assets of approximately $\$ 13.6$ million in the second quarter of 2007.

Previously, in April 2006, we sold our European component of the fabrics business (Camborne Holdings Limited) for $\$ 28.8$ million to an entity formed by the business's management team. In connection with the sale, we recorded a pre-tax non-cash charge of $\$ 20.7$ million for the impairment of goodwill in the first quarter of 2006 and a loss on disposal of $\$ 1.7$ million in the second quarter of last year. For the first nine months of 2006, the European fabrics business generated revenue of $\$ 17.3$ million and operating loss (after the $\$ 20.7$ million impairment of goodwill charge) of $\$ 19.6$ million.

As described below, the results of operations of the former Fabrics Group business segment, including the European component as well as the related impairment charges and loss on disposal discussed above, are included as part of our discontinued operations.

## Discontinued Operations

As described above, in the second quarter of 2007, we entered into an agreement to sell our Fabrics Group business segment to a third party, and we completed the sale in the third quarter of 2007. In addition, in 2004, we decided to exit our owned Re:Source dealer businesses, which were part of a broader network comprised of both owned and aligned dealers that sell and install floorcovering products, and we began to dispose of several of our dealer subsidiaries. We now have sold or terminated all ongoing operations of our dealer businesses, and in some cases we are completing their wind-down through subcontracting arrangements.

In accordance with SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," we have reported the results of operations for the Re:Source dealer businesses (as well as the results of operations of a small Australian dealer business and a small residential fabrics business that we also decided to exit at that time), and the results of operations for the former Fabrics Group business segment (including the European component which was sold in April 2006), for all periods reflected herein, as "discontinued operations." Consequently, our discussion of revenues or sales and other results of operations (except for net income or loss amounts), including percentages derived from or based on such amounts, excludes these discontinued operations unless we indicate otherwise.

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Our discontinued operations had net sales of $\$ 10.3$ million and $\$ 37.2$ million in the three-month periods ended September 30, 2007, and October 1, 2006, respectively, and had net sales of $\$ 82.0$ million and $\$ 125.2$ million in the nine-month periods ended September 30, 2007, and October 1, 2006, respectively (these results are included in our statements of operations as part of the "Loss from Discontinued Operations, Net of Taxes"). Loss from operations of these businesses, inclusive of goodwill and other asset impairments as well as costs to sell these businesses, net of tax, was $\$ 6.7$ million and $\$ 0.4$ million in the three-month periods ended September 30, 2007 and October 1, 2006, respectively, and $\$ 68.7$ million and $\$ 25.5$ million in the nine-month periods ended September 30, 2007, and October 1,2006 , respectively.

## Restructuring Charge

We recorded a pre-tax restructuring charge of $\$ 3.3$ million in the first quarter of 2006. The charge reflected: (1) the closure of our fabrics manufacturing facility in East Douglas, Massachusetts, and consolidation of those operations into our facility in Elkin, North Carolina; (2) workforce reduction at the East Douglas, Massachusetts facility; and (3) a reduction in carrying value of another fabrics facility and other assets. The restructuring charge was comprised of $\$ 0.3$ million of cash expenditures for severance benefits and other similar costs, and $\$ 3.0$ million of non-cash charges, primarily for the write-down of carrying value and disposal of assets. Because this restructuring charge related to the Fabrics Group business segment, it is now included as part of our discontinued operations.

## General

During the quarter ended September 30, 2007, we had net sales of $\$ 279.5$ million, compared with net sales of $\$ 234.2$ million in the third quarter last year. Fluctuations in currency exchange rates positively impacted 2007 third quarter sales by $3 \%$ (approximately $\$ 7.2$ million), compared with the prior year period. During the first nine months of fiscal 2007, we had net sales of $\$ 787.9$ million, compared with net sales of $\$ 655.5$ million in the first nine months of last year. Fluctuations in currency exchange rates positively impacted sales in the first nine months of 2007 by $3 \%$ (approximately $\$ 20$ million), compared with the prior year period.

During the third quarter of 2007, after the discontinued operations loss described above, we had net income of \$8.6 million, or $\$ 0.14$ per diluted share, compared with net income of $\$ 9.1$ million, or $\$ 0.17$ per diluted share, in the third quarter last year.

In the first quarter of this year, we sold our Pandel, Inc. business for $\$ 1.4$ million and recorded a loss of $\$ 1.9$ million on this sale. (Pandel comprised the Company's Specialty Products segment.) The impairment of assets and the associated exit costs related to the sale of the Fabrics Group business segment and the loss on disposal of Pandel, Inc. led to our net loss of $\$ 31.1$ million, or $\$ 0.50$ per diluted share, during the first nine months of 2007. The goodwill impairment and restructuring charges described above led to our net loss of $\$ 2.1$ million, or $\$ 0.04$ per share, during the first nine months of 2006.

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## Results of Operations

The following table presents, as a percentage of net sales, certain items included in our Consolidated Condensed Statements of Operations for the three-month and nine-month periods ended September 30, 2007, and October 1, 2006, respectively:


Below we provide information regarding net sales for each of our three operating segments, and analyze those results for the three-month and nine-month periods ended September 30, 2007, and October 1, 2006, respectively.

Net Sales by Business Segment

Net sales by operating segment and for our Company as a whole were as follows for the three-month and nine-month periods ended September 30, 2007, and October 1, 2006, respectively:

| Net Sales By Segment | Three Months Ended 09/30/07 10/01/06 <br> (In thousands) |  |  |  | Percentage Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Modular Carpet | \$ | 242,889 | \$ | 193,640 | 25.4\% |
| Bentley Prince Street |  | 36,582 |  | 37,098 | (1.4)\% |
| Specialty Products (sold in March 2007) |  | -- |  | 3,483 | * |
| Total | \$ | 279,471 | \$ | 234,221 | 19.3\% |
| * Not meaningful. |  |  |  |  |  |
| Net Sales By Segment | $\begin{aligned} & \text { Nine Months Ended } \\ & \text { 09/30/07 10/01/06 } \\ & \text { (In thousands) } \end{aligned}$ |  |  |  | Percentage Change |
| Modular Carpet | \$ | 673,666 | \$ | 545,998 | 23.4\% |
| Bentley Prince Street |  | 112,067 |  | 100,130 | 11.9\% |
| Specialty Products (sold in March 2007) |  | 2,192 |  | 9,411 | (76.7\%) |
| Total | \$ | 787,925 | \$ | 655,539 | 20.2\% |

Modular Carpet Segment. For the quarter ended September 30, 2007, net sales for the Modular Carpet segment increased $\$ 49.2$ million ( $25.4 \%$ ) versus the comparable period in 2006. On a geographic basis, we experienced significant increases in net sales in the Americas, Europe and Asia-Pacific (up $21.2 \%, 25.4 \%$ and $28.0 \%$, respectively) for the quarter ended September 30, 2007, versus the comparable period in 2006. Sales growth in the Americas is primarily attributable to the improving corporate office market, although we also saw a significant increase in our sales into the education, healthcare, government and hospitality market segments in North America. Sales growth in Europe is primarily attributable to improving economic conditions in that region, while sales growth in Asia-Pacific is attributable in large part to a relatively good economic climate in that region.

For the nine months ended September 30, 2007, net sales for the Modular Carpet segment increased $\$ 127.7$ million ( $23.4 \%$ ) versus the comparable period in 2006. On a geographic basis, we experienced significant increases in net sales in the Americas, Europe and Asia-Pacific (up $20.0 \%, 24.9 \%$ and $24.7 \%$, respectively) for the nine months ended September 30, 2007, versus the comparable period in 2006. Sales growth in the Americas is primarily attributable to the improving corporate office market, although we also saw a significant increase in our sales into the education, healthcare, government and hospitality market segments in North America. Sales growth in Europe is primarily attributable to improving economic conditions in that region, while sales growth in Asia-Pacific is attributable in large part to a relatively good economic climate in that region.

Bentley Prince Street Segment. In our Bentley Prince Street segment, net sales for the quarter ended September 30, 2007, decreased $\$ 0.5$ million ( $1.4 \%$ ) versus the comparable period in 2006. This decline was in line with the commercial interior market's shift toward modular flooring solutions, and was somewhat offset by strong sales growth of modular carpet by Bentley Prince Street.

For the nine months ended September 30, 2007, net sales for our Bentley Prince Street segment increased $\$ 11.9$ million ( $11.9 \%$ ) versus the comparable period in 2006. This growth was attributable primarily to increased sales in the hospitality, corporate office and institutional market segments.

Specialty Products Segment. Because we sold Pandel, Inc. (which comprised the Specialty Products segment) on March 7, 2007, we no longer had sales in the Specialty Products segment in the quarter ended September 30, 2007. For the nine months ended September 30, 2007, all of our net sales for the Specialty Products segment were derived in the first quarter of 2007, and thus are not comparable to the nine-month period in 2006.

## Cost and Expenses

Company Consolidated. The following table presents, on a consolidated basis for our operations, our overall cost of sales and selling, general and administrative expenses for the three-month and nine-month periods ended September 30, 2007, and October 1, 2006, respectively:

## Cost and Expenses

Cost of sales
Selling, general and administrative expenses Total

## Cost and Expenses

Cost of sales
Selling, general and administrative expenses Total
Three Months Ended
09/30/07 10/01/06 (In thousands)

| $\$$ | 181,542 | $\$$ | 154,309 | $17.6 \%$ |
| :--- | ---: | ---: | ---: | ---: |
|  | 63,179 |  | 54,377 | $16.2 \%$ |
| $\$$ | 244,721 | $\$$ | 208,686 | $17.3 \%$ |


|  | $\begin{array}{c}\text { Nine Months Ended } \\ \text { 09/30/07 }\end{array}$ | $\begin{array}{c}\text { 10/01/06 }\end{array}$ | $\begin{array}{c}\text { Percentage } \\ \text { Change }\end{array}$ |
| :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |$]$

For the quarter ended September 30, 2007, our cost of sales increased $\$ 27.2$ million (17.6\%) versus the comparable period in 2006, primarily due to increased product ( $\$ 18.2$ million) and labor ( $\$ 2.7$ million) costs associated with increased production levels during the third quarter of 2007. Our raw material prices in the third quarter 2007 were approximately equivalent to those in the third quarter of 2006. In addition, the translation of Euros into U.S. dollars resulted in an approximately $\$ 4.1$ million increase in the cost of goods sold during the third quarter 2007 compared with the same period in 2006. As a percentage of net sales, cost of sales decreased to $65.0 \%$ for the quarter ended September 30, 2007, versus $65.9 \%$ for the comparable period in 2006. The percentage decrease was primarily due to increased price levels and improved manufacturing efficiencies in our European modular carpet operations.

For the nine months ended September 30, 2007, our cost of sales increased $\$ 82.5$ million ( $19.1 \%$ ) versus the comparable period in 2006, primarily due to increased product ( $\$ 55.0$ million) and labor ( $\$ 8.3$ million) costs associated with increased production levels during the first nine months of 2007. Our raw material prices in the first nine months of 2007 were approximately equivalent to those in the first nine months of 2006. In addition, the translation of Euros into U.S. dollars resulted in an approximately $\$ 11.8$ million increase in the cost of goods sold during the first nine months of 2007 compared with the same period in 2006. As a percentage of net sales, cost of sales decreased to $65.3 \%$ for the nine months ended September 30, 2007, versus $65.9 \%$ for the comparable period in 2006. The percentage decrease was primarily due to increased price levels and improved manufacturing efficiencies in our European modular carpet operations.

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For the quarter ended September 30, 2007, our selling, general and administrative expenses increased $\$ 8.8$ million $(16.2 \%)$ versus the comparable period in 2006. The primary components of this increase were: (1) a $\$ 3.7$ million increase in selling expenses, commensurate with the increase in sales volume, (2) a $\$ 1.8$ million increase in expenses due to the translation of foreign currency into U.S. dollars, and (3) $\$ 1.8$ million of increased marketing expense as we continue to invest in our marketing platforms. Notwithstanding these items, as a percentage of net sales, selling, general and administrative expenses decreased for the quarter ended September 30, 2007, to $22.6 \%$ from $23.2 \%$ for the comparable period in 2006, a direct result of our continued cost control measures.

For the nine months ended September 30, 2007, our selling, general and administrative expenses increased \$27.7 million ( $18.0 \%$ ) versus the comparable period in 2006. The primary components of these increases were: (1) a $\$ 9.9$ million increase in selling expenses, commensurate with the increase in sales volume, (2) a $\$ 6.3$ million increase in expenses due to the translation of Euros into U.S. dollars, (3) $\$ 4.3$ million of increased marketing expense as we continue to invest in our marketing platforms, and (4) $\$ 2.5$ million related to incremental performance vesting of restricted stock and other one-time incentive programs in the first nine months of 2007 compared with performance vesting in the first nine months of 2006. However, as a percentage of net sales, selling, general and administrative expenses decreased to $23.0 \%$ for the nine months ended September 30, 2007, versus $23.5 \%$ for the comparable period in 2006, a direct result of our continued cost control measures.

Cost and Expenses by Segment. The following table presents the combined cost of sales and selling, general and administrative expenses for each of our operating segments:

## Cost of Sales and Selling, General and Administrative Expenses (Combined)

Modular Carpet
Bentley Prince Street
Specialty Products (sold in March 2007)
Corporate Expenses and Eliminations
Total
*Not meaningful

## Cost of Sales and Selling, General and Administrative Expenses (Combined)

Modular Carpet
Bentley Prince Street
Specialty Products (sold in March 2007)
Corporate Expenses and Eliminations
Total

| Three Months Ended |  |
| :--- | :--- |
| 09/30/07 | 10/01/06 | (In thousands) \$ 207,702 $\quad \$ \quad 169,331 \quad 22.7 \%$

35,323 34,859
Percentage Change
1.3\%
*
54.2\%
$17.3 \%$
\$ 244,721 \$ 208,686

| Nine Months Ended09/30/07 |  |  |  | Percentage Change |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| (In thousands) |  |  |  |  |
| \$ | 580,098 | \$ | 477,380 | 21.5\% |
|  | 107,841 |  | 95,674 | 12.7\% |
|  | 2,052 |  | 9,310 | (78.0\%) |
|  | 6,110 |  | 3,463 | 76.4\% |
| \$ | 696,101 | \$ | 585,827 | 18.8\% |

## Interest Expenses

For the three-month period ended September 30, 2007, interest expense decreased $\$ 1.9$ million to $\$ 8.6$ million, versus $\$ 10.5$ million in the comparable period in 2006. For the nine-month period ended September 30, 2007, interest expense decreased $\$ 5.8$ million to $\$ 26.9$ million, versus $\$ 32.7$ million in the comparable period in 2006. These decreases were due primarily to the lower levels of debt outstanding on a daily basis during each of the first three quarters of 2007 (mostly through our repurchases of our $7.3 \%$ Senior Notes) versus the comparable periods in 2006.

## Liquidity and Capital Resources

## General

At September 30, 2007, we had $\$ 77.5$ million in cash. At that date, we had no borrowings and $\$ 10.0$ million in letters of credit outstanding under our domestic revolving credit facility, and $€ 5.2$ million (approximately $\$ 7.2$ million) in borrowings outstanding under our European credit facility. As of September 30, 2007, we could have incurred $\$ 65.0$ million of additional borrowings under our domestic revolving credit facility and $€ 20.8$ million (approximately $\$ 28.6$ million) of additional borrowings under our European credit facility. In addition, we could have incurred an additional $\$ 15.7$ million of borrowings under our other credit facilities in place at other non-U.S. subsidiaries.

## Analysis of Cash Flows

Our primary sources of cash during the nine-month period ended September 30, 2007, were (1) $\$ 60.7$ million received from the sale of our Fabrics business segment, (2) $\$ 7.2$ million of net borrowings on our foreign revolving credit facilities, and (3) $\$ 3.6$ million from the exercise of employee stock options. The primary uses of cash for the nine-month period ended September 30, 2007, were (1) $\$ 101.4$ million for the redemption of our $7.3 \%$ Senior Notes due 2008, (2) $\$ 27.5$ million for capital expenditures, primarily for our manufacturing operations, and (3) $\$ 10.8$ million related to an increase in inventory levels.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our discussion below in this Item 3 is based upon the more detailed discussions of our market risk and related matters included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2006, under Item 7A of that Form 10-K. Our discussion here focuses on the quarter ended September 30, 2007, and any material changes from (or other important intervening developments since the time of) the information discussed in that Form 10-K. This discussion should be read in conjunction with that Form 10-K for more detailed and background information.

At September 30, 2007, we recognized an $\$ 11.9$ million decrease in our foreign currency translation adjustment account compared to December 31, 2006, primarily because of the strengthening of the Euro against the U.S dollar.

Sensitivity Analysis. For purposes of specific risk analysis, we use sensitivity analysis to measure the impact that market risk may have on the fair values of our market sensitive instruments.

To perform sensitivity analysis, we assess the risk of loss in fair values associated with the impact of hypothetical changes in interest rates and foreign currency exchange rates on market sensitive instruments. The market value of instruments affected by interest rate and foreign currency exchange rate risk is computed based on the present value of future cash flows as impacted by the changes in the rates attributable to the market risk being measured. The discount rates used for the present value computations were selected based on market interest and foreign currency exchange rates in effect at September 30, 2007. The values that result from these computations are compared with the market values of these financial instruments at September 30, 2007. The differences in this comparison are the hypothetical gains or losses associated with each type of risk.

As of September 30, 2007, based on a hypothetical immediate 150 basis point increase in interest rates, with all other variables held constant, the market value of our fixed rate long-term debt would be impacted by a net decrease of approximately $\$ 13.0$ million. Conversely, a 150 basis point decrease in interest rates would result in a net increase in the market value of our fixed rate long-term debt of approximately $\$ 9.8$ million.

As of September 30, 2007, a 10\% decrease or increase in the levels of foreign currency exchange rates against the U.S. dollar, with all other variables held constant, would result in a decrease in the fair value of our financial instruments of $\$ 10.4$ million or an increase in the fair value of our financial instruments of $\$ 8.5$ million, respectively. As the impact of offsetting changes in the fair market value of our net foreign investments is not included in the sensitivity model, these results are not indicative of our actual exposure to foreign currency exchange risk.

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## ITEM 4. CONTROLS AND PROCEDURES

As of the end of the period covered by this Quarterly Report on Form 10-Q, an evaluation was performed under the supervision and with the participation of our management, including our President and Chief Executive Officer and our Senior Vice President and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the "Act"), pursuant to Rule 13a-14(c) under the Act. Based on that evaluation, our President and Chief Executive Officer and our Senior Vice President and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this Quarterly Report.

There were no changes in our internal control over financial reporting that occurred during our last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

We are subject to various legal proceedings in the ordinary course of business, none of which is required to be disclosed under this Item 1.

ITEM 1A. RISK FACTORS

There are no material changes in risk factors in the third quarter of 2007. For a discussion of risk factors, see Part I, Item 1A, "Risk Factors," in our Annual Report on Form 10-K for fiscal year 2006.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS
None

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None
ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
None

ITEM 5. OTHER INFORMATION

None
ITEM 6. EXHIBITS

The following exhibits are filed with this report:
EXHIBIT
NUMBER DESCRIPTION OF EXHIBIT
3.1 Bylaws of Interface, Inc., as amended and restated October 25, 2007.
31.1 Section 302 Certification of Chief Executive Officer.
31.2 Section 302 Certification of Chief Financial Officer.
32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. § 1350.
32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. § 1350.

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## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

INTERFACE, INC.
Date: November 6, 2007
By:
/s/ Patrick C.
Lynch
Patrick C. Lynch
Senior Vice President
(Principal Financial Officer)

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## EXHIBIT INDEX

## EXHIBIT

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31.2 Section 302 Certification of Chief Financial Officer.
$32.1 \quad$ Certification of Chief Executive Officer pursuant to 18 U.S.C. § 1350.
32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. § 1350.


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