## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 10-Q

## (Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
$\mathbf{X}$
SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended June 30, 2009
OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$

Commission File Number: 1-4797

## ILLINOIS TOOL WORKS INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or organization)
3600 West Lake Avenue, Glenview, IL
(Address of principal executive offices)

36-1258310
(I.R.S. Employer Identification Number)

60026-1215
(Zip Code)

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\section*{(Registrant s telephone number, including area code) | 84-724-7500 |
| :---: | :---: |}

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes $\mathbf{x} \quad$ No [ ]

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes $\mathbf{X} \quad$ No [ ]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.
Large accelerated filer X
Non-accelerated filer ___ (Do not check if a smaller reporting company)

Accelerated filer $\qquad$ Non-accelerated filer __ (Do not check if a smaller reporting company)

Smaller reporting company $\qquad$

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

## Yes [] No $\mathbf{x}$

The number of shares of registrant s common stock, \$0.01 par value, outstanding at July 31, 2009: 500,145,460.

## Part I Financial Information

Item 1 Financial Statements

## ILLINOIS TOOL WORKS INC. and SUBSIDIARIES

## STATEMENT OF INCOME (UNAUDITED)

(In thousands except for per share amounts)

Operating Revenues

| Three Months Ended <br> June $\mathbf{3 0}$ |  |
| :--- | :--- |
| $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| $\$ 3,392,906$ | $\$ 4,555,881$ |

\$4,555,881

Six Months Ended
June 30
2009
\$ 6,539,285

2008
\$ 8,681,691

| Cost of revenues | 2,248,253 | 2,941,457 |  | 4,401,080 |  | 5,633,942 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Selling, administrative, and research |  |  |  |  |  |  |  |  |
| and development expenses | 757,871 |  | 814,962 |  | 1,519,562 |  | 1,588,079 |  |
| Amortization of intangible assets | 51,947 |  | 42,303 |  | 102,517 |  | 82,442 |  |
| Impairment of goodwill and |  |  |  |  |  |  |  |  |
| Operating Income | 334,835 |  | 757,159 |  | 426,129 |  | 1,375,790 |  |
| Interest expense | (43,886 | ) | (36,588 | ) | (75,322 | ) | (74,055 | ) |
| Other income (expense) | (19,839 | ) | 24,294 |  | (24,180 | ) | 3,161 |  |
| Income from Continuing Operations |  |  |  |  |  |  |  |  |
| Before Income Taxes | 271,110 |  | 744,865 |  | 326,627 |  | 1,304,896 |  |
| Income Taxes | 92,167 |  | 216,161 |  | 155,700 |  | 380,854 |  |
| Income from Continuing Operations | 178,943 |  | 528,704 |  | 170,927 |  | 924,042 |  |
| Loss from Discontinued Operations | (2,378 | ) | (614 | ) | (33,736 | ) | (92,331 | ) |
| Net Income | \$ 176,565 |  | \$ 528,090 |  | \$ 137,191 |  | \$ 831,711 |  |
| Income Per Share from Continuing |  |  |  |  |  |  |  |  |
| Operations: |  |  |  |  |  |  |  |  |
| Basic | \$0.36 |  | \$1.01 |  | \$0.34 |  | \$1.76 |  |
| Diluted | \$0.36 |  | \$1.01 |  | \$0.34 |  | \$1.75 |  |
| Operations: |  |  |  |  |  |  |  |  |
| Basic | \$(0.00 | ) | \$(0.00 | ) | \$(0.07 | ) | \$(0.18 | ) |
| Diluted | \$(0.00 | ) | \$(0.00 | ) | \$(0.07 | ) | \$(0.18 | ) |
| Net Income Per Share: |  |  |  |  |  |  |  |  |
| Basic | \$0.35 |  | \$1.01 |  | \$0.27 |  | \$1.59 |  |
| Diluted | \$0.35 |  | \$1.01 |  | \$0.27 |  | \$1.58 |  |
| Cash Dividends: |  |  |  |  |  |  |  |  |
| Paid | \$0.31 |  | \$0.28 |  | \$0.62 |  | \$0.56 |  |
| Declared | \$0.31 |  | \$0.28 |  | \$0.62 |  | \$0.56 |  |
| Shares of Common Stock Outstanding |  |  |  |  |  |  |  |  |
| During the Period: |  |  |  |  |  |  |  |  |
| Average | 499,389 |  | 521,488 |  | 499,290 |  | 523,894 |  |
| Average assuming dilution | 500,875 |  | 525,209 |  | 500,617 |  | 527,467 |  |

The Notes to Financial Statements are an integral part of these statements.

## ILLINOIS TOOL WORKS INC. and SUBSIDIARIES

## STATEMENT OF FINANCIAL POSITION (UNAUDITED)

(In thousands)
ASSETS
Current Assets:
Cash and equivalents
Trade receivables
Inventories
Deferred income taxes
Prepaid expenses and other current assets
Assets held for sale
Total current assets

Plant and Equipment:
Land
Buildings and improvements
Machinery and equipment

June 30, 2009
\$ 616,403
2,393,176
1,438,637
218,125
453,424
12,229
5,131,994

234,406
1,520,474
3,904,401

December 31, 2008
\$ 742,950
2,571,987
1,774,697
206,496
375,778
82,071
5,753,979

227,167
1,457,732
3,714,456

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| Equipment leased to others | 170,422 | 164,504 |
| :--- | :--- | :--- |
| Construction in progress | 101,285 | 98,876 |
|  | $5,930,988$ | $5,662,735$ |
| Accumulated depreciation | $(3,793,006$ | $(3,553,303$ |
| Net plant and equipment | $2,137,982$ | $2,109,432$ |
|  |  |  |
| Investments | 450,889 | 465,894 |
| Goodwill | $4,677,193$ | $4,517,550$ |
| Intangible Assets | $1,696,585$ | $1,779,669$ |
| Deferred Income Taxes | 82,448 | 75,999 |
| Other Assets | 564,584 | 501,028 |
|  | $\$ 14,741,675$ | $15,203,551$ |
| LIABILITIES AND STOCKHOLDERS | EOUITY |  |
| Current Liabilities: |  |  |
| Short-term debt | 180,511 |  |
| Accounts payable | 575,001 | $2,433,973$ |
| Accrued expenses | $1,326,115$ | 683,991 |
| Cash dividends payable | 154,892 | $1,315,106$ |
| Income taxes payable | 206,219 | 154,726 |
| Liabilities held for sale | 5,454 | 216,751 |
| Total current liabilities | $2,448,192$ | 20,546 |
| Noncurrent Liabilities: |  | $4,825,093$ |
| Long-term debt | $2,855,812$ | $1,247,883$ |
| Deferred income taxes | 139,167 | 125,089 |
| Other liabilities | $1,372,380$ | $1,330,395$ |
| Total noncurrent liabilities | $4,367,359$ | $2,703,367$ |
| Stockholders Equity: |  |  |
| Common stock | 5,323 |  |
| Additional paid-in-capital | 146,116 | 5,318 |
| Income reinvested in the business | $9,022,927$ | 105,497 |
| Common stock held in treasury | $(1,390,594$ | $9,196,465$ |
| Accumulated other comprehensive income | 130,361 | $(1,390,594$ |
| Noncontrolling interest | 11,991 | $(253,211$ |
| Total stockholders equity | $7,926,124$ | 11,616 |
|  | $14,741,675$ | $7,675,091$ |

The Notes to Financial Statements are an integral part of these statements.

## ILLINOIS TOOL WORKS INC. and SUBSIDIARIES

## STATEMENT OF CASH FLOWS (UNAUDITED)

| (In thousands) | $\begin{array}{l}\text { Six Months Ended } \\ \text { June } \mathbf{3 0}\end{array}$ |  |
| :--- | :--- | :--- |
|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| Cash Provided by (Used for) Operating Activities: | $\$ 137,191$ | $\$ 831,711$ |
| Net income |  |  |
| Adjustments to reconcile net income to cash provided by operating activities: | 182,633 | 189,775 |
| Depreciation | 192,514 | 185,627 |
| Amortization and impairment of goodwill and other intangible assets | $(11,302$ | $)$ |
| Change in deferred income taxes | 6,784 | 4,405 |
| Provision for uncollectible accounts | 2,322 | $(484$ |
| (Gain) loss on sale of plant and equipment | 13,956 | $(19,653$ |
| (Income) loss from investments | 29,773 | $(97$ |
| (Gain) loss on sale of operations and affiliates | 23,969 | 21,834 |
| Stock compensation expense | 27 | $(2,365$ |$)$

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Change in assets and liabilities:
(Increase) decrease in--
Trade receivables
Inventories
Prepaid expenses and other assets
Increase (decrease) in--
Accounts payable
Accrued expenses and other liabilities
Income taxes receivable and payable
Other, net
Net cash provided by operating activities
Cash Provided by (Used for) Investing Activities:
Acquisition of businesses (excluding cash and equivalents)
Additions to plant and equipment
Purchases of investments
Proceeds from investments
Proceeds from sale of plant and equipment
Proceeds from sale of operations and affiliates
Other, net
Net cash used for investing activities

| 322,425 |  | (213,253 |
| :---: | :---: | :---: |
| 428,659 |  | (98,781 |
| (23,114 | ) | (15,773 |
| (156,461 | ) | (7,835 |
| (32,799 |  | 18,859 |
| (56,777 | ) | 72,795 |
| 11,283 |  | 2,173 |
| 1,071,083 |  | 944,028 |
| (113,640 | ) | (678,194 |
| (121,338 |  | (184,987 |
| (30,874 |  | (2,468 |
| 4,076 |  | 14,424 |
| 14,905 |  | 10,590 |
| 15,685 |  | 1,006 |
| (815 | ) |  |
| (232,001 | ) | (838,778 |
| (309,507 | ) | (294,806 |
| 15,955 |  | $\begin{aligned} & 35,195 \\ & (585,574 \end{aligned}$ |
| (1,668,982 | ) | 539,314 |
| 2,157,995 |  | 432 |
| (1,258,619 | ) | (4,170 |
| 28 |  | 3,413 |
| (1,063,130 | , | (306,196 |
| 97,501 |  | 13,596 |
| (126,547 | ) | (187,350 |
| 742,950 |  | 827,524 |
| \$616,403 |  | \$640,174 |
| \$26,565 |  | \$40,905 |
| \$ 182,850 |  | \$308,190 |
| \$38,233 |  | \$249,880 |

Cash Provided by (Used for) Financing Activities:
Cash dividends paid
Issuance of common stock
Repurchases of common stock
Net proceeds (repayments) of debt with original maturities 3 months or less
Proceeds from debt with original maturities greater than 3 months
Repayments of debt with original maturities greater than 3 months
Excess tax benefits from share-based compensation
Net cash used for financing activities
Effect of Exchange Rate Changes on Cash and Equivalents
Cash and Equivalents:
Decrease during the period
Beginning of period
End of period
Cash Paid During the Period for Interest
Cash Paid During the Period for Income Taxes
Liabilities Assumed from Acquisitions

The Notes to Financial Statements are an integral part of these statements.

## ILLINOIS TOOL WORKS INC. and SUBSIDIARIES

NOTES TO FINANCIAL STATEMENTS (UNAUDITED)

## (1) FINANCIAL STATEMENTS

The unaudited financial statements included herein have been prepared by Illinois Tool Works Inc. and Subsidiaries (the Company ). In the opinion of management, the interim financial statements reflect all adjustments of a normal recurring nature necessary for a fair statement of the results for interim periods. Events that occurred after June 30, 2009 through the time that these financial statements have been filed on August 7, 2009 with the Securities and Exchange Commission were considered in the preparation of these financial statements. These financial statements should be read in conjunction with the financial statements and notes to financial statements included in the Company s Annual Report on Form 10-K. Certain reclassifications of prior year data have been made to conform with current year reporting.

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## (2) COMPREHENSIVE INCOME

The Company s components of comprehensive income in the periods presented are:

| (In thousands) | Three Months Ended |  | Six Months Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30 |  |  | June 30 |  |
|  | 2009 | 2008 |  | 2009 | 2008 |
| Net income | \$ 176,565 | \$528,090 |  | \$ 137,191 | \$831,711 |
| Other comprehensive income: |  |  |  |  |  |
| Foreign currency translation adjustments | 504,626 | 39,400 |  | 381,638 | 141,939 |
| Pension and other postretirement benefit adjustments, net of tax | 1,954 | (1,169 | ) | 1,934 | (448 |
| Comprehensive income | \$683,145 | \$566,321 |  | \$520,763 | \$973,202 |

The Company periodically reviews its 895 operations for businesses which may no longer be aligned with its long-term objectives. In August 2008, the Company s Board of Directors authorized the divestiture of the Click Commerce industrial software business which was previously reported in the All Other segment. In the second quarter of 2009, the Company completed the sale of the Click Commerce business.

In the fourth quarter of 2007, the Company classified an automotive components business and a consumer packaging business as held for sale. The consumer packaging business was sold in the second quarter of 2008. The Company has sold the automotive components business in the third quarter of 2009 .

The consolidated statements of income and the notes to financial statements have been restated to present the operating results of the held for sale and divested businesses as discontinued operations.

In May 2009, the Company s Board of Directors rescinded a resolution from August 2008 to divest the Decorative Surfaces segment. The consolidated financial statements and related notes for all periods have been restated to present the results related to the Decorative Surfaces segment as continuing operations.

Results of the discontinued operations for the second quarter of 2009 and 2008 were as follows:

| (In thousands) | Three Months Ended |  |  | Six Months Ended |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | June 30 |  | June 30 |  |  |
|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |  |
| Operating revenues | $\$ 9,542$ | $\$ 37,764$ | $\$ 23,169$ | $\$ 73,441$ |  |
|  |  |  |  |  |  |
| Income (loss) before taxes | $(1,251$ | $)$ | 2,270 | $(35,064$ | $)$ |
| Income tax (expense) benefit | $(1,127$ | $)$ | $(2,884$ | $)$ | 1,328 |
| Loss from discontinued operations | $\$(2,378$ | $)$ | $\$(614$ | $)$ | $\$(33,736$ |

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In 2009, the Company recorded a pre-tax loss on the disposal of the Click Commerce business of $\$ 29,827,000$. Loss before taxes in 2008 includes goodwill impairment charges of $\$ 97,152,000$ related to the Click Commerce business.

As of June 30, 2009, the assets and liabilities of a certain automotive components business were included in assets and liabilities held for sale. As of December 31, 2008, the Company had recorded the assets and liabilities of the Click Commerce business and a certain automotive components business as held for sale. The total assets and liabilities held for sale were as follows:
(In thousands)

## Trade receivables

Inventories
Net plant and equipment
Net goodwill and intangible assets
Other assets
Loss reserve on assets held for sale
Total assets held for sale
Accounts payable
Accrued expenses
Total liabilities held for sale

## (4) INCOME TAXES

In the first half of 2009, the Company incurred significant charges related to the impairment of goodwill and intangible assets of $\$ 89,997,000$ that were mostly non-deductible, and discrete tax items of $\$ 43,540,000$ to record reserves on net operating loss carryforwards no longer expected to be utilized and other tax adjustments. The components of the effective tax rate for the six month period ended June 30, 2009 were as follows:

| Effective tax rate excluding discrete items | 28.1 | $\%$ |
| :--- | :--- | :--- |
| Discrete tax adjustments | 13.4 |  |
| Goodwill and intangible asset impairment charges | 6.2 |  |
| Effective tax rate | 47.7 | $\%$ |

In the U.S., the Internal Revenue Service (IRS) has completed its audits for the years 2001-2003 and has proposed several adjustments for which the Company is negotiating a settlement, the most significant of which are related to leveraged leases and mortgage-backed securities. The Company has recorded its best estimate for these exposures. Management believes it is reasonably possible that within the next twelve months the matters presently under consideration for 2001-2003 with the IRS will be resolved and that the amount of the Company sunrecognized tax benefits may decrease by approximately $\$ 271$ million.

## (5) INVENTORIES

Inventories at June 30, 2009 and December 31, 2008 were as follows:
(In thousands)

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| Raw material | $\$ 461,914$ | $\$ 612,190$ |
| :--- | :---: | :---: |
| Work-in-process | 141,844 | 174,607 |
| Finished goods | 834,879 | 987,900 |
|  | $\$ 1,438,637$ | $\$ 1,774,697$ |

## (6) GOODWILL AND INTANGIBLE ASSETS

Goodwill represents the excess cost over fair value of the net assets of purchased businesses. The Company does not amortize goodwill and intangible assets that have indefinite lives. In the first quarter of each year, the Company performs an annual impairment assessment of goodwill and intangible assets with indefinite lives based on the fair value of the related reporting unit or intangible asset.

In September 2006, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 157, Fair Value Measurements ( SFAS 157 ). The Company adopted the provisions of SFAS 157 on January 1, 2009 for all nonfinancial assets and nonfinancial liabilities that are recognized or disclosed at fair value on a nonrecurring basis. SFAS 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants and provides guidance for measuring fair value and the necessary disclosures.

When performing its annual goodwill impairment assessment, the Company compares the estimated fair value of each of its 63 reporting units to the carrying value. Fair values are determined primarily by discounting estimated future cash flows based either on current operating cash flows or on a detailed cash flow forecast prepared by the relevant reporting unit. The Company also considers additional valuation techniques, such as market multiples from similar transactions and quoted market prices of relevant public companies. If the fair value of a reporting unit is less than its carrying value, an impairment loss, if any, is recorded for the difference between the implied fair value and the carrying value of the reporting unit s goodwill.

The Company s indefinite-lived intangibles consist of trademarks and brands. The fair values of these intangibles are determined based on a relief-of-royalty income approach derived from internally forecasted revenues of the related products. If the fair value of the trademark or brand is less than its carrying value, an impairment loss is recorded for the difference between the estimated fair value and carrying value of the intangible.

In the first quarter of 2009, the Company performed its annual impairment testing of its goodwill and intangible assets with indefinite lives in compliance with the newly adopted provisions of SFAS 157 which resulted in goodwill impairment charges of $\$ 60,000,000$ related to the pressure sensitive adhesive reporting unit in the Polymers \& Fluids segment and $\$ 18,000,000$ related to the PC board fabrication reporting unit in the Power Systems \& Electronics segment.

The goodwill impairments were related to new reporting units which were acquired over the last few years. These charges were driven by lower than expected forecasts compared to results expected when the reporting units were acquired. Also in the first quarter 2009, intangible asset impairments of $\$ 11,997,000$ were recorded to reduce to the estimated fair value the carrying value of trademarks and brands with indefinite lives. Approximately $\$ 5,800,000$ of this charge related to the PC board fabrication reporting unit and the remainder to various trademarks and brands of other reporting units.

A summary of goodwill and indefinite-lived intangible assets that were adjusted to fair value and the related impairment charges included in earnings for the first quarter of 2009 is as follows:

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(In thousands)

|  | Book Value | Fair Value | Charges |
| :--- | :---: | :---: | :---: |
| Goodwill | $\$ 353,000$ | $\$ 275,000$ | $\$ 78,000$ |
| Indefinite-lived intangible assets | 94,973 | 82,976 | 11,997 |

## (7) RETIREMENT PLANS AND POSTRETIREMENT BENEFITS

Pension and other postretirement benefit costs for the periods ended June 30, 2009 and 2008 were as follows:


The Company expects to contribute $\$ 218,400,000$ to its pension plans and $\$ 38,100,000$ to its other postretirement plans in 2009. As of June 30, 2009 , contributions of $\$ 41,100,000$ to pension plans and $\$ 17,300,000$ to other postretirement plans have been made.

## (8) SHORT-TERM DEBT

In June 2008, the Company entered into a $\$ 1,500,000,000$ Line of Credit Agreement with a termination date of June 12, 2009. In October 2008, the Company amended the Line of Credit Agreement in order to increase the line of credit to $\$ 2,500,000,000$. This line of credit was replaced on June 12, 2009 by a $\$ 2,000,000,000$ Line of Credit Agreement with a termination date of June 11, 2010. No amounts were outstanding under this facilities at June 30, 2009.

The Company had outstanding commercial paper of \$121,997,000 at June 30, 2009 and $\$ 1,820,423,000$ at December 31, 2008.

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In 1999, the Company issued $\$ 500,000,000$ of $5.75 \%$ redeemable notes due March 1, 2009. The balance related to these notes was repaid at maturity.

## (9) LONG-TERM DEBT

On March 23, 2009, the Company issued $\$ 800,000,000$ of $5.15 \%$ redeemable notes due April 1, 2014 at $99.92 \%$ of face value and $\$ 700,000,000$ of $6.25 \%$ redeemable notes due April 1, 2019 at $99.984 \%$ of face value. The effective interest rates of the notes are $5.2 \%$ and $6.3 \%$, respectively.

The approximate fair value based on rates for comparable instruments and related carrying value of the Company s long-term debt, including current maturities was as follows:
(In thousands)

|  | June 30, 2009 | December 31, 2008 |
| :--- | :---: | :---: |
| Fair value | $\$ 2,845,031$ | $\$ 1,682,304$ |
| Carrying value | $2,864,070$ | $1,757,807$ |

(10) STOCKHOLDERS' EOUITY

On January 1, 2009, the Company adopted Statement of Financial Accounting Standards No. 160, Noncontrolling Interests in Consolidated Financial Statements. Upon adoption the Company reclassified the December 31, 2008 balance of $\$ 11,616,000$ from other noncurrent liabilities to noncontrolling interest in stockholders equity.

## (11) <br> SEGMENT INFORMATION

See Management s Discussion and Analysis for information regarding operating revenues and operating income for the Company s segments.

Item 2 - Management s Discussion and Analysis

## CONSOLIDATED RESULTS OF OPERATIONS

In 2007, the Company classified two consumer packaging businesses, an automotive machinery business and an automotive components business as discontinued operations. Additionally, in 2008, the Company s Board of Directors authorized the divestiture of the Click Commerce industrial software business which was previously reported in the All Other segment. The consolidated statements of income, statements of financial position, the notes to financial statements and management s discussion and analysis for all periods have been restated to present the results related to all of these businesses as discontinued operations. See the Discontinued Operations note for further information on the Company s discontinued operations.

In May 2009, the Company s Board of Directors rescinded a resolution from August 2008 to divest the Decorative Surfaces segment. The consolidated financial statements, the notes to financial statements and management s discussion and analysis for all periods have been restated to present the results related to the Decorative Surfaces segment as continuing operations.

The Company s consolidated results of operations for the second quarter and year-to-date periods of 2009 and 2008 were as follows:

| (Dollars in thousands) | Three Months Ended |  |  | Six Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30 |  |  | June 30 |  |  |  |  |
|  | 2009 |  | 2008 |  | 2009 |  | 20 | 08 |
| Operating revenues | \$ 3,392,906 |  | \$ 4,555,881 |  | \$ 6,539,285 |  | \$ | 8,681,691 |
| Operating income | 334,835 |  | 757,159 |  | 426,129 |  |  | 1,375,790 |
| Margin \% | 9.9 | \% | 16.6 | \% | 6.5 | \% |  | 15.8 |

In the second quarter and year-to-date periods of 2009, the changes in revenues, operating income and operating margins over the prior year were primarily due to the following factors:

|  | Three Months Ended June 30 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Operating Revenues

Revenues decreased $25.5 \%$ and $24.7 \%$ in the second quarter and year-to-date periods of 2009 , respectively, versus 2008 primarily due to lower base revenues and the unfavorable effect of currency translation, mainly due to a weaker Euro versus the Dollar, partially offset by revenues from acquisitions. Total base revenues declined $22.2 \%$ and $22.5 \%$ in the second quarter and year-to-date periods, respectively. North American base revenue declined $26.8 \%$ and $26.5 \%$, in the second quarter and year-to-date periods, respectively, while international base revenues declined $17.3 \%$ and $18.1 \%$ in the same periods. Both North American and international base revenues were adversely affected by on-going and significant declines in macroeconomic trends and related weak industrial production. The Company anticipates that the current global economic environment will continue through 2009 and as such, expects that key end markets will continue to be negatively impacted.

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## Operating Income

Operating income declined $55.8 \%$ and $69.0 \%$ in the second quarter and year-to-date periods of 2009 , respectively, primarily due to the decline in base revenues, the negative effect of currency translation and increased restructuring expenses. In addition, in the first quarter of 2009 the Company recorded impairment charges of $\$ 78$ million and $\$ 12$ million against the goodwill and intangible assets, respectively. The goodwill impairments were primarily driven by the combination of lower forecasts and lower market multiples being paid for similar businesses. The higher restructuring expenses reflect the Company s efforts to reduce costs in response to current economic conditions. Improvements in base variable margins and lower overhead costs increased margins $3.1 \%$ and $2.2 \%$ in the second quarter and year-to-date periods, respectively, as the benefits of past restructuring projects began to be realized and price versus cost comparisons were favorable. Total margins declined by $6.7 \%$ and $9.3 \%$ in the second quarter and year-to-date periods of 2009, respectively, primarily due to the declines in base revenues, restructuring charges and the first quarter goodwill and intangible impairment charges.

The reconciliation of segment operating revenues to total operating revenues is as follows:

| (In thousands) | Three Months Ended |  | Six Months Ended |  |
| :--- | :--- | :--- | :--- | :--- |
|  | June 30 |  | June 30 |  |

## INDUSTRIAL PACKAGING

Businesses in this segment produce steel, plastic and paper products used for bundling, shipping and protecting goods in transit.

In the Industrial Packaging segment, products include:
steel and plastic strapping and related tools and equipment; plastic stretch film and related equipment; paper and plastic products that protect goods in transit; and metal jacketing and other insulation products.

This segment primarily serves the primary metals, general industrial, construction, and food and beverage markets.

The results of operations for the Industrial Packaging segment for the second quarter and year-to-date periods of 2009 and 2008 were as follows:

Three Months Ended
June 30

Six Months Ended
June 30

|  | Edgar Filing: ILLINOIS TOOL WORKS INC - Form 10-Q |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| Operating revenues | $\$ 460,336$ | $\$ 717,986$ | $\$ 886,481$ | $\$ 1,347,736$ |
| Operating income | 16,273 | 94,496 | 13,663 | 163,700 |
| Margin \% | 3.5 | 13.2 | $\%$ | 1.5 |

In the second quarter and year-to-date periods of 2009, the changes in revenues, operating income and operating margins over the prior year were primarily due to the following factors:


## Operating Revenues

Revenues decreased $35.9 \%$ and $34.2 \%$ in the second quarter and year-to-date periods of 2009, respectively, versus 2008 primarily due to lower base revenues and the unfavorable impact of currency translation. Base revenues declined $43.1 \%$ and $40.6 \%$ for the North American strapping businesses in the second quarter and year-to-date periods, respectively, largely due to declines in consumable and equipment volume in key end markets such as primary metals, construction-related materials and manufacturing. The international strapping businesses declined $28.9 \%$ and $27.6 \%$, respectively. Both were adversely affected by the continued global decline in industrial production and construction industries. The worldwide stretch packaging businesses experienced declines in base revenues of $22.9 \%$ and $21.2 \%$ in the second quarter and year-to-date periods, respectively, while the protective packaging business declined $6.8 \%$ and $11.4 \%$ for the same periods both due to continuing weakness in worldwide industrial-based end markets.

## Operating Income

Operating income decreased $82.8 \%$ and $91.7 \%$ in the second quarter and year-to-date periods of 2009, respectively, primarily due to the negative leverage effect of the decline in base revenues described above, the negative effect of currency translation and higher restructuring expenses. Improvements in base variable margins and overhead costs increased margins $3.4 \%$ and $1.7 \%$ in the second quarter and year-to-date periods, respectively, as price versus cost comparisons were favorable and benefits of past restructuring projects began to be realized. Total operating margins declined by $9.7 \%$ and $10.6 \%$ in the second quarter and year-to-date periods, respectively, mainly due to the declines in base revenues.

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Businesses in this segment produce equipment and consumables associated with specialty power conversion, metallurgy and electronics.

In the Power Systems \& Electronics segment, products include: arc welding equipment; metal arc welding consumables and related accessories; metal solder materials for PC board fabrication; equipment and services for microelectronics assembly; electronic components and component packaging; and airport ground support equipment.

This segment primarily serves the general industrial, electronics and construction markets.

The results of operations for the Power Systems \& Electronics segment for the second quarter and year-to-date periods of 2009 and 2008 were as follows:

| (Dollars in thousands) | Three Months Ended |  | Six Months Ended |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | June 30 |  | June 30 |  |  |
|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |  |
|  | $\$ 398,462$ | $\$ 648,785$ | $\$ 793,917$ | $\$ 1,231,176$ |  |
| Operating revenues | 61,155 | 142,124 | 86,520 | 266,887 |  |
| Operating income | 15.3 | $\%$ | 21.9 | $\%$ | 10.9 |

In the second quarter and year-to-date periods of 2009, the changes in revenues, operating income and operating margins over the prior year were primarily due to the following factors:


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## Operating Revenues

Revenues declined $38.6 \%$ and $35.5 \%$ in the second quarter and year-to-date periods of 2009 , respectively, over 2008 mainly due to declines in base revenues and the negative effect of currency translation. The revenue decrease was partially offset by 2008 acquisitions including a welding equipment business and a PC board fabrication business. Worldwide base welding revenues declined $37.0 \%$ in the second quarter and $34.2 \%$ year-to-date. North American welding businesses declined $41.3 \%$ and $38.7 \%$ while international base businesses declined $26.4 \%$ and $21.9 \%$, in the respective periods. Revenues fell as end market demand continued to decline across the broad spectrum of industries that this segment serves. Base revenues for the electronics businesses fell $33.3 \%$ and $38.8 \%$ in the second quarter and year-to-date periods while base revenues in the PC board fabrication businesses fell $59.2 \%$ and $57.6 \%$ in the same periods both due to the decline in consumer demand for electronics. Revenues in the ground support businesses increased $4.0 \%$ and $9.4 \%$ in the second quarter and year-to-date period, respectively, due to commercial and military airport infrastructure projects.

## Operating Income

Operating income decreased $57.0 \%$ and $67.6 \%$ in the second quarter and year-to-date periods of 2009, respectively, primarily due to the declines in base revenues described above, first quarter 2009 impairment charges, higher restructuring expenses and the negative effect of currency translation. Goodwill and intangible asset impairment charges of $\$ 18.0$ million and $\$ 6.7$ million, respectively, were incurred in the PC board fabrication and welding accessories businesses in the first quarter of 2009. Total operating margins declined by $6.6 \%$ and $10.8 \%$ in the second quarter and year-to-date periods, respectively, primarily due to the declines in base revenues, higher impairment charges and higher restructuring expense. Improvements in variable margins and overhead costs, including favorable price versus cost comparison, increased operating margins by $4.5 \%$ and $3.8 \%$ in the same periods.

## TRANSPORTATION

Businesses in this segment produce components, fasteners, fluids and polymers, as well as truck remanufacturing and related parts and service.

In the Transportation segment, products include:
metal and plastic components, fasteners and assemblies for automobiles and light trucks; fluids and polymers for auto aftermarkets maintenance and appearance; fillers and putties for auto body repair; and polyester coatings and patch and repair products for the marine industry.

This segment primarily serves the automotive original equipment manufacturers and tiers and automotive aftermarket markets.

The results of operations for the Transportation segment for the second quarter and year-to-date periods of 2009 and 2008 were as follows:

| (Dollars in thousands) | Three Months Ended |  |
| :--- | :--- | :--- |
|  | June 30 |  |
|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| Operating revenues | $\$ 502,266$ | $\$ 630,427$ |
| Operating income | 24,321 | 99,705 |
| Margin $\%$ | 4.8 | $\%$ |
|  |  | 15.8 |

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In the second quarter and year-to-date periods of 2009, the changes in revenues, operating income and operating margins over the prior year were primarily due to the following factors:

|  | Three Months Ended June 30 |  | Six Months Ended June 30 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Operating Revenues

Revenues declined $20.3 \%$ and $23.5 \%$ in the second quarter and year-to-date periods, respectively, versus 2008 primarily due to declines in base revenues and the unfavorable effect of currency translation. Acquisition revenue partially mitigated the base revenue decrease and was primarily related to the purchase of a North American truck remanufacturing and parts business in the third quarter of 2008. Worldwide automotive base revenues declined $30.5 \%$ and $37.8 \%$ in the second quarter and year-to-date periods, respectively, as automotive production continued to be weak. Automotive aftermarket declined $12.7 \%$, in the second quarter and $11.5 \%$ year-to-date as a result of a continued decline in discretionary consumer spending. North American base revenues declined $39.5 \%$ and $43.1 \%$ in the second quarter and year-to-date periods, respectively, on declines of $49 \%$ and $50 \%$ in North American auto builds in the same periods. International base revenues declined $22.5 \%$ and $32.8 \%$ for the second quarter and year-to-date, respectively, on declines in car builds of $23 \%$ and $28 \%$.

## Operating Income

Operating income decreased $75.6 \%$ and $95.9 \%$ in the second quarter and year-to-date periods of 2009 , respectively, versus 2008 primarily due to the decline in base revenues described above, the unfavorable effect of currency translation and higher restructuring costs. The increase in restructuring expense is primarily due to continued efforts to reduce costs in response to current economic conditions and the decline in worldwide automotive production. Total operating margins declined by $11.0 \%$ and $14.8 \%$ in the second quarter and year-to-date periods, respectively, primarily due to the dramatic decline in revenues described above.

Due to the severe deterioration in the North American automotive market, there is significant uncertainty about the ability of certain U.S. auto manufacturers and their suppliers to continue as going concerns. On April 30, 2009, Chrysler LLC filed for bankruptcy protection under Chapter 11 of the U.S. Bankruptcy Code. Shortly thereafter, Chrysler LLC suspended production at most of its facilities while the company went through the bankruptcy process. Additionally, General Motors ( GM ) filed for bankruptcy protection on June 1, 2009.

Both GM and Chrysler have subsequently emerged from bankruptcy reorganization and Chrysler has resumed production. Management continues to monitor conditions in the automotive industry, but currently believes these reorganizations will not have a significant long term

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impact on the Company.

## FOOD EQUIPMENT

Businesses in this segment produce commercial food equipment and related service.

In the Food Equipment segment, products include:
warewashing equipment;
cooking equipment, including ovens, ranges and broilers; refrigeration equipment, including refrigerators, freezers and prep tables; food processing equipment, including slicers, mixers and scales; and kitchen exhaust, ventilation and pollution control systems.

This segment primarily serves the food institutional/restaurant, service and food retail markets.

The results of operations for the Food Equipment segment for the second quarter and year-to-date periods of 2009 and 2008 were as follows:

| (Dollars in thousands) | Three Months Ended |  | Six Months Ended |  |
| :--- | :--- | :--- | :--- | :--- |
|  | June 30 |  | June 30 |  |
|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| Operating revenues | $\$ 451,353$ | $\$ 538,479$ | $\$ 882,553$ | $\$ 1,048,218$ |
| Operating income | 58,428 | 73,675 | 102,831 | 143,991 |
| Margin $\%$ | 12.9 | $\%$ | 13.7 | $\%$ |
|  |  |  | 11.7 | $\%$ |

In the second quarter and year-to-date periods of 2009, the changes in revenues, operating income and operating margins over the prior year were primarily due to the following factors:

|  | Three Months Ended June 30 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

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| Translation | (9.3 | ) | (10.5 | ) | (0.3 | ) | (8.4 | ) | (9.1 | ) | (0.3 | ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other |  |  |  |  |  |  |  |  | (0.1 |  | 0.1 |  |
| Total | (16.2 |  | (20.7 |  | (0.8 |  | (15.8 |  | (28.6 |  | (2.0 | )\% |

## Operating Revenues

Revenues decreased $16.2 \%$ and $15.8 \%$ in the second quarter and year-to-date periods of 2009, respectively, versus 2008 primarily due to the decline in base business and the unfavorable effect of currency translation slightly offset by revenues from acquisitions. The acquired revenues were attributable to the acquisition of a European food equipment business in 2008. North American base revenues declined $8.4 \%$ and $11.1 \%$, respectively, for the second quarter and year-to-date periods while international base revenues declined $10.2 \%$ and $7.9 \%$ in the same periods. Base revenues for the North American institutional/restaurant businesses declined $13.2 \%$ and $15.6 \%$ in the second quarter and year-to-date periods, respectively, as customers delayed equipment purchases. North American service revenues declined a more modest $1.1 \%$ and $2.1 \%$ in the second quarter and year-to-date periods as customers continued to maintain existing equipment.

## Operating Income

Operating income declined $20.7 \%$ and $28.6 \%$ in the second quarter and year-to-date periods, respectively, primarily due to the decrease in base revenues described above and the unfavorable effect of currency translation. Total operating margins declined by $0.8 \%$ and $2.0 \%$ in the second quarter and year-to-date, respectively, primarily due to the decline in base revenues partially offset by margin gains due to lower operating costs including lower fuel costs, favorable product mix, and reduced headcount.

## CONSTRUCTION PRODUCTS

Businesses in this segment produce tools, fasteners and other products for construction applications.

In the Construction Products segment, products include: fasteners and related fastening tools for wood applications; anchors, fasteners and related tools for concrete applications; metal plate truss components and related equipment and software; and packaged hardware, fasteners, anchors and other products for retail.

This segment primarily serves the residential construction, renovation construction and commercial construction markets.

The results of operations for the Construction Products segment for the second quarter and year-to-date periods of 2009 and 2008 were as follows:

| (Dollars in thousands) | Three Months Ended |  |
| :--- | :--- | :--- |
|  | June 30 |  |
|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| Operating revenues | $\$ 370,745$ | $\$ 566,172$ |
| Operating income | 21,738 | 80,044 |
| Margin \% | 5.9 | $\%$ |
|  |  | 14.1 |

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In the second quarter and year-to-date periods of 2009, the changes in revenues, operating income and operating margins over the prior year were primarily due to the following factors:


## Operating Revenues

Revenues declined $34.5 \%$ and $33.8 \%$ in the second quarter and year-to-date periods of 2009 versus 2008 primarily as a result of the decline in base revenue and the unfavorable effect of currency translation. Base revenues for the North American, European and Asia-Pacific regions decreased $34.0 \%, 30.2 \%$ and $2.5 \%$, respectively during the second quarter while declining $32.6 \%, 29.7 \%$ and $3.5 \%$ year-to-date. These declines in base revenues were the result of ongoing weakness in the residential and commercial construction markets in North America and Europe. North American housing starts declined $48 \%$ on an annualized basis in the second quarter. In addition, commercial construction activity fell $50 \%$ year-to-date. The European and Asia-Pacific regions continued to show weakening demand, primarily in the commercial construction category.

## Operating Income

Operating income decreased $72.8 \%$ and $91.3 \%$, respectively, in the second quarter and year-to-date periods of 2009 , primarily due to the revenue decline described above. In addition, the unfavorable effect of currency translation, higher restructuring expenses and lower income from acquisitions contributed to the lower income and margins. Total margins declined $8.2 \%$ and $10.9 \%$ as reduced operating expenses, including benefits from past restructuring projects, were more than offset by the effect of lower revenues.

## POLYMERS \& FLUIDS

Businesses in this segment produce adhesives, sealants, lubrication and cutting fluids, and hygiene products.

In the Polymers \& Fluids segment, products include:
adhesives for industrial, construction and consumer purposes; chemical fluids which clean or add lubrication to machines; epoxy and resin-based coating products for industrial applications; hand wipes and cleaners for industrial applications; and pressure-sensitive adhesives and components for telecommunications, electronics, medical and transportation applications.

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This segment primarily serves the general industrial, construction, maintenance, repair and operations and automotive aftermarket markets.

The results of operations for the Polymers \& Fluids segment for the second quarter and year-to-date periods of 2009 and 2008 were as follows:

| (Dollars in thousands) | Three Months Ended |  | Six Months Ended |  |
| :--- | :--- | :--- | :--- | :--- |
|  | June 30 |  | June 30 |  |
|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| Operating revenues | $\$ 278,687$ | $\$ 299,249$ | $\$ 526,760$ | $\$ 554,760$ |
| Operating income (loss) | 28,926 | 53,677 | $(21,694$ | 89,593 |
| Margin $\%$ | 10.4 | $\%$ | 17.9 | $\%$ |

In the second quarter and year-to-date periods of 2009, the changes in revenues, operating income and operating margins over the prior year were primarily due to the following factors:


## Operating Revenues

Revenues decreased $6.9 \%$ and $5.0 \%$ in the second quarter and year-to-date periods of 2009 versus the same 2008 periods primarily due to lower base revenues and the unfavorable effect of currency translation mostly offset by revenues from acquisitions. Acquisition revenue was primarily the result of the purchase of a pressure sensitive adhesives business and two construction adhesives businesses. Total base revenues declined $15.1 \%$ and $15.9 \%$ in the second quarter and year-to-date periods, respectively, primarily due to continued weakness in worldwide industrial production and MRO market demand. Worldwide base revenue for the fluids and polymers businesses declined $16.9 \%$ and $17.7 \%$ in the second quarter and year-to-date, respectively.

## Operating Income

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Operating income decreased $46.1 \%$ in the second quarter and $124.2 \%$ to a year-to-date loss primarily due to a $\$ 60.0$ million goodwill impairment charge against the pressure sensitive adhesive businesses in the first quarter of 2009 and declines in base revenues. Base operating margins declined $1.6 \%$ and $2.8 \%$ as savings from prior period restructuring projects and favorable price versus cost comparisons were offset by the lower revenues. The first quarter 2009 goodwill impairment charge further reduced year-to-date margins by $12.9 \%$. Additionally, acquisitions diluted margins $3.1 \%$ and $0.8 \%$ in the second quarter and year-to-date periods.

## DECORATIVE SURFACES

Businesses in this segment produce decorative surfacing materials for countertops, flooring, furniture and other applications.

In the Decorative Surfaces segment, products include: decorative high-pressure laminate for countertops; solid surface materials for countertops; high-pressure laminate flooring; laminate for furniture applications; and high-pressure laminate worktops.

This segment serves the commercial construction, renovation construction, residential construction and general industrial markets.

The results of operations for the Decorative Surfaces segment for the second quarter and year-to-date periods of 2009 and 2008 were as follows:

| (Dollars in thousands) | Three Months Ended |  | Six Months Ended |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | June 30 |  | June 30 |  |  |
|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |  |
| Operating revenues | $\$ 257,332$ | $\$ 335,956$ | $\$ 489,443$ | $\$ 638,491$ |  |
| Operating income | 34,041 | 46,761 | 62,025 | 81,059 |  |
| Margin \% | 13.2 | $\%$ | 13.9 | $\%$ | 12.7 |

In the second quarter and year-to-date periods of 2009, the changes in revenues, operating income and operating margins over the prior year were primarily due to the following factors:


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| Restructuring costs |  | $(9.7$ | $)$ | $(1.6$ | $)$ | $(5.1$ | $)$ | $(0.8$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Translation | $(7.4$ | $)(3.9$ | $)$ | 0.5 |  | $(6.8$ | $)$ |  |
| Total | $(23.4$ | $) \%(27.2$ | $) \%(0.7$ | $) \%(23.3$ | $) \%(23.5$ | $) \%$ | 0.4 | $\%$ |

## Operating Revenues

Revenues decreased $23.4 \%$ and $23.3 \%$ in the second quarter and year-to-date periods of 2009 versus 2008 due to lower base revenues and the unfavorable effect of currency translation. North American laminate base revenues declined $20.0 \%$ and $19.4 \%$ in the second quarter and year-to-date periods, respectively, as a result of the continued downturn in commercial and residential construction. These declines were partially offset by increased product penetration in the premium high definition laminate product segment. International base revenues declined $11.6 \%$ and $12.3 \%$ in the same periods due to European volume declines.

## Operating Income

Operating income decreased $27.2 \%$ and $23.5 \%$ in the second quarter and year-to-date periods primarily due to the decline in revenues described above, higher restructuring expenses and the negative effect of currency translation. Improvements in base variable margins and lower overhead costs increased margins $5.3 \%$ and $5.8 \%$ in the second quarter and year-to-date periods, respectively, largely due to higher prices on premium products, lower raw material costs and benefits from prior restructuring expense.

## ALL OTHER

This segment contains all other operating segments.

In the All Other segment, products include:
equipment and related software for testing of materials and structures; plastic reclosable packaging for consumer food storage; plastic reclosable bags for storage of clothes and home goods; plastic consumables that multi-pack cans and bottles and related equipment; plastic fasteners and components for appliances, furniture and industrial uses; metal fasteners and components for appliances and industrial applications; swabs, wipes and mats for clean room usage;
foil, film and related equipment used to decorate consumer products; product coding and marking equipment and related consumables; paint spray and adhesive dispensing equipment; and static and contamination control equipment.

This segment primarily serves the general industrial, consumer durables, food and beverage and electronics markets.

The results of operations for the All Other segment for the second quarter and year-to-date periods of 2009 and 2008 were as follows:

| (Dollars in thousands) | Three Months Ended |  | Six Months Ended |  |
| :--- | :--- | :--- | :--- | :--- |
|  | June 30 |  | June 30 |  |
|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| Operating revenues | $\$ 681,751$ | $\$ 833,786$ | $\$ 1,343,555$ | $\$ 1,615,676$ |


| Operating income | 89,953 |  | 166,677 | 163,393 | 306,930 | $\%$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Margin \% | 13.2 | $\%$ | 20.0 | $\%$ | 12.2 | $\%$ | 19.0 |

In the second quarter and year-to-date periods of 2009, the changes in revenues, operating income and operating margins over the prior year were primarily due to the following factors:


## Operating Revenues

Revenues decreased $18.2 \%$ and $16.8 \%$ in the second quarter and year-to-date periods of 2009 , respectively, versus 2008 due to the decline in base business revenues and the unfavorable effect of currency translation, partially offset by an increase in revenues from acquired companies. The increase in acquisition revenue was primarily due to the purchase of two test and measurement businesses. Base revenues declined in the second quarter $26.9 \%, 38.7 \%, 12.9 \%$ and $15.3 \%$ for the industrial plastics and metals, finishing, consumer packaging and test and measurement businesses, respectively, due to the effect of weak capital expenditure spending and a fall-off in end market demand across the broad spectrum of industries this segment serves. Year-to-date these declines were $27.3 \%, 31.8 \%, 14.0 \%$ and $14.2 \%$, respectively.

## Operating Income

Operating income declined $46.0 \%$ and $46.8 \%$ in the second quarter and year-to-date periods of 2009, respectively, primarily due to the decline in base revenues described above, the unfavorable effect of currency translation and higher restructuring expenses. Total operating margins declined by $6.8 \%$ in both periods primarily due to the lower margins for both base and acquired businesses. Base margins declined by $3.0 \%$ and $3.8 \%$ in the second quarter and year-to-date, respectively, as favorable price versus cost comparisons and gains from tight cost controls were offset by the impact of lower revenues.

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Amortization expense increased to $\$ 102.5$ million in the first six months of 2009 versus $\$ 82.4$ million in the first six months of 2008, due to intangible amortization related to newly acquired businesses in the second half of 2008.

Total goodwill and intangible asset impairment charges by segment for the six months ended June 30, 2009 and 2008 were as follows:

| (In thousands) | Six Months Ended <br> June 30 |  |  |
| :--- | :--- | :--- | :--- |
|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |  |
|  | $\$ 386$ | $\$$ |  |
| Industrial Packaging | 34,766 |  | 824 |
| Power Systems \& Electronics | 2,414 | 13 |  |
| Transportation | 46 |  |  |
| Food Equipment | 60,416 |  | 251 |
| Polymers \& Fluids | 1,969 | $\$$ | 1,438 |

See the Goodwill and Intangible Assets note for further details of the impairment charges.

## INTEREST EXPENSE

Interest expense increased to $\$ 75.3$ million in the first six months of 2009 from $\$ 74.1$ million in the first six months of 2008 due to interest on the $5.15 \%$ and $6.25 \%$ notes issued on March 23, 2009, partially offset by the $6.875 \%$ notes and $5.75 \%$ bonds repaid at maturity on November 17, 2008 and March 2, 2009, respectively, and lower commercial paper rates and borrowings.

## OTHER INCOME (EXPENSE)

Other income (expense) was expense of $\$ 24.2$ million for the first six months of 2009 versus income of $\$ 3.2$ million in 2008, primarily due to investment and currency translation losses in 2009 versus gains in 2008 and lower interest income in 2009, partially offset by a charge for German taxes in 2008.

## INCOME TAXES

The effective tax rate for the first six months of 2009 was $47.67 \%$ compared to $29.19 \%$ for the first six months of 2008. The increase in the effective tax rate resulted primarily from the impairment of non-deductible goodwill and discrete tax adjustments in 2009.

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Income from continuing operations of $\$ 170.9$ million ( $\$ 0.34$ per diluted share) in the first six months of 2009 was $81.5 \%$ lower than the 2008 income from continuing operations of $\$ 924.0$ million ( $\$ 1.75$ per diluted share).

## FOREIGN CURRENCY

The strengthening of the U.S. dollar against foreign currencies in 2009 decreased operating revenues for the first six months of 2009 by approximately $\$ 565$ million and decreased income from continuing operations by approximately 7 cents per diluted share.

## DISCONTINUED OPERATIONS

Loss from discontinued operations was $\$ 33.7$ million in the first six months of 2009 compared to $\$ 92.3$ million in 2008 primarily due to 2008 impairment of goodwill of $\$ 97.2$ million versus the 2009 loss on sale of the Click Commerce industrial software business of $\$ 29.8$ million.

## LIOUIDITY AND CAPITAL RESOURCES

The Company sprimary sources of liquidity are free operating cash flows and short-term credit facilities. The Company stargeted debt-to-capital ratio is $20 \%$ to $30 \%$, excluding the impact of any larger acquisitions.

The primary uses of liquidity are:
dividend payments the Company s dividend payout guidelines are $25 \%$ to $35 \%$ of the last two years average income from continuing operations;
acquisitions; and
any excess liquidity may be used for share repurchases. The Company s open-ended share repurchase program allows it flexibility in achieving the targeted debt-to-capital ratio.

The Company believes that based on its current free operating cash flow, debt-to-capitalization ratios and credit ratings, it could readily obtain additional financing if necessary.

## Cash Flow

Free operating cash flow is used by management to measure normal cash flow generated by operations that is available for dividends, acquisitions, share repurchases and debt repayment. Free operating cash flow is a measurement that is not the same as net cash flow from operating activities per the statement of cash flows and may not be consistent with similarly titled measures used by other companies.

| (In thousands) | Three Months Ended |  |  | Six Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30 |  |  | June 30 |  |  |  |  |
|  | 2009 |  | 2008 |  | 2009 |  | 2008 |  |
| Net cash provided by operating activities | \$ 624,082 |  | \$450,104 |  | \$ 1,071,083 |  | \$ 944,028 |  |
| Additions to plant and equipment | (57,402 | ) | (95,982 | ) | (121,338 | ) | (184,987 | ) |
| Free operating cash flow | \$ 566,680 |  | \$354,122 |  | \$ 949,745 |  | \$ 759,041 |  |
| Acquisition of businesses | \$ (49, 131 | ) | \$(442,152 | ) | \$ (113,640 | ) | \$ (678,194 | ) |
| Purchase of investments | (18,520 | ) | (1,862 | ) | (30,874 | ) | (2,468 | ) |
| Proceeds from sale of operations and affiliates | 17,233 |  | 4,733 |  | 15,685 |  | 1,006 |  |
| Cash dividends paid | (154,781 | ) | (146,379 | ) | (309,507 | ) | (294,806 | ) |
| Issuance of common stock | 10,572 |  | 17,642 |  | 15,955 |  | 35,195 |  |
| Repurchases of common stock |  |  | (200,000 | ) |  |  | (585,574 | ) |
| Net proceeds (repayments) of debt | (965,728 | ) | 110,421 |  | (769,606 | ) | 535,576 |  |
| Other | 88,979 |  | 16,208 |  | 115,695 |  | 42,874 |  |
| Net decrease in cash and equivalents | \$ (504,696 | , | \$(287,267 | ) | \$ (126,547 | ) | \$ 187,350 | ) |

On August 20, 2007 the Company's Board of Directors authorized a stock repurchase program, which provides for the buyback of up to $\$ 3.0$ billion of the Company s common stock over an open-ended period of time. There are approximately $\$ 1.2$ billion of authorized repurchases remaining under this program.

Return on Average Invested Capital

The Company uses return on average invested capital ( ROIC ) to measure the effectiveness of its operations use of invested capital to generate profits. We believe that ROIC is a meaningful metric to investors and may be different than the method used by other companies to calculate ROIC. ROIC for the second quarter of 2009 and 2008 was as follows:
(Dollars in thousands)

Operating revenues
Tax rate
Operating income after taxes
Invested capital:
Trade receivables
Inventories
Net plant and equipment
Investments
Goodwill and intangible assets
Accounts payable and accrued expenses
Net assets held for sale
Other, net
Total invested capital
Average invested capital
Annualized return on average invested
capital

| Three Months Ended <br> June 30 <br> $\mathbf{2 0 0 9}$ |  |
| :--- | :---: |
|  | $\mathbf{2 0 0 8}$ |
| $\$ 3,392,906$ | $\$ 4,555,881$ |
| $34.00 \%$ | $29.02 \%$ |
| $\$ 220,991$ | $\$ 537,431$ |
|  |  |
| $\$ 2,393,176$ | $\$ 3,302,285$ |
| $1,438,637$ | $1,845,621$ |
| $2,137,982$ | $2,285,049$ |
| 450,889 | 506,407 |
| $6,373,778$ | $6,279,880$ |
| $(1,901,116$ | $)$ |
| 6,775 | $1,364,395$ |
| $(554,077$ | $)$ |
| $\$ 10,346,044$ | $\$ 199,349$ |
| $\$ 10,237,095$ | $\$ 1,795,050$ |
| 8.6 | $\$ 11,449,069$ |
|  | 18.8 |



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The ROIC decrease of $10.2 \%$ in the second quarter of 2009 was the result of after-tax operating income decreasing $58.9 \%$, resulting from the current economic downturn, while average invested capital decreased $10.6 \%$.

The ROIC decrease of $10.5 \%$ for year-to-date 2009 was the result of after-tax operating income decreasing $63.9 \%$, resulting from the current economic downturn, while average invested capital decreased 7.8\%.

In the first quarter of 2009, the Company incurred significant charges for the impairment of goodwill and intangible assets of $\$ 90.0$ million that was mostly non-deductible and discrete tax adjustments of $\$ 28.0$ million. Since these charges were unusual, the ROIC calculation has been adjusted to exclude these items to improve comparability and better reflect the return on invested capital for the 2009 year-to-date period presented above. A reconciliation of year-to-date operating income and the tax rate as reported to operating income after taxes and tax rate used above is as follows:
$\left.\begin{array}{llllll}\text { (Dollars in thousands) } & \begin{array}{l}\text { Income from } \\ \text { Continuing } \\ \text { Operations } \\ \text { Before Income } \\ \text { Taxes }\end{array} & & \\ & \begin{array}{c}\text { Operating } \\ \text { Income }\end{array} & \$ 426,129 & 89,997 & \$ 326,627 & 89,997\end{array}\right)$

## Working Capital

Net working capital at June 30, 2009 and December 31, 2008 is summarized as follows:
$\left.\begin{array}{llll}\text { (Dollars in thousands) } & \text { June 30, 2009 } & \text { December 31, 2008 } & \text { Increase/(Decrease) } \\ \text { Current assets: } & & & \\ \text { Cash and equivalents } & \$ 616,403 & \$ 742,950 & \$(126,547 \\ \text { Trade receivables } & 2,393,176 & 2,571,987 & (178,811 \\ \text { Inventories } & 1,438,637 & 1,774,697 & (336,060 \\ \text { Other } & 671,549 & 582,274 & 89,275 \\ \text { Assets held for sale } & 12,229 & 82,071 & (69,842 \\ & 5,131,994 & 5,753,979 & (621,985 \\ \text { Current liabilities: } & & & \\ \text { Short-term debt } & 180,511 & 2,433,973 & (2,253,462 \\ \text { Accounts payable and accrued expenses } & 1,901,116 & 1,999,097 & (97,981 \\ \text { Other } & 361,111 & 371,477 & (10,366 \\ \text { Liabilities held for sale } & 5,454 & (15,092 & (2,376,901 \\ & 2,448,192 & 4,825,093 & \$) \\ \text { Net working capital } & \$ 2,683,802 & \$ 928,886 & 1,754,916\end{array}\right)$

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Short-term debt decreased primarily due to the pay down of commercial paper resulting from the issuance of $\$ 1.5$ billion of long-term notes, cash repatriation to the U.S. from Europe and excess cash flow. Inventories decreased primarily as a result of lower purchase activity. Trade receivables decreased primarily due to lower revenues.

## Debt

Total debt at June 30, 2009 and December 31, 2008 was as follows:

| (Dollars in thousands) | June 30, 2009 |  |  |  | December 31, 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Short-term debt | \$ | 180,511 |  | \$ | 2,433,973 |  |
| Long-term debt |  | 2,855,812 |  |  | 1,247,883 |  |
| Total debt | \$ | 3,036,323 |  | \$ | 3,681,856 |  |
| Total debt to capitalization |  | 27.7 | \% |  | 32.4 | \% |

The Company had outstanding commercial paper of $\$ 122.0$ million at June 30, 2009 and $\$ 1.8$ billion at December 31, 2008.

In 1999, the Company issued $\$ 500.0$ million of $5.75 \%$ redeemable notes due March 1,2009 . The balance related to these notes outstanding at December 31, 2008 was repaid at maturity.

On March 23, 2009, the Company issued $\$ 800.0$ million of $5.15 \%$ redeemable notes due April 1, 2014 at $99.92 \%$ of face value and $\$ 700.0$ million of $6.25 \%$ redeemable notes due April 1, 2019 at $99.984 \%$ of face value. The net proceeds from the offering were used to pay down the Company s commercial paper balance.

In June 2008, the Company entered into a $\$ 1.5$ billion Line of Credit Agreement with a termination date of June 12, 2009. In October 2008, the Company amended the Line of Credit Agreement in order to increase the line of credit to $\$ 2.5$ billion. This line of credit was replaced on June 12,2009 by a $\$ 2.0$ billion Line of Credit Agreement with a termination date of June 11, 2010. No amounts were outstanding under this facility at June 30, 2009.

## Stockholders Equity

The changes to stockholders equity during 2009 were as follows:
(In thousands)

Total stockholders equity, December 31, 2008
Currency translation adjustments
Net income
Stock option activity

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| Pension and other postretirement benefit adjustments, net of tax | 1,934 |
| :--- | :--- |
| Noncontrolling interest | 375 |
| Adoption of new accounting standard | $(1,056$ |
| -Cash dividends declared | $(309,673$ |
| Total stockholders equity, June 30, 2009 | $\$ 7,926,124$ |

## FORWARD-LOOKING STATEMENTS

This document contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, that may be identified by the use of words such as believe, expect, plans, strategy, prospects, estimate, project, target, anticipate, guidance, words, including, without limitation, the impact of bankruptcies of particular customers in the transportation business, the adequacy of internally generated funds and credit facilities, the meeting of dividend payout objectives, the ability to fund debt service obligations and expected contributions to the Company s pension and postretirement plans. These statements are subject to certain risks, uncertainties, and other factors, which could cause actual results to differ materially from those anticipated. Important risks that may influence future results include (1) a further downturn in the construction, general industrial, automotive or food institutional/restaurant and service markets, (2) changes or deterioration in international and domestic business and economic conditions, particularly in North America, Europe, Asia or Australia, (3) the unfavorable impact of foreign currency fluctuations and costs of raw materials, (4) decreases in credit availability, (5) an interruption in, or reduction in, introducing new products into the Company $s$ product lines, (6) an unfavorable environment for making acquisitions, domestic and international, including adverse accounting or regulatory requirements and market values of candidates, and (7) unfavorable tax law changes and tax authority rulings. The risks covered here are not all inclusive and given these and other possible risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results. A more detailed description of these risks is set forth in the Company s Form 10-K for 2008.

The Company practices fair disclosure for all interested parties. Investors should be aware that while the Company regularly communicates with securities analysts and other investment professionals, it is against the Company s policy to disclose to them any material non-public information or other confidential commercial information. Shareholders should not assume that the Company agrees with any statement or report issued by any analyst irrespective of the content of the statement or report.

## Item 3- Quantitative and Qualitative Disclosures About Market Risk

## INTEREST RATE RISK

The Company's exposure to market risk for changes in interest rates relates primarily to the Company's debt.

On March 23, 2009, the Company issued $\$ 800.0$ million of $5.15 \%$ redeemable notes due April 1, 2014 at $99.92 \%$ of face value and $\$ 700.0$ million of $6.25 \%$ redeemable notes due April 1, 2019 at $99.984 \%$ of face value. The estimated fair value of the $5.15 \%$ and $6.25 \%$ notes exceeded the carrying value by approximately $\$ 41.2$ million and $\$ 50.9$ million, respectively, at June 30, 2009.

Item 4 Controls and Procedures

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The Company s management, with the participation of the Company s Chairman \& Chief Executive Officer and Senior Vice President \& Chief Financial Officer, has evaluated the effectiveness of the Company s disclosure controls and procedures (as defined in Exchange Act Rule 13a 15(e)) as of June 30, 2009. Based on such evaluation, the Company s Chairman \& Chief Executive Officer and Senior Vice President \& Chief Financial Officer, have concluded that, as of June 30, 2009, the Company s disclosure controls and procedures were effective.

In connection with the evaluation by management, including the Company s Chairman \& Chief Executive Officer and Senior Vice President \& Chief Financial Officer, no changes in the Company s internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f)) during the quarter ended June 30, 2009 were identified that have materially affected or are reasonably likely to materially affect the Company s internal control over financial reporting.

## Part II Other Information

Item 4 Submission of Matters to a Vote of Security Holders

The Company s Annual Meeting of Stockholders was held on May 8, 2009. The following members were elected to the Company s Board of Directors to hold office for the ensuing year:

| Nominees | In Favor | Against | Abstained |
| :--- | :--- | :--- | :--- |
| W. F. Aldinger | $441,861,385$ | $5,619,907$ | 705,968 |
| M. D. Brailsford | $435,075,899$ | $12,406,696$ | 704,436 |
| S. Crown | $440,474,041$ | $6,836,171$ | 876,818 |
| D. H. Davis, Jr. | $442,811,544$ | $4,726,245$ | 649,241 |
| R. C. McCormack | $439,942,713$ | $7,327,101$ | 917,216 |
| R. S. Morrison | $445,168,608$ | $2,314,632$ | 703,790 |
| J. A. Skinner | $441,726,405$ | $5,742,163$ | 718,462 |
| H. B. Smith | $443,017,342$ | $4,614,786$ | 554,902 |
| D.B. Speer | $436,141,972$ | $11,387,953$ | 657,103 |
| P.B. Strobel | $445,364,935$ | $2,176,669$ | 645,426 |

The stockholder proposal urging the Board of Directors to seek stockholder approval of any future extraordinary retirement benefits for senior executives was defeated with $120,168,204$ votes in favor, $275,336,964$ votes against, and $5,903,029$ votes abstained. There were $46,779,063$ broker non-votes with respect to this proposal.

The appointment of Deloitte \& Touche LLP as the Company s independent public accountants was ratified with 444,280,892 votes in favor, $3,137,209$ votes against, and 769,028 votes abstained.

## Item 6 Exhibits

## Exhibit Index

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## Exhibit Number Exhibit Description

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By-laws of Illinois Tool Works Inc., as amended, May 8, 2009.
Severance, Release and Proprietary Interests Protection Agreement between Russell M. Flaum and Illinois Tool Works Inc. filed as Exhibit 10 to the Company s Form 8-K filed on June 19, 2009 (Commission File No. 1-4797) and incorporated herein by reference.

Rule 13a-14(a) Certification.
Section 1350 Certification.
The following materials from the Illinois Tool Works Inc. Quarterly Report on Form 10-Q for the quarter ended June 30, 2009 formatted in Extensible Business Reporting Language (XBRL): (i) the Condensed Consolidated Statements of Income, (ii) the Condensed Consolidated Balance Sheets, (iii) the Condensed Consolidated Statement of Cash Flows and (iv) related notes tagged as blocks of text.*

* As provided in Rule 406T of Regulation S-T, this information is deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, and is deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, and is otherwise not subject to liability under these sections.


## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ILLINOIS TOOL WORKS INC.

By: /s/ Ronald D. Kropp
Ronald D. Kropp
Senior Vice President \& Chief Financial Officer
(Principal Accounting \& Financial Officer)

