GENERAL MOTORS CORP Form 8-K July 17, 2003

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549-1004

FORM 8-K
CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) July 16, 2003

GENERAL MOTORS CORPORATION
----(Exact name of registrant as specified in its charter)

STATE OF DELAWARE

(State or other jurisdiction (Commission File Number) (I.R.S. Employer of incorporation)

300 Renaissance Center, Detroit, Michigan

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code (313)-556-5000

ITEM 9. REGULATION FD DISCLOSURE (Information Furnished in this Item 9 is Furnished under Item 12)

In accordance with Securities and Exchange Commission Release No. 33-8126, the following information, which is intended to be furnished under Item 12, "Results of Operations and Financial Condition," is instead being furnished under Item 9, "Regulation FD Disclosure." This information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

On July 17, 2003, a news release was issued on the subject of second quarter consolidated earnings for General Motors Corporation (GM). The news release did not include certain financial statements, related footnotes and certain other financial information that will be filed with the Securities and Exchange Commission as part of GM's Quarterly Report on Form 10-Q. The following is the second quarter earnings release for GM, and their subsidiary Hughes Electronics Corporation's (Hughes) earnings release dated July 16, 2003.

GM Reports Second Quarter Financial Results

- Net income of \$901 million, or \$1.58 per share
- Adjusted net income of \$879 million, or \$1.57 per share, excluding Hughes
- Total automotive cash exceeded \$23 billion

DETROIT - General Motors Corp. (NYSE: GM, GMH) today reported net income of \$901 million, or \$1.58 per diluted share of GM's \$1-2/3 par value common stock, in the second quarter of 2003, compared with \$1.3 billion, or \$2.43 per share, in the second quarter of 2002. Total revenues of \$48.3 billion were essentially unchanged from the prior-year quarter.

GM's adjusted income, which excludes results from Hughes, totaled \$879 million, or \$1.57 per share, in the second quarter of 2003. GM's adjusted net income in the second quarter of 2002 was \$1.5 billion, or \$2.63 per share, excluding Hughes and special items.

GM's second-quarter performance reflected continued strong automotive cash flow, record results at General Motors Acceptance Corp. (GMAC) where earnings of \$834 million were nearly double the prior-year quarter, record net income of \$163 million at GM Asia Pacific, an overall profit decline in the automotive sector primarily caused by difficult economic conditions in most of GM's automotive regions, and the effects of unfavorable currency-exchange rates in certain regions.

"Overall we had reasonable financial results in a challenging global economic environment," GM Chairman and Chief Executive Officer Rick Wagoner said. "These results clearly demonstrate the benefits of our global portfolio of businesses, ranging from our core automotive operations in all four regions of the world, to vehicle financing and mortgage operations. We're especially pleased with the strong cash generation by our automotive operations and continued strong performance at GMAC, which set another new quarterly earnings record. Our Asia-Pacific automotive operations continue to grow and generated record profits."

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Continued cost reductions and a revitalized product portfolio drove improved financial performance to approximately breakeven at GM Europe. However, lower

volumes and continuing pricing pressures in North America eroded profits despite aggressive cost reductions and improved revenue per unit.

"We're working hard to improve financial results in North America. We're going to stay focused on the straight-forward business strategy that has worked very well for us in recent times — delivering great new products, being aggressive in the market, and significantly improving our quality and cost," Wagoner said

GM financial results described throughout the remainder of this release exclude special items unless otherwise noted. See Highlights for reconciliation of adjusted results to results based on Generally Accepted Accounting Principles (GAAP).

#### Cash and Liquidity

GM generated \$3.1 billion in cash in the second quarter of 2003. Automotive cash, marketable securities, and assets of the VEBA trust invested in short-term fixed-income securities totaled \$23.7 billion at June 30, 2003, excluding financing and insurance operations and Hughes, compared with \$20.6 billion on March 31, 2003. In addition, as reported earlier, GM raised an additional \$13.2 billion in early July through new offerings of debt securities and convertible debt.

### GM Automotive Operations

GM's global automotive operations earned \$140 million in the second quarter of 2003, compared with \$1.1\$ billion in the prior-year period. Global production declined 6.6 percent in the second quarter, compared with the same period in 2002.

GM North America (GMNA) earned \$83 million in the second quarter of 2003, compared with \$1.3 billion in the second quarter last year. Improvements in sales mix, material cost, and productivity were more than offset by a production decline of nearly 12 percent, intense pricing pressure, increased pension expense, and currency-exchange losses versus the year-ago period. The results also include the \$168 million after taxes, or \$0.30 per share, unfavorable effect of the storm damage and resulting loss of production at GM's Oklahoma City assembly plant. Strong quality performance allowed the corporation to reduce its policy and warranty reserves in the second quarter by \$199 million after taxes, or \$0.36 per share.

GM's quality and productivity gains were recognized recently in two major independent surveys. "GM's quality drive is on track, producing significant improvements that increasingly are being recognized by consumers and the marketplace," Wagoner said. The J.D. Power 2003 Vehicle Dependability Study showed Buick among the top three nameplates in long-term quality, and the best nameplate outside the luxury brands. General Motors overall was the only domestic manufacturer to score above the industry average, and 12 GM vehicles were in the top three of their respective segment rankings. "Our goal is to be the industry leader in all areas of quality, and this is another example of our progress toward achieving that goal," he said.

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"Once again, GM showed significant improvement in our journey to become the most productive auto manufacturer with a 7.4 percent overall improvement in manufacturing productivity according to the recently released Harbour Report North America 2003," Wagoner said. "GM has led the industry in productivity

improvements in recent years, and we're committed to continuing this kind of performance going forward."

GM's U.S. market share was 27.9 percent in the second quarter of 2003, down slightly from 28.1 percent in the second quarter of 2002, but significantly improved from the 26.6 percent level in the first quarter this year.

GM Europe (GME) reported a loss of \$3 million in the second quarter of 2003, a significant turnaround from a year ago when GME recorded a \$115 million loss. Aggressive cost reductions and increased vehicle sales at Opel/Vauxhall and Saab drove these improved financial results, despite significant currency-exchange losses. GM Europe's market share in the second quarter increased 0.3 percentage points to 9.4 percent compared with the same period last year.

"Despite the challenging economic conditions and currency-exchange pressures that are affecting our performance, we're on the right track in Europe with exciting new products, significant quality improvement, and a steady and broad-based approach to cost reduction," Wagoner said.

GM Asia Pacific earned a record \$163 million in the second quarter of 2003, more than four times the \$39 million earned in the year-ago quarter. Strong financial results at Shanghai GM and GM's Australia-based Holden continued to drive improved financial results along with improved equity earnings from GM's Japanese automotive alliances and lower-than-expected start-up losses at GM Daewoo Auto & Technology Co. "Our aggressive growth strategy in the rapidly expanding Asia-Pacific region is really paying off; we remain committed to further expand our presence in this key region," Wagoner said.

Continuing economic weakness in Brazil was the primary factor in GM Latin America/Africa/Mid-East (GMLAAM) region's \$103 million loss in the second quarter of 2003, which compared with a loss of \$73 million in the year-ago period. "Latin America is still suffering from economic uncertainty and weak auto markets," Wagoner said. "Our focus continues to be on wringing out costs while increasing our market share and strengthening our number-one position in the region."

GMAC

GMAC earned \$834 million in the second quarter of 2003, its best-ever quarterly performance. The results were nearly double the \$431 million earned in the same period last year.

"We're extremely pleased with the continued outstanding overall financial performance at GMAC," Wagoner said. Strong volumes in the residential and commercial mortgage sectors, and continuing strength in GMAC's financing operations were key drivers in GMAC's record performance.

Mortgage operations generated income of \$415 million in the second quarter of 2003, up \$357 million from the year-ago period, while earnings from financing operations were \$396 million, up \$49 million from the same period last year.

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#### Hughes

Hughes Electronics earned \$22 million in the second quarter of 2003, compared with a loss of \$156 million in the prior-year period, led by a strong performance at DirecTV. Revenues increased 6.6 percent to \$2.4 billion.

In the United States, DirecTV added 136,000 net subscribers in the second quarter of 2003, bringing the number of total U.S. subscribers to 11.6 million.

#### Looking Ahead

GM expects improving economic growth during the balance of 2003 in the United States, with total U.S. industry vehicle sales expected to be at least 16.5 million units for the calendar year. In Europe, especially Germany, economic and market conditions are expected to remain challenging in the second half of the year. Total European industry vehicle sales are estimated to be about 18.5 million units for 2003.

GM expects to beat the current analysts' consensus for the third quarter of approximately \$0.50 per share, excluding Hughes and any special items, and expects automotive operations to be profitable. Despite the continuing economic uncertainty, GM is more optimistic about the outlook for the year, and now expects full-year 2003 earnings could range from the current analysts' consensus of approximately \$4.50 up to \$5.00 per share, excluding Hughes and any special items.

General Motors, the world's largest vehicle manufacturer, designs, builds and markets cars and trucks worldwide, and has been the global automotive sales leader since 1931. More information on GM can be found at www.gm.com.

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In this press release and related comments by General Motors management, our use of the words "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal," "target," and similar expressions is intended to identify forward looking statements. While these statements represent our current judgment on what the future may hold, and we believe these judgments are reasonable, actual results may differ materially due to numerous important factors that are described in GM's most recent report on SEC Form 10-K (at page II-18) which may be revised or supplemented in subsequent reports on SEC Forms 10-Q and 8-K. Such factors include, among others, the following: changes in economic conditions, currency exchange rates or political stability; shortages of fuel, labor strikes or work stoppages; market acceptance of the corporation's new products; significant changes in the competitive environment; changes in laws, regulations and tax rates; and, the ability of the corporation to achieve reductions in cost and employment levels to realize production efficiencies and implement capital expenditures at levels and times planned by management.

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General Motors Corporation
List of Special Items - After Tax
(dollars in millions except per share amounts)

Management believes that the adjusted information set forth herein is useful to investors as it represents how Management views the results of operations and cash of the Corporation and, therefore, is the basis on which internal evaluation metrics are determined. The internal evaluation metrics are those used by the Corporation's Board of Directors to evaluate Management.

	Three Months Ended Year to Dat June 30, 2003 June 30, 200			
	Net Income	EPS	Net Income	EPS
Net Income	\$901	\$1.58	\$2,384	\$4.29
Gain on Sale of GM Defense (A)	_	_	(505)	(0.90)
Adjusted Income	\$901 ===	\$1.58 ====	\$1,879 =====	\$3.39

(A) The Gain on Sale of GM Defense relates to the sale of GM's light armored vehicle business to General Dynamics Corporation for net proceeds of approximately \$1.1 billion.

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# General Motors Corporation List of Special Items - After Tax (dollars in millions except per share amounts)

	Three Months Ended June 30, 2002				
	Net		Net Income		
Reported	\$1,292	\$2.43	\$1,520	\$3.02	
GME End of Life Vehicle Charge (B)	55	0.10	55	0.10	
GME Restructuring Charge (C)	-	_	407	0.72	
Hughes Space Shuttle Settlement (D)	-	-	(59)	(0.04)	
Hughes GECC Contractual Dispute (E)	-	-	51	0.03	
Hughes Loan Guarantee Charge (F)	-	-	18	0.01	
Adjusted	•		\$1,992 ====		

- (B) The GME End of Life Vehicle Charge relates to the European Union's directive requiring member states to enact legislation regarding end-of-life vehicles to be the responsibility of manufacturers for dismantling and recycling vehicles they have sold.
- (C) The GME Restructuring Charge relates to the initiative implemented in the first quarter of 2002 to improve the competitiveness of GM's automotive operations in Europe.
- (D) The Hughes Space Shuttle Settlement relates to the favorable resolution of a lawsuit that was filed against the U.S. government on March 22, 1991, based upon the National Aeronautics and Space Administration's (NASA) breach of contract to launch ten satellites on the Space Shuttle.
- (E) The Hughes GECC Contractual Dispute relates to an expected loss associated with a contractual dispute with General Electric Capital Corporation.
- (F) The Hughes Loan Guarantee Charge relates to a loan guarantee for a Hughes Network Systems' affiliate in India.

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## General Motors Corporation Summary Corporate Financial Results

	Second (	Quarter	Year t	o Date
	2003	2002	2003	2002
Total net sales and				
revenues (\$Mil's)	\$48,308	\$48.339	\$97 <b>,</b> 673	\$94,553
Adjusted	\$48,308	\$48,339		
Adjusted excluding Hughes	,,	,,	, , , , , , ,	, , , , , , , ,
(Automotive and Financing	)\$45,919	\$46,098	\$92,243	\$90,300
Net income (\$Mil's)	\$901	¢1 202	\$2,384	¢1 520
Adjusted	\$901		\$1,879	•
Adjusted excluding Hughes	\$879			•
Net margin	7019	γ1 <b>,</b> 505	71 <b>,</b> 911	72,294
(net income / total net				
sales and revenues)	1 00	2 79	2.4%	1 69
Adjusted				2.1%
2			2.1%	
Adjusted excluding Hughes Earnings per share	1.9%	3.3%	2.10	2.5%
Basic \$1-2/3	¢1 E0	62 40	\$4.30	62.06
Diluted \$1-2/3	·	•	\$4.29	•
Basic Class H	·	•	·	•
			\$(0.02)	
Diluted Class H	\$0.02	\$(0.14)	\$(0.02)	\$(0.27)
Adjusted earnings per share	61 50	\$0 F0	42.20	22.00
Basic \$1-2/3	·	·	\$3.39	
Diluted \$1-2/3	\$1.58(1)	\$2.53	\$3.39	\$3.84
Diluted \$1-2/3		+0 -0		
excluding Hughes			\$3.41	
Basic Class H			\$(0.02)	
Diluted Class H	\$0.02	\$(0.14)	\$(0.02)	\$(0.27)
GM \$1-2/3 par value average shares outstanding (Mil's)				

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Basic shares Diluted shares Cash dividends per share of common stocks	561 561	560 572		560 568
GM \$1-2/3 par value	\$0.50	\$0.50	\$1.00	\$1.00
Book value per share of common stocks at June 30				
GM \$1-2/3 par value	\$13.27	\$27.52		
GM Class H	\$2.65	\$5.50		
ACO total cash & marketable securities at June 30	,	,		
(\$Bil's')	\$23.5	\$15.4		
Cash in short-term VEBA	\$3.4	•		
oddir in bildig coim (22)				
ACO total cash & marketable				
securities plus short-term VEBA	\$26.9	\$18.4		
Less: Hughes cash & marketa	ble			
securities	\$3.2	\$0.8		
Total Automotive cash &				
Marketable securities plus				
Short-term VEBA	\$23.7	\$17.6		
	====	====		
Automotive, Communication Se and Other Operations (\$Mil'				
Depreciation	\$1,337	\$1,140	\$2,568	\$2,266
Amortization of special too	ls 651	622	1,353	1,251
Amortization of intangible			•	
Assets	29	3	58	12
Total	\$2,017	\$1,765	\$3 <b>,</b> 979	\$3,529
	•	=====	=====	•

See reconciliation of adjusted financial results on pages 9 - 12 and footnotes on page 14.

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## General Motors Corporation Summary Corporate Financial Results

Second Quarter 2003 and 2002

Rep	Reported Speci		al Items Adjuste		
2003	2002	2003	2002	2003	2002
\$28 <b>,</b> 558	\$30 <b>,</b> 576	\$ -	\$ -	\$28,558	\$30,576
7,303	6,001	_		7,303	6,001
1,119	1,306	_	_	1,119	1,306
1,267	1,129	_	_	1,267	1,129
	2003  \$28,558 7,303 1,119	\$28,558 \$30,576 7,303 6,001 1,119 1,306	\$28,558 \$30,576 \$ - 7,303 6,001 - 1,119 1,306 -	\$28,558 \$30,576 \$ - \$ - 7,303 6,001 1,119 1,306	\$28,558 \$30,576 \$ - \$ - \$28,558 7,303 6,001 - 7,303 1,119 1,306 - 1,119

Total GMA		39,012	_	_	38,247	39.012
Hughes		2,241	_		2,389	•
Other	96	465	_	_		465
Total ACO	40,732	,	_	_	40,732	•
CMAC	7 500					
GMAC Other Financing	7,580 (4)	6 <b>,</b> 599 22	_	_	7,580 (4)	
Other Financing	(4)				(4)	
Total FIO		6,621	-		7 <b>,</b> 576	
Total net sales and						
revenues	\$48,308	\$48,339	\$ -	\$ -	\$48,308	\$48,339
	•	=====			=====	•
<pre>Income / (expense) before income taxes and minority interest</pre>						
GMNA	\$90	\$1,781	\$ -	\$ -	\$90	\$1 <b>,</b> 781
GME	(34)	(244)	_	85		(159)
GMLAAM	(123)	(97)	_	_	(123)	(97)
GMAP	11	(31)	-	_	11	(31)
Total GMA		1,409		 85		1,494
Hughes	89	(230)	_	_	89	(230)
Other	(357)	(88)	-	_	(357)	(88)
Total ACO	(324)	1,091 	 - 	85 	(324)	•
GMAC		698	_	_		698
Other Financing	13	(8)	-	-		(8)
Total FIO	\$1,344	690			1,344	
Total income / (expense) before income taxes and						
minority interests	\$1,020	\$1,781	\$ -	\$85	\$1,020	\$1,866
	=====	=====	==	==	=====	=====

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## General Motors Corporation Summary Corporate Financial Results

Second Quarter 2003 and 2002

(Dollars in millions)	Repo	orted	Specia	l Items	Adj	usted
	2003	2002	2003	2002	2003	2002
Net income						
GMNA	\$83	\$1 <b>,</b> 277	\$ -	\$ -	\$83	\$1,277
GME	(3)	(170)	_	55	(3)	(115)
GMLAAM	(103)	(73)	_	_	(103)	(73)
GMAP	163	39	_	_	163	39

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Total GMA 140 1,073 - 55 14	0 1,128
·	(156)
Other (104) (57) (10	(4) (57)
	8 915
GMAC 834 431 83 Other Financing 9 1	
Other Financing 9 1	
Total FIO 843 432 84	3 432
Net income (loss) \$901 \$1,292 \$ - \$55 \$90	
===== === == == =======================	= =====
Income tax expense	
(benefit)	CE10
GMNA \$25 \$518 \$ - \$ - \$2 GME (13) (51) - 30 (1	
	(21) (5) (31)
GMAP 8 (9)	8 (9)
	. ,
	(5) 457
. ,	(93)
Other (251) (23) (25	
Total ACO (235) 311 - 30 (23	35) 341
GMAC 496 254 49	
Other Financing 4 (2)	4 (2)
Total FIO 500 252 50	
Income tax expense	
(benefit) \$265 \$563 \$ - \$30 \$26	55 \$593
== == == == ==	
Effective tax rate	
GMNA 27.8% 29.1% 27.	8% 29.1%
GME 38.2% 20.9% - 35.3% 38.	2% 13.2%
GMLAAM 20.3% 32.0% 20.	3% 32.0%
	00 02.00
GMAP 72.7% 29.0% 72.	7% 29.0%
GMAP 72.7% 29.0% - 72. Hughes 23.6% 40.4% - 23.	7% 29.0%
Hughes 23.6% 40.4% 23. GMAC 37.3% 36.4% 37.	7% 29.0% 6% 40.4% 3% 36.4%
Hughes       23.6%       40.4%       -       -       23.         GMAC       37.3%       36.4%       -       -       37.         Total GM Corp.       26.0%       31.6%       -       35.3%       26.	7% 29.0% 6% 40.4% 3% 36.4%
Hughes 23.6% 40.4% 23.  GMAC 37.3% 36.4% 37.  Total GM Corp. 26.0% 31.6% - 35.3% 26.  Equity income (loss)	7% 29.0% 6% 40.4% 3% 36.4%
Hughes 23.6% 40.4% 23.  GMAC 37.3% 36.4% 37.  Total GM Corp. 26.0% 31.6% - 35.3% 26.  Equity income (loss) and minority interests	7% 29.0% 6% 40.4% 3% 36.4% 0% 31.8%
Hughes 23.6% 40.4% 23.  GMAC 37.3% 36.4% 37.  Total GM Corp. 26.0% 31.6% - 35.3% 26.  Equity income (loss) and minority interests  GMNA \$18 \$14 \$ - \$ - \$1	7% 29.0% 6% 40.4% 3% 36.4% 0% 31.8%
Hughes 23.6% 40.4% 23.  GMAC 37.3% 36.4% 37.  Total GM Corp. 26.0% 31.6% - 35.3% 26.  Equity income (loss) and minority interests  GMNA \$18 \$14 \$- \$- \$1  GME 18 23 1	7% 29.0% 6% 40.4% 3% 36.4% 0% 31.8% 8 \$14 8 23
Hughes 23.6% 40.4% 23.  GMAC 37.3% 36.4% 37.  Total GM Corp. 26.0% 31.6% - 35.3% 26.  Equity income (loss) and minority interests  GMNA \$18 \$14 \$- \$- \$1  GME 18 23 1  GMLAAM (5) (7) (6)	7% 29.0% 6% 40.4% 3% 36.4% 0% 31.8% 8 \$14 8 23 5) (7)
Hughes 23.6% 40.4% 23.  GMAC 37.3% 36.4% 37.  Total GM Corp. 26.0% 31.6% - 35.3% 26.  Equity income (loss) and minority interests  GMNA \$18 \$14 \$- \$- \$1  GME 18 23 1  GMLAAM (5) (7) (6)  GMAP 160 61 16	7% 29.0% 6% 40.4% 3% 36.4% 0% 31.8% 8 \$14 8 23 5) (7) 60 61
Hughes 23.6% 40.4% 23.  GMAC 37.3% 36.4% 37.  Total GM Corp. 26.0% 31.6% - 35.3% 26.  Equity income (loss) and minority interests  GMNA \$18 \$14 \$- \$- \$1  GME 18 23 1  GMLAAM (5) (7) (6)	7% 29.0% 6% 40.4% 3% 36.4% 0% 31.8% 8 \$14 8 23 5) (7) 60 61 

See footnotes on page 14.

Year to Date 2003 and 2002

(Dollars in millions) Total net sales and	Rep	Reported		Special Items		Adjusted	
revenues	2003	2002	2003	2002	2003	2002	
GMNA GME GMLAAM GMAP	\$58,521 13,925 2,164 2,414	\$59,915 11,585 2,607 2,186	\$ - - -	\$ - - -	13,925 2,164		
Total GMA Hughes Other	4,616 1,134	76,293 4,253 945	 - - (814)	 - 29 -	77,024 4,616 320	76,293 4,282 945	
Total ACO	82 <b>,</b> 774	81 <b>,</b> 491	(814)	 29	81,960	81,520	
GMAC Other Financing	14,910 (11)	12,952 110	 - -	 - -	14,910 (11)	12,952 110	
Total FIO	14,899		-	-	14,899		
Total net sales and revenues	\$97 <b>,</b> 673	•	\$(814) ===	\$29 ==			
Income / (expense) before income taxes and minority interest GMNA GME GMLAAM GMAP	\$829 (148) (140) 30	(1,042) (138) (44)	\$ - - - -	\$ - 726 - -	(148) (140) 30	(316) (138) (44)	
Total GMA Hughes Other	571 39 92	1,495 (461) (323)	 - - (814)	726 17	 571 39 (722)	(444) (323)	
Total ACO	702	711	(814)	743	(112)	•	
GMAC Other Financing	2,478 (12)	1,434 (10)	 - -	 - -	2,478 (12)	1,434	
Total FIO Total income /	2,466 	1,424			2,466 	1,424	
(expense) before income taxes and minority interests	\$3 <b>,</b> 168 =====	\$2,135 ====	\$(814) ===	\$743 ===	\$2,354 =====	\$2 <b>,</b> 878	

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General Motors Corporation
Summary Corporate Financial Results

Year to Date

2003 and 2002

(Dollars in millions)	Repo	rted	Special Items		Adjusted	
	2003		2003		2003	
Net income						
GMNA	\$631	\$1,931	\$ -	\$ -	\$631	\$1,931
GME	(68)	(702)		462	(68)	(240)
GMLAAM	(115)	(113)	_	-	(115)	(113)
GMAP	238	46			238	46
Total GMA	686	1,162		462	686	
Hughes (2)	(32)	(312)	_	10		(302)
Other	205	(199)	(505)	_	(300)	(199)
Total ACO	859 	651 	(505) 	472 	354	1,123
GMAC	1,533	870	-	_	1,533	870
Other Financing	(8)	(1)	_	-	(8)	(1)
Total FIO	1,525 	869 			1,525 	869 
Net income (loss)	\$2,384 =====	\$1,520 =====	\$(505) ===	\$472 ===	\$1,879 =====	\$1,992 =====
Income tax expense						
(benefit)						
GMNA	\$216	\$790	\$ -	\$ -		
GME	(56)	(311)	_	264	(56)	(47)
GMLAAM	(32)	(32)	_	_	(32)	(32)
GMAP	19	(9) 			19	(9) 
Total GMA	147	438	_	264	147	702
Hughes	(5)	(185)	_	7	(5)	(178)
Other	(151)	(102)	(309)	_	(460)	(102)
Total ACO	(9) 	151	(309)	271 	(318)	422
GMAC	934	539	-	-	934	539
Other Financing	(4)	(2)	-	-	(4)	(2)
Total FIO	930	537	_	_	930	537
Income tax expense						
(benefit)	\$921	\$688	\$(309)	\$271	\$612	\$959
	===	===	===	===	===	===
Effective tax rate						
GMNA	26.1%	29.1%	_	_	26.1%	29.1%
GME	37.8%	29.8%	_	36.4%	37.8%	14.9%
GMLAAM GMAP	22.9% 63.3%	23.2%	_	_	22.9% 63.3%	23.2%
Hughes	(12.8%)		_	41.2%	(12.8%)	
GMAC	37.7%	37.6%	_	-	37.7%	
Total GM Corp.	29.1%	32.2%	38.0%	36.5%	26.0%	33.3%
Equity income (loss)						
and minority interests	410	<b>^</b>		^	A10	20
GMNA GME	\$18 24	\$2 29	\$-	\$- -	\$18 24	\$2
GMLAAM	(7)	(7)	_	_	(7)	29 (7)
GMAP	227	81	_	_	227	81

Total GM	MA \$262	\$105	\$ -	\$ -	\$262	\$105
Total CM	MD \$262	\$105	\$ _	Ś _	\$262	\$105

See footnotes on page 14.

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## General Motors Corporation Operating Statistics

	Second	Quarter	Year to Date	
	2003	2002	2003	2002
(units in thousands)				
Worldwide Wholesale Sales				
United States - Cars	487	574	986	1,073
United States - Trucks	761	750	1,518	1,417
Total United States	1,248	1,324	2,504	2,490
Canada, Mexico, and Other	185	233	367	429
Total GMNA	1,433	1,557	2,871	
GME	447	437	873	861
GMLAAM	122	159	243	314
GMAP	139	86	282	194
Total Worldwide	2,141			
	=====	=====	=====	=====
Vehicle Unit Deliveries				
Chevrolet - Cars	220	213	391	399
Chevrolet - Trucks	505	481	878	945
Pontiac	120	151	227	269
GMC	155	137	263	264
Buick	85	107	168	189
Oldsmobile	34	42	68	85
Saturn	72 49	88	147	146
Cadillac Other	26	50 15	96 46	90 27
Ocher		15	40	
Total United States	1,266	1,284	2,284	2,414
Canada, Mexico, and Other	179	208	331	388
Total GMNA	1,445	1,492	2,615	
GME	477	471	951	937
GMLAAM	127	143	254	281
GMAP	184	178	350	335
Total Worldwide	2,233	2,284	4,170	4,355
March at Observe	=====	=====	=====	=====
Market Share	04.00	26.26	0.4.00	05 60
United States - Cars	24.8%	26.3%	24.9%	25.6%
United States - Trucks Total United States	30.4% 27.9%	29.8%	29.4% 27.3%	30.5%
	27.9% 27.2%	28.1% 27.6%	27.3%	28.18
Total North America Total Europe	9.4%	9.1%	26.7% 9.5%	27.8% 9.2%
Latin America	15.7%	15.4%	15.8%	15.3%
Asia and Pacific	4.9%	4.9%	4.4%	4.6%
Total Worldwide	15.0%	15.1%	14.2%	14.8%
TOCAL WOLLAWIGE	10.00	T O • T .0	T4.70	T4.00

<pre>U.S. Retail/Fleet Mix</pre>	15.1%	29.3% 13.7% 20.9%	14.9%	12.0%
Retail Lease as % of Retail	Sales			
Total Smartlease				
and Smartbuy	7.3%	15.1%		
Days Supply of Inventory at June 30				
United States - Cars	73	57		
United States - Trucks	98	78		
GMNA Capacity Utilization				
(2 shift rated)	87.4%	92.0%	89.2%	87.7%
GMNA Vehicle Revenue				
Per Unit	\$18 <b>,</b> 565	\$18,385		

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## General Motors Corporation Operating Statistics

	Second Quarter		
	2003	2002	2002
GMAC's U.S. Cost of Borrowing	3.50%	4.14%	
Current Debt Spreads Over U.S. Treasuries 2 Year 5 Year 10 Year	330 bp	165 bp 185 bp 230 bp	
Worldwide Employment at June 30 (in 000's) United States Hourly United States Salary	120	124 41 	
Total United States Canada, Mexico, and Other	161	165	
GMNA GME GMLAAM GMAP	192 64 23 13	199 69 24	
Hughes GMAC Other	11 31 7	12 31 11	
Total	341 ===	357	

Worldwide Payrolls (\$Mil's) \$5,331 \$5,385 \$10,720 \$10,418

### Footnotes:

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- (1) This amount is comparable to First Call analysts' consensus.
- (2) 2002 amounts exclude Hughes Series A Preferred Stock dividends paid to General Motors and Hughes write off of goodwill for DirecTV Latin America and DirecTV Broadband recorded as a cumulative effect of accounting change in the first quarter of 2002 in Hughes' stand alone financial statements. In accordance with SFAS 142, GM evaluated the carrying value of goodwill associated with its Direct-to-Home Broadcast reporting unit in the aggregate and determined that the goodwill was not impaired.

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#### GENERAL MOTORS CORPORATION AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

	Jun	Three Months Ended June 30,		
		2002		
(dc	ollars in	millions ex	cept per	share amounts)
Total net sales and revenues	\$48,308	\$48 <b>,</b> 339	\$97 <b>,</b> 673	\$94 <b>,</b> 553
Cost of sales and other expenses Selling, general, and		38,396		
administrative expenses Interest expense		2,072		3,930
Total costs and expenses		46,558		
Income before income taxes and minority interests Income tax expense Equity income and minority interests	1,020 265 146	1,781 563 74	3,168 921 137	688
Net income Dividends on preference stocks		1,292 (23)	2,384	1,520 (47)
Earnings attributable to common stocks		\$1,269 ====		•

Basic earnings (losses) per

share attributable to common stocks				
Earnings per share attributable to \$1-2/3 par				
value	\$1.58	\$2.48	\$4.30	\$3.06
Earnings (losses) per share	====	====	====	====
attributable to Class H	\$0.02	, ,	\$(0.02)	\$(0.27)
	====	====	====	====
Earnings (losses) per share attributable to common stocks assuming dilution				
Earnings per share				
attributable to \$1-2/3 par				
value	\$1.58	\$2.43	\$4.29	\$3.02
Earnings (losses) per share	====	====	====	====
attributable to Class H	\$0.02	\$(0.14)	\$(0.02)	\$(0.27)
	====	====	====	====

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### GENERAL MOTORS CORPORATION AND SUBSIDIARIES

### SUPPLEMENTAL INFORMATION TO THE CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

Three Months Ended Six Months Ended

	June 30,			•
	2003	2002	2003	2002
			in millions	
AUTOMOTIVE, COMMUNICATIONS SER	VICES, ANI	OTHER OPE	ERATIONS	
Total net sales and revenues	\$40,732	•	\$82 <b>,</b> 774	\$81,491
Cost of sales and other expenses	36,839		74,152	72,672
Selling, general, and administrative expenses	3,781 	3,818	7 <b>,</b> 122	7 <b>,</b> 508
Total costs and expenses	40,620			
Interest expense Net expense from transactions with Financing and Insurance	402		723	
Operations		46	75 	136
<pre>Income (loss) before income   taxes and minority interests Income tax expense (benefit)</pre>				
Equity income and minority interests	147	80	148	91 

Net income - Automotive, Communications Services, and Other Operations	\$58 ==	\$860 ===	\$859 ===	\$651 ===
FINANCING AND INSURANCE OPERATI	ONS			
Total revenues	\$7 <b>,</b> 576	\$6,621 	\$14 <b>,</b> 899	\$13,062 
Interest expense Depreciation and amortization	1,863	1,770	3,670	3,466
expense	1,578	1,353	3,084	2,714
Operating and other expenses	2,068	1,951	4,245	3,856
Provisions for financing and insurance losses	757 	903	1,509 	1,738
Total costs and expenses	6 <b>,</b> 266	5 <b>,</b> 977	12,508	11,774
Net income from transactions with Automotive, Communication Services, and Other Operation		(46)	(75)	(136)
Income before income taxes				
and minority interests	1,344	690	2,466	1,424
Income tax expense	500	252	930	537
Equity loss and minority interests	(1)	(6) 	(11)	(18)
Net income - Financing and				
Insurance Operations	\$843	\$432	\$1 <b>,</b> 525	\$869
-	===	===	=====	===

The above Supplemental Information is intended to facilitate analysis of General Motors Corporation's businesses: (1) Automotive, Communications Services, and Other Operations; and (2) Financing and Insurance Operations.

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### GENERAL MOTORS CORPORATION AND SUBSIDIARIES

### CONSOLIDATED BALANCE SHEETS

	June 30,		June 30,
	2003	Dec, 31,	2002
	(Unaudited)	2002	(Unaudited)
ASSETS	(doll	lars in mi	llions)
Cash and cash equivalents	\$31 <b>,</b> 009	\$21 <b>,</b> 449	\$18 <b>,</b> 363
Marketable securities	18,777	16,825	14,304
Total cash and marketable securities	49,786	38,274	32,667
Finance receivables - net	153,600	134,647	119,636
Accounts and notes receivable (less			

3 -			
allowances)	19,420	15,715	12,677
Inventories (less allowances)	11,093	9,967	9 <b>,</b> 757
Deferred income taxes	39,116	39,865	28,702
Equipment on operating leases - (less			
accumulated depreciation)	36 <b>,</b> 576	32,988	33 <b>,</b> 598
Equity in net assets of nonconsolidated			
associates	5,249	5,044	5,115
Property - net	38,384		36 <b>,</b> 451
Intangible assets - net Other assets	18,091 39,530		17,061 40,665
Other assets			40,005
Total assets	\$410,845	\$368,996	\$336 <b>,</b> 329
	======	======	======
LIABILITIES AND STOCKHOLDERS' EQUIT	Ϋ́		
Aggoveta pavable (principally trade)	627 402	627 452	\$26 420
Accounts payable (principally trade) Notes and loans payable	\$27,402 232,150		\$26,439 177,035
Postretirement benefits other than	232,130	201, 940	177,033
pensions	38,618	38,187	37,844
Pensions	23 <b>,</b> 968		9 <b>,</b> 451
Deferred income taxes	7,359		6,851
Accrued expenses and other liabilities	69 <b>,</b> 976		57 <b>,</b> 230
Total liabilities	399 <b>,</b> 473		314,850
Minority interests	991	834	788
Stockholders' equity			
\$1-2/3 par value common stock			
(outstanding, 560,712,564;			
560,447,797; and 560,223,424 shares)	935	936	936
Class H common stock (outstanding,			
1,108,139,876; 958,284,272;		0.6	0.5
and 958,005,494 shares)	111	96	96
Capital surplus (principally additional paid-in capital)	22,815	21,583	21,557
Retained earnings	11,855	10,031	10,376
necarnea carnings			
	35,716	32,646	32,965
Subtotal			
Accumulated foreign currency translation	(0.000)	(0.704)	(0.770)
adjustments	(2,292) (205)		
Net unrealized loss on derivatives Net unrealized gains on securities	612	372	(188) 268
Minimum pension liability adjustment	(23, 450)		(9 <b>,</b> 584)
THITIMAN PONOTON TRADITIES adjustment			
	(25,335)	(25,832)	(12,274)
Accumulated other comprehensive loss			
	10,381	6,814 	20 <b>,</b> 691
Total stockholders' equity			
Total liabilities and stockholders' equity	\$410,845	\$368 <b>,</b> 996	\$336 <b>,</b> 329
	======	======	======

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GENERAL MOTORS CORPORATION AND SUBSIDIARIES SUPPLEMENTAL INFORMATION TO THE CONSOLIDATED BALANCE SHEETS

		Dec, 31, 2002	June 30, 2002 (Unaudited)
ASSETS	(doll	ars in mil	lions)
Automotive, Communications Services, and Other Operations	(0011	Q10 111 M11	110110 /
Cash and cash equivalents	\$18 <b>,</b> 582	\$13 <b>,</b> 291	\$14,421
Marketable securities	4,913	2,174	1,014
Total cash and marketable securities	23 495		15 <b>,</b> 435
Accounts and notes receivable (less			
allowances) Inventories (less allowances)	6,584 11,093		
Equipment on operating leases - (less	,	·	
accumulated depreciation) Deferred income taxes and other current	5,946	5 <b>,</b> 305	4 <b>,</b> 390
assets	10,917	10,816	8 <b>,</b> 730
Total current assets	58,035		43,998
Equity in net assets of nonconsolidated			
associates	5,249		
Property - net	36,407		
Intangible assets - net	14,715		
Deferred income taxes	30,496		
Other assets	8,016 	7,781	17,307 
Total Automotive, Communications Service	S,		
and Other Operations assets	152,918	141,974	137,059
Financing and Insurance Operations			
Cash and cash equivalents	12,427	8,158	3,942
Investments in securities	13,864		
Finance receivables - net		134,647	
Investment in leases and other receivable		35,517	
Other assets	•		28,234
Net receivable from Automotive, Communications Services, and	30,300	31,013	20,201
Other Operations	1,128	1,089	638
-			
Total Financing and Insurance Operations			
assets	259 <b>,</b> 055	228,111	199 <b>,</b> 908
Total assets	\$411 <b>,</b> 973	\$370,085 =====	\$336 <b>,</b> 967
LIABILITIES AND STOCKHOLDERS' EQUITY			
Automotive, Communications Services, and			
Other Operations Accounts payable (principally trade)	\$21 <b>,</b> 351	\$20,169	\$19 <b>,</b> 459
Loans payable	705	1,516	. ,
Accrued expenses	43,720		36,513
Net payable to Financing and Insurance	13,720	10,010	30,013
Operations	1,128	1,089	638
Total current liabilities	66,904	63 <b>,</b> 292	58 <b>,</b> 155
Long-term debt	20,513	16,651	16,831
Postretirement benefits other than pension			33,990
Pensions	23,901	22,709	9,410
Other liabilities and deferred income tax		15,461	14,506
Jener Trabilities and deterred income can	-J, UJ4	10,101	11,000

Total Automotive, Communications Services, and Other Operations liabilities	161,626	152,388	132,892
Financing and Insurance Operations			
Accounts payable	6,051	7,283	6 <b>,</b> 980
Debt	210,932	183,773	158,659
Other liabilities and deferred income taxes	21,992	18 <b>,</b> 993	16 <b>,</b> 957
Total Financing and Insurance Operations liabilities	238,975		182 <b>,</b> 596
Total liabilities		362,437	315,488
Minority interests	991	834	788
Stockholders' equity \$1-2/3 par value common stock (outstanding, 560,712,564; 560,447,797; and			
560,223,424 shares) Class H common stock (outstanding, 1,108,139,876; 958,284,272;	935	936	936
and 958,005,494 shares)	111	96	96
Capital surplus (principally additional	00 015	01 500	04 555
paid-in capital)	22,815	•	21,557
Retained earnings	11,855	•	10,376
Subtotal	35,716	32,646	32,965
Accumulated foreign currency translation	40.000	(0.504)	40 550
adjustments	(2,292)		(2,770)
Net unrealized loss on derivatives	(205)	(205)	(188)
Net unrealized gains on securities	612	372	268
Minimum pension liability adjustment	(23, 450)	(23 <b>,</b> 215)	(9 <b>,</b> 584)
Accumulated other comprehensive loss	(25, 335)	(25,832)	(12,274)
Total stockholders' equity	10,381	6,814	20,691
Total liabilities and stockholders' equity		\$370,085	\$336 <b>,</b> 967
		======	======

The above Supplemental Information is intended to facilitate analysis of General Motors Corporation's businesses: (1) Automotive, Communications Services, and Other Operations; and (2) Financing and Insurance Operations.

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### GENERAL MOTORS CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

Six Months Ended June 30,

2003 2002

(dollars in millions)
\$13,079 \$12,876

Net cash provided by operating activities

Cash flows from investing activities

Expenditures for property	(3,325)	(3,540)
Investments in marketable securities -	(7, 000)	(04 074)
acquisitions Investments in marketable securities -	(7 <b>,</b> 200)	(24,374)
liquidations	5,804	22,310
Net originations and purchases of mortgage	3,004	22,310
servicing rights	(1,152)	(959)
Increase in finance receivables	(71,636)	(67,200)
Proceeds from sales of finance receivables	49,635	56,852
Operating leases - acquisitions	(6,728)	(7,053)
Operating leases - liquidations	5,668	5,016
Investments in companies, net of cash	·	·
acquired	(70)	(274)
Proceeds from sale of business units	1,076	-
Other	(1,111)	205
Net cash used in investing activities	(29,039)	(19,017)
Cash flows from financing activities		
Net decrease in loans payable	825	(632)
Long-term debt - borrowings	42,622	18,473
Long-term debt - repayments	(17,803)	(11,407)
Repurchases of common and preference stocks		(97)
Proceeds from issuing common stocks	_	69
Proceeds from sales of treasury stocks	_	19
Cash dividends paid to stockholders	(560)	(607)
Net cash provided by financing activities	25,084	 5,818
Effect of exchange rate changes on cash and		
cash equivalents	436	131
04011 044114101100		
Net decrease in cash and cash equivalents	9,560	(192)
Cash and cash equivalents at beginning of the period	21,449	18,555
Cash and cash equivalents at end of the		
period	\$31,009	\$18,363
	=====	=====

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### GENERAL MOTORS CORPORATION AND SUBSIDIARIES

# SUPPLEMENTAL INFORMATION TO THE CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

Automotiv	/e, Comr	n. Financ	cing and
Serv. and Other Insurance			
Six	Months	Ended June	30,
2003	2002	2003	2002
/	1 - 1 1		- \

(dollars in millions)

Net cash provided by operating

activities	\$7 <b>,</b> 407	\$5 <b>,</b> 580	\$5 <b>,</b> 672	\$7 <b>,</b> 296
Cash flows from investing activities	(2 041)	(2.404)	(201)	(46)
Expenditures for property Investments in marketable securities	(2,941)	(3,494)	(384)	(46)
- acquisitions Investments in marketable securities	(2,839)	(802)	(4,361)	(23,572)
- liquidations Net originations and purchases of	100	578	5,704	21,732
mortgage servicing rights	_	_	(1,152)	(959)
Increase in finance receivables	-	-	(71,636)	(67,200)
Proceeds from sales of finance receivables	_	_	49,635	56 852
Operating leases - acquisitions	_		(6,728)	
Operating leases - liquidations			5 <b>,</b> 668	
Investments in companies, net of cash			3,000	3,010
acquired	(70)	(124)	_	(150)
Proceeds from sale of business units	1,076	_	_	_
Other	(175)	510		
Net cash used in investing activities	(4,849)	(3,332)	(24,190)	
Cash flows from financing activities				
Net increase (decrease) in loans				
payable	(943)	(857)	1,768	225
Long-term debt - borrowings	4,060	6,186	38 <b>,</b> 562	12,287
Long-term debt - repayments	(236)	(183)	(17,567)	(11,224)
Repurchase of common and preference				
stocks	_	(97)	_	_
Proceeds from issuing common stocks	_	69	_	_
Proceeds from sales of treasury stocks	-		_	-
Cash dividends paid to stockholders	(560)	(607) 	_	-
Net cash provided by (used in)				
financing activities	2,321	4,530	22,763	1,288
Effect of exchange rate changes on				
cash and cash equivalents	373	130	63	1
Net transactions with				
Automotive/Financing Operations	39	(919)	(39)	919
Note: Lancaca (decrease). La contra de				
Net increase (decrease) in cash and cash equivalents	5,291	5,989	4,269	(6,181)
cash equivarents	J, Z91	3, 303	4,209	(0,101)
Cash and cash equivalents at	12 001	0 422	0 1 5 0	10 102
beginning of the period	13,291	8,432 	8,158	10,123
Cash and cash equivalents at end of	¢10 E00	614 401	610 407	62 040
the period		\$14,421 =====	\$12,427 =====	\$3 <b>,</b> 942 =====

The above Supplemental Information is intended to facilitate analysis of General Motors Corporation's businesses: (1) Automotive, Communications Services, and Other Operations; and (2) Financing and Insurance Operations.

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HUGHES REPORTS STRONG SECOND QUARTER 2003 RESULTS; ATTAINS POSITIVE NET INCOME AND INCREASES COMPANY AND DIRECTV U.S. FULL-YEAR GUIDANCE

DIRECTV U.S. Operating Profit before Depreciation and Amortization More Than Doubles to Record \$325 Million and Operating Profit More Than Triples to \$201 Million;

DIRECTV U.S. Attains Net Owned and Operated Subscriber Additions of 181,000

El Segundo, Calif., July 16, 2003 -- Hughes Electronics Corporation ("HUGHES"), a world-leading provider of digital television entertainment, broadband satellite networks and services, and global video and data broadcasting, today reported that second quarter 2003 revenues increased 8.1% to \$2,370.7 million compared with \$2,192.3 million in the second quarter of 2002. Operating profit before depreciation and amortization/1/ for the quarter increased 167.0% to \$404.7 million and operating profit increased to \$140.0 million compared with operating profit before depreciation and amortization of \$151.6 million and an operating loss of \$98.7 million in the same period of 2002. In addition, HUGHES had second quarter 2003 net income of \$21.6 million compared to a net loss of \$155.1 million in the same period of 2002.

"Continued strong performance by our DIRECTV U.S. business drove HUGHES' revenues and operating profit before depreciation and amortization growth in the quarter," said Jack A. Shaw, HUGHES' president and chief executive officer. "In particular, DIRECTV U.S. achieved revenue growth of over 16% to \$1.8 billion and more than doubled its operating profit before depreciation and amortization to an all-time record of \$325 million in the quarter. These results reflect continued solid subscriber growth including 181,000 net additions in the second quarter, a \$2.80 increase in ARPU - or average monthly revenue per subscriber - to nearly \$61, and significant improvement in operating profit margins. Primarily due to these strong results, we are increasing both the HUGHES and DIRECTV U.S. full year 2003 guidance for revenue, operating profit before depreciation and amortization, operating profit and cash flow."

Shaw added, "Hughes Network Systems, or HNS, also contributed to growth in both our revenue and operating profit before depreciation and amortization in the quarter due to solid performance in their set-top box and broadband consumer businesses. The revenue and operating profit before depreciation and amortization comparison in the quarter was also impacted by the additional revenues generated and losses recognized in 2002 from the World Cup programming provided by DIRECTV Latin America."

Shaw finished, "Over the past two years, we have executed on a growth strategy that focuses on cost management and cash flow, and as a result, we reached another important milestone in the quarter: net income. In fact, excluding one-time gains related to the sale of businesses, this is the first time since early 1999 that HUGHES has generated net income. In addition, HUGHES generated positive cash flow for the second consecutive quarter."

HUGHES had second quarter 2003 net income of \$21.6 million compared to a net loss of \$155.1 million in the same period of 2002. This increase was principally due to an increase in operating profit driven by the DIRECTV U.S.,

DIRECTV Latin America and HNS operational improvements mentioned above, lower interest expense primarily related to a charge of \$47 million for losses associated with the final settlement of a contractual dispute with General Electric Capital Corporation ("GECC") in 2002 and lower net losses at DIRECTV Broadband, now accounted for as a discontinued operation due to its shutdown on February 28, 2003. These improvements were partially offset by income tax expense in the second quarter of 2003 compared with an income tax benefit in the same period of 2002 due primarily to HUGHES generating pre-tax income instead of pre-tax losses. Also impacting the second quarter of 2002 was a \$37 million gain resulting from the favorable resolution of remaining contingencies associated with the exit from the DIRECTV Japan business (recorded in Other, net).

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\*\*\*Based upon recent SEC guidance and to improve the clarity of its earnings releases, HUGHES will no longer use the acronym previously referred to as "EBITDA" or "earnings before interest, taxes, depreciation and amortization" and instead will now use the phrase "operating profit before depreciation and amortization." This is a change in name only and HUGHES has not changed the way it calculates current or prior results for this financial measure.  $\ensuremath{\mathsf{HUGHES}}$ believes operating profit before depreciation and amortization is a measure of performance used by some investors, equity analysts and others to make informed investment decisions. HUGHES' management and its board of directors use operating profit before depreciation and amortization to evaluate the operating performance of HUGHES and its business segments, as a measure of performance for incentive compensation purposes, and for other purposes discussed in footnote 1, below. HUGHES reconciles this non-GAAP measure to operating profit in the schedule below titled Non-GAAP Financial Reconciliation Schedule. HUGHES calculates "cash flow" as the sum of the GAAP measures "cash flows from operating activities" and "cash flows from investing activities." \*\*\*

#### SIX-MONTH FINANCIAL REVIEW

For the first half of 2003, revenues increased 9.0% to \$4,598.0 million, compared to \$4,217.1 million in the first half of 2002 primarily due to continued subscriber growth and higher ARPU at DIRECTV U.S. and increased sales of set-top boxes at HNS, partially offset by higher DIRECTV Latin America revenues in 2002 associated with the World Cup programming services and a larger sub-base, and further devaluations in 2003 to several Latin American currencies.

Operating profit before depreciation and amortization for the first six months of 2003 was \$709.7 million and operating profit before depreciation and amortization margin was 15.4%, compared to operating profit before depreciation and amortization of \$316.1 million and operating profit before depreciation and amortization  $\mbox{margin of } 7.5\% \mbox{ in the first half of 2002.} \mbox{ The } 124.5\% \mbox{ increase in }$ operating profit before depreciation and amortization and the corresponding increase in margin were primarily attributable to the additional gross profit gained from the DIRECTV U.S. revenue growth, reduced losses from the World Cup programming at DIRECTV Latin America and improved efficiencies associated with HNS' larger residential and small office/home office ("SOHO") DIRECWAY(R) subscriber base. Also impacting the 2002 operating profit before depreciation and amortization results was a charge of \$48 million related to the GECC settlement and a \$95 million one-time gain based on the favorable resolution of a lawsuit filed against the U.S. government on March 22, 1991. The lawsuit was based upon the National Aeronautics and Space Administration's ("NASA") breach of contract to launch ten satellites on the Space Shuttle.

HUGHES' operating profit for the first six months of 2003 was \$181.9 million compared with an operating loss of \$186.4 million in the first half of

2002. The improvement was due to the higher operating profit before depreciation and amortization partially offset by higher depreciation and amortization expense, particularly at DIRECTV U.S. resulting from the launch of two new satellites and additional infrastructure expenditures made during the last year.

For the first six months of 2003, HUGHES had a net loss of \$29.3 million compared to a net loss of \$992.8 million in the same period of 2002. The improvement was primarily due to a first quarter 2002 charge associated with HUGHES' adoption of Statement of Financial Accounting Standards ("SFAS") No. 142, "Goodwill and Other Intangible Assets" of \$681.3 million, recorded as "Cumulative effect of accounting change, net of taxes." Also contributing to the change was the improved 2003 operating profit discussed above, a 2002 net interest expense charge of \$74 million related to the GECC settlement and higher losses in 2002 at DIRECTV Broadband. These improvements were partially offset by the higher income tax benefit generated in 2002 resulting from the larger pre-tax loss.

SEGMENT FINANCIAL REVIEW: SECOND QUARTER 2003

#### Direct-To-Home Broadcast

Second quarter 2003 revenues for the segment increased 9.4% to \$1,943.1 million from \$1,776.3 million in the second quarter of 2002. The segment had operating profit before depreciation and amortization of \$299.4 million compared with operating profit before depreciation and amortization of \$60.5 million in the second quarter of 2002. Operating profit for the segment was \$129.9 million in the second quarter of 2003 compared to an operating loss of \$85.2 million in the same period of 2002.

Also, on February 28, 2003, HUGHES completed the shutdown of the DIRECTV DSL/TM/ service. DIRECTV Broadband is now accounted for as a discontinued operation in the consolidated financial statements and its revenues, operating costs and expenses, and non-operating results are no longer included in the Direct-To-Home Broadcast segment for the periods presented.

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United States/2/: Excluding subscribers in the National Rural Telecommunications Cooperative ("NRTC") territories, DIRECTV U.S. added 633,000 gross subscribers and after accounting for churn, 181,000 net subscribers in the quarter. DIRECTV U.S. owned and operated subscribers totaled 9.95 million as of June 30, 2003, 10.7% more than the 8.99 million cumulative subscribers as of June 30, 2002. For the second quarter of 2003, the total number of subscribers in NRTC territories fell by 45,000, reducing the total number of NRTC subscribers as of June 30, 2003, to 1.61 million. As a result, the DIRECTV U.S. platform ended the quarter with 11.56 million total subscribers.

DIRECTV U.S. reported quarterly revenues of \$1,800.2 million, an increase of 16.2% from last year's second quarter revenues of \$1,549.6 million. The increase was primarily due to continued strong subscriber growth as well as higher ARPU. ARPU increased approximately \$2.80 to \$60.90 in the quarter primarily due to a March 2003 price increase, increased customer purchases of local channels, as well as additional fees from the increased number of customers that have multiple set-top receivers.

Operating profit before depreciation and amortization for the second quarter of 2003 more than doubled to a record \$324.8 million compared to operating profit before depreciation and amortization of \$156.6 million in last year's second quarter. The 107.4% increase was due to the additional gross profit gained from the DIRECTV U.S. increased revenue, an improved mix of

higher-margin revenues primarily related to increased sales of local channel packages and fees from customers that have multiple set-top receivers, and the favorable impact from a continued emphasis on cost management.

Operating profit in the quarter increased to \$200.7 million compared to an operating profit of \$60.6 million in the second quarter of 2002. The improved operating profit was primarily due to the reasons discussed above for the change in operating profit before depreciation and amortization partially offset by increased depreciation and amortization related to the launch of DIRECTV 5 in May of 2002, and additional infrastructure expenditures made during the last year.

Latin America: On March 18, 2003, DIRECTV Latin America, LLC announced that in order to aggressively address the company's financial and operational challenges, it had filed a voluntary petition for reorganization under Chapter 11 of the U.S. Bankruptcy Code. The filing applies only to DIRECTV Latin America, LLC, a U.S. company, and does not include any of its operating companies in Latin America and the Caribbean. DIRECTV Latin America, LLC and its operating companies are continuing regular operations.

The DIRECTV service in Latin America lost 35,000 net subscribers in the second quarter of 2003 primarily due to the negative market impact related to the Chapter 11 reorganization and the economic turmoil in Venezuela. The total number of DIRECTV subscribers in Latin America as of June 30, 2003, was approximately 1,493,000 compared to about 1,669,000 as of June 30, 2002, representing a decline of approximately 10.5%.

Revenues for DIRECTV Latin America declined to \$143 million in the quarter from \$227 million in the second quarter of 2002 primarily due to the higher 2002 revenues generated from the World Cup soccer tournament, the devaluation of the Venezuelan and Mexican currencies over the past year, as well as the reduced number of subscribers.

DIRECTV Latin America recorded an operating loss before depreciation and amortization of \$29 million in the quarter compared to an operating loss before depreciation and amortization of \$99 million in the same period of 2002. The operating loss in the quarter was \$74 million compared to an operating loss of \$148 million in the second quarter of 2002. The smaller operating loss before depreciation and amortization and lower operating loss were primarily due to the \$75 million loss associated with the World Cup in 2002 and aggressive cost cutting over the past year including programming cost reductions resulting from the rejection of certain contracts in connection with the Chapter 11 reorganization, partially offset by a decline in gross profit related to the lower revenues.

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#### Satellite Services

PanAmSat Corporation ("PanAmSat"), which is approximately 81%-owned by HUGHES, generated second quarter 2003 revenues of \$203.5 million compared with \$209.3 million in the same period of the prior year. The decrease was primarily due to higher occasional-use revenues booked in 2002 related to the World Cup partially offset by additional revenues recorded in 2003 related to PanAmSat's new G2 Satellite Solutions division, which was formed after the acquisition of Hughes Global Services on March 7, 2003.

Operating profit before depreciation and amortization for the quarter was \$149.3 million and operating profit before depreciation and amortization margin was 73.4%, compared with second quarter 2002 operating profit before depreciation and amortization of \$150.7 million and operating profit before

depreciation and amortization margin of 72.0%. The decrease in operating profit before depreciation and amortization was primarily due to the lower revenues, partially offset by improved operational efficiencies.

PanAmSat generated operating profit of \$74.4 million in the second quarter of 2003 compared with operating profit of \$61.0 million in the same period of 2002. The improved operating profit was primarily due to reduced satellite depreciation expense partially offset by the operating profit before depreciation and amortization changes discussed above.

As of June 30, 2003, PanAmSat had contracts for satellite services representing future payments (backlog) of approximately \$5.30 billion compared to approximately \$5.46 billion at the end of the first quarter of 2003.

### Network Systems

HNS generated second quarter 2003 revenues of \$299.6 million compared with \$254.4 million in the second quarter of 2002. The increase was principally due to higher sales of DIRECTV(R) receiver systems and revenues from the larger DIRECWAY residential and SOHO subscriber base. HNS shipped 750,000 DIRECTV receiver systems in the second quarter of 2003 compared to 512,000 units in the same period last year. Additionally, as of June 30, 2003, DIRECWAY had approximately 166,000 residential and SOHO subscribers in North America compared to 123,000 one year ago, representing an increase of approximately 35.0%.

HNS reported an operating loss before depreciation and amortization of \$9.2 million compared to an operating loss before depreciation and amortization of \$27.0 million in the second quarter of 2002. The operating loss in the quarter was \$29.8 million compared to an operating loss of \$43.6 million in the second quarter of 2002. The smaller operating loss before depreciation and amortization and operating loss was primarily attributable to a smaller loss in the residential and SOHO DIRECWAY business due to improved efficiencies associated with the larger subscriber base, and increased revenues and margins in the set-top box business.

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### BALANCE SHEET

From December 31, 2002, to June 30, 2003, the company's consolidated cash balance increased \$2,056.8 million to \$3,185.4 million and total debt increased \$1,891.0 million to \$5,008.8 million. These changes resulted in a decline in net debt of \$165.8 million to \$1,823.4 million. Net debt is defined as the difference between the consolidated cash balance and the consolidated debt balance of HUGHES. The change in net debt was primarily driven by the strong operational performance at DIRECTV U.S.

In the first quarter of 2003, DIRECTV U.S. completed several financing transactions. On February 28, DIRECTV U.S. closed a \$1.4 billion senior notes offering. The \$1.4 billion senior notes were offered in a Rule 144A / Regulation S private placement and bear interest at an 8.375 percent annual rate, payable semi-annually. The notes will mature on March 15, 2013, and are callable on or after March 15, 2008. The notes are guaranteed by all of DIRECTV U.S.' domestic subsidiaries. On March 6, DIRECTV U.S. closed senior secured credit facilities totaling \$1.675 billion. The facilities consist of a \$250 million five-year revolving credit facility, a \$375 million five-year Term A loan and a \$1.05 billion seven-year Term B loan. The Term A loan includes a \$200 million delayed draw component. The facilities are secured by substantially all of DIRECTV U.S.' assets and are quaranteed by all of DIRECTV U.S.' domestic subsidiaries.

Approximately \$2.56 billion of the proceeds from the financings, after transaction fees, were distributed to HUGHES and used by HUGHES to repay \$506 million of outstanding short-term debt. These proceeds are expected to fund HUGHES' business plan through projected cash flow breakeven and fund HUGHES' other corporate purposes.

As announced on July 15, HUGHES and The Boeing Company reached an agreement whereby HUGHES will pay Boeing \$360 million to settle the outstanding purchase price adjustment disputes arising from Boeing's October 2000 acquisition of HUGHES' satellite manufacturing operations. The payment will be made to Boeing in the month of July, 2003.

Also subsequent to the end of the second quarter, on July 14, 2003, PanAmSat made an optional prepayment of \$350 million under its \$1.25 billion credit facility from available cash on hand due to strong financial performance over the past year. The prepayment was applied pro rata against PanAmSat's Term Loan A and Term Loan B. PanAmSat maintains a cash position of over \$500 million and an unused credit line of an additional \$250 million.

Hughes Electronics Corporation is a unit of General Motors Corporation. The earnings of HUGHES are used to calculate the earnings attributable to the General Motors Class H common stock (NYSE:GMH).

A live webcast of HUGHES' second quarter 2003 earnings call will be available on the company's website at www.hughes.com. The call will begin at 2:00 p.m. ET, today. The dial in number for the call is (913) 981-5517. The webcast will be archived on the Investor Relations portion of the HUGHES' website and a replay of the call will be available (dial in number: 719-457-0820, code: 493096) beginning at 7:00 p.m. ET on Thursday, July 17 through Tuesday, July 22, at 1:00 a.m. ET.

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#### HUGHES FINANCIAL GUIDANCE

	Third Quarter	Prior Full Year	
	2003	2003	
HUGHES			
Revenues	~\$2.45B	\$9.5 - 9.6B	
and amortization	\$0 - 50M	1.15 -1.2B \$50 - 100M ~\$(200)M	
DIRECTV U.S			
Revenues	~\$1,875M	~\$7.3B	
and amortization	\$90 - 115M	~\$900M ~\$375M 800 - 850K	

DIRECTV Latin America .....

	before depreciation	\$140 - 160M	\$550 - 600M
and amortizat	zion	\$(20) - (30)M \$(80) - (100)M	
operating rest		+ (00) (100)11	+ (200) (270)11
Hughes Network Sys		¢200 210M	¢1 1 1 2D
	it (loss) before	\$280 - 310M	\$1.1 - 1.2B
depreciation	and amortization $\ldots\ldots$	\$(5) - 5M	
Operating loss	• • • • • • • • • • • • • • • • • • • •	\$(15) - (25)M	\$(65) - (75)M
PanAmSat			
		\$205 - 215M	\$800 - 840M/d/
New outright sa	ales and		
	eases	None	None/d/
	t before depreciation		+=00 co/1/
	ion	\$145 - 155M	\$580 - 600M/d/
Operating profi	it/a/		\$250 - 300M/d/
		Revised Full Yea	r
			2003
HUGHES			
	t before depreciation	• • • • • •	\$9.7 - 9.8B
and amortizat	ion	\$	1.25 - 1.35B
	Lt/a/		\$125 - 225M
Cash Flow/b/		• • • • • • •	\$100 - 200M
DIRECTV U.S.			
			~\$7.5B
Operating profi	t before depreciation		
	ion		~\$1.0B
			~\$475M
Net subscriber	adds/c/	• • • • • •	~900K
DIRECTV Latin Amer	sica.		
			No Change
	before depreciation	¢	(90) - (110)M
			310) - (330)M
operating 1055.		Υ (	(330)11
Hughes Network Sys	stems		
	Lt (loss) before		No Change
	and amortization		No Change
	· · · · · · · · · · · · · · · · · · ·		No Change
11 5			<b>.</b>
PanAmSat			
	ales and sales-type	• • • • • •	No Change
			No Change
	t before depreciation		-
and amortizat	ion		No Change
Operating profi	it/a/		No Change

- a  $\,$  Excludes the potential impact associated with the Galaxy IVR and PAS VIB anomalies as discussed in PanAmSat's Form-8K filing on 7/11/03.
- b Defined as "cash flows from operating activities" less "cash flows from investing activities".
- c Excludes subscribers in NRTC territories.
  d Includes Hughes Global Services, which was formerly included in HUGHES'

consolidated guidance.

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### NON-GAAP FINANCIAL RECONCILIATION SCHEDULE\*

	Second Quarter 2003 Actual	Second Quarter 2002 Actual	Third Quarter 2003 Guidance
HUGHES			
Operating profit/(loss)		\$(98.7)M \$250.3M	\$0 - 50M ~\$300M
Operating profit before depreciation and			
amortization	\$404.7M =====	\$151.6M =====	\$300 - 350M ======
DIRECTV U.S			
Operating profit		\$60.6M	\$90 - 115M
Plus: D&A	\$124.1M 	\$96.0M 	~\$135M 
Operating profit before D&A	\$324.8M	\$156.6M =====	\$225 - 250M ======
DIRECTV Latin America			
Operating loss Plus: D&A	\$(74)M \$45M	\$(148)M \$49M	\$(80) - (100) \$60 - 70M
Operating loss before D&A	 \$(29)M ======	\$(99)M =====	\$(20) - (30)M
Hughes Network Systems			
Operating loss	\$(29.8)M	\$(43.6)M \$16.6M	\$(15) - (25)M
Plus: D&A	\$20.6 M 	210.0M	~\$20M 
Operating profit (loss) before D&A	\$(9.2) M ======	\$(27.0)M =====	\$(5) - 5M =======
PanAmSat			
Operating profit	\$74.4M	\$61.0M	\$65 - 85M
Plus: D&A	\$74.9M	\$89.7M	\$70 - 80M
Operating profit before D&A		\$150.7M =====	\$145 - 155M ======
		vised Full Year 2003 Guidance	

	Prior Full Year 2003 Guidance	Revised Full Year 2003 Guidance
HUGHES Operating profit/(loss) Plus: depreciation & amortization (D&A) .		\$125 - 225M \$1.125B
Operating profit before depreciation and amortization	\$1.15 - 1.2B	\$1.25 - 1.35B

DIRECTV U.S	~\$375M ~\$525M	~\$475M ~\$525M
Operating profit before D&A	~\$900M	~\$1,000M
DIRECTV Latin America		
Operating loss	\$(250) - (275)M ~\$200M	\$(310) - (330)M ~\$220M
Operating loss before D&A	\$(50) - (75)M	\$(90) - (110)M
Hughes Network Systems		
Operating loss	\$(65) - (75)M \$65 - 75M	\$(65) - (75)M \$65 - 75M
Operating profit (loss) before D&A	~\$0	~\$0
PanAmSat		
Operating profit	\$250 -300M \$300 - 330M	\$250 - 300M \$300 - 330M
Operating profit before D&A	\$580 - 600M	\$580 - 600M
	Six months ended June 30, 2003 Actual	ended
HUGHES		
Operating profit/(loss)		\$(186.4)M \$502.5M
Operating profit before depreciation and amortization		\$316.1M =====

 $<sup>^{\</sup>star}$  Additional DIRECTV U.S. non-GAAP financial reconciliation is included with the DIRECTV U.S. stand-alone financial statements included in this earnings release.

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(1) Operating profit (loss) before depreciation and amortization, which is a non-GAAP financial measure, can be calculated by adding amounts under the caption "Depreciation and amortization" to "Operating Profit (Loss)", as presented in the Consolidated Statements of Operations and Available Separate Consolidated Net Income (Loss). This measure should be used in conjunction with other GAAP financial measures and is not presented as an alternative measure of operating results, as determined in accordance with accounting principles generally accepted in the United States of America. Hughes' management and its Board of Directors use operating profit before depreciation and amortization to evaluate the operating performance of Hughes and its business segments, to allocate resources and capital to its business segments and as a measure of performance for incentive compensation purposes. Hughes' management also uses this metric to measure income generated from operations that could be used to fund capital expenditures, service debt, or pay taxes. Depreciation and amortization expense primarily represents an allocation to current expense of

the cost of historical capital expenditures and for intangible assets resulting from prior business acquisitions. To compensate for the exclusion of depreciation and amortization from operating profit, Hughes' management and Board of Directors separately measure and budget for capital expenditures and business acquisitions.

Hughes believes this measure is useful to investors, along with other GAAP measures (such as revenues, operating profit and net income), to compare Hughes' operating performance to other communications, entertainment and media service providers. Hughes believes that investors use current and projected operating profit before depreciation and amortization and similar measures to estimate Hughes' current or prospective enterprise value and make investment decisions. This metric provides investors with a means to compare operating results exclusive of depreciation and amortization. Hughes' management believes this is useful given the significant variation in depreciation and amortization expense that can result from the timing of capital expenditures, the capitalization of intangible assets in purchase accounting, potential variations in expected useful lives when compared to other companies and periodic changes to estimated useful lives.

Operating profit before depreciation and amortization margin is calculated by dividing operating profit before depreciation and amortization by total revenues.

(2) The discussion of financial results for DIRECTV U.S. reflects amounts included in the stand-alone financial statements of DIRECTV Holdings LLC that are included later in this earnings release. HUGHES records certain items as corporate expenses in HUGHES consolidated financial statements pursuant to Statement of Financial Accounting Standards No. 131, "Disclosure about Segments of an Enterprise and Related Information." Generally accepted accounting principles also require these expenses to be reflected in the stand-alone financial statements of DIRECTV Holdings LLC. As a result, the DIRECTV U.S. operating profit before depreciation and amortization and operating profit results include approximately \$3 million and \$4 million of pension expense in the second quarter of 2002 and 2003, respectively, which HUGHES includes in "Eliminations and Other" for segment reporting purposes in its consolidated statements.

NOTE: This release may contain certain statements that Hughes believes are, or may be considered to be, "forward-looking statements," within the meaning of various provisions of the Securities Act of 1933 and of the Securities Exchange Act of 1934. These forward-looking statements generally can be identified by use of statements that include phrases such as we "believe," "expect," "anticipate," "intend," "plan," "foresee" or other similar words or phrases. Similarly, statements that describe our objectives, plans or goals also are forward-looking statements. All of these forward-looking statements are subject to certain risks and uncertainties that could cause Hughes' actual results to differ materially from historical results or from those expressed or implied by the relevant forward-looking statement. Risk factors which could cause actual performance and future actions to differ materially from forward-looking statements made herein include, but are not limited to, economic conditions, product demand and market acceptance, government action, local political or economic developments in or affecting countries where Hughes has operations, including political, economic and social uncertainties in many Latin American countries in which the Latin America DIRECTV businesses operate, potential adverse effects of the DIRECTV Latin America, LLC Chapter 11 bankruptcy proceedings, foreign currency exchange rates, ability to obtain export licenses, competition, the outcome of legal proceedings, ability to achieve cost reductions, ability to timely perform material contracts, ability to renew programming contracts under favorable terms, technological risk, limitations on access to distribution channels, the success and timeliness of satellite launches, in-orbit performance of satellites, loss of uninsured satellites, ability of customers to obtain

financing, Hughes' ability to access capital to maintain its financial flexibility and the effects of the strategic transactions that  ${\sf GM}$  and  ${\sf Hughes}$  have entered into with News Corporation.

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HUGHES ELECTRONICS CORPORATION

CONSOLIDATED STATEMENTS OF OPERATIONS AND

AVAILABLE SEPARATE CONSOLIDATED NET INCOME (LOSS)

(Dollars in Millions)

(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2003		2003	2002
Revenues.				
Direct broadcast, leasing and other services Product sales	\$2,186.1 184.6	\$1,986.6 205.7 	\$4,267.9 330.1	\$3,831.2 385.9
Total Revenues	2,370.7	2,192.3	4,598.0 =====	4,217.1
Operating Costs and Expenses, Exclusive of Depreciation and Amortization Expenses Shown Separately Below Broadcast programming and other costs Cost of products sold Selling, general and administrative expenses Depreciation and amortization	1,075.3 169.8 720.9 264.7	1,080.1 184.7 775.9 250.3	2,137.0 312.8 1,438.5 527.8	1,985.8 357.7 1,557.5 502.5
Total Operating Costs and Expenses	2,230.7	2,291.0	4,416.1	4,403.5
Operating Profit (Loss)  Interest income Interest expense Reorganization expense Other, net	140.0 15.7 (84.2) (4.1) (10.5)	(98.7) 7.4 (121.4)  8.9	181.9 21.9 (164.7) (11.0) (38.6)	(186.4) 11.7 (197.7)  (32.7)
Income (Loss) From Continuing Operations Before Income Taxes, Minority Interests and Cumulative Effect of Accounting Change Income tax (expense) benefit	56.9 (20.5) (7.4)	(203.8) 77.5 (3.5)	(10.5) 3.7 (14.8)	(405.1) 154.0 (10.2)

Income (loss) from continuing operations
 before cumulative effect of accounting

change	29.0	(129.8)	(21.6)	(261.3)
Loss from discontinued operations, net of taxes	(7.4)	(25.3)	(7.7)	(50.2)
Income (loss) before cumulative effect of accounting change	21.6	(155.1)	(29.3)	(311.5)
change, net of taxes				(681.3)
Net Income (Loss)  Preferred stock dividends		(155.1) (22.8)	,	(992.8) (46.9)
Earnings (Loss) Used for Computation of Available Separate Consolidated Net				
Income (Loss)	\$21.6 	\$(177.9) 	\$(29.3) 	\$(1,039.7) 
Available Separate Consolidated Net Income (Loss) Average number of shares of General Motors Class H Common Stock				
outstanding (in millions) (Numerator)  Average Class H dividend base	1,107.8	884.0	1,048.8	880.8
(in millions) (Denominator)	1,382.1	1,307.6	1,382.0	1,304.4
Net Income (Loss)	\$17.3 =====	\$(120.3) ======	\$(22.2) =====	\$(702.1) ======

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HUGHES ELECTRONICS CORPORATION CONSOLIDATED BALANCE SHEETS (Dollars in Millions)

	June 30, 2003 Unaudited)	December 31, 2002
ASSETS.		
Current Assets.		
Cash and cash equivalents	\$3,185.4	\$1,128.6
Accounts and notes receivable, n		
net of allowances of \$115.9 and \$102.4	1,061.6	1,133.9
Contracts in process	117.6	165.9
Inventories	297.3	230.3
Deferred income taxes	88.7	97.7
Prepaid expenses and other	825.4	900.0
Total Current Assets	5,576.0	3,656.4
Satellites, net	4,892.4	4,922.6
Property, net	1,906.4	•
Goodwill, net	5,777.5	5,775.2
Intangible Assets, net	607.7	644.7
Net Investment in Sales-type Leases	149.6	161.9

Investments and Other Assets	757.4 	706.9
Total Assets	\$19,667.0 =====	\$17,885.1 ======
LIABILITIES AND STOCKHOLDER'S EQUITY. Current Liabilities		
Accounts payable	\$1,021.7	\$1,039.0
Deferred revenues	156.6	166.4
portion of long-term debt	62.7	727.8
Accrued liabilities and other	1,320.8	1,269.9
Total Current Liabilities	2,561.8	3,203.1
Long-Term Debt	4,946.1	2,390.0
Other Liabilities and Deferred Credits	1,094.3	1,178.4
Deferred Income Taxes	512.3	581.2
Minority Interests	576.7	555.3
Stockholder's Equity	9,975.8	9,977.1
Total Liabilities and Stockholder's Equity	\$19,667.0	\$17,885.1
	=	=

Holders of GM Class H common stock have no direct rights in the equity or assets of Hughes, but rather have rights in the equity and assets of General Motors (which includes 100% of the stock of Hughes).

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HUGHES ELECTRONICS CORPORATION SELECTED SEGMENT DATA (Dollars in Millions) (Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2003	2002	2003	2002
DIRECT-TO-HOME BROADCAST				
Total Revenues Operating Profit Before Depreciation	\$1,943.1	\$1,776.3	\$3,791.0	\$3,406.7
and Amortization (1)	299.4	60.5	510.7	39.6
and Amortization Margin (1)	15.4%	3.4%	13.5%	1.2%
Operating Profit (Loss)	\$129.9	\$(85.2)	\$168.2	\$(249.2)
Operating Profit Margin	6.7%	N/A	4.4%	N/A
Depreciation and Amortization	\$169.5	\$145.7	\$342.5	\$288.8
Capital Expenditures	65.6	140.0	138.8	264.6

SATELLITE SERVICES				
Total Revenues	\$203.5	\$209.3	\$403.3	\$416.4
and Amortization (1)	149.3	150.7	297.9	301.8
and Amortization Margin (1)	73.4%	72.0%	73.9%	72.5%
Operating Profit	\$74.4	\$61.0	\$150.7	\$118.1
Operating Profit Margin	36.6%	29.1%	37.4%	28.4%
Depreciation and Amortization	\$74.9	\$89.7	\$147.2	\$183.7
Capital Expenditures	21.7	109.5	54.8	183.5
NETWORK SYSTEMS				
Total Revenues Operating Loss Before Depreciation	\$299.6	\$254.4	\$547.0	\$497.2
and Amortization (1)	(9.2)	(27.0)	(31.4)	(57.5)
Operating Loss	(29.8)	(43.6)	(69.6)	(92.1)
Depreciation and Amortization	20.6	16.6	38.2	34.6
Capital Expenditures	55.3	87.8	109.4	216.1
ELIMINATIONS and OTHER				
Total Revenues	\$(75.5)	\$(47.7)	\$(143.3)	\$(103.2)
Operating Profit (Loss) Before				
Depreciation and Amortization (1)	(34.8)	(32.6)	(67.5)	32.2
Operating Profit (Loss)	(34.5)	(30.9)	(67.4)	36.8
Depreciation and Amortization	(0.3)	(1.7)	(0.1)	(4.6)
Capital Expenditures	29.3	13.1	56.4	32.1
TOTAL				
Total Revenues	\$2,370.7	\$2,192.3	\$4,598.0	\$4,217.1
Depreciation and Amortization (1)	404.7	151.6	709.7	316.1
Operating Profit Before Depreciation and Amortization Margin (1)	17.1%	6.9%	15.4%	7.5%
Operating Profit (Loss)	\$140.0	\$(98.7)	\$181.9	\$(186.4)
Operating Profit Margin	5.9%	N/A	4.0%	N/A
Depreciation and Amortization	\$264.7	\$250.3	\$527.8	\$502.5
Capital Expenditures	171.9	350.4	359.4	696.3
	=====	=====	=====	=====

<sup>(1)</sup> See footnote 1 above.

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The Following Pages Reflect DIRECTV U.S.' Financial Statements and
Other Data as a Stand Alone Entity

# DIRECTV HOLDINGS LLC CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2003	2002	2003	2002
(dollars in millions)				
Revenues  Operating Costs and Expenses, exclusive of depreciation and amortization expense shown below.	\$1,800.2	\$1,549.6	\$3,508.3	\$3,015.4
Programming and other costs	702.9	623.0	1,398.4	1,227.4
Subscriber service expenses Subscriber acquisition costs:	150.8	150.4	307.2	297.7
Third party customer acquisitions	306.1	320.8	619.2	682.5
Direct customer acquisitions  Retention, upgrade and other	69.5	36.4	137.2	65.8
marketing costs	88.7	116.4	182.5	194.0
Broadcast operations expenses	38.2	29.3	72.1	60.2
General and administrative expenses	119.2	116.7	236.5	237.5
Depreciation and amortization expense	124.1	96.0	248.5	181.1
Total Operating Costs and Expenses	1,599.5	1,489.0	3,201.6	2,946.2
Operating Profit	200.7	60.6	306.7	69.2
Interest expense, net	(57.3)	(26.7)	(86.5)	(54.8)
Other loss, net	(2.9)	(0.1)	(4.0)	(0.3)
Income Before Income Taxes	140.5	33.8	216.2	14.1
Income tax expense	(52.7)	(12.6)	(81.1)	(5.3)
Net Income	\$87.8	\$21.2	\$135.1	\$8.8
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DIRECTV HOLDINGS LLC
CONSOLIDATED BALANCE SHEETS
(Unaudited)

	June 30, 2003 (dollars	December 31, 2002 in millions)
ASSETS		
Current Assets		
Cash and cash equivalents	\$324.5	\$14.1
Accounts receivable, net of allowances of \$54.8 and \$54.3.	447.7	506.7
Inventories, net	98.9	62.6
Prepaid expenses and other	480.2	545.8
Total Current Assets	1,351.3	1,129.2
Satellites, net	1,001.0	1,011.3
Property, net	748.0	838.6
Goodwill, net	2,890.8	2,888.5
Intangible Assets, net	586.7	623.7
Other Assets	115.5	87.3
Total Assets	\$6,693.3	\$6 <b>,</b> 578.6
LIABILITIES AND OWNER'S EQUITY		
Current Liabilities		
Accounts payable and accrued liabilities	1,167.0	1,139.2
Unearned subscriber revenue	144.8	156.6
Current portion of long-term debt	16.0	
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Total Current Liabilities	1,327.8	1,295.8
Long-Term Debt	2,609.0	
Other Liabilities and Deferred Credits	411.8	477.6
Deferred Income Taxes	245.0	246.7
Commitments and Contingencies	213.0	210.7
Owner's Equity		
Capital stock and additional paid-in capital	2,788.3	5,385.1
Accumulated deficit	(688.6)	(823.7)
	2 000 7	4 5 6 1 4
Subtotal Owner's Equity	2,099.7	4,561.4
Accumulated Other Comprehensive Loss		
Accumulated unrealized losses on securities		(2.9)
Total Owner's Equity	2,099.7	4,558.5
Total Liabilities and Comments Tomitor	\$6,602.2	¢6
Total Liabilities and Owner's Equity	\$6,693.3 ======	\$6,578.6 ======

DIRECTV Holdings LLC
Non-GAAP Financial Reconciliation and Other Data
(Unaudited)

Pre-Marketing Margin Reconciliation to Operating Profit

			For the Six Months Ended June 30,		Guida Full
	2003	2002		2002	200
	(dollars in millions)				
Operating profit	\$200.7	\$60.6	306.7	\$69.2	~ \$475
Third party customer acquisitions	306.1	320.8	619.2	682.5	**
Direct customer acquisitions	69.5	36.4	137.2	65.8	**
Depreciation and amortization expense.	124.1	96.0	248.5	181.1	**
Retention, upgrade and other					
marketing costs	88.7	116.4	182.5	194.0	**
Subtotal	588.4	569.6	1,187.4	1,123.4	2,600 -
Pre-marketing margin*	\$789.1	\$630.2	1,494.1	\$1,192.6	\$3 <b>,</b> 075 -
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Pre-marketing margin as a percentage of revenue*	43.8%	40.7%	42.6%	39.6%	41% -
Other Data					

### Other Data

	For the Quarter Ended June 30,		For the Six Months Ended June 30,	
	2003	2002	2003	2002
Average monthly revenue per subscriber				
(ARPU)  Average monthly subscriber churn%  Average subscriber acquisition costs		\$58.10 1.7%		\$57.50 1.7%
(SAC)	\$595	\$545	\$565	\$530
Total number of subscribersplatform (000's)	11,557	10,746	11,557	10,746
(000's)	9,949	8,995	9,949	8,995

<sup>(\*)</sup> Pre-Marketing Margin, which is a financial measure that is not determined in accordance with accounting principles generally accepted in the United States of America, or GAAP, is calculated by adding amounts under the captions "Subscriber acquisition costs", "Retention, upgrade and other marketing costs" and "Depreciation and amortization expense" to "Operating Profit". This financial

measure should be used in conjunction with other GAAP financial measures and is not presented as an alternative measure of operating results, as determined in accordance with GAAP. Hughes and DIRECTV management use Pre-Marketing Margin to evaluate the profitability of DIRECTV's current subscriber base for the purpose of allocating resources to discretionary activities such as, adding new subscribers, retaining and upgrading existing subscribers and for capital expenditures. To compensate for the exclusion of "Subscriber acquisition costs" and "Retention, upgrade and other marketing costs", management also uses operating profit before depreciation and amortization expense to measure profitability.

Hughes and DIRECTV believe this measure is useful to investors, along with other GAAP measures (such as revenues, operating profit and net income), to compare DIRECTV's operating performance to other communications, entertainment and media companies. Hughes and DIRECTV believe that investors also use current and projected Pre-Marketing Margin to determine the ability of DIRECTV's current and projected subscriber base to fund discretionary spending and to determine the financial returns for subscriber additions.

(\*\*) No individual guidance provided.

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### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION
----(Registrant)

Date July 17, 2003

By
/s/Peter R. Bible
----(Peter R. Bible,
Chief Accounting Officer)