

Post Holdings, Inc.  
Form 10-Q  
August 08, 2013  
Table of Contents

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q  
x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934  
For the Quarterly Period Ended June 30, 2013  
OR  
o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934  
For the Transition Period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 1-35305

Post Holdings, Inc.

(Exact name of registrant as specified in its charter)

Missouri

45-3355106

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer Identification No.)

2503 S. Hanley Road

St. Louis, Missouri 63144

(Address of principal executive offices) (Zip Code)

(314) 644-7600

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer o

Accelerated filer o

Non-accelerated filer x (Do not check if a smaller reporting  
company)

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

Common stock, \$0.01 Par Value – 32,688,799 shares as of August 5, 2013



POST HOLDINGS, INC.  
QUARTERLY REPORT ON FORM 10-Q  
TABLE OF CONTENTS

PART I.	FINANCIAL INFORMATION	Page
Item 1.	<u>Financial Statements (Unaudited).</u>	<u>1</u>
	<u>Condensed Consolidated Statements of Operations (Unaudited).</u>	<u>1</u>
	<u>Condensed Consolidated Statements of Comprehensive Income (Unaudited).</u>	<u>2</u>
	<u>Condensed Consolidated Balance Sheets (Unaudited).</u>	<u>3</u>
	<u>Condensed Consolidated Statements of Cash Flows (Unaudited).</u>	<u>4</u>
	<u>Notes to Condensed Consolidated Financial Statements (Unaudited).</u>	<u>5</u>
Item 2.	<u>Management’s Discussion and Analysis of Financial Condition and Results of Operations.</u>	<u>24</u>
Item 3.	<u>Quantitative and Qualitative Disclosures About Market Risk.</u>	<u>29</u>
Item 4.	<u>Controls and Procedures.</u>	<u>29</u>
PART II.	<u>OTHER INFORMATION</u>	
Item 1.	<u>Legal Proceedings.</u>	<u>29</u>
Item 1A.	<u>Risk Factors.</u>	<u>29</u>
Item 6.	<u>Exhibits.</u>	<u>31</u>
	<u>SIGNATURE.</u>	<u>32</u>

Table of Contents

## PART I. FINANCIAL INFORMATION.

## ITEM 1. FINANCIAL STATEMENTS.

## POST HOLDINGS, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

(in millions, except per share data)

	Three months ended June 30,		Nine months ended June 30,	
	2013	2012	2013	2012
Net Sales	\$257.3	\$241.9	\$742.4	\$711.7
Cost of goods sold	153.1	132.1	430.0	392.9
Gross Profit	104.2	109.8	312.4	318.8
Selling, general and administrative expenses	73.0	65.1	215.2	202.8
Amortization of intangible assets	3.5	3.1	9.9	9.4
Restructuring expense	3.0	—	3.0	—
Other operating expenses, net	0.5	0.1	0.9	0.6
Operating Profit	24.2	41.5	83.4	106.0
Interest expense	19.2	16.1	60.0	44.2
Other income	—	—	—	(1.6)
Earnings before Income Taxes	5.0	25.4	23.4	63.4
Income tax provision	1.6	9.6	7.3	24.3
Net Earnings	3.4	15.8	16.1	39.1
Preferred stock dividends	(2.3)	—	(3.1)	—
Net Earnings Available to Common Stockholders	\$1.1	\$15.8	\$13.0	\$39.1
Earnings per Common Share:				
Basic	\$0.03	\$0.46	\$0.40	\$1.14
Diluted	\$0.03	\$0.46	\$0.40	\$1.13
Weighted-Average Common Shares Outstanding:				
Basic	32.7	34.3	32.6	34.3
Diluted	33.2	34.5	32.9	34.5

See accompanying Notes to Condensed Consolidated Financial Statements.

Table of Contents

POST HOLDINGS, INC.

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)

(in millions)

	Three months ended June		Nine months ended June	
	30,	2012	30,	2012
	2013		2013	
Net Earnings	\$3.4	\$15.8	\$16.1	\$39.1
Pension and postretirement benefit adjustments, net of tax expense (benefit) of \$0.3, \$0.1, \$0.6, and (\$4.2), respectively	0.4	0.2	1.0	(7.0 )
Foreign currency translation adjustments	(2.0 )	(1.6 )	(4.1 )	(2.8 )
Total Comprehensive Income	\$1.8	\$14.4	\$13.0	\$29.3

See accompanying Notes to Condensed Consolidated Financial Statements.



Table of Contents

POST HOLDINGS, INC.  
 CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)  
 (in millions)

	June 30, 2013	September 30, 2012
<b>ASSETS</b>		
Current Assets		
Cash and cash equivalents	\$243.6	\$58.2
Receivables, net	72.8	56.5
Inventories	99.8	78.6
Prepaid expenses and other current assets	14.9	16.4
Total Current Assets	431.1	209.7
Property, net	390.2	405.1
Goodwill	1,441.3	1,366.6
Other intangible assets, net	793.4	736.0
Other assets	25.2	14.9
Total Assets	\$3,081.2	\$2,732.3
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current Liabilities		
Current portion of long-term debt	\$—	\$15.3
Accounts payable	45.9	50.0
Other current liabilities	72.4	61.1
Total Current Liabilities	118.3	126.4
Long-term debt	1,039.2	930.3
Deferred income taxes	303.5	314.9
Other liabilities	135.7	129.2
Total Liabilities	1,596.7	1,500.8
Stockholders' Equity		
Preferred stock	—	—
Common stock	0.3	0.3
Additional paid-in capital	1,514.6	1,272.6
Retained earnings	50.7	36.6
Accumulated other comprehensive loss	(27.7)	(24.6)
Treasury stock, at cost	(53.4)	(53.4)
Total Stockholders' Equity	1,484.5	1,231.5
Total Liabilities and Stockholders' Equity	\$3,081.2	\$2,732.3

See accompanying Notes to Condensed Consolidated Financial Statements.





Table of Contents

## POST HOLDINGS, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

(in millions)

	Nine months ended June 30,	
	2013	2012
Cash Flows from Operating Activities		
Net earnings	\$ 16.1	\$ 39.1
Adjustments to reconcile net earnings to net cash flow provided by operating activities:		
Depreciation and amortization	54.2	46.9
Premium from issuance of long-term debt	15.0	—
Stock-based compensation expense	7.9	2.2
Deferred income taxes	(16.9)	) 0.9
Other, net	(1.2)	) 2.8
Other changes in current assets and liabilities, net of business acquisitions:		
Increase in receivables, net	(10.4)	) (47.8)
(Increase) decrease in receivable from Ralcorp	(0.4)	) 36.8
Increase in inventories	(12.8)	) (11.1)
Decrease in prepaid expenses and other current assets	3.6	—
Increase in accounts payable and other current and non-current liabilities	11.1	35.5
Net Cash Provided by Operating Activities	66.2	105.3
Cash Flows from Investing Activities		
Business acquisitions	(169.2)	) —
Capital expenditures	(17.8)	) (22.3)
Net Cash Used by Investing Activities	(187.0)	) (22.3)
Cash Flows from Financing Activities		
Proceeds from issuance of Senior Notes	250.0	775.0
Proceeds from issuance of preferred stock, net of issuance costs	234.0	—
Proceeds from issuance of term loan	—	175.0
Payment to Ralcorp	—	(900.0)
Repayments of long-term debt	(170.6)	) (2.2)
Payment of preferred stock dividend	(2.0)	) —
Change in net investment of Ralcorp	—	(39.4)
Payments of debt issuance costs	(4.7)	) (17.7)
Changes in intercompany debt	—	7.8
Other	0.1	—
Net Cash Provided (Used) by Financing Activities	306.8	(1.5)
Effect of Exchange Rate Changes on Cash	(0.6)	) 0.3
Net Increase in Cash and Cash Equivalents	185.4	81.8
Cash and Cash Equivalents, Beginning of Year	58.2	1.7
Cash and Cash Equivalents, End of Period	\$ 243.6	\$ 83.5

See accompanying Notes to Condensed Consolidated Financial Statements.



## Table of Contents

### POST HOLDINGS, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

(in millions, except per share information and where indicated otherwise)

##### Note 1 — Background

Post Holdings, Inc. (“Post” or the “Company”) is the parent company of Post Foods, LLC and Attune Foods, LLC. Post is a manufacturer, marketer and distributor of branded and private label ready-to-eat cereals and snacks in the United States and Canada. Post’s products are generally sold to supermarket chains, wholesalers, supercenters, club stores, mass merchandisers, distributors, convenience stores and the foodservice channel in North America. Our products are primarily manufactured at one of the Company’s five facilities located in Battle Creek, Michigan; Jonesboro, Arkansas; Modesto, California; Niagara Falls, Ontario; and Eugene, Oregon.

On February 3, 2012, Post completed its legal separation via a tax free spin-off (the “Spin-Off”) from Ralcorp Holdings, Inc., which was acquired by ConAgra Foods, Inc. on January 29, 2013 (“Ralcorp”). On February 6, 2012, Post began regular trading on the New York Stock Exchange under the ticker symbol “POST” as an independent, public company. Post has two operating segments aligned by business unit and manufactures and markets products under several brand names, including Honey Bunches of Oats®, Pebbles™, Post Selects® Great Grains®, Spoon Size® Shredded Wheat, Post® Raisin Bran, Grape-Nuts® and Honeycomb®. With recent acquisitions (see Note 4), Post’s portfolio of brands now also includes Attune®, Uncle Sam®, Erewhon®, Golden Temple™, Peace Cereal® Sweet Home Farm® and Willamette Valley Granola Company™.

Unless otherwise stated or the context otherwise indicates, all references in this Form 10-Q to “Post,” “the Company,” “us,” “our” or “we” mean Post Holdings, Inc. and its consolidated subsidiaries, and for periods prior to the Spin-Off from Ralcorp, the Branded Cereal Business of Ralcorp.

##### Basis of Presentation

These unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the United States (“GAAP”), under the rules and regulations of the United States Securities and Exchange Commission (the “SEC”), and on a basis substantially consistent with the audited consolidated financial statements of the Company as of and for the fiscal year ended September 30, 2012. These unaudited condensed consolidated financial statements should be read in conjunction with such audited consolidated financial statements, which are included in the Company’s Annual Report on Form 10-K filed with the SEC on December 13, 2012.

These unaudited condensed consolidated financial statements include all adjustments (consisting of normal recurring adjustments and accruals) that management considers necessary for a fair statement of its financial position, results of operations, comprehensive income and cash flows for the interim periods presented. Interim results are not necessarily indicative of the results for any other interim period or for the entire fiscal year.

Prior to the Spin-Off, Post’s operations consisted of the Branded Cereals Business of Ralcorp. As such, the financial information prior to the Spin-Off may not necessarily reflect Post’s financial position, results of operations, comprehensive income and cash flows had Post been an independent, publicly-traded company for the entirety of the nine months ended June 30, 2012, as presented herein.

For periods prior to the Spin-Off, these unaudited condensed consolidated financial statements include allocations of certain Ralcorp corporate expenses. Management believes the assumptions and methodologies underlying the allocation of general corporate overhead expenses are reasonable. However, such expenses may not be indicative of the actual level of expense that would have been incurred by Post if it had operated as an independent, publicly-traded company. These allocated expenses relate to various services that were provided to Post by Ralcorp, including, but not limited to, cash management and other treasury services, administrative services (such as tax, employee benefit administration, risk management, internal audit, accounting and human resources) and stock-based compensation plan administration. See Note 16 for further information on services that Ralcorp continues to provide to the Company.

The financial position and operating results of foreign operations are consolidated using the local currency as the functional currency. Local currency assets and liabilities are translated at the rates of exchange on the balance sheet date, and local currency revenues and expenses are translated at average rates of exchange during the period.

Resulting translation gains or losses are included in the condensed consolidated balance sheet as a component of accumulated other comprehensive loss.

Use of Estimates

The preparation of the financial statements in conformity with GAAP requires management to make estimates, judgments and assumptions that affect the amounts reported in the condensed consolidated financial statements and footnotes thereto. Actual results could differ from those estimates. Significant estimates inherent in the preparation of the condensed consolidated

financial statements include accounting for reserves established for doubtful accounts, stock-based compensation, impairment analyses, depreciation and amortization, income taxes, litigation matters and contingencies.

#### Revision

In the preparation of the financial statements for the year ended September 30, 2012, the Company identified errors within the statement of cash flows for the nine months ended June 30, 2012. The Company concluded the errors were not material to the previously reported interim financial statements. Accordingly, the Company has revised its 2012 comparative statement of cash flows included herein. The revisions are required to correct errors in the calculation of adjustments to the statement of cash flows that related to the Company's separation from Ralcorp on February 3, 2012. The impact of the revision was to increase net cash flows from operations and decrease net cash flows from financing activities by \$10.0. The nine month net cash flow from operations changed from \$95.3 to \$105.3. The net cash flow from financing activities for the nine months changed from \$8.5 to \$(1.5). The errors did not impact the consolidated statements of operations and comprehensive income/(loss) for the three and nine months ended June 30, 2012.

#### Note 2 — Recently Issued Accounting Standards

On January 31, 2013, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2013-01, "Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities," which provides scope clarifications related to the previously issued ASU 2011- 11. These ASU's provide new requirements for disclosures about instruments and transactions eligible for offset in the statement of financial position, as well as instruments and transactions subject to an agreement similar to a master netting arrangement. The amendments in these updates are effective for annual reporting periods beginning on or after January 1, 2013 (i.e., Post's financial statements for the year ending September 30, 2014), and interim periods within those annual periods. The adoption of this update is not expected to have a material effect on Post's financial position, results of operations or cash flows.

On February 5, 2013, the FASB issued ASU 2013-02, "Reporting Amounts Reclassified out of Accumulated Other Comprehensive Income," which requires additional disclosure of amounts recorded in Accumulated Other Comprehensive Income and amounts that are reclassified from Accumulated Other Comprehensive Income. This update is effective for fiscal years beginning after December 15, 2012 (i.e., Post's financial statements for the year ending September 30, 2014), and interim periods within those annual periods. The adoption of this update is not expected to have a material effect on Post's financial position, results of operations or cash flows.

#### Note 3 — Restructuring

In April 2013, the Company announced management's decision to close its plant located in Modesto, California as part of a cost savings and capacity rationalization effort. The transfer of production capabilities and closure of the plant is expected to be completed by September 2014.

Amounts related to the plant closure are shown in the following table. Costs are recognized in "Restructuring expense" in the statements of operations with the exception of accelerated depreciation expense which is included in "Cost of Goods Sold." These expenses are not included in the measure of segment performance for any segment. The Company has a liability of \$1.3 related to accrued employee severance at June 30, 2013. The Company recorded \$1.7 of expense related to a pension curtailment comprised of an increase to the pension liability of \$1.6 and a reclassification of \$0.1 from accumulated other comprehensive loss to expense.

	Three months ended June 30, 2013	Nine months ended June 30, 2013	Cumulative Incurred to Date	Remaining Expense Expected to be Incurred
Employee severance	\$1.3	\$1.3	\$1.3	\$2.1
Pension curtailment	1.7	1.7	1.7	—
Accelerated depreciation	4.8	4.8	4.8	13.3

#### Note 4 — Business Combinations

On December 31, 2012, Post Foods, LLC, a subsidiary of the Company, purchased substantially all of the assets of Attune Foods, Inc. ("Attune"), a manufacturer and marketer of branded premium healthy and organic cereals and snacks headquartered in San Francisco, California, for approximately \$9.2 of cash.

On May 28, 2013, the Company completed its acquisition of certain assets of the branded and private label cereal, granola and snacks business of Hearthside Food Solutions ("Hearthside") for approximately \$160.0 of cash. The transaction includes the purchase of the Hearthside brands: Golden Temple, Peace Cereal, Sweet Home Farm and Willamette Valley Granola Company, as well as Hearthside's private label granola business. Both the private label and the acquired brands are sold predominantly through the natural and health channels. The Company combined this business with the Attune business to form the Attune Foods reporting segment (See Note 17), accordingly, the preliminary combined goodwill amount of \$75.1 is attributable to the Attune Foods segment.

Each of the acquisitions was accounted for using the acquisition method of accounting, whereby the results of operations of each of the following acquisitions are included in the financial statements from the date of acquisition. The respective purchase prices were allocated to acquired assets and liabilities based on their estimated fair values at the date of acquisition, and any excess was allocated to goodwill, as shown in the following table. Goodwill represents the value the Company expects to achieve through the implementation of operational synergies and the expansion of the business into new growing segments of the industry. The Company expects that the final fair value of goodwill will be fully deductible for U.S. income tax purposes.

Certain estimated values are not yet finalized pending the final settlement of the purchase price and are subject to change once additional information is obtained.

	Hearthside	Attune
Receivables	\$5.5	\$0.5
Inventories	6.3	2.6
Prepaid expenses and other current assets	0.2	0.1
Property	15.6	0.1
Goodwill	71.5	3.6
Other intangible assets	63.5	3.8
Accounts payable	(2.1)	(1.3)
Other current liabilities	(0.5)	(0.2)
Total acquisition cost	\$160.0	\$9.2

The following unaudited pro forma information presents a summary of the combined results of operations of the Company and the aggregate results of Attune and Hearthside for the periods presented as if the acquisitions had occurred on October 1, 2011, along with certain pro forma adjustments. These pro forma adjustments give effect to the amortization of certain definite-lived intangible assets and adjusted depreciation based upon fair value of assets acquired. The pro forma results for the nine months ended June 30, 2012 include non-recurring expense adjustments of \$1.4 related to the step up value of acquired inventory and \$0.9 of transaction costs. The following unaudited pro forma information has been prepared for comparative purposes only and is not necessarily indicative of the results of operations as they would have been had the acquisition occurred on the assumed date, nor is it necessarily an indication of future operating results.

	Three months ended June 30,		Nine months ended June 30,	
	2013	2012	2013	2012
Pro forma net sales	\$271.4	\$261.4	\$794.0	\$767.2
Pro forma net earnings available to common stockholders	\$3.4	\$17.3	\$18.6	\$40.9
Pro forma basic earnings per share	\$0.10	\$0.50	\$0.57	\$1.19
Pro forma diluted earnings per share	\$0.10	\$0.50	\$0.57	\$1.19

#### Note 5 — Goodwill

The changes in the carrying amount of goodwill by segment are noted in the following table.

Table of Contents

	Post Foods	Attune Foods	Total
Balance, September 30, 2012	\$1,366.6	\$—	\$1,366.6
Acquisition of Attune Foods, Inc.	—	3.6	3.6
Acquisition of Hearthside	—	71.5	71.5
Currency translation adjustment	(0.4 )	—	(0.4 )
Balance, June 30, 2013	\$1,366.2	\$75.1	\$1,441.3
Note 6 — Intangible Assets, net			
Total intangible assets are as follows:			

	June 30, 2013			September 30, 2012		
	Carrying Amount	Accumulated Amortization	Net Amount	Carrying Amount	Accumulated Amortization	Net Amount
Subject to amortization:						
Customer relationships	\$205.4	\$(38.2 )	\$167.2	\$153.9	\$(32.1 )	\$121.8
Trademarks/brands	105.2	(24.2 )	81.0	91.0	(20.4 )	70.6
Other intangible assets	1.6	—	1.6	—	—	—
	\$312.2	\$(62.4 )	\$249.8	\$244.9	\$(52.5 )	\$192.4
Not subject to amortization:						
Trademarks/brands	543.6	—	543.6	543.6	—	543.6
	\$855.8	\$(62.4 )	\$793.4	\$788.5	\$(52.5 )	\$736.0

Based upon the preliminary purchase price allocation for the Attune and Hearthside acquisitions, the Company has recorded \$51.5 of customer relationships to be amortized over a weighted-average period of 19 years, \$14.2 to trademarks/brands to be amortized over a weighted-average period of 24 years, and \$1.6 to other intangible assets to be amortized over a weighted-average period of 2 years. See Note 4 for further discussion.

## Note 7 – Earnings per Share

Basic earnings per share is based on the average number of common shares outstanding during the period. Diluted earnings per share is based on the average number of shares used for the basic earnings per share calculation, adjusted for the dilutive effect of stock options, stock appreciation rights and restricted stock equivalents using the "treasury stock" method. The impact of potentially dilutive convertible preferred stock is calculated using the "if-converted" method. For the nine months ended June 30, 2012, the computation of basic and diluted earnings per common share is calculated assuming the number of shares of Post common stock outstanding on February 3, 2012 had been outstanding at the beginning of the period.



The following table sets forth the computation of basic and diluted earnings per share for the three and nine months ended June 30, 2013 and 2012, respectively.

	Three months ended June 30,		Nine months ended June 30,	
	2013	2012	2013	2012
Net earnings	\$3.4	\$15.8	\$16.1	\$39.1
Preferred stock dividends	(2.3)	) —	(3.1)	) —
Net earnings available to common stockholders	\$1.1	\$15.8	\$13.0	\$39.1
Weighted-average shares for basic earnings per share	32.7	34.3	32.6	34.3
Effect of dilutive securities:				
Stock options	0.2	—	0.1	—
Stock appreciation rights	0.1	0.1	0.1	0.1
Restricted stock units	0.2	0.1	0.1	0.1
Total dilutive securities	0.5	0.2	0.3	0.2
Weighted-average shares for diluted earnings per share	33.2	34.5	32.9	34.5
Basic earnings per common share	\$0.03	\$0.46	\$0.40	\$1.14
Diluted earnings per common share	\$0.03	\$0.46	\$0.40	\$1.13

For the three and nine months ended June 30, 2013, weighted-average shares for diluted earnings per common share excludes 0.2 million and 0.7 million equity awards, respectively, and 5.1 million shares related to the potential conversion of the Company's convertible preferred stock (see Note 12) for both the three and nine months ended June 30, 2013 as they were anti-dilutive.

#### Note 8 — Supplemental Operations Statement Information

	Three months ended June 30,		Nine months ended June 30,	
	2013	2012	2013	2012
Advertising and promotion expenses	\$31.2	\$28.1	\$89.2	\$95.3
Repair and maintenance expenses	10.5	10.0	30.9	28.7

## Note 9 — Supplemental Balance Sheet Information

	June 30, 2013	September 30, 2012
Receivables, net		
Trade	\$71.2	\$55.3
Other	1.9	1.5
	73.1	56.8
Allowance for doubtful accounts	(0.3)	(0.3)
	\$72.8	\$56.5
Inventories		
Raw materials and supplies	\$26.0	\$18.2
Finished products	73.8	60.4
	\$99.8	\$78.6
Property, net		
Land	\$13.0	\$13.0
Buildings and leasehold improvements	139.6	135.3
Machinery and equipment	433.5	410.3
Software	22.9	21.9
Construction in progress	16.5	19.0
	625.5	599.5
Accumulated depreciation	(235.3)	(194.4)
	\$390.2	\$405.1
Accounts Payable		
Trade	\$40.9	\$41.3
Other items	5.0	8.7
	\$45.9	\$50.0
Other Current Liabilities		
Advertising and promotion	\$5.3	\$20.4
Accrued interest	28.6	7.4
Compensation	14.8	13.8
Miscellaneous accrued taxes	5.0	3.9
Deferred revenue	12.0	10.2
Other	6.7	5.4
	\$72.4	\$61.1
Other Liabilities		
Pension and other postretirement benefit obligations	\$117.6	\$116.5
Deferred compensation	12.9	8.6
Other	5.2	4.1
	\$135.7	\$129.2

## Note 10 — Derivative Financial Instruments and Hedging

In the ordinary course of business, the Company is exposed to commodity price risks relating to the acquisition of raw materials and supplies, interest rate risks relating to debt, and foreign currency exchange rate risks relating to its foreign subsidiary. The Company utilizes derivative financial instruments, including (but not limited to) futures contracts, option contracts, forward contracts and swaps, to manage certain of these exposures by hedging when it is practical to do so. The Company does not hold or issue financial instruments for speculative or trading purposes. Prior to the Spin-Off, Post participated in Ralcorp's derivative instrument program which consisted of commodity contracts (options, futures, and swaps) on raw material and fuel purchases. As of the Spin-Off date, Post no longer participated in the Ralcorp derivative instrument program. Derivative instrument gains and losses are included in "cost of goods sold" for all periods presented.

The Company maintains options and futures contracts which have been designated as economic hedges of raw materials and fuel purchases. The following table presents the balance sheet location and fair value of the Company's derivative

10

---

Table of Contents

instruments.

Derivative Instrument	Balance Sheet Location	Fair Value	
		June 30, 2013	September 30, 2012
Commodity contracts	Prepaid expenses and other current assets	\$(0.1	) \$1.3
Natural gas futures	Prepaid expenses and other current assets	—	0.3
		\$(0.1	) \$1.6

The following table presents the loss from derivative instruments that were not designated as hedging instruments which were recorded on the Company's Statements of Operations.

Derivative Instrument	Location of Loss Recognized in Earnings	Amount of Loss Recognized in Earnings			
		Three months ended June 30,		Nine months ended June 30,	
		2013	2012	2013	2012
Participation in Ralcorp's derivative program	Cost of goods sold	\$—	\$—	\$—	\$2.0
Commodity contracts	Cost of goods sold	0.2	—	1.0	—
Natural gas futures	Cost of goods sold	0.3	—	0.3	—

#### Note 11 — Fair Value Measurements

The following table represents Post's assets and liabilities measured at fair value on a recurring basis and the basis for that measurement according to the levels in the fair value hierarchy in ASC Topic 820:

	June 30, 2013			September 30, 2012		
	Total	Level 1	Level 2	Total	Level 1	Level 2
Deferred compensation investment	\$7.8	\$7.8	\$—	\$1.4	\$1.4	\$—
Derivative instruments	(0.1 )	—	(0.1 )	1.6	—	1.6
Deferred compensation liabilities	12.9	—	12.9	8.6	—	8.6

The fair value hierarchy is based on inputs to valuation techniques that are used to measure fair value that are either observable or unobservable. Observable inputs reflect assumptions market participants would use in pricing an asset or liability based on market data obtained from independent sources, while unobservable inputs reflect a reporting entity's pricing based upon their own market assumptions. The fair value hierarchy consists of three levels:

Level 1 — Inputs are quoted prices in active markets for identical assets or liabilities.

Level 2 — Inputs are quoted prices of similar assets or liabilities in an active market, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable and market-corroborated inputs which are derived principally from or corroborated by observable market data.

Level 3 — Inputs are derived from valuation techniques in which one or more significant inputs or value drivers are unobservable.

The deferred compensation investment is invested primarily in mutual funds and is measured using the market approach. This investment is in the same funds and purchased in substantially the same amounts as the participants' selected investment options (excluding Post and Ralcorp common stock equivalents), which represent the underlying liabilities to participants in the Company's deferred compensation plans. Deferred compensation liabilities are recorded at amounts due to participants in cash, based on the fair value of participants' selected investment options (excluding certain Post common stock equivalents to be distributed in shares) using the market approach. The Company utilizes the income approach to measure fair value for its derivative assets, which include commodity options and futures contracts. The income approach uses pricing models that rely on market observable inputs such as yield curves and forward prices.

Changes in the fair value of assets and liabilities measured at fair value on a recurring basis are recorded as a component of selling, general and administrative expense, except for derivative instruments which are recorded in cost of goods sold.

The carrying amounts reported on the consolidated balance sheets for cash and cash equivalents, receivables and accounts payable approximate fair value because of the short maturities of these financial instruments. The fair value of long-term debt as of June 30, 2013 (see Note 13) is approximately \$1,101.9 based on quoted market prices for the Company's senior notes.

Table of Contents

## Note 12 - Preferred Stock

In February 2013, the Company authorized and issued 2.4 million shares of its 3.75% Series B Cumulative Perpetual Convertible Preferred Stock. The Company received net proceeds of \$234.0 after paying offering related fees and expenses of \$7.5. The preferred stock has a \$0.01 par value and a \$100.00 liquidation value. The preferred stock earns cumulative dividends at a rate of 3.75% per annum payable quarterly on February 15, May 15, August 15 and November 15, beginning on May 15, 2013. The preferred stock is non-voting and ranks senior to our outstanding common stock upon the Company's dissolution or liquidation. The preferred stock has no maturity date; however, holders of the preferred stock may convert their preferred stock at an initial conversion rate of 2.1192 shares of the Company's common stock per share of convertible preferred stock, which is equivalent to a conversion price of \$47.19 per share of common stock. Additionally, on or after February 15, 2018, the Company will have the option to redeem some or all the preferred stock at a redemption price equal to 100% of the liquidation preference per share, plus accrued and unpaid dividends if the closing sale price of the Company's common stock has been at least 130% of the conversion price then in effect for at least 20 trading days during any 30 consecutive trading day period.

## Note 13 - Long Term Debt

Long-term debt as of the dates indicated consists of the following:

	June 30, 2013	September 30, 2012
7.375% Senior Notes maturing February 2022, including net premium <sup>(1)</sup>	\$1,039.2	\$775.0
Term Loan maturing 2017	—	170.6
Revolving Credit Facility <sup>(2)</sup>	—	—
	\$1,039.2	\$945.6
Less: Current Portion	—	(15.3)
Total long-term debt	\$1,039.2	\$930.3

(1) - On October 25, 2012, the Company issued an incremental \$250.0 principal value of its 7.375% Senior Notes at 106% of principal value.

(2) - The revolving credit facility has an outstanding letter of credit of \$1.1 which reduces available borrowing capacity to \$173.9 as of June 30, 2013. All disclosures regarding the revolving credit facility are as of June 30, 2013. On July 10, 2013, the Company notified the administrative agent for the lenders that the Company was terminating the revolving credit facility. (See Note 19)

As of June 30, 2013, the Company has \$1,039.2 outstanding of its 7.375% senior notes (the "Notes") due in 2022 which includes an unamortized premium of \$14.2. The premium is amortized as a reduction to interest expense over the term of the Notes. The Notes were issued pursuant to an indenture among the Company, Post Foods, LLC, as guarantor, and Wells Fargo Bank, National Association, as trustee. Pursuant to a first supplemental indenture dated as of May 28, 2013, the Company's subsidiary Attune Foods, LLC became a guarantor under the indenture. Interest payments on the Notes are due semi-annually each February 15 and August 15. The maturity date of the Notes is February 15, 2022. The Notes are fully and unconditionally guaranteed, jointly and severally, on a senior unsecured basis by each of our existing and future domestic subsidiaries (other than immaterial subsidiaries or receivables finance subsidiaries). As of June 30, 2013, our only domestic subsidiaries (and therefore the only subsidiary guarantors) were Post Foods, LLC and Attune Foods, LLC. Our foreign subsidiaries do not guarantee the notes. These guarantees are subject to release in limited circumstances (only upon the occurrence of certain customary conditions). (See Note 19)

The Company maintained as of June 30, 2013 a senior secured credit facility, as amended (the "Credit Facility"), which provided for (i) a revolving credit facility with \$175.0 of borrowing capacity and (ii) a term loan facility. On February 28, 2013, the Company paid the remaining principal and accrued interest on the term loan facility using the proceeds from our preferred stock issuance, see Note 11. As of June 30, 2013, the Company has no principal obligations due under Credit Facility whose term expires on February 3, 2017.

Borrowings under the Credit Facility bear interest at LIBOR or a base rate (as defined in the Credit Facility) plus an applicable margin ranging from 1.50% to 2.00% for LIBOR-based loans and from 0.50% to 1.00% for base rate-based

loans, depending upon the Company's consolidated leverage ratio.

The Credit Facility contains customary affirmative and negative covenants for agreements of this type. The Credit Facility also contains customary financial covenants including (i) a maximum consolidated leverage ratio of 5.75 to 1.00 and stepping

Table of Contents

down to, 5.50 to 1.00 on October 1, 2013, 5.25 to 1.00 on October 1, 2014 and 5.00 to 1.00 on October 1, 2015, and (ii) a minimum interest expense coverage ratio initially set at 2.50 to 1.00 and then increasing to 2.75 to 1.00 on October 1, 2014.

The Credit Facility provides for customary events of default, including material breach of representations and warranties, failure to make required payments, failure to comply with certain agreements or covenants, failure to pay, or default under, certain other material indebtedness, certain events of bankruptcy and insolvency, the occurrence of certain judgments or attachments in excess of \$25.0, change in control and certain ERISA events. Upon the occurrence of an event of default, and at the request of lenders holding more than 50% in principal amount of lender commitments and outstanding loans under the Credit Facility will cause the maturity of the loans to be accelerated. The Company's obligations under the Credit Facility are unconditionally guaranteed by each of its existing and subsequently acquired or organized domestic subsidiaries. The Credit Facility is secured by security interests and liens on substantially all of the assets of the Company and its subsidiaries Post Foods, LLC and Attune Foods, LLC. (See Note 19)

#### Note 14 — Pension and Other Postretirement Benefits

Certain of the Company's employees are eligible to participate in the Company's qualified and supplemental noncontributory defined benefit pension plans and other postretirement benefit plans (partially subsidized retiree health and life insurance) or separate plans for Post Foods Canada Inc. Amounts for the Canadian plans are included in these disclosures and are not disclosed separately because they do not constitute a significant portion of the combined amounts.

The following tables provide the components of net periodic benefit cost for the plans.

	Pension Benefits			
	Three months ended		Nine months ended June	
	June 30,		30,	
	2013	2012	2013	2012
Components of net periodic benefit cost				
Service cost	\$1.0	\$0.9	\$3.1	\$2.9
Interest cost	0.5	0.4	1.3	1.1
Expected return on plan assets	(0.4)	(0.3)	(1.2)	(1.2)
Recognized net actuarial loss	0.3	0.1	0.8	0.4
Recognized prior service cost	0.1	0.1	0.3	0.3
Curtailment cost (see Note 3)	1.7	—	1.7	—
Net periodic benefit cost	\$3.2	\$1.2	\$6.0	\$3.5
	Other Benefits			
	Three months ended		Nine months ended June	
	June 30,		30,	
	2013	2012	2013	2012
Components of net periodic benefit cost				
Service cost	\$0.6	\$0.6	\$1.8	\$1.8
Interest cost	1.0	1.0	3.0	3.2
Recognized net actuarial loss	0.4	0.3	1.3	0.8
Recognized prior service credit	(0.3)	(0.2)	(0.9)	(0.8)
Net periodic benefit cost	\$1.7	\$1.7	\$5.2	\$5.0

#### Note 15 — Stock-Based Compensation

Total compensation cost for stock-based compensation awards recognized during the three and nine months ended June 30, 2013 and 2012 was \$3.0, \$1.1, \$9.1 and \$2.7, respectively.





Table of Contents

The following table presents information related to the Company's stock-based compensation programs for the nine months ended June 30, 2013 (stock based awards presented in whole shares).

	Stock Options	Restricted Stock Units	Cash Settled Restricted Stock Units	Stock Settled Stock Appreciation Rights	Cash Settled Stock Appreciation Rights
Outstanding at September 30, 2012	1,820,000	362,500	76,750	356,243	31,735
Granted	300,000	57,000	10,000	35,000	—
Exercised or delivered	—	(16,666 )	—	(69,130 )	—
Forfeited or canceled	—	—	(4,000 )	(6,348 )	(9,521 )
Outstanding at June 30, 2013	2,120,000	402,834	82,750	315,765	22,214

Stock options granted during the nine months ended June 30, 2013 had an aggregate grant date fair value of \$3.5.

Restricted stock units granted during the nine months ended June 30, 2013 had an aggregate grant date fair value of \$1.9. The grant date fair value of both the stock options and restricted stock units is expected to be recognized over a weighted-average period of 5.7 years. Cash settled restricted stock units granted during the nine months ended June 30, 2013 had an aggregate grant date fair value of \$0.3. The expense related to these awards, which is expected to be recognized over a weighted-average period of 3.0 years, will be adjusted each reporting period based on the period end fair value of the awards. During the nine months ended June 30, 2013, the Company issued stock settled stock appreciation rights to non-management members of the board of directors. These awards had a grant date fair value of \$0.4 which was expensed upon issuance due to vesting provisions of these awards.

#### Note 16 — Transactions with Former Owner

Prior to the Spin-Off, Post operated under Ralcorp's centralized cash management system, Post's cash requirements were provided directly by Ralcorp, and cash generated by Post was generally remitted directly to Ralcorp. Transaction systems (e.g. payroll, employee benefits and accounts payable) used to record and account for cash disbursements were generally provided by Ralcorp. Ralcorp also provided centralized demand planning, order management, billing, credit and collection services to Post. Transaction systems (e.g. revenues, accounts receivable and cash application) used to record and account for cash receipts were generally provided by centralized Ralcorp organizations. These Ralcorp systems were generally designed to track assets/liabilities and receipts/payments on a business specific basis. After the Spin-Off, Ralcorp continues to provide certain of these services to Post under a transition services agreement ("TSA") between the companies.

For periods prior to the Spin-Off, costs and expenses in the accompanying condensed consolidated statements of operations represent direct and allocated costs and expenses related to Post. Costs for certain functions and services performed by centralized Ralcorp organizations were allocated to Post based upon reasonable activity bases (generally volume, revenues, net assets or a combination as compared to the total of Ralcorp and Post amounts) or other reasonable methods. The condensed consolidated statements of operations include expense allocations for certain manufacturing, shipping, distribution and administration costs including information systems, procurement, accounting shared services, legal, tax, human resources, payroll, credit and accounts receivable, customer service and cash management. For the three and nine months ended June 30, 2012, total allocated costs were \$0.0 and \$4.6, respectively, which were reported in "selling, general and administrative expenses." After the Spin-Off, costs for services provided by Ralcorp are based on agreed upon fees contained in the TSA. TSA charges were \$1.5, \$3.2, \$4.6, and \$5.4 for the three and nine months ended June 30, 2013 and 2012, respectively, and were reported in "selling, general and administrative expenses."

Post produces certain products for sale to Ralcorp. For periods prior to the Spin-Off, the amounts related to these transactions have been included in the accompanying financial statements based upon transfer prices in effect at the time of the individual transactions which were consistent with prices of similar arm's-length transactions. For periods subsequent to the Spin-Off, these transactions were based upon pricing governed by the TSA with Ralcorp. Net sales related to those transactions was \$3.6, \$4.3, \$11.1 and \$12.7 in the three and nine months ended June 30, 2013 and 2012, respectively.

In connection with the Spin-Off, the Company entered into a series of agreements with Ralcorp which are intended to govern the relationship between the Company and Ralcorp and to facilitate an orderly separation of the Company from Ralcorp. These agreements include a Separation and Distribution Agreement, Tax Allocation Agreement and the TSA, among others. Additionally, the Company has agreed to indemnify Ralcorp for income taxes incurred if the Company violates certain provisions of the IRS private letter ruling obtained by Ralcorp. Under certain of these agreements, the Company will incur expenses payable to Ralcorp in connection with certain administrative services provided for varying lengths of time. The Company incurred separation related costs of \$2.4, \$2.4, \$7.6 and \$10.4 during the three and nine months ended June 30, 2013 and 2012, respectively. These separation related costs incurred were primarily related to third party professional service fees to effect the Spin-Off and professional service fees and duplicative costs incurred by Post to establish stand-alone processes and

Table of Contents

systems for activities performed by Ralcorp under the TSA. These costs were reported as a component of “Selling, general and administrative expenses.” See Note 1 for additional information on the Spin-Off.

## Note 17 — Segments

In connection with the acquisition of Hearthside, the Company has determined that it now operates in two segments, Post Foods and Attune Foods. The Post Foods segment includes predominately the Post branded business and the Attune Foods segment combines the results of the Attune Foods, acquired in December 2012, and Hearthside, acquired in May 2013.

Segment results are evaluated on segment profit, which is exclusive of corporate costs, costs associated with restructuring activities and debt service costs. Segment sales and profitability for the three and nine months ended June 30, 2013, respectively, are presented below.

	Three months ended June 30,		Nine months ended June 30,	
	2013	2012	2013	2012
Net Sales				
Post Foods	\$246.6	\$241.9	\$728.9	\$711.7
Attune Foods	10.8	—	13.6	—
Eliminations	(0.1 )	—	(0.1 )	—
Total net sales	\$257.3	\$241.9	\$742.4	\$711.7
	Three months ended June 30,		Nine months ended June 30,	
	2013	2012	2013	2012
Segment Profit				
Post Foods	\$42.5	\$48.7	\$125.2	\$125.0
Attune Foods	0.2	—	(0.4 )	—
Total segment profit	42.7	48.7	124.8	125.0
General corporate expenses and other	10.7	7.2	33.6	17.4
Accelerated depreciation on plant closure	4.8	—	4.8	—
Restructuring expenses	3.0	—	3.0	—
Interest expense	19.2	19.2	60.0	44.2
Earnings before income taxes	\$5.0	\$25.4	\$23.4	\$63.4

The Post Foods and Attune Foods segments had total assets of \$2,622.5 and \$172.7, respectively, as of June 30, 2013.

The Company's external revenues were primarily generated by sales within the United States; foreign (primarily Canadian) sales were approximately 13% and 14% of total net sales for the three and nine months ended June 30, 2013, respectively. Sales are attributed to individual countries based on the address to which the product is shipped. As of June 30, 2013, the majority of the Company's tangible long-lived assets were located in the United States; the remainder is located in Canada and has a net carrying value of approximately \$45.6.

During the three and nine months ended June 30, 2013 and 2012, one customer accounted for \$50.6, \$54.2, \$155.6 and \$154.0, respectively, or approximately 20%, 22%, 21% and 22% respectively, of total net sales.

Table of Contents

Note 18 — Condensed Financial Statements of Guarantors

The Company issued the Notes in an aggregate principal amount of \$1,025.0. The Notes were issued pursuant to an indenture dated as of February 3, 2012 among the Company, Post Foods, LLC and Attune, LLC, as guarantors, and Wells Fargo Bank, National Association, as trustee. Pursuant to a first supplemental indenture dated as of May 28, 2013, Attune Foods, LLC became a guarantor under the indenture.

The Notes are fully and unconditionally guaranteed, jointly and severally, on a senior unsecured basis by each of our existing and future 100% owned domestic subsidiaries, the “Guarantors.” Our foreign subsidiaries, the “Non-Guarantors,” will not guarantee the Notes. These guarantees are subject to release in limited circumstances (only upon the occurrence of certain customary conditions).

Set forth below are the condensed consolidating financial statements presenting the results of operations, financial position and cash flows of Post Holdings, Inc., the “Parent Company”, the Guarantors on a combined basis, the Non-Guarantors on a combined basis and eliminations necessary to arrive at the information for the Company as reported, on a consolidated basis. The Condensed Consolidating Financial Statements present the Parent Company's investments in subsidiaries using the equity method of accounting. Eliminations represent adjustments to eliminate investments in subsidiaries and intercompany balances and transactions between or among the Parent Company, the Guarantor and the Non-Guarantor subsidiaries. Post Foods, LLC and Attune Foods, LLC, currently the Company's sole domestic subsidiaries, are disregarded entities for U.S. income tax purposes, therefore income tax expense has been presented on the Guarantors' Condensed Statements of Operations using the U.S. effective tax rate for the Company. Income tax payable and deferred tax items for the consolidated U.S. tax paying group reside solely on the Parent Company's Condensed Balance Sheet. For periods prior to February 3, 2012, the Parent Company had no operations and therefore no Parent Company financial information is presented for those periods and accordingly the equity earnings of the Parent Company will not equal the earnings of the subsidiaries.

In the preparation of the financial statements for the year ended September 30, 2012, the Company identified errors within the statements of cash flows for the nine months ended June 30, 2012 as further discussed in footnote 2. The errors also impacted the condensed guarantor statement of cash flows for the nine months ended June 30, 2012. The Company concluded the errors were not material to the previously reported interim guarantor financial statements.

Accordingly, the Company revised its 2012 comparative statements of guarantor cash flows for the nine months ending June 30, 2012. The revisions are required to correct errors in the calculation of adjustments to the statement of cash flows that related to the Company's separation from Ralcorp on February 3, 2012.

The impact of the revision was an increase to guarantor net cash flows from operations and a decrease in guarantor net cash flows from financing activities by \$7.7 and an increase to non-guarantor net cash flows from operations and decrease non-guarantor net cash flows from financing activities by \$2.3. The nine month guarantor net cash flow from operations changes from \$105.3 to \$113.0 and the nine month guarantor net cash flow from financing activities changes from \$(75.5) to \$(83.2). The nine month non-guarantor net cash flow from operations changes from \$5.2 to \$7.5 and the nine month non-guarantor net cash flow from financing activities changes from \$(2.0) to \$(4.3). The errors did not impact the consolidating statements of operations and comprehensive income/(loss) for the three or nine months ended June 30, 2012 and had an insignificant impact on the consolidating balance sheet as of June 30, 2012.

Table of Contents

## POST HOLDINGS, INC.

## CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS (Unaudited)

	Three Months Ended June 30, 2013				
	Parent Company	Guarantors	Non- Guarantors	Eliminations	Total
Net Sales	\$—	\$243.2	\$16.9	\$(2.8 )	\$257.3
Cost of goods sold	—	143.0	12.9	(2.8 )	153.1
Gross Profit	—	100.2	4.0	—	104.2
Selling, general and administrative expenses	1.2	67.7	4.1	—	73.0
Amortization of intangible assets	—	3.5	—	—	3.5
Restructuring expense	—	3.0	—	—	3.0
Other operating expenses, net	—	—	0.5	—	0.5
Operating (Loss) Profit	(1.2 )	26.0	(0.6 )	—	24.2
Interest expense	19.2	—	—	—	19.2
(Loss) Earnings before Income Taxes	(20.4 )	26.0	(0.6 )	—	5.0
Income tax (benefit) expense	(6.3 )	8.1	(0.2 )	—	1.6
Net (Loss) Earnings before Equity in Subsidiaries	(14.1 )	17.9	(0.4 )	—	3.4
Equity earnings in subsidiary	17.5	—	—	(17.5 )	—
Net Earnings (Loss)	\$3.4	\$17.9	\$(0.4 )	\$(17.5 )	\$3.4
Total Comprehensive Income (Loss)	\$1.8	\$18.3	\$(2.4 )	\$(15.9 )	\$1.8

## POST HOLDINGS, INC.

## CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS (Unaudited)

	Three Months Ended June 30, 2012				
	Parent Company	Guarantors	Non- Guarantors	Eliminations	Total
Net Sales	\$—	\$227.9	\$18.2	\$(4.2 )	\$241.9
Cost of goods sold	—	123.0	13.3	(4.2 )	132.1
Gross Profit	—	104.9	4.9	—	109.8
Selling, general and administrative expenses	0.4	60.2	4.5	—	65.1
Amortization of intangible assets	—	3.1	—	—	3.1
Other operating expenses, net	—	0.1	—	—	0.1
Operating (Loss) Profit	(0.4 )	41.5	0.4	—	41.5
Interest expense	16.1	—	—	—	16.1
(Loss) Earnings before Income Taxes	(16.5 )	41.5	0.4	—	25.4
Income tax (benefit) expense	(6.2 )	15.7	0.1	—	9.6
Net (Loss) Earnings before Equity in Subsidiaries	(10.3 )	25.8	0.3	—	15.8

Edgar Filing: Post Holdings, Inc. - Form 10-Q

Equity earnings in subsidiary	26.1	—	—	(26.1	) —
Net Earnings	\$15.8	\$25.8	\$0.3	\$(26.1	) \$15.8
Total Comprehensive Income (Loss)	\$14.4	\$26.1	\$(1.3	) \$(24.8	) \$14.4

Table of Contents

## POST HOLDINGS, INC.

## CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS (Unaudited)

	Nine Months Ended June 30, 2013				
	Parent Company	Guarantors	Non- Guarantors	Eliminations	Total
Net Sales	\$—	\$703.2	\$53.9	\$(14.7 )	\$742.4
Cost of goods sold	—	402.4	42.3	(14.7 )	430.0
Gross Profit	—	300.8	11.6	—	312.4
Selling, general and administrative expenses	6.4	196.2	12.6	—	215.2
Amortization of intangible assets	—	9.9	—	—	9.9
Restructuring expense	—	3.0	—	—	3.0
Other operating expenses, net	—	0.4	0.5	—	0.9
Operating (Loss) Profit	(6.4 )	91.3	(1.5 )	—	83.4
Interest expense	60.0	—	—	—	60.0
(Loss) Earnings before Income Taxes	(66.4 )	91.3	(1.5 )	—	23.4
Income tax (benefit) expense	(21.0 )	28.8	(0.5 )	—	7.3
Net (Loss) Earnings before Equity in Subsidiaries	(45.4 )	62.5	(1.0 )	—	16.1
Equity earnings in subsidiary	61.5	—	—	(61.5 )	—
Net Earnings (Loss)	\$16.1	\$62.5	\$(1.0 )	\$(61.5 )	\$16.1
Total Comprehensive Income (Loss)	\$13.0	\$63.4	\$(5.0 )	\$(58.4 )	\$13.0

## POST HOLDINGS, INC.

## CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS (Unaudited)

	Nine Months Ended June 30, 2012				
	Parent Company	Guarantors	Non- Guarantors	Eliminations	Total
Net Sales	\$—	\$671.5	\$53.4	\$(13.2 )	\$711.7
Cost of goods sold	—	366.1	40.0	(13.2 )	392.9
Gross Profit	—	305.4	13.4	—	318.8
Selling, general and administrative expenses	2.1	187.6	13.1	—	202.8
Amortization of intangible assets	—	9.4	—	—	9.4
Other operating expenses, net	—	0.6	—	—	0.6
Operating (Loss) Profit	(2.1 )	107.8	0.3	—	106.0
Interest expense	26.5	16.2	1.5	—	44.2
Other expense (income)	—	3.3	(4.9 )	—	(1.6 )
(Loss) Earnings before Income Taxes	(28.6 )	88.3	3.7	—	63.4
Income tax (benefit) expense	(10.8 )	34.1	1.0	—	24.3
Net (Loss) Earnings before Equity in Subsidiaries	(17.8 )	54.2	2.7	—	39.1



Edgar Filing: Post Holdings, Inc. - Form 10-Q

Equity earnings in subsidiary	43.7	—	—	(43.7	) —
Net Earnings	\$25.9	\$54.2	\$2.7	\$(43.7	) \$39.1
Total Comprehensive Income (Loss)	\$24.3	\$47.2	\$(0.1	) \$(42.1	) \$29.3

Table of Contents

## POST HOLDINGS, INC.

## CONDENSED CONSOLIDATING BALANCE SHEETS (Unaudited)

	June 30, 2013				
	Parent Company	Guarantors	Non- Guarantors	Eliminations	Total
<b>ASSETS</b>					
Current Assets					
Cash and cash equivalents	\$234.9	\$1.8	\$8.1	\$(1.2)	) \$243.6
Receivables, net	—	67.3	9.0	(3.5)	) 72.8
Inventories	—	93.3	6.5	—	99.8
Prepaid expenses and other current assets	8.9	5.0	1.0	—	14.9
Total Current Assets	243.8	167.4	24.6	(4.7)	) 431.1
Property, net	—	344.6	45.6	—	390.2
Goodwill	—	1,435.0	6.3	—	1,441.3
Other intangible assets, net	—	793.4	—	—	793.4
Intercompany receivable	404.5	—	—	(404.5)	) —
Investment in subsidiaries	2,201.6	—	—	(2,201.6)	) —
Other assets	20.2	2.6	2.4	—	25.2
Total Assets	\$2,870.1	\$2,743.0	\$78.9	\$(2,610.8)	) \$3,081.2
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Current Liabilities					
Accounts payable	\$0.1	\$47.7	\$2.8	\$(4.7)	) \$45.9
Other current liabilities	29.6	34.9	7.9	—	72.4
Total Current Liabilities	29.7	82.6	10.7	(4.7)	) 118.3
Long-term debt	1,039.2	—	—	—	1,039.2
Intercompany payable	—	404.3	0.2	(404.5)	) —
Deferred income taxes	303.5	—	—	—	303.5
Other liabilities	13.2	113.2	9.3	—	135.7
Total Liabilities	1,385.6	600.1	20.2	(409.2)	) 1,596.7
Total Stockholders' Equity	1,484.5	2,142.9	58.7	(2,201.6)	) 1,484.5
Total Liabilities and Stockholders' Equity	\$2,870.1	\$2,743.0	\$78.9	\$(2,610.8)	) \$3,081.2

Table of Contents

## POST HOLDINGS, INC.

## CONDENSED CONSOLIDATING BALANCE SHEETS (Unaudited)

	September 30, 2012				
	Parent Company	Guarantors	Non- Guarantors	Eliminations	Total
<b>ASSETS</b>					
Current Assets					
Cash and cash equivalents	\$49.7	\$2.2	\$6.3	\$—	\$58.2
Receivables, net	—	50.1	11.1	(4.7	) 56.5
Inventories	—	71.6	7.0	—	78.6
Prepaid expenses and other current assets	10.4	5.4	0.6	—	16.4
Total Current Assets	60.1	129.3	25.0	(4.7	) 209.7
Property, net	—	352.5	52.6	—	405.1
Goodwill	—	1,359.9	6.7	—	1,366.6
Other intangible assets, net	—	736.0	—	—	736.0
Intercompany receivable	371.9	—	—	(371.9	) —
Investment in subsidiaries	2,067.2	—	—	(2,067.2	) —
Other assets	13.4	1.4	2.7	(2.6	) 14.9
Total Assets	\$2,512.6	\$2,579.1	\$87.0	\$(2,446.4	) \$2,732.3
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Current Liabilities					
Current portion of long-term debt	\$15.3	\$—	\$—	\$—	\$15.3
Accounts payable	—	49.6	5.1	(4.7	) 50.0
Other current liabilities	8.3	44.7	8.1	—	61.1
Total Current Liabilities	23.6	94.3	13.2	(4.7	) 126.4
Long-term debt	930.3	—	—	—	930.3
Intercompany payable	—	371.9	—	(371.9	) —
Deferred income taxes	317.5	—	—	(2.6	) 314.9
Other liabilities	9.7	109.4	10.1	—	129.2
Total Liabilities	1,281.1	575.6	23.3	(379.2	) 1,500.8
Total Stockholders' Equity	1,231.5	2,003.5	63.7	(2,067.2	) 1,231.5
Total Liabilities and Stockholders' Equity	\$2,512.6	\$2,579.1	\$87.0	\$(2,446.4	) \$2,732.3



Table of Contents

## POST HOLDINGS, INC.

## CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS (Unaudited)

	Nine Months Ended June 30, 2013					
	Parent Company	Guarantors	Non- Guarantors	Eliminations	Total	
Net Cash Provided by Operating Activities	\$ 17.0	\$ 109.1	\$ 3.8	\$(63.7	) \$ 66.2	
Cash Flows from Investing Activities						
Business acquisitions	(160.0	) (9.2	) —	—	(169.2	)
Payments for capital expenditures	—	(16.4	) (1.4	) —	(17.8	)
Payments for equity distributions	21.4	—	—	(21.4	) —	
Net Cash Used in Investing Activities	(138.6	) (25.6	) (1.4	) (21.4	) (187.0	)
Cash Flows from Financing Activities						
Proceeds from issuance of Senior Notes	250.0	—	—	—	250.0	
Proceeds from issuance of Preferred Stock	234.0	—	—	—	234.0	
Repayments of long-term debt	(170.6	) —	—	—	(170.6	)
Payment of dividend	(2.0	) —	—	—	(2.0	)
Payments of debt issuance costs	(4.7	) —	—	—	(4.7	)
Other	0.1	—	—	—	0.1	
Payments for equity distributions	—	(83.9	) —	83.9	—	
Net Cash Provided (Used) by Financing Activities	306.8	(83.9	) —	83.9	306.8	
Effect of exchange rate changes on cash and cash equivalents	—	—	(0.6	) —	(0.6	)
Net Increase (Decrease) in Cash and Cash Equivalents	185.2	(0.4	) 1.8	(1.2	) 185.4	
Cash and Cash Equivalents, Beginning of Year	49.7	2.2	6.3	—	58.2	
Cash and Cash Equivalents, End of Period	\$ 234.9	\$ 1.8	\$ 8.1	\$(1.2	) \$ 243.6	



Table of Contents

## POST HOLDINGS, INC.

## CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS (Unaudited)

	Nine Months Ended June 30, 2012					
	Parent Company	Guarantors	Non- Guarantors	Eliminations	Total	
Net Cash Provided by Operating Activities	\$27.8	\$113.0	\$7.5	\$(43.0)	)	\$105.3
Cash Flows from Investing Activities						
Payments for capital expenditures	—	(21.1)	) (1.2	) —	(22.3	)
Payment for equity contributions	(6.0)	) —	—	6.0	—	
Payments for equity distributions	18.9	—	—	(18.9)	) —	
Net Cash Provided by (Used in) Investing Activities	12.9	(21.1)	) (1.2	) (12.9)	) (22.3	)
Cash Flows from Financing Activities						
Proceeds from issuance of senior notes	775.0	—	—	—	775.0	
Proceeds from issuance of term loan	175.0	—	—	—	175.0	
Payment to Ralcorp	(900.0)	) —	—	—	(900.0)	)
Repayments of long-term debt	(2.2)	) —	—	—	(2.2)	)
Change in net investment of Ralcorp	—	(21.3)	) (18.1	) —	(39.4)	)
Payments of debt issuance costs	(17.7)	) —	—	—	(17.7)	)
Proceeds from repayment of notes receivable from Ralcorp	—	—	7.8	—	7.8	
Proceeds from equity contributions	—	—	6.0	(6.0)	) —	
Payments for equity distributions	—	(61.9)	) —	61.9	—	
Net Cash Provided (Used) by Financing Activities	30.1	(83.2)	) (4.3	) 55.9	(1.5)	)
Effect of Exchange Rate Changes on Cash	—	—	0.3	—	0.3	
Net Increase in Cash and Cash Equivalents	70.8	8.7	2.3	—	81.8	
Cash and Cash Equivalents, Beginning of Year	—	—	1.7	—	1.7	
Cash and Cash Equivalents, End of Period	\$70.8	\$8.7	\$4.0	\$—	\$83.5	

Table of Contents

Note 19 — Subsequent Events

Preferred Stock Dividend

On July 9, 2013, the Company's Board of Directors declared a quarterly dividend of \$0.9375 per share, representing a pro-rata payment for the dividend period from the date of May 15, 2013 to August 14, 2013, on the Company's 3.75% Series B Cumulative Perpetual Convertible Preferred Stock. The dividend will be paid on August 15, 2013 to preferred shareholders as of August 1, 2013.

Termination of Credit Facility

On July 10, 2013, the Company provided notice to Barclays Bank PLC, as Administrative Agent, that it was terminating the revolving credit facility under the Credit Facility dated as of February 3, 2012 (as amended from time to time among the Company, the institutions from time to time party as lenders thereto, and Barclays Bank PLC.) The credit agreement provided for a \$175.0 million revolving credit facility and a \$175.0 million term loan facility. On February 28, 2013, the Company repaid the outstanding principal and accrued interest on the term loan facility using the proceeds from a preferred stock offering completed in February 2013. As of June 30, 2013, the Company had no outstanding principal obligations under the revolving credit facility or the term loan facility. The revolving credit facility had a maturity date of February 3, 2017.

Issuance of Senior Notes

On July 18, 2013, the Company issued an additional \$350.0 principal value of its 7.375% senior notes due February 2022 under the existing indenture. These additional notes were issued at 105.75% of principal value for total proceeds, before expenses, of \$370.1.

Acquisition of Premier Nutrition Corporation

On August 2, 2013, the Company announced that it had signed a definitive agreement to acquire Premier Nutrition Corporation for \$180.0, subject to a working capital adjustment. The Company anticipates completing the all cash transaction by September 2013, subject to customary closing conditions including the expiration of waiting periods required under antitrust laws and the receipt of necessary third party consents.







Table of Contents

change in estimates in critical accounting judgments and changes to or new laws and regulations affecting our business;

losses or increased funding and expenses related to our qualified pension plan;

loss of key employees;

changes in weather conditions, natural disasters and other events beyond our control;

business disruptions caused by information technology failures; and

other risks and uncertainties included under "Risk Factors" in our Annual Report on Form 10-K for the year ended September 30, 2012.

**Business**

We are a manufacturer, marketer and distributor of branded and private label ready-to-eat cereals and snacks in the United States and Canada. Post's products are generally sold to supermarket chains, wholesalers, supercenters, club stores, mass merchandisers, distributors, drug stores, natural foods stores, convenience stores and the foodservice channel in North America. Our products are primarily manufactured through flexible production platforms at one of our five facilities located in Battle Creek, Michigan; Jonesboro, Arkansas; Modesto, California; Niagara Falls, Ontario; and Eugene, Oregon.

We operate in two segments which are aligned by business unit, Post Foods and Attune Foods. The Post Foods segment manufactures and markets products under several brand names, including Honey Bunches of Oats®, Pebbles™, Post Selects®, Great Grains®, Spoon Size® Shredded Wheat, Post® Raisin Bran, Grape-Nuts® and Honeycomb®. The Attune Foods segment manufactures and markets branded products under brand names including Attune®, Uncle Sam®, Erewhon®, Golden Temple™, Peace Cereal®, Sweet Home Farm® and Willamette Valley Granola Company™, in addition to private label products.

**Executive Summary**

The following table summarizes our consolidated operational results for the periods indicated (dollars in millions).

	Three months ended June 30,		Nine months ended June 30,	
	2013	2012	2013	2012
Net Sales	\$257.3	\$241.9	\$742.4	\$711.7
Operating Profit	24.2	41.5	83.4	106.0

Net sales increased \$15.4 million for the three months ended June 30, 2013 compared to the prior year comparable period. This increase includes \$10.7 million related to current year acquisitions. Operating profit declined \$17.3 million for the three months ended June 30, 2013 compared to the prior year comparable period due to current year accelerated depreciation and restructuring costs associated with the closing of our Modesto, CA manufacturing facility as well as higher holding company costs incurred as we complete our separation from Ralcorp and establish our own stand-alone systems and processes.

Net sales for the nine months ended June 30, 2013 were \$742.4 million, up \$30.7 million, including \$13.5 million from current year acquisitions. Operating profit declined \$22.6 million for the nine months ended June 30, 2013 compared to the prior year comparable period primarily due to a shift in product mix to lower margin products, increased holding company costs and incremental costs associated with the closure of our Modesto facility.

**Recent Events****Modesto Facility Closure**

On April 4, 2013, we announced management's decision to close our manufacturing facility located in Modesto, California. The Modesto plant has approximately 140 employees. The transfer of production capabilities and closure of the plant is expected to be completed by September 2014.

Upon completion of the transfer and start-up of production to other facilities, which is estimated to require capital expenditures of approximately \$29.8 million, we expect to achieve net pretax annual cash manufacturing cost savings of approximately \$14.0 million.

During the three months ended June 30, 2013 we incurred approximately \$7.8 million of expense related to the plant closing. This includes \$4.8 million of accelerated depreciation on plant assets recorded in cost of goods sold and approximately \$3.0 million of employee termination benefits recorded as restructuring expense.

Table of Contents

## Acquisition of certain assets of Hearthside Foods

On May 28, 2013, we completed our acquisition of the branded and private label cereal, granola and snacks business of Hearthside Food Solutions for \$160.0 million.

## Segment Results

In connection with the current year acquisitions of Attune Foods, Inc. and certain assets of Hearthside Food Solutions we have determined that we now operate in two reportable segments, Post Foods and Attune Foods. The Post Foods segment includes predominately the Post branded business and the Attune Foods segment combines the results of the Attune Foods, acquired in December 2012, and the Hearthside private label and branded businesses, acquired in May 2013.

Segment results are evaluated on segment profit, which excludes corporate costs, costs associated with restructuring activities and debt service costs. Segment sales and profitability for the three and nine months ended June 30, 2013 and 2012, respectively, are presented below.

Post Foods segment operating results  
(dollars in millions)

	Three months ended June 30,		Nine months ended June 30,	
	2013	2012	2013	2012
Net sales	\$246.6	\$241.9	\$728.9	\$711.7
Segment profit	42.5	48.7	125.2	125.0

Net sales and segment profit for the Post Foods segment for both the three and nine months ended June 30, 2013 have been impacted by higher volumes and the continuing shift of product mix to products with lower average net selling prices compared to the prior year, resulting in lower profit margins. The decrease in average net selling prices is also the result of higher trade and promotion spending, which included higher slotting fees resulting from a higher level of new product introductions in the current year. The increase in volume is primarily the result of increases in co-manufactured product sales, private label sales and sales of our value sized Good Morenings brand cereals.

Net sales for the three months ended June 30, 2013 increased \$4.7 million, or 1.9%, on 7.0% higher volumes partially offset by a 4.8% decline in average net selling prices. Volume increases were led by our Honey Bunches of Oats brand with a 7.1% gain over prior year. Additional volume gains were achieved from our private label and co-manufacturing agreements. For the nine months ended June 30, 2013, net sales were up \$17.2 million, or 2.4%, on a 5.1% volume improvement over prior year offset by a 2.6% decline in average net selling prices. Year to date volume improvements have been driven by growth in our Great Grains, Grape Nuts and Good Morenings brands. Additionally, we had meaningful growth from new product offerings associated with private label and co-manufacturing agreements. Segment profit declined \$6.2 million to 17.2% of segment sales for the three months ended June 30, 2013. Profit declines were primarily driven by the mix shift to lower margin products and higher trade spending, including higher slotting fees. Additionally, we incurred an incremental \$2.8 million of advertising and promotions expense in the current year compared to below average prior year spending levels. For the nine months ended June 30, 2013, segment profit increased modestly while segment profit margin declined 0.4 percentage points. Segment profit margin declines were the result of a combination of unfavorable product mix, higher trade spending, including higher slotting fees for new product introductions, and higher total commodity costs in the current year.

Attune Foods segment operating results  
(dollars in millions)

	Three months ended June 30,		Nine months ended June 30,	
	2013	2012	2013	2012
Net sales	\$10.8	\$—	\$13.6	\$—
Segment profit (loss)	0.2	—	(0.4)	—

Net sales for the Attune Foods segment were \$10.8 million and \$13.6 million for the three and nine months ended June 30, 2013, respectively, which includes \$0.1 million of sales to the Post segment. Segment profit of \$0.2 million

and loss of \$(0.4) million for the three and nine months ended June 30, 2013, respectively, was negatively impacted by acquisition accounting related inventory valuation adjustments of \$0.9 million and \$1.4 million for the respective periods.

Table of ContentsCorporate and other non-segment expenses  
(dollars in millions)

	Three months ended June 30,		Nine months ended June 30,	
	2013	2012	2013	2012
General corporate expenses and other	\$10.7	\$7.2	\$33.6	\$17.4
Accelerated depreciation on plant closure	4.8	—	4.8	—
Restructuring expenses	3.0	—	3.0	—
Interest expense	19.2	16.1	60.0	44.2
Income tax expense	1.6	9.6	7.3	24.3

General corporate expenses and other includes costs to support the corporate entity and includes certain administrative and back office functions of the consolidated company, Post Holdings, Inc. For the three and nine months ended June 30, 2013, the corporate expenses have increased \$3.5 million and \$16.2 million, respectively. These increases are primarily related to the incremental costs needed to operate as a stand alone entity versus an operating segment of Ralcorp.

As previously mentioned, we incurred significant costs in connection with the planned closure of our Modesto facility. Accelerated depreciation expense of \$4.8 million is related to the change in estimated useful lives and anticipated fair value of certain plant and equipment assets. Restructuring expenses are comprised of \$1.7 million curtailment expense related to our defined benefit pension plan covering employees at the Modesto plant and \$1.3 million of estimated severance expense that will be cash settled as the impacted employees are terminated from employment.

Interest expense was \$19.2 million for the three months ended June 30, 2013, compared to \$16.1 million for the three months ended June 30, 2012. The increase is driven primarily by the \$250.0 million increase in outstanding debt through the issuance of our senior notes in October 2012.

Interest expense was \$60.0 million for the nine months ended June 30, 2013, compared to \$44.2 million for the nine months ended June 30, 2012. The increase is driven primarily by debt incurred at the time of our spin-off from Ralcorp in February 2012 and the \$250.0 million increase in outstanding debt through the issuance of our senior notes in October 2012.

Income tax expense was \$1.6 million, which represents an effective income tax rate of 32.0% for the three months ended June 30, 2013, compared to an effective income tax rate of 37.8% for the same period a year ago. For the nine months ended June 30, 2013, income tax expense was \$7.3 million, an effective income tax rate of 31.2%, compared to an expense of \$24.3 million, and an effective income tax rate of 38.3%, for the nine months ended June 30, 2012. The decrease in the effective income tax rate for the three months ended June 30, 2013 versus the same time period a year ago was primarily the result of the impact of an uncertain tax position taken on our 2012 short-period tax return. The decrease in the effective income tax rate for the nine months ended June 30, 2013 compared to the year ago period was primarily the result of the aforementioned uncertain tax position and the effect of certain non-deductible transaction costs incurred the prior year.

**Liquidity and Capital Resources**

Historically, we have generated and expect to continue to generate positive cash flows from operations, supported by favorable operating income margins. We believe our cash on hand, cash flows from operations and our current and future credit facilities will be sufficient to satisfy our future working capital, research and development activities, capital expenditures, pension contributions and other financing requirements for the foreseeable future. Our ability to generate positive cash flows from operations is dependent on general economic conditions, competitive pressures and other business and risk factors. If we are unable to generate sufficient cash flows from operations, or otherwise to comply with the terms of our credit facilities, we may be required to seek additional financing alternatives. There can be no assurance that we would be able to obtain additional financing on terms acceptable to us or at all.

Short-term financing needs primarily consist of working capital requirements, interest payments on our senior notes and dividend payments on our cumulative preferred stock. Long-term financing needs will depend largely on potential growth opportunities, including acquisition activity.





Table of Contents

The following tables show recent cash flow data, which is discussed below (dollars in millions).

	Nine months ended June 30,	
	2013	2012
Cash provided by operating activities	\$66.2	\$105.3
Cash used by investing activities	(187.0 )	(22.3 )
Cash provided (used) by financing activities	306.8	(1.5 )
Effect of exchange rate changes on cash	(0.6 )	0.3
Net increase in cash and cash equivalents	\$185.4	\$81.8

Cash provided by operating activities for the nine months ended June 30, 2013 decreased \$39.1 million compared to the prior year period. The decrease includes incremental cash of \$15.0 million provided by the premium received on the issuance of our senior notes in the current year. After reducing current year operating cash flows for this item, the decrease from the prior year period was \$54.1 million. This decrease was primarily driven by \$22.3 million of unfavorable working capital changes during the nine months ended June 30, 2013 when compared to working capital changes in fiscal 2012 as result of the timing of our trade accounts payable and advertising and promotions payments. Additionally, we made interest payments totaling \$40.1 million in fiscal 2013. In fiscal 2012, prior to our spin-off from Ralcorp, we were not required to cash settle interest expense.

Cash used in investing activities for the nine months ended June 30, 2013 increased \$164.7 million compared to the prior year period. The increase was driven primarily by \$169.2 million paid to complete two business acquisitions. This increase was partially offset by lower capital expenditures in the current year. The prior year capital expenditures included the purchase of our corporate office building and related furniture and fixtures.

Cash provided by financing activities was \$306.8 million for the nine months ended June 30, 2013 compared to \$(1.5) million used in the prior year period. The increase is primarily driven by the proceeds from issuance of additional debt of \$250.0 million and the net proceeds from the issuance of preferred stock of \$234.0 million partially offset by payment of related debt issuance costs and the \$170.6 million principal repayment on our term loan during the nine months ended June 30, 2013.

#### Debt Covenants

Under the terms of our senior secured credit facility, as amended, we are required to comply with certain financial covenants consisting of ratios for maximum consolidated leverage and minimum interest expense coverage. As of June 30, 2013, we were in compliance with all such financial covenants. On July 10, 2013, we canceled our senior secured credit facility.

#### Critical Accounting Policies and Estimates

The following discussion is presented pursuant to the United States Securities and Exchange Commission's Financial Reporting Release No. 60, "Cautionary Advice Regarding Disclosure About Critical Accounting Policies." The policies below are both important to the presentation of Post's financial condition and results and require management's most difficult, subjective or complex judgments.

Under generally accepted accounting principles in the United States, we make estimates and assumptions that impact the reported amounts of assets, liabilities, revenues, and expenses as well as the disclosure of contingent liabilities. We base estimates on past experience and on various other assumptions that are believed to be reasonable under the circumstances. Those estimates form the basis for making judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

Our critical accounting policies and estimates are more fully described in our Annual Report on Form 10-K for the year ended September 30, 2012 as filed with the SEC on December 13, 2012. There have been no significant changes to our critical accounting policies and estimates since September 30, 2012. As discussed in greater detail in our Annual Report on Form 10-K for the year ended September 30, 2012, we incurred impairment losses related to goodwill and certain of our indefinite lived trademarks during fiscal years 2011 and 2010. While we incurred no impairment losses during fiscal 2012, the estimated fair values for two of our trademarks only slightly exceeded their

respective carrying values as of September 30, 2012. During the nine months ended 2013 there have been no changes in our long-term expectations for these trademarks, however, we will continue to monitor our actual performance against our long-range estimates. Future unfavorable changes in our assumptions affecting the valuation of these trademarks would likely result in an impairment, which could be material to our financial statements.

Table of Contents

Recently Issued Accounting Standards

See Note 2 of “Notes to Condensed Consolidated Financial Statements” for a discussion regarding recently issued accounting standards.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Interest Rate Risk

As of June 30, 2013, we have indebtedness in the form of senior secured notes with a principal value of \$1,025.0 million (the “Notes”) and our senior secured credit facility, as amended, (the “Credit Facility”) which consists of an unfunded revolving credit facility with \$173.9 million of available capacity after consideration of \$1.1 million of letters of credit outstanding.

The Notes bear fixed rate interest of 7.375% per annum. Interest payments on the Notes are due semi-annually each February 15 and August 15. The maturity date of the Notes is February 15, 2022.

On July 10, 2013, the Company provided notice to Barclays Bank PLC, as administrative agent, that it was terminating the revolving credit facility under the Credit Facility dated as of February 3, 2012 (as amended from time to time) among the Company, the institutions from time to time party thereto as lenders, and Barclays Bank PLC. The credit agreement provided for a \$175 million revolving credit facility and a \$175 million term loan facility. On February 28, 2013, the Company repaid the outstanding principal and accrued interest on the term loan facility using the proceeds from a preferred stock offering completed in February 2013. As of June 30, 2013, the Company had no outstanding principal obligations under the revolving credit facility or the term loan facility. The revolving credit facility had a maturity date of February 3, 2017.

There have been no material changes in our assessment of market risk sensitivity since our presentation of “Quantitative and Qualitative Disclosures About Market Risk,” in our Annual Report on Form 10-K, as filed with the SEC on December 13, 2012.

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

Our management, with the participation of the Chief Executive Officer and Chief Financial Officer of the Company, has evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based on that evaluation, our CEO and CFO concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective to provide reasonable assurance of achieving the desired control objectives.

Changes in Internal Control Over Financial Reporting

On July 1, 2013 we implemented stand-alone information technology systems separate from Ralcorp. These stand-alone systems, which were replicated from the Ralcorp information systems the Company had been utilizing since its separation from Ralcorp in February 2012, were utilized by the Company for the completion of its third quarter financial reporting cycle. Controls and procedures related to these stand-alone information systems have been, or are in the process of being, implemented.

In connection with the Company's acquisitions in fiscal 2013, management is in the process of analyzing, evaluating and, where necessary, implementing changes in controls and procedures. As a result, the process may result in additions or changes to the Company's internal control over financial reporting. The Company's fiscal 2013 acquisitions will be excluded from management's assessment of internal control over financial reporting as of September 30, 2013.

The internal control procedures described above represent the only changes in internal control over financial reporting during the fiscal quarter ended June 30, 2013 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS.

We are subject to various legal proceedings and actions arising in the normal course of our business. While the results of all such proceedings and actions cannot be predicted, management believes, based on facts known to management today, that the ultimate outcome of all such proceedings and actions will not have a material adverse affect on our consolidated financial position, results of operation, or cash flows.

ITEM 1A. RISK FACTORS.

There have been no material changes to the risk factors we previously disclosed in our Annual Report on Form 10-K, filed with the SEC on December 13, 2012, as of and for the year ended September 30, 2012.

Table of Contents

ITEM 6. EXHIBITS.

The following exhibits are either provided with this Form 10-Q or are incorporated herein by reference.

Exhibit No.	Description
2.1*	Separation and Distribution Agreement dated as of February 2, 2012 by and among Ralcorp Holdings, Inc., the Company and Post Foods, LLC (Incorporated by reference to Exhibit 2.1 to the Company's Form 8-K filed on February 8, 2012)
2.2*	Transition Services Agreement dated as of February 3, 2012 by and between Ralcorp Holdings, Inc. and the Company (Incorporated by reference to Exhibit 2.2 to the Company's Form 8-K filed on February 8, 2012)
2.3*	Employee Matters Agreement dated as of February 3, 2012 by and between Ralcorp Holdings, Inc. and the Company (Incorporated by reference to Exhibit 2.3 to the Company's Form 8-K filed on February 8, 2012)
2.4	Contribution Agreement dated as of February 3, 2012 by and between Ralcorp Holdings, Inc. and the Company (Incorporated by reference to Exhibit 2.4 to the Company's Form 8-K filed on February 8, 2012)
3.1	Amended and Restated Articles of Incorporation of the Company (Incorporated by reference to Exhibit 3.1 to the Company's Form 8-K filed on February 2, 2012)
3.2	Amended and Restated Bylaws of the Company (Incorporated by reference to Exhibit 3.2 to the Company's Form 8-K filed on February 2, 2012)
3.3	Amendment to Certificate of Designations for Series A Junior Participating Cumulative Preferred Stock (Incorporated by reference to Exhibit 3.3 to the Company's Form 8-K filed on January 22, 2013)
4.1	Amendment to Shareholder Protection Rights Agreement with Computershare Trust Company, N.A., as rights agent, dated January 16, 2013 (Incorporated by reference to Exhibit 4.1 to the Company's Form 8-K filed on January 17, 2013)
4.2	Indenture dated as of February 3, 2012 by and among the Company, the Guarantors (as defined) and Wells Fargo Bank, National Association, as trustee (Incorporated by reference to Exhibit 4.1 to the Company's Form 8-K filed on February 8, 2012)
4.3	Certificate of Designation, Preferences and Rights of 3.75% Series B Cumulative Perpetual Convertible Preferred Stock (Incorporated by reference to Exhibit 4.1 to the Company's Form 8-K filed on February 26, 2013)
10.21	Senior Management Bonus Program, as amended and restated effective October 1, 2012
10.34*	Asset Purchase Agreement by and between Hearthside Food Solutions, LLC and Post Acquisition Sub I, LLC dated as of May 8, 2013
31.1	Certification of William P. Stiritz pursuant to Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, dated May 13, 2013
31.2	Certification of Robert V. Vitale pursuant to Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, dated May 13, 2013
32.1	Certification of William P. Stiritz and Robert V. Vitale, pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, dated May 13, 2013
101	Interactive Data File (Form 10-Q for the quarterly period ended December 31, 2012 filed in XBRL). The financial information contained in the XBRL-related documents is "unaudited" and "unreviewed."

Schedules and exhibits have been omitted pursuant to Item 601(b)(2) of Regulation S-K. The Company hereby undertakes to furnish copies of any of the omitted schedules and exhibits upon request by the U.S. Securities and Exchange Commission.



Table of Contents

SIGNATURE

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, Post Holdings, Inc. has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

POST HOLDINGS, INC.

Date: August 8, 2013

By: /s/ Robert V. Vitale

Robert V. Vitale

Chief Financial Officer