VEEVA SYSTEMS INC
Form 4
March 17, 2017

| RM 4 |  | OMB APPROVAL |
| :---: | :---: | :---: |
|  | UNITED STATES SECURITIES AND EXCHANGE COMMISSION | $\begin{aligned} & \text { OMB } \\ & \text { Number: }\end{aligned} \quad 3235-0287$ |
| Check this box |  | Expires: January 31, |
| if no longer subject to | STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF | Estimated average 2005 |
| Section 16. | SECURITIES | burden hours per |
| Form 4 or |  | response... 0.5 |
| Form 5 obligations may continue. | Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section |  |
| See Instruction | 30(h) of the Investment Company Act of 1940 |  |
| 1(b). |  |  |

(Print or Type Responses)

| 1. Name and Address of Reporting Person * |  |
| :--- | :--- |
| Zuppas Eleni Nitsa | 2. Issuer Name and Ticker or Trading <br> Symbol <br> (Last) <br> (First) <br> VEEVA SYSTEMS INC [VEEV] |
| C/O VEEVA SYSTEMS INC., 4280 | 3. Date of Earliest Transaction <br> (Month/Day/Year) <br> 03/16/2017 |
| HACIENDA DRIVE |  |
| $\quad$ (Street) | 4. If Amendment, Date Original <br> Filed(Month/Day/Year) |

PLEASANTON, CA 94588
5. Relationship of Reporting Person(s) to Issuer
(Check all applicable)

$\frac{\text { Xirector }}{\mathrm{X}_{\text {below) }}}$| Officer (give title |
| :---: |
| below) | Other (specify

Chief Marketing Officer
6. Individual or Joint/Group Filing(Check

Applicable Line)
_X_Form filed by One Reporting Person _ Form filed by More than One Reporting Person


Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.
Persons who respond to the collection of SEC 1474 information contained in this form are not (9-02) required to respond unless the form displays a currently valid OMB control number.

## Edgar Filing: VEEVA SYSTEMS INC - Form 4

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. <br> Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed <br> Execution Date, if any (Month/Day/Year) | 4. <br> Transact <br> Code <br> (Instr. 8) | 5. Numb <br> Derivati Securiti <br> (A) or D <br> (D) <br> (Instr. 3, | of <br> Acquired posed of <br> and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) |  | 7. Title and Amoun Underlying Securiti (Instr. 3 and 4) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Code V | (A) | (D) | Date <br> Exercisable | Expiration <br> Date | Title | Amol <br> or <br> Numb <br> of Sh |
| Stock <br> Option <br> (right to <br> buy) | \$ 3.92 | 03/16/2017 ${ }^{(1)}$ |  | M |  | 10,000 | (3) | 03/25/2023 | Class B <br> Common <br> Stock | 10,0 |
| Class B <br> Common Stock | (4) | 03/16/2017 ¹) $^{\text {(1) }}$ |  | A | 10,000 |  | (4) | (4) | Class A <br> Common Stock | $10,0$ |
| Class B <br> Common Stock | (4) | 03/16/2017 (1) $^{\text {( }}$ |  | C |  | 10,000 | (4) | (4) | Class A <br> Common <br> Stock | $10,0$ |

## Reporting Owners

Reporting Owner Name / Address

## Relationships

Director $10 \%$ Owner Officer Other

Zuppas Eleni Nitsa<br>C/O VEEVA SYSTEMS INC.<br>4280 HACIENDA DRIVE<br>PLEASANTON, CA 94588

Chief

Marketing
Officer

## Signatures

/s/ Brian N. Savage, attorney-in-fact
${ }_{-}^{* *}$ Signature of Reporting Person
Date

## Explanation of Responses:

* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. $78 \mathrm{ff}(\mathrm{a})$.
(1) Transaction exempt from Section 16(b) of the Securities Exchange Act of 1934 (the "Act") pursuant to Rule 16b-6(b) promulgated under the Act.

The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from $\$ 49.0200$ to $\$ 49.0500$ per share, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote (2).
(3) The option shares are fully vested and may be exercised at any time.

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Each share of Class B Common Stock is convertible, at any time at the option of the holder, into one (1) share of Class A Common Stock and has no expiration date. In addition, each share of Class B Common Stock will convert automatically into one (1) share of Class A Common Stock upon any transfer, whether or not for value, which occurs after the closing of the IPO, except for certain permitted
(4) transfers described in, and transfers to any "permitted transferee" as defined in, the Issuer's restated certificate of incorporation. All shares of Class A and Class B Common Stock will convert automatically into shares of a single class of Common Stock upon the earliest to occur of the following: (a) upon the election by the holders of a majority of the then outstanding shares of Class B Common Stock or (b) October 15, 2023.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

