NEW YORK COMMUNITY BANCORP INC
Form 10-Q
November 09, 2011

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## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF

THE SECURITIES EXCHANGE ACT OF 1934
FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2011

Commission File Number 1-31565

NEW YORK COMMUNITY BANCORP, INC.
(Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation or organization)

06-1377322
(I.R.S. Employer Identification No.)

615 Merrick Avenue, Westbury, New York 11590
(Address of principal executive offices)
(Registrant s telephone number, including area code) (516) 683-4100

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\underline{X}$ No $\qquad$
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes $\underline{X}$ No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. Large Accelerated Filer X Accelerated Filer _ Non-accelerated Filer _ Smaller Reporting Company _

Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act). Yes _ No $\underline{X}$

437,405,079
Number of shares of common stock outstanding at

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## FORM 10-Q

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## NEW YORK COMMUNITY BANCORP, INC.

## CONSOLIDATED STATEMENTS OF CONDITION

## (in thousands, except share data)

|  | $\begin{gathered} \text { September 30, } \\ 2011 \\ \text { (unaudited) } \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |
| :---: | :---: | :---: |
| Assets: |  |  |
| Cash and cash equivalents | \$ 1,596,680 | \$ 1,927,542 |
| Securities: |  |  |
| Available-for-sale ( $\$ 369,846$ and $\$ 500,811$ pledged, respectively) | 499,065 | 652,956 |
| Held to maturity ( $\$ 4,412,426$ and $\$ 3,881,139$ pledged, respectively) (fair value of $\$ 4,794,373$ and $\$ 4,157,322$, respectively) | 4,648,551 | 4,135,935 |
| Total securities | 5,147,616 | 4,788,891 |
| Non-covered loans held for sale | 1,005,266 | 1,207,077 |
| Non-covered loans held for investment, net of deferred loan fees and costs | 25,131,934 | 23,707,494 |
| Less: Allowance for losses on non-covered loans | $(139,379)$ | $(158,942)$ |
| Non-covered loans held for investment, net | 24,992,555 | 23,548,552 |
| Covered loans | 3,873,294 | 4,297,869 |
| Less: Allowance for losses on covered loans | $(20,611)$ | $(11,903)$ |
| Covered loans, net | 3,852,683 | 4,285,966 |
| Total loans, net | 29,850,504 | 29,041,595 |
| Federal Home Loan Bank stock, at cost | 442,590 | 446,014 |
| Premises and equipment, net | 245,497 | 233,694 |
| FDIC loss share receivable | 728,355 | 814,088 |
| Goodwill | 2,436,131 | 2,436,159 |
| Core deposit intangibles, net | 57,116 | 77,734 |
| Mortgage servicing rights | 95,755 | 107,378 |
| Bank-owned life insurance | 762,312 | 742,481 |
| Other real estate owned (includes $\$ 84,113$ and $\$ 62,412$, respectively, covered by loss sharing agreements) | 186,768 | 90,478 |
| Other assets | 419,704 | 484,635 |
| Total assets | \$ 41,969,028 | \$ 41,190,689 |
| Liabilities and Stockholders Equity: |  |  |
| Deposits: |  |  |
| NOW and money market accounts | \$ 8,588,686 | \$ 8,235,825 |
| Savings accounts | 3,898,283 | 3,885,785 |
| Certificates of deposit | 7,528,701 | 7,835,161 |
| Non-interest-bearing accounts | 2,736,977 | 1,852,280 |
| Total deposits | 22,752,647 | 21,809,051 |
| Borrowed funds: |  |  |
| Wholesale borrowings: |  |  |
| Federal Home Loan Bank advances | 8,254,630 | 8,375,659 |

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| Repurchase agreements | 4,125,000 | 4,125,000 |
| :---: | :---: | :---: |
| Total wholesale borrowings | 12,379,630 | 12,500,659 |
| Junior subordinated debentures | 426,890 | 426,992 |
| Other borrowings | 608,557 | 608,465 |
| Total borrowed funds | 13,415,077 | 13,536,116 |
| Other liabilities | 227,733 | 319,302 |
| Total liabilities | 36,395,457 | 35,664,469 |
| Stockholders equity: |  |  |
| Preferred stock at par \$0.01 (5,000,000 shares authorized; none issued) | -- | -- |
| Common stock at par $\$ 0.01$ ( $600,000,000$ shares authorized; $437,426,665$ and $435,646,845$ shares issued, and $437,421,005$ and $435,646,845$ shares outstanding, respectively) | 4,374 | 4,356 |
| Paid-in capital in excess of par | 5,304,469 | 5,285,715 |
| Retained earnings | 316,572 | 281,844 |
| Treasury stock, at cost ( 5,660 shares) | (69) | -- |
| Accumulated other comprehensive loss, net of tax: |  |  |
| Net unrealized (loss) gain on securities available for sale, net of tax | $(2,324)$ | 12,600 |
| Net unrealized loss on the non-credit portion of other-than-temporary impairment ( OTTI ) losses on securities, net of tax | $(13,953)$ | $(20,572)$ |
| Net unrealized loss on pension and post-retirement obligations, net of tax | $(35,498)$ | $(37,723)$ |
| Total accumulated other comprehensive loss, net of tax | $(51,775)$ | $(45,695)$ |
| Total stockholders equity | 5,573,571 | 5,526,220 |
| Total liabilities and stockholders equity | \$ 41,969,028 | \$ 41,190,689 |

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## NEW YORK COMMUNITY BANCORP, INC.

## CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME

(in thousands, except per share data)<br>(unaudited)

|  | For the <br> Three Months Ended September 30, 2011 2010 |  | For theNine Months EndedSeptember 30,$2011 \quad 2010$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Interest Income: |  |  |  |  |
| Mortgage and other loans | \$ 400,114 | \$ 410,178 | \$ 1,224,348 | \$ 1,241,021 |
| Securities and money market investments | 61,777 | 57,252 | 177,474 | 191,974 |
| Total interest income | 461,891 | 467,430 | 1,401,822 | 1,432,995 |
| Interest Expense: |  |  |  |  |
| NOW and money market accounts | 9,095 | 12,542 | 30,647 | 45,386 |
| Savings accounts | 3,696 | 4,824 | 12,029 | 16,369 |
| Certificates of deposit | 25,173 | 33,847 | 77,099 | 108,727 |
| Borrowed funds | 128,960 | 130,029 | 381,884 | 387,540 |
| Total interest expense | 166,924 | 181,242 | 501,659 | 558,022 |
| Net interest income | 294,967 | 286,188 | 900,163 | 874,973 |
| Provision for losses on non-covered loans | 18,000 | 32,000 | 59,000 | 74,000 |
| Provision for losses on covered loans | -- | -- | 8,708 | -- |
| Net interest income after provisions for loan losses | 276,967 | 254,188 | 832,455 | 800,973 |
| Non-Interest Income: |  |  |  |  |
| Total loss on OTTI of securities | -- | $(12,790)$ | $(18,124)$ | $(26,456)$ |
| Less: Non-credit portion of OTTI recorded in other comprehensive income (before taxes) | -- | 11,964 | -- | 24,485 |
| Net loss on OTTI recognized in earnings | -- | (826) | $(18,124)$ | $(1,971)$ |
| Fee income | 11,544 | 13,403 | 35,586 | 41,456 |
| Bank-owned life insurance | 6,890 | 6,792 | 21,343 | 20,968 |
| Mortgage banking income | 24,274 | 76,465 | 55,986 | 143,497 |
| Net gain (loss) on sales of securities | 6,734 | -- | 35,469 | (8) |
| Gain on business disposition | -- | -- | 9,823 | -- |
| FDIC indemnification income | -- | -- | 7,624 | -- |
| Gain on business acquisition | -- | -- | -- | 2,883 |
| Gain on debt repurchase | -- | 2,441 | -- | 2,734 |
| Other | 8,627 | 8,828 | 27,860 | 25,104 |
| Total non-interest income | 58,069 | 107,103 | 175,567 | 234,663 |

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| Non-Interest Expense: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating expenses: |  |  |  |  |  |  |
| Compensation and benefits | 76,898 | 72,874 |  | 222,184 |  | 207,571 |
| Occupancy and equipment | 21,711 | 22,019 |  | 65,421 |  | 65,799 |
| General and administrative | 47,918 | 48,378 |  | 146,139 |  | 132,244 |
| Total operating expenses | 146,527 | 143,271 |  | 433,744 |  | 405,614 |
| Amortization of core deposit intangibles | 6,089 | 7,818 |  | 20,618 |  | 23,593 |
| Total non-interest expense | 152,616 | 151,089 |  | 454,362 |  | 429,207 |
| Income before income taxes | 182,420 | 210,202 |  | 553,660 |  | 606,429 |
| Income tax expense | 62,670 | 74,593 |  | 191,275 |  | 215,244 |
| Net income | \$ 119,750 | \$ 135,609 | \$ | 362,385 | \$ | 391,185 |
| Other comprehensive income, net of tax: |  |  |  |  |  |  |
| Change in net unrealized (loss) gain on securities and non-credit portion of OTTI for the period | $(2,114)$ | 16,413 |  | $(8,305)$ |  | 11,842 |
| Change in pension and post-retirement obligations | 741 | 781 |  | 2,225 |  | 2,450 |
| Total comprehensive income, net of tax | \$ 118,377 | \$ 152,803 | \$ | 356,305 | \$ | 405,477 |
| Basic earnings per share | \$0.27 | \$0.31 |  | \$0.82 |  | \$0.90 |
| Diluted earnings per share | \$0.27 | \$0.31 |  | \$0.82 |  | \$0.90 |

[^0]
# NEW YORK COMMUNITY BANCORP, INC. 

## CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS EQUITY

(in thousands, except share data)
(unaudited)

|  | Nine Months Ended September 30, 2011 |
| :---: | :---: |
| Common Stock (Par Value: \$0.01): |  |
| Balance at beginning of year | \$ 4,356 |
| Shares issued for exercise of stock options ( 168,001 shares) | 2 |
| Shares issued for restricted stock awards ( $1,611,819$ shares) | 16 |
| Balance at end of period | 4,374 |
| Paid-in Capital in Excess of Par: |  |
| Balance at beginning of year | 5,285,715 |
| Shares issued for restricted stock awards, net of forfeitures | (216) |
| Compensation expense related to restricted stock awards | 12,096 |
| Stock options | 4,356 |
| Tax effect of stock plans | 2,518 |
| Balance at end of period | 5,304,469 |
| Retained Earnings: |  |
| Balance at beginning of year | 281,844 |
| Net income | 362,385 |
| Dividends paid on common stock (\$0.75 per share) | $(327,657)$ |
| Balance at end of period | 316,572 |
| Treasury Stock: |  |
| Balance at beginning of year | -- |
| Purchase of common stock ( 153,503 shares) | $(2,769)$ |
| Exercise of stock options ( 135,162 shares) | 2,500 |
| Shares issued for restricted stock awards (12,681 shares) | 200 |
| Balance at end of period | (69) |
| Accumulated Other Comprehensive Loss, net of tax: |  |
| Balance at beginning of year | $(45,695)$ |
| Other comprehensive loss, net of tax: |  |
| Change in net unrealized gain/loss on securities available for sale, net of tax of \$3,502 | $(5,167)$ |
| Change in the non-credit portion of OTTI losses recognized in other comprehensive income, net of tax of \$4,842 | 7,229 |
| Change in pension and post-retirement obligations, net of tax of \$1,509 | 2,225 |

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Reclassification adjustment for net gain on sale of securities and loss on OTTI of securities, net of tax of \$6,978

Total other comprehensive loss, net of tax

Balance at end of period
Total stockholders equity

See accompanying notes to the consolidated financial statements.

# NEW YORK COMMUNITY BANCORP, INC. 

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

(unaudited)

|  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: |
|  | 2011 | 2010 |
| Cash Flows from Operating Activities: |  |  |
| Net income | \$ 362,385 | \$ 391,185 |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: |  |  |
| Provision for loan losses | 67,708 | 74,000 |
| Depreciation and amortization | 17,642 | 14,682 |
| (Accretion) amortization of discounts and premiums, net | (987) | 3,218 |
| Amortization of core deposit intangibles | 20,618 | 23,593 |
| Net (gain) loss on sale of securities | $(35,469)$ | 8 |
| Net gain on sale of loans | $(56,131)$ | $(99,582)$ |
| Gain on business disposition | $(9,823)$ | -- |
| Gain on business acquisition | -- | $(2,883)$ |
| Stock plan-related compensation | 12,096 | 11,884 |
| Loss on OTTI of securities recognized in earnings | 18,124 | 1,971 |
| Changes in assets and liabilities: |  |  |
| Decrease in deferred tax asset, net | 51,799 | 5,649 |
| (Increase) decrease in other assets | $(2,985)$ | 33,522 |
| (Decrease) increase in other liabilities | $(82,526)$ | 80,567 |
| Origination of loans held for sale | $(4,426,713)$ | $(7,021,169)$ |
| Proceeds from sale of loans originated for sale | 4,705,787 | 6,082,211 |
| Net cash provided by (used in) operating activities | 641,525 | $(401,144)$ |
| Cash Flows from Investing Activities: |  |  |
| Proceeds from repayment of securities held to maturity | 1,821,919 | 3,514,161 |
| Proceeds from repayment of securities available for sale | 158,479 | 813,896 |
| Proceeds from sale of securities held to maturity | 284,406 | -- |
| Proceeds from sale of securities available for sale | 740,738 | 660 |
| Purchase of securities held to maturity | $(2,609,676)$ | $(3,292,660)$ |
| Purchase of securities available for sale | $(748,721)$ | -- |
| Net redemption of Federal Home Loan Bank stock | 3,424 | 53,144 |
| Net (increase) decrease in loans | $(1,191,660)$ | 135,168 |
| Purchase of premises and equipment, net | $(29,491)$ | $(9,334)$ |
| Net cash acquired in business transactions | 100,027 | 140,895 |
| Net cash (used in) provided by investing activities | (1,470,555) | 1,355,930 |
| Cash Flows from Financing Activities: |  |  |
| Net increase (decrease) in deposits | 943,596 | $(479,662)$ |
| Net increase in short-term borrowed funds | -- | 300,000 |
| Net decrease in long-term borrowed funds | $(121,039)$ | $(914,012)$ |
| Tax effect of stock plans | 2,518 | 1,533 |
| Cash dividends paid on common stock | $(327,657)$ | $(325,612)$ |
| Treasury stock purchases | $(2,769)$ | $(2,868)$ |


| Net cash received from stock option exercises |  | 3,519 |  | 4,200 |
| :---: | :---: | :---: | :---: | :---: |
| Proceeds from issuance of common stock, net |  | -- |  | 28,935 |
| Net cash provided by (used in) financing activities |  | 498,168 |  | $(1,387,486)$ |
| Net decrease in cash and cash equivalents |  | $(330,862)$ |  | $(432,700)$ |
| Cash and cash equivalents at beginning of period |  | 1,927,542 |  | 2,670,857 |
| Cash and cash equivalents at end of period | \$ | 1,596,680 | \$ | 2,238,157 |
| Supplemental information: |  |  |  |  |
| Cash paid for interest | \$ | 513,189 | \$ | 603,369 |
| Cash paid for income taxes |  | 106,480 |  | 233,878 |
| Non-cash investing and financing activities: |  |  |  |  |
| Transfers to other real estate owned from loans | \$ | 197,114 | \$ | 51,542 |

Note: Excluding the core deposit intangible and FDIC loss share receivable, the fair values of non-cash assets acquired, and of liabilities assumed, in the acquisition of Desert Hills Bank on March 26, 2010 were $\$ 230.5$ million and $\$ 442.5$ million, respectively.
See accompanying notes to the consolidated financial statements.

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## NEW YORK COMMUNITY BANCORP, INC.

## NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

## Note 1. Organization and Basis of Presentation

## Organization

Formerly known as Queens County Bancorp, Inc., New York Community Bancorp, Inc. (on a stand-alone basis, the Parent Company or, collectively with its subsidiaries, the Company ) was organized under Delaware law on July 20, 1993 and is the holding company for New York Community Bank and New York Commercial Bank (hereinafter referred to as the Community Bank and the Commercial Bank, respectively, and collectively as the Banks ). In addition, for the purpose of these Consolidated Financial Statements, the Community Bank and the Commercial Bank refer not only to the respective banks but also to their respective subsidiaries.

The Community Bank is the primary banking subsidiary of the Company. Founded on April 14, 1859 and formerly known as Queens County Savings Bank, the Community Bank converted from a state-chartered mutual savings bank to the capital stock form of ownership on November 23, 1993, on which date the Company completed its initial offering of common stock (par value: $\$ 0.01$ per share) at a price of $\$ 25.00$ per share. The Commercial Bank was established on December 30, 2005.

Reflecting nine stock splits, the Company s initial offering price adjusts to $\$ 0.93$ per share. All share and per share data presented in this report have been adjusted to reflect the impact of the stock splits.

The Company changed its name to New York Community Bancorp, Inc. on November 21, 2000 in anticipation of completing the first of eight business combinations that expanded its footprint well beyond Queens County to encompass all five boroughs of New York City, Long Island, and Westchester County in New York, and seven counties in the northern and central parts of New Jersey. The Company expanded beyond this region to south Florida, northeast Ohio, and central Arizona through its FDIC-assisted acquisition of certain assets and assumption of certain liabilities of AmTrust Bank ( AmTrust ) in December 2009, and extended its Arizona franchise through its FDIC-assisted acquisition of certain assets and assumption of certain liabilities of Desert Hills Bank ( Desert Hills ) in March 2010.

Reflecting this strategy of growth through acquisitions, the Community Bank currently operates 241 branches, four of which operate directly under the Community Bank name. The remaining 237 branches operate through seven divisional banks Queens County Savings Bank, Roslyn Savings Bank, Richmond County Savings Bank, and Roosevelt Savings Bank (in New York), Garden State Community Bank in New Jersey, AmTrust Bank in Florida and Arizona, and Ohio Savings Bank in Ohio.

The Commercial Bank currently operates 34 branches in Manhattan, Queens, Brooklyn, Westchester County, and Long Island (all in New York), including 17 branches that operate under the name Atlantic Bank.

## Basis of Presentation

The following is a description of the significant accounting and reporting policies that the Company and its wholly-owned subsidiaries follow in preparing and presenting their consolidated financial statements, which conform to U.S. generally accepted accounting principles ( GAAP ) and to general practices within the banking industry. The preparation of financial statements in conformity with GAAP requires the Company to make estimates and judgments that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Estimates that are particularly susceptible to change in the near term are used in connection with the determination of the allowance for losses on non-covered loans; the evaluation of goodwill for impairment; the evaluation of other-than-temporary impairment ( OTTI ) on securities; and the evaluation of the need for a valuation allowance on the Company s deferred tax assets. The current economic environment has increased the degree of uncertainty inherent in these material estimates.

The unaudited consolidated financial statements include the accounts of the Company and other entities in which the Company has a controlling financial interest. All inter-company accounts and transactions are eliminated in consolidation. These unaudited consolidated financial statements should be read in conjunction with the audited

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consolidated financial statements and notes thereto included in the Company s 2010 Annual Report on Form 10-K. The Company currently has unconsolidated subsidiaries in the form of nine wholly-owned statutory business trusts, which were formed to issue guaranteed capital debentures ( capital securities ). Please see Note 6, Borrowed Funds, for additional information regarding these trusts.

When necessary, certain reclassifications have been made to prior-year amounts to conform to the current-year presentation.

## Note 2. Computation of Earnings per Share

Basic earnings per share ( EPS ) is computed by dividing net income by the weighted-average number of common shares outstanding during the period. Weighted-average common shares are adjusted to exclude unallocated Employee Stock Ownership Plan ( ESOP ) shares. Diluted EPS is computed using the same method as basic EPS, however, the computation reflects the potential dilution that would occur if outstanding in-the-money stock options were exercised and converted into common stock.

Unvested stock-based compensation awards containing non-forfeitable rights to dividends are considered participating securities and therefore are included in the two-class method for calculating EPS. Under the two-class method, all earnings (distributed and undistributed) are allocated to common shares and participating securities based on their respective rights to receive dividends. The Company grants restricted stock to certain employees under its stock-based compensation plans. Recipients receive cash dividends during the vesting periods of these awards (i.e., including on the unvested portion of such awards). Since these dividends are non-forfeitable, the unvested awards are considered participating securities and have earnings allocated to them.

The following table presents the Company s computation of basic and diluted EPS for the periods indicated:

|  | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| (in thousands, except share and per share data) | 2011 | 2010 | 2011 | 2010 |
| Net income | \$119,750 | \$135,609 | \$362,385 | \$391,185 |
| Less: Dividends paid on and earnings allocated to participating securities | (914) | (776) | $(2,732)$ | $(2,239)$ |
| Earnings applicable to common stock | \$118,836 | \$134,833 | \$359,653 | \$388,946 |
| Weighted average common shares outstanding | 436,243,926 | 434,375,863 | 435,980,390 | 433,519,634 |
| Basic earnings per common share | \$0.27 | \$0.31 | \$0.82 | \$0.90 |
| Earnings applicable to common stock | \$118,836 | \$134,833 | \$359,653 | \$388,946 |


| Weighted average common shares outstanding | $436,243,926$ | $434,375,863$ | $435,980,390$ | $433,519,634$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Potential dilutive common shares ${ }^{(1)}$ | 33,640 | 468,009 | 371,359 | 370,032 |
|  |  |  |  |  |
| Total shares for diluted earnings per share computation | $436,277,566$ | $434,843,872$ | $436,351,749$ | $433,889,666$ |

Diluted earnings per common share and common share equivalents
\$0.27
\$0.31
\$0.82
$\$ 0.90$
(1) Options to purchase $8,918,493$ and $3,122,124$ shares, respectively, of the Company s common stock that were outstanding in the three and nine months ended September 30, 2011, at respective weighted average exercise prices of $\$ 15.64$ and $\$ 17.32$, were excluded from the

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respective computations of diluted EPS because their inclusion would have had an antidilutive effect. Options to purchase $2,818,863$ and $2,824,373$ shares, respectively, of the Company s common stock that were outstanding in the three and nine months ended September 30, 2010, at a weighted average exercise price of $\$ 19.18$, were excluded from the respective computations of diluted EPS because their inclusion would have had an antidilutive effect.

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## Note 3. Securities

The following table summarizes the Company s portfolio of securities available for sale at September 30, 2011:

| (in thousands) | September 30, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Gross <br> Unrealized <br> Gain |  | Gross <br> Unrealized <br> Loss |  | Fair Value |
|  |  |  |  |  |  |  |
| Mortgage-Related Securities: |  |  |  |  |  |  |
| GSE ${ }^{(1)}$ certificates | \$ 84,820 | \$ | 3,880 | \$ | 1 | \$ 88,699 |
| GSE CMOs ${ }^{(2)}$ | 15,929 |  | 845 |  | -- | 16,774 |
| Private label CMOs | 26,988 |  | -- |  | 1,063 | 25,925 |
| Total mortgage-related securities | \$ 127,737 | \$ | 4,725 | \$ | 1,064 | \$ 131,398 |
| Other Securities: |  |  |  |  |  |  |
| GSE debentures | \$ 295,754 | \$ | 2,042 | \$ | 82 | \$ 297,714 |
| State, county, and municipal | 1,310 |  | 64 |  | -- | 1,374 |
| Capital trust notes | 36,754 |  | 141 |  | 6,270 | 30,625 |
| Preferred stock | -- |  | 285 |  | -- | 285 |
| Common stock | 42,154 |  | 1,683 |  | 6,168 | 37,669 |
| Total other securities | \$ 375,972 | \$ | 4,215 | \$ | 12,520 | \$ 367,667 |
| Total securities available for sale ${ }^{(3)}$ | \$ 503,709 | \$ | 8,940 | \$ | 13,584 | \$ 499,065 |

(1) Government-sponsored enterprises
(2) Collateralized mortgage obligations
(3) The non-credit portion of OTTI was $\$ 570,000$ (before taxes).

As of September 30, 2011, the fair value of marketable equity securities included common stock of $\$ 37.7$ million and Freddie Mac preferred stock of $\$ 285,000$. Common stock primarily consisted of an investment in a large cap equity fund and certain other funds that are Community Reinvestment Act ( CRA ) eligible. The Freddie Mac preferred stock was recognized by the Company as other-than-temporarily impaired in the fourth quarter of 2008.

The following table summarizes the Company s portfolio of securities available for sale at December 31, 2010:

| (in thousands) | December 31, 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Gross <br> Unrealized <br> Gain |  | GrossUnrealizedLoss |  | Fair Value |
|  |  |  |  |  |  |  |
| Mortgage-Related Securities: |  |  |  |  |  |  |
| GSE certificates | \$ 203,480 | \$ | 8,067 | \$ | 32 | \$ 211,515 |
| GSE CMOs | 213,839 |  | 8,464 |  | -- | 222,303 |
| Private label CMOs | 51,657 |  | 110 |  | 405 | 51,362 |
| Total mortgage-related securities | \$ 468,976 | \$ | 16,641 | \$ | 437 | \$ 485,180 |

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| Other Securities: |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| U.S. Treasury obligations | 57,859 | $\$$ | 694 | $\$$ | -- |
| GSE debentures | 620 | -- | 58,553 |  |  |
| Corporate bonds | 4,814 | - | 620 |  |  |
| State, county, and municipal | 1,304 | 41 | 564 | 4,250 |  |
| Capital trust notes | 38,843 | 8,550 | 11 | 1,334 |  |
| Preferred stock | 30,574 | 2,129 | 11,964 | 42,004 |  |
| Common stock | 42,044 | 3,786 | 5,554 | 40,739 |  |
| Total other securities | $\$ 176,058$ | $\$ 15,200$ | $\$$ | 23,482 | $\$ 167,776$ |
|  |  |  |  |  |  |
| Total securities available for sale ${ }^{(1)}$ | $\$ 645,034$ | $\$ 31,841$ | $\$$ | 23,919 | $\$ 652,956$ |

(1) The non-credit portion of OTTI was $\$ 12.5$ million (before taxes).

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The following tables summarize the Company s portfolio of securities held to maturity at September 30, 2011 and December 31, 2010:

| (in thousands) | September 30, 2011 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Carrying <br> Amount | Gross <br> Unrealized |  | Gross <br> Unrealized |  | Fair Value |
|  |  |  |  | Gain |  | Loss |  |
| Mortgage-Related Securities: |  |  |  |  |  |  |  |
| GSE certificates | \$ 670,899 | \$ 670,899 | \$ | 41,498 | \$ | -- | \$ 712,397 |
| GSE CMOs | 2,460,494 | 2,460,494 |  | 99,459 |  | -- | 2,559,953 |
| Other mortgage-related securities | 3,953 | 3,953 |  | -- |  | -- | 3,953 |
| Total mortgage-related securities | \$ 3,135,346 | \$ 3,135,346 | \$ | 140,957 | \$ | -- | \$ 3,276,303 |
| Other Securities: |  |  |  |  |  |  |  |
| GSE debentures | \$ 1,298,132 | \$ 1,298,132 | \$ | 16,674 | \$ | -- | \$ 1,314,806 |
| Corporate bonds | 83,516 | 83,516 |  | 6,757 |  | 49 | 90,224 |
| Capital trust notes | 153,331 | 131,557 |  | 7,096 |  | 25,613 | 113,040 |
| Total other securities | \$ 1,534,979 | \$ 1,513,205 | \$ | 30,527 | \$ | 25,662 | \$ 1,518,070 |
| Total securities held to maturity ${ }^{(1)}$ | \$ 4,670,325 | \$ 4,648,551 | \$ | 171,484 |  | 25,662 | \$ 4,794,373 |

(1) Held-to-maturity securities are reported at a carrying amount equal to amortized cost less the non-credit portion of OTTI recorded in accumulated other comprehensive loss, net of tax (AOCL ). The non-credit portion of OTTI was $\$ 21.8$ million (before taxes).

(1) The non-credit portion of OTTI was $\$ 21.9$ million (before taxes).

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The Company had $\$ 442.6$ million and $\$ 446.0$ million of Federal Home Loan Bank ( FHLB ) stock, at cost, at September 30, 2011 and December 31, 2010, respectively. The Company is required to maintain this investment in order to have access to funding resources provided by the FHLB.

The following table summarizes the gross proceeds, gross realized gains, and gross realized losses from the sale of available-for-sale securities during the nine months ended September 30, 2011 and 2010:

|  | For the Nine Months <br> Ended September 30, <br> (in thousands) |  |
| :--- | :---: | ---: |
| Gross proceeds | $\$ 740,738$ | $\mathbf{2 0 1 1}$ |
| Gross realized gains | 26,977 | -- |
| Gross realized losses | 11 | -8 |

In addition, during the nine months ended September 30, 2011, the Company sold held-to-maturity securities with gross proceeds totaling $\$ 284.4$ million and gross realized gains of $\$ 8.5$ million. These sales occurred because the Company had either collected a substantial portion (at least $85 \%$ ) of the initial principal balance or because there was evidence of significant deterioration in the issuer s creditworthiness.

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Included in the capital trust note portfolio at September 30, 2011 were three pooled trust preferred securities. The following table details the pooled trust preferred securities that had at least one credit rating below investment grade as of September 30, 2011:
$\left.\begin{array}{lccc} & \begin{array}{c}\text { INCAPS } \\ \text { Funding I }\end{array} & \begin{array}{c}\text { Alesco Preferred } \\ \text { Funding } \\ \text { VII Ltd. } \\ \text { Class C-1 Notes }\end{array} & \begin{array}{c}\text { Preferred Term } \\ \text { Securities II } \\ \text { Mezzanine Notes }\end{array} \\ \text { (dollars in thousands) } & \$ 14,964\end{array}\right)$

As of September 30, 2011, after taking into account the Company s best estimates of future deferrals, defaults, and recoveries, two of its pooled trust preferred securities had no excess subordination in the classes it owns and one had excess subordination of $11 \%$. Excess subordination is calculated after taking into account the deferrals, defaults, and recoveries noted in the table above, and indicates whether there is sufficient additional collateral to cover the outstanding principal balance of the class owned, after taking into account these projected deferrals, defaults, and recoveries.

The following table presents a roll-forward, from December 31, 2010 through September 30, 2011, of the credit loss component of OTTI on debt securities for which a non-credit component of OTTI was recognized in AOCL. The beginning balance represents the credit loss component for debt securities for which OTTI occurred prior to January 1, 2011. For credit-impaired debt securities, OTTI recognized in earnings after that date is presented as an addition in two components, based upon whether the current period is the first time a debt security was credit-impaired (initial credit impairment) or is not the first time a debt security was credit-impaired (subsequent credit impairment).

| (in thousands) | For the Nine Months Ended <br> September 30, 2011 |
| :--- | ---: |
| Beginning credit loss amount as of December 31, 2010 | $\$ 201,854$ |
| Add: Initial other-than-temporary credit losses | -- |
| Subsequent other-than-temporary credit losses | 6,160 |
| Amount previously recognized in AOCL | 11,964 |
| Less: Realized losses for securities sold | -- |
| Securities intended or required to be sold | -- |
| Increases in expected cash flows on debt securities | -- |

Ending credit loss amount as of September 30, 2011
\$219,978

OTTI losses on securities (consisting entirely of preferred stock) totaled $\$ 18.1$ million in the nine months ended September 30, 2011. As this entire amount was related to credit, it was recognized in earnings. OTTI was determined based on the Company sexpectation that it would no longer receive any cash flows from the impaired security.

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The following table summarizes the carrying amount and estimated fair value of held-to-maturity debt securities, and the amortized cost and estimated fair value of available-for-sale debt securities, at September 30, 2011 by contractual maturity. Mortgage-related securities held to maturity and available for sale, all of which have prepayment provisions, are distributed to a maturity category based on the ends of the estimated average lives of such securities. Principal and amortization prepayments are not shown in maturity categories as they occur, but are considered in the determination of estimated average life.

Carrying Amount at September 30, 2011

| (dollars in thousands) | Mortgage- <br> Related Securities | Average Yield | U.S. Treasury and GSE Obligations | Average Yield | State and | ounty, nicipal | Average <br> Yield ${ }^{(1)}$ | Other Debt <br> Securities ${ }^{(2)}$ | Average Yield | Fair Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Held-to-Maturity Securities: |  |  |  |  |  |  |  |  |  |  |
| Due within one year | \$ | --\% | \$ | --\% | \$ | -- | --\% | \$ 8,750 | 7.79\% | \$ 8,761 |
| Due from one to five years | -- | -- | -- | -- |  | -- | -- | 23,986 | 5.80 | 24,798 |
| Due from five to ten years | 868,209 | 3.76 | 1,298,132 | 3.92 |  | -- | -- | 20,023 | 5.98 | 2,256,407 |
| Due after ten years | 2,267,137 | 3.74 | -- | -- |  | -- | -- | 162,314 | 7.17 | 2,504,407 |
| Total debt securities held to maturity | \$ 3,135,346 | 3.75\% | \$ 1,298,132 | 3.92\% | \$ | -- | --\% | \$ 215,073 | 6.94\% | \$ 4,794,373 |


| Available-for-Sale Securities: ${ }^{(3)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Due within one year | \$ | -- | --\% | \$ | -- | --\% | \$ | 125 | 5.39\% | \$ | -- | --\% | \$ | 126 |
| Due from one to five years |  | 2,531 | 6.91 |  | -- | -- |  | 489 | 6.01 |  | -- | -- |  | 3,084 |
| Due from five to ten years |  | 64,734 | 4.11 |  | 295,160 | 3.77 |  | 696 | 6.52 |  | -- | -- |  | 365,628 |
| Due after ten years |  | 60,472 | 4.74 |  | 594 | 2.75 |  | -- | -- |  | 36,754 | 4.62 |  | 92,273 |
| Total debt securities available for sale | \$ | 127,737 | 4.46\% | \$ | 295,754 | 3.76\% |  | ,310 | 6.23\% | \$ | 36,754 | 4.62\% | \$ | 461,111 |

(1) Not presented on a tax-equivalent basis.
(2) Includes corporate bonds and capital trust notes. Included in capital trust notes are $\$ 15.5$ million and $\$ 629,000$ of pooled trust preferred securities available for sale and held to maturity, respectively, all of which are due after ten years. The remaining capital trust notes consist of single-issue trust preferred securities.
(3) As equity securities have no contractual maturity, they have been excluded from this table.

The Company had no commitments to purchase securities at September 30, 2011.

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The following tables present held-to-maturity and available-for-sale securities having a continuous unrealized loss position for less than twelve months and for twelve months or longer as of September 30, 2011:

| At September 30, 2011 (in thousands) | Less than Twelve Months |  |  |  | Twelve Months or Longer |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | r Value |  | ed Loss | Fair Value |  | alized Loss | Fair Value |  | alized Loss |
| Temporarily Impaired Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |
| Debt Securities: |  |  |  |  |  |  |  |  |  |  |
| GSE debentures | \$ | -- | \$ | -- | \$ | \$ | -- | \$ -- | \$ | -- |
| GSE certificates |  | -- |  | -- | -- |  | -- | -- |  | -- |
| GSE CMOs |  | -- |  | -- | -- |  | -- | -- |  | -- |
| Corporate bonds |  | 4,951 |  | 49 | -- |  | -- | 4,951 |  | 49 |
| Capital trust notes |  | 920 |  | 93 | 62,867 |  | 25,520 | 63,787 |  | 25,613 |
| Total temporarily impaired held-to-maturity debt securities |  | 5,871 | \$ | 142 | \$ 62,867 | \$ | 25,520 | \$ 68,738 | \$ | 25,662 |

## Temporarily Impaired Available-for-Sale

## Securities:

| Debt Securities: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GSE certificates | \$ -- | \$ | -- | \$ | 14 | \$ | 1 | \$ 14 | \$ | 1 |
| Private label CMOs | 25,925 |  | 1,063 |  | -- |  | -- | 25,925 |  | 1,063 |
| GSE debentures | 16,918 |  | 82 |  | -- |  | -- | 16,918 |  | 82 |
| State, county, and municipal | --- |  | -- |  | -- |  | -- | -- |  | -- |
| Capital trust notes | 13,633 |  | 1,883 |  | 9,751 |  | 4,387 | 23,384 |  | 6,270 |
| Total temporarily impaired available-for-sale debt securities | \$ 56,476 | \$ | 3,028 |  | 9,765 | \$ | 4,388 | \$ 66,241 | \$ | 7,416 |
| Equity securities | 40 |  | -- |  | 23,998 |  | 6,168 | 24,038 |  | 6,168 |
| Total temporarily impaired available-for-sale securities | \$ 56,516 | \$ | 3,028 |  | 33,763 | \$ | 10,556 | \$ 90,279 | \$ | 13,584 |

The twelve months or longer unrealized losses of $\$ 6.2$ million at September 30, 2011 relate to available-for-sale equity securities that primarily consisted of a large cap equity fund at that date. The twelve months or longer unrealized loss on this large cap equity fund was $\$ 5.4$ million.

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The following tables present held-to-maturity and available-for-sale securities having a continuous unrealized loss position for less than twelve months and for twelve months or longer as of December 31, 2010:

| At December 31, 2010 | Less than Twelve Months |  |  | Twelve Months or Longer |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Fair Value | Unre | lized Loss | Fair Value |  | lized Loss |  | air Value | nre | lized Loss |
| Temporarily Impaired Held-to-Maturity |  |  |  |  |  |  |  |  |  |  |
| Debt Securities: |  |  |  |  |  |  |  |  |  |  |
| GSE debentures | \$ 569,361 | \$ | 10,592 | \$ -- | \$ | -- | \$ | 569,361 | \$ | 10,592 |
| GSE certificates | 54,623 |  | 1,094 | -- |  | -- |  | 54,623 |  | 1,094 |
| GSE CMOs | 1,251,850 |  | 28,345 | -- |  | -- |  | 1,251,850 |  | 28,345 |
| Corporate bonds | 4,987 |  | 13 | -- |  | -- |  | 4,987 |  | 13 |
| Capital trust notes | -- |  | -- | 66,698 |  | 22,708 |  | 66,698 |  | 22,708 |
| Total temporarily impaired held-to-maturity debt securities | \$ 1,880,821 | \$ | 40,044 | \$ 66,698 | \$ | 22,708 |  | 1,947,519 | \$ | 62,752 |


| Temporarily Impaired Available-for-Sale Securities: |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Debt Securities: |  |  |  |  |  |  |  |  |  |  |  |
| GSE certificates | \$ | 12,809 | \$ | 28 | \$ 779 | \$ | 4 | \$ | 13,588 | \$ | 32 |
| Private label CMOs |  | -- |  | -- | 35,511 |  | 405 |  | 35,511 |  | 405 |
| Corporate bonds |  | -- |  | -- | 4,250 |  | 564 |  | 4,250 |  | 564 |
| State, county, and municipal |  | 399 |  | 11 | -- |  | -- |  | 399 |  | 11 |
| Capital trust notes |  | 1,988 |  | 102 | 8,848 |  | 5,287 |  | 10,836 |  | 5,389 |
| Total temporarily impaired available-for-sale debt securities | \$ | 15,196 | \$ | 141 | \$ 49,388 | \$ | 6,260 | \$ | 64,584 | \$ | 6,401 |
| Equity securities |  | 79 |  | 11 | 25,339 |  | 17,507 |  | 25,418 |  | 17,518 |
| Total temporarily impaired available-for-sale securities | \$ | 15,275 | \$ | 152 | \$ 74,727 | \$ | 23,767 | \$ | 90,002 | \$ | 23,919 |

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An OTTI loss on impaired securities must be fully recognized in earnings if an investor has the intent to sell the debt security or if it is more likely than not that the investor will be required to sell the debt security before recovery of its amortized cost. However, even if an investor does not expect to sell a debt security, it must evaluate the expected cash flows to be received and determine if a credit loss has occurred. In the event that a credit loss occurs, only the amount of impairment associated with the credit loss is recognized in earnings. Amounts relating to factors other than credit losses are recorded in AOCL. Financial Accounting Standards Board ( FASB ) guidance also requires additional disclosures regarding the calculation of credit losses, as well as factors considered by the investor in reaching a conclusion that an investment is not other-than-temporarily impaired.

Available-for-sale securities in unrealized loss positions are analyzed as part of the Company s ongoing assessment of OTTI. When the Company intends to sell such available-for-sale securities, the Company recognizes an impairment loss equal to the full difference between the amortized cost basis and the fair value of those securities. When the Company does not intend to sell available-for-sale equity or debt securities in an unrealized loss position, potential OTTI is considered based on a variety of factors, including the length of time and extent to which the fair value has been less than the cost; adverse conditions specifically related to the industry, the geographic area, or financial condition of the issuer, or the underlying collateral of a security; the payment structure of the security; changes to the rating of the security by a rating agency; the volatility of the fair value changes; and changes in fair value of the security after the balance sheet date. For debt securities, the Company estimates cash flows over the remaining life of the underlying collateral to assess whether credit losses exist and, where applicable, to determine if any adverse changes in cash flows have occurred. The Company s cash flow estimates take into account expectations of relevant market and economic data as of the end of the reporting period. As of September 30, 2011, the Company did not intend to sell the securities with an unrealized loss position in AOCL, and it was more likely than not that the Company would not be required to sell these securities before recovery of their amortized cost basis. The Company believes that the securities with an unrealized loss position in AOCL were not other-thantemporarily impaired as of September 30, 2011.

Other factors considered in determining whether a loss is temporary include the length of time and the extent to which fair value has been below cost; the severity of the impairment; the cause of the impairment; the financial condition and near-term prospects of the issuer; activity in the market of the issuer that may indicate adverse credit conditions; and the forecasted recovery period using current estimates of volatility in market interest rates (including liquidity and risk premiums).

Management sassertion regarding its intent not to sell, or that it is not more likely than not that the Company will be required to sell the security before its anticipated recovery, is based on a number of factors, including a quantitative estimate of the expected recovery period (which may extend to maturity) and management s intended strategy with respect to the identified security or portfolio. If management does have the intent to sell, or believes it is more likely than not that the Company will be required to sell the security before its anticipated recovery, the unrealized loss is charged directly to earnings in the Consolidated Statement of Income and Comprehensive Income.

The unrealized losses on the Company s GSE debentures and GSE CMOs at September 30, 2011 were primarily caused by movements in market interest rates and spread volatility, rather than credit risk. The Company purchased these investments either at par or at a discount relative to their face amount, and the contractual cash flows of these investments are guaranteed by the GSEs. Accordingly, it is expected that these securities will not be settled at a price that is less than the amortized cost of the Company s investment. Because the Company does not have the intent to sell the investments and it is not more likely than not that the Company will be required to sell the investments before anticipated recovery of fair value, which may be at maturity, the Company did not consider these investments to be other-than-temporarily impaired at September 30, 2011.

The Company reviews quarterly financial information related to its investments in capital trust notes as well as other information that is released by each financial institution to determine the continued creditworthiness of the issuer of the securities. The contractual terms of these investments do not permit settling the securities at prices that are less than the amortized costs of the investments; therefore, the Company expects that these investments will not be settled at prices that are less than their amortized costs. The Company continues to monitor these investments and currently estimates that the present value of expected cash flows is not less than the amortized cost of the securities. Because the Company does not have the intent to sell the investments and it is not more likely than not

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that the Company will be required to sell them before the anticipated recovery of fair value, which may be at maturity, it did not consider these investments to be other-than-temporarily impaired at September 30, 2011. It is possible that these securities will perform worse than is currently expected, which could lead to adverse changes in cash flows from these securities and potential OTTI losses in the future. Events that may occur in the future at the financial institutions that issued these securities could trigger material unrecoverable declines in fair values for the Company s investments and therefore could result in future potential OTTI losses. Such events include, but are not limited to, government intervention, deteriorating asset quality and credit metrics, significantly higher levels of default and loan loss provisions, losses in value on the underlying collateral, deteriorating credit enhancement, net operating losses, and further illiquidity in the financial markets.

The unrealized losses on the Company s private label CMOs were insignificant at September 30, 2011. Current characteristics of each security owned, such as delinquency and foreclosure levels, credit enhancement, and projected losses and coverage, are reviewed periodically by management. Accordingly, it is expected that the securities will not be settled at a price less than the amortized cost of the Company s investment. Because the Company does not have the intent to sell the investments and it is not more likely than not that the Company will be required to sell the investments before anticipated recovery of fair value, which may be at maturity, the Company did not consider these investments to be other-than-temporarily impaired at September 30, 2011. It is possible that the underlying loan collateral of these securities will perform worse than is currently expected, which could lead to adverse changes in cash flows from these securities and potential OTTI losses in the future. Events that could trigger material unrecoverable declines in fair values, and therefore potential OTTI losses for these securities in the future, include, but are not limited to, deterioration of credit metrics, significantly higher levels of default, loss in value on the underlying collateral, deteriorating credit enhancement, and further illiquidity in the financial markets.

At September 30, 2011, the Company s equity securities portfolio consisted of perpetual preferred and common stock, and mutual funds. The Company considers a decline in fair value of available-for-sale equity securities to be other than temporary if the Company does not expect to recover the entire amortized cost basis of the security. In analyzing its investments in perpetual preferred stock for OTTI, the Company uses an impairment model that is applied to debt securities, consistent with guidance provided by the SEC, provided that there has been no evidence of deterioration in the creditworthiness of the issuer. The unrealized losses on the Company s equity securities were primarily caused by market volatility. In addition, perpetual preferred stock was impacted by widening interest rate spreads across market sectors related to the continued illiquidity and uncertainty in the marketplace. The Company evaluated the near-term prospects of a recovery of fair value for each security in the portfolio, together with the severity and duration of impairment to date. Based on this evaluation, and the Company s ability and intent to hold these investments for a reasonable period of time sufficient to realize a near-term forecasted recovery of fair value, the Company did not consider these investments to be other-than-temporarily impaired at September 30, 2011. Nonetheless, it is possible that these equity securities will perform worse than is currently expected, which could lead to adverse changes in their fair values or the failure of the securities to fully recover in value as presently forecasted by management, causing the Company to record potential OTTI losses in future periods. Events that could trigger material declines in the fair values of these securities include, but are not limited to, deterioration in the equity markets; a decline in the quality of the loan portfolios of the issuers in which the Company has invested; and the recording of higher loan loss provisions and net operating losses by such issuers.

The investment securities designated as having a continuous loss position for twelve months or more at September 30, 2011 consisted of 11 capital trust notes, five equity securities, and one mortgage-backed security. At December 31, 2010, the investment securities designated as having a continuous loss position for twelve months or more consisted of two mortgage-related securities, one corporate debt obligation, eleven capital trust notes, and seven equity securities. At September 30, 2011 and December 31, 2010, the combined market value of these securities represented unrealized losses of $\$ 36.0$ million and $\$ 46.5$ million, respectively. At September 30, 2011, the fair value of securities having a continuous loss position for twelve months or more was $27.3 \%$ below their collective amortized cost of $\$ 132.1$ million. At December 31, 2010, the fair value of such securities was $24.0 \%$ below their collective amortized cost of $\$ 193.5$ million.

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## Note 4. Loans

The following table sets forth the composition of the loan portfolio at September 30, 2011 and December 31, 2010:
$\left.\begin{array}{lccccc} & \text { September 30, 2011 } \\ \text { Percent of } \\ \text { Non-Covered }\end{array}\right)$

## Non-Covered Loans

## Non-Covered Loans Held for Investment

The majority of the loans the Company originates for investment are multi-family loans, most of which are collateralized by non-luxury apartment buildings in New York City that feature below-market rents.

The Company also originates the following types of loans for investment: commercial real estate (CRE ) loans, primarily in New York City, Long Island, and New Jersey; and, to a lesser extent, acquisition, development, and construction ( ADC ) loans and commercial and industrial ( C\&I ) loans. ADC loans are primarily originated for multi-family and residential tract projects in New York City and Long Island, while C\&I loans are made to small and mid-size businesses in New York City, Long Island, New Jersey, and Arizona on both a secured and unsecured basis, for working capital, business expansion, and the purchase of machinery and equipment.

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Payments on multi-family and CRE loans generally depend on the income produced by the underlying properties which, in turn, depends on their successful operation and management. The ability of the Company s borrowers to repay these loans may be impacted by adverse conditions in the local real estate market and the local economy. While the Company generally requires that such loans be qualified on the basis of the collateral property s current cash flows, appraised value, and debt service coverage ratio, among other factors, there can be no assurance that its underwriting policies will protect the Company from credit-related losses or delinquencies.

ADC loans typically involve a higher degree of credit risk than financing on improved, owner-occupied real estate. The risk of loss on an ADC loan is largely dependent upon the accuracy of the initial appraisal of the property s value upon completion of construction or development; the estimated cost of construction, including interest; and the estimated time to complete and/or sell or lease such property. The Company seeks to minimize these risks by maintaining consistent lending policies and rigorous underwriting standards. However, if the estimate of value proves to be inaccurate, the cost of completion is greater than expected, the length of time to complete and/or sell or lease the collateral property is greater than anticipated, or if there is a downturn in the local economy or real estate market, the property could have a value upon completion that is insufficient to assure full repayment

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of the loan. This could have a material adverse effect on the quality of the ADC loan portfolio, and could result in significant losses or delinquencies.

The Company seeks to minimize the risks involved in C\&I lending by underwriting such loans on the basis of the cash flows produced by the business; by requiring that such loans be collateralized by various business assets, including inventory, equipment, and accounts receivable, among others; and by requiring personal guarantees. However, the capacity of a borrower to repay a C\&I loan is substantially dependent on the degree to which his or her business is successful. In addition, the collateral underlying such loans may depreciate over time, may not be conducive to appraisal, or may fluctuate in value, based upon the results of operations of the business.

The Company sold $\$ 92.1$ million of C\&I loans in the second quarter of 2011, in connection with the disposition of the assets and liabilities of the Company s insurance premium financing subsidiary, Standard Funding Corp. The Company recognized a gain of $\$ 9.8$ million ( $\$ 5.9$ million after-tax) as a result of this business disposition during the three months ended June 30, 2011.

The markets served by the Company have been impacted by widespread economic weakness and high unemployment, which have contributed to it recording a higher level of charge-offs and non-performing assets than was the norm before the economy declined. The ability of the Company s borrowers to repay their loans, and the value of the collateral securing such loans, could be further adversely impacted by continued or more significant economic weakness in its local markets as a result of increased unemployment, further declining real estate values, or increased residential and office vacancies. This not only could result in the Company experiencing a further increase in charge-offs and/or non-performing assets, but also could necessitate an increase in the provision for losses on covered loans. These events, if they were to occur, would have an adverse impact on the Company s results of operations and its capital.

## One-to-Four Family Loans Originated for Sale

The Community Bank s mortgage banking subsidiary, NYCB Mortgage Company, LLC, is one of the largest aggregators of one-to-four family loans for sale to GSEs in the United States. Community banks, credit unions, mortgage companies, and mortgage brokers use the subsidiary s proprietary web-accessible mortgage banking platform to originate one-to-four family loans in all 50 states.

Prior to December 2010, the Company originated one-to-four family loans in its branches and on its web site on a pass-through, or conduit, basis, and would sell the loans to the third-party conduit shortly after they closed. Since December 2010, the Company has been originating one-to-four family loans in its branches and on its web site through several selected clients of its mortgage banking operation, rather than through the single third-party conduit with which it previously worked. The one-to-four family loans produced for its customers are aggregated with loans produced by its mortgage banking clients throughout the nation, and sold.

The Company also services mortgage loans for various third parties. At September 30, 2011, the unpaid principal balance of serviced loans amounted to $\$ 12.2$ billion as compared to $\$ 9.5$ billion at December 31, 2010.

## Asset Quality

The following table presents information regarding the quality of the Company s non-covered loans at September 30, 2011:

| (in thousands) | $\begin{aligned} & \text { 30-89 Days } \\ & \text { Past Due } \end{aligned}$ | 90 Days or More |  |  | Total | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Delinquent and Still Total |  |  |  |  |
|  |  | NonAccrual | Accruing Interest | Delinquent Loans | Current Loans | Loans Receivable |
| Multi-family | \$20,866 | \$259,578 | \$-- | \$280,444 | \$16,989,258 | \$17,269,702 |
| Commercial real estate | 7,112 | 75,556 | -- | 82,668 | 6,490,695 | 6,573,363 |
| Acquisition, development, and construction | 2,999 | 51,468 | -- | 54,467 | 427,473 | 481,940 |
| One-to-four family | 2,513 | 14,249 | -- | 16,762 | 121,923 | 138,685 |
| Commercial and industrial | 3,695 | 13,940 | -- | 17,635 | 581,190 | 598,825 |
| Other | 642 | 2,043 | -- | 2,685 | 67,817 | 70,502 |
| Total | \$37,827 | \$416,834 | \$-- | \$454,661 | \$24,678,356 | \$25,133,017 |

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The following table presents information regarding the quality of the Company s non-covered loans at December 31, 2010:
90 Days or
More

The following table summarizes the Company s non-covered loan portfolio by credit quality indicator at September 30, 2011:

| (in thousands) | Multi-Family | Commercial Real Estate | Acquisition, Development, and <br> Construction | One-to-Four Family | Total <br> Mortgage <br> Segment | Commercial <br> and Industrial | Other | Total Other Loan Segment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit Quality Indicator: |  |  |  |  |  |  |  |  |
| Pass | \$16,861,947 | \$6,410,547 | \$422,667 | \$128,250 | \$23,823,411 | \$560,131 | \$68,459 | \$628,590 |
| Special mention | 56,016 | 66,111 | 6,560 | -- | 128,687 | 16,413 | -- | 16,413 |
| Substandard | 351,739 | 96,705 | 52,713 | 10,435 | 511,592 | 21,899 | 2,043 | 23,942 |
| Doubtful | -- | -- | -- | -- | -- | 382 | -- | 382 |
| Loss | -- | -- | -- | -- | -- | -- | -- | -- |
| Total | \$17,269,702 | \$6,573,363 | \$481,940 | \$138,685 | \$24,463,690 | \$598,825 | \$70,502 | \$669,327 |

The following table summarizes the Company s non-covered loan portfolio by credit quality indicator at December 31, 2010:

| (in thousands) | Multi-Family | Commercial Real Estate | Acquisition, Development, and Construction | One-to-Four Family | Total <br> Mortgage Segment | Commercial and Industrial | Other | Total Other <br> Loan Segment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit Quality |  |  |  |  |  |  |  |  |
| Pass | \$16,097,834 | \$5,239,936 | \$454,570 | \$158,240 | \$21,950,580 | \$594,373 | \$83,887 | \$678,260 |
| Special mention | 172,713 | 22,650 | 6,650 | -- | 202,013 | 21,224 | -- | 21,224 |
| Substandard | 535,366 | 176,797 | 108,317 | 12,152 | 832,632 | 23,564 | 1,672 | 25,236 |
| Doubtful | 2,000 | 228 | -- | -- | 2,228 | 2,502 | -- | 2,502 |
| Total | \$16,807,913 | \$5,439,611 | \$569,537 | \$170,392 | \$22,987,453 | \$641,663 | \$85,559 | \$727,222 |

The preceding classifications follow regulatory guidelines and can be generally described as follows: pass loans are of satisfactory quality; special mention loans have a potential weakness or risk that may result in the deterioration of future repayment; substandard loans are inadequately protected by the current net worth and paying capacity of the borrower or of the collateral pledged (these loans have a well-defined

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weakness and there is a distinct possibility that the Company will sustain some loss); and doubtful loans, based on existing circumstances, have weaknesses that make collection or liquidation in full highly questionable and improbable. In addition, one-to-four family residential loans are classified utilizing an inter-regulatory agency methodology that incorporates the extent of delinquency and the loan-to-value ratios. These classifications are the most current available and have been generally updated within the last twelve months.

## Troubled Debt Restructurings

In accordance with GAAP, the Company is required to account for certain loan modifications or restructurings as troubled debt restructurings ( TDRs ). In general, a modification or restructuring of a loan constitutes a TDR if the Company grants a concession to a borrower experiencing financial difficulty. Loans modified in TDRs are placed on non-accrual status until the Company determines that future collection of principal and interest is reasonably assured, which generally requires that the borrower demonstrate performance according to the restructured terms for a period of at least six months.

In April 2011, the FASB issued guidance regarding the determination of whether a restructuring is a TDR. In anticipation of such guidance the Company began applying these more conservative metrics at the beginning of

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2011 and, accordingly, the Company did not record any additional TDRs as a result of adopting the FASB s new guidance.

The following table presents information regarding the Company s TDRs as of September 30, 2011 and December 31, 2010:

|  | September 30, 2011 |  |  | December 31, 2010 <br> Non-Accrual |  | Total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| (in thousands) | Accruing | Non-Accrual | Total | Accruing |  |  |
| Loan Category: |  |  |  |  | $\$ 148,738$ | $\$ 123,435$ |
| Multi-family | $\$ 60,650$ | $\$ 174,322$ | $\$ 234,972$ | $\$ 2,173$ |  |  |
| Commercial real estate | 3,422 | 43,055 | 46,477 | 3,917 | 56,814 | 60,731 |
| Acquisition, development, and construction | -- | 34,021 | 34,021 | - | 17,666 | 17,666 |
| Commercial and industrial | -- | 3,787 | 3,787 | - | 5,381 | 5,381 |
| One-to-four family | -- | 1,499 | 1,499 | - | 1,520 | 1,520 |
|  |  |  |  |  |  |  |
| Total | $\$ 64,072$ | $\$ 256,684$ | $\$ 320,756$ | $\$ 152,655$ | $\$ 204,816$ | $\$ 357,471$ |

In an effort to proactively manage delinquent loans, the Company has selectively extended to certain borrowers concessions such as rate reductions, extension of maturity dates, capitalizing interest, and forbearance agreements. As of September 30, 2011, loans on which concessions were made with respect to rate reductions amounted to $\$ 247.2$ million; loans on which maturities were extended or interest was capitalized amounted to $\$ 53.3$ million; and loans in connection with which forbearance agreements were reached amounted to $\$ 20.3$ million.

As of September 30, 2011, the financial effects of the Company s TDRs for the three and nine months ended at that date are summarized as follows:


The eligibility of a borrower for work-out concessions of any nature depends upon the facts and circumstances of each transaction, which may change from period to period, and involve judgment by Company personnel regarding the likelihood that the concession will result in the maximum recovery for the Company.

The following table presents TDRs that subsequently defaulted within twelve months of restructuring during the three and nine months ended September 30, 2011:

| (dollars in thousands) | Number <br> of Loans Amount |
| :--- | :--- |
| Loan Category: |  |


| Multi-family | -- | $\$$ |
| :--- | ---: | ---: |
| Commercial real estate | -- |  |
| Acquisition, development, and construction | -- | 1,091 |
| Commercial and industrial | -- | -- |
| One-to-four family | -- | -- |
| Total | 1 | $\$ 1,091$ |

Troubled debt restructurings are factored into the determination of the allowance for loan losses as the Company follows the fair value of collateral method defined in FASB Accounting Standards Codification ( ASC )

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301-10 and -40. The Company has determined that no allocation of the non-covered loan loss allowance was needed for TDRs as of September 30, 2011.

## Covered Loans

The following table presents the balance of covered loans acquired in the AmTrust and Desert Hills acquisitions as of September 30, 2011:

| (dollars in thousands) | Amount | Percent of <br> Covered Loans |
| :--- | :---: | :---: |
| Loan Category: | $\$ 3,503,673$ | $90.5 \%$ |
| One-to-four family | 369,621 | 9.5 |
| All other loans | $\$ 3,873,294$ | $100.0 \%$ |

The Company refers to the loans acquired in the AmTrust and Desert Hills acquisitions as covered loans because the Company will be reimbursed for a substantial portion of any future losses on these loans under the terms of the FDIC loss sharing agreements. Covered loans are accounted for under ASC 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality, and initially measured at fair value, which includes estimated future credit losses expected to be incurred over the lives of the loans. Under ASC 310-30, purchasers are permitted to aggregate acquired loans into one or more pools, provided that the loans have common risk characteristics. A pool is then accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows.

At September 30, 2011 and December 31, 2010, the outstanding balance of covered loans (representing amounts owed to the Company) totaled $\$ 4.7$ billion and $\$ 5.2$ billion, respectively. The carrying values of such loans were $\$ 3.9$ billion and $\$ 4.3$ billion, respectively, at September 30, 2011 and December 31, 2010.

At the respective acquisition dates, the Company estimated the fair values of the AmTrust and Desert Hills loan portfolios, which represented the expected cash flows from the portfolios discounted at market-based rates. In estimating such fair value, the Company (a) calculated the contractual amount and timing of undiscounted principal and interest payments (the undiscounted contractual cash flows ); and (b) estimated the amount and timing of undiscounted expected principal and interest payments (the undiscounted expected cash flows ). The amount by which the undiscounted expected cash flows exceed the estimated fair value (the accretable yield ) is accreted into interest income over the lives of the loans. The difference between the undiscounted contractual cash flows and the undiscounted expected cash flows is referred to as the non-accretable difference. The non-accretable difference represents an estimate of the credit risk in the loan portfolios at the acquisition date.

The accretable yield is affected by changes in interest rate indices for variable rate loans, changes in prepayment assumptions, and changes in expected principal and interest payments over the estimated lives of the loans. The accretable yield is affected by changes in interest rate indices for variable rate loans because expected future cash flows from interest payments are based on the variable rate in effect at the time of the regular periodic evaluations. Prepayments affect the estimated lives of covered loans and could change the amount of interest income and principal expected to be collected. Changes in the expected principal and interest payments over the estimated lives are driven by the credit outlook and actions taken with borrowers.

The Company periodically evaluates the estimates of cash flows expected to be collected. Expected future cash flows from interest payments are based on the variable rates at the time of the periodic evaluation. Estimates of expected cash flows that are impacted by changes in interest rate indices for variable rate loans and prepayment assumptions are treated as prospective yield adjustments and included in interest income.

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Changes in the accretable yield for covered loans were as follows for the nine months ended September 30, 2011:

| (in thousands) | Accretable Yield |
| :--- | ---: |
| Balance at beginning of period | $\$ 1,356,844$ |
| Reclassification from non-accretable difference | 100,983 |
| Accretion | $(150,744)$ |
|  |  |
| Balance at end of period | $\$ 1,307,083$ |

The line item in the above table titled reclassification from non-accretable difference includes changes in cash flows expected to be collected due to changes in prepayment assumptions and changes in interest rates on variable rate loans. As of the Company s last periodic evaluation, prepayment assumptions declined and, accordingly, future expected principal and interest cash flows increased. This resulted in an increase in the accretable yield. In addition, an increase in the expected principal and interest payments was also driven by better expectations relating to credit. These increases were partially offset by a reduction in the expected cash flows from interest payments, as interest rates continued to be very low. As a result, a large percentage of the variable rate loans continue to reset at lower interest rates.

In connection with the Desert Hills acquisition, the Company also acquired other real estate owned ( OREO ), all of which is covered under an FDIC loss sharing agreement. Covered OREO was initially recorded at its estimated fair value on the acquisition date, based on independent appraisals less the estimated selling costs. Any subsequent write-downs due to declines in fair value are charged to non-interest expense, and partially offset by the loss reimbursement under the FDIC loss sharing agreement. Any recoveries of previous write-downs are credited to non-interest expense and partially offset by the portion of the recovery that is due to the FDIC.

The FDIC loss share receivable represents the present value of the estimated losses on covered loans to be reimbursed by the FDIC. The estimated losses were based on the same cash flow estimates used in determining the fair value of the covered loans. The FDIC loss share receivable will be reduced as losses are recognized on covered loans and loss sharing payments are received from the FDIC. Realized losses in excess of acquisition-date estimates will result in an increase in the FDIC loss share receivable. Conversely, if realized losses are less than acquisition-date estimates, the FDIC loss share receivable will be reduced.

The following table presents information regarding the Company s covered loans 90 days or more past due at September 30, 2011 and December 31, 2010:

|  |  | December |
| :--- | :---: | :---: | :---: |
| (in thousands) | September 30, | $\mathbf{3 1 ,}$ |
| Covered Loans 90 Days or More Past Due: | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| One-to-four family | $\$ 305,838$ | $\$ 310,929$ |
| Other loans | 39,465 | 49,898 |
| Total covered loans 90 days or more past due | $\$ 345,303$ | $\$ 360,827$ |

The following table presents information regarding the Company s covered loans that were 30 to 89 days past due at September 30, 2011 and December 31, 2010:

| (in thousands) | September 30, <br> $\mathbf{2 0 1 1}$ | December 31, <br> $\mathbf{2 0 1 0}$ |
| :--- | ---: | ---: | ---: |
| Covered Loans 30-89 Days Past Due: | $\$ 102,039$ | $\$ 108,691$ |
| One-to-four family | 8,701 | 21,851 |
| Other loans |  |  |

At September 30, 2011, the Company had $\$ 110.7$ million of covered loans that were 30 to 89 days past due, and covered loans of $\$ 345.3$ million that were 90 days or more past due but considered to be performing due to the application of the yield accretion method under ASC 310-30. The remaining portion of the Company s covered loan portfolio totaled $\$ 3.4$ billion at September 30, 2011 and is considered current. ASC 310-30 allows the Company to aggregate credit-impaired loans acquired in the same fiscal quarter into one or more pools, provided

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that the loans have common risk characteristics. A pool is then accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. Accordingly, loans that may have been classified as non-performing loans by AmTrust or Desert Hills are no longer classified as non-performing because, at the respective dates of acquisition, the Company believed that it would fully collect the new carrying value of these loans. The new carrying value represents the contractual balance, reduced by the portion expected to be uncollectible (referred to as the non-accretable difference ) and by an accretable yield (discount) that is recognized as interest income. It is important to note that management s judgment is required in reclassifying loans subject to ASC 310-30 as performing loans, and is dependent on having a reasonable expectation about the timing and amount of the cash flows to be collected, even if the loan is contractually past due.

The Company recorded an $\$ 8.7$ million provision for losses on covered loans during the nine months ended September 30, 2011. This provision was largely due to credit deterioration in the C\&I loan portfolio acquired in the Desert Hills transaction, and in the portfolios of home equity lines of credit acquired in the acquisitions of both Desert Hills and AmTrust. The provision for covered loans was largely offset by FDIC indemnification income of $\$ 7.6$ million that was recorded in non-interest income for the nine months ended September 30, 2011.

## Note 5. Allowance for Loan Losses

The following tables provide additional information regarding the Company s allowance for loan losses, based upon the method of evaluating loan impairment:

| (in thousands) | Mortgage | Other | Total |  |
| :--- | ---: | ---: | ---: | ---: |
| Allowance for Loan Losses at September 30, 2011: | $\$ 44$ | $\$ 335$ | $\$$ | 379 |
| Individually evaluated for impairment | 122,272 | 16,728 | 139,000 |  |
| Collectively evaluated for impairment | 7,386 | 13,225 | 20,611 |  |
| Loans acquired with deteriorated credit quality |  |  |  |  |
|  | $\$ 129,702$ | $\$ 30,288$ | $\$ 159,990$ |  |


| (in thousands) | Mortgage | Other | Total |  |
| :--- | ---: | ---: | ---: | ---: |
| Allowance for Loan Losses at December 31, 2010: |  |  |  |  |
| Individually evaluated for impairment | 15,877 | $\$ 130$ | $\$ 16,007$ |  |
| Collectively evaluated for impairment | 124,957 | 17,978 | 142,935 |  |
| Loans acquired with deteriorated credit quality | 4,873 | 7,030 | 11,903 |  |
|  |  |  |  |  |
| Total | $\$ 145,707$ | $\$ 25,138$ | $\$ 170,845$ |  |

The following tables provide additional information regarding the methods used to evaluate the Company s loan portfolio for impairment:

| (in thousands) | Mortgage | Other | Total |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Loans Receivable at September 30, 2011: |  |  |  |  |
| Individually evaluated for impairment | $\$ 295,121$ | $\$$ | 10,224 | $\$ 405,345$ |
| Collectively evaluated for impairment | $24,068,569$ | 659,103 | $24,727,672$ |  |
| Loans acquired with deteriorated credit quality | $3,503,673$ | 369,621 | $3,873,294$ |  |
|  |  |  |  |  |
| Total | $\$ 27,967,363$ | $\$ 1,038,948$ | $\$ 29,006,311$ |  |


| (in thousands) | Mortgage | Other | Total |  |
| :--- | ---: | ---: | ---: | ---: |
| Loans Receivable at December 31, 2010: |  | 747,869 | $\$$ | 12,929 |
| Individually evaluated for impairment | $\$ 2,239,584$ | 714,293 | 760,798 |  |
| Collectively evaluated for impairment | $3,874,449$ | 423,420 | $4,297,877$ |  |
| Loans acquired with deteriorated credit quality |  |  |  |  |

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## Non-Covered Loans

The following table summarizes activity in the allowance for losses on non-covered loans for the nine months ended September 30, 2011:

| (in thousands) | Mortgage | Other | Total |
| :--- | :---: | :---: | :---: |
| Beginning balance at December 31, 2010 | $\$ 140,834$ | $\$ 18,108$ | $\$ 158,942$ |
| Charge-offs | $(73,994)$ | $(9,485)$ | $(83,479)$ |
| Recoveries | 2,189 | 2,727 | 4,916 |
| Provision for loan losses | 53,287 | 5,713 | 59,000 |
|  |  |  |  |
| Ending balance at September 30, 2011 | $\$ 122,316$ | $\$ 17,063$ | $\$ 139,379$ |

Non-accrual loans amounted to $\$ 416.8$ million and $\$ 624.4$ million, respectively, at September 30, 2011 and December 31, 2010. There were no loans over 90 days past due and still accruing interest at either of these dates.

The following table presents additional information regarding the Company simpaired loans at or for the nine months ended September 30, 2011:

|  | Recorded | Unpaid |  | Average <br> Recorded <br> Investment | Interest <br> Income <br> Recognized |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (in thousands) | Investment | Principal <br> Balance | Related <br> Allowance | $\$ 285,436$ | $\$ 298,704$ |
| Impaired loans with no related allowance: | 59,180 | 60,858 | $\$--$ | -- | $\$ 350,958$ |
| Multi-family | 46,309 | 47,177 | -- | 4,623 | 1,229 |
| Commercial real estate | 1,499 | 1,519 | -- | 3,907 | 285 |
| Acquisition, development, and construction | 8,886 | 13,001 | - | 6,591 | 10 |
| One-to-four family |  |  |  | -- |  |
| Commercial and industrial | $\$ 401,310$ | $\$ 421,259$ | $\$--$ | $\$ 476,235$ | $\$ 5,459$ |
| Total impaired loans with no related allowance |  |  |  |  |  |


| Impaired loans with an allowance recorded: |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Multi-family | $\$ 2,697$ | $\$ 2,697$ | $\$ 44$ | $\$ 12,415$ |
| Commercial real estate | -- | -- | -- | 11,847 |
| Acquisition, development, and construction | -- | -- | -- | 19,327 |
| One-to-four family | -- | -- | -- | -- |
| Commercial and industrial | 1,338 | 1,338 | 335 | 2,448 |
|  |  |  | -- |  |
| Total impaired loans with an allowance recorded | $\$ 4,035$ | $\$ 4,035$ | $\$ 379$ | $\$ 46,037$ |


| Total Impaired Loans: |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Multi-family | $\$ 288,133$ | $\$ 301,401$ | $\$ 44$ | $\$ 363,373$ | $\$ 3,980$ |
| Commercial real estate | 59,180 | 60,858 | -- | 79,470 | 1,229 |
| Acquisition, development, and construction | 46,309 | 47,177 | -- | 67,234 | 285 |
| One-to-four family | 1,499 | 1,519 | -- | 3,156 | 10 |
| Commercial and industrial | 10,224 | 14,339 | 335 | 9,039 | -- |
|  |  |  |  |  | $\$ 2$ |
| Total impaired loans | $\$ 405,345$ | $\$ 425,294$ | $\$ 379$ | $\$ 522,272$ | $\$ 5,504$ |

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The following table presents additional information regarding the Company s impaired loans at December 31, 2010:

|  | Recorded <br> Investment | Unpaid <br> Principal <br> Balance | Related <br> Allowance |
| :--- | ---: | ---: | ---: |
| (in thousands) | $\$ 447,137$ | $\$ 464,011$ | -- |
| Loans with no related allowance: | 120,087 | 122,486 | -- |
| Multi-family | 65,453 | 71,541 | -- |
| Commercial real estate | 3,611 | 3,707 | -- |
| Acquisition, development, and construction | 10,919 | 15,197 | -- |
| One-to-four family | $\$ 647,207$ | $\$ 676,942$ | $\$--$ |
| Commercial and industrial |  |  |  |
| Total impaired loans with no related allowance |  |  |  |

Loans with an allowance recorded:

| Multi-family | $\$ 50,153$ | $\$ 52,209$ | $\$ 6,756$ |
| :--- | ---: | ---: | ---: | ---: |
| Commercial real estate | 25,700 | 25,894 | 1,555 |
| Acquisition, development, and construction | 35,355 | 37,634 | 7,553 |
| One-to-four family | 373 | 373 | 13 |
| Commercial and industrial | 2,010 | 2,010 | 130 |
|  |  |  |  |
| Total impaired loans with an allowance recorded | $\$ 113,591$ | $\$ 118,120$ | $\$ 16,007$ |


| Total Impaired Loans: |  |  |  |
| :--- | ---: | ---: | ---: |
| Multi-family | $\$ 497,290$ | $\$ 516,220$ | $\$ 6,756$ |
| Commercial real estate | 145,787 | 148,380 | 1,555 |
| Acquisition, development, and construction | 100,808 | 109,175 | 7,553 |
| One-to-four family | 3,984 | 4,080 | 13 |
| Commercial and industrial | 12,929 | 17,207 | 130 |
|  |  |  |  |
| Total impaired loans | $\$ 760,798$ | $\$ 795,062$ | $\$ 16,007$ |

The interest income recorded on these loans was not materially different from cash-basis interest income.

## Covered Loans

Covered loans have been aggregated into pools of loans with common characteristics. In determining the allowance for losses on covered loans, the Company periodically performs an analysis to estimate the expected cash flows for each of the loan pools. The Company records a provision for loan losses on covered loans to the extent that the expected cash flows of a loan pool have decreased since the acquisition date.

Under the loss sharing agreements with the FDIC, covered loans are reported exclusive of the FDIC loss share receivable. The covered loans acquired in the AmTrust and Desert Hills acquisitions are, and will continue to be, reviewed for collectability based on the expectations of cash flows from these loans. As a result, if there is a decrease in expected cash flows due to an increase in estimated credit losses compared to the estimates made at the respective acquisition dates, the decrease in the present value of expected cash flows will be recorded as a provision for losses on covered loans charged to earnings, and an allowance for losses on covered loans will be established. A related credit to non-interest income and an increase in the FDIC loss share receivable will be recognized at the same time, and will be measured based on the loss sharing agreement percentages.

The following table summarizes activity in the allowance for losses on covered loans for the nine months ended September 30, 2011 and the twelve months ended December 31, 2010:

|  |  | December |
| :--- | :---: | :---: |
| (in thousands) | September 30, | $\mathbf{3 1 ,}$ |
| Balance, beginning of period | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| Provision for loan losses | 11,903 | $\$-$ |
|  | 8,708 | 11,903 |
| Balance, end of period | $\$ 20,611$ | $\$ 11,903$ |

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## Note 6. Borrowed Funds

The following table summarizes the Company s borrowed funds at September 30, 2011 and December 31, 2010:

|  | September 30, | December 31, |
| :--- | :---: | ---: |
| (in thousands) | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| FHLB advances | $\$ 8,254,630$ | $\$ 8,375,659$ |
| Repurchase agreements | $4,125,000$ | $4,125,000$ |
| Junior subordinated debentures | 426,890 | 426,992 |
| Senior notes | 601,957 | 601,865 |
| Preferred stock of subsidiaries | 6,600 | 6,600 |
|  |  |  |
| Total borrowed funds | $\$ 13,415,077$ | $\$ 13,536,116$ |

At September 30, 2011, the Company had $\$ 426.9$ million of outstanding junior subordinated deferrable interest debentures ( junior subordinated debentures ) held by nine statutory business trusts (the Trusts ) that issued guaranteed capital securities. The capital securities qualified as Tier 1 capital of the Company at that date. However, with the passage of the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (the Dodd-Frank Act ) in July 2010, the qualification of capital securities as Tier 1 capital is expected to be phased out over a three-year period beginning January 1, 2013 and ending January 1, 2016.

The Trusts are accounted for as unconsolidated subsidiaries in accordance with GAAP. The proceeds of each issuance were invested in a series of junior subordinated debentures of the Company and the underlying assets of each statutory business trust are the relevant debentures. The Company has fully and unconditionally guaranteed the obligations under each trust s capital securities to the extent set forth in a guarantee by the Company to each trust. The Trusts capital securities are each subject to mandatory redemption, in whole or in part, upon repayment of the debentures at their stated maturity or earlier redemption.

The following table provides a summary of the outstanding capital securities issued by each trust and the carrying amounts of the junior subordinated debentures issued by the Company to each trust as of September 30, 2011:

## Junior

|  |  | ubordinated | Capital |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interest Rate of |  |  |  |  |  |
|  |  | Debenture | Securities |  |  |  |
|  | Capital Securiti |  |  |  |  |  |
|  |  | Carrying | Amount | Date o |  | First Optional |
| Issuer | and Debentures | Amount (dollars in | Outstanding <br> thousands) | iginal I | ssuftated Maturity | Redemption Date |
| Haven Capital Trust II | 10.250\% | \$ 23,333 | \$ 22,550 | May 2 | 6Ju@090, 2029 | June 30, 2009 ${ }^{(1)}$ |
| Queens County Capital Trust I |  |  |  |  |  |  |
|  | 11.045 | 10,309 | 10,000 |  | July 19, 2030 | July 19, $2010^{(2)}$ |
| Queens Statutory Trust I | 10.600 | 15,464 | 15,000 | Septem | mSerpterab007, 2030 | September 7, 2010 ${ }^{(1)}$ |
| New York Community Capital Trust V | 6.000 | 143,754 | 137,403 | Novem | mbeontrabee 1, 2051 | November 4, 2007 ${ }^{(2)}$ |
| New York Community Capital Trust X | 1.947 | 123,712 | 120,000 | Decem | H2edembeot65, 2036 | December 15, 2011 ${ }^{(3)}$ |
| LIF Statutory Trust I | 10.600 | 7,732 | 7,500 | Septem | mSepterab007, 2030 | September 7, 2010 ${ }^{(1)}$ |
| PennFed Capital Trust II |  |  |  |  |  |  |
|  | 10.180 | 12,372 | 12,000 | 2001 | June 8, 2031 | June 8, $2011^{(1)}$ |
| PennFed Capital Trust III | 3.597 | 30,928 | 30,000 |  | June 15, 2033 | June 15, $2008{ }^{(3)}$ |

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|  |  |  |  | June <br> 2 , <br> 2003 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| New York Community Capital Trust XI | 2.019 | 59.286 | 57,500 | April 16, <br> 2007 | June 30, 2037 | June 30, 2012 ${ }^{(3)}$ |

(1) Callable at a premium from this date forward.
(2) Callable subject to certain conditions as described in the prospectus filed with the SEC on November 4, 2002.
(3) Callable from this date forward.

Other borrowings totaled $\$ 608.6$ million at September 30, 2011, comparable to the balance at December 31, 2010. Included in the respective amounts were $\$ 602.0$ million of fixed rate senior notes that were issued under the FDIC s Temporary Liquidity Guarantee Program in December 2008. Of this amount, $\$ 512.0$ million are due at December 16, 2011 and $\$ 90.0$ million are due at June 22, 2012.

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## Note 7. Mortgage Servicing Rights

The Company had mortgage servicing rights ( MSRs ) of $\$ 95.8$ million at September 30, 2011. The Company has two classes of MSRs (residential and securitized) for which it separately manages the economic risk.

Residential MSRs are carried at fair value, with changes in fair value recorded as a component of non-interest income in each period. The Company uses various derivative instruments to mitigate the income statement-effect of changes in fair value due to changes in valuation inputs and assumptions regarding its residential MSRs. MSRs do not trade in an active open market with readily observable prices. Accordingly, the Company utilizes a valuation model that calculates the present value of estimated future cash flows. The model incorporates various assumptions, including estimates of prepayment speeds, discount rates, refinance rates, servicing costs, and ancillary income. The Company reassesses and periodically adjusts the underlying inputs and assumptions in the model to reflect market conditions and assumptions that a market participant would consider in valuing the MSR asset.

The value of MSRs is significantly affected by mortgage interest rates available in the marketplace, which influence mortgage loan prepayment speeds. In general, during periods of declining interest rates, the value of MSRs declines due to an increase in prepayments attributable to increased mortgage refinancing activity. Conversely, during periods of rising interest rates, the value of MSRs generally increases due to reduced mortgage refinancing activity.

Securitized MSRs are carried at the lower of the initial carrying value, adjusted for amortization, or fair value, and are amortized in proportion to, and over the period of, estimated net servicing income. Such MSRs are periodically evaluated for impairment based on the difference between the carrying amount and current fair value. If it is determined that impairment exists, the resultant loss is charged against earnings.

The following table sets forth the changes in residential and securitized MSRs for the nine months ended September 30, 2011 and the year ended December 31, 2010:

| (in thousands) | For the Nine Months Ended September 30, 2011 |  | For the Year Ended December 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Residential | Securitized | Residential | Securitized |
| Carrying value, beginning of year | \$ 106,186 | \$ 1,192 | \$ 8,617 | \$ 1,965 |
| Additions | 50,519 | -- | 100,767 | -- |
| Increase (decrease) in fair value: |  |  |  |  |
| Due to changes in valuation assumptions | $(32,547)$ | -- | -- | -- |
| Due to other changes ${ }^{(1)}$ | $(29,144)$ | -- | $(3,198)$ | -- |
| Amortization | -- | (451) | -- | (773) |
| Carrying value, end of period | \$ 95,014 | \$ 741 | \$ 106,186 | \$ 1,192 |

(1) Includes net servicing cash flows and the passage of time.

The following table presents the key assumptions used in calculating the fair value of the Company s residential MSRs at the dates indicated:

|  | September 30, 2011 <br> 60 months | December 31, 2010 <br> 85 months |
| :--- | :---: | :---: |
| Weighted Average Expected Life | $17.1 \%$ | $10.1 \%$ |
| Constant Prepayment Speed | 10.0 | 10.0 |
| Discount Rate | 4.1 | 5.0 |
| Primary Mortgage Rate to Refinance |  |  |
| Cost to Service (per loan per year): | 53 | $\$ 53$ |
| 30 days or less delinquent | 178 | 178 |
| 31-60 days delinquent | 303 | 303 |
| 61-90 days delinquent |  |  |

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91-120 days delinquent

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## Note 8. Pension and Other Post-Retirement Benefits

The following tables set forth certain disclosures for the Company s pension and post-retirement plans for the periods indicated:

\left.|  | For the Three Months Ended September 30, |  |  |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: | ---: |
| 2010 |  |  |  |  |  |$\right)$


|  | For the Nine Months Ended September 30,$2011$$2010$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Pension Benefits | Post-Retirement Benefits |  | Pension Benefits |  | Post-Retiremen Benefits |  |
| Components of net periodic (credit) expense: |  |  |  |  |  |  |  |
| Interest cost | \$ 4,473 | \$ | 540 | \$ | 4,543 | \$ | 595 |
| Service cost | -- |  | 4 |  | -- |  | 3 |
| Expected return on plan assets | $(9,399)$ |  | -- |  | $(8,597)$ |  | -- |
| Unrecognized past service liability | -- |  | (187) |  | 147 |  | (187) |
| Amortization of unrecognized loss | 3,569 |  | 308 |  | 3,858 |  | 235 |
| Net periodic (credit) expense | \$ $(1,357)$ | \$ | 665 | \$ | (49) | \$ | 646 |

As discussed in the notes to the consolidated financial statements presented in the Company s 2010 Annual Report on Form 10-K, the Company expects to contribute $\$ 1.4$ million to its post-retirement plan to pay premiums and claims for the fiscal year ending December 31, 2011. The Company expects to contribute $\$ 24.0$ million to its pension plan in 2011.

## Note 9. Stock-Based Compensation

At September 30, 2011, the Company had 2,999,258 shares available for grant as options, restricted stock, or other forms of related rights under the New York Community Bancorp, Inc. 2006 Stock Incentive Plan (the 2006 Stock Incentive Plan ), which was approved by the Company s shareholders at its Annual Meeting on June 7, 2006 and reapproved at its Annual Meeting on June 2, 2011. Under the 2006 Stock Incentive Plan, the Company granted $1,693,000$ shares of restricted stock in the nine months ended September 30, 2011, with an average fair value of $\$ 18.30$ per share on the date of grant and a vesting period of five years. The nine-month amount includes 50,000 shares that were granted in the third quarter with an average fair value of $\$ 15.08$ per share on the date of grant. Compensation and benefits expense related to restricted stock grants is recognized on a straight-line basis over the vesting period, and totaled $\$ 4.2$ million and $\$ 2.6$ million, respectively, in the three months ended September 30, 2011 and 2010, and $\$ 12.1$ million and $\$ 8.3$ million, respectively, in the nine months ended at those dates.

A summary of activity with regard to restricted stock awards in the nine months ended September 30, 2011 is presented in the following table:

# For the Nine Months Ended <br> September 30, 2011 

Number of Shares

|  |  | Weighted Average <br> Grant Date Fair Value |  |
| :--- | ---: | ---: | ---: |
| Unvested at beginning of year | $2,636,700$ | $\$$ | 14.17 |
| Granted | $1,693,000$ | 18.30 |  |
| Vested | $(428,100)$ | 15.28 |  |
| Cancelled | $(76,700)$ | 16.76 |  |
| Unvested at end of period | $3,824,900$ | 15.82 |  |

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As of September 30, 2011, unrecognized compensation cost relating to unvested restricted stock totaled $\$ 50.1$ million. This amount will be recognized over a remaining weighted average period of 3.4 years.

In addition, the Company had eight stock option plans at September 30, 2011: the 1993 and 1997 New York Community Bancorp, Inc. Stock Option Plans; the 1993 Haven Bancorp, Inc. Stock Option Plan; the 1998 Richmond County Financial Corp. Stock Compensation Plan; the 2001 Roslyn Bancorp, Inc. Stock-based Incentive Plan; the 1998 Long Island Financial Corp. Stock Option Plan; and the 2003 and 2004 Synergy Financial Group Stock Option Plans (all eight plans collectively referred to as the Stock Option Plans ). All stock options granted under the Stock Option Plans expire ten years from the date of grant.

The Company uses the modified prospective approach to recognize compensation costs related to share-based payments at fair value on the date of grant, and recognizes such costs in the financial statements over the vesting period during which the employee provides service in exchange for the award. As there were no unvested options at any time during the nine months ended September 30, 2011 or the year ended December 31, 2010, the Company did not record any compensation and benefits expense relating to stock options during those periods.

Currently, the Company issues new shares of common stock to satisfy the exercise of options. The Company may also use common stock held in Treasury to satisfy the exercise of options. In such event, the difference between the average cost of Treasury shares and the exercise price is recorded as an adjustment to retained earnings or paid-in capital on the date of exercise. At September 30, 2011, there were 9,899,556 stock options outstanding. The number of shares available for future issuance under the Stock Option Plans was 10,400 at September 30, 2011.

The status of the Stock Option Plans at September 30, 2011 and changes that occurred during the nine months ended at that date are summarized below:

\left.|  | For the Nine Months Ended |  |
| :--- | :---: | :---: |
| September 30, 2011 |  |  |$\right]$| Number of Stock | Weighted Average |  |
| :---: | :---: | :---: |
|  | Options | Exercise Price |
|  | $12,443,676$ | $\$ 15.75$ |
| Stock options outstanding, beginning of year | $(349,923)$ | 12.54 |
| Exercised | $(2,194,197)$ | 18.19 |
| Expired/forfeited | $9,899,556$ | 15.32 |
|  | $9,899,556$ | 15.32 |

The intrinsic value of stock options outstanding and exercisable at September 30, 2011 was $\$ 57,000$. The intrinsic values of options exercised during the nine months ended September 30, 2011 and 2010 were $\$ 1.9$ million and $\$ 2.0$ million, respectively.

## Note 10. Fair Value Measurements

The FASB has issued guidance that, among other things, defined fair value, established a consistent framework for measuring fair value, and expanded disclosure for each major asset and liability category measured at fair value on either a recurring or non-recurring basis. The standard clarified that fair value is an exit price, representing the amount that would be received when selling an asset, or paid when transferring a liability, in an orderly transaction between market participants. Fair value is thus a market-based measurement that is determined based on assumptions that market participants would use in pricing an asset or liability. As a basis for considering such assumptions, the FASB established a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

Level 1 Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.
Level 2 Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

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Level 3 Inputs to the valuation methodology are significant unobservable inputs that reflect a company s own assumptions about the assumptions that market participants use in pricing an asset or liability.
A financial instrument $s$ categorization within this valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The following tables present assets and liabilities that were measured at fair value on a recurring basis as of September 30, 2011 and December 31, 2010, and that were included in the Company s Consolidated Statements of Condition at those dates:

Fair Value Measurements at September 30, 2011 Using


| Other Securities Available for Sale: |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GSE debentures | \$ | \$ | 297,714 | \$ -- | \$ -- | \$ | 297,714 |
| Corporate bonds | -- |  | -- | -- | -- |  | -- |
| U. S. Treasury obligations | -- |  | -- | -- | -- |  | -- |
| State, county, and municipal | -- |  | 1,374 | -- | -- |  | 1,374 |
| Capital trust notes | -- |  | 16,991 | 13,634 | -- |  | 30,625 |
| Preferred stock | -- |  | 285 | -- | -- |  | 285 |
| Common stock | 37,669 |  | -- | -- | -- |  | 37,669 |
| Total other securities | \$37,669 | \$ | 316,364 | \$13,634 | \$ -- | \$ | 367,667 |
| Total securities available for sale | \$37,669 | \$ | 447,762 | \$13,634 | \$ -- | \$ | 499,065 |


| Other Assets: |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Loans held for sale | -- | $\$ 1,005,266$ | $\$$ | -- | $\$--$ | $\$ 1,005,266$ |  |
| Mortgage servicing rights | -- | -- | 95,014 | -- | 95,014 |  |  |
| Derivative assets | 9,457 | 770 | 29,146 | -- | 39,373 |  |  |
| Liabilities: |  |  |  |  |  |  |  |
| Derivative liabilities | $\$$ | 661 | $\$$ | 21,097 | $\$$ | -- | $\$--$ |

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| (in thousands) | Fair Value Measurements at December 31, 2010 Using |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quoted Prices in Active Markets for Identical Assets (Level 1) |  | Significant <br> Other <br> Observable <br> Inputs <br> (Level 2) |  | Significant <br> Unobservable <br> Inputs <br> (Level 3) |  | Netting Adjustments | Total <br> Fair Value |  |
| Mortgage-Related Securities Available for Sale: |  |  |  |  |  |  |  |  |  |
| GSE certificates | \$ | -- | \$ | 211,515 | \$ | -- | \$-- |  | 211,515 |
| GSE CMOs |  | -- |  | 222,303 |  | -- | -- |  | 222,303 |
| Private label CMOs |  | -- |  | 51,362 |  | -- | -- |  | 51,362 |
| Total mortgage-related securities | \$ | -- | \$ | 485,180 | \$ | -- | \$-- |  | 485,180 |
| Other Securities Available for Sale: |  |  |  |  |  |  |  |  |  |
| GSE debentures | \$ | -- | S | 620 | \$ | -- | \$-- | \$ | 620 |
| Corporate bonds |  | -- |  | 4,250 |  | -- | -- |  | 4,250 |
| U. S. Treasury obligations |  | 58,553 |  | -- |  | -- | -- |  | 58,553 |
| State, county, and municipal |  | -- |  | 1,334 |  | -- | -- |  | 1,334 |
| Capital trust notes |  | -- |  | 16,134 |  |  | -- |  | 42,004 |
| Preferred stock |  | -- |  | 14,468 |  |  | -- |  | 20,739 |
| Common stock |  | 40,276 |  | -- |  | -- | -- |  | 40,276 |
| Total other securities |  | 98,829 | \$ | 36,806 |  |  | \$-- |  | 167,776 |
| Total securities available for sale |  | 98,829 | \$ | 521,986 |  |  | \$-- |  | 652,956 |
| Other Assets: |  |  |  |  |  |  |  |  |  |
| Loans held for sale | \$ | -- |  | 1,203,844 | \$ | -- | \$-- |  | 1,203,844 |
| Mortgage servicing rights |  | -- |  | -- |  |  | -- |  | 106,186 |
| Derivative assets |  | 152 |  | 14,067 |  | 53 | -- |  | 14,272 |
| Liabilities: |  |  |  |  |  |  |  |  |  |
| Derivative liabilities |  | (210) | \$ | $(3,908)$ | \$ | -- | \$-- |  | $(4,118)$ |

The Company reviews and updates the fair value hierarchy classifications for its assets on a quarterly basis. Changes from one quarter to the next that are related to the observability of inputs to a fair value measurement may result in a reclassification from one hierarchy level to another.

A description of the methods and significant assumptions utilized in estimating the fair values of available-for-sale securities follows:
Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include highly liquid government securities, exchange-traded securities, and derivatives.

If quoted market prices are not available for the specific security, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows. These pricing models primarily use market-based or independently sourced market parameters as inputs, including, but not limited to, yield curves, interest rates, equity or debt prices, and credit spreads. In addition to observable market information, models incorporate transaction details such as maturity and cash flow assumptions. Securities valued in this manner would generally be classified within Level 2 of the valuation hierarchy and primarily include such instruments as mortgage-related and corporate debt securities.

The Company carries loans held for sale originated by the Residential Mortgage Banking segment at fair value, in accordance with ASC 825, Financial Instruments. The fair value of held-for-sale loans is primarily based on quoted market prices for securities backed by similar types of loans. The changes in fair value of these assets are largely driven by changes in interest rates subsequent to loan funding and changes in the fair value of servicing associated with the mortgage loans held for sale. Loans held for sale are classified within Level 2 of the valuation hierarchy.

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In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within Level 3 of the valuation hierarchy. In valuing collateralized debt obligations ( CDOs ), which include pooled trust preferred securities and income notes, and certain single-issue capital trust notes, each of which are classified within Level 3, the determination of fair value may require benchmarking to similar instruments or

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analyzing default and recovery rates. Therefore, CDOs and certain single-issue capital trust notes are valued using a model based on the specific collateral composition and cash flow structure of the securities. Key inputs to the model consist of market spread data for each credit rating, collateral type, and other relevant contractual features. In instances where quoted price information is available, that price is considered when arriving at a security s fair value. Where there is limited activity or less transparency around the inputs to the valuation of preferred stock, the valuation is based on a discounted cash flow model.

MSRs do not trade in an active open market with readily observable prices. Accordingly, the Company utilizes a valuation model that calculates the present value of estimated future cash flows. The model incorporates various assumptions, including estimates of prepayment speeds, discount rates, refinance rates, servicing costs, and ancillary income. The Company reassesses and periodically adjusts the underlying inputs and assumptions in the model to reflect changes in market conditions and assumptions that a market participant would consider in valuing the MSR asset. MSR fair value measurements use significant unobservable inputs and, accordingly, are classified within Level 3.

Exchange-traded derivatives valued using quoted prices are classified within Level 1 of the valuation hierarchy. The majority of the Company s derivative positions are valued using internally developed models that use as their basis readily observable market parameters. These are parameters that are actively quoted and can be validated by external sources, including industry pricing services. Where the types of derivative products have been in existence for some time, the Company uses models that are widely accepted in the financial services industry. These models reflect the contractual terms of the derivatives, including the period to maturity, and market-based parameters such as interest rates, volatility, and the credit quality of the counterparty. Further, many of these models do not contain a high level of subjectivity, as the methodologies used in the models do not require significant judgment, and inputs to the models are readily observable from actively quoted markets, as is the case for plain vanilla interest rate swaps and option contracts. Such instruments are generally classified within Level 2 of the valuation hierarchy. Derivatives that are valued based on models with significant unobservable market parameters, and that normally are traded less actively, have trade activity that is one-way, and/or are traded in less-developed markets, are classified within Level 3 of the valuation hierarchy.

For interest rate lock commitments ( IRLCs ) for residential mortgage loans that the Company intends to sell, the fair value is based on internally developed models. The key model inputs primarily include the sum of the value of the forward commitment based on the loans expected settlement dates and the projected value of the MSRs, loan level price adjustment factors, and historical IRLC fall-out factors. Such derivatives are classified within Level 3.

While the Company believes its valuation methods are appropriate and consistent with those of other market participants, the use of different methodologies or assumptions to determine the fair values of certain financial instruments could result in different estimates of fair values at the reporting date.

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## Changes in Level 3 Fair Value Measurements

The following tables include a roll-forward of the balance sheet amounts for the three months ended September 30, 2011 and 2010 (including the change in fair value) for financial instruments classified in Level 3 of the valuation hierarchy:
$\left.\begin{array}{llllllll} & & & & & & \begin{array}{c}\text { Total Realized/Unrealized } \\ \text { Gains/(Losses) Recorded in }\end{array} & \\ \text { Change in } \\ \text { Unrealized }\end{array}\right)$

| Total Realized/Unrealized | Change in |
| :---: | :--- |
| Gains/(Losses) Recorded in | Unrealized |



The Company s policy is to recognize transfers in and transfers out of Levels 1,2 , and 3 as of the end of the reporting period. During the nine months ended September 30, 2011, the Company transferred certain trust preferred securities out of Level 3 as a result of increased observable market activity for these securities. In addition, during the nine months ended September 30, 2011, OTTI was recognized on certain preferred stock that had been classified as Level 3. There were no gains or losses recognized as a result of the transfer of securities during the nine months ended September 30, 2011. There were no transfers of securities between Levels 1 and 2 for the nine months ended September 30, 2011 or 2010.

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## Assets Measured at Fair Value on a Non-Recurring Basis

Certain assets are measured at fair value on a non-recurring basis. Such instruments are subject to fair value adjustments under certain circumstances (e.g., when there is evidence of impairment). The following tables present assets and liabilities that were measured at fair value on a non-recurring basis as of September 30, 2011 and December 31, 2010, and that were included in the Company s Consolidated Statements of Condition at those dates:

|  | Fair Value Measurements at September 30, 2011 Using |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Quoted Prices in Active |  |  |  |
|  | Markets for Identical | Significant Other | Significant |  |
|  | Assets | Observable | Unobservable |  |
| (in thousands) | (Level 1) | Inputs (Level 2) | Inputs <br> (Level 3) | Total Fair Value |
| Certain impaired loans | \$-- | \$ | \$80,356 | \$ 80,356 |
| Other assets ${ }^{(1)}$ | -- | 19,493 | -- | 19,493 |
|  | \$-- | \$19,493 | \$80,356 | \$ 99,849 |

(1) Represents the fair value of OREO that was measured at fair value subsequent to its initial classification as

OREO.

Fair Value Measurements at December 31, 2010 Using


The fair values of collateral-dependent impaired loans are determined using various valuation techniques, including consideration of appraised values and other pertinent real estate market data.

## Other Fair Value Disclosures

Certain FASB guidance requires the disclosure of fair value information about the Company $s$ on- and off-balance-sheet financial instruments. Quoted market prices, when available, are used as the measure of fair value. In cases where quoted market prices are not available, fair values are based on present-value estimates or other valuation techniques. Such fair values are significantly affected by the assumptions used, the timing of future cash flows, and the discount rate.

Because assumptions are inherently subjective in nature, estimated fair values cannot be substantiated by comparison to independent market quotes. Furthermore, in many cases, the estimated fair values provided would not necessarily be realized in an immediate sale or settlement of
such instruments.

The following table summarizes the carrying values and estimated fair values of the Company s financial instruments at September 30, 2011 and December 31, 2010:

| (in thousands) | September 30, 2011 |  | December 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying Value | Estimated <br> Fair Value | Carrying Value | Estimated Fair Value |
| Financial Assets: |  |  |  |  |
| Cash and cash equivalents | \$ 1,596,680 | \$ 1,596,680 | \$ 1,927,542 | \$ 1,927,542 |
| Securities held to maturity | 4,648,551 | 4,794,373 | 4,135,935 | 4,157,322 |
| Securities available for sale | 499,065 | 499,065 | 652,956 | 652,956 |
| FHLB stock | 442,590 | 442,590 | 446,014 | 446,014 |
| Loans, net | 29,850,504 | 30,412,123 | 29,041,595 | 29,454,199 |
| Mortgage servicing rights | 95,755 | 95,755 | 107,378 | 107,378 |
| Derivatives | 39,373 | 39,373 | 14,272 | 14,272 |
| Financial Liabilities: |  |  |  |  |
| Deposits | \$ 22,752,647 | \$ 22,801,686 | \$ 21,809,051 | \$ 21,846,984 |
| Borrowed funds | 13,415,077 | 15,048,226 | 13,536,116 | 14,801,131 |
| Derivatives | 21,758 | 21,758 | 4,118 | 4,118 |

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The methods and significant assumptions used to estimate fair values for the Company s financial instruments are as follows:

## Cash and Cash Equivalents

Cash and cash equivalents include cash and due from banks and federal funds sold. The estimated fair values of cash and cash equivalents are assumed to equal their carrying values, as these financial instruments are either due on demand or have short-term maturities.

## Securities Held to Maturity and Available for Sale

If quoted market prices are not available for a specific security, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows. These pricing models primarily use market-based or independently sourced market parameters as inputs, including, but not limited to, yield curves, interest rates, equity or debt prices, and credit spreads. In addition to observable market information, pricing models also incorporate transaction details such as maturity and cash flow assumptions.

## Federal Home Loan Bank Stock

The fair value of FHLB stock approximates the carrying amount, which is at cost.

## Loans

The loan portfolio is segregated into various components for valuation purposes in order to group loans based on their significant financial characteristics, such as loan type (mortgages or other) and payment status (performing or non-performing). The estimated fair values of mortgage and other loans are computed by discounting the anticipated cash flows from the respective portfolios. The discount rates reflect current market rates for loans with similar terms to borrowers of similar credit quality. The estimated fair values of non-performing mortgage and other loans are based on recent collateral appraisals.

The methods used to estimate the fair value of loans are extremely sensitive to the assumptions and estimates used. While management has attempted to use assumptions and estimates that best reflect the Company s loan portfolio and current market conditions, a greater degree of subjectivity is inherent in these values than in those determined in active markets. Accordingly, readers are cautioned in using this information for purposes of evaluating the financial condition and/or value of the Company in and of itself or in comparison with any other company.

In addition, these methods of estimating fair value do not incorporate the exit-price concept of fair value described in ASC 820-10, Fair Value Measurements and Disclosures.

## Loans Held for Sale

Fair value is based on independent quoted market prices, where available, and adjusted as necessary for such items as servicing value, guaranty fee premiums, and credit spread adjustments.

## Mortgage Servicing Rights

MSRs do not trade in an active market with readily observable prices. Accordingly, the Company utilizes a valuation model that calculates the present value of estimated future cash flows. The model incorporates various assumptions, including estimates of prepayment speeds, discount rates, refinance rates, servicing costs, and ancillary income. The Company reassesses and periodically adjusts the underlying inputs and assumptions in the model to reflect current market conditions and assumptions that a market participant would consider in valuing the MSR asset.

## Derivative Financial Instruments

For exchange-traded futures and exchange-traded options, the fair value is based on observable quoted market prices in an active market. For forward commitments to buy and sell loans and mortgage-backed securities, the fair value is based on observable market prices for similar securities in an active market. For IRLCs for one-to-four family mortgage loans that the Company intends to sell, the fair value is based on internally developed models. The

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key model inputs primarily include the sum of the value of the forward commitment based on the loans expected settlement dates, the value of MSRs arrived at by an independent MSR broker, government agency price adjustment factors, and historical IRLC fall-out factors.

## Deposits

The fair values of deposit liabilities with no stated maturity (i.e., NOW and money market accounts, savings accounts, and non-interest-bearing accounts) are equal to the carrying amounts payable on demand. The fair values of certificates of deposit ( CDs ) represent contractual cash flows, discounted using interest rates currently offered on deposits with similar characteristics and remaining maturities. These estimated fair values do not include the intangible value of core deposit relationships, which comprise a significant portion of the Company s deposit base.

## Borrowed Funds

The estimated fair value of borrowed funds is based either on bid quotations received from securities dealers or the discounted value of contractual cash flows with interest rates currently in effect for borrowed funds with similar maturities and structures.

## Off-Balance-Sheet Financial Instruments

The fair values of commitments to extend credit and unadvanced lines of credit are estimated based on an analysis of the interest rates and fees currently charged to enter into similar transactions, considering the remaining terms of the commitments and the creditworthiness of the potential borrowers. The estimated fair values of such off-balance-sheet financial instruments were insignificant at September 30, 2011 and December 31, 2010.

## Note 11. Derivative Financial Instruments

The Company s derivative financial instruments consist of financial forward and futures contracts, IRLCs, swaps, and options. These derivatives relate to mortgage banking operations, MSRs, and other risk management activities, and seek to mitigate or reduce the Company s exposure to losses from adverse changes in interest rates. These activities will vary in scope based on the level and volatility of interest rates, the type of assets held, and other changing market conditions.

The Company held derivatives not designated as hedges with a notional amount of $\$ 7.7$ billion at September 30, 2011. Changes in the fair value of these derivatives are reflected in current-period earnings.

The following table sets forth information regarding the Company s derivative financial instruments at September 30, 2011:

|  | September 30, 2011 |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Notional | Unrealized ${ }^{(1)}$ |  |  |
| (in thousands) | Amount | Gain | Loss |  |
| Treasury options | $9,100,000$ | $\$$ | -- | $\$, 141$ |
| Eurodollar futures | $1,100,000$ |  | -- | 592 |
| Forward commitments to sell loans/mortgage-backed securities | $2,699,766$ | -- | 28,767 |  |
| Forward commitments to buy loans/mortgage-backed securities | 710,000 | 8,440 | -- |  |
| Interest rate lock commitments | $2,220,717$ | 29,146 | -- |  |
|  |  |  |  |  |
| Total derivatives | $\$ 7,720,483$ | $\$ 37,586$ | $\$ 34,500$ |  |

(1) Derivatives in a net gain position are recorded as other assets and derivatives in a net loss position are recorded as other liabilities in the Consolidated Statements of Condition.
The Company uses various financial instruments, including derivatives, in connection with its strategies to reduce price risk resulting from changes in interest rates. Derivative instruments may include IRLCs entered into with borrowers or correspondents/brokers to acquire conforming fixed and adjustable rate residential mortgage loans that will be held for sale. Other derivative instruments include Treasury options and Eurodollar futures. Gains or losses due to changes in the fair value of derivatives are recognized in current-period earnings.

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The Company enters into forward contracts to sell fixed rate mortgage-backed securities to protect against changes in the prices of conforming fixed rate loans held for sale. Forward contracts are entered into with securities

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dealers in an amount related to the portion of IRLCs that is expected to close. The values of these forward sales contracts move inversely with the values of the loans in response to changes in interest rates.

To manage the price risk associated with fixed rate non-conforming mortgage loans, the Company generally enters into forward contracts on mortgage-backed securities or forward commitments to sell loans to approved investors. Short positions in Eurodollar futures contracts are used to manage price risk on adjustable rate mortgage loans held for sale.

The Company also purchases put and call options to manage the risk associated with variations in the amount of IRLCs that ultimately close.
In addition, the Company mitigates a portion of the risk associated with changes in the value of MSRs. The general strategy for mitigating this risk is to purchase derivative instruments whose value changes in the opposite direction of interest rates, thus partially offsetting the changes in the value of our servicing assets, whose value tends to move in the same direction as interest rates. Accordingly, the Company purchases Eurodollar futures and call options on Treasury securities and enters into forward contracts to purchase mortgage-backed securities.

The following table sets forth the effect of derivative instruments on the Consolidated Statements of Income and Comprehensive Income for the periods indicated:

|  | Gain (Loss) Included in Mortgage Banking Income |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | For the Three Months Ended |  |  |  |
| September 30, | For the Nine Months Ended |  |  |  |
| September 30, |  |  |  |  |
| (in thousands) | 2011 | 2010 | 2011 | 2010 |
| Treasury options | $\$ 16,031$ | $\$ 4,201$ | $\$ 23,234$ | $\$ 5,860$ |
| Eurodollar futures | $(1,412)$ | $(1,983)$ | $(2,722)$ | $(3,110)$ |
| Forward commitments to buy/sell | $(24,314)$ | $(5,917)$ | $(40,345)$ | $(44,624)$ |
| loans/mortgage-backed securities |  |  |  |  |
| Total loss | $\$(9,695)$ | $\$(3,699)$ | $\$(19,833)$ | $\$(41,874)$ |

## Note 12. Segment Reporting

The Company s operations are divided into two reportable business segments: Banking Operations and Residential Mortgage Banking. These operating segments have been identified based on the Company s organizational structure. The segments require unique technology and marketing strategies and offer different products and services. While the Company is managed as an integrated organization, individual executive managers are held accountable for the operations of these business segments.

The Company measures and presents information for internal reporting purposes in a variety of ways. The internal reporting system presently used by management in the planning and measurement of operating activities, and to which most managers are held accountable, is based on organizational structure.

The management accounting process uses various estimates and allocation methodologies to measure the performance of the operating segments. To determine financial performance for each segment, the Company allocates capital, funding charges and credits, certain non-interest expenses, and income tax provisions to each segment, as applicable. Allocation methodologies are subject to periodic adjustment as the internal management accounting system is revised. Furthermore, business or product lines within the segments may change. In addition, because the development and application of these methodologies is a dynamic process, the financial results presented may be periodically revised.

The Company s overall objective is to maximize shareholder value by, among other things, optimizing return on equity and managing risk. Capital is assigned to each segment, the total of which is equivalent to the Company s consolidated total, on an economic basis, using management s assessment of the inherent risks associated with the segment. Capital allocations are made to cover the following risk categories: credit risk, liquidity risk, interest rate risk, option risk, basis risk, market risk, and operational risk.

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The Company allocates expenses to the reportable segments based on various methodologies, including volume and amount of loans and the number of full-time equivalent employees. Income taxes are allocated to the various segments based on taxable income and statutory rates applicable to the segment.

## Banking Operations Segment

Banking Operations serves individual and business customers by offering and servicing a variety of loan and deposit products and other financial services.

## Residential Mortgage Banking Segment

The Residential Mortgage Banking segment originates, sells, and services one-to-four family mortgage loans. Mortgage loan products include fixed- and adjustable-rate conventional and jumbo loans for the purpose of purchasing or refinancing residential properties. The Residential Mortgage Banking segment earns interest on loans held in the warehouse and fee income from the origination of loans, and recognizes gains or losses from the sale of mortgage loans.

The following table provides a summary of the Company s segment results for the three months ended September 30, 2011, on an internally managed accounting basis.

| (in thousands) | For the Three Months Ended September 30, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banking Operations |  | Residential <br> Mortgage <br> Banking |  | Total Company |  |
| Non-interest income third party | \$ | 32,801 | \$ | 25,268 | \$ | 58,069 |
| Non-interest income inter-segment |  | $(5,131)$ |  | 5,131 |  | -- |
| Total non-interest income |  | 27,670 |  | 30,399 |  | 58,069 |
| Net interest income |  | 290,463 |  | 4,504 |  | 294,967 |
| Total net revenues |  | 318,133 |  | 34,903 |  | 353,036 |
| Provision for loan losses |  | 18,000 |  | -- |  | 18,000 |
| Non-interest expense ${ }^{(2)}$ |  | 134,478 |  | 18,138 |  | 152,616 |
| Income before income tax expense |  | 165,655 |  | 16,765 |  | 182,420 |
| Income tax expense |  | 57,394 |  | 5,276 |  | 62,670 |
| Net income | \$ | 108,261 | \$ | 11,489 | \$ | 119,750 |
| Identifiable segment assets (period-end) |  | ,740,946 | \$ | 1,228,082 |  | ,969,028 |

(1) Includes ancillary fee income and leasing revenue.
(2) Includes both direct and indirect expenses.

The following table provides a summary of the Company s segment results for the nine months ended September 30, 2011, on an internally managed accounting basis.

|  | Banking <br> Operations |  | Residential <br> Mortgage <br> Banking |  | Total Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-interest income third party) | \$ | 117,186 | \$ | 58,381 | \$ | 175,567 |
| Non-interest income inter-segment |  | $(14,677)$ |  | 14,677 |  | -- |
| Total non-interest income |  | 102,509 |  | 73,058 |  | 175,567 |
| Net interest income |  | 887,004 |  | 13,159 |  | 900,163 |
| Total net revenues |  | 989,513 |  | 86,217 |  | 1,075,730 |
| Provision for loan losses |  | 67,708 |  | -- |  | 67,708 |
| Non-interest expense ${ }^{(2)}$ |  | 400,376 |  | 53,986 |  | 454,362 |
| Income before income tax expense |  | 521,429 |  | 32,231 |  | 553,660 |
| Income tax expense |  | 179,672 |  | 11,603 |  | 191,275 |
| Net income | \$ | 341,757 | \$ | 20,628 | \$ | 362,385 |
| Identifiable segment assets (period-end) |  | ,740,946 | \$ | 1,228,082 |  | 1,969,028 |

(1) Includes ancillary fee income and leasing revenue.
(2) Includes both direct and indirect expenses.

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The following table provides a summary of the Company s segment results for the three months ended September 30, 2010, on an internally managed accounting basis.

For the Three Months Ended September 30, 2010

| (in thousands) | Banking Operations |  | Residential <br> Mortgage <br> Banking |  | Total Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-interest income third party) | \$ | 29,141 | \$ | 77,962 | \$ | 107,103 |
| Non-interest income inter-segment |  | $(3,361)$ |  | 3,361 |  | -- |
| Total non-interest revenue |  | 25,780 |  | 81,323 |  | 107,103 |
| Net interest income |  | 280,879 |  | 5,309 |  | 286,188 |
| Total net revenues |  | 306,659 |  | 86,632 |  | 393,291 |
| Provision for loan losses |  | 32,000 |  | -- |  | 32,000 |
| Non-interest expense ${ }^{(2)}$ |  | 128,722 |  | 22,367 |  | 151,089 |
| Income before income tax expense |  | 145,937 |  | 64,265 |  | 210,202 |
| Income tax expense |  | 49,645 |  | 24,948 |  | 74,593 |
| Net income | \$ | 96,292 | \$ | 39,317 | \$ | 135,609 |
| Identifiable segment assets (period-end) |  | 246,331 | \$ | 1,455,276 |  | ,701,607 |

(1) Includes ancillary fee income and leasing revenue.
(2) Includes both direct and indirect expenses.

The following table provides a summary of the Company s segment results for the nine months ended September 30, 2010, on an internally managed accounting basis.

| (in thousands) | For the Nine Months Ended September 30, 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Banking Operations |  | Residential <br> Mortgage <br> Banking |  | Total <br> Company |  |
| Non-interest income third party) | \$ | 86,592 | \$ | 148,071 | \$ | 234,663 |
| Non-interest income inter-segment |  | $(10,403)$ |  | 10,403 |  | -- |
| Total non-interest revenue |  | 76,189 |  | 158,474 |  | 234,663 |
| Net interest income |  | 862,759 |  | 12,214 |  | 874,973 |
| Total net revenues |  | 938,948 |  | 170,688 |  | 1,109,636 |
| Provision for loan losses |  | 74,000 |  | -- |  | 74,000 |
| Non-interest expense ${ }^{(2)}$ |  | 373,370 |  | 55,837 |  | 429,207 |
| Income before income tax expense |  | 491,578 |  | 114,851 |  | 606,429 |
| Income tax expense |  | 170,659 |  | 44,585 |  | 215,244 |

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| Net income | $\$$ | 320,919 | $\$$ | 70,266 | $\$ 39185$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Identifiable segment assets (period-end) | $\$ 40,246,331$ | $\$$ | $1,455,276$ | $\$ 41,701,607$ |  |

(1) Includes ancillary fee income and leasing revenue.
(2) Includes both direct and indirect expenses.

Note 13. Impact of Recent Accounting Pronouncements

In September 2011, the FASB issued Accounting Standards Update ( ASU ) No. 2011-08, Testing Goodwill for Impairment. Under ASU 2011-08, entities can first assess qualitative factors to determine whether it is necessary to perform the two-step quantitative goodwill impairment test. Under this amendment, an entity would not be required to calculate the fair value of a reporting unit unless the entity determines, based on a qualitative assessment, that it is more likely than not that its fair value is less than its carrying amount. The amendment includes a number of events and circumstances for an entity to consider in conducting the qualitative assessment. ASU 2011-08 is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Early adoption is permitted, including for annual and interim goodwill impairment tests performed as of a date before September 15, 2011, if an entity s financial statements for the most recent annual or interim period have not yet been issued or, for nonpublic entities, have not yet been made available for issuance. The adoption of ASU 2011-08 is not expected to have a material effect on the Company s consolidated statement of condition or results of operations.

In June 2011, the FASB issued ASU No. 2011-05, Presentation of Comprehensive Income. Under ASU 2011-05, an entity has the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income, either in a single continuous statement of comprehensive income

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or in two separate but consecutive statements. In both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders equity. ASU 2011-05 does not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. ASU 2011-05 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. ASU 2011-05 should be applied retroactively. Early adoption is permitted, because compliance with the amendments is already permitted. The amendments do not require any transition disclosures. The application of this guidance will only affect the presentation of the Company s consolidated financial statements and will have no impact on the Company s consolidated statement of condition or results of operations.

In May 2011, the FASB issued ASU No. 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and International Financial Reporting Standards ( IFRS ). The amendments in ASU 2011-04 generally represent clarifications of Topic 820 (Fair Value), but also include some instances where a particular principle or requirement for measuring fair value or disclosing information about fair value measurements has changed. ASU 2011-04 results in common principles and requirements for measuring fair value and for disclosing information about fair value measurements in accordance with U.S. GAAP and IFRS. The amendments in ASU 2011-04 are to be applied prospectively and are effective during interim and annual periods beginning after December 15, 2011. Early application is not permitted. The adoption of ASU 2011-04 is not expected to have a material effect on the Company s consolidated statement of condition or results of operations.

In April 2011, the FASB issued ASU No. 2011-03, Transfers and Servicing (Topic 860): Reconsideration of Effective Control for Repurchase Agreements. ASU 2011-03 is intended to improve financial reporting of repurchase agreements and other agreements that both entitle and obligate a transferor to repurchase or redeem financial assets before their maturity. The amendments in ASU 2011-03 remove from the assessment of effective control: (1) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee; and (2) the collateral maintenance implementation guidance related to that criterion. Other criteria applicable to the assessment of effective control are not changed by the amendments in ASU 2011-03. Those criteria indicate that the transferor is deemed to have maintained effective control over the financial assets transferred (and thus must account for the transaction as a secured borrowing) for agreements that both entitle and obligate the transferor to repurchase or redeem the financial assets before their maturity if all of the following conditions are met: (1) the financial assets to be repurchased or redeemed are the same or substantially the same as those transferred; (2) the agreement is to repurchase or redeem them before maturity, at a fixed or determinable price; and (3) the agreement is entered into contemporaneously with, or in contemplation of, the transfer. ASU 2011-03 is effective for the first interim or annual period beginning on or after December 15, 2011. ASU 2011-03 should be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. Early adoption is not permitted. The adoption of ASU 2011-03 is not expected to have a material effect on the Company s consolidated statement of condition or results of operations.

In April 2011, the FASB also issued ASU No. 2011-02, A Creditor s Determination of Whether a Restructuring Is a Troubled Debt Restructuring. ASU 2011-02 clarifies which loan modifications constitute TDRs and is intended to assist creditors in determining whether a modification of the terms of a receivable meets the criteria to be considered a TDR, both for purposes of recording an impairment loss and for disclosure of TDRs. In addition, ASU 2011-02 requires the disclosure of certain information relating to TDRs as required by ASU 2010-20, Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses. These disclosures were previously deferred by ASU No. 2011-01, Deferral of the Effective Date of Disclosures about Troubled Debt Restructurings in Update No. 2010-20. The new guidance is effective for interim and annual periods beginning on or after June 15, 2011, and applies retroactively to restructurings occurring on or after the beginning of the fiscal year of adoption. The adoption of ASU 2011-02 is not expected to have a material effect on the Company s consolidated statement of condition or results of operations.

In July 2010, the FASB issued ASU No. 2010-20 to improve the disclosures that an entity provides about the credit quality of its financing receivables and the related allowance for credit losses. As a result of these

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amendments, an entity is required to disaggregate, by portfolio segment or class, certain existing disclosures, and to provide certain new disclosures about its financing receivables and related allowance for credit losses. The disclosures as of the end of a reporting period are effective for interim and annual reporting periods ending on or after December 15, 2010. The disclosures about activity that occurs during a reporting period are effective for interim and annual reporting periods beginning on or after December 15, 2010. The amendments in ASU 2010-20 encourage, but do not require, comparative disclosures for earlier reporting periods that ended before initial adoption. However, an entity should provide comparative disclosures for those reporting periods ending after initial adoption. For further details on the Company s credit quality disclosures, please refer to Note 4, Loans and Note 5, Allowance for Loan Losses.

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# NEW YORK COMMUNITY BANCORP, INC. 

## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS

## OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

For the purpose of this Quarterly Report on Form 10-Q, the words we, us, our, and the Company are used to refer to New York Community Bancorp, Inc. and our consolidated subsidiaries, including New York Community Bank and New York Commercial Bank (the Community Bank and the Commercial Bank, respectively, and collectively, the Banks ).

## Forward-Looking Statements and Associated Risk Factors

This report, like many written and oral communications presented by New York Community Bancorp, Inc. and our authorized officers, may contain certain forward-looking statements regarding our prospective performance and strategies within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 , and are including this statement for purposes of said safe harbor provisions.

Forward-looking statements, which are based on certain assumptions and describe future plans, strategies, and expectations of the Company, are generally identified by use of the words anticipate, believe, estimate, expect, intend, plan, project, seek, strive, try, or future such as will, would, should, could, may, or similar expressions. Our ability to predict results or the actual effects of our plans or strategies is inherently uncertain. Accordingly, actual results may differ materially from anticipated results.

There are a number of factors, many of which are beyond our control, that could cause actual conditions, events, or results to differ significantly from those described in our forward-looking statements. These factors include, but are not limited to:
general economic conditions, either nationally or in some or all of the areas in which we and our customers conduct our respective businesses;
conditions in the securities markets and real estate markets or the banking industry;
changes in interest rates, which may affect our net income, prepayment penalty income, mortgage banking income, and other future cash flows, or the market value of our assets, including our investment securities;
changes in deposit flows and wholesale borrowing facilities;
changes in the demand for deposit, loan, and investment products and other financial services in the markets we serve;
changes in our credit ratings or in our ability to access the capital markets;
changes in our customer base or in the financial or operating performances of our customers businesses;
changes in real estate values, which could impact the quality of the assets securing the loans in our portfolio;
changes in the quality or composition of our loan or securities portfolios;
changes in competitive pressures among financial institutions or from non-financial institutions;
the ability to successfully integrate any assets, liabilities, customers, systems, and management personnel of any banks we may acquire into our operations, and our ability to realize related revenue synergies and cost savings within expected time frames;
our use of derivatives to mitigate our interest rate exposure;
our ability to retain key members of management;
our timely development of new lines of business and competitive products or services in a changing environment, and the acceptance of such products or services by our customers;
any interruption or breach of security resulting in failures or disruptions in customer account management, general ledger, deposit, loan, or other systems;
any breach in performance by the Community Bank under our loss sharing agreements with the FDIC;
any interruption in customer service due to circumstances beyond our control;
potential exposure to unknown or contingent liabilities of companies we have acquired or may acquire in the future;

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the outcome of pending or threatened litigation, or of other matters before regulatory agencies, whether currently existing or commencing in the future;
environmental conditions that exist or may exist on properties owned by, leased by, or mortgaged to the Company;
operational issues stemming from, and/or capital spending necessitated by, the potential need to adapt to industry changes in information technology systems, on which we are highly dependent;
changes in our estimates of future reserves based upon the periodic review thereof under relevant regulatory and accounting requirements;
changes in our capital management policies, including those regarding business combinations, dividends, and share repurchases, among others;
changes in legislation, regulation, policies, or administrative practices, whether by judicial, governmental, or legislative action, including, but not limited to, the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act, and other changes pertaining to banking, securities, taxation, rent regulation and housing, environmental protection, and insurance; and the ability to comply with such changes in a timely manner;
additional FDIC special assessments or required assessment prepayments;
changes in accounting principles, policies, practices, or guidelines;
the ability to keep pace with, and implement on a timely basis, technological changes;
changes in the monetary and fiscal policies of the U.S. Government, including policies of the U.S. Department of the Treasury and the Board of Governors of the Federal Reserve System;
war or terrorist activities; and
other economic, competitive, governmental, regulatory, technological, and geopolitical factors affecting our operations, pricing, and services.
It should be noted that we routinely evaluate opportunities to expand through acquisitions and frequently conduct due diligence activities in connection with such opportunities. As a result, acquisition discussions and, in some cases, negotiations, may take place at any time, and acquisitions involving cash or our debt or equity securities may occur.

Additionally, the timing and occurrence or non-occurrence of events may be subject to circumstances beyond our control.

Readers are cautioned not to place undue reliance on the forward-looking statements contained herein, which speak only as of the date of this report. Except as required by applicable law or regulation, we undertake no obligation to update these forward-looking statements to reflect events or circumstances that occur after the date on which such statements were made.

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## Critical Accounting Policies

We consider certain accounting policies to be critically important to the portrayal of our financial condition and results of operations, since they require management to make complex or subjective judgments, some of which may relate to matters that are inherently uncertain. The inherent sensitivity of our consolidated financial statements to these critical accounting policies, and the judgments, estimates, and assumptions used therein, could have a material impact on our financial condition or results of operations.

We have identified the following to be critical accounting policies: the determination of the allowance for losses on non-covered loans; the determination of whether an impairment of securities is other than temporary; the determination of the amount, if any, of goodwill impairment; and the determination of the valuation allowance for deferred tax assets.

The judgments used by management in applying these critical accounting policies may be influenced by a further and prolonged deterioration in the economic environment, which may result in changes to future financial results. In addition, the current economic environment has increased the degree of uncertainty inherent in our judgments, estimates, and assumptions.

## Allowance for Losses on Non-Covered Loans

For the purposes of this discussion, allowance for loan losses refers to the allowance for losses on non-covered loans held for investment and loans refers to non-covered loans held for investment. (Please see Note 5 to the Consolidated Financial Statements for a discussion of our allowance for losses on covered loans as well as information about our allowance for losses on non-covered loans.)

The allowance for loan losses is increased by provisions for loan losses that are charged against earnings, and is reduced by net charge-offs and/or reversals, if any, that are credited to earnings. Loans are held by either the Community Bank or the Commercial Bank, and a separate loan loss allowance is established for each. In addition, except as otherwise noted below, the process for establishing the allowance for loan losses is the same for each of the Community Bank and the Commercial Bank. In determining the respective allowances for loan losses, management considers the Community Bank s and the Commercial Bank s current business strategies and credit processes, including compliance with conservative guidelines established by the respective Boards of Directors with regard to credit limitations, loan approvals, underwriting criteria, and loan workout procedures.

The allowances for loan losses are established based on our evaluation of the probable inherent losses in our portfolio in accordance with GAAP. The allowances for loan losses are comprised of both specific valuation allowances and general valuation allowances.

Specific valuation allowances are established based on our analyses of individual loans that are considered impaired. If a loan is deemed to be impaired, management measures the extent of the impairment and establishes a specific valuation allowance for that amount. A loan is classified as impaired when, based on current information and events, it is probable that we will be unable to collect both the principal and interest due under the contractual terms of the loan agreement. We apply this classification as necessary to loans individually evaluated for impairment in our portfolios of multi-family; commercial real estate; acquisition, development, and construction; and commercial and industrial loans. Smaller balance homogenous loans and loans carried at the lower of cost or fair value are evaluated for impairment on a collective rather than an individual basis. We generally measure impairment on an individual loan and determine the extent to which a specific valuation allowance is necessary by comparing the loan s outstanding balance to either the fair value of the collateral, less the estimated cost to sell, or the present value of expected cash flows, discounted at the loan s effective interest rate. A specific valuation allowance is established when the fair value of the collateral, net of estimated costs to sell, or the present value of the expected cash flows, is less than the recorded investment in the loan.

We also follow a process to assign general valuation allowances to loan categories. General valuation allowances are established by applying our loan loss provisioning methodology, and reflect the inherent risk in outstanding held-for-investment loans. Our loan loss provisioning methodology considers various factors in determining the appropriate quantified risk factors to use to determine the general valuation allowances. The factors

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assessed begin with the historical loan loss experience for each of the major loan categories we maintain. Our historical loan loss experience is then adjusted by considering qualitative or environmental factors that are likely to cause estimated credit losses associated with the existing portfolio to differ from historical loss experience, including, but not limited to:

Changes in lending policies and procedures, including changes in underwriting standards and collection, charge-off, and recovery practices;
Changes in international, national, regional, and local economic and business conditions and developments that affect the collectability of the portfolio, including the condition of various market segments;
Changes in the nature and volume of the portfolio and in the terms of loans;
Changes in the volume and severity of past due loans, the volume of non-accrual loans, and the volume and severity of adversely classified or graded loans;
Changes in the quality of our loan review system;
Changes in the value of the underlying collateral for collateral-dependent loans;
The existence and effect of any concentrations of credit, and changes in the level of such concentrations;
Changes in the experience, ability, and depth of lending management and other relevant staff; and
The effect of other external factors, such as competition and legal and regulatory requirements, on the level of estimated credit losses in the existing portfolio.
By considering the factors discussed above, we determine quantified risk factors that are applied to each non-impaired loan or loan type in the loan portfolio to determine our general valuation allowances.

In recognition of prevailing macroeconomic and real estate market conditions, the time periods considered for historical loss experience continue to be the last three years and the current period. We also evaluate the sufficiency of the overall allocations used for the loan loss allowance by considering the loss experience in the current and prior calendar year.

The process of establishing the loan loss allowances also involves:

Periodic inspections of the loan collateral by qualified in-house and external property appraisers/inspectors, as applicable;
Regular meetings of executive management with the pertinent Board committee, during which observable trends in the local economy and/or the real estate market are discussed;
Assessment by the pertinent members of the Boards of Directors of the aforementioned factors when making a business judgment regarding the impact of anticipated changes on the future level of loan losses; and
Analysis of the portfolio in the aggregate, as well as on an individual loan basis, taking into consideration payment history, underwriting analyses, and internal risk ratings.
In order to determine their overall adequacy, each of the respective loan loss allowances is reviewed quarterly by management and by the Mortgage and Real Estate Committee of the Community Bank s Board of Directors (the Mortgage Committee ) or the Credit Committee of the Board of Directors of the Commercial Bank (the Credit Committee ), as applicable.

We charge off loans, or portions of loans, in the period that such loans, or portions thereof, are deemed uncollectible. The collectability of individual loans is determined through an assessment of the financial condition and repayment capacity of the borrower and/or through an estimate of the fair value of any underlying collateral. Generally, the time period in which this assessment is made is within the same quarter that the loan is considered impaired and quarterly thereafter. For non-real estate-related consumer credits, the following past-due time periods determine when charge-offs are typically recorded: (1) closed-end credits are charged off in the quarter that the loan becomes 120 days past due; (2) open-end credits are charged off in the quarter that the loan becomes 180 days past due; and (3) both closed-end and open-end credits are typically charged off in the quarter that the credit is 60 days past our having received notification that the borrower has filed for bankruptcy.

The level of future additions to the respective loan loss allowances is based on many factors, including certain factors that are beyond management s control such as changes in economic and local market conditions, including

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declines in real estate values, and increases in vacancy rates and unemployment. Management uses the best available information to recognize losses on loans or to make additions to the loan loss allowances; however, the Community Bank and/or the Commercial Bank may be required to take certain charge-offs and/or recognize further additions to their loan loss allowances, based on the judgment of regulatory agencies with regard to information provided to them during their examinations of the Banks.

## Investment Securities

The securities portfolio primarily consists of mortgage-related securities and, to a lesser extent, debt and equity (together, other ) securities. Securities that are classified as available for sale are carried at their estimated fair value, with any unrealized gains or losses, net of taxes, reported as accumulated other comprehensive income or loss in stockholders equity. Securities that we have the intent and ability to hold to maturity are classified as held to maturity and carried at amortized cost, less the non-credit portion of OTTI impairment recorded in AOCL.

The fair values of our securities and particularly our fixed-rate securities are affected by changes in market interest rates and credit spreads. In general, as interest rates rise and/or credit spreads widen, the fair value of fixed-rate securities will decline; as interest rates fall and/or credit spreads tighten, the fair value of fixed-rate securities will rise. We regularly conduct a review and evaluation of our securities portfolio to determine if the decline in the fair value of any security below its carrying amount is other than temporary. If we deem any decline in value to be other than temporary, the security is written down to its current fair value, creating a new cost basis, and the resultant loss (other than the OTTI on debt securities attributable to non-credit factors) is charged against earnings and recorded in non-interest income. Our assessment of a decline in fair value includes judgment as to the financial position and future prospects of the entity that issued the investment security, as well as a review of the security s underlying collateral. Broad changes in the overall market or interest rate environment generally will not lead to a write-down.

In accordance with OTTI accounting guidance, unless we have the intent to sell, or it is more likely than not that we may be required to sell a security before recovery, OTTI is recognized as a realized loss on the income statement to the extent that the decline in fair value is credit-related. If there is a decline in fair value of a security below its carrying amount and we have the intent to sell it, or it is more likely than not that we may be required to sell the security before recovery, the entire amount of the decline in fair value is charged to earnings.

## Goodwill Impairment

Goodwill is presumed to have an indefinite useful life and is tested for impairment, rather than amortized, at the reporting unit level, at least once a year. In addition to being tested annually, goodwill would be tested if there were a triggering event. As each of the Company soperating segments is comprised of only one component, goodwill is tested for impairment at the segment level. Currently, the goodwill impairment analysis is a two-step test. (Please see Note 13, Impact of Recent Accounting Pronouncements, regarding changes in accounting guidance relating to goodwill impairment testing.) The first step (Step 1 ) is used to identify potential impairment, and involves comparing each reporting segment s estimated fair value to its carrying amount, including goodwill. If the estimated fair value of a reporting segment exceeds its carrying amount, goodwill is considered not to be impaired. If the carrying amount exceeds the estimated fair value, there is an indication of potential impairment and the second step (Step 2 ) is performed to measure the amount.

Step 2 involves calculating an implied fair value of goodwill for each reporting segment for which impairment was indicated in Step 1. The implied fair value of goodwill is determined in a manner similar to the amount of goodwill calculated in a business combination, i.e., by measuring the excess of the estimated fair value of the reporting segment, as determined in Step 1, over the aggregate estimated fair values of the individual assets, liabilities, and identifiable intangibles, as if the reporting segment was being acquired in a business combination at the impairment test date. If the implied fair value of goodwill exceeds the carrying amount of goodwill assigned to the reporting segment, there is no impairment. If the carrying amount of goodwill assigned to a reporting segment exceeds the implied fair value of the goodwill, an impairment charge is recorded for the excess. An impairment loss cannot exceed the carrying amount of goodwill assigned to a reporting segment, and the loss establishes a new basis in the goodwill. Subsequent reversal of goodwill impairment losses is not permitted.

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Quoted market prices in active markets are the best evidence of fair value and are used as the basis for measurement, when available. Other acceptable valuation methods include present-value measurements based on multiples of earnings or revenues, or similar performance measures. Differences in the identification of reporting units and in valuation techniques could result in materially different evaluations of impairment.

For the purpose of goodwill impairment testing, management has determined that the Company has two reporting segments: Banking Operations and Residential Mortgage Banking. All of our recorded goodwill has resulted from prior acquisitions and, accordingly, is attributed to Banking Operations. There is no goodwill associated with Residential Mortgage Banking, as it was acquired in our FDIC-assisted AmTrust Bank ( AmTrust ) acquisition, which resulted in a bargain purchase gain. In order to perform our annual goodwill impairment test, we determined the carrying value of the Banking Operations segment as the carrying value of the Company and compared it to the fair value of the Banking Operations segment as the fair value of the Company.

We performed our annual goodwill impairment test as of December 31, 2010 and found no indication of goodwill impairment at that date. In addition, there has been no indication of an event that would trigger impairment subsequent to that date.

## Income Taxes

In estimating income taxes, management assesses the relative merits and risks of the tax treatment of transactions, taking into account statutory, judicial, and regulatory guidance in the context of our tax position. In this process, management also relies on tax opinions, recent audits, and historical experience. Although we use the best available information to record income taxes, underlying estimates and assumptions can change over time as a result of unanticipated events or circumstances such as changes in tax laws and judicial guidance influencing our overall or transaction-specific tax position.

We recognize deferred tax assets and liabilities for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases, and the carryforward of certain tax attributes such as net operating losses. A valuation allowance is maintained for deferred tax assets that we estimate are more likely than not to be unrealizable, based on available evidence at the time the estimate is made. In assessing the need for a valuation allowance, we estimate future taxable income, considering the feasibility of tax planning strategies and the realizability of tax loss carryforwards. Valuation allowances related to deferred tax assets can be affected by changes to tax laws, statutory tax rates, and future taxable income levels. In the event we were to determine that we would not be able to realize all or a portion of our net deferred tax assets in the future, we would reduce such amounts through a charge to income tax expense in the period in which that determination was made. Conversely, if we were to determine that we would be able to realize our deferred tax assets in the future in excess of the net carrying amounts, we would decrease the recorded valuation allowance through a decrease in income tax expense in the period in which that determination was made. Subsequently recognized tax benefits associated with valuation allowances recorded in a business combination would be recorded as an adjustment to goodwill.

In July 2009, tax laws were enacted that were effective for the determination of our New York City income tax liability for calendar year 2009. In general, these laws conformed the New York City tax rules to those of New York State. Included in these new tax laws is a provision which requires the inclusion of income earned by a subsidiary taxed as a real estate investment trust ( REIT ) for federal tax purposes, regardless of the location in which the REIT subsidiary conducts its business or the timing of its distribution of earnings. As a result of certain earlier business combinations, we currently have six REIT subsidiaries. The law provided for $25 \%$ of such income to be excluded from tax in 2009 and 2010. Since the start of 2011, there has been no income exclusion for a subsidiary taxed as a REIT.

In August 2010, tax laws were enacted by the State and City of New York that repealed the preferential deduction for bad debts that had been permitted in the determination of our New York State and City income tax liabilities. The laws applied retroactively to the determination of tax liability for calendar year 2010 as well as to subsequent years.

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## Recent Events

## Dividend Payment

On October 18, 2011, the Board of Directors declared a quarterly cash dividend of $\$ 0.25$ per share, payable on November 17, 2011 to shareholders of record at the close of business on November 7, 2011.

## The Economic Environment

In September 2011, the national unemployment rate declined to $9.1 \%$ from $9.2 \%$ in June 2011 and from $9.6 \%$ in September 2010. In the five states constituting our footprint, unemployment rates either declined or remained constant. In New York, the unemployment rate declined to $7.8 \%$ in September 2011 from $8.0 \%$ in both June 2011 and September 2010. At 8.9\%, New Jersey s unemployment rate declined from $9.7 \%$ in June, and was consistent with the rate in September 2010. In Arizona, Florida, and Ohio, the unemployment rate declined to $8.9 \%, 10.6 \%$, and $8.5 \%$, respectively, from $9.9 \%, 11.1 \%$, and $9.2 \%$, the June 2011 levels, and from $9.7 \%, 12.0 \%$, and $9.6 \%$, respectively, the levels in September 2010.

In New York City, where the vast majority of the properties securing our held-for-investment loans are located, unemployment declined to $8.7 \%$ in September 2011 from $8.8 \%$ in June 2011, and from $9.1 \%$ in September 2010. Furthermore, in Manhattan, where $38.5 \%$ of the properties securing our held-for-investment multi-family and commercial real estate loans are located, the office vacancy rate improved to $10.3 \%$ from $10.8 \%$ linked-quarter, and was 180 basis points below the comparable rate in September 2010.

Home prices fell $3.8 \%$ nationally year-over-year through August 2011, and also declined during that time in the primary markets we serve. Specifically, home prices fell $4.8 \%, 4.6 \%, 3.4 \%$, and $7.7 \%$, year-over-year, in greater Cleveland, greater Miami, the New York Metropolitan region, and greater Phoenix, respectively. From July through August 2011, home prices rose $0.2 \%$ nationally, and $0.3 \%$ and $0.4 \%$, respectively, in greater Cleveland and the New York Metropolitan region, but declined $0.3 \%$ and $0.1 \%$, respectively, in greater Miami and greater Phoenix.

While unemployment levels reflected modest improvement, the pace of economic recovery continues to be weak. Furthermore, economic uncertainty continued in the current third quarter, as speculation about a double-dip recession increased, and concern about the impact of the debt crisis in Europe on the global economy rose.

## Executive Summary

In the three months ended September 30, 2011, and against this backdrop of economic uncertainty and weakness, we grew our balance sheet by $\$ 1.4$ billion to $\$ 42.0$ billion, and continued to see an improvement in our asset quality. We also generated solid earnings of $\$ 119.8$ million, or $\$ 0.27$ per diluted share, as a linked-quarter decline in residential mortgage interest rates sparked an increase in one-to-four family lending and, therefore, mortgage banking income, offsetting the impact of a decline in prepayment penalty income and a flatter yield curve on our net interest income and margin over the three-month period.

The factors that contributed most significantly to our third quarter 2011 results follow:

In the third quarter of 2011, a decline in residential mortgage interest rates triggered an increase in one-to-four family loan applications, which resulted in an increase in the volume of one-to-four family loans originated for sale by our mortgage banking subsidiary. During the quarter, the volume of one-to-four family loans originated for sale rose $\$ 647.0$ million, or $56.8 \%$, to $\$ 1.8$ billion, contributing to a $\$ 21.6$ million increase in mortgage banking income from originations to $\$ 30.9$ million. In addition, the balance of one-to-four family loans held for sale rose $\$ 513.5$ million linked-quarter to $\$ 1.0$ billion at September 30th.

Reflecting third quarter originations of $\$ 1.9$ billion, our portfolio of loans held for investment rose $\$ 638.0$ million to $\$ 25.1$ billion, at September 30, 2011, signifying an annualized growth rate of $10.4 \%$. Multi-family loans accounted for $\$ 1.0$ billion of loans originated for investment in the current third quarter, and commercial real estate loans accounted for $\$ 715.7$ million of the held-for-investment loans we produced.

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The growth of our loan portfolio contributed to a $\$ 1.1$ billion increase in average interest-earning assets to $\$ 35.6$ billion, tempering the impact of a 25 -basis point decline in the average yield to $5.19 \%$. This decline was attributable to two primary factors: a $\$ 13.7$ million decrease in prepayment penalty income to $\$ 12.1$ million, as refinancing activity in our multi-family lending niche lessened; and the replenishment of the multi-family and commercial real estate loan portfolios at lower yields as market interest rates declined.

While our average cost of funds also declined on a linked-quarter basis, the decrease was not as meaningful as the decline in our average yield. As a result, our net interest income fell $\$ 7.0$ million linked-quarter to $\$ 295.0$ million, and our net interest margin declined 17 basis points to $3.33 \%$. Notably, prepayment penalty income added 14 basis points to the average yield on interest-earning assets and to our margin in the third quarter of 2011, a decline of 16 basis points from the number of basis points added in the trailing three-month period.

The quality of our assets reflected meaningful linked-quarter improvement as the balance of non-performing non-covered loans declined $\$ 86.1$ million, or $17.1 \%$, from the June 30th balance to $\$ 416.8$ million at the current third quarter-end. The latter amount represented $1.66 \%$ of total non-covered loans at the end of September, representing a linked-quarter improvement of 39 basis points.

Non-covered loans 30 to 89 days past due declined $\$ 15.3$ million, or $28.8 \%$, from the June 30th balance to $\$ 37.8$ million at September 30, 2011. Reflecting the improvements in non-performing non-covered loans and loans 30 to 89 days past due, total delinquencies declined $\$ 55.4$ million, or $9.0 \%$, linked-quarter, to $\$ 557.3$ million at September 30, 2011.

Net charge-offs declined $\$ 13.7$ million over the course of the quarter to $\$ 13.1$ million in the three months ended September 30, 2011. The latter amount represented $0.04 \%$ of average loans (non-annualized) in the current third quarter, as compared to $0.09 \%$ (non-annualized) in the trailing three-month period.

Notwithstanding the improvements in our asset quality measures, we increased our provision for losses on non-covered loans by $\$ 3.0$ million to $\$ 18.0$ million in the three months ended September 30, 2011. The net effect of the linked-quarter increase in the provision and the linked-quarter decline in net charge-offs was a $\$ 4.9$ million increase in the allowance for losses on non-covered loans to $\$ 139.4$ million at that date.

Operating expenses fell $\$ 1.4$ million on a linked-quarter basis, as the benefit of a $\$ 5.0$ million decline in general and administrative ( G\&A ) expense was tempered by a $\$ 3.7$ million increase in compensation and benefits expense. The decline in G\&A expense was primarily due to a modification in the way our FDIC deposit insurance premiums are calculated. The rise in compensation and benefits expense was partially due to severance charges of $\$ 2.3$ million, primarily in connection with the modification of our branch staffing model to adapt to the way that customers choose to do their banking today.

Our current third quarter earnings also reflect net securities gains of $\$ 6.7$ million, as compared to net securities gains of $\$ 18.7$ million in the second quarter of this year.

Stockholders equity totaled $\$ 5.6$ billion at the end of September, representing $13.28 \%$ of total assets. In addition, our two bank subsidiaries continued to exceed the requirements for classification as well capitalized institutions, with New York Community Bank having leverage, Tier 1 risk-based, and total risk-based capital ratios of $8.79 \%, 12.96 \%$, and $13.55 \%$, respectively, at the end of September, and New York Commercial Bank having leverage, Tier 1 risk-based, and total risk-based capital ratios of $11.53 \%, 17.09 \%$, and $17.86 \%$, respectively.

## Summary of Financial Condition at September 30, 2011

Assets totaled $\$ 42.0$ billion at September 30, 2011, reflecting increases of $\$ 1.4$ billion and $\$ 778.3$ million, respectively, from the balances recorded at June 30, 2011 and December 31, 2010.

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Loans, net, rose $\$ 1.0$ billion and $\$ 808.9$ million, respectively, over the three- and nine-month periods to $\$ 29.9$ billion, as the balance of loans held for investment, net, rose $\$ 633.1$ million and $\$ 1.4$ billion, respectively, to $\$ 25.0$ billion from the balances recorded at June 30th and December 31st. The three-month increase in loans held for investment, net, was coupled with a $\$ 513.5$ million increase in loans held for sale to $\$ 1.0$ billion, which was modestly tempered by a $\$ 135.0$ million decrease in covered loans, net, to $\$ 3.9$ billion. The nine-month increase in loans held for investment, net, was partly offset by a $\$ 201.8$ million decline in loans held for sale and a $\$ 433.3$ million decrease in covered loans, net.

Securities fell $\$ 521.3$ million from the June 30th balance to $\$ 5.1$ billion at the end of September, but rose $\$ 358.7$ million from the balance recorded at December 31, 2010. While the three-month decline reflects an increase in repayments over the course of the current third quarter, the nine-month increase reflects the deployment of cash flows into the purchase of government-sponsored enterprise (GSE ) securities.

Liabilities rose $\$ 1.4$ billion and $\$ 731.0$ million, respectively, to $\$ 36.4$ billion, at the end of September. The three-month increase was the result of a $\$ 954.9$ million rise in deposits to $\$ 22.8$ million and a $\$ 397.8$ million rise in borrowed funds to $\$ 13.4$ billion. The nine-month increase was the net effect of a $\$ 943.6$ million increase in deposits and a $\$ 121.0$ million decline in borrowed funds.

Stockholders equity totaled $\$ 5.6$ billion at the end of September, representing $13.28 \%$ of total assets and a book value of $\$ 12.74$ per share. The September 30th balance was $\$ 13.5$ million higher than the June 30th balance and $\$ 47.4$ million higher than the balance at December 31st.

## Loans

Total loans, net, represented $\$ 29.9$ billion, or $71.1 \%$, of total assets at September 30, 2011, reflecting a three-month increase of $\$ 1.0$ billion and an $\$ 808.9$ million increase from the balance at December 31, 2010. As more fully described below, our loan portfolio is comprised of three categories: covered loans, non-covered loans held for investment, and non-covered loans held for sale.

## Covered Loans

Covered loans are the loans we acquired in our AmTrust and Desert Hills Bank ( Desert Hills ) acquisitions, and are referred to as such because they are covered by loss sharing agreements with the FDIC. At $\$ 3.9$ billion, covered loans represented $12.9 \%$, of total loans, net, at September 30, 2011 and were down $\$ 135.0$ million and $\$ 433.3$ million, respectively, from the balances recorded at June 30, 2011 and December 31, 2010. The three- and nine-month declines in covered loans were primarily due to repayments.

Covered one-to-four family loans include both fixed and adjustable rate loans. Covered other loans consist of commercial real estate ( CRE ) loans; acquisition, development, and construction ( ADC ) loans; multi-family loans; commercial and industrial ( C\&I ) loans; home equity lines of credit ( HELOCs ); and consumer loans.

The AmTrust and Desert Hills loss sharing agreements each require the FDIC to reimburse us for $80 \%$ of losses up to a specified threshold and for $95 \%$ of losses beyond that amount with respect to covered loans and other real estate owned ( OREO ).

While no provision for losses on covered loans was recorded in the current or year-earlier third quarter, we recorded an $\$ 8.7$ million provision for losses on covered loans in the second quarter of this year. The provision for losses on covered loans was largely due to credit deterioration in the C\&I loan portfolio acquired in the Desert Hills transaction, and in the portfolios of HELOCs acquired in the acquisitions of both Desert Hills and AmTrust. The provision for covered loans was largely offset by FDIC indemnification income of $\$ 7.6$ million that was recorded in non-interest income during the same three-month period.

## Non-Covered Loans Held for Investment

The portfolio of non-covered loans held for investment primarily consists of loans we have originated for our own portfolio and, to a lesser extent, loans that were acquired in our business combinations prior to 2009.

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At $\$ 25.0$ billion, non-covered loans held for investment, net, represented $83.7 \%$ of total loans and $59.5 \%$ of total assets at September 30, 2011, and were up $\$ 633.1$ million and $\$ 1.4$ billion, respectively, from the balances at June 30, 2011 and December 31, 2010. Originations totaled $\$ 6.6$ billion in the first nine months of 2011 , in contrast to $\$ 2.7$ billion in the year-earlier period. Included in the current nine-month amount were third quarter originations of $\$ 1.9$ billion, as compared to $\$ 2.9$ billion and $\$ 1.0$ billion, respectively, in the trailing quarter and year-earlier three months.

## Multi-Family Loans

Multi-family loans represented $\$ 4.2$ billion, or $62.6 \%$, of loans originated for investment in the first nine months of 2011, up $\$ 2.6$ billion from the volume originated in the first nine months of 2010 . Included in the current nine-month amount were third quarter originations of $\$ 1.0$ billion, representing $53.9 \%$ of loans produced for investment during the quarter, down $\$ 993.6$ million from the trailing-quarter volume and up $\$ 455.6$ million from the volume produced in the third quarter of 2010.

At September 30, 2011, multi-family loans represented $\$ 17.3$ billion, or $68.7 \%$, of total non-covered loans held for investment, representing a $\$ 214.1$ million increase from the June 30th balance and a $\$ 461.8$ million increase from the balance at December 31st. At September 30th, the average multi-family loan had a principal balance of $\$ 4.1$ million and the multi-family loan portfolio had an average loan-to-value ( LTV ) ratio at origination of $54.8 \%$.

Multi-family loans are our principal asset, and the majority of the buildings collateralizing our loans are located in New York City. The vast majority of our multi-family loans are made to long-time owners of apartment buildings that are subject to rent-regulation, and therefore feature below-market rents. Our borrowers typically use the funds we provide to make improvements to certain apartments, as a result of which they are able to increase the rents their tenants pay. In doing so, the borrower creates more cash flows that he or she may borrow against in future years. We also make loans to building owners seeking to expand their real estate holdings with the purchase of additional properties.

In addition to underwriting our multi-family loans on the basis of the buildings income and condition, we consider the borrowers credit history, profitability, and building management expertise. Borrowers are required to present evidence of their ability to repay the loan from the building s current rent rolls, their financial statements, and related documents.

Our multi-family loans typically feature a term of ten years, with a fixed rate of interest for the first five years of the loan, and an alternative rate of interest in years six through ten. The rate charged in the first five years is generally based on intermediate-term interest rates plus a spread. During years six through ten, the loan resets to an annually adjustable rate that is tied to the prime rate of interest, as reported in The New York Times, plus a spread. Alternatively, the borrower may opt for a fixed rate that is tied to the five-year fixed advance rate of the Federal Home Loan Bank of New York (the FHLB-NY ), plus a spread. The fixed-rate option also requires the payment of an amount equal to one percentage point of the then-outstanding loan balance. In either case, the minimum rate at repricing is equivalent to the rate in the initial five-year term.

As the rent roll increases, the typical property owner seeks to refinance the mortgage, and generally does so before the loan reprices in year six. Partially reflecting the level of refinancing activity in our market, the expected weighted average life of the multi-family loan portfolio was 3.4 years at the end of September, as compared to 3.1 years and 4.1 years, respectively, at June 30th and December 31st.

Multi-family loans that refinance within the first five years are typically subject to an established prepayment penalty schedule. Depending on the remaining term of the loan at the time of prepayment, the penalties normally range from five percentage points to one percentage point of the then-current loan balance. If a loan extends past the fifth year and the borrower selects the fixed rate option, the prepayment penalties typically reset to a range of five points to one point over years six through ten.

Prepayment penalties are recorded as interest income and are therefore reflected in the average yields on our loans and assets, our interest rate spread and net interest margin, and the level of net interest income we record.

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Prepayment penalty income is recorded only when cash is received; accordingly, no assumptions are involved in the recognition of prepayment penalty income.

Our success in our primary lending niche partly reflects the solid relationships we have developed with the market s leading mortgage brokers, who are familiar with our lending practices, our underwriting standards, and our long-standing practice of basing our loans on the cash flows currently produced by the properties. Because the multi-family market is largely broker-driven, the process of producing such loans is expedited, with loans taking four to six weeks to process, and the related expenses being reduced.

At September 30, 2011, the vast majority of our multi-family loans were secured by rental apartment buildings. In addition, $77.4 \%$ of our multi-family loans were secured by buildings in New York City, with Manhattan accounting for the largest share.

Our emphasis on multi-family loans is driven by several factors, including their structure, which reduces our exposure to interest rate volatility to some degree. Another factor driving our focus on multi-family lending has been the comparative quality of the loans in our specific niche. Notwithstanding an increase in non-performing multi-family loans in the current credit cycle, the multi-family loans we have charged off to date generally have been non-niche loans. We attribute the difference between the amount of non-performing loans we record and the actual losses we take to our underwriting standards and the generally conservative LTV ratios at origination on the multi-family loans we produce.

We primarily underwrite our multi-family loans based on the current cash flows produced by the building, with a reliance on the income approach to appraising the properties, rather than the sales approach. The sales approach is subject to fluctuations in the real estate market, as well as general economic conditions, and is therefore likely to be more risky in the event of a downward credit cycle. We also consider a variety of other factors, including the physical condition of the underlying property; the net operating income of the mortgaged premises prior to debt service and depreciation; the debt service coverage ratio, which is the ratio of the property s net operating income to its debt service; and the ratio of the loan amount to the appraised value of the property. The multi-family loans we are originating today generally represent no more than $75 \%$ of the lower of the appraised value or the sales price of the underlying property, and typically feature an amortization period of up to 30 years. In addition to requiring a minimum debt service coverage ratio of $120 \%$ on multi-family buildings, we obtain a security interest in the personal property located on the premises, and an assignment of rents and leases.

Accordingly, while our multi-family loan portfolio has not been immune to the downturn of the credit cycle, we continue to believe that the multi-family loans we produce involve less credit risk than certain other types of loans. In general, buildings that are subject to rent regulation have tended to be stable, with occupancy levels remaining more or less constant over time. Because the rents are typically below market and the buildings securing our loans are generally maintained in good condition, we believe that they are reasonably likely to retain their tenants in adverse economic times. In addition, we underwrite our multi-family loans on the basis of the current cash flows generated by the underlying properties, and exclude any partial property tax exemptions and abatement benefits received by the property owners.

## Commercial Real Estate Loans

CRE loan originations accounted for $\$ 1.8$ billion, or $27.9 \%$, of loans produced for investment in the first nine months of 2011, up from $\$ 599.1$ million, or $21.9 \%$, in the first nine months of 2010. Included in the current nine-month amount were third quarter CRE loan originations of $\$ 715.7$ million, representing $37.5 \%$ of loans produced for investment during the quarter, up $\$ 96.7$ million and $\$ 452.5$ million, respectively, from the volumes produced in the trailing and year-earlier three months.

CRE loans represented $\$ 6.6$ billion, or $26.2 \%$, of total loans held for investment at the end of September, representing a three-month increase of $\$ 449.8$ million and a nine-month increase of $\$ 1.1$ billion. At the third quarter-end, the average CRE loan had a principal balance of $\$ 3.7$ million and the CRE loan portfolio had an average LTV ratio at origination of $53.1 \%$.

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The CRE loans we originate are secured by income-producing properties such as office buildings, retail centers, mixed-use buildings, and multi-tenanted light industrial properties, primarily in the New York Metropolitan region. At September 30, 2011, 70.9\% of our CRE loans were secured by properties in New York City, with another $13.3 \%$ secured by properties on Long Island.

The pricing of our CRE loans is structured along the same lines as our multi-family credits, i.e., with a fixed rate of interest for the first five years of the loan that is generally based on intermediate-term interest rates plus a spread. During years six through ten, the loan resets to an annually adjustable rate that is tied to the prime rate of interest, as reported in The New York Times, plus a spread. Alternatively, the borrower may opt for a fixed rate that is tied to the five-year fixed advance rate of the FHLB-NY, plus a spread. The fixed-rate option also requires the payment of an amount equal to one percentage point of the then-outstanding loan balance. In either case, the minimum rate at repricing is equivalent to the rate in the initial five-year term.

Prepayment penalties also apply, with five percentage points of the then-current balance generally being charged on loans that refinance in the first year, scaling down to one percentage point of the then-current balance on loans that refinance in year five. Our CRE loans tend to refinance within five years of origination. Accordingly, the expected weighted average life of the portfolio was 3.7 years at the end of September, as compared to 3.6 years and 4.0 years, respectively, at June 30, 2011 and December 31, 2010. If a loan remains outstanding in the sixth year, and the borrower selects the fixed-rate option, a schedule of prepayment penalties ranging from five points to one point begins again in year six.

The repayment of loans secured by commercial real estate is often dependent on the successful operation and management of the underlying properties. To minimize our credit risk, we originate CRE loans in adherence with conservative underwriting standards, and require that such loans qualify on the basis of the property s current income stream and debt service coverage ratio. The approval of a loan also depends on the borrower s credit history, profitability, and expertise in property management, and generally requires a minimum debt service coverage ratio of $130 \%$ and a maximum LTV ratio of $65 \%$. In addition, the origination of CRE loans typically requires a security interest in the furniture, fixtures, equipment, and other personal property of the borrower and/or an assignment of the rents and/or leases.

## Acquisition, Development, and Construction Loans

The growth of our held-for-investment loan portfolio has been driven by multi-family and CRE lending and tempered by a reduction in ADC loans. In the interest of reducing our exposure to credit risk in a declining real estate market, we have limited our production of ADC loans to loans that have limited market risk and low LTV ratios, and are made to reputable borrowers who have significant collateral. As a result, ADC loans represented $\$ 481.9$ million, or $1.9 \%$, of loans held for investment at September 30, 2011, down $\$ 42.1$ million and $\$ 87.6$ million, respectively, from the balances recorded at June 30, 2011 and December 31, 2010.

At the end of September, $65.6 \%$ of our ADC loans were secured by properties in New York City, with another $22.8 \%$ secured by properties on Long Island. In addition, $49.1 \%$ of our ADC loans were for land acquisition and development, with the remaining $50.9 \%$ consisting of loans that were provided for the construction of owner-occupied homes and commercial properties. ADC loans are typically originated for terms of 18 to 24 months, and feature a floating rate of interest tied to prime, and a floor. They also generate origination fees that are recorded as interest income and amortized over the lives of the loans.

Because ADC loans are generally considered to have a higher degree of credit risk, especially during a downturn in the credit cycle, borrowers are required to provide a personal guarantee of completion and repayment. In the third quarter of 2011, we collected $\$ 65,000$ on personal guarantees, bringing the nine-month total to $\$ 101,000$. The risk of loss on an ADC loan is largely dependent upon the accuracy of the initial appraisal of the property $s$ value upon completion of construction; the estimated cost of construction, including interest; and the estimated time to complete and/or sell or lease such property. If the appraised value proves to be inaccurate, the cost of completion is greater than expected, or the length of time to complete and/or sell or lease the collateral property is greater than anticipated, the property could have a value upon completion that is insufficient to assure full repayment of the loan. Reflecting the severity and longevity of the downturn in the current credit cycle, $10.7 \%$ of the loans in our

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ADC loan portfolio were non-performing at September 30, 2011, as compared to $12.0 \%$ and $16.1 \%$, respectively, at June 30, 2011 and December 31, 2010.

When applicable, as a condition to closing an ADC loan, it is our practice to require that residential properties be pre-sold or that borrowers secure permanent financing commitments from a recognized lender for an amount equal to, or greater than, the amount of the loan. In some cases, we ourselves may provide permanent financing. We typically require pre-leasing for ADC loans on commercial properties.

## One-to-Four Family Loans

Reflecting repayments, as well as our practice of originating one-to-four family loans for sale, the balance of one-to-four family loans held for investment fell $\$ 31.7$ million to $\$ 138.7$ million over the nine months ended September 30, 2011. The majority of one-to-four family loans held for investment were acquired in our business combinations prior to 2009 .

## Other Loans

Other loans totaled $\$ 669.3$ million at September 30, 2011, reflecting a $\$ 24.1$ million increase from the June 30th balance and a $\$ 57.9$ million reduction from the balance at December 31, 2010. C\&I loans represented $\$ 598.8$ million, or $89.5 \%$, of other loans at the end of September, reflecting a $\$ 27.6$ million increase from the June 30th balance and a $\$ 42.8$ million decrease from the balance at December 31st. The nine-month decline was primarily due to the disposition of our insurance premium financing business in June of this year.

The vast majority of our C\&I loans are made to small and mid-size businesses in New York City and on Long Island, and are tailored to meet the specific needs of our borrowers. The C\&I loans we produce include term loans, demand loans, revolving lines of credit, letters of credit, and, to a lesser extent, loans that are partly guaranteed by the Small Business Administration. A broad range of C\&I loans, both collateralized and unsecured, are made available to businesses for working capital (including inventory and accounts receivable), business expansion, the purchase of machinery and equipment, and other general corporate needs. In determining the tenor and structure of a C\&I loan, several factors are considered, including its purpose, the collateral, and the anticipated sources of repayment. C\&I loans are typically secured by business assets and personal guarantees of the borrower, and include financial covenants to monitor the borrower s financial stability.

The interest rates on C\&I loans can be fixed or floating, with floating rate loans being tied to prime or some other market index, plus an applicable spread. Depending on the profitability of our relationship with the borrower, our floating rate loans may or may not feature a floor rate of interest. The decision to require a floor rate of interest on C\&I loans depends on the level of competition we face for such loans from other institutions, the direction of market interest rates, and the profitability of our relationship with the borrower.

A benefit of C\&I lending is the opportunity to establish full-scale banking relationships with our C\&I customers. As a result, many of our borrowers provide us with deposits, and many take advantage of our cash management, investment, and trade finance services.

The remainder of the portfolio of other loans consists primarily of home equity loans and lines of credit, as well as a variety of consumer loans, most of which were originated by our pre-2009 merger partners prior to their joining the Company. We currently do not offer home equity loans or lines of credit.

## Non-Covered Loans Held for Sale

The portfolio of non-covered loans held for sale consists of one-to-four family loans that were originated throughout the country by our mortgage banking subsidiary, NYCB Mortgage Company, LLC. The vast majority of these loans ( $98.0 \%$ ) were agency-conforming loans originated for sale to GSEs, and the remainder consisted of jumbo loans originated under contract for sale to other financial institutions.

During the third quarter of 2011, a marked decline in residential mortgage interest rates triggered an increase in mortgage applications, resulting in a significant linked-quarter increase in one-to-four family loans originated for sale. Such originations totaled $\$ 1.8$ billion in the current third quarter, reflecting a $\$ 647.0$ million, or $56.8 \%$, increase from the trailing-quarter amount. As a result, the portfolio of one-to-four family loans held for sale more

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than doubled to $\$ 1.0$ billion at the end of September from $\$ 491.7$ million at the end of June. In addition, rate-lock volume (a leading indicator of expected near-term loan funding levels) rose to $\$ 4.3$ billion in the current third quarter from $\$ 1.6$ billion in the second quarter of this year.

Nonetheless, the volume of one-to-four family loans originated for sale was down $\$ 1.7$ billion in the third quarter of this year from the volume originated in the year-earlier quarter, and the balance of loans held for sale at the end of September was $\$ 201.8$ million less than the balance at December 31st. These declines were largely indicative of the substantial slowdown in consumer refinancing that occurred in the second quarter of 2011.

Approximately 1,000 clients, including community banks, credit unions, mortgage companies, and mortgage brokers, utilize our proprietary web-accessible mortgage banking platform to originate agency-conforming, full-documentation, prime credit one-to-four family loans in all 50 states. We then package and sell the loans to institutional investors as whole loans or in the form of mortgage-backed securities issued and guaranteed by GSEs.

To mitigate the risks inherent in the activities of originating, acquiring, and reselling residential mortgage loans, we utilize processes, proprietary technologies, and third-party software application tools that seek to ensure that the loans meet investors program eligibility, underwriting, and collateral requirements. In addition, compliance verification and fraud detection tools are utilized throughout the processing, underwriting, and loan closing stages to assist in the determination that the loans we originate and acquire are in compliance with applicable local, state, and federal laws and regulations. Controlling, auditing, and validating the data upon which the credit decision is made (and the loan documents created) substantially mitigates the risk of our originating or acquiring a loan that subsequently is deemed to be in breach of loan sale representations and warranties made by us to loan investors.

We require the use of our proprietary processes, origination systems, and technologies for all loans we originate. Collectively, these tools and processes are known internally as our proprietary Gemstone system. By mandating usage of Gemstone for all loan originations, we are able to tightly control key risk aspects across the spectrum of loan origination activities. Our clients access Gemstone via secure internet protocols, and initiate the process by submitting required loan application data and other required income, asset, debt, and credit documents to us electronically. Key data is then verified by a combination of trusted third-party validations and internal reviews conducted by our loan underwriters and quality control specialists. Once key data is independently verified, it is locked down within the Gemstone system to further ensure the integrity of the transaction.

In addition, all trusted source third-party vendors are directly connected to the Gemstone system via secure electronic data interfaces. Within the Gemstone system, these trusted sources provide key risk and control services throughout the origination process, including ordering and receipt of credit report information, independent collateral appraisals, and private mortgage insurance, automated underwriting and program eligibility determinations, flood insurance determination, fraud detection, local/state/federal regulatory compliance, predatory or high cost loan reviews, and legal document preparation services. Our employees augment the automated system controls by performing audits during the process, which include the final underwriting of the loan file (the credit decision), and various other pre-funding and post-funding quality control reviews.

In connection with the activities of our mortgage banking subsidiary, we enter into contingent commitments to fund residential mortgage loans by a specified future date at a stated interest rate and corresponding price. Such commitments, which are generally known as interest rate lock commitments ( IRLCs ), are considered to be financial derivatives and, as such, are carried at fair value.

To mitigate the interest rate risk associated with our IRLCs, we enter into forward commitments to sell mortgage loans or mortgage-backed securities ( MBS ) collateralized with mortgage loans by a specified future date and at a specified price. These forward sale agreements are also carried at fair value. Such forward commitments to sell generally obligate us to complete the transaction as agreed, and therefore pose a risk to us if we are not able to deliver the loans or MBS pursuant to the terms of the applicable forward-sale agreement. For example, if we are unable to meet our obligation, we may be required to pay a make whole fee to the counterparty.

When we retain the servicing on the loans we sell, we capitalize a mortgage servicing right ( MSR ) asset. MSRs are recorded at fair value, with changes in fair value recorded as a component of non-interest income. We

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estimate the fair value of the MSR asset based upon a number of factors, including the current and expected loan prepayment rates, economic conditions, and market forecasts, as well as relevant characteristics of the associated underlying loans. Generally, when market interest rates decline, loan prepayments increase as customers refinance their existing mortgages to more favorable interest rate terms. When a mortgage prepays, or when loans are expected to prepay earlier than originally expected, a portion of the anticipated cash flows associated with servicing these loans is terminated or reduced, which can result in a reduction in the fair value of the capitalized MSRs and a corresponding reduction in earnings.

The agency-conforming one-to-four family loans we originate for sale to GSEs require that we make certain representations and warranties with regard to the underwriting, documentation, and legal/regulatory compliance, and we may be required to repurchase a loan or loans from the GSEs if it is found that a breach of the representations and warranties has occurred. In such case, we would be exposed to any subsequent credit loss on the mortgage loans that might or might not be realized in the future.

As governed by our agreements with the GSEs, the representations and warranties we make relate to several factors, including, but not limited to, the ownership of the loan; the validity of the lien securing the loan; the absence of delinquent taxes or liens against the property securing the loan as of its closing date; the process used to select the loan for inclusion in a transaction; and the loan s compliance with any applicable criteria, including underwriting standards, loan program guidelines, and compliance with applicable federal, state, and local laws.

We record a liability for estimated losses relating to these representations and warranties, which is included in other liabilities in the accompanying Consolidated Statements of Condition. The related expense is included in mortgage banking income in the accompanying Consolidated Statements of Income and Comprehensive Income. At September 30, 2011 and December 31, 2010, the respective liabilities for estimated possible future losses relating to these representations and warranties were $\$ 4.6$ million and $\$ 3.5$ million. The methodology used to estimate the liability for representations and warranties is a function of the representations and warranties given and considers a variety of factors, including, but not limited to, actual default experience, estimated future defaults, historical loan repurchase rates and the frequency and potential severity of defaults, probability that a repurchase request will be received, and the probability that a loan will be required to be repurchased.

The following tables set forth the activity in our representation and warranty reserve, and our GSE repurchase requests during the periods indicated:

## Representation and Warranty Reserve

|  | Three Months |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Ended <br> September 30, |  | Nine Months Ended September 30, |  |
| (in thousands) |  |  |  |  |
| Balance, beginning of period | \$4,193 | \$ 563 | \$3,537 | \$ |
| Provision for repurchase loss ${ }^{(1)}$ | 446 | 697 | 1,102 | 1,260 |
| Losses | -- | -- | -- | -- |
| Balance, end of period | \$4,639 | \$1,260 | \$4,639 | \$1,260 |

(1) Due to new loan sales. There has been no change in estimates used in the provisioning process.

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## Repurchase Request Activity

|  | Three <br> Sept | hs Ended $\text { 30, } 2011$ | Nine <br> Sept |  | $\begin{gathered} \text { Ended } \\ , 2011 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | Number of Loans | Amount ${ }^{(1)}$ | Number of Loans |  | mount ${ }^{(1)}$ |
| Balance, beginning of period | 8 | \$ 1,633 | 1 | \$ | 155 |
| New repurchase requests ${ }^{(2)}$ | 52 | 11,857 | 70 |  | 15,823 |
| Requests resolved ${ }^{(3)}$ | (26) | $(5,072)$ | (37) |  | $(7,560)$ |
| Balance, end of period | 34 | \$ 8,418 | 34 |  | 8,418 |

(1) Represents loan balance at origination.
(2) All requests are from the GSEs and involve one-to-four family loans originated for sale since December 2009. No repurchase requests were received during the first nine months of 2010.
(3) Of the 34 period-end requests, 30 were from FNMA and four from FHLMC. FNMA allows 90 days to respond, whereas FHLMC allows 30 days. Failure to respond to a request in a timely manner could result in the Company having an obligation to repurchase the loan. As of September 30, 2011, the Company had not repurchased any loans.
Because the level of mortgage loan repurchase losses is dependent on economic factors, investor demand strategies, and other external conditions that may change over the lives of the underlying loans, the level of the liability for mortgage loan repurchase losses is difficult to estimate and requires considerable management judgment. However, we believe the amount and range of reasonably possible losses in excess of our reserve is not material to our operations nor to our financial condition or results of operations.

In the first quarter of 2011, we initiated the practice of originating prime jumbo one-to-four family loans for sale under contract to other financial institutions. Since then, we have continued to originate a small number of such loans. While we do not currently expect this expansion of our mortgage banking business to contribute materially to our earnings in 2011, we do believe it represents a logical extension of this business, with the potential to further benefit our revenue stream.

## Geographical Analysis of the Portfolio of Non-Covered Loans Held for Investment ${ }^{(\mathbf{1 )}}$

The following table presents a geographical analysis of the multi-family, CRE, and ADC loans in our held-for-investment portfolio at September 30, 2011:

|  |  | $\begin{array}{c}\text { At September 30, 2011 } \\ \text { Commercial Real Estate } \\ \text { Loans }\end{array}$ |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | \(\left.\begin{array}{c}Acquisition, Development, <br>

and Construction Loans\end{array}\right)\)

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| Other New York State | 487,748 | 2.82 | 125,869 | 1.92 | 7,458 | 1.55 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| New Jersey | $1,452,027$ | 8.41 | 490,968 | 7.47 | 34,645 | 7.19 |
| Pennsylvania | 511,569 | 2.96 | 269,539 | 4.10 | -- | -- |
| All other states | 837,001 | 4.85 | 151,339 | 2.30 | 14,000 | 2.90 |
|  |  |  |  |  |  |  |
| Total | $\$ 17,269,702$ | $100.00 \%$ | $\$ 6,573,363$ | $100.00 \%$ | $\$ 481,940$ | $100.00 \%$ |

(1) The vast majority of other loans held for investment are secured by properties and/or businesses in the Metro New York region.

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## Geographical Analysis of the Covered Loan Portfolio ${ }^{(1)}$

The following table presents a geographical analysis of our covered loan portfolio at September 30, 2011:

| (in thousands) |  |
| :--- | ---: |
| California | 672,944 |
| Florida | 647,095 |
| Arizona | 390,386 |
| Ohio | 242,019 |
| Massachusetts | 170,709 |
| Michigan | 169,168 |
| Illinois | 133,049 |
| New York | 113,195 |
| Nevada | 102,886 |
| Texas | 99,342 |
| Maryland | 89,525 |
| Washington | 88,140 |
| Colorado | 84,708 |
| All other states | 870,128 |
|  |  |
| Total covered loans | $\$ 3,873,294$ |

(1) At September 30, 2011, $\$ 3.5$ billion, or $90.5 \%$, of the covered loan portfolio consisted of one-to-four family loans. The remaining $\$ 369.6$ million, or $9.5 \%$, of the covered loan portfolio consisted of multi-family, CRE, ADC, C\&I, consumer loans, and HELOCs.

## Asset Ouality: Non-Covered Loans Held for Investment and Non-Covered Other Real Estate Owned

Except for the non-accrual loans, loans over 90 days past due and still accruing interest, and troubled debt restructurings ( TDRs ) disclosed in this filing, we did not have any potential problem loans at September 30, 2011 that would have caused management to have serious doubts as to the ability of a borrower to comply with present loan repayment terms and that would have resulted in such disclosure were that the case.

The quality of our assets improved for the fourth consecutive quarter, as non-performing non-covered loans declined $\$ 86.1$ million, or $17.1 \%$, from the balance at June 30, 2011 and $\$ 207.6$ million, or $33.2 \%$, from the balance at December 31, 2010. Non-performing non-covered loans thus represented $1.66 \%$ of total non-covered loans at the end of the third quarter, reflecting improvements of 39 and 97 basis points respectively, from the measures at June 30th and December 31st.

Non-performing multi-family and CRE loans accounted for the bulk of these improvements, declining $\$ 45.1$ million and $\$ 29.6$ million, respectively, over the course of the quarter, and $\$ 68.3$ million and $\$ 86.8$ million, respectively, since December 31, 2010. Non-performing ADC loans declined $\$ 11.5$ million and $\$ 40.4$ million, respectively, over the three and nine months ended September 30, 2011, while non-performing one-to-four family loans declined by a more modest amount.

The following table sets forth the changes in non-performing loans for the nine months ended September 30, 2011:

| (in thousands) |  |
| :--- | ---: |
| Balance at December 31, 2010 | 624,431 |
| New non-accrual in the period | 196,985 |
| Charge-offs | $(49,253)$ |
| Transferred to other real estate owned | $(55,261)$ |
| Loan payoffs including dispositions and principal amortization | $(40,265)$ |
| Transferred to performing status |  |

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Balance at September 30, 2011
\$ 416,834

The nine-month decline in the balance of non-performing non-covered multi-family loans included the following: (1) in the third quarter of this year, the transfer to OREO of a $\$ 17.2$ million loan, secured by a property in New Jersey; and (2) in the second quarter of this year, the disposition of a $\$ 33.2$ million loan secured by a 495 -

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unit multi-family property in Philadelphia, Pennsylvania; the disposition of a $\$ 19.6$ million loan secured by a 237 -unit multi-family property in the Bronx, New York; and the return to current status of an $\$ 18.6$ million loan on a 191-unit multi-family property in Brooklyn, New York. In addition, the nine-month decline in non-performing non-covered multi-family loans reflects charge-offs of $\$ 57.7$ million, including $\$ 10.2$ million in the three months ended September 30, 2011.

The nine-month reduction in non-performing non-covered CRE loans includes (1) in the third quarter of this year, a transfer to OREO of a $\$ 25.0$ million loan, secured by a property in Brooklyn, New York; and (2) in the first quarter of this year, the disposition of a $\$ 50.0$ million loan secured by land in New York City.

Included in non-performing non-covered loans at the end of September were non-accrual mortgage loans of $\$ 400.9$ million and non-accrual other loans of $\$ 16.0$ million. A loan generally is classified as a non-accrual loan when it is over 90 days past due. When a loan is placed on non-accrual status, we cease the accrual of interest owed, and previously accrued interest is reversed and charged against interest income.

A loan is generally returned to accrual status when the loan is less than 90 days past due and we have reasonable assurance that the loan will be fully collectible.

We monitor non-accrual loans both within and beyond our primary lending area in the same manner. Monitoring loans generally involves inspecting and re-appraising the collateral properties; holding discussions with the principals and managing agents of the borrowing entities and/or retained legal counsel, as applicable; requesting financial, operating, and rent roll information; confirming that hazard insurance is in place or force-placing such insurance; monitoring tax payment status and advancing funds as needed; and appointing a receiver, whenever possible, to collect rents, manage the operations, provide information, and maintain the collateral properties.

It is our policy to order updated appraisals for all non-performing loans, irrespective of loan type, that are collateralized by multi-family buildings, CRE properties, or land, in the event that such a loan is more than 90 days past due, and if the most recent appraisal on file for the property is more than one year old. Appraisals are ordered annually until such time as the loan becomes performing and is returned to accrual status. It is not our policy to obtain updated appraisals for performing loans. However, appraisals may be ordered for performing loans when a borrower requests an increase in the loan amount, or when a borrower requests an extension of a maturing loan. We do not analyze current LTV ratios on a portfolio-wide basis. We believe that disclosing the average LTV ratios at origination for our multi-family and CRE loan portfolios provides insight into the quality of these portfolios, as well as our stringent underwriting standards.

Non-performing loans are reviewed regularly by management and reported on a monthly basis to the Mortgage Committee, the Credit Committee, and the Boards of Directors of the Banks. In accordance with our charge-off policy, non-performing loans are written down to their current appraised values, less certain transaction costs. Workout specialists from our Loan Recovery Unit actively pursue borrowers who are delinquent in repaying their loans in an effort to collect payment. In addition, outside counsel with experience in foreclosure proceedings are retained to institute such action with regard to such borrowers.

Properties that are acquired through foreclosure are classified as OREO, and are recorded at the lower of the unpaid principal balance or fair value at the date of acquisition, less the estimated cost of selling the property. It is our policy to require an appraisal and environmental assessment of properties classified as OREO before foreclosure, and to re-appraise the properties on an as-needed basis until they are sold. We dispose of such properties as quickly and prudently as possible, given current market conditions and the property s condition.

At September 30, 2011, non-covered OREO totaled $\$ 102.7$ million, reflecting a three-month increase of $\$ 46.0$ million and a nine-month increase of $\$ 74.6$ million. The net effect of the increase in non-covered OREO and the reduction in non-performing non-covered loans was a substantial decline in non-performing non-covered assets to $\$ 519.5$ million, representing $1.37 \%$ of total non-covered assets at that date. The September 30th balance was $\$ 40.1$ million, or $7.2 \%$, less than the balance at June 30 , 2011 and $\$ 133.0$ million, or $20.4 \%$, less than the balance at December 31, 2010. Furthermore, the ratio of non-performing non-covered assets to total non-covered assets at September 30, 2011 reflected three- and nine-month improvements of 16 and 40 basis points, respectively.

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The improvement in asset quality also was reflected in a reduction in the balance of loans 30 to 89 days past due. At September 30, 2011, loans 30 to 89 days past due totaled $\$ 37.8$ million, down $\$ 15.3$ million, or $28.8 \%$, from the June 30th balance and down $\$ 113.2$ million, or $75.0 \%$, from the balance at December 31st. Although multi-family loans 30 to 89 days past due rose $\$ 6.2$ million over the course of the quarter, the linked-quarter increase was more than offset by reductions in the remaining loan categories, including respective declines of $\$ 6.4$ million and $\$ 13.5$ million in the balances of past due CRE and ADC loans.

In addition to several loans being brought current in the third quarter, the nine-month decline in multi-family loans 30 to 89 days past due included the second quarter migration to non-accrual status of two loans on multi-family properties in Jersey City, New Jersey, totaling $\$ 24.8$ million that were made to one borrower. In addition, two loans on multi-family properties in New York City totaling $\$ 5.2$ million that were made to one borrower were restructured and classified as TDRs in the second quarter, and a $\$ 4.1$ million loan secured by a 71 -unit multi-family property in New Haven, Connecticut was brought current during that time.

Reflecting the meaningful declines in non-performing loans and loans 30 to 89 days past due, total delinquencies declined to $\$ 557.3$ million at September 30, 2011, reflecting a $9.0 \%$ reduction from $\$ 612.8$ million at the end of the second quarter and a $30.6 \%$ reduction from $\$ 803.5$ million at December 31, 2010.

To mitigate the potential for credit losses, we underwrite our loans in accordance with credit standards that we consider prudent. In the case of multi-family and CRE loans, we look first at the consistency of the cash flows being generated by the property to determine its economic value, and then at the market value of the property that collateralizes the loan. The amount of the loan is then based on the lower of the two values, with the economic value more typically used.

The condition of the collateral property is another critical factor. Multi-family buildings and CRE properties are inspected from rooftop to basement as a prerequisite to approval by management and the Mortgage or Credit Committee, as applicable. A member of the Mortgage or Credit Committee participates in inspections on multi-family loans to be originated in excess of $\$ 4.0$ million. Similarly, a member of the Mortgage or Credit Committee participates in inspections on CRE loans to be originated in excess of $\$ 2.5$ million. Furthermore, independent appraisers, whose appraisals are carefully reviewed by our experienced in-house appraisal officers, perform appraisals on collateral properties.

In addition, we work with a select group of mortgage brokers who are familiar with our credit standards and whose track record with our lending officers is typically greater than ten years. Furthermore, in New York City, where the majority of the buildings securing our multi-family loans are located, the rents that tenants may be charged on certain apartments is typically restricted under certain rent-control or rent-stabilization laws. As a result, the rents that tenants pay in such apartments are generally lower than current market rents. Buildings with a preponderance of such rent-regulated apartments are less likely to experience vacancies in times of economic adversity.

To further manage our credit risk, our lending policies limit the amount of credit granted to any one borrower, and typically require a minimum debt service coverage ratio of $120 \%$ for multi-family loans and $130 \%$ for CRE loans. Although we typically will lend up to $75 \%$ of the appraised value on multi-family buildings and up to $65 \%$ on commercial properties, the average LTV ratios of such credits at origination, as previously noted, were below those amounts at September 30, 2011. Exceptions to these LTV limitations are reviewed on a case-by-case basis, requiring the approval of the Mortgage or Credit Committee, as applicable.

The repayment of loans secured by commercial real estate is often dependent on the successful operation and management of the underlying properties. To minimize our credit risk, we originate CRE loans in adherence with conservative underwriting standards, and require that such loans qualify on the basis of the property s current income stream and debt service coverage ratio. The approval of a loan also depends on the borrower s credit history, profitability, and expertise in property management; in addition, the origination of CRE loans typically requires an assignment of the rents and/or leases.

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Although the reasons for a loan to default will vary from credit to credit, our multi-family and CRE loans, in particular, typically have not resulted in significant losses. Such loans are generally originated at conservative LTV ratios, as previously stated. Furthermore, in the case of multi-family loans, the cash flows generated by the properties generally have significant value.

The Boards of Directors also take part in the ADC lending process, with all ADC loans requiring the approval of the Mortgage or Credit Committee, as applicable. In addition, a member of the pertinent committee participates in inspections when the loan amount exceeds $\$ 2.5$ million. ADC loans primarily have been made to well-established builders who have borrowed from us in the past. We typically lend up to $75 \%$ of the estimated as-completed market value of multi-family and residential tract projects; however, in the case of home construction loans to individuals, the limit is $80 \%$. With respect to commercial construction loans, which are not our primary focus, we typically lend up to $65 \%$ of the estimated as-completed market value of the property. Credit risk is also managed through the loan disbursement process. Loan proceeds are disbursed periodically in increments as construction progresses, and as warranted by inspection reports provided to us by our own lending officers and/or consulting engineers.

Our loan portfolio has been structured to manage our exposure to both credit and interest rate risk. The vast majority of the loans in our portfolio are intermediate-term credits, with multi-family and CRE loans typically repaying or refinancing within three to five years of origination, and the duration of ADC loans ranging up to 36 months, with 18 to 24 months more the norm. Furthermore, our multi-family loans are largely secured by buildings with rent-regulated apartments that tend to maintain a high level of occupancy, regardless of economic conditions in our marketplace.

C\&I loans are typically underwritten on the basis of the cash flows produced by the borrower $s$ business, and are generally collateralized by various business assets, including, but not limited to, inventory, equipment, and accounts receivable. As a result, the capacity of the borrower to repay is substantially dependent on the degree to which the business is successful. Furthermore, the collateral underlying the loan may depreciate over time, may not be conducive to appraisal, and may fluctuate in value, based upon the operating results of the business. Accordingly, personal guarantees are also a normal requirement for $\mathrm{C} \& \mathrm{I}$ loans.

The procedures we follow with respect to delinquent loans are generally consistent across all categories, with late charges assessed, and notices mailed to the borrower, at specified dates. We attempt to reach the borrower by telephone to ascertain the reasons for delinquency and the prospects for repayment. When contact is made with a borrower at any time prior to foreclosure or recovery against collateral property, we attempt to obtain full payment, and will consider a repayment schedule to avoid taking such action. Delinquencies are addressed by our Loan Recovery Unit and every effort is made to collect rather than initiate foreclosure proceedings.

Fair values for all multi-family buildings, CRE properties, and land are determined based on the appraised value. If an appraisal is more than one year old and the loan is classified as non-performing, then an updated appraisal is required to determine fair value. Estimated disposition costs are deducted from the fair value of the property to determine estimated net realizable value. In the instance of an outdated appraisal on an impaired loan, we adjust the original appraisal by using a third-party index value to determine the extent of impairment until an updated appraisal is received.

While we strive to originate loans that will perform fully, the severity of the credit cycle has resulted in a greater number of loans transitioning to non-accrual status and a greater volume of net charge-offs than we incurred before the downward cycle turn. Nonetheless, the level of non-accrual loans has now declined for two consecutive quarters, and the level of net charge-offs recorded in the current third quarter was lower than the levels recorded in the trailing and year-earlier three-month periods. Specifically, net charge-offs totaled $\$ 13.1$ million in the current third quarter, down $\$ 13.7$ million linked-quarter and down $\$ 3.6$ million year-over-year. The third quarter 2011 amount represented $0.04 \%$ of average loans on a non-annualized basis, down five basis points linked-quarter, and two basis points lower than the measure in the third quarter of 2010. Primarily reflecting an increase in net charge-offs in this year s second quarter, net charge-offs totaled $\$ 78.6$ million in the nine months ended September 30, 2011 and represented $0.27 \%$ of average loans, non-annualized.

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Multi-family and CRE loans represented $\$ 57.4$ million and $\$ 8.6$ million, respectively, of net charge-offs in the first nine months of 2011, while ADC, one-to-four family, and other loans accounted for $\$ 5.6$ million, $\$ 188,000$, and $\$ 6.8$ million, respectively. Of the respective nine-month amounts, $\$ 10.0$ million and $\$ 295,000$ of multi-family and CRE loans were charged off in the current third quarter; during this time, charge-offs of ADC, one-to-four family, and other loans amounted to $\$ 2.2$ million, $\$ 20,000$, and $\$ 566,000$, respectively.

Reflecting the $\$ 59.0$ million provision for losses on non-covered loans recorded in the first nine months of this year, and the corresponding period s net charge-offs, the allowance for losses on non-covered loans was $\$ 139.4$ million at September 30, 2011, as compared to $\$ 158.9$ million at December 31, 2010. The September 30th amount was equivalent to $33.44 \%$ of non-performing non-covered loans and $0.55 \%$ of total non-covered loans; the comparable measures were $25.45 \%$ and $0.67 \%$, respectively, at December 31st. Included in the nine-month provision for losses on non-covered loans was a third quarter provision of $\$ 18.0$ million, up $\$ 3.0$ million from the provision recorded in the second quarter of this year.

The manner in which the allowance for losses on non-covered loans is established, and the assumptions made in that process, are considered critical to our financial condition and results. Such assumptions are based on judgments that are difficult, complex, and subjective regarding various matters of inherent uncertainty. The current economic environment has increased the degree of uncertainty inherent in these judgments. Accordingly, the policies that govern our assessment of the allowance for losses on non-covered loans are considered Critical Accounting Policies and are discussed under that heading earlier in this report.

Based upon all relevant and available information at September 30, 2011, management believes that the allowance for losses on non-covered loans at that date was appropriate.

Historically, our level of charge-offs has been relatively low in adverse credit cycles, even when the volume of non-performing loans has increased. This distinction has largely been due to the nature of our primary lending niche (multi-family loans collateralized by non-luxury apartment buildings in New York City that feature below-market rents); and to our conservative underwriting practices that require, among other things, low LTV ratios.

Despite the level of our non-performing multi-family loans, we would not expect to see a comparable level of losses. This is primarily due to the strength of the underlying collateral for these loans and the collateral structure upon which these loans are based. Low LTV ratios provide a greater likelihood of full recovery and reduce the possibility of incurring a severe loss on a credit. Furthermore, in many cases, low LTV ratios result in our having fewer loans with a potential for the borrower to walk away from the property. Although borrowers may default on loan payments, they have a greater incentive to protect their equity in the collateral property and to return their loans to performing status.

Similarly, an increase in non-performing CRE loans would not necessarily be expected to result in a corresponding increase in losses on such credits. At September 30, 2011, non-performing CRE loans totaled $\$ 75.6$ million, while charge-offs of CRE loans totaled $\$ 9.9$ million in the nine months ended at that date. We believe this favorable loan loss experience is due to our historical practice of underwriting CRE loans in accordance with standards similar to those we follow in underwriting our multi-family loans.

We continue to de-emphasize the production of ADC and other loans, as well as one-to-four family loans for portfolio, in order to mitigate credit risk. At September 30, 2011, ADC loans, other loans, and one-to-four family loans represented $1.92 \%, 2.66 \%$, and $0.56 \%$, respectively, of total non-covered loans held for investment, as compared to $2.40 \%, 3.06 \%$, and $0.72 \%$, respectively, at December 31, 2010. At the end of September, $10.7 \%, 2.4 \%$, and $10.3 \%$ of ADC loans, other loans, and one-to-four family loans, respectively, were non-performing loans.

In view of these factors, we do not believe that the level of our non-performing non-covered loans will result in a comparable level of loan losses and will not necessarily require a significant increase in our loan loss provision or allowance for non-covered loans in any given period. As indicated, while non-performing non-covered loans represented $1.66 \%$ of total non-covered loans at September 30, 2011, the ratio of net charge-offs to average loans for the nine months ended at that date was $0.27 \%$ (non-annualized).

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The following tables present the number and amount of non-accrual CRE and multi-family loans by originating bank at September 30, 2011 and December 31, 2010:

| As of September 30, 2011 <br> (dollars in thousands) | Non-Performing Multi-Family Loans |  | Non-Performing Commercial Real Estate Loans |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  | Number | Amount | Number | Amount |
| New York Community Bank | 106 | \$ 258,629 | 53 | \$ 65,953 |
| New York Commercial Bank | 2 | 948 | 6 | 9,603 |
| Total for New York Community Bancorp | 108 | \$ 259,578 | 59 | \$ 75,556 |


| As of December 31, 2010 | Loans |  | Real Estate Loans |  |
| :--- | :---: | ---: | :---: | ---: | :---: |
| (dollars in thousands) | Number | Amount | Number | Amount |
| New York Community Bank | 128 | $\$ 323,751$ | 53 | $\$ 130,132$ |
| New York Commercial Bank | 3 | 4,141 | 12 | 32,268 |
|  |  |  |  |  |
| Total for New York Community Bancorp | 131 | $\$ 327,892$ | 65 | $\$ 162,400$ |

The following table presents information about our five largest non-performing loans as of September 30, 2011:

|  | Loan No. 1 | Loan No. 2 | Loan No. 3 | Loan No. 4 | $\begin{aligned} & \text { Loan } \\ & \text { No. } 5 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Type of loan | Multi-Family | Construction | Multi-Family | Construction | Multi-Family |
| Origination date | 6/29/2005 | 12/21/2005 | 4/17/2008 | 9/12/2007 | 10/25/2006 |
| Origination balance | \$41,116,000 | \$21,462,500 | \$17,500,000 | \$ 4,292,189 | \$21,700,000 |
| Full commitment balance | 45,531,750 | 21,462,500 | 17,500,000 | 27,155,875 | 21,700,000 |
| Balance at 9/30/2011 | 44,133,453 | 21,452,576 | 16,378,733 | 16,354,480 | 15,295,000 |
| Associated loan loss allowance | None | None | None | None | None |
| Non-accrual date | 2/2009 | 2/2010 | 6/2011 | 7/2011 | 3/2011 |
| LTV at origination | 76\% | 83\% | 73\% | 77\% | 86\% |
| Current LTV | 88 | 89 | 92 | 98 | 95 |
| Last appraisal | 12/2010 | 2/2011 | 4/2011 | 1/2011 | 4/2011 |

The following is a description of the five loans identified in the preceding table. It should be noted that no allocation for the non-covered loan loss allowance was needed for any of the five loans, as determined by using the fair value of collateral method defined in Financial Accounting Standards Board ( FASB ) Accounting Standards Codification ( ASC ) 310-10 and -40.

Loan No. 1: The borrower is an owner of real estate throughout the nation and is based in New Jersey. This loan is collateralized by a complex of four multi-family buildings containing 672 residential and four commercial units in Washington, D.C.

Loan No. 2: The borrower is an owner of real estate and is based in New York. This loan is collateralized by a vacant loft building in Manhattan, New York, which is prime for development.

Loan No. 3: The borrower is an owner of real estate and is based in Connecticut. This loan is collateralized by a multi-family building containing 144 residential units in the Bronx, New York.

Loan No. 4:

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The borrower is an owner of real estate and is based in New York. This loan is collateralized by a property being developed into a seven-story condominium building, to contain 33 residential units and 9,498 square feet of retail or professional space in Queens, New York. Construction was $99 \%$ completed at September 30, 2011.

Loan No. 5: The borrower is an owner of real estate and is based in New York. This loan is collateralized by a property being developed into an 18 -story residential building to contain 25 work/live loft units and four commercial units in Jersey City, New Jersey. Construction was $83 \%$ completed at September 30,

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2011. The loan is cross-collateralized with another Community Bank loan, and the combined LTV ratio is $95 \%$, based on the most recent appraisal.
Troubled Debt Restructurings
In accordance with GAAP, we are required to account for certain loan modifications or restructurings as TDRs. In general, a modification or restructuring of a loan constitutes a TDR if we grant a concession to a borrower experiencing financial difficulty. Loans modified in TDRs are placed on non-accrual status until we determine that future collection of principal and interest is reasonably assured, which generally requires that the borrower demonstrate performance according to the restructured terms for at least six consecutive months.

In April 2011, the FASB issued guidance regarding the determination of whether a restructuring is a TDR. In anticipation of this action, we began applying these stricter, more conservative metrics at the beginning of 2011. Accordingly, we did not record any additional TDRs as a result of adopting the FASB s new guidance when it became effective.

The following table presents information regarding our TDRs as of September 30, 2011:

| (in thousands) | Accruing | Non-Accrual | Total |
| :--- | ---: | ---: | ---: |
| Multi-family | $\$ 60,650$ | $\$ 174,322$ | $\$ 234,972$ |
| Commercial real estate | 3,422 | 43,055 | 46,477 |
| Acquisition, development, and construction | -- | 34,021 | 34,021 |
| Commercial and industrial | -- | 3,787 | 3,787 |
| One-to-four family | -- | 1,499 | 1,499 |
|  |  |  |  |
| Total | $\$ 64,072$ | $\$ 256,684$ | $\$ 320,756$ |

In an effort to proactively manage delinquent loans, we have selectively extended to certain borrowers concessions such as rate reductions, extension of maturity dates, capitalizing interest, and forbearance agreements. As of September 30, 2011, loans on which concessions were made with respect to rate reductions amounted to $\$ 247.2$ million; loans on which maturities were extended or interest was capitalized amounted to $\$ 53.3$ million; and loans in connection with which forbearance agreements were reached amounted to $\$ 20.3$ million.

The eligibility of a borrower for work-out concessions of any nature depends upon the facts and circumstances of each transaction, which may change from period to period, and involve judgment regarding the likelihood that the concession will result in the maximum recovery for the Company.

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## Asset Quality Analysis (Excluding Covered Loans, Covered OREO, and Non-Covered Loans Held for Sale)

The following table presents information regarding our consolidated allowance for losses on non-covered loans, our non-performing non-covered assets, and our non-covered loans 30 to 89 days past due at September 30, 2011 and December 31, 2010. Covered loans are considered to be performing due to the application of the yield accretion method, as discussed on page 64 of this report. Therefore, covered loans are not reflected in the amounts or ratios provided in this table.

| (dollars in thousands) | At or For the Nine Months Ended September 30, 2011 | At or For the Year Ended December 31, 2010 |
| :---: | :---: | :---: |
| Allowance for Losses on Non-Covered Loans: |  |  |
| Balance at beginning of period | \$158,942 | \$127,491 |
| Provision for losses on non-covered loans | 59,000 | 91,000 |
| Charge-offs: |  |  |
| Multi-family | $(57,722)$ | $(27,042)$ |
| Commercial real estate | $(9,903)$ | $(3,359)$ |
| Acquisition, development, and construction | $(6,181)$ | $(9,884)$ |
| One-to-four family | (188) | (931) |
| Other loans | $(9,485)$ | $(19,569)$ |
| Total charge-offs | $(83,479)$ | $(60,785)$ |
| Recoveries | 4,916 | 1,236 |
| Balance at end of period | \$139,379 | \$158,942 |
| Non-Performing Non-Covered Assets: |  |  |
| Non-accrual non-covered mortgage loans: |  |  |
| Multi-family | \$259,578 | \$327,892 |
| Commercial real estate | 75,556 | 162,400 |
| Acquisition, development, and construction | 51,468 | 91,850 |
| One-to-four family | 14,249 | 17,813 |
| Total non-accrual non-covered mortgage loans | 400,851 | 599,955 |
| Other non-accrual non-covered loans | 15,983 | 24,476 |
| Total non-performing non-covered loans ${ }^{(1)}$ | 416,834 | 624,431 |
| Other real estate owned ${ }^{(2)}$ | 102,656 | 28,066 |
| Total non-performing non-covered assets | \$519,490 | \$652,497 |

Asset Quality Ratios:

| Non-performing non-covered loans to total non-covered loans | $1.66 \%$ | $2.63 \%$ |
| :--- | :---: | :---: |
| Non-covered non-performing assets to total non-covered assets | 1.37 | 1.77 |
| Allowance for losses on non-covered loans to non-performing non-covered loans | 33.44 | 25.45 |
| Allowance for losses on non-covered loans to total non-covered loans | 0.55 | 0.67 |
| Net charge-offs to average loans | $0.27^{(3)}$ | 0.21 |

Loans 30-89 Days Past Due:

| Multi-family | $\$ 20,866$ | $\$ 121,188$ |
| :--- | ---: | ---: |
| Commercial real estate | 7,112 | 8,207 |

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| Acquisition, development, and construction | 2,999 | 5,194 |
| :--- | ---: | ---: |
| One-to-four family | 2,513 | 5,723 |
| Other loans | 4,337 | 10,728 |
|  |  |  |
| Total loans $30-89$ days past due $^{(4)}$ | $\$ 37,827$ | $\$ 151,040$ |

(1) The September 30, 2011 and December 31, 2010 amounts exclude loans 90 days or more past due of $\$ 345.3$ million and $\$ 360.8$ million, respectively, that are covered by FDIC loss sharing agreements.
(2) The September 30, 2011 and December 31, 2010 amounts exclude OREO totaling $\$ 84.1$ million and $\$ 62.4$ million, respectively, that are covered by an FDIC loss sharing agreement.
(3) Presented on a non-annualized basis.
(4) The September 30, 2011 and December 31, 2010 amounts exclude loans 30 to 89 days past due of $\$ 110.7$ million and $\$ 130.5$ million, respectively, that are covered by FDIC loss sharing agreements.

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## Asset Quality: Covered Loans and Covered OREO

The credit risk associated with the assets acquired in our AmTrust and Desert Hills transactions has been substantially mitigated by our loss sharing agreements with the FDIC. Under the terms of the loss sharing agreements, the FDIC will reimburse us for $80 \%$ of losses (and share in $80 \%$ of any recoveries) up to a specified threshold with respect to the loans and OREO acquired in the transactions. In each case, the FDIC will reimburse us for $95 \%$ of any losses (and share in $95 \%$ of any recoveries) with respect to the acquired assets beyond the initial amounts. The loss sharing (and reimbursement) agreements applicable to one-to-four family mortgage loans and HELOCs are effective for a ten-year period. Under the loss sharing agreements applicable to other loans and OREO, the FDIC will reimburse us for losses for a five-year period; the period for sharing in recoveries on other loans and OREO extends for a period of eight years.

We consider our covered loans to be performing due to the application of the yield accretion method under ASC 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality. ASC 310-30 allows us to aggregate credit-impaired loans acquired in the same fiscal quarter into one or more pools, provided that the loans have common risk characteristics. A pool is then accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. Accordingly, loans that may have been classified as non-performing loans by AmTrust or Desert Hills were no longer classified as non-performing at the dates of acquisition because we believed at that time that we would fully collect the new carrying value of those loans. The new carrying value represents the contractual balance, reduced by the portion expected to be uncollectible (referred to as the non-accretable difference ) and by an accretable yield (discount) that is recognized as interest income. It is important to note that management s judgment is required in reclassifying loans subject to ASC $310-30$ as performing loans, and is dependent on having a reasonable expectation about the timing and amount of the cash flows to be collected, even if a loan is contractually past due.

In connection with the loss sharing agreements, we established FDIC loss share receivables of $\$ 740.0$ million with regard to AmTrust and $\$ 69.6$ million with regard to Desert Hills, which were the acquisition date fair values of the respective loss sharing agreements (i.e., the expected reimbursements from the FDIC over the terms of the agreements). The loss share receivables may increase if the losses increase, and may decrease if the losses fall short of the expected amounts. Increases in estimated reimbursements will be recognized in income in the same period that they are identified and that the allowance for losses on the related loans is recognized. In the second quarter of 2011, a $\$ 7.6$ million benefit was recorded in non-interest income as a result of an increase in expected reimbursements from the FDIC under our loss sharing agreements. This benefit partially offset a provision for losses on covered loans of $\$ 8.7$ million.

Decreases in estimated reimbursements from the FDIC, if any, will be recognized in income prospectively over the life of the related covered loans (or, if shorter, over the remaining term of the loss sharing agreement); related additions to the accretable yield on the covered loans will be recognized in income prospectively over the lives of the loans. Gains and recoveries on covered assets will offset losses, or be paid to the FDIC at the applicable loss share percentage at the time of recovery.

The loss share receivables may also increase due to accretion, which was $\$ 20.3$ million in the first nine months of this year. Accretion of the FDIC loss share receivable relates to the difference between the discounted, versus the undiscounted, expected cash flows of covered loans subject to the FDIC loss sharing agreements. These cash flows were discounted to reflect the uncertainty of the timing and receipt of the loss sharing reimbursements from the FDIC. In the first nine months of 2011, we received FDIC reimbursements of $\$ 113.6$ million, including $\$ 36.2$ million in the third quarter, which resulted in a decrease in the combined balance of the FDIC loss share receivables.

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## Asset Quality Analysis (Including Covered Loans and Covered OREO)

The following table presents information regarding our non-performing assets and loans past due at September 30, 2011 and December 31, 2010, including covered loans and covered OREO (collectively, covered assets ):

|  | At or For the <br> Nine Months Ended <br> September 30, 2011 | At or For the <br> Year Ended <br> December 31, 2010 |
| :--- | ---: | :---: |
| (dollars in thousands) | $\$ 160$ | 410 |
| Covered Loans 90 Days or More Past Due: | 13,215 | $\$, 905$ |
| Multi-family | 305,838 | 12,660 |
| Commercial real estate | 20,185 | 310,929 |
| Acquisition, development, and construction | 345,303 | 24,764 |
| One-to-four family | 84,113 | 360,827 |
| Other | $\$ 429,416$ | 62,412 |
| Total covered loans 90 days or more past due |  | $\$ 423,239$ |
| Covered other real estate owned |  |  |
| Total covered non-performing assets |  |  |

Total Non-Performing Assets (including covered assets):

| Non-performing loans: | $\$ 259,738$ | 328,302 |
| :--- | ---: | ---: |
| Multi-family | 88,771 | 174,460 |
| Commercial real estate | 57,373 | 104,514 |
| Acquisition, development, and construction | 320,087 | 328,742 |
| One-to-four family | 36,168 | 49,240 |
| Other non-performing loans | 762,137 | 985,258 |
| Total non-performing loans | 186,769 | 90,478 |
| Other real estate owned | $\$ 948,906$ | $\$ 1,075,736$ |


| Asset Quality Ratios (including covered loans and the allowance for losses on |  |  |
| :--- | ---: | ---: |
| covered loans):  <br> Total non-performing loans to total loans $2.63 \%$ <br> Total non-performing assets to total assets 2.26 <br> Allowance for loan losses to non-performing loans 20.99 <br> Allowance for loan losses to total loans 0.55 | $2.52 \%$ |  |


| Covered Loans 30-89 Days Past Due: |  |  |
| :--- | ---: | ---: |
| Multi-family | 932 | 402 |
| Commercial real estate | -- | 9,095 |
| Acquisition, development, and construction | 102,039 | 1,172 |
| One-to-four family | 7,452 | 108,691 |
| Other loans | $\$ 110,740$ | 11,182 |
| Total covered loans 30-89 days past due |  | $\$ 130,542$ |


| Total Loans 30-89 Days Past Due (including covered loans): |  |  |
| :--- | ---: | ---: |
| Multi-family | 21,798 | $\$ 121,590$ |
| Commercial real estate | 7,112 | 17,302 |
| Acquisition, development, and construction | 3,316 | 6,366 |
| One-to-four family | 104,552 | 114,414 |
| Other loans | 11,789 | 21,910 |
|  |  |  |
| Total loans 30-89 days past due (including covered loans) | $\$ 148,567$ | $\$ 281,582$ |

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Geographical Analysis of Non-Performing Loans (Covered and Non-Covered)
The following table presents a geographical analysis of our non-performing loans at September 30, 2011:

| (in thousands) |  |
| :--- | ---: |
| New York | $\$ 250,419$ |
| New Jersey | 119,772 |
| Florida | 100,651 |
| Arizona | 60,918 |
| Washington, D.C. | 44,329 |
| California | 29,930 |
| Connecticut | 26,267 |
| Nevada | 17,406 |
| Ohio | 17,065 |
| Massachusetts | 10,952 |
| Pennsylvania | 10,612 |
| All other states | 73,816 |
|  |  |
| Total non-performing loans | $\$ 762,137$ |

## Securities

The securities portfolio totaled $\$ 5.1$ billion at September 30, 2011, down $\$ 521.3$ million, or $9.2 \%$, from the June 30th balance and up $\$ 358.7$ million from the balance at December 31, 2010. The September 30th balance represented $12.3 \%$ of total assets, as compared to $14.0 \%$ and $11.6 \%$, respectively, at the earlier dates.

The three-month decline in securities was the result of the drop in market interest rates over the course of the quarter, which triggered an increase in the repayment of securities. The nine-month increase was largely due to the purchase of GSE securities, which represented $93.9 \%$ of the securities portfolio at the end of September, as compared to $94.2 \%$ and $91.7 \%$, respectively, at the earlier dates.

Held-to-maturity securities represented $\$ 4.6$ billion of total securities at the end of September, down $\$ 858.1$ million from the June 30th balance and up $\$ 512.6$ million from the balance at year-end 2010. Included in the September 30th balance were mortgage-related securities of $\$ 3.1$ billion and other securities of $\$ 1.5$ billion. The fair values of the respective securities were $\$ 3.3$ billion and $\$ 1.5$ billion, representing $104.50 \%$ and $100.32 \%$ of the respective carrying amounts.

Available-for-sale securities totaled $\$ 499.1$ million at September 30, 2011, reflecting a $\$ 366.8$ million increase from the June 30th balance and a $\$ 153.9$ million reduction from the balance at December 31, 2010. The average estimated life of the available-for-sale portfolio was 3.6 years at the end of September, as compared to 6.5 years and 3.8 years at the earlier dates. In addition, the estimated weighted average life of available-for-sale mortgage-related securities was 5.5 years at the end of September, as compared to 3.9 years and 3.6 years at the earlier dates.

## Funding Sources

The Parent Company (i.e., the Company on an unconsolidated basis) has four primary funding sources for the payment of dividends, share repurchases, and other corporate uses: capital raised through the issuance of stock; dividends paid to the Company by the Banks; funding raised through the issuance of debt instruments; and repayments of, and income from, investment securities.

On a consolidated basis, our funding primarily stems from the cash flows generated through the repayment of loans and securities; the cash flows generated through the sale of loans and securities; the deposits we acquire in our business combinations or gather through our branch network, as well as brokered deposits; and the use of borrowed funds, primarily in the form of wholesale borrowings.

Cash flows from the repayment and sale of loans totaled $\$ 10.3$ billion in the first nine months of 2011, up from $\$ 8.9$ billion in the first nine months of 2010. Included in the current nine-month amount were $\$ 5.6$ billion from repayments of loans held for investment and $\$ 4.7$ billion from the sale of one-to-four family loans. In the year-

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earlier nine months, the repayment of loans held for investment generated cash flows of $\$ 2.9$ billion, while the sale of one-to-four family loans generated cash flows of $\$ 6.0$ billion.

Securities generated cash flows of $\$ 3.0$ billion in the current nine-month period, as compared to $\$ 4.3$ billion in the first nine months of 2010. Included in the current nine-month amount were $\$ 2.0$ billion from repayments and $\$ 1.0$ billion from sales.

## Deposits

Deposits totaled $\$ 22.8$ billion at September 30, 2011, reflecting a $\$ 954.9$ million increase from the June 30th balance and a $\$ 943.6$ million increase from the balance at December 31, 2010. Certificates of deposit (CDs ) represented $\$ 7.5$ billion, or $33.1 \%$, of the September 30th balance, while NOW and money market accounts, savings accounts, and non-interest-bearing accounts together represented the remaining $\$ 15.2$ billion, or $66.9 \%$.

The three-month increase in deposits was attributable to a $\$ 772.8$ million rise in non-interest-bearing accounts to $\$ 2.7$ billion, including $\$ 361.5$ million of non-interest-bearing accounts that were brokered, and a $\$ 298.3$ million rise in the balance of CDs. These increases were modestly tempered by a $\$ 48.9$ million decline in NOW and money market accounts to $\$ 8.6$ billion and a $\$ 67.2$ million decline in savings accounts to $\$ 3.9$ billion.

While an $\$ 884.7$ million increase in non-interest-bearing accounts was primarily responsible for the nine-month increase in deposits, the increase was also attributable to a $\$ 352.9$ million increase in NOW and money market accounts and a $\$ 12.5$ million increase in savings accounts. The nine-month increase in deposits was tempered by a $\$ 306.5$ million reduction in the balance of CDs.

In keeping with our practice of utilizing brokered funds to supplement our funding, brokered deposits represented $\$ 3.8$ billion of total deposits at September 30, 2011, as compared to $\$ 3.5$ billion and $\$ 3.0$ billion, respectively, at June 30, 2011 and December 31, 2010. Brokered NOW and money market accounts represented $\$ 3.5$ billion of the September 30th total, with the aforementioned brokered non-interest-bearing accounts representing the rest. At both June 30, 2011 and December 31, 2010, the entire balance of brokered deposits consisted of NOW and money market accounts.

## Borrowed Funds

Borrowed funds consist primarily of wholesale borrowings (i.e., FHLB advances, repurchase agreements, and federal funds purchased) and, to a lesser extent, junior subordinated debentures and other borrowed funds (consisting primarily of preferred stock of subsidiaries and senior notes).

Borrowed funds totaled $\$ 13.4$ billion at the end of September, reflecting a three-month increase of $\$ 397.8$ million and a nine-month reduction of $\$ 121.0$ million. The three-month rise and the nine-month decline were both attributable to changes in the balance of wholesale borrowings, which totaled $\$ 12.4$ billion at the end of September, as compared to $\$ 12.0$ billion at the end of the second quarter and $\$ 12.5$ billion at December 31, 2010.

FHLB advances accounted for $\$ 8.3$ billion, or $66.7 \%$, of wholesale borrowings at the end of September, as compared to $\$ 7.9$ billion and $\$ 8.4$ billion, respectively, at June 30th and December 31st. Although the vast majority of our FHLB advances are with the FHLB-NY, we also have FHLB-Cincinnati advances of $\$ 664.1$ million stemming from the AmTrust acquisition. The Community Bank and the Commercial Bank are both members of, and have lines of credit with, the FHLB-NY. Pursuant to blanket collateral agreements with the Banks, our FHLB advances and overnight line-of-credit borrowings are secured by a pledge of certain eligible collateral in the form of loans and securities.

At the end of September, the balance of wholesale borrowings also included repurchase agreements of $\$ 4.1$ billion, consistent with the balance at both June 30, 2011 and December 31, 2010. Repurchase agreements are contracts for the sale of securities owned or borrowed by the Banks with an agreement to repurchase those securities at an agreed-upon price and date. Our repurchase agreements are primarily collateralized by GSE obligations, and may be entered into with the FHLB-NY or certain brokerage firms. The brokerage firms we utilize are subject to our ongoing internal financial review to ensure that we borrow funds only from those dealers whose

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financial strength will minimize the risk of loss due to default. In addition, a master repurchase agreement must be executed and on file for the brokerage firms we use.

A significant portion of our wholesale borrowings at quarter-end consisted of callable advances and callable repurchase agreements. At September 30, 2011, $\$ 11.6$ billion of our wholesale borrowings were callable by December 31, 2011. Given the current interest rate environment, we do not expect these borrowings to be called.

While wholesale borrowings represented the majority of our borrowed funds, we also had junior subordinated debentures of $\$ 426.9$ million and other borrowings of $\$ 608.6$ million at September 30, 2011, comparable to the respective balances at June 30, 2011 and December 31, 2010. Included in other borrowings at all three dates were $\$ 602.0$ million of fixed rate senior notes that were issued under the FDIC s Temporary Liquidity Guarantee Program in December 2008. Of this amount, $\$ 512.0$ million are due at December 16, 2011 and $\$ 90.0$ million are due at June 22, 2012.

## Asset and Liability Management and the Management of Interest Rate Risk

We manage our assets and liabilities to reduce our exposure to changes in market interest rates. The asset and liability management process has three primary objectives: to evaluate the interest rate risk inherent in certain balance sheet accounts; to determine the appropriate level of risk, given our business strategy, operating environment, capital and liquidity requirements, and performance objectives; and to manage that risk in a manner consistent with guidelines approved by the Boards of Directors of the Company, the Community Bank, and the Commercial Bank, as applicable.

## Market Risk

As a financial institution, we are focused on reducing our exposure to interest rate volatility, which represents a significant market risk. Changes in market interest rates represent the greatest challenge to our financial performance, because such changes can have a significant impact on the level of income and expense recorded on a large portion of our interest-earning assets and interest-bearing liabilities, and on the market value of all interest-earning assets, other than those possessing a short term to maturity. To reduce our exposure to changing rates, the Boards of Directors and management monitor interest rate sensitivity on a regular and as needed basis so that adjustments in the asset and liability mix of each entity can be made when deemed appropriate.

The actual duration of mortgage loans and mortgage-related securities can be significantly impacted by changes in prepayment levels and market interest rates. The volume of prepayments may be impacted by a variety of factors, including the economy in the region where the underlying mortgages were originated; seasonal factors; demographic variables; and the assumability of the underlying mortgages. However, the largest determinants of prepayments are market interest rates and the availability of refinancing opportunities.

To manage our interest rate risk in the current third quarter, we continued to pursue certain core components of our business model: (1) We emphasized the origination and retention of intermediate-term assets, primarily in the form of multi-family and CRE loans; (2) We utilized our cash flows to fund our loan production and the purchase of GSE securities; and (3) We continued to reduce the cost of our interest-bearing deposits.

Our mortgage banking operation makes certain IRLCs to fund residential mortgage loans at a specified interest rate and price for a specific period of time (typically 10 to 60 days forward). When the loans are funded, they are held in inventory for approximately 30 days before being sold to GSEs or private investors. During the time an IRLC is outstanding, as well as during the time the funded loan is held in inventory, we are exposed to interest rate risk. To minimize this interest rate risk, we enter into forward commitments to sell mortgage loans (agreements to deliver/sell mortgage loans or mortgage-backed securities at a specific interest rate and price as of a pre-determined forward settlement date). To the extent that we are not able to deliver the loans on the specified settlement dates, we may be required to pay a fee to the buyer. The forward commitments are used to partially offset market value changes of the IRLCs and loan inventory, while options on U.S. Government treasuries are used to offset the delivery risk posed by the potential fall-out on the IRLCs. We may also use Eurodollar futures and other financial instruments to minimize these risks, depending on market conditions and the underlying product type (e.g., adjustable rate loans).

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We typically retain the servicing on loans that we sell, in which case we recognize a servicing asset, or MSR. We estimate prepayment rates based on current interest rate levels, other economic conditions, and market forecasts, as well as relevant characteristics of the underlying loans held in the MSR portfolio. Generally, when market interest rates decline, prepayments increase as customers refinance their existing mortgages under more favorable interest rate terms. When a mortgage prepays, or when loans are expected to prepay earlier than estimated, the anticipated cash flows associated with servicing these loans are terminated or reduced, resulting in a reduction in the fair value of the capitalized MSRs. Similarly, when interest rates rise, cash flows from the MSR asset are likely to be greater than anticipated, thereby increasing the fair value of the capitalized MSRs.

To mitigate the prepayment risk inherent in MSRs, we invest in exchange-traded derivative financial instruments which are expected to experience directionally opposite and partially offsetting changes in the capitalized fair value of the MSRs. The fair value of the MSR asset and any related derivatives are recorded at fair value at inception, while subsequent current-period changes in the fair value of the MSR and related derivatives are recognized through earnings.

## Interest Rate Sensitivity Analysis

The matching of assets and liabilities may be analyzed by examining the extent to which such assets and liabilities are interest rate sensitive and by monitoring a bank s interest rate sensitivity gap. An asset or liability is said to be interest rate sensitive within a specific time frame if it will mature or reprice within that period of time. The interest rate sensitivity gap is defined as the difference between the amount of interest-earning assets maturing or repricing within a specific time frame and the amount of interest-bearing liabilities maturing or repricing within that same period of time.

In a rising interest rate environment, an institution with a negative gap would generally be expected, absent the effects of other factors, to experience a greater increase in the cost of its interest-bearing liabilities than it would in the yield on its interest-earning assets, thus producing a decline in its net interest income. Conversely, in a declining rate environment, an institution with a negative gap would generally be expected to experience a lesser reduction in the yield on its interest-earning assets than it would in the cost of its interest-bearing liabilities, thus producing an increase in its net interest income.

In a rising interest rate environment, an institution with a positive gap would generally be expected to experience a greater increase in the yield on its interest-earning assets than it would in the cost of its interest-bearing liabilities, thus producing an increase in its net interest income. Conversely, in a declining rate environment, an institution with a positive gap would generally be expected to experience a lesser reduction in the cost of its interest-bearing liabilities than it would in the yield on its interest-earning assets, thus producing a decline in its net interest income.

At September 30, 2011, our one-year gap was a positive $2.56 \%$, as compared to a positive $1.72 \%$ at December 31, 2010. Among other factors, the modest increase in our one-year gap was attributable to an increase in expected loan and securities repayments and a decline in the volume of CDs expected to mature or reprice within one year.

The following table sets forth the amounts of interest-earning assets and interest-bearing liabilities outstanding at September 30, 2011 which, based on certain assumptions stemming from our historical experience, are expected to reprice or mature in each of the future time periods shown. Except as stated below, the amounts of assets and liabilities shown as repricing or maturing during a particular time period were determined in accordance with the earlier of (1) the term to repricing, or (2) the contractual terms of the asset or liability. The table provides an approximation of the projected repricing of assets and liabilities at September 30, 2011 on the basis of contractual maturities, anticipated prepayments, and scheduled rate adjustments within a three-month period and subsequent selected time intervals. Prepayment rates were assumed to range from $11 \%$ to $30 \%$ annually for mortgage-related securities, and from $16 \%$ to $18 \%$ for multi-family and CRE loans. Borrowed funds were not assumed to prepay. Savings, NOW, and money market accounts were assumed to decay based on a comprehensive statistical analysis that incorporates our historical deposit experience. Based on the results of this analysis, savings accounts were assumed to decay at $44 \%$ for the first five years, $18 \%$ for years five through ten, and $38 \%$ for the years thereafter. NOW accounts were assumed to decay at $44 \%$ for the first five years, $27 \%$ for years five through ten, and $29 \%$ for the years thereafter.

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Money market accounts, with the exception of those accounts having specified repricing dates, were assumed to decay at $84 \%$ for the first five years and $16 \%$ for years five through ten.

Prepayment and deposit decay rates can have a significant impact on our estimated gap. While we believe our assumptions to be reasonable, there can be no assurance that the assumed prepayment and decay rates noted above will approximate actual future loan and securities prepayments and deposit withdrawal activity.

To validate our prepayment assumptions for our multi-family and CRE loan portfolios, we perform a monthly analysis, during which we review our historical prepayment rates and compare them to our projected prepayment rates. We continually review the actual prepayment rates to ensure that our projections are as accurate as possible, since prepayments on these types of loans are not as closely correlated to changes in interest rates as prepayments on one-to-four family loans would be. In addition, we review the call provisions in our borrowings and investment portfolios and, on a monthly basis, compare the actual calls to our projected calls to ensure that our projections are reasonable.

As of September 30, 2011, the impact of a 100-basis point decrease in market interest rates would have increased our projected prepayment rates by approximately $9 \%$. Conversely, the impact of a 100-basis point increase in market interest rates would have decreased our projected prepayment rates by approximately $21 \%$.

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## Interest Rate Sensitivity Analysis

|  |  |  |  | ptember 30, 2 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | Three <br> Months or Less | Four to Twelve Months | More Than One Year to Three Years | More Than <br> Three Years to Five Years | More Than <br> Five Years <br> to 10 Years | More <br> Than 10 Years | Total |
| ASSETS: |  |  |  |  |  |  |  |
| Mortgage and other loans ${ }^{(1)}$ | \$ 4,314,632 | \$6,566,078 | \$8,888,866 | \$7,740,666 | \$ 1,797,230 | \$ 286,189 | \$29,593,661 |
| Mortgage-related securities ${ }^{(2)(3)}$ | 165,712 | 491,162 | 454,329 | 791,786 | 1,259,004 | 104,751 | 3,266,744 |
| Other securities and money market investments ${ }^{(2)}$ | 1,403,838 | 676,355 | 34,125 | 375 | 86,950 | 129,618 | 2,331,261 |
| Total interest-earning assets | 5,884,182 | 7,733,595 | 9,377,320 | 8,532,827 | 3,143,184 | 520,558 | 35,191,666 |
| INTEREST-BEARING LIABILITIES: | INTEREST-BEARING |  |  |  |  |  |  |
| NOW and money market accounts | 3,688,186 | 498,740 | 1,005,797 | 1,854,080 | 1,005,347 | 536,536 | 8,588,686 |
| Savings accounts | 569,022 | 134,115 | 385,126 | 638,492 | 706,977 | 1,464,551 | 3,898,283 |
| Certificates of deposit | 2,139,771 | 3,457,938 | 1,266,692 | 655,906 | 7,638 | 756 | 7,528,701 |
| Borrowed funds | 1,965,213 | 91,824 | 836,221 | 2,779,179 | 7,529,565 | 213,075 | 13,415,077 |
| Total interest-bearing liabilities | 8,362,192 | 4,182,617 | 3,493,836 | 5,927,657 | 9,249,527 | 2,214,918 | 33,430,747 |
| Interest rate sensitivity gap per period ${ }^{(4)}$ | \$(2,478,010) | \$3,550,978 | \$5,883,484 | \$2,605,170 | \$(6,106,343) | \$(1,694,360) | \$ 1,760,919 |
| Cumulative interest rate sensitivity gap | \$(2,478,010) | \$1,072,968 | \$6,956,452 | \$9,561,622 | \$3,455,279 | \$1,760,919 |  |

Cumulative interest rate sensitivity gap as a percentage of total

| assets | $(5.90) \%$ | $2.56 \%$ | $16.58 \%$ | $22.78 \%$ | $8.23 \%$ | $4.20 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Cumulative net interest-earning assets as a percentage of net interest-bearing $\begin{array}{lllllll} & 70.37 \% & 108.55 \% & 143.37 \% & 143.53 \% & 111.07 \% & 105.27 \% \\ \text { liabilities } & & & & \end{array}$
(1) For the purpose of the gap analysis, non-performing non-covered loans and the allowance for loan losses have been excluded.
(2) Mortgage-related and other securities, including FHLB stock, are shown at their respective carrying amounts.
(3) Expected amount based, in part, on historical experience.
(4) The interest rate sensitivity gap per period represents the difference between interest-earning assets and interest-bearing liabilities.

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Certain shortcomings are inherent in the method of analysis presented in the preceding Interest Rate Sensitivity Analysis. For example, although certain assets and liabilities may have similar maturities or periods to repricing, they may react in different degrees to changes in market interest rates. The interest rates on certain types of assets and liabilities may fluctuate in advance of the market, while interest rates on other types may lag behind changes in market interest rates. Additionally, certain assets, such as adjustable-rate loans, have features that restrict changes in interest rates both on a short-term basis and over the life of the asset. Furthermore, in the event of a change in interest rates, prepayment and early withdrawal levels would likely deviate from those assumed in calculating the table. Finally, the ability of some borrowers to repay their adjustable-rate loans may be adversely impacted by an increase in market interest rates.

Management also monitors interest rate sensitivity through the use of a model that generates estimates of the change in our net portfolio value ( NPV ) over a range of interest rate scenarios. NPV is defined as the net present value of expected cash flows from assets, liabilities, and off-balance-sheet contracts. The model makes assumptions regarding estimated loan prepayment rates, reinvestment rates, and deposit decay rates.

To monitor our overall sensitivity to changes in interest rates, we model the effect of instantaneous increases and decreases in interest rates on our assets and liabilities. While the NPV analysis provides an indication of our interest rate risk exposure at a particular point in time, such measurements are not intended to, and do not, provide a precise forecast of the effect of changes in market interest rates on our net interest income, and may very well differ from actual results.

Based on the information and assumptions in effect at September 30, 2011, the following table reflects the estimated percentage change in our NPV, assuming the changes in interest rates noted:

## Change in Interest Rates

Estimated Percentage Change in

| $(\text { in basis points })^{(\mathbf{1})}$ | Net Portfolio Value |
| :---: | :---: |
| +200 | $(4.08) \%$ |
| +100 | $(1.66)$ |

(1) The impact of 100- and 200-basis point reductions in interest rates is not presented in view of the current level of the federal funds rate and other short-term interest rates.
We also utilize an internal net interest income simulation to manage our sensitivity to interest rate risk. The simulation incorporates various market-based assumptions regarding the impact of changing interest rates on future levels of our financial assets and liabilities. The assumptions used in the net interest income simulation are inherently uncertain. Actual results may differ significantly from those presented in the table below, due to the frequency, timing, and magnitude of changes in interest rates; changes in spreads between maturity and repricing categories; and prepayments, among other factors, coupled with any actions taken to counter the effects of any such changes.

Based on the information and assumptions in effect at September 30, 2011, the following table reflects the estimated percentage change in future net interest income for the next twelve months, assuming the changes in interest rates noted:

## Change in Interest Rates

Estimated Percentage Change in

| (in basis points) ${ }^{(\mathbf{1})(\mathbf{2})}$ | Future Net Interest Income |
| :---: | :---: |
| +200 over one year | $0.54 \%$ |
| +100 over one year | 0.09 |

(1) In general, short- and long-term rates are assumed to increase in parallel fashion across all four quarters and then remain unchanged.
(2) The impact of 100 - and 200-basis point reductions in interest rates is not presented in view of the current level of the federal funds rate and other short-term interest rates.
Future changes in our mix of assets and liabilities may result in greater changes to our gap, NPV, and/or net interest income simulation.

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## Liquidity, Off-Balance-Sheet Arrangements and Contractual Commitments, and Capital Position

## Liquidity

We manage our liquidity to ensure that cash flows are sufficient to support our operations, and to compensate for any temporary mismatches between sources and uses of funds caused by variable loan and deposit demand.

We monitor our liquidity daily to ensure that sufficient funds are available to meet our financial obligations. Our most liquid assets are cash and cash equivalents, which totaled $\$ 1.6$ billion at September 30, 2011, as compared to $\$ 1.9$ billion at December 31, 2010. The nine-month reduction reflects the deployment of cash into GSE securities, and into the production of one-to-four family loans for sale, primarily in the third quarter of the year. In the first nine months of 2011, our loan and securities portfolios also continued to be significant sources of liquidity, with proceeds from the repayment and sale of loans totaling $\$ 10.3$ billion, and the repayment and sale of securities generating cash flows of $\$ 3.0$ billion.

Additional liquidity stems from the deposits we acquire or gather through our branches and from our use of wholesale funding sources, including brokered deposits and wholesale borrowings. We also have access to the Banks approved lines of credit with various counterparties, including the FHLB-NY. The availability of these wholesale sources of funds is generally based on the amount of mortgage loan collateral available under a blanket lien we have pledged to the FHLB-NY and, to a lesser extent, the amount of available securities that may be pledged to collateralize our borrowings. As of September 30, 2011, our available borrowing capacity with the FHLB-NY was $\$ 4.1$ billion. In addition, the Community Bank and the Commercial Bank had $\$ 495.3$ million in available-for-sale securities, combined.

Our primary investing activity is loan production and, in the first nine months of 2011, the volume of loans originated exceeded the volume of loan repayments received. During this time, the net cash used in investing activities totaled $\$ 1.5$ billion. Our financing activities provided net cash of $\$ 498.2$ million and our operating activities provided net cash of $\$ 641.5$ million.

CDs due to mature in one year or less from September 30, 2011 totaled $\$ 5.6$ billion, representing $74.4 \%$ of total CDs at that date. Our ability to retain these CDs and to attract new deposits depends on numerous factors, including customer satisfaction, the rates of interest we pay on our deposits, the types of products we offer, and the attractiveness of their terms. However, there are times that we may choose not to compete for deposits, depending on the availability of lower-cost funding, the competitiveness of the market and its impact on pricing, and our need for such deposits to fund loan demand.

On a stand-alone basis, the Company (the Parent Company ) is a separate legal entity from each of the Banks and must provide for its own liquidity. In addition to operating expenses and any share repurchases, the Company is responsible for paying any dividends declared to our shareholders. As a Delaware corporation, the Company is able to pay dividends either from surplus, or in case there is no surplus, from net profits for the fiscal year in which the dividend is declared and/or the preceding fiscal year. In addition, the Company is not required to obtain prior Federal Reserve Bank approval to pay a dividend unless the declaration and payment of a dividend could raise supervisory concerns about the safe and sound operation of the Company and the Banks, where the dividend declared for a period is not supported by earnings for that period, or where the Company plans to declare a material increase in its dividend.

The Company s ability to pay dividends may depend, in part, upon dividends it receives from the Banks. The ability of the Community Bank and the Commercial Bank to pay dividends and other capital distributions to the Parent Company is generally limited by New York State banking law and regulations, and by certain regulations of the FDIC. In addition, the New York State Superintendent of Banks (the Superintendent ), the FDIC, and the Federal Reserve Bank, for reasons of safety and soundness, may prohibit the payment of dividends that are otherwise permissible by regulations.

Under New York State Banking Law, a New York State-chartered stock-form savings bank or commercial bank may declare and pay dividends out of its net profits, unless there is an impairment of capital. However, the approval of the Superintendent is required if the total of all dividends declared in a calendar year would exceed the total of a bank $s$ net profits for that year, combined with its retained net profits for the preceding two years. In the

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first nine months of 2011, the Banks paid dividends totaling $\$ 340.0$ million to the Parent Company, leaving $\$ 386.3$ million that they could dividend to the Parent Company without regulatory approval at September 30, 2011. In addition, sources of liquidity available to the Parent Company included $\$ 142.0$ million in cash and cash equivalents at September 30, 2011, together with $\$ 3.7$ million of available-for-sale securities. If either of the Banks were to apply to the Superintendent for approval to make a dividend or capital distribution in excess of the dividend amounts permitted under the regulations, there can be no assurance that such an application would be approved by the regulatory authorities.

## Off-Balance-Sheet Arrangements and Contractual Commitments

At September 30, 2011, we had outstanding loan commitments of $\$ 3.6$ billion and outstanding letters of credit totaling $\$ 148.6$ million. In addition, we continue to be obligated under numerous non-cancelable operating lease and license agreements. The amounts involved in our operating lease and license agreements at the close of the current third quarter were comparable to the amounts at December 31, 2010, as disclosed in our 2010 Annual Report on Form 10-K.

In addition, we use various financial instruments, including derivatives, in connection with our strategies to reduce price risk resulting from changes in interest rates. Our derivative financial instruments consist of financial forward and futures contracts, IRLCs, swaps, and options. These derivatives relate to our mortgage banking operations, MSRs, and other risk management activities, and seek to mitigate or reduce our exposure to losses from adverse changes in interest rates. These activities will vary in scope, based on the level and volatility of interest rates, the types of assets held, and other changes in market conditions. At September 30, 2011, we held derivative financial instruments with a notional value of $\$ 7.7$ billion.

## Capital Position

Stockholders equity totaled $\$ 5.6$ billion at September 30, 2011, up $\$ 47.4$ million from the balance recorded at December 31, 2010. Book value rose to $\$ 12.74$ per share from $\$ 12.69$ per share over the first nine months of 2011 , while the ratio of stockholders equity to total assets declined to $13.28 \%$ from $13.42 \%$. The decline in the latter ratio was due to the growth of our assets over the same nine-month period.

Consistent with our historical performance, our capital levels exceeded the minimum federal requirements for a bank holding company at September 30, 2011. On a consolidated basis, our Tier 1 leverage capital equaled $\$ 3.6$ billion, representing $9.16 \%$ of adjusted average assets, and our Tier 1 and total risk-based capital equaled $\$ 3.6$ billion and $\$ 3.7$ billion, representing $13.64 \%$ and $14.25 \%$, respectively, of risk-weighted assets. At December 31, 2010, our leverage capital, Tier 1 risk-based capital, and total risk-based capital amounted to $\$ 3.5$ billion, $\$ 3.5$ billion, and $\$ 3.7$ billion, equivalent to $9.07 \%$ of adjusted average assets, $13.69 \%$ of risk-weighted assets, and $14.36 \%$ of risk-weighted assets, respectively.

In addition, our subsidiary banks had solid levels of capital at September 30, 2011, with both the Community Bank and the Commercial Bank exceeding the requirements for classification as well capitalized under the FDIC s regulatory framework for prompt corrective action. To be categorized as well capitalized, a bank must maintain a minimum leverage capital ratio of $5.00 \%$, a minimum Tier 1 risk-based capital ratio of $6.00 \%$, and a minimum total risk-based capital ratio of $10.00 \%$.

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The following regulatory capital analyses set forth the leverage, Tier 1 risk-based, and total risk-based capital levels at September 30, 2011 for the Company, the Community Bank, and the Commercial Bank, each in comparison with the minimum federal requirements:

## Regulatory Capital Analysis (the Company)

|  | At September 30, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Leverage Capital |  |  | Risk-Ba | Capital |  |
|  |  |  | Tier 1 |  | Total |  |
| (dollars in thousands) | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Total capital | \$3,566,988 | 9.16\% | \$3,566,988 | 13.64\% | \$3,726,977 | 14.25\% |
| Regulatory capital requirement | 1,556,853 | 4.00 | 1,046,202 | 4.00 | 2,092,403 | 8.00 |
| Excess | \$2,010,135 | 5.16\% | \$2,520,786 | 9.64\% | \$1,634,574 | 6.25\% |

## Regulatory Capital Analysis (New York Community Bank)

| (dollars in thousands) | At September 30, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Leverage Capital |  | Tier 1 |  | Total |  |
|  | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Total capital | \$3,219,343 | 8.79\% | \$3,219,343 | 12.96\% | \$3,365,512 | 13.55\% |
| Regulatory capital requirement | 1,464,363 | 4.00 | 993,651 | 4.00 | 1,987,302 | 8.00 |
| Excess | \$1,754,980 | 4.79\% | \$2,225,692 | 8.96\% | \$1,378,210 | 5.55\% |

## Regulatory Capital Analysis (New York Commercial Bank)

|  | At September 30, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Risk-B | Capital |  |
|  | Leverage Capital |  | Tier 1 |  | Total |  |
| (dollars in thousands) | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Total capital | \$315,497 | 11.53\% | \$315,497 | 17.09\% | \$329,752 | 17.86\% |
| Regulatory capital requirement | 109,445 | 4.00 | 73,855 | 4.00 | 147,710 | 8.00 |
| Excess | \$206,052 | 7.53\% | \$241,642 | 13.09\% | \$182,042 | 9.86\% |

## Earnings Summary for the Three Months Ended September 30, 2011

We generated earnings of $\$ 119.8$ million, or $\$ 0.27$ per diluted share, in the three months ended September 30, 2011, as compared to $\$ 119.5$ million, or $\$ 0.27$ per diluted share, in the trailing quarter and $\$ 135.6$ million, or $\$ 0.31$ per diluted share, in the third quarter of 2010.

## Linked-Quarter Comparison

The modest linked-quarter rise in our third quarter 2011 earnings was primarily due to the doubling of our mortgage banking income, as a decline in residential mortgage interest rates triggered an increase in refinancing activity and new home purchases. Mortgage banking income rose $\$ 12.5$ million to $\$ 24.3$ million over the course of the quarter, far exceeding the impact of a $\$ 2.0$ million reduction in fee income, bank-owned life insurance ( BOLI ) income, and other income, combined.

Including net securities gains of $\$ 6.7$ million (equivalent to $\$ 4.0$ million on an after-tax basis), non-interest income totaled $\$ 58.1$ million in the current third quarter, as compared to $\$ 58.9$ million in the second quarter of this year. Included in the second quarter amount were net securities

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gains of $\$ 18.7$ million and a $\$ 9.8$ million gain on business disposition, which more than offset the impact of an $\$ 18.1$ million OTTI loss on certain preferred stock. On an after-tax basis, the net securities gains and gain on business disposition recorded in the three months ended June 30,2011 were equivalent to $\$ 11.2$ million and $\$ 5.9$ million, respectively. The OTTI loss recorded in the second quarter of this year was equivalent to $\$ 10.8$ million after-tax.

The linked-quarter increase in earnings was tempered by a $\$ 7.0$ million decline in net interest income to $\$ 295.0$ million, primarily reflecting a $\$ 13.7$ million decrease in prepayment penalty income to $\$ 13.1$ million, as the pace of refinancing activity and repayments slowed substantially. In addition, we increased our provision for losses on non-covered loans by $\$ 3.0$ million to $\$ 18.0$ million over the three months ended September 30, 2011.

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The latter increase was largely offset by a $\$ 1.4$ million decline in operating expenses to $\$ 146.5$ million, as a $\$ 3.7$ million increase in compensation and benefits expense to $\$ 76.9$ million was tempered by a modest decline in occupancy and equipment expense to $\$ 21.7$ million and a $\$ 5.0$ million decline in G\&A expense to $\$ 47.9$ million. Included in third quarter 2011 compensation and benefits expense were severance charges of $\$ 2.3$ million, equivalent to $\$ 1.4$ million after-tax.

## Year-Over-Year Comparison

The difference between our earnings in the current and year-earlier third quarters was primarily due to a $\$ 49.0$ million reduction in non-interest income, which exceeded the benefit of an $\$ 8.8$ million increase in net interest income and a $\$ 14.0$ million decline in the provision for losses on non-covered loans. In addition, non-interest expense rose $\$ 1.5$ million year-over-year, as a $\$ 3.3$ million increase in operating expenses was tempered by a $\$ 1.7$ million decline in the amortization of CDI.

The year-over-year decline in non-interest income was primarily due to a $\$ 52.2$ million reduction in mortgage banking income, which was modestly tempered by the aforementioned net securities gains. In the third quarter of 2010, the level of non-interest income recorded was somewhat increased by a $\$ 2.4$ million gain on the repurchase of certain trust-preferred securities.

The year-over-year increase in operating expenses was primarily due to a $\$ 4.0$ million rise in compensation and benefits expense, which included the aforementioned severance charges. In the third quarter of 2010, our operating expenses included acquisition-related costs of $\$ 2.1$ million that were recorded in G\&A expense and were equivalent to $\$ 1.3$ million after-tax.

## Net Interest Income

Net interest income is our primary source of income. Its level is largely a function of the average balance of our interest-earning assets, the average balance of our interest-bearing liabilities, and the spread between the yield on such assets and the cost of such liabilities. These factors are influenced by the pricing and mix of our interest-earning assets and interest-bearing liabilities which, in turn, may be impacted by such external factors as economic conditions, competition for loans and deposits, market interest rates, and the monetary policy of the Federal Open Market Committee (the FOMC ) of the Federal Reserve Board of Governors.

The cost of our deposits and borrowed funds is largely based on short-term rates of interest, the level of which is partially impacted by the actions of the FOMC. The FOMC reduces, maintains, or increases the target federal funds rate the rate at which banks borrow funds overnight from one another as it deems necessary. The target federal funds rate has been maintained at a range of zero to $0.25 \%$ since the fourth quarter of 2008 and is expected to be maintained at that level through 2013.

While the federal funds rate generally impacts the cost of our short-term borrowings and deposits, the yields on our held-for-investment loans and other interest-earning assets are typically impacted by intermediate-term market interest rates.

Net interest income is also influenced by the level of prepayment penalty income recorded, primarily in connection with the prepayment of multi-family and CRE loans. Since prepayment penalty income is recorded as interest income, an increase or decrease in its level will also be reflected in the average yields on our loans and interest-earning assets, and therefore, in our interest rate spread and net interest margin.

In the three months ended September 30, 2011, we recorded net interest income of $\$ 295.0$ million, representing a linked-quarter decrease of $\$ 7.0$ million and a year-over-year increase of $\$ 8.8$ million.

## Linked-Quarter Comparison

At $\$ 166.9$ million, the interest expense recorded in the current third quarter was consistent with the trailing-quarter level; however, the level of interest income declined $\$ 7.1$ million to $\$ 461.9$ million during the same time. A combination of factors contributed to the linked-quarter reduction in interest income, including: (1) the decline in market interest rates over the course of the quarter and the origination of loans at lower yields than those in the

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existing portfolio; (2) a decline in repayments and refinancing activity in our multi-family space; and (3) a $\$ 13.7$ million decline in prepayment penalty income to $\$ 12.1$ million from the level recorded in the second quarter of this year.

Reflecting the factors cited above, the average yield on loans fell 24 basis points linked-quarter to $5.46 \%$, and the average yield on securities declined 21 basis points to $3.94 \%$. Prepayment penalty income added 17 basis points to the average yield on loans in the current third quarter, down from 36 basis points in the second quarter of this year. The linked-quarter decline in average yields was somewhat tempered by a $\$ 1.1$ billion increase in the average balance of interest-earning assets, to $\$ 35.6$ billion, as the average balance of loans rose $\$ 664.7$ million to $\$ 29.3$ billion, and the average balance of securities rose $\$ 412.8$ million to $\$ 6.3$ billion.

Another factor contributing to the linked-quarter decline in net interest income was the discrepancy between the decline in asset yields and the decline in funding costs. The decline in funding costs was far more modest than the decline in asset yields, as the federal funds rate was maintained at a range of zero to 0.25 basis points for the 11th consecutive quarter, limiting the extent to which funding costs could further decline. Thus, while the average yield on assets fell 25 basis points, to $5.19 \%$, over the course of the quarter, the average cost of funds declined three basis points to $2.00 \%$. The reduction in the average yield on assets was primarily due to a linked-quarter decline in repayments and refinancing activity, as a result of which prepayment penalty income added 14 basis points to the average yield on assets in the current third quarter, down from 30 basis points in the trailing three-month period.

The decline in our cost of funds occurred in tandem with a modest rise in average interest-bearing liabilities to $\$ 33.2$ billion, as a $\$ 238.8$ million decline in the average balance of interest-bearing deposits to $\$ 19.8$ billion was exceeded by a $\$ 332.1$ million rise in the average balance of borrowed funds to $\$ 13.4$ billion. The average cost of interest-bearing deposits fell three basis points during this time, to $0.76 \%$, while the average cost of borrowed funds fell nine basis points to $3.84 \%$.

Although the average balance of CDs rose $\$ 86.7$ million to $\$ 7.3$ billion on a linked-quarter basis, the increase was exceeded by a $\$ 226.1$ million decline in average NOW and money market accounts to $\$ 8.6$ billion and a $\$ 99.4$ million decline in average savings accounts to $\$ 3.9$ billion. The average cost of CDs declined two basis points over the course of the quarter, while the average costs of NOW and money market accounts and savings accounts fell five basis points each.

During the quarter, the average balance of non-interest-bearing accounts rose $\$ 230.9$ million to $\$ 2.2$ billion, primarily reflecting an increase in brokered accounts.

## Year-Over-Year Comparison

Although interest income fell $\$ 5.5$ million year-over-year in the current third quarter, the decrease was exceeded by a $\$ 14.3$ million decline in interest expense.

The year-over-year decline in interest income was driven by a 27 -basis point drop in the average yield on interest-earning assets, as the average yields on loans and securities fell 19 and 45 basis points, respectively, in the current third quarter from the average yields recorded in the three months ended September 30, 2010. The impact of these declines was partly offset by a $\$ 1.4$ billion increase in the average balance of interest-earning assets, as the average loan portfolio rose $\$ 308.3$ million and the average securities portfolio rose $\$ 1.1$ billion year-over-year. In addition, prepayment penalty income was $\$ 8.2$ million higher in the current third quarter than it was in the third quarter of 2010, when the volume of loans refinancing was considerably lower than it was in the current three-month period.

The year-over-year decrease in interest expense was largely a function of the low federal funds rate, the downward repricing of our interest-bearing liabilities, and a strategic reduction in higher-cost CDs. Reflecting these factors, the average cost of funds fell 13 basis points year-over-year, as the average cost of interest-bearing deposits declined 24 basis points in tandem with a $\$ 528.7$ million decline in the average balance, and the average cost of borrowed funds declined three basis points in tandem with a $\$ 5.7$ million decline in the average balance of such funds. Although the average balances of NOW and money market accounts and savings accounts rose year-over-year, the average costs of such funds declined 20 and 12 basis points, respectively. During this time, the

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average balance of CDs declined by $\$ 1.1$ billion and the average cost of such funds fell 24 basis points. Meanwhile, the average balance of non-interest-bearing accounts rose $\$ 400.9$ million year-over-year.

## Interest Rate Spread and Net Interest Margin

Reflecting the same factors that led to the reductions in net interest income, the Company s interest rate spread declined 22 and 14 basis points, respectively, to $3.19 \%$ in the current third quarter from the measures recorded in the trailing and year-earlier three months. Similarly, the Company s margin declined 17 basis points to $3.33 \%$ on a linked-quarter basis, and was down three basis points from the measure recorded in the third quarter of 2010.

Prepayment penalty income added 14 basis points to the Company s margin in the current third quarter, down from 30 basis points in the trailing quarter and up from five basis points in the third quarter of 2010.

The amount of prepayment penalty income recorded in any given quarter is not only a function of repayment and refinancing levels but also the number of years remaining on each loan that repays or refinances during that time. The number of years dictates the number of prepayment penalty points that are charged on the remaining principal balance, based on a sliding scale of five points to one, as discussed under
Multi-Family Loans and Commercial Real Estate Loans earlier in this report.

In addition, while prepayment penalty income may rise during periods of declining market interest rates, it should be noted that such income may also rise during periods when market interest rates rise or are expected to go up. Borrowers may opt to lock in a lower interest rate at times when rates are rising or are expected to do so, in order to avoid the risk of refinancing in the future when interest rates could be higher than they already are.

The following tables set forth certain information regarding our average balance sheets for the periods indicated, including the average yields on our interest-earning assets and the average costs of our interest-bearing liabilities. Average yields are calculated by dividing the interest income produced by the average balance of interest-earning assets. Average costs are calculated by dividing the interest expense produced by the average balance of interest-bearing liabilities. The average balances for the period are derived from average balances that are calculated daily. The average yields and costs include fees that are considered adjustments to such average yields and costs.

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## Net Interest Income Analysis (Linked-Quarter Comparison)

## For the Three Months Ended

September 30, 2011

| (dollars in thousands) | Average |  |  |  |  | Average <br> Yield/ <br> Cost |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest | Yield/ <br> Cost | Average Balance | Interest |  |
| Assets: |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |
| Mortgage and other loans, net ${ }^{(1)}$ | \$ 29,307,784 | \$ 400,114 | 5.46\% | \$ 28,643,118 | \$ 408,292 | 5.70\% |
| Securities and money market investments ${ }^{(2)(3)}$ | 6,271,884 | 61,777 | 3.94 | 5,859,082 | 60,716 | 4.15 |
| Total interest-earning assets | 35,579,668 | 461,891 | 5.19 | 34,502,200 | 469,008 | 5.44 |
| Non-interest-earning assets | 5,682,316 |  |  | 6,351,588 |  |  |
| Total assets | \$ 41,261,984 |  |  | \$ 40,853,788 |  |  |

Liabilities and Stockholders Equity:

| Interest-bearing deposits: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NOW and money market accounts | \$ 8,568,443 | \$ 9,095 | 0.42\% | \$ 8,794,496 | \$ 10,398 | 0.47\% |
| Savings accounts | 3,923,401 | 3,696 | 0.37 | 4,022,838 | 4,206 | 0.42 |
| Certificates of deposit | 7,332,241 | 25,173 | 1.36 | 7,245,588 | 24,952 | 1.38 |
| Total interest-bearing deposits | 19,824,085 | 37,964 | 0.76 | 20,062,922 | 39,556 | 0.79 |
| Borrowed funds | 13,350,451 | 128,960 | 3.84 | 13,018,339 | 127,508 | 3.93 |
| Total interest-bearing liabilities | 33,174,536 | 166,924 | 2.00 | 33,081,261 | 167,064 | 2.03 |
| Non-interest-bearing deposits | 2,219,795 |  |  | 1,988,889 |  |  |
| Other liabilities | 366,427 |  |  | 325,621 |  |  |
| Total liabilities | 35,760,758 |  |  | 35,395,771 |  |  |
| Stockholders equity | 5,501,226 |  |  | 5,458,017 |  |  |
| Total liabilities and stockholders equity | \$ 41,261,984 |  |  | \$ 40,853,788 |  |  |
| Net interest income/interest rate spread |  | \$ 294,967 | 3.19\% |  | \$ 301,944 | 3.41\% |
| Net interest margin |  |  | 3.33\% |  |  | 3.50\% |
| Ratio of interest-earning assets to interest-bearing liabilities |  |  | 1.07x |  |  | 1.04x |

[^1]
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## Net Interest Income Analysis (Year-over-Year)

|  | For the Three Months Ended September 30, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | Average Balance | Interest | Average <br> Yield/ <br> Cost | Average Balance | Interest | Average <br> Yield/ <br> Cost |
| Assets: |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |
| Mortgage and other loans, net ${ }^{(1)}$ | \$ 29,307,784 | \$ 400,114 | 5.46\% | \$ 28,999,495 | \$ 410,178 | 5.65\% |
| Securities and money market investments ${ }^{(2)(3)}$ | 6,271,884 | 61,777 | 3.94 | 5,212,610 | 57,252 | 4.39 |
| Total interest-earning assets | 35,579,668 | 461,891 | 5.19 | 34,212,105 | 467,430 | 5.46 |
| Non-interest-earning assets | 5,682,316 |  |  | 7,187,234 |  |  |
| Total assets | \$ 41,261,984 |  |  | \$ 41,399,339 |  |  |
| Liabilities and Stockholders Equity: |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |
| NOW and money market accounts | \$ 8,568,443 | \$ 9,095 | 0.42\% | \$ 8,045,495 | \$ 12,542 | 0.62\% |
| Savings accounts | 3,923,401 | 3,696 | 0.37 | 3,900,662 | 4,824 | 0.49 |
| Certificates of deposit | 7,332,241 | 25,173 | 1.36 | 8,406,674 | 33,847 | 1.60 |
| Total interest-bearing deposits | 19,824,085 | 37,964 | 0.76 | 20,352,831 | 51,213 | 1.00 |
| Borrowed funds | 13,350,451 | 128,960 | 3.84 | 13,356,185 | 130,029 | 3.87 |
| Total interest-bearing liabilities | 33,174,536 | 166,924 | 2.00 | 33,709,016 | 181,242 | 2.13 |
| Non-interest-bearing deposits | 2,219,795 |  |  | 1,818,911 |  |  |
| Other liabilities | 366,427 |  |  | 522,056 |  |  |
| Total liabilities | 35,760,758 |  |  | 36,049,983 |  |  |
| Stockholders equity | 5,501,226 |  |  | 5,349,356 |  |  |
| Total liabilities and stockholders equity | \$ 41,261,984 |  |  | \$ 41,399,339 |  |  |
| Net interest income/interest rate spread |  | \$ 294,967 | 3.19\% |  | \$ 286,188 | 3.33\% |
| Net interest margin |  |  | 3.33\% |  |  | 3.36\% |
| Ratio of interest-earning assets to interest-bearing liabilities |  |  | 1.07x |  |  | 1.01x |

(1) Amounts are net of net deferred loan origination costs/(fees) and the allowance for loan losses, and include loans held for sale and non-performing loans.
(2) Amounts are at amortized cost.
(3) Includes FHLB stock.

## Provisions for Loan Losses

The provision for losses on non-covered loans is based on management $s$ assessment of the adequacy of the allowance for losses on non-covered loans which, in turn, is based on its evaluation of inherent losses in the non-covered loan portfolio in accordance with GAAP. This evaluation

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considers several factors, including the current and historical performance of the non-covered loan portfolio; its inherent risk characteristics; the level of non-performing non-covered loans and charge-offs; delinquency levels and trends; local economic and market conditions; declines in real estate values; and the levels of unemployment and vacancy rates.

In the third quarter of 2011, we recorded a provision for losses on non-covered loans of $\$ 18.0$ million, $\$ 3.0$ million more than the June 30th provision and $\$ 14.0$ million less than the provision recorded in the third quarter of 2010. Reflecting the current third quarter provision and net charge-offs of $\$ 13.1$ million, the allowance for losses on non-covered loans was $\$ 139.4$ million at September 30, 2011, representing $33.44 \%$ of non-performing non-covered loans and $0.55 \%$ of total non-covered loans. At June 30, 2011 and December 31, 2010, the allowance for losses on non-covered loans totaled $\$ 134.5$ million and $\$ 158.9$ million, representing $26.73 \%$ and $25.45 \%$, respectively, of non-performing non-covered loans and $0.55 \%$ and $0.67 \%$, respectively, of total non-covered loans.

Please see Critical Accounting Policies earlier in this report for a detailed discussion of the factors considered by management in determining the allowance for losses on covered loans, together with the discussion of asset quality that begins on page 56 of this report.

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In the second quarter of 2011, we also recorded a provision of $\$ 8.7$ million for losses on covered loans. This provision was largely due to credit deterioration in the C\&I loan portfolio acquired in the Desert Hills transaction, and in the portfolios of HELOCS acquired in the acquisitions of both Desert Hills and AmTrust. The provision for covered loans was largely offset by FDIC indemnification income of $\$ 7.6$ million that was recorded in non-interest income for the three months ended June 30, 2011. No comparable provision was recorded in the current third quarter or the third quarter of 2010.

## Non-Interest Income

The Company has four ongoing sources of non-interest income: mortgage banking income, fee income, income from BOLI, and other income, the latter consisting primarily of revenues from the sale of third-party investment products and revenues generated by a New York Community Bank subsidiary, Peter B. Cannell \& Co., Inc. In the three months ended September 30, 2011, revenues from these four ongoing sources totaled $\$ 51.3$ million, as compared to $\$ 40.8$ million in the trailing quarter and $\$ 105.5$ million in the three months ended September 30, 2010.

The majority of the linked-quarter increase was attributable to mortgage banking income, which more than doubled to $\$ 24.3$ million from $\$ 11.8$ million over the three months ended September 30, 2011. While the linked-quarter increase in mortgage banking income was attributable to a rise in originations, as residential mortgage rates fell to the lowest level in six decades, the year-over-year decline of $\$ 52.2$ million was attributable to a marked decrease in refinancing activity and new home purchases from the levels experienced in the third quarter of 2010.

In addition to the revenues generated by fee income, BOLI income, mortgage banking income, and other income in the three months ended September 30, and June 30, 2011, the Company s non-interest income included respective net gains of $\$ 6.7$ million and $\$ 18.7$ million on the sale of certain securities. In the second quarter of this year, non-interest income was further increased by a $\$ 9.8$ million gain on the disposition of our insurance premium financing business and FDIC indemnification income of $\$ 7.6$ million. The benefit of the various gains recorded in the second quarter of 2011 was tempered by an $\$ 18.1$ million OTTI loss on certain preferred stock. No comparable loss was recorded in the current third quarter or in the third quarter of 2010.

Combining the respective net gains with the revenues produced by our four ongoing revenue sources, we recorded total non-interest income of $\$ 58.1$ million in the current third quarter, as compared to $\$ 58.9$ million in the trailing quarter and $\$ 107.1$ million in the three months ended September 30, 2010.

The following table summarizes the components of non-interest income for the three months ended September 30, 2011, June 30, 2011, and September 30, 2010:

|  | For the Three Months Ended |  |  |
| :--- | :---: | ---: | :---: |
|  | September 30, | June 30, | September 30, |
| (in thousands) | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| Fee income | $\$ 11,544$ | $\$ 12,143$ | $\$ 13,403$ |
| BOLI income | 6,890 | 7,564 | 6,792 |
| Net gain on sale of securities | 6,734 | 18,743 | -- |
| Gain on business disposition | -- | 9,823 | -- |
| Loss on OTTI of securities | -- | $(18,124)$ | $(826)$ |
| FDIC indemnification income | -- | 7,624 | -- |
| Mortgage banking income | 24,274 | 11,774 | 76,465 |
| Gain on debt repurchase | -- | -- | 2,441 |
| Other income: | 3,326 | 3,635 | 3,115 |
| Peter B. Cannell \& Co., Inc. | 3,180 | 3,273 | 2,939 |
| Third-party investment product sales | 2,121 | 2,433 | 2,774 |
| Other |  |  |  |
| Total other income | 8,627 | 9,341 | 8,828 |
| Total non-interest income | $\$ 58,069$ | $\$ 58,888$ | $\$ 107,103$ |

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## Non-Interest Expense

Non-interest expense consists of operating expenses (comprised of compensation and benefits, occupancy and equipment, and G\&A expenses) and the amortization of CDI. In the three months ended September 30, 2011, non-interest expense totaled $\$ 152.6$ million, reflecting a linked-quarter reduction of $\$ 2.4$ million and a more modest reduction from the year-earlier amount.

Operating expenses accounted for $\$ 146.5$ million of non-interest expense in the current third quarter, reflecting a $\$ 1.4$ million decrease from the trailing-quarter level and a modest increase from the year-earlier amount.

The linked-quarter decline in operating expenses was the net effect of a $\$ 5.0$ million decrease in G\&A expense to $\$ 47.9$ million, a modest decrease in occupancy and equipment expense to $\$ 21.7$ million, and a $\$ 3.7$ million increase in compensation and benefits expense to $\$ 76.9$ million. While the decline in G\&A expense was primarily due to an adjustment in the way our FDIC deposit insurance premiums are calculated, the increase in compensation and benefits expense was primarily due to severance charges of $\$ 2.3$ million, largely in connection with a change in our staffing model that resulted in the elimination of certain positions across our branch network.

## Income Tax Expense

Income tax expense consists of federal, state, and local taxes. In the three months ended September 30, 2011, we recorded income tax expense of $\$ 62.7$ million, modestly higher than the trailing-quarter level and $\$ 11.9$ million less than the level recorded in the third quarter of 2010. While pre-tax income rose modestly to $\$ 182.4$ million on a linked-quarter basis, the year-over-year comparison reflects a decline of $\$ 27.8$ million. In addition, the effective tax rate was $34.4 \%$ in the three months ended September 30, and June 30, 2011, as compared to $35.5 \%$ in the third quarter of 2010.

The difference between the levels of pre-tax income recorded in the three months ended September 30, 2011 and 2010 is primarily attributable to the year-over-year decline in mortgage banking income from originations and the impact of declining market interest rates on net interest income.

For additional information about our income tax expense, please see the discussion entitled Income Taxes under Critical Accounting Policies earlier in this report.

## Earnings Summary for the Nine Months Ended September 30, 2011

In the nine months ended September 30, 2011, we generated earnings of $\$ 362.4$ million, or $\$ 0.82$ per diluted share, as compared to $\$ 391.2$ million, or $\$ 0.90$ per diluted share, in the first nine months of 2010.

Our earnings in the current nine-month period were supported by a $\$ 25.2$ million increase in net interest income to $\$ 900.2$ million, and by a $\$ 15.0$ million reduction in the provision for losses on other loans to $\$ 59.0$ million as our asset quality improved. Nonetheless, these favorable factors were exceeded by the combination of a $\$ 59.1$ million decline in total non-interest income to $\$ 175.6$ million and a $\$ 25.2$ million increase in non-interest expense to $\$ 454.4$ million from the year-earlier amounts. In addition, we recorded an $\$ 8.7$ million provision for losses on covered loans in the second quarter of 2011, which was largely offset by FDIC indemnification income of $\$ 7.6$ million, recorded in non-interest income during the same three-month period.

While the year-over-year decline in non-interest income was due to a combination of factors, it was primarily attributable to an $\$ 87.5$ million reduction in mortgage banking income to $\$ 56.0$ million, as refinancing activity and home purchases in the one-to-four family space significantly declined. The impact of the decline in mortgage banking income was somewhat reduced by net securities gains of $\$ 35.5$ million in the first nine months of this year, including gains of $\$ 6.7$ million and $\$ 18.7$ million, respectively, in the third and second quarters, together with a $\$ 9.8$ million gain on business disposition recorded in the second quarter of this year. The gains recorded in the second quarter of 2011 served to offset the impact of an $\$ 18.1$ million OTTI loss on certain trust preferred securities that also was recorded during that time.

The year-over-year rise in nine-month non-interest expense was primarily due to a $\$ 14.6$ million increase in compensation and benefits expense to $\$ 222.2$ million and a $\$ 13.9$ million increase in $G \& A$ expense to $\$ 146.1$

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million. The year-over-year increase in compensation and benefits expense was primarily due to normal salary increases and stock award grants, and, to a much lesser extent, the severance charges recorded in the third quarter of this year. The rise in G\&A expense primarily reflects an increase in FDIC deposit insurance premiums and expenses stemming from the acquisition, management, and disposition of OREO.

In the nine months ended September 30, 2010, our non-interest income was increased by a $\$ 2.9$ million gain on the Desert Hills acquisition and a $\$ 2.7$ million gain on the repurchase of certain debt which, together, were equivalent to $\$ 4.5$ million after-tax. During this time, our non-interest expense was increased by acquisition-related costs of $\$ 5.2$ million, equivalent to $\$ 3.3$ million after-tax.

## Net Interest Income

Net interest income rose $\$ 25.2$ million year-over-year to $\$ 900.2$ million in the nine months ended September 30, 2011 as the impact of a $\$ 31.2$ million decline in interest income to $\$ 1.4$ billion was exceeded by the impact of a $\$ 56.4$ million decline in interest expense to $\$ 501.7$ million.

## Interest Income

The $2.2 \%$ decline in interest income was the net effect of a $\$ 322.2$ million increase in the average balance of interest-earning assets to $\$ 34.6$ billion and an 18-basis point reduction in the average yield to $5.40 \%$. Although the average balance of loans rose $\$ 199.2$ million year-over-year, and the average balance of securities and money market investments rose $\$ 123.0$ million, the average yields on such assets fell 11 basis points and 43 basis points, respectively, year-over-year. As a result, the interest income produced by loans declined $\$ 16.7$ million to $\$ 1.2$ billion and the interest income produced by securities and money market investments fell $\$ 14.5$ million to $\$ 177.5$ million.

While a decline in market interest rates contributed to the reductions in the average yields on both loans and securities and money market investments, the reduction in the average yield on loans was partially offset by an increase in prepayment penalty income as refinancing activity in the multi-family space rose. Prepayment penalty income added $\$ 57.7$ million and $\$ 7.5$ million, respectively, to the interest income generated by loans in the nine months ended September 30, 2011 and 2010, and 27 and three basis points, respectively, to the corresponding period yields.

## Interest Expense

The $10.1 \%$ reduction in interest expense in the first nine months of 2011 was the result of a $\$ 1.5$ billion decline in the average balance of interest-bearing liabilities to $\$ 33.1$ billion and a 13 -basis point decline in the average cost of funds to $2.03 \%$. The reduction in the average balance was driven by declines in the average balances of both borrowed funds and interest-bearing deposits; the decline in the average cost of funds was the net effect of a decrease in the average cost of interest-bearing deposits and a modest increase in the average cost of borrowed funds.

The interest expense generated by borrowed funds fell $\$ 5.7$ million year-over-year, to $\$ 381.9$ million, as the benefit of a $\$ 527.5$ million decline in the average balance to $\$ 13.1$ billion was tempered by the impact of a nine-basis point rise in the average cost to $3.88 \%$. The interest expense generated by interest-bearing deposits fell $\$ 50.7$ million year-over-year, to $\$ 119.8$ million, as the average balance of such funds fell $\$ 925.9$ million to $\$ 20.0$ billion, and the average cost of such funds fell 29 basis points to $0.80 \%$. CDs accounted for $\$ 77.1$ million of the interest expense produced by interest-bearing deposits in the current nine-month period, reflecting a $\$ 31.6$ million decrease, as the average balance of such funds fell $\$ 1.4$ billion to $\$ 7.4$ billion and the average cost fell 26 basis points to $1.39 \%$.

In addition to the low level of short-term interest rates, the declines in the average balance and cost of CDs largely reflects our long-held practice of allowing higher-cost deposits to run off rather than retain them when doing so would require paying a more competitive (i.e., higher) interest rate.

Although the interest expense produced by NOW and money market accounts, and savings accounts, also declined from the year-earlier nine-month levels, these reductions were entirely due to declines in the average cost of such funds. The average balance of NOW and money market accounts rose $\$ 387.8$ million year-over-year, to $\$ 8.6$ billion, yet the average cost of such funds fell 26 basis points to $0.48 \%$. Similarly, the average balance of

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savings accounts rose $\$ 72.0$ million year-over-year, to $\$ 4.0$ billion, yet the average cost of such funds fell 15 basis points, to $0.41 \%$.

## Interest Rate Spread and Net Interest Margin

At $3.37 \%$, our interest rate spread was five basis points narrower than the year-earlier measure, while our net interest margin expanded seven basis points, to $3.47 \%$, during the same time. While prepayment penalty income added 22 basis points to our spread and 23 basis points to our margin in the current nine months (as compared to three basis points each in the year-earlier period), the year-over-year increase in our nine-month margin also reflects the increased deployment of cash into interest-earning assets.

The following table sets forth certain information regarding our average balance sheets for the periods indicated, including the average yields on our interest-earning assets and the average costs of our interest-bearing liabilities. Average yields are calculated by dividing the interest income produced by the average balance of interest-earning assets. Average costs are calculated by dividing the interest expense produced by the average balance of interest-bearing liabilities. The average balances for the period are derived from average balances that are calculated daily. The average yields and costs include fees that are considered adjustments to such average yields and costs.

## Net Interest Income Analysis

| (dollars in thousands) | For the Nine Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2011 |  |  | September 30, 2010 |  |  |
|  |  |  | Average |  |  | Average |
|  | Average Balance | Interest | Yield/ Cost | Average Balance | Interest | Yield/ <br> Cost |
| Assets: |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |
| Mortgage and other loans, net ${ }^{(1)}$ | \$ 28,816,967 | \$ 1,224,348 | 5.67\% | \$ 28,617,776 | \$ 1,241,021 | 5.78\% |
| Securities and money market investments ${ }^{(2)(3)}$ | 5,773,211 | 177,474 | 4.10 | 5,650,228 | 191,974 | 4.53 |
| Total interest-earning assets | 34,590,178 | 1,401,822 | 5.40 | 34,268,004 | 1,432,995 | 5.58 |
| Non-interest-earning assets | 6,354,770 |  |  | 7,845,443 |  |  |
| Total assets | \$ 40,944,948 |  |  | \$ 42,113,447 |  |  |
| Liabilities and Stockholders Equity: |  |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |  |
| NOW and money market accounts | \$ 8,598,278 | \$ 30,647 | 0.48\% | \$ 8,210,458 | \$ 45,386 | 0.74\% |
| Savings accounts | 3,952,332 | 12,029 | 0.41 | 3,880,299 | 16,369 | 0.56 |
| Certificates of deposit | 7,405,528 | 77,099 | 1.39 | 8,791,306 | 108,727 | 1.65 |
| Total interest-bearing deposits | 19,956,138 | 119,775 | 0.80 | 20,882,063 | 170,482 | 1.09 |
| Borrowed funds | 13,140,027 | 381,884 | 3.88 | 13,667,543 | 387,540 | 3.79 |
| Total interest-bearing liabilities | 33,096,165 | 501,659 | 2.03 | 34,549,606 | 558,022 | 2.16 |
| Non-interest-bearing deposits | 2,008,140 |  |  | 1,766,781 |  |  |
| Other liabilities | 350,279 |  |  | 447,134 |  |  |
| Total liabilities | 35,454,584 |  |  | 36,763,521 |  |  |
| Stockholders equity | 5,490,364 |  |  | 5,349,926 |  |  |
| Total liabilities and stockholders equity | \$ 40,944,948 |  |  | \$ 42,113,447 |  |  |
| Net interest income/interest rate spread |  | \$ 900,163 | 3.37\% |  | \$ 874,973 | 3.42\% |

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Net interest margin3.47\%$3.40 \%$Ratio of interest-earning assets tointerest-bearing liabilities(1) Amounts are net of net deferred loan origination costs/(fees) and the allowance for loan losses, and include loans held for sale and non-performing loans.
(2) Amounts are at amortized cost.
(3) Includes FHLB stock.

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## Provisions for Loan Losses

In the first nine months of 2011, we recorded a provision for losses on non-covered loans of $\$ 59.0$ million, as compared to $\$ 74.0$ million in the first nine months of 2010. Reflecting the current nine-month provision and current nine-month net charge-offs of $\$ 78.6$ million, the allowance for losses on non-covered loans totaled $\$ 139.4$ million at September 30th, representing $33.44 \%$ of total non-performing non-covered loans and $0.55 \%$ of total non-covered loans.

We also recorded an $\$ 8.7$ million provision for losses on covered loans in the nine months ended September 30, 2011; no comparable provision was recorded in the first nine months of 2010 . The provision was recorded in the second quarter of this year and was primarily due to credit deterioration in the C\&I loan portfolio acquired in the Desert Hills transaction, and in the portfolios of HELOCs acquired in the acquisitions of both Desert Hills and AmTrust.

## Non-Interest Income

Non-interest income totaled $\$ 175.6$ million in the first nine months of 2011, down $\$ 59.1$ million from the total in the first nine months of 2010. Of the current nine-month amount, $\$ 140.8$ million stemmed from our four ongoing sources: mortgage banking income, fee income, BOLI income, and other income. Non-interest income totaled $\$ 234.7$ million in the year-earlier nine-month period; of that amount, the four ongoing sources of non-interest income accounted for $\$ 231.0$ million and a $\$ 2.9$ million gain on business acquisition accounted for much of the rest.

As previously indicated, the year-over-year decline in non-interest income was largely due to an $\$ 87.5$ million reduction in mortgage banking income, reflecting the same factors that impacted the year-over-year decline in the third quarter of this year: a rise in average mortgage interest rates coupled with a decline in consumer confidence and continued weakness in the U.S. housing market, which discouraged existing home owners from refinancing and first-time buyers from purchasing homes. Income from originations totaled $\$ 56.0$ million and $\$ 99.6$ million, respectively, in the current and year-earlier nine-month periods, while servicing income totaled $\$ 2,000$ and $\$ 43.9$ million, respectively, during the corresponding periods. The level of servicing income recorded in the first nine months of 2010 primarily reflects the benefit of a contract with the FDIC to service the loans it acquired in the AmTrust transaction; our contract with the FDIC expired in the fourth quarter of 2010.

Although non-interest income for the first nine months of this year was also reduced by the $\$ 18.1$ million OTTI loss recorded in the second quarter, the impact was more than offset by the $\$ 35.5$ million net gain on the sale of securities in the first nine months of 2011, together with the $\$ 9.8$ million gain on business disposition, and FDIC indemnification income of $\$ 7.6$ million, both of which were recorded in the second quarter of this year.

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The following table summarizes the sources and amounts of non-interest income in the nine months ended September 30, 2011 and 2010:

## Non-Interest Income Analysis

|  | For the Nine Months Ended <br> September 30, |  |
| :--- | ---: | ---: |
| (in thousands) | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| Fee income | $\$ 05,586$ | $\$ 1,456$ |
| BOLI | 21,343 | 20,968 |
| Net gain (loss) on sale of securities | 35,469 | $(8)$ |
| Gain on business disposition | 9,823 | -- |
| Loss on OTTI of securities | $(18,124)$ | $(1,971)$ |
| FDIC indemnification income | 7,624 | -- |
| Mortgage banking income | 55,986 | 143,497 |
| Gain on business acquisition | -- | 2,883 |
| Gain on debt repurchase | -- | 2,734 |
| Other income: | 10,590 | 9,216 |
| Peter B. Cannell \& Co., Inc. | 9,624 | 7,825 |
| Third-party investment product sales | 7,646 | 8,063 |
| Other |  |  |
|  | 27,860 | 25,104 |
| Total other income |  |  |
|  | $\$ 175,567$ | $\$ 234,663$ |
| Total non-interest income |  |  |

## Non-Interest Expense

Non-interest expense rose $\$ 25.2$ million year-over-year to $\$ 454.4$ million in the first nine months of 2011, as a $\$ 28.1$ million increase in operating expenses to $\$ 433.7$ million was modestly tempered by a $\$ 3.0$ million reduction in CDI amortization to $\$ 20.6$ million.

The increase in operating expenses was driven by higher compensation and benefits and G\&A expenses. At $\$ 222.2$ million, compensation and benefits expense was $\$ 14.6$ million higher than the year-earlier level, primarily reflecting normal salary increases and the distribution of stock award grants. Also included in the current nine-month amount were severance charges of $\$ 2.3$ million recorded in the third quarter of this year. G\&A expense rose $\$ 13.9$ million year-over-year to $\$ 146.1$ million, primarily reflecting the aforementioned increase in FDIC deposit insurance premiums and an increase in expenses incurred in connection with the acquisition, management, and disposition of OREO. While acquisition-related costs added $\$ 5.2$ million to G\&A expense in the year-earlier nine-month period, no comparable costs were recorded in the first nine months of 2011.

The occupancy and equipment expense recorded in the current nine months was fairly consistent with the year-earlier level, having dropped a modest $\$ 378,000$ to $\$ 65.4$ million.

## Income Tax Expense

Income tax expense declined to $\$ 191.3$ million in the current nine-month period from $\$ 215.2$ million in the first nine months of 2010 . The reduction was attributable to a $\$ 52.8$ million decline in pre-tax income to $\$ 553.7$ million, together with a decline in the effective tax rate to $34.5 \%$ from $35.5 \%$.

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## ITEM 3. OUANTITATIVE AND OUALITATIVE DISCLOSURES ABOUT MARKET RISK

Quantitative and qualitative disclosures about the Company s market risk were presented on pages 91-95 of our 2010 Annual Report on Form $10-\mathrm{K}$, filed with the U.S. Securities and Exchange Commission (the SEC ) on March 1, 2011. Subsequent changes in the Company s market risk profile and interest rate sensitivity are detailed in the discussion entitled Asset and Liability Management and the Management of Interest Rate Risk in this quarterly report.

## ITEM 4. CONTROLS AND PROCEDURES

## (a) Disclosure Controls and Procedures

As of the end of the period covered by this report, the Company carried out an evaluation, under the supervision and with the participation of the Company s management, including the Company s Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures pursuant to Rule 13a-15(b), as adopted by the SEC under the Securities Exchange Act of 1934 (the Exchange Act ). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company s disclosure controls and procedures were effective as of the end of the period covered by this report in ensuring that information required to be disclosed by the Company in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Commission s rules and forms.

## (b) Internal Control over Financial Reporting

There have not been any changes in the Company s internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

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## NEW YORK COMMUNITY BANCORP, INC.

## PART II OTHER INFORMATION

## Item 1. Legal Proceedings

None.

## Item 1A. Risk Factors

There is one additional risk factor described below in addition to the factors disclosed in Item 1A, Risk Factors, in the Company s Annual Report on Form 10-K for the year ended December 31, 2010.

Downgrades in the U.S. government s sovereign credit rating, and in the credit ratings of instruments issued, insured, or guaranteed by certain related institutions, agencies, and instrumentalities, could result in risks to the Company and general economic conditions that we are not able to predict.
U.S. debt instruments, including the long-term debt issued by Fannie Mae and Freddie Mac and other U.S. government agencies, are key assets on the balance sheets of financial institutions, including the Company. Downgrades to these debt instruments by one or more credit rating agencies could adversely affect the market value of such instruments, and could adversely impact our ability to obtain funding that is collateralized by such instruments, in addition to affecting the pricing of that funding when it is available. We cannot predict if, when, or how such changes to the credit ratings of these instruments could affect economic conditions. Such ratings downgrades could result in a significant adverse impact to the Company, and could exacerbate the other risks to which the Company is subject, including those described under Risk Factors in the Company s 2010 Annual Report on Form 10-K.

The risks described in the Annual Report on Form 10-K are not the only risks that the Company faces. Additional risks and uncertainties not currently known to the Company, or that the Company currently deems to be immaterial, also may have a material adverse impact on the Company s business, financial condition, or results of operations.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

## Share Repurchase Program

During the three months ended September 30, 2011, the Company allocated $\$ 92,000$ toward the repurchase of shares of its common stock, as outlined in the following table:

|  | (a) | (b) | (c) | (d) |
| :---: | :---: | :---: | :---: | :---: |
| Period | Total Number of Shares (or <br> Units) <br> Purchased ${ }^{(1)}$ | Average Price <br> Paid per Share <br> (or Unit) | Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs | Maximum Number (or <br> Approximate Dollar Value) <br> of Shares <br> (or Units) that May <br> Yet Be Purchased Under the Plans or Programs ${ }^{(2)}$ |
| Month \#1: |  |  |  |  |
| July 1, 2011 through |  |  |  |  |
| July 31, 2011 | 1,484 | \$15.20 | 1,484 | 839,762 |
| Month \#2: | 377 | 12.00 | 377 | 839,385 |

August 1, 2011 through

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August 31, 2011

## Month \#3:

September 1, 2011 through

| September 30, 2011 | 5,283 | 12.23 | 5,283 | 834,102 |
| :--- | ---: | ---: | ---: | ---: |
| Total | 7,144 | $\$ 12.84$ | 7,144 |  |

(1) All shares were purchased in privately negotiated transactions.
(2) On April 20, 2004, the Board authorized the repurchase of up to an additional five million shares. Of this amount, 834,102 shares were still available for repurchase at September 30, 2011. Under said authorization, shares may be repurchased on the open market or in privately negotiated transactions.

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## Item 3. Defaults Upon Senior Securities

Not applicable.

## Item 4. Removed and Reserved

## Item 5. Other Information

Not applicable.

## Item 6. Exhibits

Exhibit 3.1: Amended and Restated Certificate of Incorporation ${ }^{(1)}$
Exhibit 3.2: Certificates of Amendment of Amended and Restated Certificate of Incorporation ${ }^{(2)}$
Exhibit 3.3: Bylaws, as amended and restated ${ }^{(3)}$
Exhibit 4.1: $\quad$ Specimen Stock Certificate ${ }^{(4)}$
Exhibit 4.2: Registrant will furnish, upon request, copies of all instruments defining the rights of holders of long-term debt instruments of the registrant and its consolidated subsidiaries.

Exhibit 31.1: Certification pursuant to Rule 13a-14(a)/15d-14(a)
Exhibit 31.2: Certification pursuant to Rule 13a-14(a)/15d-14(a)
Exhibit 32: Certifications pursuant to 18 U.S.C. 1350
Exhibit 101: The following materials from the Company s Quarterly Report on Form 10-Q for the quarter ended September 30, 2011, formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Statements of Condition, (ii) the Consolidated Statements of Income and Comprehensive Income, (iii) the Consolidated Statement of Changes in Stockholders Equity, (iv) the Consolidated Statements of Cash Flows and (v) the Notes to the Consolidated Financial Statements.
(1) Incorporated by reference to Exhibits filed with the Company s Form 10-Q filed with the Securities and Exchange Commission on May 11, 2001 (File No. 000-22278).
(2) Incorporated by reference to Exhibits filed with the Company s Form 10-K for the year ended December 31, 2003 (File No. 001-31565).
(3) Incorporated by reference to Exhibits filed with the Company s Form 8-K filed with the Securities and Exchange Commission on June 20, 2007 (File No. 001-31565).
(4) Incorporated by reference to Exhibits filed with the Company s Registration Statement on Form S-1 (Registration No. 333-66852).

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## NEW YORK COMMUNITY BANCORP, INC.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DATE: November 9, 2011

DATE: November 9, 2011

New York Community Bancorp, Inc. (Registrant)

BY: /s/ Joseph R. Ficalora
Joseph R. Ficalora

President, Chief Executive Officer,
and Director

BY: /s/ Thomas R. Cangemi
Thomas R. Cangemi
Senior Executive Vice President
and Chief Financial Officer


[^0]:    See accompanying notes to the unaudited consolidated financial statements

[^1]:    (1) Amounts are net of net deferred loan origination costs/(fees) and the allowance for loan losses, and include loans held for sale and non-performing loans.
    (2) Amounts are at amortized cost.
    (3) Includes FHLB stock.

