

NATIONAL RETAIL PROPERTIES, INC.

Form 10-Q

May 06, 2010

[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2010

OR

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-11290

**NATIONAL RETAIL PROPERTIES, INC.**

(Exact name of registrant as specified in its charter)

Edgar Filing: NATIONAL RETAIL PROPERTIES, INC. - Form 10-Q

**Maryland** **56-1431377**  
(State or other jurisdiction of **(I.R.S. Employer**  
**incorporation or organization)** **Identification No.)**  
**450 South Orange Avenue, Suite 900, Orlando, Florida 32801**  
**(Address of principal executive offices, including zip code)**  
**(407) 265-7348**  
**(Registrant's telephone number, including area code)**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) for the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer or smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer  Accelerated Filer   
Non-Accelerated Filer  Smaller reporting company   
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date.

83,311,413 shares of common stock, \$0.01 par value, outstanding as April 29, 2010.

**Table of Contents**

**TABLE OF CONTENTS**

	<b>PAGE REFERENCE</b>
<b>Part I Financial Information</b>	
Item 1. <u>Financial Statements :</u>	3
<u>Condensed Consolidated Balance Sheets</u>	3
<u>Condensed Consolidated Statements of Earnings</u>	4
<u>Condensed Consolidated Statements of Cash Flows</u>	6
<u>Notes to Condensed Consolidated Financial Statements</u>	8
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	21
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	32
Item 4. <u>Controls and Procedures</u>	33
<b>Part II Other Information</b>	
Item 1. <u>Legal Proceedings</u>	34
Item 1A. <u>Risk Factors</u>	34
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	34
Item 3. <u>Defaults Upon Senior Securities</u>	34
Item 4. <u>[Removed and Reserved]</u>	34
Item 5. <u>Other Information</u>	34
Item 6. <u>Exhibits</u>	34
<u>Signatures</u>	39
<u>Exhibit Index</u>	40

**Table of Contents****PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****NATIONAL RETAIL PROPERTIES, INC. and SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS**

(dollars in thousands, except per share data)

	March 31, 2010 (unaudited)	December 31, 2009
<b><u>ASSETS</u></b>		
Real estate, Investment Portfolio:		
Accounted for using the operating method, net of accumulated depreciation and amortization	\$ 2,323,515	\$ 2,328,576
Accounted for using the direct financing method	30,945	31,317
Real estate, Inventory Portfolio, held for sale	71,778	72,423
Investment in unconsolidated affiliate	4,656	4,703
Mortgages, notes and accrued interest receivable	47,338	41,976
Commercial mortgage residual interests	16,577	20,153
Cash and cash equivalents	31,243	15,225
Receivables, net of allowance of \$523 and \$583, respectively	1,189	1,946
Accrued rental income, net of allowance of \$2,987 and \$2,875, respectively	25,945	25,745
Debt costs, net of accumulated amortization of \$11,107 and \$10,008, respectively	12,753	13,884
Other assets	35,862	35,014
<b>Total assets</b>	<b>\$ 2,601,801</b>	<b>\$ 2,590,962</b>
<b><u>LIABILITIES AND EQUITY</u></b>		
Liabilities:		
Mortgages payable	\$ 30,469	\$ 25,290
Notes payable convertible, net of unamortized discount of \$16,855 and \$18,355, respectively	344,880	343,380
Notes payable, net of unamortized discount of \$1,272 and \$1,324, respectively	618,728	618,676
Accrued interest payable	18,486	7,471
Other liabilities	29,168	29,283
<b>Total liabilities</b>	<b>1,041,731</b>	<b>1,024,100</b>
Equity:		
Stockholders' equity:		
Preferred stock, \$0.01 par value. Authorized 15,000,000 shares		
Series C, 3,680,000 depositary shares issued and outstanding, at stated liquidation value of \$25 per share	92,000	92,000
Common stock, \$0.01 par value. Authorized 190,000,000 shares; 83,310,575 and 82,427,560 shares issued and outstanding at March 31, 2010 and December 31, 2009, respectively	834	825
Excess stock, \$0.01 par value. Authorized 205,000,000 shares; none issued or outstanding		
Capital in excess of par value	1,418,074	1,408,491
Retained earnings	46,056	62,413
Accumulated other comprehensive income	660	511
<b>Total stockholders' equity of NNN</b>	<b>1,557,624</b>	<b>1,564,240</b>

Edgar Filing: NATIONAL RETAIL PROPERTIES, INC. - Form 10-Q

Noncontrolling interests	2,446	2,622
Total equity	1,560,070	1,566,862
Total liabilities and equity	\$ 2,601,801	\$ 2,590,962

See accompanying notes to condensed consolidated financial statements.

**Table of Contents**

**NATIONAL RETAIL PROPERTIES, INC. and SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS**

(dollars in thousands, except per share data)

(unaudited)

	Quarter Ended	
	March 31,	
	2010	2009
<b>Revenues:</b>		
Rental income from operating leases	\$ 52,038	\$ 52,761
Earned income from direct financing leases	764	754
Percentage rent	54	147
Real estate expense reimbursement from tenants	1,772	2,342
Interest and other income from real estate transactions	949	1,132
Interest income on commercial mortgage residual interests	1,049	1,054
	56,626	58,190
<b>Retail operations:</b>		
Revenues	6,536	
Operating expenses	(6,669)	
Net	(133)	
<b>Operating expenses:</b>		
General and administrative	5,611	5,306
Real estate	3,530	3,420
Depreciation and amortization	11,855	11,692
Impairment commercial mortgage residual interests valuation adjustment	3,683	
Restructuring costs		731
	24,679	21,149
Earnings from operations	31,814	37,041
<b>Other expenses (revenues):</b>		
Interest and other income	(252)	(347)
Interest expense	15,989	15,431
	15,737	15,084
Earnings from continuing operations before income tax (expense) benefit, equity in earnings of unconsolidated affiliate, gain on note receivable and property foreclosure and gain on extinguishment of debt	16,077	21,957
Income tax (expense) benefit	(92)	425
Equity in earnings of unconsolidated affiliate	105	103
Gain on note receivable and property foreclosures	16	
Gain on extinguishment of debt		2,418
Earnings from continuing operations	16,106	24,903

Edgar Filing: NATIONAL RETAIL PROPERTIES, INC. - Form 10-Q

Earnings from discontinued operations (Note 9):		
Real estate, Investment Portfolio	61	1,820
Real estate, Inventory Portfolio, net of income tax expense	131	51
	192	1,871

See accompanying notes to condensed consolidated financial statements.

**Table of Contents****NATIONAL RETAIL PROPERTIES, INC. and SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS (Continued)**

(dollars in thousands, except per share data)

(unaudited)

	Quarter Ended March 31,	
	2010	2009
Earnings including noncontrolling interests	\$ 16,298	\$ 26,774
Loss (earnings) attributable to noncontrolling interests:		
Continuing operations	119	(179)
Discontinued operations	(52)	209
	67	30
Net earnings attributable to NNN	\$ 16,365	\$ 26,804
Net earnings attributable to NNN	\$ 16,365	\$ 26,804
Series C preferred stock dividends	(1,696)	(1,696)
Net earnings available to common stockholders	\$ 14,669	\$ 25,108
Net earnings per share of common stock:		
Basic:		
Continuing operations	\$ 0.18	\$ 0.29
Discontinued operations	0.00	0.03
Net earnings	\$ 0.18	\$ 0.32
Diluted:		
Continuing operations	\$ 0.18	\$ 0.29
Discontinued operations	0.00	0.03
Net earnings	\$ 0.18	\$ 0.32
Weighted average number of common shares outstanding:		
Basic	82,320,772	78,165,859
Diluted	82,446,011	78,253,746

See accompanying notes to condensed consolidated financial statements.



**Table of Contents**

**NATIONAL RETAIL PROPERTIES, INC. and SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(dollars in thousands)

(unaudited)

	Quarter Ended	
	2010	2009
Cash flows from operating activities:		
Earnings including noncontrolling interests	\$ 16,298	\$ 26,774
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Stock compensation expense	1,113	1,119
Stock option expense tax effect	122	
Depreciation and amortization	12,045	11,990
Impairment commercial mortgage residual interests valuation	3,683	
Amortization of notes payable discount	1,552	1,496
Amortization of deferred interest rate hedges	(42)	(40)
Equity in earnings of unconsolidated affiliate	(105)	(103)
Distributions received from unconsolidated affiliate	143	157
Gain on disposition of real estate, Investment Portfolio	(22)	(1,032)
Gain on extinguishment of debt		(2,418)
Gain on note receivable and property foreclosures	(16)	
Gain on disposition of real estate, Inventory Portfolio	(87)	(546)
Deferred income taxes	(89)	(387)
Change in operating assets and liabilities, net of assets acquired and liabilities assumed in business combinations:		
Additions to real estate, Inventory Portfolio	(8)	(2,099)
Proceeds from disposition of real estate, Inventory Portfolio	775	4,865
Decrease in real estate leased to others using the direct financing method	372	329
Increase in work in process	(152)	(503)
Increase in mortgages, notes and accrued interest receivable	(153)	(291)
Decrease in receivables	766	844
Increase in commercial mortgage residual interests	(15)	
Decrease (increase) accrued rental income	(270)	132
Decrease in other assets	236	175
Increase in accrued interest payable	11,015	10,887
Decrease in other liabilities	(734)	(2,612)
Increase in current tax liability	19	47
Net cash provided by operating activities	46,446	48,784
Cash flows from investing activities:		
Proceeds from the disposition of real estate, Investment Portfolio	1,419	4,124
Additions to real estate, Investment Portfolio:		
Accounted for using the operating method	(6,491)	(14,346)
Increase in mortgages and notes receivable		(709)
Principal payments on mortgages and notes	291	542
Cash received from commercial mortgage residual interests		499
Payment of lease costs	(269)	(25)
Other	(750)	(94)
Net cash used in investing activities	\$ (5,800)	\$ (10,009)

See accompanying notes to condensed consolidated financial statements.

**Table of Contents****NATIONAL RETAIL PROPERTIES, INC. and SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)**

(dollars in thousands)

(unaudited)

	Quarter Ended March 31,	
	2010	2009
Cash flows from financing activities:		
Proceeds from line of credit payable	\$	\$ 52,800
Repayment of line of credit payable		(56,400)
Repayment of mortgages payable	(253)	(247)
Repayment of notes payable		(13,533)
Proceeds from issuance of common stock	8,357	8,975
Payment of Series C preferred stock dividends	(1,696)	(1,696)
Payment of common stock dividends	(31,026)	(29,313)
Noncontrolling interest contributions		152
Noncontrolling interest distributions	(10)	(277)
Stock issuance costs		(4)
Net cash used in financing activities	(24,628)	(39,543)
Net increase (decrease) in cash and cash equivalents	16,018	(768)
Cash and cash equivalents at beginning of period	15,225	2,626
Cash and cash equivalents at end of period	\$ 31,243	\$ 1,858
Supplemental disclosure of cash flow information:		
Interest paid, net of amount capitalized	\$ 4,460	\$ 4,536
Taxes paid	\$ 88	\$ 74
Supplemental disclosure of non-cash investing and financing activities:		
Issued 392,474 and 262,546 shares of restricted and unrestricted common stock in 2010 and 2009, respectively, pursuant to NNN's performance incentive plan	\$ 8,392	\$ 4,290
Issued 2,949 and 1,943 shares of common stock in 2010 and 2009, respectively, to directors pursuant to NNN's performance incentive plan	\$ 59	\$ 29
Issued 6,823 and 11,785 shares of common stock in 2010 and 2009, respectively, pursuant to NNN's Deferred Director Fee Plan	\$ 93	\$ 152
Change in other comprehensive income	\$ 149	907
Mortgage receivable accepted in connection with real estate transactions	\$ 5,500	\$
Mortgages payable assumed in connection with real estate transactions	\$ 5,432	\$

Edgar Filing: NATIONAL RETAIL PROPERTIES, INC. - Form 10-Q

See accompanying notes to condensed consolidated financial statements.

**Table of Contents**

**NATIONAL RETAIL PROPERTIES, INC. and SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**March 31, 2010**

**(unaudited)**

**Note 1 Organization and Summary of Significant Accounting Policies:**

**Organization and Nature of Business** National Retail Properties, Inc., a Maryland corporation, is a fully integrated real estate investment trust ( REIT ) formed in 1984. The term NNN or the Company refers to National Retail Properties, Inc. and all of its consolidated subsidiaries. NNN has elected to treat certain subsidiaries as taxable REIT subsidiaries. These taxable subsidiaries and their majority owned and controlled subsidiaries are collectively referred to as the TRS.

NNN's operations are divided into two primary business segments: (i) investment assets, including real estate assets, mortgages and notes receivable on the condensed consolidated balance sheets and commercial mortgage residual interests (collectively, Investment Assets ), and (ii) inventory real estate assets ( Inventory Assets ). NNN acquires, owns, invests in, and develops properties that are leased primarily to retail tenants under long-term net leases and primarily held for investment ( Investment Properties or Investment Portfolio ). As of March 31, 2010, NNN owned 1,014 Investment Properties (including 12 properties with retail operations that NNN operates), with an aggregate gross leasable area of 11,423,000 square feet, located in 43 states. In addition, as of March 31, 2010, NNN's Investment Assets included \$47,338,000 in mortgages, notes and interest receivable and \$16,577,000 in commercial mortgage residual interests. The Inventory Assets typically represent direct and indirect investment interests in real estate assets acquired or developed primarily for the purpose of selling the real estate ( Inventory Properties or Inventory Portfolio ). As of March 31, 2010, NNN owned 18 Inventory Properties.

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and do not include all of the information and note disclosures required by accounting principles generally accepted in the United States of America. The unaudited condensed consolidated financial statements reflect all adjustments which are, in the opinion of management, necessary for a fair presentation of the results for the interim periods presented. Operating results for the quarter ended March 31, 2010, may not be indicative of the results that may be expected for the year ending December 31, 2010. Amounts as of December 31, 2009, included in the condensed consolidated financial statements have been derived from the audited consolidated financial statements as of that date. The unaudited condensed consolidated financial statements, included herein, should be read in conjunction with the consolidated financial statements and notes thereto as well as Management's Discussion and Analysis of Financial Condition and Results of Operations in NNN's Form 10-K for the year ended December 31, 2009.

***Principles of Consolidation***

NNN's condensed consolidated financial statements include the accounts of each of the respective majority owned and controlled affiliates, including transactions whereby NNN has been determined to be the primary beneficiary in accordance with the Financial Accounting Standards Board ( FASB ) guidance included in *Consolidation*. All significant intercompany account balances and transactions have been eliminated.

**Table of Contents****NATIONAL RETAIL PROPERTIES, INC. and SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****March 31, 2010****(unaudited)**

**Investment in an Unconsolidated Affiliate** NNN accounts for its investment in an unconsolidated affiliate under the equity method of accounting.

**Cash and Cash Equivalents** NNN considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. Cash and cash equivalents consist of cash and money market accounts. Cash equivalents are stated at cost plus accrued interest, which approximates fair value.

Cash accounts maintained on behalf of NNN in demand deposits at commercial banks and money market funds may exceed federally insured levels; however, NNN has not experienced any losses in such accounts.

**Valuation of Receivables** NNN estimates the collectability of its accounts receivable related to rents, expense reimbursements and other revenues. NNN analyzes accounts receivable and historical bad debt levels, customer credit-worthiness and current economic trends when evaluating the adequacy of the allowance for doubtful accounts. In addition, tenants in bankruptcy are analyzed and estimates are made in connection with the expected recovery of pre-petition and post-petition claims.

**Other Comprehensive Income** The components for the change in other comprehensive income during the quarter ended March 31, 2010, consisted of the following (dollars in thousands):

Balance at beginning of period	\$ 511
Amortization of interest rate hedges	(42)
Unrealized gain commercial mortgage residual interests	92
Noncontrolling interests	99
Balance at end of period	\$ 660

NNN's total comprehensive income (dollars in thousands):

	Quarter Ended	
	March 31,	
	2010	2009
Net earnings	\$ 16,365	\$ 26,804
Other comprehensive income	50	1,076
Comprehensive income including noncontrolling interests	16,415	27,880
Comprehensive (income) loss attributable to noncontrolling interests	99	(169)
Comprehensive income attributable to NNN	\$ 16,514	\$ 27,711

**Earnings Per Share** Earnings per share have been computed pursuant to the FASB guidance included in *Earnings Per Share*. Effective January 1, 2009, the guidance requires classification of the Company's unvested restricted share units which contain rights to receive

## Edgar Filing: NATIONAL RETAIL PROPERTIES, INC. - Form 10-Q

nonforfeitable dividends, as participating securities requiring the two-class method of computing earnings per share. Under the two-class method, earnings per common share are computed by dividing the sum of distributed earnings to common stockholders and undistributed earnings allocated to common stockholders by the weighted average number of common shares outstanding for the period. In applying the two-class method, undistributed earnings are allocated to both common shares and participating securities based on the weighted average shares outstanding during the period.

Table of Contents

## NATIONAL RETAIL PROPERTIES, INC. and SUBSIDIARIES

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

March 31, 2010

(unaudited)

The following table is a reconciliation of the numerator and denominator used in the computation of basic and diluted earnings per common share using the two-class method (dollars in thousands):

	Quarter Ended March 31,	
	2010	2009
<b>Basic and Diluted Earnings:</b>		
Net earnings attributable to NNN	\$ 16,365	\$ 26,804
Less: Series C preferred stock dividends	(1,696)	(1,696)
Net earnings available to the Company's common stockholders	14,669	25,108
Less: Earnings attributable to unvested restricted shares	(84)	(122)
Net earnings used in basic earnings per share	14,585	24,986
Reallocated undistributed income		
Net earnings used in diluted earnings per share	\$ 14,585	\$ 24,986
<b>Basic and Diluted Weighted Average Shares Outstanding:</b>		
Weighted average number of shares outstanding	82,953,206	78,720,099
Less: unvested restricted stock	(632,434)	(554,240)
Weighted average number of shares outstanding used in basic earnings per share	82,320,772	78,165,859
<b>Effects of dilutive securities:</b>		
Common stock options	4,392	5,281
Directors' deferred fee plan	120,847	82,606
Weighted average number of shares outstanding used in diluted earnings per share	82,446,011	78,253,746

The potential dilutive shares related to convertible notes payable were not included in computing earnings per common share because their effects would be antidilutive.

Fair Value Measurement NNN's estimates of fair value of financial and non-financial assets and liabilities are based on the framework established in the fair value accounting guidance. The framework specifies a hierarchy of valuation inputs which was established to increase consistency, clarity and comparability in fair value measurements and related disclosures. The guidance describes a fair value hierarchy based upon three levels of inputs that may be used to measure fair value, two of which are considered observable and one that is considered unobservable. The following describes the three levels:



## Edgar Filing: NATIONAL RETAIL PROPERTIES, INC. - Form 10-Q

Level 1 Valuation is based upon quoted prices in active markets for identical assets or liabilities.

Level 2 Valuation is based upon inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability.

Valuation techniques include option pricing models, discounted cash flow models and similar techniques.

New Accounting Pronouncements In June 2009, FASB issued guidance on the accounting for the transfers of financial assets. The new guidance eliminates the concept of a qualifying special-purpose entity and changes the requirements for derecognizing financial assets. The new guidance is effective on a prospective basis for annual periods beginning after November 15, 2009, and interim and annual periods thereafter. The adoption of the standard did not have a significant impact on NNN's financial position or results of operations.

**Table of Contents**

**NATIONAL RETAIL PROPERTIES, INC. and SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**March 31, 2010**

**(unaudited)**

In June 2009, FASB issued revised guidance on the accounting for variable interest entities. The revised guidance reflects the elimination of the concept of a qualifying special-purpose entity. The guidance also replaces the quantitative-based risks and rewards calculation of the previous guidance for determining which company, if any, has a controlling financial interest in a variable interest entity with an approach that is primarily qualitative. The new guidance requires ongoing assessments of whether an enterprise is the primary beneficiary of the variable interest entity as well as additional disclosures. The guidance is effective for financial statements issued for fiscal years beginning after November 15, 2009. The adoption of the standard did not have a significant impact on NNN's financial position or results of operations.

In August 2009, FASB issued new guidance for the accounting for the fair value measurement of liabilities. The new guidance provides clarification that in circumstances in which a quoted price in an active market for the identical liability is not available, a reporting entity is required to measure fair value using one or more of the approved techniques. The new guidance clarifies that both a quoted price in an active market for the identical liability at the measurement date and the quoted price for the identical liability when traded as an asset in an active market when no adjustments to the quoted price of the asset are required are Level 1 fair value measurements. The guidance is effective for the first reporting period (including interim periods) beginning after issuance. The adoption of the standard did not have a significant impact on NNN's financial position or results of operations.

In January 2010, the FASB issued *Fair Value Measurements and Disclosures, Improving Disclosures about Fair Value Measurements*. This update requires new disclosures for transfer in and out of Level 1 and 2, as well as, disclosure about the valuation techniques and inputs used to measure fair value for Level 1 and 2. In addition, activity in Level 3 should present separately information about purchases, sales, issuances and settlements on a gross basis (rather than as one net number). A reporting entity should provide fair value measurements disclosures for each class of assets and liabilities. The new disclosures and clarifications of existing disclosures are effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. The Company is currently evaluating the provisions to determine the potential impact, if any, the adoption will have on NNN's financial position and results of operations.

In February 2010, the FASB issued *Subsequent Events, Amendments to Certain Recognition and Disclosure Requirements*. An entity that is a filer with the Securities and Exchange Commission (SEC) is required to evaluate subsequent events through the date that the financial statements are issued. An entity that is an SEC filer is not required to disclose the date through which subsequent events have been evaluated. This change alleviates potential conflicts between Subtopic 855-10 and the SEC requirements. The scope of the reissuance disclosure requirements is refined to include revised financial statements only. Revised financial statements include financial statements revised either as a result of correction of an error or retrospective application of U.S. generally accepted accounting principles. All of the amendments in this are effective upon issuance of the final update, except for the use of the issued date for conduit debt obligors. That amendment is effective for interim or annual periods ending after June 15, 2010. The adoption of the standard will not have a significant impact on NNN's financial position or results of operations.

Use of Estimates Management of NNN has made a number of estimates and assumptions relating to the reporting of assets and liabilities, revenues and expenses and the disclosure of contingent assets and liabilities to prepare these condensed consolidated financial statements in conformity with accounting principles generally accepted in the United States of America.

**Table of Contents****NATIONAL RETAIL PROPERTIES, INC. and SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****March 31, 2010****(unaudited)**

Significant estimates include provision for impairment and allowances for certain assets, accruals, useful lives of assets and capitalization of costs. Actual results could differ from those estimates.

**Reclassification** Certain items in the prior year's consolidated financial statements and notes to consolidated financial statements have been reclassified to conform to the 2010 presentation.

**Note 2 Real Estate Investment Portfolio:**

**Leases** As of March 31, 2010, 976 of the Investment Property leases have been classified as operating leases, and 23 leases have been classified as direct financing leases. Seven properties account for the building portions of the property as direct financing leases while the land portions are accounted for as operating leases. Substantially all leases have initial terms of 10 to 20 years (expiring between 2010 and 2029) and provide for minimum rentals. In addition, the leases generally provide for limited increases in rent as a result of fixed increases, increases in the consumer price index, and/or increases in the tenant's sales volume. Generally, the tenant is also required to pay all property taxes and assessments, substantially maintain the interior and exterior of the building and carry property and liability insurance coverage. Certain of NNN's Investment Properties are subject to leases under which NNN retains responsibility for certain costs and expenses of the property. As of March 31, 2010, the weighted average remaining lease term was approximately 12 years. Generally, the leases of the Investment Properties provide the tenant with one or more multi-year renewal options subject to generally the same terms and conditions as in the initial lease term.

**Investment Portfolio Accounted for Using the Operating Method** Real estate subject to operating leases consisted of the following (dollars in thousands):

	March 31, 2010	December 31, 2009
Land and improvements	\$ 1,057,292	\$ 1,054,888
Buildings and improvements	1,450,205	1,450,357
Leasehold interests	1,290	1,290
	2,508,787	2,506,535
Less accumulated depreciation and amortization	(193,610)	(183,956)
	2,315,177	2,322,579
Work in progress	8,338	5,997
	\$ 2,323,515	\$ 2,328,576

As of March 31, 2010, NNN has remaining funding commitments of \$10,078,000 relating to the development of tenant improvements on four Investment Properties.

**Table of Contents****NATIONAL RETAIL PROPERTIES, INC. and SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****March 31, 2010****(unaudited)****Note 3 Real Estate Inventory Portfolio:**

As of March 31, 2010, the TRS owned 18 Inventory Properties: 12 completed inventory and six land parcels. As of December 31, 2009, the TRS owned 19 Inventory Properties: 13 completed inventory and six land parcels. The Inventory Portfolio consisted of the following (dollars in thousands):

	<b>March 31, 2010</b>	<b>December 31, 2009</b>
<b>Inventory Properties:</b>		
Land	\$ 19,446	\$ 19,732
Building	47,315	47,684
	66,761	67,416
<b>Construction projects:</b>		
Land	17,726	17,719
Work in process	(360)	(363)
	17,366	17,356
Less impairment	(12,349)	(12,349)
	\$ 71,778	\$ 72,423

The following table summarizes the number of Inventory Properties sold and the corresponding gain recognized on the disposition of Inventory Properties included in discontinued operations (dollars in thousands):

	<b>Quarter Ended March 31,</b>			
	<b>2010</b>			<b>2009</b>
	<b># of Properties</b>	<b>Gain</b>	<b># of Properties</b>	<b>Gain</b>
Discontinued operations	1	\$ 85	1	\$ 515
Intersegment eliminations		2		31
Noncontrolling interest		(42)		
Total discontinued operations attributable to NNN	1	\$ 45	1	\$ 546

**Note 4 Mortgages, Notes and Accrued Interest Receivable:**

Mortgages are secured by real estate, real estate securities or other assets and include structured finance investments which are secured by the borrowers' pledge of their respective membership interests in the entities which own the respective real estate. Mortgages and notes receivable

consisted of the following (dollars in thousands):

	March 31, 2010	December 31, 2009
Mortgages and notes receivable	\$ 46,916	\$ 41,707
Accrued interest receivables	422	269
	\$ 47,338	\$ 41,976

**Note 5 Commercial Mortgage Residual Interests:**

NNN owns a 78.9 percent equity interest in Orange Avenue Mortgage Investments, Inc. ( OAMI ). OAMI holds the commercial mortgage residual interests ( Residuals ) from seven securitizations. Each of the Residuals is recorded at fair value based upon an independent valuation. Unrealized gains and losses are reported as other comprehensive income in stockholders' equity and other than temporary losses as a result of a change in the timing or amount of estimated cash flows are recorded as an other than temporary valuation impairment.

**Table of Contents****NATIONAL RETAIL PROPERTIES, INC. and SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****March 31, 2010****(unaudited)**

Due to changes in loan performance relating to the Residuals, the independent valuation adjusted certain of the valuation assumptions. The following table summarizes the key assumptions used in determining the value of the Residuals as of:

	<b>March 31, 2010</b>	<b>December 31, 2009</b>
Discount rate	25%	25%
Average life equivalent CPR speeds range	2.6% -23.2 % CPR	14.5% to 20.7% CPR
Foreclosures:		
Frequency curve default model	0.75% 35.0% range	6% average rate
Loss severity of loans in foreclosure	20%	20%
Yield:		
LIBOR	Forward 3-month curve	Forward 3-month curve
Prime	Forward curve	Forward curve

The following table summarizes the recognition of unrealized gains and/or losses recorded as other comprehensive income as well as other than temporary valuation impairments recorded in condensed consolidated statements of earnings (dollars in thousands):

	<b>Quarter Ended</b>	
	<b>March 31,</b>	
	<b>2010</b>	<b>2009</b>
Unrealized gains	\$ 92	\$ 1,116
Other than temporary valuation impairment	\$ 3,683	\$

**Note 6 Preferred Stock:**

NNN declared and paid dividends to its Series C preferred stockholders of \$1,696,000 or \$0.4609 per share during each of the quarters ended March 31, 2010 and 2009, respectively. The Series C preferred stock has no maturity date and will remain outstanding unless redeemed.

**Note 7 Common Stock:**

During the quarters ended March 31, 2010 and 2009, NNN declared and paid dividends to its common shareholders of \$31,026,000 and \$29,313,000, respectively, or \$0.375 and \$0.375 per share, respectively, of common stock.

In April 2010, NNN declared a dividend of \$0.375 per share, which is payable in May 2010 to its common stockholders of record as of April 30, 2010.

**Table of Contents****NATIONAL RETAIL PROPERTIES, INC. and SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****March 31, 2010****(unaudited)**

**Dividend Reinvestment and Stock Purchase Plan** In June 2009, NNN filed a shelf registration statement with the Securities and Exchange Commission for its Dividend Reinvestment and Stock Purchase Plan ( DRIP ) which permits the issuance by NNN of 16,000,000 shares of common stock. The following outlines the common stock issuances pursuant to the DRIP for each of the quarters ended March 31 (dollars in thousands):

	<b>2010</b>	<b>2009</b>
Shares of common stock	502,892	602,112
Net proceeds	\$ 10,460	\$ 8,852

**Note 8 Income Taxes:**

NNN elected to be taxed as a REIT under the Internal Revenue Code ( Code ), commencing with its taxable year ended December 31, 1984. To qualify as a REIT, NNN must meet a number of organizational and operational requirements, including a requirement that it currently distribute at least 90% of its REIT taxable income to its stockholders. NNN intends to adhere to these requirements and maintain its REIT status. As a REIT, NNN generally will not be subject to corporate level federal income tax on taxable income that it distributes currently to its stockholders. NNN may be subject to certain state and local taxes on its income and property, and to federal income and excise taxes on its undistributed taxable income, if any. The provision for federal income taxes in NNN 's consolidated financial statements relates to its TRS operations and any potential taxable built-in gain. NNN did not have significant tax provisions or deferred income tax items during the periods reported hereunder.

In June 2006, the FASB issued guidance, which clarifies the accounting for uncertainty in income taxes recognized in a company 's financial statements in accordance with FASB guidance included in *Income Taxes*. The interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition.

NNN is subject to the provisions of the FASB guidance as of January 1, 2007, and has analyzed its various federal and state filing positions. NNN believes that its income tax filing positions and deductions are well documented and supported. Additionally, NNN believes that its accruals for tax liabilities are adequate. Therefore, no reserves for uncertain income tax positions have been recorded pursuant to the FASB guidance. In addition, NNN did not record a cumulative effect adjustment related to the adoption of the FASB guidance.

NNN has had no increases or decreases in unrecognized tax benefits for current or prior years since the date of adoption. Further, no interest or penalties have been included since no reserves were recorded and no significant increases or decreases are expected to occur within the next 12 months. When applicable, such interest and penalties will be recorded in non-operating expenses. The periods that remain open under federal statute are 2006 through 2010. NNN also files in many states with varying open years under statute.

**Table of Contents****NATIONAL RETAIL PROPERTIES, INC. and SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****March 31, 2010****(unaudited)****Note 9 Earnings from Discontinued Operations:**

Real Estate Investment Portfolio NNN classified the revenues and expenses related to (i) all Investment Properties that were sold and leasehold interests which expired, and (ii) all Investment Properties that were held for sale as of March 31, 2010, as discontinued operations. The following is a summary of the earnings from discontinued operations from the Investment Portfolio (dollars in thousands):

	<b>Quarter Ended March 31,</b>	
	<b>2010</b>	<b>2009</b>
<b>Revenues:</b>		
Rental income from operating leases	\$ 66	\$ 1,154
Real estate expense reimbursement from tenants	1	44
Interest and other income from real estate transactions	28	
	95	1,198
<b>Operating expenses:</b>		
General and administrative		3
Real estate	26	248
Depreciation and amortization	30	159
	56	410
Earnings before gain on disposition of real estate	39	788
Gain on disposition of real estate	22	1,032
Earnings from discontinued operations attributable to NNN	\$ 61	\$ 1,820



**Table of Contents****NATIONAL RETAIL PROPERTIES, INC. and SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****March 31, 2010****(unaudited)**

Real Estate Inventory Portfolio NNN has classified as discontinued operations the revenues and expenses related to (i) Inventory Properties which generated rental revenues prior to disposition, and (ii) Inventory Properties which generated rental revenues and were held for sale as of March 31, 2010. The following is a summary of the earnings from discontinued operations from the Inventory Portfolio (dollars in thousands):

	<b>Quarter Ended March 31,</b>	
	<b>2010</b>	<b>2009</b>
<b>Revenues:</b>		
Rental income from operating leases	\$ 1,152	\$ 1,096
Real estate expense reimbursement from tenants	987	941
Interest and other income from real estate transactions	36	39
	<b>2,175</b>	<b>2,076</b>
<b>Disposition of real estate:</b>		
Gross proceeds	802	4,900
Costs	(715)	(4,354)
<b>Gain</b>	<b>87</b>	<b>546</b>
<b>Operating expenses:</b>		
General and administrative	38	45
Real estate	1,041	1,298
Depreciation and amortization	61	139
	<b>1,140</b>	<b>1,482</b>
<b>Other expenses:</b>		
Interest expense	943	930
<b>Earnings before income tax expense</b>	<b>179</b>	<b>210</b>
Income tax expense	(48)	(159)
<b>Earnings from discontinued operations including noncontrolling interests</b>	<b>131</b>	<b>51</b>
Loss (earnings) attributable to noncontrolling interests	(52)	209
<b>Earnings from discontinued operations attributable to NNN</b>	<b>\$ 79</b>	<b>\$ 260</b>

**Note 10 Derivatives:**

In accordance with the guidance on derivatives and hedging, NNN records all derivatives on the balance sheet at fair value. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative and the resulting designation. Derivatives used to hedge the

## Edgar Filing: NATIONAL RETAIL PROPERTIES, INC. - Form 10-Q

exposure to changes in the fair value of an asset, liability, or firm commitment attributable to a particular risk, such as interest rate risk, are considered fair value hedges. Derivatives used to hedge the exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges.

NNN's objective in using derivatives is to add stability to interest expense and to manage its exposure to interest rate movements or other identified risks. To accomplish this objective, NNN primarily uses treasury locks and interest rate swaps as part of its cash flow hedging strategy. Treasury locks designated as cash flow hedges lock in the yield or price of a treasury security. Interest rate swaps designated as cash flow hedges involve the receipt of variable rate amounts in exchange for fixed-rate payments over the life of the agreements without exchange of the underlying principal amount. To date, such derivatives have been used to hedge the variable cash flows associated with floating rate debt and forecasted interest payments of a forecasted issuance of debt.

**Table of Contents**

**NATIONAL RETAIL PROPERTIES, INC. and SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**March 31, 2010**

**(unaudited)**

For derivatives designated as cash flow hedges, the effective portion of changes in the fair value of the derivative is initially reported in other comprehensive income (outside of earnings) and subsequently reclassified to earnings when the hedged transaction affects earnings, and the ineffective portion of changes in the fair value of the derivative is recognized directly in earnings.

NNN discontinues hedge accounting prospectively when it is determined that the derivative is no longer effective in offsetting changes in the cash flows of the hedged item, the derivative expires or is sold, terminated, or exercised, the derivative is re-designated as a hedging instrument or management determines that designation of the derivative as a hedging instrument is no longer appropriate.

When hedge accounting is discontinued, NNN continues to carry the derivative at its fair value on the balance sheet, and recognizes any changes in its fair value in earnings or may choose to cash settle the derivative at that time.

In February 2008, NNN terminated its interest rate hedge with a notional amount of \$100,000,000 that was hedging the risk of changes in forecasted interest payments on a forecasted issuance of long-term debt. The fair value of the interest rate hedge when terminated was a liability of \$804,000, which NNN recorded as a loss on interest rate hedge.

In September 2007, NNN terminated two interest rate hedges with a combined notional amount of \$100,000,000 that were hedging the risk of changes in forecasted interest payments on a forecasted issuance of long-term debt. The fair value of the interest rate hedges when terminated was a liability of \$3,260,000, of which \$3,228,000 was deferred in other comprehensive income.

In June 2004, NNN terminated its forward-starting interest rate swaps with a notional amount of \$94,000,000 that was hedging the risk of changes in forecasted interest payments on a forecasted issuance of long-term debt. The fair value of the interest rate swaps when terminated was an asset of \$4,148,000, which was deferred in other comprehensive income.

As of March 31, 2010, \$591,000 remains in other comprehensive income related to the fair value of the interest rate hedges. During the quarters ended March 31, 2010 and 2009, NNN reclassified \$42,000, and \$40,000, respectively, out of other comprehensive income as a reduction to interest expense. Over the next 12 months, NNN estimates that an additional \$167,000 will be reclassified in interest expense. Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest expense as interest payments are made on NNN's long-term debt.

NNN does not use derivatives for trading or speculative purposes or currently have any derivatives that are not designated as hedges. NNN had no derivative financial instruments outstanding at March 31, 2010.

**Table of Contents****NATIONAL RETAIL PROPERTIES, INC. and SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****March 31, 2010****(unaudited)****Note 11 Segment Information:**

NNN has identified two primary financial segments: (i) Investment Assets, and (ii) Inventory Assets. The following tables represent the segment data and reconciliation to NNN's consolidated totals for the quarters ended March 31 (dollars in thousands):

	Investment Assets	Inventory Assets	Eliminations (Intercompany)	Condensed Consolidated Totals
<b>2010</b>				
External revenues	\$ 56,836	\$ 42	\$	\$ 56,878
Intersegment revenues	299	259	(558)	
Earnings from continuing operations	16,211	278	(383)	16,106
Earnings including noncontrolling interests	16,272	409	(383)	16,298
Net earnings attributable to NNN	16,365	383	(383)	16,365
Total assets	\$ 2,706,011	\$ 131,433	\$ (235,643)	\$ 2,601,801
<b>2009</b>				
External revenues	\$ 58,511	\$ 26	\$	\$ 58,537
Intersegment revenues	953	260	(1,213)	
Earnings from continuing operations	25,094	(417)	226	24,903
Earnings including noncontrolling interests	26,913	(365)	226	26,774
Net earnings attributable to NNN	26,804	(226)	226	26,804
Total assets	\$ 2,639,604	\$ 124,865	\$ (125,704)	\$ 2,638,765

**Note 12 Fair Value Measurements:**

NNN currently values its Residuals based upon an independent valuation which provides a discounted cash flow analysis based upon prepayment speeds, expected loan losses and yield curves. These valuation inputs are generally considered unobservable; therefore, the Residuals are considered Level 3 financial assets. The table below presents a reconciliation of the Residuals for the quarter ended March 31, 2010 (dollars in thousands):

Balance at beginning of period	\$ 20,153
Total gains (losses) realized/unrealized:	
Included in earnings	(3,683)
Included in other comprehensive income	92
Interest income on Residuals	1,049
Cash received from Residuals	(1,034)
Purchases, sales, issuances and settlements, net	
Transfers in and/or out of Level 3	
Balance at end of period	\$ 16,577
	\$ (252)

## Edgar Filing: NATIONAL RETAIL PROPERTIES, INC. - Form 10-Q

Losses included in earnings attributable to a change in unrealized losses relating to assets still held at the end of period

### **Note 13 Fair Value of Financial Instruments:**

NNN believes the carrying value of its revolving credit facility approximates fair value based upon its nature, terms and variable interest rate. NNN believes that the carrying value of its cash and cash equivalents, mortgages, notes and other receivables, mortgages payable and other liabilities at March 31, 2010, and December 31, 2009, approximate fair value based upon current market prices for similar issuances. At March 31, 2010 and December 31, 2009, the fair value of NNN's notes payable and convertible notes payable, collectively, were \$1,011,177,000 and \$987,275,000, respectively, based upon quoted market price.

**Table of Contents**

**NATIONAL RETAIL PROPERTIES, INC. and SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**March 31, 2010**

**(unaudited)**

**Note 14 Subsequent Events:**

NNN reviewed all subsequent events and transactions that have occurred after March 31, 2010, the date of the condensed consolidated balance sheet, through May 6, 2010, the date of filing this Quarterly Report on Form 10-Q. There were no subsequent events or transactions.

---

**Table of Contents**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion and analysis should be read in conjunction with the consolidated financial statements and related notes included in the Annual Report on Form 10-K of National Retail Properties, Inc. for the year ended December 31, 2009. The term NNN or the Company or REIT refers to National Retail Properties, Inc. and all of its consolidated subsidiaries. NNN has elected to treat certain subsidiaries as taxable real estate investment trust ( REIT ) subsidiaries. These subsidiaries and their majority owned and controlled subsidiaries are collectively referred to as the TRS.

The information herein contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities and Exchange Act of 1934 (the Exchange Act ). These statements generally are characterized by the use of terms such as believe, expect, intend, and may, or similar words or expressions. Forward-looking statements involve known and unknown risks, including those risks included in Item 1A. Risk Factors of NNN's Annual Report on Form 10-K for the year ended December 31, 2009, which may cause NNN's actual future results to differ materially from expected results. Given these risks and uncertainties, readers are cautioned not to place undue reliance on such forward-looking statements, which speak only as of the date of this Quarterly Report on Form 10-Q. NNN undertakes no obligation to update or revise such forward-looking statements, whether as a result of new information, future events or otherwise.

***Overview***

NNN's operations are divided into two primary business segments: (i) investment assets, including real estate assets, mortgages and notes receivable on the condensed consolidated balance sheets, and commercial mortgage residual interests (collectively, Investment Assets ), and (ii) inventory real estate assets ( Inventory Assets ). NNN acquires, owns, invests in, and develops properties that are leased primarily to retail tenants under long-term net leases and primarily held for investment ( Investment Properties or Investment Portfolio ). The Inventory Assets typically represent direct and indirect investment interests in real estate assets acquired or developed primarily for the purpose of selling the real estate ( Inventory Properties or Inventory Portfolio ). Inventory Assets typically consist of two types of properties, property for development ( Development Properties or Development Portfolio ) and improved properties ( Exchange Properties or Exchange Portfolio ).

As of March 31, 2010, NNN owned 1,014 Investment Properties (including 12 properties with retail operations that NNN operates), with an aggregate gross leasable area of approximately 11,423,000 square feet, located in 43 states. Approximately 96 percent of total properties in NNN's Investment Portfolio was leased or operated by NNN at March 31, 2010. In addition, as of March 31, 2010, NNN had \$47,338,000 in mortgages, notes and interest receivable and \$16,577,000 of commercial mortgage residual interests. As of March 31, 2010, NNN owned 18 Inventory Properties and one was an Exchange Property. NNN transferred 11 properties from the Inventory Portfolio to the Investment Portfolio in December 2009.

NNN's management team focuses on certain key indicators to evaluate the financial condition and operating performance of NNN. The key indicators for NNN include items such as: the composition of NNN's Investment Portfolio and structured finance investments (such as tenant, geographic and line of trade diversification), the occupancy rate of NNN's Investment Portfolio, certain financial performance ratios and profitability measures, and industry trends and performance compared to that of NNN.

NNN continues to maintain its diversification by tenant, geography and line of trade. NNN's highest lines of trade concentrations are the convenience store and restaurant sectors. These sectors represent a large part of the freestanding retail property marketplace and NNN's management believes these sectors present significant attractive investment opportunities. NNN's Investment Portfolio is geographically concentrated in the south and southeast United States, which are regions of historically above-average population growth. Given these concentrations, any financial hardship within these sectors or geographic

**Table of Contents**

locations, respectively, could have a material adverse effect on the financial condition and operating performance of NNN.

**Results of Operations***Property Analysis Investment Portfolio*

General. The following table summarizes NNN's Investment Portfolio:

	March 31, 2010	December 31, 2009	March 31, 2009
<b>Investment Properties Owned:</b>			
Number	1,014	1,015	1,002
Total gross leasable area (square feet)	11,423,000	11,373,000	11,295,000
<b>Investment Properties:</b>			
Leased	965	966	969
Operated	12	12	
Percent of Investment Properties leased and operated	96%	96%	97%
Weighted average remaining lease term (years)	12	12	13
Total gross leasable area (square feet) leased and operated	10,552,000	10,508,000	10,650,000

The following table summarizes the diversification of NNN's Investment Portfolio based on the top 10 lines of trade:

		% of Annual Base Rent <sup>(1)</sup>		
Lines of Trade		March 31, 2010	December 31, 2009	March 31, 2009
1.	Convenience Stores	26.5%	26.7%	25.4%
2.	Restaurants Full Service	9.2%	9.2%	8.8%
3.	Automotive Parts	6.7%	6.8%	6.0%
4.	Theaters	6.2%	6.3%	6.0%
5.	Automotive Service	5.6%	5.7%	8.9%
6.	Drug Stores	4.4%	4.1%	4.0%
7.	Books	4.1%	4.1%	3.9%
8.	Restaurants Limited Service	3.2%	3.5%	3.3%
9.	Sporting Goods	3.1%	3.2%	3.3%
10.	Grocery	2.9%	2.9%	2.9%
	Other	28.1%	27.5%	27.5%
		100.0%	100.0%	100.0%

<sup>(1)</sup> Based on the annualized base rent for all leases in place as of the end of the respective period.

*Property Acquisitions.* The following table summarizes the Investment Property acquisitions (dollars in thousands):

	Quarter Ended March 31,	
	2010	2009
<b>Acquisitions:</b>		
Number of Investment Properties		4



Edgar Filing: NATIONAL RETAIL PROPERTIES, INC. - Form 10-Q

Gross leasable area (square feet)	64,000	
Total dollars invested <sup>(1)</sup>	\$ 12,376	\$ 7,643

<sup>(1)</sup> Includes dollars invested on projects under construction for each respective period.

**Table of Contents**

*Property Dispositions.* The following table summarizes the Investment Properties sold by NNN (dollars in thousands):

	Quarter Ended March 31,	
	2010	2009
Number of properties	5	3
Gross leasable area (square feet)	14,000	61,000
Net sales proceeds	\$ 6,777	\$ 4,121
Net gain	\$ 22	\$ 1,032

NNN typically uses the proceeds from property sales either to pay down the outstanding indebtedness of NNN's revolving credit facility (the Credit Facility) or reinvest in real estate.

*Property Analysis - Inventory Portfolio*

*General.* The following table summarizes the number of properties held for sale in NNN's Inventory Portfolio:

	March 31, 2010	December 31, 2009	March 31, 2009
<b>Development Portfolio:</b>			
Completed Inventory Properties	11	12	10
Properties under construction			2
Land parcels	6	6	6
	17	18	18
<b>Exchange Portfolio:</b>			
Inventory Properties	1	1	13
Total Inventory Properties	18	19	31

*Property Acquisitions.* The following table summarizes the property acquisitions and dollars invested in the Inventory Portfolio (dollars in thousands):

	Quarter Ended March 31,	
	2010	2009
<b>Development Portfolio:</b>		
Dollars invested <sup>(1)</sup>	\$ 8	\$ 2,115
<b>Exchange Portfolio:</b>		
Dollars invested <sup>(1)</sup>	\$	\$ 74
Total dollars invested	\$ 8	\$ 2,189

<sup>(1)</sup> Includes dollars invested in projects under construction or tenant improvements for each respective period.

**Table of Contents**

*Property Dispositions.* The following table summarizes the number of Inventory Properties sold and the corresponding gain recognized from the disposition of real estate held for sale included in earnings from continuing and discontinued operations (dollars in thousands):

	Quarter Ended March 31, 2010		2009	
	# of Properties	Gain	# of Properties	Gain
Development <sup>(1)</sup>	1	\$ 45	1	\$ 546

<sup>(1)</sup> Net of noncontrolling interests.

*Revenue from Continuing Operations Analysis*

*General.* During the quarter ended March 31, 2010, NNN's revenue decreased primarily due to a decrease in rental income and real estate expense reimbursements from tenants.

The following table summarizes NNN's revenues from continuing operations for the quarters ended March 31 (dollars in thousands):

	2010	2009	Percent of Total		Percent Increase (Decrease)
			2010	2009	
Rental income <sup>(1)</sup>	\$ 52,856	\$ 53,662	93.3%	92.3%	(1.5)%
Real estate expense reimbursement from tenants	1,772	2,342	3.1%	4.0%	(24.3)%
Interest and other income from real estate transactions	949	1,132	1.7%	1.9%	(16.2)%
Interest income on commercial mortgage residual interests	1,049	1,054	1.9%	1.8%	(0.5)%
<b>Total revenues from continuing operations</b>	<b>\$ 56,626</b>	<b>\$ 58,190</b>	<b>100.0%</b>	<b>100.0%</b>	<b>(2.7)%</b>

<sup>(1)</sup> Includes rental income from operating leases, earned income from direct financing leases and percentage rent from continuing operations ( Rental Income ).

*Rental Income.* Rental Income slightly decreased for the quarter ended March 31, 2010, as compared to the same period in 2009, but remained stable as a percent of the total revenues from continuing operations. The decrease for the quarter ended March 31, 2010, is primarily due to nonrecurring rent settlement fees recorded in March 2009 of \$2,733,000. The decrease in Rental Income was partially offset by the Rental Income generated from the dollars invested in property acquisitions and the completion of construction commitments since March 31, 2009.

*Real Estate Expense Reimbursements from Tenants.* Real estate expense reimbursements from tenants decreased for the quarter ended March 31, 2010, as compared to the same period in 2009. The decrease is primarily attributable to the decrease in reimbursements from certain properties which became vacant.

*Interest and Other Income from Real Estate Transactions.* Interest and other income from real estate transactions decreased for the quarter ended March 31, 2010, as compared to the quarter ended March 31, 2009, primarily due to the decrease in activity in the structured finance investments.

**Table of Contents***Analysis of Expenses from Continuing Operations*

*General.* Operating expenses from continuing operations increased for the quarter ended March 31, 2010, primarily due to the commercial mortgage residual interests valuation adjustment. The following table summarizes NNN's expenses from continuing operations for the quarters ended March 31 (dollars in thousands):

	2010	2009	Percent Increase (Decrease)	Percentage of Total		Percent of Revenues from Continuing Operations	
				2010	2009	2010	2009
General and administrative	\$ 5,611	\$ 5,306	5.7%	22.8%	25.0%	9.9%	9.1%
Real estate	3,530	3,420	3.2%	14.3%	16.2%	6.2%	5.9%
Depreciation and amortization	11,855	11,692	1.4%	48.0%	55.3%	20.9%	20.1%
Impairment commercial mortgage residual interests valuation adjustment	3,683		N/C <sup>(1)</sup>	14.9%	0.0%	6.5%	0.0%
Restructuring costs		731	(100.0)%	0.0%	3.5%	0.0%	1.3%
Total operating expenses	\$ 24,679	\$ 21,149	16.7%	100.0%	100.0%	43.5%	36.4%
Interest and other income	\$ (252)	\$ (347)	(27.4)%	(1.6)%	(2.3)%	(0.4)%	(0.6)%
Interest expense	15,989	15,431	3.6%	101.6%	102.3%	28.2%	26.5%
Total other expenses (revenues)	\$ 15,737	\$ 15,084	4.3%	100.0%	100.0%	27.8%	25.9%

<sup>(1)</sup> Not calculable ( N/C )

*General and Administrative Expenses.* General and administrative expenses increased for the quarter ended March 31, 2010, as compared to the same period in 2009, both in amount and as a percentage of revenues from continuing operations. The increase in general and administrative expenses for the quarter ended March 31, 2010, is primarily attributable to an increase in noncash expenses related to compensation of personnel and miscellaneous expense items.

*Impairment Commercial Mortgage Residual Interests Valuation Adjustment.* In connection with the independent valuations of the Residuals fair value during the quarter ended March 31, 2010, NNN recorded an other than temporary valuation adjustment of \$3,683,000 as a reduction of earnings from operations. The increase in the valuation adjustment was attributable to the changes in the valuation assumptions due to the changes in loan performance relating to the Residuals.

*Restructuring Costs.* During the quarter ended March 31, 2009, NNN recorded restructuring costs of \$731,000 in connection with a workforce reduction. No such costs were incurred during the same period in 2010.

*Interest Expense.* Interest expense increased for the quarter ended March 31, 2010, as compared to the quarter ended March 31, 2009. The following represents the primary changes in debt that have impacted interest expense:

- (i) repurchase of \$2,500,000 and \$8,500,000 of convertible notes payable due June 2028 with an effective interest rate of 7.192% in May 2009 and February 2009, respectively,
- (ii) repurchase of \$3,800,000 and \$5,000,000 of convertible notes payable due September 2026 with an effective interest rate of 5.840% in March 2009 and January 2009, respectively,

- (iii) the decrease of \$25,213,000 in the weighted average debt outstanding on the Credit Facility for the quarter ended March 31, 2010, as compared to the same period in 2009,
  
- (iv) the decrease of \$465,000 in capitalized interest expense for the quarter ended March 31, 2010, as compared to the same period in 2009, and

**Table of Contents**

(v) the increase of \$250,000 in amortization of loan commitment fees related to the new Credit Facility entered into in November 2009.  
**Earnings from Discontinued Operations**

*Earnings*

NNN classified as discontinued operations the revenues and expenses related to its Investment Properties that were sold, its leasehold interests that expired or were terminated and any Investment Properties that were held for sale at March 31, 2010. NNN also classified as discontinued operations the revenues and expenses of its Inventory Properties that generated rental revenues. NNN records discontinued operations by NNN's identified segments: (i) Investment Assets, and (ii) Inventory Assets. The following table summarizes the earnings from discontinued operations for the quarters ended March 31 (dollars in thousands):

	2010			2009		
	# of Sold Properties	Gain	Earnings	# of Sold Properties	Gain	Earnings
Investment Assets	5	\$ 22	\$ 61	3	\$ 1,032	\$ 1,820
Inventory Assets, net of noncontrolling interests	1	45	79	1	546	260
	6	\$ 67	\$ 140	4	\$ 1,578	\$ 2,080

NNN periodically sells Investment Properties and may reinvest the sale proceeds to purchase additional properties. NNN evaluates its ability to pay dividends to stockholders by considering the combined effect of income from continuing and discontinued operations.

*Liquidity*

*General.* NNN's demand for funds has been and will continue to be primarily for (i) payment of operating expenses and cash dividends; (ii) property acquisitions and development; (iii) origination of mortgages and notes receivable; (iv) capital expenditures; (v) payment of principal and interest on its outstanding indebtedness; and (vi) other investments.

*Cash and Cash Equivalents.* The table below summarizes NNN's cash flows for the quarters ended March 31 (dollars in thousands):

	2010	2009
Cash and cash equivalents:		
Provided by operating activities	\$ 46,446	\$ 48,784
Used in investing activities	(5,800)	(10,009)
Used in financing activities	(24,628)	(39,543)
Increase (decrease)	16,018	(768)
Net cash at beginning of period	15,225	2,626
Net cash at end of period	\$ 31,243	\$ 1,858

Cash provided by operating activities represents cash received primarily from rental income from tenants, proceeds from the disposition of Inventory Properties and interest income less cash used for general and administrative expenses, interest expense and the acquisition of Inventory Properties. NNN's cash flow from operating activities, net of the cash used in and provided by the acquisition and disposition of its Inventory Properties, has been sufficient to pay the dividends in each of the periods presented. NNN generally uses proceeds from its Credit Facility to fund the acquisition of its Inventory Properties. The change in cash provided by operations for the quarters ended March 31, 2010 and 2009 is primarily the result of changes in revenues and expenses as discussed in Results of Operations.

**Table of Contents**

Changes in cash for investing activities are primarily attributable to the acquisitions and dispositions of Investment Properties.

NNN's financing activities for the quarter ended March 31, 2010, include the following significant transactions:

\$31,026,000 in dividends paid to common stockholders,

\$1,696,000 in dividends paid to holders of the depository shares of NNN's Series C preferred stock,

\$10,460,000 in net proceeds from the issuance of 502,892 shares of common stock in connection with the Dividend Reinvestment and Stock Purchase Plan ( DRIP ), and

Assumed two mortgages for \$5,432,000 in connection with property acquisition which bear a weighted average interest rate of 8.03% and mature in October 2010.

*Contractual Obligations and Commercial Commitments.* As of March 31, 2010, NNN has agreed to fund construction commitments in connection with the development of additional properties as outlined in the table below (dollars in thousands):

	# of Properties	Total Commitment <sup>(1)</sup>	Amount Funded	Remaining Commitment
Investment Portfolio	4	\$ 26,788	\$ 16,710	\$ 10,078

<sup>(1)</sup> Including construction and land costs.

As of March 31, 2010, NNN had outstanding letters of credit totaling \$653,000 under its Credit Facility.

As of March 31, 2010, NNN did not have any other material contractual cash obligations, such as purchase obligations, financing lease obligations or other long-term liabilities other than those reflected in the table. In addition to items reflected in the table, NNN has issued preferred stock with cumulative preferential cash distributions, as described below under Dividends.

Management anticipates satisfying these obligations with a combination of NNN's cash provided from operations, current capital resources on hand, its Credit Facility, debt or equity financings and asset dispositions.

Generally the Investment Properties are leased under long term net leases. Therefore, management anticipates that capital demands to meet obligations with respect to these Investment Properties will be modest for the foreseeable future and can be met with funds from operations and working capital. Certain of NNN's Investment Properties are subject to leases under which NNN retains responsibility for certain costs and expenses associated with the Investment Property. Management anticipates the costs associated with NNN's vacant Investment Properties or those Investment Properties that become vacant will also be met with funds from operations and working capital. NNN may be required to borrow under its Credit Facility or use other sources of capital in the event of unforeseen significant capital expenditures.

As of March 31, 2010, NNN owned 37 vacant, un-leased Investment Properties which accounted for approximately four percent of total Investment Properties held in NNN's Investment Portfolio. Vacant properties in the Investment Portfolio could have a material adverse effect on the liquidity and results of operations if NNN is unable to re-lease such properties in a timely manner.

On April 20, 2009, one of NNN's tenants, Titlemax Holdings, LLC and its affiliated companies ( Titlemax ), which leased 30 Investment Properties from NNN, filed a petition of reorganization under Chapter 11 of the U.S. Bankruptcy Code. In January 2010 Titlemax assumed all of its leases with NNN.





**Table of Contents**

In April 2010, Titlemax's plan of reorganization was approved by the U.S. Bankruptcy Court. NNN does not believe Titlemax's Chapter 11 filing will have a material adverse effect on its operations or financial position.

*Dividends.* NNN has made an election to be taxed as a REIT under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended, and related regulations and intends to continue to operate so as to remain qualified as a REIT for federal income tax purposes. NNN generally will not be subject to federal income tax on income that it distributes to its stockholders, provided that it distributes 100 percent of its REIT taxable income and meets certain other requirements for qualifying as a REIT. If NNN fails to qualify as a REIT in any taxable year, it will be subject to federal income tax on its taxable income at regular corporate rates and will not be permitted to qualify for treatment as a REIT for federal income tax purposes for four years following the year during which qualification is lost. Such an event could materially affect NNN's income and its ability to pay dividends. NNN believes it has been structured as, and its past and present operations qualify NNN as, a REIT.

One of NNN's primary objectives, consistent with its policy of retaining sufficient cash for reserves and working capital purposes and maintaining its status as a REIT, is to distribute a substantial portion of its funds available from operations to its stockholders in the form of dividends. During the quarters ended March 31, 2010 and 2009, NNN declared and paid dividends to its common stockholders of \$31,026,000 and \$29,313,000, respectively, or \$0.375 per share, respectively, of common stock.

In April 2010, NNN declared a dividend of \$0.375 per share which is payable in May 2010 to its common stockholders of record as of April 30, 2010.

NNN declared and paid dividends to its Series C preferred stockholders of \$1,696,000 or \$0.4609 per share during each of the quarters ended March 31, 2010 and 2009, respectively. The Series C preferred stock has no maturity date and will remain outstanding unless redeemed.

*Capital Resources*

Generally, cash needs for property acquisitions, mortgages and notes receivable investments, debt payments, dividends, capital expenditures, development and other investments have been funded by equity and debt offerings, bank borrowings, the sale of properties and, to a lesser extent, by internally generated funds. Cash needs for other items have been met from operations. If available, future sources of capital include proceeds from the public or private offering of NNN's debt or equity securities, secured or unsecured borrowings from banks or other lenders, proceeds from the sale of properties, as well as undistributed funds from operations.

*Debt*

The following is a summary of NNN's total outstanding debt (dollars in thousands):

	March 31, 2010	Percentage of Total	December 31, 2009	Percentage of Total
Mortgages payable	\$ 30,469	3.1%	\$ 25,290	2.6%
Notes payable - convertible	344,880	34.0%	343,380	34.8%
Notes payable	618,728	62.9%	618,676	62.6%
Total outstanding debt	\$ 994,077	100.0%	\$ 987,346	100.0%

*Indebtedness.* NNN expects to use indebtedness primarily for property acquisitions and development of retail properties, either directly or through investment interests, and mortgages and notes receivable.

*Line of Credit Payable.* NNN's \$400,000,000 Credit Facility matures November 2012, with an option to extend maturity to November 2013. The Credit Facility bears interest at LIBOR plus 280 basis points

**Table of Contents**

with a 1.0% LIBOR floor; however, such interest rate may change pursuant to a tiered interest rate structure based on NNN's debt rating. The Credit Facility also includes an accordion feature for NNN to increase the facility size up to \$500,000,000.

As of March 31, 2010, no balance was outstanding, and \$400,000,000 was available for future borrowings under the Credit Facility, excluding undrawn letters of credit totaling \$653,000.

In March 2010, the Company acquired two properties subject to mortgages securing a loan for \$5,432,000. The loans bear interest at a weighted average rate of 8.03% per annum with monthly principal and interest payments of \$44,000 and the balance due in October 2010.

*Notes Payable - Convertible.* Each of NNN's outstanding series of convertible notes are summarized in the table below (dollars in thousands):

Terms	2026 Notes <sup>(1)(2)(4)</sup>	2028 Notes <sup>(2)(5)(6)</sup>
Issue Date	September 2006	March 2008
Net Proceeds	\$ 168,650	\$ 228,576
Stated Interest Rate <sup>(8)</sup>	3.950%	5.125%
Debt Issuance Costs	\$ 3,850 <sup>(3)</sup>	\$ 5,459 <sup>(7)</sup>
Earliest Conversion Date	September 2025	June 2027
Earliest Put Option Date	September 2011	June 2013
Maturity Date	September 2026	June 2028
Original Principal	\$ 172,500	\$ 234,035
Repurchases	(33,800)	(11,000)
Outstanding principal balance at March 31, 2010	\$ 138,700	\$ 223,035

(1) NNN repurchased \$3,800, \$5,000 and \$25,000 in March 2009, January 2009 and November 2008, respectively, for a purchase price of \$3,100, \$3,894 and \$19,188, respectively, resulting in a gain of \$607, \$958 and \$4,961, respectively.

(2) Debt issuance costs include underwriting discounts and commissions, legal and accounting fees, rating agency fees and printing expenses. These costs have been deferred and are being amortized over the period to the earliest put option date of the holders using the effective interest method.

(3) Includes \$48, \$66 and \$349 of note costs which were written off in connection with the repurchase of \$3,800, \$5,000 and \$25,000 of the 2026 Notes, respectively.

(4) The conversion rate per \$1 principal amount was 41.6750 shares of NNN's common stock, which is equivalent to a conversion price of \$23.9488 per share of common stock.

(5) The conversion rate per \$1 principal amount was 39.3459 shares of NNN's common stock, which is equivalent to a conversion price of \$25.4156 per share of common stock.

(6) NNN repurchased \$2,500 and \$8,500 in May 2009 and February 2009, respectively, for a purchase price of \$2,049 and \$6,539, respectively, resulting in a gain of \$342 and \$1,525, respectively.

(7) Includes \$48 and \$171 of note costs which were written off in connection with the repurchase of \$2,500 and \$8,500 of the 2028 Notes, respectively.

(8) With the adoption of the new accounting guidance on convertible debt securities, the effective interest rate for the 2026 Notes and the 2028 Notes are 5.840% and 7.192%, respectively.

Each series of convertible notes represents senior, unsecured obligations of NNN and are subordinated to all secured indebtedness of the Company. Each note is redeemable at the option of NNN, in whole or in part, at a redemption price equal to the sum of (i) the principal amount of the notes being redeemed plus accrued and unpaid interest thereon through but not including the redemption date, and (ii) the make whole amount, if any, as defined in the applicable supplemental indenture relating to the notes.

*Debt and Equity Securities*

NNN has used, and expects to use in the future, issuances of debt and equity securities primarily to pay down its outstanding indebtedness and to finance investment acquisitions. NNN has maintained investment grade debt ratings from Standard and Poor's, Moody's Investor Service and

Fitch Ratings on its senior, unsecured debt since 1998.

**Table of Contents**

*Securities Offering.* In February 2009, NNN filed a shelf registration statement with the Securities and Exchange Commission which permits the issuance by NNN of an indeterminate amount of debt and equity securities.

*Dividend Reinvestment and Stock Purchase Plan.* In June 2009, NNN filed a shelf registration statement with the Securities and Exchange Commission for the DRIP which permits the issuance by NNN of 16,000,000 shares of common stock. NNN's DRIP provides an economical and convenient way for current stockholders and other interested new investors to invest in NNN's common stock. The following outlines the common stock issuances pursuant to the DRIP for the quarters ended March 31 (dollars in thousands):

	2010	2009
Shares of common stock	502,892	602,112
Net proceeds	\$ 10,460	\$ 8,852

*Mortgages and Notes Receivable*

Mortgages are secured by real estate, real estate securities or other assets. Mortgages and notes receivable consisted of the following (dollars in thousands):

	March 31, 2010	December 31, 2009
Mortgages and notes receivable	\$ 46,916	\$ 41,707
Accrued interest receivables	422	269
	\$ 47,338	\$ 41,976

*Commercial Mortgage Residual Interests*

In connection with the independent valuations of the Residuals' fair value, NNN adjusted the carrying value of the Residuals to reflect such fair value at March 31, 2010. Due to changes in loan performance relating to the Residuals, the independent valuation adjusted certain of the valuation assumptions. The following table summarizes the key assumptions used in determining the value of the Residuals as of:

	March 31, 2010	December 31, 2009
Discount rate	25%	25%
Average life equivalent CPR speeds range	2.6% - 23.2% CPR	14.5% to 20.7% CPR
Foreclosures:		
Frequency curve default model	0.75% - 35.0% range	6% average rate
Loss severity of loans in foreclosure	20%	20%
Yield:		
LIBOR	Forward 3-month curve	Forward 3-month curve
Prime	Forward curve	Forward curve

**Table of Contents**

The following table summarizes the recognition of unrealized gains and/or losses recorded as other comprehensive income as well as other than temporary valuation impairments recorded in condensed consolidated statements of earnings (dollars in thousands):

	Quarter Ended March 31,	
	2010	2009
Unrealized gains	\$ 92	\$ 1,116
Other than temporary valuation impairment	3,683	

*Recent Accounting Pronouncements*

Refer to Note 1 to the March 31, 2010, Condensed Consolidated Financial Statements.

**Table of Contents****Item 3. Quantitative and Qualitative Disclosures About Market Risk**

NNN is exposed to interest rate risk primarily as a result of its variable rate Credit Facility and its fixed rate debt which is used to finance NNN's development and acquisition activities, as well as for general corporate purposes. NNN's interest rate risk management objective is to limit the impact of interest rate changes on earnings and cash flows and to lower its overall borrowing costs. To achieve its objectives, NNN borrows at both fixed and variable rates on its long-term debt. As of March 31, 2010, NNN had no outstanding derivatives.

The information in the table below summarizes NNN's market risks associated with its debt obligations outstanding as of March 31, 2010 and December 31, 2009. The table presents principal payments and related interest rates by year for debt obligations outstanding as of March 31, 2010. NNN has a variable interest rate risk on its Credit Facility which had no outstanding balance as of March 31, 2010 and December 31, 2009. The table incorporates only those debt obligations that existed as of March 31, 2010; it does not consider those debt obligations or positions which could arise after this date. Moreover, because firm commitments are not presented in the table below, the information presented therein has limited predictive value. As a result, NNN's ultimate realized gain or loss with respect to interest rate fluctuations will depend on the exposures that arise during the period, NNN's hedging strategies at that time and interest rates. Due to no outstanding balance on the Credit Facility, during the quarter, if interest rates on NNN's variable rate debt increased by one percent, NNN's interest expense would not have increased for the quarter ended March 31, 2010.

	Mortgages		Fixed Rate Debt	
	Debt Obligation	Weighted Average Interest Rate	Debt Obligation	Effective Interest Rate
2010	\$ 6,200	7.93%	\$ 19,992	8.60%
2011	1,098	7.20%	135,016	5.84%
2012	19,290	6.92%	49,918	7.83%
2013	863	7.35%	209,864	7.19%
2014	881	7.27%	149,783	5.91%
Thereafter	2,137	7.36%	399,035	6.45%
<b>Total</b>	<b>\$ 30,469</b>	<b>7.19%</b>	<b>\$ 963,608</b>	<b>6.64%</b>
Fair Value:				
March 31, 2010	\$ 30,469		\$ 1,011,177	
December 31, 2009	\$ 25,290		\$ 987,275	

(1) Includes NNN's notes payable and convertible notes payable, each net of unamortized note discount. NNN uses Bloomberg to determine the fair value.

NNN is also exposed to market risks related to the Residuals. Factors that may impact the market value of the Residuals include delinquencies, loan losses, prepayment speeds and interest rates. The Residuals, which are reported at market value based upon an independent valuation, had a carrying value of \$16,577,000 and \$20,153,000 as of March 31, 2010 and December 31, 2009, respectively. Unrealized gains and losses are reported as other comprehensive income in stockholders' equity. Losses are considered other than temporary and reported as a valuation impairment in earnings from operations if and when there has been a change in the timing or amount of estimated cash flows that leads to a loss in value.

**Table of Contents**

**Item 4. Controls and Procedures**

*Evaluation of Disclosure Controls and Procedures.* As of the end of the period covered by this report, an evaluation was performed under the supervision and with the participation of NNN's management, including NNN's Chief Executive Officer and Chief Financial Officer, of the effectiveness as of March 31, 2010, of the design and operation of NNN's disclosure controls and procedures as defined in Rule 13a-15(e) under the Exchange Act. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the design and operation of these disclosure controls and procedures were effective as of the end of the period covered by this report.

*Changes in Internal Control over Financial Reporting.* There has been no change in NNN's internal control over financial reporting that occurred during the most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, NNN's internal control over financial reporting.

**Table of Contents**

**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings.** Not applicable.

**Item 1A. Risk Factors.** There were no material changes in NNN's risk factors disclosed in Item 1A. Risk Factors of NNN's Annual Report on Form 10-K for the year ended December 31, 2009.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.** Not applicable.

**Item 3. Defaults Upon Senior Securities.** Not applicable.

**Item 4. [Removed and Reserved]**

**Item 5. Other Information.** Not applicable.

**Item 6. Exhibits**

The following exhibits are filed as a part of this report.

3. Articles of Incorporation and By-laws

3.1 First Amended and Restated Articles of Incorporation of the Registrant, as amended (filed as Exhibit 3.1 to the Registrant's Current Report on Form 8-K dated and filed with the Securities and Exchange Commission on May 1, 2006, and incorporated herein by reference).

3.2 Articles Supplementary Establishing and Fixing the Rights and Preferences of 7.375% Series C Cumulative Preferred Stock, par value \$0.01 per share, dated October 11, 2006 (filed as Exhibit 3.2 to the Registrant's Registration Statement on Form 8-A dated October 11, 2006 and filed with the Securities and Exchange Commission on October 12, 2006, and incorporated herein by reference).

3.3 Third Amended and Restated Bylaws of the Registrant, as amended (filed as Exhibit 3.2 to the Registrant's Current Report on Form 8-K dated and filed with the Securities and Exchange Commission on May 1, 2006, and incorporated herein by reference; second amendment filed as Exhibit 3.1 to the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on December 14, 2007, and incorporated herein by reference).

4. Instruments Defining the Rights of Security Holders, Including Indentures

4.1



## Edgar Filing: NATIONAL RETAIL PROPERTIES, INC. - Form 10-Q

Specimen Certificate of Common Stock, par value \$0.01 per share, of the Registrant (filed as Exhibit 3.4 to the Registrant's Registration Statement No. 1-11290 on Form 8-B filed with the Securities and Exchange Commission and incorporated herein by reference).

- 4.2 Indenture, dated as of March 25, 1998, between the Registrant and First Union National Bank, as trustee (filed as Exhibit 4.4 to the Registrant's Registration Statement on Form S-3 (Registration No. 333-132095) filed with the Securities and Exchange Commission on February 28, 2006, and incorporated herein by reference).

**Table of Contents**

- 4.3 Form of Supplemental Indenture No. 3 dated September 20, 2000, by and among Registrant and First Union National Bank, Trustee, relating to \$20,000,000 of 8.5% Notes due 2010 (filed as Exhibit 4.2 to the Registrant's Current Report on Form 8-K dated and filed with the Securities and Exchange Commission on September 20, 2000, and incorporated herein by reference).
- 4.4 Form of 8.5% Notes due 2010 (filed as Exhibit 4.3 to the Registrant's Current Report on Form 8-K dated and filed with the Securities and Exchange Commission on September 20, 2000, and incorporated herein by reference).
- 4.5 Form of Supplemental Indenture No. 4 dated as of May 30, 2002, by and among Registrant and Wachovia Bank, National Association, Trustee, relating to \$50,000,000 of 7.75% Notes due 2012 (filed as Exhibit 4.2 to the Registrant's Current Report on Form 8-K dated and filed with the Securities and Exchange Commission on June 4, 2002, and incorporated herein by reference).
- 4.6 Form of 7.75% Notes due 2012 (filed as Exhibit 4.3 to the Registrant's Current Report on Form 8-K dated and filed with the Securities and Exchange Commission on June 4, 2002, and incorporated herein by reference).
- 4.7 Form of Supplemental Indenture No. 5 dated as of June 18, 2004, by and among Registrant and Wachovia Bank, National Association, Trustee, relating to \$150,000,000 of 6.25% Notes due 2014 (filed as Exhibit 4.1 to the Registrant's Current Report on Form 8-K dated June 15, 2004 and filed with the Securities and Exchange Commission on June 18, 2004, and incorporated herein by reference).
- 4.8 Form of 6.25% Notes due 2014 (filed as Exhibit 4.2 to the Registrant's Current Report on Form 8-K dated June 15, 2004 and filed with the Securities and Exchange Commission on June 18, 2004, and incorporated herein by reference).
- 4.9 Form of Supplemental Indenture No. 6 dated as of November 17, 2005, by and among Registrant and Wachovia Bank, National Association, Trustee, relating to \$150,000,000 of 6.15% Notes due 2015 (filed as Exhibit 4.1 to the Registrant's Current Report on Form 8-K dated November 14, 2005 and filed with the Securities and Exchange Commission on November 17, 2005, and incorporated herein by reference).
- 4.10 Form of 6.15% Notes due 2015 (filed as Exhibit 4.2 to the Registrant's Current Report on Form 8-K dated November 14, 2005 and filed with the Securities and Exchange Commission on November 17, 2005, and incorporated herein by reference).
- 4.11 Seventh Supplemental Indenture, dated as of September 13, 2006, between National Retail Properties, Inc. and U.S. Bank National Association relating to 3.95% Convertible Senior Notes due 2026 (filed as Exhibit 4.1 to the Registrant's Current Report on Form 8-K dated September 7, 2006)

**Table of Contents**

and filed with the Securities and Exchange Commission on September 13, 2006, and incorporated herein by reference).

- 4.12 Form of 3.95% Convertible Senior Notes due 2026 (filed as Exhibit 4.2 to the Registrant's Current Report on Form 8-K dated September 7, 2006 and filed with the Securities and Exchange Commission on September 13, 2006, and incorporated herein by reference).
- 4.13 Specimen certificate representing the 7.375% Series C Cumulative Redeemable Preferred Stock, par value \$.01 per share, of the Registrant (filed as Exhibit 4.4 to the Registrant's Registration Statement on Form 8-A dated October 11, 2006 and filed with the Securities and Exchange Commission on October 12, 2006, and incorporated herein by reference).
- 4.14 Deposit Agreement, among the Registrant, American Stock Transfer & Trust Company, as Depository, and the holders of depositary receipts (filed as Exhibit 4.18 to the Registrant's Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission on November 6, 2006, and incorporated herein by reference).
- 4.15 Form of Supplemental Indenture No. 8 between National Retail Properties, Inc. and U.S. Bank National Association relating to 6.875% Notes due 2017 (filed as Exhibit 4.1 to Registrant's Current Report on Form 8-K dated and filed with the Securities and Exchange Commission on September 4, 2007, and incorporated herein by reference).
- 4.16 Form of 6.875% Notes due 2017 (filed as Exhibit 4.2 to the Registrant's Current Report on Form 8-K dated and filed with the Securities and Exchange Commission on September 4, 2007, and incorporated herein by reference).
- 4.17 Form of Ninth Supplemental Indenture between National Retail Properties, Inc. and U.S. Bank National Association relating to 5.125% Convertible Senior Notes due 2028 (filed as Exhibit 4.1 to Registrants' Current Report on Form 8-K dated February 27, 2008 and filed with the Securities and Exchange Commission on March 4, 2008, and incorporated herein by reference).
- 4.18 Form of 5.125% Convertible Senior Notes due 2028 (filed as Exhibit 4.2 to the Registrant's Current Report on Form 8-K dated February 27, 2008 and filed with the Securities and Exchange Commission on March 4, 2008, and incorporated herein by reference).

10. Material Contracts

- 10.1 2007 Performance Incentive Plan (filed as Annex A to the Registrant's 2007 Annual Proxy Statement on Schedule 14A filed with the Securities and Exchange Commission on April 3, 2007, and incorporated herein by reference).
- 10.2 Form of Restricted Stock Agreement between NNN and the Participant of NNN (filed as Exhibit 10.2 to the Registrant's Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 15, 2005, and incorporated herein by reference).

**Table of Contents**

- 10.3 Employment Agreement dated as of December 1, 2008, between the Registrant and Craig Macnab (filed as Exhibit 10.1 to the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on December 3, 2008, and incorporated herein by reference).
  
- 10.4 Employment Agreement dated as of December 1, 2008, between the Registrant and Julian E. Whitehurst (filed as Exhibit 10.2 to the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on December 3, 2008, and incorporated herein by reference).
  
- 10.5 Employment Agreement dated as of December 1, 2008, between the Registrant and Kevin B. Habicht (filed as Exhibit 10.3 to the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on December 3, 2008, and incorporated herein by reference).
  
- 10.6 Employment Agreement dated as of December 1, 2008, between the Registrant and Paul E. Bayer (filed as Exhibit 10.5 to the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on December 3, 2008, and incorporated herein by reference).
  
- 10.7 Employment Agreement dated as of December 1, 2008, between the Registrant and Christopher P. Tessitore (filed as Exhibit 10.4 to the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on December 3, 2008, and incorporated herein by reference).
  
- 10.8 Form of Indemnification Agreement (as entered into between the Registrant and each of its directors and executive officers) (filed as Exhibit 10.1 to the Registrant's Current Report on Form 8-K dated and filed with the Securities and Exchange Commission on June 12, 2009, and incorporated herein by reference).
  
- 10.09 Credit Agreement, dated as of November 3, 2009, by and among the Registrant, certain lenders and Wells Fargo Bank, National Association, as the Administrative Agent (filed as Exhibit 10.1 to the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on November 5, 2009, and incorporated herein by reference).
  
- 31. Section 302 Certifications
  - 31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith).
  
  - 31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith).
  
- 32. Section 906 Certifications

**Table of Contents**

- 32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith).
  
- 32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith).

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DATED this 6<sup>th</sup> day of May, 2010.

NATIONAL RETAIL PROPERTIES, INC.

By:                    /s/ Craig Macnab  
                          **Craig Macnab**  
                          **Chairman of the Board**  
                          **and Chief Executive Officer**

By:                    /s/ Kevin B. Habicht  
                          **Kevin B. Habicht**  
                          **Chief Financial Officer,**  
                          **Executive Vice President and Director**

---

**Table of Contents**

**Exhibit Index**

3. Articles of Incorporation and By-laws

- 3.1 First Amended and Restated Articles of Incorporation of the Registrant, as amended (filed as Exhibit 3.1 to the Registrant's Current Report on Form 8-K dated and filed with the Securities and Exchange Commission on May 1, 2006, and incorporated herein by reference).
- 3.2 Articles Supplementary Establishing and Fixing the Rights and Preferences of 7.375% Series C Cumulative Preferred Stock, par value \$0.01 per share, dated October 11, 2006 (filed as Exhibit 3.2 to the Registrant's Registration Statement on Form 8-A dated October 11, 2006 and filed with the Securities and Exchange Commission on October 12, 2006, and incorporated herein by reference).
- 3.3 Third Amended and Restated Bylaws of the Registrant, as amended (filed as Exhibit 3.2 to the Registrant's Current Report on Form 8-K dated and filed with the Securities and Exchange Commission on May 1, 2006, and incorporated herein by reference; second amendment filed as Exhibit 3.1 to the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on December 14, 2007, and incorporated herein by reference).

4. Instruments Defining the Rights of Security Holders, Including Indentures

- 4.1 Specimen Certificate of Common Stock, par value \$0.01 per share, of the Registrant (filed as Exhibit 3.4 to the Registrant's Registration Statement No. 1-11290 on Form 8-B filed with the Securities and Exchange Commission and incorporated herein by reference).
- 4.2 Indenture, dated as of March 25, 1998, between the Registrant and First Union National Bank, as trustee (filed as Exhibit 4.4 to the Registrant's Registration Statement on Form S-3 (Registration No. 333-132095) filed with the Securities and Exchange Commission on February 28, 2006, and incorporated herein by reference).
- 4.3 Form of Supplemental Indenture No. 3 dated September 20, 2000, by and among Registrant and First Union National Bank, Trustee, relating to \$20,000,000 of 8.5% Notes due 2010 (filed as Exhibit 4.2 to the Registrant's Current Report on Form 8-K dated and filed with the Securities and Exchange Commission on September 20, 2000, and incorporated herein by reference).
- 4.4 Form of 8.5% Notes due 2010 (filed as Exhibit 4.3 to the Registrant's Current Report on Form 8-K dated and filed with the Securities and Exchange Commission on September 20, 2000, and incorporated herein by reference).
- 4.5 Form of Supplemental Indenture No. 4 dated as of May 30, 2002, by and among Registrant and Wachovia Bank, National Association, Trustee, relating to \$50,000,000 of 7.75% Notes due 2012 (filed as Exhibit 4.2 to the Registrant's Current Report on Form 8-K dated and filed with the

**Table of Contents**

- Securities and Exchange Commission on June 4, 2002, and incorporated herein by reference).
- 4.6 Form of 7.75% Notes due 2012 (filed as Exhibit 4.3 to the Registrant's Current Report on Form 8-K dated and filed with the Securities and Exchange Commission on June 4, 2002, and incorporated herein by reference).
- 4.7 Form of Supplemental Indenture No. 5 dated as of June 18, 2004, by and among Registrant and Wachovia Bank, National Association, Trustee, relating to \$150,000,000 of 6.25% Notes due 2014 (filed as Exhibit 4.1 to the Registrant's Current Report on Form 8-K dated June 15, 2004 and filed with the Securities and Exchange Commission on June 18, 2004, and incorporated herein by reference).
- 4.8 Form of 6.25% Notes due 2014 (filed as Exhibit 4.2 to the Registrant's Current Report on Form 8-K dated June 15, 2004 and filed with the Securities and Exchange Commission on June 18, 2004, and incorporated herein by reference).
- 4.9 Form of Supplemental Indenture No. 6 dated as of November 17, 2005, by and among Registrant and Wachovia Bank, National Association, Trustee, relating to \$150,000,000 of 6.15% Notes due 2015 (filed as Exhibit 4.1 to the Registrant's Current Report on Form 8-K dated November 14, 2005 and filed with the Securities and Exchange Commission on November 17, 2005, and incorporated herein by reference).
- 4.10 Form of 6.15% Notes due 2015 (filed as Exhibit 4.2 to the Registrant's Current Report on Form 8-K dated November 14, 2005 and filed with the Securities and Exchange Commission on November 17, 2005, and incorporated herein by reference).
- 4.11 Seventh Supplemental Indenture, dated as of September 13, 2006, between National Retail Properties, Inc. and U.S. Bank National Association relating to 3.95% Convertible Senior Notes due 2026 (filed as Exhibit 4.1 to the Registrant's Current Report on Form 8-K dated September 7, 2006 and filed with the Securities and Exchange Commission on September 13, 2006, and incorporated herein by reference).
- 4.12 Form of 3.95% Convertible Senior Notes due 2026 (filed as Exhibit 4.2 to the Registrant's Current Report on Form 8-K dated September 7, 2006 and filed with the Securities and Exchange Commission on September 13, 2006, and incorporated herein by reference).
- 4.13 Specimen certificate representing the 7.375% Series C Cumulative Redeemable Preferred Stock, par value \$.01 per share, of the Registrant (filed as Exhibit 4.4 to the Registrant's Registration Statement on Form 8-A dated October 11, 2006 and filed with the Securities and Exchange Commission on October 12, 2006, and incorporated herein by reference).
- 4.14 Deposit Agreement, among the Registrant, American Stock Transfer & Trust Company, as Depositary, and the holders of depositary receipts (filed as Exhibit 4.18 to the Registrant's Quarterly Report on Form 10-Q filed



**Table of Contents**

with the Securities and Exchange Commission on November 6, 2006, and incorporated herein by reference).

- 4.15 Form of Supplemental Indenture No. 8 between National Retail Properties, Inc. and U.S. Bank National Association relating to 6.875% Notes due 2017 (filed as Exhibit 4.1 to Registrant's Current Report on Form 8-K dated and filed with the Securities and Exchange Commission on September 4, 2007, and incorporated herein by reference).
- 4.16 Form of 6.875% Notes due 2017 (filed as Exhibit 4.2 to the Registrant's Current Report on Form 8-K dated and filed with the Securities and Exchange Commission on September 4, 2007, and incorporated herein by reference).
- 4.17 Form of Ninth Supplemental Indenture between National Retail Properties, Inc. and U.S. Bank National Association relating to 5.125% Convertible Senior Notes due 2028 (filed as Exhibit 4.1 to Registrant's Current Report on Form 8-K dated February 27, 2008 and filed with the Securities and Exchange Commission on March 4, 2008, and incorporated herein by reference).
- 4.18 Form of 5.125% Convertible Senior Notes due 2028 (filed as Exhibit 4.2 to the Registrant's Current Report on Form 8-K dated February 27, 2008 and filed with the Securities and Exchange Commission on March 4, 2008, and incorporated herein by reference).

10. Material Contracts

- 10.1 2007 Performance Incentive Plan (filed as Annex A to the Registrant's 2007 Annual Proxy Statement on Schedule 14A filed with the Securities and Exchange Commission on April 3, 2007, and incorporated herein by reference).
- 10.2 Form of Restricted Stock Agreement between NNN and the Participant of NNN (filed as Exhibit 10.2 to the Registrant's Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 15, 2005, and incorporated herein by reference).
- 10.3 Employment Agreement dated as of December 1, 2008, between the Registrant and Craig Macnab (filed as Exhibit 10.1 to the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on December 3, 2008, and incorporated herein by reference).
- 10.4 Employment Agreement dated as of December 1, 2008, between the Registrant and Julian E. Whitehurst (filed as Exhibit 10.2 to the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on December 3, 2008, and incorporated herein by reference).
- 10.5 Employment Agreement dated as of December 1, 2008, between the Registrant and Kevin B. Habicht (filed as Exhibit 10.3 to the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on December 3, 2008, and incorporated herein by reference).

**Table of Contents**

- 10.6 Employment Agreement dated as of December 1, 2008, between the Registrant and Paul E. Bayer (filed as Exhibit 10.5 to the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on December 3, 2008, and incorporated herein by reference).
  
- 10.7 Employment Agreement dated as of December 1, 2008, between the Registrant and Christopher P. Tessitore (filed as Exhibit 10.4 to the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on December 3, 2008, and incorporated herein by reference).
  
- 10.8 Form of Indemnification Agreement (as entered into between the Registrant and each of its directors and executive officers) (filed as Exhibit 10.1 to the Registrant's Current Report on Form 8-K dated and filed with the Securities and Exchange Commission on June 12, 2009, and incorporated herein by reference).
  
- 10.09 Credit Agreement, dated as of November 3, 2009, by and among the Registrant, certain lenders and Wells Fargo Bank, National Association, as the Administrative Agent (filed as Exhibit 10.1 to the Registrant's Current Report on Form 8-K filed with the Securities and Exchange Commission on November 5, 2009, and incorporated herein by reference).
  
- 31. Section 302 Certifications
  - 31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith).
  
  - 31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith).
  
- 32. Section 906 Certifications
  - 32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith).
  
  - 32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith).