## Edgar Filing: YORMARK BEATRICE - Form 4

| YORMARK BEA   | TRICE                        |  |  |  |   |  |  |  |   |  |
|---|------------------------------|--|--|--|---|--|--|--|---|--|
| Form 4  |                              |  |  |  |   |  |  |  |   |  |
| February 12, 2007   |                              |  |  |  |   |  |  | OMB A  | PPROVAL   |  |
| FORM 4  | UNITED                       | STATES                                   | TES SECURITIES AND EXCHANGE COMMISSION<br>Washington, D.C. 20549             |  |   |  |  |  | 3235-0287   |  |
| Check this box<br>if no longer<br>subject to<br>Section 16.<br>Form 4 or<br>Form 5<br>obligations |                              |  |  |  |   |  |  |  | January 31,<br>2005<br>average<br>Jrs per<br>. 0.5                |  |
| may continue.<br><i>See</i> Instruction 1(b).   | Ň                            |  |  | •                                      | •   | y Act of 1   |  |  |   |  |
| (Print or Type Respon   | ses)                         |  |  |  |   |  |  |  |   |  |
| 1. Name and Address of Reporting Person <u>*</u><br>YORMARK BEATRICE                              |                              |  | 2. Issuer Name <b>and</b> Ticker or Trading<br>Symbol<br>ECHELON CORP [ELON] |  |   |  | 5. Relationship of Reporting Person(s) to<br>Issuer<br>(Check all applicable)                    |  |   |  |
| (Last) (H   | First) (1                    | (Middle) 3. Date of Earliest Transaction |  |  |   |  |  |  |   |  |
| 550 MERIDIAN AVE  |                              |  | (Month/Day/Year)<br>02/08/2007   |  |   |  | Director 10% Owner<br>X Officer (give title Other (specify<br>below) below)<br>President and COO |  |   |  |
| (Street)  |                              |  | 4. If Amendment, Date Original Filed(Month/Day/Year)                         |  |   | <ul> <li>6. Individual or Joint/Group Filing(Check<br/>Applicable Line)</li> <li>_X_ Form filed by One Reporting Person</li> <li> Form filed by More than One Reporting</li> </ul> |  |  |   |  |
| SAN JOSE, CA 9  | 05126                        |  |  |  |   |  | Person   |  | porting   |  |
| (City) (S   | State)                       | (Zip)                                    | Tab  | le I - Non-l                           | Derivative  | Securities A   | cquired, Disposed o  | of, or Beneficia   | lly Owned   |  |
|   | nsaction Date<br>h/Day/Year) | Execution any                            | Date, if   | 3.<br>Transactic<br>Code<br>(Instr. 8) | 4. Securit<br>mAcquired<br>Disposed<br>(Instr. 3, 4 | (A) or<br>of (D)   | Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)                   | 6. Ownership<br>Form: Direct<br>(D) or Indirect<br>(I)<br>(Instr. 4) | 7. Nature of<br>Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |  |
|   |                              |  |  | Code V                                 | Amount  | (D) Price  | (Instr. 3 and 4)   |  |   |  |
| Reminder: Report on   | a separate line              | e for each cl                            | ass of sec   | urities bene                           | ficially own  | ned directly   | or indirectly.   |  |   |  |
|   |                              |  |  |  | infor <del>n</del><br>requir                        | nation cont<br>ed to resp<br>ys a curre  | spond to the collect<br>tained in this form<br>ond unless the for<br>ntly valid OMB co           | are not<br>m   | SEC 1474<br>(9-02)  |  |

 Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned

| ( <i>e.g.</i> , puts, calls, warrants, options, convertible secur | ities) |
|---|--------|
|---|--------|

| 1. Title of | 2.          | 3. Transaction Date | 3A. Deemed         | 4.         | 5. Number of | 6. Date Exercisable and | 7. Title and Amount  |
|-------------|-------------|---------------------|--------------------|------------|--------------|-------------------------|----------------------|
| Derivative  | Conversion  | (Month/Day/Year)    | Execution Date, if | Transactio | onDerivative | Expiration Date         | Underlying Securitie |
| Security    | or Exercise |                     | any                | Code       | Securities   | (Month/Day/Year)        | (Instr. 3 and 4)     |

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| (Instr. 3)            | Instr. 3) Price of<br>Derivative<br>Security |            | (Month/Day/Year) |      |   | Acquired (A)<br>or Disposed of<br>(D)<br>(Instr. 3, 4,<br>and 5) |     |                     |                    |                 |                                 |
|-----------------------|--|------------|------------------|------|---|--|-----|---------------------|--------------------|-----------------|---------------------------------|
|                       |  |            |                  | Code | V | (A)  | (D) | Date<br>Exercisable | Expiration<br>Date | Title           | Amoun<br>or<br>Numbe<br>of Shar |
| Performance<br>Shares | <u>(1)</u>                                   | 02/08/2007 |                  | А    | v | 10,593   |     | (2)                 | 02/08/2010         | Common<br>Stock | 10,59                           |

## **Reporting Owners**

| Reporting Owner Name / Address                             | Relationships |           |                   |       |  |  |  |  |
|--|---------------|-----------|-------------------|-------|--|--|--|--|
| 1  | Director      | 10% Owner | Officer           | Other |  |  |  |  |
| YORMARK BEATRICE<br>550 MERIDIAN AVE<br>SAN JOSE, CA 95126 |               |           | President and COO |       |  |  |  |  |
| Signatures   |               |           |                   |       |  |  |  |  |
|  |               | <b>D</b>  |                   |       |  |  |  |  |

/s/ Oliver R. Stanfield, attorney-in-fact for Beatrice Yormark

\*\*Signature of Reporting Person

Date

02/12/2007

## **Explanation of Responses:**

\* If the form is filed by more than one reporting person, see Instruction 4(b)(v).

- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Each performance share represents the right to receive one share of the Issuer's Common Stock.

Pursuant to the Issuer's 1997 Stock Plan, the Reporting Person was granted 10,593 performance shares. Upon the Issuer achieving two consecutive quarters of profitability, calculated on a non-GAAP basis excluding equity compensation and extraordinary expense, 10,593

(2) consecutive quarters of profitability, calculated on a hor-OAAT basis excluding equity compensation and extraordinary expense, 10,555 shares of common stock of the Issuer will be issued to the Reporting Person upon settlement of the performance shares, subject to the Reporting Person continuing to be employed by the Issuer as of the end of the second consecutive quarter of profitability.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.