Lips Paul J
Form 4
March 17, 2005

## FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

## Washington, D.C. 20549

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940 1(b).
(Print or Type Responses)

5. Relationship of Reporting Person(s) to Issuer
(Check all applicable)


VP Investor Relations
6. Individual or Joint/Group Filing(Check Applicable Line)
_X_Form filed by One Reporting Person __ Form filed by More than One Reporting Person
(City) (State) (Zip) Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned


Security (Month/Day/Year) Execution Date, if TransactionAcquired (A) or
(Instr. 3) any Code Disposed of (D) (Month/Day/Year) (Instr. 8) (Instr. 3, 4 and 5)

OMB Number:

3235-0287
Expires: January 31,
Estimated average burden hours per response...
0.5

CARMEL, IN 46032

1. Name and Address of Reporting Person *-

Lips Paul J

|  |  | (A) |
| :---: | :---: | :---: |
| or | Reported <br> Transaction(s) <br> (Instr. 3 and 4) |  |
| Code |  |  |

5. Amount of Securities Beneficially
Owned
Following Reported Transaction(s)
(Instr. 3 and 4)
6. Ownership
Form: Direct
. Nature of ndirect (D) or Beneficial Indirect (I) Ownership (Instr. 4) (Instr. 4) 5,092.224 D

## Common

Stock, par
value $\$ .01$
per share

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.
Persons who respond to the collection of
SEC 1474 information contained in this form are not
(9-02)
required to respond unless the form displays a currently valid OMB control number.

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. <br> Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. <br> Transactio <br> Code <br> (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) |  | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Code V | (A) <br> (D) | Date <br> Exercisable | Expiration Date | Title | Amount or <br> Number of Shares |
| Dividend <br> Equivalent Rights | (7) | 03/15/2005 |  | A | 15.994 | (8) | (2) | Common Stock, par value $\$ .01$ per share | $15.994$ |
| Restricted Stock Units convertible to Common Stock | \$ 0 |  |  |  |  | (1) | (2) | Common stock, par value $\$ .01$ per share | 4,980 |
| Option to Purchase Common Stock, par value $\$ .01$ per share | \$ 24 |  |  |  |  | (3) | 06/16/2010 | Common <br> Stock, par value $\$ .01$ per share | 79,674 |
| Option to Purchase Common Stock, par value $\$ .01$ per share | \$ 12.58 |  |  |  |  | (4) | 02/03/2013 | Common <br> Stock, par value $\$ .01$ per share | 3,496 |
| Option to Purchase Common Stock, par value $\$ .01$ per share | \$ 14.49 |  |  |  |  | (5) | 01/02/2011 | Common <br> Stock, par value $\$ .01$ per share | 2,609 |
| Option to <br> Purchase <br> Common <br> Stock, par <br> value $\$ .01$ <br> per share | \$ 15.75 |  |  |  |  | (6) | 01/02/2012 | Common <br> Stock, par value $\$ .01$ per share | 5,278 |

## Reporting Owners

Reporting Owner Name / Address

## Relationships

Director 10\% Owner Officer Other

## Lips Paul J

13085 HAMILTON CROSSING BLVD.
VP Investor Relations
CARMEL, IN 46032

## Signatures

Michelle Mallon for Paul
J. Lips
${ }^{* *}$ Signature of Reporting Person
03/17/2005
Date

## Explanation of Responses:

* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
(1) Restricted Stock Units vest on the third anniversary of the date of grant, provided that the executive is employed by ADESA, Inc. on such date at which time they will be converted into shares of ADESA , Inc. common stock or cash, at the election of ADESA, Inc.
(2) $\mathrm{N} / \mathrm{A}$
(3) Options vest and become exercisable with respect to one-third ( $1 / 3$ ) of the total grant on each of the first anniversaries of the date of grant, provided that the executive is employed by ADESA, Inc. on such date.
(4) One-half (1/2) of the total grant vested and became exercisable on February 3, 2004 and the remaining one-half ( $1 / 2$ ) of the grant vested and became exercisable on February 3, 2005.
(5) One-half (1/2) of the total grant vested and became exercisable on January 2, 2002 and the remaining one-half ( $1 / 2$ ) of the grant vested and became exercisable on January 2, 2003.
(6) One-half (1/2) of the total grant vested and became exercisable on January 2, 2003 and the remaining one-half (1/2) of the grant vested and became exercisable on January 2, 2004.
(7) 1-for-1
(8) The dividend equivalent rights accrued on Restricted Stock Units granted on 6/16/04 and vest with those Restricted Stock Units.
(9) Includes December 2004 dividend.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.
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