

Edgar Filing: PRIME AIR INC - Form 10QSB/A

PRIME AIR INC  
Form 10QSB/A  
May 06, 2004

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-QSB/A  
AMENDMENT NO. 3  
(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the quarter ended September 30, 2002

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 333-28249

PRIME AIR, INC.  
(Exact name of Registrant as specified in charter)

NEVADA	Applied For
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State or other jurisdiction of incorporation or organization	I.R.S. Employer I.D. No.
Suite 601 - 938 Howe Street, Vancouver, British Columbia, CANADA	V6Z 1N9
-----	-----
(Address of principal executive offices)	(Zip Code)

(604) 684-5700

-----  
Issuer's telephone number, including area code

Check whether the Issuer (1) has filed all reports required to be filed by  
section 13 or 15(d) of the Exchange Act of 1934 during the past 12 months (or  
for such shorter period that the registrant was required to file such reports),  
and (2) has been subject to such filing requirements for the past 90 days.  
Yes  No

State the number of shares outstanding of each of the Issuer's classes of common  
equity as of the latest practicable date: At September 30, 2002, there were  
22,898,666 shares of the Registrant's Common Stock outstanding.

PART I

ITEM 1. FINANCIAL STATEMENTS

PRIME AIR, INC.

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(A Development Stage Company)  
CONSOLIDATED BALANCE SHEETS  
(all figures in US dollars)

	September 30 2002	December 31 2001
	----- (Unaudited)	----- (Audited)
ASSETS		
Current Assets		
Cash and short-term deposits . . . . .	\$ 1,677	\$ 2,089
Prepaid expenses . . . . .	4,274	1,550
Goods and Services Tax recoverable . . . . .	1,243	1,148
	-----	-----
	7,194	4,787
Capital Assets (Note 4) . . . . .	435,608	441,251
	\$ 442,802	\$ 446,038
	=====	=====
LIABILITIES		
Current Liabilities		
Accounts payable and accruals . . . . .	\$ 214,430	\$ 231,305
Due to related parties (Note 7) . . . . .	71,846	111,846
Notes and advances payable (Note 5) . . . . .	20,168	3,143
	-----	-----
	306,444	346,294
	-----	-----
SHAREHOLDERS' EQUITY		
Capital Stock (Note 6)		
Authorized: 150,000,000 common shares with		
a stated par value of \$.001/share		
5,000,000 preferred cumulative convertible		
shares with a stated par value of \$.001/share		
Issued:		
22,898,666 common shares (December 31, 2001: 21,978,666 shares)	22,999	21,979
Capital in excess of par value . . . . .	4,151,512	4,021,532
Accumulated other comprehensive income (loss) . . . . .	(10,544)	(13,115)
Deficit accumulated during development stage . . . . .	(4,027,609)	(3,930,652)
	-----	-----
	136,358	99,744
	-----	-----
	\$ 442,802	\$ 446,038
	=====	=====

See Accompanying Notes to Financial Statements

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(A Development Stage Company)  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(all figures in US dollars)

	Three months ended September 30 2002 ----- (Unaudited)	Three months ended September 30 2001 ----- (Unaudited)	Nine months ended September 30 2002 ----- (Unaudited)	N S (
<b>Administrative And General Expenses</b>				
Flight operations . . . . .	\$ -	\$ -	\$ -	\$
Audit and accounting. . . . .	961	-	2,868	
Advertising . . . . .	-	10	-	
Amortization. . . . .	3,062	5,093	9,138	
Association membership fees . . . . .	-	-	-	
Automotive. . . . .	-	1,607	-	
Bad debts . . . . .	-	-	-	
Commissions and finders' fees . . . . .	-	-	-	
Consulting. . . . .	-	1,500	10,000	
Consulting to related parties . . . . .	20,000	15,000	60,000	
Foreign currency translation. . . . .	-	-	-	
Insurance . . . . .	784	33	2,112	
Interest and service charges. . . . .	56	61	198	
Legal costs . . . . .	-	35	-	
Management remuneration . . . . .	-	-	-	
Office and general. . . . .	-	2,846	-	
Repairs and maintenance . . . . .	-	2	92	
Rent and property taxes - airport facility.	8,226	9,337	8,226	
Telephone and utilities (recovery). . . . .	(852)	1,763	1,072	
Transfer agent, listing and filing fees . .	615	1,197	3,251	
Travel, promotion and entertainment . . . .	-	4,732	-	
	-----	-----	-----	
	32,852	43,216	96,957	
	-----	-----	-----	
Net Loss For The Period . . . . .	(32,852)	(43,216)	(96,957)	
<b>Other Comprehensive Income (Loss)</b>				
Foreign currency translation adjustments. .	(13,989)	(10,379)	2,571	
	-----	-----	-----	
Comprehensive Loss. . . . .	\$ (46,841)	\$ (53,595)	\$ (94,386)	\$
	=====	=====	=====	=====
Net Loss Per Common Share . . . . .	(0.00)	(0.00)	(0.00)	
	=====	=====	=====	=====
Weighted Average Common Shares Outstanding. .	22,898,666	21,022,666	22,898,666	
	=====	=====	=====	=====

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(A Development Stage Company)  
 CONSOLIDATED STATEMENTS OF CASH FLOWS  
 (all figures in US dollars)

	Nine months ended September 30 2002
	----- (Unaudited)
NET INFLOW (OUTFLOW) OF CASH RELATED TO THE FOLLOWING ACTIVITIES:	
OPERATING	
Net loss for the period. . . . .	\$ (96,957) \$
Adjustments to reconcile net loss to net cash used in operating activities:	
Amortization . . . . .	9,138
(Increase) in prepaid expenses . . . . .	(2,727)
(Increase) decrease in goods and services tax recoverable. . . . .	(87)
Increase in due to related parties . . . . .	60,000
Increase in accounts payable . . . . .	13,371
	----- (17,262) -----
FINANCING	
Notes and advances payable . . . . .	17,000
	----- 17,000 -----
INVESTING	
	----- - -----
Effect of exchange rate changes on cash. . . . .	(150)
	-----
NET CASH INFLOW (OUTFLOW). . . . .	(412)
CASH, BEGINNING OF PERIOD. . . . .	2,089
	-----
CASH, END OF PERIOD. . . . .	\$ 1,677 \$ =====
NON-CASH FINANCING ACTIVITIES	
Common stock issued for debt . . . . .	131,000

See Accompanying Notes To Financial Statements

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### 1. INCORPORATION, PRINCIPLES OF CONSOLIDATION AND ACCOUNTING PRESENTATION

The Company was incorporated under the laws of the State of Nevada, USA on November 10, 1996, the purpose of which was to change the domicile of the Company from the State of Delaware to the State of Nevada. This change was approved by the shareholders of both corporations on November 26, 1997 and effected through a "plan and agreement of merger" with the surviving corporation being Prime Air, Inc. (Nevada). The articles of merger were filed with the appropriate State authorities on December 15, 1997 which became the effective date of the merger.

The Delaware corporation was incorporated on April 4, 1996 and acquired all of the assets, liabilities and shareholders of a previous Utah corporation of the same name. The Utah corporation had been reincorporated on August 30, 1993 as Astro Enterprises, Inc. and on June 28, 1994, pursuant to appropriate shareholder agreements, acquired all outstanding shares of Prime Air Inc. (a Canadian corporation) in exchange for shares of its capital stock on a .787796 to 1 basis, thereby providing the shareholders of Prime Air Inc. with 90% of the outstanding capital stock of Astro Enterprises, Inc. Astro Enterprises, Inc. then changed its name to Prime Air, Inc. Following incorporation of the Delaware company, the Utah corporation was dissolved on May 15, 1996.

These consolidated financial statements include the accounts of the Company and its wholly-owned operating subsidiary, Prime Air Inc. (the Canadian corporation) and have been prepared in accordance with U.S. GAAP standards.

### 2. NATURE OF OPERATIONS / GOING CONCERN CONSIDERATIONS

The Company is presently in its developmental stage and currently has minimal sources of revenue to provide incoming cash flows to sustain future operations. The Company's present activities relate to the construction and ultimate exclusive operation of an international passenger and cargo air terminal facility in the Village of Pemberton, British Columbia and the operation of scheduled flight services between that facility and certain major centers in Canada and the United States in conjunction with Voyageur Airways Limited. Terminal building construction was substantially completed in May 1996. The future successful operation of the Company is dependent upon its ability to obtain the financing required to complete and operationalize the terminal facility and to commence operation thereof on an economically viable basis. Management believes the Company will be able to generate sufficient funds to meet its obligations for a period of at least twelve months from the balance sheet date. There is no guarantee that the Company will be able to complete any of the above objectives. These factors raise substantial doubt regarding the Company's ability to continue as a going concern.

These consolidated financial statements have been prepared on a "going concern" basis which assumes the Company will be able to realize its assets, obtain financing as required and discharge its liabilities and commitments in the normal course of business.

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PRIME AIR, INC.  
(A Development Stage Company)  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
September 30, 2002 and 2001

### 3. SIGNIFICANT ACCOUNTING POLICIES

Foreign Currency Translation

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The Company's functional and reporting currency is the United States dollar. The financial statements of the Company are translated to United States dollars in accordance with Statement of Financial Accounting Standards ("SFAS") No. 52 "Foreign Currency Translation". Monetary assets and liabilities denominated in foreign currencies are translated using the exchange rate prevailing at the balance sheet date. Gains and losses arising on translation or settlement of foreign currency denominated transactions or balances are included in the determination of income. Foreign currency transactions are primarily undertaken in Canadian dollars. The Company has not, to the date of these financials statements, entered into derivative instruments to offset the impact of foreign currency fluctuations.

As the functional currency of the wholly-owned subsidiary is the Canadian dollar, SFAS No. 52 requires the use of the current rate method to translate the subsidiary's financial statements into US dollars. Under the current rate method, all assets and liabilities are translated at the current rate, while stockholders' equity accounts are translated at the appropriate historical rate. The revenues and expenses that occur evenly over the period are translated at the weighted-average rate for the period. The cumulative translation adjustments balance is reported as a component of accumulated other comprehensive income.

Fair Value of Financial Instruments  
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In accordance with the requirements of SFAS No. 107, "Disclosure About Fair Value Of Financial Instruments", the carrying amounts reported on the balance sheets for cash and cash equivalents, namely, "cash and short-term deposits", "prepaid expenses", "GST recoverable", "accounts payable and accrued liabilities" and "notes and advances payable" approximate their fair market value.

Receivables / Prepaid Expenses  
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All amounts reported as receivables or prepaid expenses have been recorded at their original values. There have been no amounts written off as bad debts or provided for as an allowance against the recovery of these assets.

Capital Assets  
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- a) Air Terminal Construction Costs: Expenditures relating directly to the  
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construction of the air terminal facility and related engineering and design have been recorded in the accounts of the Company at cost, net of amortization which is provided on a straight-line basis over the 30-year term of the property lease.
- b) Furniture and Equipment: Furniture and equipment is stated at cost, net  
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of amortization which is provided for at the rate of 20% per annum on the declining balance basis.

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September 30, 2002 and 2001

## 3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Use of Estimates in the Preparation of Financial Statements

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The preparation of financial statements in conformity with generally accepted accounting principals requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. In these financial statements, assets, liabilities and results of operations involve significant reliance on management estimates. Actual results could differ from the use of those estimates.

### Income Taxes

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The Company adopted SFAS No. 109, "Accounting For Income Taxes", during the fiscal year ended December 31, 1998 and applied the provisions of that statement on a retroactive basis to the previous fiscal years, which resulted in no significant adjustments. SFAS No. 109, "Accounting for Income Taxes", requires an asset and liability approach for financial accounting and reporting for income tax purposes. This statement recognizes (a) the amount of taxes payable or refundable for the current year and (b) deferred tax liabilities and assets for future tax consequences of events that have been recognized in the financial statements or tax returns. Potential benefits of income tax losses are not recognized in the accounts until realization is more likely than not.

### Other Comprehensive Income (Loss)

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SFAS No. 130, "Reporting Comprehensive Income," establishes standards for the reporting and display of comprehensive income (loss) and its components in the financial statements. As at September 30, 2002, the Company had accumulated other comprehensive loss of \$10,544 which is comprised of foreign currency translation adjustments.

## 4. CAPITAL ASSETS

Capital assets consist of the following at September 30, 2002 and December 31, 2001:

	September 30, 2002		December 31, 2001	
	Cost	Accumulated Amortization	Net Book Value	Net Book Value
Air terminal construction costs	\$554,982	\$ 120,482	\$ 434,500	\$ 440,000
Furniture and equipment . . . .	4,551	3,443	1,108	1,251
	\$559,533	\$ 123,925	\$ 435,608	\$ 441,251

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PRIME AIR, INC.  
(A Development Stage Company)  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
September 30, 2002 and 2001

## 5. NOTES AND ADVANCES PAYABLE

The notes and advances payable are unsecured, non-interest bearing and are without specific terms of repayment.

## 6. CAPITAL STOCK

Shares issued for non-cash consideration were valued based on the fair market value of the common stock on the measurement date for the transaction.

During the nine month period ended September 30, 2002, the Company issued 1,020,000 shares of common stock by way of debt settlements covering obligations of \$131,000, of which directors received 800,000 shares to settle obligations of \$100,000.

## 7. RELATED PARTY TRANSACTIONS

Included in due to related parties is an amount of \$11,846 which has been advanced to the Company by a shareholder and/or a corporation controlled by that shareholder who is the beneficial owner of 2,245,226 shares of common stock of the Company, that holding representing 10.22% of the issued and outstanding capital of the Company.

During the nine months ended September 30, 2002 and 2001, no cash remuneration was paid to any director or officer of the Company. The Company records services provided by related parties at their fair value in the period when the services are rendered and the obligation accrued. The Company has adopted the policy of issuing "restricted" common shares to certain directors and officers for services rendered. The Company issues shares in a later period than when the services were performed. The common shares later issued in settlement of these obligations are recorded based on the fair value of the services performed, being the measurement date. Also included in due to related parties is an amount of \$60,000 (December 31, 2001 - \$100,000), which is the value of services rendered by directors for consulting services provided in the current and prior fiscal periods.

During the nine months ended September 30, 2002, directors of the Company received 800,000 common shares by way of a debt settlement covering obligations of \$100,000.

## 8. RENT, PROPERTY TAXES AND LEASE COMMITMENT

The Canadian subsidiary corporation has entered into an Airport Lease and Operating Agreement with The Corporation of The Village of Pemberton in British Columbia whereby it has been granted an exclusive and irrevocable lease over the lands and airport facilities associated with the Pemberton Airport. The term of the Lease and Operating Agreement, including extension options relating thereto, is for a total of 30 years with terminal rent payable as follows:

\$ 67 US (\$100 CDN) per annum for the initial six (6) years (1993 through 1999); and thereafter

5% of gross receipts per annum derived from the operation of the terminal



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facilities, excluding amounts received in connection with the sale of airline tickets and other forms of transportation. The lease commitment amounts for 2002 through 2006 cannot be quantified as the amount of gross receipts for those years cannot be determined and active operation of the terminal facilities has not yet commenced.

The Airport Agreement may be terminated by the Village of Pemberton in the event of a material default by Prime Air (BC) or if Prime Air shall become bankrupt. The terminal facilities shall become the property of the Village of Pemberton at the expiration of the Airport Agreement.

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### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

#### GENERAL

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF ----- OPERATION -----

Some of the information presented in this report constitutes "forward-looking statements." Although the Company believes that its expectations are based upon reasonable assumptions within the bounds of its knowledge of its proposed business and operations, it is possible that actual results may differ materially from its expectations. Factors that could cause actual results to differ from expectations include the inability of the Company to raise the additional capital necessary to commence its principal operations or the failure to consummate a definitive agreement with Voyageur Airways Limited.

The Company is the parent of a wholly owned subsidiary, Prime Air, Inc. ("Prime Air (BC)"), a company originally incorporated under the laws of the Province of British Columbia, Canada, on March 10, 1989, under the name "High Mountain Airlines Inc." for the purpose of establishing air service to serve the Whistler, British Columbia, Canada, area. Prime Air (BC) has entered into a lease and operating agreement with the Village of Pemberton, British Columbia, Canada, to plan, develop, construct, manage, and operate a terminal facility at the Pemberton Airport.

To the present date, Prime Air (BC) has constructed the basic terminal building and proposes to facilitate regular, scheduled air service to Pemberton Airport to serve the nearby resort community of Whistler. Sufficient funding has not been secured to provide for costs for completion of certain infrastructure items including landing lights, airside and groundside related equipment, advance marketing and working capital requirements. Management estimates the requirement for a commitment of approximately \$3,000,000 to provide a satisfactory start up of the British Columbia operation.

During the quarterly period ended September 30, 2002, management continued discussions with principals in the airline industry and with interested parties at the intended destination with respect to providing air service to the Mammoth Mountain resort in the Eastern Sierra area of California. Points of origin considered are Burbank and San Jose California. The Company has identified the need for scheduled air service to this location and in particular believes the capability of the Dash 7 aircraft would be ideal in terms of safety, reliability and cost effectiveness. The Company has subsequently terminated research and discussions with respect to this purpose.

The results of the operations for the three and nine months ended September 30, 2002 show costs at approximately 39% less than the same period of the previous

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year. However, because of the "development stage" nature of the company, these figures will not be representative of the Company's future operations.

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### RESULTS OF OPERATIONS

NINE MONTHS ENDED SEPTEMBER 30, 2003 COMPARED TO NINE MONTHS ENDED SEPTEMBER 30, 2002.

The Company derived no revenue for the nine months ended September 30, 2002 and 2001.

Total Expenses for the nine months ended September 30, 2002 was \$96,957 compared to \$101,563 for the same period from the prior year. During the nine months ended September 30, 2001, the Company's primary expenses consisted of amortization expenses of \$14,604, legal costs of \$6,446, and office and general administrative expenses of \$4,386. These expenses for the nine months ended September 30, 2002 was substantially less due to concerted effort by the Company to reduce expenses including the cessation of certain operations in Fort Saskatchewan, Alberta. However, these decreases were offset by increases in third party consulting fees and fees to related parties consisting of primarily fees for accounting services.

### LIQUIDITY AND CAPITAL RESOURCES

As of September 30, 2002, the Company's negative working capital was (\$299,250) and was (\$341,507) as of December 31, 2001.

The Company currently has no revenue and will not generate any revenue until it begins its operation at Pemberton. Historically, the Company has funded its operations through loans and issuance of its common stocks. No assurance can be given that the Company will be able to continue to receive loans for its operations.

### ITEM 3. CONTROLS AND PROCEDURES

We carried out an evaluation, under the supervision and with the participation of our management, including our Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined by Exchange Act Rule 13a-15(e)) as of the end of our first fiscal quarter pursuant to Exchange Act Rule 13a-15(b). Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective in ensuring that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

There have been no changes in our internal control over financial reporting identified in connection with our evaluation as of the end of the first fiscal quarter that occurred during such quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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PART II

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### ITEM 1. LEGAL PROCEEDINGS

Neither the Company nor any of its properties is a party to any material pending legal proceedings or government actions, including any material bankruptcy, receivership, or similar proceedings.

### ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS

None

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of the shareholders during the quarter ended September 30, 2002.

### ITEM 5. OTHER INFORMATION

None

### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

#### (A) Exhibits

Exhibit No.  
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31.1 Certification by the Principal Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act

31.2 Certification by the Principal Accounting Officer Pursuant to Section 302 of the Sarbanes-Oxley Act

32 Certification by the Principal Executive and Financial Officers Pursuant to Section 906 of the Sarbanes-Oxley Act

#### (B) Reports on Form 8-K.

None

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### SIGNATURE

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Amendment No. 3 to Form 10-QSB to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Vancouver, province of British Columbia, on the 30th day of April, 2004. Prime Air, Inc.

By: /s/ Blaine Haug  
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Blaine Haug  
Chief Executive Officer  
(Principal Executive and Principal

