

CHINA EDUCATION ALLIANCE INC.  
Form 10QSB  
November 14, 2006

United States  
Securities and Exchange Commission  
Washington, D.C. 20549  
Form 10-QSB

QUARTERLY REPORT UNDER SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2006

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 000-52092

China Education Alliance, Inc.  
(Exact name of small business issuer as  
specified in its charter)

North Carolina  
(State or other jurisdiction of  
incorporation or organization)

56-2012361  
(I.R.S. Employer Identification No.)

80 Heng Shan Rd. Kun Lun Shopping Mall  
Harbin, P.R. China 150090  
(Address of principal executive offices)

001-86-451-8233-5794  
(Issuer's telephone number)

N/A.  
(Former name, former address and former fiscal year, if changed since last report)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

**APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY  
PROCEEDINGS DURING THE PRECEDING FIVE YEARS**

Check whether the registrant filed all documents and reports required to be filed by Section 12, 13 or 15(d) of the Exchange Act after the distribution of securities under a plan confirmed by a court. Yes  No

**APPLICABLE ONLY TO CORPORATE ISSUERS**

State the number of shares outstanding of each of the issuer's classes of common equity as of the latest practicable date: 57,935,000 shares as of November 13, 2006

Transitional Small Business Disclosure Format (check one): Yes  No

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**PART I. FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS**

**China Education Alliance and Subsidiaries**  
**Condensed Consolidated Balance Sheet**  
**As of September 30, 2006**  
**(Expressed in US Dollars)**  
**(Unaudited)**

**ASSETS**

|   |           |                  |
|---|-----------|------------------|
| <b>Current Assets</b>                             |           |                  |
| Cash and Cash Equivalents (Note 5)                | \$        | 5,610,885        |
| Inventories (Note 6)                              |           | 72               |
| Prepaid Expense                                   |           | 142,088          |
| <b>Total Current Assets</b>                       |           | <b>5,753,045</b> |
| <b>Property and Equipment</b>                     |           |                  |
| Fixed Assets, Net of Accum. Depreciation (Note 7) |           | 3,905,808        |
| <b>Total Property and Equipment</b>               |           | <b>3,905,808</b> |
| <b>Investment</b>                                 |           |                  |
| <b>Total Assets</b>                               | <b>\$</b> | <b>9,658,853</b> |

**LIABILITIES AND SHAREHOLDERS' EQUITY**

|  |           |                  |
|--|-----------|------------------|
| <b>Current Liabilities</b>   |           |                  |
| Accounts Payable and Accrued Expenses  | \$        | 2,021            |
| Advances on Accounts (Note 8)  |           | 477,496          |
| Loan from Shareholder (Note 14)  |           | 281,503          |
| Wages Payable  |           | 8,766            |
| Welfare Payable  |           | 6,649            |
| Taxes Payable (Note 9)   |           | 38,090           |
| Notes Payable (Note 10)  |           | 1,530,000        |
| <b>Total Current Liabilities</b>   |           | <b>2,344,525</b> |
| <b>Total Liabilities</b>   |           | <b>2,344,525</b> |
| <b>Commitments and Contingencies (Note 15)</b>   |           |                  |
| <b>Shareholders' Equity</b>  |           |                  |
| Preferred Stock (\$0.001 par value, 5,000,000 shares authorized, none issued and outstanding)      |           | -                |
| Common Stock (\$0.001 par value, 150,000,000 shares authorized, 57,935,000 issued and outstanding) |           | 57,935           |
| Additional Paid-in Capital   |           | 2,414,949        |
| Currency Conversion Adjustment (Note 3)  |           | 68,910           |
| Retained Earnings  |           | 4,772,534        |
| <b>Total Shareholders' Equity</b>  |           | <b>7,314,328</b> |
| <b>Total Liabilities and Shareholders' Equity</b>  | <b>\$</b> | <b>9,658,853</b> |



**China Education Alliance and Subsidiaries**  
**Consolidated Statements of Operations**  
**For the Three and Nine Months Ended September 30, 2006 and 2005**  
**(Expressed in US Dollars)**  
**(Unaudited)**

|  | For the Three Months<br>Ended September 30 |              | For the Nine Months<br>Ended September 30 |              |
|--|--|--------------|---|--------------|
|  | 2006                                       | 2005         | 2006                                      | 2005         |
| <b>REVENUES</b>  |  |              |   |              |
| Sales and Tuition (Note 3)   | \$ 2,284,521                               | \$ 1,019,020 | \$ 5,798,779                              | \$ 1,383,048 |
| Less: Cost of Good Sold  | 734,034                                    | 477,445      | 1,891,397                                 | 533,739      |
| Gross Profit   | 1,550,487                                  | 541,575      | 3,907,382                                 | 849,309      |
| <b>OPERATING EXPENSES</b>  |  |              |   |              |
| General, Administrative and<br>Selling Expenses                                | 359,456                                    | 65,931       | 738,361                                   | 144,192      |
| Total Operating Expenses   | 359,456                                    | 65,931       | 738,361                                   | 144,192      |
| Income from Operations   | 1,191,031                                  | 475,644      | 3,169,021                                 | 705,117      |
| Other Expense (Income)   |  |              |   |              |
| Interest Expense (Income)  | (5,127)                                    | 629          | (10,049)                                  | 5,552        |
| Other Expense  | -  | 51           | -   | 1,287        |
| Total Other Expense (Income)   | (5,127)                                    | 680          | (10,049)                                  | 6,839        |
| Income before Tax Provision  | 1,196,158                                  | 474,964      | 3,179,070                                 | 698,278      |
| Less: Provision for Income<br>Taxes (Note 11)                                  | -  | 159,913      | -   | 237,627      |
| Net Income   | \$ 1,196,158                               | \$ 315,051   | \$ 3,179,070                              | \$ 460,651   |
| <b>Earnings per share attributed to China Education Alliance common stock:</b> |  |              |   |              |
| Basic income per share   | \$ 0.021                                   | \$ 0.005     | \$ 0.055                                  | \$ 0.008     |
| Diluted income per share   | \$ 0.021                                   | \$ 0.005     | \$ 0.055                                  | \$ 0.008     |
| Basic weighted average<br>shares outstanding                                   | 57,921,667                                 | 57,915,000   | 57,917,222                                | 57,915,000   |

**China Education Alliance and Subsidiaries**  
**Consolidated Statements of Cash Flows**  
**For the Nine Months Ended September 30, 2006**  
**(Expressed in US Dollars)**  
**(Unaudited)**

|  | For the Nine Months<br>Ended September 30 |                   |
|--|---|-------------------|
|  | 2006                                      | 2005              |
| <b>Cash flows from operating activities:</b>                                     |   |                   |
| Net income   | \$ 3,179,070                              | \$ 460,651        |
| Adjustments to reconcile net income to net cash provided by operating activities |   |                   |
| Depreciation   | 238,621                                   | 147,527           |
| Changes in assets and liabilities -  |   |                   |
| Increase in accounts receivable  |   | (18,421)          |
| Decrease in inventories  | 449                                       | (5,963)           |
| Increase in prepaid expense  | (65,647)                                  | (370,222)         |
| Decrease in accounts payable and accrued expenses                                | (74,834)                                  | 9,422             |
| Decrease in advance on account   | 180,371                                   |                   |
| Increase in wages payable  | 2,912                                     |                   |
| Increase in welfare payable  | 6,273                                     |                   |
| Decrease in taxes payable  | 13,641                                    | 235,430           |
| Net cash provided by operating activities  | 3,480,856                                 | 458,424           |
| <b>Cash flows from investing activities:</b>                                     |   |                   |
| Purchases of fixed assets  | (217,816)                                 | (222,281)         |
| Net cash used by investing activities  | (217,816)                                 | (222,281)         |
| <b>Cash flows from financing activities:</b>                                     |   |                   |
| issuance of common stock   | 7,000                                     | 23,778            |
| Increase in loan from shareholders   | 163,558                                   | 23,500            |
| Increase in notes payable  | 1,530,000                                 | (19,182)          |
| Net cash provided by financing activities  | 1,700,558                                 | 28,096            |
| Currency conversion adjustments  | 49,843                                    | 9,747             |
| <b>Net increase in cash</b>  | <b>5,013,441</b>                          | <b>273,986</b>    |
| <b>Cash at beginning of year</b>   | <b>597,444</b>                            | <b>89,741</b>     |
| <b>Cash at end of year</b>   | <b>\$ 5,610,885</b>                       | <b>\$ 363,727</b> |

## 1. Description of Business

### Nature of organization

China Education Alliance, Inc. (CEDA), formerly known as ABC Realty Co., was originally organized under the laws of the State of North Carolina on December 2, 1996. The main function for the ABC Realty was to engage in residential real estate transactions as a broker or agent. On September 15, 2004, ABC Realty was reorganized pursuant to the Plan of Exchange to acquire Harbin Zhong He Li Da Education Technology, Inc. (“ZHL D”), a Corporation formed on August 9, 2004 in the city of Harbin of Heilongjiang Province, The People’s Republic of China, with an authorized capital of \$60,386 (RMB500,000).

On September 15, 2004, ABC Realty Co. executed a Plan of Exchange with ZHL D, and Duane C. Bennett, Chairman of ABC Realty Co., pursuant to which ZHL D exchanged all of its registered capital of \$60,386 for 55,000,000 shares, or approximately 95% of the common stock. On November 17, 2004, ABC Realty Co. changed its name to China Education Alliance, Inc. On December 13, 2004, China Education Alliance, Inc. consummated the Plan of Exchange with ZHL D. As a result of the Plan of Exchange, the transaction was treated for accounting purposes as a capital transaction and a recapitalization by the accounting acquirer, ZHL D and as reorganization by the accounting acquired, China Education Alliance, Inc.

China Education Alliance, Inc. is only a holding company, it has no revenues. The Company carries its business mainly through its wholly owned subsidiaries, ZHL D and the Zhonghe Education Training Center in the business of online education and training center in China.

ZHL D is a technology company engaged in the online education industry in China. Its mission is to impel the distance learning development in China, to improve the efficiency and effectiveness of elementary education, higher education, vocational education, skill education, continuing education, and professional training programs, and to integrate with the international education system. As a multiplicative, comprehensive, and authoritative education frontrunner, the Company has firmly occupied its hegemonic position in the online education industry through its abundant teachers, rich teaching knowledge, and plentiful teaching achievements.

Heilongjiang Zhonghe Education Training Center (“ZHTC”) was registered in The People’s Republic of China on July 8, 2005 with a registered capital of \$60,386, is the wholly owned subsidiary of ZHL D. ZHL D owns 99% of interest in the ZHTC with a *de minimis* number of 1% shares owned by present executive officer, Xi Qun Yu of ZHL D and ZHTC, as required by The People’s Republic China’s Business Enterprise law.

ZHL D also owns 70% of Beijing Hua Yu Hui Zhong Technology Development Co., Ltd (“BHYHZ”). BHYHZ was formed on September 30, 2006 It is a development stage company.

The Company’s online education business has established leading positions in several high growth segments, including supplemental education and the test preparation for grades kindergarten through high school.

The Company’s products include on-line test preparation materials, teachers’ materials, study guides and audio recordings of popular classes. It is a full range professional education resource service provider. The business scope includes distance learning technology, education resource development, education project planning and promoting, teaching platform, and the class development and schedule, education information, and technical service. The products cover all education ranges, including pre-school education, elementary and middle school education, vocational education, continuing education, enterprise training program, intelligence authentication, agricultural labor education, education for the disabled, first time employment education, re-employment education, study abroad, education for the aged people.



**2. Basis of Preparation of Financial Statements**

China Education Alliance is only a holding company; it has no revenues but only minor maintenance expenses. The functional currency for its subsidiaries is denominated in “Renminbi” (“RMB”) or “Yuan”. The subsidiaries, ZHLD, Zhonghe Education Training Center and Beijing Hua Yu Hui Zhong Technology Developments Co., Ltd. maintain the books and accounting records in Renminbi (“RMB”). It is the currency of the primary economic environment in which the entities operates, and in accordance with law and accounting requirements of The People’s Republic of China law and accounting practices.

The financial statements have been prepared in order to present the consolidated financial position and consolidated results of operations in accordance with accounting principles generally accepted in the United States of America (“US GAAP”) and are expressed in terms of US dollars (see paragraph “Foreign Currency Translation Methodology” below).

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The accompanying financial statements differ from the financial statements used for statutory purposes in PRC in that they reflect certain adjustments, recorded on the entities' books, which are appropriate to present the financial position, results of operations and cash flows in accordance with US GAAP. The principal adjustments are related to revenue recognition, foreign currency translation, deferred taxation, consolidation, accounting for derivatives, and depreciation and valuation of property and equipment and intangible assets.

**Principles of Consolidation** - The consolidated financial statements include the accounts of the Company and its subsidiaries, ZHLD, Zhonghe Education Training Center and Beijing Hua Yu Hui Zhong Technology Developments Co., Ltd. All inter-company transactions and balances were eliminated.

### 3. Summary of Significant Accounting Policies

**Use of estimates** - The preparation of these financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affected the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of net sales and expenses during the reported periods.

Significant estimates included values and lives assigned to acquired intangible assets, reserves for customer returns and allowances, uncollectible accounts receivable, slow moving, obsolete and/or damaged inventory and stock option valuation. Actual results may differ from these estimates.

**Cash and cash equivalents** - The Company considers all highly liquid debt instruments purchased with maturity period of three months or less to be cash equivalents. The carrying amounts reported in the accompanying consolidated balance sheet for cash and cash equivalents approximate their fair value.

**Inventories** - inventories were accounted for using the first-in, first-out method and included freight-in, materials, packing materials, labor and overhead costs and were stated at the lower of cost or market, cost being determined by a moving weighted average. Provision is made for slow moving, obsolete and/or damaged inventory based on a periodic analysis of individual inventory items, including an evaluation of historical usage and/or movement, age, expiration date and general condition.

**Property and equipment** - Property and equipment are stated at the historical cost, less accumulated depreciation. Depreciation on property, plant and equipment is provided using the straight-line method over the estimated useful lives of the assets after taking into account estimated residual value of 5% of cost or valuation for both financial and income tax reporting purposes as follows:

|                                     |          |
|-------------------------------------|----------|
| Buildings                           | 20 years |
| Communication Equipments            | 10 years |
| Motor vehicles                      | 5 years  |
| Furniture, Fixtures, and Equipments | 5 years  |

Expenditures for renewals and betterments were capitalized while repairs and maintenance costs are normally charged to the statement of operations in the year in which they are incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of the asset, the expenditure is capitalized as an additional cost of the asset.

Upon sale or disposal of an asset, the historical cost and related accumulated depreciation or amortization of such asset were removed from their respective accounts and any gain or loss was recorded in the Condensed Consolidated Statements of Operations.

Property and equipment are evaluated for impairment in value annually or whenever an event or change in circumstances indicates that the carrying values may not be recoverable. If such an event or change in circumstances occurs and potential impairment is indicated because the carrying values exceed the estimated future undiscounted cash flows of the asset, the Company would measure the impairment loss as the amount by which the carrying value of the asset exceeds its fair value.

**Foreign currency translation** - These financial statements have been prepared in U.S. dollars. China Education Alliance is only a holding company; it has no revenues with minor expenses, except those related to its ownership interest in ZHLD and Zhonghe Education Training Center. The functional currency for the ZHLD and Zhonghe Education Training is denominated in “Renminbi” (“RMB”) or “Yuan”. ZHLD and Zhonghe Education Training maintain its books and accounting records in Renminbi (“RMB”). It is the currency of the primary economic environment in which the entities operates.

FASB Statement of Financial Accounting Standards No. 52, "Foreign Currency Translation" requires differentials to be calculated and allocated using the current rate method if the foreign entity's functional and local currencies are the same. Non-monetary assets and liabilities are translated at historical exchange rates. Monetary assets and liabilities are translated at the exchange rates in effect at the end of the year. The income statement accounts are translated at average exchange rates.

The conversion gains and losses are not recognized in the income statement under the functional currency approach. They are accumulated in a separate account in stockholders' equity (i.e., the cumulative foreign exchange translation adjustments account). This treatment is based on the FASB's view that translation gains or losses are not directly related to the foreign entities' operating cash flows. As a result, the Company recognized in equity the effect of currency translation in the amount of \$68,910.

**Income recognition** - Revenue is recognized in accordance with Staff Accounting Bulletin No. 104, Revenue Recognition, which states that revenue should be recognized when the following criteria are met: (1) persuasive evidence of an arrangement exists; (2) the service has been rendered; (3) the selling price is fixed or determinable; and (4) collection of the resulting receivable is reasonably assured. The Company believes that these criteria are satisfied upon customers download prepaid debit card. Revenue is reduced by provisions for estimated returns and allowances, which are based on historical averages that have not varied significantly for the periods presented, as well as specific known claims, if any.

Prepaid debit cards allow our subscribers to make a predetermined monetary amount of download materials posted on our website. The Company new system is able to track usage of the debit card once the end user uses the debit cards for its service.

At the time that the prepaid debit card is purchased, the receipt of cash is recorded as a subscriber prepayment. Revenues are recognized in the month when services are actually rendered. Unused value relating to debit cards is recognized as revenues when the prepaid debit card has expired.

Interest income is recognized when earned, taking into account the average principal amounts outstanding and the interest rates applicable

**Prepayments Account**-Prepaid expenses are primarily comprised of advance payments made for services to teachers for online materials and video. It also includes other receivable that acts as a prepaid account including advances to employees, cash prepaid to employees for their travel, entertainment and transportation expenditures.

**Advances on Accounts** - Advances on accounts include deferred revenue and subscriber prepayments that related to subscription services represents the portion of unearned subscription revenue, which is amortized on a monthly, straight-line basis, as earned. Deferred revenue related to education service website advertising service, or technology services represents that portion of amounts billed by the Company, or cash collected by the Company, for which services have not yet been provided or earned in accordance with the Company's revenue recognition policy.

**Impairment of Long-Lived Assets** - The Company periodically evaluates the recoverability of the carrying amount of its long-lived assets in accordance with SFAS No. 144, "Accounting for the Impairment or Disposabl Long-Lived Assets". Whenever events or changes in circumstances indicate that the carrying amounts of those assets may not be recoverable, the Company compares the undiscounted net cash flows estimated to be generated by those assets to the carrying amount of those assets.

When these undiscounted cash flows are less than the carrying amounts of the assets, the Company will record impairment losses to write the asset down to fair value, measured by the discounted estimated net future cash flows expected to be generated from the assets. During the periods ended September 30, 2006, no such impairments have

occurred.

**Advertising** - The Company expensed advertising costs the first time the respective advertising took place. These costs were included in selling, general and administrative expenses. The total advertising expenses incurred for period ended September 30, 2006 was \$1,478.

**Income Taxes** - Provision is made in the financial statements for taxation of profits in accordance with PRC legislation currently in force. The Company accounts for income taxes under the liability method in accordance with SFAS No. 109, "Accounting for Income Taxes". Under the liability method, deferred income taxes reflect the future tax consequences of temporary differences between the tax and financial statement basis of assets and liabilities and are measured using enacted tax rates applied to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in the tax rates is recognized in income in the period that includes the enactment date. A valuation allowance is provided when it is more likely than not that some or all of the deferred tax assets will not be realized in the future. These evaluations are based on the expectations of future taxable income and reversals of the various taxable temporary differences.

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Provision for The People's Republic of China enterprise income tax is calculated at the prevailing rate based on the estimated assessable profits less available tax relief for losses brought forward. As of September 30, 2006, the Company is still enjoyed the income tax exemption for 2 years and half for 3 years suitable as foreign invested company.

**Enterprise income tax**

Under the Provisional Regulations of The People's Republic of China Concerning Income Tax on Enterprises promulgated by the State, income tax is payable by enterprises at a rate of 33% of their taxable income. Preferential tax treatment may, however, be granted pursuant to any law or regulations from time to time promulgated by the State Council.

Enterprise income tax ("EIT") is provided on the basis of the statutory profit for financial reporting purposes, adjusted for income and expense items, which are not assessable or deductible for income tax purposes.

**Value added tax**

The Provisional Regulations of The People's Republic of China Concerning Value Added Tax promulgated by the State Council came into effect on January 1, 1994. Under these regulations and the Implementing Rules of the Provisional Regulations of the PRC Concerning Value Added Tax, value added tax is imposed on goods sold in or imported into the PRC and on processing, repair and replacement services provided within the PRC.

Value added tax payable in The People's Republic of China is charged on an aggregated basis at a rate of 13% or 17% (depending on the type of goods involved) on the full price collected for the goods sold or, in the case of taxable services provided, at a rate of 17% on the charges for the taxable services provided, but excluding, in respect of both goods and services, any amount paid in respect of value added tax included in the price or charges, and less any deductible value added tax already paid by the taxpayer on purchases of goods and services in the same financial year.

**Contingent liabilities and contingent assets** - A contingent liability is a possible obligation that arises from past events and whose existence will only be confirmed by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company. It can also be a present obligation arising from past events that is not recognized because it is not probable that outflow of economic resources will be required or the amount of obligation cannot be measured reliably.

A contingent liability is not recognized but is disclosed in the notes to the financial statements. When a change in the probability of an outflow occurs so that outflow is probable, they will then be recognized as a provision.

A contingent asset is a possible asset that arises from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain events not wholly within the control of the Company.

Contingent assets are not recognized but are disclosed in the notes to the financial statements when an inflow of economic benefits is probable. When inflow is virtually certain, an asset is recognized.

**Related companies** - A related company is a company in which the director has beneficial interests in and in which the Company has significant influence.

**Retirement benefit costs** - According to The People's Republic of China regulations on pensions, the Company contributes to a defined contribution retirement scheme organized by the municipal government in the province in which the Company was registered and all qualified employees are eligible to participate in the scheme. Contributions to the scheme are calculated at 23.5% of the employees' salaries above a fixed threshold amount and the employees

contribute 2% to 8% while the Company contributes the balance contribution of 21.5% to 15.5%. The Company has no other material obligation for the payment of retirement benefits beyond the annual contributions under this scheme.

**Fair value of financial instruments** - The carrying amounts of certain financial instruments, including cash, accounts receivable, commercial notes receivable, other receivables, accounts payable, commercial notes payable, accrued expenses, and other payables approximate their fair values as of September 30, 2006 because of the relatively short-term maturity of these instruments.

**Recent accounting pronouncements** -In November 2005, the Financial Accounting Standards Board (“FASB”) issued Staff Position No. FAS 123(R)-3, Transition Election Related to Accounting for the Tax Effects of Share-Based Payment Awards (“FSP 123(R)-3”). We elected to adopt the alternative transition method provided in FSP 123(R)-3 for calculating the tax effects of stock-based compensation under SFAS 123(R). The alternative transition method includes simplified methods to establish the beginning balance of the additional-paid-in-capital pool (“APIC pool”) related to the tax effects of stock-based compensation, and for determining the subsequent impact on the APIC pool and consolidated statements of cash flows of the tax effects of stock-based compensation awards that are outstanding upon adoption of SFAS 123(R).

In July 2006, the FASB released FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes-an Interpretation of FASB Statement 109, Accounting for Income Taxes (“FIN 48”). FIN 48 prescribes a comprehensive model for how a company should recognize, measure, present, and disclose in its financial statements uncertain tax positions that a company has taken or expects to take on a tax return. FIN 48 is effective as of the beginning of fiscal years that start after December 15, 2006. We do not expect its implementation to be material to our financial statements.

In September 2006, the Securities and Exchange Commission (“SEC”) issued Staff Accounting Bulletin No. 108 (“SAB 108”). Due to diversity in practice among registrants, SAB 108 expresses SEC staff views regarding the process by which misstatements in financial statements are evaluated for purposes of determining whether financial statement restatement is necessary. SAB 108 is effective for fiscal years ending after November 15, 2006, and early application is encouraged. We do not believe SAB 108 will have a material impact on our results from operations or financial position.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements (“SFAS 157”). SFAS No. 157 defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles, and expands disclosures about fair value measurements. This statement does not require any new fair value measurements; rather, it applies under other accounting pronouncements that require or permit fair value measurements. The provisions of this statement are to be applied prospectively as of the beginning of the fiscal year in which this statement is initially applied, with any transition adjustment recognized as a cumulative-effect adjustment to the opening balance of retained earnings. The provisions of SFAS 157 are effective for the fiscal years beginning after November 15, 2007. Therefore, we anticipate adopting this standard as of January 1, 2008. We have not determined the effect, if any, the adoption of this statement will have on our financial condition or results of operations.

#### **4. Concentrations of Business and Credit Risk**

Substantially all of the Company’s bank accounts are in banks located in the PRC and are not covered by any type of protection similar to that provided by the FDIC on funds held in U.S banks.

The Company is operating in China, which may give rise to significant foreign currency risks from fluctuations and the degree of volatility of foreign exchange rates between U.S. dollars and the Chinese currency RMB.

Financial instruments that potentially subject the Company to concentration of credit risk consist principally of cash and trade receivables, the balances of which are stated on the balance sheet. The Company places its cash in high credit quality financial institutions. Concentration of credit risk with respect to trade receivables is limited due to the Company's large number of diverse customers in different locations in China. The Company does not require collateral or other security to support financial instruments subject to credit risk.

#### **5. Cash and Cash Equivalents**



As of September 30, 2006, Cash and cash equivalents consist of the following:

| <i>Cash and Cash Equivalents</i>       | <b>09/30/06</b>     |
|--|---------------------|
| Cash on Hand                           | \$ 2,426            |
| Bank Deposits                          | 5,608,459           |
| <b>Total Cash and Cash Equivalents</b> | <b>\$ 5,610,885</b> |

**6. Inventories**

The Company values its inventories at the lower of cost or market method. Inventories are accounted for using the first-in, first-out method. Inventories in the balance sheet include finished products.

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**6. Inventories (Continued)**

As of September 30, 2006, Inventories consist of the following:

| <i><b>Inventory</b></i> |    | <b>09/30/06</b> |
|-------------------------|----|-----------------|
| Debit Cards & materials | \$ | 72              |
| Total Inventory         | \$ | 72              |

**7. Property and Equipment**

As of September 30, 2006, Property and Equipment consist of the following:

| <i><b>Property and Equipment</b></i> |    | <b>09/30/06</b> |
|--------------------------------------|----|-----------------|
| Buildings                            | \$ | 2,766,787       |
| Transportation Vehicles              |    | 127,916         |
| Office Equipments                    |    | 328,273         |
| Machinery                            |    | 1,168,421       |
| Total Property and Equipment         |    | 4,391,397       |
| Less: Accumulated Depreciation       |    | (485,589)       |
| Property and Equipment, Net          | \$ | 3,905,808       |

For the three months period ended September 30, 2006, depreciation expenses totaled \$79,016.

**8. Advances on accounts**

Advances on accounts include subscriber prepayments and education fee prepayments. Subscriber prepayments represents customer prepayments for the purchase of debit cards used to pay for the online downloading of education materials, including testing booklets, supplemental materials, and teaching video clips. The Company values the sales based on the actual occurrence of customer download. Therefore, the spare time between the purchase of debit cards and actual download is recorded under advances on accounts as deferred or unearned revenues to the Company. Once the download takes place, the amount is then transferred from advances on accounts to sales. Education fee prepayments represent customer prepayments for the service provided by the Company of teaching and educating the customers for their specific need at their desired education level. There are various levels existed for the customers to choose the best one that fits their individual needs. During the period, a great portion of advances were consumed and recognized as income, due to occurrences of several state-wide entrance exams for junior middle schools, high schools, and universities. During the period, more advances were paid by customers for the summer classes at the time of registration. As of September 30, 2006, the Company has \$477,496 on subscriber prepayment and prepayments instruction fees.

**9. Taxes Payable**

As of September 30, 2006, taxes payable consist of the following:

| <i><b>Taxes Payable</b></i> |    | <b>09/30/06</b> |
|-----------------------------|----|-----------------|
| Value Added Tax             | \$ | 27,544          |
| Operation Tax               |    | 9,572           |
| Stamp Tax                   |    | 133             |
| Individual Income Tax       |    | 183             |
| Other Tax                   |    | 658             |
| Total Taxes Payable         | \$ | 38,090          |

**10.**

**Notes Payable**

On September 29, 2006 China Education Alliance, Inc., a North Carolina corporation, consummated a bridge financing pursuant to which the Company issued \$1,530,000 aggregate principal amount of secured promissory notes and warrants to acquire an aggregate number of shares of common stock of the registrant equal to the highest dollar amount of the principal prior to the Maturity Date for an exercise price per share of \$ 0.50.

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Each Note accrues interest at the rate of 6% per annum from September 29, 2006 to March 29, 2007, with interest payable each month commencing from November 1, 2006 and terminating on March 1, 2007, as well as March 29, 2007, which is the maturity date for each Note.

The Notes constitute senior indebtedness of the Company. The Notes are guaranteed by ZHLD, ZHTC and Harbin Zhonghelida Educational Technology Company Limited, and Xinqun Yu, the chief executive officer and principal stockholder of the Company. The guarantee of Xinqun Yu is secured by his pledge of a number of shares of common stock of the Company to be determined from time to time as provided therein, with a value of \$3,060,000. The number of shares initially pledged is 7,859,598.

#### **11. Income Taxes**

The Company commences business in the PRC which is governed by the Income Tax Law of the PRC concerning Enterprises and various local income tax laws (the "Income Tax Laws"). Under the Income Tax Laws, enterprises generally are subject to an income tax at an effective rate of 33% (30% state income taxes plus 3% local income taxes) on income as reported in their statutory financial statements after appropriate tax adjustments unless the enterprise is located in specially designated regions or cities for which more favorable effective rates apply.

#### **11. Income Taxes (Continued)**

On September 15, 2004, China Education Alliance executed a Plan of Exchange with Zhong He Li Da Education Technology, Inc. ("ZHLD"), a corporation organized and existing under the laws of People's Republic of China. ZHLD applied to be as a foreign invested company right after the merger, which business license has been approved as a foreign invested company on April 8, 2005. According to Chinese taxation policy, there is income tax exemption for 2 years and half for 3 years suitable to foreign invested company, advanced Technology Company or software Development Company. ZHLD is a Company under the category of all three. Therefore the Company enjoys this income tax exemption policy from April 8, 2005 the date approval as a foreign invested company. The formal documents about income tax exemption in advance issued on December 26, 2005. The Company was still enjoyed the income tax exempt status as of September 30, 2006.

#### **12. Capital Reserves**

As stipulated by the relevant laws and regulations applicable to China's foreign investment enterprises, the Company is required to make appropriations from net income as determined under accounting principles generally accepted in the PRC ("PRC GAAP") to non-distributable reserves which include a general reserve, an enterprises expansion reserve and employee welfare and bonus reserves. In accordance with the provisions of the Company's Memorandum and Articles of Association, the Company is required to appropriate 10% of the net distributable profit after enterprises income tax to capital reserve.

The general reserve is used to offset future extraordinary losses as defined under PRC GAAP. The Company may, upon a resolution passed by the owners, convert the general reserve into capital. The employee welfare and bonus reserve is used for the collective welfare of the employees of the Company. The enterprise expansion reserve is used for the expansion of the Company and can be converted to capital subject to approval by the relevant authorities. The Company recorded reserves of capital of \$407,126 as of September 30, 2006. No such adjustments are required under accounting principles generally accepted in the United States of America in 2006.

#### **13. Employee Retirement Benefits and Post Retirement Benefits**

According to the Heilongjiang Provincial regulations on State pension scheme, both employees and employers have to contribute pension. The pension contributions are ranging from 8% that was contributed by individuals (employees)

and the Company is required to make contributions to the state retirement plan based on 20% of the employees' monthly basic salaries. Employees in the PRC are entitled to retirement benefits calculated with reference to their basic salaries on retirement and their length of service in accordance with a government managed benefits plan. The PRC government is responsible for the benefit liability to these retired employees.

**14. Loans from Shareholder**

In connection with ABC Realty Merger (see Note 1), the shareholder, Xiqun Yu loaned the Company for \$100,000 at a 9% interest rate originally signed in December 2004. Annual amount of interest is payable together with principal. The shareholder pays all necessary overseas consulting and advising fees, lawyer fees, and accounting fees from period to period out of his own personal bank accounts in the United States due to the strict laws and regulations imposed by the Chinese government on out-going foreign currency wire transfers. The amount outstanding as of September 30, 2006 is \$281,503. The loan matures in 2006. The loan from shareholder has the option to convert in two years to company common stock at the market price on the date the Company incurred the loan.

**15. Commitments and Contingencies**

No government approvals are required to conduct the Company's principal operations, and the Company is not aware of any probable governmental regulation of our business sectors in the near future. Although management believes that the Company is in material compliance with the statutes, laws, rules and regulations of every jurisdiction in which it operates, no assurance can be given that the Company's compliance with the applicable statutes, laws, rules and regulations will not be challenged by governing authorities or private parties, or that such challenges will not lead to a material adverse effect on the Company's financial position, results of operations or cash flows.

The Company is not involved in any legal matters arising in the normal course of business. While incapable of estimation, in the opinion of the management, the individual regulatory and legal matters in which it might involve in the future are not expected to have a material adverse effect on the Company's financial position, results of operations or cash flows.

**16. Warrants**

On September 29, 2006 China Education Alliance, Inc., a North Carolina corporation, consummated a bridge financing pursuant to which the Company issued \$1,530,000 aggregate principal amount of secured promissory notes and warrants to acquire an aggregate number of shares of common stock of the registrant equal to the highest dollar amount of the principal prior to the maturity date for an exercise price per share of \$ 0.50.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION**

The following discussion should be read in conjunction with the Condensed Consolidated Financial Statements of the Company and the notes thereto included elsewhere herein.

The statements contained in this report include forward-looking statements about information of possible or assumed results of operations, business strategies, financing plans, competitive position and potential growth opportunities. Forward-looking statements include all statements that are not historical facts and are generally accompanied by words such as “may,” “will,” “intend,” “anticipate,” “believe,” “estimate,” “expect,” “should” or similar expressions or the use of such words or expressions. These statements also relate to the Company’s contingent payment obligations relating to acquisitions, future capital requirements, potential acquisitions and the Company’s future development plans and are based on current expectations. Forward-looking statements involve various risks, uncertainties and assumptions. The Company’s actual results may differ materially from those expressed in these forward-looking statements.

Our discussion and analysis of our financial condition and results of operations are based upon our unaudited consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses. On an on-going basis, we evaluate these estimates, including those related to useful lives of real estate assets, cost reimbursement income, bad debts, impairment, net lease intangibles, contingencies and litigation. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. There can be no assurance that actual results will not differ from those estimates.

The discussion that follows is based on our consolidated results of operations for the periods ended September 30, 2006 and September 30, 2005.

## OVERVIEW

China Education Alliance, Inc. (“CEDA”), formerly known as ABC Realty, Inc., is registered in the state of North Carolina, USA. The company’s primary business activity is online education and on-site training services. It offers large scale of high-quality educational resources, and focuses on network education as well as on-site training. It is mainly operated through its wholly owned subsidiaries, Harbin Zhonghelida Education Technology Company Limited with registered website domain [www.edu-chn.com](http://www.edu-chn.com) for its online education and Heilongjiang Zhonghe Education Center for its on-site training services.

China Education Alliance, Inc. dedicates to develop IT education industry and offer network solution for the education course of China. As an excellent education resources provider and operator, CEDA has a leading interactive business platform. It made full use of the network resources, and broke through the time and space limits of the traditional teaching methods and the face-to-face constraints on high-quality resources. Through the physical integrations and successful case spreading, it serves to change the uneven education resources distribution and create a better sharing of education resources across China. Meanwhile, it is promoting the Chinese education by opening schools and training agencies. It has shaped [www.edu-chn.com](http://www.edu-chn.com) to become a leading functional portal website, through the enforcement of the “on-site” training business. It has become a network and physical training agency.

As a provider and operator of high-quality education resources, China Education Alliances, Inc., based on its know-how of the educational market in China and its own strengths, currently takes the exam-oriented education in junior middle and high school as its core business. The company combined its superior network operating experience with rich education resources integrating experience, and takes the company’s website as a platform to carry out services like “Famed Instructors Test Paper Store” through its service charging system by way of rechargeable learning cards. The learners can study via online classrooms or materials downloading for offline education. The company also provides on-site teaching services under the “Big Classroom of the Famed Instructors” program through its state-of-the-art training center.

[www.edu-chn.com](http://www.edu-chn.com) is a major functional education resources portal website in China. It provides plenty of client resources and strong brand promotion for business developing. Under the website, there are four modules, eight alliances, nine platforms and eight columns of interactive entertainment columns. It provides informative education products through the updated communication tools under [www.edu-chn.com](http://www.edu-chn.com). It provides multi-media resources such as college school, middle school and elementary school test papers, courseware, and video data since 1980s, owning intellectual property rights for more than 300,000 sets of courseware and test papers. [www.edu-chn.com](http://www.edu-chn.com) is a major enterprise-class comprehensive education network platform which based on the network video technology and the large data sources of elementary education resources. It provides online education and material download for customers by integrating “the big classroom of the famed instructors”. By the end of 2005, more than 3 million visitors had viewed the website.

Heilongjiang Zhonghe Education Center engages in the on-site training services and face-to-face tutorship under “The Big Classroom of the Famed Instructors” program and its VOD courseware resources. The usable area for the training center is about 3400 square meters, with 17 modern classrooms that has capacity of 1,200 students. The courses covered each phases of compulsory education, and take the junior middle and high school as the key part.

The company is also providing new services to fulfill the market needs of online vocational training services. The core business for CEDA’s vocation education will be in three main areas: vocation education enrollment, vocational certification, and career development for college graduates. CEDA has collaborated with the China Vocation Education Society in setting up [www.360ve.com](http://www.360ve.com). This website will be the credible site for vocational education enrollment providing customers with reliable information regarding vocation training schools and vocation trainings both on-line and on-site. Pilot version of the [www.360ve.com](http://www.360ve.com), a “high-quality vocational teaching resource supermarket”, has been launched during this reporting period. CEDA leverages the existing resources of China



Vocational Education Society which as members including provincial education bureau and more than one thousand vocational training schools across the country in carry out its fast expansion strategic cooperation with the outstanding training agencies in local area, especially in the aspects of joint enrollment, resources exchanging and on-site training agencies establishments. The Company has carried out various level cooperation with over one thousand professors in their respective expertise fields, more than two thousand membership schools, over three thousand school principals, over fifty thousand school teachers, as well as over one hundred news media and twenty scholarly research organizations.

Through the authorizing of China Vocation Education Society, the vocational certificating center will contact and coordinate education ministry, labor ministry and other authorized government agencies to draw up benchmark for different education training sectors and organize performance evaluation. CEDA will become not only the provider of on-line vocational education but also the administrator for various vocational certifications. CEDA has currently received three authorizations in certification of Nutrition Analyst, Logistic Management, and Real Estate Planer.

CEDA's "Millions of College Students Employment Crossroad" program is developed in response to the high jobless rate for China's current college graduates. More than 35% of the college graduates can not find a job in the year of graduation. Many of the college graduates pursue vocational training after college education. CEDA's "Millions of College Students Employment Crossroad" program is to establish a long term training program for college students to build connections with corporations and obtain education programs prescribed by the hiring corporations.

## RESULTS OF OPERATION

### Comparison of Three-Month Period Ended September 30, 2006 and September 30, 2005

|                          | September 30,<br>2006 | September 30,<br>2005 |
|--------------------------|-----------------------|-----------------------|
| Sales                    | \$ 2,284,521          | \$ 1,019,020          |
| Less: Cost of Goods Sold | 734,034               | 477,445               |
| Gross Profit             | \$ 1,550,487          | \$ 541,575            |

### Comparison of Nine-Month Period Ended September 30, 2006 and September 30, 2005

|                          | September 30,<br>2006 | September 30,<br>2005 |
|--------------------------|-----------------------|-----------------------|
| Sales                    | \$ 5,798,779          | \$ 1,383,048          |
| Less: Cost of Goods Sold | 1,891,397             | 533,739               |
| Gross Profit             | \$ 3,907,381          | \$ 849,309            |

**Revenues** increased by \$1,265,501 or 124% in the third quarter of 2006 to \$2,284,521 as compared to \$1,019,020 in the same quarter of 2005, resulting in gross income of \$1,550,487 for the third quarter of 2006 as compared to gross income of \$541,575 in the same quarter of 2005. For the nine-months ended September 30, 2006, sales increased by \$4,415,731 or 320% to \$5,798,779 as compared to \$1,383,048 in the same period of 2005, resulting in gross income of \$3,907,381 for the nine months ended September 30, 2006 as compared to gross income of \$849,309 in the same period of 2005. This was mainly attributable to the income generated from the training center, new programs, and advertising income. The training center was established during the third quarter of 2005, providing little income at its initial stage of operation, and expanded tremendously afterwards. During 2006, the Company has added several new programs for vocational studies and certification programs, which provides new source of income. Advertising income was increased as the result of the increase awareness of the Company's website, which resulted more viewers coming to the company's website, which enables the Company to increase its advertising income.

**Cost of sales** increased by \$256,589 to \$734,034 in the third quarter of 2006 as compared to \$477,445 in the same quarter of 2005. Cost of sales as a percentage of sales decreased by 15% to 32% for the third quarter of 2006 as compared to 47% for the third quarter of 2005. For the nine-months ended September 30, 2006, cost of sales increased by \$1,357,658 to \$1,891,397 as compared to \$533,739 in the same period of 2005. Cost of sales as a percentage of sales decreased by 6% to 33% for the nine-months ended September 30, 2006 as compared to 39% for the same period of 2005. This was primarily due to the increase of sales, which results the cost of booklets and simulation tests to increase.

**Gross profit margin** increased by 15% for the third quarter of 2006 as compared to the third quarter of 2005. Gross profit margins vary from product to product depending on a number of factors including: (a) cost of materials; (b) overall market demand and individual customer demand; (c) cost of intellectual property rights; and (d) competitor pricing policies.

## Expenses

**Comparison of Three-Month Period Ended September 30, 2006 and September 30, 2005**

|   | September 30,<br>2006 | September 30,<br>2005 |
|---|-----------------------|-----------------------|
| Operating Expenses                      |                       |                       |
| General, Selling and Operating Expenses | \$ 359,456            | \$ 65,931             |
| Total Operating Expenses                | 359,456               | 65,931                |
| Other Income (Expenses)                 |                       |                       |
| Interest Income (Expense)               | 5,127                 | (680)                 |
| Total Other Income (Expenses)           | \$ 5,127              | \$ (680)              |

**Comparison of Nine-Month Period Ended September 30, 2006 and September 30, 2005**

|   | September 30,<br>2006 | September 30,<br>2005 |
|---|-----------------------|-----------------------|
| Operating Expenses                      |                       |                       |
| General, Selling and Operating Expenses | \$ 738,361            | \$ 144,192            |
| Total Operating Expenses                | 738,361               | 144,192               |
| Other Income (Expenses)                 |                       |                       |
| Interest Income (Expense)               | 10,049                | (6,839)               |
| Total Other Income (Expenses)           | \$ 10,049             | \$ (6,839)            |

**Selling, general and operating expenses (“S, G & A”)** represented expenditures in connection with the distribution and selling of properties as well as expenses incurred for the operating of the business. S, G&A increased by \$293,525 to \$359,456 in the third quarter of 2006 as compared to \$65,931 in the same quarter of 2005. S, G & A as a percentage of sales increased by 10% to 16% in the third quarter of 2006 as compared to 6% for the same quarter of 2005. For the nine-months ended September 30, 2006, S, G & A increased by \$594,169 to \$738,361 as compared to \$144,192 for the same period of 2005. S, G & A as a percentage of sales increased by 3% to 13% in the nine-months of 2006 as compared to 10% in the same period of 2005. The increase in S, G & A are mainly due to the expanding of the companies business.

**LIQUIDITY AND CAPITAL RESOURCES**

The Company’s assets primarily consist of its operating subsidiaries, marketable properties for sales, cash and cash equivalents.

**Cash and Cash Equivalents** increased by 1,443% or \$5,247,158 to \$5,610,885 at September 30, 2006 as compared to \$363,727 at September 30, 2005. The increase in cash and cash equivalents was mainly due to bank deposits fund generated from a bridge loan of \$1,530,000 and sales receipts during the period.

The Company’s current ratio at September 30, 2006 was 2.45. Its primary sources of funds include cash balances, cash flow from operations, the potentially, the proceeds of prepayments made by customers or offering of equity. The management endeavors to ensure that the funds are always available to take advantage of new investment opportunity and they are sufficient to meet future liquidity and capital needs. Management considers current working capital and borrowing capabilities adequate to cover the Company's planned operating and capital requirements. For future operating, management plans to finance \$6 million through equity financing in the international capital market.

There was no restrictive bank deposit pledged as of Sept. 30, 2006. Therefore, the Company did not have to maintain any minimum balance in the relevant deposit account as security.

There was no restrictive bank deposit pledged as of September 30, 2006 and September 30, 2005. Therefore, the Company did not have to maintain any minimum balance in the relevant deposit account as security.

**Inventories** decreased by \$17,056 to \$72 as of September 30, 2006 from \$12,790 as of September 30, 2005. The decrease in inventories is primarily due to the increase awareness of the company’s debit card services. More students purchased the rechargeable debit cards in order to obtain materials and lectures from the company’s website to study for various state-wide entrance exams. The cost of debit cards has been decreased dramatically, which lower the cost of inventory on hand.

**Prepaid expense** decreased by \$228,134 or 62% to \$142,088 as of September 30, 2006 compared to \$370,222 as of September 30, 2005. Prepaid expenses are primarily comprised of advance payments made for services to teachers for online materials and video.

**Properties and equipments**, stated at cost less accumulated depreciation and amortization, consist of:

|                                | September 30,<br>2006 | September 30,<br>2005 |
|--------------------------------|-----------------------|-----------------------|
| Properties and Equipments      | \$ 4,391,384          | \$ 2,629,880          |
| Total Property and Equipments  | 4,391,384             | 2,629,880             |
| Less: Accumulated Depreciation | (485,589)             | (180,046)             |
| Property and Equipment, Net    | \$ 3,905,808          | \$ 2,449,834          |

Total properties and equipments increased by 67% or \$1,761,504 to \$4,391,384 as of September 30, 2006 as compared to \$2,629,880 as of September 30, 2005.

|  | September 30,<br>2006 | September 30,<br>2005 |
|--|-----------------------|-----------------------|
| <b>Current Liabilities</b>             |                       |                       |
| Accounts payables and accrued expenses | \$ 2,021              | \$ 32,866             |
| Advances on accounts                   | 477,496               | -                     |
| Loan from shareholder                  | 281,503               | 98,500                |
| Wages payable                          | 8,766                 | -                     |
| Welfare payable                        | 6,649                 | -                     |
| Taxes payable                          | 38,090                | 237,627               |
| Notes payable                          | 1,530,000             | -                     |
| Total Current Liabilities              | \$ 2,344,525          | \$ 340,493            |

**Current liabilities** increased by \$2,004,032 to \$2,344,525 as of September 30, 2006 as compared to \$340,493 as of September 30, 2005 were attributable to the increase in advances on accounts, notes payable, and other business expense payable.

**Accounts payable and accrued expenses** decreased by \$30,845 or 94% to \$2,021 as of September 30, 2006 as compared to \$32,866 as of September 30, 2005 was mainly attributable to the decrease in accrued expense.

**Advances on accounts** recorded \$477,496 as of September 30, 2006 (2005: \$nil) was attributable to the usage of the prepaid debit card system. Advances on accounts are deferred revenues prepaid by customers for the future download of materials thru company website.

**Loan from shareholder** increased by \$183,003 or 186% to \$281,503 as of September 30, 2006 as compared to \$98,500 as of September 30, 2005 was mainly attributable to the shareholder payments on behalf of the company to oversea financial advisors and consultants for services provided.

**Taxes payable** decreased by \$199,537 or 84% to \$38,090 as of September 30, 2006 as compared to \$237,627 as of September 30, 2005 was mainly attributable to the enterprise income tax exemption the company now enjoyed.

**Notes payable** recorded \$1,530,000 as of September 30, 2006 (2005: \$nil) was attributable to the bridge loan that the Company entered into with third party on September 29, 2006.

**Capital reserve** represented that amount appropriated from net income after tax (Enterprise Income Tax) for the year. As stipulated by the relevant laws and regulations applicable to China's foreign invested enterprises, the company is required to make appropriations from net income as determined under accounting principles generally accepted in the PRC ("PRC GAAP") to the statutory surplus reserves which include a general reserve, an enterprises expansion reserve, and employee welfare and bonus reserves. Pursuant to the relevant PRC regulations and the provisions of the Company's Memorandum and Articles of Association, the Company is required to appropriate 10% of the net distributable profit after enterprise income tax to capital reserve, profit attributable to the shareholders shall be appropriated in the following sequence; the general reserve is used to offset future extraordinary losses as defined under PRC GAAP. The company may, upon a resolution passed by the owners, convert the general reserve into capital.

The employee welfare and bonus reserve is used for the collective welfare of the employees of the company. The enterprise expansion reserve is used for the expansion of the company and can be converted to capital subject to approval by the relevant authorities. The Company record reserves of \$407,824 for the three months ended September 30, 2006. No such adjustments are required under accounting principles generally accepted in the United States of

America in 2006.

## **INDUSTRY AND MARKET OUTLOOK**

The education resources distribution is uneven in different areas across China, most of the excellent teachers are in the developed areas and key middle schools. Among the 15,998 high schools in China, 847 of them are key schools, which account for 5.29%. Most of the excellent teachers' resources are in the key high schools, the ratio of college entrance of key high school is higher than 90%, but the national average ratio of college entrance is about 55%.

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Most of high-quality resources of China elementary education often centralize in a few of key schools, and its amount and the scale are quite limited. Because the college entrance rate of key high schools is higher than that of the ordinary high schools, so, each student expects to enter the key high school where they can obtain the most excellent teaching resources. The students who have poor performance but want to enter into the key high school must pay additional “school selecting fees”. According to the Chinese Nanfang Daily, in China the school selecting fees was more than RMB 27 billion in 2005, which is over \$3 billion. There are even about 20% students entering into high school through sponsorship and school selecting fee in China. Thus it can be noted that the China elementary and secondary education is in urgent need for high-quality education resources.

On the whole, the China online education market is still at the preliminary stage. In 2004, China online education market turnover reached RMB 14.4 billion, about \$1.8 billion. As China becomes more information-oriented, while people become increasingly aware of the network’ function, the size of the online education market will increase dramatically. iResearch, a well-known market consulting firm, forecasts the China online market turnover in 2005, 2006, and 2007 will reach RMB 18.1 billion, RMB 23.3 billion, and RMB 29.6 billion respectively.

According to the China Network Information Center’s statistics as of December 31, 2005, the total number of internet users in China was 111 million, ranked second over the world, a increase of 17 million compared with the same period a year earlier or 18.1% higher. The students account for 35.7%, about 39.627 million (objects of exam-oriented education); company staff accounted for 29.70%, about 32.967 million (objects of profession education); the jobless accounted for 6.9%, about 7.657 million (objects of vocational education); the China online education market is of great potential.

#### **QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

As of September 30, 2006 and September 30, 2005, the Company had no material derivative instruments. The Company may enter into derivative financial instrument transactions in order to mitigate its interest rate risk on a related financial instrument in the future.

The Company’s balance sheet includes amount of assets and liabilities whose fair values are subject to market risk. Market risk is the risk of loss arising from adverse changes in market prices or interest rates. Generally, the Company’s borrowing is short to medium term in nature and therefore approximate fair value. The Company currently has interest rate risk as it related to its fixed maturity mortgage participation interest. The Company seeks to limit the impact of interest rate changes on earnings and cash flows and to lower its overall borrowing costs by closely monitoring its interest rate debt.

The Company’s equity risk as it related to its marketable equity securities, and foreign currency risk as it relates to investments denominated in foreign currencies. The Company and its subsidiaries are mainly located in China, there were no significant changes in exchange rates, and however, unforeseen developments may cause a significant change in exchange rates. The Company is subject to commodity price risks arising from price of construction materials.

The Company’s expansion risk is in connection with the rapid development of Internet and growth of its users. Online learning will become one of the dominant and efficient ways of learning for students. This is the main risk for business development, considering the habits of customers and the popularization of broadband business. The management team worked out a solution by direct communicating with students in forefront, lightening up the idea that training is far beyond face-to-face teaching, various of ways should be occupied, such as downloading learning, online learning and other ways to attract students to use, familiar with and rely on the internet and services, including but not limited to individual service and interactive entertainment service of [www.edu-chn.com](http://www.edu-chn.com).

The company’s competition risk lies with its education resources. As the provider of education resource, the high-quality education resource is the core competitive power for education enterprises. Currently, Chinese



high-quality elementary education resource is not balanced on a provincial-basis and locally focused featuring key schools. The schools that have the local education resource can open the local learning website, and have strong competitive power. CEDA will duplicate the regional model in national market, with the strong internet operational capability; it will build the national leading educational service system and top brand of education service; integrate the advanced resource of local education organizations by united means and provide partial educational resource for the public schools. Under the principle of providing operating platform, CEDA plans to build the regional educational organizations, and reach a win-win situation with public schools, and to realize the CEDA's ambition of sharing high-grade resources.

## **CONTROLS AND PROCEDURES**

Under the supervision of and with the participation of our management, including our principal executive officer and principal financial officer, we evaluated the effectiveness of our disclosure controls and procedures, as such term is defined under Rules 121-15(e) promulgated under the Securities Exchange Act of 1934, as amended. Based on this evaluation, our principal executive officer and principal financial officer concluded that our disclosure and procedures were effective as of the end of the period covered by this quarterly report.

There was no change in the Company's internal controls over financial reporting or in other factors during the Company's last fiscal quarter that materially affected, or are reasonably likely to materially affect, the Company's internal controls over financial reporting. There were no significant deficiencies or material weaknesses, and therefore there were no corrective actions taken.

### **ITEM 3. CONTROLS AND PROCEDURES**

The Company's Chief Executive Officer/President and its Chief Financial Officer/principal accounting officer (collectively, the "Certifying Officers") are responsible for establishing and maintaining disclosure controls and procedures for the Company. Such officers have concluded (based upon their evaluation of these controls and procedures as of a date within 90 days of the filing of this report) that the Company's disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in this report is accumulated and communicated to the Company's management, including its principal executive officers as appropriate, to allow timely decisions regarding required disclosure. The Certifying Officers also have indicated that there were no significant changes in the Company's internal controls or other factors that could significantly affect such controls subsequent to the date of their evaluation, and that there were no corrective actions necessary with regard to any significant deficiencies and material weaknesses.

## **PART II - OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS**

None.

### **ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

On September 6, 2006, the Company issued 20,000 shares of restricted common stock to Stephen A. Zrenda, Jr., P.C. for legal services in reliance upon Section 4(2) under the Securities Act of 1933, as amended.

On September 29, 2006, the Company completed a debt financing of \$1,530,00. In connection with the debt financing, the Company issued warrants to purchase shares of its common stock at an exercise price of \$.50 per share for a term of two years in reliance upon Section 4(2) under the Securities Act of 1933, as amended, to the lenders and their representatives. See Item 5 below.

### **ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

### **ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

None.

ITEMS 5. OTHER INFORMATION

On September 29, 2006, the Company consummated a bridge financing pursuant to which the Company issued \$1,530,000 aggregate principal amount of secured promissory notes (each, a "NOTE" and collectively, the "NOTES") and warrants to acquire an aggregate number of shares of common stock of the Company equal to the highest dollar amount of the principal prior to the maturity date for an exercise price per share of \$.50. The Notes were issued in favor of each of the following: (i) Hong Kong League Central Credit Union, a Hong Kong Credit Union and SBI Advisors, LLC, in its capacity as agent for lender (the "AGENT") for an aggregate principal amount of US \$530,000, (ii) HIT Credit Union, a Hong Kong Credit Union and the Agent for an aggregate principal amount of US \$470,000, (iii) Sean Wallace and the Agent for an aggregate principal amount of US \$100,000, (iv) R. Ralph Parks and the Agent for an aggregate principal amount of US \$100,000, (v) Cambria Fund Investment, L.P., a California limited partnership, and the Agent for an aggregate principal amount of US \$200,000, (vi) The Angeloff Family L.P., a California limited partnership and the Agent for an aggregate principal amount of \$100,000, and (vii) The Angeloff Family, LLC, a California limited liability company and the Agent for an aggregate principal amount of \$30,000.

Each Note accrues interest at the rate of 6% per annum from September 29, 2006 to March 29, 2007, with interest payable each month commencing from November 1, 2006 and terminating on March 1, 2007, as well as March 29, 2007, which is the maturity date for each Note.

The Notes constitute senior indebtedness of the Registrant. The Notes are guaranteed by Harbin Zhong He Li Da Jiao Yu Ke Ji You Xian Gong Si, Heilongjiang Zhong Education Training Center and Harbin Zhonghelida Educational Technology Company Limited, (collectively, the “Subsidiary Guarantors”), and Xinqun Yu (together with the Subsidiary Guarantors, the “Guarantors”), the Chief Executive Officer and principal stockholder of the Company. The guarantee of Xinqun Yu is secured by his pledge of a number of shares of common stock of the Company to be determined from time to time as provided therein, with a value of approximately \$3,060,000. The number of shares initially pledged is 7,859,598 shares of common stock.

## ITEM 6. EXHIBITS

### (a) Exhibits

| <u>EXHIBIT NO.</u> | <u>DESCRIPTION</u>   |
|--------------------|--|
| 10.1               | Form of Promissory Note dated September 29, 2006, by the Registrant is hereby incorporated herein by reference to Exhibit 10.1 to the Form 8-K current report of the Registrant on November 2, 2006.   |
| 10.2               | Stock Pledge Agreement dated September 29, 2006, between Xinqun Yu and the Agent is hereby incorporated herein by reference to Exhibit 10.2 to the Form 8-K current report of the Registrant on November 2, 2006.  |
| 10.3               | Guarantee Agreement dated as of September 29, 2006, among Harbin Zhong He Li Da Jiao Yu Ke Ji You Xian Gong Si, Heilongjiang Zhong Education Training Center, Harbin Zhonghelida Educational Technology Company Limited, Xinqun Yu, and the Agent is hereby incorporated herein by reference to Exhibit 10.3 to the Form 8-K current report of the Registrant on November 2, 2006. |
| 10.4               | Investor Relations Agreement dated November 1, 2006, with Taylor Rafferty Associates, Inc.   |
| 31.1               | Certification of Xi Qun Yu   |
| 31.2               | Certification of Wang Chunqing   |
| 32                 | Certification of Xi Qun Yu and Wang Chunqing   |

SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**China Education Alliance, Inc.**

Date: November 13, 2006

By:

\_\_\_\_\_

Xi Qun Yu  
Chief Executive Officer and President

By:

\_\_\_\_\_

Wang Chunqing  
Chief Financial Officer