

Echo Global Logistics, Inc.  
Form SC 13G/A  
February 14, 2012

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**SCHEDULE 13G**

**Under the Securities Exchange Act of 1934  
(Amendment No. 2)\***

**Echo Global Logistics, Inc.**

(Name of Issuer)

**Common Stock, \$.0001 par value**

(Title of Class of Securities)

**27875T101**

(CUSIP Number)

**December 31, 2011**

(Date of Event Which Requires Filing of this Statement)

Check the appropriate box to designate the rule pursuant to which this Schedule is filed:

- ☐ Rule 13d-1(b)
- ☐ Rule 13d-1(c)
- ☒ Rule 13d-1(d)

\*The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter the disclosures provided in a prior cover page.

The information required in the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

# Edgar Filing: Echo Global Logistics, Inc. - Form SC 13G/A

CUSIP No.

- |     |                                                                                     |                                           |
|-----|-------------------------------------------------------------------------------------|-------------------------------------------|
| 1.  | Names of Reporting Persons<br>Eric P. Lefkofsky                                     |                                           |
| 2.  | Check the Appropriate Box if a Member of a Group (See Instructions)                 |                                           |
|     | (a) <input type="radio"/>                                                           |                                           |
|     | (b) <input type="radio"/>                                                           |                                           |
| 3.  | SEC Use Only                                                                        |                                           |
| 4.  | Citizenship or Place of Organization<br>United States                               |                                           |
|     | 5.                                                                                  | Sole Voting Power<br>0                    |
|     | 6.                                                                                  | Shared Voting Power<br>3,267,049 (1)      |
|     | 7.                                                                                  | Sole Dispositive Power<br>0               |
|     | 8.                                                                                  | Shared Dispositive Power<br>3,267,049 (1) |
| 9.  | Aggregate Amount Beneficially Owned by Each Reporting Person<br>3,231,690 (1)       |                                           |
| 10. | Check if the Aggregate Amount in Row (9) Excludes Certain Shares (See Instructions) | <input type="radio"/>                     |
| 11. | Percent of Class Represented by Amount in Row (9)<br>14.6%                          |                                           |
| 12. | Type of Reporting Person (See Instructions)<br>IN                                   |                                           |

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(1) Includes 2,536,810 shares of common stock held of record by Blue Media, LLC, an entity owned by Eric P. Lefkofsky (50%) and his wife, Elizabeth Kramer Lefkofsky (50%). Mr. Lefkofsky shares voting and investment control with respect to the shares held by Blue Media, LLC. Includes 525,000 shares of common stock held of record by Green Media, LLC, an entity owned by Mr. Lefkofsky (50%) and Ms. Lefkofsky (50%). Mr. Lefkofsky shares voting and investment control with respect to the shares held by Green Media, LLC. Includes 167,739 shares of common stock held by Orange Media, LLC, the sole member of which is Ms. Lefkofsky. Also includes vested options to purchase 37,500 shares of common stock held by Blue Media, LLC.

**Item 1.**

- (a) Name of Issuer  
Echo Global Logistics, Inc.
- (b) Address of Issuer's Principal Executive Offices  
600 West Chicago Avenue, Suite 725  
  
Chicago, IL 60654

**Item 2.**

- (a) Name of Person Filing  
Eric P. Lefkowsky
- (b) Address of Principal Business Office or, if none, Residence  
c/o Echo Global Logistics, Inc.  
  
600 West Chicago Avenue, Suite 725  
  
Chicago, IL 60654
- (c) Citizenship  
United States
- (d) Title of Class of Securities  
Common Stock, par value \$.0001 per share
- (e) CUSIP Number  
27875T101

**Item 3.**

- If this statement is filed pursuant to §§240.13d-1(b) or 240.13d-2(b) or (c), check whether the person filing is a:**
- (a) ☐ Broker or dealer registered under section 15 of the Act (15 U.S.C. 78o).
- (b) ☐ Bank as defined in section 3(a)(6) of the Act (15 U.S.C. 78c).
- (c) ☐ Insurance company as defined in section 3(a)(19) of the Act (15 U.S.C. 78c).
- (d) ☐ Investment company registered under section 8 of the Investment Company Act of 1940 (15 U.S.C. 80a-8).
- (e) ☐ An investment adviser in accordance with §240.13d-1(b)(1)(ii)(E);
- (f) ☐ An employee benefit plan or endowment fund in accordance with §240.13d-1(b)(1)(ii)(F);
- (g) ☐ A parent holding company or control person in accordance with §240.13d-1(b)(1)(ii)(G);
- (h) ☐ A savings association as defined in Section 3(b) of the Federal Deposit Insurance Act (12 U.S.C. 1813);
- (i) ☐ A church plan that is excluded from the definition of an investment company under section 3(c)(14) of the Investment Company Act of 1940 (15 U.S.C. 80a-3);
- (j) ☐ Group, in accordance with §240.13d-1(b)(1)(ii)(J).

**Item 4. Ownership**

Provide the following information regarding the aggregate number and percentage of the class of securities of the issuer identified in Item 1.

(a) Amount beneficially owned:

3,267,049 (1)

(b) Percent of class:

14.6%

(c) Number of shares as to which the person has:

(i) Sole power to vote or to direct the vote

0

(ii) Shared power to vote or to direct the vote

3,267,049 (1)

(iii) Sole power to dispose or to direct the disposition of

0

(iv) Shared power to dispose or to direct the disposition of

3,267,049 (1)

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(1) Includes 2,536,810 shares of common stock held of record by Blue Media, LLC, an entity owned by Mr. Lefkofsky (50%) and Ms. Lefkofsky (50%). Mr. Lefkofsky shares voting and investment control with respect to the shares held by Blue Media, LLC. Includes 525,000 shares of common stock held of record by Green Media, LLC, an entity owned by Mr. Lefkofsky (50%) and Ms. Lefkofsky (50%). Mr. Lefkofsky shares voting and investment control with respect to the shares held by Green Media, LLC. Includes 167,739 shares of common stock held by Orange Media, LLC, the sole member of which is Ms. Lefkofsky. Also includes vested options to purchase 37,500 shares of common stock held by Blue Media, LLC.

**Item 5. Ownership of Five Percent or Less of a Class**

If this statement is being filed to report the fact that as of the date hereof the reporting person has ceased to be the beneficial owner of more than five percent of the class of securities, check the following ☐.

**Item 6.**

**Ownership of More than Five Percent on Behalf of Another Person**

Not applicable.

**Item 7.**

**Identification and Classification of the Subsidiary Which Acquired the Security Being Reported on By the Parent Holding Company or Control Person**

Not applicable.

**Item 8.**

**Identification and Classification of Members of the Group**

Not applicable.

**Item 9.**

**Notice of Dissolution of Group**

Not applicable.

**Item 10.**

**Certification**

**Signature**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

February 14, 2012  
Date

/s/ Eric P. Lefkofsky  
Signature

Eric P. Lefkofsky  
Name/Title

**ATTENTION**

**Intentional misstatements or omissions of fact constitute Federal Criminal Violations (See 18 U.S.C. 1001).**