QUINSTREET, INC Form SC 13G/A February 09, 2012

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **SCHEDULE 13G**

Under the Securities Exchange Act of 1934 (Amendment No. 1)\*

## QuinStreet, Inc.

(Name of Issuer)

Common Stock

(Title of Class of Securities)

74874Q100

(CUSIP Number)

December 31, 2011

(Date of Event Which Requires Filing of this Statement)

Check the appropriate box to designate the rule pursuant to which this Schedule is filed:

- o Rule 13d-1(b)
- o Rule 13d-1(c)
- x Rule 13d-1(d)

The information required in the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

<sup>\*</sup>The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter the disclosures provided in a prior cover page.

1.	Names of Reporting Persons Sutter Hill Ventures, A California Limited Partnership 77-0287059		
2.	Check the Appropriate Box if a (a) (b)	a Member of a Group (See look)	Instructions)
3.	SEC Use Only		
4.	Citizenship or Place of Organiz California, USA	zation	
N. I. C	5.		Sole Voting Power -0-
Number of Shares Beneficially Owned by	6.		Shared Voting Power -0-
Each Reporting Person With	7.		Sole Dispositive Power -0-
	8.		Shared Dispositive Power -0-
9.	Aggregate Amount Beneficially	y Owned by Each Reporting	g Person
10.	Check if the Aggregate Amoun	t in Row (9) Excludes Cert	ain Shares (See Instructions) o
11.	Percent of Class Represented b 0.0%	y Amount in Row (9)	
12.	Type of Reporting Person (See PN	Instructions)	

## CUSIP No. 74874Q100

1.	Names of Reporting Persons Sutter Hill Entrepreneurs Fund (AI), L.P. 94-3338942		
2.	Check the Appropriate Box if a Member of a Group (See Instructions)		
	(a)	0	•
	(b)	X	
3.	SEC Use Only		
4.	Citizenship or Place California, USA	of Organization	
Number of	5.		Sole Voting Power 41,374
Shares Beneficially	6.		Shared Voting Power
Owned by			-0-
Each Reporting	7.		Sole Dispositive Power 41,374
Person With	8.		Shared Dispositive Power -0-
9.	Aggregate Amount I 41,374	Beneficially Owned by Ea	ach Reporting Person
10.	Check if the Aggreg	gate Amount in Row (9) E	xcludes Certain Shares (See Instructions) o
11.	Percent of Class Rep 0.1%	presented by Amount in R	20w (9)
12.	Type of Reporting P PN	Person (See Instructions)	

3

1.	Names of Reporting Persons Sutter Hill Entrepreneurs Fund (QP), L.P. 94-3338941		
2.	Check the Appropriate Box if a Member of a Group (See Instructions)		
	(a)	O	
	(b)	X	
3.	SEC Use Only		
4.	Citizenship or Place California, USA	e of Organization	
	5.		Sole Voting Power 104,764
Number of Shares Beneficially Owned by	6.		Shared Voting Power -0-
Each Reporting Person With	7.		Sole Dispositive Power 104,764
	8.		Shared Dispositive Power -0-
9.	Aggregate Amount 104,764	Beneficially Owned by Each	Reporting Person
10.	Check if the Aggregate Amount in Row (9) Excludes Certain Shares (See Instructions) o		
11.	Percent of Class Rep 0.2%	presented by Amount in Row	(9)
12.	Type of Reporting P PN	Person (See Instructions)	

1.	Names of Reporting Persons David L. Anderson	
2.	Check the Appropriate Box if (a) (b)	a Member of a Group (See Instructions) o x
3.	SEC Use Only	
4.	Citizenship or Place of Organ USA	zation
N. I. C	5.	Sole Voting Power 718,810*
Number of Shares Beneficially Owned by	6.	Shared Voting Power 146,138**
Each Reporting Person With	7.	Sole Dispositive Power 718,810*
reison with	8.	Shared Dispositive Power 146,138**
9.	Aggregate Amount Beneficial 864,948	ly Owned by Each Reporting Person
10.	Check if the Aggregate Amou	nt in Row (9) Excludes Certain Shares (See Instructions) o
11.	Percent of Class Represented	by Amount in Row (9)

- 11. Percent of Class Represented by Amount in Row (9) 1.8%
- 12. Type of Reporting Person (See Instructions)
  IN

<sup>\*</sup> See Exhibit A, Note 2.

<sup>\*\*</sup> Comprised of shares held by Sutter Hill Entrepreneurs Fund (AI), L.P. and Sutter Hill Entrepreneurs Fund (QP), L.P. See Exhibit A.

#### CUSIP No. 74874Q100

1.	Names of Reporting Persons
	G. Leonard Baker, Jr.

- 2. Check the Appropriate Box if a Member of a Group (See Instructions)

  - (b)
- 3. SEC Use Only
- 4. Citizenship or Place of Organization

USA

	5.	Sole Voting Power 991,167*
Number of		,
Shares	6.	Shared Voting Power
Beneficially		146,138**
Owned by		
Each	7.	Sole Dispositive Power
Reporting		991,167*
Person With		
	8.	Shared Dispositive Power 146,138**

- Aggregate Amount Beneficially Owned by Each Reporting Person 1,137,305
- 10. Check if the Aggregate Amount in Row (9) Excludes Certain Shares (See Instructions) o
- 11. Percent of Class Represented by Amount in Row (9) 2.4%
- 12. Type of Reporting Person (See Instructions)
  IN

<sup>\*</sup> See Exhibit A, Note 3.

<sup>\*\*</sup> Comprised of shares held by Sutter Hill Entrepreneurs Fund (AI), L.P. and Sutter Hill Entrepreneurs Fund (QP), L.P. See Exhibit A.

#### CUSIP No. 74874Q100

1.	Names of Reporting Persons
	William H. Younger, Jr.

- 2. Check the Appropriate Box if a Member of a Group (See Instructions)

  - (b)
- 3. SEC Use Only
- 4. Citizenship or Place of Organization

USA

	5.	Sole Voting Power 373,432*
Number of		
Shares	6.	Shared Voting Power
Beneficially		146,138**
Owned by		
Each	7.	Sole Dispositive Power
Reporting		373,432*
Person With		,
	8.	Shared Dispositive Power

- Aggregate Amount Beneficially Owned by Each Reporting Person 519,570
- 10. Check if the Aggregate Amount in Row (9) Excludes Certain Shares (See Instructions) o
- 11. Percent of Class Represented by Amount in Row (9)
- 12. Type of Reporting Person (See Instructions)
  IN

146.138\*\*

<sup>\*</sup> See Exhibit A, Note 4.

<sup>\*\*</sup> Comprised of shares held by Sutter Hill Entrepreneurs Fund (AI), L.P. and Sutter Hill Entrepreneurs Fund (QP), L.P. See Exhibit A.

1.	Names of Reporting Persons Tench Coxe		
2.	Check the Appropriate Box i (a) (b)	of a Member of a Group (See o x	Instructions)
3.	SEC Use Only		
4.	Citizenship or Place of Orga USA	nization	
N 1 6	5.		Sole Voting Power 782,114*
Number of Shares Beneficially Owned by Each Reporting Person With	6.		Shared Voting Power 146,138**
	7.		Sole Dispositive Power 782,114*
Terson With	8.		Shared Dispositive Power 146,138**
9.	Aggregate Amount Beneficia 928,252	ally Owned by Each Reporti	ng Person
10.	Check if the Aggregate Amo	ount in Row (9) Excludes Ce	rtain Shares (See Instructions) o
11.	Percent of Class Represented 1.9%	d by Amount in Row (9)	
12.	Type of Reporting Person (S IN	ee Instructions)	

<sup>\*</sup> See Exhibit A, Note 5.

<sup>\*\*</sup> Comprised of shares held by Sutter Hill Entrepreneurs Fund (AI), L.P. and Sutter Hill Entrepreneurs Fund (QP), L.P. See Exhibit A.

## CUSIP No. 74874Q100

1.	Names of Reporting Persons Gregory P. Sands		
2.	Check the Appropriate Box if	-	Instructions)
	(a) (b)	o x	
3.	SEC Use Only		
4.	Citizenship or Place of Organi USA	zation	
Number of	5.		Sole Voting Power 275,707*
Shares Beneficially Owned by	6.		Shared Voting Power 146,138**
Each Reporting Person With	7.		Sole Dispositive Power 275,707*
	8.		Shared Dispositive Power 146,138**
9.	Aggregate Amount Beneficiall 421,845	y Owned by Each Reportin	g Person
10.	Check if the Aggregate Amoun	nt in Row (9) Excludes Cert	tain Shares (See Instructions) o
11.	Percent of Class Represented b 0.9%	by Amount in Row (9)	

Type of Reporting Person (See Instructions)

12.

<sup>\*</sup> See Exhibit A, Note 6.

<sup>\*\*</sup> Comprised of shares held by Sutter Hill Entrepreneurs Fund (AI), L.P. and Sutter Hill Entrepreneurs Fund (QP), L.P. See Exhibit A.

1.	Names of Reporting Persons James C. Gaither		
2.	Check the Appropriate Box if a (a) (b)	Member of a Group (See I o x	Instructions)
3.	SEC Use Only		
4.	Citizenship or Place of Organiz USA	ation	
	5.		Sole Voting Power 66,843*
Number of Shares Beneficially Owned by Each Reporting Person With	6.		Shared Voting Power 146,138**
	7.		Sole Dispositive Power 66,843*
	8.		Shared Dispositive Power 146,138**
9.	Aggregate Amount Beneficially 212,981	y Owned by Each Reporting	g Person
10.	Check if the Aggregate Amoun	t in Row (9) Excludes Cert	ain Shares (See Instructions) o
11.	Percent of Class Represented b 0.4%	y Amount in Row (9)	
12.	Type of Reporting Person (See IN	Instructions)	

<sup>\*</sup> See Exhibit A, Note 7.

<sup>\*\*</sup> Comprised of shares held by Sutter Hill Entrepreneurs Fund (AI), L.P. and Sutter Hill Entrepreneurs Fund (QP), L.P. See Exhibit A.

1.	Names of Reporting Persons James N. White		
2.	Check the Appropriate Box if a (a) (b)	Member of a Group (See I o x	Instructions)
3.	SEC Use Only		
4.	Citizenship or Place of Organiz USA	ation	
	5.		Sole Voting Power 170,287*
Number of Shares Beneficially Owned by Each Reporting Person With	6.		Shared Voting Power 146,138**
	7.		Sole Dispositive Power 170,287*
2 0.300.1 (1.11.1	8.		Shared Dispositive Power 146,138**
9.	Aggregate Amount Beneficially 316,425	Owned by Each Reporting	g Person
10.	Check if the Aggregate Amoun	t in Row (9) Excludes Cert	ain Shares (See Instructions) o
11.	Percent of Class Represented by 0.7%	y Amount in Row (9)	
12.	Type of Reporting Person (See IN	Instructions)	

<sup>\*</sup> See Exhibit A, Note 8.

<sup>\*\*</sup> Comprised of shares held by Sutter Hill Entrepreneurs Fund (AI), L.P. and Sutter Hill Entrepreneurs Fund (QP), L.P. See Exhibit A.

1.	Names of Reporting Persons Jeffrey W. Bird			
2.	Check the Appropriate Box if a Member of a Group (See Instructions)			
	(a)	0	•	
	(b)	X		
3.	SEC Use Only			
4.	Citizenship or Place of Organiz USA	cation		
	5.		Sole Voting Power 138,801*	
Number of				
Shares 6.			Shared Voting Power	
Beneficially Owned by			146,138**	
Each	7.		Sole Dispositive Power	
Reporting	138,801*			
Person With	,			
	8.		Shared Dispositive Power 146,138**	
9.	Aggregate Amount Beneficially Owned by Each Reporting Person 284,939			
10.	Check if the Aggregate Amount in Row (9) Excludes Certain Shares (See Instructions) o			
11.	Percent of Class Represented by Amount in Row (9) 0.6%			
12.	Type of Reporting Person (See Instructions) IN			

<sup>\*</sup> See Exhibit A, Note 9.

<sup>\*\*</sup> Comprised of shares held by Sutter Hill Entrepreneurs Fund (AI), L.P. and Sutter Hill Entrepreneurs Fund (QP), L.P. See Exhibit A.

#### CUSIP No. 74874Q100

1.

	David E. Sweet			
2.	Check the Appropriate Box if a Member of a Group (See Instructions)			
	(a)	o		
	(b)	X		
3.	SEC Use Only			
4.	Citizenship or Place of Or USA	ganization		
N. I. C	5.		Sole Voting Power 48,637*	
Number of				
Shares	6.		Shared Voting Power	
Beneficially Owned by			146,138**	
Each	7.		Sala Diamagitiva Davvan	
Reporting	7.		Sole Dispositive Power 48,637*	
Person With			40,037	
	8.		Shared Dispositive Power	
			146,138**	
9.	Aggregate Amount Beneficially Owned by Each Reporting Person 194,775			
10.	Check if the Aggregate A	mount in Row (9) Exclude	es Certain Shares (See Instructions) o	

- Check if the Aggregate Amount in Row (9) Excludes Certain Shares (See Instructions) o
- 11. Percent of Class Represented by Amount in Row (9)
- Type of Reporting Person (See Instructions) 12.

Names of Reporting Persons

See Exhibit A, Note 10.

<sup>\*\*</sup> Comprised of shares held by Sutter Hill Entrepreneurs Fund (AI), L.P. and Sutter Hill Entrepreneurs Fund (QP), L.P. See Exhibit A.

1.	Names of Reporting Persons Andrew T. Sheehan			
2.	Check the Appropriate Box (a) (b)	a if a Member of a Group (See o x	Instructions)	
3.	SEC Use Only			
4.	Citizenship or Place of Org USA	ganization		
	5.		Sole Voting Power 408*	
Number of Shares Beneficially Owned by Each Reporting Person With	6.	6.		
	7.		Sole Dispositive Power 408*	
	8.		Shared Dispositive Power 146,138**	
9.	Aggregate Amount Beneficially Owned by Each Reporting Person 146,546			
10.	Check if the Aggregate Amount in Row (9) Excludes Certain Shares (See Instructions) o			
11.	Percent of Class Represented by Amount in Row (9) 0.3%			
12.	Type of Reporting Person (	(See Instructions)		

<sup>\*</sup> See Exhibit A, Note 11.

<sup>\*\*</sup> Comprised of shares held by Sutter Hill Entrepreneurs Fund (AI), L.P. and Sutter Hill Entrepreneurs Fund (QP), L.P. See Exhibit A.

1.	Names of Reporting Persons Michael L. Speiser				
2.	Check the Appropriate Box if	Check the Appropriate Box if a Member of a Group (See Instructions)			
	(a)	0	,		
	(b)	X			
3.	SEC Use Only				
4.	Citizenship or Place of Organ USA	ization			
Number of Shares Beneficially Owned by Each Reporting Person With	5.		Sole Voting Power -0-		
	6.		Shared Voting Power 146,138*		
	7.		Sole Dispositive Power -0-		
	8.		Shared Dispositive Power 146,138*		
9.	Aggregate Amount Beneficial 146,138	Aggregate Amount Beneficially Owned by Each Reporting Person 146,138			
10.	Check if the Aggregate Amount in Row (9) Excludes Certain Shares (See Instructions) o				
11.	Percent of Class Represented $0.3\%$	Percent of Class Represented by Amount in Row (9) 0.3%			
12.	Type of Reporting Person (Se IN	e Instructions)			

<sup>\*</sup> Comprised of shares held by Sutter Hill Entrepreneurs Fund (AI), L.P. and Sutter Hill Entrepreneurs Fund (QP), L.P. See Exhibit A.

Item 1.				
	(a)	Name of Issuer		
		QuinStreet, Inc.		
	(b)	Address of Issuer s Principal Executive Offices		
		950 Tower Lane, 6th Floor, Foster City, CA 94404		
T. 0				
Item 2.	(a)	Name of Person Filing		
	(a)	<del>_</del>	and the first and the first and the same	
	(b)		ereby incorporated by reference s Office or, if none, Residence	
	(0)	•	s Office of, if flotte, Residence	
	(a)	See Exhibit A		
	(c)	Citizenship		
	(4)	See Exhibit A Title of Class of Securities		
	(d)			
	(-)	Common Stock		
	(e)	CUSIP Number		
		74874Q100		
Item 3.	If this statement is	filed pursuant to §§240.13d-1(	(b) or 240.13d-2(b) or (c), check whether the person filing is a:	
	(a)	0	Broker or dealer registered under section 15 of the Act (15 U.S.C.	
	(b)		78o). Bank as defined in section 3(a)(6) of the Act (15 U.S.C. 78c).	
	(0)	0	Insurance company as defined in section 3(a)(19) of the Act (15	
	(c)	0	U.S.C. 78c).	
	(d)	0	Investment company registered under section 8 of the Investment	
			Company Act of 1940 (15 U.S.C. 80a-8).	
	(e)	O	An investment adviser in accordance with §240.13d-1(b)(1)(ii)(E);	
	(f)	0	An employee benefit plan or endowment fund in accordance with	
			§240.13d-1(b)(1)(ii)(F);	
	(g)	O	A parent holding company or control person in accordance with	
	(h)		§240.13d-1(b)(1)(ii)(G); A savings association as defined in Section 3(b) of the Federal	
	(11)	0	Deposit Insurance Act (12 U.S.C. 1813);	
	(i)	0	A church plan that is excluded from the definition of an investment	
	(1)	· ·	company under section 3(c)(14) of the Investment Company Act of	
			1940 (15 U.S.C. 80a-3);	
	(j)	o	Group, in accordance with §240.13d-1(b)(1)(ii)(J).	
		N/A		

#### Item 4. Ownership

Provide the following information regarding the aggregate number and percentage of the class of securities of the issuer identified in Item 1.

(a) Amount beneficially owned:

See Exhibit A, which is hereby incorporated by reference and related pages 2 to 15

(b) Percent of class:

See Exhibit A, which is hereby incorporated by reference and related pages 2 to 15

(c) Number of shares as to which the person has:

(i) Sole power to vote or to direct the vote

\*\*\*

(ii) Shared power to vote or to direct the vote

\*\*\*

(iii) Sole power to dispose or to direct the disposition of

\*\*\*

(iv) Shared power to dispose or to direct the disposition of

\*\*\*

#### Item 5. Ownership of Five Percent or Less of a Class

If this statement is being filed to report the fact that as of the date hereof the reporting person has ceased to be the beneficial owner of more than five percent of the class of securities, check the following x.

Item 6. Ownership of More than Five Percent on Behalf of Another Person

N/A

Item 7. Identification and Classification of the Subsidiary Which Acquired the Security Being

Reported on By the Parent Holding Company or Control Person

N/A

Item 8. Identification and Classification of Members of the Group

See Exhibit A

Item 9. Notice of Dissolution of Group

N/A

Item 10. Certification

N/A

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<sup>\*\*\*</sup> See Exhibit A, which is hereby incorporated by reference and related pages 2 to 15. Messrs. Anderson, Baker, Younger, Coxe, Sands, Gaither, White, Bird, Sweet, Sheehan and Speiser are Managing Directors of the General Partner of Sutter Hill Ventures, A California Limited Partnership, Sutter Hill Entrepreneurs Fund (AI), L.P. and Sutter Hill Entrepreneurs Fund (QP), L.P., and as such share voting and dispositive power over the shares held by the partnerships.

### Signature

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

2/9/2012 Date

Sutter Hill Ventures, A California Limited Partnership

/s/ Gregory P. Sands Signature

Gregory P. Sands Managing Director of the General Partner Name/Title

Sutter Hill Entrepreneurs Fund (AI), L.P.

/s/ Gregory P. Sands Signature

Gregory P. Sands Managing Director of the General Partner Name/Title

Sutter Hill Entrepreneurs Fund (QP), L.P.

/s/ Gregory P. Sands Signature

Gregory P. Sands Managing Director of the General Partner Name/Title

> /s/ David L. Anderson Signature

/s/ G. Leonard Baker, Jr. Signature

/s/ William H. Younger, Jr. Signature

> /s/ Tench Coxe Signature

/s/ Gregory P. Sands Signature

/s/ James C. Gaither Signature

/s/ James N. White

Signature

/s/ Jeffrey W. Bird Signature

/s/ David E. Sweet Signature

/s/ Andrew T. Sheehan Signature

/s/ Michael L. Speiser Signature

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## EXHIBIT A TO SCHEDULE 13G QUINSTREET, INC.

		Aggregate Number of Shares Beneficially Owned			% of
Name of Originator	Individual	Z	Aggregate		<b>Total Shares</b>
Sutter Hill Ventures, A California Limited Partnership	0				0.0%
Sutter Hill Entrepreneurs Fund (AI), L.P.	41,374				0.1%
Sutter Hill Entrepreneurs Fund (QP), L.P.	104,764				0.2%
Total of Sutter Hill Funds	146,138				
David L. Anderson	718,810	Note 2	864,948	Note 1	1.5% 1.8%
G. Leonard Baker, Jr.	991,167	Note 3	1,137,305	Note 1	2.1% 2.4%
William H. Younger, Jr.	373,432	Note 4	519,570	Note 1	0.8% 1.1%
Tench Coxe	782,114	Note 5	928,252	Note 1	1.6% 1.9%
Gregory P. Sands	275,707	Note 6	421,845	Note 1	0.6% 0.9%
James C. Gaither	66,843	Note 7	212,981	Note 1	0.1% 0.4%
James N. White	170,287	Note 8	316,425	Note 1	0.4% 0.7%
Jeffrey W. Bird	138,801	Note 9	284,939	Note 1	0.3% 0.6%
David E. Sweet	48,637	Note 10	194,775	Note 1	0.1% 0.4%
Andrew T. Sheehan	408	Note 11	146,546	Note 1	0.0% 0.3%
Michael L. Speiser	0		146,138	Note 1	0.0% 0.3%

The address for all of the above is: 755 Page Mill Road, Suite A-200, Palo Alto, CA 94304

The partnerships are organized in California. The individuals are all U.S. citizens and residents.

None of the above has been convicted in any criminal proceedings nor have they been subject to judgments, decrees, or final orders enjoining future violations of Federal or State securities laws.

All of the parties are individuals or entities in the venture capital business.

Note 1: Includes individual shares plus all shares held by the following partnerships in which the reporting person is a Managing Director of the General Partner: Sutter Hill Ventures, A California Limited Partnership, Sutter Hill Entrepreneurs Fund (AI), L.P. and Sutter Hill Entrepreneurs Fund (QP), L.P. The reporting person disclaims beneficial ownership of these partnerships shares except as to the reporting person s pecuniary interest therein.

Note 2: Comprised of 513,552 shares held in The Anderson Living Trust of which the reporting person is the trustee, 195,258 shares held by Anvest, L.P. of which the reporting person is the trustee of a trust which is the General Partner and 10,000 shares held by Acrux Partners, LP of which the reporting person is the trustee of a trust which is the General Partner. The reporting person disclaims beneficial ownership of the living trust s and the partnerships shares except as to the reporting person s pecuniary interest therein.

Note 3: Comprised of 455,153 shares held in The Baker Revocable Trust of which the reporting person is a trustee, 220,892 shares held by a Roth IRA for the benefit of the reporting person and 315,122 shares held by Saunders Holdings, L.P. of which the reporting person is a trustee of a trust which is the General Partner. The reporting person disclaims beneficial ownership of the revocable trust s and the partnership s shares except as to the reporting person s pecuniary interest therein.

Note 4: Comprised of 70,777 shares held in The William H. Younger, Jr. Revocable Trust of which the reporting person is the trustee, 131,789 shares owned by Yovest, L.P. of which the reporting person is the trustee of a trust which is the General Partner, 111,111 shares owned by The Younger 2006 Irrevocable Children s Trust of which the reporting person is the trustee, 55,555 shares owned by The Brenda Berdeen Younger 2011 Irrevocable Children s Trust of which the reporting person is a trustee and 4,200 shares held by a Roth IRA for the benefit of the spouse of the reporting person. The reporting person disclaims beneficial ownership of the revocable trust s, the partnership s and the childrens trust shares except as to the reporting person s pecuniary interest therein. The reporting person disclaims beneficial ownership of the spouse s shares.

Note 5: Comprised of 641,385 shares held in The Coxe Revocable Trust of which the reporting person is a trustee, 1,927 shares held by a retirement trust for the benefit of the reporting person, 37,073 shares held by Rooster Partners, L.P. of which the reporting person is a trustee of a trust which is the General Partner and 101,729 shares held by The Tamerlane Charitable Remainder Unitrust of which the reporting person is the trustee. The reporting person disclaims beneficial ownership of the revocable trust s, the partnership s and the unitrust s shares except as to the reporting person s pecuniary interest therein.

Note 6: Comprised of 202,761 shares held in the Gregory P. and Sarah J.D. Sands Trust Agreement of which the reporting person is a trustee, 6,785 shares held in the Gregory P. Sands Charitable Remainder Unitrust of which the reporting person is the trustee, 14,912 shares owned by the trusts for the children of the reporting person of which the reporting person is a trustee and 51,249 shares of director s options that are fully vested and exercisable within 60 days after 12/31/11. The reporting person disclaims beneficial ownership of the trust agreement s and the unitrust s shares except as to the reporting person specuniary interest therein. The reporting person disclaims beneficial ownership of the shares owned by the children s trusts. The reporting person shares pecuniary interest in the shares of director s options with other individuals pursuant to a contractual relationship.

Note 7: Comprised of 22,238 shares owned by the reporting person, 43,198 shares held in The Gaither Revocable Trust of which the reporting person is the trustee, 1,407 shares held by Tallack Partners, L.P. of which the reporting person is the trustee of a trust which is the General Partner. The reporting person disclaims beneficial ownership of the revocable trust s and the partnership s shares except as to the reporting person s pecuniary interest therein.

Note 8: Comprised of 170,287 shares held in The White Revocable Trust of which the reporting person is a trustee. The reporting person disclaims beneficial ownership of the revocable trust s shares except as to the reporting person s pecuniary interest therein.

Note 9: Comprised of 138,801 shares held in the Jeffrey W. and Christina R. Bird Trust of which the reporting person is a trustee. The reporting person disclaims beneficial ownership of the trust s shares except as to the reporting person s pecuniary interest therein.

Note 10: Comprised of 16,052 shares held in The David and Robin Sweet Living Trust of which the reporting person is a trustee and 32,585 shares held by a retirement trust for the benefit of the reporting person. The reporting person disclaims beneficial ownership of the living trust s shares except as to the reporting person s pecuniary interest therein.

Note 11: Comprised of 408 shares held in the Sheehan 2003 Trust of which the reporting person is a trustee. The reporting person disclaims beneficial ownership of the trust s shares except as to the reporting person s pecuniary interest therein.