ALANCO TECHNOLOGIES INC Form 10-Q May 14, 2012

ALANCO TECHNOLOGIES, INC.

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES **EXCHANGE ACT OF 1934** For the quarterly period ended March 31, 2012 TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT For the transition period from ______ to _____ Commission file number 0-9347 ALANCO TECHNOLOGIES, INC. (Exact name of registrant as specified in its charter) Arizona (State or other jurisdiction of incorporation or organization) 86-0220694 (I.R.S. Employer Identification No.) 7950 E. Acoma Drive, Suite 111, Scottsdale, Arizona 85260 (Address of principal executive offices) (Zip Code) (480) 607-1010 (Registrant's telephone number) (Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements in the past 90 days. X Yes _____ No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). X Yes ____ No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting" and "smaller reporting" accelerated filer, "accelerated filer," "accelerat

company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated filer

accelerated filer

Non-accelerated Smaller X
filer reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) YesXNo

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

As of May 8, 2012 there were 5,022,000 shares of common stock outstanding.

INDEX

| PARTFINANCI | AL INFORMATION | | Page Number | | |
|-------------|---|--|----------------|--|--|
| I. | | | | | |
| Item 1. | Condensed Consolidated Balance Sheets as of March 31, 2012 | | | | |
| | (Unaudited) and June 30, 2 | 011 | 4 | | |
| | | Statements of Operations (Unaudited) nonths ended March 31, 2012 and 2011 | 5 | | |
| | Condensed Consolidated (Loss) (Unaudited) | Statements of Comprehensive Income | | | |
| | | ed March 31, 2012 and 2011 | 6 | | |
| | | Statements of Operations (Unaudited) d March 31, 2012 and 2011 | 7 | | |
| | (Loss) (Unaudited) | Statements of Comprehensive Income d March 31, 2012 and 2011 | 8 | | |
| | Equity (Unaudited) | Statement of Changes in Shareholders' nonths ended March 31, 2012 | 9 | | |
| | | Statements of Cash Flows (Unaudited) nonths ended March 31, 2012 and 2011 | 10 | | |
| Notes to C | Condensed Consolidated Fir Note A – Note B – Note C – Note D – Note E – Note F – Note G – Note H – Note J – Note K – Note L – | nancial Statements (Unaudited) Basis of Presentation and Recent Accounting Pronouncements Stock-Based Compensation and Warrants Marketable Securities – Restricted Discontinued Operations American Citizenship Center, LLC Note Receivable Loss Per Share Equity Notes Payable Commitments and Contingencies Related Party Transactions Subsequent Events Liquidity | 12 | | |

Item 2.

Management's Discussion and Analysis of Financial Condition and

| | | Results of Operations | |
|------------|----------|---|----|
| | Item 3. | Quantitative and Qualitative Disclosures About Market Risk | 28 |
| | Item 4. | Controls and Procedures | 28 |
| PAR II. | TOTHER I | NFORMATION | |
| | Item 1. | Legal Proceedings | 28 |
| | Item 2. | Unregistered Sales of Equity Securities and Use of Proceeds | 29 |
| | Item 6. | Exhibits | 30 |
| 2 | | | |

ALANCO TECHNOLOGIES, INC.

Except for historical information, the statements contained herein are forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include statements concerning plans, objectives, goals, strategies, future events or performance, and underlying assumptions and other statements, which are other than statements of historical facts. The words "believe," "may," "estimate," "continue," "anticipate," "intend," "should," "plan," "could," "target," "potential," "is likely," "will," "ex expressions, as they relate to the Company are intended to identify forward-looking statements within the meaning of the "safe harbor" provisions of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. From time to time, the Company may publish or otherwise make available forward-looking statements of this nature. All such forward-looking statements are based on the expectations of management when made and are subject to, and are qualified by, risks and uncertainties that could cause actual results to differ materially from those expressed or implied by those statements. These risks and uncertainties include, but are not limited to, the following factors, among others, that could affect the outcome of the Company's forward-looking statements; general economic and market conditions; the inability to attract, hire and retain key personnel; failure of an acquired business to further the Company's strategies; the difficulty of integrating an acquired business; unforeseen litigation; unfavorable result of current pending litigation; the ability to maintain sufficient liquidity in order to support operations; the ability to maintain satisfactory relationships with current and future suppliers; federal and/or state regulatory and legislative action; the ability to implement or adjust to new technologies and the ability to secure and maintain key contracts and relationships. New risk factors emerge from time to time and it is not possible to accurately predict all such risk factors, nor can we assess the impact of all such risk factors on our business or the extent to which any risk factor, or combination of risk factors, may cause results to differ materially from those contained in any forward-looking statements. Except as otherwise required by applicable law, we undertake no obligation to publicly update or revise any forward-looking statements or the risk factors described in this Quarterly Report or in the documents we incorporate by reference, whether as a result of new information, future events, changed circumstances or any other reason after the date of this Quarterly Report on Form 10-Q.

ALANCO TECHNOLOGIES, INC. CONDENSED CONSOLIDATED BALANCE SHEETS AS OF MARCH 31, 2012 AND JUNE 30, 2011

| ASSETS CURRENT | | March 31, 2012 (unaudited) | June 30, 2011 |
|--------------------------|------|-------------------------------|-------------------|
| ASSETS | | | |
| Cash and cash | \$ | 2,022,100 | \$ 783,200 |
| equivalents Accounts | | 48,000 | 149,900 |
| receivable, net Interest | | 5,500 | - |
| receivable | | 75,000 | |
| Note receivable | | 75,000 | - 6 627 100 |
| Marketable | | 4,511,600 | 6,637,100 |
| securities - | | | |
| restricted | | 201 000 | 20.500 |
| Prepaid expenses | | 201,800 | 39,500 |
| and other current | | | |
| assets | | | |
| Total current | | 6,864,000 | 7,609,700 |
| assets | | | |
| ELIDAUTUDE AND | | (200 | (700 |
| FURNITURE AND | | 6,300 | 6,700 |
| OFFICE | | | |
| EQUIPMENT, NET | | | |
| NOTE | | 225,000 | |
| | | 223,000 | - |
| RECEIVABLE, | | | |
| LONG-TERM | | | |
| TOTAL ASSETS | \$ | 7,095,300 | \$ 7,616,400 |
| LIABILITIES | | | |
| AND SHAREHOLD | FRS | 1 | |
| EQUITY | LICO | | |
| CURRENT | | | |
| LIABILITIES | | | |
| Accounts payable | \$ | 278,800 | \$ 553,300 |
| and accrued | Ψ | 270,000 | ψ <i>333</i> ,300 |
| expenses | | | |
| • | | 228,000 | 28 000 |
| Notes payable | | | 28,000 |
| Total current | | 506,800 | 581,300 |
| liabilities | | | |
| LONG-TERM | | _ | _ |
| LIABILITIES | | | |
| TOTAL | | 506,800 | 581,300 |
| LIABILITIES | | 500,000 | 301,300 |
| LIADILITIES | | | |

Preferred Stock -Series B Convertible -500,000 shares authorized, 0 and 122,600 1,213,300 issued and outstanding, respectively SHAREHOLDERS' **EQUITY** Common Stock Class A -75,000,000 no par shares authorized, 4,984,800 and 4,874,100 shares issued and outstanding at March 31, 2012 and June 30, 108,857,300 108,696,500 2011, respectively Class B -25,000,000 no par shares authorized, none outstanding Accumulated 1,101,700 466,500 **Unrealized Gain** on Marketable Securities, net of tax Accumulated (103,370,500)(103,341,200)Deficit Total 6,588,500 5,821,800 shareholders' equity **TOTAL** \$ 7,095,300 \$ 7,616,400 LIABILITIES & SHAREHOLDERS' **EQUITY**

$ALANCO\ TECHNOLOGIES,\ INC.$

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE THREE MONTHS ENDED MARCH 31, (unaudited)

| | 2012 | 2011 |
|---|---------------------------|---------------------------|
| NET SALES Cost of goods sold | \$ - | \$ - |
| GROSS PROFIT | - | - |
| OPERATING EXPENSES Corporate expenses Depreciation and amortization | 270,200 600 270,800 | 262,100 100 262,200 |
| OPERATING LOSS | (270,800) | (262,200) |
| OTHER INCOME & EXPENSES Interest income (expense), net Gain on sale of marketable securities, net | 6,300 321,700 | (130,400) |
| Other income, net INCOME (LOSS) FROM CONTINUING OPERATIONS | 2,700 59,900 | (392,600) |
| INCOME FROM DISCONTINUED OPERATIONS | - | 800 |
| NET INCOME (LOSS) | 59,900 | (391,800) |
| Preferred stock dividends | - | (79,400) |
| NET INCOME (LOSS) ATTRIBUTABLE TO COMMON SHAREHOLDERS | \$ 59,900 | \$ (471,200) |
| NET INCOME (LOSS) PER SHARE - BASIC AND DILUTED | | |
| Continuing operations | \$ 0.01 | \$ (0.07) |
| Discontinued | \$ 0.00 | \$ 0.00 |
| operations Preferred stock | \$ 0.00 | \$ (0.02) |
| dividends Net income (loss) per share attributable to common shareholders | \$ 0.01 | \$ (0.09) |

WEIGHTED AVERAGE COMMON SHARES OUTSTANDING

4,966,300

5,528,800

ALANCO TECHNOLOGIES, INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) FOR THE THREE MONTHS ENDED MARCH 31, (unaudited)

| | 2012 | 2011 |
|--------------------------|--------------------|-----------|
| Net Income (Loss) | \$ 59,900 \$ | (391,800) |
| Unrealized Gain on | 1,007,800 | - |
| Securities Held at March | | |
| 31, 2012, Net of Tax | | |
| Less: Adjustment for | (43,100) | - |
| Unrealized Gains | | |
| Previously Recorded on | | |
| Marketable | | |
| Securities Sold | | |
| During the Period | | |
| Comprehensive Income | \$ 1,024,600 \$ | (391,800) |
| (Loss) | | |

ALANCO TECHNOLOGIES, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

FOR THE NINE MONTHS ENDED MARCH 31, (unaudited)

| | | 2012 | 2011 |
|---|----|--|--|
| NET SALES Cost of goods sold | \$ | - - | \$ - - |
| GROSS PROFIT | | - | - |
| OPERATING EXPENSES Corporate expenses Amortization of stock-based | | 802,400 7,800 | 847,400 193,400 |
| compensation Depreciation and | | 2,000 | 500 |
| amortization | | 812,200 | 1,041,300 |
| OPERATING LOSS | | (812,200) | (1,041,300) |
| OTHER INCOME & EXPENSES Interest income (expense), net Gain on sale of marketable securities, net Other income (expense), net LOSS FROM CONTINUING OPERATIONS LOSS FROM | | 7,100 360,400 2,700 (442,000) | (384,400) (9,300) (1,435,000) (1,008,900) |
| DISCONTINUED OPERATIONS | | | |
| NET LOSS | | (442,000) | (2,443,900) |
| Preferred stock dividends Gain on redemption of Series B Preferred Stock | | (30,500) 443,200 | (239,000) |
| | Φ. | (20, 200) | Φ (2.602.000) |

\$

(29,300) \$ (2,682,900)

Edgar Filing: ALANCO TECHNOLOGIES INC - Form 10-Q

NET LOSS ATTRIBUTABLE TO COMMON SHAREHOLDERS

| NET LOSS PER SHARE - |
|----------------------|
| BASIC AND DILUTED |

| DILUIED | | |
|-----------------|--------------|--------------|
| Continuing | \$ (0.09) | \$ (0.27) |
| operations | | |
| Discontinued | \$ 0.00 | \$ (0.19) |
| operations | | |
| Preferred stock | \$ (0.01) | \$ (0.04) |
| dividends | | |
| Gain on | \$ 0.09 | \$ 0.00 |
| redemption of | | |
| Series B | | |
| Preferred Stock | | |
| Net loss per | \$ (0.01) | \$ (0.50) |
| share | | |
| attributable to | | |
| common | | |
| shareholders | | |
| | | |

4,994,100

5,352,400

WEIGHTED AVERAGE COMMON SHARES OUTSTANDING

See accompanying notes to the condensed consolidated financial statements

ALANCO TECHNOLOGIES, INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) FOR THE NINE MONTHS ENDED MARCH 31, (unaudited)

| | 2012 | 2011 |
|--------------------------|-------------------|-------------|
| Net Loss | \$ (442,000)\$ | (2,443,900) |
| Unrealized Gain on | 843,800 | - |
| Securities Held at March | | |
| 31, 2012, Net of Tax | | |
| Less: Adjustment for | (208,600) | - |
| Unrealized Gains | | |
| Previously Recorded on | | |
| Marketable | | |
| Securities Sold | | |
| During the Period | | |
| Comprehensive Income | \$ 193,200 \$ | (2,443,900) |
| (Loss) | | |

ALANCO TECHNOLOGIES, INC. CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE NINE MONTHS ENDED MARCH 31, 2012 (unaudited)

ACCUMULATED

UNREALIZED GAIN ON MARKETABLE **COMMON STOCK** TREASURY STOCK SECURITIES, **ACCUMULATED** NET OF TAX **DEFICIT SHARES AMOUNT SHARES AMOUNT** TOTA: 4,874,100 \$ 108,696,500 inces, June 30, - \$ - \$ 466,500 \$ (103,341,200)\$ 5,821 7 7,800 lue of ck-based npensation 100,800 151 res isssued 151,200 exercise of ions res issued for 39,600 26,500 26 vices (30, 30)ies B (30,500)ferred idends, paid in 443,200 443 in on emption of ies B ferred Stock SDAQ listing (4,000)(4, 0)chase of 20 29,700 20,700 sury shares ncellation of (29,700)(20,700)(29,700)(20,700)(41,4)sury shares 635 realized gain 635,200 marketable urities, net of

d

t loss

2012

inces, March

4,984,800 \$

108,857,300

See accompanying notes to the condensed consolidated financial statements

- \$

- \$

(442, 0)

6,588

(442,000)

(103,370,500)\$

1,101,700\$

ALANCO TECHNOLOGIES, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE NINE MONTHS ENDED MARCH 31, (unaudited)

| | 2012 | 2011 |
|---------------------------------|-----------------|-------------------|
| CASH FLOWS FROM | | |
| OPERATING ACTIVITIES | | |
| Net loss | \$ (442,000) | \$ (2,443,900) |
| Adjustments to | | |
| reconcile net loss to net | | |
| cash used in operating | | |
| activities: | | |
| Depreciation and | 2,000 | 394,600 |
| amortization | | |
| Gain on sale of | (360,400) | - |
| marketable | | |
| securities | | |
| Stock and | 26,500 | 5,300 |
| warrants issued | | |
| for services | | |
| Stock-based | 7,800 | 498,600 |
| compensation | | |
| Changes in operating | | |
| assets and liabilities: | 404.000 | -0.5.4.0.0 |
| Accounts | 101,900 | 796,100 |
| receivable | | |
| Inventories | - | (841,700) |
| Interest | (5,500) | - |
| receivable | (4.62.200) | 122 200 |
| Prepaid expenses | (162,300) | 133,300 |
| and other current | | |
| assets | (15.4.500) | 241.000 |
| Accounts payable | (174,500) | 241,000 |
| and accrued | | |
| expenses | | 52 400 |
| Deferred revenue | - | 52,400 |
| Costs and | | |
| estimated | | |
| earnings in | | |
| excess of billings | | 12 200 |
| on uncompleted | - | 12,800 |
| contracts | | |
| Billings in excess of costs and | | |
| estimated | | |
| earnings | | |
| on uncompleted | | 7,300 |
| contracts | - | 7,500 |
| contracts | _ | (4,500) |
| | - | (4,500) |

Edgar Filing: ALANCO TECHNOLOGIES INC - Form 10-Q

| Customer advances Other assets Net cash used in operating activities | (1,006,500) | 42,600 (1,106,100) |
|--|-----------------|-----------------------|
| CASH FLOWS FROM | | |
| INVESTING ACTIVITIES | | |
| Issuance of note | (300,000) | - |
| receivable to American | | |
| Citizenship Center, | | |
| LLC | | |
| Purchase of property, | (1,600) | (21,500) |
| plant, and equipment | | |
| Proceeds from sale of | 3,021,100 | - |
| marketable securities | | |
| Proceeds from sale of | - | 2,000,000 |
| net RFID Technology | | |
| segment assets | | |
| Net cash provided by | \$ 2,719,500 | \$ 1,978,500 |
| investing activities | | |

ALANCO TECHNOLOGIES, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

FOR THE NINE MONTHS ENDED MARCH 31, (continued)

| | | 2012 | 2011 |
|--|------|-------------|-------------|
| CASH FLOWS FROM FINANCING ACTIVITIES | | | |
| Proceeds from borrowing | (s\$ | - \$ | 784,800 |
| Repayment on borrowing | | (600,000) | (2,382,800) |
| Repayment on capital | | - | (13,200) |
| leases | | | |
| Proceeds from exercise o | f | 151,200 | - |
| stock options | | | |
| Proceeds from sale of | | - | 947,200 |
| equity instruments, net | | | |
| Cash dividends paid | | - | (39,200) |
| Payment for listing fees | | (4,000) | (17,900) |
| Purchase of treasury | | (20,700) | - |
| shares | | ((00) | |
| Other | | (600) | (721 100) |
| Net cash used in | | (474,100) | (721,100) |
| financing activities | | | |
| NET INCREASE IN CASH | | 1,238,900 | 151,300 |
| CASH AND CASH EQUIVALENTS, beginning o period | f | 783,200 | 400,500 |
| CASH AND CASH EQUIVALENTS, end of period | \$ | 2,022,100\$ | 551,800 |
| SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION | | | |
| Net cash paid during the period for interest | \$ | -\$ | 376,000 |
| Non-Cash Activities: | | | |
| Unrealized gain on marketable securities | \$ | 635,200\$ | - |
| Value of shares issued in payment of | \$ | 26,500\$ | 5,300 |

| interest and | | | |
|-------------------|----|-----------|---------|
| services | | | |
| ~ | ¢ | ¢ | 2 100 |
| Value of stock | \$ | -\$ | 2,100 |
| issued for | | | |
| payment of notes | | 20.5004 | 0.5.000 |
| Series B | \$ | 30,500\$ | 85,000 |
| preferred stock | | | |
| dividend, paid in | | | |
| kind | | | |
| Gain on | \$ | 443,200\$ | - |
| redemption of | | | |
| Series B | | | |
| preferred stock, | | | |
| net of legal fees | | | |
| Series D | \$ | -\$ | 33,400 |
| preferred stock | | | |
| dividend, paid in | | | |
| common stock or | r | | |
| accrued | | | |
| Series E | \$ | -\$ | 83,700 |
| preferred stock | | | |
| dividend, paid or | • | | |
| accrued | | | |
| Series D | \$ | -\$ | 518,900 |
| preferred stock | | ' | , |
| converted to | | | |
| common stock | | | |
| Series E | \$ | -\$ | 45,000 |
| preferred stock | • | Ψ | -2,000 |
| converted to | | | |
| common stock | | | |
| Common Stock | | | |