

ALLIED CAPITAL CORP
Form 497
December 18, 2002

Prospectus Supplement
(To Prospectus dated October 21, 2002)

Filed Pursuant to Rule 497
Registration Statement No. 333-87862

1,750,000 Shares

COMMON STOCK

We are offering for sale 1,750,000 shares of our common stock. Our common stock is traded on the New York Stock Exchange under the symbol ALD. The last reported sales price for our common stock on December 17, 2002 was \$21.66 per share.

You should review the information, including the risk of leverage, set forth under Risk Factors on page 9 of the accompanying prospectus before investing our common stock.

| | <u>Per Share</u> | <u>Total</u> |
|---|------------------|--------------|
| Public offering price | \$21.76 | \$38,080,000 |
| Underwriting discount \$0.87 \$1,522,500 | | |
| Proceeds to Allied Capital Corporation(1) \$20.89 \$36,557,500 | | |

(1) Before deducting expenses payable by us estimated to be \$50,000.

Please read this prospectus supplement, and the accompanying prospectus, before investing, and keep it for future reference. The prospectus supplement and the accompanying prospectus contain important information about us. The SEC maintains an Internet website (<http://www.sec.gov>) that contains other information about us.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or passed upon the adequacy or accuracy of this prospectus supplement or the accompanying prospectus. Any representation to the contrary is a criminal offense.

The shares of common stock will be ready for delivery on or about December 18, 2002.

JEFFERIES & COMPANY, INC.

The date of this prospectus supplement is December 17, 2002.

You should rely only on the information contained in this prospectus supplement and the accompanying prospectus. We have not, and the underwriter has not, authorized any other person to provide you with different information. If anyone provides you with different or inconsistent information, you should not rely on it. We are not, and the underwriter is not, making an offer to sell these securities in any jurisdiction where the offer or sale is not permitted. You should assume that the information appearing in this prospectus supplement and the accompanying prospectus is accurate only as of their respective dates. Our business, financial condition, results of operations and prospects may have changed since those dates.

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(i)

In this prospectus supplement and the accompanying prospectus, unless otherwise indicated, Allied Capital , we , us or our refer to Allied Capital Corporation and its subsidiaries.

Information contained in this prospectus supplement, and the accompanying prospectus, may contain forward-looking statements, which can be identified by the use of forward-looking terminology such as may, will, expect, intend, anticipate, estimate, or continue or the thereof or other variations thereon or comparable terminology. The matters described in Risk Factors in the accompanying prospectus and certain other factors noted throughout this prospectus supplement and the accompanying prospectus constitute cautionary statements identifying important factors with respect to any such forward-looking statements, including certain risks and uncertainties, that could cause actual results to differ materially from those in such forward-looking statements.

(ii)

FEES AND EXPENSES

This table describes the various costs and expenses that an investor of our common stock will bear directly or indirectly.

**Shareholders
Transaction Expenses**

Sales load (as a percentage of offering price)(1)
4.0%

Dividend reinvestment plan fees(2)
None

Annual Expenses (as a percentage of consolidated net assets attributable to common shares)(3)

Operating expenses(4)
3.6%

Interest payments on borrowed funds(5)
4.9%

Total annual expenses(6)
8.5%

-
- (1) The underwriting discounts and commissions with respect to the shares sold by Allied Capital in this offering are the only sales loads paid in connection with this offering.
 - (2) The expenses of our dividend reinvestment plan are included in Operating expenses. We have no cash purchase plan. The participants in the dividend reinvestment plan will bear a pro rata share of brokerage commissions incurred with respect to open market purchases, if any. See Dividend Reinvestment Plan in the accompanying prospectus.
 - (3) Consolidated net assets attributable to common stock equals net assets (*i.e.*, total consolidated assets less total consolidated liabilities and preferred stock) at September 30, 2002.
 - (4) Operating expenses represent our estimated operating expenses for the year ending December 31, 2002 excluding interest on indebtedness. This percentage for the year ended December 31, 2001 was 3.8%.
 - (5) The Interest payments on borrowed funds represents our estimated interest expenses for the year ending December 31, 2002. We had outstanding borrowings of \$990.7 million at September 30, 2002. This percentage for the year ended December 31, 2001 was 5.5%. See Risk Factors in the accompanying prospectus.
 - (6) Total annual expenses as a percentage of consolidated net assets attributable to common stock are higher than the total annual expenses percentage would be for a company that is not leveraged. We borrow money to leverage our net assets and increase our total assets. The SEC requires that the Total annual expenses percentage be calculated as a percentage of net assets, rather than the total assets, including assets that have been funded with borrowed monies. If the Total annual expenses percentage were calculated instead as a percentage of consolidated total assets, our Total annual expenses would be 4.9% of consolidated total assets.

Example

The following example, required by the SEC, demonstrates the projected dollar amount of total cumulative expenses that would be incurred over various periods with respect to a hypothetical investment in us. In calculating the following expense amounts, we assumed we would have no additional leverage and that our operating expenses would remain at the levels set forth in the table above.

| | <u>1 Year</u> | <u>3 Years</u> | <u>5 Years</u> | <u>10 Years</u> |
|---|---------------|----------------|----------------|-----------------|
| You would pay the following expenses on a \$1,000 investment, assuming a 5.0% annual return | | | | |
| \$123 | \$291 | \$459 | \$881 | |

Although the example assumes (as required by the SEC) a 5.0% annual return, our performance will vary and may result in a return of greater or less than 5.0%. In addition, while the example assumes reinvestment of all dividends and distributions at net asset value, participants in the dividend reinvestment plan may receive shares of common stock that we issue at or above net asset value or purchased by the administrator of the dividend reinvestment plan, at the market price in effect at the time, which may be higher than, at, or below net asset value. See Dividend Reinvestment Plan in the accompanying prospectus.

The example should not be considered a representation of future expenses, and the actual expenses may be greater or less than those shown.

USE OF PROCEEDS

The net proceeds from the sale of the shares of our common stock, after deducting estimated expenses of this offering, are estimated to be \$36.5 million. We intend to use the net proceeds from selling our common stock for investment in the debt or equity securities of primarily private companies or non-investment grade commercial mortgage-backed securities and other general corporate purposes. We may also repay a portion of our revolving line of credit. At December 16, 2002, the interest rate on our revolving line of credit was 2.71% and there was approximately \$94.8 million outstanding. This revolving line of credit terminates in August 2003 and may be extended under substantially similar terms for one additional year.

UNDERWRITING

Subject to the terms and conditions stated in the underwriting agreement with Jefferies & Company, Inc., the underwriter has agreed to purchase, and we have agreed to sell to the underwriter, all 1,750,000 of the shares offered by this prospectus supplement.

The underwriting agreement provides that the obligations of the underwriter to purchase the shares offered by us are subject to some conditions. The underwriter is obligated to purchase all of the shares offered by us, if any of the shares are purchased.

The underwriter proposes to offer the shares to the public initially at the public offering price set forth on the cover of this prospectus supplement. The public offering price is equal to the volume weighted average price per share of our common stock on the NYSE for each of the five trading days beginning on December 11, 2002 and ending on December 17, 2002. After the offering, the public offering price may be changed by the underwriter.

The following table shows the per share and total underwriting discounts and commissions to be paid to the underwriter by us.

| |
|-------------|
| Per share |
| \$0.87 |
| Total |
| \$1,522,500 |

We estimate that the total expenses of this offering, excluding the underwriting discounts and commissions, will be approximately \$50,000, which will be paid by us.

This offering of the shares is made for delivery when, as and if accepted by the underwriter and subject to prior sale and to withdrawal, cancellation or modification of this offering without notice. The underwriter reserves the right to reject an order for the purchase of shares in whole or in part.

We have agreed to indemnify the underwriter against certain liabilities, including liabilities under the Securities Act, and to contribute to payments the underwriter may be required to make in respect of these liabilities.

We have been advised by the underwriter that, in accordance with Regulation M under the Securities Act, some persons participating in this offering may engage in transactions, including syndicate covering transactions or stabilizing bids, that may have the effect of stabilizing or maintaining the market price of the shares at a level above that which might otherwise prevail in the open market.

A syndicate covering transaction is a bid for or the purchase of shares on behalf of the underwriter to reduce a syndicate short position incurred by the underwriter in connection with this offering. The underwriter may create a syndicate short position by making short sales of our shares and must then purchase our shares in the open market to cover the syndicate short positions created by these short sales. Short sales involve the sale by the underwriter of a greater number of shares than it is required to purchase in this offering. A short position is more likely to be created if the underwriter is concerned that there may be downward pressure in the price of the shares in the open market after pricing that could adversely affect investors who purchase in this offering.

A stabilizing bid is a bid for or the purchase of shares on behalf of the underwriter for the purpose of fixing or maintaining the price of our shares.

We have been advised by the representatives of the underwriter that these transactions may be effected on the New York Stock Exchange or otherwise and, if commenced, may be discontinued at any time. Similar to other purchase activities, these activities may have the effect of raising or maintaining the market price of our shares or preventing or regarding a decline in the market price of our shares. As a result, the price of our shares may be higher than the price that might otherwise exist in the open market.

The underwriter expects to deliver the shares through the facilities of The Depository Trust Company in New York, New York, on or about December 18, 2002. At that time, the underwriter will pay us for the shares in immediately available funds.

This offering is being conducted in compliance with Rule 2810 of the Conduct Rules of the National Association of Securities Dealers, Inc.

The address for Jefferies & Company, Inc. is 520 Madison Avenue, 8th Floor, New York, NY 10022.

LEGAL MATTERS

Certain legal matters with respect to the validity of the shares of common stock we are offering will be passed upon for us by Sutherland Asbill & Brennan LLP, Washington, D.C. Certain legal matters related to the offering will be passed upon for the underwriter by Morgan, Lewis & Bockius LLP, New York, New York.

RECENT DEVELOPMENTS

On November 21, 2002, we completed a non-transferable rights offering, raising approximately \$86 million in new equity capital, after offering-related expenses.

**INTERIM MANAGEMENT S DISCUSSION AND ANALYSIS
OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following analysis of the financial condition and results of operations of the Company should be read in conjunction with the Company's Consolidated Financial Statements and the Notes thereto included herein and in the accompanying prospectus.

Financial or other information presented for private finance portfolio companies has been obtained from the portfolio company, and the financial information presented may represent unaudited, projected or pro forma financial information, and therefore may not be indicative of actual results. In addition, the private equity industry uses financial measures such as EBITDA or EBITDAM (Earnings Before Interest, Taxes, Depreciation, Amortization and, in some instances, Management fees) in order to assess a portfolio company's financial performance and to value a portfolio company. EBITDA and EBITDAM are not intended to represent cash flow from operations as defined by accounting principles generally accepted in the United States of America and such information should not be considered as an alternative to net income, cash flow from operations or any other measure of performance prescribed by accounting principles generally accepted in the United States of America.

OVERVIEW

We are a business development company that provides long-term debt and equity investment capital to support the expansion of companies in a variety of industries. Our lending and investment activity is generally focused in private finance and commercial real estate finance, primarily in non-investment grade commercial mortgage-backed securities, which we refer to as CMBS. Our private finance activity principally involves providing financing through privately negotiated long-term debt and equity investment capital. Our private financing is generally used to fund growth, buyouts, acquisitions, recapitalizations, note purchases, and bridge financings. We generally invest in private companies though, from time to time, we may invest in public companies that lack access to public capital or whose securities may not be marginable.

Our portfolio composition at September 30, 2002, and December 31, 2001, was as follows:

| | At September 30, 2002 | At December 31, 2001 |
|--------------------------------|--------------------------------------|-------------------------------------|
| Private Finance | 71% | 68% |
| Commercial Real Estate Finance | | |
| 29% 32% | | |

Our earnings depend primarily on the level of interest and related portfolio income, fee income and net realized and unrealized gains or losses earned on our investment portfolio after deducting interest paid on borrowed capital and operating expenses. Interest income results from the stated interest rate earned on a loan and the amortization of loan origination points and discounts. The level of interest income is directly related to the balance of the interest-bearing investment portfolio multiplied by the weighted average yield. Our ability to generate interest income is dependent on economic, regulatory and competitive factors that influence new investment activity, the amount of loans for which

interest is not accruing and our ability to secure debt and equity capital for our investment activities.

PORTFOLIO AND INVESTMENT ACTIVITY

Total portfolio investment activity and yields at and for the three and nine months ended September 30, 2002 and 2001, and at and for the year ended December 31, 2001, were as follows:

| (\$ in millions) | At and for the Three Months Ended September 30, | | At and for the Nine Months Ended September 30, | | At and for the Year Ended December 31, |
|--|---|-----------|--|-----------|--|
| | 2002 | 2001 | 2002 | 2001 | 2001 |
| | (unaudited) | | (unaudited) | | |
| Portfolio at value | \$2,343.6 | \$2,174.4 | \$2,343.6 | \$2,174.4 | \$2,329.6 |
| Investments funded | \$157.6 | \$213.7 | \$353.0 | \$513.5 | \$680.3 |
| Change in accrued or reinvested interest and dividends | \$13.5 | \$14.9 | \$33.0 | \$40.4 | \$51.6 |
| Principal repayments | \$44.7 | \$7.9 | \$111.7 | \$50.4 | \$74.5 |
| CMBS and commercial real estate loan sales | \$87.2 | \$55.4 | \$213.5 | \$130.0 | \$130.0 |
| Yield* | 14.1% | 14.1% | 14.1% | 14.1% | 14.3% |

* The weighted average yield on the interest-bearing investments is computed as the (a) annual stated interest rate earned plus the annual amortization of loan origination fees, original issue discount and market discount earned on accruing interest-bearing investments, divided by (b) total interest-bearing investments at value. The weighted average yield is computed as of the balance sheet date.

Private Finance

The private finance portfolio, investment activity and yields at and for the three and nine months ended September 30, 2002 and 2001, and at and for the year ended December 31, 2001, were as follows:

| (\$ in millions) | At and for the Three Months Ended September 30, | | At and for the Nine Months Ended September 30, | | At and for the Year Ended December 31, |
|---------------------------|--|-----------|---|-----------|--|
| | 2002 | 2001 | 2002 | 2001 | 2001 |
| | (unaudited) | | (unaudited) | | |
| Portfolio at value: | | | | | |
| Loans and debt securities | \$1,122.6 | \$1,095.6 | \$1,122.6 | \$1,095.6 | \$1,107.9 |
| Equity interests | 540.0 | 443.7 | 540.0 | 443.7 | 487.2 |

Total portfolio

\$1,662.6 \$1,539.3 \$1,662.6 \$1,539.3 \$1,595.1

Investments funded

\$148.7 \$116.9 \$218.4 \$230.7 \$287.7

Change in accrued or reinvested interest and dividends

\$13.5 \$14.8 \$32.6 \$39.2 \$48.9

Principal repayments

\$44.2 \$6.0 \$100.2 \$29.1 \$43.8

Yield*

14.4% 14.5% 14.4% 14.5% 14.8%

* The weighted average yield on loans and debt securities is computed as the (a) annual stated interest rate earned plus the annual amortization of loan origination fees, original issue discount and market discount earned on accruing loans and debt securities, divided by (b) total loans and debt securities at value. The weighted average yield is computed as of the balance sheet date.

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Investments funded during the three and nine month periods ended September 30, 2002, and the year ended December 31, 2001, consisted of the following:

| (\$ in thousands) | <u>Loans and Debt Securities</u> | <u>Equity Interests</u> | <u>Total</u> |
|---|--|-----------------------------|--------------|
| <i>For the three months ended September 30, 2002(1)</i> | | | |
| Companies more than 25% owned | | | |
| \$15,775 \$300 \$16,075 | | | |
| Companies 5% to 25% owned | | | |
| 17,314 386 17,700 | | | |
| Companies less than 5% owned | | | |
| 106,995 7,886 114,881 | | | |
| <hr/> | | | |
| <hr/> | | | |
| <hr/> | | | |
| Total | | | |
| \$140,084 \$8,572 \$148,656 | | | |
| <hr/> | | | |
| <hr/> | | | |
| <hr/> | | | |
| <i>For the nine months ended September 30, 2002(1)</i> | | | |
| Companies more than 25% owned | | | |
| \$31,737 \$4,059 \$35,796 | | | |
| Companies 5% to 25% owned | | | |
| 24,808 7,432 32,240 | | | |
| Companies less than 5% owned | | | |
| 141,018 9,392 150,410 | | | |
| <hr/> | | | |
| <hr/> | | | |
| <hr/> | | | |
| Total | | | |
| \$197,563 \$20,883 \$218,446 | | | |
| <hr/> | | | |
| <hr/> | | | |
| <hr/> | | | |
| <i>For the year ended December 31, 2001(1)</i> | | | |

Companies more than 25% owned

\$47,860 \$78,260 \$126,120

Companies 5% to 25% owned

8,203 3,721 11,924

Companies less than 5% owned

142,144 7,548 149,692

Total

\$198,207 \$89,529 \$287,736

- (1) The private finance portfolio is presented in three categories: companies more than 25% owned, which represent portfolio companies where we directly or indirectly own more than 25% of the outstanding voting securities of such portfolio company and therefore are deemed controlled by us under the 1940 Act; companies owned 5% to 25%, which represent portfolio companies where we directly or indirectly own 5% to 25% of the outstanding voting securities of such portfolio company or where we hold one or more seats on the portfolio company's board of directors and, therefore, are deemed to be an affiliated person under the 1940 Act; and companies less than 5% owned, which represent portfolio companies where we directly or indirectly own less than 5% of the outstanding voting securities of such portfolio company and where we have no other affiliations with such portfolio company.

At September 30, 2002, we had outstanding funding commitments of \$92.8 million to portfolio companies, including \$28.1 million committed to private venture capital funds. At September 30, 2002, we also had total commitments to private finance portfolio companies in the form of standby letters of credit and guarantees of \$61.7 million.

We fund new investments using cash, through the issuance of our common equity, the reinvestment of previously accrued interest and dividends in debt or equity securities, or the current reinvestment of interest and dividend income through the receipt of a debt or equity security (payment-in-kind income). From time to time we may opt to reinvest accrued interest receivable in a new debt or equity security in lieu of receiving such interest in cash and providing a subsequent growth investment.

We may acquire more than 50% of the common stock of a company in a control buyout transaction. Control investments are generally structured such that we earn a current return through a combination of interest income on our senior loans and subordinated debt, dividends on our preferred and common stock, and management or transaction services fees to compensate us for the managerial assistance that we provide to a controlled portfolio company. In some cases for companies that are more than 50% owned, we may not accrue interest on loans and debt securities if such company is in need of additional capital and, therefore, we may defer current debt service. Our most significant

investments acquired through control buyout transactions at September 30, 2002, were The Hillman Companies, Inc., (formerly SunSource, Inc.), acquired in 2001 and Business Loan Express, Inc., acquired in 2000.

The Hillman Companies, Inc. During 2001, we acquired 93.2% of the common equity of SunSource, Inc. for \$71.5 million in cash. Subsequently, SunSource completed the sale of its STS business unit and distributed \$16.5 million in cash to us, reducing our common stock cost basis to \$57.2 million at December 31, 2001. As part of the STS sale, we invested \$3.2 million in the new STS. During the third quarter of 2001, we received fees from SunSource of \$2.8 million related to transaction assistance for the SunSource sale and STS sale, and \$1.6 million for the syndication of SunSource's senior credit facilities. In addition, we realized a gain of \$2.5 million from the sale of warrants prior to the buyout transaction. During the first quarter of 2002, SunSource changed its name to The Hillman Companies, Inc., also referred to as Hillman.

Hillman is a leading manufacturer of key making equipment and distributor of key blanks, fasteners, signage and other small hardware components and operates in multiple channels of the retail marketplace such as hardware stores, national and regional home centers and mass merchants. Hillman has certain patent-protected products including key duplication technology that is important to its business. Hillman's primary operations are located in Cincinnati, Ohio.

During the second quarter of 2002, we recorded unrealized appreciation on this investment of \$32.8 million. At September 30, 2002, our investment in Hillman totaled \$131.5 million at value, or 5.2% of total assets. We did not change the unrealized appreciation on our investment in Hillman during the third quarter of 2002, as the fair value of our investment was still within our range of estimations of enterprise value for the company. Hillman remains on plan with respect to achieving its estimated 2002 earnings before interest, taxes, depreciation, amortization and management fees, of approximately \$50 million.

Business Loan Express, Inc. On December 31, 2000, we acquired 94.9% of BLC Financial Services, Inc. in a going private buyout transaction for \$95.2 million. We issued approximately 4.1 million shares of our common stock, or \$86.1 million of new equity, and paid \$9.1 million in cash to acquire BLC, which thereafter changed its name to Business Loan Express, Inc.

As part of the transaction, we recapitalized Allied Capital Express, our small business lending operation, as an independently managed private portfolio company and merged it into Business Loan Express. We contributed certain assets, including our online rules-based underwriting technology and fixed assets, and transferred 37 employees to the private portfolio company. Upon completion of the transaction, our investment in Business Loan Express as of December 31, 2000 totaled \$204.1 million and consisted of \$74.5 million of subordinated debt, \$25.1 million of preferred stock, and \$104.5 million of common stock.

At September 30, 2002, our investment in Business Loan Express totaled \$254.3 million at value, or 10.1% of our total assets, which includes unrealized appreciation of \$35.4 million. We did not change the unrealized appreciation on our investment in BLX during the third quarter of 2002, as the fair value of our investment was still within our range of estimations of enterprise value. In determining the equity value included in the estimated enterprise value, we assumed that BLX's equity securities would be valued at a multiple of approximately 8 times trailing 2002 pro-forma net income of \$23 million,

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which results from BLX's actual fiscal 2002 earnings adjusted for management fees and a pro-forma capital structure that assumes the sale of the company.

To view another measure of the fair value of our investment in BLX, we compared our investment at fair value in BLX of \$254.3 million to our share of the book value of BLX's junior capital. Our share of BLX's junior capital totals \$145.7 million and includes subordinated debt due to us of \$89.4 million, preferred equity of \$25.1 million and our share of common equity, including paid-in capital and retained earnings of \$31.2 million. This comparison shows that the fair value of our \$254.3 million investment is 1.7 times the cost or book basis of our share of BLX's junior capital in total.

Summary financial data for Business Loan Express at and for the quarter ended September 30, 2002, and the year ended June 30, 2002, was as follows:

| (\$ in millions) | At and for the Quarter Ended September 30, 2002(1) | At and for the Year Ended June 30, 2002 |
|--|---|---|
| Operating Data | | |
| Total revenue | \$25.7 | \$84.6 |
| Profits before taxes | \$1.5 | \$3.6 |
| Earnings before interest, taxes and management fees (EBITM) | \$12.9 | \$43.0 |
| Balance Sheet Data | | |
| Total assets(2) | \$279.7 | \$277.1 |
| Total debt | \$186.1 | \$183.0 |
| Total shareholders' equity | \$60.7 | \$59.9 |
| Cash Flow Data | | |
| Cash provided by operating activities | \$10.7 | \$18.7 |
| Cash used in investing activities | \$(8.6) | \$(37.1) |
| Cash provided by financing activities | \$0.7 | \$3.0 |
| Other Data | | |
| Total loan originations | \$153.7 | \$565.1 |
| Serviced loan portfolio | \$1,501.6 | \$1,372.6 |
| Number of loans | 2,251 | 2,083 |
| Loan delinquencies(3) | 8.5% | 9.4% |

(1)

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Financial data at and for the quarter ended September 30, 2002, is unaudited. The results of operations, changes in cash flows and loan originations for the three months ended September 30, 2002 are not necessarily indicative of the operating results to be expected for the full year.

- (2) Included in total assets is \$6 million of goodwill. There is no other goodwill on BLX's balance sheet. We acquired 94.9% of BLC Financial Services, Inc. on December 31, 2000. Push-down accounting was not required with respect to this transaction; accordingly, goodwill was not recorded by BLX.
- (3) Represents the percentage of loans in the total serviced loan portfolio that are greater than 30 days delinquent, which includes loans in workout status. Loans greater than 30 days delinquent for the SBA 7(a) loan portfolio only, which are included in the total serviced loan portfolio, were 7.9% at September 30, 2002. Delinquencies for the types of small business loans made by BLX typically range between 8% and 12%.

The loans originated by BLX are generally secured by commercial real estate. Loans originated under the 7(a) Guaranteed Loan Program also require the personal guarantee of the borrower and, in many cases, the loans are also secured by additional real estate collateral. Because the loans are secured by collateral, BLX's annual loan losses for its serviced SBA 7(a) loans, computed using the unguaranteed balance of the SBA 7(a) loan portfolio, were less than 1% on average for the last five fiscal years.

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Business Loan Express sells or securitizes substantially all of the loans it originates. BLX currently sells the guaranteed piece of SBA 7(a) guaranteed loans for cash premiums of up to 10% of the guaranteed loan amount plus a retained annual servicing fee generally between 1% and 2.0% of the guaranteed loan amount. Alternatively, BLX may sell the guaranteed piece of SBA 7(a) guaranteed loans at par and retain an annual servicing spread, at current prices, of generally between 4.0% and 4.8%. BLX securitizes the unguaranteed piece of the SBA 7(a) loans and conventional loans it originates. Typically, BLX retains up to 2.7% of the loan securitization pools and receives a spread from the excess of loan interest received on the loans sold over the interest cost on the securities issued in the securitization generally between 4.7% and 4.8%.

As a result of BLX's guaranteed loan sales and as a result of securitization transactions, BLX had assets at September 30, 2002, totaling approximately \$116.1 million representing the residual interests in and servicing assets for loans sold or securitized, together referred to as Residual Interests. These Residual Interests represent the discounted present value of future cash flow streams to be received from loans sold or securitized after making allowances for estimated prepayments, losses and loan delinquencies.

If loan payments on all loans were to be received as stated in the loan agreements, estimated future cash flows to BLX from loans sold or securitized would total approximately \$469 million in the aggregate over the remaining term of these loans. Of the approximate \$469 million, estimated cash flows for the 12 months ended September 30, 2003, 2004, 2005, and 2006 would be approximately \$36 million, \$35 million, \$34 million and \$33 million, respectively.

BLX's cash flow from operations for the quarter ended September 30, 2002 was \$10.7 million. Sources of cash flow from operations include net income, cash proceeds from loan sales net of cash used for loans originated, and changes in working capital. BLX's cash used in investing activities for the quarter ended September 30, 2002 was \$8.6 million. Cash used in investing activities includes the origination of residual interests from loans sold, net of collections of residual interests and cash used to purchase fixed assets. BLX's external cash funding requirements to finance its operations and loan portfolio for the quarter were \$0.7 million which was funded by the senior revolving line of credit.

Business Loan Express has a three-year \$124 million revolving credit facility that matures in March 2004. As the controlling shareholder of Business Loan Express, we have provided an unconditional guaranty to the revolving credit facility lenders in an amount of up to 50% of the total obligations (consisting of principal, accrued interest and other fees) of Business Loan Express under the revolving credit facility. The amount guaranteed by us at September 30, 2002 was \$48.5 million. This guaranty can be called by the lenders only in the event of a default by Business Loan Express. Business Loan Express was in compliance with the terms of the revolving credit facility at September 30, 2002. We have also provided two standby letters of credit in connection with two term securitization transactions completed by Business Loan Express in the second quarter of 2002 totaling \$10.6 million.

Business Loan Express is currently contemplating a corporate restructure and recapitalization whereby the company would convert from a corporation to a limited liability company. This restructure would enable the company to have greater flexibility as it grows. Upon such restructure and recapitalization, our equity interests would be

converted to membership units and the earnings of Business Loan Express would pass through to its members as dividends. There can be no assurance when or if the corporate restructure and recapitalization will occur. BLX expects to incur certain reorganization expenses related to the corporate restructure and recapitalization.

Business Loan Express is the nation's second largest non-bank government guaranteed lender utilizing the SBA's 7(a) Guaranteed Loan Program and is licensed by the SBA as a Small Business Lending Company (SBLC). Therefore, changes in the laws or regulations that govern SBLCs or the SBA's 7(a) Guaranteed Loan Program or changes in government funding for this program could have a material impact on Business Loan Express or its operations. As of October 1, 2002, the SBA implemented a maximum loan size of \$500,000 for loans originated through the SBA 7(a) Guaranteed Loan Program. Pending revision of the government's funding of this program, this limitation may be revisited. BLX does not anticipate that the change will have a material effect on its business. The company plans to emphasize its conventional loan program should the \$500,000 SBA 7(a) loan size cap remain in place. Business Loan Express is a preferred lender as designated by the SBA in 68 markets across the United States, and originates, sells and services small business loans. In addition to the 7(a) Guaranteed Loan Program, Business Loan Express originates conventional small business loans and originates loans under the USDA Business and Industry Guaranteed Loan Program. Business Loan Express has 37 offices across the United States and is headquartered in New York, New York.

WyoTech Acquisition Corporation. On July 1, 2002, WyoTech Acquisition Corporation was sold for \$84.4 million. We acquired WyoTech in December of 1998 and owned 91% of the common equity of WyoTech. At June 30, 2002, our investment had a cost basis of \$16.4 million, which represented all of the debt (\$12.6 million), preferred stock (\$3.7 million) and 91% of the common equity capital (\$0.1 million) of WyoTech. Our total proceeds from the sale of WyoTech, including the repayment of debt and preferred stock and the sale of our 91% common equity ownership, were \$77.2 million. We recognized a realized gain of \$60.8 million on the transaction. The sale of WyoTech is subject to post-closing working capital adjustments, if any, and customary indemnification provisions.

Commercial Real Estate Finance

The commercial real estate finance portfolio, investment activity and yields at and for the three and nine months ended September 30, 2002 and 2001, and at and for the year ended December 31, 2001, were as follows:

| | At and for the Three Months Ended September 30, | | At and for the Nine Months Ended September 30, | | At and for the Year Ended December 31, |
|---|--|---------|---|---------|--|
| | 2002 | 2001 | 2002 | 2001 | 2001 |
| | (unaudited) | | (unaudited) | | |
| | (\$ in millions) | | | | |
| Portfolio at value: | | | | | |
| CMBS bonds | \$496.4 | \$447.5 | \$496.4 | \$447.5 | \$558.3 |
| Collateralized debt obligation preferred shares | 53.0 | 24.6 | 53.0 | 24.6 | 24.2 |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| Total CMBS | 549.4 | 472.1 | 549.4 | 472.1 | 582.5 |
| Commercial mortgage loans | 59.7 | 86.2 | 59.7 | 86.2 | 79.6 |
| Residual interest | 69.0 | 74.4 | 69.0 | 74.4 | 69.9 |
| Real estate owned | 2.9 | 2.4 | 2.9 | 2.4 | 2.5 |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| Total Portfolio | \$681.0 | \$635.1 | \$681.0 | \$635.1 | \$734.5 |

| | | | | | |
|--|--------|--------|---------|---------|---------|
| Investments funded | \$8.9 | \$96.8 | \$134.6 | \$282.8 | \$392.6 |
| Change in accrued or reinvested interest | \$ | \$0.1 | \$0.4 | \$1.2 | \$2.7 |
| Principal repayments | \$0.5 | \$1.9 | \$11.5 | \$21.3 | \$30.7 |
| CMBS and commercial real estate loan sales | \$87.2 | \$55.4 | \$213.5 | \$130.0 | \$130.0 |
| Yield* | 13.6% | 13.5% | 13.6% | 13.5% | 13.5% |

* The weighted average yield on the interest-bearing investments is computed as the (a) annual stated interest rate earned plus the annual amortization of loan origination fees, original issue discount and market discount earned on accruing interest-bearing investments, divided by (b) total interest-bearing investments at value. The weighted average yield is computed as of the balance sheet date. Interest-bearing investments for the commercial real estate finance portfolio include all investments except for real estate owned.

Our primary commercial real estate investment activity is the investment in non-investment grade commercial mortgage-backed securities, or CMBS. In 1998, we began to take advantage of a unique market opportunity to acquire non-investment grade CMBS bonds at significant discounts from the face amount of the bonds. We believe that CMBS is an attractive asset class because of the yields that can be earned on securities that are secured by commercial mortgage loans, and ultimately commercial real estate properties. We did not make any new CMBS bond investments during the third quarter of 2002 as there was a limited supply of new CMBS bond issuances in the market. The supply of new CMBS bond issuances has increased in the fourth quarter and we are currently in the process of underwriting two transactions that may close during the fourth quarter of 2002. Our CMBS investment activity level will be dependent upon our ability to invest in CMBS at attractive yields. We plan to continue our CMBS investment activity, however, in order to maintain a balanced portfolio, we expect that CMBS will not exceed 25% of our total assets.

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Our commercial real estate investment activity for the three and nine months ended September 30, 2002, and for the year ended December 31, 2001, was as follows:

| | Amount Invested | | |
|--|-----------------|----------|------------------------------|
| | Face Amount | Discount | Amount Funded Yield(1)(3) |
| (\$ in millions) | | | |
| For the three months ended September 30, 2002 | | | |
| CMBS bonds | \$ | \$ | \$ |
| CDOs | 1.0 | 1.0 | 17.4% |
| Commercial mortgage loans | | | |
| Real estate owned(2) | 7.9 | 7.9 | |
| <hr/> | | | |
| <hr/> | | | |
| <hr/> | | | |
| Total | \$8.9 | \$ | \$8.9 17.4% |
| <hr/> | | | |
| <hr/> | | | |
| <hr/> | | | |
| For the nine months ended September 30, 2002 | | | |
| CMBS bonds | \$181.4 | \$(83.8) | \$97.6 14.7% |
| CDOs | 29.0 | 29.0 | 17.5% |
| Commercial mortgage loans | 0.1 | 0.1 | 10.0% |
| Real estate owned(2) | 7.9 | 7.9 | |
| <hr/> | | | |
| <hr/> | | | |
| <hr/> | | | |
| Total | \$218.4 | \$(83.8) | \$134.6 15.3% |
| <hr/> | | | |
| <hr/> | | | |

For the year ended December 31, 2001

| | | | |
|---------------------------|-----------|---------|-------|
| CMBS bonds | | | |
| \$661.4 | \$(295.6) | \$365.8 | 14.0% |
| CDOs | | | |
| 24.6 | 24.6 | | 16.9% |
| Commercial mortgage loans | | | |
| 2.2 | 2.2 | | 10.0% |

Total
\$688.2 \$(295.6) \$392.6 14.2%

-
- (1) The yield on new CMBS bond investments will vary from period to period depending on the concentration of lower yielding BB+, BB and BB- CMBS bonds purchased in that period to the total amount invested.
 - (2) During the quarter ended September 30, 2002, we acquired real estate property in connection with a foreclosed asset in order to facilitate the disposition of the property. A current yield was therefore not calculated for this investment.
 - (3) Total yield calculation for the three and nine months ended September 30, 2002 excludes new investments in real estate owned.

CMBS Bonds. The non-investment grade and unrated tranches of the CMBS bonds in which we invest are junior in priority for payment of interest and principal to the more senior tranches of the related CMBS bond issuance. Cash flow from the underlying mortgages generally is allocated first to the senior tranches, with the most senior tranches having a priority right to the cash flow. Then, any remaining cash flow is allocated, generally, among the other tranches in order of their relative seniority. To the extent there are defaults and unrecoverable losses on the underlying mortgages resulting in reduced cash flows, our most subordinate tranche will bear this loss first. At September 30, 2002, our CMBS bonds were subordinate to 91% to 97% of the tranches of bonds issued in various CMBS transactions. Given that the non-investment grade CMBS bonds in which we invest are junior in priority for payment of principal and interest, we invest in these CMBS bonds at a discount from the face amount of the bonds. The discount increases with the decrease in the seniority of the CMBS bonds. For the nine months ended September 30, 2002, and the year ended December 31, 2001, the average discount for the CMBS bonds in which we invested was 46% and 45%, respectively.

The underlying pools of mortgage loans that are collateral for our new CMBS bond investments for the nine months ended September 30, 2002, and for the year ended

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December 31, 2001, had respective underwritten loan to value and underwritten debt service coverage ratios as follows:

| Loan to Value Ranges (\$ in millions) | For the Nine Months Ended September 30, 2002 | | For the Year Ended December 31, 2001 | |
|--|--|------------|--|------------|
| | Amount | Percentage | Amount | Percentage |
| Less than 60% | \$401.9 | 16% | \$1,259.7 | 15% |
| 60-65% | | | | |
| 178.7 7 941.6 11 | | | | |
| 65-70% | | | | |
| 264.1 11 1,140.6 14 | | | | |
| 70-75% | | | | |
| 799.5 32 2,400.4 29 | | | | |
| 75-80% | | | | |
| 812.7 33 2,466.4 30 | | | | |
| Greater than 80% | | | | |
| 12.0 1 119.6 1 | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| Total | \$2,468.9 | 100% | \$8,328.3 | 100% |
| <hr/> | | | | |
| <hr/> | | | | |
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| <hr/> | | | | |

Weighted average loan to value
70.4% 69.7%

| Debt Service Coverage Ratio(1) Ranges (\$ in millions) | For the Nine Months Ended September 30, 2002 | | For the Year Ended December 31, 2001 | |
|--|--|------------|--|------------|
| | Amount | Percentage | Amount | Percentage |
| Greater than 2.00 | \$103.3 | 4% | \$484.8 | 6% |
| 1.76-2.00 | | | | |
| 84.2 3 158.2 2 | | | | |
| 1.51-1.75 | | | | |
| 240.3 10 855.0 10 | | | | |
| 1.26-1.50 | | | | |
| 1,631.8 66 5,008.3 60 | | | | |
| 1.00-1.25 | | | | |

409.3 17 1,822.0 22

Total
 \$2,468.9 100% \$8,328.3 100%

Weighted average debt service coverage ratio
 1.41 1.48

(1) Defined as annual net cash flow before debt service divided by annual debt service payments.

As a part of our strategy to maximize our return on equity capital, we sold CMBS bonds rated BB+ through B during the nine months ended September 30, 2002 with a cost basis of \$205.9 million, and bonds rated BB+ through BB-during the year ended December 31, 2001 with a cost basis of \$124.5 million. These bonds had a weighted average effective yield of 11.5% and 10.3%, and were sold for \$225.6 million and \$126.8 million, respectively, resulting in realized gains on the sales. The sales of these primarily lower-yielding bonds increased our overall liquidity. Included in the CMBS bond sales during the third quarter of 2002 were \$129.8 million of face amount of CMBS bonds with a cost basis of \$82.7 million. We recognized a gain on this sale of \$12.0 million, net of a realized loss of \$2.1 million from a hedge related to the CMBS bonds sold. The CMBS bonds sold represented a strip of BB+ through B from our portfolio and had a weighted average yield to maturity of 12.0%. The CMBS bonds were sold to institutional investors.

The effective yield on our CMBS bond portfolio at September 30, 2002 and December 31, 2001 was 14.5% and 14.7%, respectively. The yield on the CMBS portfolio at any point in time will vary depending on the concentration of lower yielding BB+, BB and BB- CMBS bonds held in the portfolio. At September 30, 2002, and December 31, 2001, the unamortized discount related to the CMBS portfolio was \$595.6 million and \$611.9 million, respectively. At September 30, 2002, the CMBS bond portfolio had a fair value of \$496.4 million, which included net unrealized appreciation on the CMBS bonds of \$39.8 million.

At September 30, 2002, the underlying pools of mortgage loans that are collateral for our CMBS bonds consisted of approximately 4,100 commercial mortgage loans with a total outstanding principal balance of \$22.9 billion. At September 30, 2002, and December 31, 2001, 0.99% and 0.52%, respectively, of the loans in the underlying collateral pool for our CMBS bonds were over 30 days delinquent or were classified as real estate owned.

Collateralized Debt Obligation Preferred Shares. During the nine months ended September 30, 2002, and the year ended December 31, 2001, we invested in the preferred shares of three and one, respectively, collateralized debt obligations, or CDOs, which are secured by investment grade unsecured debt issued by various real estate investment trusts, or REITs, and investment and non-investment grade CMBS bonds. The investment grade REIT collateral consists of debt with a cut-off balance of \$1,017.6 million and was issued by 42 REITs. The investment grade CMBS collateral consists of CMBS bonds with a face amount of \$479.0 million issued in 39 separate CMBS transactions. The non-investment grade CMBS collateral consists of BB+, BB and BB- CMBS bonds with a face amount of \$463.4 million issued in 39 separate CMBS transactions. Included in the CMBS collateral for the CDOs are \$397.9 million of CMBS bonds that are senior in priority of repayment to certain lower rated CMBS bonds held by us, which were issued in 23 separate CMBS transactions. The preferred shares are junior in priority for payment of principal to the more senior tranches of debt issued by the CDOs. To the extent there are defaults and unrecoverable losses on the underlying collateral resulting in reduced cash flows, the preferred shares will bear this loss first. At September 30, 2002, our preferred shares in the CDOs were subordinate to approximately 96% of the more senior tranches of debt issued by the CDOs. The yield on the CDOs was 17.2% and 16.9% at September 30, 2002, and December 31, 2001, respectively.

Commercial Mortgage Loans and Real Estate Owned. Since 1998, we have been liquidating much of our whole commercial mortgage loan portfolio so that we can redeploy the proceeds into higher yielding assets. For the nine months ended September 30, 2002, and for the year ended December 31, 2001, we sold \$7.6 million and \$5.5 million, respectively, of commercial mortgage loans and real estate owned. At September 30, 2002, our whole commercial mortgage loan portfolio had been reduced to \$59.7 million from \$79.6 million at December 31, 2001.

Residual Interests. The residual interest primarily consists of a retained interest totaling \$68.9 million from a 1998 asset securitization whereby bonds were sold in three classes rated AAA, AA and A. The residual interest represents a right to cash flows from the underlying collateral pool of loans after these senior bond obligations are satisfied. At September 30, 2002, one class of bonds rated AAA was outstanding totaling \$21.7 million. We have the right to call the bonds upon a minimum of ten days notice to the bondholders. Once the bonds are fully repaid, either through the cash flows from the securitized loans or due to us calling the bonds, the remaining loans in the trust will be returned to us as payment on the residual interest. At September 30, 2002, the residual interest had a fair value of \$69.0 million.

Portfolio Asset Quality

As a means to review portfolio quality, we are providing data using three separate measures 1) portfolio by grade, 2) loans and debt securities on non-accrual status, and 3) loans and debt securities over 90 days delinquent. These three separate categories should not be added together, but instead are three different measures to assist in

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evaluating the portfolio. Our primary measure for portfolio quality remains the grade of each investment in the portfolio.

We employ a standard grading system for the entire portfolio. Grade 1 is used for those investments from which a capital gain is expected. Grade 2 is used for investments performing in accordance with plan. Grade 3 is used for investments that require closer monitoring; however, no loss of interest or principal is expected. Grade 4 is used for investments that are in workout and for which some loss of current interest is expected, but no loss of principal is expected. Grade 5 is used for investments that are in workout and for which some loss of principal is expected and the investment is written down to net realizable value.

At September 30, 2002, and December 31, 2001, our portfolio was graded as follows:

| Grade | 2002 | | 2001 | |
|------------------|--------------------|-------------------------------|--------------------|-------------------------------|
| | Portfolio at Value | Percentage of Total Portfolio | Portfolio at Value | Percentage of Total Portfolio |
| (\$ in millions) | | | | |
| 1 | \$720.3 | 30.7% | \$603.3 | 25.9% |
| 2 | 1,441.6 | 61.5 | 1,553.8 | 66.7 |
| 3 | 58.2 | 2.5 | 79.5 | 3.4 |
| 4 | 12.8 | 0.6 | 44.5 | 1.9 |
| 5 | 110.7 | 4.7 | 48.5 | 2.1 |
| | \$2,343.6 | 100.0% | \$2,329.6 | 100.0% |

Portfolio by Grade. Total Grades 4 and 5 assets as a percentage of the total portfolio at value at September 30, 2002 and December 31, 2001 were 5.3% and 4.0%, respectively. Grade 4 and 5 assets include loans, debt securities and equity securities. We expect that a number of portfolio companies will be in the Grades 4 or 5 categories from time to time. Part of the business of private finance is working with troubled portfolio companies to improve their businesses and protect our investment. The number of portfolio companies and related investment amount included in Grades 4 and 5 may fluctuate significantly from period to period. We continue to follow our historical practice of working with a troubled portfolio company in order to recover the maximum amount of our investment, but record unrealized depreciation for the expected full amount of the potential loss when such exposure is identified.

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Loans and Debt Securities on Non-Accrual Status. Loans and debt securities on non-accrual status for which we have doubt about interest collection are classified as Grade 4 or 5 assets, which are investments in workout status. In addition to Grade 4 and 5 assets that are in workout, we may not accrue interest on loans to companies which are more than 50% owned by us from time to time if such companies are in need of additional capital and, therefore, we may defer current debt service. Loans and debt securities on non-accrual status may or may not be over 90 days delinquent, as it is not unusual for us to place a loan on non-accrual status before it is over 90 days past due, and there may be loans over 90 days delinquent for which we believe that the interest is fully collectible.

For the total investment portfolio, workout loans not accruing interest, or those loans and debt securities in Grade 4 and 5, were \$88.1 million at value at September 30, 2002, or 3.8% of the total portfolio. Included in this category at September 30, 2002, were loans

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of \$14.3 million that were secured by commercial real estate. Workout loans not accruing interest were \$109.0 million at value at December 31, 2001, or 4.7% of the total portfolio, of which \$8.9 million were related to portfolio companies in liquidation, and \$15.2 million represented loans secured by commercial real estate. As of September 30, 2002, \$8.9 million representing receivables related to portfolio companies in liquidation were included in other assets. In addition to Grade 4 and 5 assets that are in workout, loans and debt securities to companies which are more than 50% owned by us that were not accruing interest totaled \$63.8 million at value at September 30, 2002.

Loans and Debt Securities Over 90 Days Delinquent. Loans and debt securities over 90 days delinquent are all loans and debt securities in the portfolio that are over 90 days past due, and these loans and debt securities may or may not be included in Grade 4 or 5 assets. If the loan pertains to an investment in workout, the loan or debt security will be included in the Grade 4 or 5 categories. A loan or debt security may be included in Grade 4 or 5 before it is over 90 days past due. If a loan is past due but does not pertain to an investment in workout, the loan or debt security would be included in Grades 1, 2 or 3.

Loans and debt securities greater than 90 days delinquent were \$66.5 million at value at September 30, 2002, or 2.8% of the total portfolio. Included in this category are loans valued at \$26.9 million that are secured by commercial real estate. Loans greater than 90 days delinquent were \$39.1 million at value at December 31, 2001, or 1.7% of the total portfolio. Included in this category are loans valued at \$14.1 million that were secured by commercial real estate.

As a provider of long-term privately negotiated investment capital, we may defer payment of principal or interest from time to time. As a result, the amount of the portfolio that is greater than 90 days delinquent or on non-accrual status may vary from quarter to quarter. The nature of our private finance portfolio company relationships frequently provide an opportunity for portfolio companies to amend the terms of payment to us or to restructure their debt and equity capital. During such restructuring, we may not receive or accrue interest or dividend payments. The investment portfolio is priced to provide current returns for shareholders assuming that a portion of the portfolio at any time may not be accruing interest currently. We also price our investments for a total return including interest or dividends plus capital gains from the sale of equity securities. Therefore, the amount of loans greater than 90 days delinquent or on non-accrual status is not necessarily an indication of future principal loss or loss of anticipated investment return. Our portfolio grading system is used as a means to assess loss of investment principal (Grade 5 assets).

At September 30, 2002 and December 31, 2001, 0.99% and 0.52%, respectively, of the loans in the underlying collateral pool for our CMBS bond portfolio were over 30 days delinquent or were classified as real estate owned. We closely monitor the performance of all of the loans in the underlying collateral pools securing our CMBS investments.

Other Assets and Other Liabilities

Because we invest in BB+, BB and BB- rated CMBS bonds, which are purchased at prices that are based on the 10-year Treasury rate, we have entered into transactions with financial institutions to hedge against movement in Treasury rates on certain of these CMBS bonds. These transactions involved receiving the proceeds from the sales of borrowed Treasury securities, with the obligations to replenish the borrowed Treasury securities at a later date based on the then current market price, whatever that price may be. Risks in these contracts arise from the possible inability of counterparties to meet the

terms of their contracts and from movements in the value of the borrowed Treasury securities and interest rates; we do not anticipate nonperformance by any counterparty.

The total obligations to replenish borrowed Treasury securities were \$52.2 million and \$47.3 million at September 30, 2002, and December 31, 2001, respectively, which included unrealized depreciation on the obligations of \$5.6 million and unrealized appreciation on the obligations of \$1.2 million, respectively, due to changes in the yield on the borrowed Treasury securities. The obligations have been recorded as an other liability. The proceeds related to the sales of the borrowed Treasury securities were \$46.7 million and \$48.5 million at September 30, 2002, and December 31, 2001, respectively, and have been recorded as an other asset. Under the terms of the transactions, we have provided additional cash collateral of \$5.0 million at September 30, 2002 for the difference between the net proceeds related to the sales of the borrowed Treasury securities and the obligations to replenish the securities on the weekly settlement date. The cash collateral has been recorded as an other asset in the accompanying consolidated financial statements.

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RESULTS OF OPERATIONS

Comparison of Three Months Ended September 30, 2002 and 2001

The following table summarizes our condensed operating results for the three months ended September 30, 2002 and 2001.

| | For the Three Months Ended September 30, | | Percent | |
|--|---|-------------|----------------|---------------|
| | 2002 | 2001 | Change | Change |
| (\$ in thousands, except per share amounts) | | | | |
| Interest and Related Portfolio Income | | | | |
| Interest and dividends | | | | |
| \$67,624 \$60,023 \$7,601 13% | | | | |
| Premiums from loan dispositions | | | | |
| 392 339 53 16% | | | | |
| Fees and other income | | | | |
| 8,313 12,272 (3,959) (32%) | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| Total interest and related portfolio income | | | | |
| 76,329 72,634 3,695 5% | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| Expenses | | | | |
| Interest | | | | |
| 17,430 16,093 1,337 8% | | | | |
| Employee | | | | |
| 8,153 8,213 (60) (1%) | | | | |
| Administrative | | | | |
| 5,052 4,139 913 22% | | | | |
| <hr/> | | | | |
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Total operating expenses
30,635 28,445 2,190 8%

Net investment income before income tax expense and
net realized and unrealized gains
45,694 44,189 1,505 3%

Income tax expense
600 600

Net investment income before net realized and
unrealized gains
45,094 44,189 905 2%

Net Realized and Unrealized Gains

Net realized gains
48,222 3,348 44,874 *

Net unrealized gains (losses)
(47,796) 12,166 (59,962) *

Total net realized and unrealized gains
426 15,514 (15,088) *

Net increase in net assets resulting from operations
\$45,520 \$59,703 \$(14,183) (24%)

Diluted earnings per share
\$0.44 \$0.63 \$(0.19) (30%)

Weighted average shares outstanding diluted
103,302 94,585 8,717 9%

* Net realized and net unrealized gains and losses can fluctuate significantly from quarter to quarter. As a result, quarterly comparisons of net realized and net unrealized gains and losses may not be meaningful.

Net increase in net assets resulting from operations, or net income, results from total interest and related portfolio income earned, less total expenses incurred in our operations, plus net realized and unrealized gains or losses.

Total Interest and Related Portfolio Income. Total interest and related portfolio income includes interest and dividend income, premiums from loan dispositions and fees and other income.

| | For the Three Months Ended September 30, | |
|---|---|-------------|
| | 2002 | 2001 |
| (\$ in millions, except per share amounts) | | |
| Total Interest and Related Portfolio Income | \$76.3 | \$72.6 |
| Per share | | |
| \$0.74 \$0.77 | | |

The increase in interest and dividend income earned resulted from the growth of our interest bearing investment portfolio and the dividends earned on certain preferred equity securities. Our investment portfolio, excluding non-interest bearing equity interests in portfolio companies, increased by 4% to \$1,803.6 million at September 30, 2002, from \$1,730.7 million at September 30, 2001. The weighted average yield on the interest-bearing investments in the portfolio at September 30, 2002 and 2001, was as follows:

| | September 30, | |
|--------------------------------|----------------------|-------------|
| | 2002 | 2001 |
| Private Finance | 14.4% | 14.5% |
| Commercial Real Estate Finance | | |
| 13.6% 13.5% | | |
| Total Portfolio | | |
| 14.1% 14.1% | | |

Included in premiums from loan dispositions are prepayment premiums of \$0.4 million and \$0.3 million for the three months ended September 30, 2002 and 2001, respectively. While the scheduled maturities of private finance and commercial real estate loans range from five to ten years, it is not unusual for our borrowers to refinance or pay off their debts to us ahead of schedule. Because we seek to finance primarily seasoned, performing companies, such companies at times can secure lower cost financing as their balance sheets strengthen, or as more favorable interest rates become available. Therefore, we generally structure our loans to require a prepayment premium for the first three to five years of the loan.

Fees and other income primarily include fees related to financial structuring, diligence, transaction services, management services to portfolio companies, guaranties and other advisory services. As a business development company, we are required to make significant managerial assistance available to the companies in our investment portfolio. Managerial assistance includes management and consulting services including, but not limited to, information technology, web site development, marketing, human resources, personnel recruiting, board recruiting, corporate governance and risk management.

Fees and other income for the quarter ended September 30, 2002, included fees of \$2.2 million related to structuring and diligence, fees of \$0.4 million related to transaction services provided to portfolio companies, and fees of \$5.7 million related to management services provided to portfolio companies, guaranty and other advisory services. Fees and other income are generally related to specific transactions or services, and therefore may vary substantially from period to period. Points or loan origination fees that represent yield enhancement on a loan are capitalized and amortized into interest income over the life of the loan.

Business Loan Express and Hillman are our most significant portfolio investments and together represent 15.3% of our total assets at September 30, 2002. Total interest and related portfolio income earned from these investments for the three months ended September 30, 2002 and 2001, was \$12.4 million and \$11.0 million, respectively.

Operating Expenses. Operating expenses include interest, employee and administrative expenses. Our single largest expense is interest on our indebtedness. The fluctuations in interest expense during the three months ended September 30, 2002 and 2001, are attributable to changes in the level of our borrowings under various notes payable and debentures and our revolving credit facility. Our borrowing activity and weighted average interest cost, including fees and closing costs, were as follows:

| | | At and for the Three Months Ended September 30, | |
|--------------------------|---------|--|-------------|
| | | 2002 | 2001 |
| (\$ in millions) | | | |
| Total Outstanding Debt | | \$990.7 | \$924.5 |
| Average Outstanding Debt | | | |
| \$901.5 | \$862.4 | | |
| Weighted Average Cost | | | |
| 7.1% | 7.1% | | |
| BDC Asset Coverage* | | | |
| 259% | 255% | | |

* As a business development company, we are generally required to maintain a minimum ratio of 200% of total assets to total borrowings.

Employee expenses include salaries and employee benefits. The change in employee expense reflects the effect of wage increases and the change in the mix of employees given their area of responsibility and relevant experience level. Total employees were 103 and 95 at September 30, 2002 and 2001, respectively.

Administrative expenses include the leases for our headquarters in Washington, DC, and our regional offices, travel costs, stock record expenses, directors' fees, legal and accounting fees, insurance premiums and various other expenses. The increase in administrative expenses as compared to the same period in 2001 includes approximately \$0.2 million from legal, consulting and other fees, including costs incurred to defend against class action lawsuits alleging violations of securities laws and to respond to market activity in our stock. Administrative expenses also increased by approximately \$0.3 million due to increased costs for corporate liability insurance and \$0.2 million due to travel costs, including corporate aircraft depreciation.

Realized Gains and Losses. Net realized gains resulted from the sale of equity securities associated with certain private finance investments, the sale of CMBS bonds and the realization of unamortized discount resulting from the sale and early repayment of

private finance loans and commercial mortgage loans, offset by losses on investments. Net realized gains and losses were as follows:

| | For the Three Months Ended September 30, | |
|---------------------------|---|-------------|
| | 2002 | 2001 |
| (\$ in millions) | | |
| Realized Gains | \$77.9 | \$3.3 |
| Realized Losses (29.7) | | |
| <hr/> | | |
| <hr/> | | |
| Net Realized Gains | | |
| \$48.2 \$3.3 | | |
| <hr/> | | |
| <hr/> | | |

Realized gains and losses for the three months ended September 30, 2002, resulted from various private finance and commercial real estate finance transactions. Realized gains for the three months ended September 30, 2002, primarily resulted from transactions involving three private finance portfolio companies, Wyoming Technical Institute (\$60.8 million), Oriental Trading Company, Inc. (\$2.5 million) and Kirkland s, Inc. (\$2.2 million), and the sale of CMBS bonds (\$12.0 million, net of a realized loss of \$2.1 million from a hedge related to the CMBS bonds sold). We reversed previously recorded unrealized appreciation totaling \$70.1 million and \$2.5 million when gains were realized for the three months ended September 30, 2002 and 2001, respectively.

Realized losses for the three months ended September 30, 2002, primarily resulted from transactions involving two private finance portfolio companies, Velocita, Inc. (\$16.0 million) and Schwinn Holdings Corporation (\$7.9 million), and two commercial real estate investments (\$2.1 million). We reversed previously recorded unrealized depreciation totaling \$29.3 million and zero when losses were realized for the three months ended September 30, 2002 and 2001, respectively.

Unrealized Gains and Losses. We determine the fair value of each investment in our portfolio on a quarterly basis, and changes in fair value result in unrealized gains or losses being recognized. At September 30, 2002, approximately 93% of our total assets represented portfolio investments recorded at fair value. Value, as defined in Section 2(a)(41) of the Investment Company Act of 1940, is (i) the market price for those securities for which a market quotation is readily available and (ii) for all other securities and assets, fair value is as determined in good faith by the board of directors. Since there is typically no readily ascertainable market value for the investments in our portfolio, we value substantially all of our investments at fair value as determined in good faith by the board of directors pursuant to a valuation policy and a consistently applied valuation process. Because of the inherent uncertainty of determining the fair value of investments that do not have a readily ascertainable market value, the fair value of our investments determined in good faith by the board of directors may differ significantly from the values that would have been used had a ready market existed for the investments, and the differences could be material.

There is no single standard for determining fair value in good faith. As a result, determining fair value requires that judgment be applied to the specific facts and circumstances of each portfolio investment while employing a consistently applied valuation process for the types of investments we make. Unlike banks, we are not permitted to provide a general reserve for anticipated loan losses. Instead, we must determine the fair value of each individual investment on a quarterly basis. We will record unrealized depreciation on investments when we believe that an investment has become impaired,

including where collection of a loan or realization of an equity security is doubtful. Conversely, we will record unrealized appreciation if we have an indication that the underlying portfolio company has appreciated in value and, therefore, our equity security has also appreciated in value, where appropriate. Changes in fair value are recorded in the statement of operations as unrealized gains and losses.

As a business development company, we invest primarily in illiquid securities including debt and equity securities of private companies and non-investment grade CMBS. The structure of each debt and equity security is specifically negotiated to enable us to protect our investment and maximize our returns. We include many terms governing interest rate, repayment terms, prepayment penalties, financial covenants, operating covenants, ownership parameters, dilution parameters, liquidation preferences, voting rights, and put or call rights. Our investments are generally subject to restrictions on resale and generally have no established trading market. Because of the type of investments that we make and the nature of our business, our valuation process requires an analysis of various factors. Our fair value methodology includes the examination of, among other things, the underlying investment performance, financial condition and market changing events that impact valuation.

Valuation Methodology Private Finance. Our process for determining the fair value of a private finance investment begins with determining the enterprise value of the portfolio company. The fair value of our investment is based upon the enterprise value at which the portfolio company could be sold in an orderly disposition over a reasonable period of time between willing parties other than in a forced or liquidation sale. The liquidity event whereby we exit a private finance investment is generally the sale, the recapitalization or, in some cases, the initial public offering of the portfolio company.

There is no one methodology to determine enterprise value and, in fact, for any one portfolio company, enterprise value is best expressed as a range of fair values, from which we derive a single estimate of enterprise value. To determine the enterprise value of a portfolio company, we analyze its historical and projected financial results. We generally require portfolio companies to provide annual audited and monthly unaudited financial statements, as well as annual projections for the upcoming fiscal year. Typically in the private equity business, companies are bought and sold based upon multiples of EBITDA, cash flow, net income, revenues or, in limited instances, book value. When using EBITDA to determine enterprise value, we may adjust EBITDA for non-recurring items. Such adjustments are intended to normalize EBITDA to reflect the portfolio company's earnings power. Adjustments to EBITDA may include compensation to previous owners, or acquisition, recapitalization or restructuring related items.

In determining a multiple to use for valuation purposes, we look to private merger and acquisition statistics, discounted public trading multiples or industry practices. In estimating a reasonable multiple, we consider not only the fact that our portfolio company may be private relative to a peer group, but the size and scope of our portfolio company and its specific strengths and weaknesses. In some cases, the best valuation methodology may be a discounted cash flow analysis based upon future projections. If a portfolio company is distressed, a liquidation analysis may provide the best indication of enterprise value.

If there is adequate enterprise value to support the repayment of our debt, the fair value of our loan or debt security normally corresponds to cost unless the borrower's condition or other factors lead to a determination of fair value at a different amount. The

fair value of equity interests in portfolio companies are determined based upon various factors, including the enterprise value remaining for equity holders after the repayment of the portfolio company's debt and other pertinent factors such as recent offers to purchase a portfolio company's equity interest or other potential liquidity events. The determined equity values are generally discounted when we have a minority position, restrictions on resale, specific concerns about the receptivity of the capital markets to a specific company at a certain time, or other factors.

Valuation Methodology - CMBS Bonds. CMBS bonds are carried at fair value, which is based upon a discounted cash flow model which utilizes prepayment and loss assumptions based upon historical experience and projected performance, economic factors, the characteristics of the underlying cash flow and comparable market yields for similar CMBS bonds. Our assumption with regard to discount rate is based upon the yield of comparable securities. We recognize income from the amortization of original issue discount using the effective interest method, using the anticipated yield over the projected life of the investment. Yields are revised when there are changes in estimates of future credit losses, actual losses incurred, or actual and estimated prepayment speeds. Changes in estimated yield are recognized as an adjustment to the estimated yield over the remaining life of the CMBS bonds from the date the estimated yield is changed. We recognize unrealized appreciation or depreciation on our CMBS bonds, as comparable yields in the market change and/or whenever we determine that the value of our CMBS bonds is less than the cost basis due to changes in cash flows resulting from changes in prepayment or loss assumptions in the underlying collateral pool.

Net Unrealized Gains and Losses Net unrealized gains (losses) for the three months ended September 30, 2002 and 2001 were as follows:

| | | For the Three Months Ended September 30, | |
|--|--------|---|-------------|
| | | 2002 | 2001 |
| | | <hr/> | <hr/> |
| (\$ in millions) | | | |
| Unrealized appreciation: | | | |
| Unrealized gains | | | |
| \$29.8 | \$28.3 | | |
| Reversal of previously recorded depreciation | | | |
| 29.3 | | | |
| <hr/> | | | |
| <hr/> | | | |
| Total unrealized appreciation | | | |
| 59.1 | 28.3 | | |
| <hr/> | | | |
| <hr/> | | | |
| Unrealized depreciation: | | | |
| Unrealized losses | | | |
| (36.8) | (13.6) | | |
| Reversal of previously recorded appreciation | | | |
| (70.1) | (2.5) | | |
| <hr/> | | | |
| <hr/> | | | |

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Total unrealized depreciation
(106.9) (16.1)

Net unrealized gains (losses)
\$(47.8) \$12.2

During the third quarter of 2002, we increased the fair value of our investment in Blue Rhino by \$1.8 million based on the public market valuations of the company stock. In addition, we recorded unrealized appreciation totaling \$6.2 million on ten other investments in our portfolio based upon the performance of the respective companies and/or indicative valuation estimates received from third parties.

We recorded unrealized losses of \$32.5 million on 30 portfolio investments during the three months ended September 30, 2002, largely due to conditions in the manufacturing, media and technology sectors, and due to company specific matters in certain companies. Portfolio companies for which unrealized depreciation was recorded this quarter include

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four companies in the portfolio that continue to be affected by weakness in the manufacturing sector for which we decreased fair value by \$6.4 million; four companies in the media sector that have declined in fair value due to declining values in this sector for which we have decreased fair value by \$10.5 million; and the three companies that have been affected by lower levels of technology spending for which we have decreased fair value by \$1.8 million. In general, our portfolio companies in the consumer-driven sectors, such as retail and consumer products, continue to perform well. However, we decreased the fair value of three investments in this sector by \$8.6 million. We also recorded depreciation of \$2.0 million on five commercial mortgage loans and \$0.7 million on one real estate owned property. As the economy improves, the financial performance of these portfolio companies may also improve. However, there can be no assurance when or if these companies performance may improve.

CMBS Bonds. We recorded a net unrealized gain on our CMBS bond portfolio of \$17.5 million in the third quarter of 2002. We determined the fair value of our CMBS bond portfolio using a discounted cash flow model based upon (i) the current performance of the underlying collateral loans, which utilizes prepayment and loss assumptions based upon historical and projected experience, economic factors and the characteristics of the underlying cash flow, and (ii) current market yields for comparable CMBS bonds, based upon Treasury rates and market spreads.

Cash flow assumptions. With respect to the cash flows of the underlying collateral loans securing the CMBS bonds, the performance of the collateral loans to date is generally consistent with our original assumptions. We generally assume no prepayments on the collateral loans prior to maturity, as prepayments on the loans prior to maturity are generally prohibited or there are significant penalties, such as prepayment premiums, yield maintenance and/or defeasance requirements. Our credit loss assumptions for the underlying collateral loans at the time of investment in the CMBS bonds were generally estimated to assume that approximately 1% of the underlying collateral loan principal would be lost, and that one-third of the losses would be realized in year three, one-third in year six, and one-third in year nine. We believe that this is an appropriate approach to setting loss assumptions, as losses are expected to occur throughout the life of the CMBS bonds.

As of September 30, 2002, total estimated losses in the underlying collateral pools over the life of the CMBS bonds were assumed to total approximately \$217 million. Through September 30, 2002, \$2.3 million in actual losses have been realized. While the actual realized losses as of September 30, 2002 are less than our originally estimated losses, we have not reduced the original estimates of the total expected losses over the life of the CMBS bonds. Loss assumptions affecting future cash flows are updated quarterly to reflect the estimated current and expected performance of the collateral loans on a loan-by-loan basis.

Yield assumptions. During the third quarter of 2002, the overall yields on newly-issued CMBS bonds rated BB+ through B continued to decline due to the decline in Treasury yields combined with the narrowing of spreads, resulting in market yields for these bond classes being lower than the yields-to-maturity on our CMBS bonds for the same classes. More buyers of CMBS bonds have recently entered the market, particularly buyers for BB+ through BB rated CMBS bonds, which has contributed to the decline in spreads for these bond classes beginning in the second quarter of 2002. Historically, we have found yields on new issuances to be in the same range as the CMBS bonds we own. We confirmed our CMBS bond portfolio pricing estimates at September 30, 2002 with

respect to spreads for our BB+ through B rated bonds with other CMBS bond market participants. Lower yields imply an increase in the value of our BB+ through B rated CMBS bond portfolio. The yields on B- through the non-rated classes have generally remained relatively consistent with the yields on our CMBS bonds in these classes. Pricing for these deeply subordinated classes of bonds are generally much more a function of the credit quality of a single issuance rather than market conditions.

Fair Value. We have determined the fair value of our CMBS bonds based upon a discounted cash flow model using expected future cash flows and current market yields, as discussed above, to be approximately \$496.4 million, and as a result have recorded a net unrealized gain on the CMBS bonds of \$21.8 million for the quarter ended September 30, 2002. The net unrealized gain includes an unrealized loss of \$0.7 million related to changes in estimated prepayment or loss assumptions.

Because we invest in BB+, BB and BB- rated CMBS bonds, which are purchased at prices that are based on the 10-year Treasury rate, we have entered into transactions with financial institutions to hedge against movement in Treasury rates on certain of these CMBS bonds. These transactions involved receiving the proceeds from the sales of borrowed Treasury securities, with the obligation to replenish the borrowed Treasury securities at a later date based on the then current market price. The net proceeds related to the sales of the borrowed Treasury securities and the related obligations to replenish the borrowed Treasury securities totaled \$46.7 million and \$52.2 million, respectively, and have been included in other assets and other liabilities, respectively, at September 30, 2002. As of September 30, 2002, the total obligations on the hedge had increased to \$52.2 million due to changes in the yield on the borrowed Treasury securities, resulting in unrealized depreciation on the obligation of \$5.6 million. The decrease in the value of the hedge during the three months ended September 30, 2002, was \$4.3 million and was recorded as an unrealized loss.

The net unrealized gain on the CMBS bonds of \$21.8 million, net of the unrealized loss on the hedge of \$4.3 million, resulted in a net unrealized gain from the CMBS bond portfolio of \$17.5 million for the three months ended September 30, 2002.

Given that Treasury yields fluctuate, it is possible that there may be future adjustments to the fair value of the CMBS bonds. As a result, we have not classified the appreciated CMBS bonds as Grade 1 assets at September 30, 2002, since they may not result in any future capital gain. Therefore, CMBS bonds remain in Grade 2.

Other Matters. All per share amounts included in the Management's Discussion and Analysis of Financial Condition and Results of Operations section have been computed using the weighted average shares used to compute diluted earnings per share, which were 103.3 million and 94.6 million for the three months ended September 30, 2002 and 2001, respectively.

We have elected to be taxed as a regulated investment company under Subchapter M of the Internal Revenue Code of 1986. As long as we qualify as a regulated investment company, we are not taxed on our investment company taxable income or realized capital gains, to the extent that such taxable income or gains are distributed, or deemed to be distributed, to shareholders on a timely basis. Annual tax distributions generally differ from net increase in net assets resulting from operations for the fiscal year due to timing differences in the recognition of income and expenses, returns of capital and net unrealized appreciation or depreciation, which are not included in taxable income.

In order to maintain our status as a regulated investment company, we must, in general, (1) continue to qualify as a business development company; (2) derive at least

90% of our gross income from dividends, interest, gains from the sale of securities and other specified types of income; (3) meet investment diversification requirements as defined in the Internal Revenue Code; and (4) distribute annually to shareholders at least 90% of our investment company taxable income as defined in the Internal Revenue Code. We intend to take all steps necessary to continue to qualify as a regulated investment company. However, there can be no assurance that we will continue to qualify for such treatment in future years.

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RESULTS OF OPERATIONS

Comparison of Nine Months Ended September 30, 2002 and 2001

The following table summarizes our condensed operating results for the nine months ended September 30, 2002, and 2001.

| | For the Nine Months Ended September 30, | | Percent | |
|--|--|-------------|----------------|---------------|
| | 2002 | 2001 | Change | Change |
| | (unaudited) | | | |
| (\$ in thousands, except per share amounts) | | | | |
| Interest and Related Portfolio Income | | | | |
| Interest and dividends | | | | |
| \$195,289 | \$173,722 | \$21,567 | 12% | |
| Premiums from loan dispositions | | | | |
| 2,051 | 2,070 | (19) | (1%) | |
| Fees and other income | | | | |
| 34,573 | 30,652 | 3,921 | 13% | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| Total interest and related portfolio income | | | | |
| 231,913 | 206,444 | 25,469 | 12% | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| Expenses | | | | |
| Interest | | | | |
| 52,414 | 47,974 | 4,440 | 9% | |
| Employee | | | | |
| 24,462 | 22,269 | 2,193 | 10% | |
| Administrative | | | | |
| 12,913 | 10,166 | 2,747 | 27% | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |

Total operating expenses
 89,789 80,409 9,380 12%

Net investment income before income tax expense and
 net realized and unrealized gains
 142,124 126,035 16,089 13%

Income tax expense
 600 600

Net investment income before net realized and
 unrealized gains
 141,524 126,035 15,489 12%

Net Realized and Unrealized Gains

Net realized gains
 57,072 8,339 48,733 *
 Net unrealized gains (losses)
 (23,661) 23,463 (47,124) *

Total net realized and unrealized gains
 33,411 31,802 1,609 *

Net increase in net assets resulting from operations
\$174,935 \$157,837 \$17,098 11%

Diluted earnings per share
\$1.70 \$1.74 \$(0.04) (2%)

Weighted average shares outstanding diluted
103,040 90,864 12,176 13%

* Net realized and net unrealized gains and losses can fluctuate significantly from period to period. As a result, year-to-date comparisons of net realized and net unrealized gains and losses may not be meaningful.

Net increase in net assets resulting from operations, or net income, results from total interest and related portfolio income earned, less total expenses incurred in our operations, plus net realized and unrealized gains or losses.

Total interest and related portfolio income. Total interest and related portfolio income includes interest and dividend income, premiums from loan dispositions and fees and other income.

| | For the Nine Months Ended September 30, | |
|---|--|-------------|
| | 2002 | 2001 |
| (\$ in millions, except per share amounts) | | |
| Total Interest and Related Portfolio Income | \$ 231.9 | \$ 206.4 |
| Per share | | |
| \$2.25 \$2.27 | | |

The increase in interest and dividend income earned resulted primarily from the growth of our investment portfolio and the dividends earned on certain preferred equity securities. Our investment portfolio, excluding non-interest bearing equity interests in portfolio companies, increased by 4% to \$1,803.6 million at September 30, 2002, from \$1,730.7 million at September 30, 2001. The weighted average yield on the interest-bearing investments in the portfolio at September 30, 2002 and 2001 was as follows:

| | September 30, | |
|--------------------------------|----------------------|-------------|
| | 2002 | 2001 |
| Private Finance | 14.4% | 14.5% |
| Commercial Real Estate Finance | | |
| 13.6% 13.5% | | |
| Total Portfolio | | |
| 14.1% 14.1% | | |

Included in premiums from loan dispositions are prepayment premiums of \$2.0 million and \$1.6 million for the nine months ended September 30, 2002 and 2001, respectively. While the scheduled maturities of private finance and commercial real estate loans range from five to ten years, it is not unusual for our borrowers to refinance or pay off their debts to us ahead of schedule. Because we seek to finance primarily seasoned, performing companies, such companies at times can secure lower cost financing as their balance sheets strengthen, or as more favorable interest rates become available. Therefore, we generally structure our loans to require a prepayment premium for the first three to five years of the loan.

Fees and other income primarily include fees related to financial structuring, diligence, transaction services, management services to portfolio companies, guaranty and other advisory services. As a business development company, we are required to make significant managerial assistance available to the companies in our investment portfolio. Managerial assistance includes management and consulting services including, but not limited to, information technology, web site development, marketing, human resources, personnel recruiting, board recruiting, corporate governance and risk management.

Fees and other income for the nine months ended September 30, 2002, included fees of \$12.8 million related to structuring and diligence, fees of \$4.1 million related to transaction services provided to portfolio companies, and fees of \$17.4 million related to management services provided to portfolio companies, other advisory services and guaranty fees. Fees and other income are generally related to specific transactions or services, and therefore may vary substantially from period to period. Points or loan origination fees that represent yield enhancement on a loan are capitalized and amortized into interest income over the life of the loan.

Fees and other income for the nine months ended September 30, 2002 include investment advisory fees of \$1.6 million related to our investment advisory contract to provide services to the Allied Capital Germany Fund, LLC. During the fourth quarter of 2002, we have decided to discontinue our German operations due to difficulty in finding attractive investment opportunities for the Germany Fund. In conjunction with this, we will incur some costs of discontinued operations, which we estimate will reduce our net income during the fourth quarter of 2002 and for the full year of 2002 by approximately 2.5 cents to 3.5 cents per share.

Business Loan Express and Hillman are our most significant portfolio investments and together represent 15.3% of our total assets at September 30, 2002. Total interest and related portfolio income earned from these investments for the nine months ended September 30, 2002 and 2001 was \$36.9 million and \$27.4 million, respectively.

Operating Expenses. Operating expenses include interest, employee and administrative expenses. Our single largest expense is interest on our indebtedness. The fluctuations in interest expense during the nine months ended September 30, 2002 and 2001 are attributable to changes in the level of our borrowings under various notes payable and debentures and our revolving credit facility. Our borrowing activity and weighted average interest cost, including fees and closing costs, were as follows:

| | (\$ in millions) | At and for the Nine Months Ended September 30, | |
|--------------------------|------------------|---|---------|
| | | 2002 | 2001 |
| Total Outstanding Debt | | \$990.7 | \$924.5 |
| Average Outstanding Debt | | | |
| \$927.3 | \$821.9 | | |
| Weighted Average Cost | | | |
| 7.1% | 7.1% | | |
| BDC Asset Coverage* | | | |
| 259% | 255% | | |

* As a business development company, we are generally required to maintain a minimum ratio of 200% of total assets to total borrowings.

Employee expenses include salaries and employee benefits. The change in employee expense reflects the effect of wage increases and the change in the mix of employees given their area of responsibility and relevant experience level. Total employees were 103 and 95 at September 30, 2002 and 2001, respectively.

Administrative expenses include the leases for our headquarters in Washington, DC, and our regional offices, travel costs, stock record expenses, directors fees, legal and accounting fees, insurance premiums and various other expenses. The increase in administrative expenses as compared to the same period in 2001 includes approximately \$1.5 million from legal, consulting and other fees, including costs incurred to defend against class action lawsuits alleging violations of securities laws and to respond to market activity in our stock. Administrative expenses also increased by approximately \$0.5 million due to increased costs for corporate liability insurance, \$0.5 million due to outsourced technology assistance, and \$0.2 million due to travel costs, including corporate aircraft depreciation.

Realized Gains and Losses. Net realized gains result from the sale of equity securities associated with certain private finance investments, the sale of CMBS bonds

and the realization of unamortized discount resulting from the sale and early repayment of private finance loans and commercial mortgage loans, offset by losses on investments. Net realized gains and losses were as follows:

| | For the Nine Months Ended September 30, | |
|---------------------------------|--|-------------|
| | 2002 | 2001 |
| (\$ in millions) | | |
| Realized Gains | \$93.4 | \$9.9 |
| Realized Losses (36.3) (1.6) | | |
| <hr/> | | |
| <hr/> | | |
| Net Realized Gains | | |
| \$57.1 \$8.3 | | |
| <hr/> | | |
| <hr/> | | |

Realized gains and losses for the nine months ended September 30, 2002, resulted from various private finance and commercial real estate finance transactions. Realized gains for the nine months ended September 30, 2002, primarily resulted from transactions involving six private finance portfolio companies, Wyoming Technical Institute (\$60.8 million), Aurora Communications, LLC (\$4.9 million), Oriental Trading (\$2.5 million), Kirkland & Co., Inc. (\$2.2 million), Cumulus Media, Inc. (\$0.5 million), and Alderwoods Group, Inc. (\$0.1 million), the sale of CMBS bonds (\$19.1 million, net of a realized loss of \$0.5 million from a hedge related to the CMBS bonds sold) and one commercial real estate investment (\$1.3 million). For the nine months ended September 30, 2002 and 2001, we reversed previously recorded unrealized appreciation totaling \$77.4 million and \$6.5 million, respectively, when gains were realized.

Realized losses for the nine months ended September 30, 2002, primarily resulted from transactions involving six private finance portfolio companies, Velocita, Inc. (\$16.0 million), Schwinn Holdings Corporation (\$7.9 million), The Loewen Group, Inc. (\$2.7 million), iSolve Incorporated (\$0.9 million), Sure-Tel, Inc. (\$0.5 million), Soff-Cut Holdings, Inc. (\$0.5 million), and six commercial real estate investments (\$3.8 million). In January 2002, The Loewen Group, Inc. emerged from bankruptcy and as a result, we exchanged our debt securities for cash, new debt securities and publicly traded common stock in the reorganized company, which resulted in a realized loss. The Loewen Group, Inc. changed its name to Alderwoods Group, Inc. For the nine months ended September 30, 2002, and 2001, we reversed previously recorded unrealized depreciation totaling \$34.5 million and \$2.2 million, respectively, when losses were realized.

Unrealized Gains and Losses. For a discussion of our fair value methodology and how it affects unrealized gains and losses, see *Unrealized Gains and Losses* included in the *Comparison of Three Months Ended September 30, 2002 and 2001*.

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Net unrealized gains (losses) for the nine months ended September 31, 2002 and 2001 were as follows:

| | For the Nine Months Ended September 30, | |
|--|--|--------|
| | 2002 | 2001 |
| | (\$ in millions) | |
| Unrealized appreciation: | | |
| Unrealized gains | \$166.3 | \$64.6 |
| Reversal of previously recorded depreciation | 34.5 | 2.2 |
| | <hr/> | |
| | <hr/> | |
| Total unrealized appreciation | 200.8 | 66.8 |
| | <hr/> | |
| | <hr/> | |
| Unrealized depreciation: | | |
| Unrealized losses | (147.1) | (36.8) |
| Reversal of previously recorded appreciation | (77.4) | (6.5) |
| | <hr/> | |
| | <hr/> | |
| Total unrealized depreciation | (224.5) | (43.3) |
| | <hr/> | |
| | <hr/> | |
| Net unrealized gains (losses) | \$(23.7) | \$23.5 |
| | <hr/> | |
| | <hr/> | |

Unrealized gains and losses recognized for the nine months ended September 30, 2002 are summarized below.

During the nine months ended September 30, 2002, we increased the fair value of The Hillman Companies by \$32.8 million and Business Loan Express, Inc. by \$19.9 million based upon the performance of the companies; WyoTech Acquisition Corporation by \$16.6 million based

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on the estimated proceeds expected to be received from the sale of this investment in July 2002; Blue Rhino and Kirkland's by \$13.3 million and \$5.7 million, respectively, based on the public market valuations of each company's stock; CorrFlex Graphics LLC and Morton Grove Pharmaceuticals, Inc. by \$11.8 million, and \$5.0 million, respectively, based on strong earnings growth and upon indicative valuation estimates received from third parties. In addition, we recorded unrealized gains totaling \$15.5 million on 18 other investments in our portfolio.

During the nine months ended September 30, 2002, we decreased the fair value of our investment in Startec Global Communications Corporation by \$10.2 million to reflect the current plan of reorganization filed with the bankruptcy court in the second quarter of 2002. We decreased the value of Alderwoods Group, Inc. by \$2.7 million to reflect the change in the Company's public stock value.

We also recorded \$111.6 million in unrealized losses during the nine months ended September 30, 2002, largely due to conditions in the manufacturing, technology and media sectors, and the continuing effects of the events of September 11th, 2001. Portfolio companies for which unrealized depreciation was recorded included five companies that have been affected by weakness in the manufacturing sector for which we decreased fair value by \$25.2 million; five companies that have been affected by lower levels of technology spending for which we decreased fair value by \$18.5 million; seven companies in the media sector that have declined in fair value due to declining values in this sector for which we decreased fair value by \$18.4 million; and two companies that continued to endure difficulties during 2002 as a result of the attacks of September 11th that have declined in fair value by \$11.3 million. In general, our portfolio companies in the consumer-driven sectors, such as retail and consumer products, continue to perform well. However, we did decrease the fair value of six investments in this sector by \$16.7 million during the nine months ended September 30, 2002. As the economy improves, the financial performance of these portfolio companies may also improve. However, there can be no assurance when or if these companies' performance may improve. We also recorded

depreciation of \$3.3 million on six commercial mortgage loans and \$4.2 million on two real estate owned properties.

We also recorded \$16.0 million of depreciation on our investment in Velocita, Inc. during the six months ended June 30, 2002, including accrued interest reserves, and we reversed the previously recorded depreciation during the third quarter of 2002 and recorded a realized loss of \$16.0 million.

CMBS Bonds. Unrealized appreciation on the CMBS bond portfolio was \$39.1 million for the nine months ended September 30, 2002, which consisted of a net unrealized gain on the CMBS bonds of \$45.7 million less the net unrealized loss on the hedge of \$6.6 million. See Unrealized Gains and Losses - CMBS Bonds included in the Comparison of Three Months Ended September 30, 2002 and 2001.

Given that Treasury yields fluctuate, it is possible that there may be future adjustments to the fair value of the CMBS bonds. As a result, we have not classified the appreciated CMBS bonds as Grade 1 assets at September 30, 2002, since they may not result in any future capital gain. Therefore, CMBS bonds remain in Grade 2.

Other Matters. All per share amounts included in the Management's Discussion and Analysis of Financial Condition and Results of Operations section have been computed using the weighted average shares used to compute diluted earnings per share, which were 103.0 million and 90.9 million for the nine months ended September 30, 2002 and 2001, respectively.

We have elected to be taxed as a regulated investment company under Subchapter M of the Internal Revenue Code of 1986. As long as we qualify as a regulated investment company, we are not taxed on our investment company taxable income or realized capital gains, to the extent that such taxable income or gains are distributed, or deemed to be distributed, to shareholders on a timely basis. Annual tax distributions generally differ from net increase in net assets resulting from operations for the fiscal year due to timing differences in the recognition of income and expenses, returns of capital and net unrealized appreciation or depreciation, which are not included in taxable income.

In order to maintain our status as a regulated investment company, we must, in general, (1) continue to qualify as a business development company; (2) derive at least 90% of our gross income from dividends, interest, gains from the sale of securities and other specified types of income; (3) meet investment diversification requirements as defined in the Internal Revenue Code; and (4) distribute annually to shareholders at least 90% of our investment company taxable income as defined in the Internal Revenue Code. We intend to take all steps necessary to continue to qualify as a regulated investment company. However, there can be no assurance that we will continue to qualify for such treatment in future years.

FINANCIAL CONDITION, LIQUIDITY AND CAPITAL RESOURCES

Cash and Cash Equivalents

At September 30, 2002, and December 31, 2001, we had \$23.6 million and \$0.9 million, respectively, in cash and cash equivalents. We invest otherwise uninvested cash in U.S. government- or agency-issued or guaranteed securities that are backed by the full faith and credit of the United States, or in high quality, short-term repurchase agreements fully collateralized by such securities. Our objective is to manage to a low cash balance and fund new originations with our revolving line of credit.

Debt and Other Commitments

We had outstanding debt at September 30, 2002, and December 31, 2001, as follows:

| (\$ in millions) | <u>Facility Amount</u> | <u>Amount Outstanding</u> | <u>Annual Interest Cost(1)</u> |
|--|----------------------------|-------------------------------|--|
| At September 30, 2002 | | | |
| Notes payable and debentures: | | | |
| Unsecured long-term notes | | | |
| \$694.0 | \$694.0 | 7.8% | |
| Small Business Administration debentures | | | |
| 101.8 | 94.5 | 8.2% | |
| Auction rate reset note | | | |
| 75.0 | 75.0 | 3.6% | |
| Overseas Private Investment Corporation loan | | | |
| 5.7 | 5.7 | 6.6% | |
| <hr/> | | | |
| <hr/> | | | |
| <hr/> | | | |
| Total notes payable and debentures | | | |
| \$876.5 | \$869.2 | 7.4% | |
| <hr/> | | | |
| <hr/> | | | |
| <hr/> | | | |
| Revolving line of credit | | | |
| 527.5 | 121.5 | 3.3%(2) | |
| <hr/> | | | |
| <hr/> | | | |
| <hr/> | | | |
| Total debt | | | |
| \$1,404.0 | \$990.7 | 7.1% | |
| <hr/> | | | |
| <hr/> | | | |
| <hr/> | | | |

At December 31, 2001

Notes payable and debentures:

| | | | |
|--|---------|---------|------|
| Unsecured long-term notes | \$694.0 | \$694.0 | 7.8% |
| Small Business Administration debentures | 101.8 | 94.5 | 7.7% |
| Auction rate reset note | 81.9 | 81.9 | 3.9% |
| Overseas Private Investment Corporation loan | 5.7 | 5.7 | 6.6% |

| | | | |
|------------------------------------|---------|---------|------|
| Total notes payable and debentures | \$883.4 | \$876.1 | 7.4% |
|------------------------------------|---------|---------|------|

| | | | |
|--------------------------|-------|-------|---------|
| Revolving line of credit | 497.5 | 144.7 | 3.2%(2) |
|--------------------------|-------|-------|---------|

| | | | |
|------------|-----------|-----------|------|
| Total debt | \$1,380.9 | \$1,020.8 | 7.0% |
|------------|-----------|-----------|------|

-
- (1) The annual interest cost on notes payable and debentures includes the cost of commitment fees and other facility fees that are recognized into interest expense over the contractual life of the respective borrowings.
 - (2) The current interest rate payable on the revolving line of credit was 3.3% and 3.2% at September 30, 2002 and December 31, 2001, respectively, which excludes the annual cost of commitment fees and other facility fees of \$2.0 million.

Unsecured Long-Term Notes. We have issued long-term debt to institutional lenders, primarily insurance companies. The notes have five- or seven-year maturities, with maturity dates beginning in 2003. The notes require payment of interest only semi-annually, and all principal is due upon maturity.

Small Business Administration Debentures. We, through our small business investment company subsidiary, have debentures payable to the Small Business Administration with terms of ten years. The notes require payment of interest only semi-annually, and all principal is due upon maturity. Under the small business investment company program, we may borrow up to \$111.7 million from the Small Business Administration. At September 30, 2002, the Small Business Administration has a commitment to lend up to an additional \$7.3 million above the amount outstanding. The commitment expires on September 30, 2005.

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Auction Rate Reset Note. We have an Auction Rate Reset Senior Note Series A that bears interest at the three-month London Inter-Bank Offered Rate (LIBOR) plus 1.75%, which adjusts quarterly. Interest is due quarterly and the note matures on December 27, 2002, as amended. As a means to repay the note, we have entered into an agreement with the placement agent of this note to serve as the placement agent on a

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future issuance of \$75.0 million of debt, equity or other securities in one or more public or private transactions. Alternatively, we may repay the note in cash without conducting a capital raise. If we choose to repay the note in cash without conducting a capital raise, we will incur additional expense of approximately \$3.2 million.

Revolving Line of Credit. As of September 30, 2002, we have a \$527.5 million unsecured revolving line of credit that expires in August 2003, with the right to extend the maturity for one additional year at our sole option under substantially similar terms. This facility was increased by \$30.0 million during the first quarter of 2002 from \$497.5 million at December 31, 2001, and may be further expanded up to \$600 million. As of September 30, 2002, \$400.7 million remains unused and available, net of amounts committed for standby letters of credit of \$5.3 million issued under the credit facility. The credit facility bears interest at a rate equal to (i) the one-month LIBOR plus 1.25% or (ii) the higher of (a) the Bank of America, N.A. prime rate or (b) the Federal Funds rate plus 0.50%. The credit facility requires monthly payments of interest, and all principal is due upon maturity.

We have various financial and operating covenants required by the revolving line of credit and the notes payable and debentures. These covenants require us to maintain certain financial ratios, including debt to equity and interest coverage, and a minimum net worth. Our credit facilities limit our ability to declare dividends if we default under certain provisions. As of September 30, 2002, we were in compliance with these covenants.

The following table shows our significant contractual obligations as of September 30, 2002.

| (\$ in millions) Contractual Obligations | Payments Due By Year | | | | | | |
|--|----------------------|--------|---------|---------|---------|---------|------------|
| | Total | 2002 | 2003 | 2004 | 2005 | 2006 | After 2006 |
| Notes payable and debentures: | | | | | | | |
| Unsecured long-term notes | | | | | | | |
| \$694.0 \$ 140.0 \$214.0 \$165.0 \$175.0 \$ | | | | | | | |
| Small Business Administration debentures | | | | | | | |
| 94.5 7.0 14.0 73.5 | | | | | | | |
| Auction rate reset note | | | | | | | |
| 75.0 75.0 | | | | | | | |
| Overseas Private Investment Corporation loan | | | | | | | |
| 5.7 5.7 | | | | | | | |
| Revolving line of credit(1) | | | | | | | |
| 121.5 121.5 | | | | | | | |
| Operating leases | | | | | | | |
| 21.6 0.6 2.6 2.7 2.7 2.6 10.4 | | | | | | | |
| Total contractual cash obligations | \$1,012.3 | \$75.6 | \$142.6 | \$345.2 | \$181.7 | \$183.3 | \$83.9 |

- (1) The revolving line of credit expires in August 2003, and may be extended under substantially similar terms for one additional year at our sole option. We assume that we would exercise our option to extend the revolving line of credit, resulting in an assumed maturity of August 2004.

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for the year ended December 31, 2001, we raised \$4.7 million and \$6.3 million, respectively, in new equity capital through the issuance of shares through our dividend reinvestment plan. At September 30, 2002, total shareholders' equity had increased to \$1,429.0 million.

In order to raise new investment capital for portfolio growth, we are conducting a non-transferable rights offering. Each shareholder of record at the close of business on October 21, 2002, received one non-transferable right for each share held. For every 20 rights held, the shareholder will be able to purchase one share of Allied Capital's common stock. In addition, an over-subscription feature has been included, allowing shareholders to subscribe for additional shares not subscribed for by other shareholders on a pro rata basis.

The rights offering will expire on November 21, 2002, unless the offering is extended. The per share subscription price will be 93% of the average of the last reported sales price of a share of Allied Capital's common stock on the NYSE on November 21, 2002, and the four preceding business days. All shares of common stock acquired through the rights offering are expected to receive the fourth quarter dividend of \$0.56 per share. Subscription certificates evidencing the non-transferable rights and a copy of the prospectus for this offering have been mailed to record date shareholders. The rights offering will be made only by means of the rights offering prospectus. See "Recent Developments" in the prospectus supplement.

Our board of directors reviews the dividend rate quarterly, and may adjust the quarterly dividend throughout the year. For the first, second and third quarters of 2002, the board of directors declared a dividend of \$0.53, \$0.55 and \$0.56 per common share, respectively. The board of directors has recently declared a dividend of \$0.56 per common share for the fourth quarter of 2002, which will be paid on December 27, 2002 to shareholders of record on December 13, 2002. Dividends are paid based on our taxable income, which includes our taxable interest and fee income as well as taxable net realized

capital gains. Our board of directors evaluates whether to retain or distribute capital gains on an annual basis. Our dividend policy allows us to continue to distribute capital gains, but will also allow us to retain gains that exceed a normal capital gains distribution level, and therefore avoid any unusual spike in dividends in any one year. The dividend policy also enables the board of directors to selectively retain gains to support future growth.

We plan to maintain a strategy of financing our business with cash from operations, through borrowings under short- or long-term credit facilities or other debt securities, through asset sales, or through the sale or issuance of new equity capital. Cash flow from operations before new investments was \$504.8 million for the nine months ended September 30, 2002, and \$330.8 million for the year ended December 31, 2001. Cash flow from operations before new investments has historically been sufficient to finance our operations.

We maintain a matched-funding philosophy that focuses on matching the estimated maturities of our loan and investment portfolio to the estimated maturities of our borrowings. We use our short-term credit facilities as a means to bridge to long-term financing, which may or may not result in temporary differences in the matching of estimated maturities. We evaluate our interest rate exposure on an ongoing basis. To the extent deemed necessary, we may hedge variable and short-term interest rate exposure through interest rate swaps or other techniques.

At September 30, 2002, our debt to equity ratio was 0.69 to 1 and our weighted average cost of funds was 7.1%. Availability on the revolving line of credit, net of amounts committed for standby letters of credit issued under the line of credit facility, was \$400.7 million on September 30, 2002. We believe that we have access to capital sufficient to fund our ongoing investment and operating activities.

CRITICAL ACCOUNTING POLICIES

Critical accounting policies are those that are both important to the presentation of our financial condition and results of operations and require management's most difficult, complex or subjective judgments. Our critical accounting policies are those applicable to the valuation of investments and certain revenue recognition matters as discussed below.

Valuation of Portfolio Investments. As a business development company, we invest primarily in illiquid securities including debt and equity securities of private companies and non-investment grade CMBS. Our investments are generally subject to restrictions on resale and generally have no established trading market. We value substantially all of our investments at fair value as determined in good faith by the board of directors in accordance with our valuation policy. We determine fair value to be the amount for which an investment could be exchanged in an orderly disposition over a reasonable period of time between willing parties other than in a forced or liquidation sale. Our valuation policy considers the fact that no ready market exists for substantially all of the securities in which we invest. Our valuation policy is intended to provide a consistent basis for establishing the fair value of the portfolio. We will record unrealized depreciation on investments when we believe that an investment has become impaired, including where collection of a loan or realization of an equity security is doubtful. Conversely, we will record unrealized appreciation if we believe that the underlying portfolio company has appreciated in value and our equity security has also appreciated in value, where appropriate. The value of investments in public securities are determined using quoted market prices discounted for restrictions on resale.

Loans and Debt Securities. For loans and debt securities, fair value generally approximates cost unless the borrower's enterprise value or overall financial condition or other factors lead to a determination of fair value at a different amount.

When we receive nominal cost warrants or free equity securities (nominal cost equity), we allocate our cost basis in our investment between debt securities and nominal cost equity at the time of origination. At that time, the original issue discount basis of the nominal cost equity is recorded by increasing the cost basis in the equity and decreasing the cost basis in the related debt securities.

Interest income is recorded on an accrual basis to the extent that such amounts are expected to be collected. For loans and debt securities with contractual payment-in-kind interest, which represents contractual interest accrued and added to the loan balance that generally becomes due at maturity, we will not accrue payment-in-kind interest if the portfolio company valuation indicates that the payment-in-kind interest is not collectible. Loans classified as Grade 4 or Grade 5 assets do not accrue interest. Loan origination fees, original issue discount and market discount are capitalized and then amortized into interest income using the effective interest method. The weighted average yield on loans and debt securities is computed as the (a) annual stated interest rate earned plus the annual amortization of loan origination fees, original issue discount and market discount earned on accruing loans and debt securities, divided by (b) total loans and debt securities at value. The weighted average yield is computed as of the balance sheet date. Prepayment premiums are recorded on loans when received.

Equity Securities. Our equity interests in portfolio companies for which there is no liquid public market are valued at fair value based on the enterprise value of the portfolio company, which is determined using various factors, including cash flow from operations of the portfolio company and other pertinent factors such as recent offers to purchase a portfolio company's securities or other liquidation events. The determined fair values are generally discounted to account for restrictions on resale and minority control positions.

The value of our equity interests in public companies for which market quotations are readily available is based upon the closing public market price on the balance sheet date. Securities that carry certain restrictions on sale are typically valued at a discount from the public market value of the security.

Dividend income is recorded on cumulative preferred equity securities on an accrual basis to the extent that such amounts are expected to be collected and on common equity securities on the record date for private companies or on the ex-dividend date for publicly traded companies.

Commercial Mortgage-Backed Securities (CMBS). CMBS are carried at fair value, which is based upon a discounted cash flow model that utilizes prepayment and loss assumptions based upon historical experience and projected performance, economic factors, the characteristics of the underlying cash flow and comparable market yields for similar CMBS bonds. Our assumption with regard to discount rate is based upon the yield of comparable securities. We recognize income from the amortization of original issue discount using the effective interest method, using the anticipated yield over the projected life of the investment. Yields are revised when there are changes in estimates of future credit losses, actual losses incurred, or actual and estimated prepayment speeds. Changes in estimated yield are recognized as an adjustment to the estimated yield over the remaining life of the CMBS from the date the estimated yield is changed. We recognize

unrealized appreciation or depreciation on our CMBS as comparable yields in the market change and/or whenever we determine that the value of our CMBS is less than the cost basis due to changes in cash flows resulting from changes in prepayment or loss assumptions in the underlying collateral pool.

Residual Interest. We value our residual interest from a previous securitization and recognize income using the same accounting policies used for the CMBS. The residual interest is carried at fair value based on discounted estimated future cash flows. We recognize income from the residual interest using the effective interest method. At each reporting date, the effective yield is recalculated and used to recognize income until the next reporting date.

Net Realized and Unrealized Gains or Losses. Realized gains or losses are measured by the difference between the net proceeds from the sale and the cost basis of the investment without regard to unrealized gains or losses previously recognized, and include investments charged off during the year, net of recoveries. Unrealized gains or losses reflect the change in portfolio investment values during the reporting period.

Fee Income. Fee income includes fees for diligence, structuring, transaction services, management services and investment advisory services rendered by us to portfolio companies and other third parties. Diligence, structuring and transaction services fees are generally recognized as income when services are rendered or when the related transactions are completed. Management and investment advisory services fees are generally recognized as income as the services are rendered.

INTERIM FINANCIAL STATEMENTS

ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEET

| | September 30, 2002 | December 31, 2001 |
|--|--------------------------|-------------------------|
| | (unaudited) | |
| (in thousands, except share and per share amounts) | | |
| ASSETS | | |
| Portfolio at value: | | |
| Private finance | | |
| Companies more than 25% owned (cost: 2002-\$550,629; 2001-\$451,705) | \$589,613 | \$505,620 |
| Companies 5% to 25% owned (cost: 2002-\$235,006; 2001-\$211,030) | 266,131 | 232,399 |
| Companies less than 5% owned (cost: 2002-\$871,077; 2001-\$891,231) | 806,824 | 857,053 |
| | <hr/> | |
| | <hr/> | |
| Total private finance | 1,662,568 | 1,595,072 |
| Commercial real estate finance (cost: 2002-\$645,219; 2001-\$732,636) | 681,056 | 734,518 |
| | <hr/> | |
| | <hr/> | |
| Total portfolio at value | 2,343,624 | 2,329,590 |
| | <hr/> | |
| | <hr/> | |
| Other assets | | |
| Cash and cash equivalents | 155,741 | 130,234 |
| | 23,630 | 889 |
| | <hr/> | |
| | <hr/> | |
| Total assets | \$2,522,995 | \$2,460,713 |
| | <hr/> | |

**LIABILITIES AND
SHAREHOLDERS EQUITY**

Liabilities:

Notes payable and debentures
 \$869,200 \$876,056
 Revolving line of credit
 121,500 144,750
 Accounts payable and other liabilities
 96,246 80,784

Total liabilities
 1,086,946 1,101,590

Commitments and contingencies

Preferred stock
 7,000 7,000
 Shareholders' equity:

Common stock, \$0.0001 par value,
 200,000,000 shares authorized;
 102,467,934 and 99,607,396 shares
 issued and outstanding at September 30,
 2002, and December 31, 2001,
 respectively

10 10
 Additional paid-in capital
 1,420,995 1,352,688
 Notes receivable from sale of common
 stock
 (25,356) (26,028)

Net unrealized appreciation
 16,320 39,981
 Undistributed (distributions in excess of)
 earnings
 17,080 (14,528)

Total shareholders' equity
 1,429,049 1,352,123

Total liabilities and shareholders' equity
 \$2,522,995 \$2,460,713

Net asset value per common share
\$13.95 \$13.57

The accompanying notes are an integral part of these consolidated financial statements.

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ALLIED CAPITAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF OPERATIONS

(in thousands, except per share amounts)

| | For the Three Months Ended September 30, | | For the Nine Months Ended September 30, | |
|--|---|-------------|--|-------------|
| | 2002 | 2001 | 2002 | 2001 |
| | (unaudited) | | (unaudited) | |
| Interest and related portfolio income: | | | | |
| Interest and dividends | | | | |
| Companies more than 25% owned | \$9,661 | \$5,776 | \$28,468 | \$16,664 |
| Companies 5% to 25% owned | 6,837 | 6,973 | 21,222 | 19,884 |
| Companies less than 5% owned | 51,126 | 47,274 | 145,599 | 137,174 |
| | <hr/> | | | |
| | <hr/> | | | |
| | <hr/> | | | |
| | <hr/> | | | |
| Total interest and dividends | 67,624 | 60,023 | 195,289 | 173,722 |
| Premiums from loan dispositions | | | | |
| Companies more than 25% owned | 339 | 850 | | |
| Companies less than 5% owned | 392 | 2,051 | 1,220 | |
| | <hr/> | | | |
| | <hr/> | | | |
| | <hr/> | | | |
| | <hr/> | | | |
| Total premiums from loan dispositions | 392 | 339 | 2,051 | 2,070 |
| Fees and other income | | | | |
| Companies more than 25% owned | 5,250 | 9,059 | 19,115 | 15,136 |
| Companies 5% to 25% owned | 636 | 49 | 1,112 | 199 |
| Companies less than 5% owned | 2,427 | 3,164 | 14,346 | 15,317 |
| | <hr/> | | | |
| | <hr/> | | | |

Total fees and other income
 8,313 12,272 34,573 30,652

Total interest and related portfolio income
 76,329 72,634 231,913 206,444

Expenses:

Interest
 17,430 16,093 52,414 47,974

Employee
 8,153 8,213 24,462 22,269

Administrative
 5,052 4,139 12,913 10,166

Total operating expenses
 30,635 28,445 89,789 80,409

Net investment income before income tax expense and net
 realized and unrealized gains
 45,694 44,189 142,124 126,035

Income tax expense
 600 600

Net investment income before net realized and unrealized gains
45,094 44,189 141,524 126,035

Net realized and unrealized gains:

Net realized gains (losses)

Companies more than 25% owned
60,063 2,623 59,433 1,893
Companies 5% to 25% owned
(700) 18 4,571
Companies less than 5% owned
(11,141) 725 (2,379) 1,875

Total net realized gains
48,222 3,348 57,072 8,339
Net unrealized gains (losses)
(47,796) 12,166 (23,661) 23,463

Total net realized and unrealized gains
426 15,514 33,411 31,802

Net increase in net assets resulting from operations
\$45,520 \$59,703 \$174,935 \$157,837

Basic earnings per common share
\$0.44 \$0.64 \$1.73 \$1.77

Diluted earnings per common share
\$0.44 \$0.63 \$1.70 \$1.74

Weighted average common shares outstanding basic
102,327 92,903 101,329 89,282

Weighted average common shares outstanding diluted
103,302 94,585 103,040 90,864

The accompanying notes are an integral part of these consolidated financial statements.

ALLIED CAPITAL CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF CHANGES IN NET ASSETS

**For the Nine
Months
Ended
September 30,**

2002 2001

(unaudited)

(in thousands, except per share amounts)

Operations:

Net investment income before income
tax expense and net realized and
unrealized gains

\$142,124 \$126,035

Income tax expense

600

Net realized gains

57,072 8,339

Net unrealized gains (losses)

(23,661) 23,463

Net increase in net assets resulting from
operations

174,935 157,837

Shareholder distributions:

Common stock dividends

(166,823) (135,702)

Preferred stock dividends

(165) (165)

Net decrease in net assets resulting from
shareholder distributions

(166,988) (135,867)

Capital share transactions:

Sale of common stock

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| | |
|---|---------|
| 49,920 | 237,037 |
| Issuance of common stock upon the exercise of stock options | |
| 13,290 | 7,826 |
| Issuance of common stock in lieu of cash distributions | |
| 4,696 | 4,879 |
| Net decrease (increase) in notes receivable from sale of common stock | |
| 672 | (1,167) |
| Other | |
| 401 | |

| | |
|--|---------|
| Net increase in net assets resulting from capital share transactions | |
| 68,979 | 248,575 |

| | |
|------------------------------|-----------|
| Total increase in net assets | |
| \$76,926 | \$270,545 |

| | |
|-----------------------------------|-------------|
| Net assets at beginning of period | |
| \$1,352,123 | \$1,029,692 |

| | |
|-----------------------------|-------------|
| Net assets at end of period | |
| \$1,429,049 | \$1,300,237 |

| | |
|----------------------------------|---------|
| Net asset value per common share | |
| \$13.95 | \$13.42 |

| | |
|--|--------|
| Common shares outstanding at end of period | |
| 102,468 | 96,921 |

The accompanying notes are an integral part of these consolidated financial statements.

ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF CASH FLOWS

For the Nine
Months
Ended
September 30,

| 2002 | 2001 |
|------|------|
|------|------|

(unaudited)

(in thousands)

Cash flows from operating activities:

| | | |
|--|-----------|-----------|
| Net increase in net assets resulting from operations | \$174,935 | \$157,837 |
| Adjustments | | |
| Portfolio investments | (353,026) | (513,489) |
| Repayments of investment principal | 111,691 | 50,413 |
| Proceeds from investment sales | 213,474 | 129,980 |
| Change in accrued or reinvested interest and dividends | (32,999) | (40,359) |
| Changes in other assets and liabilities | (7,845) | 1,508 |
| Amortization of loan discounts and fees | (15,479) | (11,793) |
| Depreciation and amortization | 1,053 | 724 |
| Realized losses | 36,282 | 1,603 |
| Net unrealized losses (gains) | 23,661 | (23,463) |
| | | |
| | | |

| | | |
|---|---------|-----------|
| Net cash provided by (used in) operating activities | 151,747 | (247,039) |
| | | |
| | | |

Cash flows from financing activities:

| | | |
|---|--------|---------|
| Sale of common stock | 49,920 | 237,037 |
| Sale of common stock upon the exercise of stock options | 10,909 | 3,369 |

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Collections of notes receivable from
sale of common stock
3,053 3,293
Common stock dividends and
distributions paid
(162,127) (130,823)
Preferred stock dividends paid
(165) (165)
Net borrowings under (repayments on)
notes payable and debentures
(6,856) 12,836
Net borrowings under (repayments on)
revolving line of credit
(23,250) 125,000
Other
(490) (2,817)

Net cash provided by (used in)
financing activities
(129,006) 247,730

Net increase in cash and cash
equivalents
\$22,741 \$691

Cash and cash equivalents at
beginning of period
\$889 \$2,449

Cash and cash equivalents at end of
period
\$23,630 \$3,140

The accompanying notes are an integral part of these consolidated financial statements.

ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF INVESTMENTS

| Private Finance Portfolio Company (in thousands, except number of shares) | Investment(2) | September 30, 2002 | |
|---|---------------------|---------------------|---|
| | | (unaudited) Cost | Value |
| Companies More Than 25% Owned | | | |
| Acme Paging, L.P. | | | |
| Loan | \$3,525 | \$3,525 | |
| (Telecommunications) | | | |
| Common Stock | | | |
| (177 shares) | 27 | 27 | Equity |
| Interests | 13,274 | 11,819 | |
| <hr/> | | | |
| American Healthcare Services, Inc. | | | |
| Debt | | | |
| Securities | 40,643 | 40,643 | |
| (Healthcare) | | | |
| Common Stock (79,567,042 shares) | | | |
| 1,000 | 100 | | Guaranty (\$915) |
| <hr/> | | | |
| Avborne, Inc. | | | |
| Loan | 9,625 | 9,625 | |
| (Business Services) | | | |
| Common Stock | | | |
| (27,500 shares) | | | Preferred Stock |
| (12,500 shares) | 14,138 | 3,500 | |
| <hr/> | | | |
| Business Loan Express, Inc. | | | |
| Loan | 6,000 | 6,000 | |
| (Financial Services) | | | |
| Debt | | | |
| Securities | 83,206 | 83,206 | |
| Preferred Stock | (25,111 shares) | 25,111 | 25,111 |
| Common Stock | (25,503,043 shares) | 104,641 | 140,000 |
| Guaranty (\$48,476 | See Note 3) | | Standby Letters of Credit (\$10,550 See Note 3) |
| <hr/> | | | |
| The Color Factory Inc. | | | |
| Loan | 8,590 | 8,590 | |
| (Consumer Products) | | | |
| Preferred Stock | (1,000 shares) | 1,002 | 1,002 Common |

Stock (980 shares) 6,535 8,035

EDM Consulting, LLC

Debt Securities 1,875 443

(Business Services)

Equity Interests 250

Elmhurst Consulting, LLC

Loan 14,484 14,484

(Business Services)

Equity Interests 5,165 5,165

Foresite Towers, LLC

Equity

Interests 15,522 15,022

(Tower Leasing)

Gordian Group, Inc.

Loan 7,213 7,213

(Business Services)

Common Stock

(1,000 shares) 2,088 2,088

HealthASPex, Inc.

Preferred Stock (1,451,380 shares) 4,900 2,617

(Business Services)

Preferred Stock (700,000 shares) 700 700 Common Stock (1,451,380 shares) 4

The Hillman Companies Inc.(1)

Debt

Securities 41,494 41,494

(Consumer Products)

Common Stock (6,890,937 shares) 57,169 90,013

HMT, Inc.

Debt Securities 9,058 9,058

(Business Services)

Preferred Stock (519,484 shares) 2,078 2,078 Common Stock (300,000 shares) 3,000 1,694

Warrants 1,155 651

(1) Public company.

(2) Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.

(3) Non-U.S. company.

(4) Non-registered investment company.

The accompanying notes are an integral part of these consolidated financial statements.

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| Private Finance Portfolio Company (in thousands, except number of shares) | | Investment(2) | September 30, 2002 | |
|---|-----------------------|--|--------------------|----------------------|
| | | | Cost | (unaudited) Value |
| Monitoring Solutions, Inc. | (Business Services) | Debt Securities Common Stock (33,333 shares) Warrants | \$ 1,823 | \$ 153 |
| MVL Group, Inc. | (Business Services) | Loan Debt Securities Common Stock (648,638 shares) | 17,017 16,236 | 17,017 16,236 |
| Powell Plant Farms, Inc. | (Consumer Products) | Loan Preferred Stock (1,483 shares) Warrants | 22,223 | 12,709 |
| Spa Lending Corporation | (Recreation) | Preferred Stock (28,672 shares) Common Stock (6,208 shares) | 395 | 276 |
| STS Operating, Inc. | (Industrial Products) | Common Stock (3,000,000 shares) | 3,177 | 3,177 |
| Sure-Tel, Inc. | (Consumer Services) | Preferred Stock (1,000,000 shares) Common Stock (37,000 shares) | 1,000 5,018 | 1,000 5,018 |
| Total Foam, Inc. | (Industrial Products) | Debt Securities Common Stock (910 shares) | 258 10 | 124 |

**Total companies more
than 25%
owned \$550,629 \$589,613**

**Companies 5% to 25%
Owned**

Aspen Pet Products, Inc.
Loans \$16,368 \$16,368
(Consumer Products)
Preferred Stock (2,024
shares) 1,981 1,981
Common Stock (1,400
shares) 140 140

Autania AG(1,3)
Debt
Securities 4,486 4,486
(Industrial Products)
Common Stock (250,000
shares) 2,169 2,145

CBA-Mezzanine Capital
Finance, LLC
Loan 2,418 2,418

(Financial Services)

Colibri Holding Corporation

Loans 3,486 3,486

(Consumer Products)

Preferred Stock (237

shares) 248 248 Common

Stock (3,362

shares) 1,250 1,088

Warrants 290 252

CorrFlex Graphics, LLC

Debt

Securities 11,940 11,940

(Business Services)

Warrants 17,490

Options 1,510

CyberRep

Loan 1,224 1,224

(Business Services)

Debt

Securities 14,716 14,716

Warrants 660 4,510

The Debt Exchange Inc.

Preferred Stock (921,829

shares) 1,250 1,250

(Business Services)

(1) Public company.

(2) Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.

(3) Non-U.S. company.

(4) Non-registered investment company.

The accompanying notes are an integral part of these consolidated financial statements.

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| Private Finance Portfolio Company (in thousands, except number of shares) | | September 30, 2002 | |
|---|------------------------------------|--------------------|----------|
| | | (unaudited) | |
| Investment(2) | | Cost | Value |
| International Fiber Corporation (Industrial Products) | Debt Securities | \$22,552 | \$22,552 |
| | Common Stock (1,029,069 shares) | 5,483 | 7,755 |
| | Warrants | 550 | 778 |
| Liberty-Pittsburgh Systems, Inc. (Business Services) | Debt Securities | 3,497 | 3,497 |
| | Common Stock (123,929 shares) | 142 | 142 |
| Litterer Beteiligungs-GmbH(3) (Business Services) | Debt Securities | 1,070 | 1,070 |
| | Equity Interest | 358 | 358 |
| Logic Bay Corporation (Business Services) | Preferred Stock (1,131,222 shares) | 5,000 | |
| Magna Card, Inc. (Consumer Products) | Debt Securities | 153 | 153 |
| | Preferred Stock (1,875 shares) | 94 | 94 |
| | Common Stock (4,687 shares) | | |
| Master Plan, Inc. (Business Services) | Loan | 959 | 959 |
| | Common Stock (156 shares) | 42 | 42 |
| MortgageRamp.com, Inc. (Business Services) | Common Stock (772,000 shares) | 3,860 | 3,860 |
| Morton Grove Pharmaceuticals, Inc. (Consumer Products) | Loan | 16,356 | 16,356 |
| | Preferred Stock (106,947 shares) | 5,000 | 14,000 |
| Nobel Learning Communities, Inc.(1) (Education) | Debt Securities | 9,729 | 9,729 |
| | Preferred Stock (1,063,830 shares) | 2,000 | 2,000 |
| | Warrants | 575 | 382 |
| North American Archery, LLC (Consumer Products) | Loans | 1,390 | 840 |
| | Convertible Debentures | 2,248 | 59 |
| | Guaranty (\$1,020) | | |
| Packaging Advantage Corporation (Business Services) | Debt Securities | 14,207 | 14,207 |
| | Common Stock (232,168 shares) | 2,386 | 2,386 |
| | Warrants | 963 | 963 |
| Professional Paint, Inc. (Consumer Products) | Debt Securities | 22,791 | 22,791 |
| | Preferred Stock (15,000 shares) | 19,500 | 19,500 |
| | Common Stock (110,000 shares) | 69 | 5,000 |
| Progressive International Corporation (Consumer Products) | Debt Securities | 3,965 | 3,965 |
| | Preferred Stock (500 shares) | 500 | 500 |
| | Common Stock (197 shares) | 13 | 13 |
| | Warrants | | |
| Redox Brands, Inc. | Debt Securities | 9,744 | 9,744 |

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| | | | |
|---------------------|------------------------------------|-------|-------|
| (Consumer Products) | Preferred Stock (2,404,086 shares) | 6,974 | 6,974 |
| | Warrants | 584 | 584 |

- (1) Public company.
- (2) Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.
- (3) Non-U.S. company.
- (4) Non-registered investment company.

The accompanying notes are an integral part of these consolidated financial statements.

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| Private Finance Portfolio Company (in thousands, except number of shares) | | Investment(2) | September 30, 2002 | |
|---|--|----------------------------------|--------------------|---------|
| | | | (unaudited) | |
| | | | Cost | Value |
| Staffing Partners Holding Company, Inc. (Business Services) | | Loan | \$2,500 | \$2,500 |
| | | Debt Securities | 4,993 | 4,993 |
| | | Preferred Stock (414,600 shares) | 2,073 | 2,073 |
| | | Common Stock (50,200 shares) | 50 | 50 |
| | | Warrants | 10 | 10 |

**Total companies 5%
to 25%
owned \$235,006 \$266,131**

**Companies Less Than 5%
Owned**

ACE Products, Inc.
Loans \$17,164 \$13,061
(Industrial Products)

Advantage Mayer, Inc.
Debt
Securities 10,702 10,702
(Business Services)
Warrants 382 1,455

Alderwoods Group, Inc.(1)
Common Stock (357,568
shares) 5,006 2,324
(Consumer Services)

Allied Office Products, Inc.
Debt Securities 7,628 50
(Business Services)
Warrants 629

American Barbecue & Grill,
Inc.
Warrants 125
(Retail)

American Home Care Supply,
Debt
Securities 6,950 6,950
LLC
Warrants 579 1,849
(Consumer Products)

ASW Holding Corporation

Warrants 25 25
(Industrial Products)

Bakery Chef, Inc.
Loans 17,908 17,908
(Consumer Products)

Blue Rhino Corporation(1)
Debt
Securities 13,965 13,965
(Consumer Products)
Warrants 1,200 15,300

Border Foods, Inc.
Debt
Securities 9,365 9,365
(Consumer Products)
Preferred Stock (50,919
shares) 2,000 2,000
Warrants 665 665

Camden Partners Strategic
Fund II, L.P.(4)
Limited Partnership
Interest 2,124 2,238
(Private Equity Fund)

Candlewood Hotel
Company(1)
Preferred Stock (3,250
shares) 3,250 975
(Hospitality)

Celebrities, Inc.
Loan 220 220
(Broadcasting & Cable)
Warrants 12 492

Clif Bar, Inc.
Loan 24,889 24,889
(Consumer Products)

(1) Public company.

(2) Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.

(3) Non-U.S. company.

(4) Non-registered investment company.

The accompanying notes are an integral part of these consolidated financial statements.

| Private Finance Portfolio Company (in thousands, except number of shares) | Investment(2) | September 30, 2002 | |
|---|---------------------------------|--------------------|----------|
| | | (unaudited) | |
| | | Cost | Value |
| Component Hardware Group, Inc. (Industrial Products) | Debt Securities | \$11,157 | \$11,157 |
| | Preferred Stock (18,000 shares) | 2,229 | 2,229 |
| | Common Stock (2,000 shares) | 200 | 200 |
| Cooper Natural Resources, Inc. (Industrial Products) | Loan | 299 | 299 |
| | Debt Securities | 1,849 | 1,849 |
| | Preferred Stock (6,316 shares) | 1,427 | 1,427 |
| | Warrants | 832 | 832 |
| Coverall North America, Inc. (Business Services) | Loan | 12,403 | 12,403 |
| | Debt Securities | 6,423 | 6,423 |
| CPM Acquisition Corporation (Industrial Products) | Loan | 10,055 | 10,055 |
| CTT Holdings (Consumer Products) | Loan | 1,500 | 1,500 |
| Cumulus Media, Inc. (1) (Broadcasting & Cable) | Common Stock (11,037 shares) | 198 | 195 |
| Drilltec Patents & Technologies Company, Inc. (Industrial Products) | Loan | 10,918 | |
| | Debt Securities | 1,500 | |
| | Warrants | | |
| eCentury Capital Partners, L.P.(4) (Private Equity Fund) | Limited Partnership Interest | 1,875 | 1,675 |
| El Dorado Communications, Inc. (Broadcasting & Cable) | Loans | 306 | 232 |
| Elexis Beta GmbH(3) (Industrial Products) | Options | 426 | 426 |
| Eparfin S.A.(3) (Consumer Products) | Loan | 29 | 29 |
| E-Talk Corporation (Business Services) | Debt Securities | 8,852 | 300 |
| | Warrants | 1,157 | |
| Executive Greetings, Inc. (Business Services) | Debt Securities | 18,061 | 18,061 |
| | Warrants | 360 | 360 |
| Fairchild Industrial Products Company (Industrial Products) | Debt Securities | 5,924 | 5,924 |
| | Warrants | 280 | 1,100 |
| Galaxy American Communications, LLC | Debt Securities | 48,989 | 25,000 |
| | Options | | |

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| (Broadcasting & Cable) | Standby Letter of Credit (\$750) | | |
|--------------------------|----------------------------------|--------|--------|
| Garden Ridge Corporation | Debt Securities | 27,133 | 27,133 |
| (Retail) | Preferred Stock (1,130 shares) | 1,130 | 1,130 |
| | Common Stock (188,400 shares) | 613 | 613 |

- (1) Public company.
- (2) Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.
- (3) Non-U.S. company.
- (4) Non-registered investment company.

The accompanying notes are an integral part of these consolidated financial statements.

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| Private Finance Portfolio Company (in thousands, except number of shares) | | Investment(2) | September 30, 2002 | |
|---|---|---------------|------------------------------------|------------------------------------|
| | | | (unaudited) | |
| | | | Cost | Value |
| GC-Sun Holdings II, LP (Kar Products, LP) (Business Services) | Loans | | \$ 7,738 | \$ 7,738 |
| Gibson Guitar Corporation (Consumer Products) | Debt Securities Warrants | | 17,753 525 | 17,753 2,325 |
| Ginsey Industries, Inc. (Consumer Products) | Loans Convertible Debentures Warrants | | 5,000 500 | 5,000 500 1,500 |
| Global Communications, LLC (Business Services) | Loan Debt Securities Equity Interest Options | | 1,998 16,033 12,707 1,639 | 1,998 16,033 12,707 1,639 |
| Grant Broadcasting Systems II (Broadcasting & Cable) | Warrants | | 87 | 3,000 |
| Grotech Partners, VI, L.P.(4) (Private Equity Fund) | Limited Partnership Interest | | 2,803 | 2,369 |
| The Hartz Mountain Corporation (Consumer Products) | Debt Securities Common Stock (200,000 shares) Warrants | | 27,616 2,000 2,613 | 27,616 2,000 2,613 |
| Haven Eldercare of New England, LLC (Healthcare) | Loan | | 35,633 | 35,633 |
| Headwaters Incorporated(1) (Industrial Products) | Loan | | 9,951 | 9,951 |
| Hotelevision, Inc. (Broadcasting & Cable) | Preferred Stock (315,100 shares) | | 315 | |
| Icon International, Inc. (Business Services) | Common Stock (35,228 shares) | | 1,219 | 2,712 |
| Impact Innovations Group, LLC (Business Services) | Debt Securities Warrants | | 6,797 1,674 | 3,436 |
| Intellirisk Management Corporation (Business Services) | Loans | | 23,035 | 23,035 |
| Interline Brands, Inc. (Business Services) | Debt Securities Preferred Stock (199,313 shares) Common Stock (15,615 shares) Warrants | | 33,733 1,849 139 1,181 | 33,733 1,849 139 1,181 |
| Jakel, Inc. | Loan | | 23,307 | 14,255 |

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(Industrial Products)

| | | | |
|---|-----------------------------|-------------|-------------|
| JRI Industries, Inc. (Industrial Products) | Debt Securities Warrants | 2,018 74 | 2,018 74 |
|---|-----------------------------|-------------|-------------|

- (1) Public company.
- (2) Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.
- (3) Non-U.S. company.
- (4) Non-registered investment company.

The accompanying notes are an integral part of these consolidated financial statements.

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| Private Finance Portfolio Company (in thousands, except number of shares) | Investment(2) | September 30, 2002 | |
|---|---|------------------------|------------------------|
| | | (unaudited) Cost | Value |
| Julius Koch USA, Inc. (Industrial Products) | Warrants | \$ 259 | \$ 8,000 |
| Kirker Enterprises, Inc. (Industrial Products) | Warrants Equity Interest | 348 4 | 3,501 4 |
| Kirkland's, Inc.(1) (Retail) | Common Stock (240,442 shares) | 66 | 3,700 |
| Kyrus Corporation (Business Services) | Debt Securities Warrants | 7,145 348 | 7,145 348 |
| Love Funding Corporation (Financial Services) | Preferred Stock (26,000 shares) | 359 | 213 |
| Matrics, Inc. (Business Services) | Preferred Stock (511,876 shares) Warrants | 500 | 500 |
| MedAssets.com, Inc. (Business Services) | Debt Securities Preferred Stock (260,417 shares) Warrants | 15,618 2,049 136 | 15,618 2,049 136 |
| Mid-Atlantic Venture Fund IV, L.P.(4) (Private Equity Fund) | Limited Partnership Interest | 3,975 | 2,555 |
| Midview Associates, L.P. (Housing) | Warrants | | |
| Most Confiserie GmbH & Co KG(3) (Consumer Products) | Loan | 943 | 50 |
| NetCare, AG(3) (Business Services) | Loan Common Stock (262,784 shares) | 760 226 | 50 |
| Norstan Apparel Shops, Inc. (Retail) | Debt Securities Common Stock (29,477 shares) Warrants | 11,786 4,750 655 | 11,786 4,750 655 |
| Northeast Broadcasting Group, L.P. (Broadcasting & Cable) | Debt Securities | 278 | 278 |
| Novak Biddle Venture Partners III, L.P.(4) (Private Equity Fund) | Limited Partnership Interest | 690 | 690 |
| Nursefinders, Inc. (Business Services) | Debt Securities Warrants | 11,178 900 | 11,178 2,200 |
| Onyx Television GmbH(3) (Broadcasting & Cable) | Preferred Units (120,000 shares) | 201 | 8 |

| | | | |
|--|-----------------------------|---------------|---------------|
| Opinion Research Corporation(1) (Business Services) | Debt Securities Warrants | 14,313 996 | 14,313 687 |
|--|-----------------------------|---------------|---------------|

- (1) Public company.
- (2) Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.
- (3) Non-U.S. company.
- (4) Non-registered investment company.

The accompanying notes are an integral part of these consolidated financial statements.

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| Private Finance Portfolio Company (in thousands, except number of shares) | Investment(2) | September 30, 2002 | |
|---|-------------------------------|--------------------|----------------------|
| | | Cost | (unaudited) Value |
| Oriental Trading Company, Inc. (Consumer Products) | Preferred Equity Interest | \$ 1,751 | \$ 1,751 |
| | Common Equity Interest | | 2,600 |
| Outsource Partners, Inc. (Business Services) | Debt Securities | 24,077 | 24,077 |
| | Warrants | 826 | 826 |
| Pico Products, Inc. (Industrial Products) | Loan | 1,406 | 1,406 |
| Polaris Pool Systems, Inc. (Consumer Products) | Debt Securities | 10,691 | 10,691 |
| | Warrants | 1,145 | 1,145 |
| Proeducation GmbH(3) (Education) | Loan | 261 | 261 |
| Prosperco Finanz Holding AG(3) (Financial Services) | Convertible Debentures | 5,305 | 5,305 |
| | Common Stock (1,528 shares) | 1,059 | 708 |
| | Warrants | | |
| Raytheon Aerospace, LLC (Business Services) | Debt Securities | 5,169 | 5,169 |
| | Equity Interest | | 250 |
| Scitor Corporation (Business Services) | Loan | 21,893 | 21,893 |
| Simula, Inc.(1) (Industrial Products) | Loan | 20,863 | 20,863 |
| Soff-Cut Holdings, Inc. (Industrial Products) | Debt Securities | 8,999 | 8,999 |
| | Preferred Stock (300 shares) | 300 | 300 |
| | Common Stock (2,000 shares) | 200 | 200 |
| Southwest PCS, LLC (Telecommunications) | Loan | 6,220 | 6,220 |
| Startec Global Communications Corporation(1) (Telecommunications) | Loan | 23,815 | 23,815 |
| | Debt Securities | 20,737 | 245 |
| | Common Stock (258,064 shares) | 3,000 | |
| | Warrants | | |
| SunStates Refrigerated Services, Inc. (Warehouse Facilities) | Loans | 4,722 | 2,847 |
| | Debt Securities | 2,445 | |
| Sydran Food Services II, L.P. (Retail) | Debt Securities | 12,973 | 12,973 |
| | Equity Interests | 3,909 | |
| | Warrants | | |
| Tubbs Snowshoe | Debt Securities | 3,924 | 3,924 |

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| | | | |
|---|------------------------------|-------------|-------------|
| Company, LLC (Consumer Products) | Equity Interests Warrants | 500 54 | 500 54 |
| United Pet Group, Inc. (Consumer Products) | Debt Securities Warrants | 9,023 85 | 9,023 85 |

- (1) Public company.
- (2) Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.
- (3) Non-U.S. company.
- (4) Non-registered investment company.

The accompanying notes are an integral part of these consolidated financial statements.

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| Private Finance Portfolio Company (in thousands, except number of shares) | | Investment(2) | September 30, 2002 | |
|---|-----------------------|------------------------------|---------------------|----------|
| | | | (unaudited) Cost | Value |
| Update Venture Partners II, L.P.(4) | (Private Equity Fund) | Limited Partnership Interest | \$ 502 | \$ 1,650 |
| Venturehouse Group, LLC(4) | (Private Equity Fund) | Equity Interest | 667 | 378 |
| Walker Investment Fund II, LLLP(4) | (Private Equity Fund) | Limited Partnership Interest | 1,200 | 887 |
| Warn Industries, Inc. | (Consumer Products) | Debt Securities | 11,522 | 11,522 |
| | | Warrants | 1,429 | 3,379 |
| Wilshire Restaurant Group, Inc. | (Retail) | Debt Securities | 15,901 | 15,901 |
| | | Warrants | 735 | 735 |
| Wilton Industries, Inc. | (Consumer Products) | Loan | 12,000 | 12,000 |
| Woodstream Corporation | (Consumer Products) | Loan | 2,621 | 2,621 |
| | | Debt Securities | 7,665 | 7,665 |
| | | Equity Interests | 1,700 | 4,547 |
| | | Warrants | 450 | 1,203 |
| Total companies less than 5% owned \$871,077 \$806,824 | | | | |
| Total private finance (127 portfolio companies) \$1,656,712 \$1,662,568 | | | | |

(1) Public company.

(2) Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.

(3) Non-U.S. company.

(4) Non-registered investment company.

The accompanying notes are an integral part of these consolidated financial statements.

| (in thousands, except number of loans) | Stated Interest | Face | September 30, 2002 (unaudited) | |
|--|--------------------|--------------|-----------------------------------|------------|
| | | | Cost | Value |
| Commercial Real Estate Finance | | | | |
| Commercial Mortgage-Backed Securities | | | | |
| CMBS Bonds | | | | |
| Mortgage Capital Funding, Series 1998-MC3 | 5.5% | \$ 50,404 | \$ 24,871 | \$ 25,901 |
| Morgan Stanley Capital I, Series 1999-RM1 | 6.4% | 47,566 | 19,470 | 20,175 |
| COMM 1999-1 | 5.6% | 70,159 | 33,472 | 34,584 |
| Morgan Stanley Capital I, Series 1999-FNV1 | 6.1% | 33,485 | 14,005 | 14,379 |
| DLJ Commercial Mortgage Trust 1999-CG2 | 6.1% | 74,140 | 31,194 | 32,470 |
| Commercial Mortgage Acceptance Corp., Series 1999-C1 | 6.8% | 31,884 | 14,338 | 15,205 |
| LB Commercial Mortgage Trust, Series 1999-C2 | 6.7% | 25,872 | 9,767 | 10,704 |
| Chase Commercial Mortgage Securities Corp., Series 1999-2 | 6.5% | 33,380 | 13,906 | 15,217 |
| FUNB CMT, Series 1999-C4 | 6.5% | 39,283 | 15,696 | 16,827 |
| Heller Financial, HFCMC Series 2000 PH-1 | 6.8% | 42,442 | 16,795 | 18,267 |
| SBMS VII, Inc., Series 2000-NL1 | 7.2% | 18,549 | 9,200 | 9,941 |
| DLJ Commercial Mortgage Trust, Series 2000-CF1 | 7.0% | 35,773 | 16,577 | 17,716 |
| Deutsche Bank Alex. Brown, Series Comm 2000-C1 | 6.9% | 34,935 | 14,773 | 16,458 |
| LB-UBS Commercial Mortgage Trust, Series 2000-C4 | 6.9% | 31,820 | 11,130 | 12,364 |
| Credit Suisse First Boston Mortgage Securities Corp., Series 2001-CK1 | 5.9% | 35,847 | 13,677 | 15,212 |
| JP Morgan-CIBC-Deutsche 2001 | 5.8% | 39,933 | 15,725 | 16,836 |
| Lehman Brothers-UBS Warburg 2001-C4 | 6.4% | 42,014 | 17,397 | 19,017 |
| SBMS VII, Inc., Series 2001-C1 | 6.1% | 35,536 | 12,559 | 13,789 |
| GE Capital Commercial Mortgage Securities Corp., Series 2001-2 | 6.1% | 39,012 | 16,089 | 17,280 |
| Credit Suisse First Boston Mortgage Securities Corp., Series 2001-CKN5 | 5.2% | 40,150 | 15,464 | 16,515 |
| JP Morgan Chase Commercial Mortgage Securities Corp., Series 2001-C1 | 5.6% | 37,178 | 12,879 | 13,944 |
| SBMS VII, Inc., Series 2001-C2 | 6.2% | 31,369 | 11,604 | 12,620 |
| FUNB CMT, Series 2002-C1 | 6.0% | 38,238 | 16,722 | 18,618 |
| GE Capital Commercial Mortgage Corp., Series 2002-1 | 6.2% | 80,490 | 44,510 | 52,892 |
| GMAC Commercial Mortgage Securities, Inc., Series 2002-C2 | 5.8% | 62,703 | 34,790 | 39,471 |
| Total CMBS bonds | | \$ 1,052,162 | \$ 456,610 | \$ 496,402 |
| Collateralized Debt Obligation Preferred Shares | | | | |
| Crest 2001-1, Ltd.(3) | | 23,639 | 23,639 | 23,639 |
| Crest 2002-1, Ltd.(3) | | 23,513 | 23,513 | 23,513 |
| Crest 2002-IG, Ltd.(3) | | 4,915 | 4,915 | 4,915 |
| Crest Clarendon Street 2002-1, Ltd.(3) | | 964 | 964 | 964 |
| Total collateralized debt obligation preferred shares | | \$ 53,031 | \$ 53,031 | \$ 53,031 |
| Total CMBS | | \$ 1,105,193 | \$ 509,641 | \$ 549,433 |

| Interest Rate Ranges | Number of Loans | Cost | Value |
|-------------------------|-----------------------|------|-------|
|-------------------------|-----------------------|------|-------|

| Commercial Mortgage Loans | | | | | |
|---|--------------------|--------------------|-----------------|-----------------|-----------------|
| | Up to 6.99% | 9 | \$ 9,723 | | \$10,753 |
| | 7.00%- 8.99% | 18 | 19,514 | | 17,150 |
| | 9.00%-10.99% | 9 | 9,858 | | 9,858 |
| | 11.00%-12.99% | 10 | 14,436 | | 13,970 |
| | 13.00%-14.99% | 7 | 7,880 | | 7,880 |
| | 15.00% and above | 1 | 45 | | 45 |
| Total commercial mortgage loans | | 54 | \$61,456 | | \$59,656 |
| Residual Interest | | | | \$69,335 | \$69,035 |
| Real Estate Owned | | | | | |
| | 4,787 | 2,932 | | | |
| Total commercial real estate finance | | | | | |
| | \$645,219 | \$681,056 | | | |
| Total portfolio | | | | | |
| | \$2,301,931 | \$2,343,624 | | | |

- (1) Public company.
- (2) Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.
- (3) Non-U.S. company.
- (4) Non-registered investment company.

The accompanying notes are an integral part of these consolidated financial statements.

ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF INVESTMENTS

| Private Finance Portfolio Company (in thousands, except number of shares) | Investment(2) | December 31, 2001 | |
|---|---------------|-------------------|-------|
| | | Cost | Value |
| Companies More Than 25% Owned | | | |
| <hr/> | | | |
| Acme Paging, L.P. | | | |
| Debt | | | |
| Securities \$6,992 | \$6,992 | | |
| (Telecommunications) | | | |
| Equity | | | |
| Interests 3,640 | 2,184 | | |
| <hr/> | | | |
| American Healthcare Services, | | | |
| Debt | | | |
| Securities 40,194 | 40,194 | | |
| Inc. | | | |
| Common Stock (79,567,042 | | | |
| shares) 1,000 | 100 | | |
| (Healthcare) | | | |
| Guaranty (\$195) | | | |
| <hr/> | | | |
| Business Loan Express, Inc. | | | |
| Loan 6,000 | 6,000 | | |
| (Financial Services) | | | |
| Debt | | | |
| Securities 76,242 | 76,242 | | |
| Preferred Stock (25,111 | | | |
| shares) 25,111 | 25,111 | | |
| Common Stock (25,503,043 | | | |
| shares) 104,596 | 120,096 | | |
| Guaranty (\$51,350 | See | | |
| Note 3) | | | |
| <hr/> | | | |
| The Color Factory Inc. | | | |
| Loan 5,346 | 5,346 | | |
| (Consumer Products) | | | |
| Preferred Stock (600 | | | |
| shares) 788 | 788 | | |
| Common | | | |
| Stock (980 | | | |
| shares) 6,535 | 8,035 | | |
| <hr/> | | | |
| Directory Investment | | | |
| Corporation | | | |
| Common Stock (470 | | | |
| shares) 112 | 32 | | |
| (Publishing) | | | |

Directory Lending Corporation
 Series A Common Stock (34
 shares)
 (Publishing)
 Series B Common Stock (6
 shares) 8 Series C
 Common Stock (10
 shares) 22

EDM Consulting, LLC
 Debt Securities 1,875 443
 (Business Services)
 Equity Interest 250

Elmhurst Consulting, LLC
 Loan 7,762 7,762
 (Business Services)
 Equity
 Interests 5,157 5,157

Foresite Towers, LLC
 Equity
 Interests 15,500 15,500
 (Tower Leasing)

HealthASPex, Inc.
 Preferred Stock (1,451,380
 shares) 4,900 3,900
 (Business Services)
 Preferred Stock (611,923
 shares) 612 612 Common
 Stock (1,451,380 shares) 4

The Hillman Companies, Inc.
 Debt
 Securities 40,071 40,071
 (Consumer Products)
 Common Stock (6,890,937
 shares) 57,156 57,156

HMT, Inc.
 Debt
 Securities 8,995 8,995
 (Business Services)
 Common Stock (300,000
 shares) 3,000 3,000
 Warrants 1,155 1,155

Monitoring Solutions, Inc.
 Debt Securities 1,823 153
 (Business Services)
 Common Stock (33,333
 shares) Warrants

Spa Lending Corporation

Preferred Stock (28,625
shares) 485 375

(Recreation)

Common Stock (6,208
shares) 25 18

- (1) Public company.
- (2) Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.
- (3) Non-U.S. company.
- (4) Non-registered investment company.

The accompanying notes are an integral part of these consolidated financial statements.

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| Private Finance Portfolio Company | | December 31, 2001 | | |
|--|-----------------------|------------------------------------|-------------|--------------|
| (in thousands, except number of shares) | | Investment(2) | Cost | Value |
| STS Operating, Inc. | (Industrial Products) | Common Stock (3,000,000 shares) | \$ 3,177 | \$ 3,177 |
| Sure-Tel, Inc. | (Consumer Services) | Loan | 1,207 | 1,207 |
| | | Preferred Stock (1,116,902 shares) | 4,642 | 4,642 |
| | | Warrants | 662 | 662 |
| | | Options | | |
| Total Foam, Inc. | (Industrial Products) | Debt Securities | 263 | 127 |
| | | Common Stock (910 shares) | 10 | |
| WyoTech Acquisition | Corporation | Debt Securities | 12,588 | 12,588 |
| | (Education) | Preferred Stock (100 shares) | 3,700 | 3,700 |
| | | Common Stock (99 shares) | 100 | 44,100 |

**Total companies more
than 25%
owned \$451,705 \$505,620**

**Companies 5% to 25%
Owned**

Aspen Pet Products, Inc.
Loans \$14,576 \$14,576
(Consumer Products)
Preferred Stock (1,860
shares) 1,981 1,981
Common Stock (1,400
shares) 140 140

Autania AG(1,3)
Debt
Securities 4,762 4,762
(Industrial Products)
Common Stock (250,000
shares) 2,261 2,261

Colibri Holding Corporation
Loans 3,464 3,464
(Consumer Products)
Preferred Stock (237
shares) 237 237
Common
Stock (3,362
shares) 1,250 1,250
Warrants 290 290

CorrFlex Graphics, LLC
Debt
Securities 2,312 2,312

(Business Services)

Warrants 6,674

Options 576

Csabai Canning Factory Rt(3)

Hungarian Quotas

(9.2%) 700

(Consumer Products)

CyberRep

Loan 1,109 1,109

(Business Services)

Debt

Securities 14,209 14,209

Warrants 660 3,310

The Debt Exchange Inc.

Preferred Stock (921,829

shares) 1,250 1,250

(Business Services)

FTI Consulting, Inc.(1)

Warrants 510

(Business Services)

Gibson Guitar Corporation

Debt

Securities 17,175 17,175

(Consumer Products)

Warrants 525 2,325

International Fiber Corporation

Debt

Securities 22,257 22,257

(Industrial Products)

Common Stock (1,029,068

shares) 5,483 6,982

Warrants 550 700

(1) Public company.

(2) Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.

(3) Non-U.S. company.

(4) Non-registered investment company.

The accompanying notes are an integral part of these consolidated financial statements.

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| Private Finance Portfolio Company (in thousands, except number of shares) | | Investment(2) | December 31, 2001 | |
|---|--|------------------------------------|-------------------|----------|
| | | | Cost | Value |
| Liberty-Pittsburgh Systems, Inc. (Business Services) | | Debt Securities | \$ 3,487 | \$ 3,487 |
| | | Common Stock (123,929 shares) | 142 | 142 |
| Logic Bay Corporation (Business Services) | | Preferred Stock (1,131,222 shares) | 5,000 | 5,000 |
| | | | | |
| Magna Card, Inc. (Consumer Products) | | Debt Securities | 153 | 153 |
| | | Preferred Stock (1,875 shares) | 94 | 94 |
| | | Common Stock (4,687 shares) | | |
| Master Plan, Inc. (Business Services) | | Loan | 1,204 | 1,204 |
| | | Common Stock (156 shares) | 42 | 2,042 |
| MortgageRamp.com, Inc. (Business Services) | | Common Stock (772,000 shares) | 3,860 | 3,860 |
| | | | | |
| Morton Grove Pharmaceuticals, Inc. (Consumer Products) | | Loan | 16,150 | 16,150 |
| | | Preferred Stock (106,947 shares) | 5,000 | 9,000 |
| Nobel Learning Communities, Inc.(1) (Education) | | Debt Securities | 9,656 | 9,656 |
| | | Preferred Stock (265,957 shares) | 2,000 | 2,000 |
| | | Warrants | 575 | 575 |
| North American Archery, LLC (Consumer Products) | | Loans | 1,390 | 840 |
| | | Convertible Debentures | 2,248 | 2,008 |
| | | Guaranty (\$270) | | |
| Packaging Advantage Corporation (Business Services) | | Debt Securities | 11,586 | 11,586 |
| | | Common Stock (200,000 shares) | 2,000 | 2,000 |
| | | Warrants | 963 | 963 |
| Professional Paint, Inc. (Consumer Products) | | Debt Securities | 21,409 | 21,409 |
| | | Preferred Stock (15,000 shares) | 17,215 | 17,215 |
| | | Common Stock (110,000 shares) | 69 | 3,069 |
| Progressive International Corporation (Consumer Products) | | Debt Securities | 3,958 | 3,958 |
| | | Preferred Stock (500 shares) | 500 | 500 |
| | | Common Stock (197 shares) | 13 | 13 |
| | | Warrants | | |
| Staffing Partners Holding Company, Inc. (Business Services) | | Debt Securities | 4,992 | 4,992 |
| | | Preferred Stock (414,600 shares) | 2,073 | 2,073 |
| | | Common Stock (50,200 shares) | 50 | 50 |
| | | Warrants | 10 | 10 |

**Total companies 5% to
25%
owned \$211,030 \$232,399**

**Companies Less Than 5%
Owned**

Ability One Corporation
Loans \$10,657 \$10,657
(Consumer Products)

ACE Products, Inc.
Loans 16,875 16,875
(Industrial Products)

- (1) Public company.
- (2) Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.
- (3) Non-U.S. company.
- (4) Non-registered investment company.

The accompanying notes are an integral part of these consolidated financial statements.

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| Private Finance Portfolio Company (in thousands, except number of shares) | Investment(2) | December 31, 2001 | |
|---|---|------------------------|------------------------|
| | | Cost | Value |
| Advantage Mayer, Inc. (Business Services) | Debt Securities Warrants | \$ 10,945 | \$ 10,945 |
| Allied Office Products, Inc. (Business Services) | Debt Securities Warrants | 7,491 629 | 7,491 629 |
| American Barbecue & Grill, Inc. (Retail) | Warrants | 125 | |
| American Home Care Supply, LLC (Consumer Products) | Debt Securities Warrants | 6,906 579 | 6,906 1,579 |
| ASW Holding Corporation (Industrial Products) | Warrants | 25 | 25 |
| Aurora Communications, LLC (Broadcasting & Cable) | Loans Equity Interest | 15,809 2,461 | 15,809 6,050 |
| Avborne, Inc. (Business Services) | Debt Securities Warrants | 12,750 1,180 | 6,375 |
| Bakery Chef, Inc. (Consumer Products) | Loans | 17,018 | 17,018 |
| Blue Rhino Corporation(1) (Consumer Products) | Debt Securities Warrants | 13,816 1,200 | 13,816 2,000 |
| Border Foods, Inc. (Consumer Products) | Debt Securities Preferred Stock (50,919 shares) Warrants | 9,313 2,000 665 | 9,313 2,000 665 |
| Camden Partners Strategic Fund II, L.P.(4) (Private Equity Fund) | Limited Partnership Interest | 1,295 | 1,295 |
| CampGroup, LLC (Recreation) | Debt Securities Warrants | 2,702 220 | 2,702 220 |
| Candlewood Hotel Company(1) (Hospitality) | Preferred Stock (3,250 shares) | 3,250 | 3,250 |
| Celebrities, Inc. (Broadcasting & Cable) | Loan Warrants | 244 12 | 244 550 |
| Classic Vacation Group, Inc.(1) (Consumer Products) | Loan | 6,399 | 6,399 |
| Component Hardware Group, Inc. (Industrial Products) | Debt Securities Preferred Stock (18,000 shares) Common Stock (2,000 shares) | 10,774 1,800 200 | 10,774 1,800 200 |

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| | | | |
|---|--|--------------|-------|
| Convenience Corporation of America (Retail) | Debt Securities Preferred Stock (22,301 shares) Warrants | 8,355 334 | 2,738 |
|---|--|--------------|-------|

- (1) Public company.
- (2) Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.
- (3) Non-U.S. company.
- (4) Non-registered investment company.

The accompanying notes are an integral part of these consolidated financial statements.

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| Private Finance Portfolio Company (in thousands, except number of shares) | Investment(2) | December 31, 2001 | |
|---|---|--------------------------|--------------------------|
| | | Cost | Value |
| Cooper Natural Resources, Inc. (Industrial Products) | Debt Securities Preferred Stock (6,316 shares) Warrants | \$ 1,750 1,427 832 | \$ 1,750 1,427 832 |
| Coverall North America, Inc. (Business Services) | Loan Debt Securities Warrants | 10,309 5,324 | 10,309 5,324 |
| CPM Acquisition Corporation (Industrial Products) | Loan | 9,604 | 9,604 |
| CTT Holdings (Consumer Products) | Loan | 1,388 | 1,388 |
| Drilltec Patents & Technologies Company, Inc. (Industrial Products) | Loan Debt Securities Warrants | 10,918 1,500 | 9,262 1,500 |
| eCentury Capital Partners, L.P.(4) (Private Equity Fund) | Limited Partnership Interest | 1,875 | 1,800 |
| El Dorado Communications, Inc. (Broadcasting & Cable) | Loans | 306 | 306 |
| Elaxis Beta GmbH(3) (Industrial Products) | Options | 426 | 526 |
| Eparfin S.A.(3) (Consumer Products) | Loan | 29 | 29 |
| E-Talk Corporation (Business Services) | Debt Securities Warrants | 8,852 1,157 | 6,509 |
| Ex Terra Credit Recovery, Inc. (Business Services) | Preferred Stock (500 shares) Common Stock (2,500 shares) Warrants | 568 | 318 |
| Executive Greetings, Inc. (Business Services) | Debt Securities Warrants | 15,938 360 | 15,938 360 |
| Fairchild Industrial Products Company (Industrial Products) | Debt Securities Warrants | 5,872 280 | 5,872 2,378 |
| Galaxy American Communications, LLC (Broadcasting & Cable) | Debt Securities Options Standby Letter of Credit (\$750) | 48,869 | 39,217 |
| Garden Ridge Corporation (Retail) | Debt Securities Preferred Stock (1,130 shares) | 26,948 1,130 | 26,948 1,130 |

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| | | | |
|-------------------------|---------------------------|-------|-------|
| | Common Stock (471 shares) | 613 | 613 |
| <hr/> | | | |
| Ginsey Industries, Inc. | Loans | 5,000 | 5,000 |
| (Consumer Products) | Convertible Debentures | 500 | 500 |
| | Warrants | | 504 |
| <hr/> | | | |

- (1) Public company.
- (2) Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.
- (3) Non-U.S. company.
- (4) Non-registered investment company.

The accompanying notes are an integral part of these consolidated financial statements.

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| Private Finance Portfolio Company (in thousands, except number of shares) | Investment(2) | December 31, 2001 | |
|---|----------------------------------|-------------------|----------|
| | | Cost | Value |
| Global Communications, LLC (Business Services) | Loan | \$ 1,990 | \$ 1,990 |
| | Debt Securities | 14,884 | 14,884 |
| | Equity Interest | 11,067 | 11,067 |
| | Options | 1,639 | 1,639 |
| Grant Broadcasting Systems II (Broadcasting & Cable) | Warrants | 87 | 5,976 |
| Grant Television II LLC (Broadcasting & Cable) | Options | 492 | 492 |
| Grotech Partners, VI, L.P.(4) (Private Equity Fund) | Limited Partnership Interest | 1,463 | 1,060 |
| The Hartz Mountain Corporation (Consumer Products) | Debt Securities | 27,408 | 27,408 |
| | Common Stock (200,000 shares) | 2,000 | 2,000 |
| | Warrants | 2,613 | 2,613 |
| Hotelevision, Inc. (Broadcasting & Cable) | Preferred Stock (315,100 shares) | 315 | 315 |
| Icon International, Inc. (Business Services) | Common Stock (37,821 shares) | 1,219 | 1,519 |
| Impact Innovations Group, LLC (Business Services) | Debt Securities | 6,598 | 6,598 |
| | Warrants | 1,674 | 1,674 |
| Intellirisk Management Corporation (Business Services) | Loans | 22,334 | 22,334 |
| Interline Brands, Inc. (Business Services) | Debt Securities | 32,839 | 32,839 |
| | Warrants | 3,169 | 3,169 |
| iSolve Incorporated (Business Services) | Preferred Stock (14,853 shares) | 874 | |
| | Common Stock (13,306 shares) | 14 | |
| Jakel, Inc. (Industrial Products) | Loan | 22,291 | 22,291 |
| JRI Industries, Inc. (Industrial Products) | Debt Securities | 1,972 | 1,972 |
| | Warrants | 74 | 74 |
| Julius Koch USA, Inc. (Industrial Products) | Debt Securities | 1,066 | 1,066 |
| | Warrants | 259 | 7,000 |
| Kirker Enterprises, Inc. (Industrial Products) | Warrants | 348 | 3,501 |
| | Equity Interest | 4 | 4 |
| Kirkland s, Inc. (Retail) | Debt Securities | 7,676 | 7,676 |
| | Preferred Stock (917 shares) | 412 | 412 |

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| | | | |
|--|--------------------------------|--------------|--------------|
| | Warrants | 96 | 96 |
| Kyrus Corporation (Business Services) | Debt Securities Warrants | 7,810 348 | 7,810 348 |
| The Loewen Group, Inc.(1) (Consumer Services) | High-Yield Senior Secured Debt | 15,150 | 12,440 |

- (1) Public company.
- (2) Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.
- (3) Non-U.S. company.
- (4) Non-registered investment company.

The accompanying notes are an integral part of these consolidated financial statements.

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| Private Finance Portfolio Company (in thousands, except number of shares) | Investment(2) | December 31, 2001 | |
|---|--|------------------------|------------------------|
| | | Cost | Value |
| Love Funding Corporation (Financial Services) | Preferred Stock (26,000 shares) | \$ 359 | \$ 213 |
| Matrics, Inc. (Business Services) | Preferred Stock (511,876 shares) Warrants | 500 | 500 |
| MedAssets.com, Inc. (Business Services) | Debt Securities Preferred Stock (260,417 shares) Warrants | 14,949 2,049 136 | 14,949 2,049 136 |
| Mid-Atlantic Venture Fund IV, L.P.(4) (Private Equity Fund) | Limited Partnership Interest | 2,475 | 1,586 |
| Midview Associates, L.P. (Housing) | Warrants | | |
| Most Confiserie GmbH & Co KG(3) (Consumer Products) | Loan | 933 | 933 |
| MVL Group, Inc. (Business Services) | Loan Debt Securities Warrants Guaranty (\$1,357) | 1,856 14,806 643 | 1,856 14,806 643 |
| NetCare, AG(3) (Business Services) | Loan | 811 | 811 |
| NETtel Communications, Inc. (Telecommunications) | Debt Securities and Receivables | 11,334 | 4,334 |
| Northeast Broadcasting Group, L.P. (Broadcasting & Cable) | Debt Securities | 310 | 310 |
| Novak Biddle Venture Partners III, L.P.(4) (Private Equity Fund) | Limited Partnership Interest | 330 | 330 |
| Nursefinders, Inc. (Business Services) | Debt Securities Warrants | 11,341 900 | 11,341 1,500 |
| Onyx Television GmbH(3) (Broadcasting & Cable) | Preferred Units (120,000 shares) | 201 | 201 |
| Opinion Research Corporation(1) (Business Services) | Debt Securities Warrants | 14,186 996 | 14,186 996 |
| Oriental Trading Company, Inc. (Consumer Products) | Debt Securities Preferred Equity Interest Common Equity Interest Warrants | 12,847 1,500 13 | 12,847 1,500 588 |

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| | | | |
|---|-----------------------------|---------------|---------------|
| Outsource Partners, Inc. (Business Services) | Debt Securities Warrants | 23,994 826 | 23,994 826 |
|---|-----------------------------|---------------|---------------|

- (1) Public company.
- (2) Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.
- (3) Non-U.S. company.
- (4) Non-registered investment company.

The accompanying notes are an integral part of these consolidated financial statements.

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| Private Finance Portfolio Company (in thousands, except number of shares) | Investment(2) | December 31, 2001 | |
|---|--|----------------------------|----------------------------|
| | | Cost | Value |
| Pico Products, Inc. (Industrial Products) | Loan | \$ 1,406 | \$ 1,406 |
| Polaris Pool Systems, Inc. (Consumer Products) | Debt Securities Warrants | 6,581 1,050 | 6,581 1,050 |
| Powell Plant Farms, Inc. (Consumer Products) | Loan | 16,993 | 16,993 |
| Proeducation GmbH(3) (Education) | Loan | 206 | 206 |
| Prosperco Finanz Holding AG(3) (Financial Services) | Convertible Debentures Common Stock (1,528 shares) Warrants | 4,899 956 | 4,899 956 |
| Raytheon Aerospace, LLC (Business Services) | Debt Securities Equity Interest | 5,051 | 5,051 |
| Redox Brands, Inc. (Consumer Products) | Debt Securities Warrants | 9,462 584 | 9,462 584 |
| Schwinn Holdings Corporation (Consumer Products) | Debt Securities | 10,195 | 1,835 |
| Seasonal Expressions, Inc. (Consumer Products) | Preferred Stock (504 shares) | 500 | |
| Simula, Inc.(1) (Industrial Products) | Loan | 19,914 | 19,914 |
| Soff-Cut Holdings, Inc. (Industrial Products) | Debt Securities Preferred Stock (300 shares) Common Stock (2,000 shares) Warrants | 8,569 300 200 446 | 8,569 300 200 446 |
| Southwest PCS, LLC (Telecommunications) | Loan | 8,243 | 8,243 |
| Startec Global Communications Corporation(1) (Telecommunications) | Loan Debt Securities Common Stock (258,064 shares) Warrants | 22,815 21,286 3,000 | 22,815 10,301 |
| SunStates Refrigerated Services, Inc. (Warehouse Facilities) | Loans Debt Securities | 6,062 2,445 | 4,573 877 |
| Sydran Food Services II, L.P. (Retail) | Debt Securities Equity Interests | 12,973 3,909 | 12,973 3,909 |

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Warrants

| | | | |
|---------------------|------------------|-------|-------|
| Tubbs Snowshoe | Debt Securities | 3,913 | 3,913 |
| Company, LLC | Equity Interests | 500 | 500 |
| (Consumer Products) | Warrants | 54 | 54 |

- (1) Public company.
- (2) Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.
- (3) Non-U.S. company.
- (4) Non-registered investment company.

The accompanying notes are an integral part of these consolidated financial statements.

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| Private Finance Portfolio Company (in thousands, except number of shares) | | Investment(2) | December 31, 2001 | |
|---|-----------------------|---|------------------------------|--------------------------------|
| | | | Cost | Value |
| United Pet Group, Inc. | (Consumer Products) | Debt Securities Warrants | \$ 4,965 15 | \$ 4,965 15 |
| Updata Venture Partners II, L.P.(4) | (Private Equity Fund) | Limited Partnership Interest | 2,300 | 3,865 |
| Velocita, Inc.(1) | (Telecommunications) | Debt Securities Warrants | 11,677 3,540 | 11,677 3,540 |
| Venturehouse Group, LLC(4) | (Private Equity Fund) | Equity Interest | 667 | 398 |
| Walker Investment Fund II, LLLP(4) | (Private Equity Fund) | Limited Partnership Interest | 1,000 | 743 |
| Warn Industries, Inc. | (Consumer Products) | Debt Securities Warrants | 18,624 1,429 | 18,624 3,129 |
| Williams Brothers Lumber Company (Retail) | | Warrants | 24 | 322 |
| Wilshire Restaurant Group, Inc. | (Retail) | Debt Securities Warrants | 15,106 735 | 15,106 735 |
| Wilton Industries, Inc. | (Consumer Products) | Loan | 12,000 | 12,000 |
| Woodstream Corporation | (Consumer Products) | Loan Debt Securities Equity Interests Warrants | 572 7,631 1,700 450 | 572 7,631 4,547 1,203 |
| Total companies less than 5% owned | | | \$891,231 | \$857,053 |
| Total private finance (135 portfolio companies) | | | \$1,553,966 | \$1,595,072 |

(1) Public company.

(2) Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.

(3) Non-U.S. company.

(4) Non-registered investment company.

The accompanying notes are an integral part of these consolidated financial statements.

| (in thousands, except number of loans) | Stated Interest | Face | December 31, 2001 | |
|--|--------------------|--------------|-------------------|------------|
| | | | Cost | Value |
| Commercial Real Estate Finance | | | | |
| Commercial Mortgage-Backed Securities | | | | |
| CMBS Bonds | | | | |
| Mortgage Capital Funding, Series 1998-MC3 | 5.5% | \$ 54,491 | \$ 26,888 | \$ 26,888 |
| Morgan Stanley Capital I, Series 1999-RM1 | 6.4% | 51,046 | 21,462 | 21,462 |
| COMM 1999-1 | 5.6% | 74,879 | 35,636 | 35,636 |
| Morgan Stanley Capital I, Series 1999-FNV1 | 6.1% | 45,527 | 22,272 | 22,272 |
| DLJ Commercial Mortgage Trust 1999-CG2 | 6.1% | 96,432 | 44,732 | 44,732 |
| Commercial Mortgage Acceptance Corp., Series 1999-C1 | 6.8% | 34,856 | 16,304 | 16,304 |
| LB Commercial Mortgage Trust, Series 1999-C2 | 6.7% | 29,005 | 11,326 | 11,326 |
| Chase Commercial Mortgage Securities Corp., Series 1999-2 | 6.5% | 43,046 | 20,535 | 20,535 |
| FUNB CMT, Series 1999-C4 | 6.5% | 49,287 | 22,253 | 22,253 |
| Heller Financial, HFCMC Series 2000 PH-1 | 6.8% | 45,456 | 18,657 | 18,657 |
| SBMS VII, Inc., Series 2000-NL1 | 7.2% | 24,230 | 13,309 | 13,309 |
| DLJ Commercial Mortgage Trust, Series 2000-CF1 | 7.0% | 40,502 | 19,481 | 19,481 |
| Deutsche Bank Alex. Brown, Series Comm 2000-C1 | 6.9% | 41,084 | 19,418 | 19,418 |
| LB-UBS Commercial Mortgage Trust, Series 2000-C4 | 6.9% | 31,471 | 11,455 | 11,455 |
| Credit Suisse First Boston Mortgage Securities Corp., Series 2001-CK1 | 5.9% | 58,786 | 29,050 | 29,050 |
| JP Morgan-CIBC-Deutsche 2001 | 5.8% | 60,889 | 29,584 | 29,584 |
| Lehman Brothers-UBS Warburg 2001-C4 | 6.4% | 65,130 | 32,326 | 32,326 |
| SBMS VII, Inc., Series 2001-C1 | 6.1% | 54,780 | 25,267 | 25,267 |
| GE Capital Commercial Mortgage Securities Corp., Series 2001-2 | 6.1% | 57,039 | 28,103 | 28,103 |
| Credit Suisse First Boston Mortgage Securities Corp., Series 2001-CKN5 | 5.2% | 84,482 | 46,176 | 46,176 |
| JP Morgan Chase Commercial Mortgage Securities Corp., Series 2001-C1 | 5.6% | 55,432 | 24,075 | 24,075 |
| SBMS VII, Inc., Series 2001-C2 | 6.2% | 72,422 | 40,037 | 40,037 |
| Total CMBS bonds | | 1,170,272 | 558,346 | 558,346 |
| Collateralized Debt Obligation Preferred Shares | | | | |
| Crest 2001-1, Ltd.(3) | | 24,207 | 24,207 | 24,207 |
| Total CMBS | | \$ 1,194,479 | \$ 582,553 | \$ 582,553 |

| Commercial Mortgage Loans | Interest | Number of Loans | Cost | Value |
|---------------------------|------------------|-----------------------|----------|----------|
| | Rate Ranges | | | |
| | Up to 6.99% | 7 | \$ 3,404 | \$ 5,100 |
| | 7.00%- 8.99% | 30 | 34,583 | 36,589 |
| | 9.00%-10.99% | 16 | 13,617 | 13,618 |
| | 11.00%-12.99% | 14 | 11,977 | 11,979 |
| | 13.00%-14.99% | 7 | 12,455 | 12,251 |
| | 15.00% and above | 2 | 84 | 60 |

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| | | | | |
|---|------------------------------------|--------------|-----------|-----------|
| | Total commercial mortgage loans | 76 | \$ 76,120 | \$ 79,597 |
| <hr/> | | | | |
| Residual Interest | | | \$ 70,179 | \$ 69,879 |
| Real Estate Owned | | | | |
| | 3,784 | 2,489 | | |
| <hr/> | | | | |
| Total commercial real estate finance | | | | |
| | \$ 732,636 | \$ 734,518 | | |
| <hr/> | | | | |
| Total portfolio | | | | |
| | \$ 2,286,602 | \$ 2,329,590 | | |
| <hr/> | | | | |

- (1) Public company.
- (2) Common stock, preferred stock, warrants, options and equity interests are generally non-income producing and restricted.
- (3) Non-U.S. company.
- (4) Non-registered investment company.

The accompanying notes are an integral part of these consolidated financial statements.

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ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**(Information at September 30, 2002 and 2001 and for the
nine months ended September 30, 2002 and 2001 is unaudited)**

Note 1. Organization

Allied Capital Corporation, a Maryland corporation, is a closed-end management investment company that has elected to be regulated as a business development company (BDC) under the Investment Company Act of 1940 (1940 Act). Allied Capital Corporation (ACC) has a subsidiary that has also elected to be regulated as a BDC, Allied Investment Corporation (Allied Investment), which is licensed under the Small Business Investment Act of 1958 as a Small Business Investment Company (SBIC). In addition, ACC has a real estate investment trust subsidiary, Allied Capital REIT, Inc. (Allied REIT), and several subsidiaries which are single-member limited liability companies established primarily to hold real estate properties. In April 2001, ACC established a subsidiary, A.C. Corporation (AC Corp), which provides diligence and structuring services on private finance and commercial real estate transactions, as well as structuring, transaction, management and advisory services to the Company, its portfolio companies and other third parties.

Allied Capital Corporation and its subsidiaries, collectively, are hereinafter referred to as the Company.

In accordance with specific rules prescribed for investment companies, subsidiaries hold investments on behalf of the Company or provide substantial services to the Company. Portfolio investments are held for purposes of deriving investment income and future capital gains. The Company consolidates the results of its subsidiaries for financial reporting purposes. The financial results of the Company's portfolio investments are not consolidated in the Company's financial statements.

The investment objective of the Company is to achieve current income and capital gains. In order to achieve this objective, the Company invests primarily in private companies in a variety of industries and non-investment grade commercial mortgage-backed securities (CMBS).

Note 2. Summary of Significant Accounting Policies

Basis of Presentation

The consolidated financial statements include the accounts of the Company and its subsidiaries. All intercompany accounts and transactions have been eliminated in consolidation. Certain reclassifications have been made to the 2001 balances to conform with the 2002 financial statement presentation.

The accompanying unaudited consolidated financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) for interim financial information. Accordingly, the interim financial information does not include all of the information and footnotes required by GAAP for complete consolidated financial statements. In the opinion of management, the unaudited consolidated financial statements of the Company included herein contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position of the Company as of September 30, 2002 and December 31, 2001 and the results of operations for the three and nine months ended September 30, 2002 and 2001, and changes in net assets and cash flows for the nine months ended September 30, 2002 and 2001. The results of operations for the nine months ended September 30, 2002 are not necessarily indicative of the operating results to be expected for the full year.

ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 2. Summary of Significant Accounting Policies, continued

The private finance portfolio is presented in three categories – companies more than 25% owned, which represent portfolio companies where the Company directly or indirectly owns more than 25% of the outstanding voting securities of such portfolio company and, therefore, are deemed controlled by the Company under the 1940 Act; companies owned 5% to 25%, which represent portfolio companies where the Company directly or indirectly owns 5% to 25% of the outstanding voting securities of such portfolio company or where the Company holds one or more seats on the portfolio company’s board of directors and, therefore, are deemed to be an affiliated person under the 1940 Act; and companies less than 5% owned which represent portfolio companies where the Company directly or indirectly owns less than 5% of the outstanding voting securities of such portfolio company and where the Company has no other affiliations with such portfolio company. The interest and related portfolio income and net realized gains or losses from the commercial real estate finance portfolio and other sources are included in the companies less than 5% owned category on the consolidated statement of operations.

Valuation of Portfolio Investments

The Company, as a BDC, invests in illiquid securities including debt and equity securities of primarily private companies and non-investment grade CMBS. The Company’s investments are generally subject to restrictions on resale and generally have no established trading market. The Company values substantially all of its investments at fair value as determined in good faith by the board of directors in accordance with the Company’s valuation policy. The Company determines fair value to be the amount for which an investment could be exchanged in an orderly disposition over a reasonable period of time between willing parties other than in a forced or liquidation sale. The Company’s valuation policy considers the fact that no ready market exists for substantially all of the securities in which it invests. The Company’s valuation policy is intended to provide a consistent basis for determining the fair value of the portfolio. The Company will record unrealized depreciation on investments when it believes that an investment has become impaired, including where collection of a loan or realization of an equity security is doubtful. Conversely, the Company will record unrealized appreciation if it believes that the underlying portfolio company has appreciated in value and the Company’s equity security has also appreciated in value, where appropriate. The value of investments in public securities are determined using quoted market prices discounted for restrictions on resale.

Loans and Debt Securities

For loans and debt securities, fair value generally approximates cost unless the borrower’s enterprise value or overall financial condition or other factors lead to a determination of fair value at a different amount.

When the Company receives nominal cost warrants or free equity securities (nominal cost equity), the Company allocates its cost basis in its investment between its debt securities and its nominal cost equity at the time of origination. At that time, the original issue discount basis of the nominal cost equity is recorded by increasing the cost basis in the equity and decreasing the cost basis in the related debt securities.

Interest income is recorded on an accrual basis to the extent that such amounts are expected to be collected. For loans and debt securities with contractual payment-in-kind interest, which represents contractual interest accrued and added to the loan balance that generally becomes due at maturity, the Company will not accrue payment-in-kind interest if the portfolio company valuation indicates

ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 2. Summary of Significant Accounting Policies, continued

that the payment-in-kind interest is not collectible. Loans classified as Grade 4 or Grade 5 assets do not accrue interest. Loan origination fees, original issue discount and market discount are capitalized and then amortized into interest income using the effective interest method. Prepayment premiums are recorded on loans when received.

The weighted average yield on loans and debt securities is computed as the (a) annual stated interest rate earned plus the annual amortization of loan origination fees, original issue discount and market discount earned on accruing loans and debt securities, divided by (b) total loans and debt securities at value. The weighted average yield is computed as of the balance sheet date.

Equity Securities

The Company's equity interests in portfolio companies for which there is no liquid public market are valued at fair value based on the enterprise value of the portfolio company, which is determined using various factors, including cash flow from operations of the portfolio company and other pertinent factors such as recent offers to purchase a portfolio company's securities or other liquidation events. The determined fair values are generally discounted to account for restrictions on resale and minority control positions.

The value of the Company's equity interests in public companies for which market quotations are readily available is based upon the closing public market price on the balance sheet date. Securities that carry certain restrictions on sale are typically valued at a discount from the public market value of the security.

Dividend income is recorded on preferred equity securities on an accrual basis to the extent that such amounts are expected to be collected, and on common equity securities on the record date for private companies or on the ex-dividend date for publicly traded companies.

Commercial Mortgage-Backed Securities (CMBS)

CMBS are carried at fair value, which is based upon a discounted cash flow model that utilizes prepayment and loss assumptions based upon historical experience and projected performance, economic factors, the characteristics of the underlying cash flow and comparable market yields for similar CMBS bonds. The Company's assumption with regard to discount rate for determining fair value is based upon the yield of comparable securities. The Company recognizes income from the amortization of original issue discount using the effective interest method, using the anticipated yield over the projected life of the investment. Yields are revised when there are changes in estimates of future credit losses, actual losses incurred, or actual and estimated prepayment speeds. Changes in estimated yield are recognized as an adjustment to the estimated yield over the remaining life of the CMBS from the date the estimated yield is changed. The Company recognizes unrealized appreciation or depreciation on its CMBS as comparable yields in the market change and recognizes unrealized depreciation whenever it determines that the value of its CMBS is less than the cost basis due to changes in cash flows resulting from changes in prepayment or loss assumptions in the underlying collateral pool.

Residual Interest

The Company values its residual interest from a previous securitization and recognizes income using the same accounting policies used for the CMBS. The residual interest is carried at fair value

ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 2. Summary of Significant Accounting Policies, continued

based on discounted estimated future cash flows. The Company recognizes income from the residual interest using the effective interest method. At each reporting date, the effective yield is recalculated and used to recognize income until the next reporting date.

Net Realized and Unrealized Gains or Losses

Realized gains or losses are measured by the difference between the net proceeds from the sale and the cost basis of the investment without regard to unrealized gains or losses previously recognized, and include investments charged off during the year, net of recoveries. Unrealized gains or losses reflect the change in portfolio investment values during the reporting period.

Fee Income

Fee income includes fees for diligence, structuring, transaction services, management services and investment advisory services rendered by the Company to portfolio companies and other third parties. Diligence, structuring and transaction services fees are generally recognized as income when services are rendered or when the related transactions are completed. Management and investment advisory services fees are generally recognized as income as the services are rendered.

Deferred Financing Costs

Financing costs are based on actual costs incurred in obtaining debt financing and are deferred and amortized as part of interest expense over the term of the related debt instrument.

Cash and Cash Equivalents

Cash and cash equivalents include cash in banks and all highly liquid investments with original maturities of three months or less.

Dividends to Shareholders

Dividends to shareholders are recorded on the record date.

Stock Compensation Plans

The Company applies the intrinsic value-based method of accounting prescribed by Accounting Principles Board (APB) Opinion No. 25, Accounting for Stock Issued to Employees, and related interpretations to account for its stock compensation plans. Under this method, the Company records compensation expense for awards of stock options to employees only if the market price of the stock on the grant date exceeds the amount the employee is required to pay to acquire the stock.

Federal and State Income Taxes

The Company intends to comply with the requirements of the Internal Revenue Code (Code) that are applicable to regulated investment companies (RIC) and real estate investment trusts (REIT). The Company and its subsidiaries that qualify as a RIC or a REIT intend to annually distribute or retain through a deemed distribution all of their taxable income to shareholders; therefore, the Company has made no provision for income taxes for these entities. AC Corp is a

ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 2. Summary of Significant Accounting Policies, continued

corporation subject to federal and state income taxes and records a provision for income taxes as appropriate.

Per Share Information

Basic earnings per share is calculated using the weighted average number of shares outstanding for the period presented. Diluted earnings per share reflects the potential dilution that could occur if options to issue common stock were exercised into common stock. Earnings per share is computed after subtracting dividends on preferred shares.

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from these estimates.

The consolidated financial statements include investments at value of \$2,343,624,000 and \$2,329,590,000 as of September 30, 2002, and December 31, 2001, respectively (93% and 95%, respectively, of total assets). Substantially all of these investments represent investments whose fair values have been determined by the board of directors in good faith in the absence of readily ascertainable market values. Because of the inherent uncertainty of valuation, the board of directors determined values may differ significantly from the values that would have been used had a ready market existed for the investments, and the differences could be material.

Note 3. Portfolio

Private Finance

At September 30, 2002, and December 31, 2001, the private finance portfolio consisted of the following:

| | 2002 | | | 2001 | | |
|---------------------------------|--------------------|--------------------|-------|--------------------|--------------------|-------|
| | Cost | Value | Yield | Cost | Value | Yield |
| (\$ in thousands) | | | | | | |
| Loans and debt securities | \$ 1,233,583 | \$ 1,122,552 | 14.4% | \$ 1,169,673 | \$ 1,107,890 | 14.8% |
| Equity interests | | | | | | |
| 423,129 540,016 384,293 487,182 | | | | | | |
| Total | \$1,656,712 | \$1,662,568 | | \$1,553,966 | \$1,595,072 | |

Private finance investment activity principally involves providing financing through privately negotiated long-term debt and equity investments. Private finance investments are generally structured as loans and debt securities that carry a relatively high fixed rate of interest, which may be combined with equity features, such as conversion privileges, or warrants or options to purchase a portion of the portfolio company's equity at a pre-determined strike price, which is generally a nominal price for warrants or options in a private company. Private finance investments are generally issued by privately-owned companies and are generally illiquid and subject to restrictions on resale or transferability.

Loans and debt securities generally have a maturity of five to ten years, with interest-only payments in the early years and payments of both principal and interest in the later years, although debt maturities and principal amortization schedules vary. At September 30, 2002, and December 31,

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ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 3. Portfolio, continued

2001, approximately 97% and 98%, respectively, of the Company's private finance loan portfolio was composed of fixed interest rate loans.

Equity interests consist primarily of securities issued by privately-owned companies and may be subject to restrictions on their resale or may be otherwise illiquid. Equity securities generally do not produce a current return, but are held in anticipation of investment appreciation and ultimate gain on sale.

At September 30, 2002, and December 31, 2001, the Company had an investment at value totaling \$254,317,000 and \$227,449,000, respectively, in Business Loan Express, Inc. (BLX), a small business lender that participates in the U.S. Small Business Administration or SBA 7(a) Guaranteed Loan Program. At September 30, 2002, the Company owns 94.9% of BLX's common stock. The Company's common stock ownership is subject to dilution by management options. As the controlling shareholder of BLX, the Company has provided an unconditional guaranty to the BLX credit facility lenders in an amount up to 50% of the total obligations (consisting of principal, accrued interest and other fees) on BLX's 3-year unsecured \$124,000,000 revolving credit facility that matures in March 2004. The amount guaranteed by the Company at September 30, 2002, and December 31, 2001, was \$48,476,000 and \$51,350,000, respectively. This guaranty can be called by the lenders only in the event of a default by BLX. BLX was in compliance with the terms of its credit facility at September 30, 2002. In consideration for providing this guaranty, BLX will pay the Company an annual guaranty fee of approximately \$3,100,000 in 2002. The Company has also provided two standby letters of credit in connection with two term securitization transactions completed by BLX in the second quarter of 2002 totaling \$10,550,000. BLX is headquartered in New York, NY.

At September 30, 2002, and December 31, 2001, the Company had an investment in The Hillman Companies, Inc. (formerly SunSource, Inc.) totaling \$131,507,000 and \$97,227,000 at value, respectively. At September 30, 2002, the Company owns 93.2% of Hillman's common stock. The Company's common stock ownership is subject to dilution by management options. Hillman is a leading manufacturer of key making equipment and distributor of key blanks, fasteners, signage and other small hardware components and operates in multiple channels of the retail marketplace such as hardware stores, national and regional home centers and mass merchants. Hillman's primary operations are located in Cincinnati, Ohio.

At December 31, 2001, the Company had an investment in WyoTech Acquisition Corporation at value totaling \$60,388,000. WyoTech is a proprietary trade school and its primary operations are in Laramie, Wyoming. On July 1, 2002, the Company completed the sale of WyoTech Acquisition Corporation to a third party. The Company's total proceeds from the sale of WyoTech, including the repayment of debt and preferred stock and the sale of the Company's 91% common equity ownership, were \$77.2 million, resulting in a realized gain of \$60.8 million in the third quarter of 2002. The sale of WyoTech is subject to post-closing working capital adjustments, if any, and customary indemnification provisions.

ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 3. Portfolio, continued

At September 30, 2002, and December 31, 2001, loans and debt securities, classified as Grades 4 and 5 under the Company's internal grading system, that were not accruing interest at value were as follows:

| (in thousands) | 2002 | 2001 |
|-------------------------------|-------------|-------------|
| Companies more than 25% owned | \$ 13,429 | \$ 930 |
| Companies 5% to 25% owned | | |
| 899 2,848 | | |
| Companies less than 5% owned | | |
| 59,526 89,966 | | |
| <hr/> | | |
| | | |
| | | |
| \$73,854 \$93,744 | | |
| <hr/> | | |
| <hr/> | | |

Included in Grade 4 and 5 loans and debt securities not accruing interest were assets valued at \$8,905,000 at December 31, 2001 that were related to portfolio companies in liquidation. As of September 30, 2002, \$8,908,000 at value representing receivables related to portfolio companies in liquidation were included in other assets. In addition to Grade 4 and 5 assets that are in workout, the Company may not accrue interest on loans to companies that are more than 50% owned by the Company if such companies are in need of additional capital and, therefore, the Company may defer current debt service. Loans and debt securities to such companies totaled \$63,810,000 at value at September 30, 2002.

The industry and geographic compositions of the private finance portfolio at value at September 30, 2002, and December 31, 2001, were as follows:

| | 2002 | 2001 |
|----------------------|-------------|-------------|
| Industry | | |
| Consumer products | | |
| 31% 28% | | |
| Business services | | |
| 27 22 | | |
| Financial services | | |
| 16 15 | | |
| Industrial products | | |
| 9 10 | | |
| Retail | | |
| 5 5 | | |
| Healthcare services | | |
| 4 3 | | |
| Telecommunications | | |
| 3 4 | | |
| Broadcasting & cable | | |

2 4
Education
1 5
Other
2 4

Total
100% 100%

Geographic Region

Mid-Atlantic
44% 43%
West
17 19
Midwest
16 17
Southeast
14 14
Northeast
8 5
International
1 2

Total
100% 100%

ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 3. Portfolio, continued

Commercial Real Estate Finance

At September 30, 2002, and December 31, 2001, the commercial real estate finance portfolio consisted of the following:

| | 2002 | | | 2001 | | |
|---------------------------------------|------------------|------------------|------------------|------------------|-----------|-------|
| | Cost | Value | Yield | Cost | Value | Yield |
| (\$ in thousands) | | | | | | |
| CMBS | \$509,641 | \$549,433 | 14.7% | \$582,553 | \$582,553 | 14.8% |
| Loans | | | | | | |
| 61,456 59,656 8.0% 76,120 79,597 7.7% | | | | | | |
| Residual interest | | | | | | |
| 69,335 69,035 9.4% 70,179 69,879 9.4% | | | | | | |
| Real estate owned | | | | | | |
| 4,787 2,932 3,784 2,489 | | | | | | |
| Total | \$645,219 | \$681,056 | \$732,636 | \$734,518 | | |

CMBS

At September 30, 2002, and December 31, 2001, the CMBS portfolio consisted of the following:

| | 2002 | | | 2001 | | |
|---|-----------|-----------|-------|-----------|-----------|-------|
| | Cost | Value | Yield | Cost | Value | Yield |
| (in thousands) | | | | | | |
| CMBS bonds | \$456,610 | \$496,402 | 14.5% | \$558,346 | \$558,346 | 14.7% |
| Collateralized debt obligation preferred shares | | | | | | |

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53,031 53,031 17.2% 24,207 24,207 16.9%

Total
\$509,641 \$549,433 \$582,553 \$582,553

CMBS Bonds. At September 30, 2002, and December 31, 2001, the CMBS bonds, which were purchased from the original issuer, consisted of the following:

| (\$ in thousands) | 2002 | 2001 |
|--|--------------|--------------|
| Face | \$ 1,052,162 | \$ 1,170,272 |
| Original issue discount (595,552) (611,926) | | |
| Cost | | |
| \$456,610 \$558,346 | | |
| Value | | |
| \$496,402 \$558,346 | | |
| Yield | | |
| 14.5% 14.7% | | |

The non-investment grade and unrated tranches of the CMBS bonds in which the Company invests are junior in priority for payment of interest and principal to the more senior tranches of the related CMBS bond issuance. Cash flow from the underlying mortgages generally is allocated first to the senior tranches, with the most senior tranches having a priority right to the cash flow. Then, any remaining cash flow is allocated, generally, among the other tranches in order of their relative seniority. To the extent there are defaults and unrecoverable losses on the underlying mortgages or the properties securing those mortgages resulting in reduced cash flows, the Company's most subordinate tranche will bear this loss first. At September 30, 2002, the Company's CMBS bonds were subordinate to 91% to 97% of the tranches of bonds issued in various CMBS transactions. Given that the non-investment grade CMBS bonds in which the Company invests are junior in priority for payment

of principal, the Company invests in these CMBS bonds at a discount from the face amount of the bonds.

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ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 3. Portfolio, continued

The underlying rating classes of the CMBS bonds at value at September 30, 2002, and December 31, 2001, were as follows:

| (\$ in thousands) | 2002 | | 2001 | |
|-------------------|-----------|---------------------|-----------|---------------------|
| | Value | Percentage of Total | Value | Percentage of Total |
| BB+ | \$26,434 | 5.3% | \$24,785 | 4.4% |
| BB | 26,503 | 5.3 | 69,404 | 12.4 |
| BB- | 13,199 | 2.7 | 67,460 | 12.1 |
| B+ | 112,741 | 22.7 | 103,560 | 18.6 |
| B | 140,764 | 28.4 | 131,362 | 23.5 |
| B- | 80,309 | 16.2 | 73,572 | 13.2 |
| CCC | 8,893 | 1.8 | 8,893 | 1.6 |
| Unrated | 87,559 | 17.6 | 79,310 | 14.2 |
| Total | \$496,402 | 100.0% | \$558,346 | 100.0% |

At September 30, 2002, and December 31, 2001, the underlying pools of mortgage loans that are collateral for the Company's CMBS bonds consisted of approximately 4,100 and 3,800 commercial mortgage loans with a total outstanding principal balance of \$22.9 billion and \$20.5 billion, respectively. At September 30, 2002, and December 31, 2001, 0.99% and 0.52%, respectively, of the mortgage loans in the underlying collateral pool for the Company's CMBS bonds were over 30 days delinquent or were classified as real estate owned. The property types and the geographic composition of the underlying mortgage loans in the underlying collateral pool calculated using the outstanding

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principal balance at September 30, 2002, and December 31, 2001, were as follows:

| | <u>2002</u> | <u>2001</u> |
|--------------------------|-------------|-------------|
| Property Type | | |
| Retail | | |
| 32% 31% | | |
| Housing | | |
| 27 27 | | |
| Office | | |
| 21 22 | | |
| Hospitality | | |
| 7 7 | | |
| Industrial Real Estate | | |
| 6 6 | | |
| Other | | |
| 7 7 | | |
| <hr/> | | |
| <hr/> | | |
| Total | | |
| 100% 100% | | |
| <hr/> | | |
| <hr/> | | |
| Geographic Region | | |
| West | | |
| 31% 32% | | |
| Mid-Atlantic | | |
| 25 24 | | |
| Midwest | | |
| 22 21 | | |
| Southeast | | |
| 17 17 | | |
| Northeast | | |
| 5 6 | | |
| <hr/> | | |
| <hr/> | | |
| Total | | |
| 100% 100% | | |
| <hr/> | | |
| <hr/> | | |

The Company's yield on its CMBS bonds is based upon a number of assumptions that are subject to certain business and economic uncertainties and contingencies. Examples include the

ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 3. Portfolio, continued

timing and magnitude of credit losses on the mortgage loans underlying the CMBS that are a result of the general condition of the real estate market (including competition for tenants and their related credit quality) and changes in market rental rates. The initial yield on each CMBS bond has been computed assuming an approximate 1% loss rate on its entire underlying collateral mortgage pool, with the estimated losses being assumed to occur in three equal installments in years three, six and nine. As each CMBS bond ages, the amount of losses and the expected timing of recognition of such losses will be updated, and the respective yield will be adjusted as necessary. As these uncertainties and contingencies are difficult to predict and are subject to future events which may alter these assumptions, no assurance can be given that the anticipated yields to maturity will be achieved.

The Company acts as the directing certificate holder for the CMBS bonds, which allows the Company to approve disposition plans for individual collateral securities.

Collateralized Debt Obligation Preferred Shares. At September 30, 2002, the Company owned preferred shares in four collateralized debt obligations (CDOs) secured by investment grade unsecured debt issued by various real estate investment trusts (REITs) and investment and non-investment grade CMBS bonds. The investment grade REIT collateral consists of debt with a cut-off balance of \$1,017,553,000 and was issued by 42 REITs. The investment grade CMBS collateral consisted of CMBS bonds with a face amount of \$479,021,000 issued in 39 separate CMBS transactions. The non-investment grade CMBS collateral consists of BB+, BB and BB- CMBS bonds with a face amount of \$463,426,000 issued in 39 separate CMBS transactions (CMBS Collateral). Included in the CMBS Collateral for the CDOs are \$397,872,000 of CMBS bonds that are senior in priority of repayment to certain lower rated CMBS bonds held by the Company, which were issued in 23 separate CMBS transactions. The preferred shares are junior in priority for payment of principal and interest to the more senior tranches of debt issued by the CDOs. To the extent there are defaults and unrecoverable losses on the underlying collateral resulting in reduced cash flows, the preferred shares will bear this loss first. At September 30, 2002, the Company's preferred shares in the CDOs were subordinate to approximately 96% of the more senior tranches of debt issued by the CDOs.

The Company acts as the disposition consultant with respect to three of the CDOs, which allows the Company to approve disposition plans for individual collateral securities. For these services with respect to the CDOs, the Company collects annual fees based on the outstanding collateral pool balance, and for the nine months ended September 30, 2002, this fee totaled \$322,000.

Loans

The commercial mortgage loan portfolio contains loans that were originated by the Company or were purchased from third-party sellers.

At September 30, 2002 and December 31, 2001, approximately 78% and 22% and 76% and 24% of the Company's commercial mortgage loan portfolio was composed of fixed and adjustable interest rate loans, respectively. As of September 30, 2002 and December 31, 2001, workout loans, or those loans in Grade 4 and 5, with a value of \$14,255,000 and \$15,241,000, respectively, were not accruing interest.

ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 3. Portfolio, continued

The property types and the geographic composition securing the commercial mortgage loan portfolio at value at September 30, 2002, and December 31, 2001, were as follows:

| | <u>2002</u> | <u>2001</u> |
|--------------------------|-------------|-------------|
| Property Type | | |
| Office | | |
| 29% | 34% | |
| Hospitality | | |
| 25 | 25 | |
| Retail | | |
| 24 | 21 | |
| Recreation | | |
| 3 | 4 | |
| Other | | |
| 19 | 16 | |
| <hr/> | | |
| <hr/> | | |
| Total | | |
| 100% | 100% | |
| <hr/> | | |
| <hr/> | | |
| Geographic Region | | |
| Southeast | | |
| 43% | 36% | |
| West | | |
| 22 | 20 | |
| Mid-Atlantic | | |
| 15 | 23 | |
| Midwest | | |
| 12 | 16 | |
| Northeast | | |
| 8 | 5 | |
| <hr/> | | |
| <hr/> | | |
| Total | | |
| 100% | 100% | |
| <hr/> | | |
| <hr/> | | |

Residual Interest

At September 30, 2002, and December 31, 2001, the residual interest consisted of the following:

| | 2002 | | 2001 | |
|--------------------------|----------|----------|----------|----------|
| | Cost | Value | Cost | Value |
| (in thousands) | | | | |
| Residual interest | \$68,853 | \$68,853 | \$68,853 | \$68,853 |
| Residual interest spread | | | | |
| 482 182 1,326 1,026 | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| Total | \$69,335 | \$69,035 | \$70,179 | \$69,879 |
| <hr/> | | | | |
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The residual interest primarily consists of a retained interest totaling \$68,853,000 from a 1998 asset securitization whereby bonds were sold in three classes rated AAA, AA and A. The residual interest represents a right to cash flows from the underlying collateral pool of loans after these senior bond obligations are satisfied. At September 30, 2002, one class of bonds rated AAA is outstanding, totaling \$21,707,000. The Company has the right to call the bonds upon a minimum of ten days notice to the bondholders. Once the bonds are fully repaid, either through the cash flows from the securitized loans or due to the Company calling the bonds, the remaining loans in the trust will be returned to the Company as payment on the residual interest.

The Company sold \$295 million of loans, and received cash proceeds, net of costs, of approximately \$223 million in January 1998. The Company retained a trust certificate for its residual interest in a loan pool sold, and will receive interest income from this residual interest as well as the residual interest spread (Residual) from the interest earned on the loans sold less the interest paid on the bonds over the life of the bonds. As of September 30, 2002, and December 31, 2001, the

ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 3. Portfolio, continued

mortgage loan pool had an approximate weighted average stated interest rate of 9.3%. The outstanding bond classes sold had an aggregate weighted average interest rate of 6.7% and 6.6% as of September 30, 2002, and December 31, 2001, respectively.

The Company uses a discounted cash flow methodology for determining the fair value of its retained Residual. In determining the cash flow of the Residual, the Company assumes a prepayment speed of 15% after the applicable prepayment lockout period and credit losses of 1% or approximately \$1.0 million of the total principal balance of the underlying collateral throughout the life of the collateral. These assumptions result in an expected weighted average life of the bonds of 0.5 years. The value of the resulting Residual cash flows is then determined by applying a discount rate of 9% which, in the Company's view, is commensurate with the market risk of comparable assets.

Note 4. Debt

The Company records debt at cost. At September 30, 2002, and December 31, 2001, the Company had the following debt:

| | <u>2002</u> | | <u>2001</u> | |
|------------------------------------|-----------------|---------------|-----------------|---------------|
| (in thousands) | <u>Facility</u> | <u>Amount</u> | <u>Facility</u> | <u>Amount</u> |
| | <u>Amount</u> | <u>Drawn</u> | <u>Amount</u> | <u>Drawn</u> |
| Notes payable and debentures: | | | | |
| Unsecured long-term notes payable | | | | |
| \$694,000 | \$694,000 | \$694,000 | \$694,000 | \$694,000 |
| SBA debentures | | | | |
| 101,800 | 94,500 | 101,800 | 94,500 | |
| Auction rate reset note | | | | |
| 75,000 | 75,000 | 81,856 | 81,856 | |
| OPIC loan | | | | |
| 5,700 | 5,700 | 5,700 | 5,700 | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| Total notes payable and debentures | | | | |
| 876,500 | 869,200 | 883,356 | 876,056 | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |

Revolving line of credit

527,500 121,500 497,500 144,750

Total

\$1,404,000 \$990,700 \$1,380,856 \$1,020,806

Notes Payable and Debentures

Unsecured Long-Term Notes Payable. The Company issued unsecured long-term notes to private institutional investors. The notes require semi-annual interest payments until maturity and have original terms of five or seven years. At September 30, 2002, the notes had remaining maturities of eight months to four years. The weighted average fixed interest rate on the notes was 7.6% at September 30, 2002, and December 31, 2001. The notes may be prepaid in whole or in part, together with an interest premium, as stipulated in the note agreement.

SBA Debentures. At September 30, 2002, and December 31, 2001, the Company had debentures payable to the SBA with terms of ten years and at fixed interest rates ranging from 5.9% to 8.2% and 2.4% to 8.2%, respectively. At September 30, 2002, the debentures had remaining maturities of two to ten years. The weighted average interest rate was 7.0% and 6.7% at September 30, 2002 and December 31, 2001, respectively. The debentures require semi-annual interest-only payments with all principal due upon maturity. The SBA debentures are subject to prepayment penalties if paid prior to maturity. At September 30, 2002, the Company has a

ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 4. Debt, continued

commitment from the SBA to borrow up to an additional \$7,300,000 above the amount outstanding. The commitment expires on September 30, 2005.

Auction Rate Reset Note. The Company has an Auction Rate Reset Senior Note Series A that bears interest at the three-month London Interbank Offered Rate (LIBOR) plus 1.75%, which adjusts quarterly. Interest is due quarterly and the note matures on December 27, 2002, as amended.

As a means to repay the note, the Company has entered into an agreement with the placement agent of this note to serve as the placement agent on a future issuance of \$75.0 million of debt, equity or other securities in one or more public or private transactions. Alternatively, the Company may repay the note in cash without conducting a capital raise. If the Company chooses to repay the note in cash without conducting a capital raise, the Company will incur additional expense of approximately \$3,188,000.

Scheduled future maturities of notes payable and debentures at September 30, 2002, are as follows:

| Year | Amount Maturing (in thousands) |
|------------|-----------------------------------|
| 2002 | \$ 75,000 |
| 2003 | |
| 140,000 | |
| 2004 | |
| 221,000 | |
| 2005 | |
| 179,000 | |
| 2006 | |
| 180,700 | |
| Thereafter | |
| 73,500 | |
| <hr/> | |
| Total | |
| \$869,200 | |

Revolving Line of Credit

The Company has an unsecured revolving line of credit for \$527,500,000. The facility may be expanded up to \$600,000,000 at the Company's option. The facility bears interest at a rate equal to (i) the one-month LIBOR plus 1.25% or (ii) the higher of (a) the Bank of America, N.A. prime rate or (b) the Federal Funds rate plus 0.50%. The interest rate adjusts at the beginning of each new interest period, usually every thirty days. The interest rates were 3.3% and 3.2% at September 30, 2002, and December 31, 2001, respectively, and the facility requires an annual commitment fee equal to 0.25% of the committed amount. The line expires in August 2003, and may be extended under substantially similar terms for one additional year at the Company's sole option. The line of credit requires monthly interest payments and all principal is due upon its expiration.

The average debt outstanding on the revolving line of credit was \$55,785,000 and \$106,338,000 for the nine months ended September 30, 2002, and for the year ended December 31, 2001, respectively. The maximum amount borrowed under this facility and the weighted average

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interest rate for the nine months ended September 30, 2002, and for the year ended December 31, 2001, were \$145,250,000 and \$213,500,000, and 3.2% and 5.4%, respectively.

The Company has various financial and operating covenants required by the revolving line of credit and the notes payable and debentures. These covenants require the Company to maintain

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ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 4. Debt, continued

certain financial ratios, including debt to equity and interest coverage, and a minimum net worth. The Company's credit facilities limit its ability to declare dividends if the Company defaults under certain provisions. As of September 30, 2002, the Company was in compliance with these covenants.

Note 5. Preferred Stock

Allied Investment has outstanding a total of 60,000 shares of \$100 par value, 3% cumulative preferred stock and 10,000 shares of \$100 par value, 4% redeemable cumulative preferred stock issued to the SBA pursuant to Section 303(c) of the Small Business Investment Act of 1958, as amended. The 3% cumulative preferred stock does not have a required redemption date. Allied Investment has the option to redeem in whole or in part the preferred stock by paying the SBA the par value of such securities and any dividends accumulated and unpaid to the date of redemption. The 4% redeemable cumulative preferred stock has a required redemption date in June 2005.

Note 6. Shareholders' Equity

Sales of common stock for the nine months ended September 30, 2002, and the year ended December 31, 2001, were as follows:

| (in thousands) | 2002 | 2001 |
|--|-------|--------|
| Number of common shares | 1,946 | 13,286 |
| Gross proceeds | | |
| \$51,800 \$301,539 | | |
| Less costs including underwriting fees | | |
| (1,880) (14,651) | | |
| <hr/> | | |
| <hr/> | | |
| Net proceeds | | |
| \$49,920 \$286,888 | | |
| <hr/> | | |
| <hr/> | | |

In addition, the Company issued 204,855 shares of common stock with a value of \$5,157,000 to acquire one portfolio investment in a stock-for-stock exchange during 2001.

The Company has a dividend reinvestment plan, whereby the Company may buy shares of its common stock in the open market or issue new shares in order to satisfy dividend reinvestment requests. If the Company issues new shares, the issue price is equal to the average of the closing sale prices reported for the Company's common stock for the five consecutive days immediately prior to the dividend payment date.

Dividend reinvestment plan activity for the nine months ended September 30, 2002, and for the year ended December 31, 2001, was as follows:

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| | <u>2002</u> | <u>2001</u> |
|---|-------------|-------------|
| (in thousands, except per share amounts) | | |
| Shares issued | 203 | 271 |
| Average price per share | | |
| \$23.12 \$23.32 | | |

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ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 7. Earnings Per Common Share

Earnings per common share for the three and nine months ended September 30, 2002, and 2001, were as follows:

| | For the Three Months Ended September 30, | | For the Nine Months Ended September 30, | |
|---|---|----------|--|-----------|
| | 2002 | 2001 | 2002 | 2001 |
| (in thousands, except per share amounts) | | | | |
| Net increase in net assets resulting from operations | \$45,520 | \$59,703 | \$174,935 | \$157,837 |
| Less preferred stock dividends (55) (55) (165) (165) | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| Income available to common shareholders | \$45,465 | \$59,648 | \$174,770 | \$157,672 |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| Basic shares outstanding | 102,327 | 92,903 | 101,329 | 89,282 |
| Dilutive options outstanding to officers | 975 | 1,682 | 1,711 | 1,582 |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| Diluted shares outstanding | 103,302 | 94,585 | 103,040 | 90,864 |
| <hr/> | | | | |
| <hr/> | | | | |

Basic earnings per common share
\$0.44 \$0.64 \$1.73 \$1.77

Diluted earnings per common share
\$0.44 \$0.63 \$1.70 \$1.74

Note 8. Dividends and Distributions

The Company's Board of Directors declared and the Company paid dividends of \$0.53, \$0.55 and \$0.56 per common share for the first, second and third quarters of 2002, respectively. The dividends totaled \$57,340,000 and \$166,823,000 for the three and nine months ended September 30, 2002, respectively. The Company's Board of Directors also declared a dividend of \$0.56 per common share for the fourth quarter of 2002.

Note 9. Supplemental Disclosure of Cash Flow Information

For the nine months ended September 30, 2002, and 2001, the Company paid \$40,565,000 and \$36,867,000, respectively, for interest. For the nine months ended September 30, 2002, and 2001, the Company's non-cash financing activities totaled \$7,077,000 and \$9,338,000, respectively, and includes stock option exercises and dividend reinvestment.

Note 10. Hedging Activities

The Company invests in CMBS bonds, which are purchased at prices that are based on the 10-year Treasury rate. The Company has entered into transactions with two financial institutions to hedge against movement in Treasury rates on certain of the BB+, BB and BB- rate CMBS bonds. These transactions involved the Company receiving the proceeds from the sale of borrowed Treasury securities, with the obligation to replenish the borrowed Treasury securities at a later date based on

ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 10. Hedging Activities, continued

the then current market price. Borrowed Treasury securities as of September 30, 2002, and December 31, 2001, consisted of the following:

| (in thousands) Description of Issue | September 30, 2002 | | December 31, 2001 | |
|--|--------------------|-------|-------------------|-----------|
| | Cost | Value | Cost | Value |
| 10-year Treasury, due August 2011 | \$ | \$ | \$ 19,175 | \$ 17,989 |
| 10-year Treasury, due August 2011 5,693 5,656 | | | | |
| 10-year Treasury, due August 2011 23,636 23,618 | | | | |
| 10-year Treasury, due February 2012 2,628 2,888 | | | | |
| 10-year Treasury, due February 2012 25,271 28,662 | | | | |
| 10-year Treasury, due February 2012 18,765 20,664 | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| \$46,664 \$52,214 \$48,504 \$47,263 | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |

Obligations to replenish borrowed Treasury securities as of September 30, 2002 and December 31, 2001 were \$52,214,000 and \$47,263,000 respectively, and are recorded as other liabilities. As of September 30, 2002, the total obligations on the hedge had increased since the original sale date due to changes in the yield on the borrowed Treasury securities, resulting in unrealized depreciation on the obligations of \$5,550,000. The net proceeds related to the sales of the borrowed Treasury securities of \$46,664,000 and \$48,504,000 have been included in other assets at September 30, 2002 and December 31, 2001, respectively. Under the terms of the transactions, the Company has provided additional cash collateral of \$5,026,000 at September 30, 2002 for the difference between the net proceeds related to the sales of the borrowed Treasury securities and the obligations to replenish the securities on the weekly settlement date. The cash collateral has been included in other assets in the accompanying consolidated financial statements.

ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 11. Financial Highlights

| | | | | | | | | | At and for the Nine Months Ended | At and for the Years Ended December 31, |
|--|--|--|--|--|--|--|--|--|--|--|
| | | | | | | | | | September 30, | 2001 |
| | | | | | | | | | 2002 | 2001 |
| | | | | | | | | | 2000 | 1999 |
| | | | | | | | | | 1998 | 1997 |
| | | | | | | | | | (unaudited) | |

Per Common Share Data

Net asset value, beginning of period
 \$13.57 \$12.11 \$12.11 \$10.20 \$8.79 \$8.07 \$8.34

| |
|--|
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |

Net investment income before income tax benefit (expense) and net realized and unrealized gains(1)
 1.38 1.39 1.92 1.53 1.18 1.06 0.94
 Income tax benefit (expense)(1)
 (0.01) 0.01 (0.01) (0.03)
 Net realized and unrealized gains(1)
 0.33 0.35 0.23 0.41 0.46 0.45 0.36
 Minority interests(1)
 (0.03)

| |
|--|
| |
| |
| |
| |
| |

Net increase in net assets resulting from operations
1.70 1.74 2.16 1.94 1.64 1.50 1.24

Net decrease in net assets from shareholder distributions(2)
(1.64) (1.50) (2.01) (1.82) (1.60) (1.43) (1.71)
Net increase in net assets from capital share transactions
0.32 1.07 1.31 1.79 1.37 0.65 0.20

Net asset value, end of period
\$13.95 \$13.42 \$13.57 \$12.11 \$10.20 \$8.79 \$8.07

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Market value, end of period
 \$21.89 \$22.75 \$26.00 \$20.88 \$18.31 \$17.31 \$22.25
 Total return
 (10)% 16% 36% 25% 15% (16)% 77%

Ratios and Supplemental Data (\$ and shares in thousands, except per share amounts)

Ending net assets
 \$1,429,049 \$1,300,237 \$1,352,123 \$1,029,692 \$667,513 \$491,358 \$420,060
 Common shares outstanding at end of period(3)
 102,468 96,921 99,607 85,057 65,414 55,919 52,047
 Diluted weighted average shares outstanding
 103,040 90,864 93,003 73,472 60,044 51,974 49,251
 Employee and administrative expenses/ average net assets
 2.67% 2.85% 3.80% 4.98% 6.25% 7.09% 4.66%
 Total expenses/average net assets(4)
 6.42% 7.06% 9.31% 11.88% 12.44% 11.86% 12.43%
 Net investment income/ average net assets(4)
 10.11% 11.07% 15.15% 13.55% 12.61% 12.72% 11.15%
 Portfolio turnover rate
 13.97% 9.27% 10.04% 28.92% 34.19% 63.53% 42.72%
 Average debt outstanding
 \$927,270 \$821,900 \$847,121 \$707,400 \$461,500 \$261,300 \$336,800
 Average debt per share
 \$9.00 \$9.05 \$9.11 \$9.63 \$7.69 \$5.03 \$6.84

- (1) Based on diluted weighted average number of shares outstanding for the period.
- (2) For the year ended December 31, 1997, shareholder distributions included \$0.51 of merger-related dividends.
- (3) Excludes 234,977, 516,779 and 810,456 common shares held in the deferred compensation trust at or for the years ended December 31, 2000, 1999, and 1998, respectively.
- (4) For the purpose of calculating the ratios, total expenses and net investment income for the year ended December 31, 1997 exclude merger expenses of \$5,159,000.
- (5) The results for the nine months ended September 30, 2002 and 2001, respectively, are not necessarily indicative of the operating results to be expected for the full year.

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ALLIED CAPITAL CORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Note 12. Litigation

A series of class action lawsuits had been filed in the United States District Court for the Southern District of New York against the Company, certain of its directors and officers and its former independent auditors, Arthur Andersen LLP, with respect to alleged violations of the securities laws. These lawsuits alleged violations of Sections 10(b) and 20(a) of the Securities Exchange Act of 1934 and Rule 10b-5 promulgated thereunder, specifically they alleged, among other things, that the Company purportedly misstated the value of certain portfolio investments in its financial statements, which allegedly resulted in the purchase of its common stock by purported class members at artificially inflated prices. Several of the complaints also alleged state law claims for common law fraud. The complaints sought compensatory and other damages, and costs and expenses associated with the litigation. The lawsuits have been consolidated into a single proceeding captioned In re Allied Capital Corp. Securities Litigation, 02 CV 3812. The consolidated complaint does not include Arthur Andersen LLP as a named defendant or assert any state law claims against the named defendants. The Company believes that the lawsuit is without merit, and it intends to defend the lawsuit vigorously. While the Company does not expect these matters to materially affect its financial condition or results of operations, there can be no assurance as to whether any such pending litigation will have a material adverse effect on its financial condition or results of operations in any future reporting period.

The Company also is party to certain other lawsuits in the normal course of business. While the outcome of these legal proceedings cannot at this time be predicted with certainty, the Company does not expect that these proceedings will have a material effect upon the Company's financial condition or results of operations.

PROSPECTUS

\$300,000,000

**Common Stock
Preferred Stock
Debt Securities**

We are an internally managed closed-end management investment company that has elected to be regulated as a business development company under the Investment Company Act of 1940.

Our investment objective is to achieve current income and capital gains. We seek to achieve our investment objective by investing primarily in private companies in a variety of industries throughout the United States. No assurances can be given that we will continue to achieve our objective.

Please read this prospectus, and the accompanying prospectus supplement, if any, before investing, and keep it for future reference. It contains important information about us. The SEC maintains an Internet website (<http://www.sec.gov>) that contains material incorporated by reference herein and other information about us.

We may offer, from time to time, up to \$300,000,000 of our common stock, preferred stock, or debt securities in one or more offerings. All shares of common stock, preferred stock, and debt securities that are offered under this prospectus are collectively referred to herein as the Securities.

Also, shares of our common stock may be offered from time to time by certain of our shareholders. Any selling shareholder will be identified, and the number of shares to be offered by such shareholder will be set forth in a supplement to this prospectus.

The Securities may be offered at prices and on terms to be described in one or more supplements to this prospectus. In the case of common stock offered by us, the offering price per share less any underwriting commissions or discounts will not be less than the net asset value per share of our common stock at the time we make the offering.

Our common stock is traded on the New York Stock Exchange under the symbol ALD. As of October 18, 2002, the last reported sale price on the New York Stock Exchange for the common stock was \$21.87.

You should review the information, including the risk of leverage, set forth under Risk Factors on page 9 of this prospectus before investing in the Securities.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or passed upon the adequacy or accuracy of this prospectus. Any representations to the contrary is a criminal offense.

This prospectus may not be used to consummate sales of Securities unless accompanied by a prospectus supplement.

October 21, 2002

We have not authorized any dealer, salesman or other person to give any information or to make any representation other than those contained or incorporated by reference in this prospectus or any accompanying supplement to this prospectus. You must not rely upon any information or representation not contained or incorporated by reference in this prospectus or the accompanying prospectus supplement as if we had authorized it. This prospectus and any prospectus supplement do not constitute an offer to sell or a solicitation of any offer to buy any security other than the registered securities to which they relate, nor do they constitute an offer to sell or a solicitation of an offer to buy any securities in any jurisdiction to any person to whom it is unlawful to make such an offer or solicitation in such jurisdiction. The information contained in this prospectus and any prospectus supplement is accurate as of the dates on their covers.

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ABOUT THIS PROSPECTUS

This prospectus is part of a registration statement that we have filed with the Securities and Exchange Commission using a shelf registration process. Under the shelf registration process, we may offer any combination of the securities described in this prospectus in one or more offerings with a total offering price of up to \$300,000,000. The common stock offered in this prospectus may, subject to certain conditions, also be offered and sold from time to time under this prospectus by certain of our current shareholders. This prospectus provides you with a general description of securities we or a selling shareholder may offer. Each time we or a selling shareholder use this prospectus to offer securities, we will provide a prospectus supplement that will contain specific information about the terms of that offering. The prospectus supplement may also add, update or change information contained in this prospectus. Please carefully read this prospectus and any prospectus supplement together with the additional information described under [Where You Can Find Additional Information](#) and [Risk Factors](#) before you make an investment decision.

(i)

PROSPECTUS SUMMARY

The following summary contains basic information about this offering. It may not contain all the information that is important to an investor. For a more complete understanding of this offering, we encourage you to read this entire document and the documents to which we have referred.

In this prospectus or any accompanying prospectus supplement, unless otherwise indicated, Allied Capital, we, us or our refer to Allied Capital Corporation and its subsidiaries.

BUSINESS (Page 55)

We are a business development company that participates in the private equity market. We generally invest in illiquid securities through privately negotiated transactions. We provide long-term debt and equity investment capital to support the expansion of primarily private companies in a variety of industries. We have been investing in businesses for over 40 years and have financed thousands of companies nationwide. Our investment activity is generally focused in two areas:

private finance, and

commercial real estate finance, primarily in non-investment grade commercial mortgage-backed securities.

Our investment portfolio generally includes:

long-term unsecured loans with or without equity features known as mezzanine financing,

equity investments in companies, which may or may not constitute a controlling equity interest,

non-investment grade commercial mortgage-backed securities, and

commercial mortgage loans.

We identify loans and investments through our numerous relationships with:

mezzanine and private equity investors,

investment banks, and

other intermediaries, including professional services firms.

Our credit and investment approval process is centralized at our headquarters in Washington, DC.

Our tax structure generally allows us to pass-through our income to our shareholders through dividends without the imposition of a corporate level of taxation, if certain requirements are met. See Tax Status.

We are an internally managed diversified closed-end management investment company that has elected to be regulated as a business development company under the Investment Company Act of 1940, which we refer to as the 1940 Act. Our investment objective is to achieve current income and capital gains. We seek to achieve our investment objective by investing primarily in private businesses in a variety of industries throughout the United States.

As a business development company, we are required to meet certain regulatory tests, the most significant relating to our investments and borrowings. A business development company is required to invest at least 70% of its assets in eligible portfolio companies, which includes private or thinly traded public, U.S.-based entities. A business development company must also maintain a coverage ratio of assets to senior securities of at least 200%. See Certain Government Regulations.

Our executive offices are located at 1919 Pennsylvania Avenue, NW, Washington, DC, 20006 and our telephone number is (202) 331-1112. In addition, we have regional offices in New York and Chicago and we also have an office in Frankfurt, Germany.

Our Internet website address is *www.alliedcapital.com*. Information contained on our website is not incorporated by reference into this prospectus and you should not consider information contained on our website to be part of this prospectus.

Our common stock is traded on the New York Stock Exchange under the symbol ALD.

During the third quarter ended September 30, 2002, private finance new investment activity totaled approximately \$148 million, including loans, debt securities, and equity interests.

VALUATION OF PORTFOLIO

INVESTMENTS (Page 77)

Our portfolio investments are generally recorded at fair value as determined in good faith by our board of directors in absence of readily ascertainable public market values.

At June 30, 2002, approximately 93% of our total assets represented investments recorded at fair value. Pursuant to the requirements of the 1940 Act, we value substantially all of our investments at fair value as determined in good faith by our board of directors on a quarterly basis. Since there is typically no readily ascertainable market value for the investments in our portfolio, our board of directors determines in good faith the fair value of these investments pursuant to a valuation policy and a consistently applied valuation process.

There is no single standard for determining fair value in good faith. As a result, determining fair value requires that judgment be applied to the specific facts and circumstances of each portfolio investment while employing a consistently applied valuation process for the types of investments we make. Unlike banks, we are not permitted to provide a general reserve for anticipated loan losses; we are instead required by the 1940 Act to specifically value each individual investment and record unrealized depreciation for an investment that we believe has become impaired including where collection of a loan or realization of an equity security is doubtful. Conversely, we will record unrealized appreciation if we have an indication that the underlying portfolio company has appreciated in value and, therefore, our equity security has also appreciated in value, where appropriate. Without a readily ascertainable market value and because of the inherent uncertainty of valuation, the fair value of our investments determined in good faith by the board of directors may differ significantly from the values that would have been used had a ready market existed for the investments, and the differences could be material.

We adjust quarterly the valuation of our portfolio to reflect the board of directors' determination of the fair value of each investment in our portfolio. Any changes in fair value are recorded in our statement of operations as Net unrealized gains (losses).

PLAN OF DISTRIBUTION (Page 107)

We may offer, from time to time, up to \$300,000,000 of our Securities, on terms to be determined at the time of the offering.

Also, shares of our common stock may be offered from time to time by certain of our shareholders. Any selling shareholder will be identified, and the number of shares to be offered by such shareholder will be set forth in a supplement to this prospectus.

Securities may be offered at prices and on terms described in one or more supplements to this prospectus. In the case of the offering of common stock by us, the offering price per share less any underwriting commission or discount will not be

less than the net asset value per share of our common stock at the time we make the offering.

Our Securities may be offered directly to one or more purchasers, through agents designated from time to time by us or the selling shareholders, or to or through underwriters or dealers. The supplement to this prospectus relating to the offering will identify any agents or underwriters involved in the sale of our Securities, and will set forth any applicable purchase price, fee and commission or discount arrangement or the basis upon which such amount may be calculated.

We and the selling shareholders, if any, may not sell Securities without delivering a prospectus supplement describing the method and terms of the offering of our Securities.

USE OF PROCEEDS *(Page 16)*

Unless otherwise specified in the prospectus supplement accompanying this prospectus, we intend to use the net proceeds from selling Securities for general corporate purposes, which include investments in the debt or equity securities of primarily private companies or non-investment grade commercial mortgage-backed securities, repayment of indebtedness, acquisitions and other general corporate purposes.

We will not receive any proceeds from the sale of our common stock by any selling shareholder.

DISTRIBUTIONS *(Page 17)*

We intend to pay quarterly dividends to holders of our common stock. The amount of our quarterly dividends is determined by our board of directors. Other types of Securities will likely pay distributions in accordance with their terms.

DIVIDEND REINVESTMENT PLAN *(Page 102)*

We maintain a dividend reinvestment plan for our common shareholders. Effective May 1, 2002, we converted from an opt out to an opt in dividend reinvestment plan. As a result, if our board of directors declares a dividend, then our new shareholders that have not opted in to our dividend reinvestment plan will receive cash dividends. New shareholders must notify our transfer agent in writing if they wish to enroll in the dividend reinvestment plan. Existing dividend reinvestment plan accounts will not be affected by this amendment.

RISK FACTORS *(Page 9)*

Investment in our Securities involves certain risks relating to our business and our investment objective that you should consider before purchasing our Securities.

As a business development company, our portfolio includes securities primarily issued by privately held companies. These investments may involve a high degree of business and financial risk; they are illiquid, and may not produce current returns or capital gains. If we were forced to immediately liquidate some or all of the investments in the portfolio, the proceeds of such liquidation would be significantly less than the current value of such investments.

An economic slowdown may affect the ability of a portfolio company to engage in a liquidity event. These conditions could lead to financial losses in our portfolio and a decrease in our revenues, net income and assets. Numerous other factors may affect a borrower's ability to repay its loan, including the failure to meet its business plan, a downturn in its industry or negative economic conditions.

We may not borrow money unless we maintain asset coverage for indebtedness of at least 200% which may affect returns

to shareholders. We borrow funds to make investments. As a result, we are exposed to the risks of leverage, which may be considered a speculative investment technique. Borrowings, also known as leverage, magnify the potential for gain and loss on amounts invested and therefore increase the risks associated with investing in our securities.

A large number of entities and individuals compete for the same kind of investment opportunities as we do. Our business of making private equity investments may be affected by current and future market conditions. The absence of an active senior lending environment may slow the amount of private equity investment activity generally. As a result, the pace of our investment activity may slow.

We may not be able to pay dividends and the loss of pass-through tax treatment could have a material adverse effect on our total return, if any.

Also, we are subject to certain risks associated with valuing our portfolio, investing in non-investment grade commercial mortgage-backed securities, changing interest rates, accessing additional capital, fluctuating financial results, and operating in a regulated environment.

Our common stock price may be volatile due to market factors that may be beyond our control.

CERTAIN ANTI-TAKEOVER

PROVISIONS *(Page 104)*

Our charter and bylaws, as well as certain statutory and regulatory requirements, contain certain provisions that may have the effect of discouraging a third party from making an acquisition proposal for Allied Capital. These anti-takeover provisions may inhibit a change in control in circumstances that could give the holders of our common stock the opportunity to realize a premium over the market price for our common stock.

LEGAL PROCEEDINGS *(Page 68)*

A series of class action lawsuits have been filed in the United States District Court for the Southern District of New York against us, certain of our directors and officers and our former independent auditors, Arthur Andersen LLP, with respect to alleged violations of the securities laws. These lawsuits allege violations of Sections 10(b) and 20(a) of the Securities Exchange Act of 1934 and Rule 10b-5 promulgated thereunder, specifically they allege, among other things, that we purportedly misstated the value of certain portfolio investments in our financial statements, which allegedly resulted in the purchase of our common stock by purported class members at artificially inflated prices. Several of the complaints also allege state law claims for common law fraud. The complaints seek compensatory and other damages, and costs and expenses associated with the litigation. The lawsuits have been consolidated into a single proceeding captioned *In re Allied Capital Corp. Securities Litigation*, 02 CV 3812. We believe that the lawsuit is without merit, and we intend to defend the lawsuit vigorously. While we do not expect these matters to materially affect our financial condition or results of operations, there can be no assurance as to whether any such pending litigation will have a material adverse effect on our financial condition or results of operations in any future reporting period.

FEES AND EXPENSES

This table describes the various costs and expenses that an investor in our Securities will bear directly or indirectly.

**Shareholder
Transaction Expenses**

Sales load (as a
percentage of offering
price)(1)
%

Dividend reinvestment
plan fees(2)
None

**Annual Expenses (as
a percentage of
consolidated net
assets attributable to
common stock)(3)**

Operating expenses(4)
3.6%

Interest payments on
borrowed funds(5)
5.1%

Total annual
expenses(6)
8.7%

-
- (1) In the event that the Securities to which this prospectus relates are sold to or through underwriters, a corresponding prospectus supplement will disclose the applicable sales load.
- (2) The expenses of our dividend reinvestment plan are included in Operating expenses. We have no cash purchase plan. The participants in the dividend reinvestment plan will bear a pro rata share of brokerage commissions incurred with respect to open market purchases or sales, if any. See Dividend Reinvestment Plan.
- (3) Consolidated net assets attributable to common stock equals net assets (*i.e.*, total consolidated assets less total consolidated liabilities and preferred stock) at June 30, 2002.
- (4) Operating expenses represent our estimated operating expenses for the year ending December 31, 2002 excluding interest on indebtedness. This percentage for the year ended December 31, 2001 was 3.8%.
- (5) The Interest payments on borrowed funds represents our estimated interest expenses for the year ending December 31, 2002. We had outstanding borrowings of \$1,009.0 million at June 30, 2002. This percentage for the year ended December 31, 2001 was 5.5%. See Risk Factors.
- (6) Total annual expenses as a percentage of consolidated net assets attributable to common stock are higher than the total annual expenses percentage would be for a company that is not leveraged. We borrow money to leverage our net assets and increase our total assets. The SEC requires that Total annual expenses percentage be calculated as a percentage of *net* assets, rather than the total assets, including assets that have been funded with borrowed monies. If the Total annual expenses percentage were calculated instead as a percentage of consolidated total assets, our Total annual expenses would be 4.9% of consolidated total assets.

Example

The following example, required by the SEC, demonstrates the projected dollar amount of total cumulative expenses that would be incurred over various periods with respect to a hypothetical investment in us. In calculating the following expense amounts, we assumed we would have no additional leverage and that our operating expenses would remain at the levels set forth in the table above. In the event that shares to which this prospectus relates are sold to or through underwriters, a corresponding prospectus supplement will restate this example to reflect the applicable sales load.

| | 1 Year | 3 Years | 5 Years | 10 Years |
|---|---------------|----------------|----------------|-----------------|
| You would pay the following expenses on a \$1,000 investment, assuming a 5.0% annual return | | | | |
| \$87 \$261 \$436 \$876 | | | | |

Although the example assumes (as required by the SEC) a 5.0% annual return, our performance will vary and may result in a return of greater or less than 5.0%. In addition, while the example assumes reinvestment of all dividends and distributions at net asset value, participants in the dividend reinvestment plan may receive shares of common stock that we issue at or above net asset value or are purchased by the administrator of the dividend reinvestment plan, at the market price in effect at the time, which may be higher than, at, or below net asset value. See Dividend Reinvestment Plan.

The example should not be considered a representation of future expenses, and the actual expenses may be greater or less than those shown.

SELECTED CONDENSED CONSOLIDATED FINANCIAL DATA

You should read the condensed consolidated financial information below with the Consolidated Financial Statements and Notes thereto included in this prospectus. Financial information for the years ended December 31, 2001, 2000, 1999, 1998 and 1997 has been derived from our financial statements that were audited by Arthur Andersen LLP. For important information about Arthur Andersen LLP, see the section entitled Notice Regarding Arthur Andersen LLP. Quarterly financial information is derived from unaudited financial data, but in the opinion of management, reflects all adjustments (consisting only of normal recurring adjustments) which are necessary to present fairly the results for such interim periods. Interim results at and for the six months ended June 30, 2002 are not necessarily indicative of the results that may be expected for the year ending December 31, 2002. See **Management's Discussion and Analysis of Financial Condition and Results of Operations** on page 18 for more information.

| | Six Months Ended | | Year Ended | | | | |
|---|---------------------------------------|----------------|----------------|----------------|----------------|----------------|---------------|
| | June 30, | June 30, | 2001 | 2000 | 1999 | 1998 | 1997 |
| | (in thousands, except per share data) | | | | | | |
| | (unaudited) | | | | | | |
| Operating Data: | | | | | | | |
| Interest and related portfolio income: | | | | | | | |
| Interest and dividends | \$127,665 | \$113,699 | \$240,464 | \$182,307 | \$121,112 | \$80,281 | \$86,882 |
| Premiums from loan dispositions | 1,659 | 1,731 | 2,504 | 16,138 | 14,284 | 5,949 | 7,277 |
| Post-merger gain on securitization of commercial mortgage loans | | | 14,812 | | | | |
| Fees and other income | 26,260 | 18,380 | 46,142 | 13,144 | 5,744 | 5,696 | 3,246 |
| Total interest and related portfolio income | 155,584 | 133,810 | 289,110 | 211,589 | 141,140 | 106,738 | 97,405 |

Expenses:

| | | | | | | | |
|----------------|--------|--------|--------|--------|--------|--------|--------|
| Interest | 34,984 | 31,881 | 65,104 | 57,412 | 34,860 | 20,694 | 26,952 |
| Employee | 16,309 | 14,056 | 29,656 | 26,025 | 22,889 | 18,878 | 10,258 |
| Administrative | 7,861 | 6,027 | 15,299 | 15,435 | 12,350 | 11,921 | 8,970 |
| Merger | | | 5,159 | | | | |

| | | | | | | | |
|--------------------------|--------|--------|---------|--------|--------|--------|--------|
| Total operating expenses | 59,154 | 51,964 | 110,059 | 98,872 | 70,099 | 51,493 | 51,339 |
|--------------------------|--------|--------|---------|--------|--------|--------|--------|

| | | | | | | | |
|---|--------|--------|---------|---------|--------|--------|--------|
| Net investment income before income tax benefit (expense) and net realized and unrealized gains | 96,430 | 81,846 | 179,051 | 112,717 | 71,041 | 55,245 | 46,066 |
| Income tax benefit (expense) | 412 | (787) | (1,444) | | | | |

Net investment income before net realized and unrealized gains

96,430 81,846 179,463 112,717 71,041 54,458 44,622

Net realized and unrealized gains:

Net realized gains

8,850 4,991 661 15,523 25,391 22,541 10,704

Net unrealized gains

24,135 11,297 20,603 14,861 2,138 1,079 7,209

Total net realized and unrealized gains

32,985 16,288 21,264 30,384 27,529 23,620 17,913

Income before minority interests

129,415 98,134 200,727 143,101 98,570 78,078 62,535

Minority interests

1,231

Net increase in net assets resulting from operations

\$129,415 \$98,134 \$200,727 \$143,101 \$98,570 \$78,078 \$61,304

Per Share:

Diluted earnings per common share

\$1.26 \$1.10 \$2.16 \$1.94 \$1.64 \$1.50 \$1.24

Dividends per common share(1)

\$1.08 \$0.99 \$2.01 \$1.82 \$1.60 \$1.43 \$1.20

Weighted average common shares outstanding diluted(2)

102,900 88,966 93,003 73,472 60,044 51,974 49,251

(in thousands,
except per share data)

| At June 30, | At December 31, | | | | |
|----------------|-----------------|------|------|------|------|
| 2002 | 2001 | 2000 | 1999 | 1998 | 1997 |

(unaudited)

Balance Sheet Data:

| | | | | | | |
|--|-------------|-------------|-------------|-------------|-----------|-----------|
| Portfolio at value | \$2,380,969 | \$2,329,590 | \$1,788,001 | \$1,228,497 | \$807,119 | \$703,331 |
| Portfolio at cost | 2,305,252 | 2,286,602 | 1,765,895 | 1,222,901 | 803,479 | 697,030 |
| Total assets | 2,568,616 | 2,460,713 | 1,853,817 | 1,290,038 | 856,079 | 807,775 |
| Total debt outstanding(3) | 1,008,950 | 1,020,806 | 786,648 | 592,850 | 334,350 | 347,663 |
| Preferred stock issued to Small Business Administration(3) | 7,000 | 7,000 | 7,000 | 7,000 | 7,000 | 7,000 |
| Shareholders' equity | 1,434,453 | 1,352,123 | 1,029,692 | 667,513 | 491,358 | 420,060 |
| Shareholders' equity per common share (net asset value) | \$14.02 | \$13.57 | \$12.11 | \$10.20 | \$8.79 | \$8.07 |
| Common shares outstanding at period end(2) | 102,296 | 99,607 | 85,057 | 65,414 | 55,919 | 52,047 |

| Six Months Ended June 30, | | Year Ended December 31, | | | | |
|---------------------------------|------|-------------------------|------|------|------|------|
| 2002 | 2001 | 2001 | 2000 | 1999 | 1998 | 1997 |

(unaudited)

Other Data:

| | | | | | | | |
|-----------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Investments funded | \$195,455 | \$299,843 | \$680,329 | \$901,545 | \$751,871 | \$524,530 | \$364,942 |
| Repayments | 67,017 | 42,544 | 74,461 | 111,031 | 139,561 | 138,081 | 233,005 |
| Sales | 126,280 | 74,648 | 129,980 | 280,244 | 198,368 | 81,013 | 53,912 |
| Realized gains | 15,429 | 6,596 | 10,107 | 28,604 | 31,536 | 25,757 | 15,804 |
| Realized losses | (6,579) | (1,605) | (9,446) | (13,081) | (6,145) | (3,216) | (5,100) |
| Return on average assets(4) | 9.4% | 9.1% | 9.2% | 10.1% | 7.9% | | |
| Return on average equity(4) | 17.0% | 17.2% | 17.5% | 18.0% | 14.8% | | |

(1) Distributions are based on taxable income, which differs from income for financial reporting purposes. Dividends for 1997 exclude certain merger-related dividends of \$0.51 per common share.

(2) Excludes 234,977, 516,779 and 810,456 common shares held in the deferred compensation trust at and for the years ended December 31, 2000, 1999, and 1998, respectively.

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(3) See Senior Securities on page 51 for more information regarding our level of indebtedness.

(4) Return on average assets and return on average equity are only presented on an annual basis as interim period calculations may not be meaningful due to quarterly fluctuations in net increase in net assets from operations.

| | 2002 | | 2001 | | 2000 | |
|--|----------|----------|----------|----------|----------|----------|
| | Qtr 2 | Qtr 1 | Qtr 4 | Qtr 3 | Qtr 2 | Qtr 1 |
| (in thousands, except per share data) | | | | | | |
| Quarterly Data (unaudited): | | | | | | |
| Total interest and related portfolio income | \$73,193 | \$82,391 | \$82,666 | \$72,634 | \$68,739 | \$65,071 |
| Net investment income before net realized and unrealized gains | 42,561 | 53,869 | 53,016 | 44,189 | 42,118 | 39,728 |
| Net increase in net assets resulting from operations | 73,454 | 55,961 | 42,890 | 59,703 | 46,106 | 52,028 |
| Diluted earnings per common share | 0.71 | 0.55 | 0.43 | 0.63 | 0.51 | 0.60 |
| Dividends declared per common share | 0.55 | 0.53 | 0.51 | 0.51 | 0.50 | 0.49 |
| Net asset value per common share(1) | 14.02 | 13.71 | 13.57 | 13.42 | 12.79 | 12.26 |

(1) We determine net asset value per common share as of the last day of the quarter. The net asset values shown are based on outstanding shares at the end of each period, excluding common shares held in our deferred compensation trust.

WHERE YOU CAN FIND

ADDITIONAL INFORMATION

We have filed with the SEC a registration statement on Form N-2 together with all amendments and related exhibits under the Securities Act of 1933. The registration statement contains additional information about us and the securities being offered by this prospectus. You may inspect the registration statement and the exhibits without charge at the SEC at 450 Fifth Street, NW, Washington, DC 20549. You may obtain copies from the SEC at prescribed rates.

We file annual, quarterly and current reports, proxy statements and other information with the SEC. You can inspect our SEC filings, without charge, at the public reference facilities of the SEC at 450 Fifth Street, NW, Washington, DC 20549. The SEC also maintains a web site at <http://www.sec.gov> that contains our SEC filings. You can also obtain copies of these materials from the public reference section of the SEC at 450 Fifth Street, NW, Washington, DC 20549, at prescribed rates. Please call the SEC at (800) SEC-0330 for further information on the public reference room. Copies may also be obtained, after paying a duplicating fee, by electronic request to publicinfo@sec.gov or by written request to Public Reference Section, Washington, DC 20549-0102. You can also inspect reports and other information we file at the offices of the New York Stock Exchange, and you are able to inspect those at 20 Broad Street, New York, NY 10005.

RISK FACTORS

Investing in Allied Capital involves a number of significant risks relating to our business and investment objective. As a result, there can be no assurance that we will achieve our investment objective. In addition to the other information contained in this prospectus, you should consider carefully the following information before making an investment in our Securities.

Investing in private companies involves a high degree of risk. Our portfolio consists of primarily long-term loans to and investments in private companies. Investments in private businesses involve a high degree of business and financial risk, which can result in substantial losses and accordingly should be considered speculative. There is generally no publicly available information about the companies in which we invest, and we rely significantly on the diligence of our employees and agents to obtain information in connection with our investment decisions. In addition, some smaller businesses have narrower product lines and market shares than their competition, and may be more vulnerable to customer preferences, market conditions or economic downturns, which may adversely affect the return on, or the recovery of, our investment in such businesses.

Our portfolio of investments is illiquid. We generally acquire our investments directly from the issuer in privately negotiated transactions. The majority of the investments in our portfolio are typically subject to restrictions on resale or otherwise have no established trading market. We typically exit our investments when the portfolio company has a liquidity event such as a sale, recapitalization or initial public offering of the company. The illiquidity of our investments may adversely affect our ability to dispose of debt and equity securities at times when it may be otherwise advantageous for us to liquidate such investments. In addition, if we were forced to immediately liquidate some or all of the investments in the portfolio, the proceeds of such liquidation would be significantly less than the current value of such investments.

Substantially all of our portfolio investments are recorded at fair value as determined in good faith by our board of directors and, as a result, there is uncertainty regarding the value of our portfolio investments. At June 30, 2002, approximately 93% of our total assets represented investments recorded at fair value. Pursuant to the requirements of the 1940 Act, we value substantially all of our investments at fair value as determined in good faith by our board of directors on a quarterly basis. Since there is typically no readily ascertainable market value for the investments in our portfolio, our board of directors determines in good faith the fair value of these investments pursuant to a valuation policy and a consistently applied valuation process.

There is no single standard for determining fair value in good faith. As a result, determining fair value requires that judgment be applied to the specific facts and circumstances of each portfolio investment while employing a consistently applied valuation process for the types of investments we make. Unlike banks, we are not permitted to provide a general reserve for anticipated loan losses; we are instead required by the 1940 Act to specifically value each individual investment and record unrealized depreciation for an investment that we believe has become impaired, including where collection of a loan or realization of an equity security is doubtful. Conversely, we will record unrealized appreciation if we have an indication that the underlying portfolio company has appreciated in value and, therefore, our security has also appreciated in value, where appropriate. Without a readily ascertainable market value and because of the inherent uncertainty of valuation, fair value of our investments determined in good faith by the board of directors may differ significantly from the values that would have been used had a ready market existed for the investments, and the differences could be material.

We adjust quarterly the valuation of our portfolio to reflect the board of directors' determination of the fair value of each investment in our portfolio. Any changes in fair value are recorded in our statement of operations as Net unrealized gains (losses).

Economic recessions or downturns could impair our portfolio companies and harm our operating results. Many of the companies in which we have made or will make investments may be susceptible to economic slowdowns or recessions. An economic slowdown may affect the ability of a company to engage in a liquidity event. Our non-performing assets are likely to increase and the value of our portfolio is likely to decrease during these periods. These conditions could lead to financial losses in our portfolio and a decrease in our revenues, net income and assets.

Our business of making private equity investments and positioning them for liquidity events also may be affected by current and future market conditions. The absence of an active senior lending environment may slow the amount of private equity investment activity generally. As a result, the pace of our investment activity may slow. In addition, significant changes in the capital markets could have an effect on the valuations of private companies and on the potential for liquidity events involving such companies. This could affect the amount and timing of gains realized on our investments.

Our borrowers may default on their payments, which may have an effect on our financial performance. We make long-term unsecured, subordinated loans and invest in equity securities, which may involve a higher degree of repayment risk. We primarily invest in companies that may have limited financial resources and that may be unable to obtain financing from traditional sources. Numerous factors may affect a borrower's ability to repay its loan, including the failure to meet its business plan, a downturn in its industry or negative economic conditions. Deterioration in a borrower's financial condition and prospects may be accompanied by deterioration in any related collateral.

Our private finance investments may not produce current returns or capital gains. Private finance investments are typically structured as debt securities with a relatively high fixed rate of interest and with equity features such as conversion rights, warrants or options. As a result, private finance investments are generally structured to generate interest income from the time they are made, and may also produce a realized gain from an accompanying equity feature. We cannot be sure that our portfolio will generate a current return or capital gains.

Our financial results could be negatively affected if Business Loan Express fails to perform as expected. Business Loan Express, Inc. is our largest portfolio investment. Our financial results could be negatively affected if Business Loan Express, as a portfolio company, fails to perform as expected or if government funding for, or regulations related to the Small Business Administration 7(a) Guaranteed Loan Program change. At June 30, 2002, the investment totaled \$251.9 million at value, or 9.8% of total assets.

In addition, as controlling shareholder of Business Loan Express, we have provided an unconditional guaranty to Business Loan Express senior credit facility lenders in an amount equal to 50% of Business Loan Express' total obligations on its \$124.0 million revolving credit facility. The amount we have guaranteed at June 30, 2002, was \$48.1 million. This guaranty can only be called in the event of a default by Business Loan Express. We have also provided two standby letters of credit in connection with two term loan securitization transactions completed by Business Loan Express in the second quarter of 2002 totaling \$10.6 million.

Investments in non-investment grade commercial mortgage-backed securities may be illiquid, may have a higher risk of default and may not produce current returns. The commercial mortgage-backed securities in which we invest are not investment grade, which means that nationally recognized statistical rating organizations rate them below the top four investment-grade rating categories (i.e., AAA through BBB), and are sometimes referred to as junk bonds. Non-investment grade commercial mortgage-backed securities tend to be less liquid, may have a higher risk of default and may be more difficult to value. Non-investment grade securities usually provide a higher yield than do investment-grade securities, but with the higher return comes greater risk of default. Economic recessions or downturns may cause defaults or losses on collateral securing these securities to increase. Non-investment grade securities are considered speculative, and their capacity to pay principal and interest in accordance with the terms of their issue is not ensured.

We may not borrow money unless we maintain asset coverage for indebtedness of at least 200% which may affect returns to shareholders. We must maintain asset coverage for total borrowings of at least 200%. Our ability to achieve our investment objective may depend in part on our continued ability to maintain a leveraged capital structure by borrowing from banks or other lenders on favorable terms. There can be no assurance that we will be able to maintain such leverage. If asset coverage declines to less than 200%, we may be required to sell a portion of our investments when it is disadvantageous to do so. As of June 30, 2002, our asset coverage for senior indebtedness was 256%.

We borrow money which magnifies the potential for gain or loss on amounts invested and may increase the risk of investing in us. Borrowings, also known as leverage, magnify the potential for gain or loss on amounts invested and, therefore, increase the risks associated with investing in our securities. We borrow from, and issue senior debt securities to, banks, insurance companies and other lenders. Lenders of these senior securities have fixed dollar claims on our consolidated assets that are superior to the claims of our common shareholders. If the value of our consolidated assets increases, then leveraging would cause the net asset value attributable to our common stock to increase more sharply than it would have had we not leveraged. Conversely, if the value of our consolidated assets decreases, leveraging would cause net asset value to decline more sharply than it otherwise would have had we not leveraged. Similarly, any increase in our consolidated income in excess of consolidated interest payable on the borrowed funds would cause our net income to increase more than it would without the leverage, while any decrease in our consolidated income would cause net income to decline more sharply than it would have had we not borrowed. Such a decline could negatively affect our ability to make common stock dividend payments. Leverage is generally considered a speculative investment technique.

At June 30, 2002, we had \$1,009.0 million of outstanding indebtedness, bearing a weighted average annual interest cost of 7.2%. In order for us to cover these annual interest payments on indebtedness, we must achieve annual returns on our assets of at least 2.8%.

Illustration. The following table illustrates the effect of leverage on returns from an investment in our common stock assuming various annual returns, net of expenses. The calculations in the table below are hypothetical and actual returns may be higher or lower than those appearing below. The calculation assumes (i) \$2,568.6 million in total assets,

(ii) an average cost of funds of 7.2%, (iii) \$1,009.0 million in debt outstanding and (iv) \$1,434.5 million of shareholders' equity.

Assumed Return on Our Portfolio

| | (net of expenses) | | | | | | |
|-------------------------------------|-------------------|--------|--------|-------|------|-------|-------|
| | -20% | -10% | -5% | 0% | 5% | 10% | 20% |
| Corresponding return to shareholder | -40.8% | -23.0% | -14.0% | -5.1% | 3.9% | 12.8% | 30.7% |

Changes in interest rates may affect our cost of capital and net investment income. Because we borrow money to make investments, our net investment income before net realized and unrealized gains or losses, or net investment income, is dependent upon the difference between the rate at which we borrow funds and the rate at which we invest these funds. As a result, there can be no assurance that a significant change in market interest rates will not have a material adverse effect on our net investment income. In periods of sharply rising interest rates, our cost of funds would increase, which would reduce our net investment income. We use a combination of long-term and short-term borrowings and equity capital to finance our investing activities. We utilize our short-term credit facilities as a means to bridge to long-term financing. Our long-term fixed-rate investments are financed primarily with long-term fixed-rate debt and equity. We may use interest rate risk management techniques in an effort to limit our exposure to interest rate fluctuations. Such techniques may include various interest rate hedging activities to the extent permitted by the 1940 Act. We have analyzed the potential impact of changes in interest rates on interest income net of interest expense. Assuming that the balance sheet were to remain constant and no actions were taken to alter the existing interest rate sensitivity, a hypothetical immediate 1% change in interest rates would have affected the net increase in net assets resulting from operations, or net income, by less than 1% over a one year horizon. Although management believes that this measure is indicative of our sensitivity to interest rate changes, it does not adjust for potential changes in credit quality, size and composition of the assets on the balance sheet and other business developments that could affect net increase in assets resulting from operations, or net income. Accordingly, no assurances can be given that actual results would not differ materially from the potential outcome simulated by this estimate.

We will continue to need additional capital to grow because we must distribute our income. We will continue to need capital to fund incremental growth in our investments. Historically, we have borrowed from financial institutions and have issued equity securities. A reduction in the availability of new capital could limit our ability to grow. We must distribute at least 90% of our taxable ordinary income, which excludes net realized long-term capital gains, to our shareholders to maintain our regulated investment company status. As a result, such earnings will not be available to fund investment originations. We expect to continue to borrow from financial institutions and sell additional equity securities. If we fail to obtain funds from such sources or from other sources to fund our investments, it could limit our ability to grow, which could have a material adverse effect on the value of our common stock. In addition, as a business development company, we are generally required to maintain a ratio of at least 200% of total assets to total borrowings, which may restrict our ability to borrow in certain circumstances.

Loss of pass-through tax treatment would substantially reduce net assets and income available for dividends. We have operated so as to qualify as a regulated investment company under Subchapter M of the Internal Revenue Code of 1986. If we meet source of income, diversification and distribution requirements, we will qualify for effective pass-

through tax treatment. We would cease to qualify for such pass-through tax treatment if we were unable to comply with these requirements. In addition, we may have difficulty meeting the requirement to make distributions to our shareholders because in certain cases we may recognize income before or without receiving cash representing such income. If we fail to qualify as a regulated investment company, we will have to pay corporate-level taxes on all of our income whether or not we distribute it, which would substantially reduce the amount of income available for distribution to our stockholders. Even if we qualify as a regulated investment company, we generally will be subject to a corporate-level income tax on the income we do not distribute. Moreover, if we do not distribute at least 98% of our income, we generally will be subject to a 4% excise tax.

There is a risk that you may not receive dividends or distributions. We intend to make distributions on a quarterly basis to our stockholders. We may not be able to achieve operating results that will allow us to make distributions at a specific level or to increase the amount of these distributions from time to time. In addition, due to the asset coverage test applicable to us as a business development company, we may be limited in our ability to make distributions. Also, our credit facilities limit our ability to declare dividends if we default under certain provisions. If we do not distribute a certain percentage of our income annually, we will suffer adverse tax consequences, including possible loss of our status as a regulated investment company. In addition, in accordance with accounting principles generally accepted in the United States of America and tax regulations, we include in income certain amounts that we have not yet received in cash, such as contractual payment-in-kind interest which represents contractual interest added to the loan balance that becomes due at the end of the loan term. The increases in loan balances as a result of contractual payment-in-kind arrangements are included in income in advance of receiving cash payment, and are separately included in the change in accrued or reinvested interest and dividends in our consolidated statement of cash flows. Since we may recognize income before or without receiving cash representing such income, we may have difficulty meeting the requirement to distribute at least 90% of our income to maintain our status as a regulated investment company.

We operate in a competitive market for investment opportunities. We compete for investments with a large number of private equity funds and mezzanine funds, investment banks and other equity and non-equity based investment funds, and other sources of financing, including traditional financial services companies such as commercial banks. Some of our competitors have greater resources than we do. Increased competition would make it more difficult for us to purchase or originate investments at attractive prices. As a result of this competition, sometimes we may be precluded from making otherwise attractive investments.

We depend on key personnel. We depend on the continued services of our executive officers and other key management personnel. If we were to lose any of these officers or other management personnel, such a loss could result in inefficiencies in our operations and lost business opportunities.

Changes in the law or regulations that govern us could have a material impact on us or our operations. We are regulated by the SEC and the Small Business Administration. In addition, changes in the laws or regulations that govern business development companies, regulated investment companies, real estate investment trusts, and small business investment companies may significantly affect our business. Any change in the law or regulations that govern our business could have a material impact on us or our operations. Laws and regulations may be changed from time to time, and the interpretations of the relevant laws and regulations also are subject to change.

Results may fluctuate and may not be indicative of future performance. Our operating results will fluctuate and, therefore, you should not rely on current or historical period results to be indicative of our performance in future reporting periods. Factors that could cause operating results to fluctuate include, among others, variations in the investment origination volume and fee income earned, variation in timing of prepayments, variations in and the timing of the recognition of realized and unrealized gains or losses, the degree to which we encounter competition in our markets and general economic conditions.

Our common stock price may be volatile. The trading price of our common stock may fluctuate substantially. The price of the common stock may be higher or lower than the price you pay for your shares, depending on many factors, some of which are beyond our control and may not be directly related to our operating performance. These factors include the following:

price and volume fluctuations in the overall stock market from time to time;

significant volatility in the market price and trading volume of securities of business development companies or other financial services companies;

volatility resulting from trading in derivative securities related to our common stock including puts, calls, long-term equity anticipation securities, or LEAPs, or short trading positions;

changes in regulatory policies or tax guidelines with respect to business development companies or regulated investment companies;

actual or anticipated changes in our earnings or fluctuations in our operating results or changes in the expectations of securities analysts;

general economic conditions and trends;

loss of a major funding source; or

departures of key personnel.

Recently, the trading price of our common stock has been volatile. Due to the continued potential volatility of our stock price, we may be the target of securities litigation in the future. Securities litigation could result in substantial costs and divert management's attention and resources from our business. For information about current securities class action lawsuits filed against us, see [Business](#) [Legal Proceedings](#).

Disclosure Regarding Forward-Looking Statements

Information contained or incorporated by reference in this prospectus, and the accompanying prospectus supplement, if any, may contain forward-looking statements which can be identified by the use of forward-looking terminology such as may, will, expect, intend, anticipate, estimate or continue or the negative thereof or other variations or similar words or phrases. The matters described in Risk Factors and certain other factors noted throughout this prospectus, and the accompanying prospectus supplement, if any, and in any exhibits to the registration statement of which this prospectus, and the accompanying prospectus supplement, if any, is a part, constitute cautionary statements identifying important factors with respect to any such forward-looking statements, including certain risks and uncertainties, that could cause actual results to differ materially from those in such forward-looking statements.

Although we believe that the assumptions on which these forward-looking statements are based are reasonable, any of those assumptions could prove to be inaccurate, and as a result, the forward-looking statements based on those assumptions also could be incorrect. Important assumptions include our ability to originate new investments,

maintain certain margins and levels of profitability, access the capital markets for debt and equity capital, the ability to meet regulatory requirements and the ability to maintain certain debt to asset ratios. In light of these and other uncertainties, the inclusion of a projection or forward-looking statement in this prospectus should not be regarded as a representation by us that our plans and objectives will be achieved. These risks and uncertainties include those described in Risk Factors and elsewhere in this prospectus and any exhibits of the registration statement of which this prospectus is a part. You should not place undue reliance on these forward-looking statements, which apply only as of the date of this prospectus or any accompanying supplement to this prospectus.

USE OF PROCEEDS

Unless otherwise specified in the prospectus supplement accompanying this prospectus, we intend to use the net proceeds from selling our Securities for general corporate purposes, which include investment in the debt or equity securities of primarily private companies or non-investment grade commercial mortgage-backed securities, repayment of indebtedness, acquisitions and other general corporate purposes. We typically raise new equity when we have attractive investment opportunities.

We anticipate that substantially all of the net proceeds of any offering of our Securities will be used, as described above, within six months, but in no event longer than two years. Pending investment, we intend to invest the net proceeds of any offering of our Securities in time deposits, income-producing securities with maturities of three months or less that are issued or guaranteed by the federal government or an agency of the federal government, and high quality debt securities maturing in one year or less from the time of investment. Our ability to achieve our investment objective may be limited to the extent that the net proceeds of any offering, pending full investment, are held in time deposits and other short-term instruments.

We will not receive any of the proceeds from the sale of our common stock by any selling shareholder.

PRICE RANGE OF COMMON STOCK AND DISTRIBUTIONS

Our common stock is traded on the New York Stock Exchange under the symbol ALD. The following table lists the high and low closing sales prices for our common stock, the closing sales price as a percentage of net asset value (NAV) and quarterly dividends per share. On October 18, 2002, the last reported closing sale price of the common stock was \$21.87 per share.

| | Closing Sale Price(2) | | Premium of High Sales Price to NAV | Premium of Low Sales Price to NAV | Declared Dividends | |
|---|-----------------------|----------|------------------------------------|-----------------------------------|--------------------|--------|
| | NAV(1) | High Low | | | | |
| <i>Year ended December 31, 2000</i> | | | | | | |
| First Quarter | \$10.44 | \$19.69 | \$16.06 | 189% | 154% | \$0.45 |
| Second Quarter | 10.96 | 18.69 | 16.56 | 171 | 151 | 0.45 |
| Third Quarter | 11.56 | 21.13 | 17.44 | 183 | 151 | 0.46 |
| Fourth Quarter | 12.11 | 21.38 | 18.50 | 177 | 153 | 0.46 |
| <i>Year ended December 31, 2001</i> | | | | | | |
| First Quarter | \$12.26 | \$24.44 | \$20.13 | 199% | 164% | \$0.49 |
| Second Quarter | 12.79 | 25.40 | 19.57 | 199 | 153 | 0.50 |
| Third Quarter | 13.42 | 24.83 | 21.50 | 185 | 160 | 0.51 |
| Fourth Quarter | 13.57 | 26.00 | 21.57 | 192 | 159 | 0.51 |
| <i>Year ending December 31, 2002</i> | | | | | | |
| First Quarter | \$13.71 | \$28.93 | \$25.84 | 211% | 188% | \$0.53 |
| Second Quarter | 14.02 | 27.66 | 20.88 | 197 | 149 | 0.55 |
| Third Quarter | * 24.49 | 18.90 | | | | 0.56 |
| Fourth Quarter (through October 18, 2002) | * 21.87 | 18.90 | | | | 0.56 |

(1) Net asset value per share is determined as of the last day in the relevant quarter and therefore may not reflect the net asset value per share on the date of the high and low sales prices. The net asset values shown are based on outstanding shares at the end of each period.

(2) Prior to June 6, 2001, our common stock was traded on the Nasdaq National Market under the symbol ALLC. The closing sale prices listed are as reflected on the respective exchanges for the periods presented.

* Net asset value has not yet been calculated for this period.

Our common stock continues to trade in excess of net asset value. There can be no assurance, however, that we will maintain a premium to net asset value.

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We intend to pay quarterly dividends to shareholders of our common stock. The amount of our quarterly dividends is determined by our board of directors. Our board of directors has established a dividend policy to review the dividend rate quarterly, and may adjust the quarterly dividend rate throughout the year. See Management's Discussion and Analysis of Financial Condition and Results of Operations Equity Capital and Dividends and Tax Status. We cannot assure that we will achieve investment results or maintain a tax status that will permit any particular level of dividend payment. Our credit facilities limit our ability to declare dividends if we default under certain provisions.

We maintain a dividend reinvestment plan for our common shareholders. Effective May 1, 2002, we converted from an opt out to an opt in dividend reinvestment plan. As a result, if our board of directors declares a dividend, then our new shareholders will receive cash dividends, unless they specifically opt in to the dividend reinvestment plan to reinvest their dividends and receive additional shares of common stock. Existing dividend reinvestment plan accounts will not be affected by this amendment. See Dividend Reinvestment Plan.

MANAGEMENT'S DISCUSSION AND ANALYSIS
OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information contained in this section should be read in conjunction with our selected condensed consolidated financial data and our consolidated financial statements and notes thereto appearing elsewhere in this prospectus.

Financial or other information presented for private finance portfolio companies has been obtained from the portfolio company, and the financial information presented may represent unaudited, projected or pro forma financial information, and therefore may not be indicative of actual results. In addition, the private equity industry uses financial measures such as EBITDA or EBITDAM (Earnings Before Interest, Taxes, Depreciation, Amortization and, in some instances, Management fees) in order to assess a portfolio company's financial performance and to value a portfolio company. EBITDA and EBITDAM are not intended to represent cash flow from operations as defined by accounting principles generally accepted in the United States of America and such information should not be considered as an alternative to net income, cash flow from operations or any other measure of performance prescribed by accounting principles generally accepted in the United States of America.

OVERVIEW

We are a business development company that provides long-term debt and equity investment capital to support the expansion of companies in a variety of industries. Our lending and investment activity is generally focused in private finance and commercial real estate finance, primarily in non-investment grade commercial mortgage-backed securities, which we refer to as CMBS. Our private finance activity principally involves providing financing through privately negotiated long-term debt and equity investment capital. Our private financing is generally used to fund growth, buyouts, acquisitions, recapitalizations, note purchases, and bridge financings. We generally invest in private companies though, from time to time, we may invest in public companies that lack access to public capital or whose securities may not be marginable.

Our portfolio composition at June 30, 2002 and December 31, 2001, 2000 and 1999 was as follows:

| | At June 30, 2002 | At December 31, | | |
|--------------------------------|------------------------|--------------------|------|------|
| | 2002 | 2001 | 2000 | 1999 |
| Private Finance | 69% | 68% | 72% | 53% |
| Commercial Real Estate Finance | | | | |
| 31% 32% 28% 42% | | | | |
| Small Business Finance | | | | |
| % % % 5% | | | | |

Our earnings depend primarily on the level of interest and related portfolio income, fee income and net realized and unrealized gains or losses earned on our investment portfolio after deducting interest paid on borrowed capital and operating expenses. Interest income results from the stated interest rate earned on a loan and the amortization of loan origination points and discounts. The level of interest income is directly related to the balance of the interest-bearing investment portfolio multiplied by the weighted average yield. Our ability to generate interest income is dependent on economic, regulatory and competitive factors that influence new investment activity, the amount of loans for which

interest is not accruing and our ability to secure debt and equity capital for our investment activities.

PORTFOLIO AND INVESTMENT ACTIVITY

Total portfolio investment activity and yields at and for the six months ended June 30, 2002 and 2001 and at and for the years ended December 31, 2001, 2000 and 1999 were as follows:

| (\$ in millions) | At and for the Six Months Ended June 30, | | At and for the Years Ended December 31, | | |
|--|--|-----------|--|-----------|---------|
| | 2002 | 2001 | 2001 | 2000 | 1999 |
| | (unaudited) | | | | |
| Portfolio at value | \$2,381.0 | \$2,000.6 | \$1,788.0 | \$1,228.5 | |
| Investments funded | \$195.5 | \$299.8 | \$680.3 | \$901.5 | \$751.9 |
| Change in accrued or reinvested interest and dividends | \$19.5 | \$25.5 | \$51.6 | \$32.2 | \$12.8 |
| Repayments | \$67.0 | \$42.5 | \$74.5 | \$111.0 | \$139.6 |
| Sales | \$126.3 | \$74.6 | \$130.0 | \$280.2 | \$198.4 |
| Yield* | 13.8% | 14.2% | 14.3% | 14.1% | 13.0% |

* The weighted average yield on the interest-bearing investments is computed as the (a) annual stated interest rate earned plus the annual amortization of loan origination fees, original issue discount and market discount earned on accruing interest-bearing investments, divided by (b) total interest-bearing investments at value. The weighted average yield is computed as of the balance sheet date.

Private Finance

The private finance portfolio, investment activity and yields at and for the six months ended June 30, 2002 and 2001 and at and for the years ended December 31, 2001, 2000 and 1999 were as follows:

| (\$ in millions) | At and for the Six Months Ended June 30, | | At and for the Years Ended December 31, | | |
|---------------------------|---|-----------|---|---------|---------|
| | 2002 | 2001 | 2001 | 2000 | 1999 |
| | (unaudited) | | | | |
| Portfolio at value: | | | | | |
| Loans and debt securities | \$1,050.8 | \$1,044.5 | \$1,107.9 | \$966.3 | \$559.7 |
| Equity interests | 584.5 | 360.9 | 487.2 | 316.2 | 87.3 |

Total portfolio

\$1,635.3 \$1,405.4 \$1,595.1 \$1,282.5 \$647.0

Investments funded

\$69.8 \$113.9 \$287.7 \$600.9 \$346.7

Change in accrued or reinvested interest and dividends

\$19.1 \$24.4 \$48.9 \$31.8 \$10.1

Repayments

\$56.0 \$23.1 \$43.8 \$75.7 \$83.2

Yield*

13.9% 14.6% 14.8% 14.6% 14.2%

* The weighted average yield on loans and debt securities is computed as the (a) annual stated interest rate earned plus the annual amortization of loan origination fees, original issue discount and market discount earned on accruing loans and debt securities, divided by (b) total loans and debt securities at value. The weighted average yield is computed as of the balance sheet date.

Private finance new investment activity across the industry slowed during 2001, largely due to a lack of available senior debt capital and the state of the economy in general. We believe the level of merger and acquisition activity throughout the U.S. has continued to

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be depressed into 2002, and we have seen fewer opportunities for mezzanine or equity investment in the first six months of 2002 as compared to 2001. We believe the environment for private finance investing appears to be improving and, although the merger and acquisition environment remains slow, we are seeing more new investment opportunities related to recapitalization and growth financings. In the third quarter of 2002, we have completed two financings totaling \$51 million to date. We are also beginning to see increasing activity within our own portfolio as there are several companies in the private finance portfolio that are in the process of exploring sale, initial public offering or recapitalization events. This means that we may see opportunities to continue our involvement with some of these companies by financing the buyout or recapitalization transactions. This activity could also result in additional potential realized or unrealized gains for the remainder of 2002 and into 2003.

Investments funded during the six month period ended June 30, 2002 and the years ended December 31, 2001, 2000 and 1999 consisted of the following:

| (\$ in thousands) | <u>Loans and Debt Securities</u> | <u>Equity Interests</u> | <u>Total</u> |
|--|--|-----------------------------|--------------|
| <i>For the six months ended June 30, 2002(1)</i> | | | |
| Companies more than 25% owned | | | |
| \$15,962 \$3,759 \$19,721 | | | |
| Companies 5% to 25% owned | | | |
| 7,494 7,046 14,540 | | | |
| Companies less than 5% owned | | | |
| 34,023 1,506 35,529 | | | |
| <hr/> | | | |
| <hr/> | | | |
| <hr/> | | | |
| Total | | | |
| \$57,479 \$12,311 \$69,790 | | | |
| <hr/> | | | |
| <hr/> | | | |
| <hr/> | | | |
| <i>For the year ended December 31, 2001(1)</i> | | | |
| Companies more than 25% owned | | | |
| \$47,860 \$78,260 \$126,120 | | | |
| Companies 5% to 25% owned | | | |
| 8,203 3,721 11,924 | | | |
| Companies less than 5% owned | | | |
| 142,144 7,548 149,692 | | | |
| <hr/> | | | |
| <hr/> | | | |
| <hr/> | | | |
| Total | | | |
| \$198,207 \$89,529 \$287,736 | | | |
| <hr/> | | | |

For the year ended December 31, 2000(1)

Companies more than 25% owned
 \$10,807 \$111,457 \$122,264
 Companies 5% to 25% owned
 115,594 41,925 157,519
 Companies less than 5% owned
 294,969 26,108 321,077

Total
 \$421,370 \$179,490 \$600,860

For the year ended December 31, 1999(1)

Companies more than 25% owned
 \$ \$3,750 \$3,750
 Companies 5% to 25% owned
 2,103 2,103
 Companies less than 5% owned
 318,097 22,700 340,797

Total
 \$320,200 \$26,450 \$346,650

(1) The private finance portfolio is presented in three categories: companies more than 25% owned which represent portfolio companies where we directly or indirectly own more than 25% of the outstanding voting securities of such portfolio company and therefore are deemed controlled by us under the 1940 Act; companies owned 5% to 25% which represent portfolio companies where we directly or indirectly own 5% to 25% of the outstanding voting securities of such portfolio company or where we hold one or more seats on the portfolio company's board of directors and, therefore, are deemed to be an affiliated person under the 1940 Act; and companies less than 5% owned which

represent portfolio companies where we directly or indirectly own less than 5% of the outstanding voting securities of such portfolio company and where we have no other affiliations with such portfolio company.

At June 30, 2002, we had outstanding funding commitments of \$69.0 million to portfolio companies, including \$31.6 million committed to private venture capital funds.

We fund new investments using cash, through the issuance of our common equity, the reinvestment of previously accrued interest and dividends in debt or equity securities, or the current reinvestment of interest and dividend income through the receipt of a debt or equity security (payment-in-kind income). From time to time we may opt to reinvest accrued interest receivable in a new debt or equity security, in lieu of receiving such interest in cash and providing a subsequent growth investment.

We may acquire more than 50% of the common stock of a company in a control buyout transaction. Control investments are generally structured such that we earn a current return through a combination of interest income on our senior loans and subordinated debt, dividends on our preferred and common stock, and management or transaction services fees to compensate us for the managerial assistance that we provide to a controlled portfolio company. In some cases for companies that are more than 50% owned, we may not accrue interest on loans and debt securities if such company is in need of additional capital and, therefore, we may defer current debt service. Our most significant investments acquired through control buyout transactions at June 30, 2002 were The Hillman Companies, Inc., (formerly SunSource, Inc.), acquired in 2001, Business Loan Express, Inc., acquired in 2000 and WyoTech Acquisition Corporation, acquired in 1998.

The Hillman Companies, Inc. During 2001, we acquired 93.2% of the common equity of SunSource, Inc. for \$71.5 million in cash. Subsequently, SunSource completed the sale of its STS business unit and distributed \$16.5 million in cash to us, reducing our common stock cost basis to \$57.2 million at December 31, 2001. As part of the STS sale, we invested \$3.2 million in the new STS. During the third quarter of 2001, we received fees from SunSource of \$2.8 million related to transaction assistance for the SunSource sale and STS sale, and \$1.6 million for the syndication of SunSource's senior credit facilities. In addition, we realized a gain of \$2.5 million from the sale of warrants prior to the buyout transaction. During the first quarter of 2002, SunSource changed its name to The Hillman Companies, Inc., also referred to as Hillman. At June 30, 2002, our investment in Hillman totaled \$131.0 million at value, or 5% of total assets. The value of our investment in Hillman increased by \$32.8 million during the second quarter of 2002 as discussed below.

Hillman is a leading manufacturer of key making equipment and distributor of key blanks, fasteners, signage and other small hardware components and operates in multiple channels of the retail marketplace such as hardware stores, national and regional home centers and mass merchants. Hillman has certain patent-protected products including key duplication technology that is important to its business. Hillman's primary operations are located in Cincinnati, Ohio.

For the six months ended June 30, 2002, Hillman had total revenue of \$139 million, earnings before interest, taxes, depreciation, amortization and management fees, or EBITDAM, of \$23 million, and profits before taxes of \$3 million. Hillman is above plan for the year and as of June 30, 2002, is projected to achieve revenues of approximately \$276 million, EBITDAM of approximately \$50 million, and profits before taxes of approximately \$7 million for the year ending December 31, 2002. Hillman had total assets of \$360 million and total debt of \$141 million at June 30, 2002. Hillman is current on all of its debt obligations and is in compliance with all debt covenants.

Business Loan Express, Inc. On December 31, 2000, we acquired 94.9% of BLC Financial Services, Inc. in a going private buyout transaction for \$95.2 million. We issued approximately 4.1 million shares of our common stock, or \$86.1 million of new equity, and paid \$9.1 million in cash to acquire BLC, which thereafter changed its name to Business Loan Express, Inc.

As part of the transaction, we recapitalized Allied Capital Express, our small business lending operation, as an independently managed private portfolio company and merged it into Business Loan Express. We contributed certain assets, including our online rules-based underwriting technology and fixed assets, and transferred 37 employees to the private portfolio company. Upon completion of the transaction, our investment in Business Loan Express as of December 31, 2000 totaled \$204.1 million and consisted of \$74.5 million of subordinated debt, \$25.1 million of preferred stock, and \$104.5 million of common stock. At June 30, 2002, our investment in Business Loan Express totaled \$251.9 million at value, or 9.8% of our total assets. During the second quarter of 2002, the value of our investment in Business Loan Express increased by \$19.9 million, and as of June 30, 2002, we have recorded total unrealized appreciation of \$35.4 million on this investment.

Business Loan Express is the nation's second largest non-bank government guaranteed lender utilizing the Small Business Administration's 7(a) Guaranteed Loan Program and is licensed by the Small Business Administration as a Small Business Lending Company (SBLC). Therefore, changes in the laws or regulations that govern SBLCs or the Small Business Administration's 7(a) Guaranteed Loan Program or changes in government funding for this program could have a material impact on Business Loan Express or its operations. Business Loan Express is a preferred lender as designated by the Small Business Administration in 67 markets across the United States, and originates, sells and services small business loans. In addition to the 7(a) Guaranteed Loan Program, Business Loan Express originates loans under the USDA Business and Industry Guaranteed Loan Program and originates conventional small business loans. Business Loan Express has offices in 35 cities and is headquartered in New York, New York.

Unaudited financial data for Business Loan Express at and for the year ended June 30, 2002 was as follows:

| | At and for the Year Ended June 30, 2002(1) (unaudited) |
|---|---|
| (\$ in millions) | |
| Operating Data | |
| Total revenue | |
| \$84.6 | |
| Profits before taxes | |
| \$3.6 | |
| Earnings before interest, taxes and management fees (EBITM) | |
| \$43.0 | |
| Balance Sheet Data | |
| Total assets(2) | |
| \$276.2 | |
| Total debt | |
| \$183.0 | |
| Total shareholders' equity | |
| \$59.0 | |
| Other Data | |
| Total loan originations | |
| \$565.1 | |
| Serviced loan portfolio | |
| \$1,372.6 | |
| Number of loans | |
| 2,083 | |
| Loan delinquencies(3) | |
| 9.4% | |

- (1) Financial results at and for the year ended June 30, 2002 are preliminary and not audited and are therefore subject to adjustment prior to completion of the audit.
- (2) Included in total assets is \$6 million of goodwill. There is no other goodwill on BLX's balance sheet. We acquired 94.9% of BLC Financial Services, Inc. on December 31, 2000. Push-down accounting was not required with respect to this transaction; accordingly, goodwill was not recorded by BLX.
- (3) Represents the percentage of loans in the serviced portfolio that are greater than 30 days delinquent, which includes loans in workout status. Delinquencies for the types of small business loans made by BLX typically range between 8% and 12%.

The loans originated by Business Loan Express, or BLX, are generally secured by commercial real estate. Loans originated under the 7(a) Guaranteed Loan Program also require the personal guarantee of the borrower and, in many cases, the loans are also secured by additional real estate collateral. Because the loans are secured by collateral, Business Loan Express' annual loan losses for its SBA 7(a) loans, computed using the unguaranteed balance of the SBA 7(a) serviced portfolio, were 0.6% on average for the last five years.

Business Loan Express sells or securitizes substantially all of the loans it originates. BLX currently sells the guaranteed piece of SBA 7(a) guaranteed loans for cash premiums of up to 10% of the guaranteed loan amount plus a retained annual servicing fee generally between 1% and 1.6% of the guaranteed loan amount. Alternatively, BLX may sell the guaranteed piece of SBA 7(a) guaranteed loans at par and retain an annual servicing spread, at current prices, of generally between 4.0% and 4.8%. BLX securitizes the unguaranteed piece of the SBA 7(a) loans and other loans it originates. Typically, BLX retains between 0% and 2.7% of the loan securitization pools and receives a spread from the excess of loan interest received on the loans sold over the interest cost on the securities issued in the securitization generally between 4.7% and 4.8%.

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As a result of BLX's guaranteed loan sales and as a result of securitization transactions, BLX had assets at June 30, 2002 totaling approximately \$106 million representing the residual interests in and servicing assets for loans sold or securitized,

together referred to as Residual Interests. These Residual Interests represent the discounted present value of future cash flow streams to be received from loans sold or securitized after making allowances for prepayments, losses and loan delinquencies.

If loan payments on all loans were to be received as stated in the loan agreements, estimated future cash flows to BLX from loans sold or securitized would total approximately \$412 million in the aggregate over the remaining term of these loans. Of the approximate \$412 million, estimated cash flows for the years ended June 30, 2003, 2004, 2005, and 2006 would be approximately \$33 million, \$31 million, \$30 million and \$29 million, respectively.

Business Loan Express has a three-year \$124 million revolving credit facility. As the controlling shareholder of Business Loan Express, we have provided an unconditional guaranty to the revolving credit facility lenders in an amount of up to 50% of the total obligations (consisting of principal, accrued interest and other fees) of Business Loan Express under the revolving credit facility. The amount guaranteed by us at June 30, 2002 was \$48.1 million. This guaranty can be called by the lenders only in the event of a default by Business Loan Express. Business Loan Express was in compliance with the terms of the revolving credit facility at June 30, 2002. We have also provided two standby letters of credit in connection with two term securitization transactions completed by Business Loan Express in the second quarter of 2002 totaling \$10.6 million.

Business Loan Express is currently contemplating a corporate restructure and recapitalization whereby the company would convert from a corporation to a limited liability company. This restructure would enable the company to have greater flexibility as it grows. Upon such restructure and recapitalization our equity interests would be converted to membership units and the earnings of Business Loan Express would pass through to its members as dividends. There can be no assurance when or if the corporate restructure and recapitalization will occur.

WyoTech Acquisition Corporation. On July 1, 2002, we sold WyoTech Acquisition Corporation for \$84.4 million in cash. We acquired WyoTech in December of 1998 and owned 91% of the common equity of WyoTech. At June 30, 2002, our investment had a cost basis of \$16.4 million, which represented all of the debt (\$12.6 million), preferred stock (\$3.7 million) and 91% of the common equity capital (\$0.1 million) of WyoTech. Our total cash proceeds from the sale of WyoTech, including the repayment of debt and preferred stock and the sale of our 91% common equity ownership, were approximately \$77.0 million, resulting in a realized gain of approximately \$60.6 million on the transaction. At June 30, 2002, we determined the fair value of our investment in WyoTech to be \$77.0 million, which resulted in an increase in fair value during the second quarter of \$6.6 million. The sale of WyoTech is subject to post-closing working capital adjustments, if any, and customary indemnification provisions.

Commercial Real Estate Finance

The commercial real estate finance portfolio, investment activity and yields at and for the six months ended June 30, 2002 and 2001 and at and for the years ended December 31, 2001, 2000 and 1999 were as follows:

| | At and for the Six Months Ended June 30, | | At and for the Years Ended December 31, | | |
|---------------------------------|--|---------|---|---------|------|
| | 2002 | 2001 | 2001 | 2000 | 1999 |
| | | | (unaudited) | | |
| | (\$ in millions) | | | | |
| Portfolio at value: | | | | | |
| CMBS bonds | | | | | |
| \$560.9 | \$405.5 | \$558.3 | \$311.3 | \$277.7 | |
| Collateralized debt obligations | | | | | |
| 52.5 | 24.9 | 24.2 | | | |
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| <hr/> | | | | | |
| <hr/> | | | | | |
| Total CMBS | | | | | |
| 613.4 | 430.4 | 582.5 | 311.3 | 277.7 | |
| Commercial mortgage loans | | | | | |
| 62.0 | 87.8 | 79.6 | 106.4 | 154.1 | |
| Residual interest | | | | | |
| 69.0 | 74.9 | 69.9 | 81.7 | 81.7 | |
| Real estate owned | | | | | |
| 1.3 | 2.1 | 2.5 | 6.1 | 6.5 | |
| <hr/> | | | | | |
| <hr/> | | | | | |
| <hr/> | | | | | |
| <hr/> | | | | | |
| <hr/> | | | | | |
| Total Portfolio | | | | | |
| \$745.7 | \$595.2 | \$734.5 | \$505.5 | \$520.0 | |
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| | | | | | |
|--|---------|---------|---------|---------|---------|
| Investments funded | \$125.7 | \$185.9 | \$392.6 | \$149.0 | \$288.7 |
| Change in accrued or reinvested interest | \$0.4 | \$1.1 | \$2.7 | \$1.1 | \$2.8 |
| Repayments | \$11.0 | \$19.4 | \$30.7 | \$24.3 | \$50.8 |
| Sales | \$126.3 | \$74.6 | \$130.0 | \$151.7 | \$86.1 |
| Yield* | 13.7% | 13.6% | 13.5% | 13.1% | 12.3% |

* The weighted average yield on the interest-bearing investments is computed as the (a) annual stated interest rate earned plus the annual amortization of loan origination fees, original issue discount and market discount earned on accruing interest-bearing investments, divided by (b) total interest-bearing investments at value. The weighted average yield is computed as of the balance sheet date. Interest-bearing investments for the commercial real estate finance portfolio include all investments except for real estate owned.

Our primary commercial real estate investment activity is the investment in non-investment grade commercial mortgage-backed securities, or CMBS. In 1998, we began to take advantage of a unique market opportunity to acquire non-investment grade CMBS bonds at significant discounts from the face amount of the bonds. We believe that CMBS is an attractive asset class because of the yields that can be earned on a security that is secured by commercial mortgage loans, and ultimately commercial real estate properties. We plan to continue our CMBS investment activity, however, in order to maintain a balanced portfolio, we expect that CMBS will continue to represent approximately 20% to 25% of our total assets. Our CMBS investment activity level will be dependent upon our ability to invest in CMBS at attractive yields.

Our commercial real estate investment activity for the six months ended June 30, 2002 and for the years ended December 31, 2001, 2000 and 1999 was as follows:

| | Amount Invested | | | |
|---|-----------------|----------|------------------|----------|
| | Face Amount | Discount | Amount Funded | Yield(1) |
| (\$ in millions) | | | | |
| <i>For the six months ended June 30, 2002</i> | | | | |
| CMBS bonds | \$181.4 | \$(83.8) | \$97.6 | 14.7% |
| CDOs | 28.0 | 28.0 | 17.5% | |
| Commercial mortgage loans | 0.1 | 0.1 | 10.0% | |
| Total | \$209.5 | \$(83.8) | \$125.7 | 15.2% |

| | | | | <u>Amount Invested</u> | | | | |
|--|------------------|-----------|---------|------------------------|-----------------|---------------|---------------|-----------------|
| | (\$ in millions) | | | <u>Face</u> | <u>Discount</u> | <u>Amount</u> | <u>Funded</u> | <u>Yield(1)</u> |
| <i>For the year ended December 31, 2001</i> | | | | | | | | |
| CMBS bonds | \$661.4 | \$(295.6) | \$365.8 | 14.0% | | | | |
| CDOs | 24.6 | 24.6 | 16.9% | | | | | |
| Commercial mortgage loans | 2.2 | 2.2 | 10.0% | | | | | |
| <hr/> | | | | | | | | |
| <hr/> | | | | | | | | |
| <hr/> | | | | | | | | |
| Total | \$688.2 | \$(295.6) | \$392.6 | 14.2% | | | | |
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| <hr/> | | | | | | | | |
| <i>For the year ended December 31, 2000</i> | | | | | | | | |
| CMBS bonds | \$244.6 | \$(120.3) | \$124.3 | 14.7% | | | | |
| Commercial mortgage loans | 25.5 | (0.8) | 24.7 | 10.9% | | | | |
| <hr/> | | | | | | | | |
| <hr/> | | | | | | | | |
| <hr/> | | | | | | | | |
| Total | \$270.1 | \$(121.1) | \$149.0 | 14.1% | | | | |
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| <hr/> | | | | | | | | |
| <i>For the year ended December 31, 1999</i> | | | | | | | | |
| CMBS bonds | \$507.9 | \$(262.0) | \$245.9 | 14.6% | | | | |
| Commercial mortgage loans | 43.4 | (0.6) | 42.8 | 10.5% | | | | |
| <hr/> | | | | | | | | |

Total
\$551.3 \$(262.6) \$288.7 14.0%

(1) The yield on new CMBS bond investments will vary from period to period depending on the concentration of lower yielding BB+, BB and BB- CMBS bonds purchased in that period to the total amount invested.

CMBS Bonds. The non-investment grade and unrated tranches of the CMBS bonds in which we invest are junior in priority for payment of interest and principal to the more senior tranches of the related CMBS bond issuance. Cash flow from the underlying mortgages generally is allocated first to the senior tranches, with the most senior tranches having a priority right to the cash flow. Then, any remaining cash flow is allocated, generally, among the other tranches in order of their relative seniority. To the extent there are defaults and unrecoverable losses on the underlying mortgages resulting in reduced cash flows, our most subordinate tranche will bear this loss first. At June 30, 2002, our CMBS bonds were subordinate to 92% to 97% of the tranches of bonds issued in various CMBS transactions. Given that the non-investment grade CMBS bonds in which we invest are junior in priority for payment of principal, we invest in these CMBS bonds at an approximate discount of 50% from the face amount of the bonds.

The underlying pools of mortgage loans that are collateral for our new CMBS bond investments for the six months ended June 30, 2002 and for the years ended December 31, 2001, 2000 and 1999 had respective underwritten loan to value and underwritten debt service coverage ratios as follows:

| | For the Six Months Ended June 30, | | For the Year Ended December 31, | | | | |
|-----------------------------|-----------------------------------|------------|---------------------------------|------------|---------|------------|----|
| | 2002 | 2001 | 2000 | 1999 | | | |
| | Amount | Percentage | Amount | Percentage | Amount | Percentage | |
| Loan to Value Ranges | | | | | | | |
| (\$ in millions) | | | | | | | |
| Less than 60% | \$401.9 | 16% | \$1,259.7 | 15% | \$577.1 | 14% | |
| 60-65% | | | | | \$813.7 | 11% | |
| 178.7 | 7 | 941.6 | 11 | 402.8 | 10 | 439.6 | 6 |
| 65-70% | | | | | | | |
| 264.1 | 11 | 1,140.6 | 14 | 648.1 | 16 | 1,342.5 | 17 |
| 70-75% | | | | | | | |
| 799.5 | 32 | 2,400.4 | 29 | 1,450.9 | 36 | 2,396.0 | 31 |
| 75-80% | | | | | | | |
| 812.7 | 33 | 2,466.4 | 30 | 958.9 | 23 | 2,500.8 | 33 |
| Greater than 80% | | | | | | | |
| 12.0 | 1 | 119.6 | 1 | 36.6 | 1 | 150.7 | 2 |

Total
\$2,468.9 100% \$8,328.3 100% \$4,074.4 100% \$7,643.3 100%

Weighted average loan to value
70.4% 69.7% 70.2% 71.1%

| | For the Six Months Ended June 30, | | For the Year Ended December 31, | | | | | |
|--|-----------------------------------|------------|---------------------------------|------------|-----------|------------|-----------|------|
| | 2002 | 2001 | 2000 | | 1999 | | | |
| Debt Service Coverage Ratio(1) Ranges (\$ in millions) | Amount | Percentage | Amount | Percentage | Amount | Percentage | | |
| Greater than 2.00 | \$ 103.3 | 4% | \$ 484.8 | 6% | \$ 197.0 | 5% | \$ 246.1 | 3% |
| 1.76-2.00 | | | | | | | | |
| 84.2 3 158.2 2 99.1 3 182.3 2 | | | | | | | | |
| 1.51-1.75 | | | | | | | | |
| 240.3 10 855.0 10 341.8 8 893.8 12 | | | | | | | | |
| 1.26-1.50 | | | | | | | | |
| 1,631.8 66 5,008.3 60 2,204.5 54 4,452.9 58 | | | | | | | | |
| 1.00-1.25 | | | | | | | | |
| 409.3 17 1,822.0 22 1,232.0 30 1,868.2 25 | | | | | | | | |
| Total | \$2,468.9 | 100% | \$8,328.3 | 100% | \$4,074.4 | 100% | \$7,643.3 | 100% |
| Weighted average debt service coverage ratio | 1.41 | 1.48 | 1.35 | 1.29 | | | | |

(1) Defined as annual net cash flow before debt service divided by annual debt service payments.

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As a part of our strategy to maximize our return on equity capital, we sold CMBS bonds rated BB+, BB and BB- during the six months ended June 30, 2002, and during 2001 and 2000 totaling \$123.3 million, \$124.5 million and \$98.7 million, respectively. These bonds had an effective yield of 11.2%, 10.3% and 11.5%, and were sold for \$128.8 million, \$126.8 million and \$102.5 million, respectively, resulting in realized gains on the sales. The sales of these lower-yielding bonds increased our overall liquidity. We did not sell any CMBS bonds during the second quarter of 2002.

The effective yield on our CMBS portfolio at June 30, 2002 and December 31, 2001, 2000 and 1999 was 14.6%, 14.7%, 15.4% and 14.6%, respectively. The yield on the CMBS portfolio at any point in time will vary depending on the concentration of lower yielding BB+, BB and BB- CMBS bonds held in the portfolio. At June 30, 2002, December 31, 2001, 2000 and 1999, the unamortized discount related to the CMBS portfolio was \$645.0 million, \$611.9 million, \$364.9 million and \$291.5 million, respectively. At June 30, 2002, the CMBS bond portfolio had a fair value of \$560.9 million, which included net unrealized appreciation on the CMBS bonds of \$23.9 million.

At June 30, 2002, the underlying pools of mortgage loans that are collateral for our CMBS bonds consisted of approximately 4,100 commercial mortgage loans with a total outstanding principal balance of \$22.9 billion. At June 30, 2002, December 31, 2001 and 2000, 0.75%, 0.52% and 0.22%, respectively, of the loans in the underlying collateral pool for our CMBS bonds were over 30 days delinquent or were classified as real estate owned.

On July 31, 2002, we sold \$129.8 million of face amount of CMBS bonds, with a cost basis of \$82.7 million, and recognized a gain on the sale of approximately \$12 million. The CMBS bonds sold represent a strip of BB+ through B from our portfolio and had a weighted average yield to maturity of 12%. The CMBS bonds were sold to institutional investors. We had recorded approximately \$5 million in net unrealized appreciation, which is net of unrealized depreciation on the related hedge of approximately \$1 million, related to these CMBS bonds in the second quarter of 2002. Therefore, this sale will contribute earnings of approximately \$7 million to the third quarter of 2002. Upon completion of the CMBS bond sale, we continue to own \$471.3 million of non-investment grade CMBS bonds at value with a yield to maturity of 15.2%.

Collateralized Debt Obligations. During the six months ended June 30, 2002, and the year ended December 31, 2001, we invested in the preferred shares of two and one, respectively, collateralized debt obligations, or CDOs, which are secured by investment grade unsecured debt issued by various real estate investment trusts, or REITs, and investment and non-investment grade CMBS bonds. The investment grade REIT debt

collateral consists of \$852.8 million issued by 39 REITs. The investment grade CMBS collateral consists of CMBS bonds with a face amount of \$402.1 million issued in 26 separate CMBS transactions. The non-investment grade CMBS collateral consists of BB+, BB and BB- CMBS bonds with a face amount of \$405.0 million that were issued in 30 separate CMBS transactions. Included in the CMBS collateral for the CDOs are \$393.8 million of CMBS bonds that are senior in priority of repayment to certain lower rated CMBS bonds held by us, which were issued in 22 separate CMBS transactions. The preferred shares are junior in priority for payment of principal to the more senior tranches of debt issued by the CDOs. To the extent there are defaults and unrecoverable losses on the underlying collateral resulting in reduced cash flows, the preferred shares will bear this loss first. At June 30, 2002, our preferred shares in the CDOs were subordinate to approximately 95% of the more senior tranches of debt issued by the CDOs. The yield on the CDOs was 17.2% and 16.9% at June 30, 2002, and December 31, 2001, respectively.

Commercial Mortgage Loans. We have been liquidating much of our whole commercial mortgage loan portfolio so that we can redeploy the proceeds into higher yielding assets. For the six months ended June 30, 2002, and for the years ended December 31, 2001, 2000 and 1999, we sold \$3.0 million, \$5.5 million, \$53.0 million and \$86.1 million, respectively, of commercial mortgage loans. At June 30, 2002, our whole commercial real estate loan portfolio had been reduced to \$62.0 million from \$79.6 million at December 31, 2001.

Residual Interests. The residual interest primarily consists of a retained interest totaling \$68.9 million from a 1998 asset securitization whereby bonds were sold in three classes rated AAA, AA and A. The residual interest represents a right to cash flows from the underlying collateral pool of loans after these senior bond obligations are satisfied. At June 30, 2002, two classes of bonds rated AAA and AA+ are outstanding, for total bonds outstanding of \$29.6 million. On August 9, 2002, the bonds rated AA+ were upgraded to AAA. We have the right to call the bonds when the outstanding bond balance is less than \$23.9 million. Once the bonds are fully repaid, either through the cash flows from the securitized loans or due to us calling the bonds, the remaining loans in the trust will be returned to us as payment on the residual interest. At June 30, 2002, the residual interest had a fair value of \$69.0 million.

Portfolio Asset Quality

We employ a standard grading system for the entire portfolio. Grade 1 is used for those investments from which a capital gain is expected. Grade 2 is used for investments performing in accordance with plan. Grade 3 is used for investments that require closer monitoring; however, no loss of interest or principal is expected. Grade 4 is used for investments that are in workout and for which some loss of current interest is expected, but no loss of principal is expected. Grade 5 is used for investments that are in workout and for which some loss of principal is expected and the investment is written down to net realizable value.

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At June 30, 2002, and December 31, 2001 and 2000, our portfolio was graded as follows:

| Grade | 2002 | | 2001 | | 2000 | |
|------------------|--------------------|-------------------------------|--------------------|-------------------------------|--------------------|-------------------------------|
| | Portfolio at Value | Percentage of Total Portfolio | Portfolio at Value | Percentage of Total Portfolio | Portfolio at Value | Percentage of Total Portfolio |
| (\$ in millions) | | | | | | |
| 1 | \$793.6 | 33.3% | \$603.3 | 25.9% | \$208.3 | 11.7% |
| 2 | 1,400.0 | 58.8 | 1,553.8 | 66.7 | 1,461.7 | 81.7 |
| 3 | 46.7 | 2.0 | 79.5 | 3.4 | 15.4 | 0.9 |
| 4 | 43.6 | 1.8 | 44.5 | 1.9 | 76.0 | 4.2 |
| 5 | 97.1 | 4.1 | 48.5 | 2.1 | 26.6 | 1.5 |
| | \$2,381.0 | 100.0% | \$2,329.6 | 100.0% | \$1,788.0 | 100.0% |

Total Grades 4 and 5 assets as a percentage of the total portfolio at value at June 30, 2002 and December 31, 2001 and 2000 were 5.9%, 4.0% and 5.7%, respectively. We expect that a number of portfolio companies will be in the Grades 4 or 5 categories from time to time. Part of the business of private finance is working with troubled portfolio companies to improve their businesses and protect our investment. The number of portfolio companies and related investment amount included in Grades 4 and 5 may fluctuate significantly from period to period. We continue to follow our historical practice of working with a troubled portfolio company in order to recover the maximum amount of our investment, but record unrealized depreciation for the expected full amount of the potential loss when such exposure is identified.

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For the total investment portfolio, workout loans not accruing interest, or those loans in Grade 4 and 5, were \$121.4 million at value at June 30, 2002, or 5.1% of the total portfolio. Included in this category at June 30, 2002, were assets valued at \$8.9 million that represent receivables related to companies in liquidation and loans of \$16.2 million that were secured by commercial real estate. Workout loans not accruing interest were \$109.0 million and \$87.4 million at value at December 31, 2001 and 2000, or 4.7% and 4.9% of the total portfolio, respectively, of which \$8.9 million and \$16.2 million, respectively, represented receivables related to companies in liquidation, and \$15.2 million and \$14.4 million, respectively, represented loans secured by commercial real estate. In addition to Grade 4 and 5 assets that are in workout, we may not accrue interest on loans to companies which are more than 50% owned by us from time to time if such companies are in need of additional capital and, therefore, we may defer current debt service. Loans and debt securities to such companies totaled \$61.3 million at value at June 30, 2002. Loans greater than 90 days delinquent were \$89.4 million at value at June 30, 2002, or 3.8% of the total portfolio. Included in this category are loans valued at \$22.0 million that are secured by commercial real estate. Loans greater than 90 days delinquent were \$39.1 million and \$57.3 million at value at December 31, 2001, and December 31, 2000, or 1.7% and 3.2% of the total portfolio, respectively. Included in this category are loans valued at \$14.1 million and \$14.1 million, respectively, that were secured by commercial real estate.

As a provider of long-term privately negotiated investment capital, we may defer payment of principal or interest from time to time. As a result, the amount of the portfolio that is greater than 90 days delinquent or on non-accrual status may vary from quarter to

quarter. The nature of our private finance portfolio company relationships frequently provide an opportunity for portfolio companies to amend the terms of payment to us or to restructure their debt and equity capital. During such restructuring, we may not receive or accrue interest or dividend payments. The investment portfolio is priced to provide current returns for shareholders assuming that a portion of the portfolio at any time may not be accruing interest currently. We also price our investments for a total return including interest or dividends plus capital gains from the sale of equity securities. Therefore, the amount of loans greater than 90 days delinquent or on non-accrual status is not necessarily an indication of future principal loss or loss of anticipated investment return. Our portfolio grading system is used as a means to assess loss of investment principal (Grade 5 assets).

At June 30, 2002, December 31, 2001 and 2000, 0.75%, 0.52% and 0.22%, respectively, of the loans in the underlying collateral pool for our CMBS bond portfolio were over 30 days delinquent or were classified as real estate owned. We closely monitor the performance of all of the loans in the underlying collateral pools securing our CMBS investments.

Other Assets and Other Liabilities

Because we invest in BB+, BB and BB- rated CMBS bonds, which are purchased at prices that are based on the 10-year Treasury rate, we have entered into transactions with financial institutions to hedge against movement in Treasury rates on certain of these CMBS bonds. These transactions involved receiving the proceeds from the sales of the borrowed Treasury securities, with the obligations to replenish the borrowed Treasury securities at a later date based on the then current market price.

The total obligations to replenish borrowed Treasury securities were \$84.8 million and \$47.3 million at June 30, 2002, and December 31, 2001, respectively, which included unrealized depreciation on the obligations of \$2.2 million and unrealized appreciation on the obligations of \$1.2 million, respectively, due to changes in the yield on the borrowed Treasury securities. The obligations have been recorded as an other liability. The proceeds related to the sales of the borrowed Treasury securities were \$82.6 million and \$48.5 million at June 30, 2002, and December 31, 2001, respectively, and have been recorded as an other asset.

RESULTS OF OPERATIONS

Comparison of Six Months Ended June 30, 2002 and 2001

The following table summarizes our condensed operating results for the six months ended June 30, 2002 and 2001.

| | For the Six Months Ended June 30, | | Percent | |
|--|--|-------------|----------------|---------------|
| | 2002 | 2001 | Change | Change |
| (unaudited) | | | | |
| (\$ in thousands, except per share amounts) | | | | |
| Interest and Related Portfolio Income | | | | |
| Interest and dividends | | | | |
| \$127,665 | \$113,699 | \$13,966 | 12% | |
| Premiums from loan dispositions | | | | |
| 1,659 | 1,731 | (72) | (4%) | |
| Fees and other income | | | | |
| 26,260 | 18,380 | 7,880 | 43% | |
| <hr/> | | | | |
| <hr/> | | | | |
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| <hr/> | | | | |
| Total interest and related portfolio income | | | | |
| 155,584 | 133,810 | 21,774 | 16% | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| <hr/> | | | | |
| Expenses | | | | |
| Interest | | | | |
| 34,984 | 31,881 | 3,103 | 10% | |
| Employee | | | | |
| 16,309 | 14,056 | 2,253 | 16% | |
| Administrative | | | | |
| 7,861 | 6,027 | 1,834 | 30% | |
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Total operating expenses
59,154 51,964 7,190 14%

Net investment income before net realized and
unrealized gains
96,430 81,846 14,584 18%

Net Realized and Unrealized Gains

Net realized gains
8,850 4,991 3,859 *

Net unrealized gains
24,135 11,297 12,838 *

Total net realized and unrealized gains
32,985 16,288 16,697 *

Net increase in net assets resulting from operations
\$129,415 \$98,134 \$31,281 32%

Diluted earnings per share
\$1.26 \$1.10 \$0.16 15%

Weighted average shares outstanding diluted
102,900 88,966 13,934 16%

* Net realized and net unrealized gains and losses can fluctuate significantly from period to period. As a result, year-to-date comparisons of net realized and net unrealized gains and losses may not be meaningful.

Net increase in net assets resulting from operations, or net income, results from total interest and related portfolio income earned, less total expenses incurred in our operations, plus net realized and unrealized gains or losses.

Total interest and related portfolio income. Total interest and related portfolio income includes interest income, premiums from loan dispositions and fees and other income.

| | For the Six Months Ended June 30, | |
|---|--|-------------|
| | 2002 | 2001 |
| (\$ in millions, except per share amounts) | | |
| Total Interest and Related Portfolio Income | \$ 155.6 | \$ 133.8 |
| Per share | | |
| \$1.51 \$1.50 | | |

The increase in interest income earned results primarily from the growth of our investment portfolio. Our investment portfolio, excluding non-interest bearing equity interests in portfolio companies, increased by 10% to \$1,796.5 million at June 30, 2002 from \$1,639.7 million at June 30, 2001. The weighted average yield on the interest-bearing investments in the portfolio at June 30, 2002 and 2001 was as follows:

| | June 30, | |
|--------------------------------|-----------------|-------------|
| | 2002 | 2001 |
| Private Finance | 13.9% | 14.6% |
| Commercial Real Estate Finance | | |
| 13.7% 13.6% | | |
| Total Portfolio | | |
| 13.8% 14.2% | | |

Included in net premiums from loan dispositions are prepayment premiums of \$1.6 million and \$1.0 million for the six months ended June 30, 2002 and 2001, respectively. While the scheduled maturities of private finance and commercial real estate loans range from five to ten years, it is not unusual for our borrowers to refinance or pay off their debts to us ahead of schedule. Because we seek to finance primarily seasoned, performing companies, such companies at times can secure lower cost financing as their balance sheets strengthen, or as more favorable interest rates become available. Therefore, we generally structure our loans to require a prepayment premium for the first three to five years of the loan.

Fees and other income primarily include fees related to financial structuring, diligence, management services to portfolio companies, guaranty and other advisory services. We generate fee income for the transaction services and management services that we provide. As a business development company, we are required to make significant managerial assistance available to the companies in our investment portfolio. Managerial assistance includes management and consulting services including, but not limited to, information technology, web site development, marketing, human resources, personnel recruiting, board recruiting, corporate governance and risk management.

Fees and other income for the six months ended June 30, 2002 included fees of \$10.6 million related to structuring and diligence, fees of \$3.8 million related to transaction services provided to portfolio companies, and fees of \$11.7 million related to management services provided to portfolio companies, other advisory services and guaranty fees. Fees and other income are generally related to specific transactions or services, and therefore may vary substantially from period to period. Points or loan origination fees that represent yield enhancement on a loan are capitalized and amortized into interest income over the life of the loan.

Business Loan Express, Hillman and WyoTech are our most significant portfolio investments and together represent 17.9% of our total assets at June 30, 2002. Total interest and related portfolio income earned from these investments for the six months ended June 30, 2002 and 2001 was \$28.1 million and \$17.8 million, respectively. Total interest and related portfolio income earned from WyoTech for the six months ended June 30, 2002 was \$3.6 million, which will no longer occur due to the sale of the investment.

Operating Expenses. Operating expenses include interest, employee and administrative expenses. Our single largest expense is interest on our indebtedness. The fluctuations in interest expense during the six months ended June 30, 2002 and 2001 are attributable to changes in the level of our borrowings under various notes payable and debentures and our revolving credit facility. Our borrowing activity and weighted average interest cost, including fees and closing costs, were as follows:

| | At and for the Six Months Ended June 30, | |
|------------------------------|---|----------|
| | 2002 | 2001 |
| (\$ in millions) | | |
| Total Outstanding Debt | \$ 1,009.0 | \$ 881.1 |
| Average Outstanding Debt | | |
| \$940.4 2002 \$801.3 2001 | | |
| Weighted Average Cost | | |
| 7.2% 2002 7.4% 2001 | | |
| BDC Asset Coverage* | | |
| 256% 2002 247% 2001 | | |

* As a business development company, we are generally required to maintain a minimum ratio of 200% of total assets to total borrowings.

Employee expenses include salaries and employee benefits. The increase in salaries and employee benefits for the periods presented reflects wage increases and the experience level of employees hired. Total employees were 103 and 101 at June 30, 2002 and 2001, respectively.

Administrative expenses include the leases for our headquarters in Washington, DC, and our regional offices, travel costs, stock record expenses, directors' fees, legal and accounting fees, insurance premiums and various other expenses. The increase in administrative expenses as compared to the same period in 2001 includes approximately \$1.2 million from legal, consulting and other fees, including costs incurred to defend against class action lawsuits alleging violations of securities laws and to respond to market activity in our stock. Administrative expenses also increased by approximately \$0.1 million due to increased costs for corporate liability insurance and \$0.5 million due to outsourced technology assistance.

Realized Gains and Losses. Net realized gains result from the sale of equity securities associated with certain private finance investments and the realization of unamortized discount resulting from the sale and early repayment of private finance loans,

commercial mortgage loans and CMBS bonds, offset by losses on investments. Net realized and unrealized gains and losses were as follows:

| | For the Six Months Ended June 30, | |
|--------------------------------|--|-------------|
| | 2002 | 2001 |
| (\$ in millions) | | |
| Realized Gains | \$ 15.4 | \$ 6.6 |
| Realized Losses (6.5) (1.6) | | |
| <hr/> | | |
| <hr/> | | |
| Net Realized Gains | | |
| \$8.9 \$5.0 | | |
| <hr/> | | |
| <hr/> | | |
| Net Unrealized Gains | | |
| \$24.1 \$11.3 | | |
| <hr/> | | |
| <hr/> | | |

Realized gains and losses for the six months ended June 30, 2002, resulted from various private finance and commercial real estate finance transactions. Realized gains for the six months ended June 30, 2002, primarily resulted from transactions involving three private finance portfolio companies, Aurora Communications, LLC (\$4.9 million), Cumulus Media, Inc. (\$0.5 million) and Alderwoods Group, Inc. (\$0.1 million), the sale of CMBS bonds (\$7.1 million, including a realized gain from the related hedge of \$1.6 million) and one commercial real estate investment (\$1.3 million). For the six months ended June 30, 2002 and 2001, we reversed previously recorded unrealized appreciation totaling \$7.3 million and \$4.0 million, respectively, when gains were realized.

Realized losses for the six months ended June 30, 2002 primarily resulted from transactions involving four private finance portfolio companies, The Loewen Group, Inc. (\$2.7 million), iSolve Incorporated (\$0.9 million), Sure-Tel, Inc. (\$0.5 million) and Soff-Cut Holdings, Inc. (\$0.5 million), and one commercial real estate investment (\$1.1 million). In January 2002, The Loewen Group, Inc. emerged from bankruptcy and as a result, we exchanged our debt securities for cash, new debt securities and publicly traded common stock in the reorganized company, which resulted in a realized loss. The Loewen Group, Inc. changed its name to Alderwoods Group, Inc. For the six months ended June 30, 2002 and 2001, we reversed previously recorded unrealized depreciation totaling \$5.2 million and \$2.2 million, respectively, when losses were realized.

Unrealized Gains and Losses. We determine the fair value of each investment in our portfolio on a quarterly basis, and changes in fair value result in unrealized gains or losses being recognized. At June 30, 2002, approximately 93% of our total assets represented investments recorded at fair value. Value, as defined in Section 2(a)(41) of the Investment Company Act of 1940, is (i) the market price for those securities for which a market quotation is readily available and (ii) for all other securities and assets, fair value is as determined in good faith by the board of directors. Since there is typically no readily ascertainable market value for the investments in our portfolio, we value substantially all of our investments at fair value as determined in good faith by the board of directors pursuant to a valuation policy and a consistently applied valuation process. Because of the inherent uncertainty of determining the fair value of investments that do not have a readily ascertainable market value, the fair value of our investments determined in good faith by the board of directors may differ significantly from the values that would have been used had a ready market existed for the investments, and the differences could be material.

There is no single standard for determining fair value in good faith. As a result, determining fair value requires that judgment be applied to the specific facts and

circumstances of each portfolio investment while employing a consistently applied valuation process for the types of investments we make. Unlike banks, we are not permitted to provide a general reserve for anticipated loan losses. Instead, we must determine the fair value of each individual investment on a quarterly basis. We will record unrealized depreciation on investments when we believe that an investment has become impaired, including where collection of a loan or realization of an equity security is doubtful. Conversely, we will record unrealized appreciation if we have an indication that the underlying portfolio company has appreciated in value and, therefore, our equity security has also appreciated in value, where appropriate. Changes in fair value are recorded in the statement of operations as unrealized gains and losses.

As a business development company, we invest primarily in illiquid securities including debt and equity securities of private companies and non-investment grade CMBS. The structure of each debt and equity security is specifically negotiated to enable us to protect our investment and maximize our returns. We include many terms governing interest rate, repayment terms, prepayment penalties, financial covenants, operating covenants, ownership parameters, dilution parameters, liquidation preferences, voting rights, and put or call rights. Our investments are generally subject to restrictions on resale and generally have no established trading market. Because of the type of investments that we make and the nature of our business, our valuation process requires an analysis of various factors. Our fair value methodology includes the examination of, among other things, the underlying investment performance, financial condition and market changing events that impact valuation.

Valuation Methodology Private Finance. Our process for determining the fair value of a private finance investment begins with determining the enterprise value of the portfolio company. The fair value of our investment is based upon the enterprise value at which the portfolio company could be sold in an orderly disposition over a reasonable period of time between willing parties other than in a forced or liquidation sale. The liquidity event whereby we exit a private finance investment is generally the sale, the recapitalization or, in some cases, the initial public offering of the portfolio company.

There is no one methodology to determine enterprise value and, in fact, for any one portfolio company, enterprise value is best expressed as a range of fair values, from which we derive a single estimate of enterprise value. To determine the enterprise value of a portfolio company, we analyze its historical and projected financial results. We generally require portfolio companies to provide annual audited and monthly unaudited financial statements, as well as annual projections for the upcoming fiscal year. Typically in the private equity business, companies are bought and sold based upon multiples of EBITDA, cash flow, net income, revenues or, in limited instances, book value. When using EBITDA to determine enterprise value, we may adjust EBITDA for non-recurring items. Such adjustments are intended to normalize EBITDA to reflect the portfolio company's earnings power. Adjustments to EBITDA may include compensation to previous owners, or acquisition, recapitalization or restructuring related items.

In determining a multiple to use for valuation purposes, we look to private merger and acquisition statistics, discounted public trading multiples or industry practices. In estimating a reasonable multiple, we consider not only the fact that our portfolio company may be private relative to a peer group, but the size and scope of our portfolio company and its specific strengths and weaknesses. In some cases, the best valuation methodology may be a discounted cash flow analysis based upon future projections. If a portfolio

company is distressed, a liquidation analysis may provide the best indication of enterprise value.

If there is adequate enterprise value to support the repayment of our debt, the fair value of our loan or debt security normally corresponds to cost unless the borrower's condition or other factors lead to a determination of fair value at a different amount. The fair value of equity interests in portfolio companies are determined based upon various factors, including the enterprise value remaining for equity holders after the repayment of the portfolio company's debt and other pertinent factors such as recent offers to purchase a portfolio company's equity interest or other potential liquidity events. The determined equity values are generally discounted when we have a minority position, restrictions on resale, specific concerns about the receptivity of the capital markets to a specific company at a certain time, or other factors.

Valuation Methodology - CMBS Bonds. CMBS bonds are carried at fair value, which is based upon a discounted cash flow model which utilizes prepayment and loss assumptions based upon historical experience and projected performance, economic factors and the characteristics of the underlying cash flow. Our assumption with regard to discount rate is based upon the yield of comparable securities. We recognize income from the amortization of original issue discount using the effective interest method, using the anticipated yield over the projected life of the investment. Yields are revised when there are changes in estimates of future credit losses, actual losses incurred, or actual and estimated prepayment speeds. Changes in estimated yield are recognized as an adjustment to the estimated yield over the remaining life of the CMBS bonds from the date the estimated yield is changed. We recognize unrealized appreciation or depreciation on our CMBS bonds, as comparable yields in the market change and/or whenever we determine that the value of our CMBS bonds is less than the cost basis due to impairment in the underlying collateral pool.

Net unrealized gains for the six months ended June 30, 2002 were \$24.1 million, which included \$121.2 million of unrealized gains and \$97.1 million of unrealized losses.

Private Finance. We increased the fair value of our investment in The Hillman Companies, Inc. by \$32.8 million in the six months ended June 30, 2002. The fair value of our investment in Hillman is based upon our estimate of Hillman's enterprise value of approximately \$350 million, including all debt. As discussed above, there is no one methodology to determine enterprise value. As multiples or EBITDAM fluctuate over time, this may or may not impact our estimate of Hillman's enterprise value. The following is a simplified summary of the methodology that we used to determine the fair value of our investment in Hillman.

Since Hillman's results can be affected by seasonal changes, we believe using projected 2002 results for valuation purposes is most appropriate. Hillman is performing better than Hillman's originally projected 2002 revenue and EBITDAM estimates, resulting in part from the closing of a former corporate headquarters for cost savings, the completion of an acquisition and successful expansion into Canada. Hillman is above its original projections for the year as of June 30, 2002, and its 2002 revenue and EBITDA is expected to exceed revenue and EBITDA for 2001.

We believe the current enterprise value for Hillman is approximately \$350 million, or approximately 7 times 2002 projected EBITDAM of \$50 million. The 7 times multiple was determined by obtaining the average multiple of enterprise value to EBITDA for

comparable public companies in Hillman's peer group and discounting that average multiple to arrive at a private company multiple. We then subtracted Hillman's debt (including \$41.0 million of subordinated debt owed to us) and Hillman's trust preferred securities estimated to be currently outstanding to arrive at a common equity value of approximately \$102 million. We then took our 78% fully diluted share of the resulting equity value and added to it the cost basis of our share of two securities, including a note receivable from GC-Sun Holdings II, LP (Kar Products, LP) and preferred stock of STS Operating, Inc., owned by Hillman that are anticipated to be distributed to us in the third quarter of 2002. We arrived at a total fair value of our common equity of approximately \$90 million. We compared the \$90 million fair value to our basis in Hillman's common equity of \$57.2 million and recorded an unrealized gain of \$32.8 million.

We increased the fair value of our investment in Business Loan Express, or BLX, by \$19.9 million in the second quarter of 2002 or just slightly under 10% of the total amount invested. BLX has just completed its first full fiscal year of operations since our acquisition of the company in December 2000. During 2002, BLX achieved most of its goals including launching a conventional small business loan product. The fair value for our investment in BLX is based upon our estimate of BLX's enterprise value of approximately \$390 million, including all debt. As discussed above, there is no one methodology to determine enterprise value. The following is a simplified summary of the methodology that we used to determine the fair value of our investment in BLX.

To determine the enterprise value of BLX, we determined that financial services companies are generally valued using multiples of net income. We have capitalized BLX with \$87 million of subordinated debt. For purposes of valuation, we assumed in a sale transaction that a portion of this \$87 million would be considered equity and that BLX would increase the size of its senior debt facility to approximately \$155 million. Given this assumption, we then computed a pro forma net income for BLX taking its preliminary, unaudited 2002 earnings before interest, taxes and management fees, and subtracting pro forma interest, assuming the higher level of senior debt and no outstanding subordinated debt. We then computed taxes at a rate of 40 percent, which resulted in pro forma net income for BLX of approximately \$23 million for fiscal year 2002 and a projected pro forma net income for fiscal year 2003 of approximately \$26 million. We then performed three valuation analyses to determine the fair value of BLX—assuming an initial public offering of BLX, assuming the sale of BLX, and, lastly, considering discounted trading ranges for similar companies in the public markets. In performing these analyses, we used a publicly traded peer group and reviewed merger and acquisition transactions that occurred in the last five years in the commercial finance sector. These analyses resulted in a range of estimated enterprise values, and we selected \$390 million, which was at the low end of the range. After deducting outstanding debt and preferred stock from the enterprise value to reach an equity value, we determined the value of our 92.8% fully diluted common equity interest to be approximately \$140.0 million. We compared the \$140.0 million fair value to the fair value of our common equity at March 31, 2002 of \$120.1 million, and recorded an unrealized gain of \$19.9 million in the second quarter of 2002. As multiples or pro forma net income fluctuate over time, this may or may not impact our determination of the fair value of our investment in BLX.

During the six months ended June 30, 2002, we also increased the fair value of: WyoTech Acquisition Corporation by \$16.6 million based on the proceeds received from the sale of this investment in July 2002; Blue Rhino and Kirkland's by \$11.5 million and \$5.7 million, respectively, based on the public market valuations of each company's stock; and CorrFlex Graphics LLC by \$11.8 million based on strong earnings growth and upon

indicative valuation estimates received from third parties. In addition, we recorded unrealized appreciation totaling \$14.0 million on nine other investments in our portfolio.

During the six months ended June 30, 2002, we decreased the fair value of our investment in Startec Global Communications Corporation by \$10.2 million to reflect the current plan of reorganization filed with the bankruptcy court this quarter. We also decreased the fair value of our investment in Velocita, Inc. by \$15.3 million. Velocita filed for bankruptcy under Chapter 11 in June 2002, and, based upon the assessment of an independent third party regarding Velocita's liquidation value, we do not expect to recover our investment. Our investment has a fair value of zero at June 30, 2002. We also decreased the value of Alderwoods Group, Inc. by \$2.3 million.

We also recorded \$74.8 million in unrealized losses during the six months ended June 30, 2002, largely due to conditions in the manufacturing, technology and media sectors, and the continuing effects of the events of September 11th, 2001. Portfolio companies for which unrealized depreciation was recorded this quarter include five companies in the portfolio that have been affected by weakness in the manufacturing sector for which we decreased fair value by \$20.6 million; five companies that have been affected by lower levels of technology spending for which we decreased fair value by \$16.7 million; two companies in the media sector that have declined in fair value due to declining values in this sector for which we decreased fair value by \$7.7 million; and two companies that continued to endure difficulties during the second quarter of 2002 as a result of the attacks of September 11th that have declined in fair value by \$11.3 million. As the economy improves, the financial performance of these portfolio companies may also improve. However, there can be no assurance when or if these companies performance may improve.

CMBS Bonds. We recorded a net increase in the fair value of our CMBS bond portfolio by \$20.7 million in the second quarter of 2002. We determined the fair value of our CMBS bond portfolio using a discounted cash flow model based upon (i) the current performance of the underlying collateral loans, which utilizes prepayment and loss assumptions based upon historical and projected experience, economic factors and the characteristics of the underlying cash flow, and (ii) current market yields for comparable CMBS bonds, based upon Treasury rates and market spreads.

Cash flow assumptions. With respect to the cash flows of the underlying collateral loans securing the CMBS bonds, the performance of the collateral loans to date is generally consistent with our original assumptions. We continue to assume no prepayments on the collateral loans prior to maturity, as prepayments on the loans prior to maturity are generally prohibited or there are significant penalties, such as prepayment premiums, yield maintenance and/or defeasance requirements. Our credit loss assumptions for the underlying collateral loans at the time of investment in the CMBS bonds were generally estimated to assume that approximately 1% of the underlying collateral loan principal would be lost, and that one-third of the losses would be realized in year three, one-third in year six, and one-third in year nine. We believe that this is an appropriate approach to setting loss assumptions, as losses are expected to occur throughout the life of the CMBS bonds. As of June 30, 2002, total estimated losses in the underlying collateral pools over the life of the CMBS bonds were assumed to total approximately \$220 million.

Through June 30, 2002, \$0.5 million in actual losses have been realized, and we have specifically identified approximately \$25.1 million of additional potential losses. The actual losses and potential expected losses of approximately \$25.6 million to date as of June 30, 2002 are less than the losses originally estimated to have been realized by this point, which were estimated at approximately \$51.8 million. While the losses identified as of June 30,

2002 are less than our originally estimated losses, we have not reduced the original estimates of the total expected losses over the life of the CMBS bonds as we continue to believe they are reasonable. Loss assumptions affecting future cash flows are updated quarterly to reflect the estimated current and expected performance of the collateral loans on a loan-by-loan basis.

Yield assumptions. During the second quarter of 2002, the overall yields on newly-issued CMBS bonds rated BB+ through B declined due to the decline in Treasury yields combined with the narrowing of spreads, resulting in market yields for these bond classes being lower than the yields-to-maturity on our CMBS bonds for the same classes. More buyers of CMBS bonds have recently entered the market, particularly buyers for BB+ through BB rated CMBS bonds, which has contributed to the decline in spreads for these bond classes during the second quarter. Historically, we have found yields on new issuances to be in the same range as the CMBS bonds we own. We confirmed our CMBS bond portfolio pricing estimates with respect to spreads for our BB+ through B rated bonds with other CMBS bond market participants. Lower yields imply an increase in the value of our BB+ through B rated CMBS bond portfolio. The yields on B- through the non-rated classes have generally remained relatively consistent with the yields on our CMBS bonds in these classes. Pricing for these deeply subordinated classes of bonds are generally much more a function of the credit quality of a single issuance than market conditions.

Fair Value. We have determined the fair value of our CMBS bonds based upon a discounted cash flow model using expected future cash flows and current market yields, as discussed above, to be approximately \$560.9 million, and as a result have recorded net unrealized appreciation on the CMBS bonds of \$23.9 million at June 30, 2002.

Because we invest in BB+, BB and BB- rated CMBS bonds, which are purchased at prices that are based on the 10-year Treasury rate, we have entered into transactions with financial institutions to hedge against movement in Treasury rates on certain of these CMBS bonds. These transactions involved receiving the proceeds from the sales of borrowed Treasury securities, with the obligations to replenish the borrowed Treasury securities at a later date based on the then current market price. The net proceeds related to the sales of the borrowed Treasury securities and the related obligations to replenish the borrowed Treasury securities totaled \$82.6 million and \$84.8 million, respectively, and have been included in other assets and other liabilities, respectively, at June 30, 2002. As of June 30, 2002, the total obligations on the hedge had increased to \$84.8 million due to changes in the yield on the borrowed Treasury securities, resulting in unrealized depreciation on the obligation of \$2.2 million. The decrease in the value of the hedge during the six months ended June 30, 2002 was \$2.3 million and was recorded as an unrealized loss.

The net unrealized gain on the CMBS bonds of \$23.9 million, net of the unrealized loss on the hedge of \$3.2 million, resulted in a net unrealized gain from the CMBS bond portfolio of \$21.6 million for the six months ended June 30, 2002.

Given that Treasury yields fluctuate, it is possible that there may be future adjustments to the fair value of the CMBS bonds. As a result, we have not classified the appreciated CMBS bonds as Grade 1 assets at June 30, 2002, since they may not result in any future capital gain. Therefore, CMBS bonds remain in Grade 2.

Other Matters. All per share amounts included in the Management's Discussion and Analysis of Financial Condition and Results of Operations section have been computed using the weighted average shares used to compute diluted earnings per share, which were

102.9 million and 89.0 million for the six months ended June 30, 2002 and 2001, respectively.

We have elected to be taxed as a regulated investment company under Subchapter M of the Internal Revenue Code of 1986. As long as we qualify as a regulated investment company, we are not taxed on our investment company taxable income or realized capital gains, to the extent that such taxable income or gains are distributed, or deemed to be distributed, to shareholders on a timely basis. Annual tax distributions generally differ from net increase in net assets resulting from operations for the fiscal year due to timing differences in the recognition of income and expenses, returns of capital and net unrealized appreciation or depreciation, which are not included in taxable income.

In order to maintain our status as a regulated investment company, we must, in general, (1) continue to qualify as a business development company; (2) derive at least 90% of our gross income from dividends, interest, gains from the sale of securities and other specified types of income; (3) meet investment diversification requirements as defined in the Internal Revenue Code; and (4) distribute annually to shareholders at least 90% of our investment company taxable income as defined in the Internal Revenue Code. We intend to take all steps necessary to continue to qualify as a regulated investment company. However, there can be no assurance that we will continue to qualify for such treatment in future years.

Total operating expenses
110,059 98,872 11,187 11% 98,872 70,099 28,773 41%
