MORGAN STANLEY Form 424B2 July 03, 2018

CALCULATION OF REGISTRATION FEE

Maximum Aggregate Amount of Registration

Title of Each Class of Securities Offered Offering Price Fee

Callable Contingent Income Securities \$5,000,000 \$622.50

due 2021

June 2018

Pricing Supplement No. 765
Registration Statement Nos. 333-221595; 333-221595-01
Dated June 29, 2018
Filed pursuant to Rule 424(b)(2)

Morgan Stanley Finance LLC

Structured Investments

Opportunities in U.S. and International Equities

Callable Contingent Income Securities due January 4, 2021

Payments on the Securities Based on the Worst Performing of the S&P 500® Index, the Russell 2000® Index and the EURO STOXX Banks® Index

Fully and Unconditionally Guaranteed by Morgan Stanley

Principal at Risk Securities

The securities are unsecured obligations of Morgan Stanley Finance LLC ("MSFL") and are fully and unconditionally guaranteed by Morgan Stanley. The securities have the terms described in the accompanying prospectus supplement, index supplement and prospectus, as supplemented or modified by this document. The securities do not guarantee the repayment of principal and do not provide for the regular payment of interest. Instead, the securities will pay a contingent quarterly coupon **but only if** the index closing value of **each of the S&P 500® Index, the Russell 2000® Index and the EURO STOXX Banks® Index** on the related observation date is **at or above 60% of its respective initial index value**, which we refer to as the respective coupon barrier level. If the index closing value **of any underlying index** is less than the coupon barrier level for such index on any observation date, we will pay no interest for the related quarterly period. In addition, beginning on January 3, 2019, **we will have the right to redeem the securities at our discretion on any quarterly redemption date for a redemption payment equal to the sum of the stated principal amount plus any contingent quarterly coupon otherwise due with respect to the related observation date. An early redemption of the securities will be at our discretion and will not automatically occur based on the**

performance of the underlying indices. At maturity, if the securities have not previously been redeemed and the final index value of each underlying index is greater than or equal to 60% of the respective initial index value, which we refer to as the downside threshold level, the payment at maturity will be the stated principal amount and the related contingent quarterly coupon. If, however, the final index value of any underlying index is less than its downside threshold level, investors will be exposed to the decline in the worst performing underlying index on a 1-to-1 basis and will receive a payment at maturity that is less than 60% of the stated principal amount of the securities and could be zero. Accordingly, investors in the securities must be willing to accept the risk of losing their entire initial investment based on the performance of any underlying index and also the risk of not receiving any quarterly coupons during the entire 2.5-year term of the securities. Because payments on the securities are based on the worst performing of the underlying indices, a decline beyond the respective coupon barrier level and/or respective downside threshold level, as applicable, of any underlying index will result in few or no contingent quarterly coupons and/or a significant loss of your investment, as applicable, even if the other underlying indices have appreciated or have not declined as much. Investors will not participate in any appreciation in any underlying index. The securities are for investors who are willing to risk their principal and seek an opportunity to earn interest at a potentially above-market rate in exchange for the risk of receiving no quarterly interest if any underlying index closes below the coupon barrier level for such index on the observation dates, and the risk of an early redemption of the securities at our discretion. The securities are notes issued as part of MSFL's Series A Global Medium-Term Notes program.

All payments are subject to our credit risk. If we default on our obligations, you could lose some or all of your investment. These securities are not secured obligations and you will not have any security interest in, or otherwise have any access to, any underlying reference asset or assets.

FINAL TERMS

Issuer: Morgan Stanley Finance LLC

Guarantor: Morgan Stanley

 $S\&P~500^{\circledR}$ Index (the "SPX Index"), Russell 20 $\rlap{\mbox{00}}$ Index

Underlying indices: (the "RTY Index") and EURO STOXX Ban\(\text{RsIndex} \) (the

"SX7E Index")

Aggregate principal amount: \$5,000,000

Stated principal amount: \$1,000 per security

Issue price: \$1,000 per security (see "Commissions and issue price"

below)

Pricing date: June 29, 2018

Original issue date: July 5, 2018 (3 business days after the pricing date)

Maturity date: January 4, 2021

Beginning on January 3, 2019, we will have the right to redeem the securities, **at our discretion**, in whole but not in part, on any quarterly redemption date for the redemption payment. If we decide to redeem the

Optional early redemption: redemption payment. If we decide to redeem the securities, we will give you notice at least 3 business

days before the redemption date specified in the notice. No further payments will be made on the securities once

they have been redeemed.

Contingent quarterly coupon: If, on any observation date, the index closing value of

each underlying index is greater than or equal to its

respective coupon barrier level, we will pay a

contingent quarterly coupon at an annual rate of 7.85% (corresponding to approximately \$19.625 per quarter per security) on the related contingent coupon payment

date.

If, on any observation date, the closing value of any underlying index is less than the coupon barrier level for such index, no contingent quarterly coupon will be paid with respect to that observation date. It is possible that one or more underlying indices will remain below the respective coupon barrier level(s) for extended periods of time or even throughout the entire term of the securities so that you will receive few or no contingent quarterly coupons.

If the securities have not previously been redeemed, investors will receive on the maturity date a payment at maturity determined as follows:

If the final index value of **each** underlying index is greater than or equal to its respective downside threshold level: the stated principal amount and the contingent quarterly coupon with respect to the final observation date.

Payment at maturity:

If the final index value of **any** underlying index is **less** than its respective downside threshold level: (i) the stated principal amount multiplied by (ii) the index performance factor of the worst performing underlying index. Under these circumstances, the payment at maturity will be less than 60% of the stated principal amount of the securities and could be zero.

Terms continued on the following page

Morgan Stanley & Co. LLC ("MS & Co."), an affiliate of

MSFL and a wholly owned subsidiary of Morgan

Stanley. See "Supplemental information regarding plan

of distribution; conflicts of interest."

\$966.00 per security. See "Investment Overview"

beginning on page 3.

Price to public Agent's commissions Proceeds to us⁽³⁾ **Commissions and issue price:**

Per security \$1,000 \$20(1)

\$5(2) \$975

Total \$5,000,000 \$125,000

\$4,875,000 Selected dealers, including Morgan Stanley Wealth Management (an affiliate of the agent), and their financial

(1) advisors will collectively receive from the agent, Morgan Stanley & Co LLC., a fixed sales commission of \$20 for each security they sell. See "Supplemental information regarding plan of distribution; conflicts of interest." For additional information, see "Plan of Distribution (Conflicts of Interest)" in the accompanying prospectus supplement. Reflects a structuring fee payable to Morgan Stanley Wealth Management by the agent or its affiliates of \$5 for

each security.

Agent:

(3) See "Use of proceeds and hedging" on page 31.

Estimated value on the pricing date:

The securities involve risks not associated with an investment in ordinary debt securities. See "Risk Factors" beginning on page 12.

The Securities and Exchange Commission and state securities regulators have not approved or disapproved these securities, or determined if this document or the accompanying prospectus supplement, index supplement and prospectus is truthful or complete. Any representation to the contrary is a criminal offense.

The securities are not deposits or savings accounts and are not insured by the Federal Deposit Insurance Corporation or any other governmental agency or instrumentality, nor are they obligations of, or guaranteed by, a bank.

You should read this document together with the related prospectus supplement, index supplement and prospectus, each of which can be accessed via the hyperlinks below. Please also see "Additional Information About the Securities" at the end of this document.

References to "we," "us" and "our" refer to Morgan Stanley or MSFL, or Morgan Stanley and MSFL collectively, as the context requires.

<u>Prospectus Supplement dated November 16, 2017</u> <u>Index Supplement dated November 16, 2017</u> <u>Prospectus dated November 16, 2017</u>

Morgan Stanley Finance LLC

Callable Contingent Income Securities due January 4, 2021

Payments on the Securities Based on the Worst Performing of the S&P 500® Index, the Russell 2000® Index and the EURO STOXX Banks® Index

Principal at Risk Securities

Terms continued from previous page:

Redemption payment:

The redemption payment will be an amount equal to (i) the stated principal amount plus (ii) any contingent quarterly coupon otherwise due with respect to the related observation date.

Beginning on January 3, 2019, quarterly. See "Observation Dates, Coupon Payment Dates and

Redemption dates:

Redemption Dates" below. If any such day is not a business day, the redemption payment will be made on the next succeeding business day and no adjustment will be made to any redemption

payment made on that succeeding business day.

With respect to the SPX Index: 2,718.37, which is the index closing value of such index on the

pricing date

Initial index value:

With respect to the RTY Index: 1,643.069, which is the index closing value of such index on the pricing date

With respect to the SX7E Index: 110.45, which is the index closing value of such index on the pricing date

Final index

With respect to each underlying index, the respective index closing value on the final observation

value:

Worst performing

The underlying index with the largest percentage decrease from the respective initial index value to the respective final index value

underlying index:

Index

performance Final index value divided by the initial index value

factor:

Coupon barrier With respect to the RTY Index: 985.841, which is approximately 60% of the initial index value for level: such index

> With respect to the SX7E Index: 66.27, which is 60% of the initial index value for such index With respect to the SPX Index: 1,631.022, which is 60% of the initial index value for such index

> With respect to the SPX Index: 1,631.022, which is 60% of the initial index value for such index

Downside With respect to the RTY Index: 985.841, which is approximately 60% of the initial index value for threshold level: such index

Coupon

With respect to the SX7E Index: 66.27, which is 60% of the initial index value for such index Quarterly, as set forth under "Observation Dates, Coupon Payment Dates and Redemption Dates" payment dates: below. If any such day is not a business day, that contingent quarterly coupon, if any, will be paid on the next succeeding business day and no adjustment will be made to any coupon payment made on that succeeding business day. The contingent quarterly coupon, if any, with respect to the final

observation date shall be paid on the maturity date.

Observation dates:

Quarterly, as set forth under "Observation Dates, Coupon Payment Dates and Redemption Dates"

below, subject to postponement for non-index business days and certain market disruption

events. We also refer to December 29, 2020 as the final observation date.

CUSIP / ISIN: 61768C6R3 / US61768C6R32

Listing: The securities will not be listed on any securities exchange.

Observation Dates, Coupon Payment Dates and Redemption Dates

Observation Dates Coupon Payment Dates / Redemption Dates

*September 28, 2018 *October 3, 2018 December 28, 2018 January 3, 2019 March 29, 2019 April 3, 2019 June 28, 2019 July 3, 2019 October 3, 2019 September 30, 2019 December 30, 2019 January 3, 2020 March 30, 2020 April 2, 2020 June 29, 2020 July 2, 2020 September 29, 2020 October 2, 2020

December 29, 2020 (final observation date) January 4, 2021 (maturity date)

^{*} The securities are not subject to early redemption at the issuer's option until the second coupon payment date, which is January 3, 2019.

Morgan Stanley Finance LLC

Callable Contingent Income Securities due January 4, 2021

Payments on the Securities Based on the Worst Performing of the S&P 500[®] Index, the Russell 2000[®] Index and the EURO STOXX Banks® Index **Principal at Risk Securities**

Investment Overview

Callable Contingent Income Securities

Principal at Risk Securities

Callable Contingent Income Securities due January 4, 2021 Payments on the Securities Based on the Worst Performing of the Russell 2000[®] Index and the EURO STOXX Banks[®] Index (the "securities") do not guarantee the repayment of principal and do not provide for the regular payment of interest. Instead, the securities will pay a contingent quarterly coupon but only if the index closing value of each of the S&P 500[®] Index, the Russell 2000[®] Index and the EURO STOXX Banks[®] Index (which we refer to together as the "underlying indices") is at or above 60% of its respective initial index value, which we refer to as the respective coupon barrier level, on the related observation date. If the index closing value of any underlying index is less than the coupon barrier level for such index on any observation date, we will pay no coupon for the related quarterly period. It is possible that the index closing value of one or more underlying indices will remain below the respective coupon barrier level(s) for extended periods of time or even throughout the entire term of the securities so that you will receive few or no contingent quarterly coupons during the entire term of the securities. Even if an underlying index were to be at or above the coupon barrier level for such index on some quarterly observation dates, it may fluctuate below the coupon barrier level on others. In addition, even if one underlying index were to be at or above the coupon barrier level for such index on all quarterly observation dates, you will receive a contingent quarterly coupon only with respect to the observation dates on which the other underlying indices are also at or above their respective coupon barrier levels, if any. In addition, beginning on January 3, 2019, we will have the right to redeem the securities at our discretion on any quarterly redemption date for the redemption payment equal to the sum of the stated principal amount plus any contingent quarterly coupon otherwise due with respect to the related observation date. An early redemption of the securities will be at our discretion and will not automatically occur based on the performance of the underlying indices. At maturity, if the securities have not been previously redeemed and if the final index value of each underlying index is greater than or equal to 60% of the respective initial index value, which we refer to as the downside threshold level, the payment at maturity will be the stated principal amount and the related contingent quarterly coupon. If, however, the final index value of **any** underlying index is less than its downside threshold level, investors will be exposed to the decline in the worst performing underlying index on a 1-to-1 basis and will receive a payment at maturity that is less than 60% of the stated principal amount of the securities and could be zero. Accordingly, investors in the securities must be willing to accept the risk of losing their entire initial investment based on the performance of any index and also the risk of not receiving any quarterly coupons throughout the

entire term of the securities.

Maturity: Approximately 2.5 years, unless redeemed earlier at our discretion

Contingent quarterly coupon:

If, on any observation date, the index closing value of each underlying index is greater than or equal to its respective coupon barrier level, we will pay a contingent quarterly coupon at an annual rate of 7.85% (corresponding to approximately \$19.625 per quarter per security) on the related contingent coupon payment date.

If, on any observation date, the closing value of any underlying index is less than the coupon barrier level for such index, no contingent quarterly coupon will be paid with respect to that observation date. It is possible that one or more underlying indices will remain below the respective coupon barrier level(s) for extended periods of time or even throughout the entire term of the securities so that vou will receive few or no contingent quarterly coupons.

Early the option of the issuer:

Beginning on January 3, 2019, we have the right to redeem the securities on any quarterly redemption date for an early redemption payment equal to the stated principal amount plus any contingent quarterly coupon otherwise due with respect to the related observation date. Any early redemption of the securities will be at our discretion and will not automatically occur based on the performance of the underlying indices. It is more likely that we will redeem the securities when it would otherwise be redemption at advantageous for you to continue to hold the securities. As such, we will be more likely to redeem the securities when the index closing value of each underlying index on the observation dates is at or above its respective coupon barrier level, which would otherwise result in an amount of interest payable on the securities that is greater than instruments of a comparable maturity and credit rating trading in the market. In other words, we will be more likely to redeem the securities at a time when the securities are paying an above-market coupon. If the securities are redeemed prior to maturity, you will receive no more contingent quarterly coupon payments, may be forced to invest in a lower interest

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Payments on the Securities Based on the Worst Performing of the S&P 500® Index, the Russell 2000® Index and the EURO STOXX Banks® Index Principal at Risk Securities

rate environment and may not be able to reinvest at comparable terms or returns.

On the other hand, we will be less likely to exercise our redemption right when the index closing value of any underlying index is below its respective coupon barrier level and/or when the final index value of any underlying index is expected to be below the downside threshold level, such that you will receive no contingent quarterly coupons and/or that you will suffer a significant loss on your initial investment in the securities at maturity. Therefore, if we do not exercise our redemption right, it is more likely that you will receive few or no contingent quarterly coupons and suffer a significant loss at maturity. If the securities have not previously been redeemed, investors will receive on the maturity date a payment at maturity determined as follows:

If the final index value of **each** underlying index is **greater than or equal to** its respective downside threshold level: the stated principal amount and the contingent quarterly coupon with respect to the final observation date.

If the final index value of **any** underlying index is **less than** its respective downside threshold level: (i) the stated principal amount *multiplied by* (ii) the index performance factor of the worst performing underlying index. Under these circumstances, the payment at maturity will be less than 60% of the stated principal amount of the securities and could be zero.

Morgan Stanley clients may contact their local Morgan Stanley branch office or our principal executive offices at 1585 Broadway, New York, New York 10036 (telephone number (866) 477-4776). All other clients may contact their local brokerage representative. Third-party distributors may contact Morgan Stanley Structured Investment Sales at (800) 233-1087.

Morgan Stanley Finance LLC

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Payments on the Securities Based on the Worst Performing of the S&P 500® Index, the Russell 2000® Index and the EURO STOXX Banks® Index Principal at Risk Securities

The original issue price of each security is \$1,000. This price includes costs associated with issuing, selling, structuring and hedging the securities, which are borne by you, and, consequently, the estimated value of the securities on the pricing date is less than \$1,000. We estimate that the value of each security on the pricing date is \$966.00.

What goes into the estimated value on the pricing date?

In valuing the securities on the pricing date, we take into account that the securities comprise both a debt component and a performance-based component linked to the underlying indices. The estimated value of the securities is determined using our own pricing and valuation models, market inputs and assumptions relating to the underlying indices, instruments based on the underlying indices, volatility and other factors including current and expected interest rates, as well as an interest rate related to our secondary market credit spread, which is the implied interest rate at which our conventional fixed rate debt trades in the secondary market.

What determines the economic terms of the securities?

In determining the economic terms of the securities, including the contingent quarterly coupon rate, the coupon barrier levels and the downside threshold levels, we use an internal funding rate, which is likely to be lower than our secondary market credit spreads and therefore advantageous to us. If the issuing, selling, structuring and hedging costs borne by you were lower or if the internal funding rate were higher, one or more of the economic terms of the securities would be more favorable to you.

What is the relationship between the estimated value on the pricing date and the secondary market price of the securities?

The price at which MS & Co. purchases the securities in the secondary market, absent changes in market conditions, including those related to the underlying indices, may vary from, and be lower than, the estimated value on the pricing date, because the secondary market price takes into account our secondary market credit spread as well as the bid-offer spread that MS & Co. would charge in a secondary market transaction of this type and other factors. However, because the costs associated with issuing, selling, structuring and hedging the securities are not fully deducted upon issuance, for a period of up to 6 months following the issue date, to the extent that MS & Co. may buy or sell the securities in the secondary market, absent changes in market conditions, including those related to the

underlying indices, and to our secondary market credit spreads, it would do so based on values higher than the estimated value. We expect that those higher values will also be reflected in your brokerage account statements.

MS & Co. may, but is not obligated to, make a market in the securities, and, if it once chooses to make a market, may cease doing so at any time.

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Payments on the Securities Based on the Worst Performing of the S&P 500® Index, the Russell 2000® Index and the EURO STOXX Banks® Index Principal at Risk Securities

Key Investment Rationale

The securities do not provide for the regular payment of interest and instead will pay a contingent quarterly coupon **but only if** the index closing value of **each underlying index** is **at or above** 60% of its initial index value, which we refer to as the respec