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CAPITAL ONE FINANCIAL CORP

Form 10-Q

November 01, 2018

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Accelerated FilerCAPITAL ONE FINANCIAL

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cof:HomeLoansReceivableMember 2018-04-01 2018-06-30 0000927628 cof:LossSharingAgreementMember
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cof:LossSharingAgreementMember 2017-12-31 0000927628 us-gaap:InsuranceClaimsMember 2018-09-30
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cof:OtherPortfolioSegmentsExcludingCreditCardMember 2017-12-31 0000927628 cof:GPMHMember 2018-09-30
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iso4217:USD cof:SecurityLoan cof:summon

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934

For the quarterly period ended September 30, 2018

OR

.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934

For the transition period from _____ to _____

Commission File No. 1-13300

CAPITAL ONE FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

(State or Other Jurisdiction of Incorporation or Organization)

1680 Capital One Drive,

McLean, Virginia

(Address of Principal Executive Offices)

Registrant's telephone number, including area code: (703) 720-1000

(Former name, former address and former fiscal year, if changed since last report)

54-1719854

(I.R.S. Employer Identification No.)

22102

(Zip Code)

(Not applicable)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of “large accelerated filer,” “accelerated filer,” “smaller reporting company,” and “emerging growth company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer

Non-accelerated filer Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a Shell Company (as defined in Rule 12b-2 of the Exchange Act) Yes No

As of September 30, 2018, there were 473,656,501 shares of the registrant’s Common Stock outstanding.

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This discussion contains forward-looking statements that are based upon management’s current expectations and are subject to significant uncertainties and changes in circumstances. Please review “MD&A—Forward-Looking Statements” for more information on the forward-looking statements in this Quarterly Report on Form 10-Q (“this Report”). Our actual results may differ materially from those included in these forward-looking statements due to a variety of factors including, but not limited to, those described in “Part II—Item 1A. Risk Factors” in this Report and in “Part I—Item 1A. Risk Factors” in our 2017 Annual Report on Form 10-K (“2017 Form 10-K”). Unless otherwise specified, references to notes to our consolidated financial statements refer to the notes to our unaudited consolidated financial statements as of September 30, 2018 included in this Report.

Management monitors a variety of key indicators to evaluate our business results and financial condition. The following MD&A is provided as a supplement to, and should be read in conjunction with, our audited consolidated financial statements and related notes in this Report and the more detailed information contained in our 2017 Form 10-K.

INTRODUCTION

We are a diversified financial services holding company with banking and non-banking subsidiaries. Capital One Financial Corporation and its subsidiaries (the “Company”) offer a broad array of financial products and services to consumers, small businesses and commercial clients through branches, the internet and other distribution channels. As of September 30, 2018, our principal subsidiaries included:

• Capital One Bank (USA), National Association (“COBNA”), which offers credit and debit card products, other lending products and deposit products; and

• Capital One, National Association (“CONA”), which offers a broad spectrum of banking products and financial services to consumers, small businesses and commercial clients.

The Company is hereafter collectively referred to as “we,” “us” or “our.” COBNA and CONA are collectively referred to as the “Banks.” Certain business terms used in this document are defined in the “MD&A—Glossary and Acronyms” and should be read in conjunction with the consolidated financial statements included in this Report.

Our consolidated total net revenues are derived primarily from lending to consumer and commercial customers net of funding costs associated with interest on deposits, short-term borrowings and long-term debt. We also earn non-interest income which primarily consists of interchange income net of reward expenses, and service charges and other customer-related fees. Our expenses primarily consist of the provision for credit losses, operating expenses, marketing expenses and income taxes.

Our principal operations are organized for management reporting purposes into three major business segments, which are defined primarily based on the products and services provided or the type of customer served: Credit Card, Consumer Banking and Commercial Banking. The operations of acquired businesses have been integrated into our existing business segments. Certain activities that are not part of a segment, such as management of our corporate investment portfolio, asset/liability management by our centralized Corporate Treasury group and residual tax expense or benefit to arrive at the consolidated effective tax rate that is not assessed to our primary business segments, are included in the Other category.

• *Credit Card:* Consists of our domestic consumer and small business card lending, and international card businesses in Canada and the United Kingdom (“U.K.”).

• *Consumer Banking:* Consists of our branch-based lending and deposit gathering activities for consumers and small businesses, national deposit gathering and national auto lending.

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Commercial Banking: Consists of our lending, deposit gathering, capital markets and treasury management services to commercial real estate and commercial and industrial customers. Our commercial and industrial customers typically include companies with annual revenues between \$20 million and \$2 billion.

Business Developments

We regularly explore and evaluate opportunities to acquire financial services and financial assets, including credit card and other loan portfolios, and enter into strategic partnerships as part of our growth strategy. We also explore opportunities to acquire digital companies and related assets to improve our information technology infrastructure and to deliver on our digital strategy. In addition, we regularly consider the potential disposition of certain of our assets, branches, partnership agreements or lines of business. We may issue equity or debt, through one or more public offerings, to fund our acquisitions.

On July 26, 2018, we announced that we entered into a new, long-term credit card program agreement with Walmart Inc. (“Walmart”). Under the terms of the agreement, we will become the exclusive issuer of Walmart’s private label and co-branded credit card program in the U.S. beginning August 1, 2019.

In the fourth quarter of 2017, we announced our decision to cease new originations of residential mortgage and home equity loan products within our Consumer Banking business. In the first quarter of 2018, we sold the substantial majority of the mortgage servicing rights related to loans serviced for others. In the second quarter of 2018, we sold the substantial majority of our consumer home loan portfolio and the related servicing. We also transferred the remaining portfolio to loans held for sale as of June 30, 2018. In the third quarter of 2018, we sold substantially all of the remaining consumer home loan portfolio.

On September 25, 2017, we completed the acquisition from Synovus Bank of credit card assets and related liabilities of World’s Foremost Bank, a wholly-owned subsidiary of Cabela’s Incorporated (“Cabela’s acquisition”). The Cabela’s acquisition added approximately \$5.7 billion to our domestic credit card loans held for investment portfolio as of the acquisition date. On October 5, 2018, we completed the acquisition of the Bass Pro co-brand credit card portfolio (“Bass Pro acquisition”) which added approximately \$534 million to our domestic credit card loans held for investment as of the acquisition date.

Table of Contents**SUMMARY OF SELECTED FINANCIAL DATA**

The following table presents selected consolidated financial data and performance from our results of operations for the third quarter and first nine months of 2018 and 2017 and selected comparative balance sheet data as of September 30, 2018 and December 31, 2017. We also provide selected key metrics we use in evaluating our performance, including certain metrics that are computed using non-GAAP measures. We believe these non-GAAP metrics provide useful insight to investors and users of our financial information in assessing the results of the Company.

Table 1: Consolidated Financial Highlights

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2018	2017	Change	2018	2017	Change
<i>(Dollars in millions, except per share data and as noted)</i>						
Income statement						
Net interest income	\$5,786	\$5,700	2 %	\$17,055	\$16,647	2 %
Non-interest income	1,176	1,285	(8)	4,008	3,577	12
Total net revenue	6,962	6,985	—	21,063	20,224	4
Provision for credit losses	1,268	1,833	(31)	4,218	5,625	(25)
Non-interest expense:						
Marketing	504	379	33	1,343	1,210	11
Operating expenses	3,269	3,188	3	9,427	9,205	2
Total non-interest expense	3,773	3,567	6	10,770	10,415	3
Income from continuing operations before income taxes	1,921	1,585	21	6,075	4,184	45
Income tax provision	420	448	(6)	1,314	1,205	9
Income from continuing operations, net of tax	1,501	1,137	32	4,761	2,979	60
Income (loss) from discontinued operations, net of tax	1	(30)	**	(7)	(26)	(73)
Net income	1,502	1,107	36	4,754	2,953	61
Dividends and undistributed earnings allocated to participating securities	(9)	(8)	13	(32)	(21)	52
Preferred stock dividends	(53)	(52)	2	(185)	(185)	—
Net income available to common stockholders	\$1,440	\$1,047	38	\$4,537	\$2,747	65
Common share statistics						
Basic earnings per common share:						
Net income from continuing operations	\$3.01	\$2.22	36 %	\$9.40	\$5.73	64 %
Loss from discontinued operations	—	(0.06)	**	(0.01)	(0.05)	(80)
Net income per basic common share	\$3.01	\$2.16	39	\$9.39	\$5.68	65
Diluted earnings per common share:						
Net income from continuing operations	\$2.99	\$2.20	36	\$9.33	\$5.68	64
Loss from discontinued operations	—	(0.06)	**	(0.01)	(0.05)	(80)
Net income per diluted common share	\$2.99	\$2.14	40	\$9.32	\$5.63	66
Weighted-average common shares outstanding (in millions):						
Basic	477.8	484.9	(1)%	483.2	483.7	—
Diluted	480.9	489.0	(2)	486.7	488.1	—
Common shares outstanding (period-end, in millions)	473.7	484.4	(2)	473.7	484.4	(2)%
Dividends declared and paid per common share	\$0.40	\$0.40	—	\$1.20	\$1.20	—
Tangible book value per common share (period-end) ⁽¹⁾	66.15	63.06	5	66.15	63.06	5
Balance sheet (average balances)						
Loans held for investment	\$236,766	\$245,822	(4)%	\$242,369	\$243,205	—
Interest-earning assets	330,272	322,015	3	331,318	319,497	4 %
Total assets	360,937	355,191	2	362,293	352,216	3
Interest-bearing deposits	221,431	213,137	4	221,400	213,508	4
Total deposits	246,720	238,843	3	246,932	239,316	3
Borrowings	51,684	54,271	(5)	52,858	52,159	1

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Common equity	46,407	45,816	1	45,521	44,772	2
Total stockholders' equity	50,768	50,176	1	49,882	49,132	2

3 Capital One Financial Corporation (COF)

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	Three Months Ended September 30,			Nine Months Ended September 30,		
	2018	2017	Change	2018	2017	Change
<i>(Dollars in millions, except per share data and as noted)</i>						
Selected performance metrics						
Purchase volume ⁽²⁾	\$97,469	\$84,505	15 %	\$281,406	\$240,781	17 %
Total net revenue margin ⁽³⁾	8.43	% 8.68	% (25)bps	8.48	% 8.44	% 4 bps
Net interest margin ⁽⁴⁾	7.01	7.08	(7)	6.86	6.95	(9)
Return on average assets	1.66	1.28	38	1.75	1.13	62
Return on average tangible assets ⁽⁵⁾	1.74	1.34	40	1.83	1.18	65
Return on average common equity ⁽⁶⁾	12.40	9.40	3 %	13.31	8.26	5 %
Return on average tangible common equity (“TCE” ⁽⁷⁾)	18.32	14.11	4	19.88	12.56	7
Equity-to-assets ratio ⁽⁸⁾	14.07	14.13	(6)bps	13.77	13.95	(18)bps
Non-interest expense as a percentage of average loans held for investment	6.37	5.80	57	5.92	5.71	21
Efficiency ratio ⁽⁹⁾	54.19	51.07	3 %	51.13	51.50	—
Operating efficiency ratio ⁽¹⁰⁾	46.95	45.64	1	44.76	45.52	(1)%
Effective income tax rate from continuing operations	21.9	28.3	(6)	21.6	28.8	(7)
Net charge-offs	\$1,425	\$1,606	(11)	\$4,502	\$4,734	(5)
Net charge-off rate ⁽¹¹⁾	2.41	% 2.61	% (20)bps	2.48	% 2.60	% (12)bps
<i>(Dollars in millions, except as noted)</i>						
Balance sheet (period-end)						
Loans held for investment	\$ 238,761	\$ 254,473	(6)%			
Interest-earning assets	331,293	334,124	(1)			
Total assets	362,909	365,693	(1)			
Interest-bearing deposits	222,356	217,298	2			
Total deposits	247,195	243,702	1			
Borrowings	52,205	60,281	(13)			
Common equity	46,277	44,370	4			
Total stockholders’ equity	50,638	48,730	4			
Credit quality metrics						
Allowance for loan and lease losses	\$ 7,219	\$ 7,502	(4)%			
Allowance as a percentage of loans held for investment (“allowance coverage ratio”)	3.02	% 2.95	% 7 bps			
30+ day performing delinquency rate	3.28	3.23	5			
30+ day delinquency rate	3.48	3.48	—			
Capital ratios						
Common equity Tier 1 capital ⁽¹²⁾	11.2	% 10.3	% 90 bps			
Tier 1 capital ⁽¹²⁾	12.8	11.8	100			
Total capital ⁽¹²⁾	15.2	14.4	80			
Tier 1 leverage ⁽¹²⁾	10.6	9.9	70			
Tangible common equity ⁽¹³⁾	9.0	8.3	70			
Supplementary leverage ⁽¹²⁾	9.0	8.4	60			
Other						
Employees (period end, in thousands)	47.6	49.3	(3)%			

(1) Tangible book value per common share is a non-GAAP measure calculated based on tangible common equity divided by common shares outstanding. See “MD&A—Table Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures” for additional information on non-GAAP measures.

(2) Purchase volume consists of purchase transactions, net of returns, for the period in our Credit Card business, and excludes cash advance and balance transfer transactions.

(3) Total net revenue margin is calculated based on annualized total net revenue for the period divided by average interest-earning assets for the period.

(4) Net interest margin is calculated based on annualized net interest income for the period divided by average interest-earning assets for the period.

(5)

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Return on average tangible assets is a non-GAAP measure calculated based on annualized income from continuing operations, net of tax, for the period divided by average tangible assets for the period. See “MD&A—Table—Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures” for additional information on non-GAAP measures.

4 Capital One Financial Corporation (COF)

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- (6) Return on average common equity is calculated based on annualized (i) income from continuing operations, net of tax; (ii) less dividends and undistributed earnings allocated to participating securities; (iii) less preferred stock dividends, for the period, divided by average common equity. Our calculation of return on average common equity may not be comparable to similarly-titled measures reported by other companies.
- (7) Return on average tangible common equity is a non-GAAP measure calculated based on annualized (i) income from continuing operations, net of tax; (ii) less dividends and undistributed earnings allocated to participating securities; (iii) less preferred stock dividends, for the period, divided by average TCE. Our calculation of return on average TCE may not be comparable to similarly-titled measures reported by other companies. See “MD&A—Table—Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures” for additional information on non-GAAP measures.
- (8) Equity-to-assets ratio is calculated based on average stockholders’ equity for the period divided by average total assets for the period.
- (9) Efficiency ratio is calculated based on non-interest expense for the period divided by total net revenue for the period.
- (10) Operating efficiency ratio is calculated based on operating expense for the period divided by total net revenue for the period.
- (11) Net charge-off rate is calculated by dividing annualized net charge-offs by average loans held for investment for the period for each loan category.
- (12) Capital ratios are calculated based on the Basel III Standardized Approach framework, subject to applicable transition provision. See “MD&A—Capital Management” for additional information.
- (13) Tangible common equity ratio is a non-GAAP measure calculated based on TCE divided by tangible assets. See “MD&A—Table—Reconciliation of Non-GAAP Measures and Calculation of Regulatory Capital Measures” for the calculation of this measure and reconciliation to the comparative U.S. GAAP measure.
- ** Not meaningful.

EXECUTIVE SUMMARY AND BUSINESS OUTLOOK

Financial Highlights

We reported net income of \$1.5 billion (\$2.99 per diluted common share) on total net revenue of \$7.0 billion and net income of \$4.8 billion (\$9.32 per diluted common share) on total net revenue of \$21.1 billion for the third quarter and first nine months of 2018, respectively. In comparison, we reported net income of \$1.1 billion (\$2.14 per diluted common share) on total net revenue of \$7.0 billion and net income of \$3.0 billion (\$5.63 per diluted common share) on total net revenue of \$20.2 billion for the third quarter and first nine months of 2017, respectively.

Our common equity Tier 1 capital ratio as calculated under the Basel III Standardized Approach, including transition provisions, was 11.2% and 10.3% as of September 30, 2018 and December 31, 2017, respectively. See “MD&A—Capital Management” below for additional information.

We sold the substantial majority of our consumer home loan portfolio and the related servicing in the second quarter of 2018, and transferred the remaining consumer home loan portfolio of \$398 million to loans held for sale as of June 30, 2018. These actions resulted in a net gain of approximately \$400 million in the second quarter of 2018, including a benefit for credit losses of \$46 million, which was reflected in the Other category. In the third quarter of 2018, we sold substantially all of the remaining consumer home loan portfolio and recognized a gain of \$99 million in the Other category.

On June 28, 2018, we announced that our Board of Directors authorized the repurchase of up to \$1.2 billion of shares of our common stock (“2018 Stock Repurchase Program”) beginning the third quarter of 2018 through the end of the second quarter of 2019. During the third quarter of 2018, we repurchased approximately \$569 million of shares of our common stock under the 2018 Stock Repurchase Program. See “MD&A—Capital Management—Dividend Policy and Stock Purchases” for additional information.

Below are additional highlights of our performance in the third quarter and first nine months of 2018. These highlights are generally based on a comparison between the results of the third quarter and first nine months of 2018 and 2017, except as otherwise noted. The changes in our financial condition and credit performance are generally based on our financial condition and credit performance as of September 30, 2018 compared to our financial condition and credit performance as of December 31, 2017. We provide a more detailed discussion of our financial performance in the sections following this “Executive Summary and Business Outlook.”

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Total Company Performance

Earnings: Our net income increased by \$395 million to \$1.5 billion in the third quarter of 2018 primarily driven by: lower provision for credit losses driven by allowance releases in our domestic credit card and auto loan portfolios largely due to improvements in credit trends; and higher net interest income due to growth in our domestic credit card and auto loan portfolios and higher yields on interest earning assets as a result of higher interest rates, partially offset by higher interest expense attributable to higher interest rates.

These drivers are partially offset by:

higher non-interest expense driven by a legal reserve build and increased marketing expense; and lower non-interest income due to an impairment charge as a result of repositioning our investment securities portfolio, partially offset by the net gains from the sales of exited businesses.

Net income increased by \$1.8 billion to \$4.8 billion in the first nine months of 2018 primarily driven by:

lower provision for credit losses driven by allowance releases in our domestic credit card and auto loan portfolios largely due to improvements in credit trends;

higher net interest income due to growth in our domestic credit card and auto loan portfolios and higher yields on interest earning assets as a result of higher interest rates, partially offset by higher interest expense attributable to higher interest rates; and

higher non-interest income largely due to the net gains from the sales of exited businesses including sale of substantially all of our consumer home loan portfolio and an increase in net interchange fees primarily due to higher purchase volume, partially offset by an impairment charge as a result of repositioning our investment securities portfolio.

These drivers are partially offset by higher non-interest expense largely driven by a legal reserve build and increased marketing expense.

Loans Held for Investment:

Period-end loans held for investment decreased by \$15.7 billion to \$238.8 billion as of September 30, 2018 from December 31, 2017 primarily driven by the sale of substantially all of our consumer home loan portfolio and expected seasonal paydowns in our domestic credit card loan portfolio, partially offset by growth in our commercial, auto and domestic credit card loan portfolios.

Average loans held for investment decreased by \$9.1 billion to \$236.8 billion in the third quarter of 2018 compared to the third quarter of 2017 primarily driven by the impact of the sale of substantially all of our consumer home loan portfolio, partially offset by growth in our domestic credit card loan portfolio, mainly due to loans obtained in the Cabela's acquisition, and growth in our auto loan portfolio. These same factors drove average loans held for investment to decrease by \$836 million to \$242.4 billion in the first nine months of 2018 compared to the first nine months of 2017 as the impact of the sale of substantially all of our consumer home loan portfolio was largely offset by the growth in our domestic credit card and auto loan portfolios.

Net Charge-Off and Delinquency Metrics: Our net charge-off rate decreased by 20 basis points to 2.41% in the third quarter of 2018 compared to the third quarter of 2017, and decreased by 12 basis points to 2.48% in the first nine months of 2018 compared to the first nine months of 2017, primarily driven by elevated charge-offs in the third quarter and first nine months of 2017 in our taxi medallion and oil and gas lending portfolios within our Commercial Banking business.

Our 30+ day delinquency rate was flat at 3.48% as of September 30, 2018 from December 31, 2017 as the impact of lower loan balances from the sale of substantially all of our consumer home loan portfolio was largely offset by improvements in credit trends in our domestic credit card loan portfolio.

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Allowance for Loan and Lease Losses: Our allowance for loan and lease losses decreased by \$283 million to \$7.2 billion as of September 30, 2018 from December 31, 2017 primarily driven by allowance releases in our domestic credit card and auto loan portfolios largely due to improvements in credit trends.

The allowance coverage ratio increased by 7 basis points to 3.02% as of September 30, 2018 from December 31, 2017 primarily driven by lower loan balances largely due to the sale of substantially all of our consumer home loan portfolio, partially offset by allowance releases in our domestic credit card and auto loan portfolios.

Business Outlook

We discuss below our current expectations regarding our total company performance and the performance of our business segments over the near-term based on market conditions, the regulatory environment and our business strategies as of the time we filed this Report. The statements contained in this section are based on our current expectations regarding our outlook for our financial results and business strategies. Our expectations take into account, and should be read in conjunction with, our expectations regarding economic trends and analysis of our business as discussed in “Part I—Item 1. Business” and “Part II—Item 7. MD&A” in our 2017 Form 10-K. Certain statements are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Actual results could differ materially from those in our forward-looking statements. Except as otherwise disclosed, forward-looking statements do not reflect:

- any change in current dividend or repurchase strategies;
- the effect of any acquisitions, divestitures or similar transactions that have not been previously disclosed; or
- any changes in laws, regulations or regulatory interpretations, in each case after the date as of which such statements are made.

See “MD&A—Forward-Looking Statements” in this Report for more information on the forward-looking statements and “Part I—Item 1A. Risk Factors” in our 2017 Form 10-K for factors that could materially influence our results.

Total Company Expectations

We expect our 2018 corporate annual effective tax rate to be around 22% before discrete items.

We continue to expect that our full-year 2018 operating efficiency ratio will be roughly flat compared to our 2017 operating efficiency ratio, net of adjusting items. While efficiency ratio can vary in any given year, over the long term, we continue to believe that we will be able to achieve gradual efficiency improvement driven by growth and digital productivity gains. We expect our long-term improvements in total efficiency ratio will mostly come from an improving operating efficiency ratio.

We expect our fourth quarter 2018 marketing expense to be elevated well above the historical seasonal patterns we typically see between the third quarter and fourth quarter.

We believe the increases in deposit costs will continue, which will be a headwind to net interest margin going forward.

Business Segment Expectations

Consumer Banking: In our Consumer Banking business, we expect further increases in average deposit costs driven by higher market rates and increasing competition for deposits, as well as changing product mix as our national banking growth strategy continues to gain traction.

Over the longer term, we continue to expect that the charge-off rate in our auto finance business will increase gradually.

CONSOLIDATED RESULTS OF OPERATIONS

The section below provides a comparative discussion of our consolidated financial performance for the third quarter and first nine months of 2018 and 2017. We provide a discussion of our business segment results in the following section, “MD&A—Business Segment Financial Performance.” You should read this section together with our “MD&A—Executive Summary and Business Outlook,” where we discuss trends and other factors that we expect will affect our future results of operations.

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Net Interest Income

Net interest income represents the difference between the interest income, including certain fees, earned on our interest-earning assets and the interest expense on our interest-bearing liabilities. Interest-earning assets include loans, investment securities and other interest-earning assets, while our interest-bearing liabilities include interest-bearing deposits, securitized debt obligations, senior and subordinated notes, other borrowings, and other interest-bearing liabilities. Generally, we include in interest income any past due fees on loans that we deem collectible. Our net interest margin, based on our consolidated results, represents the difference between the yield on our interest-earning assets and the cost of our interest-bearing liabilities, including the notional impact of non-interest-bearing funding. We expect net interest income and our net interest margin to fluctuate based on changes in interest rates and changes in the amount and composition of our interest-earning assets and interest-bearing liabilities.

8 Capital One Financial Corporation (COF)

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Table 2 below presents, for each major category of our interest-earning assets and interest-bearing liabilities, the average outstanding balance, interest income earned, interest expense incurred and average yield for the third quarter and first nine months of 2018 and 2017. Nonperforming loans are included in the average loan balances below.

Table 2: Average Balances, Net Interest Income and Net Interest Margin

	Three Months Ended September 30,					
	2018			2017		
(Dollars in millions)	Average Balance	Interest Income/Expense ⁽³⁾	Average Yield/Rate ⁽³⁾	Average Balance	Interest Income/Expense ⁽³⁾	Average Yield/Rate ⁽³⁾
Assets:						
Interest-earning assets:						
Loans: ⁽¹⁾						
Credit card	\$ 109,510	\$ 4,324	15.79 %	\$ 102,545	\$ 3,995	15.58 %
Consumer banking	59,633	1,191	7.99	75,645	1,280	6.77
Commercial banking ⁽²⁾	68,913	782	4.54	68,777	684	3.98
Other	94	(50)	(211.75)	55	1	7.27
Total loans, including loans held for sale	238,150	6,247	10.49	247,022	5,960	9.65
Investment securities	83,894	593	2.83	69,302	431	2.49
Cash equivalents and other interest-earning assets	8,228	55	2.66	5,691	29	2.04
Total interest-earning assets	330,272	6,895	8.35	322,015	6,420	7.97
Cash and due from banks	3,898			3,336		
Allowance for loan and lease losses	(7,366)			(7,180)		
Premises and equipment, net	4,157			3,983		
Other assets	29,976			33,037		
Total assets	\$ 360,937			\$ 355,191		
Liabilities and stockholders' equity:						
Interest-bearing liabilities:						
Interest-bearing deposits	\$ 221,431	\$ 681	1.23 %	\$ 213,137	\$ 410	0.77 %
Securitized debt obligations	18,917	127	2.68	17,598	85	1.93
Senior and subordinated notes	31,660	288	3.63	28,753	194	2.70
Other borrowings and liabilities	3,084	13	1.67	9,320	31	1.33
Total interest-bearing liabilities	275,092	1,109	1.62	268,808	720	1.07
Non-interest-bearing deposits	25,289			25,706		
Other liabilities	9,788			10,501		
Total liabilities	310,169			305,015		
Stockholders' equity	50,768			50,176		
Total liabilities and stockholders' equity	\$ 360,937			\$ 355,191		
Net interest income/spread		\$ 5,786	6.73		\$ 5,700	6.90
Impact of non-interest-bearing funding			0.28			0.18
Net interest margin			7.01 %			7.08 %

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	Nine Months Ended September 30,					
	2018			2017		
(Dollars in millions)	Average Balance	Interest Income/ Expense ⁽³⁾	Average Yield/ Rate ⁽³⁾	Average Balance	Interest Income/ Expense ⁽³⁾	Average Yield/ Rate ⁽³⁾
Assets:						
Interest-earning assets:						
Loans: ⁽¹⁾						
Credit card	\$108,968	\$12,559	15.37 %	\$101,258	\$11,572	15.24 %
Consumer banking	67,086	3,695	7.34	74,607	3,693	6.60
Commercial banking ⁽²⁾	67,373	2,209	4.37	68,171	1,946	3.81
Other	226	(93)	(54.77)	61	44	96.17
Total loans, including loans held for sale	243,653	18,370	10.05	244,097	17,255	9.43
Investment securities	77,819	1,584	2.71	68,862	1,280	2.48
Cash equivalents and other interest-earning assets	9,846	174	2.36	6,538	83	1.69
Total interest-earning assets	331,318	20,128	8.10	319,497	18,618	7.77
Cash and due from banks	3,768			3,378		
Allowance for loan and lease losses	(7,468)			(6,894)		
Premises and equipment, net	4,147			3,879		
Other assets	30,528			32,356		
Total assets	\$362,293			\$352,216		
Liabilities and stockholders' equity:						
Interest-bearing liabilities:						
Interest-bearing deposits	\$221,400	\$1,842	1.11 %	\$213,508	\$1,145	0.72 %
Securitized debt obligations	19,251	358	2.46	17,726	236	1.78
Senior and subordinated notes	31,452	828	3.51	27,140	522	2.56
Other borrowings and liabilities	4,674	45	1.28	8,434	68	1.08
Total interest-bearing liabilities	276,777	3,073	1.49	266,808	1,971	0.98
Non-interest-bearing deposits	25,532			25,808		
Other liabilities	10,102			10,468		