

HIGHWOODS PROPERTIES INC  
Form 10-K  
March 02, 2009

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

Washington, DC 20549

**FORM 10-K**

**Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the fiscal year ended December 31, 2008**

**OR**

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**HIGHWOODS PROPERTIES, INC.**

(Exact name of registrant as specified in its charter)

**Maryland**

(State or other jurisdiction  
of incorporation or organization)

**1-13100**

(Commission  
File Number)

**56-1871668**

(I.R.S. Employer  
Identification Number)

**HIGHWOODS REALTY LIMITED PARTNERSHIP**

(Exact name of registrant as specified in its charter)

**North Carolina**

(State or other jurisdiction  
of incorporation or organization)

**000-21731**

(Commission  
File Number)

**56-1869557**

(I.R.S. Employer  
Identification Number)

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**3100 Smoketree Court, Suite 600**

**Raleigh, NC 27604**

(Address of principal executive offices) (Zip Code)

**919-872-4924**

(Registrants telephone number, including area code)

**Securities registered pursuant to Section 12(b) of the Act:**

| <b>Title of Each Class</b>   | <b>Name of Each Exchange on Which Registered</b> |
|--|--|
| Common Stock, \$.01 par value, of Highwoods Properties, Inc.                         | New York Stock Exchange                          |
| 8 5/8% Series A Cumulative Redeemable Preferred Shares of Highwoods Properties, Inc. | New York Stock Exchange                          |
| 8% Series B Cumulative Redeemable Preferred Shares of Highwoods Properties, Inc.     | New York Stock Exchange                          |

**Securities registered pursuant to Section 12(g) of the Act:**

**NONE**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

**Highwoods Properties, Inc.** Yes  No  **Highwoods Realty Limited Partnership** Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Securities Exchange Act.

**Highwoods Properties, Inc.** Yes  No  **Highwoods Realty Limited Partnership** Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

**Highwoods Properties, Inc.** Yes  No  **Highwoods Realty Limited Partnership** Yes  No

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Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of such registrants' knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Securities Exchange Act.

### **Highwoods Properties, Inc.**

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

### **Highwoods Realty Limited Partnership**

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Securities Exchange Act).

**Highwoods Properties, Inc.** Yes

No

**Highwoods Realty Limited Partnership** Yes

No

The aggregate market value of shares of Common Stock of Highwoods Properties, Inc. held by non-affiliates (based upon the closing sale price on the New York Stock Exchange) on June 30, 2008 was approximately \$1.8 billion. As of February 12, 2009, there were 63,572,935 shares of Common Stock outstanding.

There is no public trading market for the Common Units of Highwoods Realty Limited Partnership. As a result, an aggregate market value of the Common Units of Highwoods Realty Limited Partnership cannot be determined.

### **DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the Proxy Statement of Highwoods Properties, Inc. to be filed in connection with its Annual Meeting of Stockholders to be held May 13, 2009 are incorporated by reference in Part II, Item 5 and Part III, Items 10, 11, 12, 13 and 14 of this Form 10-K.

## HIGHWOODS PROPERTIES, INC.

## HIGHWOODS REALTY LIMITED PARTNERSHIP

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**PART I**

We refer to Highwoods Properties, Inc. as the Company, Highwoods Realty Limited Partnership as the Operating Partnership, the Company's common stock as Common Stock, the Company's preferred stock as Preferred Stock, the Operating Partnership's common partnership interests as Common Units, the Operating Partnership's preferred partnership interests as Preferred Units and in-service properties (excluding rental residential units) to which the Company and/or the Operating Partnership have title and 100.0% ownership rights as the Wholly Owned Properties. References to we and our mean the Company and the Operating Partnership, collectively, unless the context indicates otherwise.

The Operating Partnership is managed by its sole general partner, the Company, a fully-integrated, self-administered and self-managed equity real estate investment trust ( REIT ) that began operations through a predecessor in 1978. The Company completed its initial public offering in 1994 and its Common Stock is traded on the New York Stock Exchange under the symbol HIW. The Company conducts virtually all of its activities through the Operating Partnership. The partnership agreement provides that the Operating Partnership will assume and pay when due, or reimburse the Company for payment of, all costs and expenses relating to the ownership and operations of, or for the benefit of, the Operating Partnership. The partnership agreement further provides that all expenses of the Company are deemed to be incurred for the benefit of the Operating Partnership.

**ITEM 1. BUSINESS**

**General**

We are one of the largest owners and operators of suburban office, industrial and retail properties in the southeastern and midwestern United States. At December 31, 2008, we:

wholly owned 311 in-service office, industrial and retail properties, encompassing approximately 27.4 million rentable square feet, and 96 rental residential units;

owned an interest (50.0% or less) in 72 in-service office and industrial properties, encompassing approximately 8.0 million rentable square feet, and 418 rental residential units, which includes a 12.5% interest in a 261,000 square foot office property owned directly by the Company and thus is included in the Company's Consolidated Financial Statements, but not included in the Operating Partnership's Consolidated Financial Statements. Five of these in-service office properties, encompassing 618,000 rentable square feet, are consolidated as more fully described in Notes 1 and 2 to our Consolidated Financial Statements;

wholly owned 580 acres of undeveloped land, approximately 490 acres of which are considered core holdings and which are suitable to develop approximately 7.6 million rentable square feet of office and industrial space;

were developing eight wholly owned properties comprising approximately 1.2 million square feet that were under construction or recently completed but had not achieved 95% stabilized occupancy; and

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owned an interest in 74 for-sale residential condominiums (through a consolidated majority owned joint venture).

At December 31, 2008, the Company owned all of the Preferred Units and 63.6 million, or 94.0%, of the Common Units in the Operating Partnership. Limited partners (including certain officers and directors of the Company) own the remaining 4.1 million Common Units. Generally, the Operating Partnership is obligated to redeem each Common Unit at the request of the holder thereof for cash equal to the value of one share of Common Stock based on the average of the market price for the 10 trading days immediately preceding the notice date of such redemption provided that the Company at its option may elect to acquire any such Common Units presented for redemption for cash or one share of Common Stock. The Common Units owned by the Company are not redeemable.

The Company was incorporated in Maryland in 1994. The Operating Partnership was formed in North Carolina in 1994. Our executive offices are located at 3100 Smoketree Court, Suite 600, Raleigh, North Carolina 27604, and our telephone number is (919) 872-4924. We maintain offices in each of our primary markets.

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Our business is the acquisition, development and operation of rental real estate properties. We operate office, industrial, retail and residential properties. There are no material inter-segment transactions. See Note 17 to our Consolidated Financial Statements for a summary of the rental income, net operating income and assets for each reportable segment.

In addition to this Annual Report, we file or furnish quarterly and current reports, proxy statements and other information with the Securities and Exchange Commission ( SEC ). All documents that the Company files or furnishes with the SEC are made available as soon as reasonably practicable free of charge on our corporate website, which is <http://www.highwoods.com>. The information on our website is not and should not be considered part of this Annual Report and is not incorporated by reference in this document. Our website is an inactive textual reference. You may also read and copy any document that we file or furnish at the public reference facilities of the SEC at 100 F. Street, N.E., Room 1580, Washington, DC 20549. Please call the SEC at (800) 732-0330 for further information about the public reference facilities. These documents also may be accessed through the SEC's interactive data electronic applications ( IDEA ) on the SEC's home page on the Internet (<http://www.sec.gov>). In addition, you can read similar information about us at the offices of the NYSE at 20 Broad Street, New York, New York 10005.

During 2008, the Company filed unqualified Section 303A certifications with the NYSE. We have also filed the CEO and CFO certifications required by Sections 302 and 906 of the Sarbanes-Oxley Act of 2002 as exhibits to this Annual Report.

## Customers

The following table sets forth information concerning the 20 largest customers of our Wholly Owned Properties as of December 31, 2008:

| Customer                     | Rental<br>Square Feet | Annualized<br>Cash Rental<br>Revenue (1)<br>(in thousands) | Percent<br>of Total<br>Annualized<br>Cash Rental<br>Revenue (1) | Weighted<br>Average<br>Remaining<br>Lease Term<br>in Years |
|------------------------------|-----------------------|--|---|--|
| Federal Government           | 1,645,591             | \$ 32,524  | 7.50  | % 7.9  |
| AT&T                         | 896,611               | 15,062   | 3.47  | 4.4  |
| PricewaterhouseCoopers       | 400,178               | 11,014   | 2.54  | 3.7  |
| State of Georgia             | 367,986               | 7,862  | 1.81  | 1.8  |
| Healthways                   | 282,132               | 6,260  | 1.44  | 13.4   |
| T-Mobile USA                 | 207,517               | 5,740  | 1.32  | 5.0  |
| Metropolitan Life Insurance  | 267,787               | 5,428  | 1.25  | 8.9  |
| Lockton Companies            | 160,561               | 4,402  | 1.02  | 6.2  |
| BB&T                         | 258,363               | 4,237  | 0.98  | 4.2  |
| Syniverse Technologies, Inc. | 198,750               | 4,026  | 0.93  | 7.8  |
| RBC Bank                     | 171,138               | 3,979  | 0.92  | 17.1   |
| Fluor Enterprises, Inc.      | 209,474               | 3,737  | 0.86  | 3.1  |
| SCI Services                 | 162,784               | 3,668  | 0.85  | 8.6  |
| Wells Fargo/Wachovia         | 129,389               | 3,039  | 0.70  | 2.2  |
| Vanderbilt University        | 144,161               | 2,911  | 0.67  | 6.8  |

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|                                 |                  |                   |              |              |
|---------------------------------|------------------|-------------------|--------------|--------------|
| Jacob s Engineering Group, Inc. | 181,794          | 2,858             | 0.66         | 6.7          |
| Lifepoint Corporate Services    | 139,625          | 2,836             | 0.65         | 2.5          |
| Icon Clinical Research          | 110,909          | 2,580             | 0.59         | 4.7          |
| Talecris Biotherapeutics        | 122,870          | 2,417             | 0.56         | 3.5          |
| Hilton Grand Vacations          | 97,325           | 2,112             | 0.49         | 2.7          |
| <b>Total</b>                    | <b>6,154,945</b> | <b>\$ 126,692</b> | <b>29.21</b> | <b>% 6.3</b> |

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(1) Annualized Cash Rental Revenue is cash rental revenue (base rent plus additional rent based on the level of operating expenses, excluding straight-line rent) for the month of December 2008 multiplied by 12.



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**Operating Strategy**

**Efficient, Customer Service-Oriented Organization.** We provide a complete line of real estate services to our customers and third parties. We believe that our in-house development, acquisition, construction management, leasing and property management services allow us to respond to the many demands of our existing and potential customer base. We provide our customers with cost-effective services such as build-to-suit construction and space modification, including tenant improvements and expansions. In addition, the breadth of our capabilities and resources provides us with market information not generally available. We believe that operating efficiencies achieved through our fully integrated organization also provide a competitive advantage in setting our lease rates and pricing other services. In addition, our relationships with our customers and those tenants at properties for which we conduct third-party fee-based services may lead to development projects when these tenants seek new space.

**Capital Recycling Program.** Our strategy has been to focus our real estate activities in markets where we believe our extensive local knowledge and conservative and flexible balance sheet give us a competitive advantage over other real estate developers and operators. Through our capital recycling program, we generally seek to:

selectively dispose of non-core properties in order to use the net proceeds to improve our balance sheet by reducing outstanding debt and preferred equity balances to make new investments or for other purposes;

engage in the development of office, industrial and other real estate projects in existing or new geographic markets, primarily in suburban in-fill business parks; and

acquire selective suburban office and industrial properties in existing or new geographic markets at prices that offer attractive long-term returns.

Our capital recycling activities benefit from our local market presence and knowledge. Because our division officers and staff have significant real estate experience in their respective markets, we believe that we are in a better position to evaluate capital recycling opportunities than many of our competitors.

**Conservative and Flexible Balance Sheet.** We are committed to maintaining a conservative and flexible balance sheet that allows us to capitalize on favorable development and acquisition opportunities as they arise. We expect to meet our short- and long-term liquidity requirements through a combination of any one or more of:

cash flow from operating activities;

borrowings under our credit facilities;

the issuance of unsecured debt;

the issuance of secured debt;

the issuance of equity securities by the Company or the Operating Partnership;

the disposition of non-core assets; and

the sale or contribution of some of our Wholly Owned Properties, development projects and development land to strategic joint ventures to be formed with unrelated investors, which would have the net effect of generating additional capital for us.

**Geographic Diversification.** We do not believe that our operations are significantly dependent upon any particular geographic market. Today, including our various joint ventures, our portfolio consists primarily of office and industrial properties throughout the Southeast, retail and office properties in Kansas City, Missouri, and office, retail and residential properties in Des Moines, Iowa.

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**Competition**

Our properties compete for tenants with similar properties located in our markets primarily on the basis of location, rent, services provided and the design and condition of the facilities. We also compete with other REITs, financial institutions, pension funds, partnerships, individual investors and others when attempting to acquire, develop and operate properties.

**Employees**

As of December 31, 2008, the Company had 437 employees, of which 434 were also employees of the Operating Partnership.

**ITEM 1A. RISK FACTORS**

An investment in our securities involves various risks. All investors should carefully consider the following risk factors in conjunction with the other information contained in this Annual Report before trading in our securities. If any of these risks actually occur, our business, operating results, prospects and financial condition could be harmed.

**Our performance is subject to risks associated with real estate investment.** We derive most of our income from the ownership and operation of our real estate properties. There are a number of factors that may adversely affect the income that our properties generate, including the following:

**Economic Downturns.** Downturns in the national economy and rising unemployment, particularly in the Southeast, generally will negatively impact the demand and rental rates for our properties.

**Oversupply of Space.** An oversupply of space in our markets would typically cause rental rates and occupancies to decline, making it more difficult for us to lease space at attractive rental rates, if at all.

**Competitive Properties.** If our properties are not as attractive to tenants (in terms of rent, services, condition or location) as properties owned by our competitors, we could lose tenants to those properties or suffer lower rental rates.

**Renovation Costs.** In order to maintain the quality of our properties and successfully compete against other properties, we periodically must spend money to maintain, repair and renovate our properties.

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**Customer Risk.** Our performance depends on our ability to collect rent from our customers. Our financial condition could be adversely affected by financial difficulties experienced by a major customer, or by a number of smaller customers, including bankruptcies, insolvencies or general downturns in business.

**Reletting Costs.** As leases expire, we try to either relet the space to the existing customer or attract a new customer to occupy the space. In either case, we may incur significant costs in the process, including potentially substantial tenant improvement expense or lease incentives. In addition, if market rents have declined since the time the expiring lease was executed, the terms of any new lease likely will not be as favorable to us as the terms of the expiring lease, thereby reducing the rental revenue earned from that space.

**Regulatory Costs.** There are a number of government regulations, including zoning, tax and accessibility laws, that apply to the ownership and operation of our properties. Compliance with existing and newly adopted regulations may require us to incur significant costs on our properties.

**Rising Operating Costs.** Costs of operating our properties, such as real estate taxes, utilities, insurance, maintenance and other costs, can rise faster than our ability to increase rental income. While we do receive some additional rent from our tenants that is based on recovering a portion of operating expenses, increased operating expenses will negatively impact our net operating income. Our revenues and expense recoveries are subject to longer term leases and may not be quickly increased sufficient to recover an increase in operating costs and expenses.

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**Fixed Nature of Costs.** Most of the costs associated with owning and operating a property are not necessarily reduced when circumstances such as market factors and competition cause a reduction in rental revenues from the property. Increases in fixed operating expenses, such as increased real estate taxes or insurance costs, would reduce our net income.

**Environmental Problems.** Federal, state and local laws and regulations relating to the protection of the environment may require a current or previous owner or operator of real property to investigate and clean up hazardous or toxic substances or petroleum product releases at the property. The clean up can be costly. The presence of or failure to clean up contamination may adversely affect our ability to sell or lease a property or to borrow funds using a property as collateral.

**Competition.** A number of other major real estate investors with significant capital resources compete with us. These competitors include publicly-traded REITs, private REITs, private real estate investors and private institutional investment funds.

**Recent and future acquisitions and development properties may fail to perform in accordance with our expectations and may require renovation and development costs exceeding our estimates.** In the normal course of business, we typically evaluate potential acquisitions, enter into non-binding letters of intent, and may, at any time, enter into contracts to acquire additional properties. Acquired properties may fail to perform in accordance with our expectations due to lease-up risk, renovation cost risks and other factors. In addition, the renovation and improvement costs we incur in bringing an acquired property up to market standards may exceed our estimates. We may not have the financial resources to make suitable acquisitions or renovations on favorable terms or at all.

In addition to acquisitions, we periodically consider developing and constructing properties. Risks associated with development and construction activities include:

the unavailability of favorable financing;

construction costs exceeding original estimates;

construction and lease-up delays resulting in increased debt service expense and construction costs; and

lower than anticipated occupancy rates and rents at a newly completed property causing a property to be unprofitable or less profitable than originally estimated.

If new developments are financed through construction loans, there is a risk that, upon completion of construction, permanent financing for newly developed properties will not be available or will be available only on disadvantageous terms. Development activities are also subject to risks relating to our ability to obtain, or delays in obtaining, all necessary zoning, land-use, building, occupancy and other required governmental and utility company authorizations.

**Illiquidity of real estate investments and the tax effect of dispositions could significantly impede our ability to sell assets or respond to favorable or adverse changes in the performance of our properties.** Because real estate investments are relatively illiquid, our ability to

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promptly sell one or more properties in our portfolio in response to changing economic, financial and investment conditions is limited. In addition, we have a significant amount of mortgage debt under which we would incur significant prepayment penalties if such loans were paid off in connection with the sale of the underlying real estate assets.

We intend to continue to sell some of our properties in the future. However, we cannot predict whether we will be able to sell any property for the price or on the terms set by us, or whether the price or other terms offered by a prospective purchaser would be acceptable to us. We also cannot predict the length of time needed to find a willing purchaser and to close the sale of a property.

Certain of our properties have low tax bases relative to their estimated current fair values, and accordingly, the sale of such assets would generate significant taxable gains unless we sold such properties in a tax-free exchange under Section 1031 of the Internal Revenue Code or another tax-free or tax-deferred transaction. For an exchange to qualify for tax-deferred treatment under Section 1031, the net proceeds from the sale of a property must be held by an escrow agent until applied toward the purchase of real estate qualifying for gain deferral. Given the competition

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for properties meeting our investment criteria, there could be a delay in reinvesting such proceeds. Any delay in using the reinvestment proceeds to acquire additional income producing assets would reduce our income from operations.

**Because holders of our Common Units, including some of our officers and directors, may suffer adverse tax consequences upon the sale of some of our properties, they may seek to influence us not to sell certain properties even if such a sale would otherwise be in our best interest.** Holders of Common Units may suffer adverse tax consequences upon the sale of certain properties. Therefore, holders of Common Units, including certain of our officers and directors, may have different objectives than the Company's stockholders regarding the appropriate pricing and timing of a property's sale. Although the Company is the sole general partner of the Operating Partnership and has the exclusive authority to sell all of our individual Wholly Owned Properties, officers and directors who hold Common Units may seek to influence the Company not to sell certain properties even if such sale might be financially advantageous to stockholders, creditors, bondholders or our business as a whole or influence the Company to enter into tax deferred exchanges with the proceeds of such sales when such a reinvestment might not otherwise be in our best interest.

**The success of our joint venture activity depends upon our ability to work effectively with financially sound partners.** Instead of owning properties directly, we have in some cases invested, and may continue to invest, as a partner or a co-venturer with one or more third parties. Under certain circumstances, this type of investment may involve risks not otherwise present, including the possibility that a partner or co-venturer might be unable to fund its obligations or that a partner or co-venturer might have business interests or goals inconsistent with ours. Also, such a partner or co-venturer may take action contrary to our requests or contrary to provisions in our joint venture agreements that could harm us. In addition, some of our joint ventures are managed on a day to day basis by our partners, and we have only limited influence on their operating decisions. The success of our investments in those joint ventures is heavily dependent on the operating and financial expertise of our partners. If we want to sell our interests in any of our joint ventures or believe that the properties in the joint venture should be sold, we may not be able to do so in a timely manner or at all, and our partner(s) may not cooperate with our desires, which could harm us.

**Our insurance coverage on our properties may be inadequate.** We carry insurance on all of our properties, including insurance for liability, fire, windstorms, flood, earthquakes and business interruption. Insurance companies, however, limit coverage against certain types of losses, such as losses due to terrorist acts, named windstorms, earthquakes and toxic mold. Thus, we may not have insurance coverage, or sufficient insurance coverage, against certain types of losses and/or there may be decreases in the insurance coverage available. Should an uninsured loss or a loss in excess of our insured limits occur, we could lose all or a portion of the capital we have invested in a property or properties, as well as the anticipated future revenue from the property or properties. If any of our properties were to experience a catastrophic loss, it could disrupt our operations, delay revenue and result in large expenses to repair or rebuild the property. Such events could adversely affect our financial condition.

**Our use of debt to finance our operations could have a material adverse effect on our cash flow and ability to make distributions.** We are subject to risks associated with debt financing, such as the sufficiency of cash flow to meet required payment obligations, ability to comply with financial ratios and other covenants and the availability of capital to refinance existing indebtedness or fund important business initiatives. Increases in interest rates on our variable rate debt would increase our interest expense. If we fail to comply with the financial ratios and other covenants under our credit facilities, we would likely not be able to borrow any further amounts under such facilities, which could adversely affect our ability to fund our operations, and our lenders could accelerate outstanding debt.

We generally do not intend to reserve funds to retire existing secured or unsecured debt upon maturity. We may not be able to repay, refinance or extend any or all of our debt at maturity or upon any acceleration. If any refinancing is done at higher interest rates, the increased interest expense could adversely affect our cash flow and ability to pay dividends. Any such refinancing could also impose tighter financial ratios and other covenants that restrict our ability to take actions that could otherwise be in our best interest, such as funding new development activity,

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making opportunistic acquisitions, repurchasing our securities or paying dividends. If we do not meet our mortgage financing obligations, any properties securing such indebtedness could be foreclosed on, which could have a material adverse effect on our cash flow and ability to pay dividends.



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We depend on our unsecured revolving credit facility, which is currently scheduled to expire in May 2009, for working capital purposes and for the short-term funding of our development and acquisition activity and, in certain instances, the repayment of other debt upon maturity. We have submitted our notice to extend the maturity date of the credit facility by one year to May 2010, and upon payment of the extension fee and assuming no default exists at that time, the facility will be extended. Continuing ability to borrow under the revolving credit facility allows us to quickly capitalize on accretive opportunities at short-term interest rates. If our lenders default under their obligations under the revolving credit facility or we become unable to borrow additional funds under the facility for any reason, we would be required to seek alternative equity or debt capital, which could be more costly and adversely impact our financial condition. If such alternative capital were unavailable, we would not be able to make new investments and could have difficulty repaying other debt.

**The Company may be subject to taxation as a regular corporation if it fails to maintain its REIT status, which could also have a material adverse effect on the Company's stockholders and on the Operating Partnership**The Company is subject to adverse consequences if it fails to qualify as a REIT for federal income tax purposes. While the Company intends to operate in a manner that will allow it to continue to qualify as a REIT, we cannot provide any assurances that it will remain qualified as such in the future, which would have serious particularly adverse consequences to the Company's stockholders. Many of the requirements for taxation as a REIT are highly technical and complex and depend upon various factual matters and circumstances that may not be entirely within our control. For example, to qualify as a REIT, at least 95.0% of the Company's gross income must come from certain sources that are itemized in the REIT tax laws. The fact that the Company holds virtually all of the assets through the Operating Partnership and its subsidiaries further complicates the application of the REIT requirements. Even a technical or inadvertent mistake could jeopardize the Company's REIT status. Furthermore, Congress and the IRS might change the tax laws and regulations and the courts might issue new rulings that make it more difficult, or impossible, for the Company to remain qualified as a REIT. If the Company fails to qualify as a REIT, it would be subject to federal income tax at regular corporate rates and would, therefore, have less cash available for investments or payment of principal and interest to our creditors or bondholders. This would likely have a significant adverse effect on our financial condition.

**Cash distributions reduce the amount of cash that would otherwise be available for other business purposes, including funding debt maturities or future growth initiatives.** To maintain our qualification as a REIT, we must annually distribute to our stockholders at least 90% of our ordinary taxable income, excluding net capital gains. In addition, although capital gains are not required to be distributed to maintain REIT status, capital gains, if any, that are generated as part of our capital recycling activity are subject to federal and state income tax unless such gains are distributed to stockholders. Cash distributions made to our stockholders to maintain our REIT status or to distribute otherwise taxable capital gains limit our ability to accumulate capital for use for other business purposes, including funding debt maturities or growth initiatives. Under temporary IRS regulations, for 2009, distributions can be paid partially using a REIT's freely-tradable stock so long as stockholders have the option of receiving at least 10% of the total distribution in cash.

**Because provisions contained in Maryland law, the Company's charter and its bylaws may have an anti-takeover effect, the Company's stockholders may be prevented from receiving a control premium for the Common Stock.** Provisions contained in the Company's charter and bylaws as well as Maryland general corporation law may have anti-takeover effects that delay, defer or prevent a takeover attempt, and thereby prevent stockholders of the Company from receiving a control premium for their shares. For example, these provisions may defer or prevent tender offers for the Common Stock or purchases of large blocks of the Common Stock, thus limiting the opportunities for the Company's stockholders to receive a premium for their Common Stock over then-prevailing market prices. These provisions include the following:

**Ownership limit.** The Company's charter prohibits direct, indirect or constructive ownership by any person or entity of more than 9.8% of the Company's outstanding capital stock. Any attempt to own or transfer shares of the Company's capital stock in excess of the ownership limit without the consent of the Company's Board of Directors will be void.

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**Preferred Stock.** The Company's charter authorizes its Board of Directors to issue Preferred Stock in one or more classes and to establish the preferences and rights of any class of Preferred Stock issued. These actions can be taken without stockholder approval. The issuance of Preferred Stock could have the effect of delaying or preventing someone from taking control of the Company, even if a change in control were in our best interest.

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**Staggered board.** Until the Company's 2011 annual meeting of stockholders, the Company's directors will continue to serve staggered terms. The staggering of the Company's Board may discourage offers for the Company or make an acquisition of the Company more difficult, even when an acquisition is in the best interest of its stockholders.

**Maryland control share acquisition statute.** Maryland's control share acquisition statute applies to the Company, which means that persons, entities or related groups that acquire more than 20% of the Common Stock may not be able to vote such excess shares under certain circumstances if such shares were acquired in one or more transactions not approved by at least two-thirds of the outstanding Common Stock held by disinterested stockholders.

**Maryland unsolicited takeover statute.** Under Maryland law, the Company's Board of Directors could adopt various anti-takeover provisions without the consent of stockholders. The adoption of such measures could discourage offers for the Company or make an acquisition of the Company more difficult, even when an acquisition is in the best interest of its stockholders.

**Anti-takeover protections of Operating Partnership agreement.** Upon a change in control of the Company, the limited partnership agreement of the Operating Partnership requires certain acquirers to maintain an umbrella partnership real estate investment trust ( UPREIT ) structure with terms at least as favorable to the limited partners as are currently in place. For instance, the acquirer would be required to preserve the limited partner's right to continue to hold tax-deferred partnership interests that are redeemable for capital stock of the acquirer. Exceptions would require the approval of two-thirds of the limited partners of the Operating Partnership (other than the Company). These provisions may make a change of control transaction involving the Company more complicated and therefore might decrease the likelihood of such a transaction occurring, even if such a transaction would be in the best interest of the Company's stockholders.

**ITEM 1B. UNRESOLVED STAFF COMMENTS**

None.

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As of December 31, 2008, we owned all of the ownership interests in 311 in-service office, industrial and retail properties, encompassing approximately 27.4 million rentable square feet, and 96 rental residential units. The following table sets forth information about our Wholly Owned Properties and our development properties:

|   | December 31, 2008       |                                  | December 31, 2007       |                                  |          |
|---|-------------------------|----------------------------------|-------------------------|----------------------------------|----------|
|   | Rentable<br>Square Feet | Percent<br>Leased/<br>Pre-Leased | Rentable<br>Square Feet | Percent<br>Leased/<br>Pre-Leased |          |
| <b>In-Service:</b>                          |                         |                                  |                         |                                  |          |
| Office (1)                                  | 19,556,000              | 90.2                             | % 19,260,000            | 91.1                             | %        |
| Industrial                                  | 6,467,000               | 92.6                             | 6,036,000               | 94.2                             |          |
| Retail (2)                                  | 1,350,000               | 94.6                             | 1,317,000               | 94.9                             |          |
| <b>Total or Weighted Average (3), (5)</b>   | <b>27,373,000</b>       | <b>91.0</b>                      | <b>% 26,613,000</b>     | <b>92.0</b>                      | <b>%</b> |
| <b>Development:</b>                         |                         |                                  |                         |                                  |          |
| <b>Completed Not Stabilized<sup>4</sup></b> |                         |                                  |                         |                                  |          |
| Office (1)                                  | 665,000                 | 64.2                             | % 607,000               | 75.9                             | %        |
| Industrial                                  |                         |                                  | 681,000                 | 78.2                             |          |
| <b>Total or Weighted Average (6)</b>        | <b>665,000</b>          | <b>64.2</b>                      | <b>% 1,288,000</b>      | <b>77.1</b>                      | <b>%</b> |
| <b>In Process</b>                           |                         |                                  |                         |                                  |          |
| Office (1)                                  | 358,000                 | 65.7                             | % 887,000               | 59.9                             | %        |
| Industrial                                  | 200,000                 | 50.0                             |                         |                                  |          |
| Retail                                      |                         |                                  | 30,000                  | 100.0                            |          |
| <b>Total or Weighted Average (7)</b>        | <b>558,000</b>          | <b>60.1</b>                      | <b>% 917,000</b>        | <b>61.2</b>                      | <b>%</b> |
| <b>Total:</b>                               |                         |                                  |                         |                                  |          |
| Office (1)                                  | 20,579,000              |                                  | 20,754,000              |                                  |          |
| Industrial                                  | 6,667,000               |                                  | 6,717,000               |                                  |          |
| Retail (2)                                  | 1,350,000               |                                  | 1,347,000               |                                  |          |
| <b>Total (3), (5), (6), (7)</b>             | <b>28,596,000</b>       |                                  | <b>28,818,000</b>       |                                  |          |

(1) Substantially all of our office properties are located in suburban markets.

(2) Excludes 426,000 square feet of basement space in the Country Club Plaza and other Kansas City retail properties.

(3) Rentable square feet excludes 96 rental residential units.

(4) We consider a development project to be stabilized upon the earlier of the original projected stabilization date or the date such project is at least 95% occupied.

(5) Excludes 618,000 square feet of office properties as of December 31, 2008 and 2007 that are held by consolidated affiliates.

(6) Excludes 74 completed for-sale residential condominiums as of December 31, 2008 that are held by consolidated affiliates.

(7) Excludes 139 in-process for-sale residential condominiums as of December 31, 2007 that are held by consolidated affiliates.



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The following table summarizes the changes in square footage in our in-service Wholly Owned Properties during the past three years:

|   | <b>2008</b>                                |   | <b>2007</b> |   | <b>2006</b>   |
|---|--|---|-------------|---|---------------|
|   | <b>(rentable square feet in thousands)</b> |   |             |   |               |
| <b>Office, Industrial and Retail Properties:</b>        |  |   |             |   |               |
| Dispositions  | (744                                       | ) | (1,172      | ) | (2,982        |
| Developments Placed In-Service (1)                      | 1,380                                      |   | 930         |   | 33            |
| Redevelopment/Other                                     | (11  | ) | 3           |   | (74           |
| Acquisitions  | 135  |   |             |   | 70            |
| <b>Net Change of In-Service Wholly Owned Properties</b> | <b>760</b>                                 |   | <b>(239</b> | ) | <b>(2,953</b> |

(1) We place development projects in service upon the earlier of the original projected stabilization date or the date such project is at least 95% occupied.

The following table sets forth geographic and other information about our in-service Wholly Owned Properties at December 31, 2008:

| <b>Market</b>          | <b>Rentable</b>    |                  | <b>Percentage of Annualized Cash Rental Revenue (1)</b> |                   |               |                |
|------------------------|--------------------|------------------|---|-------------------|---------------|----------------|
|                        | <b>Square Feet</b> | <b>Occupancy</b> | <b>Office</b>   | <b>Industrial</b> | <b>Retail</b> | <b>Total</b>   |
| Raleigh, NC (2)        | 3,711,000          | 88.6             | % 16.4  | %                 |               | 16.4           |
| Atlanta, GA            | 5,552,000          | 93.4             | 10.1  | 3.8               | %             | 13.9           |
| Nashville, TN          | 2,988,000          | 95.0             | 13.7  |                   |               | 13.7           |
| Tampa, FL              | 2,627,000          | 91.6             | 13.6  |                   |               | 13.6           |
| Kansas City, MO (3)    | 1,953,000          | 92.3             | 3.4   |                   | 9.0           | % 12.4         |
| Piedmont Triad, NC (4) | 5,526,000          | 86.1             | 6.0   | 3.4               | 0.2           | 9.6            |
| Richmond, VA           | 2,229,000          | 90.8             | 8.6   |                   |               | 8.6            |
| Memphis, TN            | 1,473,000          | 92.5             | 6.1   |                   |               | 6.1            |
| Greenville, SC         | 897,000            | 94.4             | 3.4   |                   |               | 3.4            |
| Orlando, FL            | 317,000            | 98.4             | 1.7   |                   |               | 1.7            |
| Other                  | 100,000            | 84.3             | 0.6   |                   |               | 0.6            |
| <b>Total (5)</b>       | <b>27,373,000</b>  | <b>91.0</b>      | <b>% 83.6</b>   | <b>% 7.2</b>      | <b>% 9.2</b>  | <b>% 100.0</b> |

(1) Annualized Cash Rental Revenue is cash rental revenue (base rent plus additional rent based on the level of operating expenses, excluding straight-line rent) for the month of December 2008 multiplied by 12.

(2) The Raleigh market encompasses the Raleigh, Durham, Cary and Research Triangle metropolitan area.

(3) Excludes 426,000 square feet of basement space in the Country Club Plaza and other Kansas City retail properties.

(4) The Piedmont Triad market encompasses the Greensboro and Winston-Salem metropolitan area.

(5) Excludes 618,000 square feet of office properties held by consolidated affiliates.

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The following table sets forth operating information about our in-service Wholly Owned Properties for the past five years:

|      | <b>Average</b>   |   | <b>Annualized</b> |
|------|------------------|---|-------------------|
|      | <b>Occupancy</b> |   | <b>Cash Rent</b>  |
|      |                  |   | <b>Per Square</b> |
|      |                  |   | <b>Foot (1)</b>   |
| 2004 | 82.2             | % | \$ 14.76          |
| 2005 | 85.0             | % | \$ 14.99          |
| 2006 | 88.5             | % | \$ 15.89          |
| 2007 | 90.2             | % | \$ 16.27          |
| 2008 | 91.2             | % | \$ 17.18          |

- (1) Annualized Cash Rent Per Square Foot is cash rental revenue (base rent plus additional rent based on the level of operating expenses, excluding straight-line rent) for the month of December of the respective year multiplied by 12, divided by weighted average total square footage.

**Land Held for Development**

We wholly owned 580 acres of development land as of December 31, 2008. We estimate that we can develop approximately 7.6 million square feet of office and industrial space on the approximately 490 acres that we consider core, long-term holdings for our future development needs. Our development land is zoned and available for office and industrial development, and nearly all of the land has utility infrastructure in place. We believe that our commercially zoned and unencumbered land in existing business parks gives us a development advantage over other commercial real estate development companies in many of our markets. Any future development, however, is dependent on the demand for office and industrial space in these areas, the availability of favorable financing and other factors, and no assurance can be given that any construction will take place on the development land. In addition, if construction is undertaken on the development land, we will be subject to the risks associated with construction activities, including the risks that occupancy rates and rents at a newly completed property may not be sufficient to make the property profitable, construction costs may exceed original estimates and construction and lease-up may not be completed on schedule, resulting in increased debt service expense and construction expense. We may also develop properties other than office and industrial on certain parcels with unrelated joint venture partners. We consider approximately 90 acres of our development land at December 31, 2008 to be non-core assets because this land is not necessary for our foreseeable future development needs. We intend to dispose of such non-core development land through sales to other parties or contributions to joint ventures. Approximately four acres with a net book value of \$1.2 million are under contract to be sold and are included in real estate and other assets, net, held for sale in our Consolidated Balance Sheet at December 31, 2008.

Table of Contents**Other Properties**

As of December 31, 2008, we owned an interest (50.0% or less) in 72 in-service rental properties. These properties include primarily office and industrial buildings encompassing approximately 8.0 million rentable square feet and 418 rental residential units. The following table sets forth information about the stabilized in-service joint venture rental properties by segment and by geographic location at December 31, 2008:

| Market                 | Rentable         |             | Percentage of Annualized Cash Rental Revenue (1) |             |              |              |              | Total          |          |
|------------------------|------------------|-------------|--|-------------|--------------|--------------|--------------|----------------|----------|
|                        | Square Feet      | Occupancy   | Office   | Industrial  | Retail       | Multi-Family |              |                |          |
| Des Moines, IA (2)     | 2,505,000        | 87.1        | %  | 27.0        | % 4.3        | % 0.7        | % 3.3        | % 35.3         | %        |
| Orlando, FL            | 1,852,000        | 89.0        |  | 27.6        |              |              |              | 27.6           |          |
| Atlanta, GA            | 835,000          | 91.7        |  | 11.0        |              |              |              | 11.0           |          |
| Kansas City, MO (3)    | 714,000          | 83.1        |  | 8.5         |              |              |              | 8.5            |          |
| Raleigh, NC (4)        | 814,000          | 90.4        |  | 7.3         |              |              |              | 7.3            |          |
| Richmond, VA (5)       | 413,000          | 100.0       |  | 5.1         |              |              |              | 5.1            |          |
| Piedmont Triad, NC (6) | 364,000          | 43.0        |  | 2.1         |              |              |              | 2.1            |          |
| Tampa, FL (7)          | 205,000          | 94.2        |  | 1.9         |              |              |              | 1.9            |          |
| Charlotte, NC          | 148,000          | 100.0       |  | 0.7         |              |              |              | 0.7            |          |
| Other                  | 110,000          | 100.0       |  | 0.5         |              |              |              | 0.5            |          |
| <b>Total</b>           | <b>7,960,000</b> | <b>87.3</b> | <b>%</b>   | <b>91.7</b> | <b>% 4.3</b> | <b>% 0.7</b> | <b>% 3.3</b> | <b>% 100.0</b> | <b>%</b> |

(1) Annualized Cash Rental Revenue is cash rental revenue (base rent plus additional rent based on the level of operating expenses, excluding straight-line rent) for the month of December 2008 multiplied by 12.

(2) Rentable square feet excludes 418 residential units, which were 96.9% occupied at December 31, 2008.

(3) Includes a 12.5% interest in a 261,000 square foot building that is included in the Company's Consolidated Financial Statements, but not included in the Operating Partnership's Consolidated Financial Statements.

(4) The Raleigh market encompasses the Raleigh, Durham, Cary and Research Triangle metropolitan area.

(5) We own a 50.0% interest in this joint venture which is consolidated (see Notes 1 and 2 to our Consolidated Financial Statements).

(6) The Piedmont Triad market encompasses the Greensboro and Winston-Salem metropolitan area.

(7) We own a 20.0% interest in this joint venture which is consolidated (see Notes 1 and 2 to our Consolidated Financial Statements).

We also owned an approximate 75% economic interest in a consolidated joint venture that owns 74 for-sale residential condominiums as of December 31, 2008 located in Raleigh, NC.

**Lease Expirations**

The following tables set forth scheduled lease expirations for existing leases at our in-service and completed not stabilized Wholly Owned Properties (excluding rental residential units) as of December 31, 2008. The tables include (1) expirations of leases in properties that are completed but not yet stabilized and (2) the effects of any early renewals exercised by tenants as of December 31, 2008.





Table of Contents**Office Properties (1):**

|            | Rentable<br>Square Feet<br>Subject to<br>Expiring<br>Leases | Percentage<br>of Leased<br>Square<br>Footage<br>Represented<br>by Expiring<br>Leases | Annualized<br>Cash Rental<br>Revenue<br>Under<br>Expiring<br>Leases (2)<br>(\$ in thousands) | Average<br>Annual<br>Rental Rate<br>Per Square<br>Foot for<br>Expirations | Percent of<br>Annualized<br>Cash Rental<br>Revenue<br>Represented<br>by Expiring<br>Leases (2) |          |
|------------|---|--|--|---|--|----------|
| 2009 (3)   | 1,905,484   | 10.6   | % \$ 38,282  | \$ 20.09  | 10.6   | %        |
| 2010       | 2,003,395   | 11.1   | 40,951   | 20.44   | 11.3   |          |
| 2011       | 2,641,415   | 14.6   | 51,930   | 19.66   | 14.3   |          |
| 2012       | 2,445,060   | 13.6   | 50,544   | 20.67   | 13.9   |          |
| 2013       | 2,473,836   | 13.8   | 49,458   | 19.99   | 13.6   |          |
| 2014       | 1,858,582   | 10.3   | 37,532   | 20.19   | 10.4   |          |
| 2015       | 1,166,516   | 6.5  | 23,951   | 20.53   | 6.6  |          |
| 2016       | 785,679   | 4.4  | 14,676   | 18.68   | 4.1  |          |
| 2017       | 982,741   | 5.5  | 19,814   | 20.16   | 5.5  |          |
| 2018       | 519,332   | 2.9  | 9,863  | 18.99   | 2.7  |          |
| Thereafter | 1,202,570   | 6.7  | 25,352   | 21.08   | 7.0  |          |
|            | <b>17,984,610</b>   | <b>100.0</b>   | <b>% \$ 362,353</b>  | <b>\$ 20.15</b>   | <b>100.0</b>   | <b>%</b> |

**Industrial Properties:**

|            | Rentable<br>Square Feet<br>Subject to<br>Expiring<br>Leases | Percentage<br>of Leased<br>Square<br>Footage<br>Represented<br>by Expiring<br>Leases | Annualized<br>Cash Rental<br>Revenue<br>Under<br>Expiring<br>Leases (2)<br>(\$ in thousands) | Average<br>Annual<br>Rental Rate<br>Per Square<br>Foot for<br>Expirations | Percent of<br>Annualized<br>Cash Rental<br>Revenue<br>Represented<br>by Expiring<br>Leases (2) |          |
|------------|---|--|--|---|--|----------|
| 2009 (4)   | 1,408,570   | 23.5   | % \$ 6,696   | \$ 4.75   | 21.5   | %        |
| 2010       | 810,964   | 13.5   | 4,323  | 5.33  | 13.8   |          |
| 2011       | 942,453   | 15.8   | 5,357  | 5.68  | 17.2   |          |
| 2012       | 430,580   | 7.2  | 2,632  | 6.11  | 8.4  |          |
| 2013       | 622,840   | 10.4   | 3,836  | 6.16  | 12.3   |          |
| 2014       | 512,806   | 8.6  | 2,757  | 5.38  | 8.8  |          |
| 2015       | 271,382   | 4.5  | 1,198  | 4.41  | 3.8  |          |
| 2016       | 264,597   | 4.4  | 1,055  | 3.99  | 3.4  |          |
| 2017       | 22,000  | 0.4  | 109  | 4.95  | 0.3  |          |
| 2018       | 71,884  | 1.2  | 240  | 3.34  | 0.8  |          |
| Thereafter | 629,440   | 10.5   | 3,038  | 4.83  | 9.7  |          |
|            | <b>5,987,516</b>  | <b>100.0</b>   | <b>% \$ 31,241</b>   | <b>\$ 5.22</b>  | <b>100.0</b>   | <b>%</b> |

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- (1) Excludes properties held by consolidated joint ventures.
- (2) Annualized Cash Rental Revenue is cash rental revenue (base rent plus additional rent based on the level of operating expenses, excluding straight-line rent) for the month of December 2008 multiplied by 12.
- (3) Includes 44,000 square feet of leases that are on a month-to-month basis, which represent 0.2% of total annualized cash rental revenue.
- (4) Includes 113,000 square feet of leases that are on a month-to-month basis, which represent 0.1% of total annualized cash rental revenue.

Table of Contents**Retail Properties:**

|                |   | Percentage<br>of Leased<br>Square<br>Footage<br>Represented<br>by Expiring<br>Leases | Annualized<br>Cash Rental<br>Revenue<br>Under<br>Expiring<br>Leases (1)<br>(\$ in thousands) | Average<br>Annual<br>Rental Rate<br>Per Square<br>Foot for<br>Expirations | Percent of<br>Annualized<br>Cash Rental<br>Revenue<br>Represented<br>by Expiring<br>Leases (1) |          |
|----------------|---|--|--|---|--|----------|
| Lease Expiring | Rentable<br>Square Feet<br>Subject to<br>Expiring<br>Leases |  |  |   |  |          |
| 2009 (2)       | 156,664   | 12.3   | % \$ 4,243   | \$ 27.08  | 10.6   | %        |
| 2010           | 93,405  | 7.3  | 3,552  | 38.03   | 8.9  |          |
| 2011           | 54,981  | 4.3  | 1,892  | 34.41   | 4.7  |          |
| 2012           | 165,979   | 13.0   | 5,223  | 31.47   | 13.0   |          |
| 2013           | 80,760  | 6.3  | 3,039  | 37.63   | 7.6  |          |
| 2014           | 108,911   | 8.5  | 2,838  | 26.06   | 7.1  |          |
| 2015           | 147,301   | 11.5   | 4,750  | 32.25   | 11.9   |          |
| 2016           | 69,166  | 5.4  | 2,773  | 40.09   | 6.9  |          |
| 2017           | 107,946   | 8.5  | 2,733  | 25.32   | 6.8  |          |
| 2018           | 61,341  | 4.8  | 2,022  | 32.96   | 5.0  |          |
| Thereafter     | 229,783   | 18.1   | 7,019  | 30.55   | 17.5   |          |
|                | <b>1,276,237</b>  | <b>100.0</b>   | <b>% \$ 40,084</b>   | <b>\$ 31.41</b>   | <b>100.0</b>   | <b>%</b> |

**Total (3):**

|                |   | Percentage<br>of Leased<br>Square<br>Footage<br>Represented<br>by Expiring<br>Leases | Annualized<br>Cash Rental<br>Revenue<br>Under<br>Expiring<br>Leases (1)<br>(\$ in thousands) | Average<br>Annual<br>Rental Rate<br>Per Square<br>Foot for<br>Expirations | Percent of<br>Annualized<br>Cash Rental<br>Revenue<br>Represented<br>by Expiring<br>Leases (1) |          |
|----------------|---|--|--|---|--|----------|
| Lease Expiring | Rentable<br>Square Feet<br>Subject to<br>Expiring<br>Leases |  |  |   |  |          |
| 2009 (4)       | 3,470,718   | 13.7   | % \$ 49,221  | \$ 14.18  | 11.3   | %        |
| 2010           | 2,907,764   | 11.5   | 48,826   | 16.79   | 11.3   |          |
| 2011           | 3,638,849   | 14.5   | 59,179   | 16.26   | 13.6   |          |
| 2012           | 3,041,619   | 12.0   | 58,399   | 19.20   | 13.5   |          |
| 2013           | 3,177,436   | 12.6   | 56,333   | 17.73   | 13.0   |          |
| 2014           | 2,480,299   | 9.8  | 43,127   | 17.39   | 9.9  |          |
| 2015           | 1,585,199   | 6.3  | 29,899   | 18.86   | 6.9  |          |
| 2016           | 1,119,442   | 4.4  | 18,504   | 16.53   | 4.3  |          |
| 2017           | 1,112,687   | 4.4  | 22,656   | 20.36   | 5.2  |          |
| 2018           | 652,557   | 2.6  | 12,125   | 18.58   | 2.8  |          |
| Thereafter     | 2,061,793   | 8.2  | 35,409   | 17.17   | 8.2  |          |
|                | <b>25,248,363</b>   | <b>100.0</b>   | <b>% \$ 433,678</b>  | <b>\$ 17.18</b>   | <b>100.0</b>   | <b>%</b> |

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- (1) Annualized Cash Rental Revenue is cash rental revenue (base rent plus additional rent based on the level of operating expenses, excluding straight-line rent) for the month of December 2008 multiplied by 12.
- (2) Includes 17,000 square feet of leases that are on a month-to-month basis, which represent 0.1% of total annualized cash rental revenue.
- (3) Excludes properties held by consolidated joint ventures.
- (4) Includes 174,000 square feet of leases that are on a month-to-month basis, which represent 0.4% of total annualized cash rental revenue.

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**ITEM 3. LEGAL PROCEEDINGS**

We are from time to time a party to a variety of legal proceedings, claims and assessments arising in the ordinary course of our business. We regularly assess the liabilities and contingencies in connection with these matters based on the latest information available. For those matters where it is probable that we have incurred or will incur a loss and the loss or range of loss can be reasonably estimated, the estimated loss is accrued and charged to income in our Consolidated Financial Statements. In other instances, because of the uncertainties related to both the probable outcome and amount or range of loss, a reasonable estimate of liability, if any, cannot be made. Based on the current expected outcome of such matters, none of these proceedings, claims or assessments is expected to have a material adverse effect on our business, financial condition, results of operations or cash flows.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

None.

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Table of Contents**ITEM X. EXECUTIVE OFFICERS OF THE REGISTRANT**

The Company is the sole general partner of the Operating Partnership. The following table sets forth information with respect to the Company's executive officers:

| <u>Name</u>       | <u>Age</u> | <u>Position and Background</u>   |
|-------------------|------------|--|
| Edward J. Fritsch | 50         | Director, President and Chief Executive Officer.<br><br>Mr. Fritsch became our chief executive officer and chair of the investment committee of our board of directors on July 1, 2004 and our president in December 2003. Prior to that, Mr. Fritsch was our chief operating officer from January 1998 to July 2004 and was a vice president and secretary from June 1994 to January 1998. Mr. Fritsch joined our predecessor in 1982 and was a partner of that entity at the time of our initial public offering in June 1994. Mr. Fritsch is a member of the NAREIT Board of Governors, immediate past chairperson of the University of North Carolina Board of Visitors, trustee of the North Carolina Symphony, member of Wachovia Bank's Central Regional Advisory Board and director of the YMCA of the Triangle. |
| Michael E. Harris | 59         | Executive Vice President and Chief Operating Officer.<br><br>Mr. Harris became chief operating officer in July 2004. Prior to that, Mr. Harris was a senior vice president and was responsible for our operations in Memphis, Nashville, Kansas City and Charlotte. Mr. Harris was executive vice president of Crocker Realty Trust prior to its merger with us in 1996. Before joining Crocker Realty Trust, Mr. Harris served as senior vice president, general counsel and chief financial officer of Towermarc Corporation, a privately owned real estate development firm. Mr. Harris is a member of the Advisory Board of Directors of SouthTrust Bank of Memphis and Allen & Hoshall, Inc.  |
| Terry L. Stevens  | 60         | Senior Vice President and Chief Financial Officer.<br><br>Prior to joining us in December 2003, Mr. Stevens was executive vice president, chief financial officer and trustee for Crown American Realty Trust, a public REIT. Before joining Crown American Realty Trust, Mr. Stevens was director of financial systems development at AlliedSignal, Inc., a large multi-national manufacturer. Mr. Stevens was also an audit partner with Price Waterhouse for approximately seven years. Mr. Stevens currently serves as trustee, chairman of the Audit Committee and member of the Investment and Finance Committee of First Potomac Realty Trust, a public REIT. Mr. Stevens is a member of the American and the Pennsylvania Institutes of Certified Public Accountants.  |
| Gene H. Anderson  | 63         | Director, Senior Vice President and Regional Manager.<br><br>Mr. Anderson has been a senior vice president since our combination with Anderson Properties, Inc. in February 1997. Mr. Anderson oversees our Atlanta and Triad operations. Mr. Anderson served as president of Anderson Properties, Inc. from 1978 to February 1997. Mr. Anderson was past president of the Georgia chapter of the National Association of Industrial and Office Properties and is a national board member of the National Association of Industrial and Office Properties.   |





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| <u>Name</u>       | <u>Age</u> | <u>Position and Background</u>   |
|-------------------|------------|--|
| Jeffrey D. Miller | 38         | <p>Vice President, General Counsel and Secretary.</p> <p>Prior to joining us in March 2007, Mr. Miller was a partner with DLA Piper US, LLP, where he practiced since 2005. Previously, he was a partner with Alston &amp; Bird LLP, where he practiced from 1997. He is admitted to practice in North Carolina. Mr. Miller currently serves as director, chairman of the compensation and governance committee and member of the audit committee of Hatteras Financial Corp., a mortgage REIT.</p>  |
| W. Brian Reames   | 45         | <p>Senior Vice President and Regional Manager.</p> <p>Mr. Reames became senior vice president and regional manager in August 2004. Mr. Reames manages our Nashville and oversees our Memphis and Greenville operations. Prior to that, Mr. Reames was vice president responsible for the Nashville division, a position he held since 1999. Mr. Reames was a partner at Eakin &amp; Smith, Inc., a Nashville-based office real estate firm, from 1989 until its merger with us in 1996. Mr. Reames is a past Nashville chapter President of the National Association of Industrial and Office Properties. He is currently serving on the Board of Directors of H.G. Hill Realty and as President of the Board of Trustees at Harding Academy in Nashville.</p> |

Table of Contents**PART II****ITEM 5. MARKET FOR REGISTRANT'S COMMON STOCK, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**

The Common Stock is traded on the NYSE under the symbol HIW. The following table sets forth the quarterly high and low stock prices per share reported on the NYSE for the quarters indicated and the dividends paid per share during such quarter.

| Quarter Ended | 2008     |          |          | 2007     |          |          |
|---------------|----------|----------|----------|----------|----------|----------|
|               | High     | Low      | Dividend | High     | Low      | Dividend |
| March 31      | \$ 32.34 | \$ 26.67 | \$ 0.425 | \$ 46.95 | \$ 37.99 | \$ 0.425 |
| June 30       | 37.38    | 31.42    | 0.425    | 43.84    | 37.50    | 0.425    |
| September 30  | 37.94    | 29.88    | 0.425    | 39.01    | 32.09    | 0.425    |
| December 31   | 34.29    | 15.59    | 0.425    | 38.26    | 28.89    | 0.425    |

On December 31, 2008, the last reported stock price of the Common Stock on the NYSE was \$27.36 per share and the Company had 1,122 common stockholders of record. There is no public trading market for the Common Units. On December 31, 2008, the Operating Partnership had 125 holders of record of Common Units (other than the Company). As of December 31, 2008, there were 63.6 million shares of Common Stock and 4.1 million Common Units outstanding not owned by the Company.

Because the Company is a REIT, the partnership agreement requires the Operating Partnership to distribute at least enough cash for the Company to be able to distribute to its stockholders at least 90.0% of its REIT taxable income, excluding capital gains. See Item 1A. Risk Factors Cash distributions reduce the amount of cash that would otherwise be available for other business purposes, including funding debt maturities or future growth initiatives.

We generally expect to use cash flows from operating activities to fund distributions. The following factors will affect cash flows from operating activities and, accordingly, influence the decisions of the Company's Board of Directors regarding distributions:

debt service requirements after taking into account debt covenants and the repayment and restructuring of certain indebtedness and the availability of alternative sources of debt and equity capital and their impact on our ability to refinance existing debt and grow our business;

scheduled increases in base rents of existing leases;

changes in rents attributable to the renewal of existing leases or replacement leases;

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changes in occupancy rates at existing properties and execution of leases for newly acquired or developed properties;

operating expenses and capital replacement needs; and

expected cash flows from financing and investing activities.

The following stock price performance graph compares the performance of our Common Stock to the S&P 500, the Russell 2000 and the FTSE NAREIT Equity REIT Index. The stock price performance graph assumes an investment of \$100 in our Common Stock and the three indices on December 31, 2003 and further assumes the reinvestment of all dividends. Equity REITs are defined as those that derive more than 75.0% of their income from equity investments in real estate assets. The FTSE NAREIT Equity REIT Index includes all REITs listed on the NYSE, the American Stock Exchange or the NASDAQ National Market System. Stock price performance is not necessarily indicative of future results.

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| <b>Index</b>                  | <b>Period Ending</b> |                 |                 |                 |                 |
|-------------------------------|----------------------|-----------------|-----------------|-----------------|-----------------|
|                               | <b>12/31/04</b>      | <b>12/31/05</b> | <b>12/31/06</b> | <b>12/31/07</b> | <b>12/31/08</b> |
| Highwoods Properties, Inc.    | 116.9                | 127.6           | 192.1           | 144.7           | 142.6           |
| S&P 500                       | 110.9                | 116.3           | 134.7           | 142.1           | 89.5            |
| Russell 2000                  | 118.3                | 123.7           | 146.4           | 144.2           | 95.4            |
| FTSE NAREIT Equity REIT Index | 131.6                | 147.6           | 199.3           | 168.1           | 104.7           |

The performance graph above is being furnished as part of this Annual Report solely in accordance with the requirement under Rule 14a-3(b)(9) to furnish the Company's stockholders with such information and, therefore, is not deemed to be filed, or incorporated by reference in any filing, by the Company or the Operating Partnership under the Securities Act of 1933 or the Securities Exchange Act of 1934.

During 2008, cash dividends on Common Stock totaled \$1.70 per share, \$0.53 of which represented return of capital and \$0.20 represented capital gains for income tax purposes. The minimum dividend per share of Common Stock required for the Company to maintain its REIT status (excluding any net capital gains) was \$0.76 per share in 2008.

During the fourth quarter of 2008, the Company issued an aggregate of 22,000 shares of Common Stock to holders of Common Units in the Operating Partnership upon the redemption of a like number of Common Units in private offerings exempt from the registration requirements pursuant to Section 4(2) of the Securities Act. Each of the holders of Common Units was an accredited investor under Rule 501 of the Securities Act. The resale of such shares was registered by the Company under the Securities Act.

During the fourth quarter of 2008, the Operating Partnership issued 183,587 Common Units as part of the acquisition of an office building in Memphis, Tennessee. The Common Units were issued in a private offering exempt from registration requirements pursuant to Section 4(2) of the Securities Act to an accredited investor under Rule 501 of the Securities Act.

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The Company has a Dividend Reinvestment and Stock Purchase Plan under which holders of Common Stock may elect to automatically reinvest their dividends in additional shares of Common Stock and may make optional cash payments for additional shares of Common Stock. The administrator of the Dividend Reinvestment and Stock Purchase Plan has been instructed by the Company to purchase Common Stock in the open market for purposes of satisfying its obligations thereunder. However, the Company may in the future elect to satisfy such obligations by issuing additional shares of Common Stock.

The Company has an Employee Stock Purchase Plan for all active employees, under which participants generally may contribute up to 25.0% of their compensation for the purchase of Common Stock. At the end of each three-month offering period, each participant's account balance is applied to acquire newly issued shares of Common Stock at a cost that is calculated at 85.0% of the lower of the average closing price on the NYSE on the five consecutive days preceding the first day of the quarter or the five days preceding the last day of the quarter.

Information about the Company's equity compensation plans and other related stockholder matters is incorporated herein by reference to the Company's Proxy Statement to be filed in connection with its annual meeting of stockholders to be held on May 13, 2009.

Table of Contents**ITEM 6. SELECTED FINANCIAL DATA**

The following selected financial data of the Company as of December 31, 2008 and 2007 and for each of the three years in the period ended December 31, 2008 is derived from our audited Consolidated Financial Statements included elsewhere herein. The selected financial data as of December 31, 2006, 2005 and 2004 and for each of the two years in the period ended December 31, 2005 is derived from previously issued financial statements. Operations for the years ended December 31, 2007, 2006, 2005 and 2004 have been reclassified from previously reported amounts to reflect in discontinued operations the operations for those properties sold or held for sale in 2008 which qualified for discontinued operations presentation. The information in the following table should be read in conjunction with the Company's audited Consolidated Financial Statements and related notes included herein (\$ in thousands, except per share data):

|   | <b>Years Ended December 31,</b> |             |             |             |              |
|---|---------------------------------|-------------|-------------|-------------|--------------|
|   | <b>2008</b>                     | <b>2007</b> | <b>2006</b> | <b>2005</b> | <b>2004</b>  |
| <b>Rental and other revenues</b>  | \$ 461,003                      | \$ 428,446  | \$ 401,304  | \$ 379,577  | \$ 373,336   |
| <b>Income from continuing operations</b>  | \$ 12,896                       | \$ 52,735   | \$ 34,603   | \$ 27,252   | \$ 15,731    |
| <b>Income/(loss) from continuing operations available for common stockholders</b> | \$ 2,984                        | \$ 36,973   | \$ 15,737   | \$ (4,258 ) | \$ (15,121 ) |
| <b>Net income</b>   | \$ 31,992                       | \$ 90,745   | \$ 53,744   | \$ 62,458   | \$ 41,577    |
| <b>Net income available for common stockholders</b>                               | \$ 22,080                       | \$ 74,983   | \$ 34,878   | \$ 30,948   | \$ 10,725    |
| <b>Net income per common share basic:</b>   |                                 |             |             |             |              |
| Income/(loss) from continuing operations  | \$ 0.05                         | \$ 0.66     | \$ 0.29     | \$ (0.08 )  | \$ (0.28 )   |
| Net income  | \$ 0.38                         | \$ 1.33     | \$ 0.64     | \$ 0.58     | \$ 0.20      |
| <b>Net income per common share diluted:</b>                                       |                                 |             |             |             |              |
| Income/(loss) from continuing operations  | \$ 0.05                         | \$ 0.65     | \$ 0.28     | \$ (0.08 )  | \$ (0.28 )   |
| Net income  | \$ 0.37                         | \$ 1.31     | \$ 0.62     | \$ 0.58     | \$ 0.20      |
| <b>Dividends declared per common share</b>  | \$ 1.70                         | \$ 1.70     | \$ 1.70     | \$ 1.70     | \$ 1.70      |

|                             | <b>December 31,<br/>2008</b> | <b>2007</b>  | <b>2006</b>  | <b>2005</b>  | <b>2004</b>  |
|-----------------------------|------------------------------|--------------|--------------|--------------|--------------|
| <b>Balance Sheet Data:</b>  |                              |              |              |              |              |
| Total assets                | \$ 2,946,170                 | \$ 2,926,955 | \$ 2,844,853 | \$ 2,908,978 | \$ 3,239,658 |
| Mortgages and notes payable | \$ 1,604,685                 | \$ 1,641,987 | \$ 1,465,129 | \$ 1,471,616 | \$ 1,572,574 |
| Financing obligations       | \$ 34,174                    | \$ 35,071    | \$ 35,530    | \$ 34,154    | \$ 65,309    |

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The following selected financial data of the Operating Partnership as of December 31, 2008 and 2007 and for each of the three years in the period ended December 31, 2008 is derived from our audited Consolidated Financial Statements included elsewhere herein. The selected financial data as of December 31, 2006, 2005 and 2004 and for each of the two years in the period ended December 31, 2005 is derived from previously issued financial statements. Operations for the years ended December 31, 2007, 2006, 2005 and 2004 have been reclassified from previously reported amounts to reflect in discontinued operations the operations for those properties sold or held for sale in 2008 which qualified for discontinued operations presentation. The information in the following table should be read in conjunction with the Operating Partnership's audited Consolidated Financial Statements and related notes included herein (\$ in thousands, except per unit data):

|  | <b>Years Ended December 31,</b> |             |             |             |              |
|--|---------------------------------|-------------|-------------|-------------|--------------|
|  | <b>2008</b>                     | <b>2007</b> | <b>2006</b> | <b>2005</b> | <b>2004</b>  |
| <b>Rental and other revenues</b>   | \$ 461,003                      | \$ 428,446  | \$ 401,304  | \$ 379,791  | \$ 373,530   |
| <b>Income from continuing operations</b>   | \$ 13,062                       | \$ 54,862   | \$ 35,859   | \$ 26,391   | \$ 14,145    |
| <b>Income/(loss) from continuing operations available for common unitholders</b> | \$ 3,150                        | \$ 39,100   | \$ 16,993   | \$ (5,119 ) | \$ (16,707 ) |
| <b>Net income</b>  | \$ 33,442                       | \$ 94,216   | \$ 56,307   | \$ 65,252   | \$ 42,964    |
| <b>Net income available for common unitholders</b>                               | \$ 23,530                       | \$ 78,454   | \$ 37,441   | \$ 33,742   | \$ 12,112    |
| <b>Net income per common unit basic:</b>   |                                 |             |             |             |              |
| Income/(loss) from continuing operations   | \$ 0.05                         | \$ 0.65     | \$ 0.29     | \$ (0.09 )  | \$ (0.28 )   |
| Net income   | \$ 0.38                         | \$ 1.30     | \$ 0.63     | \$ 0.57     | \$ 0.21      |
| <b>Net income per common unit diluted:</b>                                       |                                 |             |             |             |              |
| Income/(loss) from continuing operations   | \$ 0.05                         | \$ 0.64     | \$ 0.27     | \$ (0.09 )  | \$ (0.28 )   |
| Net income   | \$ 0.37                         | \$ 1.28     | \$ 0.61     | \$ 0.57     | \$ 0.21      |
| <b>Distributions declared per common unit</b>                                    | \$ 1.70                         | \$ 1.70     | \$ 1.70     | \$ 1.70     | \$ 1.70      |

|                             | <b>December 31,</b> |              |              |              |              |
|-----------------------------|---------------------|--------------|--------------|--------------|--------------|
|                             | <b>2008</b>         | <b>2007</b>  | <b>2006</b>  | <b>2005</b>  | <b>2004</b>  |
| <b>Balance Sheet Data:</b>  |                     |              |              |              |              |
| Total assets                | \$ 2,944,856        | \$ 2,925,804 | \$ 2,837,649 | \$ 2,901,858 | \$ 3,232,062 |
| Mortgages and notes payable | \$ 1,604,685        | \$ 1,641,987 | \$ 1,464,266 | \$ 1,471,616 | \$ 1,572,574 |
| Financing obligations       | \$ 34,174           | \$ 35,071    | \$ 35,530    | \$ 34,154    | \$ 65,309    |

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**ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The Operating Partnership is managed by its sole general partner, the Company, a fully integrated, self-administered and self-managed equity REIT that provides leasing, management, development, construction and other customer-related services for our properties and for third parties. The Company conducts virtually all of its activities through the Operating Partnership. As of December 31, 2008, we owned or had an interest in 383 in-service office, industrial and retail properties, encompassing approximately 35.3 million square feet and 514 rental residential units, which includes a 12.5% interest in a 261,000 square foot office property directly owned by the Company and thus is included in the Company's Consolidated Financial Statements, but not included in the Operating Partnership's Consolidated Financial Statements. As of that date, we also owned development land and other properties under development as described under "Business" and "Properties" above. We are based in Raleigh, North Carolina, and our properties and development land are located in Florida, Georgia, Iowa, Kansas, Maryland, Mississippi, Missouri, North Carolina, South Carolina, Tennessee and Virginia.

You should read the following discussion and analysis in conjunction with the accompanying Consolidated Financial Statements and related notes contained elsewhere herein.

**DISCLOSURE REGARDING FORWARD-LOOKING STATEMENTS**

Some of the information in this Annual Report may contain forward-looking statements. Such statements include, in particular, statements about our plans, strategies and prospects under this section and under the heading "Business." You can identify forward-looking statements by our use of forward-looking terminology such as "may," "will," "expect," "anticipate," "estimate," "continue" or other similar words. Although we believe that our plans, intentions and expectations reflected in or suggested by such forward-looking statements are reasonable, we cannot assure you that our plans, intentions or expectations will be achieved. When considering such forward-looking statements, you should keep in mind the following important factors that could cause our actual results to differ materially from those contained in any forward-looking statement:

development activity by our competitors in our existing markets could result in an excessive supply of office, industrial and retail properties relative to tenant demand;

the financial condition of our tenants could deteriorate;

we may not be able to complete development, acquisition, reinvestment, disposition or joint venture projects as quickly or on as favorable terms as anticipated;

we may not be able to lease or release second generation space quickly or on as favorable terms as old leases;

we may not be able to lease our newly constructed buildings as quickly or on as favorable terms as originally anticipated;



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difficulties in obtaining additional capital to satisfy our future cash needs or increases in interest rates could adversely impact our ability to fund important business initiatives and increase our debt service costs;

we may not be able to meet our liquidity requirements or obtain capital on favorable terms to fund our working capital needs and growth initiatives or to repay or refinance outstanding debt upon maturity;

in light of the current dislocations in the credit markets, one or more of our banking partners could suffer unexpected financial difficulties that cause them to default on their obligations under our existing revolving credit facility and/or revolving construction facility, which would make it difficult for us to meet our short- and long-term liquidity needs;

the Company could lose key executive officers; and

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our southeastern and midwestern markets may suffer declines in economic growth.

This list of risks and uncertainties, however, is not intended to be exhaustive. You should also review the other cautionary statements we make in *Business Risk Factors* set forth in this Annual Report.

Given these uncertainties, you should not place undue reliance on forward-looking statements. We undertake no obligation to publicly release the results of any revisions to these forward-looking statements to reflect any future events or circumstances or to reflect the occurrence of unanticipated events.

## **RESULTS OF OPERATIONS**

### **Comparison of 2008 to 2007**

As noted above, results for 2007 were reclassified from previously reported amounts to reflect in discontinued operations the operations for those properties sold or held for sale in 2008 which qualified for discontinued operations presentation.

### ***Rental and Other Revenues***

While we own and operate a limited number of industrial, retail and residential properties, our operating results depend heavily on successfully leasing and operating our office properties. Economic growth in Florida, Georgia, North Carolina and Tennessee is and will continue to be an important determinative factor in predicting our future operating results.

The key components affecting our rental and other revenues are average occupancy, rental rates, new developments placed in service, acquisitions and dispositions. Average occupancy generally increases during times of improving economic growth, as our ability to lease space outpaces vacancies that occur upon the expirations of existing leases. Average occupancy generally declines during times of slower economic growth, when new vacancies tend to outpace our ability to lease space. Asset acquisitions, dispositions and new developments placed in service directly impact our rental revenues and could impact our average occupancy, depending upon the occupancy rate of the properties that are acquired, sold or placed in service. A further indicator of the predictability of future revenues is the expected lease expirations of our portfolio. As a result, in addition to seeking to increase our average occupancy by leasing current vacant space, we also must concentrate our leasing efforts on renewing leases on expiring space. For more information regarding our lease expirations, see *Properties Lease Expirations*.

Whether or not our rental revenue tracks average occupancy proportionally depends upon whether rents under new leases signed are higher or lower than the rents under the previous leases. The average rental rate per square foot on second generation renewal and relet leases signed in our Wholly Owned Properties compared to the rent under the previous leases (based on straight line rental rates) was 9.1% higher in 2008 than

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in 2007. The annualized rental revenues from second generation leases signed during any particular year is generally less than 15% of our total annual rental revenues.

Rental and other revenues from continuing operations were 7.6% higher in 2008 as compared to 2007 primarily due to the contribution from development properties placed in service in 2007 and 2008, higher average occupancy and higher average rental rates. We expect a slight decline in total occupancy in 2009 primarily related to anticipated declines in occupancy at our industrial properties. We expect to sell additional non-core properties in 2009 that will likely be classified as discontinued operations. We expect 2009 rental and other revenues to increase slightly over 2008, adjusted for any discontinued operations in 2009, due to the effect of new developments placed in service in 2008 and 2009 as discussed below, partly offset by the slight projected decline in occupancy.

We expect to deliver approximately \$92.6 million of new office and industrial development properties by the end of 2009, which currently are 68.2% pre-leased.

### *Operating Expenses*

Our expenses primarily consist of rental property expenses, depreciation and amortization, general and administrative expenses and interest expense. For 2008 and 2007, expenses also included impairments of assets held for use. Rental property expenses are expenses associated with our ownership and operation of rental properties and

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include expenses that vary somewhat proportionately to occupancy levels, such as common area maintenance and utilities, and expenses that do not vary based on occupancy, such as property taxes and insurance. Depreciation and amortization is a non-cash expense associated with the ownership of real property and generally remains relatively consistent each year, unless we buy, place in service or sell assets, since we depreciate our properties and related building and tenant improvement assets on a straight-line basis over a fixed life. General and administrative expenses, net of amounts capitalized, consist primarily of management and employee salaries and other personnel costs, corporate overhead and long-term incentive compensation.

Rental and other operating expenses were approximately 8.0% higher in 2008 as compared to 2007 primarily due to general inflationary increases in certain operating expenses, which include utility costs, insurance, real estate taxes, salaries, and benefits, and from expenses of development properties placed in service in 2007 and 2008. We expect rental and other operating expenses to increase in 2009 as compared to 2008 from utility and property tax increases and from development properties placed in service during the latter part of 2008 and in 2009, partially offset by planned dispositions.

Operating margin, defined as rental and other revenues less rental property and other expenses expressed as a percentage of rental and other revenues, was relatively unchanged at 64.1% in 2008 as compared to 2007.

The increase in depreciation and amortization of 5.4% results primarily from development properties placed in service in the latter part of 2007 and in 2008.

In 2008, 11 buildings in two business parks and one land parcel in Winston-Salem, NC became impaired and an expense charge aggregating \$32.8 million was recorded, of which \$32.4 million related to the 11 buildings and \$0.4 million to the land parcel. In 2007, one land parcel became impaired and an expense charge of \$0.8 million was recorded.

General and administrative expenses were approximately 8.5% lower in 2008 as compared to 2007 primarily due to lower audit and legal fees and lower deferred compensation expense, partially offset by higher compensation costs including short and long-term incentive compensation.

***Interest Expense***

Interest expense depends upon the amount of our borrowings, the weighted average interest rates on our debt and the amount of interest capitalized on development projects.

Contractual interest expense is shown net of amounts capitalized to development projects. The net decrease in contractual interest was primarily due to a decrease in weighted average interest rates on outstanding debt from 6.74% in the year ended December 31, 2007 to 6.08% in the year ended December 31, 2008, partly offset by an increase in average borrowings from \$1,540 million in the year ended December 31, 2007 to \$1,664 million in the year ended December 31, 2008. In addition, capitalized interest in 2008 was approximately \$1.4 million lower compared to 2007 due to decreased development activity and lower average construction and development costs.

Total interest expense is expected to decrease in 2009 due to expected lower average outstanding debt balances resulting from the September 2008 equity offering and expected asset sales, offset by expected higher average interest rates resulting from projected new debt financings and lower capitalized interest.

***Gains on Disposition of Properties; Gains on For-Sale Residential Condominiums; Gain from Property Insurance Settlement; Minority Interest; Equity in Earnings of Unconsolidated Affiliates***

Net gains on dispositions of properties not classified as discontinued operations were \$0.8 million in 2008 compared to \$20.6 in 2007. Gains are dependent on the specific assets sold, historical cost basis and other factors, and can vary significantly from period to period.

In 2008, gains on for-sale residential condominiums aggregating \$5.6 million resulted from sales of such condominiums and forfeitures of earnest money deposits by defaulting contractual counterparties. Our partner's interest in these gains was \$1.3 million and was recorded as minority interest.

In 2007, we recorded a \$4.1 million gain from finalization of a prior year insurance claim.

Minority interest in the Company's Consolidated Statements of Income decreased \$1.2 million in 2008 compared to 2007 primarily due to lower income from continuing operations, after preferred equity distributions, of

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the Operating Partnership as a result of the various charges discussed above, partially offset by the minority interest in gains on for-sale residential condominiums. Minority interest in the Operating Partnership's Consolidated Statements of Income increased \$1.4 million compared to 2007 due primarily to the minority interest in the gains on for-sale residential condominiums.

Equity in earnings of unconsolidated affiliates in the Company decreased \$7.2 million from 2007 to 2008. In 2007, our Weston Lakeside joint venture sold 332 rental residential units, recognizing a gain of approximately \$11.3 million, which resulted in an increase of approximately \$5.0 million in equity in earnings of unconsolidated affiliates. Additionally in 2007, our DLF I joint venture sold five properties and the joint venture recognized a gain of approximately \$9.3 million, resulting in an increase of approximately \$2.1 million in equity in earnings of unconsolidated affiliates. Equity in earnings of unconsolidated affiliates in the Operating Partnership does not include the Company's 12.5% interest in a 261,000 square foot office property owned directly by the Company.

***Discontinued Operations***

The Company classified income of \$19.1 million and \$38.0 million as discontinued operations, net of minority interest in 2008 and 2007, respectively. These amounts relate to 2.0 million square feet of office and industrial properties and 13 rental residential units sold during 2007 and 2008 and include net gains on the sale of these properties of \$17.3 million and \$32.0 million in 2008 and 2007, respectively. The minority interest included in these amounts in the Company's Consolidated Statements of Income relates to minority interest in the Operating Partnership.

During 2007, the Company recorded \$1.5 million in income from the release of a FIN 48 liability; this item did not relate to the Operating Partnership's operations and is thus not recorded in the Operating Partnership's Consolidated Financial Statements.

***Dividends on Preferred Equity and Excess of Preferred Equity Redemption/Repurchase Cost Over Carrying Value***

The decrease in preferred equity dividends and excess of preferred equity redemption/repurchase costs over carrying value were due to the redemption/repurchase of \$52.5 million and \$62.3 million of preferred equity in 2008 and 2007, respectively.

**Comparison of 2007 to 2006**

As noted above, previously reported results for 2007 and 2006 were reclassified to reflect in discontinued operations the operations for those properties sold or held for sale in 2008 which qualified for discontinued operations presentation.

***Rental and Other Revenues***

Rental and other revenues from continuing operations were 6.8% higher in 2007 as compared to 2006 primarily due to the contribution from development properties placed in service in 2006 and in 2007, higher average occupancy and higher average rental rates.

*Operating Expenses*

Rental and other operating expenses were 4.6% higher in 2007 as compared to 2006 primarily due to general inflationary increases in certain operating expenses, which include utility costs, insurance, real estate taxes, salaries, and benefits, and from expenses of development properties placed in service in 2006 and 2007.

Operating margin, defined as rental and other revenues less rental property and other expenses expressed as a percentage of rental and other revenues, increased to approximately 64.2% in 2007 from approximately 63.5% in 2006. This increase in margin was primarily attributed to higher average occupancy combined with certain operating expenses, such as taxes and insurance, being relatively fixed in the short term.

The increase in depreciation and amortization of 8.4% primarily results from development properties placed in service in 2006 and in 2007.

In 2007, one land parcel became impaired and an expense charge of \$0.8 million was recorded.

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General and administrative expenses were approximately 11.4% higher in 2007 as compared to 2006 primarily due to higher write-offs of deferred development costs on projects that did not proceed or were deemed unlikely to occur in the future, higher annual and long-term incentive compensation costs, higher salary and fringe benefit costs from annual employee wage and salary increases and inflationary effects on other general and administrative expenses.

***Interest Expense***

Contractual interest expense is shown net of amounts capitalized to development projects. The net decrease in contractual interest was primarily due to a decrease in weighted average interest rates on outstanding debt of 6.74% in 2007 compared to 6.92% in 2006, partly offset by an increase in average borrowings of \$1,540 million in 2007 compared \$1,441 million in 2006. In addition, capitalized interest in 2007 was approximately \$4.7 million higher compared to 2006 due to increased development activity and higher average construction and development costs.

***Settlement of Tenant Bankruptcy Claim***

In 2006, we received a settlement of a bankruptcy claim in the amount of \$1.6 million related to leases with a former tenant that were terminated in 2003.

***Gains on Disposition of Properties; Gain from Property Insurance Settlement; Minority Interest; Equity in Earnings of Unconsolidated Affiliates***

The Company recorded net gains on dispositions of properties not classified as discontinued operations of \$20.6 million in 2007 compared to \$16.2 million in 2006. Gains are dependent on the specific assets sold, historical cost basis and other factors, and can vary significantly from period to period.

In 2007, we recorded a \$4.1 million gain from finalization of a prior year insurance claim.

Minority interest in the Company's Consolidated Statements of Income increased \$1.5 million in 2007 compared to 2006 primarily due to higher income from continuing operations, after preferred equity distributions, in 2007 of the Operating Partnership compared to 2006. Minority interest in the Operating Partnership's Consolidated Statements of Income remained unchanged at approximately \$0.6 million for both years.

Equity in earnings of unconsolidated affiliates in the Company increased \$6.3 million from 2006 to 2007. In 2007, our Weston Lakeside joint venture sold 332 rental residential units, recognizing a gain of approximately \$11.3 million, which resulted in an increase of approximately \$5.0 million in equity in earnings of unconsolidated affiliates. Additionally in 2007, our DLF I joint venture sold five properties and the joint venture



recognized a gain of approximately \$9.3 million, resulting in an increase of approximately \$2.1 million in equity in earnings of unconsolidated affiliates. Equity in earnings of unconsolidated affiliates in the Operating Partnership does not include the Company's 12.5% interest in a 261,000 square foot office property owned directly by the Company.

***Discontinued Operations***

The Company classified income of \$38.0 million and \$19.1 million as discontinued operations, net of minority interest in 2007 and 2006, respectively. These discontinued operations relate to 5.0 million square feet of office and industrial properties and 186 rental residential units sold during 2008, 2007 and 2006 and include net gains on the sale of these properties of \$32.0 million and \$13.9 million in 2007 and 2006, respectively. The minority interest included in these amounts in the Company's Consolidated Statements of Income relates to minority interest in the Operating Partnership.

During 2007, the Company recorded \$1.5 million in income from the release of a FIN 48 liability; this item did not relate to the Operating Partnership's operations and is thus not recorded in the Operating Partnership's Consolidated Financial Statements. See Note 16 to our Consolidated Financial Statements for further discussion.

***Dividends on Preferred Equity and Excess of Preferred Equity Redemption/Repurchase Cost Over Carrying Value***

The decrease in preferred equity dividends and increase in excess of preferred equity redemption/repurchase costs over carrying value were due to the redemption/repurchase of \$62.3 million and \$50.0 million of preferred equity in 2007 and 2006, respectively.

Table of Contents**LIQUIDITY AND CAPITAL RESOURCES****Overview**

We generally use rents received from customers to fund our operating expenses, recurring capital expenditures and distributions. To fund property acquisitions, development activity or building renovations and repay debt upon maturity, we may sell assets and/or obtain new debt. Our debt generally consists of mortgage debt, unsecured debt securities and borrowings under our secured and unsecured credit facilities. We also may sell or issue common or preferred equity to fund additional growth or to reduce our debt. To generate additional capital to fund our growth and other strategic initiatives and to lessen the ownership risks typically associated with owning 100.0% of a property, we may also sell some of our properties or contribute them to joint ventures.

Our goal is to maintain a conservative and flexible balance sheet. Our \$450.0 million unsecured revolving credit facility is currently scheduled to mature on May 1, 2009. As permitted under the terms of the revolving credit facility, we have submitted our notice to extend the maturity date of the credit facility by one year. Upon payment of the extension fee and assuming no default exists at May 1, 2009, the facility will be extended until May 1, 2010. As a result of this extension, we will have sufficient borrowing availability under our revolving credit facility to retire the approximate \$123.0 million of debt, as measured at February 12, 2009, that will mature (including approximately \$7.3 million of required principal amortization payments relating to debt that matures in future years) during the remainder of 2009 and fund the remaining costs of our current development pipeline. In January 2009, we paid off at maturity \$50.0 million of 8.125% unsecured notes using borrowings under our revolving credit facility. Because the cost and availability of credit, however, has been and may continue to be adversely affected by illiquid credit markets and wider credit spreads, we expect to use less cash for investing activities in 2009 than in prior years. Based on management's view of current and future market conditions, we expect to generate a positive amount of cash from operating activities during 2009. We currently intend to use any such positive net cash flows from operating activities after payment of distributions and recurring capital expenditures, together with the proceeds from projected non-core property dispositions and projected new debt financings, to reduce outstanding debt balances in 2009. These forward-looking statements are subject to risks and uncertainties. See Disclosure Regarding Forward-Looking Statements.

**Statements of Cash Flows**

As required by GAAP, we report and analyze our cash flows based on operating activities, investing activities and financing activities. The following table sets forth the changes in the Company's cash flows from 2007 to 2008 (\$ in thousands):

|                                       | Year Ended December 31, |                     |                  |
|---------------------------------------|-------------------------|---------------------|------------------|
|                                       | 2008                    | 2007                | Change           |
| Cash Provided By Operating Activities | \$ 157,822              | \$ 161,663          | \$ (3,841 )      |
| Cash Used In Investing Activities     | (134,343 )              | (150,704 )          | 16,361           |
| Cash Used In Financing Activities     | (12,862 )               | (24,509 )           | 11,647           |
| <b>Total Cash Flows</b>               | <b>\$ 10,617</b>        | <b>\$ (13,550 )</b> | <b>\$ 24,167</b> |

The following table sets forth the changes in the Operating Partnership's cash flows from 2007 to 2008 (\$ in thousands):

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|                                       | Year Ended December 31, |                     |                  |
|---------------------------------------|-------------------------|---------------------|------------------|
|                                       | 2008                    | 2007                | Change           |
| Cash Provided By Operating Activities | \$ 157,782              | \$ 161,526          | \$ (3,744 )      |
| Cash Used In Investing Activities     | (134,343 )              | (151,858 )          | 17,515           |
| Cash Used In Financing Activities     | (12,934 )               | (22,362 )           | 9,428            |
| <b>Total Cash Flows</b>               | <b>\$ 10,505</b>        | <b>\$ (12,694 )</b> | <b>\$ 23,199</b> |

In calculating cash flow from operating activities, depreciation and amortization, which are non-cash expenses, are added back to net income. As a result, we have historically generated a positive amount of cash from operating activities. From period to period, cash flow from operations depends primarily upon changes in our net income, as

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discussed more fully above under Results of Operations, changes in receivables and payables, and net additions or decreases in our overall portfolio, which affect the amount of depreciation and amortization expense.

Cash provided by or used in investing activities generally relates to capitalized costs incurred for leasing and major building improvements and our acquisition, development, disposition and joint venture activity. During periods of significant net acquisition and/or development activity, our cash used in such investing activities will generally exceed cash provided by investing activities, which typically consists of cash received upon the sale of properties and distributions of capital from our joint ventures.

Cash used in financing activities generally relates to distributions, incurrence and repayment of debt and sales, repurchases or redemptions of Common Stock, Common Units and Preferred Stock. As discussed previously, we use a significant amount of our cash to fund distributions. Whether or not we have increases in the outstanding balances of debt during a period depends generally upon the net effect of our acquisition, disposition, development and joint venture activity. We use our revolving credit facility for working capital purposes, which means that during any given period, in order to minimize interest expense, we will likely record significant repayments and borrowings under our revolving credit facility.

The decrease of \$3.8 million in cash provided by operating activities of the Company in 2008 compared to 2007 was primarily the result of the net decrease in the change in operating assets and liabilities partially offset by cash flows from net income as adjusted for changes in depreciation and amortization, gains on disposition of properties, impairments of assets held for use, gains from for-sale residential condominiums, gain from a property insurance settlement, minority interest, and equity in earnings of unconsolidated affiliates. Cash provided by operating activities of the Operating Partnership differs from cash provided by operating activities of the Company primarily due to minority interest in the Operating Partnership included in the Company's Consolidated Financial Statements but not included in the Operating Partnership's Consolidated Financial Statements.

The decrease of \$16.4 million in cash used in investing activities in 2008 compared to 2007 was primarily the result of lower capital expenditure spending, higher proceeds from the dispositions of for-sale residential condominiums and positive changes in restricted cash and other investment activities, partially offset by lower proceeds from disposition of real estate assets, lower returns of capital from unconsolidated affiliates, and higher contributions to unconsolidated affiliates, primarily for the formation of a new joint venture.

The decrease of \$11.6 million in cash used in financing activities in 2008 compared to the same period in 2007 was primarily the result of fewer retirements of Preferred Stock and Preferred Units, lower distributions on Preferred Stock and Preferred Distributions, substantially higher proceeds from the sale of Common Stock, higher net borrowings from mortgages and notes payable and our revolving credit facility, and lower repurchases of Common Units, partially offset by higher distributions resulting from an increase in the number of shares of Common Stock outstanding and lower contributions from minority interest partners. Cash used in financing activities of the Operating Partnership differs from cash used in financing activities of the Company primarily due to cash used to repurchase Common Units included in the cash flows of the Company but not included in the cash flows of the Operating Partnership.

**Capitalization**

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The following table sets forth the Company's capitalization (in thousands, except per share amounts):

|   | <b>December 31,<br/>2008</b> | <b>December 31,<br/>2007</b> |
|---|------------------------------|------------------------------|
| Mortgages and notes payable, at recorded book value   | \$ 1,604,685                 | \$ 1,641,987                 |
| Financing obligations                                 | \$ 34,174                    | \$ 35,071                    |
| Preferred Stock, at liquidation value                 | \$ 81,592                    | \$ 135,437                   |
| Common Stock outstanding                              | 63,572                       | 57,167                       |
| Minority interest partnership units                   | 4,067                        | 4,057                        |
| Per share stock price at year end                     | \$ 27.36                     | \$ 29.38                     |
| Market value of Common Stock and Common Units         | \$ 1,850,603                 | \$ 1,798,761                 |
| Total market capitalization with debt and obligations | \$ 3,571,054                 | \$ 3,611,256                 |

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Based on our total market capitalization of approximately \$3.6 billion at December 31, 2008 (at the December 31, 2008 per share stock price of \$27.36 and assuming the redemption for shares of Common Stock of the approximate 4.1 million Common Units not owned by the Company), our mortgages and notes payable represented 44.9% of our total market capitalization. Mortgages and notes payable at December 31, 2008 was comprised of \$655.2 million of secured indebtedness with a weighted average interest rate of 6.45% and \$949.5 million of unsecured indebtedness with a weighted average interest rate of 5.26%. As of December 31, 2008, our outstanding mortgages and notes payable and financing obligations were secured by real estate assets with an aggregate undepreciated book value of approximately \$1.1 billion.

**Current and Future Cash Needs**

Rental and other revenues are our principal source of funds to meet our short-term liquidity requirements. Other sources of funds for short-term liquidity needs include available working capital and borrowings under our revolving credit facility and revolving construction credit facility (which had \$262.7 million and \$42.4 million of availability, respectively, as of February 12, 2009). Our short-term liquidity requirements primarily consist of operating expenses, interest and principal amortization on our debt, distributions, any payments under guarantee obligations and recurring capital expenditures, including building improvement costs, tenant improvement costs and lease commissions. Building improvements are recurring capital costs not related to a specific customer to maintain existing buildings. Recurring tenant improvements are the costs required to customize space for the specific needs of customers in spaces other than in new development projects.

Notwithstanding the ongoing turbulence and uncertainty in the global capital markets, such as widening credit spreads and tightening underwriting standards which have negatively impacted the availability of capital across many industries, we anticipate that our available cash and cash equivalents and cash flows from operating activities, with cash available from borrowings under our credit facilities, will be adequate to meet our short-term liquidity requirements. As a result of the expected one-year extension of our revolving credit facility, we will have sufficient borrowing availability under our revolving credit facility to retire the approximate \$123.0 million of debt, as measured at February 12, 2009, that will mature (including approximately \$7.3 million of required principal amortization payments relating to debt that matures in future years) during the remainder of 2009 and fund the remaining costs of our current development pipeline. If these sources of funds are insufficient or unavailable, our ability to pay distributions and satisfy other cash payments may be adversely affected. See Item 1A. Risk Factors Our use of debt to finance our operations could have a material adverse effect on our cash flow and ability to make distributions.

Our long-term liquidity uses generally consist of the retirement or refinancing of debt upon maturity (including mortgage debt, our revolving and construction credit facilities, term loans and other unsecured debt), funding of existing and new building development or land infrastructure projects and funding acquisitions of buildings and development land. Excluding recurring capital expenditures for leasing costs and tenant improvements and for normal building improvements, our expected future capital expenditures for started and/or committed new development projects were approximately \$58 million at December 31, 2008. A significant portion of these future expenditures are currently subject to binding contractual arrangements. Additionally, we may from time to time retire some or all of our remaining outstanding Preferred Stock through redemptions, open market repurchases, privately negotiated acquisitions or otherwise.

We expect to meet our long-term liquidity needs through a combination of:

positive net cash flows from operating activities after payment of distributions and recurring capital expenditures;

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unsecured borrowings under our existing revolving credit facility or new financing arrangements that we may obtain;

secured borrowings under existing construction facilities or new financing arrangements that we may obtain (at December 31, 2008, we had approximately \$2.3 billion of unencumbered real estate assets at undepreciated cost);

the disposition of non-core assets;

the issuance by the Operating Partnership of unsecured debt securities;

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the issuance of equity securities by the Company and the Operating Partnership; and

the sale or contribution of some of our Wholly Owned Properties, development projects and development land to strategic joint ventures to be formed with unrelated investors, which would have the net effect of generating additional capital through such sale or contributions.

**Distributions**

To maintain its qualification as a REIT, the Company must pay dividends to stockholders that are at least 90.0% of its annual REIT taxable income, excluding net capital gains. The Company's REIT taxable income, as determined by the federal tax laws, does not equal its net income under GAAP. In addition, although capital gains are not required to be distributed to maintain REIT status, capital gains, if any, that are generated as part of our capital recycling activity are subject to federal and state income tax unless such gains are distributed to stockholders. The partnership agreement requires the Operating Partnership to distribute at least enough cash for the Company to be able to pay such dividends. Although the minimum Common Stock dividend per share required for the Company to maintain its REIT status (excluding any net capital gains) was \$0.76 and \$0.54 in 2008 and 2007, respectively, our per share and per unit distributions during both years was \$1.70.

Cash distributions reduce the amount of cash that would otherwise be available for other business purposes, including funding debt maturities or future growth initiatives. Under temporary IRS regulations, for 2009, distributions can be paid partially using a REIT's freely tradable common stock, provided that stockholders have the option of receiving at least 10% of the total distribution in cash. The amount and composition of future distributions will be made at the discretion of the Company's Board of Directors. For a discussion of the factors that will influence decisions of the Board of Directors regarding distributions, see Item 5. Market for Registrant's Common Stock, Related Stockholder Matters and Issuer Purchases of Equity Securities.

**Financing Structure and Activity**

In September 2008, the Company sold 5.5 million shares of Common Stock for net proceeds of \$195.0 million. As required by the terms of the partnership agreement of the Operating Partnership, the net proceeds from the offering were contributed by the Company to the Operating Partnership in exchange for 5.5 million additional Common Units. A portion of the net proceeds of the offering were subsequently used to repurchase 53,845 8.625% Series A Cumulative Redeemable Preferred Shares for an aggregate purchase price of \$52.5 million. The remaining net proceeds from the offering were used to reduce the borrowings then outstanding under our revolving credit facility.

In January 2009, we paid off at maturity \$50.0 million of 8.125% unsecured notes using borrowings under our revolving credit facility.

Our \$70.0 million secured construction facility, which bears interest at LIBOR plus 85 basis points, is initially scheduled to mature on December 20, 2010. Assuming no defaults have occurred, we have options to extend the maturity date for two successive one-year periods. As of December 31, 2008, \$16.6 million of borrowings were outstanding under the construction facility.



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Our \$450.0 million unsecured revolving credit facility is currently scheduled to mature on May 1, 2009. As permitted under the terms of the revolving credit facility, we have submitted our notice to extend the maturity date of the credit facility by one year. Upon payment of the extension fee and assuming no default exists at May 1, 2009, the facility will be extended until May 1, 2010. We depend on our revolving credit facility for working capital purposes and for the short-term funding of our development and acquisition activity and, in certain instances, the repayment of other debt upon maturity. Continuing ability to borrow under the revolving credit facility allows us to quickly capitalize on accretive opportunities at short-term interest rates. If our lenders default under their obligations under the revolving credit facility or we become unable to borrow additional funds under the facility for any reason, we would be required to sell additional assets or seek alternative equity or debt capital, which could be more costly and adversely impact our financial condition. If such alternative capital were unavailable, we would not be able to make new investments and could have difficulty repaying other debt.

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The interest rate under our revolving credit facility is LIBOR plus 80 basis points and the annual base facility fee is 20 basis points. The interest rate would increase to LIBOR plus 140 or 155 basis points if our credit rating were to fall below investment grade according to two of three credit rating agencies. Our revolving credit facility, term loan and revolving construction facilities are syndicated as follows (in thousands):

| Name of Lender                  | Total Revolving Credit Commitment | Revolving Credit Facility            | Term Loan                          | Total Construction Loan | Construction Participation |
|---------------------------------|-----------------------------------|--------------------------------------|------------------------------------|-------------------------|----------------------------|
|                                 |                                   | Outstanding at December 31, (1) 2008 | Participation at December 31, 2008 |                         |                            |
| Bank of America, N.A.           | \$ 50,000                         | \$ 18,111                            | \$ 25,000                          | \$                      | \$                         |
| Branch Banking and Trust Co.    | 50,000                            | 18,111                               | 10,000                             |                         |                            |
| Wells Fargo/Wachovia Bank, N.A. | 100,000                           | 36,222                               | 45,000                             |                         |                            |
| Emigrant Bank                   | 35,000                            | 12,678                               |                                    |                         |                            |
| Eurohypo AG, New York Branch    | 35,000                            | 12,678                               |                                    |                         |                            |
| PNC Bank, N.A.                  | 30,000                            | 10,867                               |                                    | 20,000                  | 4,745                      |
| Regions Bank                    | 30,000                            | 10,867                               | 25,000                             | 20,000                  | 4,744                      |
| Comerica Bank                   | 25,000                            | 9,056                                |                                    |                         |                            |
| RBC Bank                        | 25,000                            | 9,056                                |                                    |                         |                            |
| Union Bank of California, N.A.  | 25,000                            | 9,056                                | 10,000                             | 15,000                  | 3,558                      |
| US Bank                         | 20,000                            | 7,243                                | 15,000                             | 15,000                  | 3,558                      |
| First Horizon Bank              | 15,000                            | 5,433                                | 7,500                              |                         |                            |
| Chevy Chase Bank                | 10,000                            | 3,622                                |                                    |                         |                            |
| <b>Total</b>                    | <b>\$ 450,000</b>                 | <b>\$ 163,000</b>                    | <b>\$ 137,500</b>                  | <b>\$ 70,000</b>        | <b>\$ 16,605</b>           |

- (1) Our \$450.0 million unsecured revolving credit facility is currently scheduled to mature on May 1, 2009. We have submitted our notice to extend the maturity date of the credit facility by one year to May 2010, and upon payment of the extension fee and assuming no default exists at that time, the facility will be extended.
- (2) Our \$137.5 million three-year term loan is currently scheduled to mature on February 26, 2011.
- (3) Our \$70.0 million secured construction facility is currently scheduled to mature on December 20, 2010. Assuming no defaults have occurred, we have options to extend the maturity date for two successive one-year periods.

We have \$1.6 million of outstanding letters of credit as of December 31, 2008, which reduce the availability on our revolving credit facility. As a result, the unused capacity of our revolving credit facility at December 31, 2008 was \$285.4 million.

We regularly evaluate the financial condition of the lenders that participate in our credit facilities using publicly available information, particularly in light of the current dislocations in the credit markets. Based on this review, we currently expect our lenders, which are major financial institutions, to perform their obligations under our existing facilities.

### **Covenant Compliance**

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The Operating Partnership has \$400 million principal amount of 2017 bonds outstanding and \$200 million principal amount of 2018 bonds outstanding. The indenture that governs these outstanding notes requires us to comply with customary operating covenants and various financial ratios, including a requirement that we maintain unencumbered assets of at least 200% of all outstanding unsecured debt. The trustee or the holders of at least 25% in principal amount of either series of bonds can accelerate the principal amount of such series upon written notice of a default that remains uncured after 60 days.

Our revolving credit facility and our \$137.5 million bank term loan due in February 2011 also require us to comply with customary operating covenants and various financial requirements, including a requirement that we maintain a ratio of total liabilities to total asset value of no more than 60%. For purposes of the revolving credit facility, total asset value depends upon the effective economic capitalization rate (after deducting capital expenditures) used to determine the value of our buildings. Depending upon general economic conditions, the lenders have the good faith right to unilaterally increase the capitalization rate by up to 25 basis points once each calendar year. Any such increase in capitalization rates, without a corresponding reduction in total liabilities, could

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make it more difficult for us to maintain a ratio of total liabilities to total asset value of no more than 60%, which could have an adverse effect on our ability to borrow additional funds under the revolving credit facility. Upon an event of default, lenders having at least 66.7% of the total commitments under the revolving credit facility can accelerate all borrowings then outstanding and prohibit us from borrowing any further amounts under our revolving credit facility, which would adversely affect our ability to fund our operations.

We are currently in compliance with all such covenants and requirements. Although we expect to remain in compliance with these covenants and ratios for at least the next year, depending upon our future operating performance, property and financing transactions and general economic conditions, we cannot assure you that we will continue to be in compliance.

We may not be able to repay, refinance or extend any or all of our debt at maturity or upon any acceleration. If any refinancing is done at higher interest rates, the increased interest expense could adversely affect our cash flow and ability to pay dividends. Any such refinancing could also impose tighter financial ratios and other covenants that restrict our ability to take actions that could otherwise be in our best interest, such as funding new development activity, making opportunistic acquisitions, repurchasing our securities or paying dividends.

**Contractual Obligations**

The following table sets forth a summary regarding our known contractual obligations, including required interest payments for those items that are interest bearing, at December 31, 2008 (\$ in thousands):

|   | Total        | Amounts due during years ending December 31, |           |            |            |            | Thereafter |
|---|--------------|--|-----------|------------|------------|------------|------------|
|   |              | 2009   | 2010      | 2011       | 2012       | 2013       |            |
| <b>Mortgages and Notes Payable:</b>   |              |  |           |            |            |            |            |
| Principal payments (1)  | \$ 1,604,685 | \$ 340,053                                   | \$ 25,845 | \$ 147,337 | \$ 212,515 | \$ 240,607 | \$ 638,328 |
| Interest payments   | 474,874      | 83,599                                       | 74,450    | 70,495     | 56,064     | 48,016     | 142,250    |
| <b>Financing Obligations:</b>   |              |  |           |            |            |            |            |
| SF-HIW Harborview Plaza, LP<br>financing obligation   | 16,604       |  |           |            |            |            | 16,604     |
| Tax increment financing bond  | 16,418       | 1,044  | 1,116     | 1,193      | 1,277      | 1,365      | 10,423     |
| Capitalized ground lease<br>obligation  | 1,152        |  |           |            |            |            | 1,152      |
| Interest on financing obligations (2)   | 7,882        | 1,172  | 1,101     | 1,027      | 947        | 862        | 2,773      |
| <b>Capitalized Lease Obligations</b>  | 134          | 97   | 30        | 7          |            |            |            |
| <b>Purchase Obligations:</b>  |              |  |           |            |            |            |            |
| Completion contracts  | 41,459       | 41,459                                       |           |            |            |            |            |
| <b>Operating Lease Obligations:</b>   |              |  |           |            |            |            |            |
| Operating ground leases   | 48,469       | 1,142  | 1,125     | 1,145      | 1,165      | 1,186      | 42,706     |
| <b>Other Long Term Obligations</b> (in<br>accounts payable, accrued<br>expenses and other liabilities): |              |  |           |            |            |            |            |
| Plaza Colonnade lease guarantee   | 4            | 4  |           |            |            |            |            |
|   | 58           |  |           |            |            |            | 58         |

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RRHWoods, LLC and Dallas County

Partners lease guarantee

Industrial environmental

|  |                     |                   |                   |                   |                   |                   |                   |
|--|---------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| guarantee  | 125                 |                   |                   |                   |                   |                   | 125               |
| DLF payable  | 2,490               | 546               | 556               | 567               | 578               | 243               |                   |
| KC Orlando, LLC lease guarantee  | 226                 | 97                | 97                | 32                |                   |                   |                   |
| KC Orlando, LLC accrued lease commissions, tenant improvements and building improvements | 295                 |                   |                   |                   |                   |                   | 295               |
| RRHWoods, LLC  | 303                 |                   | 22                |                   |                   |                   | 281               |
| Other disposition related accrued tenant improvements                                    | 37                  | 37                |                   |                   |                   |                   |                   |
| <b>Total</b>   | <b>\$ 2,215,215</b> | <b>\$ 469,250</b> | <b>\$ 104,342</b> | <b>\$ 221,803</b> | <b>\$ 272,546</b> | <b>\$ 292,279</b> | <b>\$ 854,995</b> |

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- (1) Includes amounts outstanding at December 31, 2008, under our \$450.0 million unsecured revolving credit facility, which is currently scheduled to mature on May 1, 2009. We have submitted our notice to extend the maturity date of the credit facility by one year to May 2010, and upon payment of the extension fee and assuming no default exists at that time, the facility will be extended.
- (2) This amount does not include interest on SF-HIW Harborview Plaza, LP financing obligation which cannot be reasonably estimated for future periods. The interest expense on this financing obligation was \$1.6 million and \$2.6 million in 2008 and 2007, respectively.

The interest payments due on mortgages and notes payable are based on the stated rates for the fixed rate debt and on the December 31, 2008 rates for the variable rate debt. The weighted average interest rate on the variable rate debt as of December 31, 2008 was 2.48%. For additional information about our mortgages and notes payable, see Note 5 to our Consolidated Financial Statements.

For additional information about our financing obligations, see Note 3 to our Consolidated Financial Statements. For additional information about purchase obligations, operating lease obligations and other long term obligations reflected in our Consolidated Balance Sheets, see Note 14 to our Consolidated Financial Statements.

#### **Off Balance Sheet Arrangements**

We have several off balance sheet joint venture and guarantee arrangements. The joint ventures were formed with unrelated investors to generate additional capital to fund property acquisitions, repay outstanding debt, fund other strategic initiatives and lessen the risks typically associated with owning 100.0% of a property. When we create a joint venture with a partner, we usually contribute cash or wholly owned assets to a newly formed entity in which we retain an equal or minority interest. For financial reporting purposes, certain assets we sold have been accounted for as financing arrangements. See Notes 1, 2 and 3 to our Consolidated Financial Statements.

As discussed in Note 1 to our Consolidated Financial Statements, we generally account for our investments in less than majority owned joint ventures, partnerships and limited liability companies under the equity method of accounting. As a result, the assets and liabilities of these joint ventures are not included on our balance sheet and the results of operations of these joint ventures are not included on our income statement, other than as equity in earnings of unconsolidated affiliates. Generally, we are not liable for the debts of our joint ventures, except to the extent of our equity investment, unless we have directly guaranteed any of that debt. In most cases, we and/or our joint venture partners are required to agree to customary limited exceptions to non-recourse liability in non-recourse loans.

As of December 31, 2008, our unconsolidated joint ventures had \$834.9 million of total assets and \$649.7 million of total liabilities as reflected in their financial statements. At December 31, 2008, our weighted average equity interest based on the total assets of these unconsolidated joint ventures was 36.8%. During 2008, these unconsolidated joint ventures earned \$11.1 million of total net income, of which our share, after appropriate purchase accounting and other adjustments, was \$5.9 million. For additional information about our unconsolidated joint venture activity, see Note 2 to the Company's Consolidated Financial Statements.

As of December 31, 2008, our unconsolidated joint ventures had \$616.1 million of outstanding mortgage debt. All of this joint venture debt is non-recourse to us except (1) in the case of customary exceptions pertaining to such matters as misuse of funds, environmental conditions and material misrepresentations and (2) those guarantees and loans described in the following paragraphs. The following table sets forth the scheduled maturities of the Company's proportionate share of the outstanding debt of its unconsolidated joint ventures as of December 31, 2008 (\$ in thousands):

|            |            |     |
|------------|------------|-----|
| 2009       | \$ 6,789   |     |
| 2010       | 9,518      |     |
| 2011       | 6,215      |     |
| 2012       | 42,012     |     |
| 2013       | 23,482     |     |
| Thereafter | 158,670    |     |
|            | \$ 246,686 | (1) |

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- (1) This amount includes \$1.6 million related to the outstanding debt of a 261,000 square foot office property owned directly by the Company, and thus is included in the Company's Consolidated Financial Statements, but is not included in the Operating Partnership's Consolidated Financial Statements.

We guarantee \$8.6 million of debt of a consolidated affiliate of the RRH Woods, LLC joint venture. This guarantee was entered into prior to the January 1, 2003 effective date of FIN 45 for initial recognition and measurement and therefore, no liability for the debt guarantee was recorded at December 31, 2008 or 2007. Our maximum potential exposure under this guarantee was \$8.6 million at December 31, 2008. Recourse provisions exist that would enable us to recover some or all of any such payments from the joint venture's assets. This guarantee is scheduled to expire in November 2015.

To facilitate a financing by the RRH Woods, LLC joint venture, we guarantee \$3.1 million relating to a letter of credit and a corresponding master lease. The guarantee requires us to pay under a contingent master lease if the cash flows from the building securing the letter of credit do not cover at least 50% of the minimum debt service. During 2008, 2007 and 2006, we made master lease payments of \$0.1 million, \$0.1 million and \$39,000, respectively. As a result of this guarantee, we have recorded \$0.3 million in accounts payable, accrued expenses and other liabilities and as a deferred charge in investments in unconsolidated affiliates in our Consolidated Balance Sheets at December 31, 2008 and 2007. Our maximum potential exposure under this guarantee was \$3.1 million at December 31, 2008. This guarantee is currently scheduled to expire in August 2010.

To facilitate a financing by the RRH Woods, LLC joint venture, we guarantee \$3.3 million of the joint venture's debt. Because the joint venture currently is expected to generate sufficient cash flow to cover the required debt service, no liability for this guarantee was recorded at December 31, 2008 or 2007. In addition, we agreed to a master lease for 50% of the debt service should the joint venture not generate sufficient cash flow to cover the required debt service. As a result of this master lease, we have recorded \$22,000 and \$30,000 in accounts payable, accrued expenses and other liabilities and as a deferred charge in investments in unconsolidated affiliates in our Consolidated Balance Sheets at December 31, 2008 and 2007, respectively. Our maximum potential exposure under this guarantee was \$3.3 million at December 31, 2008. Recourse provisions exist that would enable us to recover some or all of any such payments from the joint venture's assets. This guarantee is currently scheduled to expire in November 2009, but at the option of the joint venture may be extended to November 2011.

To facilitate a financing by the RRH Woods, LLC and Dallas County Partners joint ventures, we agreed to master lease certain vacant space and guarantee \$0.8 million of debt. No master lease payments were necessary in 2008 or 2007. Because the joint ventures currently are expected to generate sufficient cash flow to cover the required debt service, no liability for the debt guarantee was recorded at December 31, 2008 or 2007. As a result of this master lease, we have recorded \$58,000 and \$68,000 in accounts payable, accrued expenses and other liabilities and as a deferred charge in investments in unconsolidated affiliates in our Consolidated Balance Sheets at December 31, 2008 and 2007, respectively. Our maximum potential exposure under this master lease was \$1.6 million at December 31, 2008. Our maximum potential exposure under the debt guarantee was \$0.8 million at December 31, 2008. This guarantee is currently scheduled to expire in June 2014.

To facilitate a financing by the Plaza Colonnade, LLC joint venture, we agreed to master lease 30,772 square feet through December 2009. As a result of this master lease, we have recorded \$4,000 and \$8,000 in accounts payable, accrued expenses and other liabilities and as a deferred charge in investments in unconsolidated affiliates in our Consolidated Balance sheets at December 31, 2008 and 2007, respectively. Our maximum potential exposure under this master lease was \$0.4 million at December 31, 2008.

On February 22, 2007, Weston Lakeside, LLC, an unconsolidated affiliate, sold 332 rental residential units to a third party for gross proceeds of \$45.0 million and paid off all of its outstanding debt and various development related costs. The joint venture recorded a gain of \$11.3 million in



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the first quarter of 2007 related to this sale and we recorded \$5.0 million as our proportionate share through equity in earnings of unconsolidated affiliates. Our share of the gain was less than 50.0% due to our joint venture partner's preferred return as the developer. We received aggregate net distributions of \$6.2 million. Weston Lakeside, LLC has been dissolved.

We have a 22.81% interest in a joint venture ( DLF I ) with Schweiz-Deutschland-USA Dreilander Beteiligung Objekt DLF 98/29-Walker Fink-KG ("DLF"). We are the property manager and leasing agent of DLF I's properties and receive customary management and leasing fees. On March 12, 2007, DLF I sold five properties to a third party for gross proceeds of \$34.2 million and recorded a gain of \$9.3 million related to this sale. We recorded \$2.1 million

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as our proportionate share of this gain through equity in earnings of unconsolidated affiliates. On May 21, 2007, DLF I acquired Eola Park Centre, a 167,000 square foot office building in Orlando, Florida, for \$39.3 million. In June 2007, the joint venture obtained a \$27.7 million loan secured by Eola Park Centre. Simultaneously with DLF I's acquisition of Eola Park Centre, we separately acquired an adjacent parcel of development land for \$2.0 million on a wholly-owned basis.

In March 2008, we and an affiliate of DLF formed a new joint venture, Highwoods DLF Forum, LLC, in which we have a 25.0% ownership interest. On April 3, 2008, Highwoods DLF Forum, LLC acquired The Forum, which is a 635,000 square foot office park in Raleigh, North Carolina, for \$113 million. We contributed \$12.3 million to Highwoods DLF Forum, LLC and, simultaneously with the acquisition of The Forum, the joint venture obtained a \$67.5 million secured loan. We are the property manager and leasing agent for the office park and receive customary management fees and leasing commissions. We account for this unconsolidated joint venture using the equity method of accounting.

**Financing Arrangements**

**- SF-HIW Harborview Plaza, LP**

Our joint venture partner in SF-HIW Harborview Plaza, LP ( Harborview LP ) has the right to put its 80.0% equity interest in Harborview LP to us in exchange for cash at any time during the one-year period commencing September 11, 2014. The value of the 80.0% equity interest will be determined at the time that our partner elects to exercise its put right, if ever, based upon the then fair market value of Harborview LP's assets and liabilities, less 3.0%, which amount was intended to cover the normal costs of a sale transaction. Because of the put option, this transaction is accounted for as a financing transaction as described in Note 1. Accordingly, the assets, liabilities and operations related to Harborview Plaza, the property owned by Harborview LP, including any new financing by the partnership, remain in our Consolidated Financial Statements. As a result, we have established a financing obligation equal to the net equity contributed by the other partner. At the end of each reporting period, the balance of the financing obligation is adjusted to equal the greater of the original financing obligation or the current fair value of the put option discussed above. This financing obligation, net of payments made to our joint venture partner, is adjusted by a related valuation allowance account, which is being amortized prospectively through September 2014 as interest expense on financing obligation. The amount of the financing obligation together with the valuation allowance was \$16.6 million at December 31, 2008. Additionally, the net income from the operations before depreciation of Harborview Plaza allocable to the 80.0% partner is recorded as interest expense on financing obligation. We continue to depreciate the property and record all of the depreciation on our books. Any payments made under the master lease agreement were expensed as incurred (\$70,000 and \$0.1 million was expensed during the years ended December 31, 2007 and 2006, respectively) and any amounts paid under the tenant improvement and lease commission guarantee are capitalized and amortized to expense over the remaining lease term. At such time as the put option expires or is otherwise terminated, we will record the transaction as a sale and recognize gain on sale.

**- Eastshore**

In connection with the disposition in 2002 of three buildings located in Richmond, VA (the Eastshore transaction), we guaranteed any shortfalls that were incurred in the payment of rent and re-tenanting costs for a five-year period from the date of sale (through November 2007). Because the guarantees covered the entire space occupied by a single tenant under a triple-net lease arrangement, our guarantees were considered a guaranteed return on the buyer's investment for an extended period of time, and therefore, we accounted for the transaction originally as a financing arrangement. In July 2005, we recorded the transaction as a completed sale when the maximum exposure to loss under the guarantees became less than the related deferred gain. Gain of \$3.6 million was recognized in 2006 and \$3.3 million in gain was recognized in 2007 as the maximum exposure under the guarantees was reduced. Payments made under rent guarantees after July 2005 were recorded as a reduction of the

deferred gain.

**- Tax Increment Financing Bond**

In connection with tax increment financing for construction of a public garage related to an office building, we are obligated to pay fixed special assessments over a 20-year period ending in 2019. The net present value of these assessments, discounted at 6.93% at the inception of the obligation, which represents the interest rate on the

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underlying bond financing, is shown as a financing obligation in our Consolidated Balance Sheet. We also receive special tax revenues and property tax rebates recorded in interest and other income, which are intended, but not guaranteed, to provide funds to pay the special assessments.

In December 2007, we acquired for \$20.9 million the remaining outstanding bonds, at par value, that were issued by a municipal authority in connection with this tax increment financing. These available for-sale securities are carried at estimated fair value in prepaid and other assets with unrealized gains or losses reported in accumulated other comprehensive loss. The fair value of these bonds has been below carrying value for two quarters due to the current dislocations in the credit markets. We believe these bonds will recover in value in the future due to the quality of the underlying collateral.

**Interest Rate Hedging Activities**

To meet, in part, our long-term liquidity requirements, we borrow funds at a combination of fixed and variable rates. Borrowings under our revolving credit facility bear interest at variable rates. Our long-term debt, which consists of secured and unsecured long-term financings and the issuance of unsecured debt securities, typically bears interest at fixed rates although some loans bear interest at variable rates. Our interest rate risk management objectives are to limit the impact of interest rate changes on earnings and cash flows and to lower our overall borrowing costs. To achieve these objectives, from time to time, we may enter into interest rate hedge contracts such as collars, swaps, caps and treasury lock agreements in order to mitigate our interest rate risk with respect to various debt instruments. We do not hold or issue these derivative contracts for trading or speculative purposes. The interest rate on all of our variable rate debt is adjusted at one and three month intervals, subject to settlements under these interest rate hedge contracts. We also enter into treasury lock agreements from time to time in order to limit our exposure to an increase in interest rates with respect to future debt offerings.

Prior to 2007, we entered into certain interest rate hedging arrangements which were designated as cash flow hedges. The effective portion of these arrangements, representing deferred interest expense, was \$0.8 million and \$0.9 million and is included in accumulated other comprehensive loss ( AOCL ) as of December 31, 2008 and 2007, respectively. This deferred expense will be recognized as an addition to interest expense in the same periods during which interest expense on the hedged financings affects net income.

During 2007, we entered into two floating-to-fixed interest rate swaps for a one-year period with respect to an aggregate of \$50 million of borrowings outstanding under our revolving credit facility or other floating rate debt. These swaps fix the underlying LIBOR rate under which interest on such borrowings is based at 4.70%. These swaps were not designated as hedges. Accordingly, the swaps were accounted for as non-hedge derivatives as of December 31, 2007. An aggregate unrealized loss of \$0.2 million was recognized during 2007 and an aggregate unrealized gain of \$0.2 million was recognized in 2008 for these two swaps. These swaps matured in 2008.

In January 2008, we entered into two floating-to-fixed interest rate swaps for a one-year period with respect to an aggregate of \$50.0 million of borrowings outstanding under our revolving credit facility or other floating rate debt. These swaps fix the underlying LIBOR rate upon which interest on such borrowings is based at 3.26% for \$30.0 million of borrowings and 3.24% for \$20.0 million of borrowings. The counterparty under the \$30.0 million swap was PNC Bank, N.A. and the counterparty under the \$20.0 million swap was Bank of America, N.A. These swaps were designated as hedges and are being accounted for as cash flow hedges. These swaps matured in January 2009.

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In April 2008, we entered into a floating-to-fixed interest rate swap for a two-year period with respect to an aggregate of \$50.0 million of borrowings outstanding under our term loan or other floating rate debt. The swap fixes the underlying LIBOR rate upon which interest on such borrowings is based at 2.52%. The counterparty under this swap is Bank of America, N.A. The swap was designated as a hedge and is being accounted for as a cash flow hedge.

In October 2008, we entered into a floating-to-fixed interest rate swap for a one-year period with respect to an aggregate of \$25.0 million of borrowings outstanding under our term loan or other floating rate debt. The swap fixes the underlying LIBOR rate upon which interest on such borrowings is based at 2.35%. The counterparty under this swap is PNC Bank, N.A. The swap was designated as a hedge and is being accounted for as a cash flow hedge.

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**CRITICAL ACCOUNTING ESTIMATES**

The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses for the reporting period. Actual results could differ from our estimates.

The policies and estimates used in the preparation of our Consolidated Financial Statements are described in Note 1 to our Consolidated Financial Statements for the year ended December 31, 2008. However, certain of our significant accounting policies contain an increased level of assumptions used or estimates made in determining their impact in our Consolidated Financial Statements. Management has reviewed our critical accounting policies and estimates with the audit committee of the Company's Board of Directors.

We consider our critical accounting estimates to be those used in the determination of the reported amounts and disclosure related to the following:

Real estate and related assets;

Impairment of long-lived assets;

Sales of real estate;

Discontinued operations;

Allowance for doubtful accounts; and

Property operating expense recoveries.

**Real Estate and Related Assets**

Real estate and related assets are recorded at cost and stated at cost less accumulated depreciation. Renovations, replacements and other expenditures that improve or extend the life of assets are capitalized and depreciated over their estimated useful lives. Expenditures for ordinary maintenance and repairs are charged to operating expense as incurred. Depreciation is computed using the straight-line method over the estimated useful life of 40 years for buildings and depreciable land infrastructure costs, 15 years for building improvements and five to seven

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years for furniture, fixtures and equipment. Tenant improvements are amortized using the straight-line method over initial fixed terms of the respective leases, which generally are from three to 10 years.

Expenditures directly related to the development and construction of real estate assets are included in net real estate assets and are stated at depreciated cost in our Consolidated Balance Sheets. Development expenditures include pre-construction costs essential to the development of properties, development and construction costs, interest costs, real estate taxes, salaries and related costs and other costs incurred during the period of development. Interest and other carrying costs are capitalized until the building is ready for its intended use. We consider a construction project as substantially completed and ready for its intended use upon the completion of tenant improvements. Interest and other carrying costs are capitalized until the building is ready for its intended use, but not later than one year from cessation of major construction activity. We cease capitalization on the portion that is substantially completed and occupied or held available for occupancy, and capitalize only those costs associated with the portion under construction.

Expenditures directly related to the leasing of properties are included in deferred leasing costs and are stated at amortized cost in our Consolidated Balance Sheets. All leasing commissions paid to third parties for new leases or lease renewals are capitalized. Internal leasing costs include primarily compensation, benefits and other costs, such as legal fees related to leasing activities, which are incurred in connection with successfully securing leases of properties. Capitalized leasing costs are amortized on a straight-line basis over the initial fixed terms of the respective leases, which generally are from three to 10 years. Estimated costs related to unsuccessful activities are expensed as incurred. Changes in our estimates regarding the successful efforts of leasing could result in changes that impact earnings.

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We record liabilities for the performance of asset retirement activities when the obligation to perform such activities is unconditional, whether or not the timing or method of settlement of the obligation may be conditional on a future event.

Upon the acquisition of real estate assets, we assess the fair value of acquired tangible assets such as land, buildings and tenant improvements, intangible assets such as above and below market leases, acquired in-place leases and other identified intangible assets and assumed liabilities. We allocate the purchase price to the acquired assets and assumed liabilities based on their relative fair values. We assess and consider fair value based on estimated cash flow projections that utilize appropriate discount and/or capitalization rates as well as available market information. The fair value of the tangible assets of an acquired property considers the value of the property as if it were vacant.

Above and below market leases acquired are recorded in prepaid expenses and other assets or in accounts payable, accrued expenses and other liabilities at their fair value. Fair value is calculated as the present value of the difference between (1) the contractual amounts to be paid pursuant to each in-place lease and (2) our estimate of fair market lease rates for each corresponding in-place lease, using a discount rate that reflects the risks associated with the leases acquired and measured over a period equal to the remaining term of the lease for above-market leases and the initial term plus the term of any below-market fixed rate renewal options for below-market leases. The capitalized above-market lease values are amortized as a reduction of base rental revenue over the remaining term of the respective leases and the capitalized below-market lease values are amortized as an increase to base rental revenue over the remaining term of the respective leases and any below market option periods.

In-place leases acquired are recorded at their fair value in net real estate assets and are amortized to depreciation and amortization expense over the remaining term of the respective lease. The value of in-place leases is based on our evaluation of the specific characteristics of each tenant's lease. Factors considered include estimates of carrying costs during hypothetical expected lease-up periods, current market conditions and costs to execute similar leases. In estimating carrying costs, we include real estate taxes, insurance and other operating expenses and estimates of lost rentals at market rates during the expected lease-up periods, depending on local market conditions. In estimating costs to execute similar leases, we consider tenant improvements, leasing commissions and legal and other related expenses. The value of in-place leases is amortized to depreciation and amortization expense over the remaining term of the respective leases.

The value of a tenant relationship is based on our overall relationship with the respective tenant. Factors considered include the tenant's credit quality and expectations of lease renewals. The value of a tenant relationship is amortized to depreciation and amortization expense over the initial term and any renewal periods defined in the respective leases.

Real estate and other assets are classified as long-lived assets held for sale or as long-lived assets to be held for use. Real estate is classified as held for sale when we believe a sale is probable. We believe a sale is probable when we execute a legally enforceable contract on terms that have been approved by the Company's Board or a committee thereof and the probable buyer's due diligence investigation period, if any, has expired. This determination requires us to make estimates and assumptions, including assessing the probability that potential sales transactions may or may not occur. Actual results could differ from those assumptions.

**Impairment of Long-Lived Assets and Investments in Unconsolidated Affiliates**



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With respect to assets classified as held for use, if events or changes in circumstances, such as a significant decline in occupancy and change in use, indicate that the carrying value may be impaired, an impairment analysis is performed. Such analysis consists of determining whether the asset's carrying amount will be recovered from its undiscounted estimated future operating cash flows, including estimated residual cash flows. These cash flows are estimated based on a number of assumptions that are subject to economic and market uncertainties including, among others, demand for space, competition for tenants, changes in market rental rates and costs to operate each property. If the carrying amount of a held for use asset exceeds the sum of its undiscounted future operating and residual cash flows, an impairment loss is recorded for the difference between estimated fair value of the asset and the carrying amount. We generally estimate the fair value of assets held for use by using discounted cash flow analysis. In some instances, appraisal information may be available and is used in addition to the discounted cash flow analysis. As the factors used in generating these cash flows are difficult to predict and are subject to future events that may alter our assumptions, the discounted and/or undiscounted future operating and residual cash flows estimated by us in our

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impairment analyses or those established by appraisal may not be achieved and we may be required to recognize future impairment losses on our properties held for sale and held for use.

We record assets held for sale at the lower of the carrying amount or estimated fair value. Fair value of assets held for sale is equal to the estimated or contracted sales price with a potential buyer, less costs to sell. The impairment loss is the amount by which the carrying amount exceeds the estimated fair value.

With respect to investments in unconsolidated affiliates, if events or changes in circumstances, such as a significant decline in occupancy, degradation of economic conditions or change in use, indicate that the carrying value may be impaired, an impairment analysis is performed. Such analysis consists of determining whether a loss in value of an investment which is other than a temporary decline should be recorded.

**Sales of Real Estate**

For sales transactions meeting the requirements for full profit recognition, the related assets and liabilities are removed from the balance sheet and the resultant gain or loss is recorded in the period the transaction closes. For sales transactions with continuing involvement after the sale, if the continuing involvement with the property is limited by the terms of the sales contract, profit is recognized at the time of sale and is reduced by the maximum exposure to loss related to the nature of the continuing involvement. Sales to entities in which we have or receive an interest are accounted for using partial sale accounting.

For transactions that do not meet the criteria for a sale, we evaluate the nature of the continuing involvement, including put and call provisions, if present, and account for the transaction as a financing arrangement, profit-sharing arrangement, leasing arrangement or other alternate method of accounting, rather than as a sale, based on the nature and extent of the continuing involvement. Some transactions may have numerous forms of continuing involvement. In those cases, we determine which method is most appropriate based on the substance of the transaction.

If we have an obligation to repurchase the property at a higher price or at a future indeterminable value (such as fair market value), or we guarantee the return of the buyer's investment or a return on that investment for an extended period, we account for such transaction as a financing arrangement. For transactions treated as financing arrangements, we record the amounts received from the buyer as a financing obligation and continue to keep the property and related accounts recorded in our Consolidated Financial Statements. The results of operations of the property, net of expenses other than depreciation (net operating income), are reflected as interest expense on the financing obligation. If the transaction includes an obligation or option to repurchase the asset at a higher price, additional interest is recorded to accrete the liability to the repurchase price. For options or obligations to repurchase the asset at fair market value at the end of each reporting period, the balance of the liability is adjusted to equal the then current fair value to the extent fair value exceeds the original financing obligation. The corresponding debit or credit is recorded to a related discount account and the revised debt discount is amortized over the expected term until termination of the option or obligation. If it is unlikely such option will be exercised, the transaction is accounted for under the deposit method or profit-sharing method. If we have an obligation or option to repurchase at a lower price, the transaction is accounted for as a leasing arrangement. At such time as these repurchase obligations expire, a sale will be recorded and gain recognized.

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If we retain an interest in the buyer and provide certain rent guarantees or other forms of support where the maximum exposure to loss exceeds the gain, we account for such transaction as a profit-sharing arrangement. For transactions treated as profit-sharing arrangements, we record a profit-sharing obligation for the amount of equity contributed by the other partner and continue to keep the property and related accounts recorded in our Consolidated Financial Statements. The results of operations of the property, net of expenses other than depreciation (net operating income), are allocated to the other partner for its percentage interest and reflected as co-venture expense in our Consolidated Financial Statements. In future periods, a sale is recorded and profit is recognized when the remaining maximum exposure to loss is reduced below the amount of gain deferred.

### **Discontinued Operations**

Properties that are sold or classified as held for sale are classified as discontinued operations provided that (1) the operations and cash flows of the property will be eliminated from our ongoing operations and (2) we will not have any significant continuing involvement in the operations of the property after it is sold. Interest expense is included in discontinued operations if the related loan securing the sold property is paid off or assumed by the buyer

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in connection with the sale. If the property is sold to a joint venture in which we retain an interest, the property will not be accounted for as a discontinued operation due to our significant ongoing interest in the operations through our joint venture interest. If we are retained to provide property management, leasing and/or other services for the property owner after the sale, the property generally will be accounted for as a discontinued operation because the expected cash flows related to our management and leasing activities will generally not be significant in comparison to the cash flows from the property prior to sale.

**Allowance for Doubtful Accounts**

Accounts receivable are reduced by an allowance for amounts that may become uncollectible in the future. Our total receivables balance related to our tenants is comprised primarily of rents and operating cost recoveries as well as accrued straight-line rents receivable. We regularly evaluate the adequacy of our allowance for doubtful accounts. The evaluation primarily consists of reviewing past due account balances and considering such factors as the credit quality of our tenant, historical trends of the tenant and/or other debtor and changes in customer payment terms. Additionally, with respect to tenants in bankruptcy, we estimate the expected recovery through bankruptcy claims and increase the allowance for amounts deemed uncollectible. If our assumptions regarding the collectibility of accounts receivable and accrued straight-line rents receivable prove incorrect, we could experience write-offs of accounts receivable or accrued straight-line rents receivable in excess of our allowance for doubtful accounts.

**Property Operating Expense Recoveries**

Property operating cost recoveries from tenants (or cost reimbursements) are determined on a lease-by-lease basis. The most common types of cost reimbursements in our leases are common area maintenance ( CAM ) and real estate taxes, where the tenant pays its pro-rata share of operating and administrative expenses and real estate taxes.

The computation of property operating cost recovery income from tenants is complex and involves numerous judgments, including the interpretation of terms and other tenant lease provisions. Leases are not uniform in dealing with such cost reimbursements and there are many variations in the computation. Many tenants make monthly fixed payments of CAM, real estate taxes and other cost reimbursement items. We record these payments as income each month. We make accrual adjustments, positive or negative, to cost recovery income to adjust the recorded amounts to our best estimate of the final amounts to be billed and collected with respect to the cost reimbursements quarterly. After the end of the calendar year, we compute each tenant's final cost reimbursements and, after considering amounts paid by the tenants during the year, issue a bill or credit for the appropriate amount to the tenant. The differences between the amounts billed less previously received payments and the accrual adjustment are recorded as increases or decreases to cost recovery income when the final bills are prepared, which occurs during the first half of the subsequent year.

**FUNDS FROM OPERATIONS ("FFO")**

The Company believes that FFO and FFO per share are beneficial to management and investors and are important indicators of the performance of any equity REIT. Because FFO and FFO per share calculations exclude such factors as depreciation and amortization of real estate assets and gains or losses from sales of operating real estate assets (which can vary among owners of identical assets in similar conditions based on

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historical cost accounting and useful life estimates), they facilitate comparisons of operating performance between periods and between other REITs. Management believes that historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values have historically risen or fallen with market conditions, many industry investors and analysts have considered the presentation of operating results for real estate companies that use historical cost accounting to be insufficient by themselves. As a result, management believes that the use of FFO and FFO per share, together with the required GAAP presentations, provide a more complete understanding of the Company's performance relative to its competitors and a more informed and appropriate basis on which to make decisions involving operating, financing and investing activities.

FFO and FFO per share as disclosed by other REITs may not be comparable to the Company's calculation of FFO and FFO per share as described below. However, you should be aware that FFO and FFO per share are non-GAAP financial measures and therefore do not represent net income or net income per share as defined by GAAP. Net income and net income per share as defined by GAAP are the most relevant measures in determining the Company's operating performance because FFO and FFO per share include adjustments that investors may deem

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subjective, such as adding back expenses such as depreciation and amortization. Furthermore, FFO per share does not depict the amount that accrues directly to the stockholders' benefit. Accordingly, FFO and FFO per share should never be considered as alternatives to net income or net income per share as indicators of the Company's operating performance.

The Company's calculation of FFO, which it believes is consistent with the calculation of FFO as defined by the National Association of Real Estate Investment Trusts ( NAREIT ) and which appropriately excludes the cost of capital improvements and related capitalized interest, is as follows:

Net income (loss) computed in accordance with GAAP;

Less dividends to holders of Preferred Stock and less excess of Preferred Stock redemption cost over carrying value;

Plus depreciation and amortization of assets uniquely significant to the real estate industry;

Less gains, or plus losses, from sales of depreciable operating properties (but excluding impairment losses) and excluding items that are classified as extraordinary items under GAAP;

Plus or minus adjustments for unconsolidated partnerships and joint ventures (to reflect funds from operations on the same basis); and

Plus or minus adjustments for depreciation and amortization and gains/(losses) on sales and minority interest related to discontinued operations.

Further, in calculating FFO, the Company adds back minority interest in the income from the Operating Partnership, which the Company believes is consistent with standard industry practice for REITs that operate through an UPREIT structure. The Company believes that it is important to present FFO on an as-converted basis since all of the Common Units not owned by the Company are redeemable on a one-for-one basis for shares of its Common Stock.

Other REITs may not define FFO in accordance with the current NAREIT definition or may interpret the current NAREIT definition differently than we do.

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The Company's FFO and FFO per share are summarized in the following table (in thousands, except per share amounts):

|   | Years Ended December 31,<br>2008 |           | 2007       |           | 2006       |           |
|---|----------------------------------|-----------|------------|-----------|------------|-----------|
|   | Amount                           | Per Share | Amount     | Per Share | Amount     | Per Share |
| <b>Funds from operations:</b>   |                                  |           |            |           |            |           |
| Net income  | \$ 31,992                        |           | \$ 90,745  |           | \$ 53,744  |           |
| Dividends to preferred stockholders   | (9,804 )                         |           | (13,477 )  |           | (17,063 )  |           |
| Excess of Preferred Stock redemption/repurchase cost over carrying value                | (108 )                           |           | (2,285 )   |           | (1,803 )   |           |
| Net income available for common stockholders  | 22,080                           | \$ 0.37   | 74,983     | \$ 1.31   | 34,878     | \$ 0.62   |
| Add/(Deduct):   |                                  |           |            |           |            |           |
| Depreciation and amortization of real estate assets                                     | 124,822                          | 1.98      | 117,836    | 1.91      | 107,897    | 1.76      |
| (Gains) on disposition of depreciable properties  | (126 )                           |           | (3,952 )   | (0.06 )   | (4,114 )   | (0.07 )   |
| Minority interest from the Operating Partnership in income from operations              | 293                              |           | 2,868      |           | 1,453      |           |
| Unconsolidated affiliates:  |                                  |           |            |           |            |           |
| Depreciation and amortization of real estate assets                                     | 12,751                           | 0.20      | 13,438     | 0.22      | 11,191     | 0.18      |
| (Gains) on disposition of depreciable properties  |                                  |           | (7,158 )   | (0.12 )   |            |           |
| Discontinued operations:  |                                  |           |            |           |            |           |
| Depreciation and amortization of real estate assets                                     | 853                              | 0.01      | 3,610      | 0.06      | 7,337      | 0.12      |
| (Gains) on disposition of depreciable properties  | (18,485 )                        | (0.29 )   | (34,861 )  | (0.57 )   | (15,082 )  | (0.24 )   |
| Minority interest from the Operating Partnership in income from discontinued operations | 1,284                            |           | 2,803      |           | 1,725      |           |
| Release of FASB FIN 48 tax liability  |                                  |           | (1,473 )   | (0.02 )   |            |           |
| Funds from operations   | \$ 143,472                       | \$ 2.27   | \$ 168,094 | \$ 2.73   | \$ 145,285 | \$ 2.37   |
| <b>Weighted average shares outstanding (1)</b>  | 63,238                           |           | 61,547     |           | 61,362     |           |

(1) Includes assumed conversion of all potentially dilutive Common Stock equivalents.

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**ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The effects of potential changes in interest rates are discussed below. Our market risk discussion includes forward-looking statements and represents an estimate of possible changes in fair value or future earnings that would occur assuming hypothetical future movements in interest rates. These disclosures are not precise indicators of expected future effects, but only indicators of reasonably possible effects. As a result, actual future results may differ materially from those presented. See Management's Discussion and Analysis of Financial Condition and Results of Operations, Liquidity and Capital Resources and the Notes to Consolidated Financial Statements for a description of our accounting policies and other information related to these financial instruments.

To meet in part our long-term liquidity requirements, we borrow funds at a combination of fixed and variable rates. Borrowings under our revolving credit facility bear interest at variable rates. Our long-term debt, which consists of secured and unsecured long-term financings and the issuance of unsecured debt securities, typically bears interest at fixed rates although some loans bear interest at variable rates. Our interest rate risk management objectives are to limit the impact of interest rate changes on earnings and cash flows and to lower our overall borrowing costs. To achieve these objectives, from time to time we enter into interest rate hedge contracts such as collars, swaps, caps and treasury lock agreements in order to mitigate our interest rate risk with respect to various debt instruments. We generally do not hold or issue these derivative contracts for trading or speculative purposes.

As of December 31, 2008, we had \$1,283.3 million of fixed rate debt outstanding. The estimated aggregate fair market value of this debt at December 31, 2008 was \$1,016.3 million. If interest rates increase by 100 basis points, the aggregate fair market value of our fixed rate debt as of December 31, 2008 would decrease by approximately \$34.1 million. If interest rates decrease by 100 basis points, the aggregate fair market value of our fixed rate debt as of December 31, 2008 would increase by approximately \$35.9 million.

As of December 31, 2008, we had \$196.4 million of variable rate debt outstanding that was not protected by interest rate swaps. If the weighted average interest rate on this variable rate debt is 100 basis points higher or lower during the 12 months ended December 31, 2008, our interest expense relating to this debt would be increased or decreased approximately \$2.0 million.

As of December 31, 2008, we had floating-to-fixed interest rate swaps with respect to an aggregate of \$125.0 million of borrowings outstanding under our revolving credit facility, term loan or other floating rate debt. The swaps fix the underlying LIBOR rate under which interest on such borrowings is based at a weighted average of 2.776% as of December 31, 2008. If LIBOR interest rates increase or decrease by 100 basis points, the aggregate fair market value of the swaps as of December 31, 2008 would increase by \$0.9 million or decrease by \$0.8 million, respectively. In January 2009, two of our interest rate swaps with respect to an aggregate of \$50.0 million of borrowings outstanding under our revolving credit facility or other floating rate debt matured.

In addition, we are exposed to certain losses in the event of nonperformance by the counterparties, which are PNC Bank, N.A. and Bank of America, N.A., under the swaps. We regularly evaluate the financial condition of our counterparties using publicly available information, particularly in light of the current dislocations in the credit market. Based on this review, we currently expect the counterparties, which are major financial institutions, to perform fully under the swaps. However, if a counterparty defaults on its obligations under the swap, we could be required to pay the full rates on the applicable debt, even if such rates were in excess of the rate in the contract.



**ITEM 8. FINANCIAL STATEMENTS**

See page 55 for Index to Consolidated Financial Statements of Highwoods Properties, Inc. and Highwoods Realty Limited Partnership.

**ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

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**ITEM 9A. CONTROLS AND PROCEDURES**

**GENERAL**

The purpose of this section is to discuss our controls and procedures. The statements in this section represent the conclusions of Edward J. Fritsch, the Company's President and Chief Executive Officer, and Terry L. Stevens, the Company's Senior Vice President and Chief Financial Officer.

The CEO and CFO evaluations of our controls and procedures include a review of the controls' objectives and design, the controls implementation by us and the effect of the controls on the information generated for use in this Annual Report. We seek to identify data errors, control problems or acts of fraud and confirm that appropriate corrective action, including process improvements, is undertaken. Our controls and procedures are also evaluated on an ongoing basis by or through the following:

activities undertaken and reports issued by employees in our internal audit department;

quarterly sub-certifications by representatives from appropriate business and accounting functions to support the CEO's and CFO's evaluations of our controls and procedures;

other personnel in our finance and accounting organization;

members of our internal disclosure committee; and

members of the audit committee of the Company's Board of Directors.

We do not expect that our controls and procedures will prevent all errors and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of controls and procedures must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty and that breakdowns can occur because of a simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

**MANAGEMENT'S ANNUAL REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING**

We are required to establish and maintain internal control over financial reporting designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. As defined in Rule 13a-15(f) under the Exchange Act, internal control over financial reporting includes those policies and procedures that:

pertain to the maintenance of records that in reasonable detail accurately and fairly reflect our transactions and dispositions of assets;

provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures are being made only in accordance with authorizations of management and directors; and

provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on the financial statements.

Under the supervision of the Company's CEO and CFO, we conducted an evaluation of the effectiveness of our internal control over financial reporting as of December 31, 2008 based on the criteria established in Internal

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Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have concluded that, as of December 31, 2008, our internal control over financial reporting was effective. Deloitte & Touche LLP, our independent registered public accounting firm, has issued their attestation report, which is included below, on the effectiveness of the Company's internal control over financial reporting as of December 31, 2008. Pursuant to temporary SEC rules, we are not required to include in this Annual Report an attestation report of Deloitte & Touche LLP on the effectiveness of the Operating Partnership's internal control over financial reporting.

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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders of

Highwoods Properties, Inc.

Raleigh, North Carolina

We have audited the internal control over financial reporting of Highwoods Properties, Inc. and subsidiaries (the "Company") as of December 31, 2008, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Annual Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2008, based on the criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the

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Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements and financial statement schedules as of and for the year ended December 31, 2008 of the Company and our report dated February 27, 2009 expressed an unqualified opinion on those financial statements and financial statement schedules.

/s/ Deloitte & Touche LLP

Raleigh, North Carolina

February 27, 2009

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**CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING**

There were no changes in our internal control over financial reporting during the fourth quarter of 2008 that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**DISCLOSURE CONTROLS AND PROCEDURES**

SEC rules also require us to maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our annual and periodic reports filed with the SEC is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. As defined in Rule 13a-15(e) under the Exchange Act, disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us is accumulated and communicated to our management, including the Company's CEO and CFO, to allow timely decisions regarding required disclosure. The Company's CEO and CFO believe that our disclosure controls and procedures were effective at the end of the period covered by this Annual Report.

**ITEM 9B. OTHER INFORMATION**

None.

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**PART III**

**ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

The Company is the sole general partner of the Operating Partnership. Information about the Company's executive officers and directors and the code of ethics that applies to the Company's chief executive officer and senior financial officers, which is posted on our website, is incorporated herein by reference to the Company's Proxy Statement to be filed in connection with its annual meeting of stockholders to be held on May 13, 2009. See Item X in Part I of this Annual Report for biographical information regarding the Company's executive officers.

**ITEM 11. EXECUTIVE COMPENSATION**

Information about the compensation of the Company's directors and executive officers is incorporated herein by reference to the Company's Proxy Statement to be filed in connection with its annual meeting of stockholders to be held on May 13, 2009.

**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

Information about the beneficial ownership of the Common Stock and the Company's equity compensation plans is incorporated herein by reference to the Company's Proxy Statement to be filed in connection with its annual meeting of stockholders to be held on May 13, 2009.

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS AND DIRECTOR INDEPENDENCE**

Information about certain relationships and related transactions and the independence of the Company's directors is incorporated herein by reference to the Company's Proxy Statement to be filed in connection with its annual meeting of stockholders to be held on May 13, 2009.

**ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

Information about fees paid to and services provided by our independent registered public accounting firms is incorporated herein by reference to the Company's Proxy Statement to be filed in connection with its annual meeting of stockholders to be held on May 13, 2009.





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**PART IV**

**ITEM 15. EXHIBITS**

**FINANCIAL STATEMENTS**

Reference is made to the Index of Financial Statements on page 55 for a list of the consolidated financial statements of Highwoods Properties, Inc. and Highwoods Realty Limited Partnership included in this report.

**EXHIBITS**

| <b>Exhibit<br/>Number</b> | <b>Description</b>  |
|---------------------------|---|
| 3.1                       | Amended and Restated Charter of the Company (filed as part of the Company's Current Report on Form 8-K dated May 15, 2008)  |
| 3.2                       | Amended and Restated Bylaws of the Company (filed as part of the Company's Current Report on Form 8-K dated May 15, 2008)   |
| 4.1                       | Indenture among the Operating Partnership, the Company and First Union National Bank of North Carolina dated as of December 1, 1996 (filed as part of the Operating Partnership's Current Report on Form 8-K dated December 2, 1996)                            |
| 10.1                      | Second Restated Agreement of Limited Partnership, dated as of January 1, 2000, of the Operating Partnership (filed as part of the Company's Annual Report on Form 10-K for the year ended December 31, 2004)  |
| 10.2                      | Amendment No. 1, dated as of July 22, 2004, to the Second Restated Agreement of Limited Partnership, dated as of January 1, 2000, of the Operating Partnership (filed as part of the Company's Annual Report on Form 10-K for the year ended December 31, 2004) |
| 10.3                      | Amended and Restated 1994 Stock Option Plan (filed as part of the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2002)  |
| 10.4                      | Amendment to Amended and Restated 1994 Stock Option Plan  |
| 10.5                      | Form of warrants to purchase Common Stock of the Company issued to former shareholders of Associated Capital Properties, Inc. (filed as part of the Company's Annual Report on Form 10-K for the year ended December 31, 1997)                                  |
| 10.6                      | Amendment to Credit Agreement among the Operating Partnership, the Company, the Subsidiaries named therein and the Lender named therein, dated August 8, 2006 (filed as part of the Company's Current Report on Form 8-K dated August 8, 2006)                  |
| 10.7                      | Highwoods Properties, Inc. Retirement Plan, effective as of March 1, 2006 (filed as part of the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2007)   |

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- 10.8 Amended and Restated Executive Supplemental Employment Agreement, dated as of April 13, 2007, between the Company and Edward J. Fritsch
- 10.9 Amended and Restated Executive Supplemental Employment Agreement, dated as of April 13, 2007, between the Company and Michael E. Harris
- 10.10 Amended and Restated Executive Supplemental Employment Agreement, dated as of April 13, 2007, between the Company and Terry L Stevens
- 10.11 Amended and Restated Executive Supplemental Employment Agreement, dated as of April 13, 2007, between the Company and Gene H. Anderson
- 10.12 Amended and Restated Executive Supplemental Employment Agreement, dated as of April 13, 2007, between the Company and Jeffrey D. Miller
- 21 Schedule of subsidiaries of the Company
- 23.1 Consent of Deloitte & Touche LLP for Highwoods Properties, Inc.
- 23.2 Consent of Deloitte & Touche LLP for Highwoods Realty Limited Partnership

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| <b>Exhibit<br/>Number</b> | <b>Description</b>  |
|---------------------------|---|
| 31.1                      | Certification Pursuant to Section 302 of the Sarbanes-Oxley Act |
| 31.2                      | Certification Pursuant to Section 302 of the Sarbanes-Oxley Act |
| 31.3                      | Certification Pursuant to Section 302 of the Sarbanes-Oxley Act |
| 31.4                      | Certification Pursuant to Section 302 of the Sarbanes-Oxley Act |
| 32.1                      | Certification Pursuant to Section 906 of the Sarbanes-Oxley Act |
| 32.2                      | Certification Pursuant to Section 906 of the Sarbanes-Oxley Act |
| 32.3                      | Certification Pursuant to Section 906 of the Sarbanes-Oxley Act |
| 32.4                      | Certification Pursuant to Section 906 of the Sarbanes-Oxley Act |

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**HIGHWOODS PROPERTIES, INC.**

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**HIGHWOODS REALTY LIMITED PARTNERSHIP**

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Consolidated Statement of Stockholders - Equity for the Years Ended December 31, 2008, 2007 and 2006

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Consolidated Statements of Cash Flows for the Years Ended December 31, 2008, 2007 and 2006

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**SCHEDULE III**

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All other schedules are omitted because they are not applicable or because the required information is included in the Consolidated Financial Statements or notes thereto.

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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders of

Highwoods Properties, Inc.

Raleigh, North Carolina

We have audited the accompanying consolidated balance sheets of Highwoods Properties, Inc. and subsidiaries (the "Company") as of December 31, 2008 and 2007, and the related consolidated statements of income, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2008. Our audits also included the financial statement schedules listed in the Index at Item 15. These financial statements and financial statement schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on the financial statements and financial statement schedules based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Highwoods Properties, Inc. and subsidiaries as of December 31, 2008 and 2007, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2008, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, such financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 31, 2008, based on the criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission, and our report dated February 27, 2009 expressed an unqualified opinion on the Company's internal control over financial reporting.

/s/ Deloitte & Touche LLP

Raleigh, North Carolina

February 27, 2009





Table of Contents**HIGHWOODS PROPERTIES, INC.****Consolidated Balance Sheets**

(in thousands, except share and per share data)

|  | <b>December 31,<br/>2008</b> | <b>2007</b>  |
|--|------------------------------|--------------|
| <b>Assets:</b>   |                              |              |
| Real estate assets, at cost:   |                              |              |
| Land   | \$ 352,872                   | \$ 357,841   |
| Buildings and tenant improvements  | 2,819,844                    | 2,708,989    |
| Development in process   | 61,938                       | 101,661      |
| Land held for development  | 98,946                       | 103,365      |
|  | 3,333,600                    | 3,271,856    |
| Less-accumulated depreciation  | (714,224 )                   | (649,765 )   |
| Net real estate assets   | 2,619,376                    | 2,622,091    |
| For-sale residential condominiums  | 24,284                       |              |
| Real estate and other assets, net, held for sale   | 1,242                        | 10,466       |
| Cash and cash equivalents  | 13,757                       | 3,140        |
| Restricted cash  | 2,258                        | 15,896       |
| Accounts receivable, net of allowance of \$1,281 and \$935, respectively   | 23,687                       | 23,521       |
| Notes receivable, net of allowance of \$459 and \$68, respectively   | 3,602                        | 5,226        |
| Accrued straight-line rents receivable, net of allowance of \$2,082 and \$440, respectively  | 79,979                       | 74,427       |
| Investment in unconsolidated affiliates  | 67,723                       | 58,046       |
| Deferred financing and leasing costs, net of accumulated amortization of \$52,586 and \$48,360, respectively   | 73,216                       | 72,188       |
| Prepaid expenses and other assets  | 37,046                       | 41,954       |
| Total Assets   | \$ 2,946,170                 | \$ 2,926,955 |
| <b>Liabilities, Minority Interest and Stockholders' Equity:</b>  |                              |              |
| Mortgages and notes payable  | \$ 1,604,685                 | \$ 1,641,987 |
| Accounts payable, accrued expenses and other liabilities   | 135,609                      | 157,766      |
| Financing obligations  | 34,174                       | 35,071       |
| Total Liabilities  | 1,774,468                    | 1,834,824    |
| Commitments and Contingencies (see Note 14)  |                              |              |
| Minority interest in the Operating Partnership   | 65,635                       | 63,294       |
| Minority interest in consolidated affiliates   | 6,176                        | 6,804        |
| <b>Stockholders' Equity:</b>   |                              |              |
| Preferred Stock, \$.01 par value, 50,000,000 authorized shares;  |                              |              |
| 8.625% Series A Cumulative Redeemable Preferred Shares (liquidation preference \$1,000 per share), 29,092 and 82,937 shares issued and outstanding at December 31, 2008 and 2007, respectively | 29,092                       | 82,937       |
| 8.000% Series B Cumulative Redeemable Preferred Shares (liquidation preference \$25 per share), 2,100,000 shares issued and outstanding at both December 31, 2008 and 2007                     | 52,500                       | 52,500       |
| Common stock, \$.01 par value, 200,000,000 authorized shares; 63,571,705 and 57,167,193 shares issued and outstanding at December 31, 2008 and 2007, respectively                              | 636                          | 572          |
| Additional paid-in capital   | 1,661,736                    | 1,448,055    |
| Distributions in excess of net earnings  | (639,281 )                   | (561,093 )   |

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|   |              |   |              |   |
|---|--------------|---|--------------|---|
| Accumulated other comprehensive loss                          | (4,792       | ) | (938         | ) |
| Total Stockholders' Equity                                    | 1,099,891    |   | 1,022,033    |   |
| Total Liabilities, Minority Interest and Stockholders' Equity | \$ 2,946,170 |   | \$ 2,926,955 |   |

See accompanying notes to consolidated financial statements.

Table of Contents**HIGHWOODS PROPERTIES, INC.****Consolidated Statements of Income**

(in thousands, except per share amounts)

|  | <b>Years Ended December 31,</b> |             |             |
|--|---------------------------------|-------------|-------------|
|  | <b>2008</b>                     | <b>2007</b> | <b>2006</b> |
| <b>Rental and other revenues</b>   | \$ 461,003                      | \$ 428,446  | \$ 401,304  |
| <b>Operating expenses:</b>   |                                 |             |             |
| Rental property and other expenses   | 165,733                         | 153,407     | 146,642     |
| Depreciation and amortization  | 126,767                         | 120,254     | 110,984     |
| Impairment of assets held for use  | 32,846                          | 789         |             |
| General and administrative   | 38,043                          | 41,570      | 37,309      |
| Total operating expenses   | 363,389                         | 316,020     | 294,935     |
| <b>Interest expense:</b>   |                                 |             |             |
| Contractual  | 92,858                          | 93,992      | 94,229      |
| Amortization of deferred financing costs   | 2,716                           | 2,415       | 2,375       |
| Financing obligations  | 2,918                           | 3,930       | 4,162       |
|  | 98,492                          | 100,337     | 100,766     |
| <b>Other income/(expense):</b>   |                                 |             |             |
| Interest and other income  | 3,832                           | 6,393       | 6,973       |
| Settlement of tenant bankruptcy claim  |                                 |             | 1,581       |
| Loss on debt extinguishments   |                                 |             | (494)       |
|  | 3,832                           | 6,393       | 8,060       |
| <b>Income before disposition of property and condominiums, insurance gain, minority interest and equity in earnings of unconsolidated affiliates</b> | 2,954                           | 18,482      | 13,663      |
| Net gains on disposition of property   | 781                             | 20,562      | 16,157      |
| Gains on for-sale residential condominiums   | 5,617                           |             |             |
| Gain from property insurance settlement  |                                 | 4,128       |             |
| Minority interest  | (2,334)                         | (3,547)     | (2,058)     |
| Equity in earnings of unconsolidated affiliates  | 5,878                           | 13,110      | 6,841       |
| <b>Income from continuing operations</b>   | 12,896                          | 52,735      | 34,603      |
| <b>Discontinued operations:</b>  |                                 |             |             |
| Income from discontinued operations, net of minority interest  | 1,773                           | 4,525       | 5,283       |
| Net gains on sales of discontinued operations, net of minority interest  | 17,323                          | 32,012      | 13,858      |
| Release of tax liability   |                                 | 1,473       |             |
|  | 19,096                          | 38,010      | 19,141      |
| <b>Net income</b>  | 31,992                          | 90,745      | 53,744      |
| Dividends on preferred stock   | (9,804)                         | (13,477)    | (17,063)    |
| Excess of preferred stock redemption/repurchase cost over carrying value   | (108)                           | (2,285)     | (1,803)     |
| <b>Net income available for common stockholders</b>  | \$ 22,080                       | \$ 74,983   | \$ 34,878   |
| <b>Net income per common share - basic:</b>  |                                 |             |             |
| Income from continuing operations  | \$ 0.05                         | \$ 0.66     | \$ 0.29     |
| Income from discontinued operations  | 0.33                            | 0.67        | 0.35        |
| Net income   | \$ 0.38                         | \$ 1.33     | \$ 0.64     |
| Weighted average common shares outstanding - basic   | 58,803                          | 56,444      | 54,489      |
| <b>Net income per common share - diluted:</b>  |                                 |             |             |
| Income from continuing operations  | \$ 0.05                         | \$ 0.65     | \$ 0.28     |
| Income from discontinued operations  | 0.32                            | 0.66        | 0.34        |
| Net income   | \$ 0.37                         | \$ 1.31     | \$ 0.62     |
| Weighted average common shares outstanding - diluted   | 63,238                          | 61,547      | 61,362      |
| Dividends declared per common share  | \$ 1.70                         | \$ 1.70     | \$ 1.70     |

See accompanying notes to consolidated financial statements.

Table of Contents**HIGHWOODS PROPERTIES, INC.****Consolidated Statements of Stockholders Equity**

(in thousands, except share amounts)

For the Years Ended December 31, 2008, 2007 and 2006

|   | Number of  |        |            |            | Additional   | Defer-      | Accum-      | Distri-       |              |
|---|------------|--------|------------|------------|--------------|-------------|-------------|---------------|--------------|
|   | Common     | Common | Series A   | Series B   | Paid-In      | red         | ulated      | butions       |              |
|   | Shares     | Stock  | Preferred  | Preferred  | Capital      | Compen-     | Other       | in Excess     | Total        |
|   |            |        |            |            |              | sation      | Compre-     | of Net        |              |
|   |            |        |            |            |              | Loss        | hensive     | Earnings      |              |
|   |            |        |            |            |              |             | Loss        |               |              |
| <b>Balance at December 31, 2005</b>   | 54,028,507 | \$ 540 | \$ 104,945 | \$ 142,500 | \$ 1,419,683 | \$ (3,936 ) | \$ (2,212 ) | \$ (479,901 ) | \$ 1,181,619 |
| Reversal of unvested deferred compensation as a result of the adoption of SFAS No. 123(R) | -          | -      | -          | -          | (3,936 )     | 3,936       | -           | -             | -            |
| Issuances of Common Stock   | 1,975,628  | 21     | -          | -          | 42,784       | -           | -           | -             | 42,805       |
| Conversions of warrants to shares   | 83,941     | -      | -          | -          | -            | -           | -           | -             | -            |
| Common Stock dividends  | -          | -      | -          | -          | -            | -           | -           | (93,075 )     | (93,075 )    |
| Preferred Stock dividends   | -          | -      | -          | -          | -            | -           | -           | (17,063 )     | (17,063 )    |
| Adjustments to minority interest in the Operating Partnership                             | -          | -      | -          | -          | (14,726 )    | -           | -           | -             | (14,726 )    |
| Issuances of restricted stock, net  | 123,072    | -      | -          | -          | -            | -           | -           | -             | -            |
| Redemptions/repurchases of Preferred Stock  | -          | -      | -          | (50,000 )  | 1,803        | -           | -           | (1,803 )      | (50,000 )    |
| Amortization of restricted stock and stock options  | -          | 1      | -          | -          | 3,729        | -           | -           | -             | 3,730        |
| Comprehensive income:   |            |        |            |            |              |             |             |               |              |
| Net income  | -          | -      | -          | -          | -            | -           | -           | 53,744        | 53,744       |
| Other comprehensive income  | -          | -      | -          | -          | -            | -           | 697         | -             | 697          |
| Total comprehensive income  | -          | -      | -          | -          | -            | -           | -           | -             | 54,441       |
| <b>Balance at December 31, 2006</b>   | 56,211,148 | 562    | 104,945    | 92,500     | 1,449,337    | -           | (1,515 )    | (538,098 )    | 1,107,731    |
| Cumulative effect adjustment resulting from the adoption of FASB Interpretation No. 48    | -          | -      | -          | -          | -            | -           | -           | (1,424 )      | (1,424 )     |
| Issuances of Common Stock   | 692,281    | 7      | -          | -          | 7,060        | -           | -           | -             | 7,067        |
| Conversions of Common Units to Common Stock   | 55,836     | 1      | -          | -          | 2,165        | -           | -           | -             | 2,166        |
| Common Stock dividends  | -          | -      | -          | -          | -            | -           | -           | (96,554 )     | (96,554 )    |
| Preferred Stock dividends   | -          | -      | -          | -          | -            | -           | -           | (13,477 )     | (13,477 )    |
| Adjustments to minority interest in the Operating Partnership                             | -          | -      | -          | -          | (17,573 )    | -           | -           | -             | (17,573 )    |
| Issuances of restricted stock, net  | 207,928    | -      | -          | -          | -            | -           | -           | -             | -            |
| Redemptions/repurchases of Preferred Stock  | -          | -      | (22,008 )  | (40,000 )  | 2,037        | -           | -           | (2,285 )      | (62,256 )    |
| Amortization of restricted stock and stock options  | -          | 2      | -          | -          | 5,029        | -           | -           | -             | 5,031        |
| Comprehensive income:   |            |        |            |            |              |             |             |               |              |
| Net income  | -          | -      | -          | -          | -            | -           | -           | 90,745        | 90,745       |
| Other comprehensive income  | -          | -      | -          | -          | -            | -           | 577         | -             | 577          |
| Total comprehensive income  | -          | -      | -          | -          | -            | -           | -           | -             | 91,322       |
| <b>Balance at December 31, 2007</b>   | 57,167,193 | 572    | 82,937     | 52,500     | 1,448,055    | -           | (938 )      | (561,093 )    | 1,022,033    |
| Issuances of Common Stock   | 6,171,621  | 62     | -          | -          | 209,922      | -           | -           | -             | 209,984      |
| Conversions of Common Units to Common   | 66,814     | 1      | -          | -          | 2,021        | -           | -           | -             | 2,022        |

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|   |            |        |           |           |              |      |             |               |              |
|---|------------|--------|-----------|-----------|--------------|------|-------------|---------------|--------------|
| Stock   |            |        |           |           |              |      |             |               |              |
| Common Stock dividends                            | -          | -      | -         | -         | -            | -    | -           | (100,268 )    | (100,268 )   |
| Preferred Stock dividends                         | -          | -      | -         | -         | -            | -    | -           | (9,804 )      | (9,804 )     |
| Adjustments to minority interest in the Operating |            |        |           |           |              |      |             |               |              |
| Partnership                                       | -          | -      | -         | -         | (6,432 )     | -    | -           | -             | (6,432 )     |
| Issuances of restricted stock, net                | 166,077    | -      | -         | -         | -            | -    | -           | -             | -            |
| Redemptions/repurchases of Preferred Stock        | -          | -      | (53,845 ) | -         | 1,454        | -    | -           | (108 )        | (52,499 )    |
| Amortization of restricted stock and stock        |            |        |           |           |              |      |             |               |              |
| options   | -          | 1      | -         | -         | 6,716        | -    | -           | -             | 6,717        |
| Comprehensive income:                             |            |        |           |           |              |      |             |               |              |
| Net income  | -          | -      | -         | -         | -            | -    | -           | 31,992        | 31,992       |
| Other comprehensive income/(loss)                 | -          | -      | -         | -         | -            | -    | (3,854 )    | -             | (3,854 )     |
| Total comprehensive income                        |            |        |           |           |              |      |             |               | 28,138       |
| <b>Balance at December 31, 2008</b>               | 63,571,705 | \$ 636 | \$ 29,092 | \$ 52,500 | \$ 1,661,736 | \$ - | \$ (4,792 ) | \$( 639,281 ) | \$ 1,099,891 |

See accompanying notes to consolidated financial statements.

Table of Contents**HIGHWOODS PROPERTIES, INC.****Consolidated Statements of Cash Flows**

(in thousands)

|   | <b>Years Ended December 31,</b> |             |             |
|---|---------------------------------|-------------|-------------|
|   | <b>2008</b>                     | <b>2007</b> | <b>2006</b> |
| <b>Operating activities:</b>  |                                 |             |             |
| Net income  | \$ 31,992                       | \$ 90,745   | \$ 53,744   |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                 |             |             |
| Depreciation  | 112,299                         | 109,546     | 103,775     |
| Amortization of lease commissions   | 15,321                          | 14,318      | 14,546      |
| Amortization of lease incentives  | 1,041                           | 962         | 828         |
| Amortization of restricted stock and stock options                                | 6,717                           | 5,031       | 3,730       |
| Amortization of deferred financing costs  | 2,716                           | 2,415       | 2,375       |
| Amortization of accumulated other comprehensive loss                              | 181                             | 577         | 697         |
| Impairment of assets held for use   | 32,846                          | 789         | 2,600       |
| Loss on debt extinguishments  |                                 |             | 494         |
| Net gains on disposition of property  | (19,266 )                       | (55,039 )   | (31,239 )   |
| Gains on disposition of for-sale residential condominiums                         | (5,617 )                        |             |             |
| Gain from property insurance settlement   |                                 | (4,128 )    |             |
| Minority interest   | 3,618                           | 6,350       | 3,783       |
| Equity in earnings of unconsolidated affiliates                                   | (5,878 )                        | (13,110 )   | (6,841 )    |
| Release of tax liability  |                                 | (1,424 )    |             |
| Changes in financing obligations  | 80                              | 454         | 1,191       |
| Distributions of earnings from unconsolidated affiliates                          | 5,994                           | 4,462       | 7,748       |
| Changes in operating assets and liabilities:                                      |                                 |             |             |
| Accounts receivable   | (1,876 )                        | 481         | 2,805       |
| Prepaid expenses and other assets   | (352 )                          | (2,152 )    | (3,626 )    |
| Accrued straight-line rents receivable  | (5,963 )                        | (7,418 )    | (8,592 )    |
| Accounts payable, accrued expenses and other liabilities                          | (16,031 )                       | 8,804       | (2,493 )    |
| Net cash provided by operating activities   | 157,822                         | 161,663     | 145,525     |
| <b>Investing activities:</b>  |                                 |             |             |
| Additions to real estate assets and deferred leasing costs                        | (231,422 )                      | (287,491 )  | (222,030 )  |
| Proceeds from disposition of property   | 64,858                          | 144,646     | 260,221     |
| Proceeds from property insurance settlement                                       |                                 | 4,940       |             |
| Proceeds from for-sale residential condominiums                                   | 27,140                          |             |             |
| Distributions of capital from unconsolidated affiliates                           | 3,214                           | 19,258      | 11,888      |
| Net repayments of notes receivable  | 1,624                           | 2,918       | 1,361       |
| Contributions to unconsolidated affiliates  | (12,741 )                       | (4,716 )    | (100 )      |
| Cash assumed upon consolidation of unconsolidated affiliate                       |                                 |             | 645         |
| Changes in restricted cash and other investing activities                         | 12,984                          | (30,259 )   | 12,749      |
| Net cash (used in)/provided by investing activities                               | (134,343 )                      | (150,704 )  | 64,734      |
| <b>Financing activities:</b>  |                                 |             |             |
| Distributions on Common Stock and Common Units                                    | (106,957 )                      | (103,718 )  | (101,783 )  |
| Redemptions/repurchases of Preferred Stock  | (52,499 )                       | (62,256 )   | (50,000 )   |
| Dividends on Preferred Stock  | (9,804 )                        | (13,477 )   | (17,063 )   |
| Distributions to minority partners in consolidated affiliates                     | (3,293 )                        | (2,404 )    | (737 )      |
| Net proceeds from the sale of Common Stock  | 209,984                         | 7,067       | 42,805      |
| Repurchases of Common Units   | (3,293 )                        | (27,468 )   | (26,482 )   |
| Borrowings on revolving credit facility   | 462,183                         | 399,800     | 662,000     |
| Payments on revolving credit facility   | (526,983 )                      | (545,500 )  | (479,000 )  |
| Borrowings on mortgages and notes payable   | 192,300                         | 424,431     | 68,625      |
| Repayments of mortgages and notes payable   | (173,259 )                      | (101,970 )  | (289,188 )  |
| Payments on financing obligations   | (977 )                          | (913 )      | (863 )      |
| Contributions from minority interest partner                                      | 625                             | 5,651       | 760         |
| Additions to deferred financing costs   | (889 )                          | (3,752 )    | (3,855 )    |
| Net cash used in financing activities   | (12,862 )                       | (24,509 )   | (194,781 )  |
| Net increase/(decrease) in cash and cash equivalents                              | 10,617                          | (13,550 )   | 15,478      |
| Cash and cash equivalents at beginning of the period                              | 3,140                           | 16,690      | 1,212       |

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|  |           |          |           |
|--|-----------|----------|-----------|
| Cash and cash equivalents at end of the period | \$ 13,757 | \$ 3,140 | \$ 16,690 |
|--|-----------|----------|-----------|

See accompanying notes to consolidated financial statements.

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(in thousands)

**Supplemental disclosure of cash flow information:**

|   | <b>Years Ended December 31,</b> |             |             |
|---|---------------------------------|-------------|-------------|
|   | <b>2008</b>                     | <b>2007</b> | <b>2006</b> |
| Cash paid for interest, net of amounts capitalized (excludes cash distributions to owners of sold properties accounted for as financings of \$1,579, \$2,148 and \$1,614 for 2008, 2007 and 2006, respectively) | \$ 97,518                       | \$ 88,867   | \$ 96,284   |

**Supplemental disclosure of non-cash investing and financing activities:**

|  | <b>Years Ended December 31,</b> |             |             |
|--|---------------------------------|-------------|-------------|
|  | <b>2008</b>                     | <b>2007</b> | <b>2006</b> |
| <b>Assets:</b>   |                                 |             |             |
| Net real estate assets                                   | \$ 15,251                       | \$          | \$ 34,852   |
| Restricted cash  |                                 |             | (1,865 )    |
| Accounts receivable                                      |                                 |             | 102         |
| Notes receivable   |                                 |             |             |
| Accrued straight-line rents receivable                   |                                 |             | 962         |
| Investment in unconsolidated affiliates                  |                                 |             | (1,938 )    |
| Deferred leasing costs, net                              |                                 |             | 287         |
| Prepaid expenses and other                               | (2,621 )                        |             |             |
|  | \$ 12,630                       | \$          | \$ 32,400   |
| <b>Liabilities:</b>                                      |                                 |             |             |
| Mortgages and notes payable                              | \$ 8,349                        | \$          | \$ 31,076   |
| Accounts payable, accrued expenses and other liabilities | 1,992                           |             | (1,652 )    |
| Financing obligation                                     |                                 |             | 1,048       |
|  | \$ 10,341                       | \$          | \$ 30,472   |
| <b>Minority Interest and Stockholders Equity</b>         | \$ 2,289                        | \$          | \$ 1,928    |

See accompanying notes to consolidated financial statements.

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**HIGHWOODS PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(tabular dollar amounts in thousands, except per share data)**

**1. DESCRIPTION OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES**

**Description of Business**

Highwoods Properties, Inc., together with its consolidated subsidiaries (the Company), is a fully-integrated, self-administered and self-managed equity real estate investment trust (REIT) that operates in the southeastern and midwestern United States. The Company conducts virtually all of its activities through Highwoods Realty Limited Partnership (the Operating Partnership).

The Company is the sole general partner of the Operating Partnership. At December 31, 2008, the Company owned all of the preferred partnership interests (Preferred Units) and 63.6 million, or 94.0%, of the common partnership interests (Common Units) in the Operating Partnership. Limited partners (including certain officers and directors of the Company) own the remaining 4.1 Common Units. Generally, the Operating Partnership is required to redeem each Common Unit at the request of the holder thereof for cash equal to the value of one share of the Company's Common Stock, \$.01 par value (the Common Stock), based on the average of the market price for the 10 trading days immediately preceding the notice date of such redemption, provided that the Company at its option may elect to acquire any such Common Units presented for redemption for cash or one share of Common Stock. The Common Units owned by the Company are not redeemable.

In 2008, the Company redeemed 106,613 Common Units for \$3.3 million in cash, redeemed 66,814 Common Units for a like number of shares of Common Stock, contributed \$195.0 million from the sale of Common Stock to the Operating Partnership in exchange for 5.5 million additional Common Units and caused the issuance by the Operating Partnership of 183,587 Common Units as part of the consideration to acquire a 135,000 square foot office building in Memphis, TN. The net impact of the above activity increased the percentage of Common Units owned by the Company from 93.3% at December 31, 2007 to 94.0% at December 31, 2008. In 2007, the Company redeemed 620,361 Common Units for \$27.5 million in cash and redeemed 55,836 Common Units for a like number of shares of Common Stock, which increased the percentage of Common Units owned by the Company from 92.2% at December 31, 2006 to 93.3% at December 31, 2007.

As of December 31, 2008, the Company and/or the Operating Partnership wholly owned: 311 in-service office, industrial and retail properties; 96 rental residential units; 580 acres of undeveloped land suitable for future development, of which 490 acres are considered core holdings; and an additional eight office and industrial properties under development and 74 for-sale condominiums. In addition, we owned interests (50.0% or less) in 72 in-service office and industrial properties and 418 rental residential units, which includes a 12.5% interest in a 261,000 square foot office property directly owned by the Company and thus is included in the Company's Consolidated Financial Statements, but not included in the Operating Partnership's Consolidated Financial Statements. Five of the 50.0% or less owned in-service office properties are consolidated as more fully described below and in Notes 2 and 3 to our Consolidated Financial Statements.

**Basis of Presentation**

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Our Consolidated Financial Statements are prepared in conformity with accounting principles generally accepted in the United States of America ( GAAP As more fully described below and in Notes 4 and 11, the Consolidated Balance Sheet at December 31, 2007 and the Consolidated Statements of Income for the years ended December 31, 2007 and 2006 were reclassified from previously reported amounts to reflect in real estate and other assets, net, held for sale and in discontinued operations the assets and operations for those properties sold or held for sale in 2008 which qualified for discontinued operations presentation.

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**HIGHWOODS PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per share data)**

**1. DESCRIPTION OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - Continued**

The Consolidated Financial Statements include the Operating Partnership, wholly owned subsidiaries and those subsidiaries in which we own a majority voting interest with the ability to control operations of the subsidiaries and where no substantive participating rights or substantive kick out rights have been granted to the minority interest holders. We consolidate partnerships, joint ventures and limited liability companies when we control the major operating and financial policies of the entity through majority ownership or in our capacity as general partner or managing member. In addition, we consolidate those entities, if any, where we are deemed to be the primary beneficiary in a variable interest entity. All significant intercompany transactions and accounts have been eliminated.

**Use of Estimates**

The preparation of financial statements in accordance with GAAP requires us to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

**Real Estate and Related Assets**

Real estate and related assets are recorded at cost and stated at cost less accumulated depreciation. Renovations, replacements and other expenditures that improve or extend the life of assets are capitalized and depreciated over their estimated useful lives. Expenditures for ordinary maintenance and repairs are charged to operating expense as incurred. Depreciation is computed using the straight-line method over the estimated useful life of 40 years for buildings and depreciable land infrastructure costs, 15 years for building improvements and five to seven years for furniture, fixtures and equipment. Tenant improvements are amortized using the straight-line method over initial fixed terms of the respective leases, which generally are from three to 10 years.

Expenditures directly related to the development and construction of real estate assets are included in net real estate assets and are stated at depreciated cost in our Consolidated Balance Sheets. Development expenditures include pre-construction costs essential to the development of properties, development and construction costs, interest costs, real estate taxes, salaries and related costs and other costs incurred during the period of development. Interest and other carrying costs are capitalized until the building is ready for its intended use. We consider a construction project as substantially completed and ready for its intended use upon the completion of tenant improvements. Interest and other carrying costs are capitalized until the building is ready for its intended use, but not later than one year from cessation of major construction activity. We cease capitalization on the portion that is substantially completed and occupied or held available for occupancy, and capitalize only those costs associated with the portion under construction.

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Expenditures directly related to the leasing of properties are included in deferred leasing costs and are stated at amortized cost in our Consolidated Balance Sheets. All leasing commissions paid to third parties for new leases or lease renewals are capitalized. Internal leasing costs include primarily compensation, benefits and other costs, such as legal fees related to leasing activities, which are incurred in connection with successfully securing leases of properties. Capitalized leasing costs are amortized on a straight-line basis over the initial fixed terms of the respective leases, which generally are from three to 10 years. At December 31, 2008 and 2007, gross deferred leasing costs were \$111.1 million and \$106.4 million, respectively, and accumulated amortization was \$44.8 million and \$43.0 million, respectively. Estimated costs related to unsuccessful activities are expensed as incurred. Changes in our estimates regarding the successful efforts of leasing could result in changes that impact earnings.

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**HIGHWOODS PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per share data)**

**1. DESCRIPTION OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - Continued**

We record liabilities for the performance of asset retirement activities when the obligation to perform such activities is unconditional, whether or not the timing or method of settlement of the obligation may be conditional on a future event.

Upon the acquisition of real estate assets, we assess the fair value of acquired tangible assets such as land, buildings and tenant improvements, intangible assets such as above and below market leases, acquired in-place leases and other identified intangible assets and assumed liabilities. We allocate the purchase price to the acquired assets and assumed liabilities based on their relative fair values. We assess and consider fair value based on estimated cash flow projections that utilize appropriate discount and/or capitalization rates as well as available market information. The fair value of the tangible assets of an acquired property considers the value of the property as if it were vacant.

Above and below market leases acquired are recorded in prepaid expenses and other assets or in accounts payable, accrued expenses and other liabilities at their fair value. Fair value is calculated as the present value of the difference between (1) the contractual amounts to be paid pursuant to each in-place lease and (2) our estimate of fair market lease rates for each corresponding in-place lease, using a discount rate that reflects the risks associated with the leases acquired and measured over a period equal to the remaining term of the lease for above-market leases and the initial term plus the term of any below-market fixed rate renewal options for below-market leases. The capitalized above-market lease values are amortized as a reduction of base rental revenue over the remaining term of the respective leases and the capitalized below-market lease values are amortized as an increase to base rental revenue over the remaining term of the respective leases and any below market option periods.

In-place leases acquired are recorded at their fair value in net real estate assets and are amortized to depreciation and amortization expense over the remaining term of the respective lease. The value of in-place leases is based on our evaluation of the specific characteristics of each tenant's lease. Factors considered include estimates of carrying costs during hypothetical expected lease-up periods, current market conditions and costs to execute similar leases. In estimating carrying costs, we include real estate taxes, insurance and other operating expenses and estimates of lost rentals at market rates during the expected lease-up periods, depending on local market conditions. In estimating costs to execute similar leases, we consider tenant improvements, leasing commissions and legal and other related expenses. The value of in-place leases is amortized to depreciation and amortization expense over the remaining term of the respective leases.

The value of a tenant relationship is based on our overall relationship with the respective tenant. Factors considered include the tenant's credit quality and expectations of lease renewals. The value of a tenant relationship is amortized to depreciation and amortization expense over the initial term and any renewal periods defined in the respective leases.

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Real estate and other assets are classified as long-lived assets held for sale or as long-lived assets to be held for use. Real estate is classified as held for sale when we believe a sale is probable. We believe a sale is probable when we execute a legally enforceable contract on terms that have been approved by the Company's Board or a committee thereof and the probable buyer's due diligence investigation period, if any, has expired. This determination requires us to make estimates and assumptions, including assessing the probability that potential sales transactions may or may not occur. Actual results could differ from those assumptions.

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**HIGHWOODS PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per share data)**

**1. DESCRIPTION OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - Continued**

**Impairment of Long-Lived Assets**

With respect to assets classified as held for use, if events or changes in circumstances, such as a significant decline in occupancy and change in use, indicate that the carrying value may be impaired, an impairment analysis is performed. Such analysis consists of determining whether the asset's carrying amount will be recovered from its undiscounted estimated future operating cash flows, including estimated residual cash flows. These cash flows are estimated based on a number of assumptions that are subject to economic and market uncertainties including, among others, demand for space, competition for tenants, changes in market rental rates and costs to operate each property. If the carrying amount of a held for use asset exceeds the sum of its undiscounted future operating and residual cash flows, an impairment loss is recorded for the difference between estimated fair value of the asset and the carrying amount. We generally estimate the fair value of assets held for use by using discounted cash flow analysis. In some instances, appraisal information may be available and is used in addition to the discounted cash flow analysis. As the factors used in generating these cash flows are difficult to predict and are subject to future events that may alter our assumptions, the discounted and/or undiscounted future operating and residual cash flows estimated by us in our impairment analyses or those established by appraisal may not be achieved and we may be required to recognize future impairment losses on our properties held for sale and held for use.

We record assets held for sale at the lower of the carrying amount or estimated fair value. Fair value of assets held for sale is equal to the estimated or contracted sales price with a potential buyer, less costs to sell. The impairment loss is the amount by which the carrying amount exceeds the estimated fair value.

With respect to investments in unconsolidated affiliates, if events or changes in circumstances, such as a significant decline in occupancy, degradation of economic conditions or change in use, indicate that the carrying value may be impaired, an impairment analysis is performed. Such analysis consists of determining whether a loss in value of an investment which is other than a temporary decline should be recorded.

**Sales of Real Estate**

For sales transactions meeting the requirements for full profit recognition, the related assets and liabilities are removed from the balance sheet and the resultant gain or loss is recorded in the period the transaction closes. For sales transactions with continuing involvement after the sale, if the continuing involvement with the property is limited by the terms of the sales contract, profit is recognized at the time of sale and is reduced by the maximum exposure to loss related to the nature of the continuing involvement. Sales to entities in which we have or receive an interest are accounted for using partial sale accounting.



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For transactions that do not meet the criteria for a sale, we evaluate the nature of the continuing involvement, including put and call provisions, if present, and account for the transaction as a financing arrangement, profit-sharing arrangement, leasing arrangement or other alternate method of accounting, rather than as a sale, based on the nature and extent of the continuing involvement. Some transactions may have numerous forms of continuing involvement. In those cases, we determine which method is most appropriate based on the substance of the transaction.

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**HIGHWOODS PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per share data)**

**1. DESCRIPTION OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - Continued**

If we have an obligation to repurchase the property at a higher price or at a future indeterminable value (such as fair market value), or we guarantee the return of the buyer's investment or a return on that investment for an extended period, we account for such transaction as a financing arrangement. For transactions treated as financing arrangements, we record the amounts received from the buyer as a financing obligation and continue to keep the property and related accounts recorded in our Consolidated Financial Statements. The results of operations of the property, net of expenses other than depreciation (net operating income), are reflected as interest expense on the financing obligation. If the transaction includes an obligation or option to repurchase the asset at a higher price, additional interest is recorded to accrete the liability to the repurchase price. For options or obligations to repurchase the asset at fair market value at the end of each reporting period, the balance of the liability is adjusted to equal the then current fair value to the extent fair value exceeds the original financing obligation. The corresponding debit or credit is recorded to a related discount account and the revised debt discount is amortized over the expected term until termination of the option or obligation. If it is unlikely such option will be exercised, the transaction is accounted for under the deposit method or profit-sharing method. If we have an obligation or option to repurchase at a lower price, the transaction is accounted for as a leasing arrangement. At such time as these repurchase obligations expire, a sale will be recorded and gain recognized.

If we retain an interest in the buyer and provide certain rent guarantees or other forms of support where the maximum exposure to loss exceeds the gain, we account for such transaction as a profit-sharing arrangement. For transactions treated as profit-sharing arrangements, we record a profit-sharing obligation for the amount of equity contributed by the other partner and continue to keep the property and related accounts recorded in our Consolidated Financial Statements. The results of operations of the property, net of expenses other than depreciation (net operating income), are allocated to the other partner for its percentage interest and reflected as co-venture expense in our Consolidated Financial Statements. In future periods, a sale is recorded and profit is recognized when the remaining maximum exposure to loss is reduced below the amount of gain deferred.

**Lease Incentives**

Lease incentive costs, which are payments made to or on behalf of a tenant as an incentive to sign the lease, are capitalized in deferred leasing costs and amortized on a straight-line basis over the respective lease terms as a reduction of rental revenues.

**Discontinued Operations**

Properties that are sold or classified as held for sale are classified as discontinued operations provided that (1) the operations and cash flows of the property will be eliminated from our ongoing operations and (2) we will not have any significant continuing involvement in the operations of the property after it is sold. Interest expense is included in discontinued operations if the related loan securing the sold property is paid off or

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assumed by the buyer in connection with the sale. If the property is sold to a joint venture in which we retain an interest, the property will not be accounted for as a discontinued operation due to our significant ongoing interest in the operations through our joint venture interest. If we are retained to provide property management, leasing and/or other services for the property owner after the sale, the property generally will be accounted for as a discontinued operation because the expected cash flows related to our management and leasing activities will generally not be significant in comparison to the cash flows from the property prior to sale.

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**HIGHWOODS PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per share data)

**1. DESCRIPTION OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - Continued**

**Minority Interest**

Minority interest in the Operating Partnership in the accompanying Consolidated Financial Statements relates to the ownership by various individuals and entities other than the Company of Common Units in the Operating Partnership. As of December 31, 2008, minority interest in the Operating Partnership consisted of approximately 4.1 million Common Units, which had an aggregate market value of \$111.3 million based on the \$27.36 per share closing price of the Common Stock as of such date. Minority interest expense is computed by applying the weighted average percentage of Common Units not owned by the Company during the period (as a percent of the total number of outstanding Common Units) to the Operating Partnership's net income after deducting distributions on Preferred Units. The result is the amount of minority interest expense recorded for the period. In addition, when a minority unitholder redeems a Common Unit for a share of Common Stock or cash, the minority interest in the Operating Partnership is reduced and the Company's share in the Operating Partnership is increased. At the end of each reporting period, the Company determines the amount that represents the minority unitholders' share of the book value of the net assets of the Operating Partnership and compares this amount to the minority interest in the Operating Partnership balance that resulted from transactions during the period involving minority interest. The Company adjusts the minority interest in the Operating Partnership to the computed share of net assets with an offsetting adjustment to the Company's additional paid in capital.

Minority interest in consolidated affiliates relates to our respective joint venture partners' 50.0% interest in Highwoods-Markel Associates, LLC (Markel), 7.0% interest in Real Estate Exchange Services (REES), which was effectively dissolved in July 2008, and estimated 25.0% economic interest in Plaza Residential, LLC. Each of our joint venture partners is an unrelated third party. We consolidate Markel since we are the general partner and control the major operating and financial policies of the partnership. We consolidate REES and Plaza Residential since we own the majority interest in and effectively control each joint venture.

The organizational documents of Markel require the entity to be liquidated through the sale of its assets upon reaching December 31, 2100. As controlling partner, we have an obligation to cause this property-owning entity to distribute proceeds of liquidation to the minority interest partner in these partially owned properties only if the net proceeds received by the entity from the sale of our assets warrant a distribution as determined by the agreement. We estimate the value of minority interest distributions would have been approximately \$15.3 million had the entity been liquidated as of December 31, 2008. This estimated settlement value is based on estimated third party consideration realizable by the entity upon a hypothetical disposition of the properties and is net of all other assets and liabilities. The actual amount of any distributions to the minority interest holder in this entity is difficult to predict due to many factors, including the inherent uncertainty of real estate sales. If the entity's underlying assets are worth less than the underlying liabilities on the date of such liquidation, we would have no obligation to remit any consideration to the minority interest holder.

**Investments in Unconsolidated Affiliates**

We account for our investments in less than majority owned joint ventures, partnerships and limited liability companies under the equity method of accounting when our interests represent a general partnership interest but substantive participating rights or substantive kick out rights have been granted to the limited partners or when our interests do not represent a general partnership interest and we do not control the major operating and financial policies of the entity. These investments are initially recorded at cost, as investments in unconsolidated affiliates, and are subsequently adjusted for our share of earnings and cash contributions and distributions. To the extent our cost basis at formation of the joint venture is different than the basis reflected at the joint venture level, the basis difference is amortized over the life of the related asset and included in our share of equity in earnings of unconsolidated affiliates.

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**HIGHWOODS PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per share data)**

**1. DESCRIPTION OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - Continued**

From time to time, we contribute real estate assets to a joint venture in exchange for a combination of cash and an equity interest in the venture. We assess whether we have continuing involvement in the joint venture and account for the transaction according to the nature and extent of such involvement. If substantially all the risks and rewards of ownership have transferred and there are no other activities which would represent continuing involvement with the property, a gain is recognized to the extent of the third party investor's interest and we account for our interest in the joint venture under the equity method of accounting as an unconsolidated affiliate as described in the preceding paragraph. If substantially all the risks and rewards of ownership of the property have not transferred or there are activities which would represent continuing involvement with the property, the transaction is accounted for as a financing or profit-sharing arrangement, leasing arrangement or other alternate method of accounting other than as a sale. See also "Sales of Real Estate" above.

Additionally, the joint ventures will frequently borrow funds on their own behalf to finance the acquisition of, and/or leverage the return upon, the properties being acquired by the joint ventures or to build or acquire additional buildings. Such borrowings are typically on a non-recourse or limited recourse basis. We generally are not liable for the debts of our joint ventures, except to the extent of our equity investment, unless we have directly guaranteed any of that debt (see Note 14 for further discussion). In most cases, we and/or our joint venture partners are required to agree to customary limited exceptions on non-recourse loans.

**Rental and Other Revenues**

Rental revenue is recognized on a straight-line basis over the terms of the respective leases. This means that, with respect to a particular lease, actual amounts billed in accordance with the lease during any given period may be higher or lower than the amount of rental revenue recognized for the period. Straight-line rental revenue is commenced when the tenant assumes possession of the leased premises. Accrued straight-line rents receivable represents the amount by which straight-line rental revenue exceeds rents currently billed in accordance with lease agreements. Termination fees are recognized as revenue when the following four conditions are met: a fully executed lease termination agreement has been delivered; the tenant has vacated the space; the amount of the fee is determinable; and collectibility of the fee is reasonably assured.

Property operating cost recoveries from tenants (or cost reimbursements) are determined on a lease-by-lease basis. The most common types of cost reimbursements in our leases are common area maintenance ( CAM ) and real estate taxes, where the tenant pays its pro-rata share of operating and administrative expenses and real estate taxes.

The computation of property operating cost recovery income from tenants is complex and involves numerous judgments, including the interpretation of terms and other tenant lease provisions. Leases are not uniform in dealing with such cost reimbursements and there are many variations in the computation. Many tenants make monthly fixed payments of CAM, real estate taxes and other cost reimbursement items. We

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record these payments as income each month. We make accrual adjustments, positive or negative, to cost recovery income to adjust the recorded amounts to our best estimate of the final amounts to be billed and collected with respect to the cost reimbursements quarterly. After the end of the calendar year, we compute each tenant's final cost reimbursements and, after considering amounts paid by the tenants during the year, issue a bill or credit for the appropriate amount to the tenant. The differences between the amounts billed less previously received payments and the accrual adjustment are recorded as increases or decreases to cost recovery income when the final bills are prepared, which occurs during the first half of the subsequent year.

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**HIGHWOODS PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per share data)**

**1. DESCRIPTION OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - Continued**

**Allowance for Doubtful Accounts**

Accounts receivable are reduced by an allowance for amounts that may become uncollectible in the future. Our total receivables balance related to our tenants is comprised primarily of rents and operating cost recoveries as well as accrued straight-line rents receivable. We regularly evaluate the adequacy of our allowance for doubtful accounts. The evaluation primarily consists of reviewing past due account balances and considering such factors as the credit quality of the tenant, historical trends of the tenant and/or other debtor and changes in customer payment terms. Additionally, with respect to tenants in bankruptcy, we estimate the expected recovery through bankruptcy claims and increase the allowance for amounts deemed uncollectible. If our assumptions regarding the collectibility of accounts receivable and accrued straight-line rents receivable prove incorrect, we could experience write-offs of accounts receivable or accrued straight-line rents receivable in excess of our allowance for doubtful accounts.

**Cash Equivalents**

We consider highly liquid investments with an original maturity of three months or less when purchased to be cash equivalents.

**Restricted Cash**

Restricted cash represents cash deposits that are legally restricted or held by third parties on our behalf. They include security deposits from sales contracts on for-sale residential condominiums, construction-related escrows, property disposition proceeds set aside and designated or intended to fund future tax-deferred exchanges of qualifying real estate investments, escrows and reserves for debt service, real estate taxes and property insurance established pursuant to certain mortgage financing arrangements, and deposits given to lenders to unencumber secured properties.

**Income Taxes**



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We have elected and expect to continue to qualify as a REIT under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended (the Code). A corporate REIT is a legal entity that holds real estate assets and, through the payment of dividends to stockholders, is generally permitted to reduce or avoid the payment of federal and state income taxes at the corporate level. To maintain qualification as a REIT, we are required to pay dividends to our stockholders equal to at least 90.0% of our annual REIT taxable income, excluding capital gains. Under temporary IRS regulations, for 2009, distributions can be paid partially using a REIT's freely tradable stock so long as stockholders have the option of receiving at least 10% of the total distribution in cash.

The minimum dividend per share of Common Stock required for us to maintain our REIT status (excluding any net capital gains) was \$0.76 per share in 2008 and \$0.54 per share in 2007. Continued qualification as a REIT depends on our ability to satisfy the dividend distribution tests, stock ownership requirements and various other qualification tests prescribed in the Code. We conduct certain business activities through a taxable REIT subsidiary, as permitted under the Code. The taxable REIT subsidiary is subject to federal and state income taxes on its taxable income. We record provisions for income taxes based on its income recognized for financial statement purposes, including the effects of temporary differences between such income and the amount recognized for tax purposes. Additionally, beginning January 1, 2007, we began to recognize and measure the effects of uncertain tax positions.

The tax basis of our assets (net of accumulated tax depreciation and amortization) and liabilities was approximately \$2.4 billion and \$1.7 billion, respectively, at December 31, 2008 and was approximately \$2.3 billion and \$1.8 billion, respectively, at December 31, 2007.

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**HIGHWOODS PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per share data)**

**1. DESCRIPTION OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - Continued**

**Concentration of Credit Risk**

We perform ongoing credit evaluations of our tenants. As of December 31, 2008, the properties (excluding rental residential units) to which we directly or indirectly hold title and have all of the ownership rights (the Wholly Owned Properties ) were leased to 1,825 tenants in nine primary geographic locations. The geographic locations that comprise greater than 10% of our annualized cash rental revenue are North Carolina, Georgia, Tennessee, Florida and Missouri. Our tenants engage in a wide variety of businesses. No single tenant of the Wholly Owned Properties generated more than 7.5% of our consolidated revenues during 2008.

**Derivative Financial Instruments**

Our interest rate risk management objectives are to limit the impact of interest rate changes on earnings and cash flows and to lower overall borrowing costs. To achieve these objectives, from time to time we may enter into interest rate hedge contracts such as collars, swaps, caps and treasury lock agreements in order to mitigate interest rate risk with respect to various debt instruments. We generally do not hold these derivatives for trading or speculative purposes.

We recognize all derivatives on the balance sheet at fair value. On the date that we enter into a derivative contract, we designate the derivative as (1) a hedge of the variability of cash flows that are to be received or paid in connection with a recognized liability (a cash flow hedge), (2) a hedge of changes in the fair value of an asset or a liability attributable to a particular risk (a fair value hedge) or (3) an instrument that is held as a non-hedge derivative. Changes in the fair value of highly effective cash flow hedges, to the extent that the hedges are effective, are recorded in Accumulated Other Comprehensive Loss ( AOCL ), until earnings are affected by the hedged transaction (i.e., until periodic settlements of a variable-rate liability are recorded in earnings). Any hedge ineffectiveness (which represents the amount by which the changes in the fair value of the derivative exceed the variability in the cash flows of the transaction) is recorded in current-period earnings. For derivatives designated as fair value hedges, changes in the fair value of the derivative and the hedged item related to the hedged risk are recognized in current-period earnings. Changes in the fair value of non-hedging instruments are reported in current-period earnings.

To determine the fair value of derivative instruments, we use a variety of methods and assumptions that are based on market conditions and risks existing at each balance sheet date. For the majority of financial instruments, including most derivatives, standard market conventions and techniques such as discounted cash flow analysis, option pricing models, replacement cost and termination cost are used to determine fair value. All methods of assessing fair value result in an approximation of value, and such value may never be realized.

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We formally document all relationships between hedging instruments and hedged items as well as our risk-management objective and strategy for undertaking various hedge transactions. This process includes linking all derivatives that are designated as cash flow hedges to (1) specific assets and liabilities on the balance sheet or (2) forecasted transactions. We also assess and document, both at the hedging instrument's inception and on an ongoing basis, whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in cash flows associated with the hedged items. When we determine that a derivative is not (or has ceased to be) highly effective as a hedge, we discontinue hedge accounting prospectively.

We are exposed to certain losses in the event of nonperformance by the counterparty under any outstanding hedge contracts. We expect the counter parties, which are major financial institutions, to perform fully under any such contracts. However, if any counterparty were to default on its obligation under an interest rate hedge contract, we could be required to pay the full rates on our debt, even if such rates were in excess of the rate in the contract.

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**HIGHWOODS PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per share data)**

**1. DESCRIPTION OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - Continued**

**Earnings Per Share**

Basic earnings per share is computed by dividing net income available for common stockholders by the weighted average number of shares of Common Stock outstanding. Diluted earnings per share is computed by dividing net income available for common stockholders plus minority interest in the Operating Partnership by the weighted average number of shares of Common Stock plus the dilutive effect of options, warrants and convertible securities outstanding, including Common Units, using the treasury stock method. Earnings per share data is required for all periods for which an income statement or summary of earnings is presented, including summaries outside the basic financial statements.

**Recently Issued Accounting Standards**

In December 2007, the FASB issued SFAS No. 141(R), *Business Combinations* ( SFAS No. 141(R) ), which addresses principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed and any noncontrolling interest in the acquiree. SFAS No. 141(R) becomes effective for us on January 1, 2009. SFAS No. 141(R) will reduce the capitalizable costs for any qualifying acquisitions subsequent to January 1, 2009.

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements* an amendment of ARB No. 51 ( SFAS No. 160 ), which establishes accounting and presentation standards for a noncontrolling interest in a subsidiary and amends certain of ARB No. 51's consolidation procedures for consistency with other business combination standards. SFAS No. 160 becomes effective for us on January 1, 2009. SFAS No. 160 will affect the presentation of minority interest in our Consolidated Balance Sheets, Statements of Income and Statements of Stockholders' Equity for all periods presented subsequent to January 1, 2009. Additionally, we are currently evaluating the impact SFAS No. 160 may have on redemptions of Common Units.

On January 1, 2008, we adopted SFAS No. 157 for our financial assets and liabilities. Our adoption of SFAS No. 157 did not impact our financial position, results of operations or liquidity. In accordance with FASB Staff Position No. FAS 157-2, *Effective Date of FASB Statement No. 157* ( FSP FAS 157-2 ), we elected to defer until January 1, 2009 the adoption of SFAS No. 157 for all nonfinancial assets and nonfinancial liabilities that are not recognized or disclosed at fair value in the financial statements on a recurring basis. The adoption of SFAS No. 157 for those assets and liabilities within the scope of FSP FAS 157-2 is not expected to have a material impact on our financial position, results of operations or liquidity.

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In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities* ( SFAS No. 161 ), which amends and expands the disclosure requirements of SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*. This statement is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early application encouraged. SFAS No. 161 becomes effective for us on January 1, 2009. We will expand our disclosures related to our derivative instruments and hedging activities beginning in the first quarter of 2009 as a result of SFAS No. 161.

In June 2008, the FASB issued FSP EITF Issue No. 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities* ( FSP EITF No. 03-6-1 ). FSP EITF No. 03-6-1 addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting and, therefore, need to be included in the earnings allocation in computing earnings per share under the two-class method as described in SFAS No. 128, *Earnings per Share*. FSP EITF No. 03-6-1 becomes effective for us on January 1, 2009. We will include our unvested restricted stock in our calculation of basic and diluted earnings per share beginning in the first quarter of 2009 as a result of FSP EITF No. 03-6-1, which we believe will immaterially dilute our common stockholders.

Table of Contents**HIGHWOODS PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****(tabular dollar amounts in thousands, except per share data)****1. DESCRIPTION OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - Continued**

In September 2008, the FASB issued FSP SFAS No. 133-1 and FIN 45-4, Disclosures about Credit Derivatives and Certain Guarantees: An Amendment of FASB Statement No. 133 and FASB Interpretation No. 45; and Clarification of the Effective Date of FASB Statement No. 161 ( FSP SFAS No. 133-1 and FIN 45-4 ). This FSP is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early application encouraged. We will expand our disclosures related to our derivative instruments and guarantees within the scope of FIN 45 beginning in the first quarter of 2009 as a result of FSP SFAS No. 133-1 and FIN 45-4.

In November 2008, the FASB ratified EITF Issue No. 08-6 Equity Method Investment Accounting Considerations ( EITF No. 08-6 ), which addresses determination of the initial carrying value of an equity method investment and subsequent determination of impairment among other issues This EITF is effective for financial statements issued for fiscal years and interim periods beginning after December 15, 2008, with early application prohibited. We will apply the provisions of this EITF to our equity method investments beginning in the first quarter of 2009, which we do not believe will have a material effect on our financial position.

**2. INVESTMENTS****Unconsolidated Affiliates**

We have retained equity interests ranging from 12.5% to 50.0% in various joint ventures with unrelated investors. We account for these unconsolidated affiliates using the equity method of accounting. As a result, the assets and liabilities of these joint ventures for which we use the equity method of accounting are not included in our Consolidated Balance Sheets.

Investments in unconsolidated affiliates consisted of the following as of December 31, 2008:

| <b>Joint Venture</b>              | <b>Location of Properties</b> | <b>Ownership</b> |   |
|-----------------------------------|-------------------------------|------------------|---|
|                                   |                               | <b>Interest</b>  |   |
| Board of Trade Investment Company | Kansas City, MO               | 49.00            | % |
| Kessinger/Hunter, LLC             | Kansas City, MO               | 26.50            | % |
| 4600 Madison Associates, LLC      | Kansas City, MO               | 12.50            | % |

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|                                    |  |       |   |
|------------------------------------|--|-------|---|
| Plaza Colonnade, LLC               | Kansas City, MO  | 50.00 | % |
| Dallas County Partners I, LP       | Des Moines, IA   | 50.00 | % |
| Dallas County Partners II, LP      | Des Moines, IA   | 50.00 | % |
| Dallas County Partners III, LP     | Des Moines, IA   | 50.00 | % |
| Fountain Three                     | Des Moines, IA   | 50.00 | % |
| RRHWoods, LLC                      | Des Moines, IA   | 50.00 | % |
| Highwoods DLF 98/29, LLC           | Atlanta, GA; Charlotte, NC; Greensboro, NC;<br>Raleigh, NC; Orlando, FL; Baltimore, MD | 22.81 | % |
| Highwoods DLF 97/26 DLF 99/32, LP  | Atlanta, GA; Greensboro, NC; Orlando, FL   | 42.93 | % |
| Highwoods KC Glenridge Office, LLC | Atlanta, GA  | 40.00 | % |
| Highwoods KC Glenridge Land, LLC   | Atlanta, GA  | 40.00 | % |
| HIW-KC Orlando, LLC                | Orlando, FL  | 40.00 | % |
| Concourse Center Associates, LLC   | Greensboro, NC   | 50.00 | % |
| Highwoods DLF Forum, LLC           | Raleigh, NC  | 25.00 | % |

Table of Contents**HIGHWOODS PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per share data)

**2. INVESTMENTS- Continued**

Combined summarized financial information for our unconsolidated affiliates is as follows:

|   | <b>December 31,<br/>2008</b> | <b>2007</b> |
|---|------------------------------|-------------|
| <b>Balance Sheets:</b>  |                              |             |
| <b>Assets:</b>  |                              |             |
| Real estate assets, net of accumulated depreciation   | \$ 719,245                   | \$ 626,844  |
| All other assets  | 115,688                      | 111,317     |
| Total Assets  | \$ 834,933                   | \$ 738,161  |
| <b>Liabilities and Partners or Shareholders Equity:</b>   |                              |             |
| Mortgages and notes payable (1)   | \$ 616,145                   | \$ 558,757  |
| All other liabilities   | 33,546                       | 32,225      |
| Partners or shareholders equity   | 185,242                      | 147,179     |
| Total Liabilities and Partners or Shareholders Equity   | \$ 834,933                   | \$ 738,161  |
| Our share of historical partners or shareholders equity   | \$ 37,592                    | \$ 28,383   |
| Net excess of cost of investments over the net book value of underlying net assets, net of accumulated depreciation (2) | 18,452                       | 18,856      |
| Carrying value of investments in unconsolidated affiliates (3)  | \$ 56,044                    | \$ 47,239   |
| Our share of unconsolidated non-recourse mortgage debt (1)  | \$ 246,686                   | \$ 233,920  |

(1) Our share of principal payments, including amortization, due on mortgages and notes payable as of December 31, 2008 is as follows:

|            |            |
|------------|------------|
| 2009       | \$ 6,789   |
| 2010       | 9,518      |
| 2011       | 6,215      |
| 2012       | 42,012     |
| 2013       | 23,482     |
| Thereafter | 158,670    |
|            | \$ 246,686 |

We generally are not liable for any of this debt, except to the extent of our investment, unless we have directly guaranteed any of the debt (see Note 14 to our Consolidated Financial Statements). In most cases, we and/or our strategic partners are required to agree to customary limited exceptions on non-recourse loans.



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- (2) This amount represents the aggregate difference between our historical cost basis and the basis reflected at the joint venture level, which is typically depreciated over the life of the related asset. In addition, certain acquisition, transaction and other costs may not be reflected in net assets at the joint venture level.
- (3) During the third quarter of 2006, three of our Des Moines joint ventures made cash distributions aggregating \$17.0 million in connection with a debt refinancing. We received 50.0% of such distributions. As a result of these distributions, our investment account in these joint ventures became negative. Although the new debt is non-recourse, we and our partner have guaranteed other debt and have contractual obligations to support the joint ventures, as discussed in Note 14. We recorded the distributions as a reduction of the investment account and included the resulting negative investment balances of \$11.7 million and \$10.8 million in accounts payable, accrued expenses and other liabilities in our Consolidated Balance Sheets at December 31, 2008 and 2007, respectively.

Table of Contents**HIGHWOODS PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per share data)

**2. INVESTMENTS- Continued**

|   | <b>Years Ended December 31,</b> |             |             |
|---|---------------------------------|-------------|-------------|
|   | <b>2008</b>                     | <b>2007</b> | <b>2006</b> |
| <b>Income Statements:</b>                           |                                 |             |             |
| <b>Rental and other revenues</b>                    | \$ 161,593                      | \$ 143,594  | \$ 139,511  |
| <b>Expenses:</b>                                    |                                 |             |             |
| Operating expenses                                  | 79,647                          | 62,194      | 60,638      |
| Depreciation and amortization                       | 34,702                          | 30,896      | 29,007      |
| Interest expense                                    | 36,117                          | 34,259      | 33,768      |
| Loss on debt extinguishment                         |                                 |             | 1,448       |
| Total expenses                                      | 150,466                         | 127,349     | 124,861     |
| <b>Income before disposition of properties</b>      | 11,127                          | 16,245      | 14,650      |
| Gains on disposition of properties                  |                                 | 20,621      |             |
| <b>Net income</b>                                   | \$ 11,127                       | \$ 36,866   | \$ 14,650   |
| <b>Our share of:</b>                                |                                 |             |             |
| Net income (1)                                      | \$ 5,878                        | \$ 13,110   | \$ 6,841    |
| Depreciation and amortization of real estate assets | \$ 12,751                       | \$ 13,438   | \$ 11,191   |
| Interest expense                                    | \$ 14,587                       | \$ 14,415   | \$ 14,170   |
| Loss on debt extinguishment                         | \$                              | \$          | \$ 724      |
| Gain on disposition of properties                   | \$                              | \$ 7,158    | \$          |

(1) Our share of net income differs from our weighted average ownership percentage in the joint ventures net income due to our purchase accounting and other related adjustments.

The following summarizes our unconsolidated affiliates:

**- Board of Trade Investment Company; Kessinger/Hunter, LLC; 4600 Madison Associates, LP**

We have a 49.0% interest in Board of Trade Investment Company, a 26.5% interest in Kessinger/Hunter, LLC and a 12.5% interest in 4600 Madison Associates, L.P. We are the property manager for the Board of Trade Investment Company and 4600 Madison Associates, L.P. joint ventures, for which we receive property management fees. In addition, Kessinger/Hunter, LLC, which is managed by our joint venture partner, provides property management, leasing, brokerage and certain construction related services to certain of our Wholly Owned Properties. Kessinger/Hunter, LLC received \$2.6 million, \$3.8 million and \$2.3 million from us for these services in 2008, 2007 and 2006, respectively.

**- Des Moines Joint Ventures**

We have a 50.0% ownership interest in RRHWoods, LLC, Dallas County Partners I, LP, Dallas County Partners II, LP, Dallas County Partners III, LP and Fountain Three, a series of joint ventures with R&R Investors relating to properties in Des Moines, Iowa. Our partner is the managing partner and receives management and leasing fees from the joint ventures.

**- Highwoods DLF 98/29, LLC**

We have a 22.81% interest in a joint venture ( DLF I ) with Schweiz-Deutschland-USA Dreilander Beteiligung Objekt DLF 98/29-Walker Fink-KG ( DLF ). We are the property manager and leasing agent of DLF I s properties and receive customary management and leasing fees. At the formation of this joint venture, DLF contributed excess cash to the venture that was distributed to us under the joint venture agreements. We are required to repay this excess cash to DLF over time, as discussed in Note 14.

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**HIGHWOODS PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per share data)

**2. INVESTMENTS- Continued**

In March 2007, DLF I sold five properties to a third party for gross proceeds of \$34.2 million and recorded a gain of \$9.3 million related to this sale. We recorded \$2.1 million as our proportionate share of this gain through equity in earnings of unconsolidated affiliates.

In May 2007, DLF I acquired Eola Park Centre, a 167,000 square foot office building in Orlando, Florida, for \$39.3 million. In June 2007, the joint venture obtained a \$27.7 million loan secured by Eola Park Centre. Simultaneously with DLF I's acquisition of Eola Park Centre, we separately acquired an adjacent parcel of development land for \$2.0 million on a wholly-owned basis.

**- Highwoods DLF 97/26 DLF 99/32, L.P.**

We have a 42.93% interest in a joint venture (the DLF II Joint Venture) with Dreilander-Fonds 97/26 and 99/32 (DLF II). We are the property manager and leasing agent of the DLF II Joint Venture's properties and receive customary management and leasing fees.

**- Highwoods-DLF Forum, LLC**

In March 2008, we and an affiliate of DLF formed a new joint venture, Highwoods DLF Forum, LLC, in which we have a 25.0% ownership interest. Upon formation of this joint venture, we contributed \$0.8 million of cash. In April 2008, we contributed an additional \$11.5 million to the joint venture and the joint venture acquired The Forum, a 635,000 square foot office park in Raleigh, North Carolina, for approximately \$113 million. Simultaneously with the acquisition, the joint venture obtained a \$67.5 million secured loan. We are the property manager and leasing agent for the office park and receive customary management fees and leasing commissions.

**- Concourse Center Associates, LLC and Plaza Colonnade, LLC**

We have 50.0% interests in Concourse Center Associates, LLC and Plaza Colonnade, LLC. Unrelated investors own the remaining 50.0% ownership interest in the joint ventures. We are the manager and leasing agent for the properties and receive customary management fees and leasing commissions.

**- Highwoods KC Glenridge Office, LLC and Highwoods KC Glenridge Land, LLC**

We have 40.0% interests in Highwoods KC Glenridge Office, LLC and Highwoods KC Glenridge Land, LLC. Kapital-Consult, a European investment firm that is affiliated with DLF, owns the remaining 60.0% interest in the joint venture. We are the manager and leasing agent for the office properties and receive customary management fees and leasing commissions.

**- HIW-KC Orlando, LLC**

We have a 40.0% interest in HIW-KC Orlando, LLC. Kapital-Consult owns the remaining 60.0% interest in the joint venture. We are the manager and leasing agent for the properties and receive customary management fees and leasing commissions. We made certain commitments to this joint venture as discussed in Note 14 at the time of the formation, which reduced our gain on the partial sale. The unused portion of these commitments is included in net gains on dispositions of properties, a component of income from continuing operations, for the years ended December 31, 2008, 2007, and 2006 due to our significant continuing involvement with the joint venture.

Table of Contents**HIGHWOODS PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per share data)

**2. INVESTMENTS- Continued****- Development, Leasing and Management Fees**

As discussed above, we receive development, management and leasing fees for services provided to certain of our joint ventures. These fees are recognized as income to the extent of our respective joint venture partner's interest in rental and other revenues, as follows:

|                             | <b>Years Ended December 31,</b> |             |             |
|-----------------------------|---------------------------------|-------------|-------------|
|                             | <b>2008</b>                     | <b>2007</b> | <b>2006</b> |
| Management and leasing fees | \$ 2,073                        | \$ 2,205    | \$ 1,920    |
| Development fees            |                                 |             | 98          |
| Total fees                  | \$ 2,073                        | \$ 2,205    | \$ 2,018    |

**- Other Activity**

In February 2007, Weston Lakeside, LLC, an unconsolidated affiliate in which we owned a 50.0% interest, sold 332 rental residential units to a third party for gross proceeds of \$45.0 million and paid off all of its outstanding debt and various development related costs. The joint venture recorded a gain of \$11.3 million in the first quarter of 2007 related to this sale and we recorded \$5.0 million as our proportionate share through equity in earnings of unconsolidated affiliates. Our share of the gain was less than 50.0% due to our joint venture partner's preferred return as the developer. We received aggregate net distributions of \$6.2 million. Weston Lakeside, LLC has been dissolved.

**Consolidated Affiliates**

The following summarizes our consolidated affiliates:

**- Highwoods-Markel Associates, LLC**

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We have a 50% interest in Highwoods-Markel Associates, LLC. Markel Corporation owns the remaining 50.0% interest in the joint venture. We are the manager and leasing agent for the properties owned by the joint venture and receive customary management fees and leasing commissions. As further described in Note 1, we began consolidating the Markel joint venture in January 2006.

### **- SF-HIW Harborview Plaza, LP**

We have a 20% interest in SF-Harborview Plaza, LP. This joint venture is accounted for as a financing arrangement as described in Note 3. Accordingly, the assets continue to be consolidated in our Consolidated Financial Statements.

### **- REES**

In 2006, we contributed certain development land for a 93% interest in special purpose entities owned by REES. REES contributed 7% of the costs of constructing properties on this land not to exceed \$4.0 million outstanding at any time. REES earned an agreed fixed return for its economic investment in these entities. The balance of development costs was funded by third party construction loans. We acquired the properties in 2008 at an amount equal to the actual development costs incurred plus the fixed return earned by REES. We consolidated these entities since we own the majority interest. During 2008, this joint venture was dissolved.

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**HIGHWOODS PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per share data)

**2. INVESTMENTS- Continued**

**- Plaza Residential, LLC**

In 2007, through our taxable REIT subsidiary, we contributed \$10.6 million for a majority owned interest in Plaza Residential, LLC with Dominion Partners, LLC ( Dominion ). Plaza Residential was formed to develop and sell 139 for-sale residential condominiums constructed above an office tower being developed by us in Raleigh, NC. Dominion has a 7% ownership interest in the joint venture, performed development services for the joint venture for a market development fee and guaranteed 40.0% of the construction financing. Dominion will receive 35.0% of the net profits from the joint venture once the partners have received distributions equal to their equity plus a 12.0% return on their equity. We consolidated this joint venture since we own the majority interest. Due to these profit sharing arrangements, we have estimated our net economic interest through the completion of this project to be approximately 75.0% and we have recorded our partner s minority interest accordingly.

For-sale residential condominiums in our Consolidated Balance Sheet include our completed, but unsold, condominium inventory as of December 31, 2008. There can be no assurances that the remaining units will be sold within one year of the balance sheet date. During 2008, we received \$28.6 million in gross revenues and recorded \$23.0 million cost of goods sold from condominium sales activity. Net gains on for-sale residential condominiums in our Consolidated Statement of Income include gains on the sale of for-sale residential condominiums and forfeitures of earnest money deposits of \$4.4 million and \$1.2 million, respectively, as of December 31, 2008. We recognize forfeiture of earnest money deposits into income when entitled to claim the forfeited deposit upon legal default. Minority interest expense in our Consolidated Statement of Income includes our partner s economic share of the net income of the joint venture of \$1.3 million as of December 31, 2008.

**- Other Activity**

On November 1, 2006, The Vinings at University Center, LLC, a consolidated joint venture, sold 156 residential units to a third party for gross proceeds of \$14.3 million, paid off all of its outstanding debt and made cash distributions to its partners. We received a distribution of \$2.9 million and recorded a gain of \$1.4 million during the fourth quarter of 2006. The Vinings at University Center, LLC has been dissolved.

**3. FINANCING ARRANGEMENTS**

**- SF-HIW Harborview Plaza, LP**



Our joint venture partner in SF-HIW Harborview Plaza, LP ( Harborview LP ) has the right to put its 80.0% equity interest in Harborview LP to us in exchange for cash at any time during the one-year period commencing September 11, 2014. The value of the 80.0% equity interest will be determined at the time that our partner elects to exercise its put right, if ever, based upon the then fair market value of Harborview LP's assets and liabilities, less 3.0%, which amount was intended to cover the normal costs of a sale transaction. Because of the put option, this transaction is accounted for as a financing transaction as described in Note 1. Accordingly, the assets, liabilities and operations related to Harborview Plaza, the property owned by Harborview LP, including any new financing by the partnership, remain in our Consolidated Financial Statements. As a result, we have established a financing obligation equal to the net equity contributed by the other partner. At the end of each reporting period, the balance of the financing obligation is adjusted to equal the greater of the original financing obligation or the current fair value of the put option discussed above. This financing obligation, net of payments made to our joint venture partner, is adjusted by a related valuation allowance account, which is being amortized prospectively through September 2014 as interest expense on financing obligation. The amount of the financing obligation together with the valuation allowance was \$16.6 million at December 31, 2008. Additionally, the net income from the operations before depreciation of Harborview Plaza allocable to the 80.0% partner is recorded as interest expense on financing obligation. We continue to depreciate the property and record all of the depreciation on our books. Any payments made under the master lease agreement were expensed as incurred (\$70,000 and \$0.1 million was expensed during the years ended December 31, 2007 and 2006, respectively) and any amounts paid under the tenant improvement and lease commission guarantee are capitalized and amortized to expense over the remaining lease term. At such time as the put option expires or is otherwise terminated, we will record the transaction as a sale and recognize gain on sale.

Table of Contents**HIGHWOODS PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per share data)

**3. FINANCING ARRANGEMENTS - Continued****- Eastshore**

In connection with the disposition in 2002 of three buildings located in Richmond, VA (the Eastshore transaction), we guaranteed any shortfalls that were incurred in the payment of rent and re-tenanting costs for a five-year period from the date of sale (through November 2007). Because the guarantees covered the entire space occupied by a single tenant under a triple-net lease arrangement, our guarantees were considered a guaranteed return on the buyer's investment for an extended period of time, and therefore, we accounted for the transaction originally as a financing arrangement. In July 2005, we recorded the transaction as a completed sale when the maximum exposure to loss under the guarantees became less than the related deferred gain. Gain of \$3.6 million was recognized in 2006 and \$3.3 million in gain was recognized in 2007 as the maximum exposure under the guarantees was reduced. Payments made under rent guarantees after July 2005 were recorded as a reduction of the deferred gain.

**Financing Obligations**

Our financing obligations consist of the following:

|  | <b>December 31,<br/>2008</b> | <b>2007</b> |
|--|------------------------------|-------------|
| SF-HIW Harborview, LP financing obligation (1) | \$ 16,604                    | \$ 16,566   |
| Tax increment financing bond                   | 16,418                       | 17,395      |
| Capitalized ground lease obligation            | 1,152                        | 1,110       |
| Total  | \$ 34,174                    | \$ 35,071   |

(1) See above for further discussion of this financing obligation.

In connection with tax increment financing for construction of a public garage related to an office building, we are obligated to pay fixed special assessments over a 20-year period ending in 2019. The net present value of these assessments, discounted at 6.93% at the inception of the obligation, which represents the interest rate on the underlying bond financing, is shown as a financing obligation in our Consolidated Balance Sheet. We also receive special tax revenues and property tax rebates recorded in interest and other income, which are intended, but not guaranteed, to provide funds to pay the special assessments.

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The capitalized lease obligation represents an obligation to the lessor of land on which we constructed a building. We are obligated to make fixed payments to the lessor through October 2022 and the lease provides for fixed price purchase options in the ninth and tenth years of the lease. We intend to exercise the purchase option in order to prevent an economic penalty related to conveying the building to the lessor at the expiration of the lease. The net present value of the fixed rental payments and purchase option through the ninth year was calculated using a discount rate of 7.1%. The assets and liabilities under the capital lease are recorded at the lower of the present value of minimum lease payments or the fair value. The liability accretes into interest expense each month for the difference between the interest rate on the financing obligation and the fixed payments. The accretion will continue until the liability equals the purchase option of the land in the ninth year of the lease.

Table of Contents**HIGHWOODS PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per share data)

**4. INVESTMENT ACTIVITIES AND IMPAIRMENT OF LONG-LIVED ASSETS****Impairments of Long-Lived Assets Held for Use**

During 2008, 11 buildings in two office parks and one land parcel classified as held for use had indicators of impairment where the carrying value exceeded the sum of undiscounted future cash flows. As such, we recorded an impairment of assets held for use of \$32.8 million, of which \$32.4 million related to the two office parks and \$0.4 million to the land parcel. We determined fair value by reference to appraised value.

During 2007, one land parcel classified as held for use had indicators of impairment where the carrying value exceeded the sum of undiscounted future cash flows. Accordingly, we recorded an impairment of assets held for use of \$0.8 million in 2007. This land became classified as held for sale in the fourth quarter of 2007 and was sold in 2007, and an additional impairment of \$0.7 million was recorded with respect to this parcel and included in net gains on disposition of properties. We determined fair value by reference to contracted value.

During 2006, we recorded impairments on operating properties then classified as held for use for \$2.6 million. These properties were later reclassified to discontinued operations and were sold. In addition, we recorded impairments with respect to certain properties sold or held for sale aggregating \$0.4 million during the year ended December 31, 2007. We determined fair value by reference to a bona fide purchase offer.

**Gains and Impairments on Dispositions or Assets Held for Sale**

Gains and impairments on disposition of properties, net, included in continuing operations (excluding impairments of assets held for use which are recorded in operating expenses as described above) consisted of the following:

|  | <b>Years Ended December 31,</b> |             |             |
|--|---------------------------------|-------------|-------------|
|  | <b>2008</b>                     | <b>2007</b> | <b>2006</b> |
| Gains, net of impairments, on disposition of land  | \$ 655                          | \$ 16,610   | \$ 12,043   |
| Gains on disposition of depreciable properties (1) | 126                             | 3,952       | 4,114       |
| Total  | \$ 781                          | \$ 20,562   | \$ 16,157   |

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- (1) Amounts at December 31, 2007 and 2006 include \$3.2 million and \$3.6 million, respectively, related to the Eastshore transaction, which was accounted for as a financing obligation due to our significant continuing involvement. See Note 3 to our Consolidated Financial Statements.

Gains and impairments on properties sold or held for sale and classified as discontinued operations, net of minority interest, consisted of the following, as described in Note 11:

|   | Years Ended December 31, |           |           |
|---|--------------------------|-----------|-----------|
|   | 2008                     | 2007      | 2006      |
| Gains, net of impairments, on sales of depreciable properties | \$ 18,485                | \$ 34,477 | \$ 15,082 |
| Allocable minority interest expense                           | (1,162 )                 | (2,465 )  | (1,224 )  |
| Total   | \$ 17,323                | \$ 32,012 | \$ 13,858 |

### - 2008 Dispositions

During 2008, we sold approximately 744,000 square feet of office and industrial properties for gross proceeds of approximately \$56.8 million. We also sold 37.9 acres of non-core land for gross sale proceeds of \$9.2 million and, together with the recognition of previously deferred land gains, recorded a net loss of \$1.1 million. The net gains, including recognition of certain gains deferred in prior years, are shown in the preceding table. The significant 2008 transactions are described below, all of which except land sales were recorded as discontinued operations.

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**HIGHWOODS PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per share data)**

**4. INVESTMENT ACTIVITIES AND IMPAIRMENT OF LONG-LIVED ASSETS - Continued**

In the first quarter of 2008, we sold an office property totaling 30,000 rentable square feet located in the Kansas City, MO metropolitan area for \$6.0 million. A gain of \$3.1 million was recorded in the first quarter of 2008.

In the second quarter of 2008, we sold office properties aggregating 271,000 rentable square feet located in the Kansas City, MO metropolitan area for \$21.7 million. A gain of \$5.0 million was recorded in the second quarter of 2008.

In the third quarter of 2008, we sold an industrial property aggregating 250,000 rentable square feet located in the Winston-Salem, NC metropolitan area for \$8.2 million. A gain of \$3.2 million was recorded in the third quarter of 2008. Additionally, we executed a settlement agreement with the Georgia Department of Transportation related to the condemnation of 4.0 acres of land in 2003 and recorded a gain of \$1.7 million in the third quarter of 2008, of which \$1.0 million had been deferred in prior years.

In the fourth quarter of 2008, we sold office properties aggregating 193,000 rentable square feet located in Nashville, TN for \$20.9 million. A gain of \$6.6 million was recorded in the fourth quarter of 2008. Additionally, we sold approximately 31 acres of non-core land located in Baltimore, MD for \$7.2 million. A net loss of \$1.2 million was recorded in the fourth quarter of 2008.

**- 2007 Dispositions**

During 2007, we sold approximately 1.2 million square feet of office and industrial properties for gross proceeds of approximately \$113.9 million. We also sold 132.8 acres of non-core land for gross sale proceeds of \$37.4 million and recorded net gains of \$16.6 million. The net gains, including recognition of certain gains deferred in prior years, are shown in the preceding table. The significant 2007 transactions are described below, all of which except land sales were recorded as discontinued operations.

In the first quarter of 2007, we sold office and industrial properties encompassing 0.3 million rentable square feet located in Atlanta, GA, and Raleigh, NC for gross proceeds of approximately \$39.9 million and recorded gains of approximately \$19.5 million.

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In the third quarter of 2007, we sold five office and industrial properties aggregating 0.5 million rentable square feet located in Atlanta, GA and Greenville, SC for gross proceeds of approximately \$36.8 million. A gain of approximately \$6.9 million and an impairment of approximately \$0.4 million were recorded in the third quarter of 2007.

In the fourth quarter of 2007, we sold six office and industrial properties aggregating 0.4 million rentable square feet located in Greensboro, NC, Columbia, SC and Nashville, TN for gross proceeds of approximately \$36.1 million and recorded gains of approximately \$8.1 million.

### **- 2006 Dispositions**

During 2006, we sold approximately 3.0 million square feet of office and industrial properties, 17 rental residential units and The Vinings residential project for aggregate gross proceeds of approximately \$241 million. Additionally, we sold 220.7 acres of non-core land for gross sale proceeds of \$34.5 million and net gains of \$12.0 million. The net gains, including recognition of certain gains deferred in prior years, are shown in the preceding table. The significant 2006 transactions are described below, all of which except land sales were recorded as discontinued operations.

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**HIGHWOODS PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per share data)**

**4. INVESTMENT ACTIVITIES AND IMPAIRMENT OF LONG-LIVED ASSETS - Continued**

In the first quarter of 2006, we sold office and industrial properties encompassing 1,867,000 rentable square feet located in Atlanta, GA, Columbia, SC and Tampa, FL in a single transaction for gross proceeds of approximately \$141 million. Also, in the first quarter of 2006, we sold an office property encompassing 132,000 rentable square feet located in Raleigh, NC for gross proceeds of approximately \$12.9 million and recorded a gain of approximately \$1.4 million.

In the third quarter of 2006, we sold five office and industrial properties aggregating 292,000 rentable square feet located in Raleigh, NC for gross proceeds of approximately \$22.8 million and recorded a gain of approximately \$2.8 million.

In the fourth quarter of 2006, we sold the following assets: a retail property aggregating 105,000 rentable square feet located in Kansas City, MO for gross proceeds of approximately \$10.5 million, with a gain of approximately \$1.5 million; two office properties and 12 industrial properties aggregating 393,000 rentable square feet in Winston-Salem and Greensboro, NC for gross proceeds of approximately \$16.5 million, with a gain of approximately \$3.5 million; and three office properties aggregating 193,000 rentable square feet in Tampa, FL for gross proceeds of approximately \$22 million, with a gain of approximately \$3.7 million.

**Development**

Development in process at December 31, 2008 includes three office properties and one industrial property aggregating 558,000 rentable square feet and 16 acres of vacant land undergoing infrastructure improvements. The aggregate cost, including leasing commissions, of the four buildings currently is expected to be \$92.6 million when fully leased and completed. The weighted average pre-leasing of these development projects was 68.2% as of December 31, 2008.

We currently have four office properties recently completed, but not yet stabilized, aggregating 665,000 square feet. We consider the stabilization date to be the earlier of the originally anticipated stabilization date or when 95% occupancy is achieved. The aggregate cost, including leasing commissions, of these properties currently is expected to be \$143.8 million when fully leased. The weighted average occupancy of these properties was 68.6% as of December 31, 2008. The components of these properties are included in land, building and tenant improvements, and deferred financing and leasing costs in our Consolidated Balance Sheets as of December 31, 2008.

As of December 31, 2008, we had 74 recently completed for-sale residential condominium units, which had a carrying value of \$24.3 million.



## Acquisitions

During the third quarter, we acquired an aggregate of 8.3 acres of land in the Atlanta metropolitan area for an aggregate purchase price of \$2.1 million.

In the fourth quarter of 2008, we acquired a 135,000 square foot office building in Memphis, TN in exchange for 183,587 Common Units and the assumption of \$7.8 million of 8.15% secured debt that matures in February 2016, both of which were recorded at fair value of \$6.3 million and \$8.4 million, respectively. We expect to incur or have incurred approximately \$1.7 million of near-term building improvements and other costs related to this acquisition.

Table of Contents**HIGHWOODS PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per share data)

**5. MORTGAGES AND NOTES PAYABLE**

Our consolidated mortgages and notes payable consisted of the following:

|  | <b>December 31,<br/>2008</b> | <b>2007</b>         |
|--|------------------------------|---------------------|
| <b>Secured indebtedness: (1)</b>                                 |                              |                     |
| 7.77% mortgage loan due 2009                                     | \$ 78,016                    | \$ 80,408           |
| 7.87% mortgage loan due 2009                                     | 30,685                       | 41,321              |
| 7.05% mortgage loan due 2012                                     | 190,000                      | 190,000             |
| 6.03% mortgage loan due 2013                                     | 133,241                      | 135,593             |
| 5.68% mortgage loan due 2013                                     | 118,535                      | 120,970             |
| 5.74% to 9.00% mortgage loans due between 2007 and 2017 (2), (3) | 83,840                       | 77,208              |
| Variable rate construction loan due 2009                         | 4,264                        |                     |
| Variable rate construction loans due 2010                        | 16,605                       | 19,811              |
|  | 655,186                      | 665,311             |
| <b>Unsecured indebtedness: (4)</b>                               |                              |                     |
| 7.125% notes due 2008 (5)  |                              | 100,000             |
| 8.125% notes due 2009 (6)  | 50,000                       | 50,000              |
| 5.85% notes due 2017 (7)   | 398,999                      | 398,876             |
| 7.50% notes due 2018   | 200,000                      | 200,000             |
| Variable rate term loan due 2011                                 | 137,500                      |                     |
| Revolving credit facility due 2009 (8)                           | 163,000                      | 227,800             |
|  | 949,499                      | 976,676             |
| <b>Total</b>   | <b>\$ 1,604,685</b>          | <b>\$ 1,641,987</b> |

- 
- (1) The mortgage loans payable are secured by real estate assets with an aggregate undepreciated book value of approximately \$1.1 billion at December 31, 2008. Our fixed rate mortgage loans generally are either locked out to prepayment for all or a portion of their term or are prepayable subject to certain conditions including prepayment penalties.
- (2) Amounts at December 31, 2008 and 2007 include \$22.3 million and \$22.7 million, respectively, of mortgage debt related to SF-HIW Harborview Plaza, LP. See Note 3 to our Consolidated Financial Statements.
- (3) Includes mortgage debt related to Markel, a consolidated 50.0% owned joint venture, of \$36.6 million and \$37.4 million at December 31, 2008 and 2007, respectively. See Note 2 to our Consolidated Financial Statements.
- (4) The unsecured notes bear interest at rates ranging from 5.85% to 8.125% with interest payable semi-annually in arrears. Any premium and discount related to the issuance of the unsecured notes, together with other issuance costs, is being amortized to interest expense over the life of the respective notes. All of the unsecured notes are redeemable at any time prior to maturity at our option, subject to certain conditions including the payment of make-whole amounts. Under the indenture, the notes may be accelerated if the trustee or 25% of the holders provide written notice of a default and such default remains uncured after 60 days. The Operating Partnership is in compliance with

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all covenants under the indenture and is current on all payments required thereunder.

- (5) These notes were paid off at maturity on February 1, 2008 with borrowings under our revolving credit facility.
- (6) These notes were paid off at maturity on January 15, 2009 with borrowings under our revolving credit facility.
- (7) This amount is net of an amortized discount of \$1.0 million.
- (8) Includes amounts outstanding under our \$450.0 million unsecured revolving credit facility, which is currently scheduled to mature on May 1, 2009. We have submitted our notice to extend the maturity date of the credit facility by one year to May 2010, and upon payment of the extension fee and assuming no default exists at that time, the facility will be extended.

Table of Contents**HIGHWOODS PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per share data)

**5. MORTGAGES AND NOTES PAYABLE - Continued**

The following table sets forth the principal payments, including amortization, due on our mortgages and notes payable as of December 31, 2008:

| <b>Years Ended December 31,</b> | <b>Principal<br/>Amount</b> |
|---------------------------------|-----------------------------|
| 2009                            | \$ 340,053                  |
| 2010                            | 25,845                      |
| 2011                            | 147,337                     |
| 2012                            | 212,515                     |
| 2013                            | 240,607                     |
| Thereafter                      | 638,328                     |
|                                 | \$ 1,604,685                |

Our \$450.0 million unsecured revolving credit facility, of which \$163.0 million was outstanding as of December 31, 2008, is currently scheduled to mature on May 1, 2009. We have submitted our notice to extend the maturity date of the credit facility by one year to May 2010, and upon payment of the extension fee and assuming no default exists at that time, the facility will be extended. The interest rate is LIBOR plus 80 basis points and the annual base facility fee is 20 basis points. The interest rate would increase to LIBOR plus 140 or 155 basis points if our credit rating were to fall below investment grade according to two of three credit rating agencies. Our revolving credit facility had \$285.4 million of availability at December 31, 2008 and had \$262.7 million of availability as of February 12, 2009.

Our \$70.0 million secured construction facility, which bears interest at LIBOR plus 85 basis points, is initially scheduled to mature on December 20, 2010. Assuming no defaults have occurred, we have options to extend the maturity date for two successive one-year periods. Our secured construction facility had \$53.4 million of availability at December 31, 2008 and had \$42.4 million of availability as of February 12, 2009.

In February 2008, we closed a \$137.5 million three-year term loan that bears interest at LIBOR plus 110 basis points. The interest rate would increase to LIBOR plus 160 basis points if our credit rating were to fall below investment grade according to two of three credit rating agencies. Proceeds from this loan were used to reduce the outstanding borrowings under our revolving credit facility and for short-term investments.

**Other Information**

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Our revolving credit facility, variable rate term loan and the indenture that governs the Operating Partnership's outstanding notes require us to comply with customary operating covenants and various financial and operating ratios. We and the Operating Partnership are each currently in compliance with all such requirements as of December 31, 2008.

Total interest capitalized to development projects was \$8.3 million, \$9.7 million and \$5.0 million for the years ended December 31, 2008, 2007 and 2006, respectively.

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(tabular dollar amounts in thousands, except per share data)

**5. MORTGAGES AND NOTES PAYABLE - Continued****Deferred Financing Costs**

As of December 31, 2008 and 2007, deferred financing costs were \$14.7 million and \$14.2 million, respectively, and related accumulated amortization was \$7.8 million and \$5.4 million, respectively. Deferred financing costs include loan fees, loan closing costs, premium and discounts on bonds and notes payable and debt issuance costs. Amortization of bond premiums and discounts is included in contractual interest expense. All other amortization is included in amortization of deferred financing costs. The scheduled future amortization of these deferred financings costs is as follows at December 31, 2008:

|            | <b>Contractual<br/>Interest<br/>Expense</b> | <b>Amortization<br/>of Deferred<br/>Financing<br/>Costs</b> | <b>Total</b>    |
|------------|---|---|-----------------|
| 2009       | \$ 37                                       | \$ 1,745  | \$ 1,782        |
| 2010       | 36  | 1,124   | 1,160           |
| 2011       | 36  | 834   | 870             |
| 2012       | 36  | 714   | 750             |
| 2013       | 36  | 620   | 656             |
| Thereafter | 155   | 1,505   | 1,660           |
|            | <b>\$ 336</b>                               | <b>\$ 6,542</b>   | <b>\$ 6,878</b> |

**6. EMPLOYEE BENEFIT PLANS****Officer, Management and Director Compensation Programs**

Our officers participate in an annual non-equity incentive program whereby they are eligible for incentive payments based on a percentage of their annual base salary. In addition to considering the pay practices of our peer group in determining each officer's incentive payment percentage, the officer's ability to influence our performance is also considered. Each officer has a target annual non-equity incentive payment percentage that ranges from 20% to 130% of base salary depending on the officer's position. The officer's actual incentive payment for the year is the product of the target annual incentive payment percentage times a performance factor, which can range from zero to 200%. This performance factor depends upon the relationship between how various performance criteria compare with predetermined goals. For an officer who has division responsibilities, goals for certain performance criteria are based partly on the division's actual performance relative to that division's established goals for each criteria and partly on actual total performance relative to the same criteria. Incentive payments are accrued

and expensed in the year earned and are generally paid in the first quarter of the following year.

Certain other members of management participate in an annual non-equity incentive program whereby a target annual cash incentive payment is established based upon the job responsibilities of their position. Incentive payment eligibility ranges from 10% to 30% of annual base salary. The actual incentive payment is determined by our overall performance and the individual's performance during each year. These incentive payments are also accrued and expensed in the year earned and are generally paid in the first quarter of the following year.

Our officers generally receive annual grants of stock options and restricted stock on or about March 1 of each year under the Amended and Restated 1994 Stock Option Plan (the "Stock Option Plan"). Restricted stock grants are also made annually to directors and certain non-officer employees. As of December 31, 2008, there was remaining availability of 0.8 million shares of Common Stock reserved for future issuance under the Stock Option Plan. Stock options issued prior to 2005 vest ratably over four years and remain outstanding for 10 years. Stock options issued beginning in 2005 vest ratably over a four-year period and remain outstanding for seven years. The value of all options as of the date of grant is calculated using the Black-Scholes option-pricing model.

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**HIGHWOODS PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per share data)**

**6. EMPLOYEE BENEFIT PLANS - Continued**

We generally make annual grants of time-based restricted stock under our Stock Option Plan to our directors, officers and other employees. Shares of time-based restricted stock issued prior to 2005 generally vest 50% three years from the date of grant and the remaining 50% five years from date of grant. Shares of time-based restricted stock that were issued to officers and employees in 2005 vest one-third on the third anniversary, one-third on the fourth anniversary and one-third on the fifth anniversary of the date of grant. Shares of time-based restricted stock that were issued to officers and employees in 2006, 2007 and 2008 generally vest 25% on the first, second, third and fourth anniversary dates, respectively. Shares of time-based restricted stock issued to directors generally vest 25% on January 1 of each successive year after the grant date. The value of grants of time-based restricted stock is based on the market value of Common Stock as of the date of grant and is amortized to expense over the respective vesting or service periods.

During 2007 and 2006, we also issued shares of restricted stock to officers under our Stock Option Plan that will vest if our total shareholder return exceeds the average total returns of a selected group of peer companies over a three-year period. If our total shareholder return does not equal or exceed such average total returns, none of the total return-based restricted stock will vest. The grants also contain a provision allowing for partial vesting if the annual total return in any given year of the three-year period exceeds 9% on an absolute basis. Our total return on Common Stock was less than 9% for 2008 and 2007, and accordingly, no shares vested as a result of this provision. Our total return on Common Stock exceeded 9% in 2006, and accordingly 2,373 previously issued shares of total return-based restricted stock vested as of December 31, 2006, net of shares surrendered for withholding taxes. The grant date fair values of each such share of total return-based restricted stock were determined to be approximately 75% and 87% of the market value of a share of Common Stock as of the grant dates for the 2007 and 2006 grants, respectively. The grant date fair value of these shares of total-return based restricted stock is being amortized to expense on a straight-line method over the three-year period.

During 2008, we issued 33,723 shares of total return-based restricted stock to officers under our Stock Option Plan that will vest only to the extent our absolute total return for the three-year period ended December 31, 2010 is at least 22% or if our total return exceeds 100% of the peer group index. The grant date fair value of such shares of total return-based restricted stock was determined to be 100% of the market value of a share of Common Stock as of the grant date.

During 2008, 2007 and 2006, we also issued shares of performance-based restricted stock to officers under our Stock Option Plan that will vest pursuant to performance-based criteria. The performance-based criteria are based on whether or not we meet or exceed at the end of three-year performance periods certain operating and financial goals established under our Strategic Plan. To the extent actual performance equals or exceeds threshold performance goals, the portion of shares of performance-based restricted stock that vest can range from 50% to 100%. If actual performance does not meet such threshold goals, none of the performance-based restricted stock will vest. The fair value of performance-based restricted share grants is based on the market value of Common Stock as of the date of grant and the estimated performance to be achieved at the end of the three-year period. Such fair value is being amortized to expense during the period from grant date to the vesting dates, adjusting for the expected level of vesting that will occur at those dates.



Additional total return-based restricted stock and performance-based restricted stock may be issued at the end of the three-year periods if actual performance exceeds certain levels of performance. Such additional shares, if any, would be fully vested when issued. We will also accrue and record expense for additional performance-based shares during the three-year period to the extent issuance of the additional shares is expected based on our current and projected actual performance. No expense is recorded for additional shares of total return-based restricted stock that may be issued at the end of the three-year period since that possibility is already reflected in the grant date fair value.

Dividends received on restricted stock are non-forfeitable and are paid at the same rate and on the same date as on shares of Common Stock.

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(tabular dollar amounts in thousands, except per share data)

**6. EMPLOYEE BENEFIT PLANS - Continued**

During the years ended December 31, 2008, 2007 and 2006, we recognized approximately \$6.7 million, \$5.2 million and \$3.7 million, respectively, of stock-based compensation expense. As of December 31, 2008, there was \$9.3 million of total unrecognized stock-based compensation costs, which will be recognized over vesting periods that have a weighted average remaining term of 1.2 years.

The compensation and governance committee of the Company's board of directors has retained the authority to grant non-equity incentive and equity incentive awards at its discretion.

Using the Black-Scholes option valuation model, the weighted average fair values of options granted during 2008, 2007 and 2006 were \$3.18, \$6.30 and \$4.00, respectively, per option. The fair values of the options granted were determined at the grant dates using the following weighted average assumptions:

|  | <b>2008</b> | <b>2007</b> | <b>2006</b> |   |
|--|-------------|-------------|-------------|---|
| Risk free interest rate (1)              | 2.67        | % 4.51      | % 4.63      | % |
| Common stock dividend yield (2)          | 5.77        | % 4.07      | % 5.20      | % |
| Expected volatility (3)                  | 22.64       | % 18.95     | % 18.90     | % |
| Average expected option life (years) (4) | 5.75        | 5.75        | 4.75        |   |
| Options granted                          | 319,091     | 146,347     | 243,610     |   |

(1) Represents interest rate on US treasury bonds having the same life as the estimated life of the option grants.

(2) The dividend yield is calculated utilizing the dividends paid for the previous one-year period and the per share price of Common Stock on the date of grant.

(3) Based on the historical volatility of Common Stock over a period relevant to the related stock option grant.

(4) The average expected option life for the 2008, 2007 and 2006 grants is based on an analysis of historical company data.

The following table summarizes information about all stock options outstanding at December 31, 2008:

**Options Outstanding**

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|                               | <b>Number of<br/>Shares</b> |   | <b>Weighted<br/>Average<br/>Exercise<br/>Price</b> |
|-------------------------------|-----------------------------|---|--|
| Balances at December 31, 2007 | 1,909,821                   |   | \$ 26.45   |
| Options granted               | 319,091                     |   | 29.48  |
| Options cancelled             | (16,331                     | ) | 31.66  |
| Options exercised             | (723,331                    | ) | 22.95  |
| Balances at December 31, 2008 | 1,489,250                   |   | \$ 28.74   |

Cash received or receivable from options exercised was \$15.9 million, \$12.9 million and \$43.3 million for the years ended December 31, 2008, 2007 and 2006, respectively. The total intrinsic value of options exercised during the years ended December 31, 2008, 2007 and 2006 was \$9.6 million, \$23.4 million and \$30.5 million, respectively. The total intrinsic value of options outstanding at December 31, 2008, 2007 and 2006 was \$1.7 million, \$8.0 million and \$47.9 million, respectively. We generally do not permit the net cash settlement of exercised stock options, but do permit net share settlement for certain qualified exercises. We have a policy of issuing new shares to satisfy stock option exercises.

Table of Contents**HIGHWOODS PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per share data)

**6. EMPLOYEE BENEFIT PLANS - Continued**

The following table sets forth information at December 31, 2008 about (a) the outstanding number of vested stock options and those expected to vest and (b) the number of those options that are exercisable.

|             | <b>Number<br/>of Shares</b> | <b>Weighted<br/>Average<br/>Exercise<br/>Price</b> | <b>Aggregate<br/>Intrinsic<br/>Value<br/>(in 000s)</b> | <b>Weighted<br/>Average<br/>Remaining<br/>Years</b> |
|-------------|-----------------------------|--|--|---|
| Outstanding | 1,489,250                   | \$ 28.74   | \$ 1,724   | 4.3   |
| Exercisable | 826,621                     | \$ 26.71   | \$ 1,580   | 3.6   |

The following table summarizes activity in the year ended December 31, 2008 for all time-based restricted stock grants:

|   | <b>Number of<br/>Shares</b> | <b>Weighted<br/>Average<br/>Grant<br/>Date Fair<br/>Value</b> |
|---|-----------------------------|---|
| Nonvested shares outstanding at December 31, 2007 | 356,497                     | \$ 34.89  |
| Awarded and issued (1)                            | 92,150                      | 30.13   |
| Vested (2)  | (113,823)                   | ) 33.13   |
| Forfeited   | (5,029)                     | ) 32.11   |
| Nonvested shares outstanding at December 31, 2008 | 329,795                     | \$ 34.21  |

(1) The weighted average fair value at grant date of time-based restricted shares issued during the years ended December 31, 2008, 2007 and 2006 was \$2.8 million, \$8.4 million and \$2.4 million, respectively.

(2) The vesting date fair value of time-based restricted shares that vested during the years ended December 31, 2008, 2007 and 2006 was \$4.8 million, \$3.2 million and \$2.2 million, respectively.

The following table summarizes activity in the year ended December 31, 2008 for all performance-based and total return-based restricted stock grants:

|   | <b>Number of<br/>Shares</b> |   | <b>Weighted<br/>Average<br/>Grant<br/>Date Fair<br/>Value</b> |
|---|-----------------------------|---|---|
| Nonvested shares outstanding at December 31, 2007 | 135,472                     |   | \$ 32.52  |
| Awarded and issued (1)                            | 77,878                      |   | 29.75   |
| Vested (2)  | (59,892                     | ) | 26.82   |
| Forfeited   | (2,116                      | ) | 29.23   |
| Nonvested shares outstanding at December 31, 2008 | 151,342                     |   | \$ 33.39  |

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- (1) The weighted average fair value at grant date of performance-based and total return-based restricted shares issued during the years ended December 31, 2008, 2007 and 2006 was \$2.3 million, \$1.7 million and \$1.6 million, respectively.
- (2) The vesting date fair value of performance-based and total return-based restricted shares that vested during the years ended December 31, 2008, 2007 and 2006 was \$2.4 million, \$0.2 million and \$0.2 million, respectively.

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**HIGHWOODS PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per share data)**

**6. EMPLOYEE BENEFIT PLANS - Continued**

**Retirement Plan**

In 2006, we adopted a retirement plan applicable to all employees, including officers, who, at the time of retirement, have at least 30 years of continuous qualified service or are at least 55 years old and have at least 10 years of continuous qualified service. Subject to advance retirement notice and execution of a non-compete agreement with us, eligible retirees are entitled to receive a pro rata amount of the annual incentive payment earned during the year of retirement. Stock options and time-based restricted stock granted by us to such eligible retiree during his or her employment would be non-forfeitable and remain exercisable according to the terms of their original grants. Eligible retirees would also be entitled to receive a pro rata amount of any performance-based and total return-based restricted stock originally granted to such eligible retiree during his or her employment that subsequently vests after the retirement date according to the terms of their original grants. The benefits of this retirement plan apply only to restricted stock and stock option grants beginning in 2006 and will be phased in 25% on March 1, 2006 and 25% on each anniversary thereof. For employees who meet the age and service eligibility requirements, 25% of their 2006 grants, 50% of their 2007 grants and 75% of their 2008 grants were fully expensed at the grant date, which increased compensation expense by approximately \$0.6 million, \$0.3 million and \$0.2 million in the years ended December 31, 2008, 2007 and 2006, respectively. Grants made prior to 2006 are unaffected.

**Deferred Compensation**

We have a non-qualified deferred compensation plan pursuant to which each officer and director can elect to defer a portion of their base salary and/or annual non-equity incentive payment (or director fees) which are invested by us in various unrelated mutual funds. These investments are recorded at fair value which aggregated \$5.4 million at December 31, 2008 and are included in prepaid expenses and other assets, with an offsetting deferred compensation liability recorded in other liabilities. Such deferred compensation is expensed in the period earned by the officers and directors. Deferred amounts ultimately payable to the officers and directors are based on the value of the related mutual fund investments (recorded in prepaid expenses and other assets). Accordingly, changes in the value of the marketable mutual fund investments are recorded in interest and other income and the corresponding offsetting changes in the deferred compensation liability are recorded in general and administration expense. As a result, there is no effect on our net income subsequent to the time the compensation is deferred and fully funded.

Prior to January 1, 2006, executive officers and directors also could elect to defer cash compensation for investment in units of phantom stock, which are not recorded as assets in our financial statements. At the end of each calendar quarter, any executive officer and director who deferred compensation into phantom stock was credited with units of phantom stock at a 15.0% discount. Dividends on the phantom units are assumed to be issued in additional units of phantom stock at a 15.0% discount. If an officer that deferred compensation under this plan leaves our employ voluntarily or for cause within two years after the end of the year in which such officer deferred compensation for units of phantom stock, at a

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minimum, the 15.0% discount and any deemed dividends are forfeited. Over the two-year vesting period, we record additional compensation expense equal to the 15.0% discount, the accrued dividends and any changes in the market value of Common Stock from the date of the deferral. The net expense/(income) recorded in general and administrative expenses from Phantom Stock aggregated \$61,000, \$(0.3) million and \$1.6 million for the years ended December 31, 2008, 2007 and 2006, respectively. Cash payments from the plan for the years ended December 31, 2008, 2007 and 2006 were \$50,000, \$0.3 million and \$0.4 million, respectively. Transfers made from the phantom stock investment to other investments in the deferred compensation plan for the years ended December 31, 2008, 2007 and 2006 were \$0.4 million, \$1.5 million and \$1.1 million, respectively. At December 31, 2008, the total liability for deferred compensation aggregated \$6.5 million and is recorded in accounts payable, accrued expenses and other liabilities.

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**HIGHWOODS PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per share data)**

**6. EMPLOYEE BENEFIT PLANS - Continued**

**401(k) Savings Plan**

We have a 401(k) savings plan covering substantially all employees who meet certain age and employment criteria. We contribute amounts for each participant at a rate of 75% of the employee's contribution (up to 6% of each employee's salary subject to statutory limits). During the years ended December 31, 2008, 2007 and 2006, we contributed \$1.1 million, \$1.2 million and \$1.1 million, respectively, to the 401(k) savings plan. The assets of this plan are not included in our Consolidated Balance Sheets. Administrative expenses of the plan are paid by us.

**Employee Stock Purchase Plan**

We have an Employee Stock Purchase Plan for all active employees under which employees can elect to contribute up to 25.0% of their base and annual non-equity incentive compensation for the purchase of Common Stock. At the end of each three-month offering period, the contributions in each participant's account balance, which includes accrued dividends, are applied to acquire shares of Common Stock at a cost that is calculated at 85.0% of the lower of the average closing price on the New York Stock Exchange on the five consecutive days preceding the first day of the quarter or the five days preceding the last day of the quarter. The Operating Partnership issues one Common Unit to the Company in exchange for the price paid for each share of Common Stock. In 2006, the Company issued 60,471 shares of Common Stock under the Employee Stock Purchase Plan, which included shares purchased using the funds held by a trustee. In the years ended December 31, 2008 and 2007, the Company issued 29,324 and 16,937 shares, respectively, of Common Stock under the Employee Stock Purchase Plan. The discount on newly issued shares is expensed by us as additional compensation and aggregated \$0.2 million in each of the years ended December 31, 2008, 2007 and 2006, respectively.

**7. RENTAL AND OTHER REVENUES; RENTAL PROPERTY AND OTHER EXPENSES**

Our real estate assets are leased to tenants under operating leases. The minimum rental amounts under the leases are generally subject to scheduled fixed increases or, much less frequently, adjustments based on the Consumer Price Index. Generally, the leases also require that the tenants reimburse us for increases in certain costs above the base-year costs. Rental and other revenues from continuing operations consisted of the following:



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|   | <b>Years Ended December 31,</b> |                   |                   |
|---|---------------------------------|-------------------|-------------------|
|   | <b>2008</b>                     | <b>2007</b>       | <b>2006</b>       |
| Contractual rents                       | \$ 394,950                      | \$ 366,624        | \$ 341,348        |
| Straight-line rental income, net        | 5,983                           | 6,970             | 8,204             |
| Lease incentive amortization            | (1,041 )                        | (960 )            | (791 )            |
| Property operating cost recovery income | 49,691                          | 44,124            | 39,295            |
| Lease termination fees                  | 2,578                           | 1,700             | 2,776             |
| Fee income                              | 5,149                           | 6,494             | 6,001             |
| Other miscellaneous operating income    | 3,693                           | 3,494             | 4,471             |
|   | <b>\$ 461,003</b>               | <b>\$ 428,446</b> | <b>\$ 401,304</b> |

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(tabular dollar amounts in thousands, except per share data)

**7. RENTAL AND OTHER REVENUES; RENTAL PROPERTY AND OTHER EXPENSES - Continued**

Rental property and other expenses from continuing operations consisted of the following:

|  | <b>Years Ended December 31,</b> |                   |                   |
|--|---------------------------------|-------------------|-------------------|
|  | <b>2008</b>                     | <b>2007</b>       | <b>2006</b>       |
| Maintenance, cleaning and general building     | \$ 59,594                       | \$ 54,259         | \$ 51,362         |
| Utilities, insurance and real estate taxes     | 89,935                          | 83,005            | 78,085            |
| Division and allocated administrative expenses | 11,742                          | 11,373            | 11,623            |
| Other miscellaneous operating expenses         | 4,462                           | 4,770             | 5,572             |
|  | <b>\$ 165,733</b>               | <b>\$ 153,407</b> | <b>\$ 146,642</b> |

Expected future minimum base rents to be received over the next five years and thereafter from tenants for leases in effect at December 31, 2008 for the Wholly Owned Properties are as follows:

|            |                     |
|------------|---------------------|
| 2009       | \$ 388,231          |
| 2010       | 357,666             |
| 2011       | 315,315             |
| 2012       | 258,003             |
| 2013       | 202,778             |
| Thereafter | 629,149             |
|            | <b>\$ 2,151,142</b> |

**8. STOCKHOLDERS' EQUITY****Common Stock Dividends**

Dividends declared and paid per share of Common Stock aggregated \$1.70 for each of the years ended December 31, 2008, 2007 and 2006.

The following table summarizes the estimated taxability to the stockholders of dividends for federal income tax purposes:

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|                   | Years Ended December 31, |         |         |
|-------------------|--------------------------|---------|---------|
|                   | 2008                     | 2007    | 2006    |
| Per share:        |                          |         |         |
| Ordinary income   | \$ 0.97                  | \$ 0.76 | \$ 0.04 |
| Capital gains     | 0.20                     | 0.83    | 0.69    |
| Return of capital | 0.53                     | 0.11    | 0.97    |
| Total             | \$ 1.70                  | \$ 1.70 | \$ 1.70 |

Our tax returns have not been examined by the IRS and, therefore, the taxability of dividends is subject to change.

On January 30, 2009, the Board of Directors declared a cash dividend of \$0.425 per share of Common Stock payable on March 9, 2009 to stockholders of record on February 16, 2009.

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(tabular dollar amounts in thousands, except per share data)

**8. STOCKHOLDERS' EQUITY - Continued****Preferred Stock**

Below is a tabular presentation of our Preferred Stock as of December 31, 2008 and 2007:

| Preferred Stock Issuances             | Issue Date | Number<br>of Shares<br>Issued<br>Originally<br>(in thousands) | Number<br>of Shares<br>Outstanding<br>(in thousands) | Carrying<br>Value | Liquidation<br>Preference<br>Per Share | Optional<br>Redemption<br>Date | Annual<br>Dividends<br>Payable<br>Per Share |
|---------------------------------------|------------|---|--|-------------------|--|--------------------------------|---|
| <b>December 31, 2008:</b>             |            |   |  |                   |  |                                |   |
| 8.625% Series A Cumulative Redeemable | 2/12/1997  | 125   | 29   | \$ 29,092         | \$ 1,000                               | 2/12/2007                      | \$ 86.25                                    |
| 8.000% Series B Cumulative Redeemable | 9/25/1997  | 6,900   | 2,100  | \$ 52,500         | \$ 25                                  | 9/25/2002                      | \$ 2.00                                     |
| <b>December 31, 2007:</b>             |            |   |  |                   |  |                                |   |
| 8.625% Series A Cumulative Redeemable | 2/12/1997  | 125   | 83   | \$ 82,937         | \$ 1,000                               | 2/12/2007                      | \$ 86.25                                    |
| 8.000% Series B Cumulative Redeemable | 9/25/1997  | 6,900   | 2,100  | \$ 52,500         | \$ 25                                  | 9/25/2002                      | \$ 2.00                                     |

The net proceeds raised from Preferred Stock issuances were contributed by the Company to the Operating Partnership in exchange for Preferred Units in the Operating Partnership. The terms of each series of Preferred Units generally parallel the terms of the respective Preferred Stock as to distributions, liquidation and redemption rights.

Of the \$86.25 dividend paid per Series A Preferred Share in 2008, \$71.20 was taxable as ordinary income and \$15.05 was taxable as capital gain. Of the \$2.00 dividend paid per Series B Preferred Share in 2008, \$1.65 was taxable as ordinary income and \$0.35 was taxable as capital gain.

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In September 2008, the Company sold 5.5 million shares of Common Stock for net proceeds of \$195.0 million. A portion of the net proceeds of the offering were used to repurchase 53,845 outstanding Series A Preferred Shares for an aggregate purchase price of \$52.5 million. The remaining net proceeds from the offering were used to reduce the amount of borrowings outstanding under our revolving credit facility.

On August 6, 2007, we repurchased and retired 22,008 of our outstanding Series A Preferred Shares for an aggregate purchase price of \$22.3 million. In connection with this repurchase, the \$0.8 million excess of the purchase cost over the net carrying amount of the repurchased shares was recorded as a reduction to net income available for common stockholders in the third quarter of 2007.

On May 29, 2007, we redeemed 1.6 million of our outstanding Series B Preferred Shares, aggregating \$40.0 million plus accrued and unpaid dividends. In connection with this redemption, the \$1.4 million excess of the redemption cost over the net carrying amount of the redeemed shares was recorded as a reduction to net income available for common stockholders in the second quarter of 2007.

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**HIGHWOODS PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per share data)**

**8. STOCKHOLDERS' EQUITY - Continued**

On February 23, 2006, we redeemed 2.0 million of our outstanding Series B Preferred Shares aggregating \$50.0 million plus accrued dividends. On August 22, 2005, we redeemed 0.4 million, representing all of our outstanding, Series D Preferred Shares and 1.2 million of our outstanding Series B Preferred Shares, aggregating \$130.0 million plus accrued dividends. In connection with these redemptions, the excess of the redemption cost over the net carrying amount of the redeemed shares was recorded as a reduction to net income available for common stockholders in the amounts of \$1.8 million and \$4.3 million, respectively.

**Dividend Reinvestment Plan**

We have a Dividend Reinvestment and Stock Purchase Plan under which holders of Common Stock may elect to automatically reinvest their dividends in additional shares of Common Stock and may make optional cash payments for additional shares of Common Stock. The administrator of the Dividend Reinvestment and Stock Purchase Plan has been instructed by us to purchase Common Stock in the open market for purposes of satisfying our obligations thereunder. However, we may in the future elect to satisfy such obligations by issuing additional shares of Common Stock.

**9. DERIVATIVE FINANCIAL INSTRUMENTS**

Prior to 2007, we entered into certain interest rate hedging arrangements which were designated as cash flow hedges. The effective portion of these arrangements, representing deferred interest expense, was \$0.8 million and \$0.9 million and is included in Accumulated Other Comprehensive Loss ( AOCL ) as of December 31, 2008 and 2007, respectively. This deferred expense will be recognized as an addition to interest expense in the same periods during which interest expense on the hedged financings affects net income. We expect approximately \$0.3 million will be recognized as an increase to interest expense within the next 12 months.

During 2007, we entered into two floating-to-fixed interest rate swaps for a one-year period with respect to an aggregate of \$50 million of borrowings outstanding under our revolving credit facility or other floating rate debt. These swaps fix the underlying LIBOR rate under which interest on such borrowings is based at 4.70%. These swaps were not designated as hedges under SFAS No. 133. Accordingly, the swaps were accounted for as non-hedge derivatives as of December 31, 2007. An aggregate unrealized loss of \$0.2 million was recognized during 2007 and an aggregate unrealized gain of \$0.2 million was recognized in 2008 for these two swaps. These swaps matured in 2008.

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In January 2008, we entered into two floating-to-fixed interest rate swaps for a one-year period with respect to an aggregate of \$50.0 million of borrowings outstanding under our revolving credit facility or other floating rate debt. These swaps fix the underlying LIBOR rate upon which interest on such borrowings is based at 3.26% for \$30.0 million of borrowings and 3.24% for \$20.0 million of borrowings. The counterparty under the \$30.0 million swap was PNC Bank, N.A. and the counterparty under the \$20.0 million swap was Bank of America, N.A. These swaps were designated as hedges and are being accounted for as cash flow hedges. These swaps matured in January 2009.

In April 2008, we entered into a floating-to-fixed interest rate swap for a two-year period with respect to an aggregate of \$50.0 million of borrowings outstanding under our term loan or other floating rate debt. The swap fixes the underlying LIBOR rate upon which interest on such borrowings is based at 2.52%. The counterparty under this swap is Bank of America, N.A. The swap was designated as a hedge and is being accounted for as a cash flow hedge.

Table of Contents**HIGHWOODS PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per share data)

**9. DERIVATIVE FINANCIAL INSTRUMENTS - Continued**

In October 2008, we entered into a floating-to-fixed interest rate swap for a one-year period with respect to an aggregate of \$25.0 million of borrowings outstanding under our term loan or other floating rate debt. The swap fixes the underlying LIBOR rate upon which interest on such borrowings is based at 2.35%. The counterparty under this swap is PNC Bank, N.A. The swap was designated as a hedge and is being accounted for as a cash flow hedge.

**10. OTHER COMPREHENSIVE INCOME**

Other comprehensive income represents net income plus the changes in certain amounts deferred in accumulated other comprehensive loss related to hedging activities not reflected in our Consolidated Statements of Income. The components of other comprehensive income are as follows:

|  | <b>Years Ended December 31,</b> |             |             |
|--|---------------------------------|-------------|-------------|
|  | <b>2008</b>                     | <b>2007</b> | <b>2006</b> |
| Net income                                       | \$ 31,992                       | \$ 90,745   | \$ 53,744   |
| Other comprehensive income:                      |                                 |             |             |
| Unrealized loss on tax increment financing bonds | (2,659 )                        |             |             |
| Unrealized derivative losses on cash-flow hedges | (1,376 )                        |             |             |
| Amortization of past cash-flow hedges            | 181                             | 577         | 697         |
| Total other comprehensive income                 | (3,854 )                        | 577         | 697         |
| Total comprehensive income                       | \$ 28,138                       | \$ 91,322   | \$ 54,441   |



Table of Contents**HIGHWOODS PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per share data)

**11. DISCONTINUED OPERATIONS**

As part of our business strategy, we will from time to time selectively dispose of non-core properties in order to use the net proceeds for investments, for repayment of debt and/or retirement of Preferred Stock, or other purposes. The table below sets forth the net operating results of those assets classified as discontinued operations in our Consolidated Financial Statements. These assets classified as discontinued operations comprise 5.0 million square feet of office and industrial properties and 186 rental residential units sold during 2006, 2007 and 2008. The operations of these assets have been reclassified from our ongoing operations to discontinued operations, and we will not have any significant continuing involvement in the operations after the disposal transactions:

|   | <b>Years Ended December 31,</b> |             |             |
|---|---------------------------------|-------------|-------------|
|   | <b>2008</b>                     | <b>2007</b> | <b>2006</b> |
| <b>Rental and other revenues</b>  | \$ 4,860                        | \$ 15,697   | \$ 28,470   |
| <b>Operating expenses:</b>  |                                 |             |             |
| Rental property and other expenses  | 2,135                           | 7,273       | 12,204      |
| Impairment of assets held for use   |                                 |             | 2,600       |
| Depreciation and amortization   | 853                             | 3,610       | 7,337       |
| General and administrative  |                                 |             | 87          |
| Total operating expenses  | 2,988                           | 10,883      | 22,228      |
| <b>Interest expense</b>   |                                 |             | 560         |
| <b>Interest and other income</b>  | 23                              | 49          | 102         |
| <b>Income before minority interest in the Operating Partnership and net gains on sales of discontinued operations</b> | 1,895                           | 4,863       | 5,784       |
| Minority interest in discontinued operations  | (122)                           | (338)       | (501)       |
| <b>Income from discontinued operations, net of minority interest in the Operating Partnership</b>                     | 1,773                           | 4,525       | 5,283       |
| Net gains on sales of discontinued operations   | 18,485                          | 34,477      | 15,082      |
| Minority interest in discontinued operations  | (1,162)                         | (2,465)     | (1,224)     |
| <b>Net gains on sales of discontinued operations, net of minority interest in the Operating Partnership</b>           | 17,323                          | 32,012      | 13,858      |
| <b>Net income from discontinued operations before release of FASB FIN 48 tax liability</b>                            | 19,096                          | 36,537      | 19,141      |
| Release of tax liability  |                                 | 1,473       |             |
| <b>Total discontinued operations</b>  | \$ 19,096                       | \$ 38,010   | \$ 19,141   |
| Carrying value of assets held for sale and assets sold that qualified for discontinued operations during the year     | \$ 37,181                       | \$ 110,952  | \$ 316,453  |

The following table includes the major classes of assets and liabilities of the properties held for sale:

|  | December 31,<br>2008 | 2007             |
|--|----------------------|------------------|
| <b>Assets:</b>   |                      |                  |
| Land, previously classified as held for development            | \$ 1,197             | \$ 10,404        |
| Net real estate assets   | 1,197                | 10,404           |
| Prepaid expenses and other                                     | 45                   | 62               |
| <b>Total assets</b>  | <b>\$ 1,242</b>      | <b>\$ 10,466</b> |
| Tenant security deposits, deferred rents and accrued costs (1) | \$                   | \$ 100           |

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(1) Included in accounts payable, accrued expenses and other liabilities.

Table of Contents**HIGHWOODS PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per share data)

**12. EARNINGS PER SHARE**

The following table sets forth the computation of basic and diluted earnings per share:

|   | <b>Years Ended December 31,</b> |             |             |
|---|---------------------------------|-------------|-------------|
|   | <b>2008</b>                     | <b>2007</b> | <b>2006</b> |
| <b>Basic income per share:</b>  |                                 |             |             |
| <b>Numerator:</b>   |                                 |             |             |
| Income from continuing operations   | \$ 12,896                       | \$ 52,735   | \$ 34,603   |
| Preferred Stock dividends (1)   | (9,804 )                        | (13,477 )   | (17,063 )   |
| Excess of Preferred Stock redemption/repurchase costs over carrying value (1)                           | (108 )                          | (2,285 )    | (1,803 )    |
| Income from continuing operations available for common stockholders                                     | 2,984                           | 36,973      | 15,737      |
| Income from discontinued operations   | 19,096                          | 38,010      | 19,141      |
| Net income available for common stockholders  | \$ 22,080                       | \$ 74,983   | \$ 34,878   |
| <b>Denominator:</b>   |                                 |             |             |
| Denominator for basic earnings per share weighted average share <sup>(2)</sup>                          | 58,803                          | 56,444      | 54,489      |
| Basic earnings per share:   |                                 |             |             |
| Income from continuing operations   | \$ 0.05                         | \$ 0.66     | \$ 0.29     |
| Income from discontinued operations   | 0.33                            | 0.67        | 0.35        |
| Net income  | \$ 0.38                         | \$ 1.33     | \$ 0.64     |
| <b>Diluted income per share:</b>  |                                 |             |             |
| <b>Numerator:</b>   |                                 |             |             |
| Income from continuing operations   | \$ 12,896                       | \$ 52,735   | \$ 34,603   |
| Preferred Stock dividends (1)   | (9,804 )                        | (13,477 )   | (17,063 )   |
| Excess of Preferred Stock redemption/repurchase costs over carrying value (1)                           | (108 )                          | (2,285 )    | (1,803 )    |
| Minority interest in the Operating Partnership  | 293                             | 2,868       | 1,453       |
| Income from continuing operations available for common stockholders                                     | 3,277                           | 39,841      | 17,190      |
| Income from discontinued operations   | 19,096                          | 38,010      | 19,141      |
| Minority interest in the Operating Partnership in discontinued operations                               | 1,284                           | 2,803       | 1,725       |
| Income from discontinued operations   | 20,380                          | 40,813      | 20,866      |
| Net income available for common stockholders  | \$ 23,657                       | \$ 80,654   | \$ 38,056   |
| <b>Denominator:</b>   |                                 |             |             |
| Denominator for basic earnings per share adjusted weighted average share <sup>(2)</sup>                 | 58,803                          | 56,444      | 54,489      |
| Add:  |                                 |             |             |
| Employee and director stock options and warrants  | 201                             | 663         | 1,394       |
| Common Units  | 3,971                           | 4,190       | 5,193       |
| Unvested restricted stock   | 263                             | 250         | 286         |
| Denominator for diluted earnings per share adjusted weighted average shares and assumed conversions (3) | 63,238                          | 61,547      | 61,362      |
| Diluted earnings per share:   |                                 |             |             |
| Income from continuing operations   | \$ 0.05                         | \$ 0.65     | \$ 0.28     |

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|                                     |         |         |         |
|-------------------------------------|---------|---------|---------|
| Income from discontinued operations | 0.32    | 0.66    | 0.34    |
| Net income                          | \$ 0.37 | \$ 1.31 | \$ 0.62 |

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- (1) For additional disclosures regarding outstanding Preferred Stock, see Note 8 included herein.
- (2) Weighted average shares exclude a portion of the shares of unvested restricted stock.

Table of Contents**HIGHWOODS PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per share data)

**12. EARNINGS PER SHARE - Continued**

- (3) Options and warrants aggregating approximately 1.4 million, 0.1 million and 0.2 million shares were outstanding during the years ended December 31, 2008, 2007 and 2006, respectively, but were not included in the computation of diluted earnings per share because the exercise prices of the options and warrants were higher than the average market price of Common Stock during these periods.

The number of shares of Common Stock reserved for future issuance is as follows:

|  | <b>December 31,<br/>2008</b> | <b>2007</b> |
|--|------------------------------|-------------|
| Outstanding warrants                             | 15,000                       | 25,000      |
| Outstanding stock options                        | 1,489,250                    | 1,909,821   |
| Possible future issuance under Stock Option Plan | 773,532                      | 1,234,598   |
|  | 2,277,782                    | 3,169,419   |

As of December 31, 2008, we had 136.4 million remaining shares of Common Stock authorized to be issued under our charter.

**13. WARRANTS**

Warrants to acquire Common Stock were issued in 1997 and 1999 in connection with property acquisitions. In 2006, 30,000 warrants with an exercise price of \$28.00 per share were exercised, 591,715 warrants with an exercise price of \$32.50 per share were exercised and 100,000 warrants with an exercise price of \$34.13 were exercised. In 2007, 10,000 warrants with an exercise price of \$34.13 were exercised. In 2008, 10,000 warrants with an exercise price of \$32.50 were exercised. At December 31, 2008, there are 15,000 warrants outstanding with an exercise price of \$32.50; these warrants have no expiration date.

**14. COMMITMENTS AND CONTINGENCIES****Concentration of Credit Risk**

We maintain our cash and cash equivalent investments and our restricted cash at financial or other intermediary institutions. The combined account balances at each institution typically exceed FDIC insurance coverage and, as a result, there is a concentration of credit risk related to amounts on deposit in excess of FDIC insurance coverage.

**Operating Ground Leases**

Certain properties in our wholly owned portfolio are subject to operating ground leases expiring through 2082. Rental payments on these leases are adjusted periodically based on either the consumer price index (CPI) or on a pre-determined schedule. Total expense recorded for operating ground leases was \$1.4 million, \$1.4 million and \$1.3 million for the years ended December 31, 2008, 2007 and 2006, respectively.

As of December 31, 2008, our payment obligations for future minimum payments on operating ground leases were as follows:

|            |           |
|------------|-----------|
| 2009       | \$ 1,142  |
| 2010       | 1,125     |
| 2011       | 1,145     |
| 2012       | 1,165     |
| 2013       | 1,186     |
| Thereafter | 42,706    |
|            | \$ 48,469 |

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**HIGHWOODS PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per share data)

**14. COMMITMENTS AND CONTINGENCIES - Continued**

**Completion Contracts**

We have approximately \$41.5 million of completion contracts as of December 31, 2008. Completion contracts are defined as payments to be made under current contractual obligations related to capital expenditures. This amount represents our estimate of contractual obligations as of December 31, 2008 related to various construction projects, which we expect to pay in 2009.

**Environmental Matters**

Substantially all of our in-service and development properties have been subjected to Phase I environmental assessments (and, in certain instances, Phase II environmental assessments). Such assessments and/or updates have not revealed, nor is management aware of, any environmental liability that management believes would have a material adverse effect on the accompanying Consolidated Financial Statements.

**DLF I Obligation**

At the formation of the DLF I joint venture, the amount DLF contributed in cash to the venture and subsequently distributed to us was determined to be in excess of the amount required based on its ownership interest and the agreed-upon value of the real estate assets. Under the joint venture agreement, we are required to repay this amount to DLF over 14 years. The payments of \$7.2 million were discounted to net present value of \$3.8 million using a discount rate of 9.62% specified in the agreement. Payments of \$0.5 million were made in each of the years ended December 31, 2008, 2007 and 2006, of which \$0.2 million, \$0.2 million and \$0.3 million in the years ended December 31, 2008, 2007 and 2006, respectively, represented imputed interest expense. The balance at December 31, 2008 and 2007 is \$2.0 million and \$2.3 million, respectively, which is included in accounts payable, accrued expenses and other liabilities.

**Guarantees and Other Obligations**

The table below sets forth information about certain guarantees and other obligations as of December 31, 2008. The amounts reflected in the table assume we would be required to pay the maximum potential exposure with no offsets or reductions. With respect to a rent guarantee, if the

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space is leased, we assumed the existing tenant defaulted at December 31, 2008 and that the space will remain unleased through the remainder of the guaranty. If the space is vacant, we assumed the space will remain vacant through the remainder of the guaranty. Since it is assumed that no new tenant will occupy the space, lease commissions, if applicable, are excluded.

| <b>Entity or Transaction</b>                   | <b>Type of<br/>Guarantee or Other Obligation</b> | <b>Amount<br/>Recorded/<br/>Deferred</b> | <b>Date<br/>Guarantee<br/>Expires</b> |
|--|--|--|---------------------------------------|
| RRHWoods, LLC                                  | Debt   | \$                                       | 11/2015                               |
| RRHWoods, LLC                                  | Indirect Debt                                    | \$ 281                                   | 8/2010                                |
| RRHWoods, LLC                                  | Indirect Debt                                    | \$ 22                                    | 11/2009                               |
|  |  |  | and                                   |
|  |  |  | 11/2011                               |
| RRHWoods, LLC and Dallas County Partners I, LP | Indirect Debt                                    | \$ 58                                    | 6/2014                                |
| RRHWoods, LLC                                  | Debt   | \$                                       | 3/2017                                |
| Plaza Colonnade                                | Indirect Debt                                    | \$ 4                                     | 12/2009                               |
| Industrial                                     | Environmental costs                              | \$ 125                                   | When<br>Remediated                    |
| HIW-KC Orlando, LLC                            | Rent   | \$ 226                                   | 4/2011                                |
| HIW-KC Orlando, LLC                            | Leasing Costs                                    | \$ 295                                   | Until Paid                            |
| Capitalized Lease Obligations                  | Debt   | \$ 134                                   | Various                               |



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**HIGHWOODS PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per share data)**

**14. COMMITMENTS AND CONTINGENCIES - Continued**

**- Des Moines Joint Ventures**

We guarantee \$8.6 million of debt of a consolidated affiliate of the RRH Woods, LLC joint venture. This guarantee was entered into prior to the January 1, 2003 and therefore, no liability for the debt guarantee was recorded at December 31, 2008 or 2007. Our maximum potential exposure under this guarantee was \$8.6 million at December 31, 2008. Recourse provisions exist that would enable us to recover some or all of any such payments from the joint venture's assets. This guarantee is scheduled to expire in November 2015.

To facilitate a financing by the RRH Woods, LLC joint venture, we guarantee \$3.1 million relating to a letter of credit and a corresponding master lease. The guarantee requires us to pay under a contingent master lease if the cash flows from the building securing the letter of credit do not cover at least 50% of the minimum debt service. During 2008, 2007 and 2006, we made master lease payments of \$0.1 million, \$0.1 million and \$39,000, respectively. As a result of this guarantee, we have recorded \$0.3 million in accounts payable, accrued expenses and other liabilities and as a deferred charge in investments in unconsolidated affiliates in our Consolidated Balance Sheets at December 31, 2008 and 2007. Our maximum potential exposure under this guarantee was \$3.1 million at December 31, 2008. This guarantee is scheduled to expire in August 2010.

To facilitate a financing by the RRH Woods, LLC joint venture, we guarantee \$3.3 million of the joint venture's debt. Because the joint venture currently is expected to generate sufficient cash flow to cover the required debt service, no liability for this guarantee was recorded at December 31, 2008 or 2007. In addition, we agreed to a master lease for 50% of the debt service should the joint venture not generate sufficient cash flow to cover the required debt service. As a result of this master lease, we have recorded \$22,000 and \$30,000 in accounts payable, accrued expenses and other liabilities and as a deferred charge in investments in unconsolidated affiliates in our Consolidated Balance Sheets at December 31, 2008 and 2007, respectively. Our maximum potential exposure under this guarantee was \$3.3 million at December 31, 2008. Recourse provisions exist that would enable us to recover some or all of any such payments from the joint venture's assets. This guarantee is scheduled to expire in November 2009, but at the option of the joint venture may be extended to November 2011.

To facilitate a financing by the RRH Woods, LLC and Dallas County Partners joint ventures, we agreed to master lease certain vacant space and guarantee \$0.8 million of debt. No master lease payments were necessary in 2008 or 2007. Because the joint ventures currently are expected to generate sufficient cash flow to cover the required debt service, no liability for the debt guarantee was recorded at December 31, 2008 or 2007. As a result of this master lease, we have recorded \$58,000 and \$68,000 in accounts payable, accrued expenses and other liabilities and as a deferred charge in investments in unconsolidated affiliates in our Consolidated Balance Sheets at December 31, 2008 and 2007, respectively. Our maximum potential exposure under this master lease was \$1.6 million at December 31, 2008. Our maximum potential exposure under the debt guarantee was \$0.8 million at December 31, 2008. This guarantee is scheduled to expire in June 2014.

To facilitate a financing by RRH Woods, LLC, our joint venture partner provided a \$1.5 million letter of credit. We agreed to reimburse our partner for 50% of the letter of credit in the event of a default by the joint venture of the underlying debt. Because the joint venture currently is expected to generate sufficient cash flow to cover the required debt service, no liability for this obligation was recorded at December 31, 2008 or 2007. Our maximum potential exposure under this guarantee was \$0.8 million at December 31, 2008. This obligation is scheduled to expire in March 2017.

**- Plaza Colonnade, LLC**

To facilitate a financing by the Plaza Colonnade, LLC joint venture, we agreed to master lease 30,772 square feet through December 2009. As a result of this master lease, we have recorded \$4,000 and \$8,000 in accounts payable, accrued expenses and other liabilities and as a deferred charge in investments in unconsolidated affiliates in our Consolidated Balance Sheets at December 31, 2008 and 2007, respectively. Our maximum potential exposure under this master lease was \$0.4 million at December 31, 2008.

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**HIGHWOODS PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per share data)**

**14. COMMITMENTS AND CONTINGENCIES - Continued**

**- Industrial**

As part of the sale of an industrial property in December 2003, we indemnified the buyer with respect to environmental concerns of up to \$0.1 million. As a result, \$0.1 million of the gain was deferred in accounts payable, accrued expenses and other liabilities at the time of sale and will remain deferred until the environmental concerns are remediated. Our exposure for environmental remediation continues until remediation.

**- HIW-KC Orlando, LLC**

As part of the formation of HIW KC Orlando, LLC, we agreed to master lease 3,248 rentable square feet. During 2008, 2007 and 2006, we made master lease payments of \$27,000, \$21,000 and \$26,000, respectively. As a result of this master lease, we have recorded \$0.2 million and \$0.3 million in accounts payable, accrued expenses and other liabilities and as a deferred charge in investments in affiliates in our Consolidated Balance Sheets at December 31, 2008 and 2007, respectively. Additionally, we agreed to guarantee the initial leasing costs, originally estimated at \$4.1 million, for approximately 11% of the total square feet of the property owned by the joint venture. During 2006, we made payments of \$8,000 under this arrangement. As a result of this guarantee, we have recorded \$0.3 million in accounts payable, accrued expenses and other liabilities and as a deferred charge in investments in affiliates in our Consolidated Balance Sheets at both December 31, 2008 and 2007. Our maximum potential exposure under the master lease was \$0.2 million at December 31, 2008. Our maximum potential exposure for leasing costs was \$0.3 million at December 31, 2008. The master lease is scheduled to expire in April 2011. Our exposure for leasing costs continues until paid.

**- Capitalized Lease Obligations**

We have capitalized lease obligations of \$0.1 million related to office equipment, which is included in accounts payable, accrued expenses and other liabilities in our Consolidated Balance Sheets at December 31, 2008 and 2007.

**Litigation, Claims and Assessments**

We are from time to time a party to a variety of legal proceedings, claims and assessments arising in the ordinary course of our business. We regularly assess the liabilities and contingencies in connection with these matters based on the latest information available. For those matters where it is probable that we have incurred or will incur a loss and the loss or range of loss can be reasonably estimated, the estimated loss is accrued and charged to income in our Consolidated Financial Statements. In other instances, because of the uncertainties related to both the probable outcome and amount or range of loss, a reasonable estimate of liability, if any, cannot be made. Based on the current expected outcome of such matters, none of these proceedings, claims or assessments is expected to have a material adverse effect on our business, financial condition, results of operations or cash flows.

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**HIGHWOODS PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per share data)**

**15. DISCLOSURE ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS**

SFAS No. 157 provides a framework for measuring fair value and requires expanded disclosure regarding fair value measurements. SFAS No. 157 defines fair value as the price that would be received for an asset or the exit price that would be paid to transfer a liability in the principal or most advantageous market in an orderly transaction between market participants on the measurement date. SFAS No. 157 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs, where available. The following summarizes the three levels of inputs required by the standard that we use to measure fair value, as well as the assets and liabilities that we value using those levels of inputs.

**Level 1.** Quoted prices in active markets for identical assets or liabilities. Our Level 1 assets are comprised of investments in marketable securities which we use to pay benefits under our deferred compensation plan. Our Level 1 liabilities are our obligations to pay certain deferred compensation plan benefits whereby participants have designated investment options (primarily mutual funds) to serve as the basis for measurement of the notional value of their accounts.

**Level 2.** Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the related assets or liabilities. Our Level 2 assets are interest rate swaps whose fair value is determined using a price model predicated upon observable market inputs.

**Level 3.** Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

Our Level 3 asset is our tax increment financing bond that is not routinely traded but whose fair value is determined using an estimate of projected redemption value predicated upon quoted bid/ask prices for similar unrated municipal bonds. In December 2007, we acquired for \$20.9 million the remaining outstanding bonds, at par value, that were issued by a municipal authority in connection with this tax increment financing. These available for-sale securities are carried at estimated fair value in prepaid and other assets with unrealized gains or losses reported in accumulated other comprehensive loss. The fair value of these bonds has been significantly below carrying value for two quarters due to the lack of demand in the relevant private placement markets caused by the current dislocations in the credit markets. We believe these bonds will recover in value in the future due to the quality of the underlying collateral.

Our Level 3 liability is our SF-HIW Harborview Plaza, LP financing obligation that is not traded but whose fair value is determined using an estimate of discounted cash flows dependent on future leasing assumptions for the property. See Note 3 for further discussion of this financing obligation.



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(tabular dollar amounts in thousands, except per share data)

**15. DISCLOSURE ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS - Continued**

The following tables set forth the financial assets and liabilities as of December 31, 2008 that we measured at fair value on a recurring basis by level within the fair value hierarchy. As required by SFAS No. 157, assets and liabilities measured at fair value are classified in their entirety based on the lowest level of input that is significant to their fair value measurement.

|   | <b>Balance at<br/>December 31,<br/>2008</b> | <b>Fair Value Measurements Using<br/>Level 1<br/>Quoted Prices in<br/>Active Markets<br/>for Identical<br/>Assets</b> | <b>Level 2<br/>Significant<br/>Other<br/>Observable<br/>Inputs</b> | <b>Level 3<br/>Significant<br/>Unobservable<br/>Inputs</b> |
|---|---|---|--|--|
| <b>Assets</b>   |   |   |  |  |
| Marketable securities (in prepaid and other assets) (1)                             | \$ 5,422                                    | \$ 5,422  | \$   | \$   |
| Tax increment financing bond (in prepaid expenses and other assets)                 | 17,468                                      |   |  | 17,468   |
| <b>Total Assets</b>   | <b>\$ 22,890</b>                            | <b>\$ 5,422</b>   | <b>\$</b>  | <b>\$ 17,468</b>   |
| <b>Liabilities</b>  |   |   |  |  |
| Interest rate swaps (in accounts payable, accrued expenses and other liabilities)   | \$ 1,376                                    | \$  | \$ 1,376   | \$   |
| Deferred compensation (in accounts payable, accrued expenses and other liabilities) | 6,522                                       | 6,522   |  |  |
| SF-Harborview Plaza, LP financing obligation  | 16,604                                      |   |  | 16,604   |
| <b>Total Liabilities</b>  | <b>\$ 24,502</b>                            | <b>\$ 6,522</b>   | <b>\$ 1,376</b>  | <b>\$ 16,604</b>   |

(1) The marketable securities are held through our officer deferred compensation plans.

**Fair Value  
Measurements  
Using  
Significant  
Unobservable**

|   | <b>Inputs</b>    |        |
|---|------------------|--------|
|   | <b>(Level 3)</b> |        |
| <b>Asset:</b>                                       |                  |        |
| <b>Tax Increment Financing Bond</b>                 |                  |        |
| Beginning balance as of December 31, 2007           | \$               |        |
| Transfer into Level 3                               | 20,541           |        |
| Principal repayment                                 | (790             | )      |
| Unrealized loss (in AOCL)                           | (2,283           | )      |
| Ending balance as of December 31, 2008              | \$               | 17,468 |
| <b>Liability:</b>                                   |                  |        |
| <b>SF-Harborview Plaza, LP Financing Obligation</b> |                  |        |
| Beginning balance as of December 31, 2007           | \$               | 16,566 |
| Payments on financing obligation                    | (1,579           | )      |
| Interest expense on financing obligation            | 1,617            |        |
| Ending balance as of December 31, 2008              | \$               | 16,604 |



Table of Contents**HIGHWOODS PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per share data)

**15. DISCLOSURE ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS   Continued**

The following disclosures of estimated fair value were determined by management using available market information and appropriate valuation methodologies. Considerable judgment is used to interpret market data and develop estimated fair values. Accordingly, the estimates presented herein are not necessarily indicative of the amounts that we could realize upon disposition of the financial instruments. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair values. The carrying amounts and estimated fair values of our financial instruments were as follows:

|   | <b>Carrying<br/>Amount</b> | <b>Fair Value</b> |
|---|----------------------------|-------------------|
| <b><u>December 31, 2008</u></b>   |                            |                   |
| Cash and cash equivalents   | \$ 13,757                  | \$ 13,757         |
| Restricted cash   | \$ 2,258                   | \$ 2,258          |
| Accounts and notes receivable   | \$ 27,289                  | \$ 27,289         |
| Marketable securities (in prepaid expenses and other assets)                        | \$ 5,422                   | \$ 5,422          |
| Tax increment financing bonds (in prepaid expenses and other assets)                | \$ 17,468                  | \$ 17,468         |
| Mortgages and notes payable   | \$ 1,604,685               | \$ 1,330,899      |
| Financing obligations   | \$ 34,174                  | \$ 32,219         |
| Interest rate swaps (in accounts payable, accrued expenses and other liabilities)   | \$ 1,376                   | \$ 1,376          |
| Deferred compensation (in accounts payable, accrued expenses and other liabilities) | \$ 6,522                   | \$ 6,522          |
| <b><u>December 31, 2007</u></b>   |                            |                   |
| Cash and cash equivalents   | \$ 3,140                   | \$ 3,140          |
| Restricted cash   | \$ 15,896                  | \$ 15,896         |
| Accounts and notes receivable   | \$ 28,747                  | \$ 28,747         |
| Marketable securities (in prepaid expenses and other assets)                        | \$ 6,194                   | \$ 6,194          |
| Tax increment financing bonds (in prepaid expenses and other assets)                | \$ 20,915                  | \$ 20,915         |
| Mortgages and notes payable   | \$ 1,641,987               | \$ 1,632,894      |
| Financing obligations   | \$ 35,071                  | \$ 33,852         |
| Interest rate swaps (in accounts payable, accrued expenses and other liabilities)   | \$ 183                     | \$ 183            |
| Deferred compensation (in accounts payable, accrued expenses and other liabilities) | \$ 7,867                   | \$ 7,867          |

The fair values of our mortgages and notes payable and financing obligations were estimated using discounted cash flow analysis based on available rates on similar borrowing arrangements at December 31, 2008 and 2007. The carrying amounts of our cash and cash equivalents, accounts and notes receivable equal or approximate fair value.

Disclosures about the fair value of financial instruments are based on relevant information available to us at December 31, 2008. Although management is not aware of any factors that would have a material effect on the fair value amounts reported herein, such amounts have not been revalued since that date and current estimates of fair value may significantly differ from the amounts presented herein.



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**HIGHWOODS PROPERTIES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per share data)**

**16. INCOME TAXES**

Our Consolidated Financial Statements include operations of our taxable REIT subsidiary, which is subject to corporate, state and local income taxes. As a REIT, we may also be subject to certain federal excise taxes if we engage in certain types of transactions.

Other than the liability for an uncertain tax position and related accrued interest discussed below, no provision has been made for federal and state income taxes during the years ended December 31, 2008, 2007 and 2006 because the Company qualified as a REIT, distributed the necessary amount of taxable income and, therefore, incurred no income tax expense during the periods. The taxable REIT subsidiary has operated at a cumulative taxable loss through December 31, 2008 of approximately \$12.8 million and has paid no income taxes since its formation. In addition to the \$5.0 million deferred tax asset for these cumulative tax loss carryforwards, the taxable REIT subsidiary also had net deferred tax liabilities of approximately \$2.2 million comprised primarily of tax versus book basis differences in certain investments and depreciable assets held by the taxable REIT subsidiary. Because the future tax benefit of the cumulative losses is not assured, the approximate \$2.8 million net deferred tax asset position of the taxable REIT subsidiary has been fully reserved as management does not believe that it is more likely than not that the net deferred tax asset will be realized. Accordingly, no tax benefit has been recognized in the accompanying Consolidated Financial Statements. The tax benefit of the cumulative losses could be recognized for financial reporting purposes in future periods to the extent the taxable REIT subsidiary generates sufficient taxable income.

On January 1, 2007, we recorded a \$1.4 million liability, which included \$0.2 million of accrued interest, for an uncertain tax position, with the related expense reflected as a reduction to the beginning balance of distributions in excess of net earnings. This liability was included in accounts payable, accrued expenses and other liabilities. During the third quarter of 2007, the liability for the uncertain tax position was released, and income recognized, upon the expiration of the applicable statute of limitations. In addition, the liability of \$0.05 million of interest that was accrued in 2007 relating to this liability was also released.

We are subject to federal, state and local income tax examinations by tax authorities for 2005 through 2008.

Table of Contents**HIGHWOODS PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per share data)

**17. SEGMENT INFORMATION**

Our principal business is the acquisition, development and operation of rental real estate properties. We evaluate our business by product type and by geographic locations. These segments and our disclosures below are expanded from what we reported in prior years due to expanded internal reporting information used by our chief operating decision makers starting in the first quarter of 2008. Each product type has different customers and economic characteristics as to rental rates and terms, cost per square foot of buildings, the purposes for which customers use the space, the degree of maintenance and customer support required and customer dependency on different economic drivers, among others. The operating results by geographic grouping are also regularly reviewed by our chief operating decision maker for assessing performance and other purposes. There are no material inter-segment transactions.

The accounting policies of the segments are the same as those described in Note 1 included herein. All operations are within the United States and, at December 31, 2008, no tenant of the Wholly Owned Properties comprised more than 7.5% of our consolidated revenues.

The following table summarizes the rental income, net operating income and assets for each reportable segment:

|   | <b>Years Ended December 31,</b> |             |             |
|---|---------------------------------|-------------|-------------|
|   | <b>2008</b>                     | <b>2007</b> | <b>2006</b> |
| <b>Rental and Other Revenues: (1) (2) (3)</b> |                                 |             |             |
| Office:                                       |                                 |             |             |
| Atlanta, GA                                   | \$ 47,010                       | \$ 43,579   | \$ 40,493   |
| Greenville, SC                                | 14,039                          | 15,324      | 14,044      |
| Kansas City, MO                               | 15,409                          | 14,443      | 13,282      |
| Memphis, TN                                   | 25,822                          | 24,230      | 22,069      |
| Nashville, TN                                 | 61,090                          | 51,190      | 46,991      |
| Orlando, FL                                   | 11,447                          | 8,851       | 8,385       |
| Piedmont Triad, NC                            | 26,611                          | 25,413      | 27,187      |
| Raleigh, NC                                   | 70,512                          | 63,058      | 57,381      |
| Richmond, VA                                  | 47,916                          | 45,159      | 41,906      |
| Tampa, FL                                     | 65,778                          | 61,564      | 57,675      |
| Total Office Segment                          | 385,634                         | 352,811     | 329,413     |
| Industrial:                                   |                                 |             |             |
| Atlanta, GA                                   | 15,783                          | 15,978      | 15,270      |
| Greenville, SC                                |                                 | 180         | 305         |
| Kansas City, MO                               | 20                              | 20          | 32          |
| Piedmont Triad, NC                            | 14,310                          | 13,593      | 12,821      |
| Total Industrial Segment                      | 30,113                          | 29,771      | 28,428      |
| Retail:                                       |                                 |             |             |
| Kansas City, MO                               | 43,491                          | 44,119      | 41,814      |

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|                                 |            |            |            |
|---------------------------------|------------|------------|------------|
| Piedmont Triad, NC              | 559        | 564        | 526        |
| Total Retail Segment            | 44,050     | 44,683     | 42,340     |
| Residential:                    |            |            |            |
| Kansas City, MO                 | 1,206      | 1,181      | 1,123      |
| Total Residential Segment       | 1,206      | 1,181      | 1,123      |
| Total Rental and Other Revenues | \$ 461,003 | \$ 428,446 | \$ 401,304 |

Table of Contents**HIGHWOODS PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per share data)

**17. SEGMENT INFORMATION - Continued**

|   | Years Ended December 31, |           |           |
|---|--------------------------|-----------|-----------|
|   | 2008                     | 2007      | 2006      |
| <b>Net Operating Income: (1) (2) (3)</b>  |                          |           |           |
| Office:   |                          |           |           |
| Atlanta, GA   | \$ 28,678                | \$ 28,407 | \$ 25,474 |
| Greenville, SC  | 8,549                    | 8,923     | 7,974     |
| Kansas City, MO   | 9,236                    | 8,399     | 7,655     |
| Memphis, TN   | 15,116                   | 13,680    | 12,763    |
| Nashville, TN   | 40,089                   | 32,723    | 29,632    |
| Orlando, FL   | 6,293                    | 4,375     | 4,134     |
| Piedmont Triad, NC  | 17,139                   | 16,682    | 18,530    |
| Raleigh, NC   | 46,362                   | 40,353    | 36,343    |
| Richmond, VA  | 32,161                   | 30,943    | 28,486    |
| Tampa, FL   | 39,270                   | 36,755    | 32,847    |
| Other   | (104)                    | (96)      | (111)     |
| Total Office Segment  | 242,789                  | 221,144   | 203,727   |
| Industrial:   |                          |           |           |
| Atlanta, GA   | 11,964                   | 12,534    | 11,901    |
| Greenville, SC  |                          | 40        | 85        |
| Kansas City, MO   | 8                        | 9         | 21        |
| Piedmont Triad, NC  | 11,004                   | 10,593    | 9,681     |
| Total Industrial Segment  | 22,976                   | 23,176    | 21,688    |
| Retail:   |                          |           |           |
| Atlanta, GA   | (25)                     | (23)      | (26)      |
| Kansas City, MO   | 28,492                   | 29,720    | 28,344    |
| Piedmont Triad, NC  | 441                      | 459       | 432       |
| Raleigh, NC   | (93)                     | (86)      | (72)      |
| Total Retail Segment  | 28,815                   | 30,070    | 28,678    |
| Residential:  |                          |           |           |
| Greenville, SC  |                          | (29)      | (94)      |
| Kansas City, MO   | 834                      | 863       | 868       |
| Orlando, FL   | (111)                    | (101)     | (110)     |
| Raleigh, NC   | (33)                     | (84)      | (95)      |
| Total Residential Segment   | 690                      | 649       | 569       |
| Total Net Operating Income  | 295,270                  | 275,039   | 254,662   |
| <b>Reconciliation to income before disposition of property and condominiums, insurance gain, minority interest and equity in earnings of unconsolidated affiliates:</b> |                          |           |           |
| Depreciation and amortization   | (126,767)                | (120,254) | (110,984) |
| Impairment of assets held for use   | (32,846)                 | (789)     |           |
| General and administrative expense  | (38,043)                 | (41,570)  | (37,309)  |
| Interest expense  | (98,492)                 | (100,337) | (100,766) |
| Interest and other income   | 3,832                    | 6,393     | 8,060     |
| Income before disposition of property and condominiums, insurance gain, minority interest and equity in earnings of unconsolidated affiliates                           | \$ 2,954                 | \$ 18,482 | \$ 13,663 |

- (1) Net of discontinued operations.
- (2) The Piedmont Triad market encompasses the Greensboro and Winston-Salem metropolitan area.
- (3) The Raleigh market encompasses the Raleigh, Durham, Cary and Research Triangle metropolitan area.

Table of Contents**HIGHWOODS PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per share data)

**17. SEGMENT INFORMATION - Continued**

|                           | <b>December 31,<br/>2008</b> | <b>2007</b>  | <b>2006</b>  |
|---------------------------|------------------------------|--------------|--------------|
| <b>Total Assets:</b>      |                              |              |              |
| Office:                   |                              |              |              |
| Atlanta, GA               | \$ 277,472                   | \$ 276,283   | \$ 268,848   |
| Baltimore, MD             | 1,793                        | 10,155       | 11,661       |
| Greenville, SC            | 83,554                       | 87,663       | 112,515      |
| Kansas City, MO           | 87,954                       | 104,076      | 107,004      |
| Memphis, TN               | 187,316                      | 134,962      | 133,762      |
| Nashville, TN             | 348,068                      | 349,351      | 312,154      |
| Orlando, FL               | 50,852                       | 51,361       | 45,684       |
| Piedmont Triad, NC        | 148,511                      | 182,470      | 189,809      |
| Raleigh, NC               | 469,448                      | 442,434      | 408,359      |
| Richmond, VA              | 257,221                      | 259,707      | 259,602      |
| Tampa, FL                 | 379,146                      | 389,407      | 369,307      |
| Total Office Segment      | 2,291,335                    | 2,287,869    | 2,218,705    |
| Industrial:               |                              |              |              |
| Atlanta, GA               | 137,510                      | 124,759      | 121,452      |
| Greenville, SC            |                              |              | 4,305        |
| Kansas City, MO           | 123                          | 152          | 134          |
| Piedmont Triad, NC        | 100,429                      | 108,234      | 104,212      |
| Total Industrial Segment  | 238,062                      | 233,145      | 230,103      |
| Retail:                   |                              |              |              |
| Atlanta, GA               | 1,070                        | 978          | 1,115        |
| Kansas City, MO           | 224,603                      | 230,556      | 236,702      |
| Piedmont Triad, NC        | 10,423                       | 7,960        | 6,497        |
| Raleigh, NC               | 4,452                        | 3,225        | 3,573        |
| Total Retail Segment      | 240,548                      | 242,719      | 247,887      |
| Residential:              |                              |              |              |
| Greenville, SC            |                              |              | 6,100        |
| Kansas City, MO           | 6,471                        | 6,834        | 8,065        |
| Orlando, FL               | 2,147                        | 2,147        | 1,994        |
| Raleigh, NC               | 28,698                       | 18,032       | 5,774        |
| Total Residential Segment | 37,316                       | 27,013       | 21,933       |
| Corporate                 | 138,909                      | 136,209      | 126,225      |
| Total Assets              | \$ 2,946,170                 | \$ 2,926,955 | \$ 2,844,853 |

**18. OTHER EVENTS****Settlement of Tenant Bankruptcy Claim**



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In the fourth quarter of 2006, we received shares of Redback Networks, Inc., a public company, in settlement of a bankruptcy claim by us related to leases with this former tenant that were terminated in 2003. The shares were sold for net cash proceeds of \$1.6 million and recorded as interest and other income.

### **Property Insurance Settlement**

In the fourth quarter of 2005, one of our office properties located in southeastern Florida sustained damage in a hurricane. During the first quarter of 2007, we recorded a \$4.1 million gain for the non-monetary conversion upon finalization of the insurance claim.

### **Subsequent Events**

In January 2009, we paid off at maturity \$50.0 million of 8.125% unsecured notes using borrowings under our revolving credit facility.

Table of Contents**HIGHWOODS PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per share data)

**19. QUARTERLY FINANCIAL DATA (Unaudited)**

The following tables set forth quarterly financial information for our fiscal years ended December 31, 2008 and 2007 and have been adjusted to reflect discontinued operations:

|  | <b>For the Year Ended December 31, 2008</b> |                           |                          |                           |              |
|--|---|---------------------------|--------------------------|---------------------------|--------------|
|  | <b>First<br/>Quarter</b>                    | <b>Second<br/>Quarter</b> | <b>Third<br/>Quarter</b> | <b>Fourth<br/>Quarter</b> | <b>Total</b> |
| Rental and other revenues (1)  | \$ 113,434                                  | \$ 115,015                | \$ 115,451               | \$ 117,103                | \$ 461,003   |
| Income/(loss) from continuing operations (1)                                 | 11,536                                      | 9,580                     | 11,517                   | (19,737)                  | 12,896       |
| Income from discontinued operations (1)                                      | 4,107                                       | 5,403                     | 3,194                    | 6,392                     | 19,096       |
| Net income/(loss)  | 15,643                                      | 14,983                    | 14,711                   | (13,345)                  | 31,992       |
| Dividends on preferred stock   | (2,838)                                     | (2,838)                   | (2,451)                  | (1,677)                   | (9,804)      |
| Excess of preferred stock redemption/<br>repurchase cost over carrying value |   |                           | (108)                    |                           | (108)        |
| Net income/(loss) available for common<br>stockholders                       | \$ 12,805                                   | \$ 12,145                 | \$ 12,152                | \$ (15,022)               | \$ 22,080    |
| <b>Net income/(loss) per share-basic:</b>                                    |   |                           |                          |                           |              |
| Income/(loss) from continuing operations                                     | \$ 0.16                                     | \$ 0.12                   | \$ 0.15                  | \$ (0.34)                 | \$ 0.05      |
| Discontinued operations  | 0.07  | 0.09                      | 0.06                     | 0.10                      | 0.33         |
| Net income/(loss)  | \$ 0.23                                     | \$ 0.21                   | \$ 0.21                  | \$ (0.24)                 | \$ 0.38      |
| <b>Net income/(loss) per share-diluted:</b>                                  |   |                           |                          |                           |              |
| Income/(loss) from continuing operations                                     | \$ 0.15                                     | \$ 0.12                   | \$ 0.15                  | \$ (0.34)                 | \$ 0.05      |
| Discontinued operations  | 0.07  | 0.09                      | 0.06                     | 0.10                      | 0.32         |
| Net income/(loss)  | \$ 0.22                                     | \$ 0.21                   | \$ 0.21                  | \$ (0.24)                 | \$ 0.37      |

|   | <b>For the Year Ended December 31, 2007</b> |                           |                          |                           |              |
|---|---|---------------------------|--------------------------|---------------------------|--------------|
|   | <b>First<br/>Quarter</b>                    | <b>Second<br/>Quarter</b> | <b>Third<br/>Quarter</b> | <b>Fourth<br/>Quarter</b> | <b>Total</b> |
| Rental and other revenues (1)           | \$ 104,551                                  | \$ 103,816                | \$ 106,997               | \$ 113,082                | \$ 428,446   |
| Income from continuing operations (1)   | 33,011                                      | 7,561                     | 4,839                    | 7,324                     | 52,735       |
| Income from discontinued operations (1) | 19,547                                      | 1,728                     | 8,601                    | 8,134                     | 38,010       |
| Net income                              | 52,558                                      | 9,289                     | 13,440                   | 15,458                    | 90,745       |
| Dividends on preferred stock            | (4,113)                                     | (3,846)                   | (2,680)                  | (2,838)                   | (13,477)     |

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|  |           |          |   |          |   |           |           |
|--|-----------|----------|---|----------|---|-----------|-----------|
| Excess of preferred stock redemption/<br>repurchase cost over carrying value |           | (1,443   | ) | (842     | ) | (2,285    | )         |
| Net income available for common stockholders                                 | \$ 48,445 | \$ 4,000 |   | \$ 9,918 |   | \$ 12,620 | \$ 74,983 |
| <b>Net income per share-basic:</b>   |           |          |   |          |   |           |           |
| Income from continuing operations  | \$ 0.51   | \$ 0.04  |   | \$ 0.03  |   | \$ 0.08   | \$ 0.66   |
| Discontinued operations  | 0.35      | 0.03     |   | 0.15     |   | 0.14      | 0.67      |
| Net income   | \$ 0.86   | \$ 0.07  |   | \$ 0.18  |   | \$ 0.22   | \$ 1.33   |
| <b>Net income per share-diluted:</b>   |           |          |   |          |   |           |           |
| Income from continuing operations  | \$ 0.51   | \$ 0.04  |   | \$ 0.02  |   | \$ 0.08   | \$ 0.65   |
| Discontinued operations  | 0.34      | 0.03     |   | 0.15     |   | 0.14      | 0.66      |
| Net income   | \$ 0.85   | \$ 0.07  |   | \$ 0.17  |   | \$ 0.22   | \$ 1.31   |

Table of Contents**HIGHWOODS PROPERTIES, INC.****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per share data)

**19. QUARTERLY FINANCIAL DATA (Unaudited) - Continued**

(1) The amounts presented for the first three quarters are not equal to the same amounts previously reported in Form 10-Q for each period as a result of discontinued operations. Below is the reconciliation to the amounts previously reported in Form

10-Q:

|   | <b>For the Quarter Ended</b> |                          |                               |
|---|------------------------------|--------------------------|-------------------------------|
|   | <b>March 31,<br/>2008</b>    | <b>June 30,<br/>2008</b> | <b>September 30,<br/>2008</b> |
| Rental and other revenues previously reported   | \$ 114,094                   | \$ 115,853               | \$ 116,207                    |
| Discontinued operations   | (660 )                       | (838 )                   | (756 )                        |
| Revised rental and other revenues   | \$ 113,434                   | \$ 115,015               | \$ 115,451                    |
| Income from continuing operations previously reported   | \$ 11,773                    | \$ 9,907                 | \$ 11,721                     |
| Discontinued operations   | (237 )                       | (327 )                   | (204 )                        |
| Revised income from continuing operations   | \$ 11,536                    | \$ 9,580                 | \$ 11,517                     |
| Income from discontinued operations previously reported   | \$ 3,870                     | \$ 5,076                 | \$ 2,990                      |
| Additional discontinued operations from properties sold subsequent to the respective reporting period | 237                          | 327                      | 204                           |
| Revised income from discontinued operations   | \$ 4,107                     | \$ 5,403                 | \$ 3,194                      |

|   | <b>For the Quarter Ended</b> |                          |                               |                              |
|---|------------------------------|--------------------------|-------------------------------|------------------------------|
|   | <b>March 31,<br/>2007</b>    | <b>June 30,<br/>2007</b> | <b>September 30,<br/>2007</b> | <b>December 31,<br/>2007</b> |
| Rental and other revenues previously reported   | \$ 105,462                   | \$ 105,146               | \$ 107,580                    | \$ 115,111                   |
| Discontinued operations   | (911 )                       | (1,330 )                 | (583 )                        | (2,029 )                     |
| Revised rental and other revenues   | \$ 104,551                   | \$ 103,816               | \$ 106,997                    | \$ 113,082                   |
| Income from continuing operations previously reported   | \$ 33,369                    | \$ 8,320                 | \$ 4,946                      | \$ 7,878                     |
| Discontinued operations   | (358 )                       | (759 )                   | (107 )                        | (554 )                       |
| Revised income from continuing operations   | \$ 33,011                    | \$ 7,561                 | \$ 4,839                      | \$ 7,324                     |
| Income from discontinued operations previously reported   | \$ 19,189                    | \$ 969                   | \$ 8,494                      | \$ 7,580                     |
| Additional discontinued operations from properties sold subsequent to the respective reporting period | 358                          | 759                      | 107                           | 554                          |
| Revised income from discontinued operations   | \$ 19,547                    | \$ 1,728                 | \$ 8,601                      | \$ 8,134                     |



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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors of the General Partner of

Highwoods Realty Limited Partnership

Raleigh, North Carolina

We have audited the accompanying consolidated balance sheets of Highwoods Realty Limited Partnership and subsidiaries (the "Operating Partnership") as of December 31, 2008 and 2007, and the related consolidated statements of income, partners' capital, and cash flows for each of the three years in the period ended December 31, 2008. Our audits also included the financial statement schedules listed in the Index at Item 15. These financial statements and financial statement schedules are the responsibility of the Operating Partnership's management. Our responsibility is to express an opinion on the financial statements and financial statement schedules based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Operating Partnership is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Operating Partnership's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Highwoods Realty Limited Partnership and subsidiaries as of December 31, 2008 and 2007, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2008, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, such financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly in all material respects the information set forth therein.

/s/ Deloitte & Touche LLP

Raleigh, North Carolina

February 27, 2009

Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****Consolidated Balance Sheets**

(in thousands, except unit and per unit data)

|   | <b>December 31,<br/>2008</b> | <b>2007</b>  |
|---|------------------------------|--------------|
| <b>Assets:</b>  |                              |              |
| Real estate assets, at cost:  |                              |              |
| Land  | \$ 352,872                   | \$ 357,841   |
| Buildings and tenant improvements   | 2,819,844                    | 2,708,989    |
| Development in process  | 61,938                       | 101,661      |
| Land held for development   | 98,946                       | 103,365      |
|   | 3,333,600                    | 3,271,856    |
| Less-accumulated depreciation   | (714,224)                    | (649,765)    |
| Net real estate assets  | 2,619,376                    | 2,622,091    |
| For-sale residential condominiums   | 24,284                       |              |
| Real estate and other assets, net, held for sale  | 1,242                        | 10,466       |
| Cash and cash equivalents   | 13,649                       | 3,144        |
| Restricted cash   | 2,258                        | 15,896       |
| Accounts receivable, net of allowance of \$1,281 and \$935, respectively  | 23,687                       | 23,521       |
| Notes receivable, net of allowance of \$459 and \$68, respectively  | 3,602                        | 5,226        |
| Accrued straight-line rents receivable, net of allowance of \$2,082 and \$440,<br>respectively  | 79,979                       | 74,427       |
| Investment in unconsolidated affiliates   | 66,517                       | 56,891       |
| Deferred financing and leasing costs, net of accumulated amortization of \$52,586<br>and \$48,360, respectively   | 73,216                       | 72,188       |
| Prepaid expenses and other assets   | 37,046                       | 41,954       |
| Total Assets  | \$ 2,944,856                 | \$ 2,925,804 |
| <b>Liabilities, Minority Interest, Redeemable Operating Partnership Units and<br/>Partners' Capital:</b>  |                              |              |
| Mortgages and notes payable   | \$ 1,604,685                 | \$ 1,641,987 |
| Accounts payable, accrued expenses and other liabilities  | 135,606                      | 157,726      |
| Financing obligations   | 34,174                       | 35,071       |
| Total Liabilities   | 1,774,465                    | 1,834,784    |
| Commitments and Contingencies (see Note 14)   |                              |              |
| Minority interest in consolidated affiliates  | 6,176                        | 6,804        |
| Redeemable Operating Partnership Units:   |                              |              |
| Common Units, 4,067,163 and 4,057,003 outstanding at December 31, 2008<br>and 2007, respectively  | 111,278                      | 119,195      |
| Series A Preferred Units (liquidation preference \$1,000 per unit), 29,092<br>and 82,937 shares issued and outstanding at December 31, 2008<br>and 2007, respectively | 29,092                       | 82,937       |
| Series B Preferred Units (liquidation preference \$25 per unit), 2,100,000<br>shares issued and outstanding at both December 31, 2008 and 2007                        | 52,500                       | 52,500       |
| Total Redeemable Operating Partnership Units  | 192,870                      | 254,632      |
| Partners' Capital:  |                              |              |
| Common Units:   |                              |              |
| General partner Common Units, 672,301 and 608,154 outstanding at<br>December 31, 2008 and 2007, respectively  | 9,759                        | 8,305        |
|   | 966,378                      | 822,217      |

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Limited partner Common Units, 62,490,596 and 56,150,230 outstanding  
at December 31, 2008 and 2007, respectively

|   |              |   |              |   |
|---|--------------|---|--------------|---|
| Accumulated other comprehensive loss  | (4,792       | ) | (938         | ) |
| Total Partners' Capital   | 971,345      |   | 829,584      |   |
| Total Liabilities, Minority Interest, Redeemable Operating<br>Partnership Units and Partners' Capital | \$ 2,944,856 |   | \$ 2,925,804 |   |

See accompanying notes to consolidated financial statements.



Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****Consolidated Statements of Income**

(in thousands, except per unit amounts)

|  | <b>Years Ended December 31,</b> |             |             |
|--|---------------------------------|-------------|-------------|
|  | <b>2008</b>                     | <b>2007</b> | <b>2006</b> |
| <b>Rental and other revenues</b>   | \$ 461,003                      | \$ 428,446  | \$ 401,304  |
| <b>Operating expenses:</b>   |                                 |             |             |
| Rental property and other expenses   | 165,583                         | 152,926     | 146,224     |
| Depreciation and amortization  | 126,767                         | 120,254     | 110,983     |
| Impairment of assets held for use  | 32,846                          | 789         |             |
| General and administrative   | 38,187                          | 41,930      | 37,100      |
| Total operating expenses   | 363,383                         | 315,899     | 294,307     |
| <b>Interest expense:</b>   |                                 |             |             |
| Contractual  | 92,858                          | 93,911      | 94,193      |
| Amortization of deferred financing costs   | 2,716                           | 2,415       | 2,375       |
| Financing obligations  | 2,918                           | 3,930       | 4,162       |
|  | 98,492                          | 100,256     | 100,730     |
| <b>Other income/(expense):</b>   |                                 |             |             |
| Interest and other income  | 3,766                           | 6,382       | 6,526       |
| Settlement of tenant bankruptcy claim  |                                 |             | 1,581       |
| Loss on debt extinguishments   |                                 |             | (494)       |
|  | 3,766                           | 6,382       | 7,613       |
| <b>Income before disposition of property and condominiums, insurance gain, minority interest and equity in earnings of unconsolidated affiliates</b> | 2,894                           | 18,673      | 13,880      |
| Net gains on disposition of property   | 781                             | 20,418      | 16,157      |
| Gains on for-sale residential condominiums   | 5,617                           |             |             |
| Gain from property insurance settlement  |                                 | 4,128       |             |
| Minority interest  | (2,041)                         | (679)       | (605)       |
| Equity in earnings of unconsolidated affiliates  | 5,811                           | 12,322      | 6,427       |
| <b>Income from continuing operations</b>   | 13,062                          | 54,862      | 35,859      |
| <b>Discontinued operations:</b>  |                                 |             |             |
| Income from discontinued operations  | 1,895                           | 4,877       | 5,808       |
| Net gains on sales of discontinued operations  | 18,485                          | 34,477      | 14,640      |
|  | 20,380                          | 39,354      | 20,448      |
| <b>Net income</b>  | 33,442                          | 94,216      | 56,307      |
| Distributions on preferred units   | (9,804)                         | (13,477)    | (17,063)    |
| Excess of preferred unit redemption/repurchase cost over carrying value  | (108)                           | (2,285)     | (1,803)     |
| <b>Net income available for common unitholders</b>   | \$ 23,530                       | \$ 78,454   | \$ 37,441   |
| <b>Net income per common unit - basic:</b>   |                                 |             |             |
| Income from continuing operations  | \$ 0.05                         | \$ 0.65     | \$ 0.29     |
| Income from discontinued operations  | 0.33                            | 0.65        | 0.34        |
| Net income   | \$ 0.38                         | \$ 1.30     | \$ 0.63     |
| Weighted average common units outstanding - basic  | 62,365                          | 60,225      | 59,273      |
| <b>Net income per common unit - diluted:</b>   |                                 |             |             |
| Income from continuing operations  | \$ 0.05                         | \$ 0.64     | \$ 0.27     |
| Income from discontinued operations  | 0.32                            | 0.64        | 0.34        |
| Net income   | \$ 0.37                         | \$ 1.28     | \$ 0.61     |
| Weighted average common units outstanding - diluted  | 62,829                          | 61,138      | 60,953      |
| Distributions declared per common unit   | \$ 1.70                         | \$ 1.70     | \$ 1.70     |

See accompanying notes to consolidated financial statements.



Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****Consolidated Statements of Partners' Capital**

(in thousands, except unit amounts)

For the Years Ended December 31, 2008, 2007 and 2006

|   | Common Units                   |                                |                               | Accum<br>Other<br>Compre-<br>hensive<br>Loss | Total<br>Partners<br>Capital |
|---|--------------------------------|--------------------------------|-------------------------------|--|------------------------------|
|   | General<br>Partners<br>Capital | Limited<br>Partners<br>Capital | Deferred<br>Compen-<br>sation |  |                              |
| <b>Balance at December 31, 2005</b>   | \$ 8,724                       | \$ 863,585                     | \$ (3,936)                    | ) \$ (2,212)                                 | ) \$ 866,161                 |
| Reversal of unvested deferred compensation as<br>a result of the adoption of SFAS No. 123 (R) | (40)                           | ) (3,896)                      | ) 3,936                       |  |                              |
| Issuances of Common Units   | 428                            | ) 42,377                       |                               |  | 42,805                       |
| Redemptions of Common Units   | (265)                          | ) (26,217)                     |                               |  | (26,482)                     |
| Distributions paid on Common Units  | (1,011)                        | ) (100,077)                    |                               |  | (101,088)                    |
| Distributions paid on Preferred Units   | (171)                          | ) (16,892)                     |                               |  | (17,063)                     |
| Adjustment of Redeemable Common Units to<br>fair value and contributions/distributions        |                                |                                |                               |  |                              |
| from/to the General Partner   | (372)                          | ) (36,862)                     |                               |  | (37,234)                     |
| Amortization of restricted stock and stock options  | 37                             | ) 3,693                        |                               |  | 3,730                        |
| Comprehensive income:   |                                |                                |                               |  |                              |
| Net income  | 563                            | ) 55,744                       |                               |  | 56,307                       |
| Other comprehensive income  |                                |                                |                               | 697  | 697                          |
| Total comprehensive income  |                                |                                |                               |  | 57,004                       |
| <b>Balance at December 31, 2006</b>   | 7,893                          | ) 781,455                      |                               | (1,515)                                      | ) 787,833                    |
| Issuances of Common Units   | 71                             | ) 6,996                        |                               |  | 7,067                        |
| Redemptions of Common Units   | (275)                          | ) (27,193)                     |                               |  | (27,468)                     |
| Distributions paid on Common Units  | (1,030)                        | ) (101,993)                    |                               |  | (103,023)                    |
| Distributions paid on Preferred Units   | (134)                          | ) (13,343)                     |                               |  | (13,477)                     |
| Adjustment of Redeemable Common Units to<br>fair value and contributions/distributions        |                                |                                |                               |  |                              |
| from/to the General Partner   | 788                            | ) 78,040                       |                               |  | 78,828                       |
| Amortization of restricted stock and stock options  | 50                             | ) 4,981                        |                               |  | 5,031                        |
| Comprehensive income:   |                                |                                |                               |  |                              |
| Net income  | 942                            | ) 93,274                       |                               |  | 94,216                       |
| Other comprehensive income  |                                |                                |                               | 577  | 577                          |
| Total comprehensive income  |                                |                                |                               |  | 94,793                       |
| <b>Balance at December 31, 2007</b>   | 8,305                          | ) 822,217                      |                               | (938)  | ) 829,584                    |
| Issuances of Common Units   | 2,163                          | ) 214,145                      |                               |  | 216,308                      |
| Redemptions of Common Units   | (33)                           | ) (3,260)                      |                               |  | (3,293)                      |
| Distributions paid on Common Units  | (1,063)                        | ) (105,199)                    |                               |  | (106,262)                    |
| Distributions paid on Preferred Units   | (98)                           | ) (9,706)                      |                               |  | (9,804)                      |
| Adjustment of Redeemable Common Units to<br>fair value and contributions/distributions        |                                |                                |                               |  |                              |
| from/to the General Partner   | 84                             | ) 8,423                        |                               |  | 8,507                        |
| Amortization of restricted stock and stock options  | 67                             | ) 6,650                        |                               |  | 6,717                        |
| Comprehensive income:   |                                |                                |                               |  |                              |

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|                                     |                 |                   |                   |                   |
|-------------------------------------|-----------------|-------------------|-------------------|-------------------|
| Net income                          | 334             | 33,108            |                   | 33,442            |
| Other comprehensive income          |                 |                   | (3,854)           | (3,854)           |
| Total comprehensive income          |                 |                   |                   | 29,588            |
| <b>Balance at December 31, 2008</b> | <b>\$ 9,759</b> | <b>\$ 966,378</b> | <b>\$ (4,792)</b> | <b>\$ 971,345</b> |

See accompanying notes to consolidated financial statements.

Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****Consolidated Statements of Cash Flows**

(in thousands)

|   | <b>Years Ended December 31,</b> |             |             |
|---|---------------------------------|-------------|-------------|
|   | <b>2008</b>                     | <b>2007</b> | <b>2006</b> |
| <b>Operating activities:</b>  |                                 |             |             |
| Net income  | \$ 33,442                       | \$ 94,216   | \$ 56,307   |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                 |             |             |
| Depreciation  | 112,299                         | 109,538     | 103,756     |
| Amortization of lease commissions   | 15,321                          | 14,318      | 14,546      |
| Amortization of lease incentives  | 1,041                           | 962         | 828         |
| Amortization of restricted stock and stock options                                | 6,717                           | 5,031       | 3,730       |
| Amortization of deferred financing costs  | 2,716                           | 2,415       | 2,375       |
| Amortization of accumulated other comprehensive loss                              | 181                             | 577         | 697         |
| Impairment of assets held for use   | 32,846                          | 789         | 2,600       |
| Loss on debt extinguishments  |                                 |             | 494         |
| Net gains on disposition of property  | (19,266 )                       | (54,895 )   | (30,797 )   |
| Gains on disposition of for-sale residential condominiums                         | (5,617 )                        |             |             |
| Gain from property insurance settlement   |                                 | (4,128 )    |             |
| Minority interest   | 2,041                           | 679         | 605         |
| Equity in earnings of unconsolidated affiliates                                   | (5,811 )                        | (12,322 )   | (6,427 )    |
| Change in financing obligations   | 80                              | 454         | 1,191       |
| Distributions of earnings from unconsolidated affiliates                          | 5,978                           | 4,271       | 7,335       |
| Changes in operating assets and liabilities:                                      |                                 |             |             |
| Accounts receivable   | (1,876 )                        | 481         | 2,792       |
| Prepaid expenses and other assets   | (352 )                          | (2,148 )    | (3,608 )    |
| Accrued straight-line rents receivable  | (5,963 )                        | (7,418 )    | (8,592 )    |
| Accounts payable, accrued expenses and other liabilities                          | (15,995 )                       | 8,706       | (2,430 )    |
| Net cash provided by operating activities   | 157,782                         | 161,526     | 145,402     |
| <b>Investing activities:</b>  |                                 |             |             |
| Additions to real estate assets and deferred leasing costs                        | (231,422 )                      | (287,491 )  | (221,948 )  |
| Proceeds from disposition of property   | 64,858                          | 143,586     | 259,566     |
| Proceeds from property insurance settlement                                       |                                 | 4,940       |             |
| Proceeds from for-sale residential condominiums                                   | 27,140                          |             |             |
| Distributions of capital from unconsolidated affiliates                           | 3,214                           | 19,164      | 11,506      |
| Net repayments of notes receivable  | 1,624                           | 2,918       | 1,361       |
| Contributions to unconsolidated affiliates  | (12,741 )                       | (4,716 )    | (100 )      |
| Cash assumed upon consolidation of unconsolidated affiliate                       |                                 |             | 645         |
| Changes in restricted cash and other investing activities                         | 12,984                          | (30,259 )   | 12,749      |
| Net cash (used in)/provided by investing activities                               | (134,343 )                      | (151,858 )  | 63,779      |
| <b>Financing activities:</b>  |                                 |             |             |
| Distributions on Common Units   | (106,262 )                      | (103,023 )  | (101,088 )  |
| Redemption of Preferred Units   | (52,499 )                       | (62,256 )   | (50,000 )   |
| Distributions on Preferred Units  | (9,804 )                        | (13,477 )   | (17,063 )   |
| Distributions to minority partner in consolidated affiliate                       | (3,293 )                        | (2,404 )    | (737 )      |
| Net proceeds from the sale of Common Units  | 209,984                         | 7,067       | 42,805      |
| Redemptions of Common Units   | (3,293 )                        | (27,468 )   | (26,482 )   |
| Borrowings on revolving credit facility   | 462,183                         | 393,800     | 650,000     |
| Payments on revolving credit facility   | (526,983 )                      | (527,500 )  | (479,000 )  |
| Borrowings on mortgages and notes payable   | 192,300                         | 429,786     | 79,762      |
| Repayments of mortgages and notes payable   | (173,259 )                      | (118,462 )  | (289,188 )  |
| Payments on financing obligations   | (977 )                          | (913 )      | (863 )      |
| Contributions from minority interest partner                                      | 625                             | 5,651       | 760         |
| Additions to deferred financing costs and other financing activities              | (1,656 )                        | (3,163 )    | (3,219 )    |
| Net cash used in financing activities   | (12,934 )                       | (22,362 )   | (194,313 )  |
| Net increase/(decrease) in cash and cash equivalents                              | 10,505                          | (12,694 )   | 14,868      |
| Cash and cash equivalents at beginning of the period                              | 3,144                           | 15,838      | 970         |
| Cash and cash equivalents at end of the period                                    | \$ 13,649                       | \$ 3,144    | \$ 15,838   |

See accompanying notes to consolidated financial statements.

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Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****Consolidated Statements of Cash Flows - Continued**

(in thousands)

**Supplemental disclosure of cash flow information:**

|   | <b>Years Ended December 31,</b> |             |             |
|---|---------------------------------|-------------|-------------|
|   | <b>2008</b>                     | <b>2007</b> | <b>2006</b> |
| Cash paid for interest, net of amounts capitalized (excludes cash distributions to owners of sold properties accounted for as financings of \$1,579, \$2,148 and \$1,614 for 2008, 2007 and 2006, respectively) | \$ 97,518                       | \$ 88,847   | \$ 96,187   |

**Supplemental disclosure of non-cash investing and financing activities:**

|  | <b>Years Ended December 31,</b> |             |             |
|--|---------------------------------|-------------|-------------|
|  | <b>2008</b>                     | <b>2007</b> | <b>2006</b> |
| <b>Assets:</b>   |                                 |             |             |
| Net real estate assets                                   | \$ 15,251                       | \$ 2,409    | \$ 34,852   |
| Restricted cash  |                                 |             | (1,865 )    |
| Accounts receivable                                      |                                 |             | 102         |
| Notes receivable   |                                 |             |             |
| Accrued straight-line rents receivable                   |                                 |             | 962         |
| Investment in unconsolidated affiliates                  |                                 | 2,342       | (1,938 )    |
| Deferred leasing costs, net                              |                                 |             | 287         |
| Prepaid and other  | (2,621 )                        | 29          |             |
|  | \$ 12,630                       | \$ 4,780    | \$ 32,400   |
| <b>Liabilities:</b>                                      |                                 |             |             |
| Mortgages and notes payable                              | \$ 8,349                        | \$          | \$ 31,076   |
| Accounts payable, accrued expenses and other liabilities | 1,992                           | 23          | (1,652 )    |
| Financing obligation                                     |                                 |             | 1,048       |
|  | \$ 10,341                       | \$ 23       | \$ 30,472   |
| <b>Minority Interest and Partners Capital</b>            | \$ 2,289                        | \$ 4,757    | \$ 1,928    |

See accompanying notes to consolidated financial statements.

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**HIGHWOODS REALTY LIMITED PARTNERSHIP**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

(tabular dollar amounts in thousands, except per unit data)

**1. DESCRIPTION OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES**

**Description of Business**

Highwoods Realty Limited Partnership, together with its consolidated subsidiaries (the Operating Partnership), is managed by its sole general partner, Highwoods Properties, Inc. (the Company), a fully-integrated, self-administered and self-managed equity real estate investment trust (REIT) that operates in the southeastern and midwestern United States. The Company conducts virtually all of its activities through the Operating Partnership.

At December 31, 2008, the Company owned all of the preferred partnership interests (Preferred Units) and 63.6 million, or 94.0%, of the common partnership interests (Common Units) in the Operating Partnership. Limited partners (including certain officers and directors of the Company) own the remaining 4.1 Common Units. Generally, the Operating Partnership is required to redeem each Common Unit at the request of the holder thereof for cash equal to the value of one share of the Company's Common Stock, \$.01 par value (the Common Stock), based on the average of the market price for the 10 trading days immediately preceding the notice date of such redemption, provided that the Company at its option may elect to acquire any such Common Units presented for redemption for cash or one share of Common Stock. The Common Units owned by the Company are not redeemable.

In 2008, the Company redeemed 106,613 Common Units for \$3.3 million in cash, redeemed 66,814 Common Units for a like number of shares of Common Stock, contributed \$195.0 million from the sale of Common Stock to the Operating Partnership in exchange for 5.5 million additional Common Units and caused the issuance by the Operating Partnership of 183,587 Common Units as part of the consideration to acquire a 135,000 square foot office building in Memphis, TN. The net impact of the above activity increased the percentage of Common Units owned by the Company from 93.3% at December 31, 2007 to 94.0% at December 31, 2008. In 2007, the Company redeemed 620,361 Common Units for \$27.5 million in cash and redeemed 55,836 Common Units for a like number of shares of Common Stock, which increased the percentage of Common Units owned by the Company from 92.2% at December 31, 2006 to 93.3% at December 31, 2007.

As of December 31, 2008, the Company and/or the Operating Partnership wholly owned: 311 in-service office, industrial and retail properties; 96 rental residential units; 580 acres of undeveloped land suitable for future development, of which 490 acres are considered core holdings; and an additional eight office and industrial properties under development and 74 for-sale condominiums. In addition, we owned interests (50.0% or less) in 72 in-service office and industrial properties and 418 rental residential units, which includes a 12.5% interest in a 261,000 square foot office property directly owned by the Company and thus is included in the Company's Consolidated Financial Statements, but not included in the Operating Partnership's Consolidated Financial Statements. Five of the 50.0% or less owned in-service office properties are consolidated as more fully described below and in Notes 2 and 3 to our Consolidated Financial Statements.

**Basis of Presentation**



Our Consolidated Financial Statements are prepared in conformity with accounting principles generally accepted in the United States of America ( GAAP As more fully described below and in Notes 4 and 11, the Consolidated Balance Sheet at December 31, 2007 and the Consolidated Statements of Income for the years ended December 31, 2007 and 2006 were reclassified from previously reported amounts to reflect in real estate and other assets, net, held for sale and in discontinued operations the assets and operations for those properties sold or held for sale in 2008 which qualified for discontinued operations presentation.

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**HIGHWOODS REALTY LIMITED PARTNERSHIP**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per unit data)**

**1. DESCRIPTION OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - Continued**

The Consolidated Financial Statements include wholly owned subsidiaries and those subsidiaries in which we own a majority voting interest with the ability to control operations of the subsidiaries and where no substantive participating rights or substantive kick out rights have been granted to the minority interest holders. We consolidate partnerships, joint ventures and limited liability companies when we control the major operating and financial policies of the entity through majority ownership or in our capacity as general partner or managing member. In addition, we consolidate those entities, if any, where we are deemed to be the primary beneficiary in a variable interest entity. All significant intercompany transactions and accounts have been eliminated.

**Use of Estimates**

The preparation of financial statements in accordance with GAAP requires us to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

**Real Estate and Related Assets**

Real estate and related assets are recorded at cost and stated at cost less accumulated depreciation. Renovations, replacements and other expenditures that improve or extend the life of assets are capitalized and depreciated over their estimated useful lives. Expenditures for ordinary maintenance and repairs are charged to operating expense as incurred. Depreciation is computed using the straight-line method over the estimated useful life of 40 years for buildings and depreciable land infrastructure costs, 15 years for building improvements and five to seven years for furniture, fixtures and equipment. Tenant improvements are amortized using the straight-line method over initial fixed terms of the respective leases, which generally are from three to 10 years.

Expenditures directly related to the development and construction of real estate assets are included in net real estate assets and are stated at depreciated cost in our Consolidated Balance Sheets. Development expenditures include pre-construction costs essential to the development of properties, development and construction costs, interest costs, real estate taxes, salaries and related costs and other costs incurred during the period of development. Interest and other carrying costs are capitalized until the building is ready for its intended use. We consider a construction project as substantially completed and ready for its intended use upon the completion of tenant improvements. Interest and other carrying costs are capitalized until the building is ready for its intended use, but not later than one year from cessation of major construction activity. We cease capitalization on the portion that is substantially completed and occupied or held available for occupancy, and capitalize only those costs associated with the portion under construction.

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Expenditures directly related to the leasing of properties are included in deferred leasing costs and are stated at amortized cost in our Consolidated Balance Sheets. All leasing commissions paid to third parties for new leases or lease renewals are capitalized. Internal leasing costs include primarily compensation, benefits and other costs, such as legal fees related to leasing activities, which are incurred in connection with successfully securing leases of properties. Capitalized leasing costs are amortized on a straight-line basis over the initial fixed terms of the respective leases, which generally are from three to 10 years. At December 31, 2008 and 2007, gross deferred leasing costs were \$111.1 million and \$106.4 million, respectively, and accumulated amortization was \$44.8 million and \$43.0 million, respectively. Estimated costs related to unsuccessful activities are expensed as incurred. Changes in our estimates regarding the successful efforts of leasing could result in changes that impact earnings.

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**HIGHWOODS REALTY LIMITED PARTNERSHIP**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per unit data)**

**1. DESCRIPTION OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - Continued**

We record liabilities for the performance of asset retirement activities when the obligation to perform such activities is unconditional, whether or not the timing or method of settlement of the obligation may be conditional on a future event.

Upon the acquisition of real estate assets, we assess the fair value of acquired tangible assets such as land, buildings and tenant improvements, intangible assets such as above and below market leases, acquired in-place leases and other identified intangible assets and assumed liabilities. We allocate the purchase price to the acquired assets and assumed liabilities based on their relative fair values. We assess and consider fair value based on estimated cash flow projections that utilize appropriate discount and/or capitalization rates as well as available market information. The fair value of the tangible assets of an acquired property considers the value of the property as if it were vacant.

Above and below market leases acquired are recorded in prepaid expenses and other assets or in accounts payable, accrued expenses and other liabilities at their fair value. Fair value is calculated as the present value of the difference between (1) the contractual amounts to be paid pursuant to each in-place lease and (2) our estimate of fair market lease rates for each corresponding in-place lease, using a discount rate that reflects the risks associated with the leases acquired and measured over a period equal to the remaining term of the lease for above-market leases and the initial term plus the term of any below-market fixed rate renewal options for below-market leases. The capitalized above-market lease values are amortized as a reduction of base rental revenue over the remaining term of the respective leases and the capitalized below-market lease values are amortized as an increase to base rental revenue over the remaining term of the respective leases and any below market option periods.

In-place leases acquired are recorded at their fair value in net real estate assets and are amortized to depreciation and amortization expense over the remaining term of the respective lease. The value of in-place leases is based on our evaluation of the specific characteristics of each tenant's lease. Factors considered include estimates of carrying costs during hypothetical expected lease-up periods, current market conditions and costs to execute similar leases. In estimating carrying costs, we include real estate taxes, insurance and other operating expenses and estimates of lost rentals at market rates during the expected lease-up periods, depending on local market conditions. In estimating costs to execute similar leases, we consider tenant improvements, leasing commissions and legal and other related expenses. The value of in-place leases is amortized to depreciation and amortization expense over the remaining term of the respective leases.

The value of a tenant relationship is based on our overall relationship with the respective tenant. Factors considered include the tenant's credit quality and expectations of lease renewals. The value of a tenant relationship is amortized to depreciation and amortization expense over the initial term and any renewal periods defined in the respective leases.

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Real estate and other assets are classified as long-lived assets held for sale or as long-lived assets to be held for use. Real estate is classified as held for sale when we believe a sale is probable. We believe a sale is probable when we execute a legally enforceable contract on terms that have been approved by the Company's Board or a committee thereof and the probable buyer's due diligence investigation period, if any, has expired. This determination requires us to make estimates and assumptions, including assessing the probability that potential sales transactions may or may not occur. Actual results could differ from those assumptions.

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**HIGHWOODS REALTY LIMITED PARTNERSHIP**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per unit data)**

**1. DESCRIPTION OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - Continued**

**Impairment of Long-Lived Assets**

With respect to assets classified as held for use, if events or changes in circumstances, such as a significant decline in occupancy and change in use, indicate that the carrying value may be impaired, an impairment analysis is performed. Such analysis consists of determining whether the asset's carrying amount will be recovered from its undiscounted estimated future operating cash flows, including estimated residual cash flows. These cash flows are estimated based on a number of assumptions that are subject to economic and market uncertainties including, among others, demand for space, competition for tenants, changes in market rental rates and costs to operate each property. If the carrying amount of a held for use asset exceeds the sum of its undiscounted future operating and residual cash flows, an impairment loss is recorded for the difference between estimated fair value of the asset and the carrying amount. We generally estimate the fair value of assets held for use by using discounted cash flow analysis. In some instances, appraisal information may be available and is used in addition to the discounted cash flow analysis. As the factors used in generating these cash flows are difficult to predict and are subject to future events that may alter our assumptions, the discounted and/or undiscounted future operating and residual cash flows estimated by us in our impairment analyses or those established by appraisal may not be achieved and we may be required to recognize future impairment losses on our properties held for sale and held for use.

We record assets held for sale at the lower of the carrying amount or estimated fair value. Fair value of assets held for sale is equal to the estimated or contracted sales price with a potential buyer, less costs to sell. The impairment loss is the amount by which the carrying amount exceeds the estimated fair value.

With respect to investments in unconsolidated affiliates, if events or changes in circumstances, such as a significant decline in occupancy, degradation of economic conditions or change in use, indicate that the carrying value may be impaired, an impairment analysis is performed. Such analysis consists of determining whether a loss in value of an investment which is other than a temporary decline should be recorded.

**Sales of Real Estate**

For sales transactions meeting the requirements for full profit recognition, the related assets and liabilities are removed from the balance sheet and the resultant gain or loss is recorded in the period the transaction closes. For sales transactions with continuing involvement after the sale, if the continuing involvement with the property is limited by the terms of the sales contract, profit is recognized at the time of sale and is reduced by the maximum exposure to loss related to the nature of the continuing involvement. Sales to entities in which we have or receive an interest are accounted for using partial sale accounting.

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For transactions that do not meet the criteria for a sale, we evaluate the nature of the continuing involvement, including put and call provisions, if present, and account for the transaction as a financing arrangement, profit-sharing arrangement, leasing arrangement or other alternate method of accounting, rather than as a sale, based on the nature and extent of the continuing involvement. Some transactions may have numerous forms of continuing involvement. In those cases, we determine which method is most appropriate based on the substance of the transaction.

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**HIGHWOODS REALTY LIMITED PARTNERSHIP**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per unit data)**

**1. DESCRIPTION OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - Continued**

If we have an obligation to repurchase the property at a higher price or at a future indeterminable value (such as fair market value), or we guarantee the return of the buyer's investment or a return on that investment for an extended period, we account for such transaction as a financing arrangement. For transactions treated as financing arrangements, we record the amounts received from the buyer as a financing obligation and continue to keep the property and related accounts recorded in our Consolidated Financial Statements. The results of operations of the property, net of expenses other than depreciation (net operating income), are reflected as interest expense on the financing obligation. If the transaction includes an obligation or option to repurchase the asset at a higher price, additional interest is recorded to accrete the liability to the repurchase price. For options or obligations to repurchase the asset at fair market value at the end of each reporting period, the balance of the liability is adjusted to equal the then current fair value to the extent fair value exceeds the original financing obligation. The corresponding debit or credit is recorded to a related discount account and the revised debt discount is amortized over the expected term until termination of the option or obligation. If it is unlikely such option will be exercised, the transaction is accounted for under the deposit method or profit-sharing method. If we have an obligation or option to repurchase at a lower price, the transaction is accounted for as a leasing arrangement. At such time as these repurchase obligations expire, a sale will be recorded and gain recognized.

If we retain an interest in the buyer and provide certain rent guarantees or other forms of support where the maximum exposure to loss exceeds the gain, we account for such transaction as a profit-sharing arrangement. For transactions treated as profit-sharing arrangements, we record a profit-sharing obligation for the amount of equity contributed by the other partner and continue to keep the property and related accounts recorded in our Consolidated Financial Statements. The results of operations of the property, net of expenses other than depreciation (net operating income), are allocated to the other partner for its percentage interest and reflected as co-venture expense in our Consolidated Financial Statements. In future periods, a sale is recorded and profit is recognized when the remaining maximum exposure to loss is reduced below the amount of gain deferred.

**Lease Incentives**

Lease incentive costs, which are payments made to or on behalf of a tenant as an incentive to sign the lease, are capitalized in deferred leasing costs and amortized on a straight-line basis over the respective lease terms as a reduction of rental revenues.

**Discontinued Operations**

Properties that are sold or classified as held for sale are classified as discontinued operations provided that (1) the operations and cash flows of the property will be eliminated from our ongoing operations and (2) we will not have any significant continuing involvement in the operations of the property after it is sold. Interest expense is included in discontinued operations if the related loan securing the sold property is paid off or



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assumed by the buyer in connection with the sale. If the property is sold to a joint venture in which we retain an interest, the property will not be accounted for as a discontinued operation due to our significant ongoing interest in the operations through our joint venture interest. If we are retained to provide property management, leasing and/or other services for the property owner after the sale, the property generally will be accounted for as a discontinued operation because the expected cash flows related to our management and leasing activities will generally not be significant in comparison to the cash flows from the property prior to sale.

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**HIGHWOODS REALTY LIMITED PARTNERSHIP**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per unit data)**

**1. DESCRIPTION OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - Continued**

**Minority Interest**

Minority interest in consolidated affiliates relates to our respective joint venture partners' 50.0% interest in Highwoods-Markel Associates, LLC (Markel), 7.0% interest in Real Estate Exchange Services (REES), which was effectively dissolved in July 2008, and estimated 25.0% economic interest in Plaza Residential, LLC. Each of our joint venture partners is an unrelated third party. We consolidate Markel since we are the general partner and control the major operating and financial policies of the partnership. We consolidate REES and Plaza Residential since we own the majority interest in and effectively control each joint venture.

The organizational documents of Markel require the entity to be liquidated through the sale of its assets upon reaching December 31, 2100. As controlling partner, we have an obligation to cause this property-owning entity to distribute proceeds of liquidation to the minority interest partner in these partially owned properties only if the net proceeds received by the entity from the sale of our assets warrant a distribution as determined by the agreement. We estimate the value of minority interest distributions would have been approximately \$15.3 million had the entity been liquidated as of December 31, 2008. This estimated settlement value is based on estimated third party consideration realizable by the entity upon a hypothetical disposition of the properties and is net of all other assets and liabilities. The actual amount of any distributions to the minority interest holder in this entity is difficult to predict due to many factors, including the inherent uncertainty of real estate sales. If the entity's underlying assets are worth less than the underlying liabilities on the date of such liquidation, we would have no obligation to remit any consideration to the minority interest holder.

**Investments in Unconsolidated Affiliates**

We account for our investments in less than majority owned joint ventures, partnerships and limited liability companies under the equity method of accounting when our interests represent a general partnership interest but substantive participating rights or substantive kick out rights have been granted to the limited partners or when our interests do not represent a general partnership interest and we do not control the major operating and financial policies of the entity. These investments are initially recorded at cost, as investments in unconsolidated affiliates, and are subsequently adjusted for our share of earnings and cash contributions and distributions. To the extent our cost basis at formation of the joint venture is different than the basis reflected at the joint venture level, the basis difference is amortized over the life of the related asset and included in our share of equity in earnings of unconsolidated affiliates.

From time to time, we contribute real estate assets to a joint venture in exchange for a combination of cash and an equity interest in the venture. We assess whether we have continuing involvement in the joint venture and account for the transaction according to the nature and extent of such involvement. If substantially all the risks and rewards of ownership have transferred and there are no other activities which would represent

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continuing involvement with the property, a gain is recognized to the extent of the third party investor's interest and we account for our interest in the joint venture under the equity method of accounting as an unconsolidated affiliate as described in the preceding paragraph. If substantially all the risks and rewards of ownership of the property have not transferred or there are activities which would represent continuing involvement with the property, the transaction is accounted for as a financing or profit-sharing arrangement, leasing arrangement or other alternate method of accounting other than as a sale. See also "Sales of Real Estate" above.

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**HIGHWOODS REALTY LIMITED PARTNERSHIP**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per unit data)**

**1. DESCRIPTION OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - Continued**

Additionally, the joint ventures will frequently borrow funds on their own behalf to finance the acquisition of, and/or leverage the return upon, the properties being acquired by the joint ventures or to build or acquire additional buildings. Such borrowings are typically on a non-recourse or limited recourse basis. We generally are not liable for the debts of our joint ventures, except to the extent of our equity investment, unless we have directly guaranteed any of that debt (see Note 14 for further discussion). In most cases, we and/or our joint venture partners are required to agree to customary limited exceptions on non-recourse loans.

**Rental and Other Revenues**

In accordance with GAAP, rental revenue is recognized on a straight-line basis over the terms of the respective leases. This means that, with respect to a particular lease, actual amounts billed in accordance with the lease during any given period may be higher or lower than the amount of rental revenue recognized for the period. Straight-line rental revenue is commenced when the tenant assumes possession of the leased premises. Accrued straight-line rents receivable represents the amount by which straight-line rental revenue exceeds rents currently billed in accordance with lease agreements. Termination fees are recognized as revenue when the following four conditions are met: a fully executed lease termination agreement has been delivered; the tenant has vacated the space; the amount of the fee is determinable; and collectibility of the fee is reasonably assured.

Property operating cost recoveries from tenants (or cost reimbursements) are determined on a lease-by-lease basis. The most common types of cost reimbursements in our leases are common area maintenance ( CAM ) and real estate taxes, where the tenant pays its pro-rata share of operating and administrative expenses and real estate taxes.

The computation of property operating cost recovery income from tenants is complex and involves numerous judgments, including the interpretation of terms and other tenant lease provisions. Leases are not uniform in dealing with such cost reimbursements and there are many variations in the computation. Many tenants make monthly fixed payments of CAM, real estate taxes and other cost reimbursement items. We record these payments as income each month. We make accrual adjustments, positive or negative, to cost recovery income to adjust the recorded amounts to our best estimate of the final amounts to be billed and collected with respect to the cost reimbursements quarterly. After the end of the calendar year, we compute each tenant's final cost reimbursements and, after considering amounts paid by the tenants during the year, issue a bill or credit for the appropriate amount to the tenant. The differences between the amounts billed less previously received payments and the accrual adjustment are recorded as increases or decreases to cost recovery income when the final bills are prepared, which occurs during the first half of the subsequent year.

**Allowance for Doubtful Accounts**

Accounts receivable are reduced by an allowance for amounts that may become uncollectible in the future. Our total receivables balance related to our tenants is comprised primarily of rents and operating cost recoveries as well as accrued straight-line rents receivable. We regularly evaluate the adequacy of our allowance for doubtful accounts. The evaluation primarily consists of reviewing past due account balances and considering such factors as the credit quality of the tenant, historical trends of the tenant and/or other debtor and changes in customer payment terms. Additionally, with respect to tenants in bankruptcy, we estimate the expected recovery through bankruptcy claims and increase the allowance for amounts deemed uncollectible. If our assumptions regarding the collectibility of accounts receivable and accrued straight-line rents receivable prove incorrect, we could experience write-offs of accounts receivable or accrued straight-line rents receivable in excess of our allowance for doubtful accounts.

#### **Cash Equivalents**

We consider highly liquid investments with an original maturity of three months or less when purchased to be cash equivalents.

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**HIGHWOODS REALTY LIMITED PARTNERSHIP**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**1. DESCRIPTION OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - Continued**

**Restricted Cash**

Restricted cash represents cash deposits that are legally restricted or held by third parties on our behalf. They include security deposits from sales contracts on for-sale residential condominiums, construction-related escrows, property disposition proceeds set aside and designated or intended to fund future tax-deferred exchanges of qualifying real estate investments, escrows and reserves for debt service, real estate taxes and property insurance established pursuant to certain mortgage financing arrangements, and deposits given to lenders to unencumber secured properties.

**Redeemable Common Units and Preferred Units**

Limited partners holding Common Units other than the Company ( Redeemable Common Units ) have the right to put any and all of the Common Units to the Operating Partnership and the Company has the right to put any and all of the Preferred Units to the Operating Partnership in exchange for their liquidation preference plus accrued and unpaid distributions in the event of a corresponding redemption by the Company of the underlying Preferred Stock. Consequently, these Redeemable Common Units and Preferred Units are classified outside of permanent partners' capital in the accompanying balance sheet. The recorded value of the Redeemable Common Units is based on fair value at the balance sheet date as measured by the closing price of Common Stock on that date multiplied by the total number of Redeemable Common Units outstanding. The recorded value of the Preferred Units is based on their redemption value.

**Income Taxes**

The Company has elected and expects to continue to qualify as a REIT under Sections 856 through 860 of the Internal Revenue Code of 1986, as amended (the Code ). A corporate REIT is a legal entity that holds real estate assets and, through the payment of dividends to stockholders, is generally permitted to reduce or avoid the payment of federal and state income taxes at the corporate level. To maintain qualification as a REIT, the Company is required to pay dividends to its stockholders equal to at least 90.0% of its annual REIT taxable income, excluding capital gains. Under temporary IRS regulations, for 2009, distributions can be paid partially using a REIT's freely tradable stock so long as stockholders have the option of receiving at least 10% of the total distribution in cash. The partnership agreement requires the Operating Partnership to pay economically equivalent distributions on outstanding Common Units at the same time that the Company pays dividends on its outstanding Common Stock.

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The minimum dividend per share of Common Stock required for the Company to maintain its REIT status (excluding any net capital gains) was \$0.76 per share in 2008 and \$0.54 per share in 2007. Continued qualification as a REIT depends on the Company's ability to satisfy the dividend distribution tests, stock ownership requirements and various other qualification tests prescribed in the Code. We conduct certain business activities through a taxable REIT subsidiary, as permitted under the Code. The taxable REIT subsidiary is subject to federal and state income taxes on its taxable income. We record provisions for income taxes based on its income recognized for financial statement purposes, including the effects of temporary differences between such income and the amount recognized for tax purposes. Additionally, beginning January 1, 2007, we began to recognize and measure the effects of uncertain tax positions.

The tax basis of our assets (net of accumulated tax depreciation and amortization) and liabilities was approximately \$2.4 billion and \$1.7 billion, respectively, at December 31, 2008 and was approximately \$2.3 billion and \$1.8 billion, respectively, at December 31, 2007.

Other than income taxes related to its taxable REIT subsidiary, the Operating Partnership does not reflect any income taxes in its financial statements, since as a partnership the taxable effects of its operations are attributed to its partners.

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**HIGHWOODS REALTY LIMITED PARTNERSHIP**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**1. DESCRIPTION OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - Continued**

**Concentration of Credit Risk**

We perform ongoing credit evaluations of our tenants. As of December 31, 2008, the properties (excluding residential units) to which we directly or indirectly hold title and have all of the ownership rights (the Wholly Owned Properties ) were leased to 1,825 tenants in nine primary geographic locations. The geographic locations that comprise greater than 10% of our annualized cash rental revenue are North Carolina, Georgia, Tennessee, Florida and Missouri. Our tenants engage in a wide variety of businesses. No single tenant of the Wholly Owned Properties generated more than 7.5% of our consolidated revenues during 2008.

**Derivative Financial Instruments**

Our interest rate risk management objectives are to limit the impact of interest rate changes on earnings and cash flows and to lower overall borrowing costs. To achieve these objectives, from time to time we may enter into interest rate hedge contracts such as collars, swaps, caps and treasury lock agreements in order to mitigate interest rate risk with respect to various debt instruments. We generally do not hold these derivatives for trading or speculative purposes.

We recognize all derivatives on the balance sheet at fair value. On the date that we enter into a derivative contract, we designate the derivative as (1) a hedge of the variability of cash flows that are to be received or paid in connection with a recognized liability (a cash flow hedge), (2) a hedge of changes in the fair value of an asset or a liability attributable to a particular risk (a fair value hedge) or (3) an instrument that is held as a non-hedge derivative. Changes in the fair value of highly effective cash flow hedges, to the extent that the hedges are effective, are recorded in Accumulated Other Comprehensive Loss ( AOCL ), until earnings are affected by the hedged transaction (i.e., until periodic settlements of a variable-rate liability are recorded in earnings). Any hedge ineffectiveness (which represents the amount by which the changes in the fair value of the derivative exceed the variability in the cash flows of the transaction) is recorded in current-period earnings. For derivatives designated as fair value hedges, changes in the fair value of the derivative and the hedged item related to the hedged risk are recognized in current-period earnings. Changes in the fair value of non-hedging instruments are reported in current-period earnings.

To determine the fair value of derivative instruments, we use a variety of methods and assumptions that are based on market conditions and risks existing at each balance sheet date. For the majority of financial instruments, including most derivatives, standard market conventions and techniques such as discounted cash flow analysis, option pricing models, replacement cost and termination cost are used to determine fair value. All methods of assessing fair value result in an approximation of value, and such value may never be realized.



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We formally document all relationships between hedging instruments and hedged items as well as our risk-management objective and strategy for undertaking various hedge transactions. This process includes linking all derivatives that are designated as cash flow hedges to (1) specific assets and liabilities on the balance sheet or (2) forecasted transactions. We also assess and document, both at the hedging instrument's inception and on an ongoing basis, whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in cash flows associated with the hedged items. When we determine that a derivative is not (or has ceased to be) highly effective as a hedge, we discontinue hedge accounting prospectively.

We are exposed to certain losses in the event of nonperformance by the counterparty under any outstanding hedge contracts. We expect the counter parties, which are major financial institutions, to perform fully under any such contracts. However, if any counterparty were to default on its obligation under an interest rate hedge contract, we could be required to pay the full rates on our debt, even if such rates were in excess of the rate in the contract.

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**HIGHWOODS REALTY LIMITED PARTNERSHIP**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**1. DESCRIPTION OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - Continued**

**Earnings Per Unit**

Basic earnings per unit is computed by dividing net income available for common unitholders by the weighted average number of Common Units outstanding. Diluted earnings per share is computed by dividing net income available for common stockholders plus minority interest in the Operating Partnership by the weighted average number of Common Units plus the dilutive effect of options, warrants and convertible securities outstanding, including Common Units, using the treasury stock method. Earnings per unit data is required for all periods for which an income statement or summary of earnings is presented, including summaries outside the basic financial statements.

**Recently Issued Accounting Standards**

In December 2007, the FASB issued SFAS No. 141(R), *Business Combinations* ( SFAS No. 141(R) ), which addresses principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed and any noncontrolling interest in the acquiree. SFAS No. 141(R) becomes effective for us on January 1, 2009. SFAS No. 141(R) will reduce the capitalizable costs for any qualifying acquisitions subsequent to January 1, 2009.

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements* an amendment of ARB No. 51 ( SFAS No. 160 ), which establishes accounting and presentation standards for a noncontrolling interest in a subsidiary and amends certain of ARB No. 51's consolidation procedures for consistency with other business combination standards. SFAS No. 160 becomes effective for us on January 1, 2009. SFAS No. 160 will affect the presentation of minority interest in our Consolidated Balance Sheets, Statements of Income and Statements of Stockholders' Equity for all periods presented subsequent to January 1, 2009. Additionally, we are currently evaluating the impact SFAS No. 160 may have on redemptions of Common Units.

On January 1, 2008, we adopted SFAS No. 157 for our financial assets and liabilities. Our adoption of SFAS No. 157 did not impact our financial position, results of operations or liquidity. In accordance with FASB Staff Position No. FAS 157-2, *Effective Date of FASB Statement No. 157* ( FSP FAS 157-2 ), we elected to defer until January 1, 2009 the adoption of SFAS No. 157 for all nonfinancial assets and nonfinancial liabilities that are not recognized or disclosed at fair value in the financial statements on a recurring basis. The adoption of SFAS No. 157 for those assets and liabilities within the scope of FSP FAS 157-2 is not expected to have a material impact on our financial position, results of operations or liquidity.

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In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities* ( SFAS No. 161 ), which amends and expands the disclosure requirements of SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*. This statement is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early application encouraged. SFAS No. 161 becomes effective for us on January 1, 2009. We will expand our disclosures related to our derivative instruments and hedging activities beginning in the first quarter of 2009 as a result of SFAS No. 161.

In June 2008, the FASB issued FSP EITF Issue No. 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities* ( FSP EITF No. 03-6-1 ). FSP EITF No. 03-6-1 addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting and, therefore, need to be included in the earnings allocation in computing earnings per share under the two-class method as described in SFAS No. 128, *Earnings per Share*. FSP EITF No. 03-6-1 becomes effective for us on January 1, 2009. We will include our unvested restricted stock in our calculation of basic and diluted earnings per unit beginning in the first quarter of 2009 as a result of FSP EITF No. 03-6-1, which we believe will immaterially dilute our common unitholders.

Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**1. DESCRIPTION OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES - Continued**

In September 2008, the FASB issued FSP SFAS No. 133-1 and FIN 45-4, Disclosures about Credit Derivatives and Certain Guarantees: An Amendment of FASB Statement No. 133 and FASB Interpretation No. 45; and Clarification of the Effective Date of FASB Statement No. 161 ( FSP SFAS No. 133-1 and FIN 45-4 ). This FSP is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early application encouraged. We will expand our disclosures related to our derivative instruments and guarantees within the scope of FIN 45 beginning in the first quarter of 2009 as a result of FSP SFAS No. 133-1 and FIN 45-4.

In November 2008, the FASB ratified EITF Issue No. 08-6 Equity Method Investment Accounting Considerations ( EITF No. 08-6 ), which addresses determination of the initial carrying value of an equity method investment and subsequent determination of impairment among other issues. This EITF is effective for financial statements issued for fiscal years and interim periods beginning after December 15, 2008, with early application prohibited. We will apply the provisions of this EITF to our equity method investments beginning in the first quarter of 2009, which we do not believe will have a material effect on our financial position.

**2. INVESTMENTS****Unconsolidated Affiliates**

We have retained equity interests ranging from 22.8% to 50.0% in various joint ventures with unrelated investors. We account for these unconsolidated affiliates using the equity method of accounting. As a result, the assets and liabilities of these joint ventures for which we use the equity method of accounting are not included in our Consolidated Balance Sheets.

Investments in unconsolidated affiliates consisted of the following as of December 31, 2008:

| Joint Venture                     | Location of Properties | Ownership |   |
|-----------------------------------|------------------------|-----------|---|
|                                   |                        | Interest  | % |
| Board of Trade Investment Company | Kansas City, MO        | 49.00     | % |
| Kessinger/Hunter, LLC             | Kansas City, MO        | 26.50     | % |
| Plaza Colonnade, LLC              | Kansas City, MO        | 50.00     | % |

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|                                    |  |       |   |
|------------------------------------|--|-------|---|
| Dallas County Partners I, LP       | Des Moines, IA   | 50.00 | % |
| Dallas County Partners II, LP      | Des Moines, IA   | 50.00 | % |
| Dallas County Partners III, LP     | Des Moines, IA   | 50.00 | % |
| Fountain Three                     | Des Moines, IA   | 50.00 | % |
| RRHWoods, LLC                      | Des Moines, IA   | 50.00 | % |
| Highwoods DLF 98/29, LLC           | Atlanta, GA; Charlotte, NC; Greensboro, NC;<br>Raleigh, NC; Orlando, FL; Baltimore, MD | 22.81 | % |
| Highwoods DLF 97/26 DLF 99/32, LP  | Atlanta, GA; Greensboro, NC; Orlando, FL   | 42.93 | % |
| Highwoods KC Glenridge Office, LLC | Atlanta, GA  | 40.00 | % |
| Highwoods KC Glenridge Land, LLC   | Atlanta, GA  | 40.00 | % |
| HIW-KC Orlando, LLC                | Orlando, FL  | 40.00 | % |
| Concourse Center Associates, LLC   | Greensboro, NC   | 50.00 | % |
| Highwoods DLF Forum, LLC           | Raleigh, NC  | 25.00 | % |

Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**2. INVESTMENTS- Continued**

Combined summarized financial information for our unconsolidated affiliates is as follows:

|   | <b>December 31,<br/>2008</b> | <b>2007</b> |
|---|------------------------------|-------------|
| <b>Balance Sheets:</b>  |                              |             |
| <b>Assets:</b>  |                              |             |
| Real estate assets, net of accumulated depreciation   | \$ 704,165                   | \$ 611,002  |
| All other assets  | 112,965                      | 108,899     |
| Total Assets  | \$ 817,130                   | \$ 719,901  |
| <b>Liabilities and Partners or Shareholders Equity:</b>   |                              |             |
| Mortgages and notes payable (1)   | \$ 603,520                   | \$ 545,198  |
| All other liabilities   | 32,826                       | 31,816      |
| Partners or shareholders equity   | 180,784                      | 142,887     |
| Total Liabilities and Partners or Shareholders Equity   | \$ 817,130                   | \$ 719,901  |
| Our share of historical partners or shareholders equity   | \$ 37,035                    | \$ 27,846   |
| Net excess of cost of investments over the net book value of underlying net assets, net of accumulated depreciation (2) | 19,009                       | 18,238      |
| Carrying value of investments in unconsolidated affiliates (3)  | \$ 56,044                    | \$ 46,084   |
| Our share of unconsolidated non-recourse mortgage debt (1)  | \$ 245,108                   | \$ 232,225  |

(1) Our share of principal payments, including amortization, due on mortgages and notes payable as of December 31, 2008 is as follows:

|            |            |
|------------|------------|
| 2009       | \$ 6,664   |
| 2010       | 9,384      |
| 2011       | 6,071      |
| 2012       | 41,859     |
| 2013       | 23,317     |
| Thereafter | 157,813    |
|            | \$ 245,108 |

We generally are not liable for any of this debt, except to the extent of our investment, unless we have directly guaranteed any of the debt (see Note 14 to our Consolidated Financial Statements). In most cases, we and/or our strategic partners are required to agree to customary limited exceptions on non-recourse loans.

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- (2) This amount represents the aggregate difference between our historical cost basis and the basis reflected at the joint venture level, which is typically depreciated over the life of the related asset. In addition, certain acquisition, transaction and other costs may not be reflected in net assets at the joint venture level.
- (3) During the third quarter of 2006, three of our Des Moines joint ventures made cash distributions aggregating \$17.0 million in connection with a debt refinancing. We received 50.0% of such distributions. As a result of these distributions, our investment account in these joint ventures became negative. Although the new debt is non-recourse, we and our partner have guaranteed other debt and have contractual obligations to support the joint ventures, as discussed in Note 14. We recorded the distributions as a reduction of the investment account and included the resulting negative investment balances of \$11.7 million and \$10.8 million in accounts payable, accrued expenses and other liabilities in our Consolidated Balance Sheets at December 31, 2008 and 2007, respectively.

Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**2. INVESTMENTS- Continued**

|   | Years Ended December 31, |            |            |
|---|--------------------------|------------|------------|
|   | 2008                     | 2007       | 2006       |
| <b>Income Statements:</b>                           |                          |            |            |
| <b>Rental and other revenues</b>                    | \$ 156,482               | \$ 134,908 | \$ 127,289 |
| <b>Expenses:</b>                                    |                          |            |            |
| Operating expenses                                  | 77,221                   | 57,346     | 53,270     |
| Depreciation and amortization                       | 33,096                   | 28,912     | 26,759     |
| Interest expense                                    | 35,204                   | 33,290     | 32,742     |
| Loss on debt extinguishment                         |                          |            | 1,448      |
| Total expenses                                      | 145,521                  | 119,548    | 114,219    |
| <b>Income before disposition of properties</b>      | 10,961                   | 15,360     | 13,070     |
| Gains on disposition of properties                  |                          | 20,621     |            |
| <b>Net income</b>                                   | \$ 10,961                | \$ 35,981  | \$ 13,070  |
| <b>Our share of:</b>                                |                          |            |            |
| Net income (1)                                      | \$ 5,811                 | \$ 12,322  | \$ 6,427   |
| Depreciation and amortization of real estate assets | \$ 12,582                | \$ 13,749  | \$ 10,821  |
| Interest expense                                    | \$ 14,473                | \$ 14,294  | \$ 14,042  |
| Loss on debt extinguishment                         | \$                       | \$         | \$ 724     |
| Gains on disposition of properties                  | \$                       | \$ 7,158   | \$         |

(1) Our share of net income differs from our weighted average ownership percentage in the joint ventures net income due to our purchase accounting and other related adjustments.

The following summarizes our unconsolidated affiliates:

**- Board of Trade Investment Company; Kessinger/Hunter, LLC**

We have a 49.0% interest in Board of Trade Investment Company and a 26.5% interest in Kessinger/Hunter, LLC. We are the property manager for the Board of Trade Investment Company joint venture, for which we receive property management fees. In addition, Kessinger/Hunter, LLC, which is managed by our joint venture partner, provides property management, leasing, brokerage and certain construction related services to certain of our Wholly Owned Properties. Kessinger/Hunter, LLC received \$2.6 million, \$3.8 million and \$2.3 million from us for these services in 2008, 2007 and 2006, respectively.



**- Des Moines Joint Ventures**

We have a 50.0% ownership interest in RRHWoods, LLC, Dallas County Partners I, LP, Dallas County Partners II, LP, Dallas County Partners III, LP and Fountain Three, a series of joint ventures with R&R Investors relating to properties in Des Moines, Iowa. Our partner is the managing partner and receives management and leasing fees from the joint ventures.

**- Highwoods DLF 98/29, LLC**

We have a 22.81% interest in a joint venture ( DLF I ) with Schweiz-Deutschland-USA Dreilander Beteiligung Objekt DLF 98/29-Walker Fink-KG ( DLF ). We are the property manager and leasing agent of DLF I s properties and receive customary management and leasing fees. At the formation of this joint venture, DLF contributed excess cash to the venture that was distributed to us under the joint venture agreements. We are required to repay this excess cash to DLF over time, as discussed in Note 14.

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**HIGHWOODS REALTY LIMITED PARTNERSHIP**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**2. INVESTMENTS- Continued**

In March 2007, DLF I sold five properties to a third party for gross proceeds of \$34.2 million and recorded a gain of \$9.3 million related to this sale. We recorded \$2.1 million as our proportionate share of this gain through equity in earnings of unconsolidated affiliates.

In May 2007, DLF I acquired Eola Park Centre, a 167,000 square foot office building in Orlando, Florida, for \$39.3 million. In June 2007, the joint venture obtained a \$27.7 million loan secured by Eola Park Centre. Simultaneously with DLF I's acquisition of Eola Park Centre, we separately acquired an adjacent parcel of development land for \$2.0 million on a wholly-owned basis.

**- Highwoods DLF 97/26 DLF 99/32, L.P.**

We have a 42.93% interest in a joint venture (the DLF II Joint Venture) with Dreilander-Fonds 97/26 and 99/32 (DLF II). We are the property manager and leasing agent of the DLF II Joint Venture's properties and receive customary management and leasing fees.

**- Highwoods-DLF Forum, LLC**

In March 2008, we and an affiliate of DLF formed a new joint venture, Highwoods DLF Forum, LLC, in which we have a 25.0% ownership interest. Upon formation of this joint venture, we contributed \$0.8 million of cash. In April 2008, we contributed an additional \$11.5 million to the joint venture and the joint venture acquired The Forum, a 635,000 square foot office park in Raleigh, North Carolina, for approximately \$113 million. Simultaneously with the acquisition, the joint venture obtained a \$67.5 million secured loan. We are the property manager and leasing agent for the office park and receive customary management fees and leasing commissions.

**- Concourse Center Associates, LLC and Plaza Colonnade, LLC**

We have 50.0% interests in Concourse Center Associates, LLC and Plaza Colonnade, LLC. Unrelated investors own the remaining 50.0% ownership interest in the joint ventures. We are the manager and leasing agent for the properties and receive customary management fees and leasing commissions.

**- Highwoods KC Glenridge Office, LLC and Highwoods KC Glenridge Land, LLC**

We have 40.0% interests in Highwoods KC Glenridge Office, LLC and Highwoods KC Glenridge Land, LLC. Kapital-Consult, a European investment firm that is affiliated with DLF, owns the remaining 60.0% interest in the joint venture. We are the manager and leasing agent for the office properties and receive customary management fees and leasing commissions.

**- HIW-KC Orlando, LLC**

We have a 40.0% interest in HIW-KC Orlando, LLC. Kapital-Consult owns the remaining 60.0% interest in the joint venture. We are the manager and leasing agent for the properties and receive customary management fees and leasing commissions. We made certain commitments to this joint venture as discussed in Note 14 at the time of the formation, which reduced our gain on the partial sale. The unused portion of these commitments is included in net gains on dispositions of properties, a component of income from continuing operations, for the years ended December 31, 2008, 2007, and 2006 due to our significant continuing involvement with the joint venture.

Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**2. INVESTMENTS- Continued****- Development, Leasing and Management Fees**

As discussed above, we receive development, management and leasing fees for services provided to certain of our joint ventures. These fees are recognized as income to the extent of our respective joint venture partner's interest in rental and other revenues, as follows:

|                             | <b>Years Ended December 31,</b> |             |             |
|-----------------------------|---------------------------------|-------------|-------------|
|                             | <b>2008</b>                     | <b>2007</b> | <b>2006</b> |
| Management and leasing fees | \$ 2,073                        | \$ 2,205    | \$ 1,920    |
| Development fees            |                                 |             | 98          |
| Total fees                  | \$ 2,073                        | \$ 2,205    | \$ 2,018    |

**- Other Activity**

In February 2007, Weston Lakeside, LLC, an unconsolidated affiliate in which we owned a 50.0% interest, sold 332 rental residential units to a third party for gross proceeds of \$45.0 million and paid off all of its outstanding debt and various development related costs. The joint venture recorded a gain of \$11.3 million in the first quarter of 2007 related to this sale and we recorded \$5.0 million as our proportionate share through equity in earnings of unconsolidated affiliates. Our share of the gain was less than 50.0% due to our joint venture partner's preferred return as the developer. We received aggregate net distributions of \$6.2 million. Weston Lakeside, LLC has been dissolved.

**Consolidated Affiliates**

The following summarizes our consolidated affiliates:

**- Highwoods-Markel Associates, LLC**

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We have a 50% interest in Highwoods-Markel Associates, LLC. Markel Corporation owns the remaining 50.0% interest in the joint venture. We are the manager and leasing agent for the properties owned by the joint venture and receive customary management fees and leasing commissions. As further described in Note 1, we began consolidating the Markel joint venture in January 2006.

### **- SF-HIW Harborview Plaza, LP**

We have a 20% interest in SF-Harborview Plaza, LP. This joint venture is accounted for as a financing arrangement as described in Note 3. Accordingly, the assets continue to be consolidated in our Consolidated Financial Statements.

### **- REES**

In 2006, we contributed certain development land for a 93% interest in special purpose entities owned by REES. REES contributed 7% of the costs of constructing properties on this land not to exceed \$4.0 million outstanding at any time. REES earned an agreed fixed return for its economic investment in these entities. The balance of development costs was funded by third party construction loans. We acquired the properties in 2008 at an amount equal to the actual development costs incurred plus the fixed return earned by REES. We consolidated these entities since we own the majority interest. During 2008, this joint venture was dissolved.

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**HIGHWOODS REALTY LIMITED PARTNERSHIP**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**2. INVESTMENTS- Continued**

**- Plaza Residential, LLC**

In 2007, through our taxable REIT subsidiary, we contributed \$10.6 million for a majority owned interest in Plaza Residential, LLC with Dominion Partners, LLC ( Dominion ). Plaza Residential was formed to develop and sell 139 for-sale residential condominiums constructed above an office tower being developed by us in Raleigh, NC. Dominion has a 7% ownership interest in the joint venture, performed development services for the joint venture for a market development fee and guaranteed 40.0% of the construction financing. Dominion will receive 35.0% of the net profits from the joint venture once the partners have received distributions equal to their equity plus a 12.0% return on their equity. We consolidated this joint venture since we own the majority interest. Due to these profit sharing arrangements, we have estimated our net economic interest through the completion of this project to be approximately 75.0% and we have recorded our partner s minority interest accordingly.

For-sale residential condominiums in our Consolidated Balance Sheet include our completed, but unsold, condominium inventory as of December 31, 2008. There can be no assurances that the remaining units will be sold within one year of the balance sheet date. During 2008, we received \$28.6 million in gross revenues and recorded \$23.0 million cost of goods sold from condominium sales activity. Net gains on for-sale residential condominiums in our Consolidated Statement of Income include gains on the sale of for-sale residential condominiums and forfeitures of earnest money deposits of \$4.4 million and \$1.2 million, respectively, as of December 31, 2008. We recognize forfeiture of earnest money deposits into income when entitled to claim the forfeited deposit upon legal default. Minority interest expense in our Consolidated Statement of Income includes our partner s economic share of the net income of the joint venture of \$1.3 million as of December 31, 2008.

**- Other Activity**

On November 1, 2006, The Vinings at University Center, LLC, a consolidated joint venture, sold 156 residential units to a third party for gross proceeds of \$14.3 million, paid off all of its outstanding debt and made cash distributions to its partners. We received a distribution of \$2.9 million and recorded a gain of \$1.4 million during the fourth quarter of 2006. The Vinings at University Center, LLC has been dissolved.

**3. FINANCING ARRANGEMENTS**

**- SF-HIW Harborview Plaza, LP**

Our joint venture partner in SF-HIW Harborview Plaza, LP ( Harborview LP ) has the right to put its 80.0% equity interest in Harborview LP to us in exchange for cash at any time during the one-year period commencing September 11, 2014. The value of the 80.0% equity interest will be determined at the time that our partner elects to exercise its put right, if ever, based upon the then fair market value of Harborview LP's assets and liabilities, less 3.0%, which amount was intended to cover the normal costs of a sale transaction. Because of the put option, this transaction is accounted for as a financing transaction as described in Note 1. Accordingly, the assets, liabilities and operations related to Harborview Plaza, the property owned by Harborview LP, including any new financing by the partnership, remain in our Consolidated Financial Statements. As a result, we have established a financing obligation equal to the net equity contributed by the other partner. At the end of each reporting period, the balance of the financing obligation is adjusted to equal the greater of the original financing obligation or the current fair value of the put option discussed above. This financing obligation, net of payments made to our joint venture partner, is adjusted by a related valuation allowance account, which is being amortized prospectively through September 2014 as interest expense on financing obligation. The amount of the financing obligation together with the valuation allowance was \$16.6 million at December 31, 2008. Additionally, the net income from the operations before depreciation of Harborview Plaza allocable to the 80.0% partner is recorded as interest expense on financing obligation. We continue to depreciate the property and record all of the depreciation on our books. Any payments made under the master lease agreement were expensed as incurred (\$70,000 and \$0.1 million was expensed during the years ended December 31, 2007 and 2006, respectively) and any amounts paid under the tenant improvement and lease commission guarantee are capitalized and amortized to expense over the remaining lease term. At such time as the put option expires or is otherwise terminated, we will record the transaction as a sale and recognize gain on sale.

Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**3. FINANCING ARRANGEMENTS - Continued****- Eastshore**

In connection with the disposition in 2002 of three buildings located in Richmond, VA (the Eastshore transaction), we guaranteed any shortfalls that were incurred in the payment of rent and re-tenanting costs for a five-year period from the date of sale (through November 2007). Because the guarantees covered the entire space occupied by a single tenant under a triple-net lease arrangement, our guarantees were considered a guaranteed return on the buyer's investment for an extended period of time, and therefore, we accounted for the transaction originally as a financing arrangement. In July 2005, we recorded the transaction as a completed sale when the maximum exposure to loss under the guarantees became less than the related deferred gain. Gain of \$3.6 million was recognized in 2006 and \$3.3 million in gain was recognized in 2007 as the maximum exposure under the guarantees was reduced. Payments made under rent guarantees after July 2005 were recorded as a reduction of the deferred gain.

**Financing Obligations**

Our financing obligations consist of the following:

|  | <b>December 31,<br/>2008</b> | <b>2007</b> |
|--|------------------------------|-------------|
| SF-HIW Harborview, LP financing obligation (1) | \$ 16,604                    | \$ 16,566   |
| Tax increment financing bond                   | 16,418                       | 17,395      |
| Capitalized ground lease obligation            | 1,152                        | 1,110       |
| Total  | \$ 34,174                    | \$ 35,071   |

(1) See above for further discussion of this financing obligation.

In connection with tax increment financing for construction of a public garage related to an office building, we are obligated to pay fixed special assessments over a 20-year period ending in 2019. The net present value of these assessments, discounted at 6.93% at the inception of the obligation, which represents the interest rate on the underlying bond financing, is shown as a financing obligation in our Consolidated Balance Sheet. We also receive special tax revenues and property tax rebates recorded in interest and other income, which are intended, but not guaranteed, to provide funds to pay the special assessments.



The capitalized lease obligation represents an obligation to the lessor of land on which we constructed a building. We are obligated to make fixed payments to the lessor through October 2022 and the lease provides for fixed price purchase options in the ninth and tenth years of the lease. We intend to exercise the purchase option in order to prevent an economic penalty related to conveying the building to the lessor at the expiration of the lease. The net present value of the fixed rental payments and purchase option through the ninth year was calculated using a discount rate of 7.1%. The assets and liabilities under the capital lease are recorded at the lower of the present value of minimum lease payments or the fair value. The liability accretes into interest expense each month for the difference between the interest rate on the financing obligation and the fixed payments. The accretion will continue until the liability equals the purchase option of the land in the ninth year of the lease.

Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**4. INVESTMENT ACTIVITIES AND IMPAIRMENT OF LONG-LIVED ASSETS****Impairments of Long-Lived Assets Held for Use**

During 2008, 11 buildings in two office parks and one land parcel classified as held for use had indicators of impairment where the carrying value exceeded the sum of undiscounted future cash flows. As such, we recorded an impairment of assets held for use of \$32.8 million, of which \$32.4 million related to the two office parks and \$0.4 million to the land parcel. We determined fair value by reference to appraised value.

During 2007, one land parcel classified as held for use had indicators of impairment where the carrying value exceeded the sum of undiscounted future cash flows. Accordingly, we recorded an impairment of assets held for use of \$0.8 million in 2007. This land became classified as held for sale in the fourth quarter of 2007 and was sold in 2007, and an additional impairment of \$0.7 million was recorded with respect to this parcel and included in net gains on disposition of properties. We determined fair value by reference to contracted value.

During 2006, we recorded impairments on operating properties then classified as held for use for \$2.6 million. These properties were later reclassified to discontinued operations and were sold. In addition, we recorded impairments with respect to certain properties sold or held for sale aggregating \$0.4 million during the year ended December 31, 2007. We determined fair value by reference to a bona fide purchase offer.

**Gains and Impairments on Dispositions or Assets Held for Sale**

Gains and impairments on disposition of properties, net, included in continuing operations (excluding impairments of assets held for use which are recorded in operating expenses as described above) consisted of the following:

|  | <b>Years Ended December 31,</b> |             |             |
|--|---------------------------------|-------------|-------------|
|  | <b>2008</b>                     | <b>2007</b> | <b>2006</b> |
| Gains, net of impairments, on disposition of land  | \$ 655                          | \$ 16,466   | \$ 12,043   |
| Gains on disposition of depreciable properties (1) | 126                             | 3,952       | 4,114       |
| Total  | \$ 781                          | \$ 20,418   | \$ 16,157   |

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- (1) Amounts at December 31, 2007 and 2006 include \$3.2 million and \$3.6 million, respectively, related to the Eastshore transaction, which was accounted for as a financing obligation due to our significant continuing involvement. See Note 3 to our Consolidated Financial Statements.

Gains and impairments on properties sold or held for sale and classified as discontinued operations consisted of the following, as described in Note 11:

|   | Years Ended December 31, |           |           |
|---|--------------------------|-----------|-----------|
|   | 2008                     | 2007      | 2006      |
| Gains, net of impairments, on sales of depreciable properties | \$ 18,485                | \$ 34,477 | \$ 14,640 |
| Total   | \$ 18,485                | \$ 34,477 | \$ 14,640 |

### - 2008 Dispositions

During 2008, we sold approximately 744,000 square feet of office and industrial properties for gross proceeds of approximately \$56.8 million. We also sold 37.9 acres of non-core land for gross sale proceeds of \$9.2 million and, together with the recognition of previously deferred land gains, recorded a net loss of \$1.1 million. The net gains, including recognition of certain gains deferred in prior years, are shown in the preceding table. The significant 2008 transactions are described below, all of which except land sales were recorded as discontinued operations.

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**HIGHWOODS REALTY LIMITED PARTNERSHIP**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per unit data)**

**4. INVESTMENT ACTIVITIES AND IMPAIRMENT OF LONG-LIVED ASSETS - Continued**

In the first quarter of 2008, we sold an office property totaling 30,000 rentable square feet located in the Kansas City, MO metropolitan area for \$6.0 million. A gain of \$3.1 million was recorded in the first quarter of 2008.

In the second quarter of 2008, we sold office properties aggregating 271,000 rentable square feet located in the Kansas City, MO metropolitan area for \$21.7 million. A gain of \$5.0 million was recorded in the second quarter of 2008.

In the third quarter of 2008, we sold an industrial property aggregating 250,000 rentable square feet located in the Winston-Salem, NC metropolitan area for \$8.2 million. A gain of \$3.2 million was recorded in the third quarter of 2008. Additionally, we executed a settlement agreement with the Georgia Department of Transportation related to the condemnation of 4.0 acres of land in 2003 and recorded a gain of \$1.7 million in the third quarter of 2008, of which \$1.0 million had been deferred in prior years.

In the fourth quarter of 2008, we sold office properties aggregating 193,000 rentable square feet located in Nashville, TN for \$20.9 million. A gain of \$6.6 million was recorded in the fourth quarter of 2008. Additionally, we sold approximately 31 acres of non-core land located in Baltimore, MD for \$7.2 million. A net loss of \$1.2 million was recorded in the fourth quarter of 2008.

**- 2007 Dispositions**

During 2007, we sold approximately 1.2 million square feet of office and industrial properties for gross proceeds of approximately \$113.9 million. We also sold 132.8 acres of non-core land for gross sale proceeds of \$37.4 million and recorded net gains of \$16.6 million. The net gains, including recognition of certain gains deferred in prior years, are shown in the preceding table. The significant 2007 transactions are described below, all of which except land sales were recorded as discontinued operations.

In the first quarter of 2007, we sold office and industrial properties encompassing 0.3 million rentable square feet located in Atlanta, GA, and Raleigh, NC for gross proceeds of approximately \$39.9 million and recorded gains of approximately \$19.5 million.

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In the third quarter of 2007, we sold five office and industrial properties aggregating 0.5 million rentable square feet located in Atlanta, GA and Greenville, SC for gross proceeds of approximately \$36.8 million. A gain of approximately \$6.9 million and an impairment of approximately \$0.4 million were recorded in the third quarter of 2007.

In the fourth quarter of 2007, we sold six office and industrial properties aggregating 0.4 million rentable square feet located in Greensboro, NC, Columbia, SC and Nashville, TN for gross proceeds of approximately \$36.1 million and recorded gains of approximately \$8.1 million.

### **- 2006 Dispositions**

During 2006, we sold approximately 3.0 million square feet of office and industrial properties, 17 rental residential units and The Vinings residential project for aggregate gross proceeds of approximately \$241 million. Additionally, we sold 220.7 acres of non-core land for gross sale proceeds of \$34.5 million and net gains of \$12.0 million. The net gains, including recognition of certain gains deferred in prior years, are shown in the preceding table. The significant 2006 transactions are described below, all of which except land sales were recorded as discontinued operations.

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**HIGHWOODS REALTY LIMITED PARTNERSHIP**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per unit data)**

**4. INVESTMENT ACTIVITIES AND IMPAIRMENT OF LONG-LIVED ASSETS - Continued**

In the first quarter of 2006, we sold office and industrial properties encompassing 1,867,000 rentable square feet located in Atlanta, GA, Columbia, SC and Tampa, FL in a single transaction for gross proceeds of approximately \$141 million. Also, in the first quarter of 2006, we sold an office property encompassing 132,000 rentable square feet located in Raleigh, NC for gross proceeds of approximately \$12.9 million and recorded a gain of approximately \$1.4 million.

In the third quarter of 2006, we sold five office and industrial properties aggregating 292,000 rentable square feet located in Raleigh, NC for gross proceeds of approximately \$22.8 million and recorded a gain of approximately \$2.8 million.

In the fourth quarter of 2006, we sold the following assets: a retail property aggregating 105,000 rentable square feet located in Kansas City, MO for gross proceeds of approximately \$10.5 million, with a gain of approximately \$1.5 million; two office properties and 12 industrial properties aggregating 393,000 rentable square feet in Winston-Salem and Greensboro, NC for gross proceeds of approximately \$16.5 million, with a gain of approximately \$3.5 million; and three office properties aggregating 193,000 rentable square feet in Tampa, FL for gross proceeds of approximately \$22 million, with a gain of approximately \$3.7 million.

**Development**

Development in process as of December 31, 2008 includes three office properties and one industrial property aggregating 558,000 rentable square feet and 16 acres of vacant land undergoing infrastructure improvements. The aggregate cost, including leasing commissions, of the four buildings currently is expected to be \$92.6 million when fully leased and completed. The weighted average pre-leasing of these development projects was 68.2% as of December 31, 2008.

We currently have four office properties recently completed, but not yet stabilized, aggregating 665,000 square feet. We consider the stabilization date to be the earlier of the originally anticipated stabilization date or when 95% occupancy is achieved. The aggregate cost, including leasing commissions, of these properties currently is expected to be \$143.8 million when fully leased. The weighted average occupancy of these properties was 68.6% as of December 31, 2008. The components of these properties are included in land, building and tenant improvements, and deferred financing and leasing costs in our Consolidated Balance Sheets as of December 31, 2008.

As of December 31, 2008, we had 74 recently completed for-sale residential condominium units, which had a carrying value of \$24.3 million.

### **Acquisitions**

During the third quarter, we acquired an aggregate of 8.3 acres of land in the Atlanta metropolitan area for an aggregate purchase price of \$2.1 million.

In the fourth quarter of 2008, we acquired a 135,000 square foot office building in Memphis, TN in exchange for 183,587 Common Units and the assumption of \$7.8 million of 8.15% secured debt that matures in February 2016, both of which were recorded at fair value of \$6.3 million and \$8.4 million, respectively. We expect to incur or have incurred approximately \$1.7 million of near-term building improvements and other costs related to this acquisition.

Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**5. MORTGAGES AND NOTES PAYABLE**

Our consolidated mortgages and notes payable consisted of the following:

|  | <b>December 31,<br/>2008</b> | <b>2007</b>         |
|--|------------------------------|---------------------|
| <b>Secured indebtedness: (1)</b>                                 |                              |                     |
| 7.77% mortgage loan due 2009                                     | \$ 78,016                    | \$ 80,408           |
| 7.87% mortgage loan due 2009                                     | 30,685                       | 41,321              |
| 7.05% mortgage loan due 2012                                     | 190,000                      | 190,000             |
| 6.03% mortgage loan due 2013                                     | 133,241                      | 135,593             |
| 5.68% mortgage loan due 2013                                     | 118,535                      | 120,970             |
| 5.74% to 9.00% mortgage loans due between 2007 and 2017 (2), (3) | 83,840                       | 77,208              |
| Variable rate construction loan due 2009                         | 4,264                        |                     |
| Variable rate construction loans due 2010                        | 16,605                       | 19,811              |
|  | 655,186                      | 665,311             |
| <b>Unsecured indebtedness: (4)</b>                               |                              |                     |
| 7.125% notes due 2008 (5)  |                              | 100,000             |
| 8.125% notes due 2009 (6)  | 50,000                       | 50,000              |
| 5.85% notes due 2017 (7)   | 398,999                      | 398,876             |
| 7.50% notes due 2018   | 200,000                      | 200,000             |
| Variable rate term loan due 2011                                 | 137,500                      |                     |
| Revolving credit facility due 2009 (8)                           | 163,000                      | 227,800             |
|  | 949,499                      | 976,676             |
| <b>Total</b>   | <b>\$ 1,604,685</b>          | <b>\$ 1,641,987</b> |

(1) The mortgage loans payable are secured by real estate assets with an aggregate undepreciated book value of approximately \$1.1 billion at December 31, 2008. Our fixed rate mortgage loans generally are either locked out to prepayment for all or a portion of their term or are prepayable subject to certain conditions including prepayment penalties.

(2) Amounts at December 31, 2008 and 2007 include \$22.3 million and \$22.7 million, respectively, of mortgage debt related to SF-HIW Harborview Plaza, LP. See Note 3 to our Consolidated Financial Statements.

(3) Includes mortgage debt related to Markel, a consolidated 50.0% owned joint venture, of \$36.6 million and \$37.4 million at December 31, 2008 and 2007, respectively. See Note 2 to our Consolidated Financial Statements.

(4) The unsecured notes bear interest at rates ranging from 5.85% to 8.125% with interest payable semi-annually in arrears. Any premium and discount related to the issuance of the unsecured notes, together with other issuance costs, is being amortized to interest expense over the life of the respective notes. All of the unsecured notes are redeemable at any time prior to maturity at our option, subject to certain conditions including the payment of make-whole amounts. Under the indenture, the notes may be accelerated if the trustee or 25% of the holders provide written notice of a default and such default remains uncured after 60 days. The Operating Partnership is in compliance with



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all covenants under the indenture and is current on all payments required thereunder.

- (5) These notes were paid off at maturity on February 1, 2008 with borrowings under our revolving credit facility.
- (6) These notes were paid off at maturity on January 15, 2009 with borrowings under our revolving credit facility.
- (7) This amount is net of an amortized discount of \$1.0 million.
- (8) Includes amounts outstanding under our \$450.0 million unsecured revolving credit facility, which is currently scheduled to mature on May 1, 2009. We have submitted our notice to extend the maturity date of the credit facility by one year to May 2010, and upon payment of the extension fee and assuming no default exists at that time, the facility will be extended.

Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**5. MORTGAGES AND NOTES PAYABLE - Continued**

The following table sets forth the principal payments, including amortization, due on our mortgages and notes payable as of December 31, 2008:

| <b>Years Ended December 31,</b> | <b>Principal<br/>Amount</b> |
|---------------------------------|-----------------------------|
| 2009                            | \$ 340,053                  |
| 2010                            | 25,845                      |
| 2011                            | 147,337                     |
| 2012                            | 212,515                     |
| 2013                            | 240,607                     |
| Thereafter                      | 638,328                     |
|                                 | \$ 1,604,685                |

Our \$450.0 million unsecured revolving credit facility, of which \$163.0 million was outstanding as of December 31, 2008, is currently scheduled to mature on May 1, 2009. We have submitted our notice to extend the maturity date of the credit facility by one year to May 2010, and upon payment of the extension fee and assuming no default exists at that time, the facility will be extended. The interest rate is LIBOR plus 80 basis points and the annual base facility fee is 20 basis points. The interest rate would increase to LIBOR plus 140 or 155 basis points if our credit rating were to fall below investment grade according to two of three credit rating agencies. Our revolving credit facility had \$285.4 million of availability at December 31, 2008 and had \$262.7 million of availability as of February 12, 2009.

Our \$70.0 million secured construction facility, which bears interest at LIBOR plus 85 basis points, is initially scheduled to mature on December 20, 2010. Assuming no defaults have occurred, we have options to extend the maturity date for two successive one-year periods. Our secured construction facility had \$53.4 million of availability at December 31, 2008 and had \$42.4 million of availability as of February 12, 2009.

In February 2008, we closed a \$137.5 million three-year term loan that bears interest at LIBOR plus 110 basis points. The interest rate would increase to LIBOR plus 160 basis points if our credit rating were to fall below investment grade according to two of three credit rating agencies. Proceeds from this loan were used to reduce the outstanding borrowings under our revolving credit facility and for short-term investments.

**Other Information**

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Our revolving credit facility, variable rate term loan and the indenture that governs our outstanding notes require us to comply with customary operating covenants and various financial and operating ratios. We and the Company are each currently in compliance with all such requirements as of December 31, 2008.

Total interest capitalized to development projects was \$8.3 million, \$9.7 million and \$5.0 million for the years ended December 31, 2008, 2007 and 2006, respectively.

Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**5. MORTGAGES AND NOTES PAYABLE - Continued****Deferred Financing Costs**

As of December 31, 2008 and 2007, deferred financing costs were \$14.7 million and \$14.2 million, respectively, and related accumulated amortization was \$7.8 million and \$5.4 million, respectively. Deferred financing costs include loan fees, loan closing costs, premium and discounts on bonds and notes payable and debt issuance costs. Amortization of bond premiums and discounts is included in contractual interest expense. All other amortization is included in amortization of deferred financing costs. The scheduled future amortization of these deferred financings costs is as follows at December 31, 2008:

|            | <b>Contractual<br/>Interest<br/>Expense</b> | <b>Amortization<br/>of Deferred<br/>Financing<br/>Costs</b> | <b>Total</b>    |
|------------|---|---|-----------------|
| 2009       | \$ 37                                       | \$ 1,745  | \$ 1,782        |
| 2010       | 36  | 1,124   | 1,160           |
| 2011       | 36  | 834   | 870             |
| 2012       | 36  | 714   | 750             |
| 2013       | 36  | 620   | 656             |
| Thereafter | 155   | 1,505   | 1,660           |
|            | <b>\$ 336</b>                               | <b>\$ 6,542</b>   | <b>\$ 6,878</b> |

**6. EMPLOYEE BENEFIT PLANS****Officer, Management and Director Compensation Programs**

The officers of the Company, which is the sole general partner of the Operating Partnership, participate in an annual non-equity incentive program whereby they are eligible for incentive payments based on a percentage of their annual base salary. In addition to considering the pay practices of the Company's peer group in determining each officer's incentive payment percentage, the officer's ability to influence the Company's performance is also considered. Each officer has a target annual non-equity incentive payment percentage that ranges from 20% to 130% of base salary depending on the officer's position. The officer's actual incentive payment for the year is the product of the target annual incentive payment percentage times a performance factor, which can range from zero to 200%. This performance factor depends upon the relationship between how various performance criteria compare with predetermined goals. For an officer who has division responsibilities, goals for certain performance criteria are based partly on the division's actual performance relative to that division's established goals for each criteria and partly on actual total

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performance relative to the same criteria. Incentive payments are accrued and expensed in the year earned and are generally paid in the first quarter of the following year.

Certain other members of management participate in an annual non-equity incentive program whereby a target annual cash incentive payment is established based upon the job responsibilities of their position. Incentive payment eligibility ranges from 10% to 30% of annual base salary. The actual incentive payment is determined by our overall performance and the individual's performance during each year. These incentive payments are also accrued and expensed in the year earned and are generally paid in the first quarter of the following year.

The Company's officers generally receive annual grants of stock options and restricted stock on or about March 1 of each year under the Amended and Restated 1994 Stock Option Plan (the "Stock Option Plan"). Restricted stock grants are also made annually to directors and certain non-officer employees. As of December 31, 2008, there was remaining availability of 0.8 million shares of Common Stock reserved for future issuance under the Stock Option Plan. Stock options issued prior to 2005 vest ratably over four years and remain outstanding for 10 years. Stock options issued beginning in 2005 vest ratably over a four-year period and remain outstanding for seven years. The value of all options as of the date of grant is calculated using the Black-Scholes option-pricing model.

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**HIGHWOODS REALTY LIMITED PARTNERSHIP**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**6. EMPLOYEE BENEFIT PLANS - Continued**

The Company generally makes annual grants of time-based restricted stock under its Stock Option Plan to our directors, officers and other employees. Shares of time-based restricted stock issued prior to 2005 generally vest 50% three years from the date of grant and the remaining 50% five years from date of grant. Shares of time-based restricted stock that were issued to officers and employees in 2005 vest one-third on the third anniversary, one-third on the fourth anniversary and one-third on the fifth anniversary of the date of grant. Shares of time-based restricted stock that were issued to officers and employees in 2006, 2007 and 2008 generally vest 25% on the first, second, third and fourth anniversary dates, respectively. Shares of time-based restricted stock issued to directors generally vest 25% on January 1 of each successive year after the grant date. The value of grants of time-based restricted stock is based on the market value of Common Stock as of the date of grant and is amortized to expense over the respective vesting or service periods.

During 2007 and 2006, the Company also issued shares of restricted stock to officers under its Stock Option Plan that will vest if the Company's total shareholder return exceeds the average total returns of a selected group of peer companies over a three-year period. If the Company's total shareholder return does not equal or exceed such average total returns, none of the total return-based restricted stock will vest. The grants also contain a provision allowing for partial vesting if the annual total return in any given year of the three-year period exceeds 9% on an absolute basis. The Company's total return on Common Stock was less than 9% for 2008 and 2007, and accordingly, no shares vested as a result of this provision. The Company's total return on Common Stock exceeded 9% in 2006, and accordingly 2,373 previously issued shares of total return-based restricted stock vested as of December 31, 2006, net of shares surrendered for withholding taxes. The grant date fair values of each such share of total return-based restricted stock were determined to be approximately 75% and 87% of the market value of a share of Common Stock as of the grant dates for the 2007 and 2006 grants, respectively. The grant date fair value of these shares of total-return based restricted stock is being amortized to expense on a straight-line method over the three-year period.

During 2008, the Company issued 33,723 shares of total return-based restricted stock to officers under its Stock Option Plan that will vest only to the extent our absolute total return for the three-year period ended December 31, 2010 is at least 22% or if the Company's total return exceeds 100% of the peer group index. The grant date fair value of such shares of total return-based restricted stock was determined to be 100% of the market value of a share of Common Stock as of the grant date.

During 2008, 2007 and 2006, the Company also issued shares of performance-based restricted stock to officers under its Stock Option Plan that will vest pursuant to performance-based criteria. The performance-based criteria are based on whether or not we meet or exceed at the end of three-year performance periods certain operating and financial goals established under our Strategic Plan. To the extent actual performance equals or exceeds threshold performance goals, the portion of shares of performance-based restricted stock that vest can range from 50% to 100%. If actual performance does not meet such threshold goals, none of the performance-based restricted stock will vest. The fair value of performance-based restricted share grants is based on the market value of Common Stock as of the date of grant and the estimated performance to be achieved at the end of the three-year period. Such fair value is being amortized to expense during the period from grant date to the vesting dates, adjusting for the expected level of vesting that will occur at those dates.

Additional total return-based restricted stock and performance-based restricted stock may be issued at the end of the three-year periods if actual performance exceeds certain levels of performance. Such additional shares, if any, would be fully vested when issued. We will also accrue and record expense for additional performance-based shares during the three-year period to the extent issuance of the additional shares is expected based on our current and projected actual performance. No expense is recorded for additional shares of total return-based restricted stock that may be issued at the end of the three-year period since that possibility is already reflected in the grant date fair value.

Dividends received on restricted stock are non-forfeitable and are paid at the same rate and on the same date as on shares of Common Stock.

Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**6. EMPLOYEE BENEFIT PLANS - Continued**

During the years ended December 31, 2008, 2007 and 2006, we recognized approximately \$6.7 million, \$5.2 million and \$3.7 million, respectively, of stock-based compensation expense. As of December 31, 2008, there was \$9.3 million of total unrecognized stock-based compensation costs, which will be recognized over vesting periods that have a weighted average remaining term of 1.2 years.

The compensation and governance committee of the Company's board of directors has retained the authority to grant non-equity incentive and equity incentive awards at its discretion.

Using the Black-Scholes option valuation model, the weighted average fair values of options granted during 2008, 2007 and 2006 were \$3.18, \$6.30 and \$4.00, respectively, per option. The fair values of the options granted were determined at the grant dates using the following weighted average assumptions:

|  | <b>2008</b> | <b>2007</b> | <b>2006</b> |   |
|--|-------------|-------------|-------------|---|
| Risk free interest rate (1)              | 2.67        | % 4.51      | % 4.63      | % |
| Common stock dividend yield (2)          | 5.77        | % 4.07      | % 5.20      | % |
| Expected volatility (3)                  | 22.64       | % 18.95     | % 18.90     | % |
| Average expected option life (years) (4) | 5.75        | 5.75        | 4.75        |   |
| Options granted                          | 319,091     | 146,347     | 243,610     |   |

(1) Represents interest rate on US treasury bonds having the same life as the estimated life of the option grants.

(2) The dividend yield is calculated utilizing the dividends paid for the previous one-year period and the per share price of Common Stock on the date of grant.

(3) Based on the historical volatility of Common Stock over a period relevant to the related stock option grant.

(4) The average expected option life for the 2008, 2007 and 2006 grants is based on an analysis of historical company data.

The following table summarizes information about all stock options outstanding at December 31, 2008:

**Options Outstanding**



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|                               | <b>Number of<br/>Shares</b> |   | <b>Weighted<br/>Average<br/>Exercise<br/>Price</b> |
|-------------------------------|-----------------------------|---|--|
| Balances at December 31, 2007 | 1,909,821                   |   | \$ 26.45   |
| Options granted               | 319,091                     |   | 29.48  |
| Options cancelled             | (16,331                     | ) | 31.66  |
| Options exercised             | (723,331                    | ) | 22.95  |
| Balances at December 31, 2008 | 1,489,250                   |   | \$ 28.74   |

Cash received or receivable from options exercised was \$15.9 million, \$12.9 million and \$43.3 million for the years ended December 31, 2008, 2007 and 2006, respectively. The total intrinsic value of options exercised during the years ended December 31, 2008, 2007 and 2006 was \$9.6 million, \$23.4 million and \$30.5 million, respectively. The total intrinsic value of options outstanding at December 31, 2008, 2007 and 2006 was \$1.7 million, \$8.0 million and \$47.9 million, respectively. The Company generally does not permit the net cash settlement of exercised stock options, but does permit net share settlement for certain qualified exercises. The Company has a policy of issuing new shares to satisfy stock option exercises.

Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**6. EMPLOYEE BENEFIT PLANS - Continued**

The following table sets forth information at December 31, 2008 about (a) the outstanding number of vested stock options and those expected to vest and (b) the number of those options that are exercisable.

|             | <b>Number<br/>of Shares</b> | <b>Weighted<br/>Average<br/>Exercise<br/>Price</b> | <b>Aggregate<br/>Intrinsic<br/>Value<br/>(in 000s)</b> | <b>Weighted<br/>Average<br/>Remaining<br/>Years</b> |
|-------------|-----------------------------|--|--|---|
| Outstanding | 1,489,250                   | \$ 28.74   | \$ 1,724   | 4.3   |
| Exercisable | 826,621                     | \$ 26.71   | \$ 1,580   | 3.6   |

The following table summarizes activity in the year ended December 31, 2008 for all time-based restricted stock grants:

|   | <b>Number of<br/>Shares</b> | <b>Weighted<br/>Average<br/>Grant<br/>Date Fair<br/>Value</b> |
|---|-----------------------------|---|
| Nonvested shares outstanding at December 31, 2007 | 356,497                     | \$ 34.89  |
| Awarded and issued (1)                            | 92,150                      | 30.13   |
| Vested (2)  | (113,823)                   | ) 33.13   |
| Forfeited   | (5,029)                     | ) 32.11   |
| Nonvested shares outstanding at December 31, 2008 | 329,795                     | \$ 34.21  |

- (1) The weighted average fair value at grant date of time-based restricted shares issued during the years ended December 31, 2008, 2007 and 2006 was \$2.8 million, \$8.4 million and \$2.4 million, respectively.
- (2) The vesting date fair value of time-based restricted shares that vested during the years ended December 31, 2008, 2007 and 2006 was \$4.8 million, \$3.2 million and \$2.2 million, respectively.

The following table summarizes activity in the year ended December 31, 2008 for all performance-based and total return-based restricted stock grants:

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|   | <b>Number of<br/>Shares</b> |   | <b>Weighted<br/>Average<br/>Grant<br/>Date Fair<br/>Value</b> |
|---|-----------------------------|---|---|
| Nonvested shares outstanding at December 31, 2007 | 135,472                     |   | \$ 32.52  |
| Awarded and issued (1)                            | 77,878                      |   | 29.75   |
| Vested (2)  | (59,892                     | ) | 26.82   |
| Forfeited   | (2,116                      | ) | 29.23   |
| Nonvested shares outstanding at December 31, 2008 | 151,342                     |   | \$ 33.39  |

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- (1) The weighted average fair value at grant date of performance-based and total return-based restricted shares issued during the years ended December 31, 2008, 2007 and 2006 was \$2.3 million, \$1.7 million and \$1.6 million, respectively.
- (2) The vesting date fair value of performance-based and total return-based restricted shares that vested during the years ended December 31, 2008, 2007 and 2006 was \$2.4 million, \$0.2 million and \$0.2 million, respectively.

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**HIGHWOODS REALTY LIMITED PARTNERSHIP**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**6. EMPLOYEE BENEFIT PLANS - Continued**

**Retirement Plan**

In 2006, the Company adopted a retirement plan applicable to all employees, including officers, who, at the time of retirement, have at least 30 years of continuous qualified service or are at least 55 years old and have at least 10 years of continuous qualified service. Subject to advance retirement notice and execution of a non-compete agreement with us, eligible retirees are entitled to receive a pro rata amount of the annual incentive payment earned during the year of retirement. Stock options and time-based restricted stock granted by the Company to such eligible retiree during his or her employment would be non-forfeitable and remain exercisable according to the terms of their original grants. Eligible retirees would also be entitled to receive a pro rata amount of any performance-based and total return-based restricted stock originally granted to such eligible retiree during his or her employment that subsequently vests after the retirement date according to the terms of their original grants. The benefits of this retirement plan apply only to restricted stock and stock option grants beginning in 2006 and will be phased in 25% on March 1, 2006 and 25% on each anniversary thereof. For employees who meet the age and service eligibility requirements, 25% of their 2006 grants, 50% of their 2007 grants and 75% of their 2008 grants were fully expensed at the grant date, which increased compensation expense by approximately \$0.6 million, \$0.3 million and \$0.2 million in the years ended December 31, 2008, 2007 and 2006, respectively. Grants made prior to 2006 are unaffected.

**Deferred Compensation**

The Company has a non-qualified deferred compensation plan pursuant to which each officer and director can elect to defer a portion of their base salary and/or annual non-equity incentive payment (or director fees) which are invested by the Company in various unrelated mutual funds. These investments are recorded at fair value which aggregated \$5.4 million at December 31, 2008 and are included in prepaid expenses and other assets, with an offsetting deferred compensation liability recorded in other liabilities. Such deferred compensation is expensed in the period earned by the officers and directors. Deferred amounts ultimately payable to the officers and directors are based on the value of the related mutual fund investments (recorded in prepaid expenses and other assets). Accordingly, changes in the value of the marketable mutual fund investments are recorded in interest and other income and the corresponding offsetting changes in the deferred compensation liability are recorded in general and administration expense. As a result, there is no effect on our net income subsequent to the time the compensation is deferred and fully funded.

Prior to January 1, 2006, executive officers and directors also could elect to defer cash compensation for investment in units of phantom stock of the Company, which are not recorded as assets in our financial statements. At the end of each calendar quarter, any executive officer and director who deferred compensation into phantom stock was credited with units of phantom stock at a 15.0% discount. Dividends on the phantom units are assumed to be issued in additional units of phantom stock at a 15.0% discount. If an officer that deferred compensation under this plan leaves our employ voluntarily or for cause within two years after the end of the year in which such officer deferred compensation for units of phantom stock, at a minimum, the 15.0% discount and any deemed dividends are forfeited. Over the two-year vesting period, we record additional

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compensation expense equal to the 15.0% discount, the accrued dividends and any changes in the market value of Common Stock from the date of the deferral. The net expense/(income) recorded in general and administrative expenses from Phantom Stock aggregated \$61,000, \$(0.3) million and \$1.6 million for the years ended December 31, 2008, 2007 and 2006, respectively. Cash payments from the plan for the years ended December 31, 2008, 2007 and 2006 were \$50,000, \$0.3 million and \$0.4 million, respectively. Transfers made from the phantom stock investment to other investments in the deferred compensation plan for the years ended December 31, 2008, 2007 and 2006 were \$0.4 million, \$1.5 million and \$1.1 million, respectively. At December 31, 2008, the total liability for deferred compensation aggregated \$6.5 million and is recorded in accounts payable, accrued expenses and other liabilities.

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**HIGHWOODS REALTY LIMITED PARTNERSHIP**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**6. EMPLOYEE BENEFIT PLANS - Continued**

**401(k) Savings Plan**

We have a 401(k) savings plan covering substantially all employees who meet certain age and employment criteria. We contribute amounts for each participant at a rate of 75% of the employee's contribution (up to 6% of each employee's salary subject to statutory limits). During the years ended December 31, 2008, 2007 and 2006, we contributed \$1.1 million, \$1.2 million and \$1.1 million, respectively, to the 401(k) savings plan. The assets of this plan are not included in our Consolidated Balance Sheets. Administrative expenses of the plan are paid by us.

**Employee Stock Purchase Plan**

The Company has an Employee Stock Purchase Plan for all active employees under which employees can elect to contribute up to 25.0% of their base and annual non-equity incentive compensation for the purchase of Common Stock. At the end of each three-month offering period, the contributions in each participant's account balance, which includes accrued dividends, are applied to acquire shares of Common Stock at a cost that is calculated at 85.0% of the lower of the average closing price on the New York Stock Exchange on the five consecutive days preceding the first day of the quarter or the five days preceding the last day of the quarter. The Operating Partnership issues one Common Unit to the Company in exchange for the price paid for each share of Common Stock. In 2006, the Company issued 60,471 shares of Common Stock under the Employee Stock Purchase Plan, which included shares purchased using the funds held by a trustee. In the years ended December 31, 2008 and 2007, the Company issued 29,324 and 16,937 shares, respectively, of Common Stock under the Employee Stock Purchase Plan. The discount on newly issued shares is expensed by us as additional compensation and aggregated \$0.2 million in each of the years ended December 31, 2008, 2007 and 2006, respectively.

**7. RENTAL AND OTHER REVENUES; RENTAL PROPERTY AND OTHER EXPENSES**

Our real estate assets are leased to tenants under operating leases. The minimum rental amounts under the leases are generally subject to scheduled fixed increases or, much less frequently, adjustments based on the Consumer Price Index. Generally, the leases also require that the tenants reimburse us for increases in certain costs above the base-year costs. Rental and other revenues from continuing operations consisted of the following:

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|   | Years Ended December 31, |            |            |
|---|--------------------------|------------|------------|
|   | 2008                     | 2007       | 2006       |
| Contractual rents                       | \$ 394,950               | \$ 366,624 | \$ 341,348 |
| Straight-line rental income, net        | 5,983                    | 6,970      | 8,204      |
| Lease incentive amortization            | (1,041 )                 | (960 )     | (791 )     |
| Property operating cost recovery income | 49,691                   | 44,124     | 39,295     |
| Lease termination fees                  | 2,578                    | 1,700      | 2,776      |
| Fee income                              | 5,149                    | 6,494      | 6,001      |
| Other miscellaneous operating income    | 3,693                    | 3,494      | 4,471      |
|   | \$ 461,003               | \$ 428,446 | \$ 401,304 |

Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**7. RENTAL AND OTHER REVENUES; RENTAL PROPERTY AND OTHER EXPENSES - Continued**

Rental property and other expenses from continuing operations consisted of the following:

|  | <b>Years Ended December 31,</b> |                   |                   |
|--|---------------------------------|-------------------|-------------------|
|  | <b>2008</b>                     | <b>2007</b>       | <b>2006</b>       |
| Maintenance, cleaning and general building     | \$ 59,594                       | \$ 54,259         | \$ 51,357         |
| Utilities, insurance and real estate taxes     | 89,785                          | 82,573            | 77,750            |
| Division and allocated administrative expenses | 11,742                          | 11,373            | 11,623            |
| Other miscellaneous operating expenses         | 4,462                           | 4,721             | 5,494             |
|  | <b>\$ 165,583</b>               | <b>\$ 152,926</b> | <b>\$ 146,224</b> |

Expected future minimum base rents to be received over the next five years and thereafter from tenants for leases in effect at December 31, 2008 for the Wholly Owned Properties are as follows:

|            |                     |
|------------|---------------------|
| 2009       | \$ 388,231          |
| 2010       | 357,666             |
| 2011       | 315,315             |
| 2012       | 258,003             |
| 2013       | 202,778             |
| Thereafter | 629,149             |
|            | <b>\$ 2,151,142</b> |

**8. PARTNERS' CAPITAL****Common Unit Distributions**

Distributions declared and paid per Common Unit aggregated \$1.70 for each of the years ended December 31, 2008, 2007 and 2006.

On January 30, 2009, the Board of Directors declared a cash distribution of \$0.425 per Common Unit payable on March 9, 2009.



**Redeemable Common Units**

The Operating Partnership is obligated to redeem each Redeemable Common Unit at the request of the holder thereof for cash equal to the value of one share of Common Stock based on the average of the market price for the 10 trading days immediately preceding the notice date of such redemption, provided that the Company at its option may elect to acquire any such Redeemable Common Unit presented for redemption for cash or one share of Common Stock. When a holder redeems a Redeemable Common Unit for a share of Common Stock or cash, the Company's share in the Operating Partnership will be increased. The Common Units owned by the Company are not redeemable.

Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**8. PARTNERS' CAPITAL - Continued****Preferred Units**

Below is a tabular presentation of our Preferred Units as of December 31, 2008 and 2007:

| Preferred Unit Issuances              | Issue Date | Number<br>of Units<br>Issued<br>Originally<br>(in thousands) | Number<br>of Units<br>Outstanding<br>(in thousands) | Carrying<br>Value | Liquidation<br>Preference<br>Per Unit | Optional<br>Redemption<br>Date | Annual<br>Distributions<br>Payable<br>Per Unit |
|---------------------------------------|------------|--|---|-------------------|---------------------------------------|--------------------------------|--|
| <b>December 31, 2008:</b>             |            |  |   |                   |                                       |                                |  |
| 8.625% Series A Cumulative Redeemable | 2/12/1997  | 125  | 29  | \$ 29,092         | \$ 1,000                              | 2/12/2007                      | \$ 86.25                                       |
| 8.000% Series B Cumulative Redeemable | 9/25/1997  | 6,900  | 2,100   | \$ 52,500         | \$ 25                                 | 9/25/2002                      | \$ 2.00  |
| <b>December 31, 2007:</b>             |            |  |   |                   |                                       |                                |  |
| 8.625% Series A Cumulative Redeemable | 2/12/1997  | 125  | 83  | \$ 82,937         | \$ 1,000                              | 2/12/2007                      | \$ 86.25                                       |
| 8.000% Series B Cumulative Redeemable | 9/25/1997  | 6,900  | 2,100   | \$ 52,500         | \$ 25                                 | 9/25/2002                      | \$ 2.00  |

The net proceeds raised from Preferred Stock issuances were contributed by the Company to the Operating Partnership in exchange for Preferred Units in the Operating Partnership. The terms of each series of Preferred Units generally parallel the terms of the respective Preferred Stock as to distributions, liquidation and redemption rights.

In September 2008, the Company sold 5.5 million shares of Common Stock for net proceeds of \$195.0 million. The net proceeds from the offering were contributed by the Company to the Operating Partnership in exchange for a like number of Common Units. A portion of the net proceeds of the offering were used to repurchase 53,845 outstanding Series A Preferred Units for an aggregate purchase price of \$52.5 million. The remaining net proceeds from the offering were used to reduce the amount of borrowings outstanding under our revolving credit facility.

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On August 6, 2007, we redeemed 22,008 of our outstanding Series A Preferred Units for an aggregate purchase price of \$22.3 million. In connection with this redemption, the \$0.8 million excess of the purchase cost over the net carrying amount of the units was recorded as a reduction to net income available for common unitholders in the third quarter of 2007.

On May 29, 2007, we redeemed 1.6 million of our outstanding Series B Preferred Units, aggregating \$40.0 million plus accrued and unpaid distributions. In connection with this redemption, the \$1.4 million excess of the redemption cost over the net carrying amount of the redeemed units was recorded as a reduction to net income available for common unitholders in the second quarter of 2007.

On February 23, 2006, we redeemed 2.0 million of our outstanding Series B Preferred Units aggregating \$50.0 million plus accrued distributions. On August 22, 2005, we redeemed 0.4 million, representing all of our outstanding, Series D Preferred Units and 1.2 million of our outstanding Series B Preferred Units, aggregating \$130.0 million plus accrued distributions. In connection with these redemptions, the excess of the redemption cost over the net carrying amount of the redeemed units was recorded as a reduction to net income available for common unitholders in the amounts of \$1.8 million and \$4.3 million, respectively.

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**HIGHWOODS REALTY LIMITED PARTNERSHIP**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**9. DERIVATIVE FINANCIAL INSTRUMENTS**

Prior to 2007, we entered into certain interest rate hedging arrangements which were designated as cash flow hedges. The effective portion of these arrangements, representing deferred interest expense, was \$0.8 million and \$0.9 million and is included in Accumulated Other Comprehensive Loss ( AOCL ) as of December 31, 2008 and 2007, respectively. This deferred expense will be recognized as an addition to interest expense in the same periods during which interest expense on the hedged financings affects net income. We expect approximately \$0.3 million will be recognized as an increase to interest expense within the next 12 months.

During 2007, we entered into two floating-to-fixed interest rate swaps for a one-year period with respect to an aggregate of \$50 million of borrowings outstanding under our revolving credit facility or other floating rate debt. These swaps fix the underlying LIBOR rate under which interest on such borrowings is based at 4.70%. These swaps were not designated as hedges under SFAS No. 133. Accordingly, the swaps were accounted for as non-hedge derivatives as of December 31, 2007. An aggregate unrealized loss of \$0.2 million was recognized during 2007 and an aggregate unrealized gain of \$0.2 million was recognized in 2008 for these two swaps. These swaps matured in 2008.

In January 2008, we entered into two floating-to-fixed interest rate swaps for a one-year period with respect to an aggregate of \$50.0 million of borrowings outstanding under our revolving credit facility or other floating rate debt. These swaps fix the underlying LIBOR rate upon which interest on such borrowings is based at 3.26% for \$30.0 million of borrowings and 3.24% for \$20.0 million of borrowings. The counterparty under the \$30.0 million swap was PNC Bank, N.A. and the counterparty under the \$20.0 million swap was Bank of America, N.A. These swaps were designated as hedges and are being accounted for as cash flow hedges. These swaps matured in January 2009.

In April 2008, we entered into a floating-to-fixed interest rate swap for a two-year period with respect to an aggregate of \$50.0 million of borrowings outstanding under our term loan or other floating rate debt. The swap fixes the underlying LIBOR rate upon which interest on such borrowings is based at 2.52%. The counterparty under this swap is Bank of America, N.A. The swap was designated as a hedge and is being accounted for as a cash flow hedge.

In October 2008, we entered into a floating-to-fixed interest rate swap for a one-year period with respect to an aggregate of \$25.0 million of borrowings outstanding under our term loan or other floating rate debt. The swap fixes the underlying LIBOR rate upon which interest on such borrowings is based at 2.35%. The counterparty under this swap is PNC Bank, N.A. The swap was designated as a hedge and is being accounted for as a cash flow hedge.

**10. OTHER COMPREHENSIVE INCOME**

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Other comprehensive income represents net income plus the changes in certain amounts deferred in accumulated other comprehensive loss related to hedging activities not reflected in our Consolidated Statements of Income. The components of other comprehensive income are as follows:

|  | <b>Years Ended December 31,</b> |             |             |
|--|---------------------------------|-------------|-------------|
|  | <b>2008</b>                     | <b>2007</b> | <b>2006</b> |
| Net income                                       | \$ 33,442                       | \$ 94,216   | \$ 56,307   |
| Other comprehensive income:                      |                                 |             |             |
| Unrealized loss on tax increment financing bonds | (2,659 )                        |             |             |
| Unrealized derivative losses on cash-flow hedges | (1,376 )                        |             |             |
| Amortization of past cash-flow hedges            | 181                             | 577         | 697         |
| Total other comprehensive income                 | (3,854 )                        | 577         | 697         |
| Total comprehensive income                       | \$ 29,588                       | \$ 94,793   | \$ 57,004   |

Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**11. DISCONTINUED OPERATIONS**

As part of our business strategy, we will from time to time selectively dispose of non-core properties in order to use the net proceeds for investments, for repayment of debt and/or retirement of Preferred Stock, or other purposes. The table below sets forth the net operating results of those assets classified as discontinued operations in our Consolidated Financial Statements. These assets classified as discontinued operations comprise 5.0 million square feet of office and industrial properties and 186 rental residential units sold during 2006, 2007 and 2008. The operations of these assets have been reclassified from our ongoing operations to discontinued operations, and we will not have any significant continuing involvement in the operations after the disposal transactions:

|   | <b>Years Ended December 31,</b> |             |             |
|---|---------------------------------|-------------|-------------|
|   | <b>2008</b>                     | <b>2007</b> | <b>2006</b> |
| <b>Rental and other revenues</b>  | \$ 4,860                        | \$ 15,658   | \$ 28,367   |
| <b>Operating expenses:</b>  |                                 |             |             |
| Rental property and other expenses  | 2,135                           | 7,227       | 12,095      |
| Impairment of assets held for use   |                                 |             | 2,600       |
| Depreciation and amortization   | 853                             | 3,603       | 7,319       |
| General and administrative  |                                 |             | 87          |
| Total operating expenses  | 2,988                           | 10,830      | 22,101      |
| <b>Interest expense</b>   |                                 |             | 560         |
| <b>Interest and other income</b>  | 23                              | 49          | 102         |
| <b>Income before net gains on sales of discontinued operations</b>  | 1,895                           | 4,877       | 5,808       |
| Net gains on sales of discontinued operations   | 18,485                          | 34,477      | 14,640      |
| <b>Total discontinued operations</b>  | \$ 20,380                       | \$ 39,354   | \$ 20,448   |
| Carrying value of assets held for sale and assets sold that qualified for discontinued operations during the year | \$ 37,181                       | \$ 110,952  | \$ 316,239  |

The following table includes the major classes of assets and liabilities of the properties held for sale:

|  | <b>December 31,</b> |             |
|--|---------------------|-------------|
|  | <b>2008</b>         | <b>2007</b> |
| <b>Assets:</b>   |                     |             |
| Land, previously classified as held for development            | \$ 1,197            | \$ 10,404   |
| Net real estate assets   | 1,197               | 10,404      |
| Prepaid expenses and other                                     | 45                  | 62          |
| <b>Total assets</b>  | \$ 1,242            | \$ 10,466   |
| Tenant security deposits, deferred rents and accrued costs (1) | \$                  | \$ 100      |

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(1) Included in accounts payable, accrued expenses and other liabilities.

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Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**12. EARNINGS PER UNIT**

The following table sets forth the computation of basic and diluted earnings per unit:

|  | <b>Years Ended December 31,</b> |             |             |
|--|---------------------------------|-------------|-------------|
|  | <b>2008</b>                     | <b>2007</b> | <b>2006</b> |
| <b>Basic income per unit:</b>  |                                 |             |             |
| <b>Numerator:</b>  |                                 |             |             |
| Income from continuing operations  | \$ 13,062                       | \$ 54,862   | \$ 35,859   |
| Preferred Unit distributions (1)   | (9,804 )                        | (13,477 )   | (17,063 )   |
| Excess of Preferred Unit redemption/repurchase costs over carrying value (1)                           | (108 )                          | (2,285 )    | (1,803 )    |
| Income from continuing operations available for common unitholders                                     | 3,150                           | 39,100      | 16,993      |
| Income from discontinued operations  | 20,380                          | 39,354      | 20,448      |
| Net income available for common unitholders  | \$ 23,530                       | \$ 78,454   | \$ 37,441   |
| <b>Denominator:</b>  |                                 |             |             |
| Denominator for basic earnings per unit weighted average unit(2)                                       | 62,365                          | 60,225      | 59,273      |
| Basic earnings per unit:   |                                 |             |             |
| Income from continuing operations  | \$ 0.05                         | \$ 0.65     | \$ 0.29     |
| Income from discontinued operations  | 0.33                            | 0.65        | 0.34        |
| Net income   | \$ 0.38                         | \$ 1.30     | \$ 0.63     |
| <b>Diluted income per unit:</b>  |                                 |             |             |
| <b>Numerator:</b>  |                                 |             |             |
| Income from continuing operations  | \$ 13,062                       | \$ 54,862   | \$ 35,859   |
| Preferred Unit distributions (1)   | (9,804 )                        | (13,477 )   | (17,063 )   |
| Excess of Preferred Unit redemption/repurchase costs over carrying value (1)                           | (108 )                          | (2,285 )    | (1,803 )    |
| Income from continuing operations available for common unitholders                                     | 3,150                           | 39,100      | 16,993      |
| Income from discontinued operations  | 20,380                          | 39,354      | 20,448      |
| Net income available for common unitholders  | \$ 23,530                       | \$ 78,454   | \$ 37,441   |
| <b>Denominator:</b>  |                                 |             |             |
| Denominator for basic earnings per unit adjusted weighted average unit(2)                              | 62,365                          | 60,225      | 59,273      |
| Add:   |                                 |             |             |
| Employee and director stock options and warrants   | 201                             | 663         | 1,394       |
| Unvested restricted stock  | 263                             | 250         | 286         |
| Denominator for diluted earnings per units adjusted weighted average units and assumed conversions (3) | 62,829                          | 61,138      | 60,953      |
| Diluted earnings per unit:   |                                 |             |             |
| Income from continuing operations  | \$ 0.05                         | \$ 0.64     | \$ 0.27     |
| Income from discontinued operations  | 0.32                            | 0.64        | 0.34        |
| Net income   | \$ 0.37                         | \$ 1.28     | \$ 0.61     |



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- (1) For additional disclosures regarding outstanding Preferred Units, see Note 8 included herein.
- (2) Weighted average units exclude a portion of the unvested restricted units.
- (3) Options and warrants aggregating approximately 1.4 million, 0.1 million and 0.2 million units were outstanding during the years ended December 31, 2008, 2007 and 2006, respectively, but were not included in the computation of diluted earnings per unit because the exercise prices of the options and warrants were higher than the average market price of Common Units as reflected by the average market price of Common Stock during these periods.

Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**12. EARNINGS PER UNIT - Continued**

The number of Common Units reserved for future issuance is as follows:

|  | <b>December 31,<br/>2008</b> | <b>2007</b> |
|--|------------------------------|-------------|
| Outstanding warrants                             | 15,000                       | 25,000      |
| Outstanding stock options                        | 1,489,250                    | 1,909,821   |
| Possible future issuance under Stock Option Plan | 773,532                      | 1,234,598   |
|  | 2,277,782                    | 3,169,419   |

**13. WARRANTS**

Warrants to acquire Common Stock were issued in 1997 and 1999 in connection with property acquisitions. Upon exercise of a warrant, the Company will contribute the exercise price to the Operating Partnership in exchange for Common Units. Therefore, the Operating Partnership accounts for such warrants as if issued by the Operating Partnership. In 2006, 30,000 warrants with an exercise price of \$28.00 per share were exercised, 591,715 warrants with an exercise price of \$32.50 per share were exercised and 100,000 warrants with an exercise price of \$34.13 were exercised. In 2007, 10,000 warrants with an exercise price of \$34.13 were exercised. In 2008, 10,000 warrants with an exercise price of \$32.50 were exercised. At December 31, 2008, there are 15,000 warrants outstanding with an exercise price of \$32.50; these warrants have no expiration date.

**14. COMMITMENTS AND CONTINGENCIES****Concentration of Credit Risk**

We maintain our cash and cash equivalent investments and our restricted cash at financial or other intermediary institutions. The combined account balances at each institution typically exceed FDIC insurance coverage and, as a result, there is a concentration of credit risk related to amounts on deposit in excess of FDIC insurance coverage.

**Operating Ground Leases**

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Certain properties in our wholly owned portfolio are subject to operating ground leases expiring through 2082. Rental payments on these leases are adjusted annually based on either the consumer price index (CPI) or on a pre-determined schedule. Total expense recorded for operating ground leases was \$1.4 million, \$1.4 million and \$1.3 million for the years ended December 31, 2008, 2007 and 2006, respectively.

As of December 31, 2008, our payment obligations for future minimum payments on operating ground leases were as follows:

|            |           |
|------------|-----------|
| 2009       | \$ 1,142  |
| 2010       | 1,125     |
| 2011       | 1,145     |
| 2012       | 1,165     |
| 2013       | 1,186     |
| Thereafter | 42,706    |
|            | \$ 48,469 |

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**HIGHWOODS REALTY LIMITED PARTNERSHIP**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**14. COMMITMENTS AND CONTINGENCIES - Continued**

**Completion Contracts**

We have approximately \$41.5 million of completion contracts as of December 31, 2008. Completion contracts are defined as payments to be made under current contractual obligations related to capital expenditures. This amount represents our estimate of contractual obligations as of December 31, 2008 related to various construction projects, which we expect to pay in 2009.

**Environmental Matters**

Substantially all of our in-service and development properties have been subjected to Phase I environmental assessments (and, in certain instances, Phase II environmental assessments). Such assessments and/or updates have not revealed, nor is management aware of, any environmental liability that management believes would have a material adverse effect on the accompanying Consolidated Financial Statements.

**DLF I Obligation**

At the formation of the DLF I joint venture, the amount DLF contributed in cash to the venture and subsequently distributed to us was determined to be in excess of the amount required based on its ownership interest and the agreed-upon value of the real estate assets. Under the joint venture agreement, we are required to repay this amount to DLF over 14 years. The payments of \$7.2 million were discounted to net present value of \$3.8 million using a discount rate of 9.62% specified in the agreement. Payments of \$0.5 million were made in each of the years ended December 31, 2008, 2007 and 2006, of which \$0.2 million, \$0.2 million and \$0.3 million in the years ended December 31, 2008, 2007 and 2006, respectively, represented imputed interest expense. The balance at December 31, 2008 and 2007 is \$2.0 million and \$2.3 million, respectively, which is included in accounts payable, accrued expenses and other liabilities.

**Guarantees and Other Obligations**

The table below sets forth information about certain guarantees and other obligations as of December 31, 2008. The amounts reflected in the table assume we would be required to pay the maximum potential exposure with no offsets or reductions. With respect to a rent guarantee, if the

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space is leased, we assumed the existing tenant defaulted at December 31, 2008 and that the space will remain unleased through the remainder of the guaranty. If the space is vacant, we assumed the space will remain vacant through the remainder of the guaranty. Since it is assumed that no new tenant will occupy the space, lease commissions, if applicable, are excluded.

| <b>Entity or Transaction</b>                   | <b>Type of<br/>Guarantee or Other Obligation</b> | <b>Amount<br/>Recorded/<br/>Deferred</b> | <b>Date<br/>Guarantee<br/>Expires</b> |
|--|--|--|---------------------------------------|
| RRHWoods, LLC                                  | Debt   | \$                                       | 11/2015                               |
| RRHWoods, LLC                                  | Indirect Debt                                    | \$ 281                                   | 8/2010                                |
| RRHWoods, LLC                                  | Indirect Debt                                    | \$ 22                                    | 11/2009                               |
|  |  |  | and                                   |
|  |  |  | 11/2011                               |
| RRHWoods, LLC and Dallas County Partners I, LP | Indirect Debt                                    | \$ 58                                    | 6/2014                                |
| RRHWoods, LLC                                  | Debt   | \$                                       | 3/2017                                |
| Plaza Colonnade                                | Indirect Debt                                    | \$ 4                                     | 12/2009                               |
| Industrial                                     | Environmental costs                              | \$ 125                                   | When<br>Remediated                    |
| HIW-KC Orlando, LLC                            | Rent   | \$ 226                                   | 4/2011                                |
| HIW-KC Orlando, LLC                            | Leasing Costs                                    | \$ 295                                   | Until Paid                            |
| Capitalized Lease Obligations                  | Debt   | \$ 134                                   | Various                               |

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**HIGHWOODS REALTY LIMITED PARTNERSHIP**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**14. COMMITMENTS AND CONTINGENCIES - Continued**

**- Des Moines Joint Ventures**

We guarantee \$8.6 million of debt of a consolidated affiliate of the RRH Woods, LLC joint venture. This guarantee was entered into prior to the January 1, 2003 and therefore, no liability for the debt guarantee was recorded at December 31, 2008 or 2007. Our maximum potential exposure under this guarantee was \$8.6 million at December 31, 2008. Recourse provisions exist that would enable us to recover some or all of any such payments from the joint venture's assets. This guarantee is scheduled to expire in November 2015.

To facilitate a financing by the RRH Woods, LLC joint venture, we guarantee \$3.1 million relating to a letter of credit and a corresponding master lease. The guarantee requires us to pay under a contingent master lease if the cash flows from the building securing the letter of credit do not cover at least 50% of the minimum debt service. During 2008, 2007 and 2006, we made master lease payments of \$0.1 million, \$0.1 million and \$39,000, respectively. As a result of this guarantee, we have recorded \$0.3 million in accounts payable, accrued expenses and other liabilities and as a deferred charge in investments in unconsolidated affiliates in our Consolidated Balance Sheets at December 31, 2008 and 2007. Our maximum potential exposure under this guarantee was \$3.1 million at December 31, 2008. This guarantee is scheduled to expire in August 2010.

To facilitate a financing by the RRH Woods, LLC joint venture, we guarantee \$3.3 million of the joint venture's debt. Because the joint venture currently is expected to generate sufficient cash flow to cover the required debt service, no liability for this guarantee was recorded at December 31, 2008 or 2007. In addition, we agreed to a master lease for 50% of the debt service should the joint venture not generate sufficient cash flow to cover the required debt service. As a result of this master lease, we have recorded \$22,000 and \$30,000 in accounts payable, accrued expenses and other liabilities and as a deferred charge in investments in unconsolidated affiliates in our Consolidated Balance Sheets at December 31, 2008 and 2007, respectively. Our maximum potential exposure under this guarantee was \$3.3 million at December 31, 2008. Recourse provisions exist that would enable us to recover some or all of any such payments from the joint venture's assets. This guarantee is scheduled to expire in November 2009, but at the option of the joint venture may be extended to November 2011.

To facilitate a financing by the RRH Woods, LLC and Dallas County Partners joint ventures, we agreed to master lease certain vacant space and guarantee \$0.8 million of debt. No master lease payments were necessary in 2008 or 2007. Because the joint ventures currently are expected to generate sufficient cash flow to cover the required debt service, no liability for the debt guarantee was recorded at December 31, 2008 or 2007. As a result of this master lease, we have recorded \$58,000 and \$68,000 in accounts payable, accrued expenses and other liabilities and as a deferred charge in investments in unconsolidated affiliates in our Consolidated Balance Sheets at December 31, 2008 and 2007, respectively. Our maximum potential exposure under this master lease was \$1.6 million at December 31, 2008. Our maximum potential exposure under the debt guarantee was \$0.8 million at December 31, 2008. This guarantee is scheduled to expire in June 2014.

To facilitate a financing by RRH Woods, LLC, our joint venture partner provided a \$1.5 million letter of credit. We agreed to reimburse our partner for 50% of the letter of credit in the event of a default by the joint venture of the underlying debt. Because the joint venture currently is expected to generate sufficient cash flow to cover the required debt service, no liability for this obligation was recorded at December 31, 2008 or 2007. Our maximum potential exposure under this guarantee was \$0.8 million at December 31, 2008. This obligation is scheduled to expire in March 2017.

**- Plaza Colonnade, LLC**

To facilitate a financing by the Plaza Colonnade, LLC joint venture, we agreed to master lease 30,772 square feet through December 2009. As a result of this master lease, we have recorded \$4,000 and \$8,000 in accounts payable, accrued expenses and other liabilities and as a deferred charge in investments in unconsolidated affiliates in our Consolidated Balance Sheets at December 31, 2008 and 2007, respectively. Our maximum potential exposure under this master lease was \$0.4 million at December 31, 2008.

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**HIGHWOODS REALTY LIMITED PARTNERSHIP**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**14. COMMITMENTS AND CONTINGENCIES - Continued**

**- Industrial**

As part of the sale of an industrial property in December 2003, we indemnified the buyer with respect to environmental concerns of up to \$0.1 million. As a result, \$0.1 million of the gain was deferred in accounts payable, accrued expenses and other liabilities at the time of sale and will remain deferred until the environmental concerns are remediated. Our exposure for environmental remediation continues until remediation.

**- HIW-KC Orlando, LLC**

As part of the formation of HIW KC Orlando, LLC, we agreed to master lease 3,248 rentable square feet. During 2008, 2007 and 2006, we made master lease payments of \$27,000, \$21,000 and \$26,000, respectively. As a result of this master lease, we have recorded \$0.2 million and \$0.3 million in accounts payable, accrued expenses and other liabilities and as a deferred charge in investments in affiliates in our Consolidated Balance Sheets at December 31, 2008 and 2007, respectively. Additionally, we agreed to guarantee the initial leasing costs, originally estimated at \$4.1 million, for approximately 11% of the total square feet of the property owned by the joint venture. During 2006, we made payments of \$8,000 under this arrangement. As a result of this guarantee, we have recorded \$0.3 million in accounts payable, accrued expenses and other liabilities and as a deferred charge in investments in affiliates in our Consolidated Balance Sheets at both December 31, 2008 and 2007. Our maximum potential exposure under the master lease was \$0.2 million at December 31, 2008. Our maximum potential exposure for leasing costs was \$0.3 million at December 31, 2008. The master lease is scheduled to expire in April 2011. Our exposure for leasing costs continues until paid.

**- Capitalized Lease Obligations**

We have capitalized lease obligations of \$0.1 million related to office equipment, which is included in accounts payable, accrued expenses and other liabilities in our Consolidated Balance Sheets at December 31, 2008 and 2007.

**Litigation, Claims and Assessments**



We are from time to time a party to a variety of legal proceedings, claims and assessments arising in the ordinary course of our business. We regularly assess the liabilities and contingencies in connection with these matters based on the latest information available. For those matters where it is probable that we have incurred or will incur a loss and the loss or range of loss can be reasonably estimated, the estimated loss is accrued and charged to income in our Consolidated Financial Statements. In other instances, because of the uncertainties related to both the probable outcome and amount or range of loss, a reasonable estimate of liability, if any, cannot be made. Based on the current expected outcome of such matters, none of these proceedings, claims or assessments is expected to have a material adverse effect on our business, financial condition, results of operations or cash flows.

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**HIGHWOODS REALTY LIMITED PARTNERSHIP**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per unit data)**

**15. DISCLOSURE ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS**

SFAS No. 157 provides a framework for measuring fair value and requires expanded disclosure regarding fair value measurements. SFAS No. 157 defines fair value as the price that would be received for an asset or the exit price that would be paid to transfer a liability in the principal or most advantageous market in an orderly transaction between market participants on the measurement date. SFAS No. 157 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs, where available. The following summarizes the three levels of inputs required by the standard that we use to measure fair value, as well as the assets and liabilities that we value using those levels of inputs.

**Level 1.** Quoted prices in active markets for identical assets or liabilities. Our Level 1 assets are comprised of investments in marketable securities which we use to pay benefits under our deferred compensation plan. Our Level 1 liabilities are our obligations to pay certain deferred compensation plan benefits whereby participants have designated investment options (primarily mutual funds) to serve as the basis for measurement of the notional value of their accounts.

**Level 2.** Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the related assets or liabilities. Our Level 2 assets are interest rate swaps whose fair value is determined using a price model predicated upon observable market inputs.

**Level 3.** Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

Our Level 3 asset is our tax increment financing bond that is not routinely traded but whose fair value is determined using an estimate of projected redemption value predicated upon quoted bid/ask prices for similar unrated municipal bonds. In December 2007, we acquired for \$20.9 million the remaining outstanding bonds, at par value, that were issued by a municipal authority in connection with this tax increment financing. These available for-sale securities are carried at estimated fair value in prepaid and other assets with unrealized gains or losses reported in accumulated other comprehensive loss. The fair value of these bonds has been significantly below carrying value for two quarters due to the lack of demand in the relevant private placement markets caused by the current dislocations in the credit markets. We believe these bonds will recover in value in the future due to the quality of the underlying collateral.

Our Level 3 liability is our SF-HIW Harborview Plaza, LP financing obligation that is not traded but whose fair value is determined using an estimate of discounted cash flows dependent on future leasing assumptions for the property. See Note 3 for further discussion of this financing obligation.



Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**15. DISCLOSURE ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS - Continued**

The following tables set forth the financial assets and liabilities as of December 31, 2008 that we measured at fair value on a recurring basis by level within the fair value hierarchy. As required by SFAS No. 157, assets and liabilities measured at fair value are classified in their entirety based on the lowest level of input that is significant to their fair value measurement.

|   | <b>Balance at<br/>December 31,<br/>2008</b> | <b>Fair Value Measurements Using<br/>Level 1<br/>Quoted Prices in<br/>Active Markets<br/>for Identical<br/>Assets</b> | <b>Level 2<br/>Significant<br/>Other<br/>Observable<br/>Inputs</b> | <b>Level 3<br/>Significant<br/>Unobservable<br/>Inputs</b> |
|---|---|---|--|--|
| <b>Assets</b>   |   |   |  |  |
| Marketable securities (in prepaid expenses and other assets) (1)                    | \$ 5,422                                    | \$ 5,422  | \$   | \$   |
| Tax increment financing bond (in prepaid expenses and other assets)                 | 17,468                                      |   |  | 17,468   |
| <b>Total Assets</b>   | <b>\$ 22,890</b>                            | <b>\$ 5,422</b>   | <b>\$</b>  | <b>\$ 17,468</b>   |
| <b>Liabilities</b>  |   |   |  |  |
| Interest rate swaps (in accounts payable, accrued expenses and other liabilities)   | \$ 1,376                                    | \$  | \$ 1,376   | \$   |
| Deferred compensation (in accounts payable, accrued expenses and other liabilities) | 6,522                                       | 6,522   |  |  |
| SF-Harborview Plaza, LP financing obligation  | 16,604                                      |   |  | 16,604   |
| <b>Total Liabilities</b>  | <b>\$ 24,502</b>                            | <b>\$ 6,522</b>   | <b>\$ 1,376</b>  | <b>\$ 16,604</b>   |

(1) The marketable securities are held through our officer deferred compensation plans.

**Fair Value  
Measurements  
Using  
Significant  
Unobservable  
Inputs  
(Level 3)**

**Asset:**

**Tax Increment Financing Bond**

|   |        |        |
|---|--------|--------|
| Beginning balance as of December 31, 2007 | \$     |        |
| Transfer into Level 3                     | 20,541 |        |
| Principal repayment                       | (790   | )      |
| Unrealized loss (in AOCL)                 | (2,283 | )      |
| Ending balance as of December 31, 2008    | \$     | 17,468 |

**Liability:**

**SF-Harborview Plaza, LP Financing Obligation**

|   |        |        |
|---|--------|--------|
| Beginning balance as of December 31, 2007 | \$     | 16,566 |
| Payments on financing obligation          | (1,579 | )      |
| Interest expense on financing obligation  | 1,617  |        |
| Ending balance as of December 31, 2008    | \$     | 16,604 |

Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**15. DISCLOSURE ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS - Continued**

The following disclosures of estimated fair value were determined by management using available market information and appropriate valuation methodologies. Considerable judgment is used to interpret market data and develop estimated fair values. Accordingly, the estimates presented herein are not necessarily indicative of the amounts that we could realize upon disposition of the financial instruments. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair values. The carrying amounts and estimated fair values of our financial instruments were as follows:

|   | <b>Carrying<br/>Amount</b> | <b>Fair Value</b> |
|---|----------------------------|-------------------|
| <b><u>December 31, 2008</u></b>   |                            |                   |
| Cash and cash equivalents   | \$ 13,649                  | \$ 13,649         |
| Restricted cash   | \$ 2,258                   | \$ 2,258          |
| Accounts and notes receivable   | \$ 27,289                  | \$ 27,289         |
| Marketable securities (in prepaid expenses and other assets)                        | \$ 5,422                   | \$ 5,422          |
| Tax increment financing bonds (in prepaid expenses and other assets)                | \$ 17,468                  | \$ 17,468         |
| Mortgages and notes payable   | \$ 1,604,685               | \$ 1,330,899      |
| Financing obligations   | \$ 34,174                  | \$ 32,219         |
| Interest rate swaps (in accounts payable, accrued expenses and other liabilities)   | \$ 1,376                   | \$ 1,376          |
| Deferred compensation (in accounts payable, accrued expenses and other liabilities) | \$ 6,522                   | \$ 6,522          |
| <b><u>December 31, 2007</u></b>   |                            |                   |
| Cash and cash equivalents   | \$ 3,144                   | \$ 3,144          |
| Restricted cash   | \$ 15,896                  | \$ 15,896         |
| Accounts and notes receivable   | \$ 28,747                  | \$ 28,747         |
| Marketable securities (in prepaid expenses and other assets)                        | \$ 6,194                   | \$ 6,194          |
| Tax increment financing bonds (in prepaid expenses and other assets)                | \$ 20,915                  | \$ 20,915         |
| Mortgages and notes payable   | \$ 1,641,987               | \$ 1,632,894      |
| Financing obligations   | \$ 35,071                  | \$ 33,852         |
| Interest rate swaps (in accounts payable, accrued expenses and other liabilities)   | \$ 183                     | \$ 183            |
| Deferred compensation (in accounts payable, accrued expenses and other liabilities) | \$ 7,867                   | \$ 7,867          |

The fair values of our mortgages and notes payable and financing obligations were estimated using discounted cash flow analysis based on available rates on similar borrowing arrangements at December 31, 2008 and 2007. The carrying amounts of our cash and cash equivalents, accounts and notes receivable equal or approximate fair value.

Disclosures about the fair value of financial instruments are based on relevant information available to us at December 31, 2008. Although management is not aware of any factors that would have a material effect on the fair value amounts reported herein, such amounts have not been revalued since that date and current estimates of fair value may significantly differ from the amounts presented herein.



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**HIGHWOODS REALTY LIMITED PARTNERSHIP**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**(tabular dollar amounts in thousands, except per unit data)**

**16. INCOME TAXES**

Our Consolidated Financial Statements include operations of the Company's taxable REIT subsidiary, which is not entitled to the dividends paid deduction and is subject to corporate, state and local income taxes. As a REIT, the Company may also be subject to certain federal excise taxes if it engages in certain types of transactions.

Other than the liability for an uncertain tax position and related accrued interest discussed below, no provision has been made for federal and state income taxes for the Company or the Operating Partnership during the years ended December 31, 2008, 2007 and 2006 because the Company qualified as a REIT, distributed the necessary amount of taxable income and, therefore, incurred no income tax expense during the periods. The taxable REIT subsidiary has operated at a cumulative taxable loss through December 31, 2008 of approximately \$12.8 million and has paid no income taxes since its formation. In addition to the \$5.0 million deferred tax asset for these cumulative tax loss carryforwards, the taxable REIT subsidiary also had net deferred tax liabilities of approximately \$2.2 million comprised primarily of tax versus book basis differences in certain investments and depreciable assets held by the taxable REIT subsidiary. Because the future tax benefit of the cumulative losses is not assured, the approximate \$2.8 million net deferred tax asset position of the taxable REIT subsidiary has been fully reserved as management does not believe that it is more likely than not that the net deferred tax asset will be realized. Accordingly, no tax benefit has been recognized in the accompanying Consolidated Financial Statements. The tax benefit of the cumulative losses could be recognized for financial reporting purposes in future periods to the extent the taxable REIT subsidiary generates sufficient taxable income.

On January 1, 2007, the Operating Partnership recorded no liabilities for uncertain tax positions. However, the Company recorded a \$1.4 million liability, which included \$0.2 million of accrued interest, for an uncertain tax position, with the related expense reflected as a reduction to the beginning balance of distributions in excess of net earnings. This liability was included in accounts payable, accrued expenses and other liabilities. During the third quarter of 2007, the liability for the uncertain tax position was released, and income recognized, upon the expiration of the applicable statute of limitations. In addition, the liability of \$0.05 million of interest that was accrued in 2007 relating to this liability was also released. If this liability for the uncertain tax position and any related interest or penalties had ever been paid by the Company, the Operating Partnership would have reimbursed the Company for these costs, as provided under the partnership agreement.

The Company is subject to federal, state and local income tax examinations by tax authorities for 2005 through 2008.



Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**17. SEGMENT INFORMATION**

Our principal business is the acquisition, development and operation of rental real estate properties. We evaluate our business by product type and by geographic locations. These segments and our disclosures below are expanded from what we reported in prior years due to expanded internal reporting information used by our chief operating decision makers starting in the first quarter of 2008. Each product type has different customers and economic characteristics as to rental rates and terms, cost per square foot of buildings, the purposes for which customers use the space, the degree of maintenance and customer support required and customer dependency on different economic drivers, among others. The operating results by geographic grouping are also regularly reviewed by our chief operating decision maker for assessing performance and other purposes. There are no material inter-segment transactions.

The accounting policies of the segments are the same as those described in Note 1 included herein. All operations are within the United States and, at December 31, 2008, no tenant of the Wholly Owned Properties comprised more than 7.5% of our consolidated revenues.

The following table summarizes the rental income, net operating income and assets for each reportable segment:

|   | <b>Years Ended December 31,</b> |             |             |
|---|---------------------------------|-------------|-------------|
|   | <b>2008</b>                     | <b>2007</b> | <b>2006</b> |
| <b>Rental and Other Revenues: (1) (2) (3)</b> |                                 |             |             |
| Office:                                       |                                 |             |             |
| Atlanta, GA                                   | \$ 47,010                       | \$ 43,579   | \$ 40,493   |
| Greenville, SC                                | 14,039                          | 15,324      | 14,044      |
| Kansas City, MO                               | 15,409                          | 14,443      | 13,282      |
| Memphis, TN                                   | 25,822                          | 24,230      | 22,069      |
| Nashville, TN                                 | 61,090                          | 51,190      | 46,991      |
| Orlando, FL                                   | 11,447                          | 8,851       | 8,385       |
| Piedmont Triad, NC                            | 26,611                          | 25,413      | 27,187      |
| Raleigh, NC                                   | 70,512                          | 63,058      | 57,381      |
| Richmond, VA                                  | 47,916                          | 45,159      | 41,906      |
| Tampa, FL                                     | 65,778                          | 61,564      | 57,675      |
| Total Office Segment                          | 385,634                         | 352,811     | 329,413     |
| Industrial:                                   |                                 |             |             |
| Atlanta, GA                                   | 15,783                          | 15,978      | 15,270      |
| Greenville, SC                                |                                 | 180         | 305         |
| Kansas City, MO                               | 20                              | 20          | 32          |
| Piedmont Triad, NC                            | 14,310                          | 13,593      | 12,821      |
| Total Industrial Segment                      | 30,113                          | 29,771      | 28,428      |
| Retail:                                       |                                 |             |             |
| Kansas City, MO                               | 43,491                          | 44,119      | 41,814      |

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|                                 |            |            |            |
|---------------------------------|------------|------------|------------|
| Piedmont Triad, NC              | 559        | 564        | 526        |
| Total Retail Segment            | 44,050     | 44,683     | 42,340     |
| Residential:                    |            |            |            |
| Kansas City, MO                 | 1,206      | 1,181      | 1,123      |
| Total Residential Segment       | 1,206      | 1,181      | 1,123      |
| Total Rental and Other Revenues | \$ 461,003 | \$ 428,446 | \$ 401,304 |

Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**17. SEGMENT INFORMATION - Continued**

|   | Years Ended December 31, |           |           |
|---|--------------------------|-----------|-----------|
|   | 2008                     | 2007      | 2006      |
| <b>Net Operating Income: (1) (2) (3)</b>  |                          |           |           |
| Office:   |                          |           |           |
| Atlanta, GA   | \$ 28,693                | \$ 28,457 | \$ 25,507 |
| Greenville, SC  | 8,549                    | 8,923     | 7,974     |
| Kansas City, MO   | 9,240                    | 8,414     | 7,655     |
| Memphis, TN   | 15,124                   | 13,704    | 12,780    |
| Nashville, TN   | 40,110                   | 32,781    | 29,670    |
| Orlando, FL   | 6,296                    | 4,375     | 4,134     |
| Piedmont Triad, NC  | 17,152                   | 16,727    | 18,564    |
| Raleigh, NC   | 46,386                   | 40,425    | 36,390    |
| Richmond, VA  | 32,178                   | 30,998    | 28,523    |
| Tampa, FL   | 39,290                   | 36,821    | 32,890    |
| Other   | (104)                    | (96)      | (111)     |
| Total Office Segment  | 242,914                  | 221,529   | 203,976   |
| Industrial:   |                          |           |           |
| Atlanta, GA   | 11,970                   | 12,556    | 11,917    |
| Greenville, SC  |                          | 40        | 85        |
| Kansas City, MO   | 8                        | 9         | 21        |
| Piedmont Triad, NC  | 11,010                   | 10,612    | 9,798     |
| Total Industrial Segment  | 22,988                   | 23,217    | 21,821    |
| Retail:   |                          |           |           |
| Atlanta, GA   | (25)                     | (23)      | (26)      |
| Kansas City, MO   | 28,506                   | 29,773    | 28,381    |
| Piedmont Triad, NC  | 441                      | 459       | 432       |
| Raleigh, NC   | (93)                     | (86)      | (72)      |
| Total Retail Segment  | 28,829                   | 30,123    | 28,715    |
| Residential:  |                          |           |           |
| Greenville, SC  |                          | (29)      | (94)      |
| Kansas City, MO   | 833                      | 865       | 867       |
| Orlando, FL   | (111)                    | (101)     | (110)     |
| Raleigh, NC   | (33)                     | (84)      | (95)      |
| Total Residential Segment   | 689                      | 651       | 568       |
| Total Net Operating Income  | 295,420                  | 275,520   | 255,080   |
| <b>Reconciliation to income before disposition of property and condominiums, insurance gain, minority interest and equity in earnings of unconsolidated affiliates:</b> |                          |           |           |
| Depreciation and amortization   | (126,767)                | (120,254) | (110,983) |
| Impairment of assets held for use   | (32,846)                 | (789)     |           |
| General and administrative expense  | (38,187)                 | (41,930)  | (37,100)  |
| Interest expense  | (98,492)                 | (100,256) | (100,730) |
| Interest and other income   | 3,766                    | 6,382     | 7,613     |
| Income before disposition of property and condominiums, insurance gain, minority interest and equity in earnings of unconsolidated affiliates                           | \$ 2,894                 | \$ 18,673 | \$ 13,880 |

- 
- (1) Net of discontinued operations.
  - (2) The Piedmont Triad market encompasses the Greensboro and Winston-Salem metropolitan area.
  - (3) The Raleigh market encompasses the Raleigh, Durham, Cary and Research Triangle metropolitan area.

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Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**17. SEGMENT INFORMATION - Continued**

|                           | December 31,<br>2008 | 2007         | 2006         |
|---------------------------|----------------------|--------------|--------------|
| <b>Total Assets:</b>      |                      |              |              |
| Office:                   |                      |              |              |
| Atlanta, GA               | \$ 277,472           | \$ 276,283   | \$ 268,848   |
| Baltimore, MD             | 1,793                | 10,155       | 11,661       |
| Greenville, SC            | 83,554               | 87,663       | 112,515      |
| Kansas City, MO           | 87,954               | 104,076      | 107,004      |
| Memphis, TN               | 187,316              | 134,962      | 133,762      |
| Nashville, TN             | 348,068              | 349,351      | 312,154      |
| Orlando, FL               | 50,852               | 51,361       | 45,684       |
| Piedmont Triad, NC        | 148,511              | 182,470      | 189,809      |
| Raleigh, NC               | 469,448              | 442,434      | 408,359      |
| Richmond, VA              | 257,221              | 259,707      | 259,602      |
| Tampa, FL                 | 379,146              | 389,407      | 369,307      |
| Total Office Segment      | 2,291,335            | 2,287,869    | 2,218,705    |
| Industrial:               |                      |              |              |
| Atlanta, GA               | 137,510              | 124,759      | 119,470      |
| Greenville, SC            |                      |              | 4,305        |
| Kansas City, MO           | 123                  | 152          | 134          |
| Piedmont Triad, NC        | 100,429              | 108,234      | 104,212      |
| Total Industrial Segment  | 238,062              | 233,145      | 228,121      |
| Retail:                   |                      |              |              |
| Atlanta, GA               | 1,070                | 978          | 1,115        |
| Kansas City, MO           | 224,603              | 230,556      | 236,702      |
| Piedmont Triad, NC        | 10,423               | 7,960        | 6,497        |
| Raleigh, NC               | 4,452                | 3,225        | 3,573        |
| Total Retail Segment      | 240,548              | 242,719      | 247,887      |
| Residential:              |                      |              |              |
| Greenville, SC            |                      |              | 6,100        |
| Kansas City, MO           | 6,471                | 6,834        | 6,691        |
| Orlando, FL               | 2,147                | 2,147        | 1,994        |
| Raleigh, NC               | 28,698               | 18,032       | 5,774        |
| Total Residential Segment | 37,316               | 27,013       | 20,559       |
| Corporate                 | 137,595              | 135,058      | 122,377      |
| Total Assets              | \$ 2,944,856         | \$ 2,925,804 | \$ 2,837,649 |

**18. OTHER EVENTS****Settlement of Tenant Bankruptcy Claim**

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In the fourth quarter of 2006, we received shares of Redback Networks, Inc., a public company, in settlement of a bankruptcy claim by us related to leases with this former tenant that were terminated in 2003. The shares were sold for net cash proceeds of \$1.6 million and recorded as interest and other income.

### **Property Insurance Settlement**

In the fourth quarter of 2005, one of our office properties located in southeastern Florida sustained damage in a hurricane. During the first quarter of 2007, we recorded a \$4.1 million gain for the non-monetary conversion upon finalization of the insurance claim.

### **Subsequent Events**

In January 2009, we paid off at maturity \$50.0 million of 8.125% unsecured notes using borrowings under our revolving credit facility.

Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**19. QUARTERLY FINANCIAL DATA (Unaudited)**

The following tables set forth quarterly financial information for our fiscal years ended December 31, 2008 and 2007 and have been adjusted to reflect discontinued operations:

|   | <b>For the Year Ended December 31, 2008</b> |                           |                          |                           |              |
|---|---|---------------------------|--------------------------|---------------------------|--------------|
|   | <b>First<br/>Quarter</b>                    | <b>Second<br/>Quarter</b> | <b>Third<br/>Quarter</b> | <b>Fourth<br/>Quarter</b> | <b>Total</b> |
| Rental and other revenues (1)   | \$ 113,434                                  | \$ 115,015                | \$ 115,451               | \$ 117,103                | \$ 461,003   |
| Income/(loss) from continuing operations (1)                            | 12,129                                      | 10,033                    | 12,088                   | (21,188)                  | 13,062       |
| Income from discontinued operations (1)                                 | 4,394                                       | 5,777                     | 3,408                    | 6,801                     | 20,380       |
| Net income/(loss)   | 16,523                                      | 15,810                    | 15,496                   | (14,387)                  | 33,442       |
| Distributions on preferred units  | (2,838)                                     | (2,838)                   | (2,451)                  | (1,677)                   | (9,804)      |
| Excess of preferred unit redemption/repurchase cost over carrying value |   |                           | (108)                    |                           | (108)        |
| Net income/(loss) available for common unitholders                      | \$ 13,685                                   | \$ 12,972                 | \$ 12,937                | \$ (16,064)               | \$ 23,530    |
| <b>Net income/(loss) per unit-basic:</b>                                |   |                           |                          |                           |              |
| Income/(loss) from continuing operations                                | \$ 0.16                                     | \$ 0.12                   | \$ 0.15                  | \$ (0.34)                 | \$ 0.05      |
| Discontinued operations   | 0.07  | 0.09                      | 0.06                     | 0.10                      | 0.33         |
| Net income/(loss)   | \$ 0.23                                     | \$ 0.21                   | \$ 0.21                  | \$ (0.24)                 | \$ 0.38      |
| <b>Net income/(loss) per unit-diluted:</b>                              |   |                           |                          |                           |              |
| Income/(loss) from continuing operations                                | \$ 0.16                                     | \$ 0.12                   | \$ 0.15                  | \$ (0.34)                 | \$ 0.05      |
| Discontinued operations   | 0.07  | 0.09                      | 0.06                     | 0.10                      | 0.32         |
| Net income/(loss)   | \$ 0.23                                     | \$ 0.21                   | \$ 0.21                  | \$ (0.24)                 | \$ 0.37      |

|   | <b>For the Year Ended December 31, 2007</b> |                           |                          |                           |              |
|---|---|---------------------------|--------------------------|---------------------------|--------------|
|   | <b>First<br/>Quarter</b>                    | <b>Second<br/>Quarter</b> | <b>Third<br/>Quarter</b> | <b>Fourth<br/>Quarter</b> | <b>Total</b> |
| Rental and other revenues (1)   | \$ 104,551                                  | \$ 103,816                | \$ 106,997               | \$ 113,082                | \$ 428,446   |
| Income from continuing operations (1)                                   | 35,388                                      | 7,700                     | 4,779                    | 6,995                     | 54,862       |
| Income from discontinued operations (1)                                 | 21,141                                      | 1,859                     | 7,638                    | 8,716                     | 39,354       |
| Net income  | 56,529                                      | 9,559                     | 12,417                   | 15,711                    | 94,216       |
| Distributions on preferred units  | (4,113)                                     | (3,846)                   | (2,680)                  | (2,838)                   | (13,477)     |
| Excess of preferred unit redemption/repurchase cost over carrying value |   | (1,443)                   | (842)                    |                           | (2,285)      |

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|   |           |          |          |           |           |
|---|-----------|----------|----------|-----------|-----------|
| Net income available for common unitholders | \$ 52,416 | \$ 4,270 | \$ 8,895 | \$ 12,873 | \$ 78,454 |
| <b>Net income per unit-basic:</b>           |           |          |          |           |           |
| Income from continuing operations           | \$ 0.52   | \$ 0.04  | \$ 0.02  | \$ 0.07   | \$ 0.65   |
| Discontinued operations                     | 0.35      | 0.03     | 0.13     | 0.14      | 0.65      |
| Net income                                  | \$ 0.87   | \$ 0.07  | \$ 0.15  | \$ 0.21   | \$ 1.30   |
| <b>Net income per share-diluted:</b>        |           |          |          |           |           |
| Income from continuing operations           | \$ 0.51   | \$ 0.04  | \$ 0.02  | \$ 0.07   | \$ 0.64   |
| Discontinued operations                     | 0.34      | 0.03     | 0.13     | 0.14      | 0.64      |
| Net income                                  | \$ 0.85   | \$ 0.07  | \$ 0.15  | \$ 0.21   | \$ 1.28   |



Table of Contents**HIGHWOODS REALTY LIMITED PARTNERSHIP****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(tabular dollar amounts in thousands, except per unit data)

**19. QUARTERLY FINANCIAL DATA (Unaudited) - Continued**

(1) The amounts presented for the first three quarters are not equal to the same amounts previously reported in Form 10-Q for each period as a result of discontinued operations. Below is the reconciliation to the amounts previously reported in Form

10-Q:

|   | <b>For the Quarter Ended</b> |                          |                               |
|---|------------------------------|--------------------------|-------------------------------|
|   | <b>March 31,<br/>2008</b>    | <b>June 30,<br/>2008</b> | <b>September 30,<br/>2008</b> |
| Rental and other revenues previously reported   | \$ 114,094                   | \$ 115,853               | \$ 116,207                    |
| Discontinued operations   | (660 )                       | (838 )                   | (756 )                        |
| Revised rental and other revenues   | \$ 113,434                   | \$ 115,015               | \$ 115,451                    |
| Income from continuing operations previously reported   | \$ 12,383                    | \$ 10,383                | \$ 12,306                     |
| Discontinued operations   | (254 )                       | (350 )                   | (218 )                        |
| Revised income from continuing operations   | \$ 12,129                    | \$ 10,033                | \$ 12,088                     |
| Income from discontinued operations previously reported   | \$ 4,140                     | \$ 5,427                 | \$ 3,190                      |
| Additional discontinued operations from properties sold subsequent to the respective reporting period | 254                          | 350                      | 218                           |
| Revised income from discontinued operations   | \$ 4,394                     | \$ 5,777                 | \$ 3,408                      |

|   | <b>For the Quarter Ended</b> |                          |                               |                              |
|---|------------------------------|--------------------------|-------------------------------|------------------------------|
|   | <b>March 31,<br/>2007</b>    | <b>June 30,<br/>2007</b> | <b>September 30,<br/>2007</b> | <b>December 31,<br/>2007</b> |
| Rental and other revenues previously reported   | \$ 105,462                   | \$ 105,146               | \$ 107,580                    | \$ 115,111                   |
| Discontinued operations   | (911 )                       | (1,330 )                 | (583 )                        | (2,029 )                     |
| Revised rental and other revenues   | \$ 104,551                   | \$ 103,816               | \$ 106,997                    | \$ 113,082                   |
| Income from continuing operations previously reported   | \$ 35,776                    | \$ 8,515                 | \$ 4,894                      | \$ 7,588                     |
| Discontinued operations   | (388 )                       | (815 )                   | (115 )                        | (593 )                       |
| Revised income from continuing operations   | \$ 35,388                    | \$ 7,700                 | \$ 4,779                      | \$ 6,995                     |
| Income from discontinued operations previously reported   | \$ 20,753                    | \$ 1,044                 | \$ 7,523                      | \$ 8,123                     |
| Additional discontinued operations from properties sold subsequent to the respective reporting period | 388                          | 815                      | 115                           | 593                          |
| Revised income from discontinued operations   | \$ 21,141                    | \$ 1,859                 | \$ 7,638                      | \$ 8,716                     |



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(in thousands)

As of December 31, 2008, 2007 and 2006

A summary of activity for Valuation and Qualifying Accounts and Reserves

|   | <b>Balance at<br/>December 31,<br/>2007</b> | <b>Additions</b> | <b>Deductions</b> | <b>Balance at<br/>December 31,<br/>2008</b> |
|---|---|------------------|-------------------|---|
| Allowance for Doubtful Accounts - Straight Line Rent  | \$ 440                                      | \$ 1,905         | \$ (263)          | ) \$ 2,082                                  |
| Allowance for Doubtful Accounts - Accounts Receivable | 935   | 1,091            | (745)             | ) 1,281                                     |
| Allowance for Doubtful Accounts - Notes Receivable    | 68  | 395              | (4)               | ) 459                                       |
| Totals  | \$ 1,443                                    | \$ 3,391         | \$ (1,012)        | ) \$ 3,822                                  |

|   | <b>Balance at<br/>December 31,<br/>2006</b> | <b>Additions</b> | <b>Deductions</b> | <b>Balance at<br/>December 31,<br/>2007</b> |
|---|---|------------------|-------------------|---|
| Allowance for Doubtful Accounts - Straight Line Rent  | \$ 301                                      | \$ 747           | \$ (608)          | ) \$ 440                                    |
| Allowance for Doubtful Accounts - Accounts Receivable | 1,253                                       | 422              | (740)             | ) 935                                       |
| Allowance for Doubtful Accounts - Notes Receivable    | 786   |                  | (718)             | ) 68  |
| Disposition Reserve                                   | 75  |                  | (75)              | )   |
| Totals  | \$ 2,415                                    | \$ 1,169         | \$ (2,141)        | ) \$ 1,443                                  |

|   | <b>Balance at<br/>December 31,<br/>2005</b> | <b>Additions</b> | <b>Deductions</b> | <b>Balance at<br/>December 31,<br/>2006</b> |
|---|---|------------------|-------------------|---|
| Allowance for Doubtful Accounts - Straight Line Rent  | \$ 609                                      | \$ 915           | \$ (1,223)        | ) \$ 301                                    |
| Allowance for Doubtful Accounts - Accounts Receivable | 1,618                                       | 272              | (637)             | ) 1,253                                     |
| Allowance for Doubtful Accounts - Notes Receivable    | 876   | 39               | (129)             | ) 786                                       |
| Disposition Reserve                                   | 100   |                  | (25)              | ) 75  |
| Totals  | \$ 3,203                                    | \$ 1,226         | \$ (2,014)        | ) \$ 2,415                                  |



Table of Contents**HIGHWOODS PROPERTIES, INC.****HIGHWOODS REALTY LIMITED PARTNERSHIP****NOTE TO SCHEDULE III**

(in thousands)

As of December 31, 2008, 2007 and 2006

A summary of activity for real estate and accumulated depreciation is as follows:

|  | <b>December 31,<br/>2008</b> | <b>2007</b>  | <b>2006</b>  |
|--|------------------------------|--------------|--------------|
| Real estate:                               |                              |              |              |
| Balance at beginning of year               | \$ 3,180,661                 | \$ 3,072,335 | \$ 3,201,720 |
| Additions:                                 |                              |              |              |
| Acquisitions, development and improvements | 184,208                      | 247,152      | 137,723      |
| Previously unconsolidated affiliate        |                              |              | 46,247       |
| Cost of real estate sold and retired       | (91,965 )                    | (138,826 )   | (313,355 )   |
| Balance at close of year (a)               | \$ 3,272,904                 | \$ 3,180,661 | \$ 3,072,335 |
| Accumulated depreciation:                  |                              |              |              |
| Balance at beginning of year               | \$ 649,765                   | \$ 595,136   | \$ 579,625   |
| Depreciation expense                       | 110,988                      | 107,793      | 101,462      |
| Previously unconsolidated affiliate        |                              |              | 4,610        |
| Real estate sold and retired               | (46,529 )                    | (53,164 )    | (90,561 )    |
| Balance at close of year (b)               | \$ 714,224                   | \$ 649,765   | \$ 595,136   |

(a) Reconciliation of total cost to balance sheet caption:

|   | <b>2008</b>  | <b>2007</b>  | <b>2006</b>  |
|---|--------------|--------------|--------------|
| Total per Schedule III  | \$ 3,272,904 | \$ 3,180,661 | \$ 3,072,335 |
| Construction in progress exclusive of land included in Schedule III | 61,938       | 101,661      | 101,899      |
| Property held for sale  | (1,242 )     | (10,466 )    | (51,150 )    |
| Reclassification adjustment for discontinued operations             |              |              | 37           |
| Total real estate assets at cost                                    | \$ 3,333,600 | \$ 3,271,856 | \$ 3,123,121 |

(b) Reconciliation of total accumulated depreciation to balance sheet caption:

|                                | <b>2008</b> | <b>2007</b> | <b>2006</b> |
|--------------------------------|-------------|-------------|-------------|
| Total per Schedule III         | \$ 714,224  | \$ 649,765  | \$ 595,136  |
| Property held for sale         |             |             | (6,829 )    |
| Total accumulated depreciation | \$ 714,224  | \$ 649,765  | \$ 588,307  |



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HIGHWOODS PROPERTIES, INC.

HIGHWOODS REALTY LIMITED PARTNERSHIP

SCHEDULE III - REAL ESTATE AND ACCUMULATED DEPRECIATION

(in thousands)

December 31, 2008

| Description                  | Segment Type | City        | 2008 Encumbrance | Costs Capitalized |          |                           |               |                                |               | Accumulated Depreciation | Year of Construction | Life on Which Depreciation is Calculated |           |
|------------------------------|--------------|-------------|------------------|-------------------|----------|---------------------------|---------------|--------------------------------|---------------|--------------------------|----------------------|--|-----------|
|                              |              |             |                  | Initial Costs     |          | Subsequent to Acquisition |               | Gross Value at Close of Period |               |                          |                      |  |           |
|                              |              |             |                  | Land              | Building | Land                      | Bldg & Improv | Land                           | Bldg & Improv | Total Assets             |                      |  |           |
| <b>Atlanta, GA</b>           |              |             |                  |                   |          |                           |               |                                |               |                          |                      |  |           |
| 1700 Century Circle          | Office       | Atlanta     |                  | \$-               | \$2,482  | \$2                       | \$380         | \$2                            | \$2,862       | \$2,864                  | \$621                | 1983                                     | 5-40 yrs. |
| 1800 Century Boulevard       | Office       | Atlanta     |                  | 1,443             | 29,081   | 1                         | 9,872         | 1,444                          | 38,953        | 40,397                   | 13,678               | 1975                                     | 5-40 yrs. |
| 1825 Century Center          | Office       | Atlanta     |                  | 864               | -        | 303                       | 15,166        | 1,167                          | 15,166        | 16,333                   | 3,117                | 2002                                     | 5-40 yrs. |
| 1875 Century Boulevard       | Office       | Atlanta     |                  | -                 | 8,924    | -                         | 1,923         | -                              | 10,847        | 10,847                   | 3,461                | 1976                                     | 5-40 yrs. |
| 1900 Century Boulevard       | Office       | Atlanta     |                  | -                 | 4,744    | -                         | 902           | -                              | 5,646         | 5,646                    | 1,767                | 1971                                     | 5-40 yrs. |
| 2200 Century Parkway         | Office       | Atlanta     |                  | -                 | 14,432   | -                         | 3,371         | -                              | 17,803        | 17,803                   | 5,440                | 1971                                     | 5-40 yrs. |
| 2400 Century Center          | Office       | Atlanta     |                  | -                 | -        | 406                       | 15,602        | 406                            | 16,008        | 16,008                   | 5,297                | 1998                                     | 5-40 yrs. |
| 2500 Century Center          | Office       | Atlanta     |                  | -                 | -        | 328                       | 14,231        | 328                            | 14,231        | 14,559                   | 1,696                | 2005                                     | 5-40 yrs. |
| 2500/2635 Parking Garage     | Office       | Atlanta     |                  | -                 | -        | -                         | 6,242         | -                              | 6,242         | 6,242                    | 482                  | 2005                                     | 5-40 yrs. |
| 2600 Century Parkway         | Office       | Atlanta     |                  | -                 | 10,679   | -                         | 3,686         | -                              | 14,365        | 14,365                   | 4,186                | 1973                                     | 5-40 yrs. |
| 2635 Century Parkway         | Office       | Atlanta     |                  | -                 | 21,643   | -                         | 2,905         | -                              | 24,548        | 24,548                   | 7,621                | 1980                                     | 5-40 yrs. |
| 2800 Century Parkway         | Office       | Atlanta     |                  | -                 | 20,449   | -                         | 2,869         | -                              | 23,318        | 23,318                   | 6,221                | 1983                                     | 5-40 yrs. |
| 50 Glenlake                  | Office       | Atlanta (1) |                  | 2,500             | 20,006   | -                         | 2,232         | 2,500                          | 22,238        | 24,738                   | 6,018                | 1997                                     | 5-40 yrs. |
| 6348 Northeast Expressway    | Industrial   | Atlanta     |                  | 275               | 1,655    | -                         | 189           | 275                            | 1,844         | 2,119                    | 572                  | 1978                                     | 5-40 yrs. |
| 6438 Northeast Expressway    | Industrial   | Atlanta     |                  | 180               | 2,216    | (1)                       | 370           | 179                            | 2,586         | 2,765                    | 768                  | 1981                                     | 5-40 yrs. |
| Bluegrass Lakes I            | Industrial   | Atlanta     |                  | 816               | -        | 336                       | 2,966         | 1,152                          | 2,966         | 4,118                    | 896                  | 1999                                     | 5-40 yrs. |
| Bluegrass Place I            | Industrial   | Atlanta     |                  | 491               | 2,061    | -                         | 313           | 491                            | 2,374         | 2,865                    | 596                  | 1995                                     | 5-40 yrs. |
| Bluegrass Place II           | Industrial   | Atlanta     |                  | 412               | 2,583    | -                         | 63            | 412                            | 2,646         | 3,058                    | 744                  | 1996                                     | 5-40 yrs. |
| Bluegrass Valley             | Industrial   | Atlanta     |                  | 1,500             | -        | 409                       | 3,723         | 1,909                          | 3,723         | 5,632                    | 1,434                | 2000                                     | 5-40 yrs. |
| Bluegrass Valley Land        | Industrial   | Atlanta     |                  | 19,711            | -        | (14,784)                  | -             | 4,927                          | -             | 4,927                    | -                    | N/A                                      | N/A       |
| Century Plaza I              | Office       | Atlanta     |                  | 1,290             | 8,567    | -                         | 2,921         | 1,290                          | 11,488        | 12,778                   | 2,800                | 1981                                     | 5-40 yrs. |
| Century Plaza II             | Office       | Atlanta     |                  | 1,380             | 7,733    | -                         | 1,474         | 1,380                          | 9,207         | 10,587                   | 2,342                | 1984                                     | 5-40 yrs. |
| Chastain Place I             | Industrial   | Atlanta     |                  | 451               | -        | 341                       | 2,963         | 792                            | 2,963         | 3,755                    | 899                  | 1997                                     | 5-40 yrs. |
| Chastain Place II            | Industrial   | Atlanta     |                  | 599               | -        | 194                       | 1,516         | 793                            | 1,516         | 2,309                    | 498                  | 1998                                     | 5-40 yrs. |
| Chastain Place III           | Industrial   | Atlanta     |                  | 539               | -        | 173                       | 1,272         | 712                            | 1,272         | 1,984                    | 302                  | 1999                                     | 5-40 yrs. |
| Corporate Lakes              | Industrial   | Atlanta     |                  | 1,265             | 7,243    | -                         | 862           | 1,265                          | 8,105         | 9,370                    | 2,400                | 1988                                     | 5-40 yrs. |
| DHS/ICE                      | Office       | Atlanta     |                  | 3,100             | -        | 1,746                     | 15,670        | 4,846                          | 15,670        | 20,516                   | 694                  | 2007                                     | 5-40 yrs. |
| Gwinnett Distribution Center | Industrial   | Atlanta     |                  | 1,119             | 5,960    | -                         | 1,571         | 1,119                          | 7,531         | 8,650                    | 2,246                | 1991                                     | 5-40 yrs. |
| Henry County Land            | Industrial   | Atlanta     |                  | 3,010             | -        | 13                        | -             | 3,023                          | -             | 3,023                    | -                    | N/A                                      | N/A       |
| <b>Highwoods Center I at</b> |              |             |                  |                   |          |                           |               |                                |               |                          |                      |  |           |
| Tradeport                    | Office       | Atlanta (1) |                  | 307               | -        | 139                       | 2,027         | 446                            | 2,027         | 2,473                    | 525                  | 1999                                     | 5-40 yrs. |

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HIGHWOODS PROPERTIES, INC.

HIGHWOODS REALTY LIMITED PARTNERSHIP

SCHEDULE III - REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)

(in thousands)

| Description                                  | Segment Type | City       | 2008 Encumbrance | Initial Costs |          | Costs Capitalized Subsequent to Acquisition |               | Gross Value at Close of Period |               |              | Accumulated Depreciation | Year of Construction | Life on Which Depreciation is Calculated |
|--|--------------|------------|------------------|---------------|----------|---|---------------|--------------------------------|---------------|--------------|--------------------------|----------------------|--|
|  |              |            |                  | Land          | Building | Land  | Bldg & Improv | Land                           | Bldg & Improv | Total Assets |                          |                      |  |
| Highwoods Center II at Tradeport             | Office       | Atlanta    | (1)              | 641           | -        | 162   | 3,312         | 803                            | 3,312         | 4,115        | 1,250                    | 1999                 | 5-40 yrs.                                |
| Highwoods Center III at Tradeport            | Office       | Atlanta    | (1)              | 409           | -        | 130   | 2,161         | 539                            | 2,161         | 2,700        | 385                      | 2001                 | 5-40 yrs.                                |
| National Archives and Records Administration | Office       | Atlanta    |                  | 1,484         | -        | -   | 17,762        | 1,484                          | 17,762        | 19,246       | 2,066                    | 2004                 | 5-40 yrs.                                |
| Newpoint Place I                             | Industrial   | Atlanta    |                  | 819           | -        | 356   | 3,214         | 1,175                          | 3,214         | 4,389        | 1,034                    | 1998                 | 5-40 yrs.                                |
| Newpoint Place II                            | Industrial   | Atlanta    |                  | 1,499         | -        | 394   | 3,660         | 1,893                          | 3,660         | 5,553        | 1,121                    | 1999                 | 5-40 yrs.                                |
| Newpoint Place III                           | Industrial   | Atlanta    |                  | 668           | -        | 253   | 2,149         | 921                            | 2,149         | 3,070        | 681                      | 1998                 | 5-40 yrs.                                |
| Newpoint Place IV                            | Industrial   | Atlanta    |                  | 989           | -        | 406   | 4,540         | 1,395                          | 4,540         | 5,935        | 1,239                    | 2001                 | 5-40 yrs.                                |
| Newpoint Place V                             | Industrial   | Atlanta    |                  | 2,150         | -        | 816   | 8,907         | 2,966                          | 8,907         | 11,873       | 549                      | 2007                 | 5-40 yrs.                                |
| Norcross I & II                              | Industrial   | Atlanta    |                  | 323           | 2,000    | -   | 664           | 323                            | 2,664         | 2,987        | 722                      | 1970                 | 5-40 yrs.                                |
| Nortel                                       | Office       | Atlanta    |                  | 3,342         | 32,111   | -   | 354           | 3,342                          | 32,465        | 35,807       | 8,719                    | 1998                 | 5-40 yrs.                                |
| River Point Land                             | Industrial   | Atlanta    |                  | 7,250         | -        | (4,567)                                     | -             | 2,683                          | -             | 2,683        | -                        | N/A                  | N/A                                      |
| South Park Residential Land                  | Residential  | Atlanta    |                  | 50            | -        | 7   | -             | 57                             | -             | 57           | -                        | N/A                  | N/A                                      |
| South Park Site Land                         | Industrial   | Atlanta    |                  | 1,204         | -        | 754   | -             | 1,958                          | -             | 1,958        | -                        | N/A                  | N/A                                      |
| Southside Distribution Center                | Industrial   | Atlanta    |                  | 804           | 4,553    | -   | 1,679         | 804                            | 6,232         | 7,036        | 1,750                    | 1988                 | 5-40 yrs.                                |
| Tradeport I                                  | Industrial   | Atlanta    |                  | 557           | -        | 261   | 2,585         | 818                            | 2,585         | 3,403        | 754                      | 1999                 | 5-40 yrs.                                |
| Tradeport II                                 | Industrial   | Atlanta    |                  | 557           | -        | 261   | 2,641         | 818                            | 2,641         | 3,459        | 1,245                    | 1999                 | 5-40 yrs.                                |
| Tradeport III                                | Industrial   | Atlanta    |                  | 673           | -        | 370   | 2,371         | 1,043                          | 2,371         | 3,414        | 481                      | 1999                 | 5-40 yrs.                                |
| Tradeport IV                                 | Industrial   | Atlanta    |                  | 667           | -        | 365   | 2,831         | 1,032                          | 2,831         | 3,863        | 492                      | 2001                 | 5-40 yrs.                                |
| Tradeport Land                               | Office       | Atlanta    |                  | 5,243         | -        | (387)                                       | -             | 4,856                          | -             | 4,856        | -                        | N/A                  | N/A                                      |
| Tradeport V                                  | Industrial   | Atlanta    |                  | 463           | -        | 180   | 2,415         | 643                            | 2,415         | 3,058        | 594                      | 2002                 | 5-40 yrs.                                |
| Two Point Royal                              | Office       | Atlanta    | (1)              | 1,793         | 14,964   | -   | 1,829         | 1,793                          | 16,793        | 18,586       | 4,261                    | 1997                 | 5-40 yrs.                                |
| <b>Baltimore, MD</b>                         |              |            |                  |               |          |   |               |                                |               |              |                          |                      |  |
| Sportsman Club Land                          | Office       | Baltimore  |                  | 24,931        | -        | (23,147)                                    | -             | 1,784                          | -             | 1,784        | -                        | N/A                  | N/A                                      |
| <b>Greenville, SC</b>                        |              |            |                  |               |          |   |               |                                |               |              |                          |                      |  |
| Brookfield Plaza                             | Office       | Greenville |                  | 1,500         | 8,514    | -   | 2,168         | 1,500                          | 10,682        | 12,182       | 2,926                    | 1987                 | 5-40 yrs.                                |
| Jacobs Engineering                           | Office       | Greenville |                  | 3,050         | 17,280   | (23)  | 4,466         | 3,027                          | 21,746        | 24,773       | 6,423                    | 1990                 | 5-40 yrs.                                |
| MetLife @ Brookfield                         | Office       | Greenville |                  | 1,039         | -        | 352   | 10,535        | 1,391                          | 10,535        | 11,926       | 3,227                    | 2001                 | 5-40 yrs.                                |
| Patewood I                                   | Office       | Greenville |                  | 942           | 5,117    | -   | 1,336         | 942                            | 6,453         | 7,395        | 2,177                    | 1985                 | 5-40 yrs.                                |
| Patewood II                                  | Office       | Greenville |                  | 942           | 5,176    | -   | 1,341         | 942                            | 6,517         | 7,459        | 2,092                    | 1987                 | 5-40 yrs.                                |
| Patewood III                                 | Office       | Greenville |                  | 841           | 4,776    | 1   | 1,982         | 842                            | 6,758         | 7,600        | 2,316                    | 1989                 | 5-40 yrs.                                |
| Patewood IV                                  | Office       | Greenville |                  | 1,219         | 6,918    | -   | 2,069         | 1,219                          | 8,987         | 10,206       | 2,964                    | 1989                 | 5-40 yrs.                                |
| Patewood V                                   | Office       | Greenville | (2)              | 1,690         | 9,589    | -   | 2,429         | 1,690                          | 12,018        | 13,708       | 3,638                    | 1990                 | 5-40 yrs.                                |
| Patewood VI                                  | Office       | Greenville |                  | 2,360         | -        | 321   | 7,808         | 2,681                          | 7,808         | 10,489       | 2,085                    | 1999                 | 5-40 yrs.                                |





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HIGHWOODS PROPERTIES, INC.

HIGHWOODS REALTY LIMITED PARTNERSHIP

SCHEDULE III - REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)

(in thousands)

| Description                  | Segment<br>Type | City        | 2008<br>Encumbrance | Initial Costs |          | Costs<br>Capitalized<br>Subsequent to<br>Acquisition |                  | Gross Value at Close of<br>Period |                  |                 | Accumulated<br>Depreciation | Date of<br>Construction | Life of<br>Which<br>Depre-<br>is Calc |
|------------------------------|-----------------|-------------|---------------------|---------------|----------|--|------------------|-----------------------------------|------------------|-----------------|-----------------------------|-------------------------|---------------------------------------|
|                              |                 |             |                     | Land          | Building | Land   | Bldg &<br>Improv | Land                              | Bldg &<br>Improv | Total<br>Assets |                             |                         |                                       |
| <b>Kansas City, MO</b>       |                 |             |                     |               |          |  |                  |                                   |                  |                 |                             |                         |                                       |
| Country Club Plaza           | Mixed-Use       | Kansas City | (3)                 | 14,286        | 146,879  | (198)  | 115,455          | 14,088                            | 262,334          | 276,422         | 68,019                      | 1920-2002               | 5-40 y                                |
| Corinth Shops South          | Retail          | Kansas City |                     | 1,043         | 4,447    | -  | 623              | 1,043                             | 5,070            | 6,113           | 1,324                       | 1953                    | 5-40 y                                |
| Corinth Square North Shops   | Retail          | Kansas City |                     | 2,756         | 11,490   | -  | 2,155            | 2,756                             | 13,645           | 16,401          | 3,462                       | 1962                    | 5-40 y                                |
| Fairway Shops                | Retail          | Kansas City |                     | 689           | 3,215    | -  | 838              | 689                               | 4,053            | 4,742           | 933                         | 1940                    | 5-40 y                                |
| Land - Hotel Land - Valencia | Office          | Kansas City |                     | 978           | -        | 111  | -                | 1,089                             | -                | 1,089           | -                           | N/A                     | N/A                                   |
| Neptune Apartments           | Residential     | Kansas City | 3,558               | 1,098         | 6,282    | -  | 816              | 1,098                             | 7,098            | 8,196           | 1,820                       | 1988                    | 5-40 y                                |
| One Ward Parkway             | Office          | Kansas City |                     | 682           | 3,937    | (1)  | 1,232            | 681                               | 5,169            | 5,850           | 1,297                       | 1980                    | 5-40 y                                |
| Park Plaza                   | Office          | Kansas City | (3)                 | 1,384         | 6,410    | -  | 1,668            | 1,384                             | 8,078            | 9,462           | 2,480                       | 1983                    | 5-40 y                                |
| Prairie Village Rest & Bank  | Retail          | Kansas City |                     | -             | -        | -  | 1,372            | -                                 | 1,372            | 1,372           | 413                         | 1948                    | 5-40 y                                |
| Prairie Village Shops        | Retail          | Kansas City |                     | 3,366         | 14,686   | 1  | 4,856            | 3,367                             | 19,542           | 22,909          | 5,361                       | 1948                    | 5-40 y                                |
| Somerset                     | Industrial      | Kansas City |                     | 31            | 125      | -  | -                | 31                                | 125              | 156             | 33                          | 1998                    | 5-40 y                                |
| Two Brush Creek              | Office          | Kansas City |                     | 984           | 4,402    | -  | 1,057            | 984                               | 5,459            | 6,443           | 1,295                       | 1983                    | 5-40 y                                |
| Valencia Place Office        | Office          | Kansas City | (3)                 | 1,576         | -        | 970  | 33,949           | 2,546                             | 33,949           | 36,495          | 9,460                       | 1999                    | 5-40 y                                |
| <b>Memphis, TN</b>           |                 |             |                     |               |          |  |                  |                                   |                  |                 |                             |                         |                                       |
| 3400 Players Club Parkway    | Office          | Memphis     | (2)                 | 1,005         | -        | 207  | 4,982            | 1,212                             | 4,982            | 6,194           | 1,424                       | 1997                    | 5-40 y                                |
| 6000 Poplar Ave              | Office          | Memphis     |                     | 2,340         | 11,385   | (849)  | 2,471            | 1,491                             | 13,856           | 15,347          | 3,115                       | 1985                    | 5-40 y                                |
| 6060 Poplar Ave              | Office          | Memphis     |                     | 1,980         | 8,677    | (404)  | 1,985            | 1,576                             | 10,662           | 12,238          | 2,333                       | 1987                    | 5-40 y                                |
| Atrium I & II                | Office          | Memphis     |                     | 1,570         | 6,253    | -  | 2,034            | 1,570                             | 8,287            | 9,857           | 2,686                       | 1984                    | 5-40 y                                |
| Centrum                      | Office          | Memphis     |                     | 1,013         | 5,580    | -  | 1,722            | 1,013                             | 7,302            | 8,315           | 2,160                       | 1979                    | 5-40 y                                |
| Comcast Corporation          | Office          | Memphis     |                     | 946           | -        | -  | 8,614            | 946                               | 8,614            | 9,560           | 141                         | 2008                    | 5-40 y                                |
| International Place II       | Office          | Memphis     | (4)                 | 4,884         | 27,782   | -  | 3,733            | 4,884                             | 31,515           | 36,399          | 10,016                      | 1988                    | 5-40 y                                |
| Penn Marc                    | Office          | Memphis     | 8,299               | 3,607         | 12,200   | -  | 165              | 3,607                             | 12,365           | 15,972          | 314                         | 2008                    | 5-40 y                                |
| Shadow Creek I               | Office          | Memphis     |                     | 924           | -        | 466  | 6,897            | 1,390                             | 6,897            | 8,287           | 1,418                       | 2000                    | 5-40 y                                |
| Shadow Creek II              | Office          | Memphis     |                     | 734           | -        | 467  | 7,535            | 1,201                             | 7,535            | 8,736           | 1,580                       | 2001                    | 5-40 y                                |
| Southwind Office Center A    | Office          | Memphis     |                     | 1,004         | 5,694    | (1)  | 1,378            | 1,003                             | 7,072            | 8,075           | 2,271                       | 1991                    | 5-40 y                                |
| Southwind Office Center B    | Office          | Memphis     |                     | 1,366         | 7,754    | -  | 1,256            | 1,366                             | 9,010            | 10,376          | 2,847                       | 1990                    | 5-40 y                                |
| Southwind Office Center C    | Office          | Memphis     | (2)                 | 1,070         | -        | 221  | 4,808            | 1,291                             | 4,808            | 6,099           | 1,186                       | 1998                    | 5-40 y                                |
| Southwind Office Center D    | Office          | Memphis     |                     | 744           | -        | 193  | 4,801            | 937                               | 4,801            | 5,738           | 1,145                       | 1999                    | 5-40 y                                |
| The Colonnade                | Office          | Memphis     |                     | 1,300         | 6,481    | 267  | 153              | 1,567                             | 6,634            | 8,201           | 1,817                       | 1998                    | 5-40 y                                |
| ThyssenKrupp                 | Office          | Memphis     |                     | 1,040         | -        | 25   | 8,312            | 1,065                             | 8,312            | 9,377           | 732                         | 2007                    | 5-40 y                                |
| <b>Nashville, TN</b>         |                 |             |                     |               |          |  |                  |                                   |                  |                 |                             |                         |                                       |
| 3322 West End                | Office          | Nashville   | (2)                 | 3,025         | 27,490   | -  | 3,618            | 3,025                             | 31,108           | 34,133          | 7,303                       | 1986                    | 5-40 y                                |
| 3401 West End                | Office          | Nashville   |                     | 5,864         | 22,917   | (2)  | 5,379            | 5,862                             | 28,296           | 34,158          | 9,261                       | 1982                    | 5-40 y                                |
| 5310 Maryland Way            | Office          | Nashville   |                     | 1,863         | 7,201    | -  | (41)             | 1,863                             | 7,160            | 9,023           | 2,275                       | 1994                    | 5-40 y                                |
| BNA Corporate Center         | Office          | Nashville   |                     | -             | 18,506   | -  | 7,844            | -                                 | 26,350           | 26,350          | 8,621                       | 1985                    | 5-40 y                                |



## HIGHWOODS PROPERTIES, INC.

## HIGHWOODS REALTY LIMITED PARTNERSHIP

## SCHEDULE III - REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)

(in thousands)

| Description               | Segment<br>Type | City          | 2008<br>Encumbrance | Costs         |          |             |                  |                                   |                  |                 | Accumulated<br>Depreciation | Year of<br>Construction | Life on<br>Which<br>Depreciation<br>is Calculated |
|---------------------------|-----------------|---------------|---------------------|---------------|----------|-------------|------------------|-----------------------------------|------------------|-----------------|-----------------------------|-------------------------|---|
|                           |                 |               |                     | Initial Costs |          | Capitalized |                  | Gross Value at Close of<br>Period |                  |                 |                             |                         |   |
|                           |                 |               |                     | Land          | Building | Land        | Bldg &<br>Improv | Land                              | Bldg &<br>Improv | Total<br>Assets |                             |                         |   |
| Century City Plaza I      | Office          | Nashville     | 903                 | 6,919         | -        | (2,396 )    | 903              | 4,523                             | 5,426            | 1,549           | 1987                        | 5-40 yrs.               |   |
| Cool Springs 1 & 2 Deck   | Office          | Nashville     | -                   | -             | -        | 3,938       | -                | 3,938                             | 3,938            | 115             | 2007                        | 5-40 yrs.               |   |
| Cool Springs 3 & 4 Deck   | Office          | Nashville     | -                   | -             | -        | 4,396       | -                | 4,396                             | 4,396            | 193             | 2007                        | 5-40 yrs.               |   |
| Cool Springs I            | Office          | Nashville     | 1,583               | -             | 15       | 12,577      | 1,598            | 12,577                            | 14,175           | 3,278           | 1999                        | 5-40 yrs.               |   |
| Cool Springs II           | Office          | Nashville     | 1,824               | -             | 346      | 19,459      | 2,170            | 19,459                            | 21,629           | 5,040           | 1999                        | 5-40 yrs.               |   |
| Cool Springs III          | Office          | Nashville     | 1,631               | -             | 804      | 18,247      | 2,435            | 18,247                            | 20,682           | 1,786           | 2006                        | 5-40 yrs.               |   |
| Cool Springs IV           | Office          | Nashville     | 1,715               | -             | -        | 16,425      | 1,715            | 16,425                            | 18,140           | 23              | 2008                        | 5-40 yrs.               |   |
| Cool Springs V            | Office          | Nashville     | 3,688               | -             | 295      | 52,213      | 3,983            | 52,213                            | 56,196           | 1,491           | 2007                        | 5-40 yrs.               |   |
| Harpeth on the Green II   | Office          | Nashville (1) | 1,419               | 5,677         | -        | 1,310       | 1,419            | 6,987                             | 8,406            | 2,299           | 1984                        | 5-40 yrs.               |   |
| Harpeth on the Green III  | Office          | Nashville (1) | 1,660               | 6,649         | -        | 1,098       | 1,660            | 7,747                             | 9,407            | 2,650           | 1987                        | 5-40 yrs.               |   |
| Harpeth on the Green IV   | Office          | Nashville (1) | 1,713               | 6,842         | -        | 1,317       | 1,713            | 8,159                             | 9,872            | 2,495           | 1989                        | 5-40 yrs.               |   |
| Harpeth on The Green V    | Office          | Nashville (1) | 662                 | -             | 197      | 4,259       | 859              | 4,259                             | 5,118            | 1,194           | 1998                        | 5-40 yrs.               |   |
| Hickory Trace             | Office          | Nashville (4) | 1,164               | -             | 164      | 5,016       | 1,328            | 5,016                             | 6,344            | 1,181           | 2001                        | 5-40 yrs.               |   |
| Highwoods Plaza I         | Office          | Nashville (1) | 1,552               | -             | 307      | 8,142       | 1,859            | 8,142                             | 10,001           | 2,311           | 1996                        | 5-40 yrs.               |   |
| Highwoods Plaza II        | Office          | Nashville (1) | 1,448               | -             | 307      | 6,347       | 1,755            | 6,347                             | 8,102            | 2,101           | 1997                        | 5-40 yrs.               |   |
| Lakeview Ridge II         | Office          | Nashville (1) | 605                 | -             | 187      | 4,235       | 792              | 4,235                             | 5,027            | 1,171           | 1998                        | 5-40 yrs.               |   |
| Lakeview Ridge III        | Office          | Nashville (1) | 1,073               | -             | 400      | 10,518      | 1,473            | 10,518                            | 11,991           | 3,533           | 1999                        | 5-40 yrs.               |   |
| Seven Springs - Land I    | Office          | Nashville     | 3,122               | -             | 1,399    | -           | 4,521            | -                                 | 4,521            | -               | N/A                         | N/A                     |   |
| Seven Springs - Land II   | Office          | Nashville     | 3,715               | -             | (1,025 ) | -           | 2,690            | -                                 | 2,690            | -               | N/A                         | N/A                     |   |
| Seven Springs I           | Office          | Nashville     | 2,076               | -             | 592      | 13,388      | 2,668            | 13,388                            | 16,056           | 3,316           | 2002                        | 5-40 yrs.               |   |
| SouthPointe               | Office          | Nashville     | 1,655               | -             | 310      | 6,491       | 1,965            | 6,491                             | 8,456            | 1,748           | 1998                        | 5-40 yrs.               |   |
| Southwind Land            | Office          | Nashville     | 3,662               | -             | (592 )   | -           | 3,070            | -                                 | 3,070            | -               | N/A                         | N/A                     |   |
| Sparrow Building          | Office          | Nashville     | 1,262               | 5,047         | -        | 968         | 1,262            | 6,015                             | 7,277            | 2,107           | 1982                        | 5-40 yrs.               |   |
| The Ramparts at Brentwood | Office          | Nashville     | 2,394               | 12,806        | -        | 1,942       | 2,394            | 14,748                            | 17,142           | 3,098           | 1986                        | 5-40 yrs.               |   |
| Westwood South            | Office          | Nashville (1) | 2,106               | -             | 382      | 9,628       | 2,488            | 9,628                             | 12,116           | 3,286           | 1999                        | 5-40 yrs.               |   |
| Winners Circle            | Office          | Nashville (1) | 1,497               | 7,258         | -        | 996         | 1,497            | 8,254                             | 9,751            | 2,378           | 1987                        | 5-40 yrs.               |   |
| <b>Orlando, FL</b>        |                 |               |                     |               |          |             |                  |                                   |                  |                 |                             |                         |   |
| Berkshire at Metro Center | Office          | Orlando       | 1,265               | -             | 672      | 12,556      | 1,937            | 12,556                            | 14,493           | 603             | 2007                        | 5-40 yrs.               |   |
| Capital Plaza III         | Mixed-Use       | Orlando       | 2,994               | -             | 18       | -           | 3,012            | -                                 | 3,012            | -               | N/A                         | N/A                     |   |
| Eola Park Land            | Office          | Orlando       | 2,027               | -             | -        | -           | 2,027            | -                                 | 2,027            | -               | N/A                         | N/A                     |   |
| In Charge Institute       | Office          | Orlando       | 501                 | -             | 95       | 2,703       | 596              | 2,703                             | 3,299            | 1,144           | 2000                        | 5-40 yrs.               |   |
| MetroWest 1 Land          | Office          | Orlando       | 1,100               | -             | 51       | -           | 1,151            | -                                 | 1,151            | -               | N/A                         | N/A                     |   |
| Metrowest Center          | Office          | Orlando       | 1,354               | 7,687         | 269      | 2,018       | 1,623            | 9,705                             | 11,328           | 3,243           | 1988                        | 5-40 yrs.               |   |
| MetroWest Land            | Office          | Orlando       | 2,034               | -             | (148 )   | -           | 1,886            | -                                 | 1,886            | -               | N/A                         | N/A                     |   |
| Windsor at Metro Center   | Office          | Orlando       | -                   | -             | 2,060    | 9,081       | 2,060            | 9,081                             | 11,141           | 2,146           | 2002                        | 5-40 yrs.               |   |

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HIGHWOODS PROPERTIES, INC.

HIGHWOODS REALTY LIMITED PARTNERSHIP

SCHEDULE III - REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)

(in thousands)

| Description               | Segment    | City     | 2008<br>Encumbrance | Initial Costs |          | Costs<br>Capitalized<br>Subsequent<br>to<br>Acquisition<br>&<br>Bldg |        | Gross Value at Close of<br>Period |        |        | Accumulated<br>Depreciation |              | Life on<br>Which<br>Depreciation<br>is Calculated |
|---------------------------|------------|----------|---------------------|---------------|----------|--|--------|-----------------------------------|--------|--------|-----------------------------|--------------|---|
|                           |            |          |                     | Land          | Building | Land   | Improv | Land                              | Improv | Total  | Assets                      | Depreciation |   |
| <b>Piedmont Triad, NC</b> |            |          |                     |               |          | -  |        |                                   |        |        |                             |              |   |
| 101 Stratford             |            | Piedmont |                     |               |          |  |        |                                   |        |        |                             |              |   |
|                           | Office     | Triad    |                     | 1,205         | 6,916    | -  | 1,159  | 1,205                             | 8,075  | 9,280  | 2,443                       | 1986         | 5-40 yrs.   |
| 150 Stratford             |            | Piedmont |                     |               |          |  |        |                                   |        |        |                             |              |   |
|                           | Office     | Triad    |                     | 2,788         | 11,511   | -  | 891    | 2,788                             | 12,402 | 15,190 | 4,380                       | 1991         | 5-40 yrs.   |
| 160 Stratford - Land      |            | Piedmont |                     |               |          |  |        |                                   |        |        |                             |              |   |
|                           | Office     | Triad    |                     | 966           | -        | 1  | 120    | 967                               | 120    | 1,087  | 8                           | N/A          | N/A   |
| 6348 Burnt Poplar         |            | Piedmont |                     |               |          |  |        |                                   |        |        |                             |              |   |
|                           | Industrial | Triad    |                     | 724           | 2,900    | -  | 557    | 724                               | 3,457  | 4,181  | 1,279                       | 1990         | 5-40 yrs.   |
| 6350 Burnt Poplar         |            | Piedmont |                     |               |          |  |        |                                   |        |        |                             |              |   |
|                           | Industrial | Triad    |                     | 340           | 1,374    | 1  | 34     | 341                               | 1,408  | 1,749  | 489                         | 1992         | 5-40 yrs.   |
| 7341 West Friendly Avenue |            | Piedmont |                     |               |          |  |        |                                   |        |        |                             |              |   |
|                           | Office     | Triad    |                     | 113           | 841      | -  | 277    | 113                               | 1,118  | 1,231  | 394                         | 1988         | 5-40 yrs.   |
| 7343 West Friendly Avenue |            | Piedmont |                     |               |          |  |        |                                   |        |        |                             |              |   |
|                           | Office     | Triad    |                     | 72            | 555      | -  | 102    | 72                                | 657    | 729    | 196                         | 1988         | 5-40 yrs.   |
| 7345 West Friendly Avenue |            | Piedmont |                     |               |          |  |        |                                   |        |        |                             |              |   |
|                           | Office     | Triad    |                     | 66            | 492      | -  | 108    | 66                                | 600    | 666    | 210                         | 1988         | 5-40 yrs.   |
| 7347 West Friendly Avenue |            | Piedmont |                     |               |          |  |        |                                   |        |        |                             |              |   |
|                           | Office     | Triad    |                     | 97            | 719      | -  | 163    | 97                                | 882    | 979    | 287                         | 1988         | 5-40 yrs.   |
| 7349 West Friendly Avenue |            | Piedmont |                     |               |          |  |        |                                   |        |        |                             |              |   |
|                           | Office     | Triad    |                     | 53            | 393      | -  | 71     | 53                                | 464    | 517    | 139                         | 1988         | 5-40 yrs.   |
| 7351 West Friendly Avenue |            | Piedmont |                     |               |          |  |        |                                   |        |        |                             |              |   |
|                           | Office     | Triad    |                     | 106           | 788      | -  | 88     | 106                               | 876    | 982    | 301                         | 1988         | 5-40 yrs.   |
| 7353 West Friendly Avenue |            | Piedmont |                     |               |          |  |        |                                   |        |        |                             |              |   |
|                           | Office     | Triad    |                     | 123           | 912      | -  | 38     | 123                               | 950    | 1,073  | 318                         | 1988         | 5-40 yrs.   |
| 7355 West Friendly Avenue |            | Piedmont |                     |               |          |  |        |                                   |        |        |                             |              |   |
|                           | Office     | Triad    |                     | 72            | 538      | -  | 117    | 72                                | 655    | 727    | 201                         | 1988         | 5-40 yrs.   |
| Airpark East-Building 1   |            | Piedmont |                     |               |          |  |        |                                   |        |        |                             |              |   |
|                           | Office     | Triad    |                     | 378           | 1,516    | 1  | 572    | 379                               | 2,088  | 2,467  | 688                         | 1990         | 5-40 yrs.   |
| Airpark East-Building 2   |            | Piedmont |                     |               |          |  |        |                                   |        |        |                             |              |   |
|                           | Office     | Triad    |                     | 463           | 1,849    | (1 )   | 145    | 462                               | 1,994  | 2,456  | 672                         | 1986         | 5-40 yrs.   |
| Airpark East-Building 3   |            | Piedmont |                     | 322           | 1,293    | -  | 132    | 322                               | 1,425  | 1,747  | 505                         | 1986         | 5-40 yrs.   |

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|                                 |            |           |       |       |      |       |       |        |        |       |      |  |           |
|---------------------------------|------------|-----------|-------|-------|------|-------|-------|--------|--------|-------|------|--|-----------|
| Airpark East-Building A         |            | Triad     |       |       |      |       |       |        |        |       |      |  |           |
|                                 |            | Piedmont  |       |       |      |       |       |        |        |       |      |  |           |
|                                 | Office     | Triad     | 509   | 2,921 | 1    | 1,212 | 510   | 4,133  | 4,643  | 1,405 | 1986 |  | 5-40 yrs. |
| Airpark East-Building B         |            | Piedmont  |       |       |      |       |       |        |        |       |      |  |           |
|                                 | Office     | Triad     | 739   | 3,237 | -    | 935   | 739   | 4,172  | 4,911  | 1,499 | 1988 |  | 5-40 yrs. |
| Airpark East-Building C         |            | Piedmont  |       |       |      |       |       |        |        |       |      |  |           |
|                                 | Office     | Triad (4) | 2,393 | 9,576 | -    | 3,183 | 2,393 | 12,759 | 15,152 | 5,044 | 1990 |  | 5-40 yrs. |
| Airpark East-Building D         |            | Piedmont  |       |       |      |       |       |        |        |       |      |  |           |
|                                 | Office     | Triad (4) | 850   | -     | 699  | 3,847 | 1,549 | 3,847  | 5,396  | 1,079 | 1997 |  | 5-40 yrs. |
| Airpark East-Copier Consultants |            | Piedmont  |       |       |      |       |       |        |        |       |      |  |           |
|                                 | Industrial | Triad     | 224   | 1,068 | -    | 294   | 224   | 1,362  | 1,586  | 433   | 1990 |  | 5-40 yrs. |
| Airpark East-HewlettPackard     |            | Piedmont  |       |       |      |       |       |        |        |       |      |  |           |
|                                 | Office     | Triad     | 465   | -     | 380  | 979   | 845   | 979    | 1,824  | 343   | 1996 |  | 5-40 yrs. |
| Airpark East-Highland           |            | Piedmont  |       |       |      |       |       |        |        |       |      |  |           |
|                                 | Industrial | Triad     | 146   | 1,081 | (1 ) | 13    | 145   | 1,094  | 1,239  | 370   | 1990 |  | 5-40 yrs. |
| Airpark East-Inacom Building    |            | Piedmont  |       |       |      |       |       |        |        |       |      |  |           |
|                                 | Office     | Triad     | 265   | -     | 270  | 798   | 535   | 798    | 1,333  | 232   | 1996 |  | 5-40 yrs. |

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HIGHWOODS PROPERTIES, INC.

HIGHWOODS REALTY LIMITED PARTNERSHIP

SCHEDULE III - REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)

(in thousands)

| Description                   | Segment<br>Type | City  | 2008<br>Encumbrance | Initial Costs |          |      |              | Costs<br>Capitalized<br>Subsequent to<br>Acquisition |                           | Gross Value at Close<br>of Period |              |       | Total<br>Assets | Accumulated<br>Depreciation | Date of<br>Construction | Life on<br>Which<br>Depreciation<br>is Calculated |
|-------------------------------|-----------------|-------|---------------------|---------------|----------|------|--------------|--|---------------------------|-----------------------------------|--------------|-------|-----------------|-----------------------------|-------------------------|---|
|                               |                 |       |                     | Land          | Building | Land | Improvements | Bldg<br>&<br>Improvements                            | Bldg<br>&<br>Improvements | Land                              | Improvements |       |                 |                             |                         |   |
| Airpark East-Service Center 1 | Office          | Triad |                     | 237           | 1,103    | -    |              | 75   | 237                       | 1,178                             | 1,415        | 414   | 1985            |                             | 5-40 yrs.               |   |
| Airpark East-Service Center 2 | Office          | Triad |                     | 193           | 946      | (1)  |              | 136  | 192                       | 1,082                             | 1,274        | 364   | 1985            |                             | 5-40 yrs.               |   |
| Airpark East-Service Center 3 | Office          | Triad |                     | 305           | 1,219    | -    |              | 150  | 305                       | 1,369                             | 1,674        | 476   | 1985            |                             | 5-40 yrs.               |   |
| Airpark East-Service Center 4 | Office          | Triad |                     | 225           | 928      | -    |              | 101  | 225                       | 1,029                             | 1,254        | 386   | 1985            |                             | 5-40 yrs.               |   |
| Airpark East-Service Court    | Office          | Triad |                     | 171           | 777      | -    |              | 78   | 171                       | 855                               | 1,026        | 303   | 1990            |                             | 5-40 yrs.               |   |
| Airpark East-Simplex          | Office          | Triad |                     | 271           | -        | 239  |              | 887  | 510                       | 887                               | 1,397        | 257   | 1997            |                             | 5-40 yrs.               |   |
| Airpark East-Warehouse 1      | Industrial      | Triad |                     | 355           | 1,613    | 1    |              | 323  | 356                       | 1,936                             | 2,292        | 719   | 1985            |                             | 5-40 yrs.               |   |
| Airpark East-Warehouse 2      | Industrial      | Triad |                     | 373           | 1,523    | 1    |              | 232  | 374                       | 1,755                             | 2,129        | 635   | 1985            |                             | 5-40 yrs.               |   |
| Airpark East-Warehouse 3      | Industrial      | Triad |                     | 341           | 1,486    | -    |              | 443  | 341                       | 1,929                             | 2,270        | 758   | 1986            |                             | 5-40 yrs.               |   |
| Airpark East-Warehouse 4      | Industrial      | Triad |                     | 660           | 2,676    | (1)  |              | 443  | 659                       | 3,119                             | 3,778        | 1,099 | 1988            |                             | 5-40 yrs.               |   |
| Airpark North - DC1           | Industrial      | Triad |                     | 860           | 2,919    | -    |              | 449  | 860                       | 3,368                             | 4,228        | 1,255 | 1986            |                             | 5-40 yrs.               |   |
| Airpark North - DC2           | Industrial      | Triad |                     | 1,302         | 4,392    | -    |              | 941  | 1,302                     | 5,333                             | 6,635        | 1,975 | 1987            |                             | 5-40 yrs.               |   |
| Airpark North - DC3           | Industrial      | Triad |                     | 449           | 1,517    | 1    |              | 200  | 450                       | 1,717                             | 2,167        | 623   | 1988            |                             | 5-40 yrs.               |   |
| Airpark North - DC4           | Industrial      | Triad |                     | 451           | 1,514    | 1    |              | 145  | 452                       | 1,659                             | 2,111        | 612   | 1988            |                             | 5-40 yrs.               |   |
| Airpark South Warehouse 1     | Industrial      | Triad |                     | 546           | -        | -    |              | 2,538  | 546                       | 2,538                             | 3,084        | 729   | 1998            |                             | 5-40 yrs.               |   |
| Airpark South Warehouse 2     | Industrial      | Triad |                     | 749           | -        | -    |              | 2,509  | 749                       | 2,509                             | 3,258        | 597   | 1999            |                             | 5-40 yrs.               |   |
| Airpark South Warehouse 3     | Industrial      | Triad |                     | 603           | -        | -    |              | 2,273  | 603                       | 2,273                             | 2,876        | 500   | 1999            |                             | 5-40 yrs.               |   |

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|                           |            |          |       |       |         |       |       |       |       |       |      |           |
|---------------------------|------------|----------|-------|-------|---------|-------|-------|-------|-------|-------|------|-----------|
|                           |            | Piedmont |       |       |         |       |       |       |       |       |      |           |
|                           |            | Triad    |       |       |         |       |       |       |       |       |      |           |
| Airpark South Warehouse 4 |            | Piedmont |       |       |         |       |       |       |       |       |      |           |
|                           | Industrial | Triad    | 499   | -     | -       | 1,893 | 499   | 1,893 | 2,392 | 406   | 1999 | 5-40 yrs. |
| Airpark South Warehouse 6 |            | Piedmont |       |       |         |       |       |       |       |       |      |           |
|                           | Industrial | Triad    | 1,733 | -     | -       | 5,275 | 1,733 | 5,275 | 7,008 | 2,056 | 1999 | 5-40 yrs. |
| Airpark West 1            |            | Piedmont |       |       |         |       |       |       |       |       |      |           |
|                           | Office     | Triad    | 944   | 3,831 | -       | 512   | 944   | 4,343 | 5,287 | 1,533 | 1984 | 5-40 yrs. |
| Airpark West 2            |            | Piedmont |       |       |         |       |       |       |       |       |      |           |
|                           | Office     | Triad    | 887   | 3,550 | -       | 487   | 887   | 4,037 | 4,924 | 1,422 | 1985 | 5-40 yrs. |
| Airpark West 4            |            | Piedmont |       |       |         |       |       |       |       |       |      |           |
|                           | Office     | Triad    | 227   | 907   | -       | 372   | 227   | 1,279 | 1,506 | 433   | 1985 | 5-40 yrs. |
| Airpark West 5            |            | Piedmont |       |       |         |       |       |       |       |       |      |           |
|                           | Office     | Triad    | 243   | 971   | -       | 208   | 243   | 1,179 | 1,422 | 414   | 1985 | 5-40 yrs. |
| Airpark West 6            |            | Piedmont |       |       |         |       |       |       |       |       |      |           |
|                           | Office     | Triad    | 327   | 1,309 | -       | 177   | 327   | 1,486 | 1,813 | 511   | 1985 | 5-40 yrs. |
| Brigham Road - Land       |            | Piedmont |       |       |         |       |       |       |       |       |      |           |
|                           | Industrial | Triad    | 7,059 | -     | (3,720) | -     | 3,339 | -     | 3,339 | -     | N/A  | N/A       |

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HIGHWOODS PROPERTIES, INC.

HIGHWOODS REALTY LIMITED PARTNERSHIP

SCHEDULE III - REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)

(in thousands)

| Description                          | Segment<br>Type | City              | 2008<br>Encumbrance | Initial Costs |          |       | Costs<br>Capitalized<br>Subsequent to<br>Acquisition |                | Gross Value at Close of<br>Period |                 |       | Accumulated<br>Depreciation | Year of<br>Construction | Life on<br>Which<br>Depreciation<br>is Calculated |
|--------------------------------------|-----------------|-------------------|---------------------|---------------|----------|-------|--|----------------|-----------------------------------|-----------------|-------|-----------------------------|-------------------------|---|
|                                      |                 |                   |                     | Land          | Building | Land  | Bldg &<br>Improv                                     | Bldg &<br>Land | Improv                            | Total<br>Assets |       |                             |                         |   |
| Chimney Rock A/B                     | Industrial      | Piedmont<br>Triad |                     | 1,613         | 4,045    | -     | 224  | 1,613          | 4,269                             | 5,882           | 1,105 | 1981                        | 5-40 yrs.               |   |
| Chimney Rock C                       | Industrial      | Piedmont<br>Triad |                     | 236           | 592      | -     | 67   | 236            | 659                               | 895             | 206   | 1983                        | 5-40 yrs.               |   |
| Chimney Rock D                       | Industrial      | Piedmont<br>Triad |                     | 605           | 1,514    | -     | 39   | 605            | 1,553                             | 2,158           | 375   | 1983                        | 5-40 yrs.               |   |
| Chimney Rock E                       | Industrial      | Piedmont<br>Triad |                     | 1,696         | 4,265    | (1)   | 241  | 1,695          | 4,506                             | 6,201           | 1,194 | 1985                        | 5-40 yrs.               |   |
| Chimney Rock F                       | Industrial      | Piedmont<br>Triad |                     | 1,434         | 3,608    | (1)   | 1  | 1,433          | 3,609                             | 5,042           | 952   | 1987                        | 5-40 yrs.               |   |
| Chimney Rock G                       | Industrial      | Piedmont<br>Triad |                     | 1,045         | 2,622    | 1     | 37   | 1,046          | 2,659                             | 3,705           | 701   | 1987                        | 5-40 yrs.               |   |
| Consolidated Center/<br>Building I   | Office          | Piedmont<br>Triad |                     | 625           | 2,183    | (206) | 465  | 419            | 2,648                             | 3,067           | 836   | 1983                        | 5-40 yrs.               |   |
| Consolidated Center/<br>Building II  | Office          | Piedmont<br>Triad |                     | 625           | 4,435    | (120) | (184)  | 505            | 4,251                             | 4,756           | 1,446 | 1983                        | 5-40 yrs.               |   |
| Consolidated Center/<br>Building III | Office          | Piedmont<br>Triad |                     | 680           | 3,572    | (84)  | (202)  | 596            | 3,370                             | 3,966           | 1,047 | 1989                        | 5-40 yrs.               |   |
| Consolidated Center/<br>Building IV  | Office          | Piedmont<br>Triad |                     | 376           | 1,655    | (7)   | 252  | 369            | 1,907                             | 2,276           | 547   | 1989                        | 5-40 yrs.               |   |
| Deep River Corporate Center          | Office          | Piedmont<br>Triad |                     | 1,041         | 5,892    | -     | 847  | 1,041          | 6,739                             | 7,780           | 2,005 | 1989                        | 5-40 yrs.               |   |
| Enterprise Warehouse I               | Industrial      | Piedmont<br>Triad |                     | 453           | -        | 360   | 2,790  | 813            | 2,790                             | 3,603           | 516   | 2002                        | 5-40 yrs.               |   |
| Enterprise Warehouse II              | Industrial      | Piedmont<br>Triad |                     | 2,733         | -        | 881   | 12,032   | 3,614          | 12,032                            | 15,646          | 829   | 2006                        | 5-40 yrs.               |   |
| Enterprise Warehouse III             | Office          | Piedmont<br>Triad |                     | 814           | -        | -     | 3,579  | 814            | 3,579                             | 4,393           | 94    | 2007                        | 5-40 yrs.               |   |
| Forsyth Corporate Center             | Office          | Piedmont<br>Triad |                     | 328           | 1,867    | 1     | 1,033  | 329            | 2,900                             | 3,229           | 981   | 1985                        | 5-40 yrs.               |   |
| hgregg                               | Retail          | Piedmont<br>Triad |                     | 1,823         | -        | -     | 2,701  | 1,823          | 2,701                             | 4,524           | 62    | 2008                        | 5-40 yrs.               |   |
| Highwoods Park Building I            | Office          | Piedmont<br>Triad |                     | 1,476         | -        | -     | 8,495  | 1,476          | 8,495                             | 9,971           | 1,884 | 2001                        | 5-40 yrs.               |   |

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|                              |        |          |        |       |         |         |       |       |       |       |      |           |
|------------------------------|--------|----------|--------|-------|---------|---------|-------|-------|-------|-------|------|-----------|
| Highwoods Square CVS         |        | Piedmont |        |       |         |         |       |       |       |       |      |           |
|                              | Retail | Triad    | 1,416  | -     | 537     | -       | 1,953 | -     | 1,953 | -     | N/A  | N/A       |
| Highwoods Square Shops       |        | Piedmont |        |       |         |         |       |       |       |       |      |           |
|                              | Retail | Triad    | 1,031  | -     | 30      | 1,456   | 1,061 | 1,456 | 2,517 | 178   | 2005 | 5-40 yrs. |
| Jefferson Pilot Land         |        | Piedmont |        |       |         |         |       |       |       |       |      |           |
|                              | Office | Triad    | 11,759 | -     | (4,311) | -       | 7,448 | -     | 7,448 | -     | N/A  | N/A       |
| Madison Park - Building 5620 |        | Piedmont |        |       |         |         |       |       |       |       |      |           |
|                              | Office | Triad    | 942    | 2,220 | (625)   | (1,340) | 317   | 880   | 1,197 | 605   | 1983 | 5-40 yrs. |
| Madison Park - Building 5630 |        | Piedmont |        |       |         |         |       |       |       |       |      |           |
|                              | Office | Triad    | 1,488  | 3,507 | (898)   | (2,105) | 590   | 1,402 | 1,992 | 925   | 1983 | 5-40 yrs. |
| Madison Park - Building 5635 |        | Piedmont |        |       |         |         |       |       |       |       |      |           |
|                              | Office | Triad    | 894    | 2,106 | (574)   | (1,258) | 320   | 848   | 1,168 | 611   | 1986 | 5-40 yrs. |
| Madison Park - Building 5640 |        | Piedmont |        |       |         |         |       |       |       |       |      |           |
|                              | Office | Triad    | 1,831  | 6,531 | (1,082) | (3,848) | 749   | 2,683 | 3,432 | 1,737 | 1985 | 5-40 yrs. |
| Madison Park - Building 5650 |        | Piedmont |        |       |         |         |       |       |       |       |      |           |
|                              | Office | Triad    | 1,082  | 2,551 | (719)   | (1,573) | 363   | 978   | 1,341 | 721   | 1984 | 5-40 yrs. |

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HIGHWOODS PROPERTIES, INC.

HIGHWOODS REALTY LIMITED PARTNERSHIP

SCHEDULE III - REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)

(in thousands)

| Description                         | Segment Type | City           | 2008 Encumbrance | Initial Costs |          | Costs Capitalized Subsequent to Acquisition |               | Gross Value at Close of Period |               |              | Accumulated Depreciation | Year of Construction | Life on Which Depreciation is Calculated |
|-------------------------------------|--------------|----------------|------------------|---------------|----------|---|---------------|--------------------------------|---------------|--------------|--------------------------|----------------------|--|
|                                     |              |                |                  | Land          | Building | Land  | Bldg & Improv | Land                           | Bldg & Improv | Total Assets |                          |                      |  |
| Madison Park - Building 5655        | Office       | Piedmont Triad |                  | 1,947         | 7,123    | (1,184 )                                    | (4,218 )      | 763                            | 2,905         | 3,668        | 2,011                    | 1987                 | 5-40 yrs.                                |
| Madison Park - Building 5660        | Office       | Piedmont Triad |                  | 1,912         | 4,506    | (1,151)                                     | (2,549 )      | 761                            | 1,957         | 2,718        | 1,246                    | 1984                 | 5-40 yrs.                                |
| Madison Parking Deck                | Office       | Piedmont Triad |                  | 5,755         | 8,822    | (1,754 )                                    | (2,248 )      | 4,001                          | 6,574         | 10,575       | 2,449                    | 1987                 | 5-40 yrs.                                |
| Regency One-Piedmont Center         | Industrial   | Piedmont Triad |                  | 515           | -        | 383   | 2,671         | 898                            | 2,671         | 3,569        | 723                      | 1996                 | 5-40 yrs.                                |
| Regency Two-Piedmont Center         | Industrial   | Piedmont Triad |                  | 435           | -        | 288   | 1,738         | 723                            | 1,738         | 2,461        | 510                      | 1996                 | 5-40 yrs.                                |
| 7023 Albert Pick                    | Office       | Piedmont Triad | (1)              | 834           | 3,459    | -   | 340           | 834                            | 3,799         | 4,633        | 1,247                    | 1989                 | 5-40 yrs.                                |
| The Knollwood -380 Retail           | Retail       | Piedmont Triad |                  | -             | 1        | -   | 209           | -                              | 210           | 210          | 103                      | 1995                 | 5-40 yrs.                                |
| The Knollwood-370                   | Office       | Piedmont Triad |                  | 1,826         | 7,495    | -   | 935           | 1,826                          | 8,430         | 10,256       | 3,118                    | 1994                 | 5-40 yrs.                                |
| The Knollwood-380                   | Office       | Piedmont Triad |                  | 2,989         | 12,028   | -   | 2,909         | 2,989                          | 14,937        | 17,926       | 5,132                    | 1990                 | 5-40 yrs.                                |
| US Airways                          | Office       | Piedmont Triad |                  | 1,451         | 11,375   | (1 )  | 823           | 1,450                          | 12,198        | 13,648       | 3,281                    | 1970-1987            | 5-40 yrs.                                |
| Westpoint Business Park-Luwabahnson | Office       | Piedmont Triad |                  | 347           | 1,389    | -   | 129           | 347                            | 1,518         | 1,865        | 510                      | 1990                 | 5-40 yrs.                                |
| <b>Raleigh, NC</b>                  |              |                |                  |               |          |   |               |                                |               |              |                          |                      |  |
| 3600 Glenwood Avenue                | Office       | Raleigh        |                  | -             | 10,994   | -   | 191           | -                              | 11,185        | 11,185       | 3,247                    | 1986                 | 5-40 yrs.                                |
| 3737 Glenwood Avenue                | Office       | Raleigh        |                  | -             | -        | 318   | 15,570        | 318                            | 15,570        | 15,888       | 4,257                    | 1999                 | 5-40 yrs.                                |
| 4101 Research Commons               | Office       | Raleigh        |                  | 1,348         | 8,346    | 220   | (1,495 )      | 1,568                          | 6,851         | 8,419        | 1,796                    | 1999                 | 5-40 yrs.                                |
| 4201 Research Commons               | Office       | Raleigh        |                  | 1,204         | 11,858   | -   | (1,969 )      | 1,204                          | 9,889         | 11,093       | 4,175                    | 1991                 | 5-40 yrs.                                |
| 4301 Research Commons               | Office       | Raleigh        |                  | 900           | 8,237    | -   | 950           | 900                            | 9,187         | 10,087       | 3,033                    | 1989                 | 5-40 yrs.                                |
| 4401 Research Commons               | Office       | Raleigh        |                  | 1,249         | 9,387    | -   | 2,391         | 1,249                          | 11,778        | 13,027       | 4,487                    | 1987                 | 5-40 yrs.                                |
| 4501 Research Commons               | Office       | Raleigh        |                  | 785           | 5,856    | -   | 1,785         | 785                            | 7,641         | 8,426        | 2,235                    | 1985                 | 5-40 yrs.                                |
| 4800 North Park                     | Office       | Raleigh        |                  | 2,678         | 17,630   | -   | 8,422         | 2,678                          | 26,052        | 28,730       | 7,892                    | 1985                 | 5-40 yrs.                                |
| 4900 North Park                     | Office       | Raleigh        | 657              | 770           | 1,983    | -   | 571           | 770                            | 2,554         | 3,324        | 1,006                    | 1984                 | 5-40 yrs.                                |
| 5000 North Park                     | Office       | Raleigh        | (2)              | 1,010         | 4,612    | (49 )                                       | 2,117         | 961                            | 6,729         | 7,690        | 2,654                    | 1980                 | 5-40 yrs.                                |
| 801 Corporate Center                | Office       | Raleigh        | (2)              | 828           | -        | 272   | 10,450        | 1,100                          | 10,450        | 11,550       | 2,288                    | 2002                 | 5-40 yrs.                                |
| Blue Ridge I                        | Office       | Raleigh        | (1)              | 722           | 4,606    | -   | 1,305         | 722                            | 5,911         | 6,633        | 2,279                    | 1982                 | 5-40 yrs.                                |
| Blue Ridge II                       | Office       | Raleigh        | (1)              | 462           | 1,410    | -   | 431           | 462                            | 1,841         | 2,303        | 985                      | 1988                 | 5-40 yrs.                                |
| Cape Fear                           | Office       | Raleigh        |                  | 131           | 1,630    | -   | 733           | 131                            | 2,363         | 2,494        | 1,875                    | 1979                 | 5-40 yrs.                                |

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|                          |        |             |  |       |       |       |        |       |        |        |       |      |           |
|--------------------------|--------|-------------|--|-------|-------|-------|--------|-------|--------|--------|-------|------|-----------|
| Catawba                  | Office | Raleigh     |  | 125   | 1,635 | -     | 2,504  | 125   | 4,139  | 4,264  | 1,976 | 1980 | 5-40 yrs. |
| CentreGreen One - Weston | Office | Raleigh (4) |  | 1,529 | -     | (378) | 8,654  | 1,151 | 8,654  | 9,805  | 2,402 | 2000 | 5-40 yrs. |
| CentreGreen Two - Weston | Office | Raleigh (4) |  | 1,653 | -     | (389) | 8,939  | 1,264 | 8,939  | 10,203 | 1,666 | 2001 | 5-40 yrs. |
| CentreGreen Three Land - |        |             |  |       |       |       |        |       |        |        |       |      |           |
| Weston                   | Office | Raleigh     |  | 1,876 | -     | (384) | -      | 1,492 | -      | 1,492  | -     | N/A  | N/A       |
| CentreGreen Four         | Office | Raleigh (4) |  | 1,779 | -     | (397) | 12,650 | 1,382 | 12,650 | 14,032 | 3,355 | 2002 | 5-40 yrs. |

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HIGHWOODS PROPERTIES, INC.

HIGHWOODS REALTY LIMITED PARTNERSHIP

SCHEDULE III - REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)

(in thousands)

| Description                | Segment<br>Type | City          | 2008<br>Encumbrance | Initial Costs |          | Costs<br>Capitalized |                  | Gross Value at Close of<br>Period |                  |                 | Accumulated<br>Depreciation | Year of<br>Construction | Life on<br>Which<br>Depreciation<br>is Calculated |
|----------------------------|-----------------|---------------|---------------------|---------------|----------|----------------------|------------------|-----------------------------------|------------------|-----------------|-----------------------------|-------------------------|---|
|                            |                 |               |                     | Land          | Building | Land                 | Bldg &<br>Improv | Land                              | Bldg &<br>Improv | Total<br>Assets |                             |                         |   |
| CentreGreen Five           | Office          | Raleigh       | 1,280               | -             | 69       | 11,775               | 1,349            | 11,775                            | 13,124           | 181             | 2008                        | 5-40 yrs.               |   |
| Cottonwood                 | Office          | Raleigh       | 609                 | 3,244         | -        | 1,237                | 609              | 4,481                             | 5,090            | 1,619           | 1983                        | 5-40 yrs.               |   |
| Dogwood                    | Office          | Raleigh       | 766                 | 2,769         | -        | 524                  | 766              | 3,293                             | 4,059            | 1,221           | 1983                        | 5-40 yrs.               |   |
| EPA                        | Office          | Raleigh       | 2,601               | -             | (4)      | 1,661                | 2,597            | 1,661                             | 4,258            | 466             | 2003                        | 5-40 yrs.               |   |
| GlenLake Land              | Office          | Raleigh       | 13,003              | -             | (4,900)  | -                    | 8,103            | -                                 | 8,103            | -               | N/A                         | N/A                     |   |
| GlenLake One               | Office          | Raleigh (4)   | 924                 | -             | 1,324    | 21,738               | 2,248            | 21,738                            | 23,986           | 4,516           | 2002                        | 5-40 yrs.               |   |
| GlenLake Four              | Office          | Raleigh       | 1,659               | -             | 493      | 22,170               | 2,152            | 22,170                            | 24,322           | 1,967           | 2006                        | 5-40 yrs.               |   |
| GlenLake Six               | Office          | Raleigh       | 941                 | -             | 16       | 20,958               | 957              | 20,958                            | 21,915           | 243             | 2008                        | 5-40 yrs.               |   |
| Healthsource               | Office          | Raleigh (2)   | 1,304               | -             | 540      | 13,651               | 1,844            | 13,651                            | 15,495           | 4,235           | 1996                        | 5-40 yrs.               |   |
| Highwoods Centre-Weston    | Office          | Raleigh (1)   | 531                 | -             | (267)    | 6,990                | 264              | 6,990                             | 7,254            | 1,889           | 1998                        | 5-40 yrs.               |   |
| Highwoods Office Center    |                 |               |                     |               |          |                      |                  |                                   |                  |                 |                             |                         |   |
| North Land                 | Office          | Raleigh       | 355                 | 49            | 2        | -                    | 357              | 49                                | 406              | 26              | N/A                         | N/A                     |   |
| Highwoods Tower One        | Office          | Raleigh (2)   | 203                 | 16,744        | -        | 2,747                | 203              | 19,491                            | 19,694           | 8,295           | 1991                        | 5-40 yrs.               |   |
| Highwoods Tower Two        | Office          | Raleigh       | 365                 | -             | 503      | 20,622               | 868              | 20,622                            | 21,490           | 4,312           | 2001                        | 5-40 yrs.               |   |
| Holiday Inn Reservations   |                 |               |                     |               |          |                      |                  |                                   |                  |                 |                             |                         |   |
| Center                     | Office          | Raleigh       | 867                 | 2,727         | -        | 1,150                | 867              | 3,877                             | 4,744            | 1,387           | 1984                        | 5-40 yrs.               |   |
| Inveresk Land Parcel 2     | Office          | Raleigh       | 657                 | -             | 197      | -                    | 854              | -                                 | 854              | -               | N/A                         | N/A                     |   |
| Inveresk Land Parcel 3     | Office          | Raleigh       | 548                 | -             | 306      | -                    | 854              | -                                 | 854              | -               | N/A                         | N/A                     |   |
| Maplewood                  | Office          | Raleigh (1)   | 149                 | -             | 107      | 3,047                | 256              | 3,047                             | 3,303            | 658             | 2001                        | 5-40 yrs.               |   |
| Overlook                   | Office          | Raleigh       | 398                 | -             | 293      | 9,694                | 691              | 9,694                             | 10,385           | 2,869           | 1999                        | 5-40 yrs.               |   |
| Pamlico                    | Office          | Raleigh       | 289                 | -             | -        | 12,282               | 289              | 12,282                            | 12,571           | 7,772           | 1980                        | 5-40 yrs.               |   |
| ParkWest One - Weston      | Office          | Raleigh       | 242                 | -             | -        | 3,400                | 242              | 3,400                             | 3,642            | 632             | 2001                        | 5-40 yrs.               |   |
| ParkWest Two - Weston      | Office          | Raleigh       | 356                 | -             | -        | 4,335                | 356              | 4,335                             | 4,691            | 1,108           | 2001                        | 5-40 yrs.               |   |
| ParkWest Three - Land -    |                 |               |                     |               |          |                      |                  |                                   |                  |                 |                             |                         |   |
| Weston                     | Office          | Raleigh       | 306                 | -             | -        | -                    | 306              | -                                 | 306              | -               | N/A                         | N/A                     |   |
| Progress Center Renovation | Office          | Raleigh       | -                   | -             | -        | 362                  | -                | 362                               | 362              | 104             | 2003                        | 5-40 yrs.               |   |
| Raleigh Corp Center Lot D  | Office          | Raleigh       | 1,211               | -             | 8        | -                    | 1,219            | -                                 | 1,219            | -               | N/A                         | N/A                     |   |
| RBC Plaza                  | Mixed-Use       | Raleigh 4,264 | 1,206               | -             | -        | 65,601               | 1,206            | 65,601                            | 66,807           | 560             | 2008                        | 5-40 yrs.               |   |
| Rexwoods Center I          | Office          | Raleigh (2)   | 878                 | 3,730         | -        | 928                  | 878              | 4,658                             | 5,536            | 2,162           | 1990                        | 5-40 yrs.               |   |
| Rexwoods Center II         | Office          | Raleigh (2)   | 362                 | 1,818         | -        | 605                  | 362              | 2,423                             | 2,785            | 920             | 1993                        | 5-40 yrs.               |   |
| Rexwoods Center III        | Office          | Raleigh (2)   | 919                 | 2,816         | -        | 1,051                | 919              | 3,867                             | 4,786            | 1,896           | 1992                        | 5-40 yrs.               |   |
| Rexwoods Center IV         | Office          | Raleigh (2)   | 586                 | -             | -        | 3,468                | 586              | 3,468                             | 4,054            | 1,077           | 1995                        | 5-40 yrs.               |   |
| Rexwoods Center V          | Office          | Raleigh (2)   | 1,301               | -             | 184      | 4,928                | 1,485            | 4,928                             | 6,413            | 1,357           | 1998                        | 5-40 yrs.               |   |
| Riverbirch                 | Office          | Raleigh (2)   | 469                 | 4,038         | -        | 785                  | 469              | 4,823                             | 5,292            | 2,385           | 1987                        | 5-40 yrs.               |   |
| Situs I                    | Office          | Raleigh (2)   | 692                 | 4,646         | 178      | (1,138)              | 870              | 3,508                             | 4,378            | 1,029           | 1996                        | 5-40 yrs.               |   |
| Situs II                   | Office          | Raleigh (2)   | 718                 | 6,254         | 181      | (1,352)              | 899              | 4,902                             | 5,801            | 1,324           | 1998                        | 5-40 yrs.               |   |
| Situs III                  | Office          | Raleigh (2)   | 440                 | 4,078         | 119      | (1,008)              | 559              | 3,070                             | 3,629            | 582             | 2000                        | 5-40 yrs.               |   |
| Six Forks Center I         | Office          | Raleigh       | 666                 | 2,665         | -        | 1,291                | 666              | 3,956                             | 4,622            | 1,436           | 1982                        | 5-40 yrs.               |   |
| Six Forks Center II        | Office          | Raleigh       | 1,086               | 4,533         | -        | 1,409                | 1,086            | 5,942                             | 7,028            | 2,101           | 1983                        | 5-40 yrs.               |   |
| Six Forks Center III       | Office          | Raleigh (2)   | 862                 | 4,411         | -        | 1,985                | 862              | 6,396                             | 7,258            | 2,146           | 1987                        | 5-40 yrs.               |   |
| Smoketree Tower            | Office          | Raleigh       | 2,353               | 11,743        | -        | 2,692                | 2,353            | 14,435                            | 16,788           | 5,426           | 1984                        | 5-40 yrs.               |   |



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HIGHWOODS PROPERTIES, INC.

HIGHWOODS REALTY LIMITED PARTNERSHIP

SCHEDULE III - REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)

(in thousands)

| Description                   | Segment Type | City     | 2008 Encumbrance | Initial Costs |          | Costs Capitalized         |               | Gross Value at Close of Period |               |              | Accumulated Depreciation | Year of Construction | Life on Which Depreciation is Calculated |
|-------------------------------|--------------|----------|------------------|---------------|----------|---------------------------|---------------|--------------------------------|---------------|--------------|--------------------------|----------------------|--|
|                               |              |          |                  | Land          | Building | Subsequent to Acquisition | Bldg & Improv | Land                           | Bldg & Improv | Total Assets |                          |                      |  |
| Sycamore                      | Office       | Raleigh  | (2)              | 255           | -        | 217                       | 4,784         | 472                            | 4,784         | 5,256        | 1,430                    | 1997                 | 5-40 yrs.                                |
| Weston Land                   | Mixed-Use    | Raleigh  |                  | 22,771        | -        | (7,169)                   | -             | 15,602                         | -             | 15,602       | -                        | N/A                  | N/A                                      |
| Willow Oak                    | Office       | Raleigh  | (2)              | 458           | -        | 268                       | 5,535         | 726                            | 5,535         | 6,261        | 2,061                    | 1995                 | 5-40 yrs.                                |
| Other Property                | Other        | Raleigh  |                  | 49            | 9,498    | 717                       | 7,675         | 766                            | 17,173        | 17,939       | 7,173                    | N/A                  | N/A                                      |
| <b>Richmond, VA</b>           |              |          |                  |               |          |                           |               |                                |               |              |                          |                      |  |
| 4900 Cox Road                 | Office       | Richmond |                  | 1,324         | 5,311    | -                         | 2,363         | 1,324                          | 7,674         | 8,998        | 2,040                    | 1991                 | 5-40 yrs.                                |
| Colonnade Building            | Office       | Richmond | (4)              | 1,364         | 6,105    | -                         | 654           | 1,364                          | 6,759         | 8,123        | 1,173                    | 2003                 | 5-40 yrs.                                |
| Dominion Place - Pitts Parcel | Office       | Richmond |                  | 1,101         | -        | (217)                     | -             | 884                            | -             | 884          | -                        | N/A                  | N/A                                      |
| Essex Plaza                   | Office       | Richmond | 11,229           | 1,581         | 13,299   | -                         | (472)         | 1,581                          | 12,827        | 14,408       | 3,776                    | 1999                 | 5-40 yrs.                                |
| Grove Park I                  | Office       | Richmond |                  | 713           | -        | 319                       | 5,056         | 1,032                          | 5,056         | 6,088        | 1,350                    | 1997                 | 5-40 yrs.                                |
| Hamilton Beach                | Office       | Richmond |                  | 1,086         | 4,345    | -                         | 1,963         | 1,086                          | 6,308         | 7,394        | 1,853                    | 1986                 | 5-40 yrs.                                |
| Highwoods Commons             | Office       | Richmond |                  | 521           | -        | 446                       | 3,297         | 967                            | 3,297         | 4,264        | 922                      | 1999                 | 5-40 yrs.                                |
| Highwoods One                 | Office       | Richmond | (2)              | 1,688         | -        | -                         | 9,998         | 1,688                          | 9,998         | 11,686       | 3,110                    | 1996                 | 5-40 yrs.                                |
| Highwoods Two                 | Office       | Richmond | (4)              | 786           | -        | 213                       | 5,864         | 999                            | 5,864         | 6,863        | 1,564                    | 1997                 | 5-40 yrs.                                |
| Highwoods Five                | Office       | Richmond |                  | 783           | -        | -                         | 6,230         | 783                            | 6,230         | 7,013        | 2,236                    | 1998                 | 5-40 yrs.                                |
| Highwoods Plaza               | Office       | Richmond |                  | 909           | -        | 176                       | 5,651         | 1,085                          | 5,651         | 6,736        | 1,637                    | 2000                 | 5-40 yrs.                                |
| Innsbrooke Centre             | Office       | Richmond | 5,318            | 1,300         | 6,958    | -                         | (414)         | 1,300                          | 6,544         | 7,844        | 770                      | 1987                 | 5-40 yrs.                                |
| Innslake Center               | Office       | Richmond | (1)              | 845           | -        | 195                       | 5,634         | 1,040                          | 5,634         | 6,674        | 1,149                    | 2001                 | 5-40 yrs.                                |
| Liberty Mutual                | Office       | Richmond |                  | 1,205         | 4,825    | -                         | 703           | 1,205                          | 5,528         | 6,733        | 1,715                    | 1990                 | 5-40 yrs.                                |
| Markel American               | Office       | Richmond | 8,853            | 1,300         | 13,259   | (458)                     | (4,918)       | 842                            | 8,341         | 9,183        | 1,073                    | 1998                 | 5-40 yrs.                                |
| Markel Plaza                  | Office       | Richmond | 11,229           | 1,700         | 17,081   | -                         | (5,480)       | 1,700                          | 11,601        | 13,301       | 1,434                    | 1989                 | 5-40 yrs.                                |
| North Park                    | Office       | Richmond |                  | 2,163         | 8,659    | (14)                      | 1,904         | 2,149                          | 10,563        | 12,712       | 3,269                    | 1989                 | 5-40 yrs.                                |
| North Shore Commons A         | Office       | Richmond | (4)              | 951           | -        | -                         | 11,381        | 951                            | 11,381        | 12,332       | 2,614                    | 2002                 | 5-40 yrs.                                |
| North Shore Commons B - Land  | Office       | Richmond | (4)              | 2,067         | -        | (103)                     | 11,003        | 1,964                          | 11,003        | 12,967       | 471                      | N/A                  | N/A                                      |
| North Shore Commons C - Land  | Office       | Richmond |                  | 1,497         | -        | -                         | -             | 1,497                          | -             | 1,497        | -                        | N/A                  | N/A                                      |
| North Shore Commons D - Land  | Office       | Richmond |                  | 1,261         | -        | -                         | -             | 1,261                          | -             | 1,261        | -                        | N/A                  | N/A                                      |
| Nucklos Corner Land           | Office       | Richmond |                  | 1,258         | -        | -                         | -             | 1,258                          | -             | 1,258        | -                        | N/A                  | N/A                                      |
| One Shockoe Plaza             | Office       | Richmond |                  | -             | -        | 356                       | 15,062        | 356                            | 15,062        | 15,418       | 5,068                    | 1996                 | 5-40 yrs.                                |
| Pavilion Land                 | Office       | Richmond |                  | 181           | 46       | 20                        | (46)          | 201                            | -             | 201          | -                        | N/A                  | N/A                                      |
| Rhodia Building               | Office       | Richmond |                  | 1,600         | 8,864    | -                         | 3             | 1,600                          | 8,867         | 10,467       | 1,188                    | 1996                 | 5-40 yrs.                                |
| Sadler & Cox Land             | Office       | Richmond |                  | 1,535         | -        | -                         | -             | 1,535                          | -             | 1,535        | -                        | N/A                  | N/A                                      |
| Saxon Capital Building        | Office       | Richmond | (4)              | 1,918         | -        | 337                       | 13,505        | 2,255                          | 13,505        | 15,760       | 1,900                    | 2005                 | 5-40 yrs.                                |
| Stony Point F Land            | Office       | Richmond |                  | 1,841         | -        | -                         | -             | 1,841                          | -             | 1,841        | -                        | N/A                  | N/A                                      |
| Stony Point I                 | Office       | Richmond | (4)              | 1,384         | 11,630   | 59                        | 1,273         | 1,443                          | 12,903        | 14,346       | 3,826                    | 1990                 | 5-40 yrs.                                |
| Stony Point II                | Office       | Richmond |                  | 1,240         | -        | -                         | 11,225        | 1,240                          | 11,225        | 12,465       | 2,716                    | 1999                 | 5-40 yrs.                                |
| Stony Point III               | Office       | Richmond | (4)              | 995           | -        | -                         | 9,554         | 995                            | 9,554         | 10,549       | 2,321                    | 2002                 | 5-40 yrs.                                |
| Stony Point IV                | Office       | Richmond |                  | 955           | -        | -                         | 11,595        | 955                            | 11,595        | 12,550       | 1,094                    | 2006                 | 5-40 yrs.                                |
| Technology Park 1             | Office       | Richmond |                  | 541           | 2,166    | -                         | 192           | 541                            | 2,358         | 2,899        | 811                      | 1991                 | 5-40 yrs.                                |





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HIGHWOODS PROPERTIES, INC.

HIGHWOODS REALTY LIMITED PARTNERSHIP

SCHEDULE III - REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)

(in thousands)

| Description              | Segment<br>Type | City          | 2008<br>Encumbrance | Initial Costs |          | Costs<br>Capitalized<br>Subsequent<br>to<br>Acquisition |                  | Gross Value at Close of<br>Period |                  |                 | Accumulated<br>Depreciation | Date of<br>Construction | Life on<br>Which<br>Depreciation<br>is Calculated |
|--------------------------|-----------------|---------------|---------------------|---------------|----------|---|------------------|-----------------------------------|------------------|-----------------|-----------------------------|-------------------------|---|
|                          |                 |               |                     | Land          | Building | Land  | Bldg &<br>Improv | Land                              | Bldg &<br>Improv | Total<br>Assets |                             |                         |   |
| Technology Park 2        | Office          | Richmond      |                     | 264           | 1,058    | -   | 115              | 264                               | 1,173            | 1,437           | 379                         | 1991                    | 5-40 yrs.   |
| Vantage Place A          | Office          | Richmond      | (4)                 | 203           | 811      | -   | 185              | 203                               | 996              | 1,199           | 348                         | 1987                    | 5-40 yrs.   |
| Vantage Place B          | Office          | Richmond      | (4)                 | 233           | 931      | -   | 151              | 233                               | 1,082            | 1,315           | 377                         | 1988                    | 5-40 yrs.   |
| Vantage Place C          | Office          | Richmond      | (4)                 | 235           | 940      | -   | 122              | 235                               | 1,062            | 1,297           | 358                         | 1987                    | 5-40 yrs.   |
| Vantage Place D          | Office          | Richmond      | (4)                 | 218           | 873      | -   | 143              | 218                               | 1,016            | 1,234           | 341                         | 1988                    | 5-40 yrs.   |
| Vantage Pointe           | Office          | Richmond      | (4)                 | 1,089         | 4,500    | -   | 872              | 1,089                             | 5,372            | 6,461           | 1,740                       | 1990                    | 5-40 yrs.   |
| Virginia Mutual          | Office          | Richmond      |                     | 1,301         | 6,036    | -   | 611              | 1,301                             | 6,647            | 7,948           | 1,661                       | 1996                    | 5-40 yrs.   |
| Waterfront Plaza         | Office          | Richmond      |                     | 585           | 2,347    | -   | 884              | 585                               | 3,231            | 3,816           | 1,011                       | 1988                    | 5-40 yrs.   |
| West Shore I             | Office          | Richmond      | (1)                 | 332           | 1,431    | -   | 218              | 332                               | 1,649            | 1,981           | 523                         | 1995                    | 5-40 yrs.   |
| West Shore II            | Office          | Richmond      | (1)                 | 489           | 2,181    | -   | 414              | 489                               | 2,595            | 3,084           | 770                         | 1995                    | 5-40 yrs.   |
| West Shore III           | Office          | Richmond      | (1)                 | 961           | -        | 141   | 3,957            | 1,102                             | 3,957            | 5,059           | 1,087                       | 1997                    | 5-40 yrs.   |
| <b>South Florida</b>     |                 |               |                     |               |          |   |                  |                                   |                  |                 |                             |                         |   |
| The 1800 Eller Drive     |                 |               |                     |               |          |   |                  |                                   |                  |                 |                             |                         |   |
| Building                 | Office          | South Florida |                     | -             | 9,851    | -   | 1,837            | -                                 | 11,688           | 11,688          | 3,588                       | 1983                    | 5-40 yrs.   |
| <b>Tampa, FL</b>         |                 |               |                     |               |          |   |                  |                                   |                  |                 |                             |                         |   |
| 380 Park Place           | Office          | Tampa         |                     | 1,502         | -        | 240   | 6,549            | 1,742                             | 6,549            | 8,291           | 1,355                       | 2001                    | 5-40 yrs.   |
| Anchor Glass             | Office          | Tampa         |                     | 1,281         | 11,318   | -   | 1,409            | 1,281                             | 12,727           | 14,008          | 3,557                       | 1988                    | 5-40 yrs.   |
| Avion Park Land          | Office          | Tampa         |                     | 5,237         | -        | -   | 1,477            | 5,237                             | 1,477            | 6,714           | 9                           | N/A                     | N/A   |
| Bayshore                 | Office          | Tampa         |                     | 2,276         | 11,817   | -   | 1,322            | 2,276                             | 13,139           | 15,415          | 3,681                       | 1990                    | 5-40 yrs.   |
| FBI Field Office         | Office          | Tampa         |                     | 4,054         | -        | 406   | 27,106           | 4,460                             | 27,106           | 31,566          | 2,777                       | 2005                    | 5-40 yrs.   |
| Feathersound Corporate   |                 |               |                     |               |          |   |                  |                                   |                  |                 |                             |                         |   |
| Center II                | Office          | Tampa         | 1,848               | 802           | 7,463    | -   | 1,428            | 802                               | 8,891            | 9,693           | 2,652                       | 1986                    | 5-40 yrs.   |
| Harborview Plaza         | Office          | Tampa         | 22,331              | 3,537         | 29,944   | 969   | (322)            | 4,506                             | 29,622           | 34,128          | 7,786                       | 2001                    | 5-40 yrs.   |
| Highwoods Bay Center I   | Office          | Tampa         |                     | 3,565         | -        | (64)  | 36,940           | 3,501                             | 36,940           | 40,441          | 1,344                       | 2007                    | 5-40 yrs.   |
| Highwoods Bay Center II  | Office          | Tampa         |                     | 3,482         | -        | -   | 3,482            | -                                 | 3,482            | -               | -                           | N/A                     | N/A   |
| Highwoods Preserve I     | Office          | Tampa         |                     | 991           | -        | -   | 26,078           | 991                               | 26,078           | 27,069          | 8,351                       | 1999                    | 5-40 yrs.   |
| Highwoods Preserve V     | Office          | Tampa         |                     | 881           | -        | -   | 27,318           | 881                               | 27,318           | 28,199          | 6,071                       | 2001                    | 5-40 yrs.   |
| Highwoods Preserve VII   | Office          | Tampa         |                     | 790           | -        | -   | 12,409           | 790                               | 12,409           | 13,199          | 522                         | 2007                    | 5-40 yrs.   |
| Highwoods Preserve VII   |                 |               |                     |               |          |   |                  |                                   |                  |                 |                             |                         |   |
| Garage                   | Office          | Tampa         |                     | -             | -        | -   | 6,789            | -                                 | 6,789            | 6,789           | 325                         | 2007                    | 5-40 yrs.   |
| Highwoods Preserve Land  | Office          | Tampa         |                     | 1,485         | -        | 200   | -                | 1,685                             | -                | 1,685           | -                           | N/A                     | N/A   |
| Horizon                  | Office          | Tampa         |                     | -             | 6,257    | -   | 2,786            | -                                 | 9,043            | 9,043           | 2,890                       | 1980                    | 5-40 yrs.   |
| LakePointe I             | Office          | Tampa         |                     | 2,106         | 89       | -   | 34,929           | 2,106                             | 35,018           | 37,124          | 9,714                       | 1986                    | 5-40 yrs.   |
| LakePointe II            | Office          | Tampa         |                     | 2,000         | 15,848   | 672   | 10,720           | 2,672                             | 26,568           | 29,240          | 8,508                       | 1999                    | 5-40 yrs.   |
| Lakeside                 | Office          | Tampa         |                     | -             | 7,369    | -   | 1,549            | -                                 | 8,918            | 8,918           | 2,477                       | 1978                    | 5-40 yrs.   |
| Lakeside/Parkside Garage | Office          | Tampa         |                     | -             | -        | -   | 3,207            | -                                 | 3,207            | 3,207           | 334                         | 2004                    | 5-40 yrs.   |
| One Harbour Place        | Office          | Tampa         |                     | 2,016         | 25,252   | -   | 4,220            | 2,016                             | 29,472           | 31,488          | 6,797                       | 1985                    | 5-40 yrs.   |
| Parkside                 | Office          | Tampa         |                     | -             | 9,407    | -   | 3,327            | -                                 | 12,734           | 12,734          | 4,008                       | 1979                    | 5-40 yrs.   |
| Pavilion                 | Office          | Tampa         |                     | -             | 16,394   | -   | 1,343            | -                                 | 17,737           | 17,737          | 4,904                       | 1982                    | 5-40 yrs.   |
| Pavilion Parking Garage  | Office          | Tampa         |                     | -             | -        | -   | 5,600            | -                                 | 5,600            | 5,600           | 1,288                       | 1999                    | 5-40 yrs.   |



## HIGHWOODS PROPERTIES, INC.

## HIGHWOODS REALTY LIMITED PARTNERSHIP

## SCHEDULE III - REAL ESTATE AND ACCUMULATED DEPRECIATION (Continued)

(in thousands)

| Description      | Segment<br>Type | City  | 2008<br>Encumbrance | Initial Costs |             | Costs Capitalized<br>Subsequent to<br>Acquisition |                  | Gross Value at Close of Period |                  |                 | Accumulated<br>Depreciation | Year of<br>Construction | Life on<br>Which<br>Depreciation<br>is Calculated |
|------------------|-----------------|-------|---------------------|---------------|-------------|---|------------------|--------------------------------|------------------|-----------------|-----------------------------|-------------------------|---|
|                  |                 |       |                     | Land          | Building    | Land  | Bldg &<br>Improv | Land                           | Bldg &<br>Improv | Total<br>Assets |                             |                         |   |
| Spectrum         | Office          | Tampa |                     | 1,454         | 14,502      | -   | 1,871            | 1,454                          | 16,373           | 17,827          | 4,868                       | 1984                    | 5-40 yrs  |
| Tower Place      | Office          | Tampa |                     | 3,218         | 19,898      | -   | 1,942            | 3,218                          | 21,840           | 25,058          | 7,210                       | 1988                    | 5-40 yrs  |
| Westshore Square | Office          | Tampa |                     | 1,126         | 5,186       | -   | 268              | 1,126                          | 5,454            | 6,580           | 1,548                       | 1976                    | 5-40 yrs  |
|                  |                 |       |                     | \$493,443     | \$1,391,356 | \$(40,428)  | \$1,428,533      | \$453,015                      | \$2,819,889      | \$3,272,904     | \$714,224                   |                         |   |

**2008 Encumbrance Notes**

- (1) These assets are pledged as collateral for a \$133,241,000 first mortgage loan.
- (2) These assets are pledged as collateral for a \$108,701,000 first mortgage loan.
- (3) These assets are pledged as collateral for a \$190,000,000 first mortgage loan.
- (4) These assets are pledged as collateral for a \$129,052,000 first mortgage loan.

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Raleigh, State of North Carolina, on February 27, 2009.

HIGHWOODS PROPERTIES, INC.

By: /s/ EDWARD J. FRITSCH  
**Edward J. Fritsch**  
*President and Chief Executive Officer*

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacity and on the dates indicated.

| <b>Signature</b>  | <b>Title</b>                                      | <b>Date</b>       |
|---|---|-------------------|
| /s/ O. Temple Sloan, Jr.<br><b>O. Temple Sloan, Jr.</b> | Chairman of the Board of Directors                | February 27, 2009 |
| /s/ Edward J. Fritsch<br><b>Edward J. Fritsch</b>       | President, Chief Executive Officer, and Director  | February 27, 2009 |
| /s/ Gene H. Anderson<br><b>Gene H. Anderson</b>         | Senior Vice President and Director                | February 27, 2009 |
| <b>Thomas W. Adler</b>                                  | Director  | February 27, 2009 |
| /s/ David J. Hartzell<br><b>David J. Hartzell</b>       | Director  | February 27, 2009 |
| /s/ Lawrence S. Kaplan<br><b>Lawrence S. Kaplan</b>     | Director  | February 27, 2009 |
| /s/ Sherry A. Kellett<br><b>Sherry A. Kellett</b>       | Director  | February 27, 2009 |
| /s/ L. Glenn Orr, Jr.<br><b>L. Glenn Orr, Jr.</b>       | Director  | February 27, 2009 |
| /s/ Terry L. Stevens<br><b>Terry L. Stevens</b>         | Senior Vice President and Chief Financial Officer | February 27, 2009 |
| /s/ Daniel L. Clemmens<br><b>Daniel L. Clemmens</b>     | Vice President and Chief Accounting Officer       | February 27, 2009 |

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Raleigh, State of North Carolina, on February 27, 2009.

HIGHWOODS REALTY LIMITED PARTNERSHIP  
 By: Highwoods Properties, Inc., its sole general partner

By: /s/ EDWARD J. FRITSCH  
**Edward J. Fritsch**  
*President and Chief Executive Officer*

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacity and on the dates indicated.

| Signature   | Title   | Date              |
|---|---|-------------------|
| /s/ O. Temple Sloan, Jr.<br><b>O. Temple Sloan, Jr.</b> | Chairman of the Board of Directors of<br>the General Partner                | February 27, 2009 |
| /s/ Edward J. Fritsch<br><b>Edward J. Fritsch</b>       | President, Chief Executive Officer, and Director<br>of the General Partner  | February 27, 2009 |
| /s/ Gene H. Anderson<br><b>Gene H. Anderson</b>         | Senior Vice President and Director of the General Partner                   | February 27, 2009 |
| <b>Thomas W. Adler</b>                                  | Director of the General Partner   | February 27, 2009 |
| /s/ David J. Hartzell<br><b>David J. Hartzell</b>       | Director of the General Partner   | February 27, 2009 |
| /s/ Lawrence S. Kaplan<br><b>Lawrence S. Kaplan</b>     | Director of the General Partner   | February 27, 2009 |
| /s/ Sherry A. Kellett<br><b>Sherry A. Kellett</b>       | Director of the General Partner   | February 27, 2009 |
| /s/ L. Glenn Orr, Jr.<br><b>L. Glenn Orr, Jr.</b>       | Director of the General Partner   | February 27, 2009 |
| /s/ Terry L. Stevens<br><b>Terry L. Stevens</b>         | Senior Vice President and Chief Financial Officer<br>of the General Partner | February 27, 2009 |
| /s/ Daniel L. Clemmens<br><b>Daniel L. Clemmens</b>     | Vice President and Chief Accounting Officer<br>of the General Partner       | February 27, 2009 |

