#### HEARTLAND FINANCIAL USA INC

Form 4

March 14, 2017

## FORM 4

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

**SECURITIES** 

**OMB APPROVAL OMB** 

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Form 5 obligations may continue. See Instruction

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

1(b).

(Print or Type Responses)

1. Name and A COYLE MIC	2. Issuer Name and Ticker or Trading Symbol HEARTLAND FINANCIAL USA					5. Relationship of Reporting Person(s) to Issuer  (Check all applicable)					
(Last)	(First)	(Middle)	-	INC [HTLF]					Director 10% Owner		
` '	` '	(Wildaic)		3. Date of Earliest Transaction (Month/Day/Year)				Officer (giv		er (specify	
1398 CENTRAL AVE			03/11/20	03/11/2017					EVP Senior General Counsel		
	(Street)			4. If Amendment, Date Original				6. Individual or Joint/Group Filing(Check			
DUBUQUE	Filed(Mon	Filed(Month/Day/Year)					Applicable Line) _X_ Form filed by One Reporting Person Form filed by More than One Reporting Person				
(City)	(State)	(Zip)	Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned							lly Owned	
1.Title of Security (Instr. 3)	2. Transaction Date 2A. Deemed (Month/Day/Year) Execution E any (Month/Day		emed ion Date, if	n Date, if Transaction(A) Code (D)			cquired d of	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	•	
Common Stock				Code V	Amount	(D)	THEC	6,463	D		
Common Stock	03/11/2017			M	232	A	\$ 50.2	6,695	D		
Common Stock								2,000	I	401K	

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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#### number.

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transactic Code (Instr. 8)	onof De Sec Ac (A) Dis of (In	Number crivative curities quired ) or sposed (D) str. 3, 4, 15)	6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Underlying Securities (Instr. 3 and 4)	
				Code V	(A)	) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
2017 Time-Based Restricted Stock	<u>(1)</u>						(2)	(2)	Common Stock	654
2017 Performance Based Restricted Stock (3-year performance)	(1)						(3)	<u>(3)</u>	Common Stock	327
2017 Performance Based Restricted Stock (1-year performance)	<u>(1)</u>						<u>(4)</u>	<u>(4)</u>	Common Stock	654
2016 Time-Based Restricted Stock	(1)						<u>(5)</u>	<u>(5)</u>	Common Stock	582
2016 Performance Based Restricted Stock (3-year performance)	<u>(1)</u>						<u>(6)</u>	<u>(6)</u>	Common Stock	463
2016 Performance Based Restricted	(1)						<u>(7)</u>	<u>(7)</u>	Common Stock	972

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Stock (1-year performance)								
2015 Time-Based Restricted Stock	(1)				<u>(8)</u>	<u>(8)</u>	Common Stock	1,050
2015 Performance Based Restricted Stock	(1)				<u>(9)</u>	<u>(9)</u>	Common Stock	735
2014 Time-Based Restricted Stock	(1)				(10)	(10)	Common Stock	1,050
2014 Time-Based Restricted Stock	(1)	03/11/2017	F	350	(10)	(10)	Common Stock	700
2013 Time-Based Restricted Stock	(1)				<u>(11)</u>	<u>(11)</u>	Common Stock	385

# **Reporting Owners**

Reporting Owner Name / Address	Relationships						
	Director	10% Owner	Officer	Other			
COYLE MICHAEL J							
1200 CENTRAL AVE			EVD Comion Comonal Councel				

1398 CENTRAL AVE DUBUQUE, IA 52001 **EVP Senior General Counsel** 

Dolotionship

# **Signatures**

/s/ Michael J.

Coyle 03/14/2017

\*\*Signature of Date Reporting Person

# **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Each restricted stock unit represents a contingent right to receive one share of Issuer's common stock.
- (2) Of these restricted stock units, 1/3 vest in 01-2018, 1/3 vest in 01-2019 and 1/3 vest in 01-2020.
- (3) These restricted stock units vest in 2020 if certain performance measures are achieved by the Issuer.
- (4) These restricted stock units vest on 1-19-2020 if certain performance measures are achieved by the Issuer.

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- (5) Of these restricted stock units, 1/3 vest on 1-19-2017, 1/3 vest on 1-19-2018, and 1/3 vest on 1-19-2019.
- (6) These restricted stock units vest in 2019 if certain performance measures are achieved by the Issuer.
- (7) These restricted stock units vest on 1-19-2019 if certain performance measures are achieved by the Issuer.
- (8) Of these restricted stock units, 1/3 vest on 1-20-2018, 1/3 vest on 1-20-2019, and 1/3 vest on 1-20-2020.
- (9) These restricted stock units vest on 1-18-2018 if certain performance measures are achieved by the Issuer.
- (10) Of these restricted stock units, 1/3 vest on 3-11-2017, 1/3 vest on 3-11-2018, and 1/3 vest on 3-11-2019.
- (11) Of these restricted stock units, 1/3 vest on 1-22-2016, 1/3 vest on 1-22-2017, and 1/3 vest on 1-22-2018.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.