

NVE CORP /NEW/  
Form 10-Q  
January 21, 2009

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended **December 31, 2008**

or

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: **000-12196**

**NVE Corporation**  
(Exact name of registrant as specified in its charter)

**Minnesota**

(State or other jurisdiction of incorporation or organization)

**41-1424202**

(I.R.S. Employer Identification No.)

**11409 Valley View Road, Eden Prairie, Minnesota**

(Address of principal executive offices)

**55344**

(Zip Code)

**(952) 829-9217**

Registrant's telephone number, including area code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. ☒ Yes

☐ No

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐

Accelerated filer ☒

Non-accelerated filer ☐ (Do not check if a smaller reporting company) Smaller reporting company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). ☐ Yes ☒ No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

**Common Stock, \$0.01 Par Value – 4,665,333 shares outstanding as of January 16, 2009**

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BALANCE SHEETS**

|                                                                              | (Unaudited)<br>December 31,<br>2008 | March 31,<br>2008* |
|------------------------------------------------------------------------------|-------------------------------------|--------------------|
| <b>ASSETS</b>                                                                |                                     |                    |
| Current assets                                                               |                                     |                    |
| Cash and cash equivalents                                                    | \$ 2,438,109                        | \$ 1,885,867       |
| Marketable securities, short term                                            | 498,835                             | 795,728            |
| Accounts receivable, net of allowance for uncollectible accounts of \$15,000 | 2,699,346                           | 3,226,027          |
| Inventories                                                                  | 2,462,098                           | 2,456,804          |
| Deferred tax assets                                                          | 509,271                             | 453,405            |
| Prepaid expenses and other assets                                            | 614,516                             | 529,616            |
| Total current assets                                                         | 9,222,175                           | 9,347,447          |
| Fixed assets                                                                 |                                     |                    |
| Machinery and equipment                                                      | 5,328,531                           | 5,205,288          |
| Leasehold improvements                                                       | 450,546                             | 436,794            |
|                                                                              | 5,779,077                           | 5,642,082          |
| Less accumulated depreciation                                                | 4,356,826                           | 4,276,680          |
| Net fixed assets                                                             | 1,422,251                           | 1,365,402          |
| Marketable securities, long term                                             | 29,179,003                          | 22,055,279         |
| Total assets                                                                 | \$ 39,823,429                       | \$ 32,768,128      |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>                                  |                                     |                    |
| Current liabilities                                                          |                                     |                    |
| Accounts payable                                                             | \$ 405,815                          | \$ 434,808         |
| Accrued payroll and other                                                    | 612,011                             | 632,338            |
| Deferred revenue                                                             | 125,000                             | 187,500            |
| Total current liabilities                                                    | 1,142,826                           | 1,254,646          |
| Shareholders' equity                                                         |                                     |                    |
| Common stock                                                                 | 46,653                              | 46,387             |
| Additional paid-in capital                                                   | 19,100,787                          | 18,539,538         |
| Accumulated other comprehensive income                                       | 37,363                              | 103,158            |
| Retained earnings                                                            | 19,495,800                          | 12,824,399         |
| Total shareholders' equity                                                   | 38,680,603                          | 31,513,482         |
| Total liabilities and shareholders' equity                                   | \$ 39,823,429                       | \$ 32,768,128      |

\*The March 31, 2008 Balance Sheet is derived from the audited financial statements contained in our Annual Report on Form 10-K for the fiscal year ended March 31, 2008.

See accompanying notes.

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**NVE CORPORATION**  
**STATEMENTS OF INCOME**  
**(Unaudited)**

|                                      | <b>Quarter Ended December 31</b> |              |
|--------------------------------------|----------------------------------|--------------|
|                                      | <b>2008</b>                      | <b>2007</b>  |
| Revenue                              |                                  |              |
| Product sales                        | \$ 4,596,948                     | \$ 4,249,809 |
| Contract research and development    | 1,287,165                        | 515,716      |
| Total revenue                        | 5,884,113                        | 4,765,525    |
| Cost of sales                        | 1,763,090                        | 1,663,045    |
| Gross profit                         | 4,121,023                        | 3,102,480    |
| Expenses                             |                                  |              |
| Selling, general, and administrative | 508,953                          | 492,771      |
| Research and development             | 258,998                          | 347,344      |
| Total expenses                       | 767,951                          | 840,115      |
| Income from operations               | 3,353,072                        | 2,262,365    |
| Interest income                      | 306,814                          | 259,865      |
| Other income                         | 800                              | 62,930       |
| Income before taxes                  | 3,660,686                        | 2,585,160    |
| Provision for income taxes           | 1,192,282                        | 882,867      |
| Net income                           | \$ 2,468,404                     | \$ 1,702,293 |
| Net income per share – basic         | \$ 0.53                          | \$ 0.37      |
| Net income per share – diluted       | \$ 0.52                          | \$ 0.36      |
| Weighted average shares outstanding  |                                  |              |
| Basic                                | 4,665,333                        | 4,637,275    |
| Diluted                              | 4,783,633                        | 4,764,430    |

See accompanying notes.

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**NVE CORPORATION**  
**STATEMENTS OF INCOME**  
**(Unaudited)**

|                                      | <b>Nine Months Ended Dec. 31</b> |               |
|--------------------------------------|----------------------------------|---------------|
|                                      | <b>2008</b>                      | <b>2007</b>   |
| Revenue                              |                                  |               |
| Product sales                        | \$ 14,015,651                    | \$ 12,830,771 |
| Contract research and development    | 2,460,038                        | 1,648,657     |
| Total revenue                        | 16,475,689                       | 14,479,428    |
| Cost of sales                        | 4,918,140                        | 4,956,973     |
| Gross profit                         | 11,557,549                       | 9,522,455     |
| Expenses                             |                                  |               |
| Selling, general, and administrative | 1,623,810                        | 1,631,936     |
| Research and development             | 925,893                          | 1,169,018     |
| Total expenses                       | 2,549,703                        | 2,800,954     |
| Income from operations               | 9,007,846                        | 6,721,501     |
| Interest income                      | 838,323                          | 731,243       |
| Other income                         | 4,200                            | 62,930        |
| Income before taxes                  | 9,850,369                        | 7,515,674     |
| Provision for income taxes           | 3,178,968                        | 2,581,272     |
| Net income                           | \$ 6,671,401                     | \$ 4,934,402  |
| Net income per share – basic         | \$ 1.43                          | \$ 1.06       |
| Net income per share – diluted       | \$ 1.40                          | \$ 1.04       |
| Weighted average shares outstanding  |                                  |               |
| Basic                                | 4,656,758                        | 4,634,102     |
| Diluted                              | 4,774,925                        | 4,761,112     |

See accompanying notes.

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**NVE CORPORATION**  
**STATEMENTS OF CASH FLOWS**  
**(Unaudited)**

|                                                                                   | <b>Nine Months Ended Dec. 31</b> |              |
|-----------------------------------------------------------------------------------|----------------------------------|--------------|
|                                                                                   | <b>2008</b>                      | <b>2007</b>  |
| <b>OPERATING ACTIVITIES</b>                                                       |                                  |              |
| Net income                                                                        | \$ 6,671,401                     | \$ 4,934,402 |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                  |              |
| Depreciation                                                                      | 343,711                          | 387,453      |
| Stock-based compensation                                                          | 81,074                           | 164,008      |
| Excess tax benefits                                                               | (236,524)                        | (33,773)     |
| Gain on sale of fixed assets                                                      | (4,200)                          | (1,500)      |
| Gain on marketable securities, net                                                | -                                | (61,430)     |
| Deferred income taxes                                                             | 218,134                          | 848,999      |
| Changes in operating assets and liabilities:                                      |                                  |              |
| Accounts receivable                                                               | 526,681                          | (177,757)    |
| Inventories                                                                       | (5,294)                          | (476,954)    |
| Prepaid expenses and other assets                                                 | (84,900)                         | (505,450)    |
| Accounts payable and accrued expenses                                             | (49,320)                         | (107,431)    |
| Deferred revenue                                                                  | (62,500)                         | 207,744      |
| Net cash provided by operating activities                                         | 7,398,263                        | 5,178,311    |
| <b>INVESTING ACTIVITIES</b>                                                       |                                  |              |
| Purchases of fixed assets                                                         | (400,560)                        | (642,170)    |
| Proceeds from sale of fixed assets                                                | 4,200                            | 1,500        |
| Purchases of marketable securities                                                | (8,367,695)                      | (11,153,044) |
| Proceeds from maturities and sales of marketable securities                       | 1,437,593                        | 7,388,884    |
| Net cash used in investing activities                                             | (7,326,462)                      | (4,404,830)  |
| <b>FINANCING ACTIVITIES</b>                                                       |                                  |              |
| Net proceeds from sale of common stock                                            | 243,917                          | 47,024       |
| Excess tax benefits                                                               | 236,524                          | 33,773       |
| Net cash provided by financing activities                                         | 480,441                          | 80,797       |
| Increase in cash and cash equivalents                                             | 552,242                          | 854,278      |
| Cash and cash equivalents at beginning of period                                  | 1,885,867                        | 397,423      |
| Cash and cash equivalents at end of period                                        | \$ 2,438,109                     | \$ 1,251,701 |
| <b>Supplemental disclosures of cash flow information:</b>                         |                                  |              |
| Cash paid during the period for:                                                  |                                  |              |
| Income taxes                                                                      | \$ 2,806,000                     | \$ 2,209,313 |

See accompanying notes.



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**NVE CORPORATION**  
**NOTES TO FINANCIAL STATEMENTS**  
**(Unaudited)**

**NOTE 1. DESCRIPTION OF BUSINESS**

We develop and sell devices that use spintronics, a nanotechnology that relies on electron spin rather than electron charge to acquire, store, and transmit information.

**NOTE 2. INTERIM FINANCIAL INFORMATION**

The accompanying unaudited financial statements of NVE Corporation are consistent with accounting principles generally accepted in the United States and reporting with Securities and Exchange Commission rules and regulations. In the opinion of management, these financial statements reflect all adjustments, consisting only of normal and recurring adjustments, necessary for a fair presentation of the financial statements. Although we believe that the disclosures are adequate to make the information presented not misleading, it is suggested that these unaudited financial statements be read in conjunction with the audited financial statements and the notes included in our latest annual financial statements included in our Annual Report on Form 10-K for the fiscal year ended March 31, 2008. The results of operations for the quarter ended December 31, 2008 are not necessarily indicative of the results that may be expected for the full fiscal year ending March 31, 2009.

**NOTE 3. NET INCOME PER SHARE**

We calculate our net income per share in accordance with Financial Accounting Standards Board (FASB) Statement of Financial Accounting Standards (SFAS) No. 128, *Earnings per Share*. Basic earnings per share are computed based on the weighted-average number of common shares issued and outstanding during each period. Diluted net income per share amounts assume conversion, exercise or issuance of all potential common stock instruments (stock options and warrants). Stock options and warrants totaling 60,000 for the quarter and nine months ended December 31, 2008 and 56,000 for the quarter and nine months ended December 31, 2007 were not included in the computation of diluted earnings per share because the exercise prices of the options and warrants were greater than the market price of the common stock. The following table reflects the components of common shares outstanding in accordance with SFAS No. 128:

|                                                         | <b>Quarter Ended Dec. 31</b> |             |
|---------------------------------------------------------|------------------------------|-------------|
|                                                         | <b>2008</b>                  | <b>2007</b> |
| Weighted average common shares outstanding – basic      | 4,665,333                    | 4,637,275   |
| Effect of dilutive securities:                          |                              |             |
| Stock options                                           | 113,670                      | 122,734     |
| Warrants                                                | 4,630                        | 4,421       |
| Shares used in computing net income per share – diluted | 4,783,633                    | 4,764,430   |

|                                                         | <b>Nine Months Ended Dec. 31</b> |             |
|---------------------------------------------------------|----------------------------------|-------------|
|                                                         | <b>2008</b>                      | <b>2007</b> |
| Weighted average common shares outstanding – basic      | 4,656,758                        | 4,634,102   |
| Effect of dilutive securities:                          |                                  |             |
| Stock options                                           | 113,537                          | 122,589     |
| Warrants                                                | 4,630                            | 4,421       |
| Shares used in computing net income per share – diluted | 4,774,925                        | 4,761,112   |

**NOTE 4. MARKETABLE SECURITIES**

Proceeds from maturities of marketable securities were \$1,437,593 in the nine months ended December 31, 2008, and there were no gross gains or gross losses on the maturities of those securities. Proceeds from maturities and sales of marketable securities were \$7,388,884 in the nine months ended December 31, 2007, with gross gains of \$65,931 and gross losses of \$4,501 for those maturities and sales. We use a specific-identification cost basis to determine gains and losses.

**Table of Contents****NOTE 5. COMPREHENSIVE INCOME**

The components of comprehensive income are as follows:

|                                            | <b>Quarter Ended Dec. 31</b> |              |
|--------------------------------------------|------------------------------|--------------|
|                                            | <b>2008</b>                  | <b>2007</b>  |
| Net income                                 | \$ 2,468,404                 | \$ 1,702,293 |
| Unrealized gain from marketable securities | 393,117                      | 36,317       |
| Comprehensive income                       | \$ 2,861,521                 | \$ 1,738,610 |

  

|                                                   | <b>Nine Months Ended Dec. 31</b> |              |
|---------------------------------------------------|----------------------------------|--------------|
|                                                   | <b>2008</b>                      | <b>2007</b>  |
| Net income                                        | \$ 6,671,401                     | \$ 4,934,402 |
| Unrealized (loss) gain from marketable securities | (65,795)                         | 77,641       |
| Comprehensive income                              | \$ 6,605,606                     | \$ 5,012,043 |

**NOTE 6. INVENTORIES**

Inventories consisted of the following:

|                        | <b>December 31</b> | <b>March 31</b> |
|------------------------|--------------------|-----------------|
|                        | <b>2008</b>        | <b>2008</b>     |
| Raw materials          | \$ 614,230         | \$ 741,361      |
| Work-in-process        | 1,282,485          | 1,184,062       |
| Finished goods         | 865,383            | 811,381         |
|                        | 2,762,098          | 2,736,804       |
| Less inventory reserve | (300,000)          | (280,000)       |
| Total inventories      | \$ 2,462,098       | \$ 2,456,804    |

**NOTE 7. STOCK-BASED COMPENSATION**

Stock-based compensation recognized under SFAS No. 123 (revised 2004), *Share-Based Payment*, was \$5,598 for the third quarter of fiscal 2009, \$5,598 for the third quarter of fiscal 2008, \$81,074 for the first nine months of fiscal 2009, and \$164,008 for the first nine months of fiscal 2008. The decrease in expense under SFAS No. 123(R) for the first nine months of fiscal 2009 compared to the first nine months of fiscal 2008 was due to a decrease to 1,000 share options granted to each non-employee director on their reelection to our Board, compared to 2,000 shares in the prior-year period, in consideration of the addition of cash compensation for non-employee directors. We calculate the share-based compensation expense on a straight-line basis over the vesting periods of the related share-based awards.

**NOTE 8. INCOME TAXES**

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Tax provisions of \$236,524 for the nine months ended December 31, 2008 and \$33,773 for the nine months ended December 31, 2007 were credited to Additional paid-in capital.

At December 31, 2008 we had no unrecognized tax benefits. We do not believe unrecognized tax benefits will significantly change within twelve months of the reporting date. We recognize interest and penalties related to income tax matters in income tax expense. As of December 31, 2008 we had no accrued interest related to uncertain tax

positions. The years 2005 through 2007 remain open to examination by the major taxing jurisdictions to which we are subject.

**NOTE 9. FAIR VALUE MEASUREMENTS**

We have marketable securities that we record at fair value based on quoted prices in an active market. The marketable securities consist of publicly-traded securities that are classified as available-for-sale securities. On the balance sheet, available-for-sale securities are classified as Marketable securities, short term and Marketable securities, long term. The fair value of our available-for-sale securities was \$29,677,838 at December 31, 2008 and \$22,851,007 at March 31, 2008.

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### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

#### **Forward-looking statements**

Some of the statements made in this Report or in the documents incorporated by reference in this Report and in other materials filed or to be filed by us with the Securities and Exchange Commission ( SEC ) as well as information included in verbal or written statements made by us constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are subject to the safe harbor provisions of the reform act. Forward-looking statements may be identified by the use of the terminology such as may, will, expect, anticipate, intend, believe, estimate, should, or continue, or the negatives of these terms or other variations on these words or comparable terminology. To the extent that this Report contains forward-looking statements regarding the financial condition, operating results, business prospects or any other aspect of NVE, you should be aware that our actual financial condition, operating results and business performance may differ materially from that projected or estimated by us in the forward-looking statements. We have attempted to identify, in context, some of the factors that we currently believe may cause actual future experience and results to differ from their current expectations. These differences may be caused by a variety of factors, including but not limited to adverse economic conditions, competition including entry of new competitors, progress in research and development activities by us and others, variations in costs that are beyond our control, adverse legal proceedings, lower sales, failure of suppliers to meet our requirements, failure to obtain new customers, inability to carry out marketing and sales plans, inability to meet customer technical requirements, inability to consummate license agreements, ineligibility for SBIR awards, loss of key executives, and other specific risks that may be alluded to in this Report or in the documents incorporated by reference in this Report. Further information regarding our risks and uncertainties are contained in Part I, Item 1A

Risk Factors of our Annual Report on Form 10-K for the year ended March 31, 2008 as updated in our subsequently-filed Quarterly Reports on Form 10-Q.

#### **General**

NVE Corporation, referred to as NVE, we, us, or our, develops and sells devices that use spintronics, a nanotechnology that relies on electron spin rather than electron charge to acquire, store and transmit information. We manufacture high-performance spintronic products including sensors and couplers that are used to acquire and transmit data. We have also licensed our spintronic magnetoresistive random access memory technology, commonly known as MRAM.

#### **Critical Accounting Policies**

A description of our critical accounting policies is provided in Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended March 31, 2008. At December 31, 2008 our critical accounting policies and estimates continued to include research and development contract percentage of completion estimation, product warranty estimation, inventory valuation, allowance for doubtful accounts estimation, and deferred tax assets estimation.

**Table of Contents****Quarter ended December 31, 2008 compared to quarter ended December 31, 2007**

The table shown below summarizes the percentage of revenue and quarter-to-quarter changes for various items:

|                                      | <b>Percentage of Revenue</b> |             | <b>Quarter-</b>   |
|--------------------------------------|------------------------------|-------------|-------------------|
|                                      | <b>Quarter Ended Dec. 31</b> | <b>2007</b> | <b>to-Quarter</b> |
|                                      | <b>2008</b>                  |             | <b>Change</b>     |
| <b>Revenue</b>                       |                              |             |                   |
| Product sales                        | 78.1%                        | 89.2%       | 8.2 %             |
| Contract research and development    | 21.9%                        | 10.8%       | 149.6 %           |
| Total revenue                        | 100.0%                       | 100.0%      | 23.5 %            |
| Cost of sales                        | 30.0%                        | 34.9%       | 6.0 %             |
| Gross profit                         | 70.0%                        | 65.1%       | 32.8 %            |
| <b>Expenses</b>                      |                              |             |                   |
| Selling, general, and administrative | 8.6%                         | 10.3%       | 3.3 %             |
| Research and development             | 4.4%                         | 7.3%        | (25.4)%           |
| Total expenses                       | 13.0%                        | 17.6%       | (8.6)%            |
| Income from operations               | 57.0%                        | 47.5%       | 48.2 %            |
| Interest and other income            | 5.2%                         | 6.7%        | (4.7)%            |
| Income before taxes                  | 62.2%                        | 54.2%       | 41.6 %            |
| Provision for income taxes           | 20.2%                        | 18.5%       | 35.0 %            |
| Net income                           | 42.0%                        | 35.7%       | 45.0 %            |

Total revenue for the quarter ended December 31, 2008 (the third quarter of fiscal 2009) increased 23% to \$5,884,113 compared to \$4,765,525 for the quarter ended December 31, 2007 (the third quarter of fiscal 2008). The increase was due to an 8% increase in product sales and a 150% increase in contract research and development revenue. The increase in product sales was due to increased volume from the addition of new customers and increased purchase volume by existing customers. The increase in research and development revenue was due to new contracts. The increase in research and development revenue may not be representative of future trends and there can be no assurance of additional or follow-on contracts for expired or completed contracts.

Gross profit margin increased to 70% of revenue for the third quarter of fiscal 2009 compared to 65% for the third quarter of fiscal 2008. The increase was due to higher margins on both product sales and research and development revenue.

Research and development expense decreased 25% for the third quarter of fiscal 2009 compared to the third quarter of fiscal 2008 due to the completion of certain research and development projects and an increase in contract research and development obligations. This decrease may not be representative of future expense trends. Our research and development expense can fluctuate significantly depending on staffing, project requirements, and contract research and development obligations.

Interest income increased 18% to \$306,814 for the third quarter of fiscal 2009 compared to \$259,865 for the third quarter of fiscal 2008. The increase was due to an increase in interest-bearing marketable securities. Other income was \$800 for the third quarter of fiscal 2009 compared to \$62,930 for the third quarter of fiscal 2008. Other income for the third quarter of fiscal 2008 consisted primarily of a \$61,430 net gain on maturities and sales of marketable securities.

The provision for income taxes was \$1,192,282, or 33% of income before taxes, for the third quarter of fiscal 2009 compared to \$882,867, or 34% of income before taxes, for the third quarter of fiscal 2008. The decrease in the

effective tax rate may not be representative of future trends because the effective tax rate can fluctuate from quarter to quarter due to a number of factors, some of which are outside our control.

The 45% increase in net income in the third quarter of fiscal 2009 compared to the prior-year quarter was primarily due to increases in total revenue and gross profit margin, and a decrease in research and development expense.

**Table of Contents****Nine months ended December 31, 2008 compared to nine months ended December 31, 2007**

The table shown below summarizes the percentage of revenue and period-to-period changes for various items:

|                                      | <b>Percentage of Revenue</b>     |             | <b>Period-</b>   |
|--------------------------------------|----------------------------------|-------------|------------------|
|                                      | <b>Nine Months Ended Dec. 31</b> |             | <b>to-Period</b> |
|                                      | <b>2008</b>                      | <b>2007</b> | <b>Change</b>    |
| Revenue                              |                                  |             |                  |
| Product sales                        | 85.1%                            | 88.6%       | 9.2 %            |
| Contract research and development    | 14.9%                            | 11.4%       | 49.2 %           |
| Total revenue                        | 100.0%                           | 100.0%      | 13.8 %           |
| Cost of sales                        | 29.9%                            | 34.2%       | (0.8)%           |
| Gross profit                         | 70.1%                            | 65.8%       | 21.4 %           |
| Expenses                             |                                  |             |                  |
| Selling, general, and administrative | 9.8%                             | 11.3%       | (0.5)%           |
| Research and development             | 5.6%                             | 8.1%        | (20.8)%          |
| Total expenses                       | 15.4%                            | 19.4%       | (9.0)%           |
| Income from operations               | 54.7%                            | 46.4%       | 34.0 %           |
| Interest and other income            | 5.1%                             | 5.5%        | 6.1 %            |
| Income before taxes                  | 59.8%                            | 51.9%       | 31.1 %           |
| Provision for income taxes           | 19.3%                            | 17.8%       | 23.2 %           |
| Net income                           | 40.5%                            | 34.1%       | 35.2 %           |

Total revenue for the nine months ended December 31, 2008 increased 14% to \$16,475,689 compared to \$14,479,428 for the nine months ended December 31, 2007. The increase was due to a 9% increase in product sales and a 49% increase in research and development revenue. The increase in product sales was due to increased volume from the addition of new customers and increased purchase volume by existing customers. The increase in research and development revenue was due to new contracts.

Gross profit margin increased to 70% of revenue for the first nine months of fiscal 2009 compared to 66% for the first nine months of fiscal 2008. The increase was due to higher margins on both product sales and research and development revenue.

Research and development expense decreased 21% for the first nine months of fiscal 2009 compared to the first nine months of fiscal 2008 due to the completion of certain research and development projects and an increase in contract research and development obligations.

Interest and other income increased 6% to \$842,523 for the first nine months of fiscal 2009 compared to \$794,173 for the nine months ended December 31, 2007. The increase was primarily due to an increase in interest-bearing marketable securities. Other income for the nine months ended December 31, 2007 consisted primarily of a \$61,430 net gain on maturities and sales of marketable securities.

The provision for income taxes was \$3,178,968 or 32% of income before taxes for the first nine months of fiscal 2009 compared to \$2,581,272 or 34% of income before taxes for the first nine months of fiscal 2008. The decrease in the effective tax rate may not be representative of future trends because the effective tax rate can fluctuate from quarter to quarter due to a number of factors, some of which are outside our control.

The 35% increase in net income in the first nine months of fiscal 2009 compared to the prior-year period was

primarily due to increases in total revenue and gross profit margin, and a decrease in research and development expense.

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### **Seasonality**

Product sales for the third quarter of fiscal 2009 were less than the immediately preceding quarter, which is the same pattern as each of the three previous fiscal years. This pattern may be due in part to distributor ordering patterns or customer vacations and shutdowns late in calendar years. We do not know if this pattern will continue, and we do not know if product sales will increase in the fourth quarter of fiscal 2009 compared to the third quarter of fiscal 2009 as they have in the three previous fiscal years.

### **Liquidity and capital resources**

At December 31, 2008 we had \$32,115,947 in cash plus short-term and long-term marketable securities compared to \$24,736,874 at March 31, 2008. Our entire portfolio of short-term and long-term marketable securities is classified as available for sale. The increase in cash plus marketable securities in the first nine months of fiscal 2009 was primarily due to \$7,398,263 in net cash provided by operating activities.

Accounts receivable decreased \$526,681 in the first nine months of fiscal 2009 due to collection of receivables related to revenue late in the fiscal year ended March 31, 2008.

Purchases of fixed assets were \$400,560 for the first nine months of fiscal 2009 compared to \$642,170 for the first nine months of fiscal 2008. Purchases during both periods were primarily for capital equipment to increase our production capacity and were financed with cash provided by operating activities.

We currently believe our working capital is adequate for our needs at least for the next 12 months.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

The primary objective of our investment activities is to preserve principal while at the same time maximizing after-tax yields without significantly increasing risk. To achieve this objective, we maintain our portfolio of cash equivalents and marketable securities in a variety of securities including government agency obligations, municipal obligations, corporate obligations, and money market funds. Short-term and long-term marketable securities are generally classified as available-for-sale and consequently are recorded on the balance sheet at fair value with unrealized gains or losses reported as a separate component of accumulated other comprehensive income, net of estimated tax. Marketable securities as of December 31, 2008 had remaining maturities between 11 weeks and 52 months. Our short-term and long-term marketable securities had a fair market value of \$29,677,838 at December 31, 2008, representing approximately 75% of our total assets. We have not used derivative financial instruments in our investment portfolio.

### **Item 4. Controls and Procedures.**

Management, with the participation of the Chief Executive Officer and Chief Financial Officer, has performed an evaluation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934 (Exchange Act)) as of the end of the period covered by this report. This evaluation included consideration of the controls, processes and procedures that are designed to ensure that information required to be disclosed by us in the reports we file under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. Based on such evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this report, our disclosure controls and procedures were effective.

During the quarter ended December 31, 2008, there was no change in our internal control over financial reporting that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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**PART II—OTHER INFORMATION**

**Item 1A. Risk Factors.**

There have been no material changes from the risk factors disclosed in our Annual Report on Form 10-K for the fiscal year ended March 31, 2008 except as updated in our Quarterly Report on Form 10-Q for the quarter ended June 30, 2008 and as follows.

The following risk factor is added:

***Our marketable securities are subject to risks which may affect the liquidity of these investments or cause losses.***

At December 31, 2008, we held \$29,677,838 in short-term and long-term marketable securities, which included government agency obligations, municipal obligations, and corporate obligations. The ongoing credit crisis has significantly affected issuer credit rating, insurer financial condition and credit rating, liquidity, market, and interest rates for these and other types of obligations. The financial market risks associated with our marketable securities may have an adverse effect on our financial condition, results of operations, or cash flows.

The risk factor titled "We face an uncertain economic environment in our industry that could adversely affect our business and operations" is replaced in its entirety by the following risk factor:

***We face an uncertain economic environment in the industries we serve, which could adversely affect our business.***

A significant portion of our product sales are into industries affected by the recent worldwide economic downturn. This downturn has resulted in a significant decrease in the semiconductor market, which is the primary market for our products. Industries we serve that have been affected by the economic downturn include industrial control, factory automation, scientific instruments, and certain medical industries. We cannot predict the timing, strength, or duration of any economic slowdown or subsequent recovery, worldwide or in the industries we serve. A material adverse impact on our business and revenue is likely if the economy or industries we serve do not improve from their present levels.

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**Item 6. Exhibits.**

| <b><u>Exhibit #</u></b> | <b><u>Description</u></b>                                                                                                                                       |
|-------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 31.1                    | Certification by Daniel A. Baker pursuant to Rule 13a-14(a)/15d-14(a).                                                                                          |
| 31.2                    | Certification by Curt A. Reynders pursuant to Rule 13a-14(a)/15d-14(a).                                                                                         |
| 32                      | Certification by Daniel A. Baker and Curt A. Reynders pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**NVE CORPORATION**

(Registrant)

**January 21, 2009**

Date

**/s/ DANIEL A. BAKER**

Daniel A. Baker

President and Chief Executive Officer

**January 21, 2009**

Date

**/s/ CURT A. REYNDERS**

Curt A. Reynders

Chief Financial Officer