

NORFOLK SOUTHERN CORP  
Form 4  
January 28, 2008

**FORM 4**

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
Manion Mark D

2. Issuer Name and Ticker or Trading Symbol  
NORFOLK SOUTHERN CORP  
[NSC]

5. Relationship of Reporting Person(s) to Issuer  
  
(Check all applicable)

(Last) (First) (Middle)  
THREE COMMERCIAL PLACE  
  
(Street)

3. Date of Earliest Transaction  
(Month/Day/Year)  
01/24/2008

\_\_\_\_ Director  
 Officer (give title below)  
\_\_\_\_ 10% Owner  
\_\_\_\_ Other (specify below)  
Exec. V. P. - Operations

NORFOLK, VA 23510

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
\_\_\_\_ Form filed by More than One Reporting Person

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Ownership (Instr. 4)
			Code	V	Amount or Price		
Common Stock	01/24/2008		M		\$ 13,538 A 15.475	72,875	D
Common Stock	01/24/2008		S		\$ 838 D 50.68	72,037	D
Common Stock	01/24/2008		S		\$ 200 D 50.683	71,837	D
Common Stock	01/24/2008		S		\$ 500 D 50.69	71,337	D
Common Stock	01/24/2008		S		\$ 500 D 50.7	70,837	D

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Common Stock	01/24/2008	S	1,000	D	\$ 50.71	69,837	D	
Common Stock	01/24/2008	S	1,000	D	\$ 50.72	68,837	D	
Common Stock	01/24/2008	S	500	D	\$ 50.73	68,337	D	
Common Stock	01/24/2008	S	500	D	\$ 50.74	67,837	D	
Common Stock	01/24/2008	S	500	D	\$ 50.76	67,337	D	
Common Stock	01/24/2008	S	7,000	D	\$ 50.85	60,337	D	
Common Stock	01/24/2008	S	800	D	\$ 50.86	59,537	D	
Common Stock	01/24/2008	S	200	D	\$ 50.87	59,337	D	
Common Stock	01/24/2008	A <sup>(1)</sup>	6,208	A	Ⓛ	65,545	D	
Common Stock						5,272 <sup>(2)</sup>	I	By 401(k) Plan

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Underlying (Instr. 3 and 4)	
				Code	V (A) (D)	Date Exercisable	Expiration Date	Title
Option to buy (granted 2001)	\$ 15.475	01/24/2008		M <sup>(3)</sup>	13,538 <sup>(3)</sup>	01/29/2002	01/28/2011	Common Stock
Option (right to	\$ 50.74	01/24/2008		A <sup>(4)</sup>	34,000	01/24/2011	01/23/2018	Common Stock

buy)  
granted  
2008

Restricted  
Stock  
Units

(5)

01/24/2008

A(5)

7,000  
(5)

01/24/2013(5)

01/24/2013(5)

Common  
Stock

## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
Manion Mark D THREE COMMERCIAL PLACE NORFOLK, VA 23510			Exec. V. P. - Operations	

## Signatures

D. M. Martin, via P.O.A. for M. D.  
Manion

01/28/2008

\*\*Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Represents shares earned by the reporting person under the formula-based performance share feature of the Corporation's Long-Term Incentive Plan (a Rule 16b-3 plan).  
Represents the approximate number of whole shares of Common Stock estimated -- on the basis of the unit accounting system used by the Plan Administrator -- as of January 24, 2008, to have been credited to the reporting person's account in the Norfolk Southern Corporation Thrift and Investment Plan (TIP), a trustee 401(k) plan. In accordance with TIP's terms applicable to all participants, acquisitions were made at various times and at various prices.
- (3) Reflects exercise and resulting cancellation of stock option, in a single transaction, exempt from Section 16(b). The stock option was granted under the Long-Term Incentive Plan (a Rule 16b-3 plan).
- (4) Reports the grant to the reporting person of an option to purchase 34,000 shares of common stock under the Norfolk Southern Corporation Long-Term Incentive Plan (a Rule 16b-3 plan).  
Reports the number of Restricted Stock Units, exempt under Section 16(b), granted and credited to the account of the reporting person on
- (5) January 24, 2008, under the terms of the Norfolk Southern Corporation Long-Term Incentive Plan. Each Unit is the economic equivalent of one share of Common Stock. These Units ultimately will be satisfied in Common Stock on January 24, 2013.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.