

MONARCH CEMENT CO  
Form DEF 14A  
March 14, 2008

SCHEDULE 14A INFORMATION

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934 (Amendment No. )

Filed by the Registrant   
Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only  
(as permitted by Rule 14a-6(e)(2))
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material Pursuant to Section 240.14a-12

THE MONARCH CEMENT COMPANY

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

No fee required.

Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

1) Title of each class of securities to which transaction applies:

2) Aggregate number of securities to which transaction applies:

3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11  
(Set forth the amount on which the filing fee is calculated and state how it was determined):

4) Proposed maximum aggregate value of transaction:

5) Total fee paid:

Fee paid previously with preliminary materials.

Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

1) Amount Previously Paid:

2) Form, Schedule or Registration Statement No.:

3) Filing Party:

4) Date Filed:

---

NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

(April 9, 2008)

The annual meeting of the stockholders of The Monarch Cement Company, a Kansas corporation, will be held Wednesday, April 9, 2008, at 2:00 in the afternoon of that day, at the Company's corporate offices, 449 1200 Street, Humboldt, Kansas 66748, to consider and act upon the following:

1. The election of four directors to serve until the annual meeting of the stockholders of the Company in 2011; and
2. Any other business which may properly come before the meeting; including adjourning the meeting from time to time.

The Board of Directors has fixed the close of business on February 11, 2008 as the record date for the determination of the stockholders entitled to notice of and to vote at the meeting. Only stockholders of record at that time will be entitled to vote at the meeting, or any adjournment thereof.

The Board of Directors of the Company solicits you to sign, date and return the enclosed proxy. Your proxy may be revoked at any time before it is exercised.

THE MONARCH CEMENT COMPANY

Debra P. Roe, CPA

Assistant Secretary

Humboldt, Kansas

March 14, 2008

## PROXY

### THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS

The undersigned hereby appoints Walter H. Wulf, Jr., Robert M. Kissick and Byron K. Radcliff as Proxies, each with the power to appoint his substitute, and hereby authorizes them to represent and to vote all of the shares of Capital Stock and Class B Capital Stock of The Monarch Cement Company held of record by the undersigned on February 11, 2008 at the annual meeting of stockholders to be held on April 9, 2008, or any adjournment or adjournments thereof, as fully and with the same effect as the undersigned might or could do if personally present, with respect to the following business proposed by the Company to be conducted at the meeting: 1. ELECTION OF DIRECTORS **FOR** all nominees listed below **WITHHOLD AUTHORITY** (except as marked to to vote for all the contrary below) [ ] nominees listed below [ ] (INSTRUCTION: TO WITHHOLD AUTHORITY TO VOTE FOR ANY INDIVIDUAL NOMINEE STRIKE A LINE THROUGH THE NOMINEE'S NAME IN THE LIST BELOW.) **DAVID L. DEFFNER GAYLE C. McMILLEN RICHARD N. NIXON**

2. In their discretion, the Proxies are authorized to vote upon such other business as may properly come before the meeting.

A majority of said Proxies, or their substitutes, present and acting at said meeting, or any adjournment thereof (or if only one be present and acting, that one) shall have and may exercise all of the powers of all of said Proxies. This proxy when properly executed will be voted in the manner directed herein by the undersigned stockholder. **IF NO DIRECTION IS MADE, THIS PROXY WILL BE VOTED FOR THE ABOVE-NAMED NOMINEES.** The undersigned hereby ratifies and confirms all that said Proxies, or any of them or their substitutes, may lawfully do or cause to be done by virtue hereof and acknowledges receipt of the notice of said meeting and the Proxy Statement accompanying it. **PLEASE SIGN EXACTLY AS NAME APPEARS.** When shares are held by joint tenants, both should sign. When signing as attorney, as executor, administrator, trustee or guardian, please give full title as such. If a corporation, please sign in full corporate name by president or other authorized officer. If a partnership, please sign in partnership name by authorized person.

\_\_\_\_\_  
Signature Dated \_\_\_\_\_, 2008.  
\_\_\_\_\_  
Signature if held jointly

*Please mark, sign, date and return this proxy promptly using the enclosed envelope.*

## THE MONARCH CEMENT COMPANY

P.O. Box 1000  
Humboldt, Kansas 66748-0900

### PROXY STATEMENT FOR THE ANNUAL MEETING OF STOCKHOLDERS

(2:00 p.m., April 9, 2008)

#### GENERAL INFORMATION

The enclosed proxy is being solicited on behalf of the Board of Directors of The Monarch Cement Company and all expenses of the solicitation will be borne by the Company. In addition to solicitation by mail, a number of regular employees may solicit proxies in person or by telephone. The Company does not expect to pay any compensation for the solicitation of proxies. The proxy may be revoked at any time before it is exercised by giving written notice to the Secretary of the Company. Stockholders sharing the same address are provided only one proxy statement and annual report unless the Company has been notified that separate copies are desired. Stockholders sharing addresses who wish to receive a separate proxy statement or annual report should contact the Company in writing at P.O. Box 1000, Humboldt, Kansas 66748 or call 620-473-2222 to make their request. The enclosed proxy and this Proxy Statement were first sent or given to the holders of Monarch stock on or about March 14, 2008.

The record date with respect to this solicitation is February 11, 2008 and only holders of Capital Stock and/or Class B Capital Stock of the Company as of the close of business on that date are entitled to vote, either in person or by proxy, at the meeting. At the close of business on that date 2,511,708 shares of Capital Stock and 1,515,250 shares of Class B Capital Stock were issued and outstanding. Holders of Capital Stock are entitled to one vote per share standing in their names on the record date. Holders of Class B Capital Stock are entitled to ten votes per share standing in their names on the record date.

Directors are elected by a plurality (a number greater than those cast for any other candidates) of the votes cast, in person or by proxy, by the stockholders entitled to vote at the annual meeting for that purpose. The affirmative vote of the holders of a majority of the votes of the Company's stock entitled to vote at the annual meeting is required for the approval of such other matters as properly may come before the annual meeting or any adjournment thereof.

A stockholder entitled to vote in the election of directors can withhold authority to vote for all nominees for director or can withhold authority to vote for certain nominees for director. "Broker non-votes" occur when a broker indicates that it lacks authority to vote on a matter in the absence of instructions from the beneficial owner. Broker non-votes are treated as shares of the Company's stock as to which voting power has been withheld by the respective beneficial holders and, therefore, as shares not entitled to vote on the proposal as to which there is the broker non-vote.

To the knowledge of the Company, there are no special arrangements or understandings between any of the directors and officers other than each of them acting solely in their capacity as such.

1.

ELECTION OF DIRECTORS AND RELATED INFORMATION

The Board of Directors is divided into three classes. Class I is comprised of three directors and Classes II and III are each comprised of four directors. At each annual meeting of stockholders, one class of directors is elected for a three-year term.

The three directors to be elected at the forthcoming annual meeting of stockholders will serve as directors in Class I of the Board of Directors. Their term of office will commence upon election and will continue until the 2011 annual meeting of stockholders and until their successors are elected and qualified.

The Board of Directors, acting as the nominating committee, has selected the nominees for directors. Shares represented by a proxy given pursuant to this solicitation will be voted in favor of the nominees listed below. Each nominee is at present a member of Class I of the Board of Directors. If any of such nominees should unexpectedly become unavailable for election, the shares represented by the proxy will be voted for such substituted nominee or nominees as the Board of Directors may name. Each of the nominees hereinafter named has indicated his willingness to serve if elected and it is not anticipated that any of them will become unavailable for election. The names of the nominees are as follows:

DAVID L. DEFFNER GAYLE C. McMILLEN RICHARD N. NIXON

**The Board of Directors recommends that you vote FOR the election of each of the three nominees named above as directors in Class I of the Board of Directors.**

*Nomination of Directors*

The Board of Directors performs the functions of a nominating committee and selects all nominees for election at stockholder meetings. The Board of Directors does not believe a separate nominating committee is necessary as the Company is not currently required to have a separate committee and the full Board of Directors desires to participate in the discussions regarding the structure, qualifications and needs of the Board. The members of the Board of Directors who participate in the nomination process are Messers Jack R. Callahan, Ronald E. Callaway, David L. Deffner, Robert M. Kissick, Gayle C. McMillen, Richard N. Nixon, Byron J. Radcliff, Byron K. Radcliff, Michael R. Wachter, Walter H. Wulf, Jr. and Walter H. Wulf, III. Applying the definition of the term "independent" in the Nasdaq Global Market's listing standards, Messers Jack R. Callahan, Ronald E. Callaway, David L. Deffner, Gayle C. McMillen, Richard N. Nixon and Michael R. Wachter are independent, and Messers Robert M. Kissick, Byron J. Radcliff, Byron K. Radcliff, Walter H. Wulf, Jr. and Walter H. Wulf, III are not independent.

The Board has not established specific minimum qualifications for nominees, but does evaluate prospective nominees for directors based on their perceived character, judgment, independence, financial or business acumen, diversity of experience, ability to represent and act on behalf of all stockholders, as well as the needs of the Board of Directors. The Board of Directors does not have a policy concerning the consideration of director candidates recommended by stockholders, as no director candidates have been recommended by stockholders in recent years. Any stockholder of the corporation entitled to vote for the election of directors at the annual meeting may make a nomination at the meeting, provided timely notice is given in writing to the secretary of the corporation. To be timely, a stockholder's notice shall be delivered to or mailed and received at the principal executive offices of the corporation not less than one hundred twenty (120) days nor more than one hundred fifty (150) days prior to the first anniversary of the preceding year's annual meeting; provided, however, that in the event that the date of the annual meeting is advanced by more than thirty (30) days or delayed by more than sixty (60) days from such anniversary date, notice by the stockholder to be timely must be

2.



so delivered and received not earlier than the 150th day before such annual meeting and not later than the close of business on the later of the 120th day before such annual meeting or the 10th day following the day on which public announcement of the date of such annual meeting is first made. Such stockholder's notice to the secretary shall set forth (a) as to each person whom the stockholder proposes to nominate for election or re-election as a director, (i) the name, age, business address and, if known, residence address of the proposed nominee, (ii) the principal occupation or employment of the proposed nominee, and (iii) the number of shares of stock of the corporation which are owned of record and beneficially by the proposed nominee and (iv) any other information relating to the person that is required to be disclosed in solicitations for proxies for election of directors pursuant to Regulation 14A under the Securities Exchange Act of 1934, as amended (the "Exchange Act"); and (b) as to the stockholder giving the notice (i) the name and record address of the stockholder and (ii) the class and number of shares of capital stock of the corporation which are owned by the stockholder. The corporation may require any proposed nominee to furnish such other information as may reasonably be required by the corporation to determine the eligibility of such proposed nominee to serve as director of the corporation. If it is determined that a nomination does not satisfy the nomination requirements, the defective nomination shall be disregarded. The Company has not received notice of any such proposed nominee.

### *Communications with Directors*

The Board of Directors does not have a formal process by which stockholders may send communications to the full Board of Directors or individual directors, but stockholders can mail communications to the Board or individual members at the Company's offices at P.O. Box 1000, Humboldt, Kansas 66748-0900, to the attention of the Chief Financial Officer. The Chief Financial Officer will forward such communications to the Board or the specific Director. Stockholders are also permitted to communicate with the Board of Directors at the Company's annual meeting of stockholders. The Board is of the view that this process is sufficient for allowing stockholders to communicate with the Board.

The Company does not currently have a formal policy regarding directors' attendance at the annual meeting of stockholders, but historically all members of the Board have attended such meetings. All members of the Board attended the 2007 annual meeting of stockholders.

Information Concerning Nominees for Election to Board of Directors  
and Directors Continuing in Office

Name

Age

Present  
position  
with Company

Principal occupation  
last five years Director  
since Term  
expires Family relationship  
between

Directors and Officers **NOMINEES**

**C L A S S I:** David L. Deffner 57

Director

Director of Music,  
Davis Community Church

Davis, California 1997 2011\* None                      Gayle C. McMillen 58 Director Retired, formerly Instrumental music teacher. Music  
Coordinator, Trinity United Methodist Church, Salina, Kansas (June 2005 to present) 1999 2011\* None                      Richard N. Nixon 66  
Director Partner in law firm of  
Stinson Morrison Hecker LLP, Kansas City, Missouri 1990 2011\* None

**DIRECTORS CONTINUING IN OFFICE**

**C L A S S II:** Byron J. Radcliff 51 Director Rancher 1976 2009

Son of Byron K. Radcliff, Vice Chairman, Secretary,  
Treasurer and Director

Michael R. Wachter 47 Director Vice President,  
Director of Operations, Civil Engineer, Concrete Technology Corp.  
(a precast/prestressed concrete producer) Tacoma, Washington 1994 2009 None                      Walter H. Wulf, Jr 63 Chairman  
of the Board, President and Director Position with Company 1971 2009      Father of Walter H. Wulf, III, Director                      Walter H.  
Wulf, III 34 Director District Sales Manager,  
General Motors Corporation 2001 2009      Son of Walter H. Wulf, Jr., Chairman of the Board, President and Director \*Assumes that the nominee  
is re-elected. Current term expires at this annual meeting.

Information Concerning Nominees for Election to Board of Directors  
and Directors Continuing in Office (continued)

Name Age Present  
position  
with Company Principal occupation  
last five years Director  
since Term  
expires Family relationship  
between

Directors and Officers **DIRECTORS CONTINUING IN OFFICE**

**C L A S S III:** Jack R. Callahan 76 Director Retired, formerly President, The Monarch Cement Company 1980 2010 None  
Ronald E. Callaway

72 Director Retired, formerly Feed yard manager 1990 2010 None Robert M. Kissick 71 Vice President  
and Director Retired, formerly President, Hydraulic Power Systems, Inc. (manufacturer of construction equipment). Chairman of the Board,  
Hydraulic Power Systems, Inc. 1972 2010 None

Byron K. Radcliff

70 Vice Chairman,  
Secretary,  
Treasurer  
and Director Owner/Manager,  
Radcliff Ranch (9,000 acres)  
Dexter, Kansas 1960 2010 Father of Byron J. Radcliff, Director

*There is no arrangement or understanding between any director and any other person pursuant to which such director was selected as a director.*

5.

Edgar Filing: MONARCH CEMENT CO - Form DEF 14A  
INFORMATION CONCERNING EXECUTIVE OFFICERS

          Name          Age  
 Present Position  
          with Company          Term  
                   of  
                   Office  
          Began          Principal Occupation  
          Last Five Years          Family Relationship  
                   between  
          Directors and Officers          Walter H. Wulf, Jr. 63

Chairman of the Board 2001

Position with Company Father of Walter H. Wulf, III, Director      President 1997      Director 1971      \*Robert M. Kissick 71      Vice  
 President 1980

See page 5 of this Proxy Statement      None      Director 1972      \*Byron K. Radcliff 70      Vice Chairman of the Board 2001

See page 5 of this Proxy Statement Father of Byron J. Radcliff, Director      Secretary 1999      Treasurer 1976      Director 1960  
 Debra P. Roe 52      Chief Financial Officer 2003

Position with Company      None      Assistant Secretary-Treasurer 1998      Rick E. Rush 55      Vice President 2001

Position with Company      None      Harvey D. Buckley 58      Vice President-Cement Mfg. 2006

Position with Company      None

\* Not actively involved in the daily affairs of the Company.

*There is no arrangement or understanding between any executive officer and any other person pursuant to which any of such executive officers have been selected to their respective positions.*

Edgar Filing: MONARCH CEMENT CO - Form DEF 14A

SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth those known to the Company to be beneficial owners of more than five percent of any class of the Company's securities as of February 1, 2008:

<b>Name and Address of Beneficial Owner</b>		<b>Capital Stock Beneficially Owned</b>		<b>Percentage of Capital Stock Beneficially Owned Class B Capital Stock Beneficially Owned Percentage of Class B Capital Stock Beneficially Owned Percentage of Capital Stock and Class B Capital Stock Beneficially</b>	
<b>Owned</b> Byron K. Radcliff P.O. Box 100 Dexter, KS 67038		201,360	(a) 8.017%	211,960	(b) 13.988%
700 Wulf Drive Humboldt, KS 66748		173,102	(c) 6.892%	178,942	(d) 11.809%
Wellington Management Company, LLP (e) 75 State Street Boston, MA 02109		157,270	(e) 6.260%	--	-- 3.91%
Walter H. Wulf, Jr.					

(a) Includes 195,915 shares owned individually; 2,495 shares owned jointly with wife; and 2,950 shares owned by wife. Mr. Radcliff disclaims beneficial ownership of the 2,950 shares owned by wife. (b) Includes 207,715 shares owned individually; 2,495 shares owned jointly with wife; and 1,750 shares owned by wife. Mr. Radcliff disclaims beneficial ownership of the 1,750 shares owned by wife. (c)

Includes 8,310 shares held individually and 1,900 shares owned by wife. In addition, Walter H. Wulf, Jr. is: (i) trustee of 75,000 shares under three trusts for the respective benefit of Walter H. Wulf, Jr. and his two sisters; (ii) manager of 40,300 shares held in Walter H. Wulf Company, LLC for the benefit of Walter H. Wulf, Jr., his two sisters and their children; (iii) trustee of 4,000 shares held in the Walter H. Wulf and May L. Wulf Charitable Foundation; and (iv) manager of 43,592 shares (all of which are pledged as security) held in the Wulf General, LLC for the benefit of Walter H. Wulf, Jr. and his two sisters. Mr. Wulf disclaims beneficial ownership of 1,900 shares owned by wife and 50,000 shares held by him as trustee under two trusts for the respective benefit of Mr. Wulf's two sisters.

(d) Includes 13,950 shares held individually (of which 10,850 shares are pledged as security); 500 shares held jointly with wife; and 1,900 shares owned by wife. In addition, Walter H. Wulf, Jr. is trustee of 75,000 shares under three trusts for the respective benefit of Walter H. Wulf, Jr. and his two sisters and manager of 87,592 shares held in the Wulf General, LLC for the benefit of Walter H. Wulf, Jr. and his two sisters. Mr. Wulf disclaims beneficial ownership of 1,900 shares owned by wife and 50,000 shares held by him as trustee under two trusts for the respective benefit of Mr. Wulf's two sisters. (e) The information provided is based on the Schedule 13G filed with the SEC on February 14, 2008, which indicates that Wellington Management Company, LLP is an investment adviser and that, in such capacity, it may be deemed to be beneficially own 157,270 shares held by its clients.

The security ownership of directors and executive officers of the Company as of February 1, 2008 is as follows:

7.

**Name of Beneficial Owner Capital Stock  
Beneficially**

**Owned Percentage of  
Capital Stock  
Beneficially**

**Owned Class B  
Capital Stock  
Beneficially**

**Owned Percentage of  
Class B  
Capital Stock  
Beneficially**

**Owned Percentage of  
Capital Stock  
and Class B  
Capital Stock  
Beneficially**

**Owned** Jack R. Callahan -- -- 1,000 (1) \* \* Ronald E. Callaway 12,636 \* 13,337 \* \* David L. Deffner 13,962 \* 16,463 1.086% \*  
Robert M. Kissick 29,203 (2) 1.163% 39,903 (3) 2.633% 1.72% Gayle C. McMillen 40,220 (4) 1.601% 69,220 (5) 4.568% 2.72% Richard N.  
Nixon 11,000 \* 1,000 \* \* Byron J. Radcliff 3,650 \* 1,000 \* \* Byron K. Radcliff 201,360 (6) 8.017% 211,960 (7) 13.988% 10.26%  
Michael R. Wachter 1,050 \* 250 \* \* Walter H. Wulf, Jr. 173,102 (8) 6.892% 178,942 (9) 11.809% 8.74% Walter H. Wulf, III  
3,700 \* 3,700 \* \* Debra P. Roe 1,525 (1) \* 825 (1) \* \* Rick E. Rush 50 (1) \* -- -- \* Harvey D. Buckley 100 (1) \* -- -- \* All  
directors & executive officers  
as a group, 14 persons

491,558 19.571% 537,600 35.479% 25.56% \*Less than 1%

( 1) Held jointly with spouse.

( 2) Includes 3,528 shares in trusts of which Robert M. Kissick is sole trustee and 25,675 shares owned in wife's trust of which she is sole trustee. Mr. Kissick disclaims beneficial ownership of 25,675 shares owned by wife's trust.

( 3) Includes 6,428 shares in trusts of which Robert M. Kissick is sole trustee and 33,475 shares owned in wife's trust of which she is sole trustee. Mr. Kissick disclaims beneficial ownership of 33,475 shares owned by wife's trust.

( 4) Includes 20,110 shares owned in Mr. McMillen's trust and 20,110 shares owned in wife's trust.

( 5) Includes 34,610 shares owned in Mr. McMillen's trust and 34,610 shares owned in wife's trust.

( 6) See Footnote (a) to preceding Table.

( 7) See Footnote (b) to preceding Table.

( 8) See Footnote (c) to preceding Table.

( 9) See Footnote (d) to preceding Table.

## EXECUTIVE COMPENSATION

The following table summarizes the total compensation of the Chief Executive Officer, the Chief Financial Officer and the Company's other executive officers whose total compensation exceeded \$100,000 for the fiscal year ended December 31, 2007.

## SUMMARY COMPENSATION TABLE

**Name and Principal Position****Year****Salary****Bonus****Change in Pension Value and Nonqualified Deferred Compensation Earnings\*****Total WALTER H. WULF, JR.***Chairman of the Board and President 2007*

2006 \$221,220

\$213,465

-0-

-0- \$38,448

\$38,084 \$259,668

**\$251,549 DEBRA P. ROE***Chief Financial Officer and**Assistant Secretary-Treasurer 2007*

2006 \$146,820

\$135,300

-0-

-0- \$28,234

\$19,495 \$175,054

**\$154,795 RICK E. RUSH***Vice President 2007*

2006 \$146,820

\$135,300

-0-

-0- \$25,447

\$18,062 \$172,267

**\$153,362 Harvey D. Buckley***Vice President-Cement Mfg. 2007*

2006 \$139,380

\$129,480

-0-

-0- \$20,798

\$13,997 \$160,178

\$143,477 \*Consists of the aggregate change in the actuarial present value under the Company's defined benefit retirement plan determined using interest rate and mortality rate assumptions consistent with those used in our consolidated financial statements.

The officers who are directors receive a monthly salary and do not receive additional compensation for attending Board of Directors' meetings or committee meetings. All other directors, including those serving on the Audit Committee, receive \$1,400 for attending each board or committee meeting. However, if it is necessary to hold more than one board meeting on the same date, or if the board meeting takes more than one day, only \$1,400 is paid. Also, all directors are reimbursed for their actual travel expenses incurred in attending board meetings. Prior to May, 2007,



the amount paid for attending each board meeting was \$1,325.

Compensation earned in 2007 by our directors (other than directors who are executive officers of the Company) for service on the Board and its committees is presented in the table below.

Name
Fees Earned or Paid in Cash
(\$)
All Other Compensation
(\$)
Total
(\$)
Jack R. Callahan
\$5,450* --
\$5,450 <u>All other directors who</u> are not executive officers
4,125 --

4,125 \* Includes fees paid for one committee meeting.

The Board of Directors held three meetings during 2007. Each director attended at least 75% of the aggregate of the total number of meetings of the Board of Directors and all committees of the Board on which he served during 2007. The Board of Directors has an audit committee, but does not have a standing compensation or nominating committee, or other committee performing similar functions. The Audit Committee held six meetings in 2007. See "Audit Committee Report" below for a discussion of the Audit Committee.

Richard N. Nixon, director, is an attorney and during 2007 was a partner in the law firm of Stinson Morrison Hecker LLP, Kansas City, Missouri. Under the rules of the Securities and Exchange Commission,

Mr. Nixon is not deemed to have an indirect material interest in the total legal fees and expenses paid by the Company to Stinson Morrison Hecker during 2007.

**DEFINED BENEFIT RETIREMENT PLAN**

The retirement plan available to salaried employees, including the persons named in the Summary Compensation Table above, is a defined benefit plan which provides for fixed benefits, after a specific number of years of service, for the remainder of the employee's life. The monthly retirement benefits are computed by multiplying the employee's years of service by one and six-tenths percent (1.6%) and multiplying this result by 1/60th of the employee's last sixty calendar months of earnings or the employee's highest five consecutive calendar years of earnings out of the last ten calendar years of service, whichever is greater; however, the maximum retirement benefit is limited to fifty percent (50%) of the average monthly earnings used in computing retirement benefits. For the year 2007, the maximum annual compensation for determining retirement benefits is \$225,000. The normal retirement age at which retirement plan benefits become payable is age 65. The earnings used for the purpose of determining the retirement plan benefits consists of annual compensation (salary) of the type disclosed in the Summary Compensation Table above. Pension benefits under the retirement plan are not subject to any deduction for social security benefits or other offset amounts.

The table below shows the present value of accumulated benefits payable to each of the named executive officers in the Summary Compensation Table, including the number of years of service credited to each such named executive officer, under the plan determined using interest rate and mortality rate assumptions consistent with those used in our consolidated financial statements.

**Name**  
**Plan Name**  
**Number of**  
**Years**  
**Credited Service**  
**(#)**  
**Present Value**  
**of Accumulated**  
**Benefit**  
**(\$)**  
**Payments During Last**  
**Fiscal Year**  
**(\$)**

Walter H. Wulf, Jr. The Monarch Cement Company Retirement Plan for Staff Employees

Edgar Filing: MONARCH CEMENT CO - Form DEF 14A

\$853,723

\$-0-

Debra P. Roe

The Monarch Cement Company Retirement Plan for Staff Employees

31

262,692

-0-

Rick E. Rush

The Monarch Cement Company Retirement Plan for Staff Employees

19

203,517

-0-

Harvey D. Buckley

The Monarch Cement Company Retirement Plan for Staff Employees

36

352,332

-0-

SEVERANCE PAY PLAN

On July 18, 1985 the Board of Directors of the Company adopted a Severance Pay Plan for Salaried Employees (the "Plan"). The Plan is designed to recognize the past service of long-standing salaried employees and reduce their concerns, if any, if a change in control of the Company should occur. The Plan provides that if employment of any "covered employee" is terminated for any reason other than death or disability within 24 months after a "change in control", such employee is entitled to receive severance pay equal to the employee's monthly salary times the number of full years that such employee has been employed by the Company. The amount of the severance pay is subject to certain reductions where the employee is entitled to certain retirement benefits under the Company's pension plan or where the severance pay is not fully deductible by the Company for federal income tax purposes. A "covered employee" is any full-time salaried employee who has been employed for at least 10 years prior to the "change in control". A "change in control" is any merger,

10.

consolidation or disposition of all or substantially all of the assets of the Company or any acquisition by any person or group of persons acting in concert who after such acquisition would own more than 30% of the Company's outstanding voting stock. If there had been a change in control and termination of employment on December 31, 2007, the following persons would have been entitled to receive severance pay pursuant to the Plan as follows: Mr. Wulf, \$669,600; Ms. Roe, \$386,725; Mr. Rush, \$237,025; and Mr. Buckley, \$426,780. The Plan also provides that any covered employee, who at the time of termination, has been employed on a full-time basis for 20 years or more, is entitled to receive the same life and health insurance generally made available by the Company to retired employees. The Plan may be amended or terminated by the affirmative vote of at least two-thirds of the members of the full Board of Directors of the Company except that no amendment or termination may adversely affect any right of a covered employee who is employed by the Company at the time the Board of Directors has knowledge of any change in control or a proposal for any change in control.

#### COMPENSATION DISCUSSION AND ANALYSIS

There currently is no compensation committee of the Board of Directors (or committee performing equivalent functions). Accordingly, the Board of Directors itself is responsible for the establishment of the general compensation policies of the Company and the specific compensation for executive officers. In carrying out this responsibility, however, the Board of Directors requests and considers the recommendations of the Executive Committee of the Board of Directors (consisting of Jack R. Callahan, Robert M. Kissick, Byron K. Radcliff and Walter H. Wulf, Jr.). The Board believes that it is able to perform the functions of a compensation committee relative to executive compensation, and therefore that a compensation committee of the Board is not necessary.

##### ***Executive Compensation Policy***

The objective of our executive compensation program is to attract and retain qualified individuals who provide the skills and leadership necessary to enable our company to achieve earnings growth and return on investment objectives, while maintaining a commitment to equal employment opportunity and affirmative action guidelines and practices. The Board of Directors believes that the compensation of its executive officers, including Mr. Wulf, the Company's President and Chief Executive Officer (CEO), should be influenced by the Company's long-term profitability. However, the Board does not attempt to establish a direct correlation between the Company's profitability and executive compensation.

##### ***Executive Officer Compensation***

Our compensation program has two principal components:

- Base salary: Designed to compensate employee competitively relative to the market; and
- Benefits: Designed to provide competitive benefits.

*Base Salary.* The principal component of compensation for our executive officers is base salary, which is critical to the attraction and retention of qualified employees. Each year, including 2007, the Executive Committee of the Board of Directors makes its recommendations to the Board of Directors as to the salaries for the Company's executive officers. These recommendations have been based on a salary adjustment percentage which the committee establishes to serve as a guideline in setting the compensation for all salaried employees of the Company. The determination of this salary adjustment is based on the Executive Committee's subjective assessment of the change in the cost of living and of the Company's long-term profitability. The application of the salary adjustment percentage to the salaries of the Company's salaried employees results generally in the

Company's executive officers as a group, including the CEO, receiving the same percentage increase as the other salaried employees of the Company. A subjective determination as to whether the individual salaried employee is performing satisfactorily is also made. In April 2007, upon the recommendation of the Executive Committee, the Board of Directors approved an overall increase in compensation for salaried employees of 5.2 percent, although Ms. Roe, Mr. Rush and Mr. Buckley received a slightly higher increase than the above 5.2 percent to reflect the assumption of increased job responsibilities. These increases are reflective of, although not directly tied to, the Company's performance in 2006.

*Benefits.* All executive officers participate in our benefit programs. We provide health and welfare benefits, including health coverage, disability insurance benefits and life insurance benefits. In addition our executive officers will be eligible for retirement benefits described above under "Defined Benefit Retirement Plan" and severance benefits under certain limited circumstances described above under "Severance Pay Plan." The severance benefits are designed, among other things, to provide for stability and continuity of management in the event of any actual or threatened change in control, to encourage the executives to remain in service after a change in control and ensure that the executives are able to devote their entire attention to maximizing stockholder value in the event of a change in control. The Board has determined that the amounts payable under the agreements are necessary to achieve those objectives. Collectively, the nature and amounts of the benefits we provide are subjectively determined and assist the Company in attracting and retaining qualified executive officers.

#### COMPENSATION COMMITTEE REPORT

The Board of Directors has reviewed and discussed with management the Compensation Discussion and Analysis required by Item 402(b) of the SEC's Regulation S-K. Based on such review and discussions, the Board of Directors recommended that the Compensation Discussion and Analysis be included in this proxy statement.

THE BOARD OF DIRECTORS: Jack R. Callahan Ronald E. Callaway David L. Deffner Robert M. Kissick Gayle C. McMillen Richard N. Nixon Byron J. Radcliff Byron K. Radcliff Michael R. Wachter Walter H. Wulf, Jr. Walter H. Wulf, III

#### COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION

No officer who is not also a director, and no other person, participated in deliberations of the Board of Directors concerning executive officer compensation. The members of the Board of Directors who are also executive officers have no interlocking relationships with any other entity which are required by the rules of the Securities and Exchange Commission to be reported in this Proxy Statement.

#### INDEPENDENT AUDITORS

The Company's Audit Committee of the Board of Directors has selected and retained BKD LLP ("BKD") to examine its accounts and the accounts of its subsidiaries for the prior and current fiscal year. It is

anticipated that no representative of BKD will be present at the annual meeting of the stockholders and therefore no one from BKD will make a statement or be available to answer questions which may arise.

***Audit Fees***

The aggregate fees billed by BKD in 2006 for professional services rendered for the audit of the Company's financial statements included in the Company's Annual Report on Form 10-K for the years ended December 31, 2006 and 2005 and for the reviews of the financial statements included in the Company's Quarterly Reports on Form 10-Q for the three-month, six-month and nine-month periods ended March 31, 2006, June 30, 2006 and September 30, 2006, respectively, were approximately \$335,000. This was the first year the Company was required to file as an accelerated filer. The additional fees related to the audit of internal controls as required by Section 404 of Sarbanes-Oxley.

The aggregate fees billed by BKD in 2007 for professional services rendered for the audit of the Company's financial statements included in the Company's Annual Report on Form 10-K for the years ended December 31, 2007 and 2006 and for the reviews of the financial statements included in the Company's Quarterly Reports on Form 10-Q for the three-month, six-month and nine-month periods ended March 31, 2007, June 30, 2007 and September 30, 2007, respectively, were approximately \$280,000.

***Audit-Related Fees***

The aggregate audit-related fees billed by BKD for services rendered to the Company for fiscal years ended December 31, 2006 and 2007, were approximately \$18,000 and \$20,000, respectively, and related to the audit of employee benefit plans.

***Tax Fees***

The aggregate tax fees billed by BKD for services rendered to the Company for fiscal years ended December 31, 2006 and December 31, 2007 were \$-0- as BKD did not provide any tax services to the Company in either of these years.

***All Other Fees***

The aggregate fees billed by BKD for services rendered to the Company other than the services described above under "Audit Fees" for the fiscal year ended December 31, 2006 were approximately \$2,800 which included fees and expenses related to computer forensic work.

The aggregate fees billed by BKD for services rendered to the Company other than the services described above under "Audit Fees" for the fiscal year ended December 31, 2007 were \$-0- as BKD did not provide any such services to the Company.

***Pre-Approval Policy***

The Audit Committee of the Company pre-approves with an engagement letter all audit and non-audit services performed by BKD. One hundred percent (100%) of the non-audit services provided by BKD were pre-approved by the Audit Committee.

The Audit Committee has considered whether the provision of non-audit services is compatible with maintaining the independence of BKD LLP.

AUDIT COMMITTEE REPORT

The Company's Audit Committee of the Board of Directors (the "committee") operates under a written charter approved by the committee and adopted by the Company's Board of Directors. The committee's charter is not available on the Company's website, but was attached as Appendix A to the Company's proxy statement for the 2007 annual meeting of stockholders. The sole member of the committee, Jack R. Callahan, is independent as defined in the Nasdaq Global Market's listing standards. Based on his years of experience as the Company's CEO and his financial sophistication, the Board of Directors has determined that Jack R. Callahan meets the SEC's definition of an audit committee financial expert.

The Audit Committee assists the Board in fulfilling its responsibilities with respect to accounting and financial reporting practices and the scope and expense of audit and related services provided by external auditors. The committee reviews and approves the hiring of audit personnel and evaluates the performance of the external auditors. In fulfilling its responsibilities, the committee reviewed and discussed The Monarch Cement Company's audited financial statements for the fiscal year ended December 31, 2007 with the Company's management and independent auditors, BKD LLP ("BKD").

The committee also discussed with BKD the matters required to be discussed by Auditing Standards No. 61, Professional Standards. In addition, the committee received the written disclosures and the letter from the independent auditors required by Independence Standards Board Standard No. 1, "Independence Discussions with Audit Committees", and discussed with the independent auditors their independence in relation to us and the Company's management. The committee also considered the non-audit services provided to it by the independent auditors and concluded that such services were compatible with maintaining their independence.

Based upon the reviews and discussions referred to above, the committee has recommended to the Board of Directors that the audited financial statements be included in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2007 to be filed with the Securities and Exchange Commission.

Submitted by the Audit Committee

Jack R. Callahan

/s/ Jack R. Callahan

DEADLINE FOR STOCKHOLDER PROPOSALS

No stockholder proposal will be included in the Company's proxy statement and form of proxy relating to the annual meeting of stockholders to be held on April 8, 2009 which is not received by the Company at P.O. Box 1000, Humboldt, Kansas 66748-0900 on or before November 14, 2008.

Stockholders who intend to present a proposal at the 2009 annual meeting without inclusion of such proposal in the proxy materials are required to provide notice to us no later than January 15, 2009.

FINANCIAL STATEMENTS

The annual report of the Company containing financial statements for the year ended December 31, 2007 is enclosed with the Proxy Statement.

OTHER BUSINESS

The proxy solicited confers discretionary authority with respect to the voting of the shares represented thereby on any other business that may properly come before the meeting including adjournment of the meeting from time to time. However, the Board of Directors has no knowledge of any other business which will be presented at the meeting and does not itself intend to present any such other business.

SECTION 16(a) BENEFICIAL OWNERSHIP  
REPORTING COMPLIANCE

Section 16(a) of the Securities Exchange Act of 1934 (the "Exchange Act") generally requires the Company's directors and executive officers, and persons who own more than 10% of a class of the Company's equity securities, to file with the Securities and Exchange Commission initial reports of ownership and reports of changes in ownership in the Company's capital stock and other equity securities. Securities and Exchange Commission regulations require directors, executive officers and greater than 10% stockholders to furnish the Company with copies of all Section 16(a) reports they file. To the Company's knowledge, based solely on review of copies of such reports and written representations that no other reports were required during the year ended December 31, 2007, all Section 16(a) filing requirements applicable to its directors, executive officers and greater than 10% shareholders were complied with.