

AFLAC INC
Form 10-Q
November 05, 2013

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2013

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 001-07434

Aflac Incorporated

(Exact name of registrant as specified in its charter)

Georgia

58-1167100

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

1932 Wynnton Road, Columbus, Georgia

31999

(Address of principal executive offices)

(ZIP Code)

706.323.3431

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class

October 29, 2013

Common Stock, \$.10 Par Value

466,090,298

Aflac Incorporated and Subsidiaries
 Quarterly Report on Form 10-Q
 For the Quarter Ended September 30, 2013
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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements.

Review by Independent Registered Public Accounting Firm

The September 30, 2013, and 2012, consolidated financial statements included in this filing have been reviewed by KPMG LLP, an independent registered public accounting firm, in accordance with established professional standards and procedures for such a review.

The report of KPMG LLP commenting upon its review is included on the following page.

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Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders
Aflac Incorporated:

We have reviewed the consolidated balance sheet of Aflac Incorporated and subsidiaries (the Company) as of September 30, 2013, and the related consolidated statements of earnings and comprehensive income (loss) for the three-month and nine-month periods ended September 30, 2013 and 2012, and the consolidated statements of shareholders' equity and cash flows for the nine-month periods ended September 30, 2013 and 2012. These consolidated financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Aflac Incorporated and subsidiaries as of December 31, 2012, and the related consolidated statements of earnings, comprehensive income (loss), shareholders' equity and cash flows for the year then ended (not presented herein); and in our report dated February 26, 2013, we expressed an unqualified opinion on those consolidated financial statements. Our report refers to a change in the method of accounting for costs associated with acquiring or renewing insurance contracts in 2012 and a change in the method of evaluating the consolidation of variable interest entities (VIEs) and qualified special purpose entities (QSPEs) in 2010. In our opinion, the information set forth in the accompanying consolidated balance sheet as of December 31, 2012, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

Atlanta, Georgia
November 5, 2013

Aflac Incorporated and Subsidiaries
Consolidated Statements of Earnings

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|---------|------------------------------------|----------|
| (In millions, except for share and per-share amounts - Unaudited) | 2013 | 2012 | 2013 | 2012 |
| Revenues: | | | | |
| Premiums, principally supplemental health insurance | \$5,028 | \$5,660 | \$15,225 | \$16,505 |
| Net investment income | 821 | 869 | 2,467 | 2,597 |
| Realized investment gains (losses): | | | | |
| Other-than-temporary impairment losses realized | (10) | (97) | (65) | (643) |
| Sales and redemptions | 72 | 288 | 277 | 358 |
| Derivative and other gains (losses) | (40) | 95 | 167 | 108 |
| Total realized investment gains (losses) | 22 | 286 | 379 | (177) |
| Other income | 15 | 32 | 67 | 64 |
| Total revenues | 5,886 | 6,847 | 18,138 | 18,989 |
| Benefits and expenses: | | | | |
| Benefits and claims | 3,485 | 3,932 | 10,417 | 11,341 |
| Acquisition and operating expenses: | | | | |
| Amortization of deferred policy acquisition costs | 256 | 281 | 790 | 838 |
| Insurance commissions | 388 | 442 | 1,158 | 1,309 |
| Insurance expenses | 568 | 595 | 1,631 | 1,745 |
| Interest expense | 71 | 67 | 211 | 186 |
| Other operating expenses | 49 | 50 | 143 | 147 |
| Total acquisition and operating expenses | 1,332 | 1,435 | 3,933 | 4,225 |
| Total benefits and expenses | 4,817 | 5,367 | 14,350 | 15,566 |
| Earnings before income taxes | 1,069 | 1,480 | 3,788 | 3,423 |
| Income taxes | 367 | 463 | 1,305 | 1,138 |
| Net earnings | \$702 | \$1,017 | \$2,483 | \$2,285 |
| Net earnings per share: | | | | |
| Basic | \$1.51 | \$2.17 | \$5.34 | \$4.90 |
| Diluted | 1.50 | 2.16 | 5.31 | 4.87 |
| Weighted-average outstanding common shares used in computing earnings per share (In thousands): | | | | |
| Basic | 464,324 | 467,422 | 465,325 | 466,702 |
| Diluted | 467,391 | 469,721 | 468,052 | 468,951 |
| Cash dividends per share | \$.35 | \$.33 | \$1.05 | \$.99 |

See the accompanying Notes to the Consolidated Financial Statements.

Aflac Incorporated and Subsidiaries
 Consolidated Statements of Comprehensive Income (Loss)

| (In millions - Unaudited) | Three Months Ended | | Nine Months Ended | |
|---|-----------------------|-----------------------|-----------------------|-----------------------|
| | September 30, 2013 | September 30, 2012 | September 30, 2013 | September 30, 2012 |
| Net earnings | \$702 | \$1,017 | \$2,483 | \$2,285 |
| Other comprehensive income (loss) before income taxes: | | | | |
| Unrealized foreign currency translation gains (losses) during period | 5 | 76 | (373) | 8 |
| Unrealized gains (losses) on investment securities: | | | | |
| Unrealized holding gains (losses) on investment securities during period | 255 | 1,430 | (3,553) | 1,435 |
| Reclassification adjustment for realized (gains) losses on investment securities included in net earnings | (94) | (213) | (220) | 284 |
| Unrealized gains (losses) on derivatives during period | 2 | 2 | (5) | (6) |
| Pension liability adjustment during period | 0 | (33) | 8 | (30) |
| Total other comprehensive income (loss) before income taxes | 168 | 1,262 | (4,143) | 1,691 |
| Income tax expense (benefit) related to items of other comprehensive income (loss) | (211) | 347 | (967) | 569 |
| Other comprehensive income (loss), net of income taxes | 379 | 915 | (3,176) | 1,122 |
| Total comprehensive income (loss) | \$1,081 | \$1,932 | \$(693) | \$3,407 |

See the accompanying Notes to the Consolidated Financial Statements.

Aflac Incorporated and Subsidiaries
Consolidated Balance Sheets

| (In millions) | September 30, 2013 (Unaudited) | December 31, 2012 |
|---|--------------------------------------|----------------------|
| Assets: | | |
| Investments and cash: | | |
| Securities available for sale, at fair value: | | |
| Fixed maturities (amortized cost \$51,813 in 2013 and \$48,355 in 2012) | \$51,949 | \$51,466 |
| Fixed maturities - consolidated variable interest entities (amortized cost \$4,598 in 2013 and \$5,058 in 2012) | 4,974 | 5,787 |
| Perpetual securities (amortized cost \$2,789 in 2013 and \$3,654 in 2012) | 2,484 | 3,728 |
| Perpetual securities - consolidated variable interest entities (amortized cost \$504 in 2013 and \$559 in 2012) | 457 | 574 |
| Equity securities (cost \$18 in 2013 and \$20 in 2012) | 22 | 23 |
| Securities held to maturity, at amortized cost: | | |
| Fixed maturities (fair value \$44,502 in 2013 and \$54,554 in 2012) | 43,351 | 54,137 |
| Fixed maturities - consolidated variable interest entities (fair value \$254 in 2013 and \$287 in 2012) | 256 | 289 |
| Other investments | 470 | 174 |
| Cash and cash equivalents | 2,749 | 2,041 |
| Total investments and cash | 106,712 | 118,219 |
| Receivables | 950 | 976 |
| Accrued investment income | 775 | 842 |
| Deferred policy acquisition costs | 9,173 | 9,658 |
| Property and equipment, at cost less accumulated depreciation | 510 | 564 |
| Other | 1,798 ⁽¹⁾ | 835 ⁽¹⁾ |
| Total assets | \$119,918 | \$131,094 |

⁽¹⁾ Includes \$165 in 2013 and \$191 in 2012 of derivatives from consolidated variable interest entities

See the accompanying Notes to the Consolidated Financial Statements.

(continued)

Aflac Incorporated and Subsidiaries
Consolidated Balance Sheets (continued)

| (In millions, except for share and per-share amounts) | September 30, 2013 (Unaudited) | December 31, 2012 |
|---|--------------------------------------|----------------------|
| Liabilities and shareholders' equity: | | |
| Liabilities: | | |
| Policy liabilities: | | |
| Future policy benefits | \$72,744 | \$76,463 |
| Unpaid policy claims | 3,853 | 4,034 |
| Unearned premiums | 11,601 | 11,904 |
| Other policyholders' funds | 5,739 | 5,319 |
| Total policy liabilities | 93,937 | 97,720 |
| Income taxes | 3,255 | 3,858 |
| Payables for return of cash collateral on loaned securities | 628 | 6,277 |
| Notes payable | 4,953 | 4,352 |
| Other | 2,487 | 2,909 |
| Commitments and contingent liabilities (Note 11) | | |
| Total liabilities | 105,260 | 115,116 |
| Shareholders' equity: | | |
| Common stock of \$.10 par value. In thousands: authorized 1,900,000 shares in 2013 and 2012; issued 666,493 shares in 2013 and 665,239 shares in 2012 | 67 | 67 |
| Additional paid-in capital | 1,605 | 1,505 |
| Retained earnings | 19,380 | 17,387 |
| Accumulated other comprehensive income (loss): | | |
| Unrealized foreign currency translation gains (losses) | (418) | 333 |
| Unrealized gains (losses) on investment securities | 143 | 2,570 |
| Unrealized gains (losses) on derivatives | (8) | (5) |
| Pension liability adjustment | (178) | (183) |
| Treasury stock, at average cost | (5,933) | (5,696) |
| Total shareholders' equity | 14,658 | 15,978 |
| Total liabilities and shareholders' equity | \$119,918 | \$131,094 |

⁽²⁾ Includes \$247 in 2013 and \$399 in 2012 of derivatives from consolidated variable interest entities
See the accompanying Notes to the Consolidated Financial Statements.

Aflac Incorporated and Subsidiaries
Consolidated Statements of Shareholders' Equity

| (In millions - Unaudited) | Nine Months Ended | |
|--|-------------------|----------|
| | September 30, | |
| | 2013 | 2012 |
| Common stock: | | |
| Balance, beginning of period | \$67 | \$66 |
| Balance, end of period | 67 | 66 |
| Additional paid-in capital: | | |
| Balance, beginning of period | 1,505 | 1,408 |
| Exercise of stock options | 38 | 19 |
| Share-based compensation | 22 | 25 |
| Gain (loss) on treasury stock reissued | 40 | 21 |
| Balance, end of period | 1,605 | 1,473 |
| Retained earnings: | | |
| Balance, beginning of period | 17,387 | 15,148 |
| Net earnings | 2,483 | 2,285 |
| Dividends to shareholders | (490) | (464) |
| Balance, end of period | 19,380 | 16,969 |
| Accumulated other comprehensive income (loss): | | |
| Balance, beginning of period | 2,715 | 1,965 |
| Unrealized foreign currency translation gains (losses) during period, net of income taxes | (751) | 27 |
| Unrealized gains (losses) on investment securities during period, net of income taxes and reclassification adjustments | (2,427) | 1,117 |
| Unrealized gains (losses) on derivatives during period, net of income taxes | (3) | (4) |
| Pension liability adjustment during period, net of income taxes | 5 | (18) |
| Balance, end of period | (461) | 3,087 |
| Treasury stock: | | |
| Balance, beginning of period | (5,696) | (5,641) |
| Purchases of treasury stock | (307) | (13) |
| Cost of shares issued | 70 | 44 |
| Balance, end of period | (5,933) | (5,610) |
| Total shareholders' equity | \$14,658 | \$15,985 |

See the accompanying Notes to the Consolidated Financial Statements.

Aflac Incorporated and Subsidiaries
Consolidated Statements of Cash Flows

| (In millions - Unaudited) | Nine Months Ended September 30, | |
|---|---------------------------------|----------|
| | 2013 | 2012 |
| Cash flows from operating activities: | | |
| Net earnings | \$2,483 | \$2,285 |
| Adjustments to reconcile net earnings to net cash provided by operating activities: | | |
| Change in receivables and advance premiums | (29) | (203) |
| Increase in deferred policy acquisition costs | (319) | (481) |
| Increase in policy liabilities | 5,653 | 9,371 |
| Change in income tax liabilities | 422 | 385 |
| Realized investment (gains) losses | (379) | 177 |
| Other, net | (672) | (83) |
| Net cash provided (used) by operating activities | 7,159 | 11,451 |
| Cash flows from investing activities: | | |
| Proceeds from investments sold or matured: | | |
| Securities available for sale: | | |
| Fixed maturities sold | 9,354 | 5,376 |
| Fixed maturities matured or called | 2,049 | 1,616 |
| Perpetual securities sold | 212 | 1,389 |
| Perpetual securities matured or called | 259 | 378 |
| Securities held to maturity: | | |
| Fixed maturities matured or called | 5,619 | 1,579 |
| Costs of investments acquired: | | |
| Available-for-sale fixed maturities acquired | (16,937) | (12,815) |
| Held-to-maturity fixed maturities acquired | (1,180) | (15,629) |
| Settlement of derivatives | (1,496) | 0 |
| Cash received as collateral on loaned securities, net | (5,606) | 5,752 |
| Other, net | 205 | (145) |
| Net cash provided (used) by investing activities | (7,521) | (12,499) |
| Cash flows from financing activities: | | |
| Purchases of treasury stock | (307) | (13) |
| Proceeds from borrowings | 700 | 1,456 |
| Principal payments under debt obligations | 0 | (340) |
| Dividends paid to shareholders | (472) | (445) |
| Change in investment-type contracts, net | 1,138 | 1,095 |
| Treasury stock reissued | 59 | 19 |
| Other, net | 15 | 9 |
| Net cash provided (used) by financing activities | 1,133 | 1,781 |
| Effect of exchange rate changes on cash and cash equivalents | (63) | 3 |
| Net change in cash and cash equivalents | 708 | 736 |
| Cash and cash equivalents, beginning of period | 2,041 | 2,249 |
| Cash and cash equivalents, end of period | \$2,749 | \$2,985 |
| Supplemental disclosures of cash flow information: | | |
| Income taxes paid | \$673 | \$762 |
| Interest paid | 139 | 119 |
| Noncash interest | 72 (1) | 66 (1) |
| Impairment losses included in realized investment losses | 65 | 643 |
| Noncash financing activities: | | |

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| | | |
|-----------------------------------|----|----|
| Capitalized lease obligations | 0 | 3 |
| Treasury stock issued for: | | |
| Associate stock bonus | 28 | 24 |
| Shareholder dividend reinvestment | 18 | 19 |
| Share-based compensation grants | 5 | 3 |

⁽¹⁾ Consists primarily of accreted interest on discounted advance premiums
See the accompanying Notes to the Consolidated Financial Statements.

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Aflac Incorporated and Subsidiaries
Notes to the Consolidated Financial Statements
(Interim period data – Unaudited)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Description of Business

Aflac Incorporated (the Parent Company) and its subsidiaries (collectively, the Company) primarily sell supplemental health and life insurance in the United States and Japan. The Company's insurance business is marketed and administered through American Family Life Assurance Company of Columbus (Aflac), which operates in the United States (Aflac U.S.) and as a branch in Japan (Aflac Japan). Most of Aflac's policies are individually underwritten and marketed through independent agents. Additionally, Aflac U.S. markets and administers group products through Continental American Insurance Company (CAIC), branded as Aflac Group Insurance. Our insurance operations in the United States and our branch in Japan service the two markets for our insurance business. Aflac Japan's revenues, including realized gains and losses on its investment portfolio, accounted for 75% and 78% of the Company's total revenues in the nine-month periods ended September 30, 2013, and 2012, respectively. The percentage of the Company's total assets attributable to Aflac Japan was 85% at September 30, 2013, and 87% at December 31, 2012.

Basis of Presentation

We prepare our financial statements in accordance with U.S. generally accepted accounting principles (GAAP). These principles are established primarily by the Financial Accounting Standards Board (FASB). In these Notes to the Consolidated Financial Statements, references to GAAP issued by the FASB are derived from the FASB Accounting Standards Codification™ (ASC). The preparation of financial statements in conformity with GAAP requires us to make estimates when recording transactions resulting from business operations based on currently available information. The most significant items on our balance sheet that involve a greater degree of accounting estimates and actuarial determinations subject to changes in the future are the valuation of investments, deferred policy acquisition costs, liabilities for future policy benefits and unpaid policy claims, and income taxes. These accounting estimates and actuarial determinations are sensitive to market conditions, investment yields, mortality, morbidity, commission and other acquisition expenses, and terminations by policyholders. As additional information becomes available, or actual amounts are determinable, the recorded estimates will be revised and reflected in operating results. Although some variability is inherent in these estimates, we believe the amounts provided are adequate.

The unaudited consolidated financial statements include the accounts of the Parent Company, its subsidiaries and those entities required to be consolidated under applicable accounting standards. All material intercompany accounts and transactions have been eliminated.

In the opinion of management, the accompanying unaudited consolidated financial statements of the Company contain all adjustments, consisting of normal recurring accruals, which are necessary to fairly present the consolidated balance sheets as of September 30, 2013, and December 31, 2012, the consolidated statements of earnings and comprehensive income (loss) for the three- and nine-month periods ended September 30, 2013, and 2012, and the consolidated statements of shareholders' equity and cash flows for the nine-month periods ended September 30, 2013, and 2012. Results of operations for interim periods are not necessarily indicative of results for the entire year. As a result, these financial statements should be read in conjunction with the financial statements and notes thereto included in our annual report to shareholders for the year ended December 31, 2012.

Significant Accounting Policies

We have updated the disclosure in the accounting policy for income taxes and have added our accounting policy for reinsurance. All other categories of significant accounting policies remain unchanged from our annual report to shareholders for the year ended December 31, 2012.

Income Taxes: Income tax provisions are generally based on pretax earnings reported for financial statement purposes, which differ from those amounts used in preparing our income tax returns. Deferred income taxes are recognized for temporary differences between the financial reporting basis and income tax basis of assets and liabilities, based on enacted tax laws and statutory tax rates applicable to the periods in which we expect the temporary differences to reverse. We record deferred tax assets for tax positions taken based on our assessment of whether the tax position is more likely than not to be sustained upon examination by taxing authorities. A valuation allowance is

established for deferred tax assets when it is more likely than not that an amount will not be realized. In the second quarter of 2013, we recorded a valuation allowance of \$237 million related to the deferred tax assets associated with our unrealized investment losses recorded in other comprehensive income. In the third quarter of 2013, we released this \$237 million valuation allowance because it was more likely than not that the deferred tax assets related to unrealized investment losses will be realized in the future.

As discussed in the Translation of Foreign Currencies section in Note 1 of the Notes to the Consolidated Financial Statements in our annual report to shareholders for the year ended December 31, 2012, Aflac Japan maintains certain dollar-denominated investments. While there are no translation effects to record in other comprehensive income (loss), the deferred tax expense or benefit associated with foreign exchange gains or losses on this portfolio is recognized in other comprehensive income (loss) until the securities mature or are sold. Total income tax expense (benefit) related to items of other comprehensive income (loss) included a tax benefit of \$38 million during the three-month period ended September 30, 2013, and a tax benefit of \$86 million during the three-month period ended September 30, 2012, for these dollar-denominated investments. Excluding these amounts from total taxes on other comprehensive income (loss) would result in an effective income tax rate on pretax other comprehensive income (loss) of (102.3)% and 34.4% in the three-month periods ended September 30, 2013 and 2012, respectively. In addition, excluding the release of the tax valuation allowance in the three-month period ended September 30, 2013, the effective income tax rate on pretax other comprehensive income (loss) would have been 38.8%. Total income tax expense (benefit) related to items of other comprehensive income (loss) included tax expense of \$614 million during the nine-month period ended September 30, 2013, and a tax benefit of \$25 million during the nine-month period ended September 30, 2012, for these dollar-denominated investments. Excluding these amounts from total taxes on other comprehensive income (loss) would result in an effective income tax rate on pretax other comprehensive income (loss) of 38.1% and 35.2% in the nine-month periods ended September 30, 2013 and 2012, respectively.

Reinsurance: We enter into reinsurance agreements with other companies in the normal course of business. For each of our reinsurance agreements, we determine if the agreement provides indemnification against loss or liability relating to insurance risk in accordance with applicable accounting standards. Reinsurance premiums and benefits paid or provided are accounted for on bases consistent with those used in accounting for the original policies issued and the terms of the reinsurance contracts. Premiums, benefits and deferred acquisition costs (DAC) are reported net of insurance ceded. See Note 6 of the Notes to the Consolidated Financial Statements for additional information.

Reclassifications: Certain reclassifications have been made to prior-year amounts to conform to current-year reporting classifications. These reclassifications had no impact on net earnings or total shareholders' equity.

New Accounting Pronouncements

Recently Adopted Accounting Pronouncements

Derivatives and hedging: In July 2013, the FASB issued an update which allows entities to use the Federal Funds Effective Swap Rate, also referred to as the Overnight Index Swap Rate (OIS), as a benchmark interest rate for hedge accounting purposes. Previously the only acceptable benchmark rates for hedge accounting purposes under GAAP were U.S. Treasury rates and the London Interbank Offered Rate (LIBOR) swap rate. This update reflects the evolution of market hedging practices and is intended to provide more flexibility in hedging interest rate risk. We adopted this guidance in the third quarter of 2013 on a prospective basis for qualifying new or redesignated hedging relationships entered into on or after the effective date of July 17, 2013. The adoption of the guidance had no impact on our financial position or results of operations.

Reporting of amounts reclassified out of accumulated other comprehensive income: In February 2013, the FASB issued guidance that requires reclassification adjustments for items that are reclassified out of accumulated other comprehensive income to net income to be presented in statements where the components of net income and the components of other comprehensive income are presented or in the footnotes to the financial statements. Additionally,

the amendment requires cross-referencing to other disclosures currently required for other reclassification items. We adopted this guidance as of January 1, 2013. The adoption of this guidance impacted our financial statement disclosures, but it did not have an impact on our financial position or results of operations.

Disclosures about offsetting assets and liabilities: In December 2011, the FASB issued guidance to amend the disclosure requirements about offsetting assets and liabilities. The new guidance essentially clarifies the FASB's intent concerning the application of existing offsetting disclosure requirements. Entities are required to disclose gross and net

information about both instruments and transactions eligible for offset in the statement of financial position and instruments and transactions when those activities are subject to an agreement similar to a master netting arrangement. The scope of this guidance was clarified and revised in January 2013 to apply to derivatives, repurchase agreements, reverse repurchase agreements, securities borrowing and securities lending arrangements. The objective of this disclosure is to move toward consistency between U.S. GAAP and International Financial Reporting Standards (IFRS). We adopted this guidance as of January 1, 2013. The adoption of this guidance impacted our financial statement disclosures, but it did not have an impact on our financial position or results of operations.

Presentation of comprehensive income: In June 2011, the FASB issued guidance to amend the presentation of comprehensive income. The amendment requires that all non-owner changes in shareholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. We adopted this guidance as of January 1, 2012 and elected the option to report comprehensive income in two separate but consecutive statements. The adoption of this guidance did not have an impact on our financial position or results of operations.

Fair value measurements and disclosures: In May 2011, the FASB issued guidance to amend the fair value measurement and disclosure requirements. Most of the amendments are clarifications of the FASB's intent about the application of existing fair value measurement and disclosure requirements. Other amendments change a particular principle or requirement for measuring fair value or disclosing information about fair value measurements. The new fair value measurement disclosures include additional quantitative and qualitative disclosures for Level 3 measurements, including a qualitative sensitivity analysis of fair value to changes in unobservable inputs, and categorization by fair value hierarchy level for items for which the fair value is only disclosed. We adopted this guidance as of January 1, 2012. The adoption of this guidance impacted our financial statement disclosures, but it did not affect our financial position or results of operations.

Accounting for costs associated with acquiring or renewing insurance contracts: In October 2010, the FASB issued amended accounting guidance on accounting for costs associated with acquiring or renewing insurance contracts. Under the previous guidance, costs that varied with and were primarily related to the acquisition of a policy were deferrable. Under the amended guidance, only incremental direct costs associated with the successful acquisition of a new or renewal contract may be capitalized, and direct-response advertising costs may be capitalized only if they meet certain criteria. This guidance is effective on a prospective or retrospective basis for interim and annual periods beginning after December 15, 2011. We retrospectively adopted this guidance as of January 1, 2012. The retrospective adoption of this accounting standard resulted in an after-tax cumulative reduction to retained earnings of \$391 million and an after-tax cumulative reduction to unrealized foreign currency translation gains in accumulated other comprehensive income of \$67 million, resulting in a total reduction to shareholders' equity of \$458 million as of December 31, 2009 (the opening balance sheet date in our annual report on Form 10-K for the year ended December 31, 2012). The adoption of this accounting standard had an immaterial impact on net income in 2011 and for all preceding years.

Accounting Pronouncements Pending Adoption

Presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists: In July 2013, the FASB issued guidance to amend the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists. The new guidance essentially states that an unrecognized tax benefit, or a portion of an unrecognized tax benefit, should be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward. However, to the extent a net operating loss carryforward, a similar tax loss, or a tax credit carryforward is not available at the reporting date under the tax law of the applicable jurisdiction to settle any additional income taxes that would result from the disallowance of a tax position or the tax law of the applicable jurisdiction does not require the entity to use, and the entity does not intend to use, the deferred

tax asset for such purpose, the unrecognized tax benefit should be presented in the financial statements as a liability and should not be combined with deferred tax assets. This accounting standard applies to all entities that have unrecognized tax benefits when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists at the reporting date. This guidance is effective for annual reporting periods beginning on or after December 15, 2013, and interim periods within those annual periods and requires prospective presentation for all comparative periods presented. The adoption of this guidance will not have a significant impact on our financial statements.

Recent accounting guidance not discussed above is not applicable, did not have, or is not expected to have a material impact to our business.

For additional information on new accounting pronouncements and recent accounting guidance and their impact, if any, on our financial position or results of operations, see Note 1 of the Notes to the Consolidated Financial Statements in our annual report to shareholders for the year ended December 31, 2012.

2. BUSINESS SEGMENT INFORMATION

The Company consists of two reportable insurance business segments: Aflac Japan and Aflac U.S., both of which sell supplemental health and life insurance. Operating business segments that are not individually reportable and business activities not included in Aflac Japan or Aflac U.S. are included in the "Other business segments" category.

We do not allocate corporate overhead expenses to business segments. We evaluate and manage our business segments using a financial performance measure called pretax operating earnings. Our definition of operating earnings includes interest cash flows associated with notes payable and excludes the following items from net earnings on an after-tax basis: realized investment gains/losses (securities transactions, impairments, and the impact of derivative and hedging activities) and nonrecurring items. We then exclude income taxes related to operations to arrive at pretax operating earnings. Information regarding operations by segment follows:

| (In millions) | Three Months Ended | | Nine Months Ended | |
|------------------------------------|--------------------|---------|-------------------|----------|
| | September 30, | | September 30, | |
| | 2013 | 2012 | 2013 | 2012 |
| Revenues: | | | | |
| Aflac Japan: | | | | |
| Earned premiums | \$3,735 | \$4,405 | \$11,357 | \$12,769 |
| Net investment income | 659 | 713 | 1,986 | 2,134 |
| Other income | 8 | 22 | 46 | 38 |
| Total Aflac Japan | 4,402 | 5,140 | 13,389 | 14,941 |
| Aflac U.S.: | | | | |
| Earned premiums | 1,293 | 1,254 | 3,868 | 3,736 |
| Net investment income | 159 | 153 | 473 | 457 |
| Other income | 1 | 5 | 4 | 10 |
| Total Aflac U.S. | 1,453 | 1,412 | 4,345 | 4,203 |
| Other business segments | 11 | 10 | 38 | 40 |
| Total business segment revenues | 5,866 | 6,562 | 17,772 | 19,184 |
| Realized investment gains (losses) | 22 | 286 | 379 | (177) |
| Corporate | 71 | 65 | 229 | 197 |
| Intercompany eliminations | (73) | (66) | (242) | (215) |
| Total revenues | \$5,886 | \$6,847 | \$18,138 | \$18,989 |

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| (In millions) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|---------|------------------------------------|---------|
| | 2013 | 2012 | 2013 | 2012 |
| Pretax earnings: | | | | |
| Aflac Japan | \$846 | \$994 | \$2,775 | \$2,998 |
| Aflac U.S. | 269 | 260 | 833 | 789 |
| Total business segment pretax operating earnings | 1,115 | 1,254 | 3,608 | 3,787 |
| Interest expense, noninsurance operations | (50) | (45) | (147) | (134) |
| Corporate and eliminations | (18) | (15) | (52) | (53) |
| Pretax operating earnings | 1,047 | 1,194 | 3,409 | 3,600 |
| Realized investment gains (losses) | 22 | 286 | 379 | (177) |
| Total earnings before income taxes | \$1,069 | \$1,480 | \$3,788 | \$3,423 |
| Income taxes applicable to pretax operating earnings | \$360 | \$363 | \$1,173 | \$1,200 |
| Effect of foreign currency translation on operating earnings | (97) | 2 | (271) | 28 |

Assets were as follows:

| (In millions) | September 30, 2013 | December 31, 2012 |
|-------------------------------|-----------------------|----------------------|
| Assets: | | |
| Aflac Japan | \$101,471 | \$113,678 |
| Aflac U.S. | 16,135 | 16,122 |
| Other business segments | 153 | 154 |
| Total business segment assets | 117,759 | 129,954 |
| Corporate | 19,821 | 20,318 |
| Intercompany eliminations | (17,662) | (19,178) |
| Total assets | \$119,918 | \$131,094 |

3. INVESTMENTS

Investment Holdings

The amortized cost for our investments in debt and perpetual securities, the cost for equity securities and the fair values of these investments are shown in the following tables.

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| (In millions) | September 30, 2013 | | | Fair Value |
|---|------------------------|------------------------|-------------------------|------------|
| | Cost or Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | |
| Securities available for sale, carried at fair value: | | | | |
| Fixed maturities: | | | | |
| Yen-denominated: | | | | |
| Japan government and agencies | \$12,744 | \$445 | \$22 | \$13,167 |
| Mortgage- and asset-backed securities | 614 | 34 | 0 | 648 |
| Public utilities | 2,816 | 96 | 78 | 2,834 |
| Sovereign and supranational | 1,055 | 82 | 0 | 1,137 |
| Banks/financial institutions | 3,088 | 163 | 322 | 2,929 |
| Other corporate | 4,178 | 139 | 247 | 4,070 |
| Total yen-denominated | 24,495 | 959 | 669 | 24,785 |
| Dollar-denominated: | | | | |
| U.S. government and agencies | 93 | 9 | 3 | 99 |
| Municipalities | 1,016 | 56 | 15 | 1,057 |
| Mortgage- and asset-backed securities | 167 | 17 | 0 | 184 |
| Public utilities | 5,018 | 369 | 206 | 5,181 |
| Sovereign and supranational | 462 | 82 | 1 | 543 |
| Banks/financial institutions | 3,527 | 329 | 48 | 3,808 |
| Other corporate | 21,633 | 911 | 1,278 | 21,266 |
| Total dollar-denominated | 31,916 | 1,773 | 1,551 | 32,138 |
| Total fixed maturities | 56,411 | 2,732 | 2,220 | 56,923 |
| Perpetual securities: | | | | |
| Yen-denominated: | | | | |
| Banks/financial institutions | 2,811 | 108 | 403 | 2,516 |
| Other corporate | 274 | 0 | 65 | 209 |
| Dollar-denominated: | | | | |
| Banks/financial institutions | 208 | 22 | 14 | 216 |
| Total perpetual securities | 3,293 | 130 | 482 | 2,941 |
| Equity securities | 18 | 5 | 1 | 22 |
| Total securities available for sale | \$59,722 | \$2,867 | \$2,703 | \$59,886 |

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| (In millions) | September 30, 2013 | | | Fair Value |
|---|------------------------|------------------------|-------------------------|------------|
| | Cost or Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | |
| Securities held to maturity, carried at amortized cost: | | | | |
| Fixed maturities: | | | | |
| Yen-denominated: | | | | |
| Japan government and agencies | \$24,708 | \$1,366 | \$0 | \$26,074 |
| Municipalities | 432 | 49 | 0 | 481 |
| Mortgage- and asset-backed securities | 66 | 3 | 0 | 69 |
| Public utilities | 4,359 | 168 | 184 | 4,343 |
| Sovereign and supranational | 3,219 | 160 | 104 | 3,275 |
| Banks/financial institutions | 6,905 | 143 | 493 | 6,555 |
| Other corporate | 3,918 | 213 | 172 | 3,959 |
| Total yen-denominated | 43,607 | 2,102 | 953 | 44,756 |
| Total securities held to maturity | \$43,607 | \$2,102 | \$953 | \$44,756 |
| | December 31, 2012 | | | |
| (In millions) | Cost or Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
| Securities available for sale, carried at fair value: | | | | |
| Fixed maturities: | | | | |
| Yen-denominated: | | | | |
| Japan government and agencies | \$12,612 | \$349 | \$81 | \$12,880 |
| Mortgage- and asset-backed securities | 746 | 40 | 1 | 785 |
| Public utilities | 3,608 | 116 | 72 | 3,652 |
| Sovereign and supranational | 1,404 | 71 | 0 | 1,475 |
| Banks/financial institutions | 3,455 | 233 | 180 | 3,508 |
| Other corporate | 5,656 | 241 | 153 | 5,744 |
| Total yen-denominated | 27,481 | 1,050 | 487 | 28,044 |
| Dollar-denominated: | | | | |
| U.S. government and agencies | 93 | 24 | 0 | 117 |
| Municipalities | 1,045 | 156 | 6 | 1,195 |
| Mortgage- and asset-backed securities | 188 | 58 | 0 | 246 |
| Public utilities | 4,204 | 658 | 17 | 4,845 |
| Sovereign and supranational | 476 | 123 | 2 | 597 |
| Banks/financial institutions | 3,626 | 506 | 6 | 4,126 |
| Other corporate | 16,300 | 1,878 | 95 | 18,083 |
| Total dollar-denominated | 25,932 | 3,403 | 126 | 29,209 |
| Total fixed maturities | 53,413 | 4,453 | 613 | 57,253 |
| Perpetual securities: | | | | |
| Yen-denominated: | | | | |
| Banks/financial institutions | 3,635 | 193 | 161 | 3,667 |
| Other corporate | 309 | 43 | 0 | 352 |
| Dollar-denominated: | | | | |
| Banks/financial institutions | 269 | 23 | 9 | 283 |
| Total perpetual securities | 4,213 | 259 | 170 | 4,302 |
| Equity securities | 20 | 4 | 1 | 23 |
| Total securities available for sale | \$57,646 | \$4,716 | \$784 | \$61,578 |

| (In millions) | December 31, 2012 | | | |
|---|------------------------------|------------------------------|-------------------------------|---------------|
| | Cost or Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
| Securities held to maturity, carried at amortized cost: | | | | |
| Fixed maturities: | | | | |
| Yen-denominated: | | | | |
| Japan government and agencies | \$32,043 | \$356 | \$67 | \$32,332 |
| Municipalities | 492 | 30 | 2 | 520 |
| Mortgage- and asset-backed securities | 90 | 4 | 0 | 94 |
| Public utilities | 4,924 | 233 | 106 | 5,051 |
| Sovereign and supranational | 3,209 | 192 | 84 | 3,317 |
| Banks/financial institutions | 9,211 | 211 | 431 | 8,991 |
| Other corporate | 4,457 | 187 | 108 | 4,536 |
| Total yen-denominated | 54,426 | 1,213 | 798 | 54,841 |
| Total securities held to maturity | \$54,426 | \$1,213 | \$798 | \$54,841 |

The methods of determining the fair values of our investments in fixed-maturity securities, perpetual securities and equity securities, including a change in valuation methodology for determining fair value of privately issued securities as of the first quarter of 2013, are described in Note 5.

During the third and first quarters of 2013, we did not reclassify any investments from the held-to-maturity portfolio to the available-for-sale portfolio. During the second quarter of 2013, we reclassified one investment from the held-to-maturity portfolio to the available-for-sale portfolio as a result of the issuer being downgraded to below investment grade. At the time of transfer, the security had an amortized cost of \$297 million and an unrealized loss of \$108 million.

During the third quarter of 2012, we reclassified one investment from the held-to-maturity portfolio to the available-for-sale portfolio as a result of the issuer being downgraded to below investment grade. At the time of transfer, this security had an amortized cost of \$206 million after it was written down to its fair value in the third quarter of 2012. During the second quarter of 2012, we reclassified five investments from the held-to-maturity portfolio to the available-for-sale portfolio as a result of the issuer being downgraded to below investment grade. At the time of transfer, the securities had an aggregate amortized cost of \$842 million and an aggregate unrealized loss of \$268 million. During the first quarter of 2012, we reclassified one investment from the held-to-maturity portfolio to the available-for-sale portfolio as a result of the issuer being downgraded to below investment grade. At the time of transfer, the security had an amortized cost of \$122 million and an unrealized loss of \$23 million.

Contractual and Economic Maturities

The contractual maturities of our investments in fixed maturities at September 30, 2013, were as follows:

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| (In millions) | Aflac Japan Amortized Cost | Fair Value | Aflac U.S. Amortized Cost | Fair Value |
|---|----------------------------------|---------------|---------------------------------|---------------|
| Available for sale: | | | | |
| Due in one year or less | \$741 | \$748 | \$56 | \$56 |
| Due after one year through five years | 2,048 | 2,141 | 415 | 473 |
| Due after five years through 10 years | 9,814 | 9,589 | 1,458 | 1,563 |
| Due after 10 years | 32,306 | 32,149 | 8,555 | 9,123 |
| Mortgage- and asset-backed securities | 684 | 727 | 39 | 47 |
| Total fixed maturities available for sale | \$45,593 | \$45,354 | \$10,523 | \$11,262 |
| Held to maturity: | | | | |
| Due in one year or less | \$139 | \$140 | \$0 | \$0 |
| Due after one year through five years | 1,142 | 1,217 | 0 | 0 |
| Due after five years through 10 years | 2,275 | 2,359 | 0 | 0 |
| Due after 10 years | 39,986 | 40,971 | 0 | 0 |
| Mortgage- and asset-backed securities | 65 | 69 | 0 | 0 |
| Total fixed maturities held to maturity | \$43,607 | \$44,756 | \$0 | \$0 |

At September 30, 2013, the Parent Company had a portfolio of available-for-sale fixed-maturity securities totaling \$295 million at amortized cost and \$307 million at fair value, which is not included in the table above.

Expected maturities may differ from contractual maturities because some issuers have the right to call or prepay obligations with or without call or prepayment penalties.

The majority of our perpetual securities are subordinated to other debt obligations of the issuer, but rank higher than the issuer's equity securities. Perpetual securities have characteristics of both debt and equity investments, along with unique features that create economic maturity dates for the securities. Although perpetual securities have no contractual maturity date, they have stated interest coupons that were fixed at their issuance and subsequently change to a floating short-term interest rate of 125 to more than 300 basis points above an appropriate market index, generally by the 25th year after issuance, thereby creating an economic maturity date. The economic maturities of our investments in perpetual securities, which were all reported as available for sale at September 30, 2013, were as follows:

| (In millions) | Aflac Japan Amortized Cost | Fair Value | Aflac U.S. Amortized Cost | Fair Value |
|---|----------------------------------|---------------|---------------------------------|---------------|
| Due after one year through five years | \$1,107 | \$988 | \$5 | \$5 |
| Due after five years through 10 years | 274 | 209 | 0 | 0 |
| Due after 10 years | 1,808 | 1,639 | 99 | 100 |
| Total perpetual securities available for sale | \$3,189 | \$2,836 | \$104 | \$105 |

Investment Concentrations

Our investment process begins with an independent approach to underwriting each issuer's fundamental credit quality. We evaluate independently those factors which we believe could influence an issuer's ability to make payments under the contractual terms of our instruments. This includes a thorough analysis of a variety of items including the issuer's country of domicile (including political, legal, and financial considerations); the industry in which the issuer competes (with an analysis of industry structure, end-market dynamics, and regulation); company specific issues (such as management, assets, earnings, cash generation, and capital needs); and contractual provisions of the instrument (such as financial covenants and position in the capital structure). We further evaluate the investment considering broad business and portfolio management objectives, including asset/liability needs, portfolio diversification, and expected

income.

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Banks and Financial Institutions

One of our largest investment sector concentrations as of September 30, 2013, was banks and financial institutions. Within the countries we approve for investment opportunities, we primarily invest in financial institutions that are strategically crucial to each approved country's economy. The bank and financial institution sector is a highly regulated industry and plays a strategic role in the global economy.

Our total investments in the bank and financial institution sector, including those classified as perpetual securities, were as follows:

| | September 30, 2013 Total Investments in Banks and Financial Institutions Sector (in millions) | Percentage of Total Investment Portfolio | December 31, 2012 Total Investments in Banks and Financial Institutions Sector (in millions) | Percentage of Total Investment Portfolio |
|-----------------------|---|--|--|--|
| Fixed maturities: | | | | |
| Amortized cost | \$13,520 | 13 % | \$16,292 | 14 % |
| Fair value | 13,292 | 12 | 16,625 | 14 |
| Perpetual securities: | | | | |
| Upper Tier II: | | | | |
| Amortized cost | \$2,102 | 2 % | \$2,825 | 3 % |
| Fair value | 1,941 | 2 | 2,919 | 3 |
| Tier I: | | | | |
| Amortized cost | 917 | 1 | 1,079 | 1 |
| Fair value | 791 | 1 | 1,031 | 1 |
| Total: | | | | |
| Amortized cost | \$16,539 | 16 % | \$20,196 | 18 % |
| Fair value | 16,024 | 15 | 20,575 | 18 |

Realized Investment Gains and Losses

Information regarding pretax realized gains and losses from investments is as follows:

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| (In millions) | Three Months Ended | | Nine Months Ended | |
|---|-----------------------|-------|-----------------------|----------|
| | September 30, 2013 | 2012 | September 30, 2013 | 2012 |
| Realized investment gains (losses) on securities: | | | | |
| Fixed maturities: | | | | |
| Available for sale: | | | | |
| Gross gains from sales | \$92 | \$313 | \$284 | \$346 |
| Gross losses from sales | (24) | (1) | (30) | (37) |
| Net gains (losses) from redemptions | 4 | 0 | 25 | 2 |
| Other-than-temporary impairment losses | (10) | (70) | (64) | (400) |
| Held to maturity: | | | | |
| Net gains (losses) from redemptions | 0 | 0 | 0 | 3 |
| Total fixed maturities | 62 | 242 | 215 | (86) |
| Perpetual securities: | | | | |
| Available for sale: | | | | |
| Gross gains from sales | 0 | 12 | 0 | 82 |
| Gross losses from sales | 0 | (36) | (2) | (98) |
| Net gains (losses) from redemptions | 0 | 0 | 0 | 60 |
| Other-than-temporary impairment losses | 0 | (27) | 0 | (243) |
| Total perpetual securities | 0 | (51) | (2) | (199) |
| Equity securities: | | | | |
| Other-than-temporary impairment losses | 0 | 0 | (1) | 0 |
| Total equity securities | 0 | 0 | (1) | 0 |
| Derivatives and other: | | | | |
| Derivative gains (losses) | (41) | 95 | 157 | 108 |
| Other | 1 | 0 | 10 | 0 |
| Total derivatives and other | (40) | 95 | 167 | 108 |
| Total realized investment gains (losses) | \$22 | \$286 | \$379 | \$(177) |

Other-than-temporary Impairment

The fair values of our debt and perpetual security investments fluctuate based on changes in interest rates, foreign exchange, and credit spreads in the global financial markets. Fair values can also be heavily influenced by the values of the assets of the issuer and expected ultimate recovery values upon default, bankruptcy or other financial restructuring. Credit spreads are most impacted by the general credit environment and global market liquidity. Interest rates are driven by numerous factors including, but not limited to, supply and demand, governmental monetary actions, expectations of inflation and economic growth. We believe that fluctuations in the fair value of our investment securities related to general changes in the level of credit spreads or interest rates have little bearing on underlying credit quality of the issuer, and whether our investment is ultimately recoverable. Generally, we consider such declines in fair values to be temporary even in situations where an investment remains in an unrealized loss position for a year or more.

However, in the course of our credit review process, we may determine that it is unlikely that we will recover our investment in an issuer due to factors specific to an individual issuer, as opposed to general changes in global credit spreads or interest rates. In this event, we consider such a decline in the investment's fair value, to the extent it is below the investment's cost or amortized cost, to be an other-than-temporary impairment of the investment and reduce the book value of the investment to its fair value.

In addition to the usual investment risk associated with a debt instrument, our perpetual security holdings are largely issued by banks that are integral to the financial markets of the sovereign country of the issuer. As a result of the

issuer's position within the economy of the sovereign country, our perpetual securities may be subject to a higher risk of nationalization of their issuers in connection with capital injections from an issuer's sovereign government. We cannot be assured that such capital support will extend to all levels of an issuer's capital structure. In addition, certain

governments or regulators may consider imposing interest and principal payment restrictions on issuers of hybrid securities to preserve cash and preserve the issuer's capital. Beyond the cash flow impact that additional deferrals would have on our portfolio, such deferrals could result in ratings downgrades of the affected securities, which in turn could result in a reduction of fair value of the securities and increase our regulatory capital requirements. We consider these factors in our credit review process.

When determining our intention to sell a security prior to recovery of its fair value to amortized cost, we evaluate facts and circumstances such as, but not limited to, future cash flow needs, decisions to reposition our security portfolio, and risk profile of individual investment holdings. We perform ongoing analyses of our liquidity needs, which includes cash flow testing of our policy liabilities, debt maturities, projected dividend payments and other cash flow and liquidity needs. Our cash flow testing includes extensive duration analysis of our investment portfolio and policy liabilities. Based on our analyses, we have concluded that we have sufficient excess cash flows to meet our liquidity needs without selling any of our investments prior to their maturity.

The following table details our pretax other-than-temporary impairment losses by investment category that resulted from our impairment evaluation process.

| (In millions) | Three Months Ended | | Nine Months Ended | |
|---|--------------------|------|-------------------|-------|
| | September 30, | | September 30, | |
| | 2013 | 2012 | 2013 | 2012 |
| Perpetual securities | \$0 | \$27 | \$0 | \$243 |
| Corporate bonds | 3 | 70 | 41 | 253 |
| Mortgage- and asset-backed securities | 0 | 0 | 0 | 3 |
| Sovereign and supranational | 7 | 0 | 23 | 144 |
| Equity securities | 0 | 0 | 1 | 0 |
| Total other-than-temporary impairment losses realized | \$10 | (1) | \$97 | (1) |
| | | | \$65 | (1) |
| | | | | \$643 |
| | | | | (1) |

(1) Includes \$0 and \$70 for the three-month periods and \$0 and \$365 for the nine-month periods ended September 30, 2013 and 2012, respectively, for credit-related impairments; \$0 and \$27 for the three-month periods and \$1 and \$27 for the nine-month periods ended September 30, 2013 and 2012, respectively, for impairments due to severity and duration of decline in fair value; and \$10 and \$0 for the three-month periods and \$64 and \$251 for the nine-month periods ended September 30, 2013 and 2012, respectively, from change in intent to sell securities

Unrealized Investment Gains and Losses

Effect on Shareholders' Equity

The net effect on shareholders' equity of unrealized gains and losses from investment securities was as follows:

| (In millions) | September 30, 2013 | December 31, 2012 |
|--|-----------------------|----------------------|
| Unrealized gains (losses) on securities available for sale | \$164 | \$3,932 |
| Unamortized unrealized gains on securities transferred to held to maturity | 14 | 20 |
| Deferred income taxes | (35) | (1,382) |
| Shareholders' equity, unrealized gains (losses) on investment securities | \$143 | \$2,570 |

Gross Unrealized Loss Aging

The following tables show the fair values and gross unrealized losses of our available-for-sale and held-to-maturity investments that were in an unrealized loss position, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position.

| (In millions) | September 30, 2013 | | | | | |
|--------------------------------|------------------------|----------------------|--------------------------------------|----------------------|--------------------------------------|----------------------|
| | Total Fair Value | Unrealized Losses | Less than 12 months Fair Value | Unrealized Losses | 12 months or longer Fair Value | Unrealized Losses |
| Fixed Maturities: | | | | | | |
| Japan government and agencies: | | | | | | |
| Yen-denominated | \$ 1,933 | \$ 22 | \$ 1,933 | \$ 22 | \$ 0 | \$ 0 |
| Municipalities: | | | | | | |
| Dollar-denominated | 196 | 15 | 163 | 10 | 33 | 5 |
| Public utilities: | | | | | | |
| Dollar-denominated | 2,314 | 206 | 2,297 | 203 | 17 | 3 |
| Yen-denominated | 3,367 | 262 | 2,123 | 134 | 1,244 | 128 |
| Sovereign and supranational: | | | | | | |
| Dollar-denominated | 43 | 1 | 43 | 1 | 0 | 0 |
| Yen-denominated | 935 | 104 | 554 | 25 | 381 | 79 |
| Banks/financial institutions: | | | | | | |
| Dollar-denominated | 816 | 48 | 784 | 44 | 32 | 4 |
| Yen-denominated | 5,455 | 815 | 2,704 | 171 | 2,751 | 644 |
| Other corporate: | | | | | | |
| Dollar-denominated | 12,903 | 1,278 | 12,532 | 1,207 | 371 | 71 |
| Yen-denominated | 3,857 | 419 | 2,642 | 242 | 1,215 | 177 |
| U.S. government and agencies: | | | | | | |
| Dollar-denominated | 37 | 3 | 37 | 3 | 0 | 0 |
| Total fixed maturities | 31,856 | 3,173 | 25,812 | 2,062 | 6,044 | 1,111 |
| Perpetual securities: | | | | | | |
| Dollar-denominated | 71 | 14 | 51 | 9 | 20 | 5 |
| Yen-denominated | 1,916 | 468 | 1,362 | 248 | 554 | 220 |
| Total perpetual securities | 1,987 | 482 | 1,413 | 257 | 574 | 225 |
| Equity securities | 5 | 1 | 5 | 1 | 0 | 0 |
| Total | \$33,848 | \$3,656 | \$27,230 | \$2,320 | \$6,618 | \$1,336 |

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| (In millions) | December 31, 2012 | | | | | |
|---|-------------------|-------------------|---------------------|-------------------|---------------------|-------------------|
| | Total | | Less than 12 months | | 12 months or longer | |
| | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| Fixed Maturities: | | | | | | |
| Japan government and agencies: | | | | | | |
| Yen-denominated | \$17,342 | \$148 | \$17,342 | \$148 | \$0 | \$0 |
| Municipalities: | | | | | | |
| Dollar-denominated | 34 | 6 | 1 | 0 | 33 | 6 |
| Yen-denominated | 56 | 2 | 56 | 2 | 0 | 0 |
| Mortgage- and asset- backed securities: | | | | | | |
| Yen-denominated | 136 | 1 | 0 | 0 | 136 | 1 |
| Public utilities: | | | | | | |
| Dollar-denominated | 736 | 17 | 736 | 17 | 0 | 0 |
| Yen-denominated | 3,920 | 178 | 1,339 | 31 | 2,581 | 147 |
| Sovereign and supranational: | | | | | | |
| Dollar-denominated | 31 | 2 | 0 | 0 | 31 | 2 |
| Yen-denominated | 1,244 | 84 | 507 | 13 | 737 | 71 |
| Banks/financial institutions: | | | | | | |
| Dollar-denominated | 276 | 6 | 180 | 3 | 96 | 3 |
| Yen-denominated | 6,918 | 611 | 1,935 | 28 | 4,983 | 583 |
| Other corporate: | | | | | | |
| Dollar-denominated | 4,534 | 95 | 4,404 | 86 | 130 | 9 |
| Yen-denominated | 4,013 | 261 | 1,635 | 40 | 2,378 | 221 |
| Total fixed maturities | 39,240 | 1,411 | 28,135 | 368 | 11,105 | 1,043 |
| Perpetual securities: | | | | | | |
| Dollar-denominated | 136 | 9 | 120 | 0 | 16 | 9 |
| Yen-denominated | 1,315 | 161 | 0 | 0 | 1,315 | 161 |
| Total perpetual securities | 1,451 | 170 | 120 | 0 | 1,331 | 170 |
| Equity securities | 6 | 1 | 3 | 0 | 3 | 1 |
| Total | \$40,697 | \$1,582 | \$28,258 | \$368 | \$12,439 | \$1,214 |

Analysis of Securities in Unrealized Loss Positions

The unrealized losses on our investments have been primarily related to general market changes in interest rates, foreign exchange rates, and/or the levels of credit spreads rather than specific concerns with the issuer's ability to pay interest and repay principal. In addition, in the first quarter of 2013, we refined our methodology for valuing certain privately issued securities (see Note 5).

For any significant declines in fair value, we perform a more focused review of the related issuers' credit profile. For corporate issuers, we evaluate their assets, business profile including industry dynamics and competitive positioning, financial statements and other available financial data. For non-corporate issuers, we analyze all sources of credit support, including issuer-specific factors. We utilize information available in the public domain and, for certain private placement issuers, from consultations with the issuers directly. We also consider ratings from the Nationally Recognized Statistical Rating Organizations (NRSROs), as well as the specific characteristics of the security we own including seniority in the issuer's capital structure, covenant protections, or other relevant features. From these reviews, we evaluate the issuers' continued ability to service our investment through payment of interest and principal.

The following table provides more information on our unrealized loss positions.

| (In millions) | September 30, 2013 | | | | December 31, 2012 | | | |
|-------------------------------|---|---------------------------------------|---|--|---|---------------------------------------|---|--|
| | Percentage of Total Investment in an Unrealized Loss Position | Percentage of Gross Unrealized Losses | Percentage of Gross Unrealized Losses for Investment Grade Securities | | Percentage of Total Investment in an Unrealized Loss Position | Percentage of Gross Unrealized Losses | Percentage of Gross Unrealized Losses for Investment Grade Securities | |
| Fixed Maturities: | | | | | | | | |
| Japan government and agencies | 6 % | 1 % | 100 % | | 43 % | 9 % | 100 % | |
| Public utilities | 17 | 13 | 88 | | 11 | 12 | 69 | |
| Sovereign and supranational | 3 | 3 | 100 | | 3 | 6 | 96 | |
| Banks/financial institutions | 19 | 24 | 67 | | 18 | 39 | 76 | |
| Other corporate | 49 | 46 | 93 | | 21 | 23 | 72 | |
| Total fixed maturities | 94 % | 87 % | | | 96 % | 89 % | | |
| Perpetual securities | 6 | 13 | 87 | | 4 | 11 | 100 | |
| Total | 100 % | 100 % | | | 100 % | 100 % | | |

The decline in the percentage of perpetual securities in an unrealized loss position that are investment grade is due primarily to a refinement in our methodology for valuing privately issued securities, including perpetual securities, that was implemented in the first quarter of 2013 and was not indicative of credit-related changes or downgrades.

Assuming no credit-related factors develop, as investments near maturity, the unrealized gains or losses can be expected to diminish. Based on our credit analysis, we believe that the issuers of our investments in the sectors shown in the table above have the ability to service their obligations to us.

Perpetual Securities

The majority of our investments in Upper Tier II and Tier I perpetual securities were in highly-rated global financial institutions. Upper Tier II securities have more debt-like characteristics than Tier I securities and are senior to Tier I securities, preferred stock, and common equity of the issuer. Conversely, Tier I securities have more equity-like characteristics, but are senior to the common equity of the issuer. They may also be senior to certain preferred shares, depending on the individual security, the issuer's capital structure and the regulatory jurisdiction of the issuer.

Details of our holdings of perpetual securities were as follows:

Perpetual Securities

| (In millions) | Credit Rating | September 30, 2013 | | | December 31, 2012 | | |
|----------------|---------------|--------------------|------------|------------------------|-------------------|------------|------------------------|
| | | Amortized Cost | Fair Value | Unrealized Gain (Loss) | Amortized Cost | Fair Value | Unrealized Gain (Loss) |
| Upper Tier II: | | | | | | | |
| | A | \$161 | \$179 | \$18 | \$460 | \$488 | \$28 |
| | BBB | 1,686 | 1,559 | (127) | 2,077 | 2,129 | 52 |

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| | | | | | | | |
|--------------------------|-------------|---------|---------|----------|---------|---------|-------|
| | BB or lower | 255 | 203 | (52) | 288 | 302 | 14 |
| Total Upper Tier II | | 2,102 | 1,941 | (161) | 2,825 | 2,919 | 94 |
| Tier I: | | | | | | | |
| | BBB | 804 | 675 | (129) | 966 | 904 | (62) |
| | BB or lower | 113 | 116 | 3 | 113 | 127 | 14 |
| Total Tier I Other | | 917 | 791 | (126) | 1,079 | 1,031 | (48) |
| subordinated - non-banks | BBB | 274 | 209 | (65) | 309 | 352 | 43 |
| Total | | \$3,293 | \$2,941 | \$(352) | \$4,213 | \$4,302 | \$89 |

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During the first nine months of 2013, our aggregate holdings in perpetual securities moved from an unrealized gain of \$89 million to an unrealized loss of \$352 million. This change is primarily due to a refinement in our methodology for valuing privately issued securities, including perpetual securities, that was implemented in the first quarter of 2013 (see Note 5).

Assuming no credit-related factors develop, as investments near maturity, the unrealized gains or losses can be expected to diminish. Based on our credit analysis, we believe that the issuers of our investments in these sectors have the ability to service their obligations to us.

Variable Interest Entities (VIEs)

As a condition to our involvement or investment in a VIE, we enter into certain protective rights and covenants that preclude changes in the structure of the VIE that would alter the creditworthiness of our investment or our beneficial interest in the VIE.

Our involvement with all of the VIEs in which we have an interest is passive in nature, and we are not the arranger of these entities. We have not been involved in establishing these entities, except as it relates to our review and evaluation of the structure of these VIEs in the normal course of our investment decision-making process. Further, we are not, nor have we been, required to purchase any securities issued in the future by these VIEs.

Our ownership interest in the VIEs is limited to holding the obligations issued by them. All of the VIEs in which we invest are static with respect to funding and have no ongoing forms of funding after the initial funding date. We have no direct or contingent obligations to fund the limited activities of these VIEs, nor do we have any direct or indirect financial guarantees related to the limited activities of these VIEs. We have not provided any assistance or any other type of financing support to any of the VIEs we invest in, nor do we have any intention to do so in the future. The weighted-average lives of our notes are very similar to the underlying collateral held by these VIEs where applicable.

Our risk of loss related to our interests in any of our VIEs is limited to our investment in the debt securities issued by them.

VIEs - Consolidated

The following table presents the amortized cost, fair value and balance sheet caption in which the assets and liabilities of consolidated VIEs are reported.

Investments in Consolidated Variable Interest Entities

| (In millions) | September 30, 2013 | | December 31, 2012 | |
|--|--------------------|------------|-------------------|------------|
| | Amortized Cost | Fair Value | Amortized Cost | Fair Value |
| Assets: | | | | |
| Fixed maturities, available for sale | \$4,598 | \$4,974 | \$5,058 | \$5,787 |
| Perpetual securities, available for sale | 504 | 457 | 559 | 574 |
| Fixed maturities, held to maturity | 256 | 254 | 289 | 287 |
| Other assets | 165 | 165 | 191 | 191 |
| Total assets of consolidated VIEs | \$5,523 | \$5,850 | \$6,097 | \$6,839 |
| Liabilities: | | | | |
| Other liabilities | \$247 | \$247 | \$399 | \$399 |
| Total liabilities of consolidated VIEs | \$247 | \$247 | \$399 | \$399 |

We are substantively the only investor in the consolidated VIEs listed in the table above. As the sole investor in these VIEs, we have the power to direct the activities of a variable interest entity that most significantly impact the entity's economic performance and are therefore considered to be the primary beneficiary of the VIEs that we consolidate. We

also participate in substantially all of the variability created by these VIEs. The activities of these VIEs are limited to holding debt and perpetual securities and interest rate, foreign currency, and/or credit default swaps

(CDSs), as appropriate, and utilizing the cash flows from these securities to service our investment. Neither we nor any of our creditors are able to obtain the underlying collateral of the VIEs unless there is an event of default or other specified event. For those VIEs that contain a swap, we are not a direct counterparty to the swap contracts and have no control over them. Our loss exposure to these VIEs is limited to our original investment. Our consolidated VIEs do not rely on outside or ongoing sources of funding to support their activities beyond the underlying collateral and swap contracts, if applicable. With the exception of our investment in senior secured bank loans through unit trust structures, the underlying collateral assets and funding of our consolidated VIEs are generally static in nature and the underlying collateral and the reference corporate entities covered by any CDS contracts were all investment grade at the time of issuance.

We are exposed to credit losses within any consolidated collateralized debt obligations (CDOs) that could result in principal losses to our investments. We have mitigated our risk of credit loss through the structure of the VIE, which contractually requires the subordinated tranches within these VIEs to absorb the majority of the expected losses from the underlying credit default swaps. We currently own only senior mezzanine CDO tranches. Based on our statistical analysis models and the current subordination levels in our CDOs, each of these VIEs can sustain a reasonable number of defaults in the underlying reference entities in the CDSs with no loss to our investment.

VIEs-Not Consolidated

The table below reflects the amortized cost, fair value and balance sheet caption in which our investment in VIEs not consolidated are reported.

Investments in Variable Interest Entities Not Consolidated

| (In millions) | September 30, 2013 | | December 31, 2012 | |
|--|--------------------|------------|-------------------|------------|
| | Amortized Cost | Fair Value | Amortized Cost | Fair Value |
| Assets: | | | | |
| Fixed maturities, available for sale | \$6,951 | \$6,954 | \$7,738 | \$8,350 |
| Perpetual securities, available for sale | 399 | 389 | 736 | 751 |
| Fixed maturities, held to maturity | 3,384 | 3,419 | 3,829 | 3,922 |
| Total investments in VIEs not consolidated | \$10,734 | \$10,762 | \$12,303 | \$13,023 |

The VIEs that we are not required to consolidate are investments that are limited to loans in the form of debt obligations from the VIEs that are irrevocably and unconditionally guaranteed by their corporate parents. These VIEs are the primary financing vehicles used by their corporate sponsors to raise financing in the international capital markets. The variable interests created by these VIEs are principally or solely a result of the debt instruments issued by them. We do not have the power to direct the activities that most significantly impact the entity's economic performance, nor do we have (1) the obligation to absorb losses of the entity or (2) the right to receive benefits from the entity. As such, we are not the primary beneficiary of these VIEs and are therefore not required to consolidate them. These VIE investments comprise securities from 172 separate issuers with an average credit rating of BBB.

Securities Lending

We lend fixed-maturity securities to financial institutions in short-term security-lending transactions. These short-term security-lending arrangements increase investment income with minimal risk. Our security lending policy requires that the fair value of the securities and/or unrestricted cash received as collateral be 102% or more of the fair value of the loaned securities. The following table presents our security loans outstanding and the corresponding collateral held:

| (In millions) | September 30, 2013 | December 31, 2012 |
|--|--------------------|-------------------|
| Security loans outstanding, fair value | \$613 | \$6,122 |
| Cash collateral on loaned securities | 628 | 6,277 |

The balance of our security loans outstanding was significantly lower at September 30, 2013, compared with that at December 31, 2012, due to the conclusion of a six-month securities lending program that began in the third quarter

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of 2012. For this particular securities lending program, we invested the cash collateral in Japanese government bonds (JGBs) with maturities that corresponded with the conclusion of the program.

4. DERIVATIVE INSTRUMENTS

Our freestanding derivative financial instruments consist of: (1) foreign currency swaps, credit default swaps, and interest rate swaps that are associated with investments in special-purpose entities, including VIEs where we are the primary beneficiary; (2) foreign currency forward contracts used in hedging foreign exchange risk on U.S. dollar-denominated securities in Aflac Japan's portfolio; (3) foreign currency forwards and options used to hedge certain portions of forecasted cash flows denominated in yen; (4) swaps associated with our notes payable, consisting of an interest rate swap for our variable interest rate yen-denominated debt and cross-currency interest rate swaps, also referred to as foreign currency swaps, associated with certain senior notes and our subordinated debentures; and (5) options on interest rate swaps (or interest rate swaptions) used to hedge interest rate risk for certain U.S. dollar-denominated available-for-sale securities. We do not use derivative financial instruments for trading purposes, nor do we engage in leveraged derivative transactions. Some of our derivatives are designated as cash flow hedges, fair value hedges or net investment hedges; however, other derivatives do not qualify for hedge accounting. We utilize a net investment hedge to mitigate foreign exchange exposure resulting from our net investment in Aflac Japan. In addition to designating derivatives as hedging instruments, we have designated the majority of our yen-denominated Samurai and Uridashi notes and yen-denominated loans as nonderivative hedging instruments for this net investment hedge.

Derivative Types

Foreign currency swaps exchange an initial principal amount in two currencies, agreeing to re-exchange the currencies at a future date, at an agreed upon exchange rate. There may also be periodic exchanges of payments at specified intervals based on the agreed upon rates and notional amounts. Foreign currency swaps are used primarily in the consolidated VIEs in our Aflac Japan portfolio to convert foreign-denominated cash flows to yen, the functional currency of Aflac Japan, in order to minimize cash flow fluctuations. We also use foreign currency swaps to economically convert certain of our dollar-denominated senior note and subordinated debenture principal and interest obligations into yen-denominated obligations.

Foreign currency forwards with short-term maturities are executed for the Aflac Japan segment in order to economically convert certain fixed-maturity dollar-denominated securities into yen. In these transactions, Aflac Japan agrees with another party to buy a fixed amount of yen and sell a corresponding amount of U.S. dollars at a specified future date. The foreign currency forwards are used in fair value hedging relationships to mitigate the foreign exchange risk associated with dollar-denominated investments supporting yen-denominated liabilities. Aflac also utilizes foreign currency forwards to hedge the currency risk associated with the net investment in Aflac Japan. In these transactions, Aflac agrees with another party to buy a fixed amount of U.S. dollars and sell a corresponding amount of yen at a specified future date.

Foreign currency options are executed in order to hedge certain portions of forecasted cash flows that are denominated in yen, i.e. primarily profit repatriation from Aflac Japan. We use a combination of options to protect expected future cash flows by simultaneously purchasing a call option (an option that limits exposure to increasing foreign exchange rates) and selling a put option (an option that limits exposure to decreasing foreign exchange rates). The combination of these two actions results in no net premium paid (i.e. a costless or zero-cost collar). Aflac also enters into foreign currency options that give it the right, but not the obligation, to sell yen and buy U.S. dollars at a specified future date at a contracted price.

Credit default swaps (CDSs) are used to assume credit risk related to an individual security or an index. The only CDS derivatives that we have are components of certain of our investments in VIEs. These CDS contracts entitle the

consolidated VIE to receive a periodic fee in exchange for an obligation to compensate the derivative counterparty should the referenced security issuers experience a credit event, as defined in the contract. The consolidated VIE is also exposed to credit risk due to embedded derivatives associated with credit-linked notes.

Interest rate swaps involve the periodic exchange of cash flows with other parties, at specified intervals, calculated using agreed upon rates or other financial variables and notional principal amounts. Typically, at the time a swap is entered into, the cash flow streams exchanged by the counterparties are equal in value and no cash or principal payments are exchanged at the inception of the contract. Interest rate swaps are primarily used to convert interest receipts on floating-rate fixed-maturity securities contracts to fixed rates. These derivatives are predominantly used to better match cash receipts from assets with cash disbursements required to fund liabilities.

Interest rate swaptions are options on interest rate swaps. Interest rate collars are combinations of two swaption positions and are executed in order to hedge certain dollar-denominated available-for-sale securities that are held in the Aflac Japan segment. We use collars to protect against significant changes in the fair value associated with interest rate changes of our dollar-denominated available-for-sale securities. In order to maximize the efficiency of the collars while minimizing cost, we set the strike price on each collar so that the premium paid for the 'payer leg' is offset by the premium received for having sold the 'receiver leg'.

Credit Risk Assumed through Derivatives

For the interest rate, foreign currency, and credit default swaps associated with our VIE investments for which we are the primary beneficiary, we bear the risk of foreign exchange or interest rate loss due to counterparty default even though we are not a direct counterparty to those contracts. We are a direct counterparty to the interest rate and foreign currency swaps that we have on certain of our senior notes, subordinated debentures, and Samurai notes; foreign currency forwards; foreign currency options; and interest rate swaptions, therefore we are exposed to credit risk in the event of nonperformance by the counterparties in those contracts. The risk of counterparty default for our VIE swaps, foreign currency swaps, certain foreign currency forwards, foreign currency options, and interest rate swaptions is mitigated by collateral posting requirements the counterparty must meet. As of September 30, 2013, there were 11 counterparties to our derivative agreements, with five comprising almost 85% of the aggregate notional amount. The counterparties to these derivatives are financial institutions with the following credit ratings.

| (In millions) | September 30, 2013 | | | December 31, 2012 | | |
|--------------------------------|--------------------------------|------------------------------|----------------------------------|--------------------------------|------------------------------|----------------------------------|
| | Notional Amount of Derivatives | Asset Derivatives Fair Value | Liability Derivatives Fair Value | Notional Amount of Derivatives | Asset Derivatives Fair Value | Liability Derivatives Fair Value |
| Counterparties' credit rating: | | | | | | |
| AA | \$161 | \$4 | \$(4) | \$161 | \$6 | \$(7) |
| A | 22,640 | 594 | (431) | 13,209 | 339 | (927) |
| Total | \$22,801 | \$598 | \$(435) | \$13,370 | \$345 | \$(934) |

We engage in derivative transactions directly with unaffiliated third parties under International Swaps and Derivative Association, Inc. (ISDA) agreements and other documentation. Many of the ISDA agreements also include Credit Support Annex (CSA) provisions which generally provide for collateral postings, in certain cases at the first dollar of exposure and in other cases at various rating and threshold levels. We mitigate our risk to certain counterparties by entering into agreements that enable collateral to be obtained from a counterparty, either at the outset of the transaction or on an upfront or contingent basis. We minimize the risk that counterparties to transactions might be unable to fulfill their contractual obligations by monitoring counterparty credit exposure and collateral value while generally requiring that collateral be posted at the outset of the transaction or that additional collateral be posted upon the occurrence of certain events or circumstances. In addition, a significant portion of the derivative transactions have provisions that require collateral to be posted upon a downgrade of our long-term debt ratings or give the counterparty the right to terminate the transaction upon a downgrade of Aflac's financial strength rating. The actual amount of collateral required to be posted to counterparties in the event of such downgrades, or the aggregate amount of payments that we could be required to make, depends on market conditions, the fair value of outstanding affected transactions, and other factors prevailing at and after the time of the downgrade.

Collateral posted by us to third parties for derivative transactions was \$88 million at September 30, 2013, which consisted of \$70 million of pledged JGBs and \$18 million of cash. There was no collateral posted to third parties for derivative transactions at December 31, 2012. This collateral can generally be repledged or resold by the counterparties. The aggregate fair value of all derivative instruments with credit-risk-related contingent features that were in a net liability position by counterparty was \$104 million as of September 30, 2013. There were no derivative

instruments with credit-risk related contingent features in a net liability position by counterparty as of December 31, 2012. If the credit-risk-related contingent features underlying these agreements had been triggered on September 30, 2013, we estimate that we would be required to post a maximum of \$16 million of additional collateral to these derivative counterparties. Collateral obtained by us from third parties for derivative transactions was \$104 million at September 30, 2013. There was no collateral obtained from third parties at December 31, 2012. We generally can repledge or resell collateral obtained by us, although we do not typically exercise such rights.

Certain of our consolidated VIEs have credit default swap contracts that require them to assume credit risk from an asset pool. Those consolidated VIEs will receive periodic payments based on an agreed upon rate and notional amount

and will only make a payment by delivery of associated collateral, which consists of highly rated asset-backed securities, if there is a credit event. A credit event payment will typically be equal to the notional value of the swap contract less the value of the referenced obligations. A credit event is generally defined as a default on contractually obligated interest or principal payments or bankruptcy of the referenced entity. The diversified portfolios of corporate issuers are established within sector concentration limits.

The following tables present the maximum potential risk, fair value, weighted-average years to maturity, and underlying referenced credit obligation type for credit default swaps within consolidated VIE structures.

September 30, 2013

| (In millions) | Credit Rating | Less than one year | | One to three years | | Three to five years | | Five to ten years | | Total | |
|------------------|---------------|------------------------|----------------------|------------------------|----------------------|------------------------|----------------------|------------------------|----------------------|------------------------|----------------------|
| | | Maximum potential risk | Estimated fair value | Maximum potential risk | Estimated fair value | Maximum potential risk | Estimated fair value | Maximum potential risk | Estimated fair value | Maximum potential risk | Estimated fair value |
| Index exposure: | | | | | | | | | | | |
| Corporate bonds: | | | | | | | | | | | |
| | A | \$0 | \$0 | \$(120) | \$2 | \$0 | \$0 | \$0 | \$0 | \$(120) | \$2 |
| | BB or lower | 0 | 0 | 0 | 0 | 0 | 0 | (102) | (9) | (102) | (9) |
| Total | | \$0 | \$0 | \$(120) | \$2 | \$0 | \$0 | \$(102) | \$(9) | \$(222) | \$(7) |

December 31, 2012

| (In millions) | Credit Rating | Less than one year | | One to three years | | Three to five years | | Five to ten years | | Total | |
|------------------|---------------|------------------------|----------------------|------------------------|----------------------|------------------------|----------------------|------------------------|----------------------|------------------------|----------------------|
| | | Maximum potential risk | Estimated fair value | Maximum potential risk | Estimated fair value | Maximum potential risk | Estimated fair value | Maximum potential risk | Estimated fair value | Maximum potential risk | Estimated fair value |
| Index exposure: | | | | | | | | | | | |
| Corporate bonds: | | | | | | | | | | | |
| | A | \$0 | \$0 | \$(133) | \$2 | \$0 | \$0 | \$0 | \$0 | \$(133) | \$2 |
| | BB or lower | 0 | 0 | 0 | 0 | (106) | (47) | (116) | (20) | (222) | (67) |
| Total | | \$0 | \$0 | \$(133) | \$2 | \$(106) | \$(47) | \$(116) | \$(20) | \$(355) | \$(65) |

Accounting for Derivative Financial Instruments

Freestanding derivatives are carried in our consolidated balance sheets either as assets within other assets or as liabilities within other liabilities at estimated fair value. See Note 5 for a discussion on how we determine the fair value of our derivatives. Accruals on derivatives are recorded in accrued investment income or within other liabilities in the consolidated balance sheets.

If a derivative is not designated as an accounting hedge or its use in managing risk does not qualify for hedge accounting, changes in the estimated fair value of the derivative are generally reported within derivative and other gains(losses), which is a component of realized investment gains (losses). The fluctuations in estimated fair value of derivatives that have not been designated for hedge accounting can result in volatility in net earnings.

Hedge Documentation and Effectiveness Testing

To qualify for hedge accounting treatment, a derivative must be highly effective in mitigating the designated risk of the hedged item. At the inception of the hedging relationship, we formally document all relationships between hedging instruments and hedged items, as well as our risk-management objective and strategy for undertaking each hedge transaction. We document the designation of each hedge as either (i) a hedge of the variability of cash flows to be received or paid related to a recognized asset or liability or the hedge of a forecasted transaction ("cash flow

hedge"); (ii) a hedge of the estimated fair value of a recognized asset or liability ("fair value hedge"); or (iii) a hedge of a net investment in a foreign operation. The documentation process includes linking derivatives and nonderivatives that are designated as hedges to specific assets or groups of assets or liabilities on the statement of financial position or to specific forecasted transactions and defining the effectiveness and ineffectiveness testing methods to be used. At the hedge's inception and on an ongoing quarterly basis, we also formally assess whether the derivatives that are used in hedging transactions have been, and are expected to continue to be, highly effective in offsetting their designated risk. Hedge effectiveness is assessed using qualitative and quantitative methods.

For assessing hedge effectiveness of cash flow hedges, qualitative methods may include the comparison of critical terms of the derivative to the hedged item, and quantitative methods include regression or other statistical analysis of changes in cash flows associated with the hedge relationship. Hedge ineffectiveness of the hedge relationships is measured each reporting period using the “Hypothetical Derivative Method.” For derivative instruments that are designated and qualify as cash flow hedges, the effective portion of the gain or loss on the derivative is reported as a component of other comprehensive income (loss) and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. Gains and losses on the derivative representing hedge ineffectiveness are recognized in current earnings within derivative and other gains (losses). All components of each derivative's gain or loss are included in the assessment of hedge effectiveness.

For assessing hedge effectiveness of fair value hedges, qualitative methods may include the comparison of critical terms of the derivative to the hedged item, and quantitative methods include regression or other statistical analysis of changes in cash flows associated with the hedge relationship. Hedge ineffectiveness of the hedge relationships is measured each reporting period using the dollar offset method. For derivative instruments that are designated and qualify as fair value hedges, changes in the estimated fair value of the derivative, including amounts measured as ineffectiveness, and changes in the estimated fair value of the hedged item related to the designated risk being hedged, are reported in current earnings within derivative and other gains (losses).

For the hedge of our net investment in Aflac Japan, we have designated Parent Company yen-denominated liabilities as non-derivative hedging instruments and have designated certain foreign currency forwards, options, and swaps as derivative hedging instruments. For assessing hedge effectiveness of net investment hedges, if the total of the designated Parent Company non-derivative and derivatives notional is equal to or less than our net investment in Aflac Japan, the hedge is deemed to be effective. If the hedge is effective, the related exchange effect on the yen-denominated liabilities is reported in the unrealized foreign currency component of other comprehensive income. For derivatives designated as net investment hedges, Aflac follows the forward-rate method. According to that method, all changes in fair value, including changes related to the forward-rate component of foreign currency swap and forward contracts and the time value of foreign currency options, are reported in the unrealized foreign currency component of other comprehensive income.

Discontinuance of Hedge Accounting

We discontinue hedge accounting prospectively when (1) it is determined that the derivative is no longer highly effective in offsetting changes in the estimated cash flows or fair value of a hedged item; (2) the derivative is de-designated as a hedging instrument; or (3) the derivative expires or is sold, terminated or exercised.

When hedge accounting is discontinued on a cash flow hedge or fair value hedge, the derivative is carried in the consolidated balance sheets at its estimated fair value, with changes in estimated fair value recognized in current period earnings. For discontinued cash flow hedges, including those where the derivative is sold, terminated or exercised, amounts previously deferred in other comprehensive income (loss) are reclassified into earnings when earnings are impacted by the cash flow of the hedged item.

Derivative Balance Sheet Classification

The tables below summarize the balance sheet classification of our derivative fair value amounts, as well as the gross asset and liability fair value amounts. The fair value amounts presented do not include income accruals. The notional amount of derivative contracts represents the basis upon which pay or receive amounts are calculated. Notional amounts are not reflective of credit risk.

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| (In millions) | September 30, 2013 | | Asset | Liability |
|------------------------------------|--------------------|------------|-------------|-------------|
| | Net Derivatives | | Derivatives | Derivatives |
| Hedge Designation/ Derivative Type | Notional Amount | Fair Value | Fair Value | Fair Value |
| Cash flow hedges: | | | | |
| Interest rate swaps | \$56 | \$0 | \$0 | \$0 |
| Foreign currency swaps | 75 | 9 | 9 | 0 |
| Total cash flow hedges | 131 | 9 | 9 | 0 |
| Fair value hedges: | | | | |
| Foreign currency forwards | 11,266 | 125 | 129 | (4) |
| Interest rate swaptions | 4,500 | (70) | 38 | (108) |
| Total fair value hedges | 15,766 | 55 | 167 | (112) |
| Net investment hedge: | | | | |
| Foreign currency swaps | 1,950 | 201 | 264 | (63) |
| Foreign currency forwards | 384 | (9) | 0 | (9) |
| Foreign currency options | 102 | (2) | 2 | (4) |
| Total net investment hedge | 2,436 | 190 | 266 | (76) |
| Non-qualifying strategies: | | | | |
| Interest rate swaps | 222 | 0 | 1 | (1) |
| Foreign currency swaps | 4,024 | (84) | 153 | (237) |
| Credit default swaps | 222 | (7) | 2 | (9) |
| Total non-qualifying strategies | 4,468 | (91) | 156 | (247) |
| Total derivatives | \$22,801 | \$163 | \$598 | \$(435) |
| Balance Sheet Location | | | | |
| Other assets | \$15,334 | \$598 | \$598 | \$0 |
| Other liabilities | 7,467 | (435) | 0 | (435) |
| Total derivatives | \$22,801 | \$163 | \$598 | \$(435) |

| (In millions) | December 31, 2012 | | Asset | Liability |
|------------------------------------|-------------------|------------|-------------|-------------|
| | Net Derivatives | | Derivatives | Derivatives |
| Hedge Designation/ Derivative Type | Notional Amount | Fair Value | Fair Value | Fair Value |
| Cash flow hedges: | | | | |
| Interest rate swaps | \$64 | \$0 | \$0 | \$0 |
| Foreign currency swaps | 75 | 14 | 14 | 0 |
| Total cash flow hedges | 139 | 14 | 14 | 0 |
| Fair value hedges: | | | | |
| Foreign currency forwards | 6,944 | (535) | 0 | (535) |
| Total fair value hedges | 6,944 | (535) | 0 | (535) |
| Non-qualifying strategies: | | | | |
| Interest rate swaps | 355 | 29 | 32 | (3) |
| Foreign currency swaps | 5,577 | (32) | 297 | (329) |
| Credit default swaps | 355 | (65) | 2 | (67) |
| Total non-qualifying strategies | 6,287 | (68) | 331 | (399) |
| Total derivatives | \$13,370 | \$(589) | \$345 | \$(934) |
| Balance Sheet Location | | | | |
| Other assets | \$2,585 | \$345 | \$345 | \$0 |
| Other liabilities | 10,785 | (934) | 0 | (934) |
| Total derivatives | \$13,370 | \$(589) | \$345 | \$(934) |

Cash Flow Hedges

Certain of our consolidated VIEs have foreign currency swaps that qualify for hedge accounting treatment. For those that have qualified, we have designated the derivative as a hedge of the variability in cash flows of a forecasted transaction or of amounts to be received or paid related to a recognized asset (“cash flow” hedge). We expect to continue this hedging activity for a weighted-average period of approximately 12 years. The remaining derivatives in our consolidated VIEs that have not qualified for hedge accounting have been designated as held for other investment purposes (“non-qualifying strategies”).

We have an interest rate swap agreement related to 5.5 billion yen variable interest rate Samurai notes that we issued in July 2011 (see Note 7). By entering into this contract, we swapped the variable interest rate to a fixed interest rate of 1.475%. We have designated this interest rate swap as a hedge of the variability in our interest cash flows associated with the variable interest rate Samurai notes. The notional amount and terms of the swap match the principal amount and terms of the variable interest rate Samurai notes, and the swap had no value at inception. Changes in the fair value of the swap contract are recorded in other comprehensive income (loss) as the hedge is deemed effective. Should any portion of the hedge be deemed ineffective, that ineffective portion would be reported in net earnings.

Fair Value Hedges

We designate and account for foreign currency forwards as fair value hedges when they meet the requirements for hedge accounting. These foreign currency forwards hedge the foreign currency exposure of certain dollar-denominated fixed maturity securities within the investment portfolio of our Aflac Japan segment. We recognize gains and losses on these derivatives and the related hedged items in current earnings within derivative and other gains (losses). The change in the fair value of the foreign currency forwards related to the changes in the difference between the spot rate and the forward price is excluded from the assessment of hedge effectiveness. We designate and account for interest rate swaptions as fair value hedges when they meet the requirements for hedge accounting. These interest rate swaptions hedge the interest rate exposure of certain dollar-denominated fixed maturity securities within the investment portfolio of our Aflac Japan segment. We recognize gains and losses on these derivatives and the related hedged items in current earnings within derivative and other gains (losses). The change in

the fair value of the interest rate swaptions related to time to expiry is excluded from the assessment of hedge effectiveness.

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The following table presents the gains and losses on derivatives and the related hedged items in fair value hedges.
Fair Value Hedging Relationships

| (In millions) | | Hedging Derivatives | | | Hedged Items | |
|---|---------------------------|----------------------|--|--|----------------|---|
| Hedging Derivatives | Hedged Items | Total Gains (Losses) | Gains (Losses) Excluded from Effectiveness Testing | Gains (Losses) Included in Effectiveness Testing | Gains (Losses) | Ineffectiveness Recognized for Fair Value Hedge |
| Three Months Ended September 30, 2013: | | | | | | |
| Foreign currency forwards | Fixed-maturity securities | \$102 | \$(6) | \$108 | \$(104) | \$4 |
| Interest rate swaptions | Fixed-maturity securities | (41) | (41) | 0 | 0 | 0 |
| Nine Months Ended September 30, 2013: | | | | | | |
| Foreign currency forwards | Fixed-maturity securities | \$(891) | \$(17) | \$(874) | \$870 | \$(4) |
| Interest rate swaptions | Fixed-maturity securities | (41) | (41) | 0 | 0 | 0 |
| Three and Nine Months Ended September 30, 2012: | | | | | | |
| Foreign currency forwards | Fixed-maturity securities | \$17 | \$(3) | \$20 | \$(20) | \$0 |

Net Investment Hedge

Our primary exposure to be hedged is our net investment in Aflac Japan, which is affected by changes in the yen/dollar exchange rate. To mitigate this exposure, we have taken the following courses of action. First, Aflac Japan maintains certain investments in dollar-denominated securities, which serve as an economic currency hedge of a portion of our investment in Aflac Japan. The functional currency for these investments is the U.S. dollar. The related investment income and realized/unrealized investment gains and losses are also denominated in U.S. dollars. The foreign exchange gains and losses related to these investments are taxable in Japan and the U.S. when the securities mature or are sold. Until maturity or sale, deferred tax expense or benefit associated with the foreign exchange gains or losses are recognized in other comprehensive income. As of October 1, 2013, these investments were transferred into the Aflac Japan investment portfolio comprising one foreign operation. These investments will begin to have translation effects recorded on a prospective basis. There was no translation impact for the nine-month period ended September 30, 2013 for these investments.

Secondly, we have designated a majority of the Parent Company's yen-denominated liabilities (Samurai and Uridashi notes and yen-denominated loans - see Note 7) as nonderivative hedges and designated foreign currency swaps, forwards, and options, as described below, as derivative hedges of the foreign currency exposure of our investment in Aflac Japan.

The designated foreign currency swaps consist of cross-currency interest rate swap agreements related to our \$700 million senior notes due June 2023, \$400 million senior notes due February 2017, \$350 million senior notes due February 2022, and \$500 million subordinated debentures due September 2052. For additional information regarding these swaps, see the accompanying Note 7 and also Note 8 of the Notes to the Consolidated Financial Statements in our annual report to shareholders for the year ended December 31, 2012.

The designated foreign currency forwards and options are derivatives that are hedging foreign exchange risk for certain expected profit repatriation in yen from Aflac Japan. We had foreign exchange forwards and options as part of a hedging strategy on 65 billion yen of the 2013 repatriation received in July 2013, and we have entered into foreign exchange forwards and options as part of a hedging strategy on 47.5 billion yen of the profit repatriation expected to

be received in July 2014.

Our net investment hedge was effective during the three- and nine-month periods ended September 30, 2013 and 2012, respectively.

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Non-qualifying Strategies

For our derivative instruments in consolidated VIEs that do not qualify for hedge accounting treatment, all changes in their fair value are reported in current period earnings within derivative and other gains (losses). The amount of gain or loss recognized in earnings for our VIEs is attributable to the derivatives in those investment structures. While the change in value of the swaps is recorded through current period earnings, the change in value of the available-for-sale fixed income or perpetual securities associated with these swaps is recorded through other comprehensive income.

Impact of Derivatives and Hedging Instruments

The following table summarizes the impact to realized investment gains (losses) and other comprehensive income (loss) from all derivatives and hedging instruments.

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| (In millions) | Three Months Ended September 30, | | | | Nine Months Ended September 30, | | | |
|--|------------------------------------|--|------------------------------------|--|------------------------------------|--|------------------------------------|--|
| | 2013 | | 2012 | | 2013 | | 2012 | |
| | Realized Investment Gains (Losses) | Other Comprehensive Income (Loss) ⁽¹⁾ | Realized Investment Gains (Losses) | Other Comprehensive Income (Loss) ⁽¹⁾ | Realized Investment Gains (Losses) | Other Comprehensive Income (Loss) ⁽¹⁾ | Realized Investment Gains (Losses) | Other Comprehensive Income (Loss) ⁽¹⁾ |
| Qualifying hedges: | | | | | | | | |
| Cash flow hedges: | | | | | | | | |
| Foreign currency swaps | \$1 | \$2 | \$0 | \$2 | \$(1) | \$(5) | \$0 | \$(6) |
| Total cash flow hedges | 1 | 2 | 0 | 2 | (1) | (5) | 0 | (6) |
| Fair value hedges: | | | | | | | | |
| Foreign currency forwards ⁽²⁾ | (2) | 0 | (3) | 0 | (21) | 0 | (3) | 0 |
| Interest rate swaptions | (41) | 0 | 0 | 0 | (41) | 0 | 0 | 0 |
| Total fair value hedges | (43) | 0 | (3) | 0 | (62) | 0 | (3) | 0 |
| Net investment hedge: | | | | | | | | |
| Non-derivative hedging instruments | 0 | (6) | 0 | (21) | 0 | 100 | 0 | (4) |
| Foreign currency swaps | 0 | (22) | 0 | 0 | 0 | (104) | 0 | 0 |
| Foreign currency forwards | 0 | 2 | 0 | 0 | 0 | (2) | 0 | 0 |
| Foreign currency options | 0 | (4) | 0 | 0 | 0 | (1) | 0 | 0 |
| Total net investment hedge | 0 | (30) | 0 | (21) | 0 | (7) | 0 | (4) |
| Non-qualifying strategies: | | | | | | | | |
| Interest rate swaps | (1) | 0 | 7 | 0 | (9) | 0 | 4 | 0 |
| | 34 | 0 | 66 | 0 | 229 | 0 | 59 | 0 |

| | | | | | | | | |
|--|--------|--------|------|--------|-------|--------|-------|--------|
| Foreign currency swaps | | | | | | | | |
| Foreign currency options | 0 | 0 | 0 | 0 | 11 | 0 | 0 | 0 |
| Credit default swaps | 4 | 0 | 25 | 0 | 25 | 0 | 48 | 0 |
| Interest rate swaptions | (29) | 0 | 0 | 0 | (29) | 0 | 0 | 0 |
| Other | (7) | 0 | 0 | 0 | (7) | 0 | 0 | 0 |
| Total non- qualifying strategies | 1 | 0 | 98 | 0 | 220 | 0 | 111 | 0 |
| Total | \$(41) | \$(28) | \$95 | \$(19) | \$157 | \$(12) | \$108 | \$(10) |

(1) Cash flow hedge items are recorded as unrealized gains (losses) on derivatives and net investment hedge items are recorded in the unrealized

foreign currency translation gains (losses) line in the consolidated statement of comprehensive income (loss).

(2) Impact shown net of effect of hedged items (see Fair Value Hedges section of this Note 4 for further detail)

There was no gain or loss reclassified from accumulated other comprehensive income (loss) into earnings related to our designated cash flow hedges and net investment hedge for the three- and nine-month periods ended September 30,

2013 and 2012. As of September 30, 2013, deferred gains and losses on derivative instruments recorded in accumulated other comprehensive income that are expected to be reclassified to earnings during the next twelve months are immaterial.

Offsetting of Financial Instruments and Derivatives

Certain of the Company's derivative instruments are subject to enforceable master netting arrangements that provide for the net settlement of all derivative contracts between the Company and a counterparty in the event of default or upon the occurrence of certain termination events. Collateral support agreements with certain of the master netting arrangements provide that the Company will receive or pledge financial collateral in the event either minimum thresholds, or in certain cases ratings levels, have been reached.

We have securities lending agreements with unaffiliated financial institutions that post collateral to us in return for the use of our fixed maturity securities (see Note 3). When we have entered into securities lending agreements with the same counterparty, the agreements generally provide for net settlement in the event of default by the counterparty. This right of set-off would allow us to keep and apply collateral received if the counterparty failed to return the securities borrowed from us as contractually agreed. For additional information on the Company's accounting policy for securities lending, see Note 1 of the Notes to the Consolidated Financial Statements in our annual report to shareholders for the year ended December 31, 2012.

The tables below summarize our derivatives and securities lending transactions, and as reflected in the tables, in accordance with GAAP, our policy is to not offset these financial instruments in the Consolidated Balance Sheets.

Offsetting of Financial Assets and Derivative Assets September 30, 2013

| (in millions) | Gross Amount of Recognized Assets | Gross Amount Offset in Balance Sheet | Net Amount of Assets Presented in Balance Sheet | Gross Amounts Not Offset in Balance Sheet | | Net Amount |
|--|-----------------------------------|--------------------------------------|---|---|-----------------------|------------|
| | | | | Carrying Value of Financial Instruments | Collateral Received | |
| Derivative assets: | | | | | | |
| Interest rate swaps | \$1 | \$0 | \$1 | \$0 | \$0 | \$1 |
| Foreign currency swaps | 426 | 0 | 426 | 0 | (104) | 322 |
| Foreign currency forwards | 129 | 0 | 129 | 0 | 0 | 129 |
| Foreign currency options | 2 | 0 | 2 | 0 | 0 | 2 |
| Credit default swaps | 2 | 0 | 2 | 0 | 0 | 2 |
| Interest rate swaptions | 38 | 0 | 38 | 0 | 0 | 38 |
| Total derivative assets, subject to a master netting arrangement or offsetting arrangement | 598 | 0 | 598 | 0 | (104) ⁽¹⁾ | 494 |
| Securities lending and similar arrangements | 613 | 0 | 613 | 0 | (613) | 0 |
| Total | \$1,211 | \$0 | \$1,211 | \$0 | \$(717) | \$494 |

⁽¹⁾ Consists entirely of cash.

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December 31, 2012

| (In millions) | Gross Amount of Recognized Assets | Gross Amount Offset in Balance Sheet | Net Amount of Assets Presented in Balance Sheet | Gross Amounts Not Offset in Balance Sheet | | Net Amount |
|--|-----------------------------------|--------------------------------------|---|---|---------------------|------------|
| | | | | Carrying Value of Financial Instruments | Collateral Received | |
| Derivative assets: | | | | | | |
| Interest rate swaps | \$32 | \$0 | \$32 | \$0 | \$0 | \$32 |
| Foreign currency swaps | 311 | 0 | 311 | 0 | 0 | 311 |
| Credit default swaps | 2 | 0 | 2 | 0 | 0 | 2 |
| Total derivative assets, subject to a master netting arrangement or offsetting arrangement | 345 | 0 | 345 | 0 | 0 | 345 |
| Securities lending and similar arrangements | 6,122 | 0 | 6,122 | 0 | (6,122) | 0 |
| Total | \$6,467 | \$0 | \$6,467 | \$0 | \$(6,122) | \$345 |

Offsetting of Financial Liabilities and Derivative Liabilities
September 30, 2013

| (In millions) | Gross Amount of Recognized Liabilities | Gross Amount Offset in Balance Sheet | Net Amount of Liabilities Presented in Balance Sheet | Gross Amounts Not Offset in Balance Sheet | | Net Amount |
|---|--|--------------------------------------|--|---|--------------------|------------|
| | | | | Carrying Value of Financial Instruments | Collateral Pledged | |
| Derivative liabilities: | | | | | | |
| Interest rate swaps | \$(1) | \$0 | \$(1) | \$0 | \$0 | \$(1) |
| Foreign currency swaps | (300) | 0 | (300) | 0 | 7 | (293) |
| Foreign currency forwards | (13) | 0 | (13) | 0 | 9 | (4) |
| Foreign currency options | (4) | 0 | (4) | 0 | 2 | (2) |
| Credit default swaps | (9) | 0 | (9) | 0 | 0 | (9) |
| Interest rate swaptions | (108) | 0 | (108) | 0 | 70 | (38) |
| Total derivative liabilities, subject to a master netting arrangement or offsetting arrangement | (435) | 0 | (435) | 0 | 88 | (347) |
| Securities lending and similar arrangements | (628) | 0 | (628) | 613 | 0 | (15) |
| Total | \$(1,063) | \$0 | \$(1,063) | \$613 | \$88 | \$(362) |

(1) Consists of \$70 of pledged JGBs and \$18 of cash.

December 31, 2012

| (In millions) | Gross Amounts Not Offset in Balance Sheet | | | | | |
|--|--|--|---|--|-----------------------|------------|
| | Gross Amount of Recognized Liabilities | Gross Amount Offset in Balance Sheet | Net Amount of Liabilities Presented in Balance Sheet | Carrying Value of Financial Instruments | Collateral Pledged | Net Amount |
| Derivative liabilities: | | | | | | |
| Interest rate swaps | \$(3) | \$0 | \$(3) | \$0 | \$0 | \$(3) |
| Foreign currency swaps | (329) | 0 | (329) | 0 | 0 | (329) |
| Foreign currency forwards | (535) | 0 | (535) | 0 | 0 | (535) |
| Credit default swaps | (67) | 0 | (67) | 0 | 0 | (67) |
| Total derivative liabilities, subject to a master netting arrangement or offsetting arrangement | (934) | 0 | (934) | 0 | 0 | (934) |
| Securities lending and similar arrangements | (6,277) | 0 | (6,277) | 6,122 | 0 | (155) |
| Total | \$(7,211) | \$0 | \$(7,211) | \$6,122 | \$0 | \$(1,089) |

For additional information on our financial instruments, see the accompanying Notes 1, 3 and 5 and Notes 1, 3 and 5 of the Notes to the Consolidated Financial Statements in our annual report to shareholders for the year ended December 31, 2012.

5. FAIR VALUE MEASUREMENTS

Fair Value Hierarchy

GAAP specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. These two types of inputs create three valuation hierarchy levels. Level 1 valuations reflect quoted market prices for identical assets or liabilities in active markets. Level 2 valuations reflect quoted market prices for similar assets or liabilities in an active market, quoted market prices for identical or similar assets or liabilities in non-active markets or model-derived valuations in which all significant valuation inputs are observable in active markets. Level 3 valuations reflect valuations in which one or more of the significant inputs are not observable in an active market.

The following tables present the fair value hierarchy levels of the Company's assets and liabilities that are measured and carried at fair value on a recurring basis.

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| (In millions) | September 30, 2013 | | | Total Fair Value |
|---|--|--|--|------------------------|
| | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | |
| Assets: | | | | |
| Securities available for sale, carried at fair value: | | | | |
| Fixed maturities: | | | | |
| Government and agencies | \$12,609 | \$657 | \$0 | \$13,266 |
| Municipalities | 0 | 1,057 | 0 | 1,057 |
| Mortgage- and asset-backed securities | 0 | 429 | 403 | 832 |
| Public utilities | 0 | 8,015 | 0 | 8,015 |
| Sovereign and supranational | 0 | 1,680 | 0 | 1,680 |
| Banks/financial institutions | 0 | 6,713 | 24 | 6,737 |
| Other corporate | 0 | 25,336 | 0 | 25,336 |
| Total fixed maturities | 12,609 | 43,887 | 427 | 56,923 |
| Perpetual securities: | | | | |
| Banks/financial institutions | 0 | 2,681 | 51 | 2,732 |
| Other corporate | 0 | 209 | 0 | 209 |
| Total perpetual securities | 0 | 2,890 | 51 | 2,941 |
| Equity securities | 14 | 5 | 3 | 22 |
| Other assets: | | | | |
| Interest rate swaps | 0 | 0 | 1 | 1 |
| Foreign currency swaps | 0 | 264 | 162 | 426 |
| Foreign currency forwards | 0 | 129 | 0 | 129 |
| Foreign currency options | 0 | 2 | 0 | 2 |
| Credit default swaps | 0 | 0 | 2 | 2 |
| Interest rate swaptions | 0 | 38 | 0 | 38 |
| Total other assets | 0 | 433 | 165 | 598 |
| Cash and cash equivalents | 2,749 | 0 | 0 | 2,749 |
| Total assets | \$15,372 | \$47,215 | \$646 | \$63,233 |
| Liabilities: | | | | |
| Interest rate swaps | \$0 | \$0 | \$1 | \$1 |
| Foreign currency swaps | 0 | 63 | 237 | 300 |
| Foreign currency forwards | 0 | 13 | 0 | 13 |
| Foreign currency options | 0 | 4 | 0 | 4 |
| Credit default swaps | 0 | 0 | 9 | 9 |
| Interest rate swaptions | 0 | 108 | 0 | 108 |
| Total liabilities | \$0 | \$188 | \$247 | \$435 |

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| (In millions) | December 31, 2012 | | | Total Fair Value |
|---|--|---|---|------------------|
| | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | |
| Assets: | | | | |
| Securities available for sale, carried at fair value: | | | | |
| Fixed maturities: | | | | |
| Government and agencies | \$12,265 | \$732 | \$0 | \$12,997 |
| Municipalities | 0 | 1,195 | 0 | 1,195 |
| Mortgage- and asset-backed securities | 0 | 693 | 338 | 1,031 |
| Public utilities | 0 | 8,077 | 420 | 8,497 |
| Sovereign and supranational | 0 | 1,654 | 418 | 2,072 |
| Banks/financial institutions | 0 | 6,610 | 1,024 | 7,634 |
| Other corporate | 0 | 22,841 | 986 | 23,827 |
| Total fixed maturities | 12,265 | 41,802 | 3,186 | 57,253 |
| Perpetual securities: | | | | |
| Banks/financial institutions | 0 | 3,735 | 215 | 3,950 |
| Other corporate | 0 | 352 | 0 | 352 |
| Total perpetual securities | 0 | 4,087 | 215 | 4,302 |
| Equity securities | 13 | 6 | 4 | 23 |
| Other assets: | | | | |
| Interest rate swaps | 0 | 0 | 32 | 32 |
| Foreign currency swaps | 0 | 154 | 157 | 311 |
| Credit default swaps | 0 | 0 | 2 | 2 |
| Total other assets | 0 | 154 | 191 | 345 |
| Cash and cash equivalents | 2,041 | 0 | 0 | 2,041 |
| Total assets | \$14,319 | \$46,049 | \$3,596 | \$63,964 |
| Liabilities: | | | | |
| Interest rate swaps | \$0 | \$0 | \$3 | \$3 |
| Foreign currency swaps | 0 | 0 | 329 | 329 |
| Foreign currency forwards | 0 | 535 | 0 | 535 |
| Credit default swaps | 0 | 0 | 67 | 67 |
| Total liabilities | \$0 | \$535 | \$399 | \$934 |

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The following tables present the carrying amount and fair value categorized by fair value hierarchy level for the Company's financial instruments that are not carried at fair value.

September 30, 2013

| (In millions) | Carrying Value | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Total Fair Value |
|---|----------------|--|---|---|------------------|
| Assets: | | | | | |
| Securities held to maturity, carried at amortized cost: | | | | | |
| Fixed maturities: | | | | | |
| Government and agencies | \$24,708 | \$26,074 | \$0 | \$0 | \$26,074 |
| Municipalities | 432 | 0 | 481 | 0 | 481 |
| Mortgage and asset-backed securities | 66 | 0 | 23 | 46 | 69 |
| Public utilities | 4,359 | 0 | 4,343 | 0 | 4,343 |
| Sovereign and supranational | 3,219 | 0 | 3,275 | 0 | 3,275 |
| Banks/financial institutions | 6,905 | 0 | 6,555 | 0 | 6,555 |
| Other corporate | 3,918 | 0 | 3,959 | 0 | |