

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GENERAL MOTORS CORP  
Form 8-K  
November 01, 2006

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549-1004

FORM 8-K  
CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) November 1, 2006

GENERAL MOTORS CORPORATION  
-----  
(Exact Name of Registrant as Specified in its Charter)

STATE OF DELAWARE ----- (State or other jurisdiction of Incorporation or Organization)	1-143 ----- (Commission File Number)	38-0572515 ----- (I.R.S. Employer Identification No.)
300 Renaissance Center, Detroit, Michigan ----- (Address of Principal Executive Offices)		48265-3000 ----- (Zip Code)

Registrant's telephone number, including area code (313) 556-5000  
-----

=====  
Check the appropriate box below if the Form 8-K filing is intended to  
simultaneously satisfy the filing obligation of the registrant under any of the  
following provisions:

{ } Written communications pursuant to Rule 425 under the Securities Act (17 CFR

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

230.425)

- { } Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17-CFR 240.14a-12)
- { } Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- { } Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### ITEM 8.01. OTHER EVENTS

On November 1, 2006 General Motors Corporation (GM) issued a news release announcing October 2006 sales. The release is as follows:

#### GM's U.S. Divisions Deliver 301,317 Vehicles In October

- o GM Retail Sales Up 36 Percent Compared With Last Year
- o Chevrolet Avalanche, Silverado and GMC Sierra Pickup Trucks On A Roll -- Retail Sales More Than Doubled
- o For The Second Consecutive Year, GM Offers More Vehicle Models Achieving 30 MPG Highway Than Any Other Automaker

DETROIT - General Motors dealers in the United States sold 301,317 new cars and trucks in October, a 22 percent increase compared with last year. Retail sales were up 36 percent on a sales-day adjusted basis. Retail truck sales were up 52 percent, led by a doubling of full-size pickup retail sales such as Chevy Silverado and GMC Sierra and a 46 percent increase in luxury utility retail sales, including the entire Cadillac Escalade lineup. Retail car sales were up 9 percent, led by Chevrolet Impala, Pontiac G6 and Saturn Aura.

"GM's industry-leading truck business was boosted in October by lower fuel prices - that's one reason our trucks, SUVs and crossovers are gaining share. Of course, offering customers great fuel economy coupled with having the industry's most comprehensive coverage, including the 5-year/100,000 mile powertrain warranty, helps too," said Mark LaNeve, General Motors North America vice president, Vehicle Sales, Service and Marketing. "Consumers are responding to our lineup of new vehicles, including Saturn Aura, Chevrolet Silverado and GMC Sierra, and we'll have even more new products arriving soon, including our mid-crossovers -- Saturn Outlook, GMC Acadia and Buick Enclave."

GMC, Chevrolet, Buick, Cadillac, Saturn, Pontiac and Saab all had retail sales increases in October. GMC was up 75 percent retail, with sales more than doubling for the Sierra, Yukon and Yukon XL.

The all-new 2007 Sierra pickups arrived at dealerships in October. Chevrolet retail sales were up 39 percent, with double-digit retail jumps by Silverado, up 107 percent; Tahoe, up 104 percent; and Suburban, up 83 percent. The all-new 2007 Silverado pickups also arrived at dealerships in October. Buick retail sales were up 28 percent, led by Lucerne. Cadillac retail sales were up 30 percent, with a 14 percent increase in CTS, a 28 percent increase in SRX and triple-digit increases for the entire Escalade lineup. Saturn retail sales were

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

up 16 percent as the all-new 2007 Aura and Sky continue to bring new customers into the Saturn family. Pontiac retail sales were up 1 percent due to sales increases for the new G5, G6, and Solstice. Lastly, Saab retail sales were up 83 percent, driven by a 54 percent retail increase for 9-3, an 80 percent hike for 9-5 and a 338 percent increase for 9-7X.

"We continue to experience strong customer demand for our lineup of fuel efficient vehicles and new launch products," LaNeve said. "In October we were very pleased to learn that for the second year in a row, according to the U.S. EPA, GM offers more vehicle models (23 total) that achieve an estimated 30 mpg on the highway, or higher, than any other automaker."

GM continues to reduce its reliance on daily rental sales. Sales to daily rental companies were down 14 percent compared to year-ago levels, while non-daily rental fleet business was up 6 percent. Overall fleet sales of 75,000 vehicles were down 8 percent compared with last October.

### Certified Used Vehicles

October sales for all certified GM brands, including GM Certified Used Vehicles, Cadillac Certified Pre-Owned Vehicles, Saturn Certified Pre-Owned Vehicles, Saab Certified Pre-Owned Vehicles and HUMMER Certified Pre-Owned Vehicles, were 42,839 units, comparable to last October's sales. Total year-to-date certified GM sales for all brands are 436,383 units, down 2 percent from the same period last year.

GM Certified Used Vehicles, the industry's top-selling certified pre-owned brand, posted 37,222 sales in October, down 1 percent from October 2005. Year-to-date sales for GM Certified Used Vehicles are 377,203 units, comparable to last year's results for the same period.

Cadillac Certified Pre-Owned Vehicles posted 3,652 sales in October, up 30 percent from last October. Saturn Certified Pre-Owned Vehicles sold 1,289 units, down 32 percent. Saab Certified Pre-Owned Vehicles sold 594 units, down nearly 2 percent. In its tenth month of operation, HUMMER Certified Pre-Owned sold 82 units.

"Cadillac Certified Pre-Owned Vehicles had an outstanding sales month, up nearly 30 percent over October 2005, with year-to-date sales up nearly 8 percent from the same period last year," said LaNeve. "Through October, GM Certified Used Vehicles, the industry's top-selling certified brand, sold 377,203 units, comparable to its category record annual sales in 2005."

### GM North America Reports October 2006 Production; 2006 Fourth Quarter Production Forecast Remains Unchanged at 1.110 Million Vehicles

In October, GM North America produced 427,000 vehicles (174,000 cars and 253,000 trucks). This is down 62,000 units or 13 percent compared to October 2005 when the region produced 489,000 vehicles (174,000 cars and 315,000 trucks). Production totals include joint venture production of 19,000 vehicles in October 2006 and 29,000 vehicles in October 2005.

The region's 2006 fourth quarter production forecast is unchanged at 1.110 million vehicles (450,000 cars and 660,000 trucks). In the fourth quarter of 2005 the region produced 1.281 million vehicles (483,000 cars and 798,000 trucks).

GM also announced 2006 final third quarter and revised fourth quarter production forecasts for its international regions.

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GM Europe - GM Europe built 374,000 vehicles in the third quarter of 2006. In the third quarter of 2005, the region built 412,000 vehicles. The region's 2006 fourth quarter production forecast is unchanged at 445,000 units. In the fourth quarter of 2005, the region built 443,000 vehicles.

GM Asia Pacific - GM Asia Pacific built 433,000 vehicles in the third quarter of 2006. In the third quarter of 2005 the region built 409,000 vehicles. The region's 2006 fourth quarter production forecast is revised at 504,000 units, up 8,000 units from last month's guidance. In the fourth quarter of 2005 the region built 420,000 vehicles.

GM Latin America, Africa and the Middle East - The region produced 215,000 vehicles in the third quarter of 2006. In the third quarter of 2005, the region built 207,000 vehicles. The region's 2006 fourth quarter production forecast is unchanged at 215,000 units. In the fourth quarter of 2005, the region built 188,000 vehicles.

General Motors Corp. (NYSE: GM), the world's largest automaker, has been the global industry sales leader for 75 years. Founded in 1908, GM today employs about 327,000 people around the world. With global headquarters in Detroit, GM manufactures its cars and trucks in 33 countries. In 2005, 9.17 million GM cars and trucks were sold globally under the following brands: Buick, Cadillac, Chevrolet, GMC, GM Daewoo, Holden, HUMMER, Opel, Pontiac, Saab, Saturn and Vauxhall. GM operates one of the world's leading finance companies, GMAC Financial Services, which offers automotive, residential and commercial financing and insurance. GM's OnStar subsidiary is the industry leader in vehicle safety, security and information services. More information on GM can be found at [www.gm.com](http://www.gm.com).

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, we use words like "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions to identify forward-looking statements, representing our current judgment about possible future events. We believe these judgments are reasonable, but actual results may differ materially due to a variety of important factors. Among other items, such factors might include: the pace of introductions and market acceptance of new products; the effect of competition on our markets and significant changes in the competitive environment; price increases or shortages of fuel; and changes in laws, regulations or tax rates. GM's most recent annual report on Form 10-K and quarterly report on Form 10-Q provide information about these factors, which may be revised or supplemented in future reports to the SEC on Form 10-Q or 8-K.

# # #

Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

	October		Calendar Year-to-Date January - October			
	2006	2005	% Chg per S/D	2006	2005	%Chg
Curr S/D: 26						
Prev S/D: 25						
Vehicle Total	301,317	257,622	21.6	3,485,762	3,844,401	-9.3
Car Total	112,471	114,665	2.0	1,385,806	1,500,872	-7.7

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Truck Total	188,846	142,957	37.4	2,099,956	2,343,529	-10.4
Light Truck Total	184,930	138,881	38.5	2,051,476	2,292,116	-10.5
Light Vehicle Total	297,401	253,546	22.0	3,437,282	3,792,988	-9.4

Market Division Vehicle Total	October			Calendar Year-to-Date January - October		
	2006	2005	% Chg per S/D	2006	2005	%Chg
Buick	15,541	13,462	20.1	206,582	244,078	-15.4
Cadillac	17,052	14,917	18.9	187,049	197,717	-5.4
Chevrolet	171,890	152,093	17.5	2,050,056	2,272,217	-9.8
GMC	38,776	24,258	66.2	402,012	486,859	-17.4
HUMMER	5,565	5,640	2.6	58,801	42,657	37.8
Oldsmobile	0	55	***.*	96	1,756	-94.5
Other - Isuzu	1,097	1,125	1.4	12,047	11,977	0.6
Pontiac	29,346	28,565	6.8	351,303	369,831	-5.0
Saab	2,731	1,340	112.0	30,317	33,486	-9.5
Saturn	19,319	16,167	24.3	187,499	183,823	2.0

Sales of Vehicles Produced in US/Canada/Mexico

Car	105,423	106,928	2.5	1,299,642	1,397,837	-7.0
Light Truck	184,930	138,881	38.5	2,051,476	2,292,116	-10.5

Twenty-five selling days for the October period this year and twenty-six for last year.

\*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

2-1P  
GM Car Deliveries - (United States)  
October 2006

Selling Days (S/D)	October		Calendar Year-to-Date January - October			
	2006	2005	% Chg per S/D	2006	2005	%Chg
Selling Days (S/D)	25	26				

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Century	1	58	-98.2	80	6,412	-98.8
LaCrosse	4,533	5,161	-8.7	61,363	79,159	-22.5
LeSabre	57	1,321	-95.5	2,245	72,960	-96.9
Lucerne	6,700	285	***.*	82,783	285	***.*
Park Avenue	9	21	-55.4	46	2,134	-97.8
Regal	0	6	***.*	30	588	-94.9
Buick Total	11,300	6,852	71.5	146,547	161,538	-9.3
-----						
CTS	3,629	3,524	7.1	46,423	50,427	-7.9
DeVille	33	250	-86.3	763	38,179	-98.0
DTS	4,356	5,710	-20.7	48,911	13,579	260.2
Seville	0	1	***.*	9	135	-93.3
STS	1,573	1,819	-10.1	21,575	28,367	-23.9
XLR	173	175	2.8	2,660	3,276	-18.8
Cadillac Total	9,764	11,479	-11.5	120,341	133,963	-10.2
-----						
Aveo	3,883	5,864	-31.1	50,967	61,089	-16.6
Cavalier	10	167	-93.8	341	18,742	-98.2
Classic	4	1	316.0	17	42,353	***.*
Cobalt	8,772	16,001	-43.0	187,330	182,332	2.7
Corvette	2,761	2,981	-3.7	30,664	26,061	17.7
Impala	21,130	18,959	15.9	240,297	201,238	19.4
Malibu	9,886	12,338	-16.7	144,207	175,229	-17.7
Monte Carlo	1,943	4,719	-57.2	29,524	27,563	7.1
SSR	151	353	-55.5	3,587	7,096	-49.5
Chevrolet Total	48,540	61,383	-17.8	686,934	741,703	-7.4
-----						
Alero	0	49	***.*	67	1,300	-94.8
Aurora	0	0	***.*	0	18	***.*
Oldsmobile Total	0	49	***.*	67	1,318	-94.9
-----						
Bonneville	40	295	-85.9	1,100	9,466	-88.4
G5	1,341	0	***.*	4,823	0	***.*
G6	11,273	9,440	24.2	132,915	98,027	35.6
Grand Am	26	219	-87.7	778	31,287	-97.5
Grand Prix	9,806	10,376	-1.7	94,302	106,313	-11.3
GTO	741	605	27.4	9,636	10,018	-3.8
Solstice	1,178	807	51.8	17,056	1,488	***.*
Sunfire	8	545	-98.5	836	24,366	-96.6
Vibe	2,295	2,876	-17.0	40,299	57,393	-29.8
Pontiac Total	26,708	25,163	10.4	301,745	338,358	-10.8
-----						
9-2X	143	15	891.5	1,293	5,815	-77.8
9-3	1,926	1,051	90.6	20,376	20,599	-1.1
9-5	355	202	82.8	3,892	5,514	-29.4
Saab Total	2,424	1,268	98.8	25,561	31,928	-19.9
-----						
Aura	4,661	0	***.*	9,626	0	***.*
ION	8,231	8,451	1.3	88,254	87,046	1.4
Saturn L Series	0	20	***.*	20	5,018	-99.6
Sky	843	0	***.*	6,711	0	***.*
Saturn Total	13,735	8,471	68.6	104,611	92,064	13.6
-----						
GM Total	112,471	114,665	2.0	1,385,806	1,500,872	-7.7
-----						
GM Car Deliveries by Production Source						
-----						
GM North America *	105,423	106,928	2.5	1,299,642	1,397,837	-7.0
-----						
GM Import	7,048	7,737	-5.3	86,164	103,035	-16.4
-----						
GM Total	112,471	114,665	2.0	1,385,806	1,500,872	-7.7

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

\* Includes U.S./Canada/Mexico

2-1P  
GM Car Deliveries - (United States)  
October 2006

	October			Calendar Year-to-Date January - October		
	2006	2005	% Chg per S/D	2006	2005	%Chg
Selling Days (S/D)	25	26				
GM Car Deliveries by Production Source and Marketing Division						
Buick Total	11,300	6,852	71.5	146,547	161,538	-9.3
Cadillac Total	9,764	11,479	-11.5	120,341	133,963	-10.2
Chevrolet Total	44,657	55,519	-16.3	635,967	680,614	-6.6
Oldsmobile Total	0	49	***.*	67	1,318	-94.9
Pontiac Total	25,967	24,558	10.0	292,109	328,340	-11.0
Saturn Total	13,735	8,471	68.6	104,611	92,064	13.6
GM North America Total*	105,423	106,928	2.5	1,299,642	1,397,837	-7.0
			***.*			***.*
Chevrolet Total	3,883	5,864	-31.1	50,967	61,089	-16.6
Pontiac Total	741	605	27.4	9,636	10,018	-3.8
Saab Total	2,424	1,268	98.8	25,561	31,928	-19.9
GM Import Total	7,048	7,737	-5.3	86,164	103,035	-16.4

GM Vehicle Deliveries by Marketing Division

Buick Total	15,541	13,462	20.1	206,582	244,078	-15.4
Cadillac Total	17,052	14,917	18.9	187,049	197,717	-5.4
Chevrolet Total	171,890	152,093	17.5	2,050,056	2,272,217	-9.8
GMC Total	38,776	24,258	66.2	402,012	486,859	-17.4
HUMMER Total	5,565	5,640	2.6	58,801	42,657	37.8
Oldsmobile Total	0	55	***.*	96	1,756	-94.5
Other-Isuzu Total	1,097	1,125	1.4	12,047	11,977	0.6
Pontiac Total	29,346	28,565	6.8	351,303	369,831	-5.0
Saab Total	2,731	1,340	112.0	30,317	33,486	-9.5
Saturn Total	19,319	16,167	24.3	187,499	183,823	2.0
GM Total	301,317	257,622	21.6	3,485,762	3,844,401	-9.3

\* Includes US/Canada/Mexico

3-1P  
GM Truck Deliveries - (United States)  
October 2006

	October	Calendar Year-to-Date January - October
--	---------	--

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

	2006	2005	% Chg per S/D	2006	2005	%Chg
Selling Days (S/D)	25	26				
Rainier	683	724	-1.9	11,157	13,429	-16.9
Rendezvous	2,915	4,559	-33.5	38,376	51,496	-25.5
Terraza	643	1,327	-49.6	10,502	17,615	-40.4
Total Buick	4,241	6,610	-33.3	60,035	82,540	-27.3
Escalade	3,553	1,504	145.7	30,812	25,814	19.4
Escalade ESV	1,724	513	249.5	12,383	11,507	7.6
Escalade EXT	825	297	188.9	5,098	6,869	-25.8
SRX	1,186	1,124	9.7	18,415	19,564	-5.9
Total Cadillac	7,288	3,438	120.5	66,708	63,754	4.6
Astro	5	495	-98.9	369	18,641	-98.0
C/K Suburban(Chevy)	6,938	4,237	70.3	60,810	74,310	-18.2
Chevy C/T Series	28	24	21.3	261	216	20.8
Chevy W Series	221	203	13.2	2,402	2,285	5.1
Colorado	7,151	6,132	21.3	79,492	113,062	-29.7
Equinox	7,380	6,094	25.9	96,908	113,651	-14.7
Express Cutaway/G Cut	1,475	1,386	10.7	16,939	16,092	5.3
Express Panel/G Van	5,518	5,561	3.2	71,676	72,428	-1.0
Express/G Sportvan	856	1,038	-14.2	14,945	17,190	-13.1
HHR	4,505	6,594	-28.9	90,167	25,370	255.4
Kodiak 4/5 Series	948	829	18.9	10,052	8,877	13.2
Kodiak 6/7/8 Series	313	272	19.7	3,083	3,580	-13.9
S/T Blazer	2	82	-97.5	111	4,793	-97.7
S/T Pickup	0	0	***.*	4	148	-97.3
Tahoe	12,181	6,347	99.6	132,904	129,549	2.6
Tracker	0	4	***.*	11	472	-97.7
TrailBlazer	14,451	13,910	8.0	148,497	204,874	-27.5
Uplander	2,718	5,642	-49.9	50,436	63,348	-20.4
Venture	7	92	-92.1	192	6,872	-97.2
Avalanche	6,244	2,469	163.0	44,553	55,179	-19.3
Silverado-C/K Pickup	52,409	29,299	86.0	539,310	599,577	-10.1
Chevrolet Fullsize Pickups	58,653	31,768	92.0	583,863	654,756	-10.8
Chevrolet Total	123,350	90,710	41.4	1,363,122	1,530,514	-10.9
Canyon	1,744	1,790	1.3	20,106	30,857	-34.8
Envoy	5,706	5,469	8.5	63,504	93,714	-32.2
GMC C/T Series	15	16	-2.5	203	172	18.0
GMC W Series	349	377	-3.7	4,441	5,169	-14.1
Safari (GMC)	0	73	***.*	56	3,287	-98.3
Savana Panel/G Classic	1,126	1,279	-8.4	14,517	17,876	-18.8
Savana Special/G Cut	323	319	5.3	9,508	10,693	-11.1
Savana/Rally	177	140	31.5	2,171	1,850	17.4
Sierra	18,080	9,003	108.9	177,813	196,374	-9.5
Sonoma	0	0	***.*	0	66	***.*
Topkick 4/5 Series	586	680	-10.4	9,322	12,721	-26.7
Topkick 6/7/8 Series	359	550	-32.1	6,669	6,416	3.9
Yukon	6,068	2,612	141.6	57,159	62,806	-9.0
Yukon XL	4,243	1,950	126.3	36,543	44,858	-18.5
GMC Total	38,776	24,258	66.2	402,012	486,859	-17.4



Edgar Filing: GENERAL MOTORS CORP - Form 8-K

HUMMER H1	19	21	-5.9	312	312	0.0
HUMMER H2	1,465	1,158	31.6	14,027	19,594	-28.4
HUMMER H3	4,081	4,461	-4.9	44,462	22,751	95.4
HUMMER Total	5,565	5,640	2.6	58,801	42,657	37.8

Bravada	0	5	***.*	19	306	-93.8
Silhouette	0	1	***.*	10	132	-92.4
Oldsmobile Total	0	6	***.*	29	438	-93.4

Other-Isuzu F Series	161	108	55.0	1,197	1,059	13.0
Other-Isuzu H Series	11	8	43.0	105	47	123.4
Other-Isuzu N Series	925	1,009	-4.7	10,745	10,871	-1.2
Other-Isuzu Total	1,097	1,125	1.4	12,047	11,977	0.6

Aztek	6	147	-95.8	339	4,733	-92.8
Montana	10	98	-89.4	370	3,540	-89.5
Montana SV6	228	1,478	-84.0	12,530	19,259	-34.9
Torrent	2,394	1,679	48.3	36,319	3,941	821.6
Pontiac Total	2,638	3,402	-19.4	49,558	31,473	57.5

9-7X	307	72	343.4	4,756	1,558	205.3
Saab Total	307	72	343.4	4,756	1,558	205.3

Relay	464	941	-48.7	6,228	14,042	-55.6
VUE	5,120	6,755	-21.2	76,660	77,719	-1.4
Saturn Total	5,584	7,696	-24.5	82,888	91,759	-9.7

GM Total	188,846	142,957	37.4	2,099,956	2,343,529	-10.4
----------	---------	---------	------	-----------	-----------	-------

GM TRUCK Deliveries by Production Source

GM North America *	187,597	141,597	37.8	2,085,190	2,327,964	-10.4
GM Import	1,249	1,360	-4.5	14,766	15,565	-5.1
GM Total	188,846	142,957	37.4	2,099,956	2,343,529	-10.4

GM Light Duty Truck Deliveries by Production Source

GM North America *	184,930	138,881	38.5	2,051,476	2,292,116	-10.5
GM Import	0	0	***.*	0	0	***.*
GM Total	184,930	138,881	38.5	2,051,476	2,292,116	-10.5

\* Includes U.S./Canada/Mexico

3-1P

GM Truck Deliveries - (United States)  
October 2006

		October		Calendar Year-to-Date January - October		
	2006	2005	% Chg per S/D	2006	2005	%Chg

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Selling Days (S/D)                      25                      26

-----  
GM TRUCK Deliveries by Production Source and Marketing Division  
-----

Buick Total	4,241	6,610	-33.3	60,035	82,540	-27.3
Cadillac Total	7,288	3,438	120.5	66,708	63,754	4.6
Chevrolet Total	123,172	90,557	41.5	1,361,379	1,528,853	-11.0
GMC Total	38,484	23,963	67.0	398,458	482,506	-17.4
HUMMER Total	5,565	5,640	2.6	58,801	42,657	37.8
Oldsmobile Total	0	6	***.*	29	438	-93.4
Other-Isuzu Total	318	213	55.3	2,578	2,426	6.3
Pontiac Total	2,638	3,402	-19.4	49,558	31,473	57.5
Saab Total	307	72	343.4	4,756	1,558	205.3
Saturn Total	5,584	7,696	-24.5	82,888	91,759	-9.7
GM North America Total*	187,597	141,597	37.8	2,085,190	2,327,964	-10.4

Chevrolet Total	178	153	21.0	1,743	1,661	4.9
GMC Total	292	295	2.9	3,554	4,353	-18.4
Other-Isuzu Total	779	912	-11.2	9,469	9,551	-0.9
GM Import Total	1,249	1,360	-4.5	14,766	15,565	-5.1

-----  
GM Light Truck Deliveries by Production Source and Marketing Division  
-----

Buick Total	4,241	6,610	-33.3	60,035	82,540	-27.3
Cadillac Total	7,288	3,438	120.5	66,708	63,754	4.6
Chevrolet Total	121,840	89,382	41.8	1,347,324	1,515,556	-11.1
GMC Total	37,467	22,635	72.1	381,377	462,381	-17.5
HUMMER Total	5,565	5,640	2.6	58,801	42,657	37.8
Oldsmobile Total	0	6	***.*	29	438	-93.4
Pontiac Total	2,638	3,402	-19.4	49,558	31,473	57.5
Saab Total	307	72	343.4	4,756	1,558	205.3
Saturn Total	5,584	7,696	-24.5	82,888	91,759	-9.7
GM North America Total*	184,930	138,881	38.5	2,051,476	2,292,116	-10.5

-----  
GM Light Truck Deliveries by Marketing Division  
-----

Buick Total	4,241	6,610	-33.3	60,035	82,540	-27.3
Cadillac Total	7,288	3,438	120.5	66,708	63,754	4.6
Chevrolet Total	121,840	89,382	41.8	1,347,324	1,515,556	-11.1
GMC Total	37,467	22,635	72.1	381,377	462,381	-17.5
HUMMER Total	5,565	5,640	2.6	58,801	42,657	37.8
Oldsmobile Total	0	6	***.*	29	438	-93.4
Pontiac Total	2,638	3,402	-19.4	49,558	31,473	57.5
Saab Total	307	72	343.4	4,756	1,558	205.3
Saturn Total	5,584	7,696	-24.5	82,888	91,759	-9.7
GM Total	184,930	138,881	38.5	2,051,476	2,292,116	-10.5

\* Includes US/Canada/Mexico

GM Production Schedule - 11/01/06

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Units 000s	GMNA						Total Worldwide	GMNA 1		International
	Carl	Truck1	Total	GME2	GMLAAM3	GMAP4		Car	Truck	
2006 Q4 #	450	660	1,110	445	215	504	2,274	11	45	243
O/(U) prior forecast:@ *	4	(4)	0	0	0	8	8	0	0	9

Units 000s	GMNA						Total Worldwide	GMNA 1		International
	Carl	Truck1	Total	GME2	GMLAAM3	GMAP4		Car	Truck	
2001										
1st Qtr.	580	634	1,214	538	138	51	1,941	18	9	NA
2nd Qtr.	638	726	1,364	491	165	64	2,084	13	16	NA
3rd Qtr.	574	664	1,238	373	146	74	1,832	11	15	NA
4th Qtr.	573	721	1,294	441	127	67	1,929	9	16	NA
CY	2,365	2,745	5,110	1,842	575	256	7,786	51	56	NA
2002										
1st Qtr.	600	753	1,353	456	131	65	2,005	11	11	NA
2nd Qtr.	688	865	1,553	453	141	74	2,221	15	17	NA
3rd Qtr.	568	740	1,308	408	132	87	1,935	19	20	NA
4th Qtr.	602	824	1,426	453	157	81	2,117	14	25	NA
CY	2,458	3,182	5,640	1,770	561	307	8,278	59	73	NA
2003										
1st Qtr.	591	860	1,451	491	127	77	2,146	19	24	NA
2nd Qtr.	543	837	1,380	488	128	90	2,086	19	24	NA
3rd Qtr.	492	753	1,245	393	135	120	1,893	20	17	NA
4th Qtr.	558	827	1,385	446	157	133	2,121	16	20	NA
CY	2,184	3,277	5,461	1,818	547	420	8,246	74	85	NA
2004										
1st Qtr.	525	820	1,345	473	159	296	2,273	19	19	247
2nd Qtr.	543	846	1,389	503	172	337	2,401	18	48	284
3rd Qtr.	463	746	1,209	411	185	314	2,119	16	43	261
4th Qtr.	466	811	1,277	442	200	386	2,305	17	47	324
CY	1,997	3,223	5,220	1,829	716	1,333	9,098	70	158	1,116
2005										
1st Qtr.	470	712	1,182	502	185	335	2,204	16	51	286
2nd Qtr.	458	789	1,247	501	195	398	2,341	17	49	337
3rd Qtr.	423	723	1,146	412	207	409	2,174	15	50	199
4th Qtr.	483	798	1,281	443	188	420	2,332	14	68	197
CY	1,834	3,022	4,856	1,858	775	1,562	9,051	62	218	1,019
2006										
1st Qtr.	496	759	1,255	494	194	472	2,415	18	50	246
2nd Qtr.	462	775	1,237	495	206	482	2,420	17	58	258
3rd Qtr.	417	633	1,050	374	215	433	2,072	12	48	202
4th Qtr. #	450	660	1,110	445	215	504	2,274	11	45	243

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

CY	1,825	2,827	4,652	1,808	830	1,891	9,181	58	201	949
	-----	-----	-----	-----	---	-----	-----			

See notes on next page.

\* Variance reported only if current production estimate by region differs from prior production estimate by 5K units or more

@ Numbers may vary due to rounding

# Denotes estimate

- (1) GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- (2) GME includes GM-AvtoVAZ joint venture production beginning in Q1 2004
- (3) GMLAAM includes GM Egypt joint venture from 2001 through current calendar years
- (4) GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004.
- (5) International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT. Starting in Q3 2005 International joint venture production does not include GMDAT.

This report is governed by the Forward Looking Statements language found in the Terms and Conditions on the GM Institutional Investor website.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

-----  
(Registrant)

Date: November 1, 2006

By: /s/PAUL W. SCHMIDT

-----  
(Paul W. Schmidt, Controller)