

LOT78, INC.  
Form 10-Q  
August 19, 2013

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

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**FORM 10-Q**

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**QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended June 30, 2013**

**TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT OF 1934**

**Commission File Number 000-54816**

**LOT78, INC.**

(Exact name of registrant as specified in its charter)

**Nevada**                               **26-2940624**  
(State of incorporation) (I.R.S. Employer Identification No.)

**65 Alfred Road**

**Studio 209**

**London W2 5EU**

(Address of principal executive offices)

**00447801480109**

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(Registrant's telephone number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes      No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).    Yes      No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

**Large Accelerated Filer**      **Accelerated Filer**

**Non-Accelerated Filer**      **Smaller Reporting Company**

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes    No

As of August 19, 2013, there were 237,113,616 shares of the registrant's \$0.001 par value common stock issued and outstanding.

LOT78, INC.\*

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**Special Note Regarding Forward-Looking Statements**

*Information included in this Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended ("Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended ("Exchange Act"). This information may involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of Lot78, Inc., formerly known as Bold Energy Inc. (the "Company"), to be materially different from future results, performance or achievements expressed or implied by any forward-looking statements. Forward-looking statements, which involve assumptions and describe future plans, strategies and expectations of the Company, are generally identifiable by use of the words "may," "will," "should," "expect," "anticipate," "estimate," "believe," "intend," or "project" or the negative of these words or other variations on these words or comparable terminology. These forward-looking statements are based on assumptions that may be incorrect, and there can be no assurance that these projections included in these forward-looking statements will come to pass. Actual results of the Company could differ materially from those expressed or implied by the forward-looking statements as a result of various factors. Except as required by applicable laws, the Company has no obligation to update publicly any forward-looking statements for any reason, even if new information becomes available or other events occur in the future.*

*\*Please note that throughout this Quarterly Report, and unless otherwise noted, the words "we," "our," "us," the "Company," or "LOTE" refers to Lot78, Inc.*

## **PART I - FINANCIAL INFORMATION**

The financial statements included herein have been prepared by us, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in the financial statements prepared in accordance with generally accepted accounting principles have been omitted. However, in the opinion of management, all adjustments (which include only normal recurring accruals) necessary to present fairly the financial position and results of operations for the transition period presented have been made. The results for interim periods are not necessarily indicative of trends or of results to be expected for the full year. These interim financial statements should be read in conjunction with the audited financial statements and notes thereto included in our audited financial statements filed therewith along with the Form 8-K/A Annual Report with the U.S. Securities and Exchange Commission (SEC) on July 19, 2013, and can be found on the SEC website at [www.sec.gov](http://www.sec.gov).

**ITEM 1. CONDENSED FINANCIAL STATEMENTS**

|  |     |
|--|-----|
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**LOT78, INC.****CONSOLIDATED BALANCE SHEET****(unaudited)**

|   | June 30,<br>2013 | September<br>30,<br>2012 |
|---|------------------|--------------------------|
| <b>ASSETS</b>   |                  |                          |
| Current assets:   |                  |                          |
| Cash and cash equivalents   | \$949            | \$—                      |
| Accounts receivable, net  | 26,481           | 117,931                  |
| Prepaid expenses and other current assets   | 6,029            | 47,601                   |
| Inventory, net  | 95,081           | 56,632                   |
| Total current assets  | 128,540          | 222,164                  |
| Property and equipment, net   | 2,998            | 928                      |
| Patents, net  | 22,072           | 26,427                   |
| Total assets  | \$153,610        | \$249,519                |
| <b>LIABILITIES AND STOCKHOLDERS' DEFICIT</b>  |                  |                          |
| Current liabilities:  |                  |                          |
| Accounts payable and accrued liabilities  | \$316,746        | \$384,650                |
| Revolving credit facility   | 110,637          | 230,907                  |
| Short term debt   | 431,427          | 161,644                  |
| Due to shareholders   | 323,662          | 537,846                  |
| Total current liabilities   | 1,182,472        | 1,314,957                |
| Long term notes due to shareholders   | 295,773          | 189,899                  |
| Total liabilities   | 1,478,245        | 1,504,856                |
| Stockholders' deficit   |                  |                          |
| Common stock, \$0.001 par value per share, 350,000,000 shares authorized, 235,013,616 and 127,638,616 shares issued and outstanding | 235,014          | 127,638                  |
| Additional paid-in capital  | 209,180          | 12,448                   |
| Accumulated other comprehensive income (loss)   | 83,902           | (23,686 )                |
| Deficit accumulated during the development stage  | (1,852,731)      | (1,371,737)              |
| Total stockholders' deficit   | (1,324,635)      | (1,255,337)              |
| Total liabilities and stockholders' deficit   | \$153,610        | \$249,519                |

The accompanying notes are an integral part of the consolidated unaudited financial statements

**LOT78, INC.****CONSOLIDATED STATEMENTS OF OPERATIONS****AND OTHER COMPREHENSIVE LOSS****(unaudited)**

|  | Three Months<br>Ended<br>June 30,<br>2013 | Three<br>Months<br>Ended<br>June 30,<br>2012 | Nine Months<br>Ended<br>June 30,<br>2013 | Nine Months<br>Ended<br>June 30,<br>2012 |
|--|---|--|--|--|
| Revenue, net   | \$92,591                                  | \$60,289                                     | \$302,045                                | \$347,270                                |
| Cost of sales  | 69,082                                    | 44,751                                       | 246,239                                  | 231,109                                  |
| Gross Profit   | 23,509                                    | 15,538                                       | 55,806                                   | 116,161                                  |
| Expenses   |   |  |  |  |
| Selling, general and administrative expenses                   | \$164,632                                 | \$68,235                                     | \$557,275                                | \$217,353                                |
| Foreign currency transaction adjustment                        | 4,760                                     | —  | 4,760                                    | —  |
| Depreciation and amortization                                  | 1,063                                     | 1,018  | 3,172                                    | 3,042                                    |
| Total expenses   | 170,455                                   | 69,253                                       | 565,207                                  | 220,395                                  |
| Other income (expense)   |   |  |  |  |
| Interest expense   | (7,641)                                   | (2,243)                                      | (28,014)                                 | (1,516)                                  |
| Gain on debt forgiveness                                       |   | —  | 56,421                                   | —  |
| Total other income (expense)                                   | (7,641)                                   | (2,243)                                      | 28,407                                   | (1,516)                                  |
| Net loss   | \$(154,587)                               | \$(55,958)                                   | \$(480,994)                              | \$(105,750)                              |
| Foreign currency translation adjustments                       | 20,133                                    | 7,456  | 107,588                                  | (18,726)                                 |
| Comprehensive income (loss)                                    | (134,454)                                 | (48,502)                                     | (373,406)                                | (124,476)                                |
| Basic and diluted loss per share                               | \$(0.00)                                  | \$(0.00)                                     | \$(0.00)                                 | \$(0.00)                                 |
| Weighted average shares of common stock outstanding<br>– basic | 232,650,173                               | 34,775,452                                   | 184,085,466                              | 127,638,616                              |

The accompanying notes are an integral part of the consolidated unaudited financial statements

**LOT78, INC.****CONSOLIDATED STATEMENTS OF CASH FLOWS****(unaudited)**

|  | Nine<br>Months<br>Ended<br>June 30,<br>2013 | Nine<br>Months<br>Ended<br>June 30,<br>2012 |
|--|---|---|
| Cash flows from operating activities   |   |   |
| Net loss   | \$(480,994)                                 | \$(105,750)                                 |
| Adjustments to reconcile net loss to net cash used<br>in operating activities: |   |   |
| Depreciation   | 297   | 210   |
| Amortization   | 2,875                                       | 2,609                                       |
| Gain on debt forgiveness   | (56,421 )                                   | —   |
| Change in operating assets/liabilities:  |   |   |
| Accounts receivable  | 86,928                                      | 93,591                                      |
| Prepaid expenses and other current assets                                      | 32,724                                      | 130   |
| Inventory  | (35,582 )                                   | 23,485                                      |
| Accounts payable and accrued expenses  | (38,719 )                                   | 238,021                                     |
| Net cash provided by (used in) operating activities                            | (488,892)                                   | 252,296                                     |
| Cash flows from investing activities   |   |   |
| Cash acquired in reverse merger  | 28,964                                      | —   |
| Purchase of property and equipment   | —   | (1,118 )                                    |
| Net cash provided by (used) in investing activities                            | 28,964                                      | (1,118 )                                    |
| Cash flows from financing activities   |   |   |
| Cash proceeds from share sales   | 325,000                                     | —   |
| Proceeds from short term debt  | 344,313                                     | —   |
| Repayment of short term debt   | (88,232 )                                   | (163,638)                                   |
| Change in bank overdraft   | (109,714)                                   | —   |
| Repayment of shareholder loans   | (67,165 )                                   | (83,459 )                                   |
| Net cash flows provided by financing activities:                               | 404,202                                     | (247,097)                                   |
| Effect of foreign currency on cash and cash equivalents                        | 56,675                                      | 286   |
| Net increase (decrease) in cash  | \$949                                       | 4,081                                       |
| Cash- beginning of period  | —   | 322   |
| Cash- end of period  | \$949                                       | \$4,689                                     |
| Cash paid for interest   | \$17,285                                    | \$6,114                                     |
| Cash paid for income taxes   | \$—   | \$—   |
| Supplementary Non-Cash Information   |   |   |
| Acquisition of Bold Energy, Inc  | 47,945                                      | —   |
| Purchase of fixed assets on account  | 2,487                                       |   |



The accompanying notes are an integral part of the consolidated unaudited financial statements

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**Lot78, Inc.**

**Notes to Financial Statements**

**Unaudited**

1.

**BASIS OF PRESENTATION & ORGANIZATION**

*Basis of presentation*

The accompanying unaudited interim financial statements of Lot78, Inc. (the “Company”) have been prepared in accordance with accounting principles generally accepted in the United States of America and the rules of the Securities and Exchange Commission (“SEC”), and should be read in conjunction with the audited financial statements and notes thereto of the Company contained in Form 8-K/A filed with the SEC on July 19, 2013.

In the opinion of management, all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation of financial position and the results of operations for the interim periods presented have been reflected herein. The results of operations for the interim periods are not necessarily indicative of the results to be expected for the full year. Notes to the financial statements that would substantially duplicate the disclosures contained in the audited financial statements for the fiscal year ended September 30, 2012 as reported in the Company’s Form 8-K/A have been omitted.

*Description of Business & Reverse Merger*

We were incorporated as Bold Energy Inc. in the State of Nevada as a for-profit Company on June 27, 2008, to develop a wide range loyalty program based on “Global Club points” awarded for all purchases made in associated establishments. On November 10, 2009, a change in control occurred when Bold Energy, Inc. received a resignation notice from Orlando J. Narita from all of his positions with the Company, including President, CEO, Principal Executive Officer, Treasurer, CFO, Principal Accounting Officer, Secretary, and Director. On November 30, 2009, Bold Energy, Inc. appointed Eden Clark as its new President, CEO, Principal Executive Officer, Treasurer, CFO, Principal Accounting Officer, Secretary, Treasurer and as Director.

On February 4, 2013, Bold Energy, Inc. closed a voluntary share exchange transaction with Anio, Ltd., a limited liability company established under the laws of the United Kingdom, which conducts its primary line of business under the name “Lot78”, pursuant to a Share Exchange Agreement (the “Exchange Agreement”) by and among the Company and its controlling stockholders, on the one hand, and Anio Ltd. And the stockholders of Anio Ltd. (the “Selling Stockholders”), on the other hand.

At the closing of the transactions contemplated by the Exchange Agreement (the “Closing”), the Company issued 127,638,616 new shares of its common stock to the Selling Stockholders in exchange for 100% of the issued and outstanding capital stock of Anio Ltd. And Eden Clark and Patrick DeBlois irrevocably cancelled a total of 123,817,552 restricted shares of common stock of the Company. As a result of the Share Exchange Agreement, Anio Ltd. Became the Company’s wholly-owned subsidiary, and the Company acquired the business and operations of Anio Ltd. There were 100,574,016 shares of common stock outstanding prior to the reverse merger. These shares were treated as issued during the nine months ended June 30, 2013 .

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On May 17, 2013, the Company authorized the issuance of 3,821,064 shares of Common Stock with no cost basis, which were to be backdated to January 31, 2013, as said shares should have been included in an initial issuance pursuant to that certain Share Exchange Agreement dated November 12, 2012.

Lot78, Inc. was deemed to be the accounting acquirer in this transaction and as a result this transaction was accounted for as a reverse merger. The historical financial statements presented in this filing are those of Lot78, Inc. The assets and liabilities of Bold Energy, Inc. were recorded, as of completion of the merger, at fair value, which is considered to approximate historical cost, and added to those of Lot78, Inc.

Pursuant to the closing of the Share Exchange Agreement, Eden Clark resigned as the President, Chief Executive Officer, Chief Financial Officer, Secretary, Treasurer and sole member of the Board of Directors of the Company. Concurrently, Oliver Amhurst was appointed as the Company's President, Chief Executive Officer, Chief Financial Officer, Secretary, Treasurer and sole member of the Board of Directors. Subsequent to the Closing, Mr. Asgherali Gulamhussein was appointed as Chief Financial Officer and Director of the Company.

Our business is subject to seasonal fluctuations. Historically, sales of our products have been higher during quarter 2 and quarter 4. As a result, our quarterly and annual operating results and comparable sales may fluctuate significantly as a result of seasonality. Accordingly, results for any one quarter or year are not necessarily indicative of results to be expected for any other quarter or for any year, and comparable sales for any particular future period may decrease.

2.

**GOING CONCERN**

The Company's financial statements are prepared in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP") applicable to a going concern which contemplates the realization of assets and liquidation of liabilities in the normal course of business. The Company has not yet established an ongoing source of revenues sufficient to cover its operating costs and allow it to continue as a going concern. The Company has an accumulated deficit since inception to June 30, 2013, of \$1,852,731 which raises substantial doubt about the Company's ability to continue as a going concern. The ability of the Company to continue as a going concern is dependent on the Company obtaining adequate capital to fund operating losses until it becomes profitable. If the Company is unable to obtain adequate capital, it could be forced to cease operations.

In order to continue as a going concern, the Company will need, among other things, additional capital resources. Management's plan is to obtain such resources for the Company through debt and/or equity financing from third parties.

3. **SHORT TERM DEBT**

At June 30, 2013 and September 30, 2012 short term debt consists of the following:

|   | June 30,<br>2013 | September<br>30,<br>2012 |
|---|------------------|--------------------------|
| Loans - CI LLC                              | \$ 129,271       | 137,397                  |
| Loans - Other                               | \$30,417         | \$—                      |
| Loans - Iceberg Investment Management Group | 271,739          | 24,247                   |
| Total Short term debt                       | \$431,427        | \$161,644                |

Short term loans from Iceberg Investment Management Group (“IIMG”) are unsecured and accrue interest at a rate of 2.5% per annum. During the nine months ended June 30, 2013, the Company received \$313,012 from IIMG as short term loans, of which, \$56,421 have been forgiven and netted off against the balance due. Short term loans from CI LLC (“CIL”) are unsecured and are interest free. During the nine months ended June 30, 2013, the Company received \$31,301 from an individual as short term loans.

4. **RELATED PARTY TRANSACTIONS**

As of June 30, 2013, the Company repaid loans to shareholders of \$67,165.

Short term loans from shareholders are unsecured, non-interest bearing and due on demand. Long-term loans from shareholders are unsecured and are currently non-interest bearing. However, once the Company secures significant external financing, long term loans from shareholders begin accruing interest at bank rate plus 2% per annum and will be payable in quarterly installments over a 3 year period.

5. **EQUITY**

During the nine months ended June 30, 2013 the Company sold 1,300,000 shares of common stock for \$325,000.

On June 5, 2013, the Company effectuated a forward stock split (the “Forward Split”) of its issued and outstanding common shares whereby every one (1) old share of the Company’s common stock was exchanged for four (4) new shares of the Company’s common stock. As a result, the issued and outstanding shares of the Company’s common stock as of the Record Date, May 17, 2013, increased from 58,568,404 shares prior to the Forward Split to

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234,273,616 shares following the Forward Split. FINRA confirmed approval of the Forward Split on June 4, 2013, payable as a dividend to shareholders, and the Forward Split became effective on June 5, 2013. All share and per share amounts have been adjusted retroactively to the first day of the first period presented in the accompanying consolidated financial statements.

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6. **SUBSEQUENT EVENTS**

On July 10, 2013 the Company entered into a Private Placement Subscription Agreement (the “Subscription Agreement”) with an individual investor (the “Subscriber”). Pursuant to the Subscription Agreement the Subscriber has agreed to purchase 2,000,000 shares of the Company’s common stock at a set price of \$0.25 per share. The shares were duly issued on said date.

Funds for the above issue were received by the Company on July 12, 2013, and a proportion of these funds were used to repay the bank overdraft subsequent to which the fixed and floating charge on all property and assets was cancelled together with the Director’s personal guarantee.

The Company has also repaid \$156,506 of debt to IIMG from the above proceeds.

**eND OF NOTES TO FINANCIALS**

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION OR PLAN OF OPERATION

### FORWARD-LOOKING STATEMENTS

*This Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) contains forward-looking statements that involve known and unknown risks, significant uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed, or implied, by those forward-looking statements. You can identify forward-looking statements by the use of the words may, will, should, could, expects, plans, anticipates, believes, estimates, predicts, intends, potential, proposed, or continue or the negative of those terms. These statements are only predictions. In evaluating these statements, you should consider various factors which may cause our actual results to differ materially from any forward-looking statements. Although we believe that the exceptions reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. Therefore, actual results may differ materially and adversely from those expressed in any forward-looking statements. We undertake no obligation to revise or update publicly any forward-looking statements for any reason.*

#### Overview

Lot78, Inc. (the "Company") designs, markets, distributes, and sells apparel under the brand name "Lot78" to fashion-conscious consumers on four continents, including North America, Europe, Asia, and South America. We seek to be a trend setting leader in the design, marketing, distribution and sale of luxury street apparel. Our current collection is a full men's and women's contemporary ready to wear line which includes leather jackets, t-shirts, sweats, knitwear, chinos, and wool coats. We operate in three distinct but integrated segments: Wholesale, Consumer Direct and Core Services. Our Wholesale segment sells our products to industry-leading high-end global department stores, specialty retailers and boutiques; our Consumer Direct segment consists of e-commerce sales through our branded website located at [www.lot78.com](http://www.lot78.com); and our Core Services segment provides product design, distribution, marketing and other overhead resources to the other segments.

#### Plan of Operation

As of June 30, 2013, we had \$949 of cash on hand. We incurred operating expenses in the amount of \$565,207 during the nine months ended June 30, 2013. These operating expenses were comprised of general and administrative expenses, professional fees, and directors' and consulting fees, and other miscellaneous expenses.

Our current cash holdings will not satisfy our liquidity requirements and we will require additional financing to pursue our planned business activities. We are in the process of seeking equity and or debt financing to fund our operations over the next 12 months.

If we cannot generate sufficient revenues to continue operations, we will suspend or cease our operations.

We do not expect the purchase or sale of any significant equipment and have no current material commitments.

Management believes that if subsequent private placements are successful, we will generate sales revenue within the following twelve months thereof. However, additional equity and or debt financing may not be available to us on acceptable terms or at all, and thus we could fail to satisfy our future cash requirements.

## **Results of Operations for the Three and Nine Months Ended June 30, 2013 and 2012**

### *Revenues*

We earned revenues of \$92,591 for the three months ended June 30, 2013 compared to revenues of \$60,289 for the three months ended June 30, 2012. For the nine month period ended June 30, 2013 we earned revenues of \$302,045 compared to \$347,270 for the corresponding period in 2012. The increase in revenues for the period ended June 30 2013 can be attributed to an early order from Net a Porter for our 2013 autumn/winter collection. Decreased revenues in the nine month period ended June 30, 2013 can be attributed to the difference in the timing of deliveries for the autumn/winter 2012 and 2011 seasons. The Company is reliant on our suppliers to manufacture goods so that we can deliver products to our wholesale customers each season. As there were delays in the production of the autumn/winter 2011 season, the revenue related to that season's deliveries were recorded during the quarter ended December 31, 2011. The autumn/winter 2012 season, however, was produced and delivered during the quarter ended September 30, 2012. As such, the timing difference caused by the production and delivery of the autumn/winter 2012 and 2011 seasons caused the decrease in revenue in the nine month period ended June 30, 2013 compared to the same period from the prior year.

### *Cost of Goods Sold*

Cost of goods sold for the three months ended June 30, 2013 were \$69,082 compared to \$44,751 for the three months ended June 30, 2012. Cost of goods sold represented 75% of sales for the three months ended June 30, 2013 as compared to 75% for the three months ended June 30, 2012. For the nine months ended June 30, 2013, cost of goods sold were \$246,239 compared to \$231,109 for the corresponding period in 2012. Cost of goods sold represented 82% of sales for the nine months ended June 30, 2013 as compared to 67 % for the nine months ended June 30, 2012. This increase in COGS as a percentage of sales for the three months can be attributed to the higher revenues achieved in this quarter. For the nine months ended June 30, 2013 the increase can be attributed to write offs of obsolete inventory and sales of overstock inventory at discounted prices during the quarter ended December 31, 2012. During the same quarter, the Company sold many of the goods from prior seasons to a discount retailer for cost value or minimal margins. In addition, we held a pre-Christmas 2012 discount sale, where prior season merchandise was sold at depressed margins as well.

### *Expenses*

For the three months ended June 30, 2013, total expenses increased \$101,202, to \$170,455, as compared to \$69,253 for the corresponding period in 2012. For the nine months ended June 30, 2013 total expenses increased \$344,812, or 157%, to \$565,207 as compared to \$220,395 for the corresponding period in 2012. This increase can be attributed to increased professional fees related to the share exchange agreement, larger sample costs due to an increasing expansive collection, increased travel costs for spring/summer 2013 and autumn/winter 2013 sales, and increased personnel due to the expansion of operations.

### *Liquidity and Financial Condition*

Working Capital

|                     | <b>June 30,<br/>2013</b> | <b>September 30,<br/>2012</b> | <b>Difference</b> |
|---------------------|--------------------------|-------------------------------|-------------------|
| Current Assets      | \$ 128,540               | \$ 222,164                    | \$ 93,624         |
| Current Liabilities | \$ 1,182,472             | \$ 1,314,957                  | \$ (132,485)      |
| Working Capital     | \$ (1,053,932)           | \$ (1,092,793)                | \$ (38,861)       |

Cash Flows

|   | <b>Nine Months Ended<br/>June 30,<br/>2013</b> | <b>Nine Months Ended<br/>June 30,<br/>2012</b> |
|---|--|--|
| Net Cash (Used) Provided by Operating Activities  | \$(488,892)                                    | \$252,296                                      |
| Net Cash (Used) Provided by Investing Activities  | \$28,964                                       | \$(1,118)                                      |
| Net Cash (Used) Provided by Financing Activities  | \$404,202                                      | \$(247,097)                                    |
| Net Effect of Foreign Currency Translation        | \$56,675                                       | \$286  |
| Net (Decrease) Increase in Cash During the Period | \$949  | \$4,081  |

For the nine months ended June 30, 2013, net cash used in operating activities was \$488,892 as a result of changes in our working capital and a nine month net loss of \$480,994.

For the nine months ended June 30, 2013, net cash provided by financing activities was \$404,202 as a result of proceeds from short term debt of \$344,313 offset by debt repayments of \$88,232, along with proceeds from the sale of common stock for \$325,000. We repaid \$67,165 to our shareholders and our bank overdraft decreased by \$109,714.

We will require additional funds to fund our budgeted expenses in the future. These funds may be raised through equity financing, debt financing, or other sources, which may result in further dilution in the equity ownership of our shares. There is no assurance that we will be able to maintain operations at a level sufficient for an investor to obtain a return on their investment in our common stock. Furthermore, we may continue to be unprofitable. We may need to raise additional funds in the future in order to proceed with our budgeted expenses. Additionally, there is no assurance that any party will advance additional funds to us in order to enable us to sustain our plan of operations or to repay our liabilities.

## **Liquidity and Capital Resources**

Growth of our operations will be based on our ability to internally finance from operating cash flows, and the ability to raise funds through equity and/or debt financing to increase sales and production. Our primary sources of liquidity are: (i) cash from sales of our products; and (ii) financing activities. Our cash balance as of June 30, 2013 is \$949.

Our Company has funded some of its operations through debt financing with related party transactions.

As of June 30, 2013, our Company is obligated to David Hardcastle, a shareholder, for a non-interest bearing demand loan with a balance of \$320,896 and a non-interest bearing long term loan with a balance of \$295,773.

As of June 30, 2013, our Company is obligated to Oliver Amhurst, a shareholder, for a non interest bearing demand loan with a balance of \$2,766

## **Inflation**

The amounts presented in the financial statements do not provide for the effect of inflation on our operations or financial position. The net operating losses shown would be greater than reported if the effects of inflation were reflected either by charging operations with amounts that represent replacement costs or by using other inflation adjustments.

## **Going Concern**

For the nine months ended June 30, 2013, our Company has a comprehensive loss of \$373,406 and an accumulated deficit of \$1,852,731. Our Company intends to fund operations through operational cash flow and equity/debt financing arrangements. These sources may be insufficient to fund its capital expenditures, working capital and other cash requirements for the future. In response to these problems, management intends to raise additional funds through public or private placement offerings. These factors, among others, raise substantial doubt about our Company's ability to continue as a going concern. The accompanying financial statements do not include any adjustments that might result from the outcome of this uncertainty.

## **Off-Balance Sheet Arrangements**

As of June 30, 2013, we had no off balance sheet transactions that have had, or are reasonably likely to have, a current or future effect on our financial condition, changes in our financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

## **Critical Accounting Policies**

Our financial statements and accompanying notes have been prepared in accordance with United States generally accepted accounting principles applied on a consistent basis. The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods.

We regularly evaluate the accounting policies and estimates that we use to prepare for financial statements. A complete summary of these policies is included in the notes to our financial statements. In general management's estimates are based on historical experience, on information from third party professionals, and on various other assumptions that are believed to be reasonable under the facts and circumstances. Actual results could differ from those estimates made by management.

## **Recently issued accounting pronouncements**

The Company has implemented all new accounting pronouncements that are in effect. These pronouncements did not have any material impact on the financial statements unless otherwise disclosed, and the Company does not believe that there are any other new accounting pronouncements that have been issued that might have a material impact on its financial position or results of operations.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are a smaller reporting company as defined by Rule 12b-2 of the Securities Exchange Act of 1934 and are not required to provide the information under this item.

### **ITEM 4. CONTROLS AND PROCEDURES**

#### *Evaluation of Disclosure Controls and Procedures*

We maintain disclosure controls and procedures, as defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934 (the "Exchange Act"), that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and that such information is accumulated and communicated to our sole officer, as appropriate to allow timely decisions regarding required disclosure. We carried out an evaluation, under the supervision and with the participation of our sole officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of June 30, 2013. Based on the evaluation of these disclosure controls and procedures, the Company's management concluded that our disclosure controls and procedures are ineffective.

#### *Changes in internal controls*

There were no changes in our internal control over financial reporting, as defined in Rule 13a-15(f) promulgated under the Exchange Act, during the quarter ended June 30, 2013, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## **PART II - OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS.**

Management is not aware of any legal proceedings contemplated by any governmental authority or any other party against us. None of our directors, officers or affiliates are: (i) a party adverse to us in any legal proceedings, or (ii)

have an adverse interest to us in any legal proceedings. Management is not aware of any other legal proceedings that have been threatened against us.

## **ITEM 1A. RISK FACTORS.**

We are a smaller reporting company as defined by Rule 12b-2 of the Securities Exchange Act of 1934 and are not required to provide the information under this item.

## **ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.**

### **1. Quarterly Issuances:**

On May 16, 2013, the Company authorized the issuance of 2,240,000 shares of Common Stock at a price of \$0.25 per share, pursuant to a private placement subscription offering, with an aggregate offering price of \$140,000.

On May 17, 2013, the Company authorized the issuance of 3,821,064 shares of Common Stock with no cost basis, which were to be backdated to January 31, 2013, as said shares should have been included in an initial issuance pursuant to that certain Share Exchange Agreement dated November 12, 2012.

On June 5, 2013, the Company authorized the issuance of 200,000 shares of Common Stock at a price of \$0.25 per share, pursuant to a private placement subscription offering, with an aggregate offering price of \$50,000.

On June 7, 2013, the Company authorized the issuance of 200,000 shares of Common Stock at a price of \$0.25 per share, pursuant to a private placement subscription offering, with an aggregate offering price of \$50,000.

On June 4, 2013, the Company authorized the issuance of 340,000 shares of Common Stock at a price of \$0.25 per share, pursuant to a private placement subscription offering, with an aggregate offering price of \$85,000.

### **2. Subsequent Issuances:**



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On July 10, 2013, the Company authorized the issuance of 2,000,000 shares of Common Stock at a price of \$0.25 per share, pursuant to a private placement subscription offering, with an aggregate offering price of \$500,000

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES.**

None.

**ITEM 4. MINE SAFETY DISCLOSURES.**

Not Applicable.

**ITEM 5. OTHER INFORMATION.**

**Quarterly Events**

None, other than as previously disclosed.

**Subsequent Events**

On July 27, 2013, Mr. Asgherali Gulamhussein (“Mr. Gulamhussein”) was appointed as a Director of the Company to serve until the next annual meeting of the shareholders and/or until his successor is duly appointed, as reported on Form 8-K filed with the Commission on August 12, 2013.

On August 9, 2013, the Company accepted the resignation of Mr. Oliver Amhurst (“Mr. Amhurst”) as the Chief Financial Officer of the Company, as reported on Form 8-K filed with the Commission on August 12, 2013. Mr. Amhurst shall remain in his positions as President, Chief Executive Officer, Secretary, Treasurer and a member of the Board of Directors of the Company. Mr. Amhurst’s resignation as Chief Financial Officer did not involve any disagreement with the Company.

On August 9, 2013, Mr. Gulamhussein was appointed as the Chief Financial Officer of the Company to serve until his successor is duly appointed, as reported on Form 8-K filed with the Commission on August 12, 2013.

**ITEM 6. EXHIBITS**

| <b>Exhibit Number</b> | <b>Description</b>   | <b>Filed</b>   |
|-----------------------|--|--|
| 2.01                  | Share Exchange Agreement by and among the Company, the controlling stockholders of the Company, Anio Limited (Lot78), and the shareholders of Anio Limited (Lot78) dated November 12, 2012 | Filed with the SEC on February 4, 2013 as part of our Current Report on Form 8-K.          |
| 3.01(a)               | Articles of Incorporation filed with the Nevada Secretary of State on June 27, 2008  | Filed with the SEC on September 9, 2008 as part of our Registration Statement on Form S-1. |
| 3.01(b)               | Certificate of Amendment to Articles of Incorporation filed with the Nevada Secretary of State on March 14, 2011   | Filed with the SEC on December 20, 2012 as part of our Quarterly Report on Form 10-Q.      |
| 3.01(c)               | Certificate of Amendment to Articles of Incorporation filed with the Nevada Secretary of State on January 31, 2013   | Filed with the SEC on February 4, 2013 as part of our Current Report on Form 8-K.          |
| 3.02                  | Bylaws   | Filed with the SEC on September 9, 2008 as part of our Registration Statement on Form S-1. |
| 16.01                 | Letter to the SEC from De Joya, Griffith & Company LLC dated November 19, 2012   | Filed with the SEC on November 19, 2012 as part of our Current Report on Form 8-K.         |
| 31.01                 | Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  | Filed herewith.  |
| 31.02                 | Certification of Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  | Filed herewith.  |
| 32.01                 | Certification of Principal Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.  | Filed herewith.  |
| 32.02                 | Certification of Principal Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.  | Filed herewith.  |
| 101.INS*              | XBRL Instance Document.  | Filed herewith.  |
| 101.SCH*              | XBRL Taxonomy Extension Schema Document.   | Filed herewith.  |
| 101.CAL*              | XBRL Taxonomy Extension Calculation Linkbase Document.   | Filed herewith.  |
| 101.DEF*              | XBRL Taxonomy Extension Definition Linkbase Document.  | Filed herewith.  |
| 101.LAB*              | XBRL Taxonomy Extension Label Linkbase Document.   | Filed herewith.  |
| 101.PRE*              | XBRL Taxonomy Extension Presentation Linkbase Document.  | Filed herewith.  |

\* Pursuant to Regulation S-T, this interactive data file is deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, and otherwise is not subject to liability under these sections.

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**LOT78, INC.**

Date: August 19, 2013 /s/ *Oliver Amhurst*  
By: Oliver Amhurst  
Its: President and Chief Executive Officer

Date: August 19, 2013 /s/ *Asgherali Gulamhussein*  
By: Asgherali Gulamhussein  
Its: Chief Financial Officer

Pursuant to the requirement of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated:

Date: August 19, 2013 /s/ *Oliver Amhurst*  
By: Oliver Amhurst  
Its: Director

Date: August 19, 2013 /s/ *Asgherali Gulamhussein*  
By: Asgherali Gulamhussein  
Its: Director