

1ST CONSTITUTION BANCORP  
Form 10-Q  
November 14, 2012

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2012  
or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file Number: 000-32891

1ST CONSTITUTION BANCORP  
(Exact Name of Registrant as  
Specified in Its Charter)

New Jersey  
(State of Other Jurisdiction  
of Incorporation or Organization)

22-3665653  
(I.R.S. Employer Identification No.)

2650 Route 130, P.O. Box 634, Cranbury, NJ  
(Address of Principal Executive Offices)

08512  
(Zip Code)

(609) 655-4500  
(Issuer's Telephone Number, Including Area Code)

(Former name, former address and former fiscal year, if changed since  
last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T

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(§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of “large accelerated filer,” “accelerated filer,” and “smaller reporting company” in Rule 12b-2 of the Exchange Act. (Check one):

- |   |                          |                           |                                     |
|---|--------------------------|---------------------------|-------------------------------------|
| Large accelerated filer                       | <input type="checkbox"/> | Accelerated filer         | <input type="checkbox"/>            |
| Non-accelerated filer                         | <input type="checkbox"/> | Smaller reporting company | <input checked="" type="checkbox"/> |
| (Do not check if a smaller reporting company) |                          |                           |                                     |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of November 6, 2012, there were 5,646,308 shares of the registrant’s common stock, no par value, outstanding.

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements.

1st Constitution Bancorp and Subsidiaries  
Consolidated Balance Sheets  
(unaudited)

	September 30, 2012	December 31, 2011
<b>ASSETS</b>		
CASH AND DUE FROM BANKS	\$ 13,988,761	\$ 15,183,853
FEDERAL FUNDS SOLD / SHORT-TERM INVESTMENTS	11,417	11,406
Total cash and cash equivalents	14,000,178	15,195,259
<b>INVESTMENT SECURITIES:</b>		
Available for sale, at fair value	97,088,995	93,683,774
Held to maturity (fair value of \$129,739,848 and \$147,621,280 at September 30, 2012, and December 31, 2011, respectively)	123,399,444	142,474,423
Total securities	220,488,439	236,158,197
LOANS HELD FOR SALE	22,492,565	19,234,111
LOANS	497,247,199	475,431,771
Less- Allowance for loan losses	(6,693,043 )	(5,534,450 )
Net loans	490,554,156	469,897,321
PREMISES AND EQUIPMENT, net	10,571,265	10,439,304
ACCRUED INTEREST RECEIVABLE	2,678,650	2,996,848
BANK-OWNED LIFE INSURANCE	13,916,355	13,578,981
OTHER REAL ESTATE OWNED	10,225,740	12,409,201
OTHER ASSETS	11,230,203	11,817,693
Total assets	\$ 796,157,551	\$ 791,726,915
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>LIABILITIES:</b>		
Deposits		
Non-interest bearing	\$ 133,244,013	\$ 105,470,543
Interest bearing	527,753,519	518,391,942
Total deposits	660,997,532	623,862,485

BORROWINGS	51,150,000	88,300,000
REDEEMABLE SUBORDINATED DEBENTURES	18,557,000	18,557,000
ACCRUED INTEREST PAYABLE	923,253	1,186,511
ACCRUED EXPENSES AND OTHER LIABILITIES	4,785,445	4,821,144
Total liabilities	736,413,230	736,727,140
<b>COMMITMENTS AND CONTINGENCIES</b>		
<b>SHAREHOLDERS' EQUITY:</b>		
Preferred stock, no par value; 5,000,000 shares authorized; none issued		
Common stock, no par value, 30,000,000 shares authorized; 5,144,707 and 5,096,054 shares issued and 5,135,759 and 5,094,503 shares outstanding as of September 30, 2012 and December 31, 2011 respectively	41,364,812	40,847,929
Retained earnings	16,890,365	13,070,606
Treasury Stock, at cost, 8,948 shares at September 30, 2012 and 1,551 shares December 31, 2011, respectively	(76,723 )	(10,222 )
Accumulated other comprehensive income	1,565,867	1,091,462
Total shareholders' equity	59,744,321	54,999,775
Total liabilities and shareholders' equity	\$ 796,157,551	\$ 791,726,915

See accompanying notes to consolidated financial statements.

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1st Constitution Bancorp and Subsidiaries  
Consolidated Statements of Income  
(unaudited)

	Three months ended September 30,		Nine months ended September 30,	
	2012	2011	2012	2011
<b>INTEREST INCOME</b>				
Loans, including fees	\$ 6,966,886	\$ 5,632,351	\$ 19,700,449	\$ 16,153,997
Securities				
Taxable	1,103,011	1,366,274	3,430,770	4,154,352
Tax-exempt	409,774	433,497	1,241,568	1,070,297
Federal funds sold and short-term investments	6,975	43,524	55,315	115,634
Total interest income	8,486,646	7,475,646	24,428,102	21,494,280
<b>INTEREST EXPENSE</b>				
Deposits	1,026,154	1,437,263	3,291,676	4,365,667
Borrowings	119,223	104,849	340,784	315,481
Redeemable subordinated debentures	96,867	88,063	292,759	589,497
Total interest expense	1,242,244	1,630,175	3,925,219	5,270,645
Net interest income	7,244,402	5,845,471	20,502,883	16,223,635
<b>PROVISION FOR LOAN LOSSES</b>	499,998	608,332	1,649,994	1,283,330
Net interest income after provision for loan losses	6,744,404	5,237,139	18,852,889	14,940,305
<b>NON-INTEREST INCOME</b>				
Service charges on deposit accounts	243,443	237,716	702,671	648,456
Gain on sales of loans	509,138	508,359	1,472,502	1,356,741
Income on bank-owned life insurance	112,276	100,980	337,374	299,639
Other income	451,870	382,209	1,157,311	1,089,488
Total non-interest income	1,316,727	1,229,264	3,669,858	3,394,324
<b>NON-INTEREST EXPENSE</b>				
Salaries and employee benefits	3,061,065	2,892,901	9,156,318	8,313,513
Occupancy expense	523,126	628,652	1,860,446	1,776,359
Data processing expenses	257,990	295,739	774,110	912,988
FDIC insurance expenses	139,694	29,805	426,960	503,810
Other operating expenses	2,201,299	909,370	4,951,831	3,068,414
Total non-interest expenses	6,183,174	4,756,467	17,169,665	14,575,084
Income before income taxes	1,877,957	1,709,936	5,353,082	3,759,545
<b>INCOME TAXES</b>	523,038	496,658	1,533,323	927,485
Net income	\$ 1,354,919	\$ 1,213,278	\$ 3,819,759	\$ 2,832,060
<b>NET INCOME PER SHARE</b>				
Basic	\$ 0.26	\$ 0.24	\$ 0.75	\$ 0.56
Diluted	\$ 0.26	\$ 0.24	\$ 0.74	\$ 0.56

See accompanying notes to consolidated financial statements.



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1st Constitution Bancorp and Subsidiaries  
 Consolidated Statements of Comprehensive Income  
 (unaudited)

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2012	2011	2012	2011
NET INCOME	\$1,354,919	\$1,213,278	\$3,819,759	\$2,832,060
Other comprehensive income, net of tax				
Unrealized gains on securities available for sale	430,698	418,002	468,628	1,237,298
Pension liability	1,925	1,925	5,777	5,778
Unrealized gain on interest rate swap contract	-	-	-	211,562
Other comprehensive income	432,623	419,927	474,405	1,454,638
Comprehensive income	\$1,787,542	\$1,633,205	\$4,294,164	\$4,286,698

The accompanying notes are an integral part of these financial statements.

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1st Constitution Bancorp and Subsidiaries  
 Consolidated Statements of Changes in Shareholders' Equity  
 For the Nine Months Ended September 30, 2012 and 2011  
 (unaudited)

	Common Stock	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income	Total Shareholder Equity
BALANCE, January 1, 2011	\$38,899,855	\$10,741,779	\$(58,652)	\$98,174	\$49,681,156
Exercise of stock options and issuance of vested shares under employee benefit programs	252,959		11,598		264,557
Share-based compensation	41,799				41,799
Treasury stock purchased			(22,760)		(22,760)
Net income for the nine months ended September 30, 2011		2,832,060			2,832,060
Other comprehensive income				1,454,638	1,454,638
Balance, September 30, 2011	\$39,194,613	\$13,573,839	\$(69,814)	\$1,552,812	\$54,251,450
Balance, January 1, 2012	\$40,847,929	\$13,070,606	\$(10,222)	\$1,091,462	\$54,999,775
Exercise of stock options, net, and issuance of vested shares under employee benefit programs	442,918		13,843		456,761
Share-based compensation	73,965				73,965
Treasury stock purchased			(80,344)		(80,344)
Net Income for the nine months ended September 30, 2012		3,819,759			3,819,759
Other comprehensive income				474,405	474,405
Balance, September 30, 2012	\$41,364,812	\$16,890,365	\$(76,723)	\$1,565,867	\$59,744,321

See accompanying notes to consolidated financial statements.

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1st Constitution Bancorp and Subsidiaries  
Consolidated Statements of Cash Flows  
(unaudited)

	Nine Months Ended September 30,	
	2012	2011
<b>OPERATING ACTIVITIES:</b>		
Net income	\$ 3,819,759	\$ 2,832,060
Adjustments to reconcile net income to net cash provided by operating activities-		
Provision for loan losses	1,649,994	1,283,330
Provision for loss on other real estate owned	1,195,288	147,178
Depreciation and amortization	884,595	782,492
Net amortization of premiums and discounts on securities	1,109,663	1,206,566
Gains on sales of loans held for sale	(1,472,502 )	(1,356,741 )
Originations of loans held for sale	(128,312,763 )	(83,022,941 )
Proceeds from sales of loans held for sale	126,526,811	95,750,664
Income on Bank – owned life insurance	(337,374 )	(299,639 )
Share-based compensation expense	336,898	290,226
Decrease (increase) in accrued interest receivable	318,198	(55,960 )
Decrease (increase) in other assets	141,220	(1,503,659 )
Decrease in accrued interest payable	(263,258 )	(426,497 )
(Decrease) in accrued expenses and other liabilities	(288,972 )	(897,336 )
Net cash provided by operating activities	5,307,557	14,729,743
<b>INVESTING ACTIVITIES:</b>		
Purchases of securities -		
Available for sale	(31,800,023 )	(69,849,189 )
Held to maturity	(6,602,385 )	(97,428,222 )
Proceeds from maturities and prepayments of securities -		
Available for sale	28,843,391	60,565,434
Held to maturity	24,829,152	25,956,446
Net (increase) in loans	(22,860,591 )	(22,796,648 )
Capital expenditures	(815,581 )	(481,538 )
Additional investment in other real estate owned	(144,454 )	(560,433 )
Proceeds from sales of other real estate owned	1,686,389	1,937,103
Cash consideration received in connection with acquisition of branches	-	101,539,588
Net cash (used in) investing activities	(6,864,102 )	(1,117,459 )
<b>FINANCING ACTIVITIES:</b>		
Exercise of stock options and issuance of vested shares	456,761	264,557
Purchase of Treasury Stock	(80,344 )	(22,760 )
Net increase (decrease) in demand, savings and time deposits	37,135,047	(10,220,509 )
Net (decrease) in borrowings	(37,150,000 )	(6,900,000 )
Net cash provided by (used in) financing activities	361,464	(16,878,712 )

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Decrease in cash and cash equivalents	(1,195,081 )	(3,266,428 )
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD</b>	15,195,259	17,710,501
<b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>	\$ 14,000,178	\$ 14,444,073
<b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:</b>		
Cash paid during the period for -		
Interest	\$ 4,188,477	\$ 5,697,142
Income taxes	1,787,000	1,424,256
Non-cash investing activities		
Real estate acquired in full satisfaction of loans in foreclosure	\$ 553,762	\$ 7,672,389

See accompanying notes to consolidated financial statements.

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1st Constitution Bancorp and Subsidiaries  
Notes To Consolidated Financial Statements  
September 30, 2012 (Unaudited)

(1) Summary of Significant Accounting Policies

The accompanying unaudited Consolidated Financial Statements include 1st Constitution Bancorp (the “Company”), its wholly-owned subsidiary, 1st Constitution Bank (the “Bank”), and the Bank’s wholly-owned subsidiaries, 1st Constitution Investment Company of New Jersey, Inc., FCB Assets Holdings, Inc., 1st Constitution Title Agency, 204 South Newman Street Corp. and 249 New York Avenue, LLC. 1stConstitution Capital Trust II, a subsidiary of the Company, is not included in the Company’s consolidated financial statements, as it is a variable interest entity and the Company is not the primary beneficiary. All significant intercompany accounts and transactions have been eliminated in consolidation and certain prior period amounts have been reclassified to conform to current year presentation. The accounting and reporting policies of the Company and its subsidiaries conform to accounting principles generally accepted in the United States of America and pursuant to the rules and regulations of the Securities and Exchange Commission (the “SEC”) including the instructions to Form 10-Q and Article 8 of Regulation S-X. Certain information and footnote disclosures normally included in financial statements have been condensed or omitted pursuant to such rules and regulations. These Consolidated Financial Statements should be read in conjunction with the audited consolidated financial statements and the notes thereto included in the Company’s Form 10-K for the year ended December 31, 2011, filed with the SEC on March 23, 2012.

In the opinion of the Company, all adjustments (consisting only of normal recurring accruals) which are necessary for a fair presentation of the operating results for the interim periods have been included. The results of operations for periods of less than a year are not necessarily indicative of results for the full year.

The Company has evaluated events and transactions occurring subsequent to the balance sheet date of September 30, 2012 for items that should potentially be recognized or disclosed in these financial statements. The evaluation was conducted through the date these financial statements were issued.

(2) Acquisition of Unaffiliated Branches

On March 25, 2011, the Bank acquired certain deposit and other liabilities, real estate and related assets of the Rocky Hill, Hillsborough and Hopewell, New Jersey branch banking offices from another financial institution for a purchase price of \$9.85 million (the “March 2011 Acquisition”). The March 2011 Acquisition was completed pursuant to the terms and conditions of the Branch Purchase and Assumption Agreement and Agreement for Purchase dated as of December 30, 2010, which was previously disclosed on a Current Report on Form 8-K filed by the Company with the SEC on January 3, 2011.

The Company accounted for this transaction using applicable accounting guidance regarding business combinations. The fair value of savings and transaction deposit accounts acquired was assumed to approximate the carrying value as these accounts have no stated maturity and are payable on demand. A core deposit intangible was ascribed to the value of non-maturity deposits based upon an independent third party evaluation which was prepared using the actual characteristics of the deposits and assumptions we believe to be reasonable. Certificates of deposit accounts were valued utilizing a discounted cash flows analysis based upon the underlying accounts’ contractual maturities and interest rates. The present value of the projected cash flow was then determined using discount rates based upon certificate of deposit interest rates available in the marketplace for accounts with similar terms. The fair value of the three branch buildings was determined via appraisals performed by qualified independent third party appraisers. The fair value of loans acquired, all of which were performing, was assumed to approximate amortized cost based upon the small size and nature of those loans.

As a result of the March 2011 Acquisition, the three branches became branches of the Bank. Included in the March 2011 Acquisition were the assumption of deposit liabilities of \$111.9 million, primarily consisting of demand deposits, and the acquisition of cash of approximately \$101.5 million, fixed assets of approximately \$4.6 million, which includes, without limitation, ownership of the real estate and improvements upon which the branches are situated, and loans of \$862,000. The Bank recorded goodwill of approximately \$3.2 million and a core deposit intangible asset of approximately \$1.7 million as a result of the March 2011 Acquisition.

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## (3) Net Income Per Common Share

Basic net income per common share is calculated by dividing net income by the weighted average number of common shares outstanding during each period.

Diluted net income per common share is calculated by dividing net income by the weighted average number of common shares outstanding, as adjusted for the assumed exercise of potential common stock warrants, common stock options and unvested restricted stock awards (as defined below), using the treasury stock method. All share information has been adjusted for the effect of a 5% common stock dividend declared December 15, 2011 and paid on February 2, 2012 to shareholders of record on January 17, 2012.

The following tables illustrate the reconciliation of the numerators and denominators of the basic and diluted earnings per common share (EPS) calculations. Dilutive securities in the tables below exclude common stock options and warrants with exercise prices that exceed the average market price of the Company's common stock during the periods presented. Inclusion of these common stock options and warrants would be anti-dilutive to the diluted earnings per common share calculation.

	Three Months Ended September 30, 2012		
	Income	Weighted- average shares	Per share Amount
Basic earnings per common share:			
Net income	\$ 1,354,919	5,122,718	\$ 0.26
Effect of dilutive securities:			
Stock options and unvested stock awards		123,828	
Diluted EPS:			
Net income plus assumed conversion	\$ 1,354,919	5,246,546	\$ 0.26

	Three Months Ended September 30, 2011		
	Income	Weighted- average shares	Per share Amount
Basic earnings per common share:			
Net income	\$ 1,213,278	5,045,487	\$ 0.24
Effect of dilutive securities:			
Stock options and unvested stock awards		38,273	
Diluted EPS			
Net income plus assumed conversion	\$ 1,213,278	5,083,760	\$ 0.24

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	Nine Months Ended September 30, 2012		
	Income	Weighted- average shares	Per share Amount
Basic earnings per share:			
Net income	\$ 3,819,759	5,105,138	\$0.75
Effect of dilutive securities:			
Stock options and unvested stock awards		91,530	
Diluted EPS			
Net income plus assumed conversion	\$ 3,819,759	5,196,668	\$ 0.74
	Nine Months Ended September 30, 2011		
	Income	Weighted- average shares	Per share Amount
Basic earnings per common share:			
Net income	\$ 2,832,060	5,044,053	\$0.56
Effect of dilutive securities:			
Stock options and unvested stock awards		52,895	
Diluted EPS:			
Net income plus assumed conversion	\$ 2,832,060	5,096,948	\$ 0.56



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## (4) Investment Securities

Amortized cost, gross unrealized gains and losses, and the estimated fair value by security type are as follows:

September 30, 2012:	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Available for sale-				
U. S. Treasury securities and obligations of U.S. Government sponsored corporations (“GSE”) and agencies	\$ 19,524,794	\$ 153,431	\$ 0	\$ 19,678,225
Residential collateralized mortgage obligations – GSE	9,824,526	440,103	0	10,264,629
Residential collateralized mortgage obligations – non-GSE	4,155,924	129,919	(7,435)	4,278,408
Residential mortgage backed securities – GSE	31,601,987	2,211,436	(1)	33,813,422
Obligations of State and Political subdivisions	5,233,150	411,234	0	5,644,384
Trust preferred debt securities – single issuer	2,465,396	0	(596,085)	1,869,311
Corporate Debt Securities	18,342,779	287,274	(1,537)	18,628,516
Restricted stock	2,887,100	0	0	2,887,100
Mutual fund	25,000	0	0	25,000
	\$ 94,060,656	\$ 3,633,397	\$ (605,058)	\$ 97,088,995

September 30, 2012:	Amortized Cost	Other-Than- Temporary Impairment Recognized In Accumulated Other Comprehensive Income	Carrying Value	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Held to maturity-						

U. S. Treasury securities and obligations of U.S. Government sponsored corporations (“GSE”) and agencies	\$3,086,308	\$ 0	\$3,086,308	\$38,287	\$0	\$3,124,595
Residential collateralized	21,183,585	0	21,183,585	1,139,598	0	22,323,183

Mortgage obligations						
– GSE						
Residential collateralized						
Mortgage obligations						
- non-GSE	13,940,266	0	13,940,266	866,160	(2,094 )	14,804,332
Residential mortgage backed						
securities – GSE	21,925,935	0	21,925,935	1,044,517	0	22,970,452
Obligations of State and						
Political subdivisions	42,867,804	0	42,867,804	3,173,279	0	46,041,083
Trust preferred debt						
securities – pooled	651,788	(500,944 )	150,844	0	(47,775 )	103,069
Corporate debt securities	20,244,702	0	20,244,702	128,432	0	20,373,134
	\$ 123,900,388	\$ (500,944 )	\$ 123,399,444	\$ 6,390,273	\$ (49,869 )	\$ 129,739,848

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December 31, 2011:	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Available for sale-				
U. S. Treasury securities and obligations of U.S. Government sponsored corporations (“GSE”) and agencies	\$ 19,400,856	\$ 71,833	\$ 0	\$ 19,472,689
Residential collateralized mortgage obligations – GSE	13,421,544	476,589	0	13,898,133
Residential collateralized mortgage obligations – non-GSE	4,177,115	143,480	(20,151)	4,300,444
Residential mortgage backed securities – GSE	40,655,157	2,032,059	(7)	42,687,209
Obligations of State and Political subdivisions	5,366,145	339,747	(5,378)	5,700,514
Trust preferred debt securities – single issuer	2,463,296	0	(712,055)	1,751,241
Corporate Debt Securities	1,443,762	0	(7,818)	1,435,944
Restricted stock	4,412,600	0	0	4,412,600
Mutual fund	25,000	0	0	25,000
	\$ 91,365,475	\$ 3,063,708	\$ (745,409)	\$ 93,683,774

December 31, 2011:	Amortized Cost	Other-Than- Temporary Impairment Recognized In Accumulated Other Comprehensive Income	Carrying Value	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Held to maturity-						
U. S. Treasury securities and obligations of U.S. Government sponsored corporations (“GSE”) and agencies	\$ 11,118,649	\$ 0	\$ 11,118,649	\$ 59,571	\$ 0	\$ 11,178,220
Residential collateralized mortgage obligations – GSE	24,705,415	0	24,705,415	1,007,737	0	25,713,152
Residential mortgage backed securities – GSE	14,386,327	0	14,386,327	704,792	0	15,091,119

Residential mortgage backed securities – non-GSE	20,260,354	0	20,260,354	801,882	0	21,062,236
Obligations of State and Political subdivisions	46,820,985	0	46,820,985	2,848,587	(2,507)	49,667,065
Trust preferred debt securities – pooled	646,574	(500,944)	145,630	0	(142,122)	3,508
Corporate debt securities	25,037,063	0	25,037,063	85,701	(216,784)	24,905,980
	\$ 142,975,367	\$ (500,944)	\$ 142,474,423	\$ 5,508,270	\$ (361,413)	\$ 147,621,280

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Restricted stock at September 30, 2012 and December 31, 2011 consisted of \$2,872,100 and \$4,397,600, respectively, of Federal Home Loan Bank of New York stock and \$15,000 of Atlantic Central Bankers Bank stock.

The amortized cost and estimated fair value of investment securities at September 30, 2012, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Restricted stock is included in "Available for sale-Due in one year or less."

	Amortized Cost	Fair Value
Available for sale-		
Due in one year or less		
U.S. Treasury securities and obligations of U.S. Government sponsored corporations ("GSE") and agencies	\$ 7,025,199	\$ 7,052,920
Residential backed securities-GSE	35,897	37,214
Corporate Debt Securities	1,920,666	1,934,845
Restricted Stock	2,887,100	2,887,100
Mutual Fund	25,000	25,000
	\$ 11,893,862	\$ 11,937,079
Due after one year through five years		
U.S. Treasury securities and obligations of US Government sponsored corporations ("GSE") and agencies	\$ 9,952,439	\$ 10,066,050
Residential mortgage backed securities-GSE	203,984	216,327
Obligations of State and Political subdivisions	483,872	487,143
Corporate Debt Securities	15,335,507	15,605,291
	\$ 25,975,802	\$ 26,374,811
Due after five years through ten years		
U.S. Treasury securities and obligations of U.S. Government sponsored corporations ("GSE") and agencies	\$ 2,547,156	\$ 2,559,255
Residential collateralized mortgage obligations -GSE	122,367	128,367
Residential mortgage backed Securities - GSE	4,097,302	4,483,478
Obligations of State and Political Subdivisions	2,706,945	2,992,561
	\$ 9,473,770	\$ 10,163,661
Due after ten years		
Residential collateralized mortgage obligations -GSE	9,702,159	10,136,262
Residential collateralized mortgage obligations -non GSE	4,155,924	4,278,408
Residential mortgage backed securities - GSE	27,264,804	29,076,403
Obligations of State and Political subdivisions	2,042,333	2,164,680
Trust Preferred Debt Securities-single issuer	2,465,396	1,869,311
Corporate Debt Securities	1,086,606	1,088,380
	\$ 46,717,222	\$ 48,613,444
Total	\$ 94,060,656	\$ 97,088,995



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## Held to maturity-

## Due in one year or less

U.S. Treasury securities and obligations of US Government sponsored corporations (“GSE”) and agencies	\$ 1,500,472	\$ 1,511,325
Obligations of State and Political subdivisions	2,835,315	2,875,509
Corporate Debt Securities	16,632,361	16,715,477
	\$ 20,968,148	\$ 21,102,311

## Due after one year through five years

U.S. Treasury securities and obligations of US Government sponsored corporations (“GSE”) and agencies	\$ 1,585,836	\$ 1,613,270
Obligations of State and Political subdivisions	5,774,130	6,065,767
Corporate Debt Securities	3,612,341	3,657,657
	\$ 10,972,307	\$ 11,336,694

## Due after five years through ten years

Residential collateralized mortgage obligations – GSE	\$ 488,372	\$ 499,140
Residential mortgage backed securities – GSE	3,675,149	3,829,005
Obligations of State and Political subdivisions	22,655,487	24,275,299
	\$ 26,819,008	\$ 28,603,444

## Due after ten years

Residential collateralized mortgage obligations - GSE	\$ 20,695,213	\$ 21,824,043
Residential collateralized mortgage obligations – non GSE	13,940,266	14,804,332
Residential mortgage backed securities - GSE	18,250,786	19,141,447
Obligations of State and Political subdivisions	11,602,872	12,824,508
Trust Preferred Debt Securities - Pooled	651,788	103,069
	\$ 65,140,925	\$ 68,697,399

Total	\$ 123,900,388	\$ 129,739,848
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Gross unrealized losses on securities and the estimated fair value of the related securities aggregated by security category and length of time that individual securities have been in a continuous unrealized loss position at September 30, 2012 and December 31, 2011 are as follows:

September 30, 2012	Number of Securities	Less than 12 months		12 months or longer		Total	
		Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Residential collateralized mortgage obligations – non-GSE	3	\$ 1,955,082	\$ (7,179)	\$ 177,821	\$ (2,350)	\$ 2,132,903	\$ (9,529)
Residential mortgage backed securities - GSE	1	5,029	(1)	0	0	5,029	(1)

Obligations of State and Political Subdivisions	0	0	0	0	0	0	0
Trust preferred debt securities – single issuer	4	0	0	1,869,311	(596,085)	1,869,311	(596,085)
Trust preferred debt securities – pooled	1	0	0	103,069	(548,719)	103,069	(548,719)
Corporate Debt Securities	1	518,560	(1,537)	0	0	518,560	(1,537)
Total temporarily impaired securities	10	\$ 2,478,671	\$ (8,717)	\$ 2,150,201	\$ (1,147,154)	\$ 4,628,872	\$ (1,155,651)

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December 31, 2011	Number of Securities	Less than 12 months		12 months or longer		Total	
		Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrea Los
Residential collateralized mortgage Obligations – non-GSE	1	\$ 0	\$ 0	\$ 251,723	\$ (20,151)	\$ 251,723	\$ (2
Residential mortgage backed securities GSE	1	5,280	(7)	0	0	5,280	
Obligations of State and Political Subdivisions	3	1,049,362	(7,885)	0	0	1,049,362	(
Trust preferred debt securities – Single issuer	4	0	0	1,751,241	(712,055)	1,751,241	(71
Trust preferred debt securities – Pooled	1	0	0	3,508	(643,066)	3,508	(64
Corporate debt securities	25	13,668,246	(211,075)	666,956	(13,527)	14,335,202	(22
Total temporarily impaired securities	35	\$ 14,722,888	\$ (218,967)	\$ 2,673,428	\$ (1,388,799)	\$ 17,396,316	\$ (1,60

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Residential collateralized mortgage obligations and residential mortgaged-backed securities: The unrealized losses on investments in residential collateralized residential mortgage obligations and mortgage-backed securities were caused by interest rate increases. The contractual cash flows of these securities are guaranteed by the issuer, which are generally government or government sponsored agencies. It is expected that the securities would not be settled at a price less than the amortized cost of the investment. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell these investments and it is not more likely than not that the Company will be required to sell these investments before a market price recovery or maturity, these investments are not considered other-than-temporarily impaired.

Obligations of State and Political Subdivisions: The unrealized losses on investments in these securities were caused by interest rate increases. It is expected that the securities would not be settled at a price less than the amortized cost of the investment. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell these investments and it is not more likely than not that the Company will be required to sell these investments before a market price recovery or maturity, these investments are not considered other-than-temporarily impaired.

Corporate debt securities: The unrealized losses on investments in corporate debt securities were caused by interest rate increases. None of the corporate issuers have defaulted on interest payments. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company does not intend to sell these investments and it is not more likely than not that the Company will be required to sell these investments before a market price recovery or maturity, these investments are not considered other-than-temporarily impaired.

Trust preferred debt securities – single issuer: The investments in these securities with unrealized losses are comprised of four corporate trust preferred securities that mature in 2027, all of which were single-issuer securities. The contractual terms of the trust preferred securities do not allow the issuer to settle the securities at a price less than the face value of the trust preferred securities, which is greater than the amortized cost of the trust preferred securities. None of the corporate issuers have defaulted on interest payments. Because the decline in fair value is attributable to widening of interest rate spreads, the lack of an active trading market for these securities and, lesser degree market concerns on the issuers' credit quality, and because the Company does not intend to sell these investments and it is not more likely than not that the Company will be required to sell these investments before a market price recovery or maturity, these investments are not considered other-than-temporarily impaired.

Trust preferred debt security – pooled: This trust preferred debt security was issued by a two issuer pool (Preferred Term Securities XXV, Ltd. co-issued by Keefe, Bruyette and Woods, Inc. and First Tennessee ("PreTSL XXV"), consisting primarily of financial institution holding companies. During 2009, the Company recognized an other-than-temporary impairment charge of \$864,727 of which \$363,783 was determined to be a credit loss and charged to operations and \$500,944 was recognized in other comprehensive income (loss) component of shareholders' equity.

The primary factor used to determine the credit portion of the impairment loss to be recognized in the income statement for this security was the discounted present value of projected cash flow where that present value of cash flow was less than the amortized cost basis of the security. The present value of cash flow was developed using an EITF 99-20 model that considered performing collateral ratios, the level of subordination to senior tranches of the security, credit ratings of and projected credit defaults in the underlying collateral.

On a quarterly basis, management evaluates this security to determine if there is any additional other-than-temporary impairment. As of September 30, 2012, our evaluation was as follows:



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- a. We obtained the PreTSL XXV Depository Institutions Issuer List as of September 30, 2012 from the FTN Financial Corp. (“FTN”) website and reviewed the financial ratios and capital levels of each individual financial institution issuer.
- b. We sorted the financial institutions on the issuer list to develop three “buckets” (or categories) for further deferred/default analysis based upon the indicated “Texas Ratio.” The Texas Ratio is calculated by dividing the institution’s Non-Performing Assets plus loans 90 days past due by the combined total of Tangible Equity plus the Allowance for Loan Losses. The three buckets consisted of those institutions with a Texas Ratio of:
- (1) Above 100:
- (2) 75 to 100:
- (3) Below 75.
- c. We then applied the following asset specific deferral/default assumptions to each of these buckets:
- (1) Above 100 - 100% default; 0% recovery;
- (2) 75 to 100 – 100% deferred; 15% recovery at 2 years from initial date of deferral; and
- (3) Below 75 – no deferral/default
- d. We then ran a cash flow projection to analyze the impact of future deferral/default activity by applying the following assumption on those institutions in bucket 3 of our analysis:
- Defaults at 75 basis points applied annually; 15% recovery with a 2-year lag from the initial date of deferral.
- Our rationale for these metrics is as follows: (1) the FDIC lists the number of bank failures each year from 1934 – 2008. Comparing bank failures to the number of FDIC institutions produces an annual average default rate of 36 basis points. Given the continuing uncertain economic environment, we believe double this amount, or 75 basis points, to be an appropriate measurement for defaults; and (2) Standard & Poor’s published “Global Methodology for Rating Trust Preferred/Hybrid Securities Revised” on November 21, 2008. This analysis uses a recovery assumption of 15%, which we also deem an appropriate measurement.
- Our position is that it is appropriate to apply this future default factor in our analysis as it is not realistic to assume no adverse conditions will occur over the remaining 26 year stated maturity of this pooled security even though the individual institutions are currently performing according to terms.
- e. This September 30, 2012 projection of future cash flows produced a present value factor that exceeded the carrying value of the pooled trust preferred security; therefore, management concluded that no OTTI issues were present at September 30, 2012.

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A number of factors or combinations of factors could cause management to conclude in one or more future reporting periods that an unrealized loss that exists with respect to PreTSL XXV constitutes an additional credit impairment. These factors include, but are not limited to, failure to make interest payments, an increase in the severity of the unrealized loss, an increase in the continuous duration of the unrealized loss without an impairment in value or changes in market conditions and/or industry or issuer specific factors that would render management unable to forecast a full recovery in value. In addition, the fair value of trust preferred securities could decline if the overall economy and the financial condition of the issuers continue to deteriorate and there remains limited liquidity for this security.

The following table sets forth information with respect to this security at September 30, 2012:

Security	Class	Amortized Cost	Fair Value	Unrealized (Loss)	Percent of Underlying Performing Collateral	Percent of Underlying Collateral Deferral (1)	Percent of Underlying Collateral In Default (1)	Expected Deferrals and Defaults as a % of Remaining Performing Collateral	Moody's S&P / Ratings	Excess Subordination Amount
PreTSL XXV	B-1	\$651,788	\$103,069	(\$548,719)	65.7%	15.6%	18.7%	14.8%	C/ NR	\$112,000,000

Notes to table above:

- (1) This percentage represents the amount of specific deferrals / defaults that have occurred, plus those that are known for the following quarters to the total amount of original collateral. Fewer deferrals / defaults produce a lower percentage.
- (2) "Excess subordination" amount is the additional defaults / deferrals necessary in the next reporting period to deplete the entire credit enhancement (excess interest and over-collateralization) beneath our tranche within each pool to the point that would cause a "break in yield". This amount assumes that all currently performing collateral continues to perform. A break in yield means that our security would not be expected to receive all the contractual cash flows (principal and interest) by maturity. The "percent of underlying collateral performing" is the ratio of the "excess subordination amount" to current performing collateral - a higher percent means there is more excess subordination to absorb additional defaults / deferrals, and the better our security is protected from loss.

The following table presents a cumulative roll forward of the amount of other-than-temporary impairment related to credit losses, all of which relate to PreTSL XXV, which have been recognized in earnings for debt securities held to maturity and not intended to be sold.

(in thousands)	Three and nine months ended September 30, 2012	Three and nine months ended September 30, 2011

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Balance at beginning of period	\$	364	\$	364
Change during the period		-		-
Balance at end of period	\$	364	\$	364

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## (5) Loans and Allowance for Loan Losses

The Company's primary lending emphasis is the origination of commercial and commercial real estate loans and mortgage warehouse lines of credit. Based on the composition of the loan portfolio, the inherent primary risks are deteriorating credit quality, a decline in the economy, and a decline in New Jersey real estate market values. Any one, or a combination, of these events may adversely affect the loan portfolio and may result in increased delinquencies, loan losses and increased future provision levels.

The following table provides an aging of the loan portfolio by loan class at September 30, 2012:

	30-59 Days	60-89 Days	Greater than 90 Days	Total Past Due	Current	Total Loans Receivable	Recorded Investment > 90 Days Nonaccruing	Nonaccruing Loans
<b>Commercial</b>								
Construction	\$679,914	\$1,481,117	\$0	\$2,161,031	\$59,413,297	\$61,574,328	\$0	\$0
Commercial Business	40,010	0	419,786	459,796	55,804,206	56,264,002	0	718,283
Commercial Real Estate	0	0	3,305,434	3,305,434	101,901,717	105,207,151	0	3,889,930
Mortgage Warehouse Lines	0	0	0	0	251,330,808	251,330,808	0	0
Residential Real Estate	0	0	0	0	10,985,063	10,985,063	0	135,963
<b>Consumer</b>								
Loans to Individuals	85,514	0	54,904	140,418	10,515,341	10,655,759	0	54,904
Other	16,060	0	0	16,060	214,820	230,880	0	0
Deferred Loan Fees	0	0	0	0	999,208	999,208	0	0
<b>Total</b>	<b>\$821,498</b>	<b>\$1,481,117</b>	<b>\$3,780,124</b>	<b>\$6,082,739</b>	<b>\$491,164,460</b>	<b>\$497,247,199</b>	<b>\$0</b>	<b>\$4,799,080</b>

The following table provides an aging of the loan portfolio by loan class at December 31, 2011:

	30-59 Days	60-89 Days	Greater than 90 Days	Total Past Due	Current	Total Loans Receivable	Recorded Investment > 90 Days Nonaccruing	Nonaccruing Loans
<b>Commercial</b>								
Construction	\$0	\$0	\$140,055	\$140,055	\$49,145,728	\$49,285,783	\$0	\$140,055
Commercial Business	364,743	564,152	122,535	1,051,430	49,733,244	50,784,674	0	669,166
Commercial Real Estate	0	245,874	503,877	749,751	98,887,225	99,636,976	0	1,443,220
Mortgage Warehouse	0	0	0	0	249,345,831	249,345,831	0	0

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Lines

Residential								
Real Estate	905,310	0	661,171	1,566,481	11,318,871	12,885,352	0	661,171
Consumer								
Loans to								
Individuals	0	144,904	77,858	222,762	11,996,878	12,219,640	0	77,858
Other	0	0	0	0	255,556	255,556	0	0
Deferred Loan								
Costs	0	0	0	0	1,017,959	1,017,959	0	0
Total	\$1,270,053	\$954,930	\$1,505,496	\$3,730,479	\$471,701,292	\$475,431,771	\$0	\$2,991,470



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Management reviews the adequacy of the allowance on at least a quarterly basis to ensure that the provision for loan losses has been charged against earnings in an amount necessary to maintain the allowance at a level that is adequate based on management's assessment of probable estimated losses. The Company's methodology for assessing the adequacy of the allowance for loan losses consists of several key elements. These elements include a specific reserve for impaired loans, an allocated reserve, and an unallocated portion.

The Company consistently applies the following comprehensive methodology. During the quarterly review of the allowance for loan losses, the Company considers a variety of factors that include:

- General economic conditions.
  - Trends in charge-offs.
- Trends and levels of delinquent loans.
- Trends and levels of non-performing loans, including loans over 90 days delinquent.
  - Trends in volume and terms of loans.
- Levels of allowance for specific classified loans.
  - Credit concentrations.

The methodology includes the segregation of the loan portfolio into loan types with a further segregation into risk rating categories, such as special mention, substandard, doubtful, and loss. This allows for an allocation of the allowance for loan losses by loan type; however, the allowance is available to absorb any loan loss without restriction. Larger balance, non-homogeneous loans representing significant individual credit exposures are evaluated individually through the internal loan review process. It is this process that produces the watch list. The borrower's overall financial condition, repayment sources, guarantors and value of collateral, if appropriate, are evaluated. Based on these reviews, an estimate of probable losses for the individual larger-balance loans are determined, whenever possible, and used to establish specific loan loss reserves. In general, for non-homogeneous loans not individually assessed, and for homogeneous groups, such as residential mortgages and consumer credits, the loans are collectively evaluated based on delinquency status, loan type, and historical losses. These loan groups are then internally risk rated.

The watch list includes loans that are assigned a rating of special mention, substandard, doubtful and loss. Loans classified special mention have potential weaknesses that deserve management's close attention. If uncorrected, the potential weaknesses may result in deterioration of the repayment prospects. Loans classified substandard have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They include loans that are inadequately protected by the current sound net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans classified doubtful have all the weaknesses inherent in loans classified substandard with the added characteristic that collection or liquidation in full, on the basis of current conditions and facts, is highly improbable. Loans rated as doubtful in whole, or in part, are placed in nonaccrual status. Loans classified as a loss are considered uncollectible and are charged to the allowance for loan losses.

The specific reserve for impaired loans is established for specific loans which have been identified by management as being impaired. These impaired loans are assigned a doubtful risk rating grade because the loan has not performed according to payment terms and there is reason to believe that repayment of the loan principal, in whole, or part, is unlikely. The specific portion of the allowance is the total amount of potential unconfirmed losses for these individual doubtful loans. To assist in determining the fair value of loan collateral, the Company often utilizes independent third party qualified appraisal firms which, in turn, employ their own criteria and assumptions that may include occupancy rates, rental rates, and property expenses, among others.

The second category of reserves consists of the allocated portion of the allowance. The allocated portion of the allowance is determined by taking pools of loans outstanding that have similar characteristics and applying historical

loss experience for each pool. This estimate represents the potential unconfirmed losses within the portfolio. Individual loan pools are created for commercial and commercial real estate loans, construction loans, and various types of loans to individuals. The historical estimation for each loan pool is then adjusted to account for current conditions, current loan portfolio performance, loan policy or management changes, or any other factor which may cause future losses to deviate from historical levels.

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The Company also maintains an unallocated allowance. The unallocated allowance is used to cover any factors or conditions which may cause a potential loan loss but are not specifically identifiable. It is prudent to maintain an unallocated portion of the allowance because no matter how detailed an analysis of potential loan losses is performed, these estimates by definition, lack precision. Management must make estimates using assumptions and information that is often subjective and changing rapidly.

The following discusses the risk characteristics of each of our loan portfolio segments, commercial and consumer.

### Commercial

The Company's primary lending emphasis is the origination of commercial and commercial real estate loans and mortgage warehouse lines of credit. Based on the composition of the loan portfolio, the inherent primary risks are deteriorating credit quality, a decline in the economy, and a decline in New Jersey real estate market values. Any one, or a combination, of these events may adversely affect the loan portfolio and may result in increased delinquencies, loan losses and increased future provision levels.

### Consumer

The Company's consumer loan portfolio segment is comprised of residential real estate loans, home equity loans and other loans to individuals. Individual loan pools are created for the various types of loans to individuals.

In general, for homogeneous groups, such as residential mortgages and consumer credits, the loans are collectively evaluated based on delinquency status, loan type, and industry historical losses. These loan groups are then internally risk rated.

The Company considers the following credit quality indicators in assessing the risk in the loan portfolio:

- Consumer credit scores
- Internal credit risk grades
  - Loan-to-value ratios
  - Collateral
- Collection experience

The Company's internal credit risk grades are based on the definitions currently utilized by the bank regulatory agencies. The grades assigned and their definitions are as follows, and loans graded excellent, above average, good and watch list are treated as "pass" for grading purposes:

1. Excellent - Loans that are based upon cash collateral held at the Bank and adequately margined. Loans that are based upon "blue chip" stocks listed on the major exchanges and adequately margined.
2. Above Average - Loans to companies whose balance sheets show excellent liquidity and whose long-term debt is on well-spread schedules of repayment easily covered by cash flow. Such companies have been consistently profitable and have diversification in their product lines or sources of revenue. The continuation of profitable operations for the foreseeable future is likely. Management is comprised of a mix of ages, experience, and backgrounds and management succession is in place. Sources of raw materials and service companies, the source of revenue is abundant. Future needs have been planned for. Character and repayment ability of individuals or company principals are excellent. Loans to individuals supported by high net worths and liquid assets.

3. Good - Loans to companies whose balance sheets show good liquidity and cash flow adequate to meet maturities of long-term debt with a comfortable margin. Such company has established a profitable record over a number of years, and there has been growth in net worth. Operating ratios are in line with those of the industry, and expenses are in proper relationship to the volume of business done and the profits achieved. Management is well-balanced and competent in their responsibilities. Economic environment is favorable; however, competition is strong. The prospects for growth are good. Loans in this category do not meet the collateral requirements of loans in categories 1 and 2 above. Loans to individuals supported by good net worths but whose supporting assets are illiquid.

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3w. Watch List - Included in this category are loans evidencing problems identified by Bank management that require closer supervision. Such problem has not developed to the point which requires a Special Mention rating. This category also covers situations where the Bank does not have adequate current information upon which credit quality can be determined. The account officer has the obligation to correct these deficiencies within 30 days after the time of notification.

4. Special Mention - Loans or borrowing relationships that require more than the usual amount of attention by Bank management. Industry conditions may be adverse or weak. The borrower's ability to meet current payment schedules may be questionable, even though interest and principal are being paid as agreed. Heavy reliance has been placed on the collateral. Profits, if any, are interspersed with losses. Management is "one man" or incompetent or there is no plan for management succession. Expectations of a loan loss are not immediate; however, if present trends continue, a loan loss could be expected.

5. Substandard - Loans in this category possess weaknesses that jeopardize the ultimate collection of total outstandings. These weaknesses require close supervision by Bank management. Current financial statements are unavailable and the loan is inadequately protected by the collateral pledged. This category will normally include loans that have been classified as substandard by the regulators.

6. Doubtful - Loans with weaknesses inherent in the substandard classification and where collection or liquidation in full is highly questionable. It is likely that the loan will not be collected in full and the Bank will suffer some loss which is not quantifiable at the time of review.

7. Loss - Loans considered uncollectable and of such little value that their continuance as an active asset is not warranted. Loans in this category should immediately be eliminated from the Bank's loan loss reserve. Any accrued interest should immediately be backed out of income.

The following table provides a breakdown of the loan portfolio by credit quality indicator at September 30, 2012.

Commercial Credit Exposure - By Internally Assigned Grade	Construction	Commercial Business	Commercial Real Estate	Mortgage Warehouse Lines	Residential Real Estate
Grade:					
Pass	\$ 56,517,762	\$ 53,660,726	\$ 78,346,642	\$ 251,330,808	\$ 10,849,100
Special Mention	0	1,093,493	19,181,135	0	0
Substandard	5,056,566	1,326,624	7,679,374	0	135,963
Doubtful	0	83,159	0	0	0
Total	\$ 61,574,328	\$ 56,264,002	\$ 105,207,151	\$ 251,330,808	\$ 10,985,063

Consumer Credit Exposure - By Payment Activity	Loans To Individuals	Other
Performing	\$ 10,600,855	\$ 230,880
Nonperforming	54,904	0
Total	\$ 10,655,759	\$ 230,880

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The following table provides a breakdown of the loan portfolio by credit quality indicator at December 31, 2011.

Commercial Credit Exposure - By Internally Assigned Grade	Construction	Commercial Business	Commercial Real Estate	Mortgage Warehouse Lines	Residential Real Estate
Grade:					
Pass	\$ 44,106,827	\$ 47,973,545	\$ 84,642,510	\$ 249,345,831	\$ 12,224,181
Special Mention	5,038,901	1,657,993	10,574,489	0	142,477
Substandard	107,405	865,160	3,823,225	0	518,694
Doubtful	32,650	287,976	596,752	0	0
Total	\$ 49,285,783	\$ 50,784,674	\$ 99,636,976	\$ 249,345,831	\$ 12,885,352
Consumer Credit Exposure - By Payment Activity	Loans To Individuals	Other			
Performing	\$ 12,141,782	\$ 255,556			
Nonperforming	77,858	0			
Total	\$ 12,219,640	\$ 255,556			

## Impaired Loans Disclosures

Loans are considered to be impaired when, based on current information and events, it is determined that the Company will not be able to collect all amounts due according to the loan contract, including scheduled interest payments. When a loan is placed on nonaccrual status, it is also considered to be impaired. Loans are placed on nonaccrual status when: (1) the full collection of interest or principal becomes uncertain; or (2) they are contractually past due 90 days or more as to interest or principal payments unless they are both well secured and in the process of collection.

The following tables summarize the distribution of the allowance for loan losses and loans receivable by loan class and impairment method at September 30, 2012 and December 31, 2011:

## Period-End Allowance for Credit Losses by Impairment Method – September 30, 2012

	Construction	Commercial Business	Commercial Real Estate	Mortgage Warehouse	Residential Real Estate	Consumer	Other
Allowance for credit losses:							
Ending Balance	\$ 1,856,045	\$ 936,530	\$ 2,325,913	\$ 1,256,654	\$ 119,698	\$ 113,271	\$ 2,771,861
Ending Balance							
Individually evaluated for impairment	0	182,148	447,193	0	28,566	0	0
Collectively evaluated for impairment	1,856,045	754,382	1,878,720	1,256,654	91,132	113,271	2,771,861
Loans receivables:							
Ending Balance	\$ 61,574,328	\$ 56,264,002	\$ 105,207,151	\$ 251,330,808	\$ 10,985,063	\$ 10,655,759	\$ 230,800,001
Individually evaluated for impairment	0	1,054,246	4,368,210	0	135,963	54,904	0

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Collectively evaluated for impairment	61,574,328	55,209,756	100,838,941	251,330,808	10,849,100	10,600,855	230,8
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Period-End Allowance for Credit Losses by Impairment Method – December 31, 2011

	Construction	Commercial Business	Commercial Real Estate	Mortgage Warehouse	Residential Real Estate	Consumer	Other
Allowance for credit losses:							
Ending Balance	\$1,054,695	\$934,642	\$1,597,702	\$1,122,056	\$91,076	\$187,352	\$2,377
Ending Balance							
Individually evaluated for impairment	0	283,424	186,055	0	11,619	77,858	0
Collectively evaluated for impairment	1,054,695	651,218	1,411,647	1,122,056	79,457	109,494	2,377
Loans receivables:							
Ending Balance	\$49,285,783	\$50,784,674	\$99,636,976	\$249,345,831	\$12,885,352	\$12219,640	\$255,55
Individually evaluated for impairment	140,055	952,156	1,934,120	0	661,171	77,858	0
Collectively evaluated for impairment	49,145,728	49,832,518	97,702,856	249,345,831	12,224,181	12,141,782	255,55

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The allowance for loan loss by loan class at both September 30, 2012 and December 31, 2011, and related activity for the nine months ended September 30, 2012, are as follows:

	Construction	Commercial Business	Commercial Real Estate	Mortgage Warehouse	Residential Real Estate	Consumer	Other	Unallo
Balance - December 31, 2011	\$1,054,695	\$934,642	\$1,597,702	\$1,122,056	\$91,076	\$187,352	\$2,377	\$544,
Provision charged to operations	217,501	15,757	241,180	(115,451 )	148,497	22,076	6,803	63,6
Loans charged off	(32,650 )	(144,827)	0	0	0	(77,858 )	(6,001)	0
Recoveries of loans charged off	3,403	5,427	0	0	0	0	0	0
Balance - March 31, 2012	\$1,242,949	\$810,999	\$1,838,882	\$1,006,605	\$239,573	\$131,570	\$3,179	\$608,
Provision charged to operations	429,656	111,410	464,946	147,278	13,631	(8,357 )	(381 )	(608,
Loans charged off	(25,000 )	(20,199 )	0	0	(130,694)	0	0	0
Recoveries of loans charged off	0	1,191	182	0	0	0	0	0
Balance – June 30, 2012	\$1,647,605	\$903,401	\$2,304,010	\$1,153,883	\$122,510	\$123,213	\$2,798	0
Provision charged to operations	208,440	33,129	86,278	102,771	(2,812 )	(9,942 )	(27 )	82,1
Loans charged off	0	0	(64,375 )	0	0	0	0	0
Recoveries of loans charged off	0	0	0	0	0	0	0	0
Balance - September 30, 2012	\$1,856,045	\$936,530	\$2,325,913	\$1,256,654	\$119,698	\$113,271	\$2,771	\$82,1

The allowance for loan loss by loan class at both September 30, 2011 and December 31, 2010, and related activity for the nine months ended September 30, 2011, are as follows:

	Construction	Commercial Business	Commercial Real Estate	Mortgage Warehouse	Residential Real Estate	Consumer	Other	Unallocate
Balance - December 31, 2010	\$1,744,068	\$971,994	\$1,723,865	\$763,092	\$67,828	\$192,457	\$1,910	\$297,498
Provision charged to operations	1,183,736	(55,760 )	(318,432 )	(344,826)	9,777	(1,990 )	571	(73,078)
Loans charged off	(366,587 )	(46,319 )	-	-	-	-	-	-
Recoveries of loans charged off	-	239	-	-	-	-	-	-
Balance - March 31, 2011	\$2,561,217	\$870,154	\$1,405,433	\$418,266	\$77,605	\$190,467	\$2,481	\$224,420
Provision charged to operations	52,940	48,806	215,679	110,442	(370 )	(3,016 )	(28 )	(149,453)
Loans charged off	(158,900 )	-	-	-	-	-	-	-
Recoveries of loans charged off	-	3,438	-	-	-	-	-	-
Balance - June 30, 2011	\$2,455,257	\$922,398	\$1,621,112	\$528,708	\$77,235	\$187,451	\$2,453	\$74,967
Provision charged to operations	29,559	13,870	19,041	354,442	8,772	462	(242 )	182,428
Loans charged off	(793,967 )	(182,343)	0	0	0	0	0	0
Recoveries of loans charged off	6,478	256	0	0	0	0	0	0
Balance - September 30, 2011	\$1,697,327	\$754,181	\$1,640,153	\$883,150	\$86,007	\$187,913	\$2,211	\$257,395

When a loan is identified as impaired, the measurement of impairment is based on the present value of expected future cash flows, discounted at the loan's effective interest rate, except when the sole remaining source of repayment for the loan is the liquidation of the collateral. In such cases, the current fair value of the collateral less selling costs is used. If the value of the impaired loan is less than the recorded investment in the loan, the impairment is recognized through an allowance estimate or a charge to the allowance.





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## Impaired Loans Receivables (By Class) – September 30, 2012

	Recorded Investment	Unpaid Principal Balance	Related Allowance	Quarter- End September 30, 2012 Average Recorded Investment	Quarter- End September 30, 2011 Average Recorded Investment	Year to Date 2012 Average Recorded Investment	Year to Date 2011 Average Recorded Investment	Quarter- End September 30, 2012 Interest Income Recognized	Quarter- End September 30, 2011 Interest Income Recognized
With no related allowance:									
Commercial									
Construction	\$0	\$0	\$0	\$0	\$129,525	\$47,736	\$1,080,426	\$0	\$0
Commercial Business	561,961	604,643	0	585,257	132,077	471,988	235,059	0	0
Commercial Real Estate	0	0	0	869,901	259,033	428,991	325,338	0	0
Mortgage Warehouse Lines	0	0	0	0	0				
Subtotal	561,961	604,643	0	1,455,158	520,635	948,715	1,640,823	0	0
Residential Real Estate	0	0	0	0	0	31,466	0	0	0
Consumer									
Loans to Individuals	54,904	54,904	0	54,904	0	54,904	0	0	0
Other	0	0	0	0	0	0	0	0	0
Subtotal	54,904	54,904	0	54,904	0	54,904	0	0	0
Subtotal With no related allowance:	616,865	659,547	0	1,510,062	520,635	1,035,085	1,640,823	0	0
With an allowance:									
Commercial									
Construction	0	0	0	0	2,931,088	0	3,080,016	0	0
Commercial Business	492,285	637,112	182,148	466,487	652,990	441,962	613,043	3,809	1,300
Commercial Real Estate	4,368,210	4,368,210	447,193	3,725,809	1,138,248	2,543,757	1,077,913	7,858	0
Mortgage Warehouse Lines	0	0	0	0	0	0	0	0	0
Subtotal	4,860,495	5,005,322	629,341	4,192,296	4,722,326	2,985,719	4,770,972	11,667	1,300

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Residential Real Estate	135,963	135,963	28,566	136,781	518,694	338,671	461,468	0	0
Consumer									
Loans to Individuals	0	0	0	0	77,858	0	77,858	0	0
Other	0	0	0	0	0	0	0	0	0
Subtotal	0	0	0	0	77,858	0	77,858	0	0
Subtotal with an allowance:	4,996,458	5,141,285	657,907	4,329,077	5,318,878	3,324,390	5,310,298	11,667	1,3
Total:									
Commercial	5,422,456	5,609,965	629,341	5,647,454	5,242,961	3,934,434	6,411,795	11,667	1,3
Residential Real Estate	135,963	135,963	28,566	136,781	518,694	338,671	461,468	0	0
Consumer	54,904	54,904	0	54,904	77,858	54,904	77,858	0	0
Total	\$5,613,323	\$5,800,832	\$657,907	\$5,839,139	\$5,839,513	\$4,328,009	\$6,951,121	\$11,667	\$1,3

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December 31 ,2011

	Recorded Investment	Unpaid Principal Balance	Related Allowance	Year to Date Average Recorded Investment	Year to Date Interest Income Recognized
With no related allowance:					
Commercial					
Construction	\$ 140,055	\$ 277,405	\$0	\$ 610,358	\$ 0
Commercial Business	381,190	426,803	0	257,942	0
Commercial Real Estate	503,877	611,389	0	457,464	0
Mortgage Warehouse Lines	0	0	0	0	0
Subtotal	1,025,122	1,315,597	0	1,325,764	0
Residential Real Estate	142,477	142,477	0	11,873	
Consumer					
Loans to Individuals	0	0	0	0	0
Other	0	0	0	0	0
Subtotal	0	0	0	0	0
Subtotal with no Related Allowance	1,167,599	1,315,597	0	1,337,637	0
With an allowance:					
Commercial					
Construction	0	0	0	2,389,162	0
Commercial Business	570,966	570,966	283,424	791,808	10,001
Commercial Real Estate	1,430,243	1,430,243	186,055	1,036,007	2,294
Mortgage Warehouse Lines	0	0	0	0	0
Subtotal	2,001,209	2,001,209	469,479	4,216,977	12,295
Residential Real Estate	518,694	518,694	11,619	490,081	0
Consumer					
Loans to Individuals	77,858	77,858	77,858	77,858	0
Other	0	0	0	0	0
Subtotal	77,858	77,858	77,858	77,858	0
Subtotal with an Allowance	2,597,761	2,597,761	558,956	4,784,916	12,295
Total:					
Commercial	3,026,331	3,316,806	469,479	5,542,741	12,295
Residential Real Estate	661,171	518,694	11,619	501,954	0
Consumer	77,858	77,858	77,858	77,858	0

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Total	\$3,765,360	\$ 3,913,358	\$558,956	\$ 6,122,553	\$ 12,295
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The Bank adopted Accounting Standards Update (“ASU”) No. 2011-02 on July 1, 2011. ASU No. 2011-02 provides additional guidance to creditors for evaluating whether a modification or restructuring of a receivable is a troubled debt restructuring. In evaluating whether a restructuring constitutes a troubled debt restructuring, ASU No. 2011-02 requires that a creditor must separately conclude that the restructuring constitutes a concession and the borrower is experiencing financial difficulties. As a result of our adoption of ASU No. 2011-02, we reassessed the terms of loan restructurings. The following table is a breakdown of troubled debt restructuring activity during the nine months ended September 30, 2012.

	Number of Contracts	Pre-modification outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
Troubled Debt Restructurings:			
Commercial	1	\$ 137,028	\$ 137,028

	Number of Contracts	Recorded Investment
Troubled Debt Restructurings that subsequently Defaulted:		
Commercial	1	\$ 22,471

There were no troubled debt restructurings during the nine months ended September 30, 2011. If the Bank determines that a borrower has suffered deterioration in its financial condition, a restructuring of the loan terms may occur. Such loan restructurings may include, but are not limited to, reductions in principal or interest, reductions in interest rates, and extensions of the maturity date. When modifications are implemented, such loans meet the definition of a troubled debt restructuring. The modifications employed by the Bank during the nine month period ended September 30, 2012 resulted in lower amortization payments for a limited time period without any reduction in the interest rate. The lower payments are determined by an analysis of the borrower’s cash flow ability to meet the modified terms while anticipating an improved financial condition to enable a resumption of the original payment terms.

## (6) Share-Based Compensation

The Company establishes fair value for its equity awards to determine its cost and recognizes the related expense for stock options over the vesting period using the straight-line method. The grant date fair value for stock options is calculated using the Black-Scholes option valuation model.

The Company’s stock-based incentive plans (the “Stock Plans”) authorize the issuance of an aggregate of 1,298,193 shares of the Company’s common stock (as adjusted for stock dividends) pursuant to awards that may be granted in the form of stock options to purchase common stock (“Options”) and awards of shares of common stock (“Stock

Awards”). The purpose of the Stock Plans is to attract and retain personnel for positions of substantial responsibility and to provide additional incentive to certain officers, directors, employees and other persons to promote the success of the Company. Under the Stock Plans, options have a term of ten years after the date of grant, subject to earlier termination in certain circumstances. Options are granted with an exercise price at the then fair market value of the Company’s common stock. As of September 30, 2012, there were 123,974 shares of common stock (as adjusted for the 5% stock dividend declared December 15, 2011 and paid February 2, 2012 to shareholders of record on January 17, 2012) available for future grants under the Stock Plans.

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Stock-based compensation expense related to Options was \$73,965 and \$41,799 for the nine months ended September 30, 2012 and 2011, respectively.

Transactions under the Stock Plans during the nine months ended September 30, 2012 are summarized as follows:

Stock Options	Number of Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (years)	Aggregate Intrinsic Value
Outstanding at January 1, 2012	196,906	\$ 9.66		
Granted	26,670	6.42		
Exercised	(1,981 )	5.96		
Forfeited	-	-		
Expired	-	-		
Outstanding at September 30, 2012	221,595	\$ 9.30	6.2	\$224,083
Exercisable at September 30, 2012	160,113	\$ 10.22	5.1	\$98,955

The fair value of each option and the significant weighted average assumptions used to calculate the fair value of the options granted for the nine months ended September 30, 2012 are as follows:

Fair value of options granted	\$2.20
Risk-free rate of return	0.84 %
Expected option life in years	7
Expected volatility	31.48 %
Expected dividends (1)	-

(1) To date, the Company has not paid any cash dividends on its common stock.

As of September 30, 2012, there was approximately \$121,719 of unrecognized compensation cost related to nonvested stock option based compensation arrangements granted under the Company's stock incentive plans. That cost is expected to be recognized over the next three years.

The following table summarizes nonvested restricted shares for the nine months ended September 30, 2012 (as adjusted to reflect the 5% stock dividend declared in December 2011):

Non-vested shares	Number of Shares	Average Grant Date Fair Value
Non-vested at January 1, 2012	151,753	\$ 6.87
Granted	44,795	9.16
Vested	(50,885 )	5.86
Forfeited	-	-



Non-vested at September 30, 2012	145,663	\$	7.93
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The value of restricted shares is based upon the closing price of the common stock on the date of grant. The shares generally vest over a four year service period with compensation expense recognized on a straight-line basis.

Stock based compensation expense related to stock grants was \$262,933 and \$248,427 for the nine months ended September 30, 2012 and 2011.

As of September 30, 2012, there was approximately \$946,264 of unrecognized compensation cost related to nonvested stock grants that will be recognized over the next three years.

## (7) Benefit Plans

The Company has a 401(k) plan which covers substantially all employees with six months or more of service. The Company's contributions to the 401(k) plan are expensed as incurred.

The Company also provides retirement benefits to certain employees under supplemental executive retirement plans (the "SERPs"). The SERPs are unfunded and the Company accrues actuarially determined benefit costs over the estimated service period of the employees in the SERPs. The Company recognizes the over funded or under funded status of a defined benefit post-retirement plan (other than a multiemployer plan) as an asset or liability in its statement of financial position and recognizes changes in that funded status in the year in which the changes occur, through comprehensive income.

The components of net periodic expense for the Company's SERPs for the three months and nine months ended September 30, 2012 and 2011 are as follows:

	Three months ended September 30,		Nine months ended September 30,	
	2012	2011	2012	2011
Service cost	\$61,823	\$68,425	\$185,469	\$205,275
Interest cost	50,073	57,057	150,219	171,171
Actuarial (gain) loss recognized	5,300	(2,062 )	15,900	(6,186 )
Prior service cost recognized	24,858	19,859	74,574	59,577
	\$142,054	\$143,279	\$426,162	\$429,837

## (8) Other Comprehensive Income and Accumulated Other Comprehensive Income

The components of accumulated other comprehensive income and their related income tax effects are as follows:

	September 30, 2012	December 31, 2011
Unrealized holding gains on securities available for sale	\$ 3,028,339	\$ 2,318,299
Related income tax effect	(1,029,633 )	(788,221 )
	1,998,706	1,530,078
Unrealized impairment loss on held to maturity security	(500,944 )	(500,944 )
Related income tax effect	170,321	170,321
	(330,623 )	(330,623 )

Pension liability	(169,001 )	(178,661 )
Related income tax effect	66,785	70,668
	(102,216 )	(107,993 )
Accumulated other comprehensive income	\$ 1,565,867	\$ 1,091,462

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The components of other comprehensive income and their related income tax effects for the three and nine month periods ended September 30, 2012 and 2011 are as follows:

	Three months ended		Nine months ended	
	September 30, 2012	September 30, 2011	September 30, 2012	September 30, 2011
Unrealized holding gains on securities available for sale	\$652,571	\$ 633,337	\$710,040	\$ 1,874,694
Related income tax effect	(221,873 )	(215,335 )	(241,412 )	(637,396 )
	430,698	418,002	468,628	1,237,298
Unrealized holding loss on interest rate swap contract	-	-	-	353,552
Related income tax effect	-	-	-	(141,990 )
	-	-	-	211,562
Pension liability	3,219	3,220	9,660	9,658
Related income tax effect	(1,294 )	(1,295 )	(3,883 )	(3,880 )
	1,925	1,925	5,777	5,778
Other comprehensive income	\$432,623	\$ 419,927	\$474,405	\$ 1,454,638

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(9) Recent Accounting Pronouncements

ASU 2011-11 (Disclosures about offsetting Assets and Liabilities)

On December 19, 2011, The FASB issued Accounting Standards Update (ASU) 2011-11, “Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities.” This new guidance affects all entities with financial instruments or derivatives that are either presented on a net basis in the balance sheet or subject to an enforceable master netting arrangement or a similar arrangement. The ASU does not change existing offsetting criteria in U.S. generally accepted accounting principles (U.S. GAAP) or the permitted balance sheet presentation for items meeting the criteria. To help financial statement users better assess the effect or potential effect of offsetting arrangements on an entity’s financial position, the new guidance requires disclosures in the financial statement notes that provide both net and gross information about assets and liabilities that have been offset and the related arrangements.

The new disclosure requirements in the ASU are intended to enhance comparability between financial statements prepared using U.S. GAAP and those prepared in accordance with International Financial Reporting Standards (IFRS). The eligibility criteria for offsetting are different in U.S. GAAP and IFRS. In January 2011, the FASB and the International Accounting Standards Board issued an exposure draft proposing new common criteria for offsetting, but the boards could not agree. The FASB voted to retain existing U.S. GAAP guidance on offsetting and to require expanded disclosures for financial instruments and derivative instruments that are either offset in the balance sheet or eligible for offset subject to a master netting arrangement or similar arrangement.

The ASU is effective for annual reporting periods beginning on or after January 1, 2013, and interim periods within those annual periods. Disclosures required by the amendments should be provided retrospectively for all comparative periods. The FASB has published a short recap highlighting the significant issues the ASU addresses. The Company does not expect the adoption of this ASU to have a material impact on the Company’s consolidated financial position or results of operations.

ASU 2011-08 (Testing for Goodwill for Impairment)

In September, 2011, the FASB issued Accounting Standards Update (ASU) 2011-08, “Testing Goodwill for Impairment”. The purpose of this ASU is to simplify how entities test goodwill for impairment by adding a new first step to the preexisting goodwill impairment test under ASC Topic 350, Intangibles-Goodwill and other. This amendment gives the entity the option to first assess a variety of qualitative factors such as economic conditions, cash flows, and competition to determine whether it was more likely than not that the fair value of goodwill has fallen below its carrying value. If the entity determines that it is not likely that the fair value has fallen below its carrying value, then the entity will not have to complete the original two-step test under Topic 350. The amendments in this ASU are effective for impairment tests performed for fiscal years beginning after December 15, 2011. The Company is evaluating the impact of this ASU on its consolidated financial statements.

ASU 2011-05 (Presentation of Comprehensive Income)

The provisions of this ASU amend FASB ASC Topic 220, Comprehensive Income, to facilitate the continued alignment of U.S. GAAP with International Accounting Standards. The ASU prohibits the presentation of the components of comprehensive income in the statement of shareholders’ equity. Reporting entities are allowed to present either: a statement of comprehensive income, which reports both net income and other comprehensive income; or separate, but consecutive, statements of net income and other comprehensive income. Under previous GAAP, all three presentations were acceptable. Regardless of the presentation selected, the reporting entity is required to present all reclassifications between other comprehensive and net income on the face of the new statement or statements. The provisions of this ASU are effective for fiscal years and interim periods beginning after December 31, 2011 for public

entities.

ASU 2011-12, “Comprehensive Income (Topic 220): Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income (“AOCI”) in Accounting Standards Update No. 2011-05,” was issued by the FASB on December 23, 2011. This ASU defers the implementation of only those provisions in ASU 2011-05, dealing only with the presentation of items reclassified out of AOCI.

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The amendments in ASU 2011-12 and ASU 2011-05 are effective at the same time: For public entities, the guidance is effective for fiscal years and interim periods within those years, beginning after December 15, 2011. The requirements are effective for nonpublic entities for fiscal years ending after December 15, 2012. The FASB has published a short recap of the reasons for the ASU 2011-12 deferrals. The adoption of this guidance did not have any impact on the Company's consolidated financial position or results of operations.

ASU 2011-04 (Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs)

This ASU amends FASB ASC Topic 820, Fair Value Measurements, to bring U.S. GAAP for fair value measurements in line with International Accounting Standards. The ASU clarifies existing guidance for items such as: the application of the highest and best use concept to non-financial assets and liabilities; the application of fair value measurement to financial instruments classified in a reporting entity's shareholders' equity; and disclosure requirements regarding quantitative information about unobservable inputs used in the fair value measurements of Level 3 assets. The ASU also creates an exception to Topic 820 for entities which carry financial instruments within a portfolio or group, under which the entity is now permitted to base the price used for fair valuation upon a price that would be received to sell the net asset position or transfer a net liability position in an orderly transaction. The ASU also allows for the application of premiums and discounts in a fair value measurement if the financial instrument is categorized in Level 2 or 3 of the fair value hierarchy. Lastly, the ASU contains new disclosure requirements regarding fair value amounts categorized as Level 3 in the fair value hierarchy such as: disclosure of the valuation process used; effects of and relationships between unobservable inputs; usage of nonfinancial assets for purposes other than their highest and best use when that is the basis of the disclosed fair value; and categorization by level of items disclosed at fair value, but not measured at fair value for financial statement purposes. For public entities, this ASU is effective for interim and annual periods beginning after December 15, 2011. The adoption of this ASU did not affect the Company's consolidated financial position or results of operations.

### (10) Fair Value Disclosures

U.S. GAAP has established a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

- Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.
- Level 2: Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for substantially the full term of the asset or liability.
- Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported with little or no market activity).

An asset's or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below. These valuation methodologies were applied to all of the Company's financial assets and financial liabilities carried at fair value.

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In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality and counterparty creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. The Company's valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future values. While management believes the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

**Securities Available for Sale.** Securities classified as available for sale are reported at fair value utilizing Level 1 and Level 2 Inputs. For these securities, the Company obtains fair value measurements from an independent pricing service. For Level 2 securities, the fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayments speeds, credit information and the security's terms and conditions, among other things.

**Impaired loans.** Loans included in the following table are those which the Company has measured and recognized impairment generally based on the fair value of the loan's collateral. Fair value is generally determined based upon independent third party appraisals of the properties, or discounted cash flows based on the expected proceeds. These assets are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements. The fair value consists of the loan balances less specific valuation allowances.

**Other Real Estate Owned.** Foreclosed properties are adjusted to fair value less estimated selling costs at the time of foreclosure in preparation for transfer from portfolio loans to other real estate owned ("OREO"), thereby establishing a new accounting basis. The Company subsequently adjusts the fair value of OREO utilizing Level 3 inputs on a non-recurring basis to reflect partial write-downs based on the observable market price, current appraised value of the asset or other estimates of fair value.

The following table summarizes financial assets and financial liabilities measured at fair value on a recurring basis segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

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	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	Total Fair Value
September 30, 2012:				
Securities available for sale:				
U. S. Treasury securities and obligations of U.S. Government sponsored corporations (“GSE”) and agencies	\$ 18,106,780	\$ 1,571,445	\$ -	\$ 19,678,225
Residential collateralized mortgage obligations- GSE	-	10,264,629	-	10,264,629
Residential collateralized mortgage obligations - non GSE	-	4,278,408	-	4,278,408
Residential mortgage backed securities – GSE	-	33,813,422	-	33,813,422
Obligations of State and Political subdivisions	-	5,644,384	-	5,644,384
Trust preferred debt securities – single issuer	-	1,869,311	-	1,869,311
Corporate debt securities	-	18,628,516	-	18,628,516
Restricted stock	-	2,887,100	-	2,887,100
Mutual fund	-	25,000	-	25,000

## December 31, 2011:

Securities available for sale:				
U. S. Treasury securities and obligations of U.S. Government sponsored corporations (“GSE”) and agencies	\$ 7,108,870	\$ 12,363,819	\$ -	\$ 19,472,689
Residential collateralized mortgage obligations- GSE	-	13,898,133	-	13,898,133
Residential collateralized mortgage obligations - non GSE	-	4,300,444	-	4,300,444
Residential mortgage backed securities – GSE	-	42,687,209	-	42,687,209
Obligations of State and Political subdivisions	-	5,700,514	-	5,700,514
Trust preferred debt securities – single issuer	-	1,751,241	-	1,751,241
Corporate debt securities	-	1,435,944	-	1,435,944
Restricted stock	-	4,412,600	-	4,412,600
Mutual fund	-	25,000	-	25,000

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Certain financial assets and financial liabilities are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). Financial assets and financial liabilities measured at fair value on a non-recurring basis at September 30, 2012 and December 31, 2011 are as follows:

	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	Total Fair Value
September 30, 2012:				
Impaired loans	-	-	\$ 4,338,551	\$ 4,338,551
Other real estate owned	-	-	2,319,532	2,319,532
December 31, 2011:				
Impaired loans	-	-	\$ 2,038,805	\$ 2,038,805
Other real estate owned	-	-	491,536	491,536

Impaired loans, measured at fair value and included in the above table, consisted of 13 loans having an aggregate balance of \$4,996,458 and specific loan loss allowances of \$657,907 at September 30, 2012 and nine loans at December 31, 2011 having an aggregate balance of \$2,597,761 and specific loan loss allowances of \$558,956.

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The following table presents additional qualitative information about assets measured at fair value on a nonrecurring basis and for which the Company has utilized Level 3 inputs to determine fair value:

	Quantitative Information about Level 3 Fair Value Measurements			
	Fair Value Estimate	Valuation Techniques	Unobservable Input	Range of Adjustments
September 30, 2012				
Impaired loans	\$4,338,548	Appraisal of collateral (1)	Appraisal adjustments (2)	5-50%
Other Real Estate Owned	\$2,319,532	Appraisal of collateral (1)	Appraisal adjustments (2)	8-60%

(1) Fair value is generally determined through independent appraisals of the underlying collateral, which generally include various Level 3 inputs that are not identifiable.

(2) Includes qualitative adjustments by management and estimated liquidation expenses

The fair values of other real estate owned was determined using appraisals, which may be discounted based on management's review and changes in market conditions.

The following is a summary of fair value versus the carrying value of all of the Company's financial instruments. For the Company and the Bank, as for most financial institutions, the bulk of their assets and liabilities are considered financial instruments. Many of the financial instruments lack an available trading market as characterized by a willing buyer and willing seller engaging in an exchange transaction. Therefore, significant estimations and present value calculations were used for the purpose of this note. Changes in assumptions could significantly affect these estimates.

Estimated fair values have been determined by using the best available data and an estimation methodology suitable for each category of financial instruments as follows:

Cash and Cash Equivalents, Accrued Interest Receivable and Accrued Interest Payable (Carried at Cost). The carrying amounts reported in the balance sheet for cash and cash equivalents, accrued interest receivable and accrued interest payable approximate fair value.

Securities Held to Maturity (Carried at Amortized Cost). The fair values of securities held to maturity are determined in the same manner as for securities available for sale.

Loans Held For Sale (Carried at Lower of Aggregated Cost or Fair Value). The fair values of loans held for sale are determined, when possible, using quoted secondary market prices. If no such quoted market prices exist, fair values are determined using quoted prices for similar loans, adjusted for the specific attributes of the loans.

Gross Loans Receivable (Carried at Cost). The fair values of loans, excluding impaired loans subject to specific loss reserves, are estimated using discounted cash flow analyses, using market rates at the balance sheet date that reflect the credit and interest rate-risk inherent in the loans. Projected future cash flows are calculated based upon contractual maturity or call dates, projected repayments and prepayments of principal. Generally, for variable rate loans that re-price frequently and have no significant change in credit risk, fair values are based on carrying values.

Deposit Liabilities (Carried at Cost). The fair values disclosed for demand deposits (e.g., interest and non-interest demand and savings accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow

calculation that applies interest rates currently being offered in the market on certificates of deposit to a schedule of aggregated expected monthly maturities of time deposits.

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Borrowings and Subordinated Debentures (Carried at Cost). The carrying amounts of short-term borrowings approximate their fair values. The fair values of long-term FHLB advances and subordinated debentures are estimated using discounted cash flow analysis, based on quoted or estimated interest rates for new borrowings with similar credit risk characteristics, terms and remaining maturities.

The estimated fair values, and the recorded book balances, at September 30, 2012 and December 31, 2011 are as follows:

## September 30, 2012

	Carrying Value	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs	Fair Value
Cash and cash equivalents	\$14,000,178	\$ 14,000,178	-	\$ -	\$ 14,000,178
Securities available for sale	97,088,995	19,678,225	77,410,770	-	97,088,995
Securities held to maturity	123,399,444	-	129,739,848	-	129,739,848
Loans held for sale	22,492,565	22,492,565	-	-	22,492,565
Loans, net	490,554,156	-	-	492,660,000	492,660,000
Accrued interest receivable	2,678,650	2,678,650	-	-	2,678,650
Deposits	(660,997,532)	-	(663,129,000)	-	(663,129,000)
Borrowings	(51,150,000)	-	(52,710,000)	-	(52,710,000)
Redeemable subordinated debentures	(18,557,000)	-	(18,557,000)	-	(18,557,000)
Accrued interest payable	(923,253)	(923,253)	-	-	(923,253)

## December 31, 2011

	Carrying Value	Fair Value
Cash and cash equivalents	\$ 15,195,259	\$ 15,195,259
Securities available for sale	93,683,774	93,683,774
Securities held to maturity	142,474,423	147,621,280
Loans held for sale	19,234,111	19,234,111
Loans, net	469,897,321	471,634,000
Accrued interest receivable	2,996,848	2,996,848
Deposits	(623,862,485)	(625,764,000)
Borrowings	(88,300,000)	(90,163,000)
Redeemable subordinated debentures	(18,557,000)	(18,557,000)
Accrued interest payable	(1,186,511)	(1,186,511)

Loan commitments and standby letters of credit as of September 30, 2012 and December 31, 2011 are based on fees charged for similar agreements; accordingly, the estimated fair value of loan commitments and standby letters of credit is nominal.



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(11) Subsequent Events

On October 12, 2012, the Company announced the successful completion of its shareholders' common stock rights offering, which expired on October 5, 2012.

The Company received gross proceeds of \$5.0 million from holders of subscription rights who exercised their basic subscription rights and from holders who exercised the over-subscription privilege. The rights offering was fully subscribed.

Accordingly, the Company issued a total of 555,555 shares of common stock to the holder of subscription rights who validly exercised their subscription rights, including pursuant to the exercise of the over-subscription privilege.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The purpose of this discussion and analysis of the operating results and financial condition at September 30, 2012 is intended to help readers analyze the accompanying financial statements, notes and other supplemental information contained in this document. Results of operations for the three month and nine month periods ended September 30, 2012 are not necessarily indicative of results to be attained for any other period.

This discussion and analysis should be read in conjunction with the Consolidated Financial Statements, notes and tables included elsewhere in this report and Part II, Item 7 of the Company's Form 10-K (Management's Discussion and Analysis of Financial Condition and Results of Operations) for the year ended December 31, 2011, as filed with the Securities and Exchange Commission (the "SEC") on March 23, 2012.

General

Throughout the following sections, the "Company" refers to 1st Constitution Bancorp and, as the context requires, its wholly-owned subsidiary, 1st Constitution Bank (the "Bank") and the Bank's wholly-owned subsidiaries, 1st Constitution Investment Company of New Jersey, Inc., FCB Assets Holdings, Inc., 1st Constitution Title Agency, 204 South Newman Street Corp. and 249 New York Avenue, LLC. 1st Constitution Capital Trust II ("Trust II") a subsidiary of the Company is not included in the Company's consolidated financial statements as it is a variable interest entity and the Company is not the primary beneficiary.

The Company is a bank holding company registered under the Bank Holding Company Act of 1956, as amended. The Company was organized under the laws of the State of New Jersey in February 1999 for the purpose of acquiring all of the issued and outstanding stock of the Bank, a full service commercial bank which began operations in August 1989, thereby enabling the Bank to operate within a bank holding company structure. The Company became an active bank holding company on July 1, 1999. The Bank is a wholly-owned subsidiary of the Company. Other than its ownership interest in the Bank, the Company currently conducts no other significant business activities.

The Bank operates fourteen branches, and manages an investment portfolio through its subsidiary, 1st Constitution Investment Company of New Jersey, Inc. FCB Assets Holdings, Inc., a subsidiary of the Bank, is used by the Bank to manage and dispose of repossessed real estate.



Trust II, a subsidiary of the Company, was created in May 2006 to issue trust preferred securities to assist the Company to raise additional regulatory capital.

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Forward-Looking Statements

This report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). The Private Securities Litigation Reform Act of 1995 provides a “safe harbor” for forward looking statements. When used in this and in future filings by the Company with the SEC, in the Company’s press releases and in oral statements made with the approval of an authorized executive officer of the Company, the words or phrases “will,” “will likely result,” “could,” “anticipates,” “believes,” “continues,” “expects,” “plans,” “will continue,” “is anticipated,” “estimated,” “project” or “outlook” expressions (including confirmations by an authorized executive officer of the Company of any such expressions made by a third party with respect to the Company) are intended to identify forward-looking statements. The Company wishes to caution readers not to place undue reliance on any such forward-looking statements, each of which speak only as of the date made. Such statements are subject to certain risks and uncertainties that could cause actual results to differ materially from historical earnings and those presently anticipated or projected.

Factors that may cause actual results to differ from those results, expressed or implied, include, but are not limited to, those listed under “Business”, “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in the Company’s Annual Report on Form 10-K filed with the SEC on March 23, 2012, such as the overall economy and the interest rate environment; the ability of customers to repay their obligations; the adequacy of the allowance for loan losses; competition; significant changes in accounting, tax or regulatory practices and requirements; certain interest rate risks; risks associated with investments in mortgage-backed securities; and risks associated with speculative construction lending. Although management has taken certain steps to mitigate any negative effect of the aforementioned items, significant unfavorable changes could severely impact the assumptions used and could have an adverse effect on profitability. The Company undertakes no obligation to publicly revise any forward-looking statements to reflect anticipated or unanticipated events or circumstances occurring after the date of such statements, except as required by law.

Acquisition of Three Branches in 2011

On March 25, 2011, the Bank acquired certain deposit and other liabilities, real estate and related assets of the Rocky Hill, Hillsborough and Hopewell, New Jersey branch banking offices from another financial institution for a purchase price of \$9.85 million (the “March 2011 Acquisition”). The March 2011 Acquisition was completed pursuant to the terms and conditions of the Branch Purchase and Assumption Agreement and Agreement for Purchase dated as of December 30, 2010, which was previously disclosed on a Current Report on Form 8-K filed by the Company with the Securities and Exchange Commission on January 3, 2011.

As a result of the March 2011 Acquisition, the three branches became branches of the Bank. Included in the March 2011 Acquisition were the assumption of deposit liabilities of \$111.9 million, primarily consisting of demand deposits, and the acquisition of cash of approximately \$101.5 million, fixed assets of approximately \$4.6 million, which includes, without limitation, ownership of the real estate and improvements upon which the branches are situated, and loans of \$862,000. The Bank recorded goodwill of approximately \$3.2 million and a core deposit intangible asset of approximately \$1.7 million as a result of the March 2011 Acquisition.

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RESULTS OF OPERATIONS

Three Months Ended September 30, 2012 Compared to the Three Months Ended September 30, 2011

Summary

The Company realized net income of \$1,354,919 for the three months ended September 30, 2012, an increase of \$141,641, or 11.7%, from the \$1,213,278 reported for the three months ended September 30, 2011. The increase was due primarily to increases in net interest income and non-interest income and a lower provision for loan losses which, in total, offset the increase in non-interest expenses. Net income per diluted common share was \$0.26 for the three months ended September 30, 2012 compared to net income per diluted common share of \$0.24 for the three months ended September 30, 2011. All prior year share information has been adjusted for the effect of a 5% stock dividend declared on December 15, 2011 and paid on February 2, 2012 to shareholders of record on January 17, 2012.

Key performance ratios improved for the three months ended September 30, 2012 due to higher net income for that period compared to the three months ended September 30, 2011. Return on average assets and return on average equity were 0.69% and 9.24% for the three months ended September 30, 2012 compared to 0.65% and 9.14%, respectively, for the three months ended September 30, 2011.

The Bank's results of operations depend primarily on net interest income, which is primarily affected by the market interest rate environment, the shape of the U.S. Treasury yield curve, and the difference between the yield on interest-earning assets and the rate paid on interest-bearing liabilities. Other factors that may affect the Bank's operating results are general and local economic and competitive conditions, government policies and actions of regulatory authorities. The net interest margin on a tax-equivalent basis for the three months ended September 30, 2012 was 4.08% as compared to the 3.49% net interest margin recorded for the three months ended September 30, 2011, an increase of 59 basis points. The Company will continue to closely monitor the mix of earning assets and funding sources to maximize net interest income during this challenging interest rate environment.

Earnings Analysis

Net Interest Income

Net interest income, the Company's largest and most significant component of operating income, is the difference between interest and fees earned on loans and other earning assets, and interest paid on deposits and borrowed funds. This component represented 84.6% of the Company's net revenues for the three-month period ended September 30, 2012 and 82.6% of net revenues for the three-month period ended September 30, 2011. Net interest income also depends upon the relative amount of average interest-earning assets, average interest-bearing liabilities, and the interest rate earned or paid on them, respectively.

The Company's net interest income increased by \$1,398,931, or 23.9 %, to \$7,244,402 for the three months ended September 30, 2012 from the \$5,845,471 reported for the three months ended September 30, 2011. The increase in net interest income was primarily attributable to lower rates paid on interest-bearing liabilities during the current period. The average rate paid on interest-bearing liabilities for the three months ended September 30, 2012 was 0.84%, a reduction of 38 basis points compared to 1.22% paid for the three months ended September 30, 2011. The average yield on assets increased to 4.76% from 4.43% despite declining market rates due to a shift in average assets away from securities into loans which typically have higher yields than securities.

Average interest earning assets increased by \$37,183,999, or 5.4%, to \$725,591,359 for the three month period ended September 30, 2012 from \$688,407,360 for the three month period ended September 30, 2011. The overall yield on

interest earning assets, on a tax-equivalent basis, increased 33 basis points to 4.76% for the three month period ended September 30, 2012 when compared to 4.43% for the three month period ended September 30, 2011. The portfolio yield increased despite declining market rates due to a shift in average assets away from securities and into loans.

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Average interest bearing liabilities increased by \$57,182,679, or 10.8%, to \$585,927,255 for the three month period ended September 30, 2012 from \$528,744,576 for the three month period ended September 30, 2011. Overall, the cost of total interest bearing liabilities decreased 38 basis points to 0.84% for the three months ended September 30, 2012 compared to 1.22% for the three months ended September 30, 2011.

The net interest margin (on a tax-equivalent basis), which is net interest income divided by average interest earning assets, was 4.08% for the three months ended September 30, 2012 compared to 3.49% the three months ended September 30, 2011.

### Provision for Loan Losses

Management considers a complete review of the following specific factors in determining the provisions for loan losses: historical losses by loan category, non-accrual loans, and problem loans as identified through internal classifications, collateral values, and the growth and size of the loan portfolio. In addition to these factors, management takes into consideration current economic conditions and local real estate market conditions. Using this evaluation process, the Company's provision for loan losses was \$499,998 for the three months ended September 30, 2012 compared to \$608,332 for the three months ended September 30, 2011. The decreased provision for 2012 was primarily the result of a lower amount of loan charge-offs during 2012 that did not necessitate a corresponding replenishment of the loan loss allowance.

### Non-Interest Income

Total non-interest income for the three months ended September 30, 2012 was \$1,316,727, an increase of \$87,463, or 7.1%, over non-interest income of \$1,229,264 for the three months ended September 30, 2011.

Service charges on deposit accounts represent a consistent source of non-interest income. Service charge revenues increased modestly to \$243,443 for the three months ended September 30, 2012 from \$237,716 for the three months ended September 30, 2011.

Gain on sales of loans held for sale increased marginally to \$509,138 for the three months ended September 30, 2012 compared to \$508,359 for the three months ended September 30, 2011. The Bank sells both residential mortgage loans and Small Business Administration loans in the secondary market. The volume of mortgage loan sales remained consistent for the three months ended September 30, 2012 compared to the three months ended September 30, 2011.

Non-interest income also includes income from bank-owned life insurance ("BOLI"), which amounted to \$112,276 for the three months ended September 30, 2012 compared to \$100,980 for the three months ended September 30, 2011, an increase of \$11,296 for the third quarter of 2012 as compared to the third quarter of 2011. The Bank purchased tax-free BOLI assets to partially offset the cost of employee benefit plans and reduce the Company's overall effective tax rate.

The Bank also generates non-interest income from a variety of fee-based services. These include safe deposit box rental, wire transfer service fees and Automated Teller Machine fees for non-Bank customers. Increased customer demand for these services contributed \$451,870 to the other income component of non-interest income for the three months ended September 30, 2012, compared to \$382,209 for the three months ended September 30, 2011, an increase of \$69,661 for the third quarter of 2012 as compared to the third quarter of 2011.

### Non-Interest Expense

Non-interest expenses increased by \$1,426,707, or 30.0%, to \$6,183,174 for the three months ended September 30, 2012 from \$4,756,467 for the three months ended September 30, 2011. The current period increase in other real estate owned expenses was the primary cause for this current period increase in total non-interest expense when compared with the prior period's non-interest expense. The following table presents the major components of non-interest expenses for the three months ended September 30, 2012 and 2011.

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## Non-Interest Expenses

	Three months ended September 30,	
	2012	2011
Salaries and employee benefits	\$ 3,061,065	\$ 2,892,901
Occupancy expenses	523,126	628,652
Data processing services	257,991	295,739
Marketing	46,969	54,662
Regulatory, professional and other fees	198,869	215,138
FDIC insurance expense	139,693	29,805
Other real estate owned expenses	1,246,221	106,278
Amortization of intangible assets	66,993	76,170
All other expenses	644,245	457,122
	\$ 6,183,173	\$ 4,756,467

Salaries and employee benefits, which represent the largest portion of non-interest expenses, increased by \$168,164, or 5.8%, to \$3,061,065 for the three months ended September 30, 2012 compared to \$2,892,901 for the three months ended September 30, 2011. The increase in salaries and employee benefits for the three months ended September 30, 2012 was a result of regular merit increases and increased health care costs.

Occupancy expenses decreased by \$105,526, to \$523,126 for the three months ended September 30, 2012 compared to \$628,652 for the three months ended September 30, 2011. The decrease in occupancy expenses was primarily attributable to decreased property taxes and maintenance costs in maintaining the Bank's branch properties.

The cost of data processing services has decreased to \$257,991 for the three months ended September 30, 2012 from \$295,739 for the three months ended September 30, 2011, as a result of Bank management's review of all data processing systems during 2012 with the goal of streamlining operating efficiencies and purging non-essential elements, resulting in lower monthly costs.

Regulatory, professional and other fees decreased by \$16,269, or 7.6%, to \$198,869 for the three months ended September 30, 2012 compared to \$215,138 for the three months ended September 30, 2011. During the third quarter of 2011, the Company incurred non-recurring professional fees in connection with the March 2011 Acquisition, which was completed on March 25, 2011.

Other real estate owned expenses increased by \$1,139,943, to \$1,246,221 for the three months ended September 30, 2012 compared to \$106,278 for the three months ended September 30, 2011 as the Company recorded loss provisions of \$693,644 during the third quarter of 2012 and incurred increased property taxes, and maintenance expenses on more properties during the third quarter of 2012 compared to the third quarter of 2011.

FDIC insurance expense increased to \$139,693 for the three months ended September 30, 2012 compared to \$29,805 for the three months ended September 30, 2011 as a result of the changes required by the Dodd-Frank Act with respect to FDIC premium assessment rules. The 2011 expense amount also reflects an adjustment to reverse an over accrual of expense from earlier in 2011.

All other expenses increased to \$644,245 for the three months ended September 30, 2012 from to \$457,122 for the three months ended September 30, 2011. Current period increases occurred in correspondent bank fees, maintenance

agreements and ATM operating expenses. All other expenses are comprised of a variety of operating expenses and fees as well as expenses associated with lending activities.



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An important financial services industry productivity measure is the efficiency ratio. The efficiency ratio is calculated by dividing total operating expenses by net interest income plus non-interest income. An increase in the efficiency ratio indicates that more resources are being utilized to generate the same or greater volume of income, while a decrease would indicate a more efficient allocation of resources. The Company's efficiency ratio increased to 72.2% for the three months ended September 30, 2012, compared to 67.2% for the three months ended September 30, 2011.

### Income Taxes

Income tax expense increased by \$26,380 to \$523,038 for the three months ended September 30, 2012 from \$496,658 for the three months ended September 30, 2011. The increase was primarily due to a higher level of pretax income for the third quarter of 2012 as compared to the third quarter of 2011.

### Nine Months Ended September 30, 2012 Compared to the Nine Months Ended September 30, 2011

#### Summary

The Company realized net income of \$3,819,759 for the nine months ended September 30, 2012, an increase of 34.9% from the \$2,832,060 reported for the nine months ended September 30, 2011. The increase was due primarily to increases in net interest income and noninterest income which, in total, offset increases in the provision for loan losses and non-interest expenses for the nine months ended September 30, 2012 compared to the same period in 2011.

Diluted net income per common share was \$0.74 for the nine months ended September 30, 2012 compared to diluted net income per common share of \$0.56 for the nine months ended September 30, 2011. All prior year share information has been adjusted for the effect of a 5% stock dividend declared on December 15, 2011, and paid on February 2, 2012 to shareholders of record on January 17, 2012.

Key performance ratios improved for the nine months ended September 30, 2012 as compared to the nine months ended September 30, 2011 due to higher net income for the 2012 period. Return on average assets and return on average equity were 0.67% and 8.95% for the nine months ended September 30, 2012 compared to 0.53% and 7.43%, respectively, for the nine months ended September 30, 2011.

The Bank's results of operations depend primarily on net interest income, which is primarily affected by the market interest rate environment, the shape of the U.S. Treasury yield curve, and the difference between the yield on interest-earning assets and the rate paid on interest-bearing liabilities. Other factors that may affect the Bank's operating results are general and local economic and competitive conditions, government policies and actions of regulatory authorities. The net interest margin for the nine months ended September 30, 2012 was 3.99% as compared to the 3.44% net interest margin recorded for the nine months ended September 30, 2011, an increase of 55 basis points. The Company will continue to closely monitor the mix of earning assets and funding sources to maximize net interest income during this challenging interest rate environment.

### Earnings Analysis

#### Net Interest Income

Net interest income, the Company's largest and most significant component of operating income, is the difference between interest and fees earned on loans and other earning assets, and interest paid on deposits and borrowed funds. This component represented 84.8% of the Company's net revenues for the nine month period ended September 30, 2012 and 82.7% of net revenues for the nine-month period ended September 30, 2011. Net interest income also depends upon the relative amount of interest-earning assets, interest-bearing liabilities, and the interest rate earned or

paid on them respectively.

The following table sets forth the Company's consolidated average balances of assets, liabilities and shareholders' equity as well as interest income and expense on related items, and the Company's average yield or rate for the nine month periods ended September 30, 2012 and 2011, respectively. The average rates are derived by dividing interest income and expense by the average balance of assets and liabilities, respectively.

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## Average Balance Sheets with Resultant Interest and Rates

(yields on a tax-equivalent basis)	Nine months ended September 30, 2012			Nine months ended September 30, 2011		
	Average Balance	Interest	Average Yield	Average Balance	Interest	Average Yield
<b>Assets:</b>						
Federal Funds Sold/Short-Term Investments	\$ 28,950,888	\$ 55,315	0.26%	\$ 56,991,124	\$ 115,634	0.27%
<b>Investment Securities:</b>						
Taxable	171,836,158	3,430,770	2.67%	204,200,184	4,154,352	2.72%
Tax-exempt	50,443,281	1,837,521	4.87%	42,721,991	1,584,040	4.96%
<b>Total</b>	<b>222,279,439</b>	<b>5,268,291</b>	<b>3.17%</b>	<b>246,922,175</b>	<b>5,738,392</b>	<b>3.11%</b>
<b>Loan Portfolio:</b>						
Construction	57,303,861	2,861,353	6.68%	62,875,175	2,970,476	6.32%
Residential real estate	11,920,919	463,905	5.20%	10,858,304	533,740	6.57%
Home Equity	10,529,455	445,123	5.65%	12,290,937	527,882	5.74%
Commercial and commercial real estate	145,668,346	8,013,835	7.36%	132,440,731	7,529,942	7.60%
Mortgage warehouse lines	198,007,591	7,060,451	4.77%	105,876,852	3,913,791	4.94%
Installment	356,875	18,221	6.83%	443,537	23,107	6.97%
All Other Loans	32,771,044	837,561	3.42%	22,375,013	655,059	3.91%
<b>Total</b>	<b>456,558,091</b>	<b>19,700,449</b>	<b>5.77%</b>	<b>347,160,549</b>	<b>16,153,997</b>	<b>6.22%</b>
<b>Total Interest-Earning Assets</b>	<b>707,788,418</b>	<b>25,024,055</b>	<b>4.73%</b>	<b>651,073,848</b>	<b>22,008,023</b>	<b>4.52%</b>
Allowance for Loan Losses	(6,150,075)			(5,969,108)		
Cash and Due From Bank	10,091,843			21,523,149		
Other Assets	52,478,160			42,225,020		
<b>Total Assets</b>	<b>\$ 764,208,346</b>			<b>\$ 708,852,909</b>		
<b>Liabilities and Shareholders' Equity:</b>						
<b>Interest-Bearing Liabilities:</b>						
Money Market and NOW Accounts	\$ 203,155,986	\$ 762,799	0.50%	\$ 165,857,287	\$ 1,324,442	1.07%
Savings Accounts	192,802,238	894,090	0.62%	178,820,407	1,074,145	0.80%
Certificates of Deposit	147,548,296	1,634,787	1.48%	156,192,797	1,967,080	1.68%
Other Borrowed Funds	19,101,642	340,784	2.39%	11,317,033	315,481	3.73%
Trust Preferred Securities	18,557,000	292,759	2.11%	18,557,000	589,497	4.25%
<b>Total Interest-Bearing Liabilities</b>	<b>581,165,162</b>	<b>3,925,219</b>	<b>0.90%</b>	<b>530,744,524</b>	<b>5,270,645</b>	<b>1.33%</b>
<b>Net Interest Spread</b>			<b>3.83%</b>			<b>3.19%</b>
Demand Deposits	117,413,216			118,142,996		
Other Liabilities	8,790,417			9,025,774		
<b>Total Liabilities</b>	<b>707,368,795</b>			<b>657,913,294</b>		
Shareholders' Equity	56,839,551			50,939,615		
<b>Total Liabilities and Shareholders' Equity</b>	<b>\$ 764,208,346</b>			<b>\$ 708,852,909</b>		
<b>Net Interest Margin</b>		<b>\$ 21,098,836</b>	<b>3.99%</b>		<b>\$ 16,737,378</b>	<b>3.44%</b>

The Company's net interest income increased by \$4,279,248, or 26.4%, to \$20,502,883 for the nine months ended September 30, 2012 from the \$16,223,635 reported for the nine months ended September 30, 2011. The increase in net interest income was attributable to an increased loan portfolio volume combined with lower rates paid on interest-bearing liabilities, which was more than sufficient to offset the reduced volume of the investment portfolio.

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Average interest earning assets increased by \$56,714,570, or 8.7%, to \$707,788,418 for the nine month period ended September 30, 2012 from \$651,073,848 for the nine month period ended September 30, 2011. The average investment securities portfolio decreased by \$24,642,736, or 10.0%, to \$222,279,439 for the nine month period ended September 30, 2012 compared to \$246,922,175 for the nine month period ended September 30, 2011, as proceeds from maturities and prepayments of U.S. Government sponsored agency bonds and obligations of states and political subdivisions during the 2012 period were being invested in the loan portfolio. The average loan portfolio increased by \$109,397,542, or 31.5%, to \$456,558,091 for the nine month period ended September 30, 2012 compared to \$347,160,549 for the nine month period ended September 30, 2011. The overall risk profile of the loan portfolio was reduced by a change in its composition via a reduction in average construction loans of \$5,571,314, or 8.9%, to \$57,303,861 for the nine month period ended September 30, 2012 compared to \$62,875,175 for the nine month period ended September 30, 2011, as the current adverse economic conditions have resulted in depreciation of collateral values securing these loans. Overall, the yield on interest earning assets, on a tax-equivalent basis, increased 21 basis points to 4.73% for the nine month period ended September 30, 2012 when compared to 4.52% for the nine month period ended September 30, 2011.

Average interest bearing liabilities increased by \$50,420,638, or 9.5%, to \$581,165,162 for the nine month period ended September 30, 2012 from \$530,744,524 for the nine month period ended September 30, 2011. Overall, the cost of total interest bearing liabilities decreased 43 basis points to 0.90% for the nine months ended September 30, 2012 compared to 1.33% for the nine months ended September 30, 2011.

The net interest margin (on a tax-equivalent basis), which is net interest income divided by average interest earning assets, was 3.99% for the nine months ended September 30, 2012 compared to 3.44% the nine months ended September 30, 2011.

#### Provision for Loan Losses

Management considers a complete review of the following specific factors in determining the provisions for loan losses: historical losses by loan category, non-accrual loans, problem loans as identified through internal classifications, collateral values, and the growth and size of the loan portfolio. In addition to these factors, management takes into consideration current economic conditions and local real estate market conditions. Using this evaluation process, the Company's provision for loan losses was \$1,649,994 for the nine months ended September 30, 2012 compared to \$1,283,330 for the nine months ended September 30, 2011. The increased provision for 2012 was primarily the result of increased general allowances on construction loans and commercial real estate loans.

#### Non-Interest Income

Total non-interest income for the nine months ended September 30, 2012 was \$3,669,858, an increase of \$275,534, or 8.1%, over non-interest income of \$3,394,324 for the nine months ended September 30, 2011.

Service charges on deposit accounts represent a significant source of non-interest income. Service charges on deposit accounts increased by \$54,215, or 8.4%, to \$702,671 for the nine months ended September 30, 2012 from the \$648,456 for the nine months ended September 30, 2011. This increase was primarily the result of an increase in the number of deposit accounts subject to service charges during the nine months ended September 30, 2012 compared to the prior year period.

Gain on sales of loans increased by \$115,761, or 8.5%, to \$1,472,502 for the nine months ended September 30, 2012 compared to \$1,356,741 for the nine months ended September 30, 2011. The Bank sells both residential mortgage loans and SBA loans in the secondary market. The volume of mortgage loan sales increased for the nine months

ended September 30, 2012 compared to the nine months ended September 30, 2011.

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Non-interest income also includes income from bank-owned life insurance (“BOLI”), which amounted to \$337,374 for the nine months ended September 30, 2012 compared to \$299,639 for the nine months ended September 30, 2011. The Bank purchased tax-free BOLI assets to partially offset the cost of employee benefit plans and reduced the Company’s overall effective tax rate.

The Bank also generates non-interest income from a variety of fee-based services. These include safe deposit box rental, wire transfer service fees and Automated Teller Machine fees for non-Bank customers. Increased customer demand for these services contributed to the other income component of non-interest income amounting to \$1,157,311 for the nine months ended September 30, 2012, compared to \$1,089,488 for the nine months ended September 30, 2011.

## Non-Interest Expense

Non-interest expenses increased by \$2,594,581 or 17.8%, to \$17,169,665 for the nine months ended September 30, 2012 from \$14,575,084 for the nine months ended September 30, 2011. The March 2011 Acquisition was the primary cause for this current period increase in total non-interest expense and each of its major components when compared with the prior period noninterest expense. Operating expenses of the three acquired branches are included in all nine months of operations for 2012 whereas 2011 operating expenses for the nine month period include only six months of expenses for these branches. The current period increase in other real estate owned expenses was another significant factor contributing to the increase in total non-interest expenses. The following table presents the major components of non-interest expenses for the nine months ended September 30, 2012 and 2011.

Non-Interest Expenses	Nine months ended September 30,	
	2012	2011
Salaries and employee benefits	\$ 9,156,318	\$ 8,313,513
Occupancy expenses	1,860,446	1,776,359
Data processing services	774,110	912,988
Marketing	145,793	134,650
Regulatory, professional and other fees	611,606	699,373
FDIC insurance expense	426,960	503,810
Other real estate owned expenses	2,128,771	415,630
Amortization of intangible assets	200,975	143,162
All other expenses	1,864,686	1,675,599
	\$ 17,169,665	\$ 14,575,084

Salaries and employee benefits, which represent the largest portion of non-interest expenses, increased by \$842,805, or 10.1%, to \$9,156,318 for the nine months ended September 30, 2012 compared to \$8,313,513 for the nine months ended September 30, 2011. In addition to the inclusion in 2012 of nine months of salary and benefits costs due to the March 2011 Acquisition, the increase in salaries and employee benefits for the nine months ended September 30, 2012 was a result of regular merit increases and increased health care costs.

Occupancy expenses increased by \$84,087, or 4.7%, to \$1,860,446 for the nine months ended September 30, 2012 compared to \$1,776,359 for the nine months ended September 30, 2011. In addition to the operating costs of the three new branches, the increase in occupancy expenses for the current period was primarily attributable to increased depreciation, property taxes were said to have decreased in 3rd Qtr. per page 39 and maintenance costs in maintaining the Bank’s branch properties.

The cost of data processing services has decreased to \$774,110 for the nine months ended September 30, 2012 from \$912,988 for the nine months ended September 30, 2011, as Bank management reviewed all data processing systems during 2012 in order to streamline operating efficiencies and purge non-essential elements, resulting in lower monthly costs.



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Regulatory, professional and other fees decreased by \$87,767, or 12.5%, to \$611,606 for the nine months ended September 30, 2012 compared to \$699,373 for the nine months ended September 30, 2011. During the first nine months of 2011, the Company incurred additional fees primarily in connection with the March 2011 Acquisition.

Other real estate owned expenses increased by \$1,713,141, to \$2,128,771 for the nine months ended September 30, 2012 compared to \$415,630 for the nine months ended September 30, 2011 as the Company recorded \$1,195,288 in loss provisions during 2012 and incurred property tax and maintenance costs on more properties held as other real estate owned during the first nine months of 2012 as compared to the first nine months of 2011.

Amortization of intangible assets expense increased to \$200,975 for the nine months ended September 30, 2012 compared to \$143,162 for the nine months ended September 30, 2011 as the expense for the current period included nine months of amortization of the \$1.7 million core deposit intangible asset resulting from the March 2011 Acquisition versus six months of amortization of this intangible asset in the prior year period.

An important financial services industry productivity measure is the efficiency ratio. The efficiency ratio is calculated by dividing total operating expenses by net interest income plus non-interest income. An increase in the efficiency ratio indicates that more resources are being utilized to generate the same or greater volume of income, while a decrease would indicate a more efficient allocation of resources. The Company's efficiency ratio decreased to 71.0% for the nine months ended September 30, 2012, compared to 74.3% for the nine months ended September 30, 2011.

## Income Taxes

The Company had income tax expense of \$1,533,323 for the nine months ended September 30, 2012 compared to income tax expense of \$927,485 for the nine months ended September 30, 2011. The increase in the income tax expense for the 2012 period was primarily due to the higher level of taxable interest income for the first nine months of 2012 as compared to the first nine months of 2011.

## Financial Condition

### September 30, 2012 Compared with December 31, 2011

Total consolidated assets at September 30, 2012 were \$796,157,551, representing an increase of \$4,430,636, or 0.6%, from total consolidated assets of \$791,726,915 at December 31, 2011.

## Cash and Cash Equivalents

Cash and cash equivalents at September 30, 2012 totaled \$14,000,178 compared to \$15,195,259 at December 31, 2011. Cash and cash equivalents at September 30, 2012 consisted of cash and due from banks of \$13,988,761 and Federal funds sold/short term investments of \$11,417. The corresponding balances at December 31, 2011 were \$15,183,853 and \$11,406, respectively. To the extent that the Bank did not utilize the funds for loan originations or securities purchases, the cash inflows accumulated in cash and cash equivalents.

## Loans Held for Sale

Loans held for sale at September 30, 2012 amounted to \$22,492,565 compared to \$19,234,111 at December 31, 2011. As indicated in the Consolidated Statements of Cash Flows, the amount of loans originated for sale was \$128,312,763 for the nine months ended September 30, 2012.



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## Investment Securities

Investment securities represented 27.7% of total assets at September 30, 2012 and 29.8% at December 31, 2011. Total investment securities decreased \$15,669,758, or 6.6%, to \$220,488,439 at September 30, 2012 from \$236,158,197 at December 31, 2011. Purchases of investments totaled \$38,402,408 during the nine months ended September 30, 2012, and proceeds from calls and repayments totaled \$53,672,543 during the period.

Securities available for sale are investments that may be sold in response to changing market and interest rate conditions or for other business purposes. Activity in this portfolio is undertaken primarily to manage liquidity and interest rate risk and to take advantage of market conditions that create more economically attractive returns. At September 30, 2012, securities available for sale totaled \$97,088,995, which was an increase of \$3,405,221, or 3.6%, from securities available for sale totaling \$93,683,774 at December 31, 2011.

At September 30, 2012, the securities available for sale portfolio had net unrealized gains of \$3,028,339, compared to net unrealized gains of \$2,318,299 at December 31, 2011. These unrealized gains are reflected, net of tax, in shareholders' equity as a component of accumulated other comprehensive income.

Securities held to maturity, which are carried at amortized historical cost, are investments for which there is the positive intent and ability to hold to maturity. At September 30, 2012, securities held to maturity were \$123,399,444, a decrease of \$19,074,979, or 13.4%, from \$142,474,423 at December 31, 2011. The fair value of the held to maturity portfolio at September 30, 2011 was \$129,739,848.

Proceeds from maturities and prepayments of securities during the first nine months of 2012 were used primarily to reduce the Company's borrowings.

## Loans

The loan portfolio, which represents our largest asset, is a significant source of both interest and fee income. Elements of the loan portfolio are subject to differing levels of credit and interest rate risk. The Bank's primary lending focus continues to be mortgage warehouse lines, construction loans, commercial loans, owner-occupied commercial mortgage loans and tenanted commercial real estate loans.

The following table sets forth the classification of loans by major category at September 30, 2012 and December 31, 2011.

Loan Portfolio Composition Component	September 30, 2012		December 31, 2011	
	Amount	% of total	Amount	% of total
Construction loans	\$61,574,328	11%	\$49,285,783	10%
Residential real estate loans	10,985,063	2%	12,885,352	3%
Commercial business	56,264,002	19%	50,784,674	11%
Commercial real estate	105,207,151	20%	99,636,976	21%
Mortgage warehouse lines	251,330,808	46%	249,345,831	52%
Loans to individuals	10,655,759	2%	12,219,640	3%
Deferred loan fees and costs	999,208	0%	1,017,959	0%
All other loans	230,880	0%	255,556	0%
	\$497,247,199	100%	\$475,431,771	100%

The loan portfolio increased by \$21,815,428, or 4.6%, to \$497,247,199 at September 30, 2012, compared to \$475,431,771 at December 31, 2011. The mortgage warehouse lines portfolio increased by \$1,984,977 or 0.8%, to \$251,330,808 at September 30, 2012 compared to \$249,345,831 at December 31, 2011. This component's increase at September 30, 2012 compared to December 31, 2011 was principally the result of traditional refinance activity as borrowers that were credit qualified and had the required equity in their homes refinanced their mortgages.

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The Bank's Mortgage Warehouse Funding Group offers a revolving line of credit that is available to licensed mortgage banking companies (the "Warehouse Line of Credit") and that we believe has been successful from inception in 2008. The Warehouse Line of Credit is used by mortgage bankers to originate one-to-four family residential mortgage loans that are pre-sold to the secondary mortgage market, which includes state and national banks, national mortgage banking firms, insurance companies and government-sponsored enterprises, including the Federal National Mortgage Association, the Federal Home Loan Mortgage Corporation and others. On average, an advance under the Warehouse Line of Credit remains outstanding for a period of less than 30 days, with repayment coming directly from the sale of the loan into the secondary mortgage market. Interest (the spread between our borrowing cost and the rate charged to the client) and a transaction fee are collected by the Bank at the time of repayment. Additionally, customers of the Warehouse Line of Credit are required to maintain deposit relationships with the Bank that, on average, represent 10% to 15% of the loan balances.

The ability of the Company to enter into larger loan relationships and management's philosophy of relationship banking are key factors in the Company's strategy for loan growth. The ultimate collectability of the loan portfolio and recovery of the carrying amount of real estate are subject to changes in the Company's market region's economic environment and real estate market.

## Non-Performing Assets

Non-performing assets consist of non-performing loans and other real estate owned. Non-performing loans are composed of (1) loans on a non-accrual basis, and (2) loans which are contractually past due 90 days or more as to interest and principal payments but have not been classified as non-accrual.

The Bank's policy with regard to non-accrual loans is that generally, loans are placed on a non-accrual status when they are 90 days past due, unless these loans are well secured and in the process of collection or, regardless of the past due status of the loan, when management determines that the complete recovery of principal or interest is in doubt. Consumer loans are generally charged off after they become 120 days past due. Subsequent payments on loans in non-accrual status are credited to income only if collection of principal is not in doubt.

Non-performing loans increased by \$1,807,610 to \$4,799,080 at September 30, 2012 from \$2,991,470 at December 31, 2011. The major segments of non-accrual loans consist of commercial loans, and commercial real estate loans, which are in the process of collection and loans secured by residential real estate which is either in foreclosure or under contract to close after September 30, 2012. The table below sets forth non-performing assets and risk elements in the Bank's portfolio for the periods indicated.

As the table demonstrates, non-performing loans to total loans increased to 0.97% at September 30, 2012 from 0.63% at December 31, 2011. Loan quality is still considered to be sound. This was accomplished through quality loan underwriting, a proactive approach to loan monitoring and aggressive workout strategies.

Non-Performing Assets and Loans	September 30, 2012	December 31, 2011
Non-Performing loans:		
Loans 90 days or more past due and still accruing	\$ 0	\$ 0
Non-accrual loans	4,799,080	2,991,470
Total non-performing loans	4,799,080	2,991,470
Other real estate owned	10,225,740	12,409,201
Total non-performing assets	\$ 15,024,820	\$ 15,400,671

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Non-performing loans to total loans	0.97%	0.63%
Non-performing loans to total loans excluding mortgage warehouse lines	1.95%	1.32%
Non-performing assets to total assets	1.89%	1.95%
Non-performing assets to total assets excluding mortgage warehouse lines	2.76%	2.84%

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Non-performing assets decreased by \$375,851 to \$15,024,820 at September 30, 2012 from \$15,400,671 at December 31, 2011. Other real estate owned decreased by \$2,183,461 to \$10,225,740 at September 30, 2012 from \$12,409,201 at December 31, 2011. Since December 31, 2011, the Bank sold other real estate owned properties totaling approximately \$1,686,389. In addition, during the nine months ended September 30, 2012, the Bank recorded a provision for loss on other real estate owned of \$1,195,288.

At September 30, 2012, the Bank had eight loans totaling \$1,212,589 which were troubled debt restructurings. Three of these loans totaling \$398,345 are included in the above table as non-accrual loans. The remaining five loans totaling \$814,244 are considered performing loans.

Non-performing assets represented 1.89% of total assets at September 30, 2012 and 1.95% at December 31, 2011.

Management takes a proactive approach in addressing delinquent loans. The Company's President meets weekly with all loan officers to review the status of credits past-due 10 days or more. An action plan is discussed for delinquent loans to determine the steps necessary to induce the borrower to cure the delinquency and restore the loan to a current status. Also, delinquency notices are system generated when loans are five days past-due and again at 15 days past-due.

In most cases, the Company's collateral is real estate and when the collateral is foreclosed upon, the real estate is carried at the lower of fair market value less the estimated selling costs or the initially recorded amount. The amount, if any, by which the recorded amount of the loan exceeds the fair market value of the collateral is a loss which is charged to the allowance for loan losses at the time of foreclosure or repossession. Resolution of a past-due loan can be delayed if the borrower files a bankruptcy petition because a collection action cannot be continued unless the Company first obtains relief from the automatic stay provided by the bankruptcy code.

### Allowance for Loan Losses and Related Provision

The allowance for loan losses is maintained at a level sufficient to absorb estimated credit losses in the loan portfolio as of the date of the financial statements. The allowance for loan losses is a valuation reserve available for losses incurred or inherent in the loan portfolio and other extensions of credit. The determination of the adequacy of the allowance for loan losses is a critical accounting policy of the Company.

The Company's primary lending emphasis is the origination of commercial and commercial real estate loans and mortgage warehouse lines of credit. Based on the composition of the loan portfolio, the inherent primary risks are deteriorating credit quality, a decline in the economy, and a decline in New Jersey real estate market values. Any one, or a combination, of these events may adversely affect the loan portfolio and may result in increased delinquencies, loan losses and increased future provision levels.

All, or part, of the principal balance of commercial and commercial real estate loans, and construction loans are charged off to the allowance as soon as it is determined that the repayment of all, or part, of the principal balance is highly unlikely. Consumer loans are generally charged off no later than 120 days past due on a contractual basis, earlier in the event of bankruptcy, or if there is an amount deemed uncollectible. Because all identified losses are immediately charged off, no portion of the allowance for loan losses is restricted to any individual loan or groups of loans, and the entire allowance is available to absorb any and all loan losses.

Management reviews the adequacy of the allowance on at least a quarterly basis to ensure that the provision for loan losses has been charged against earnings in an amount necessary to maintain the allowance at a level that is adequate based on management's assessment of probable estimated losses. The Company's methodology for assessing the adequacy of the allowance for loan losses consists of several key elements. These elements may include a specific

reserve for doubtful or high risk loans, an allocated reserve, and an unallocated portion.

The Company consistently applies the following comprehensive methodology. During the quarterly review of the allowance for loan losses, the Company considers a variety of factors that include:

- General economic conditions;
- Trends in charge-offs;
- Trends and levels of delinquent loans;



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- Trends and levels of non-performing loans, including loans over 90 days delinquent;
  - Trends in volume and terms of loans;
  - Levels of allowance for specific classified loans;
  - Credit concentrations.

The methodology includes the segregation of the loan portfolio into loan types with a further segregation into risk rating categories. This allows for an allocation of the allowance for loan losses by loan type; however, the allowance is available to absorb any loan loss without restriction. Larger balance, non-homogeneous loans representing significant individual credit exposures are evaluated individually through the internal loan review process. It is this process that produces the watch list. The borrower's overall financial condition, repayment sources, guarantors and value of collateral, if appropriate, are evaluated. Based on these reviews, an estimate of probable losses for the individual larger-balance loans are determined, whenever possible, and used to establish loan loss reserves. In general, for non-homogeneous loans not individually assessed, and for homogeneous loans, such as residential mortgages and consumer credits, the loans are collectively evaluated based on delinquency status, loan type, and historical losses. These loan groups are then internally risk rated.

The watch list includes loans that are assigned a rating of special mention, substandard, doubtful and loss. Loans classified as special mention have potential weaknesses that deserve management's close attention. If uncorrected, the potential weaknesses may result in deterioration of the repayment prospects. Loans classified as substandard have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They include loans that are inadequately protected by the current sound net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans classified as doubtful have all the weaknesses inherent in loans classified substandard with the added characteristic that collection or liquidation in full, on the basis of current conditions and facts, is highly improbable. Loans rated as doubtful in whole, or in part, are placed in nonaccrual status. Loans classified as a loss are considered uncollectible and are charged to the allowance for loan losses.

The specific reserve for impaired loans is established for specific loans which have been identified by management as being high risk loan assets. These impaired loans are assigned a doubtful risk rating grade because the loan has not performed according to payment terms and there is reason to believe that repayment of the loan principal in whole, or part, is unlikely. The specific portion of the allowance is the total amount of potential unconfirmed losses for these individual doubtful loans. To assist in determining the fair value of loan collateral, the Company often utilizes independent third party qualified appraisal firms which in turn employ their own criteria and assumptions that may include occupancy rates, rental rates, and property expenses, among others.

The second category of reserves consists of the allocated portion of the allowance. The allocated portion of the allowance is determined by taking pools of loans outstanding that have similar characteristics and applying historical loss experience for each pool. This estimate represents the potential unconfirmed losses within the portfolio. Individual loan pools are created for commercial and commercial real estate loans, construction loans, and various types of loans to individuals. The historical estimation for each loan pool is then adjusted to account for current conditions, current loan portfolio performance, loan policy or management changes, or any other factors which may cause future losses to deviate from historical levels.

The Company also maintains an unallocated allowance. The unallocated allowance is used to cover any factors or conditions which may cause a potential loan loss but are not specifically identifiable. It is prudent to maintain an unallocated portion of the allowance because no matter how detailed an analysis of potential loan losses is performed, these estimates by definition lack precision. Management must make estimates using assumptions and information that is often subjective and changing rapidly.

Loans are placed in a nonaccrual status when the ultimate collectability of principal or interest in whole, or part, is in doubt. Past-due loans contractually past-due 90 days or more for either principal or interest are also placed in nonaccrual status unless they are both well secured and in the process of collection. Impaired loans are evaluated individually.

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The following table presents, for the periods indicated, an analysis of the allowance for loan losses and other related data.

## Allowance for Loan Losses

	Nine Months Ended Sept. 30, 2012	Year Ended December 31, 2011	Nine Months Ended Sept. 30, 2011
Balance, beginning of period	\$ 5,534,450	\$ 5,762,712	\$ 5,762,712
Provision charged to operating expenses	1,649,994	2,558,328	1,283,330
Loans charged off :			
Construction loans	(57,650)	(2,361,783)	(1,319,456)
Residential real estate loans	(130,694)	-	-
Commercial and commercial real estate	(229,401)	(437,699)	(228,662)
Loans to individuals	(83,859)	-	-
Lease financing	-	-	-
All other loans	-	-	-
	(501,604)	(2,799,482)	(1,548,118)
Recoveries			
Construction loans	3,403	8,951	6,478
Residential real estate loans	-	-	-
Commercial and commercial real estate	6,800	3,941	3,934
Loans to individuals	-	-	-
Lease financing	-	-	-
All other loans	-	-	-
	10,203	12,892	10,412
Net (charge offs) / recoveries	(491,401)	(2,786,590)	(1,537,706)
Balance, end of period	\$ 6,693,043	\$ 5,534,450	\$ 5,508,336
Loans :			
At period end	\$ 497,247,199	\$ 475,431,771	\$ 426,435,830
Average during the period	438,292,781	362,289,390	336,544,655
Net (charge offs)/recoveries to average loans outstanding (annualized)	(0.15%)	(0.77%)	(0.46%)
Allowance for loan losses to :			
Total loans at period end	1.35%	1.16%	1.29%
Total loans at period end excluding mortgage warehouse lines	2.21%	1.95%	2.01%
Non-performing loans	139.47%	185.01%	100.37%

The Company's provision for loan losses was \$1,649,994 for the nine months ended September 30, 2012 compared to \$1,283,330 for the nine months ended September 30, 2011. In addition to the modest increase in the balance of

non-performing loans from December 31, 2011 to September 30, 2012, the continuing adverse economic conditions that resulted in depreciation of collateral values securing construction and commercial loans necessitated the recorded provision. Net charge offs/recoveries amounted to a net charge-off of \$491,401 for the nine months ended September 30, 2012.

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At September 30, 2012, the allowance for loan losses was \$6,693,043 compared to \$5,534,450 at December 31, 2011, an increase of \$1,158,593. The ratio of the allowance for loan losses to total loans at September 30, 2012 and December 31, 2011 was 1.35% and 1.16%, respectively. The allowance for loan losses as a percentage of non-performing loans was 139.47% at September 30, 2012, compared to 185.01% at December 31, 2011. Management believes the quality of the loan portfolio remains sound considering the economic climate and economy in the State of New Jersey and that the allowance for loan losses is adequate in relation to credit risk exposure levels.

## Deposits

Deposits, which include demand deposits (interest bearing and non-interest bearing), savings deposits and time deposits, are a fundamental and cost-effective source of funding. The flow of deposits is influenced significantly by general economic conditions, changes in market interest rates and competition. The Bank offers a variety of products designed to attract and retain customers, with the Bank's primary focus being on building and expanding long-term relationships.

The following table summarizes deposits at September 30, 2012 and December 31, 2011.

	September 30, 2012	December 31, 2011
Demand		
Non-interest bearing	\$ 133,244,013	\$105,470,543
Interest bearing	191,260,147	201,987,751
Savings	190,753,453	176,198,907
Time	145,739,919	140,205,284
	\$ 660,997,532	\$623,862,485

At September 30, 2012, total deposits were \$660,997,532, an increase of \$37,135,047, or 6.0%, from \$623,862,485 at December 31, 2011.

## Borrowings

Borrowings are mainly comprised of Federal Home Loan Bank ("FHLB") borrowings and overnight funds purchased. These borrowings are primarily used to fund asset growth not supported by deposit generation. The balance of borrowings was \$51,150,000 at September 30, 2012, consisting of FHLB long-term borrowings of \$10,000,000 and overnight funds purchased of \$41,150,000, compared to \$88,300,000 at December 31, 2011, consisting of long-term FHLB borrowings of \$10,000,000 and overnight funds purchased of \$78,300,000.

The Bank has a fixed rate convertible advance from the FHLB in the amounts of \$10,000,000 that bears interest at the rate of 4.08%. This advance may be called by the FHLB quarterly at the option of the FHLB if rates rise and the rate earned by the FHLB is no longer a "market" rate. This advance is fully secured by marketable securities.

## Shareholders' Equity and Dividends

Shareholders' equity increased by \$4,744,546, or 8.6%, to \$59,744,321 at September 30, 2012, from \$54,999,775 at December 31, 2011. Tangible book value per common share increased by \$0.97, or 10.0%, to \$10.70 at September 30, 2012 from \$9.73 at December 31, 2011. The current period increase in tangible book value per common share

was primarily the result of net income of \$3,819,759 for the nine months ended September 30, 2012. The ratio of shareholders' equity to total assets was 7.50% and 6.95% at September 30, 2012 and December 31, 2011, respectively.

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In lieu of cash dividends to common shareholders, the Company (and its predecessor the Bank) has declared a stock dividend every year since 1992 and has paid such dividends every year since 1993. Five percent stock dividends were declared in 2011 and 2010 and paid in 2012 and 2011, respectively.

The Company's common stock is quoted on the Nasdaq Global Market under the symbol "FCCY".

In 2005, the Company's board of directors authorized a common stock repurchase program that allows for the repurchase of a limited number of the Company's shares at management's discretion on the open market. The Company undertook this repurchase program in order to increase shareholder value. Disclosure of repurchases of Company shares, if any, made during the quarter ended September 30, 2012 is set forth under Part II, Item 2 of this report, "Unregistered Sales of Equity Securities and Use of Proceeds."

Actual capital amounts and ratios for the Company and the Bank as of September 30, 2012 and December 31, 2011 are as follows:

	Actual Amount	Ratio	For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provision	
			Amount	Ratio	Amount	Ratio
As of September 30, 2012						
Company						
Total Capital to Risk Weighted Assets	\$ 77,646,991	13.03%	\$ 47,657,440	>8%	N/A	N/A
Tier 1 Capital to Risk Weighted Assets	70,953,948	11.91%	23,828,720	>4%	N/A	N/A
Tier 1 Capital to Average Assets	70,953,948	9.21%	30,820,320	>4%	N/A	N/A
Bank						
Total Capital to Risk Weighted Assets	\$ 74,994,036	12.59%	\$ 47,657,440	>8%	\$ 59,571,800	>10%
Tier 1 Capital to Risk Weighted Assets	68,300,993	11.47%	23,828,720	>4%	35,743,080	>6%
Tier 1 Capital to Average Assets	68,300,993	8.94%	30,547,500	>4%	38,184,375	>5%

As of December 31, 2011

Company

Total Capital to Risk Weighted Assets	\$ 72,037,863	12.22%	\$ 47,164,800	>8%	N/A	N/A
Tier 1 Capital to Risk Weighted Assets	66,434,272	11.27%	23,582,400	>4%	N/A	N/A
Tier 1 Capital to Average Assets	66,434,272	8.82%	30,138,401	>4%	N/A	N/A

Bank

Total Capital to Risk Weighted Assets	\$ 69,172,940	11.73%	\$ 47,164,800	>8%	\$ 58,956,000	>10%
Tier 1 Capital to Risk Weighted Assets	63,638,489	10.79%	23,582,400	>4%	35,373,600	>6%
Tier 1 Capital to Average Assets	63,638,489	8.49%	29,983,580	>4%	37,479,475	>5%

The minimum regulatory capital requirements for financial institutions require institutions to have a Tier 1 capital to average assets ratio of 4.0%, a Tier 1 capital to risk weighted assets ratio of 4.0% and a total capital to risk weighted assets ratio of 8.0%. To be considered "well capitalized," an institution must have a minimum Tier 1 leverage ratio of 5.0%. At September 30, 2012, the ratios of the Company exceeded the ratios required to be considered well capitalized. It is management's goal to monitor and maintain adequate capital levels to continue to support asset growth and continue its status as a well capitalized institution.





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Liquidity

At September 30, 2012, the amount of liquid assets remained at a level management deemed adequate to ensure that contractual liabilities, depositors' withdrawal requirements, and other operational and customer credit needs could be satisfied.

Liquidity management refers to the Company's ability to support asset growth while satisfying the borrowing needs and deposit withdrawal requirements of customers. In addition to maintaining liquid assets, factors such as capital position, profitability, asset quality and availability of funding affect a bank's ability to meet its liquidity needs. On the asset side, liquid funds are maintained in the form of cash and cash equivalents, Federal funds sold, investment securities held to maturity maturing within one year, securities available for sale and loans held for sale. Additional asset-based liquidity is derived from scheduled loan repayments as well as investment repayments of principal and interest from mortgage-backed securities. On the liability side, the primary source of liquidity is the ability to generate core deposits. Short-term borrowings are used as supplemental funding sources when growth in the core deposit base does not keep pace with that of earning assets.

The Bank has established a borrowing relationship with the FHLB which further supports and enhances liquidity. During 2010, FHLB replaced its Overnight Line of Credit and One-Month Overnight Repricing Line of Credit facilities available to member banks with a fully secured line of up to 50 percent of a bank's quarter-end total assets. Under the terms of this facility, the Bank's total credit exposure to FHLB cannot exceed 50 percent, or \$388,749,287, of its total assets at June 30, 2012. In addition, the aggregate outstanding principal amount of the Bank's advances, letters of credit, the dollar amount of the FHLB's minimum collateral requirement for off-balance sheet financial contracts and advance commitments cannot exceed 30 percent of the Bank's total assets, unless the Bank obtains approval from FHLB's Board of Directors or its Executive Committee. These limits are further restricted by a member's ability to provide eligible collateral to support its obligations to FHLB as well as the ability to meet the FHLB's stock requirement. The Bank also maintains an unsecured federal funds line of \$20,000,000 with a correspondent bank.

The Consolidated Statements of Cash Flows present the changes in cash from operating, investing and financing activities. At September 30, 2012, the balance of cash and cash equivalents was \$14,000,178.

Net cash provided by operating activities totaled \$5,307,557 for the nine months ended September 30, 2012 compared to net cash provided by operations of \$14,729,743 for the nine months ended September 30, 2011. The primary source of funds is net income from operations adjusted for activity related to loans originated for sale, the provision for loan losses, depreciation expenses, and net amortization of premiums on securities.

Net cash used in investing activities totaled \$6,864,102 for the nine months ended September 30, 2012 compared to net cash used in investing activities of \$1,117,459 for the nine months ended September 30, 2011. The cash used in investing activities for the 2011 period included \$101,539,588 in cash and cash equivalents acquired from the purchase of three branch offices.

Net cash provided by financing activities totaled \$361,464 for the nine months ended September 30, 2012 compared to net cash used in financing activities of \$16,878,712 for the nine months ended September 30, 2011.

The securities portfolios are also a source of liquidity, providing cash flows from maturities and periodic repayments of principal. For the nine months ended September 30, 2012, prepayments and maturities of investment securities totaled \$53,672,543. Another source of liquidity is the loan portfolio, which provides a flow of payments and maturities.

In addition, subsequent to the end of the third quarter of 2012, the Company completed its common stock rights offering, which expired on October 5, 2012. The Company received gross proceeds of \$5.0 million from holders of subscription rights. The rights offering was fully subscribed. The Company intends to use the proceeds from the rights offering for general corporate purposes. See Note 11 (Subsequent Event) to the Consolidated Financial Statements in this quarterly report for additional information regarding the rights offering.

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Interest Rate Sensitivity Analysis

The largest component of the Company's total income is net interest income, and the majority of the Company's financial instruments are composed of interest rate-sensitive assets and liabilities with various terms and maturities. The primary objective of management is to maximize net interest income while minimizing interest rate risk. Interest rate risk is derived from timing differences in the repricing of assets and liabilities, loan prepayments, deposit withdrawals, and differences in lending and funding rates. Management actively seeks to monitor and control the mix of interest rate-sensitive assets and interest rate-sensitive liabilities.

The Company continually evaluates interest rate risk management opportunities, including the use of derivative financial instruments. Management believes that hedging instruments currently available are not cost-effective, and therefore, has focused its efforts on increasing the Bank's spread by attracting lower-cost retail deposits.

Recent Events

On October 29, 2012, Hurricane Sandy caused destruction along the East Coast, including in New Jersey, and resulted in, among other things, severe property damage and the closure of many businesses and financial markets. The Company is currently assessing the impact of the storm on its facilities and business, its customers in the affected areas and its borrowers' ability to repay their loans and any adverse impact on collateral values. At this time the Company is unable to quantify the financial impact of any losses or disruptions and the effect that they may have on its future financial condition or results of operations. The financial impact to the Company is expected to primarily relate to its consumer and commercial real estate loan portfolios and will depend on a number of factors, including, the types of loans most affected by the storm, the extent of damage to the Company's collateral, the availability of insurance coverage, the availability of government assistance for the Company's borrowers, and whether such borrowers' ability to repay their loans has been diminished.

For more details regarding risk factors, including severe weather and climate change, that may affect the Company, see Part I, Item 1A of the Company's Annual Report on Form 10-K for the year ended December 31, 2011.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Not required.

Item 4. Controls and Procedures.

The Company has established disclosure controls and procedures designed to ensure that information required to be disclosed in the reports that the Company files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms and is accumulated and communicated to management, including the principal executive officer and principal financial officer, to allow timely decisions regarding required disclosure.

The Company's principal executive officer and principal financial officer, with the assistance of other members of the Company's management, have evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this quarterly report. Based upon such evaluation, the Company's principal executive officer and principal financial officer have concluded that the Company's disclosure controls and procedures are effective as of the end of the period covered by this quarterly report.

The Company's principal executive officer and principal financial officer have also concluded that there was no change in the Company's internal control over financial reporting (as such term is defined in Rule 13a-15(f) under the Exchange Act) that occurred during the quarter ended September 30, 2012 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

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## PART II. OTHER INFORMATION

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

## Issuer Purchases of Equity Securities

On July 21, 2005, the board of directors authorized a stock repurchase program under which the Company may repurchase in open market or privately negotiated transactions up to 5% of its common shares outstanding at that date. The Company undertook this repurchase program in order to increase shareholder value. The following table provides common stock repurchases made by or on behalf of the Company during the three months ended September 30, 2012, if any.

## Issuer Purchases of Equity Securities(1)

Period		Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased As Part of Publicly Announced Plan or Program	Maximum Number of Shares That May Yet be Purchased Under the Plan or Program
Beginning	Ending				
July 1, 2012	July 30, 2012	-	-	-	178,628
August 1, 2012	August 31, 2012	-	-	-	178,628
September 1, 2012	September 30, 2012	-	-	-	178,628
Total		-	-	-	178,628

- (1) The Company's common stock repurchase program covers a maximum of 195,076 shares of common stock of the Company, representing 5% of the outstanding common stock of the Company on July 21, 2005, as adjusted for the subsequent common stock dividends.

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Item 6. Exhibits.

10.1	Subscription Agent Agreement, dated as of September 5, 2012, between 1st Constitution Bancorp and Registrar and Transfer Company (incorporated by reference to Exhibit 4.4 to the Company's Form 8-K filed with the SEC on September 6, 2012)
31.1	* Certification of Robert F. Mangano, principal executive officer of the Company, pursuant to Securities Exchange Act Rule 13a-14(a)
31.2	* Certification of Joseph M. Reardon, principal financial officer of the Company, pursuant to Securities Exchange Act Rule 13a-14(a)
32	* Certifications pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of The Sarbanes-Oxley Act of 2002, signed by Robert F. Mangano, principal executive officer of the Company, and Joseph M. Reardon, principal financial officer of the Company
101.INS	* XBRL Instance Document X
101.SCH	* XBRL Taxonomy Extension Schema Document X
101.CAL	* XBRL Taxonomy Extension Calculation Linkbase Document X
101.DEF	* XBRL Taxonomy Extension Definition Linkbase Document X
101.LAB	* XBRL Taxonomy Extension Label Linkbase Document X
101.PRE	* XBRL Taxonomy Extension Presentation Linkbase Document X

\*

Filed herewith.

<sup>x</sup>These interactive data files are being furnished as part of this Quarterly Report, and in accordance with Rule 402 of Regulation S-T, shall not be deemed filed for purposes of Section 11 or 12 of the Securities Act of 1933, as amended, or Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to liability under those sections.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

1ST CONSTITUTION BANCORP

Date: November 14, 2012

By: /s/ ROBERT F. MANGANO  
Robert F. Mangano  
President and Chief Executive  
Officer  
(Principal Executive Officer)

Date: November 14, 2012

By: /s/ JOSEPH M. REARDON  
Joseph M. Reardon  
Senior Vice President and  
Treasurer  
(Principal Financial and  
Accounting Officer)