

BLACKBAUD INC  
Form 4  
March 02, 2012

# FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

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## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
Chardon Marc

(Last) (First) (Middle)

2000 DANIEL ISLAND DRIVE

(Street)

CHARLESTON, SC 29492

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
BLACKBAUD INC [BLKB]

3. Date of Earliest Transaction  
(Month/Day/Year)  
02/29/2012

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)

President and CEO

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Ownership (Instr. 4)
				(A) or (D)	Price		
Common Stock	02/29/2012		M	43,000	A \$ 16.1	108,264	D
Common Stock	02/29/2012		S	43,000	D \$ 31.73	65,264	D
Common Stock	02/29/2012		A	2,498	A \$ 0	67,762	D
Common Stock	02/29/2012		F(3)	1,086	D \$ 31.55	66,676	D
Common Stock	03/01/2012		M	42,478	A \$ 16.1	109,154	D

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Common Stock	03/01/2012		S <sup>(4)</sup>	42,478	D	\$ 31.48 <u>(5)</u>	66,676	D	
Common Stock							2,800	I	By spouse

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Securities (Instr. 3 and 4)	Amount
				Code	V (A) (D)	Date Exercisable Expiration Date	Title	Number Shares
Employee Stock Option (Right to Buy)	\$ 16.1	02/29/2012		M	43,000	<u>(6)</u> 11/28/2012	Common Stock	43,000
Employee Stock Option (Right to Buy)	\$ 16.1	03/01/2012		M <sup>(4)</sup>	42,478	<u>(6)</u> 11/28/2012	Common Stock	42,478
Stock Appreciation Right	\$ 26.17					<u>(7)</u> 02/13/2015	Common Stock	55,300
Stock Appreciation Right	\$ 12.4					<u>(8)</u> 11/08/2015	Common Stock	4,750
Stock Appreciation Right	\$ 22.34					<u>(9)</u> 11/11/2016	Common Stock	65,200
Stock Appreciation Right	\$ 21.44					<u>(10)</u> 02/10/2017	Common Stock	100,000
Stock Appreciation	\$ 22.58					<u>(11)</u> 05/10/2017	Common Stock	100,000

Right

Stock

Appreciation \$ 24

(12)

08/10/2017

Common  
Stock

100,0

Right

Stock

Appreciation \$ 26.79

(13)

11/07/2017

Common  
Stock

104,1

Right

## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
Chardon Marc 2000 DANIEL ISLAND DRIVE CHARLESTON, SC 29492	X		President and CEO	

## Signatures

/s/ Donald R. Reynolds,  
Attorney-in-Fact

03/02/2012

\*\*Signature of Reporting Person

Date

## Explanation of Responses:

\* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

(1) This transaction was executed in multiple trades at prices ranging from \$31.53 to \$32.35. The price reported in Column 4 is a weighted average price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transactions were effected.

(2) On February 29, 2012, the Compensation Committee determined that these performance-based restricted stock rights vested based on the company achieving financial performance goals for the period ending December 31, 2011.

(3) Represents shares forfeited to the company in connection with the satisfaction of tax liabilities incurred upon the vesting of the performance-based restricted stock rights.

(4) This exercise and sale was effected pursuant to a Rule 10b5-1 trading plan adopted by the reporting person on February 29, 2012 and effective on March 1, 2012.

(5) This transaction was executed in multiple trades at prices ranging from \$31.27 to \$31.70. The price reported in Column 4 is a weighted average price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transactions were effected.

(6) The option vested 1/4 on November 28, 2006 and 1/12 every three months thereafter.

(7) Represents a stock appreciation right which vests in four equal annual installments beginning on February 12, 2009, subject to continued employment, and shall be settled in stock at time of exercise.

(8) Represents a stock appreciation right which vests in four equal annual installments beginning on November 7, 2009, subject to continued employment, and shall be settled in stock at time of exercise.

(9) Represents a stock appreciation right which vests in four equal annual installments beginning on November 10, 2010, subject to continued employment, and shall be settled in stock at time of exercise.

(10) Represents a stock appreciation right which vested 100% on November 10, 2010 and shall be settled in stock at time of exercise.

(11) Represents a stock appreciation right which vested 100% on November 10, 2011 and shall be settled in stock at time of exercise.

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- (12) Represents a stock appreciation right which will vest 100% on November 12, 2012, subject to continued employment, and shall be settled in stock at time of exercise.
- (13) Represents a stock appreciation right which vests in four equal annual installments beginning on November 8, 2011, subject to continued employment, and shall be settled in stock at time of exercise.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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