WESBANCO INC Form 10-Q October 30, 2017 Table of Contents

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

### **WASHINGTON, DC 20549**

### **FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2017

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number 000-08467

WESBANCO, INC.

(Exact name of Registrant as specified in its charter)

WEST VIRGINIA (State of incorporation)

55-0571723 (IRS Employer Identification No.)

1 Bank Plaza, Wheeling, WV (Address of principal executive offices)

26003 (Zip Code)

Registrant s telephone number, including area code: 304-234-9000

### **NOT APPLICABLE**

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See definitions of large accelerated filer, accelerated filer, smaller reporting company, and emerging growth company in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act).

Yes No

As of October 23, 2017, there were 44,033,267 shares of WesBanco, Inc. common stock, \$2.0833 par value, outstanding.

# WESBANCO, INC.

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# PART I FINANCIAL INFORMATION

# ITEM 1. FINANCIAL STATEMENTS

# WESBANCO, INC. CONSOLIDATED BALANCE SHEETS

(unaudited, in thousands, except shares)	Sep	otember 30, 2017	De	cember 31, 2016
ASSETS				
Cash and due from banks, including interest bearing amounts of \$14,704 and				
\$21,913, respectively	\$	110,871	\$	128,170
Securities:				
Trading securities, at fair value		7,929		7,071
Available-for-sale, at fair value		1,305,532		1,241,176
Held-to-maturity (fair values of \$1,044,748 and \$1,076,790, respectively)		1,025,688		1,067,967
Total securities		2,339,149		2,316,214
Loans held for sale		26,888		17,315
Portfolio loans, net of unearned income		6,373,049		6,249,436
Allowance for loan losses		(45,487)		(43,674)
Net portfolio loans		6,327,562		6,205,762
Premises and equipment, net		133,497		133,297
Accrued interest receivable		30,152		28,299
Goodwill and other intangible assets, net		590,249		593,187
Bank-owned life insurance		191,466		188,145
Other assets		168,443		180,488
Total Assets	\$	9,918,277	\$	9,790,877
A LA DAY MINTER				
LIABILITIES				
Deposits: Non-interest bearing demand	\$	1,851,167	\$	1,789,522
Interest bearing demand	Ф	1,666,117	Ф	1,789,322
Money market		990,788		995,477
Savings deposits		· ·		
C I		1,258,887		1,213,168
Certificates of deposit		1,334,066		1,495,822
Total deposits		7,101,025		7,040,879
Federal Home Loan Bank borrowings		1,015,011		968,946

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Other short-term borrowings	165,576	199,376
Subordinated debt and junior subordinated debt	164,278	163,598
Total borrowings	1,344,865	1,331,920
Accrued interest payable	3,924	2,204
Other liabilities	73,905	74,466
Total Liabilities	8,523,719	8,449,469
SHAREHOLDERS EQUITY		
Preferred stock, no par value; 1,000,000 shares authorized; none outstanding		
Common stock, \$2.0833 par value; <b>100,000,000</b> shares authorized in 2017 and		
2016, respectively; <b>44,041,572</b> and 43,931,715 shares issued, respectively;		
<b>44,033,585</b> and 43,931,715 shares outstanding, respectively	91,753	91,524
Capital surplus	683,348	680,507
Retained earnings	641,329	597,071
Treasury stock (7,987 and 0 shares in 2017 and 2016, respectively, at cost)	(300)	
Accumulated other comprehensive loss	(20,837)	(27,126)
Deferred benefits for directors	(735)	(568)
Total Shareholders Equity	1,394,558	1,341,408
Total Liabilities and Shareholders Equity	\$ 9,918,277	\$ 9,790,877

See Notes to Consolidated Financial Statements.

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# WESBANCO, INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(unaudited, in thousands, except shares and per share amounts)	For the Three Months Ended September 30, 2017 2016					For the Ni Ended Sep 2017			
INTEREST AND DIVIDEND INCOME									
Loans, including fees	\$	70,342	\$	55,822	\$	202,600	\$	160,858	
Interest and dividends on securities:		ĺ							
Taxable		9,711		9,137		28,682		29,129	
Tax-exempt		4,862		4,559		14,617		13,620	
Total interest and dividends on securities		14,573		13,696		43,299		42,749	
Other interest income		574		574		1,674		1,671	
Total interest and dividend income		85,489		70,092		247,573		205,278	
INTEREST EXPENSE									
Interest bearing demand deposits		1,814		691		4,413		1,841	
Money market deposits		751		444		1,970		1,350	
Savings deposits		189		173		555		502	
Certificates of deposit		2,610		2,592		7,512		7,835	
Total interest expense on deposits		5,364		3,900		14,450		11,528	
Federal Home Loan Bank borrowings		3,628		3,005		9,608		9,104	
Other short-term borrowings		394		118		954		299	
Subordinated debt and junior subordinated debt		1,849		1,043		5,449		2,706	
Total interest expense		11,235		8,066		30,461		23,637	
NET INTEREST INCOME		74,254		62,026		217,112		181,641	
Provision for credit losses		2,516		2,214		7,610		6,350	
Net interest income after provision for credit losses		71,738		59,812		209,502		175,291	
NON-INTEREST INCOME									
Trust fees		5,358		5,413		17,073		16,160	
Service charges on deposits		5,320		4,733		15,254		12,861	
Electronic banking fees		4,883		3,945		14,395		11,290	
Net securities brokerage revenue		1,721		1,473		5,164		5,119	
Bank-owned life insurance		1,164		995		3,671		2,910	
Net gains on sales of mortgage loans		1,103		814		3,511		2,045	
Net securities gains		6		598		511		2,293	

Net (loss)/gain on other real estate owned and other assets		(298)		184		9	380
Other income		1,642		2,862		6,318	6,943
Total non-interest income		20,899		21,017		65,906	60,001
NON-INTEREST EXPENSE							
Salaries and wages		24,957		21,225		71,575	60,136
Employee benefits		7,728		6,275		23,670	20,684
Net occupancy		4,132		3,647		12,969	10,459
Equipment		3,905		3,557		12,043	10,387
Marketing		1,599		1,295		4,482	3,876
FDIC insurance		945		961		2,677	3,225
Amortization of intangible assets		1,223		837		3,736	2,263
Restructuring and merger-related expense				9,883		491	10,577
Other operating expenses		11,265		9,921		34,380	28,696
Total non-interest expense		55,754		57,601		166,023	150,303
Income before provision for income taxes		36,883		23,228		109,385	84,989
Provision for income taxes		10,527		5,793		30,801	22,572
NET INCOME	\$	26,356	\$	17,435	\$	78,584	\$ 62,417
EARNINGS PER COMMON SHARE							
Basic	\$	0.60	\$	0.44	\$	1.79	\$ 1.61
Diluted	\$	0.60	\$	0.44	\$	1.78	\$ 1.61
AVERAGE COMMON SHARES OUTSTANDING							
Basic	44	,031,813	39	,715,516	4	3,992,017	38,828,618
Diluted	44	,086,881	39	,743,291	4	4,059,469	38,855,453
DIVIDENDS DECLARED PER COMMON SHARE	\$	0.26	\$	0.24	\$	0.78	\$ 0.72
COMPREHENSIVE INCOME	\$	27,637	\$	15,470	\$	84,873	\$ 78,309

See Notes to Consolidated Financial Statements.

eptember 30, 2016

# WESBANCO, INC. CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY

# For the Nine Months Ended September 30, 2017 and 2016

unaudited, in thousands, except shares	Common	Stock			Accumulated Other Comprehens <b>iDe</b> ferred							
inauauea, in inousanas, excepi snares	Shares		Capital	Retained		-						
nd per share amounts)	Outstanding	Amount	-	Earnings	Stock	Income						
December 31, 2016	43,931,715		\$ 680,507	\$ 597,071	\$			\$ 1,341,408				
2010 J., 2010	73,731,713	Ψ /1,324	\$ 000,507	Ψ371,071	Ψ	ψ (27,120)	ψ (300)	Ψ 1,5-1,-00				
let income				78,584				78,584				
Other comprehensive income				70,00		6,289		6,289				
						0,20		0,20				
Comprehensive income								84,873				
Common dividends declared (\$0.78 per								ĺ				
hare)				(34,326)				(34,326				
reasury shares acquired	(12,987)				(488)			(488				
tock options exercised	40,834	75	858		188			1,121				
ssuance of restricted stock	74,023	154	(154)									
tock compensation expense			1,970					1,970				
Deferred benefits for directors- net			167				(167)					
eptember 30, 2017	44,033,585	\$91,753	\$ 683,348	\$ 641,329	\$ (300)	\$ (20,837)	\$ (735)	\$1,394,558				
December 31, 2015	38,459,635	\$ 80,304	\$516,294	\$ 549,921	\$ (2,640)	\$ (20,954)	\$ (793)	\$ 1,122,132				
Net income				62,417				62,417				
Other comprehensive income						15,892		15,892				
Comprehensive income								78,309				
Common dividends declared (\$0.72 per hare)				(28,946)				(28,946				
hares issued for acquisition	5,423,348	11,071	162,934	(20,740)	3,144			177,149				
reasury shares acquired	(130,041)	11,0/1	56		(3,730)			(3,674				
tock options exercised	31,541	2	(165)		955			792				
ssuance of restricted stock	76,400		(2,271)		2,271							
tock compensation expense	. 2, .00		1,389		_, +			1,389				
Deferred benefits for directors- net			(230)				230	-,- 0)				

See Notes to Consolidated Financial Statements.

43,860,883 \$91,377 \$678,007 \$583,392 \$ \$ (5,062) \$(563) \$1,347,151

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# WESBANCO, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

	Fo	Septem					
(unaudited, in thousands)		2017		2016			
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$	93,506	\$	89,175			
INVESTING ACTIVITIES							
Net increase in loans held for investment		(122,332)		(160,654)			
Securities available-for-sale:							
Proceeds from sales		7,760		277,225			
Proceeds from maturities, prepayments and calls		156,944		214,786			
Purchases of securities		(225,404)		(171,169)			
Securities held-to-maturity:							
Proceeds from maturities, prepayments and calls		90,457		72,859			
Purchases of securities		(53,251)		(34,530)			
Proceeds from bank-owned life insurance		349		19			
Cash received to acquire a business, net				4,863			
Purchases of premises and equipment net		(6,223)		(3,894)			
Net cash (used in) provided by investing activities		(151,700)		199,505			
FINANCING ACTIVITIES							
Increase (decrease) in deposits		61,389		(123,708)			
Proceeds from Federal Home Loan Bank borrowings		560,000		(120,700)			
Repayment of Federal Home Loan Bank borrowings		(513,911)		(112,116)			
Increase in other short-term borrowings		20,200		6,832			
Decrease in federal funds purchased		(54,000)		,			
Dividends paid to common shareholders		(33,416)		(27,277)			
Issuance of common stock		991		2			
Treasury shares purchased net		(358)		(2,966)			
,		, ,					
Net cash provided by (used in) financing activities		40,895		(259,233)			
Net (decrease) increase in cash and cash equivalents		(17,299)		29,447			
Cash and cash equivalents at beginning of the period		128,170		86,685			
		•					
Cash and cash equivalents at end of the period	\$	110,871	\$	116,132			
SUPPLEMENTAL DISCLOSURES							
Interest paid on deposits and other borrowings	\$	29,857	\$	24,141			
Income taxes paid	Ŧ	20,825	4	17,925			
Transfers of loans to other real estate owned		506		3,368			
Non-cash transactions related to the YCB acquisition				177,149			

See Notes to Consolidated Financial Statements.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**Basis of presentation** The accompanying unaudited interim financial statements of WesBanco, Inc. and its consolidated subsidiaries (WesBanco) have been prepared in accordance with U.S. generally accepted accounting principles (GAAP) for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements and should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2016.

WesBanco s interim financial statements have been prepared following the significant accounting policies disclosed in Note 1 of the Notes to the Consolidated Financial Statements of its 2016 Annual Report on Form 10-K filed with the Securities and Exchange Commission. In the opinion of management, the accompanying interim financial information reflects all adjustments, including normal recurring adjustments, necessary to present fairly WesBanco s financial position and results of operations for each of the interim periods presented. Results of operations for interim periods are not necessarily indicative of the results of operations that may be expected for a full year.

Recent accounting pronouncements 
In August 2017, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2017-12 
Derivatives and Hedging (Topic 815), Targeted Improvements to Accounting for Hedging Activities. The new guidance will make more financial and nonfinancial hedging strategies eligible for hedge accounting. It also amends the presentation and disclosure requirements and changes how companies assess effectiveness. It is intended to more closely align hedge accounting with companies risk management strategies, simplify the application of hedge accounting, and increase transparency as to the scope and results of hedging programs. The guidance is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. Early adoption is permitted, including adoption in an interim period. WesBanco is assessing the impact of ASU 2017-12 and does not expect it to have a material impact on WesBanco s Consolidated Financial Statements.

In May 2017, the FASB issued ASU No. 2017-09 that provides guidance on determining which changes to the terms and conditions of share-based payment awards require an entity to apply modification accounting under Topic 718. The guidance is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2017. Early adoption is permitted, including adoption in an interim period. The amendments should be applied on a prospective basis to an award modified on or after the adoption date. WesBanco is assessing the impact of ASU 2017-09 and does not expect it to have a material impact on WesBanco s Consolidated Financial Statements.

In March 2017, FASB issued ASU 2017-08 that shortens the amortization period of certain callable debt securities held at a premium. The premium is required to be amortized to the earliest call date. Securities held at a discount continue to be amortized to maturity. Public business entities must apply the new requirements for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years, which for WesBanco will be effective for the fiscal year beginning January 1, 2019. Early adoption is permitted. The adoption of this pronouncement is not expected to have a material impact on WesBanco s Consolidated Financial Statements.

In March 2017, the FASB issued ASU 2017-07 that changes how an employer presents the net periodic benefit cost in the income statement for an employer-sponsored defined benefit pension and/or other postretirement benefit plans. Employers will present the service cost component of net periodic benefit cost in the same income statement line item as other employee compensation costs arising from services rendered during the period. Only the service cost component will be eligible for capitalization in assets. Employers will present the other components of the net

periodic benefit cost separately from the line items that includes the service cost outside of any subtotal of operating income, if one is presented. These components will not be eligible for capitalization in assets. For public business entities, the amendments in this update are effective for annual reporting periods beginning after December 15, 2017, including interim reporting periods within those annual reporting periods. Early adoption is permitted as of the beginning of an annual period (i.e., only in the first interim period). For WesBanco, this update will be effective for the fiscal year beginning January 1, 2018. Upon adoption, WesBanco will reclassify the service cost component from employee benefits to salaries and wages, which are both components of non-interest expense. The service cost component for the three and nine months ending September 30, 2017 was \$0.7 million and \$1.9 million, respectively.

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In January 2017, the FASB issued ASU 2017-04 that eliminated the requirement to calculate the implied fair value of goodwill to measure a goodwill impairment charge. Instead, entities will record an impairment charge based on the excess of a reporting unit s carrying amount over its fair value. Public business entities that are a U.S. Securities and Exchange Commission filer should adopt this update for its annual or any interim goodwill impairment tests in fiscal years beginning after December 15, 2019, which for WesBanco will be effective for the fiscal year beginning January 1, 2020. Early adoption is permitted. The adoption of this pronouncement is not expected to have a material impact on WesBanco s Consolidated Financial Statements.

In January 2017, the FASB issued ASU No. 2017-01, which clarifies the definition of a business with the objective of adding guidance to assist entities with evaluating whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. ASU 2017-01 will be effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2017, which for WesBanco will be effective for the fiscal year beginning January 1, 2018. WesBanco is currently evaluating the potential impact of ASU 2017-01 but it is not expected that the adoption of this new standard will have a material impact on WesBanco s Consolidated Financial Statements.

In October 2016, the FASB issued ASU 2016-16 that provides the recognition of income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs. Current guidance prohibits the recognition of current and deferred income taxes for an intra-entity asset transfer until the asset has been sold to an outside party. This prohibition on recognition is an exception to the principle of comprehensive recognition of current and deferred income taxes in generally accepted accounting principles. The exception has led to diversity in practice and is a source of complexity in financial reporting. FASB decided that an entity should recognize the income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs, Consequently, the amendments in this update eliminate the exception for an intra-entity transfer of an asset other than inventory. The amendments in this update do not include new disclosure requirements; however, existing disclosure requirements might be applicable when accounting for the current and deferred income taxes for an intra-entity transfer of an asset other than inventory. For public business entities, the amendments in this update are effective for annual reporting periods beginning after December 15, 2017, including interim reporting periods within those annual reporting periods, which for WesBanco will be effective for the fiscal year beginning January 1, 2018. The amendments in this update should be applied on a modified retrospective basis through a cumulative-effect adjustment directly to retained earnings as of the beginning of the period of adoption. The adoption of this pronouncement is not expected to have a material impact on WesBanco s Consolidated Financial Statements.

In August 2016, the FASB issued ASU 2016-15 that provides guidance for the classification of cash flows related to (1) debt prepayment or extinguishment costs, (2) settlement of zero-coupon debt instruments or other debt instruments with coupon rates that are insignificant in relation to the effective interest rate on the borrowing, (3) contingent consideration payments made after a business combination, (4) proceeds from the settlement of insurance claims, (5) proceeds from the settlement of corporate-owned life insurance policies, (6) distributions received from equity method investees, (7) beneficial interests in securitization transactions and (8) separately identifiable cash flows and application of the predominance principle. Public business entities must apply the new requirements for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years, which for WesBanco will be effective for the fiscal year beginning January 1, 2018. Early adoption is permitted. The adoption of this pronouncement is not expected to have a material impact on WesBanco s Consolidated Financial Statements.

In June 2016, the FASB issued ASU 2016-13 that will require entities to use a new forward-looking expected loss model on trade and other receivables, held-to-maturity debt securities, loans and other instruments that generally will result in the earlier recognition of allowances for credit losses. For available-for-sale debt securities with unrealized losses, entities will measure credit losses in a manner similar to what they do today, except that the losses will be recognized as allowances rather than reductions in the amortized cost of the securities. Entities will have to disclose

significantly more information, including information they use to track credit quality by year of origination for most financing receivables. Public business entities must apply the new requirements for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years, which for WesBanco will be effective for the fiscal year beginning January 1, 2020. Early adoption is permitted for fiscal years beginning after December 15, 2018. WesBanco is currently evaluating the impact of the adoption of this pronouncement on WesBanco s Consolidated Financial Statements.

In March 2016, the FASB issued ASU 2016-09 that will require all excess income tax benefits or tax deficiencies of stock awards to be recognized in the income statement when the awards vest or are settled. It also will allow an employer to repurchase more of an employee s shares than it can today for tax withholding purposes without triggering liability accounting and to make a policy election to account for forfeitures as they occur. Public business entities must apply the new requirements for fiscal years beginning after December 15, 2016, including interim periods within those fiscal years. The adoption of this pronouncement did not have a material impact on WesBanco s Consolidated Financial Statements.

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In March 2016, the FASB issued ASU 2016-07 that eliminates the requirement to retrospectively apply the equity method in previous periods when an investor initially obtains significant influence over an investee. The update is effective for interim and annual reporting periods in fiscal years beginning after December 15, 2016, and requires prospective adoption. Early adoption is permitted. The adoption of this pronouncement did not have a material impact on WesBanco s Consolidated Financial Statements.

In February 2016, the FASB issued ASU 2016-02 that will require entities to recognize lease assets and lease liabilities on the balance sheet and disclose key information about leasing arrangements. The principal difference from previous guidance is that the lease assets and lease liabilities arising from operating leases were not previously recognized in the balance sheet. Public business entities must apply the new requirements for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Early adoption is permitted. WesBanco is currently evaluating the impact of the adoption of this pronouncement on WesBanco s Consolidated Financial Statements.

In January 2016, the FASB issued ASU 2016-01 that will require entities to measure equity investments that do not result in consolidation and are not accounted for under the equity method at fair value and recognize any changes in fair value in net income unless the investments qualify for the new practicability exception. The standard does not change the guidance for classifying and measuring investments in debt securities and loans. Entities will have to record changes in instrument-specific credit risk for financial liabilities measured under the fair value option in other comprehensive income. Public business entities must apply the new requirements for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. Early adoption is permitted. The adoption of this pronouncement is not expected to have a material impact on WesBanco s Consolidated Financial Statements.

In May 2014, the FASB issued ASU 2014-09 related to the recognition of revenue from contracts with customers. The new revenue pronouncement creates a single source of revenue guidance for all companies in all industries and is more principles-based than current revenue guidance. The pronouncement provides a five-step model for a company to recognize revenue when it transfers control of goods or services to customers at an amount that reflects the consideration to which it expects to be entitled in exchange for those goods or services. The five steps are, (1) identify the contract with the customer, (2) identify the separate performance obligations in the contract, (3) determine the transaction price, (4) allocate the transaction price to the separate performance obligations and (5) recognize revenue when each performance obligation is satisfied. On July 9, 2015, the FASB approved a one-year deferral of the effective date of the update. The update is effective for interim and annual reporting periods in fiscal years beginning after December 15, 2017. Early adoption is now permitted as of the original effective date for interim and annual reporting periods in fiscal years beginning after December 15, 2016. In March 2016, the FASB issued ASU 2016-08, which amends the principle versus agent guidance in the revenue standard. In April 2016, the FASB issued ASU 2016-10, which clarifies when promised goods or services are separately identifiable in the revenue standard. In May 2016, FASB issued ASU 2016-12, which provides narrow-scope improvements and practical expedients to the revenue standard. While WesBanco is currently evaluating the impact of this standard on individual customer contracts, management has evaluated the impact of this standard on the broad categories of its customer contracts and revenue streams. WesBanco currently anticipates this standard will not have a material impact on its Consolidated Financial Statements because revenue related to financial instruments, including loans and investment securities are not in scope of these updates. Loan interest income, investment interest income, insurance services revenue and bank-owned life insurance are accounted for under other U.S. GAAP standards and are therefore, out of scope of the ASC 606 revenue standard. Trust fees, service charges on deposits, electronic banking fees, net securities brokerage revenue, net gains on sales of mortgage loans, and net gain on other real estate owned and other assets are in scope of the ASC 606 revenue standard. Management has substantially completed evaluating revenue contracts, as well as identifying WesBanco s customers, performance obligations and material revenue streams. For revenue streams evaluated to date, no changes have been identified as to the timing of revenue recognition. The Company plans to

adopt the revenue recognition standard under the modified retrospective approach as of January 1, 2018.

In January 2014, the FASB issued ASU No. 2014-01, which applies to all reporting entities that invest in qualified affordable housing projects through limited liability entities. The pronouncement permits reporting entities to make an accounting policy election to account for these investments using the proportional amortization method if certain conditions exist. The pronouncement also requires disclosure that enables users of its financial statements to understand the nature of these investments in proportion to the tax credits and other tax benefits received and recognizes the net investment performance in the income statement as a component of income tax expense (benefit). The pronouncement is effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. WesBanco made an accounting policy election to adopt the ASU in the first quarter of 2017. With the adoption of this pronouncement, WesBanco now classifies the amortization of the investment as a component of income tax expense (benefit). The amount for the three and nine months ending September 30, 2017 was \$0.4 million and \$1.2 million, respectively, which is included in income tax expense within WesBanco s Consolidated Financial Statements.

## NOTE 2. MERGERS AND ACQUISITIONS

On September 9, 2016, WesBanco completed its acquisition of Your Community Bankshares, Inc. ( YCB ), and its wholly-owned banking subsidiary, Your Community Bank ( YCB Bank ), an Indiana state-chartered commercial bank headquartered in New Albany, Indiana. The transaction expanded WesBanco s franchise into Kentucky and southern Indiana.

On the acquisition date, YCB had \$1.5 billion in total assets, excluding goodwill, including \$1.0 billion in loans and \$173.2 million in securities. The YCB acquisition was valued at \$220.5 million, based on WesBanco s closing stock price on September 9, 2016 of \$32.62, and resulted in WesBanco issuing 5,423,348 shares of its common stock and \$43.3 million in cash in exchange for all of the outstanding shares of YCB common stock. The assets and liabilities of YCB were recorded on WesBanco s balance sheet at their fair value as of September 9, 2016, the acquisition date, and YCB s results of operations have been included in WesBanco s Consolidated Statements of Income since that date. Based on the final purchase price allocation, WesBanco recorded \$93.0 million in goodwill and \$12.0 million in core deposit intangibles in its Community Banking segment, representing the principal change in goodwill and intangibles in 2016. None of the goodwill is deductible for income tax purposes, as the acquisition is accounted for as a tax-free exchange for tax purposes.

For the nine months ended September 30, 2017 and for the twelve months ended December 31, 2016, WesBanco recorded merger-related expenses of \$0.5 million and \$13.3 million, respectively, associated with the YCB acquisition.

The final purchase price of the YCB acquisition and resulting goodwill is summarized as follows:

(unaudited, in thousands)	Septe	ember 9, 2016
Purchase Price:		
Fair value of WesBanco shares issued	\$	177,149
Cash consideration for outstanding YCB shares		43,349
Total purchase price	\$	220,498
Fair value of:		
Tangible assets acquired	\$	1,398,183
Core deposit and other intangible assets acquired		11,957
Liabilities assumed		(1,330,887)
Net cash received in the acquisition		48,212
Fair value of net assets acquired	\$	127,465
·	4	==1,100
Goodwill recognized	\$	93,033

The following table presents the allocation of the purchase price of the assets acquired and the liabilities assumed at the date of acquisition.

(unaudited, in thousands)

September 9, 2016

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Assets acquired	
Cash and due from banks	\$ 48,212
Securities	173,223
Loans	1,012,410
Goodwill and other intangible assets	104,990
Accrued income and other assets (1)	212,550
Total assets acquired	\$ 1,551,385
Liabilities assumed	
Deposits	\$ 1,193,010
Borrowings	123,001
Accrued expenses and other liabilities	14,876
Total liabilities assumed	1,330,887
	_,= 5 0,007
Net assets acquired	\$ 220,498

<sup>(1)</sup> Includes receivables of \$105.8 million from the sale of available-for-sale securities prior to the acquisition date.

There were no adjustments to the allocation of the purchase price of the assets acquired and the liabilities assumed during the third quarter of 2017. The following table presents the changes in the allocation of the purchase price of the assets acquired and the liabilities assumed at the date of the acquisition previously reported as of December 31, 2016:

(unaudited, in thousands)	Septe	mber 9, 2016
Goodwill recognized as of December 31, 2016	\$	92,889
Change in fair value of net assets acquired:		
Assets		
Loans		(1,156)
Accrued income and other assets		743
Liabilities		
Borrowings		
Accrued expenses and other liabilities		269
Fair value of net assets acquired	\$	(144)
Increase in goodwill recognized		144
Goodwill recognized as of September 30, 2017	\$	93,033

## NOTE 3. EARNINGS PER COMMON SHARE

Earnings per common share are calculated as follows:

(unaudited, in thousands, exce	ept shares	Fo	or the The End Septem	ded	1	For the Nine Months Ended September 30,					
and per share amounts)		2	2017		2016		2017	2016			
Numerator for both basic and dearnings per common share:	liluted										
Net income		\$	26,356	\$	17,435	\$	78,584	\$	62,417		
Denominator:											
Total average basic common sh	nares										
outstanding		44	,031,813	3	39,715,516	4	3,992,017	3	8,828,618		
Effect of dilutive stock options	and other										
stock compensation			55,068		27,775		67,452		26,835		
Total diluted average common outstanding	shares	44	,086,881	3	39,743,291	4	4,059,469	3	8,855,453		
Earnings per common share	basic	\$	0.60	\$	0.44	\$	1.79	\$	1.61		
Earnings per common share	diluted	\$	0.60	\$	0.44	\$	1.78	\$	1.61		

Options to purchase 117,550 shares and 96,600 shares at September 30, 2017 and 2016, respectively, were not included in the computation of net income per diluted share for the three months ended September 30, 2017 and 2016, respectively, because the exercise price was greater than the average market price of the common shares and, therefore, the effect would be antidilutive. All options to purchase shares were included in the nine months ended September 30, 2017 computation of net income per diluted share. Options to purchase 185,250 shares were not included in the computation of net income per diluted share for the nine months ended September 30, 2016 because the exercise price was greater than the average market price of the common shares and, therefore, the effect would be antidilutive.

As of September 30, 2017, 28,502 shares of market and performance-based restricted stock were not included in the computation of net income per diluted share for the three and nine months ended September 30, 2017 because the effect would be antidilutive. There were no antidilutive shares of restricted stock excluded from the computation of net income for the three or nine months ended September 30, 2016.

On September 9, 2016, WesBanco issued 5,423,348 shares of common stock (109,257 of which shares were treasury stock) to complete its acquisition of YCB. These shares are included in average shares outstanding beginning on that date. For additional information relating to the YCB acquisition, refer to Note 2, Mergers and Acquisitions.

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## **NOTE 4. SECURITIES**

The following table presents the fair value and amortized cost of available-for-sale and held-to-maturity securities:

(unaudited, in thousands)	An	nortized Cost	Un	eptembe Gross realized Gains	( IUn	Gross	E	stimated Fair Value	Aı	mortized Cost	( Un	Gross	r 31, 2016 Gross Unrealized Losses		stimated Fair Value
Available-for-sale															
U.S. Government sponsored entities and agencies	\$	72,672	\$	88	\$	(441)	\$	72,319	\$	54,803	\$	3	\$ (763)	\$	54,043
Residential mortgage-backed securities and collateralized mortgage obligations of government sponsored entities and	4	,	•			, , ,	*	·	4		4		· · ·	4	
agencies		974,370		776	(	11,672)		963,474		953,475		884	(16,070)		938,289
Commercial mortgage-backed securities and collateralized mortgage obligations of government sponsored entities and															
agencies		122,908		77		(1,151)		121,834		98,922		27	(2,139)		96,810
Obligations of states and		,						ĺ		ĺ			, , ,		ĺ
political subdivisions		104,228		3,187		(568)		106,847		110,208		3,114	(1,659)		111,663
Corporate debt securities		35,249		325		(71)		35,503		35,292		117	(108)		35,301
Total debt securities	\$1	,309,427	\$	4,453	\$ (	13,903)	\$ 1	1,299,977	\$ 1	,252,700	\$	4,145	\$ (20,739)	\$	1,236,106
Equity securities	4-	4,238	Ψ.	1,320	4 (	(3)	Ψ.	5,555	Ψ.	4,062	Ψ	1,032	(24)	Ψ.	5,070
Total available-for-sale															
securities	\$1	,313,665	\$	5,773	\$ (	13,906)	\$ 3	1,305,532	\$ 1	,256,762	\$	5,177	\$ (20,763)	\$	1,241,176
Held-to-maturity															
U.S. Government sponsored entities and															
•	\$	12,128	Ф		\$	(254)	Ф	11,874	Φ	13,394	Φ		\$ (414)	Ф	12.090
agencies  Desidential	Φ	•	Ф	7(2	Ψ	` '	Ψ		φ	•	Ф	1 270	. ,	Φ	12,980
Residential mortgage-backed securities and collateralized mortgage obligations of government sponsored entities and		178,429		763		(1,467)		177,725		215,141		1,279	(2,563)		213,857

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agencies								
Obligations of states and								
political subdivisions	801,760	20,153	(1,200)	820,713	805,019	15,652	(5,529)	815,142
Corporate debt securities	33,371	1,065		34,436	34,413	418	(20)	34,811
Total held-to-maturity securities	\$ 1,025,688	\$ 21,981	<b>\$</b> (2,921)	\$ 1,044,748	\$ 1,067,967	\$ 17,349	\$ (8,526)	\$ 1,076,790

Total

Trading securities, which consist of investments in various mutual funds held in grantor trusts formed in connection with the Company s deferred compensation plan, are recorded at fair value and totaled \$7.9 million and \$7.1 million, at September 30, 2017 and December 31, 2016, respectively.

**\$2,339,353 \$27,754 \$(16,827) \$2,350,280 \$**2,324,729 **\$22,526 \$(29,289) \$2,317,966** 

At September 30, 2017 and December 31, 2016, there were no holdings of any one issuer, other than U.S. government sponsored entities and its agencies, in an amount greater than 10% of WesBanco s shareholders equity.

The following table presents the fair value of available-for-sale and held-to-maturity securities by contractual maturity at September 30, 2017. In some instances, the issuers may have the right to call or prepay obligations without penalty prior to the contractual maturity date.

	September 30, 2017 One Year One to Five to After Mortgage-backed							
		Five	Ten	Ten				
(unaudited, in thousands)	or less	Years	Years	Years	ar	and Equity		Total
Available-for-sale								
U.S. Government sponsored entities								
and agencies	\$	\$ 11,967	\$ 16,855	\$ 6,908	3 \$	36,589	\$	72,319
Residential mortgage-backed								
securities and collateralized mortgage								
obligations of government sponsored								
entities and agencies (1)						963,474		963,474
Commercial mortgage-backed								
securities and collateralized mortgage								
obligations of government sponsored								
entities and agencies (1)						121,834		121,834
Obligations of states and political					_			
subdivisions	7,723	17,886	36,514	44,724	ļ			106,847
Corporate debt securities		30,483	5,020					35,503
Equity securities (2)						5,555		5,555
Total available-for-sale securities	\$ 7,723	\$ 60,336	\$ 58,389	\$ 51,632	2 \$	1,127,452	<b>\$</b> 1	,305,532
Held-to-maturity (3)								
U.S. Government sponsored entities								
and agencies	\$	\$	\$	\$	\$	11,874	\$	11,874
Residential mortgage-backed						ĺ		ĺ
securities and collateralized mortgage								
obligations of government sponsored								
entities and agencies (1)						177,725		177,725
Obligations of states and political						ĺ		ĺ
subdivisions	4,703	88,402	412,322	315,286	6			820,713
Corporate debt securities	·	2,804	31,632	·				34,436
_			•					
Total held-to-maturity securities	\$ 4,703	\$ 91,206	\$ 443,954	\$ 315,286	5 \$	189,599	<b>\$</b> 1	,044,748
Total	\$12,426	\$ 151,542	\$ 502,343	\$ 366,918	3 \$	1,317,051	\$ 2	2,350,280
	. ,	,	. , -	. ,		, ,		,

<sup>(1)</sup> Mortgage-backed and collateralized mortgage securities, which have prepayment provisions, are not assigned to maturity categories due to fluctuations in their prepayment speeds.

<sup>(2)</sup> Equity securities, which have no stated maturity, are not assigned a maturity category.

The held-to-maturity portfolio is carried at an amortized cost of \$1.0 billion. Securities with aggregate fair values of \$1.4 billion and \$1.2 billion at September 30, 2017 and December 31, 2016, respectively, were pledged as security for public and trust funds, and securities sold under agreements to repurchase. Proceeds from the sale of available-for-sale securities were \$7.8 million and \$277.2 million for the nine months ended September 30, 2017 and 2016, respectively. Net unrealized losses on available-for-sale securities included in accumulated other comprehensive income net of tax, as of September 30, 2017 and December 31, 2016, were \$5.1 million and \$9.9 million, respectively.

The following table presents the gross realized gains and losses on sales and calls of available-for-sale and held-to-maturity securities for the three and nine months ended September 30, 2017 and 2016, respectively. Gains and losses due to fair value fluctuations on trading securities are included in non-interest income under other income, with an offsetting entry in compensation expense.

	For the Mor Enc	For the Nine Months Ended					
	Septem	ber 30,	Septen	September 30,			
(unaudited, in thousands)	2017	2016	2017	2016			
Gross realized gains	\$ 29	\$ 602	\$ 603	\$ 2,517			
Gross realized losses	(23)	(4)	(92)	(224)			
Net realized gains	\$ 6	\$ 598	\$511	\$ 2,293			

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The following tables provide information on unrealized losses on investment securities that have been in an unrealized loss position for less than twelve months and twelve months or more as of September 30, 2017 and December 31, 2016:

	<b>September 30, 2017</b>								
	Less tl	han 12 mon	12 mo	12 months or more			Total		
				#					
	Fair	Unrealized	# of	Fair	Unrealized	of	Fair	Unrealized	# of
(unaudited, dollars in thousands)	Value	Losses Se	ecuriti	es Value	LossesSec	curit	iesValue	Losses Se	ecurities
U.S. Government sponsored									
entities and agencies	\$ 29,875	5 \$ (208)	6	\$ 36,284	4 \$ (487)	5	\$ 66,159	\$ (695)	11
Residential mortgage-backed									
securities and collateralized									
mortgage obligations of									
government sponsored entities and	[								
agencies	729,219	(6,426)	180	254,554	4 (6,713)	69	983,773	(13,139)	249
Commercial mortgage-backed									
securities and collateralized									
mortgage obligations of									
government sponsored entities and	[								
agencies	93,924	<b>1</b> (1,135)	13	66	0 (16)	2	94,584	(1,151)	15
Obligations of states and political									
subdivisions	96,323	3 (526)	153						