MAGELLAN MIDSTREAM PARTNERS LP Form 10-Q November 03, 2008 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2008

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File No.: 1-16335

Magellan Midstream Partners, L.P.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of

73-1599053 (IRS Employer

incorporation or organization)

One Williams Center, P.O. Box 22186, Tulsa, Oklahoma 74121-2186

(Address of principal executive offices and zip code)

(918) 574-7000

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company.

Large accelerated filer x Accelerated filer " Non-accelerated filer " Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12-b-2 of the Exchange Act). Yes "No x

As of October 31, 2008, there were 66,743,730 outstanding common units of Magellan Midstream Partners, L.P. that trade on the New York Stock Exchange under the ticker symbol MMP.

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PART I

FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

MAGELLAN MIDSTREAM PARTNERS, L.P.

CONSOLIDATED STATEMENTS OF INCOME

(In thousands, except per unit amounts)

(Unaudited)

	Septem 2007	2008	Nine Months Ende September 30, 2007 2008			
Transportation and terminals revenues	\$ 154,492	\$ 164,257	\$ 447,713	\$ 471,216		
Product sales revenues	167,287	127,540	493,852	439,622		
Affiliate management fee revenue	178	183	534	549		
Total revenues	321,957	291,980	942,099	911,387		
Costs and expenses:	64.442	01.006	105 444	104 442		
Operating Declared assessment of the second	64,442 153,926	81,886 89,523	185,444	194,443		
Product purchases	,	17,726	444,494	342,383 52,336		
Depreciation and amortization	15,914		47,049			
Affiliate general and administrative	17,219	17,151	52,645	53,385		
Total costs and expenses Gain on assignment of supply agreement	251,501	206,286	729,632	642,547 26,492		
Equity earnings	1,091	1,722	2,960	3,504		
Equity Carmings	1,071	1,722	2,900	3,304		
Operating profit	71,547	87,416	215,427	298,836		
Interest expense	13,698	15,030	43,637	40,717		
Interest income	(332)	(363)	(1,449)	(947)		
Interest capitalized	(1,091)	(1,322)	(3,193)	(3,734)		
Debt placement fee amortization	174	211	1,973	548		
Debt prepayment premium	17.1	211	1,984	310		
Other (income) expense	29		728	(249)		
other (meome) expense	2)		720	(21))		
Income before provision (benefit) for income taxes	59.069	73,860	171,747	262,501		
Provision (benefit) for income taxes	(375)	524	1,149	1,469		
Net income	\$ 59,444	\$ 73,336	\$ 170,598	\$ 261,032		
Allocation of net income:						
Limited partners interest	\$ 43,049	\$ 50,188	\$ 123,690	\$ 163,544		
General partner s interest	16,395	23,148	46,908	97,488		
•	,	,	,	ĺ		
Net income	\$ 59,444	\$ 73,336	\$ 170,598	\$ 261,032		
Basic net income per limited partner unit	\$ 0.65	\$ 0.75	\$ 1.86	\$ 2.45		

Weighted average number of limited partner units outstanding used for basic net income per unit calculation	6	66,550	66,854	66,546	66,826
Diluted net income per limited partner unit	\$	0.65	\$ 0.75	\$ 1.86	\$ 2.45
Weighted average number of limited partner units outstanding used for diluted net income per unit calculation	6	66,550	66,854	66,549	66,826

See notes to consolidated financial statements.

MAGELLAN MIDSTREAM PARTNERS, L.P.

CONSOLIDATED BALANCE SHEETS

$(In\ thousands)$

	December 31, 2007	September 30, 2008 (Unaudited)
ASSETS		
Current assets:		
Cash and cash equivalents	\$	\$ 19,815
Accounts receivable (less allowance for doubtful accounts of \$10 and \$11 at December 31, 2007 and		
September 30, 2008, respectively)	62,834	,
Other accounts receivable	10,696	13,370
Affiliate accounts receivable	208	217
Inventory	120,462	81,134
Energy commodity derivative contracts	10.002	12,161
Other current assets	10,882	9,079
	****	201.22
Total current assets	205,082	201,226
Property, plant and equipment	2,435,890	2,647,671
Less: accumulated depreciation	615,329	657,820
Net property, plant and equipment	1,820,561	1,989,851
Equity investments	24,324	
Long-term receivables	7,506	7.189
Goodwill	23,945	26,809
Other intangibles (less accumulated amortization of \$6,743 and \$7,903 at December 31, 2007 and		
September 30, 2008, respectively)	7,086	5,926
Debt placement costs (less accumulated amortization of \$2,170 and \$2,718 at December 31, 2007 and		
September 30, 2008, respectively)	6,368	7,868
Other noncurrent assets	6,322	6,344
Total assets	\$ 2,101,194	\$ 2,269,841
LIABILITIES AND PARTNERS CAPITAL		
Current liabilities:		
Accounts payable	\$ 39,622	\$ 62,187
Affiliate accounts payable	12,947	1,766
Affiliate payroll and benefits	23,364	18,860
Accrued interest payable	7,197	21,913
Accrued taxes other than income	21,039	22,307
Environmental liabilities	36,127	19,551
Deferred revenue	20,797	22,505
Accrued product purchases	43,230	47,170
Accrued product shortages		12,673
Other current liabilities	16,322	19,879
Total current liabilities	220,645	248,811
Long-term debt	914,536	1,017,521
Long-term affiliate payable	1,878	589
Long-term affiliate pension and benefits	22,370	23,261
Supply agreement deposit	18,500	

Noncurrent portion of product supply liability	24,348	
Other deferred liabilities	6,081	6,221
Environmental liabilities	21,672	22,231
Commitments and contingencies		
Partners capital:		
Partners capital	882,642	961,078
Accumulated other comprehensive loss	(11,478)	(9,871)
Total partners capital	871,164	951,207
Total liabilities and partners capital	\$ 2,101,194	\$ 2,269,841

See notes to consolidated financial statements.

MAGELLAN MIDSTREAM PARTNERS, L.P.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited, in thousands)

	Nine Months End September 30, 2007 20		
Operating Activities:			
Net income	\$ 170,598	\$ 261,032	
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	47,049	52,336	
Debt placement fee amortization	1,973	548	
Debt prepayment premium	1,984		
Loss on sale and retirement of assets	5,756	3,824	
Equity earnings	(2,960)	(3,504)	
Distributions from equity investment	3,375	3,200	
Equity method incentive compensation expense	2,276	3,804	
Amortization of prior service cost and net actuarial loss	1,471	984	
Gain on assignment of supply agreement		(26,492)	
Changes in components of operating assets and liabilities:			
Accounts receivable and other accounts receivable	(19,868)	(5,290)	
Affiliate accounts receivable	289	(9)	
Inventory	(14,433)	39,328	
Accounts payable	(13,128)	16,239	
Affiliate accounts payable	(227)	(2,645)	
Affiliate payroll and benefits	(430)	(4,504)	
Accrued interest payable	9,985	14,716	
Accrued taxes other than income	4,469	1,268	
Accrued product purchases	(19,351)	3,940	
Accrued product shortages		12,673	
Restricted cash	5,283		
Supply agreement deposit	(1,000)	(18,500)	
Long-term affiliate pension and benefits	(9,590)	1,637	
Energy commodity derivative contracts, net of margin deposits		(3,966)	
Current and noncurrent environmental liabilities	2,553	(17,577)	
Other current and noncurrent assets and liabilities	1,614	523	
Net cash provided by operating activities	177,688	333,565	
Investing Activities:			
Property, plant and equipment:			
Additions to property, plant and equipment	(136,115)	(208,859)	
Proceeds from sale of assets	893	3,846	
Changes in accounts payable	(9,811)	6,326	
Acquisition of businesses	(2,011)	(20,567)	
Acquisition of businesses		(20,307)	
Net cash used by investing activities	(145,033)	(219,254)	
Financing Activities:			
Distributions paid	(174,363)	(197,385)	
Net borrowings (repayments) under revolver	119,500	(148,500)	
Borrowings under notes	248,900	249,980	
Payments on notes	(272,555)	. ,. ,.	
Debt placement costs	(2,669)	(2,048)	
	(=,)	(=,0.0)	

Payment of debt prepayment premium	(1,984)	
Net receipt from financial derivatives	4,556	4,030
Capital contributions by affiliate	37,580	2,453
Increase (decrease) in outstanding checks	1,990	(3,026)
Net cash used by financing activities	(39,045)	(94,496)
Change in cash and cash equivalents	(6,390)	19,815
Cash and cash equivalents at beginning of period	6,390	
Cash and cash equivalents at end of period	\$	\$ 19,815
Supplemental non-cash financing activity:		
Issuance of common units in settlement of long-term incentive plan awards	\$ 7,406	\$ 8,536
See notes to consolidated financial statements.		

MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Organization and Basis of Presentation Organization

Unless indicated otherwise, the terms our, we, us and similar language refer to Magellan Midstream Partners, L.P., together with our subsidiaries. We are a Delaware limited partnership, and our units are traded on the New York Stock Exchange under the ticker symbol MMP. Magellan GP, LLC, a Delaware limited liability company, serves as our general partner and owns an approximate 2% general partner interest in us as well as all of our incentive distribution rights. Magellan GP, LLC is a wholly-owned subsidiary of Magellan Midstream Holdings, L.P., a publicly traded Delaware limited partnership. We and Magellan GP, LLC have contracted with Magellan Midstream Holdings GP, LLC, Magellan Midstream Holdings, L.P. s general partner, to provide all general and administrative (G&A) services and operating functions required for our operations. Our organizational structure at September 30, 2008, and that of our affiliate entities, as well as how we refer to these affiliates in our notes to consolidated financial statements, is provided below.

Basis of Presentation

We operate and report in three business segments: the petroleum products pipeline system, the petroleum products terminals and the ammonia pipeline system. Our reportable segments offer different products and services and are managed separately because each requires different marketing strategies and business knowledge. We acquired a petroleum products terminal in Bettendorf, Iowa in January 2008 for \$12.0 million and a terminal in Wrenshall, Minnesota in August 2008 for \$8.6 million. The results of these facilities have been included in our petroleum products pipeline system segment from their respective acquisition date.

In the opinion of management, our accompanying consolidated financial statements, which are unaudited except for the consolidated balance sheet as of December 31, 2007, which is derived from audited financial statements, include all normal and recurring adjustments necessary to present fairly our financial position as of September 30, 2008, and the results of operations for the three and nine months ended September 30, 2007 and 2008. The results of operations for the three and nine months ended September 30, 2008 are not necessarily indicative of the results to be expected for the full year ending December 31, 2008.

Pursuant to the rules and regulations of the Securities and Exchange Commission, the financial statements in this report do not include all of the information and notes normally included with financial statements prepared in accordance with accounting principles generally accepted in the United States. These financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2007.

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MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

2. Allocation of Net Income

For purposes of calculating earnings per unit, we allocated net income between our general partner and limited partners as follows (in thousands):

	Three Months Ended September 30, 2007 2008		Nine Month Septemb 2007	
Allocation of net income to general partner:				
Net income	\$ 59,444	\$ 73,336	\$ 170,598	\$ 261,032
Direct charges to the general partner:				
Reimbursable G&A costs (a)	1,869	408	3,749	1,224
Previously indemnified environmental charges (credits) (b)	885	2,656	3,757	(7,106)
Total direct charges (credits) to general partner	2,754	3,064	7,506	(5,882)
Income before direct charges (credits) to general partner	62,198	76,400	178,104	255,150
General partner s share of income (c)	30.79%	34.31%	30.55%	35.90%
General partner s allocated share of net income before direct charges (credits)	19,149	26,212	54,414	91,606
Direct charges (credits) to general partner	2,754	3,064	7,506	(5,882)
Net income allocated to general partner	\$ 16,395	\$ 23,148	\$ 46,908	\$ 97,488
Net income Less: net income allocated to general partner	\$ 59,444 16,395	\$ 73,336 23,148	\$ 170,598 46,908	\$ 261,032 97,488
Net income allocated to limited partners	\$ 43,049	\$ 50,188	\$ 123,690	\$ 163,544

⁽a) Reimbursable G&A costs for the nine months ended September 30, 2007 include a \$1.3 million non-cash expense related to a payment made by MGG MH to one of our executive officers in connection with the sale by MGG MH of limited partner interests in MGG. This item did not impact cash available for distributions.

⁽b) During the second quarter of 2008, we reached an agreement with the Environmental Protection Agency (EPA) and the U. S. Department of Justice (DOJ) to settle penalties proposed by the EPA associated with petroleum discharges from our pipeline. As a result of the settlement agreement, we reduced our environmental liability for this matter from \$17.4 million to \$5.3 million, resulting in a reduction to our operating expenses of \$12.1 million. Of this reduction amount, \$11.9 million was included as part of the indemnification settlement we reached with a former affiliate (see Note 10 Commitments and Contingencies for further discussion of this matter) and, accordingly, was allocated to our general partner. As a result, limited partner net income and earnings per limited partner unit for the nine months ending September 30, 2008 were impacted by only \$0.2 million of the \$12.1 million reduction in operating expense.

⁽c) For periods when the distributions we pay exceed our net income (before direct charges to our general partner), our general partner s percentage share of income is its proportion of cash distributions paid for the period. For periods when our net income exceeds the cash distributions we pay, our general partner s percentage share of income is its proportion of theoretical distributions that equal net income (before direct charges to general partner). For the third quarter of 2007 and 2008, a per unit theoretical cash distribution of \$0.6469 and \$0.7520, respectively, would have resulted in total distributions equal to net income before direct charges to our general partner for the period. Our general partner s share of distributions at these levels was 30.79% and 34.31% for the third quarter of 2007 and 2008, respectively. Our general partner s share of net income for the nine months ended September 30, 2007 is based on its share of actual distributions paid for the first quarter and theoretical distributions for the second and third quarter. Our general partner s share of net income for the nine months ended September 30, 2008 is based on its share of theoretical distributions for each of the first, second and third quarters.

The reimbursable G&A costs above represent G&A expenses charged against our income during the periods presented that were reimbursed to us by our general partner under the terms of the omnibus agreement or by separate arrangement. Because the limited partners did not share in these costs, we allocated these G&A expense amounts directly to our general partner. We record these reimbursements by our general partner as capital contributions.

Prior to 2007, we and our general partner entered into an agreement with a former affiliate to settle certain of our former affiliate s indemnification obligations to us (see Note 10 Commitments and Contingencies). Under this agreement, our former affiliate paid us \$117.5 million, which we recorded as a capital contribution from our general partner. Current period costs associated with this indemnification agreement settlement are designated as previously indemnified environmental charges (credits). Since our limited partners do not share in these costs, we have allocated these amounts directly to our general partner.

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MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

3. Comprehensive Income

Comprehensive income is the change in equity (net assets) of a business enterprise during a period from transactions and other events and circumstances from nonowner sources. Comprehensive income includes all changes in equity during a period except those resulting from investments by owners and distributions to owners. The term other comprehensive income refers to revenues, expenses, gains, and losses that, under generally accepted accounting principles (GAAP), are included in comprehensive income but excluded from net income. The reconciliation of net income to comprehensive income follows below (in thousands). For information on all of our derivative instruments, see Note 9 Derivative Financial Instruments.

	Three Mor Septem		Nine Mon Septem	
	2007	2008	2007	2008
Net income	\$ 59,444	\$ 73,336	\$ 170,598	\$ 261,032
Change in fair value of cash flow hedges			5,018	
Amortization of net loss (gain) on cash flow hedges	(42)	(41)	103	(123)
Amortization of prior service cost and net actuarial loss	473	328	1,471	984
Adjustment to recognize the January 1, 2008 funded status of				
our affiliate postretirement plans		746		746
Other comprehensive income	431	1,033	6,592	1,607
Comprehensive income	\$ 59,875	\$ 74,369	\$ 177,190	\$ 262,639

4. Segment Disclosures

Our reportable segments are strategic business units that offer different products and services. Our segments are managed separately because each segment requires different marketing strategies and business knowledge. Management evaluates performance based on segment operating margin, which includes revenues from affiliates and external customers, operating expenses, product purchases and equity earnings. Transactions between our business segments are conducted and recorded on the same basis as transactions with third-party entities.

We believe that investors benefit from having access to the same financial measures being used by management. Operating margin, which is presented in the tables below, is an important measure used by management to evaluate the economic performance of our core operations. This measure forms the basis of our internal financial reporting and is used by management in deciding how to allocate capital resources between segments. Operating margin is not a GAAP measure, but the components of operating margin are computed by using amounts that are determined in accordance with GAAP. A reconciliation of operating margin to operating profit, which is its nearest comparable GAAP financial measure, is included in the tables below. Operating profit includes expense items, such as depreciation and amortization and affiliate G&A expenses, that management does not consider when evaluating the core profitability of our operations.

MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

	Petroleum	Three Mont	hs Ended Septo (in thousands	ember 30, 2007		
	Products Pipeline System	Petroleum Products Terminals	Ammonia Pipeline System	Intersegment Eliminations	Total	
Transportation and terminals revenues	\$ 118,862	\$ 32,786	\$ 3,672	\$ (828)	\$ 154,492	
Product sales revenues	161,993	5,294			167,287	
Affiliate management fee revenue	178				178	
Total revenues	281,033	38,080	3,672	(828)	321,957	
Operating expenses	46,432	13,521	5,950	(1,461)	64,442	
Product purchases	152,189	1,867		(130)	153,926	
Equity earnings	(1,091)				(1,091)	
Operating margin (loss)	83,503	22,692	(2,278)	763	104,680	
Depreciation and amortization	9,980	4,974	197	763	15,914	
Affiliate G&A expenses	12,119	4,463	637		17,219	
•						
Operating profit (loss)	\$ 61,404	\$ 13,255	\$ (3,112)	\$	\$ 71,547	
	,	,				
	Petroleum	Three Months Ended September 30, 2008 (in thousands)				

Products Petroleum Ammonia **Products Pipeline** Pipeline Intersegment Eliminations Total System **Terminals** System Transportation and terminals revenues \$ 34,472 \$ 5,128 \$ 164,257 \$ 125,533 (876)Product sales revenues 118,979 8,561 127,540 Affiliate management fee revenue 183 183 43,033 244,695 5,128 (876)291,980 Total revenues Operating expenses 64,185 14,367 4,771 (1,437)81,886 89,523 Product purchases 88,169 1,606 (252)Equity earnings (1,722)(1,722)27,060 813 122,293 Operating margin 94,063 357 Depreciation and amortization 10,711 5,995 207 813 17,726 Affiliate G&A expenses 12,586 4,014 551 17,151 Operating profit (loss) \$ 70,766 \$ 17,051 (401) \$ \$ 87,416 \$

MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

	Petroleum	Nine Month			
	Products Pipeline System	Petroleum Products Terminals	Ammonia Pipeline System	Intersegment Eliminations	Total
Transportation and terminals revenues	\$ 340,558	\$ 96,549	\$ 13,085	\$ (2,479)	\$ 447,713
Product sales revenues	480,729	13,123			493,852
Affiliate management fee revenue	534				534
Total revenues	821,821	109,672	13,085	(2,479)	942,099
Operating expenses	131,688	40,627	17,470	(4,341)	185,444
Product purchases	438,548	6,335		(389)	444,494
Equity earnings	(2,960)				(2,960)
Operating margin (loss)	254,545	62,710	(4,385)	2,251	315,121
Depreciation and amortization	29,405	14,806	587	2,251	47,049
Affiliate G&A expenses	37,352	13,402	1,891		52,645
Operating profit (loss)	\$ 187,788	\$ 34,502	\$ (6,863)	\$	\$ 215,427
		Nine Months Ended September 30, 2008 (in thousands)			
	Dotroloum		(~/	
	Petroleum Products	Petroleum		-,	
	Petroleum Products Pipeline System	Petroleum Products Terminals	Ammonia Pipeline System	Intersegment Eliminations	Total
Transportation and terminals revenues	Products Pipeline	Products	Ammonia Pipeline	Intersegment	\$ Total 471,216
Transportation and terminals revenues Product sales revenues	Products Pipeline System	Products Terminals	Ammonia Pipeline System	Intersegment Eliminations	\$
	Products Pipeline System \$ 353,025	Products Terminals \$ 104,043	Ammonia Pipeline System	Intersegment Eliminations	\$ 471,216
Product sales revenues	Products Pipeline System \$ 353,025 414,461	Products Terminals \$ 104,043	Ammonia Pipeline System	Intersegment Eliminations	\$ 471,216 439,622
Product sales revenues	Products Pipeline System \$ 353,025 414,461	Products Terminals \$ 104,043	Ammonia Pipeline System	Intersegment Eliminations	\$ 471,216 439,622
Product sales revenues Affiliate management fee revenue	Products Pipeline System \$ 353,025 414,461 549	Products Terminals \$ 104,043 25,161	Ammonia Pipeline System \$ 16,534	Intersegment Eliminations \$ (2,386)	\$ 471,216 439,622 549
Product sales revenues Affiliate management fee revenue Total revenues Operating expenses Product purchases	Products Pipeline System \$ 353,025 414,461 549 768,035	Products Terminals \$ 104,043 25,161 129,204	Ammonia Pipeline System \$ 16,534	Intersegment Eliminations \$ (2,386)	\$ 471,216 439,622 549 911,387
Product sales revenues Affiliate management fee revenue Total revenues Operating expenses Product purchases Gain on assignment of supply agreement	Products Pipeline System \$ 353,025 414,461 549 768,035 146,422	Products Terminals \$ 104,043 25,161 129,204 42,581	Ammonia Pipeline System \$ 16,534	Intersegment Eliminations \$ (2,386) (2,386) (4,397)	\$ 471,216 439,622 549 911,387 194,443 342,383 (26,492)
Product sales revenues Affiliate management fee revenue Total revenues Operating expenses Product purchases	Products Pipeline System \$ 353,025 414,461 549 768,035 146,422 336,367	Products Terminals \$ 104,043 25,161 129,204 42,581	Ammonia Pipeline System \$ 16,534	Intersegment Eliminations \$ (2,386) (2,386) (4,397)	\$ 471,216 439,622 549 911,387 194,443 342,383
Product sales revenues Affiliate management fee revenue Total revenues Operating expenses Product purchases Gain on assignment of supply agreement	Products Pipeline System \$ 353,025 414,461 549 768,035 146,422 336,367 (26,492)	Products Terminals \$ 104,043 25,161 129,204 42,581	Ammonia Pipeline System \$ 16,534	Intersegment Eliminations \$ (2,386) (2,386) (4,397)	\$ 471,216 439,622 549 911,387 194,443 342,383 (26,492)
Product sales revenues Affiliate management fee revenue Total revenues Operating expenses Product purchases Gain on assignment of supply agreement	Products Pipeline System \$ 353,025 414,461 549 768,035 146,422 336,367 (26,492)	Products Terminals \$ 104,043 25,161 129,204 42,581	Ammonia Pipeline System \$ 16,534	Intersegment Eliminations \$ (2,386) (2,386) (4,397)	\$ 471,216 439,622 549 911,387 194,443 342,383 (26,492)
Product sales revenues Affiliate management fee revenue Total revenues Operating expenses Product purchases Gain on assignment of supply agreement Equity earnings Operating margin Depreciation and amortization	Products Pipeline System \$ 353,025 414,461 549 768,035 146,422 336,367 (26,492) (3,504) 315,242 31,645	Products Terminals \$ 104,043 25,161 129,204 42,581 6,528 80,095 17,557	Ammonia Pipeline System \$ 16,534 16,534 9,837	Intersegment Eliminations \$ (2,386) (2,386) (4,397) (512)	\$ 471,216 439,622 549 911,387 194,443 342,383 (26,492) (3,504) 404,557 52,336
Product sales revenues Affiliate management fee revenue Total revenues Operating expenses Product purchases Gain on assignment of supply agreement Equity earnings Operating margin	Products Pipeline System \$ 353,025 414,461 549 768,035 146,422 336,367 (26,492) (3,504) 315,242	Products Terminals \$ 104,043 25,161 129,204 42,581 6,528 80,095	Ammonia Pipeline System \$ 16,534 16,534 9,837	Intersegment Eliminations \$ (2,386) (2,386) (4,397) (512)	\$ 471,216 439,622 549 911,387 194,443 342,383 (26,492) (3,504) 404,557
Product sales revenues Affiliate management fee revenue Total revenues Operating expenses Product purchases Gain on assignment of supply agreement Equity earnings Operating margin Depreciation and amortization	Products Pipeline System \$ 353,025 414,461 549 768,035 146,422 336,367 (26,492) (3,504) 315,242 31,645	Products Terminals \$ 104,043 25,161 129,204 42,581 6,528 80,095 17,557	Ammonia Pipeline System \$ 16,534 16,534 9,837	Intersegment Eliminations \$ (2,386) (2,386) (4,397) (512)	\$ 471,216 439,622 549 911,387 194,443 342,383 (26,492) (3,504) 404,557 52,336
Product sales revenues Affiliate management fee revenue Total revenues Operating expenses Product purchases Gain on assignment of supply agreement Equity earnings Operating margin Depreciation and amortization Affiliate G&A expenses	Products Pipeline System \$ 353,025 414,461 549 768,035 146,422 336,367 (26,492) (3,504) 315,242 31,645 38,303	Products Terminals \$ 104,043 25,161 129,204 42,581 6,528 80,095 17,557 12,588	Ammonia Pipeline System \$ 16,534 16,534 9,837	Intersegment Eliminations \$ (2,386) (2,386) (4,397) (512) 2,523 2,523	\$ 471,216 439,622 549 911,387 194,443 342,383 (26,492) (3,504) 404,557 52,336 53,385
Product sales revenues Affiliate management fee revenue Total revenues Operating expenses Product purchases Gain on assignment of supply agreement Equity earnings Operating margin Depreciation and amortization	Products Pipeline System \$ 353,025 414,461 549 768,035 146,422 336,367 (26,492) (3,504) 315,242 31,645 38,303	Products Terminals \$ 104,043 25,161 129,204 42,581 6,528 80,095 17,557	Ammonia Pipeline System \$ 16,534 16,534 9,837	Intersegment Eliminations \$ (2,386) (2,386) (4,397) (512)	471,216 439,622 549 911,387 194,443 342,383 (26,492) (3,504) 404,557 52,336
Product sales revenues Affiliate management fee revenue Total revenues Operating expenses Product purchases Gain on assignment of supply agreement Equity earnings Operating margin Depreciation and amortization Affiliate G&A expenses Operating profit	Products Pipeline System \$ 353,025 414,461 549 768,035 146,422 336,367 (26,492) (3,504) 315,242 31,645 38,303 \$ 245,294	Products Terminals \$ 104,043 25,161 129,204 42,581 6,528 80,095 17,557 12,588 \$ 49,950	Ammonia Pipeline System \$ 16,534 16,534 9,837 6,697 611 2,494 \$ 3,592	Intersegment Eliminations \$ (2,386) (2,386) (4,397) (512) 2,523 2,523	\$ 471,216 439,622 549 911,387 194,443 342,383 (26,492) (3,504) 404,557 52,336 53,385 298,836
Product sales revenues Affiliate management fee revenue Total revenues Operating expenses Product purchases Gain on assignment of supply agreement Equity earnings Operating margin Depreciation and amortization Affiliate G&A expenses Operating profit Segment assets	Products Pipeline System \$ 353,025 414,461 549 768,035 146,422 336,367 (26,492) (3,504) 315,242 31,645 38,303	Products Terminals \$ 104,043 25,161 129,204 42,581 6,528 80,095 17,557 12,588	Ammonia Pipeline System \$ 16,534 16,534 9,837	Intersegment Eliminations \$ (2,386) (2,386) (4,397) (512) 2,523 2,523	\$ 471,216 439,622 549 911,387 194,443 342,383 (26,492) (3,504) 404,557 52,336 53,385 298,836 2,223,169
Product sales revenues Affiliate management fee revenue Total revenues Operating expenses Product purchases Gain on assignment of supply agreement Equity earnings Operating margin Depreciation and amortization Affiliate G&A expenses Operating profit	Products Pipeline System \$ 353,025 414,461 549 768,035 146,422 336,367 (26,492) (3,504) 315,242 31,645 38,303 \$ 245,294	Products Terminals \$ 104,043 25,161 129,204 42,581 6,528 80,095 17,557 12,588 \$ 49,950	Ammonia Pipeline System \$ 16,534 16,534 9,837 6,697 611 2,494 \$ 3,592	Intersegment Eliminations \$ (2,386) (2,386) (4,397) (512) 2,523 2,523	\$ 471,216 439,622 549 911,387 194,443 342,383 (26,492) (3,504) 404,557 52,336 53,385 298,836
Product sales revenues Affiliate management fee revenue Total revenues Operating expenses Product purchases Gain on assignment of supply agreement Equity earnings Operating margin Depreciation and amortization Affiliate G&A expenses Operating profit Segment assets	Products Pipeline System \$ 353,025 414,461 549 768,035 146,422 336,367 (26,492) (3,504) 315,242 31,645 38,303 \$ 245,294	Products Terminals \$ 104,043 25,161 129,204 42,581 6,528 80,095 17,557 12,588 \$ 49,950	Ammonia Pipeline System \$ 16,534 16,534 9,837 6,697 611 2,494 \$ 3,592	Intersegment Eliminations \$ (2,386) (2,386) (4,397) (512) 2,523 2,523	\$ 471,216 439,622 549 911,387 194,443 342,383 (26,492) (3,504) 404,557 52,336 53,385 298,836 2,223,169

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MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

5. Related Party Disclosures

Affiliate Entity Transactions

We have a 50% ownership interest in a crude oil pipeline company and are paid a management fee for its operation. During both the three months ended September 30, 2007 and 2008, we received operating fees from this pipeline company of \$0.2 million, which we reported as affiliate management fee revenue. Affiliate management fee revenue for both the nine months ended September 30, 2007 and 2008 was \$0.5 million.

The following table summarizes affiliate costs and expenses that are reflected in the accompanying consolidated statements of income (in thousands):

	Three Mont	hs Ended	Nine Months Ended		
	September 30,		September 30		
	2007	2008	2007	2008	
MGG GP allocated operating expenses	20,923	21,335	59,798	63,887	
MGG GP allocated G&A expenses	12,160	11,952	34,537	36,045	

Under our services agreement with MGG GP, we reimburse MGG GP for costs of employees necessary to conduct our operations. The affiliate payroll and benefits accruals associated with this agreement at December 31, 2007 and September 30, 2008 were \$23.4 million and \$18.9 million, respectively, and the long-term affiliate pension and benefits accruals associated with this agreement at December 31, 2007 and September 30, 2008 were \$22.4 million and \$23.3 million, respectively. We settle our affiliate payroll, payroll-related expenses and non-pension postretirement benefit costs with MGG GP on a monthly basis. We settle our long-term affiliate pension liabilities through payments to MGG when MGG makes contributions to MGG GP s pension funds.

MGG has agreed to reimburse us for G&A expenses (excluding equity-based compensation) in excess of a G&A cap. We do not expect to receive reimbursements under this agreement beyond 2008. The amount of G&A costs required to be reimbursed by MGG to us was \$1.9 million and \$3.7 million for the three and nine months ended September 30, 2007, respectively, and \$0.4 million and \$1.2 million for the three and nine months ended September 30, 2008, respectively. Reimbursable G&A costs for the nine months ended September 30, 2007 included a \$1.3 million non-cash expense related to a payment by MGG MH to one of our executive officers in connection with the sale by MGG MH of limited partner interests in MGG.

Other Related Party Transactions

MGG, which owns our general partner, is partially owned by MGG MH, which is partially owned by an affiliate of Carlyle/Riverstone Global Energy and Power Fund II, L.P. (CRF). During the period of January 1 through January 30, 2007, one or more of the members of our general partner s eight-member board of directors was a representative of CRF. CRF is part of an investment group that has purchased Knight, Inc. (formerly known as Kinder Morgan, Inc.). To alleviate competitive concerns the Federal Trade Commission (FTC) raised regarding this transaction, CRF agreed with the FTC to remove their representatives from our general partner s board of directors, and all of the representatives of CRF voluntarily resigned from the board of directors of our general partner in January 2007.

During the period January 1 through January 30, 2007, CRF had total combined general and limited partner interests in SemGroup, L.P. (SemGroup) of approximately 30%. During the aforementioned time period, one of the members of the seven-member board of directors of SemGroup s general partner was a representative of CRF, with three votes on that board. Through our affiliates, we were a party to a number of arms-length transactions with SemGroup and its affiliates, which we had historically disclosed as related party transactions. For accounting purposes, we have not classified SemGroup as a related party since the voluntary resignation of the CRF representatives from our general partner s board of directors as of January 30, 2007. A summary of our transactions with SemGroup during the period of January 1 through January 30, 2007 is provided in the following table (in millions):

	Period From January 1, 2007 Through
	January 30, 2007
Product sales revenues	\$ 20.5
Product purchases	14.5
Terminalling and other services revenues	0.3
Storage tank lease revenues	0.4
Storage tank lease expense	0.1

MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In addition to the above, we provided common carrier transportation services to SemGroup.

One of our general partner s independent board members, John P. DesBarres, currently serves as a board member for American Electric Power Company, Inc. (AEP) of Columbus, Ohio. During the three and nine months ended September 30, 2007, our operating expenses included \$0.7 million and \$2.0 million, respectively, of power costs incurred with Public Service company of Oklahoma (PSO), which is a subsidiary of AEP. During the three and nine months ended September 30, 2008, our operating expenses included \$0.7 million and \$1.8 million, respectively, of power costs incurred with PSO. We had no amounts payable to or receivable from PSO or AEP at either December 31, 2007 or September 30, 2008.

Because our distributions have exceeded target levels as specified in our partnership agreement, our general partner receives approximately 50% of any incremental cash distributed per limited partner unit. As of September 30, 2008, certain of our executive officers collectively owned approximately 5% of MGG MH, which owned approximately 14% of MGG, the owner of our general partner. Therefore, certain of our executive officers also benefit from the distributions we make to our general partner. Assuming we have sufficient available cash to continue to pay distributions on all of our outstanding units for four quarters at our current quarterly distribution level of \$0.7025 per unit, our general partner would receive annual distributions of approximately \$91.6 million on its combined general partner interest and incentive distribution rights.

6. Inventory

Inventory at December 31, 2007 and September 30, 2008 was as follows (in thousands):

	December 31, 2007	September 30, 2008		
Refined petroleum products	\$ 65,215	\$		
Transmix	32,824	41,665		
Natural gas liquids	16,233	34,282		
Additives	5,812	5,187		
Other	378			
Total inventory	\$ 120,462	\$ 81,134		

We recorded a \$6.5 million lower-of-average-cost-or-market adjustment to our transmix inventory in September 2008 related to product price declines on inventories associated with our product over and short and commercial transmix activities. Petroleum product prices have continued to decline since September 30, 2008. Should these lower prices persist through December 31, 2008 and assuming we maintain our existing inventory levels, we will experience additional lower-of-average-cost-or-market adjustments in fourth-quarter 2008.

The decrease in inventory between December 31, 2007 and September 30, 2008 was primarily attributable to the sale of refined petroleum products inventory in connection with the assignment of our product supply agreement to a third-party entity effective March 1, 2008 (see Note 14 Assignment of Supply Agreement).

MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

7. Employee Benefit Plans

MGG GP sponsors two pension plans for union employees, a pension plan for non-union employees and a postretirement benefit plan for selected employees. The following tables present our consolidated net periodic benefit costs related to these plans during the three and six months ended September 30, 2007 and 2008 (in thousands):

	Three Mo Septemb	er 30, 2	Nine Mor Septemb			
	Pension Benefits			Pension Benefits		tirement enefits
Components of Net Periodic Benefit Costs:						
Service cost	\$ 1,430	\$	133	\$ 4,327	\$	400
Interest cost	626		257	1,916		770
Expected return on plan assets	(791)			(1,883)		
Amortization of prior service cost	169		45	508		133
Amortization of actuarial loss	87		172	314		516
Net periodic benefit cost	\$ 1,521	\$	607	\$ 5,182	\$	1,819

	Three Mo Septemb Pension Benefits	oer 30, 2 O P Reti		Nine Mor Septemb Pension Benefits	er 30, 2 (Ret	
Components of Net Periodic Benefit Costs:						
Service cost	\$ 1,368	\$	109	\$ 4,104	\$	327
Interest cost	675		257	2,024		772
Expected return on plan assets	(676)			(2,027)		
Amortization of prior service cost	169		45	508		133
Amortization of actuarial loss	37		77	112		231
Net periodic benefit cost	\$ 1,573	\$	488	\$ 4,721	\$	1,463

Contributions estimated to be paid in 2008 are \$6.0 million and \$0.6 million for the pension and other postretirement benefit plans, respectively. Changes in the fair value of MGG GP s pension plan investments during the fourth quarter of 2008 could result in changes to our estimated contributions to be paid for the 2008 fiscal year.

8. Debt

Our debt at December 31, 2007 and September 30, 2008 was as follows (in thousands):

December 31, September 30, 2007 2008

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Revolving credit facility	\$ 163,500	\$ 15,000
6.45% Notes due 2014	249,634	249,669
5.65% Notes due 2016	252,494	253,438
6.40% Notes due 2037	248,908	248,917
6.40% Notes due 2018		250,497
Total debt	\$ 914,536	\$ 1,017,521

MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Our debt is non-recourse to our general partner.

Revolving Credit Facility. The total borrowing capacity under our revolving credit facility, which matures in September 2012, is \$550.0 million. Borrowings under the facility are unsecured and bear interest at LIBOR plus a spread ranging from 0.3% to 0.8% based on our credit ratings and amounts outstanding under the facility. Additionally, a commitment fee is assessed at a rate from 0.05% to 0.125%, depending on our credit rating. As of September 30, 2008, \$15.0 million was outstanding under this facility, and \$3.3 million was obligated for letters of credit. Amounts obligated for letters of credit are not reflected as debt on our consolidated balance sheets. The weighted-average interest rate on borrowings outstanding under the facility at September 30, 2007 and 2008 was 5.9% and 2.9%, respectively. Borrowings outstanding under this facility of \$212.0 million were repaid with the net proceeds from our debt offering of 10-year senior notes completed in July 2008 (see 6.40% Notes due 2018 below).

6.45% Notes due 2014. In May 2004, we sold \$250.0 million aggregate principal of 6.45% notes due 2014 in an underwritten public offering. The notes were issued for the discounted price of 99.8%, or \$249.5 million, and the discount is being accreted over the life of the notes. Including the impact of amortizing the gains realized on the hedges associated with these notes (see Note 9 Derivative Financial Instruments), the effective interest rate of these notes is 6.3%.

5.65% Notes due 2016. In October 2004, we issued \$250.0 million of 5.65% senior notes due 2016 in an underwritten public offering. The notes were issued for the discounted price of 99.9%, or \$249.7 million, and the discount is being accreted over the life of the notes. We used an interest rate swap to effectively convert \$100.0 million of these notes to floating-rate debt until May 2008 (see Note 9 Derivative Financial Instruments). Including the amortization of the \$3.8 million gain realized from unwinding that swap, and the amortization of losses realized on pre-issuance hedges associated with these notes, the weighted average interest rate of these notes at September 30, 2007 and 2008 was 5.9% and 5.7%, respectively. The outstanding principal amount of the notes was increased by \$2.7 million at December 31, 2007 for the fair value of the associated swap-to-floating derivative instrument and by \$3.7 million at September 30, 2008 for the unamortized portion of the payment received upon termination of that swap.

6.40% Notes due 2018. In July 2008, we issued \$250.0 million of 6.40% notes due 2018 in an underwritten public offering. Net proceeds from the offering, after underwriter discounts of \$1.6 million and offering costs of \$0.4 million, were \$248.0 million. The net proceeds were used to repay the \$212.0 million of borrowings outstanding under our revolving credit facility at that time, and the balance was used for general partnership purposes. In connection with this offering, we entered into \$100.0 million of interest rate swap agreements to hedge against changes in the fair value of a portion of these notes. These agreements effectively change the interest rate on \$100.0 million of these notes from 6.40% to a floating rate of six-month LIBOR plus 1.83%. The swap agreements expire on July 15, 2018, the maturity date of the 6.40% notes. Including the impact of this swap, the weighted-average interest rate on borrowings outstanding under the facility at September 30, 2008 was 5.8%.

6.40% Notes due 2037. In April 2007, we issued \$250.0 million of 6.40% notes due 2037 in an underwritten public offering. The notes were issued for the discounted price of 99.6%, or \$248.9 million, and the discount is being accreted over the life of the notes. Including the impact of amortizing the gains realized on the interest hedges associated with these notes (see Note 9 Derivative Financial Instruments), the effective interest rate of these notes is 6.3%.

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MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

9. Derivative Financial Instruments

Financial Instruments With No Hedging Designation

Our butane blending activities generate gasoline products, and we can estimate the timing and quantities of sales of these products. We use forward sales agreements to lock in forward sales prices and the gross margins realized from our butane blending activities. We account for these forward sales agreements as normal sales.

In the third quarter 2008, in addition to forward sales agreements, we began using New York Mercantile Exchange (NYMEX) contracts to lock in forward sales prices. Although these NYMEX agreements represent an economic hedge against price changes on the petroleum products we expect to sell in the future, they do not meet the requirements for hedge accounting treatment under Statement of Financial Accounting Standards No. 133, *Accounting for Derivative Instruments and Hedging Activities*, as amended; therefore, we have recognized the change in fair value of these agreements currently in earnings. During September 2008, we terminated agreements associated with the sale of 35 thousand barrels of gasoline and we recognized a gain of \$0.2 million from unwinding those contracts. At September 30, 2008, the fair value of the remaining agreements, representing 720 thousand barrels of petroleum product, was \$12.2 million, which we recognized as energy commodity derivative contracts on our consolidated balance sheet and as product sales revenues on our current consolidated statement of income. These contracts mature between October 2008 and April 2009. At September 30, 2008, we had received \$8.2 million in margin cash from these agreements, which we recorded as other current liabilities.

Financial Instruments Designated as Hedges

We use interest rate derivatives to help manage interest rate risk. As of September 30, 2008, we had two interest rate swap agreements outstanding, which we entered into during July 2008 to hedge against changes in the fair value of a portion of \$250.0 million of 6.40% notes due 2018 (see Note 8 Debt). These agreements effectively change the interest rate on \$100.0 million of these notes to a floating rate of six-month LIBOR plus 1.83%. The swap agreements expire on July 15, 2018, the maturity date of these notes. The fair value of these interest rate swap agreements at September 30, 2008 was \$0.5 million, which was recorded on our balance sheet in other non-current assets.

The following financial instruments designated as hedges were settled during 2008:

In October 2004, we entered into an interest rate swap agreement to hedge against changes in the fair value of a portion of the \$250.0 million of senior notes due 2016, which were issued in October 2004. We accounted for this agreement as a fair value hedge. The notional amount of this agreement was \$100.0 million and effectively converted \$100.0 million of our 5.65% fixed-rate senior notes issued in October 2004 to floating-rate debt. In May 2008, we terminated this interest rate swap agreement and received \$3.8 million, which was recorded as an adjustment to long-term debt and is being amortized over the remaining life of the 5.65% fixed-rate senior notes due 2016.

In January 2008, we entered into a total of \$200.0 million of forward-starting interest rate swap agreements to hedge against the variability of future interest payments on debt that we anticipated issuing no later than June 2008. Proceeds of the anticipated debt issuance were expected to be used to refinance borrowings on our revolving credit facility. In April 2008, we terminated these interest rate swap agreements and received \$0.2 million, which was recorded to other income.

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MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The following is a summary of the current impact of our historical derivative activity on accumulated other comprehensive income (AOCI) as of September 30, 2008 (in thousands):

	Effecti	Effective Portion of Gains and Losses						
		Amount F	Reclassifi	lassified to				
		fron	n AOCI					
	Unamortized	Three Months	Nine	Months				
	Amount	Ended	Ended					
	Recognized	September 30,	September 30,					
Hedge	in AOCI	2008	2	2008				
Cash flow hedges (date executed):								
Interest rate swaps 6.40% Notes (April 2007)	\$ 5,001	\$ (43)	\$	(131)				
Interest rate swaps 5.65% Notes (October 2004)	(4,208)	130		392				
Interest rate swaps and treasury lock 6.45% Notes (May 2004)	2,901	(128)		(384)				
Total cash flow hedges	\$ 3,694	\$ (41)	\$	(123)				

There was no ineffectiveness recognized on the financial instruments disclosed in the above table during the three or nine months ended September 30, 2008.

Fair Value Measurements

In September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standard (SFAS) No. 157, *Fair Value Measurements*. The following table summarizes the fair value measurements of our (i) energy commodity derivative contracts; and (ii) interest rate swap agreements as of September 30, 2008, based on the three levels established by SFAS No. 157 (in thousands):

		Asset Fair Value Measurements as of September 30, 2008 u					
		Quote	ed Prices in		Significant		
		Active	Markets for	Significant Other	Unobservable		
		Ident	tical Assets	Observable Inputs	Inputs		
	Total	(Level 1)		(Level 2)	(Level 3)		
Energy commodity derivative contracts	\$ 12,161	\$	12,161	\$	\$		
Interest rate swap agreements	517			517			

Our fair value measurements as of December 31, 2007 using significant other observable inputs for interest rate swap derivatives were \$2.7 million.

10. Commitments and Contingencies

Environmental Liabilities. Liabilities recognized for estimated environmental costs were \$57.8 million and \$41.8 million at December 31, 2007 and September 30, 2008, respectively. Environmental liabilities have been classified as current or noncurrent based on management s estimates regarding the timing of actual payments. Management estimates that expenditures associated with these environmental liabilities will be paid over the next ten years.

Our environmental liabilities include, among other items, accruals for the items discussed below:

Petroleum Products EPA Issue. In July 2001, the EPA, pursuant to Section 308 of the Clean Water Act (the Act), served an information request to a former affiliate with regard to petroleum discharges from its pipeline operations. That inquiry primarily focused on the petroleum products pipeline system that we subsequently acquired. The response to the EPA s information request was submitted during November 2001. In March 2004, we received an additional information request from the EPA and notice from the DOJ that the EPA had requested the DOJ to initiate a lawsuit alleging violations of Section 311(b) of the Act in regards to 32 releases. The DOJ stated that the maximum statutory penalty for the releases was in excess of \$22.0 million, which assumed that all of the releases were violations of the Act and that the EPA would impose the maximum penalty. The EPA further indicated that some of

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MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

those releases may have also violated the Spill Prevention Control and Countermeasure requirements of Section 311(j) of the Act and that additional penalties could be assessed. The DOJ and EPA added to their original demand a release that occurred in the second quarter of 2005 from our petroleum products pipeline near our Kansas City, Kansas terminal and a release that occurred in the first quarter of 2006 from our petroleum products pipeline near Independence, Kansas. In June 2008, we agreed to pay a penalty of \$5.3 million and perform certain operational enhancements under the terms of a settlement agreement reached with the EPA and DOJ. This agreement led to a reduction of our environmental liability for these matters from \$17.4 million to \$5.3 million and a reduction of our operating expenses of \$12.1 million during second-quarter 2008. Of this reduction, \$11.9 million was included as part of the indemnification settlement we reached with a former affiliate (see *Indemnification Settlement* description below) and, accordingly, was allocated to our general partner. We paid the \$5.3 million penalty in September 2008 in settlement of these matters.

Ammonia EPA Issue. In February 2007, we received notice from the DOJ that the EPA had requested the DOJ to initiate a lawsuit alleging violations of Sections 301 and 311 of the Act with respect to two releases of anhydrous ammonia from the ammonia pipeline owned by us and, at the time of the releases, operated by a third party. The DOJ stated that the maximum statutory penalty for alleged violations of the Act for both releases combined was approximately \$13.2 million. The DOJ also alleged that the third-party operator of our ammonia pipeline was liable for penalties pursuant to Section 103 of the Comprehensive Environmental Response, Compensation and Liability Act for failure to report the releases on a timely basis, with the statutory maximum for those penalties as high as \$4.2 million for which the third-party operator has requested indemnification. In March 2007, we also received a demand from the third-party operator for defense and indemnification in regards to a DOJ criminal investigation regarding whether certain actions or omissions of the third-party operator constituted violations of federal criminal statutes. The third-party operator has subsequently settled this criminal investigation with the DOJ by paying a \$1.0 million fine. We believe that we do not have an obligation to indemnify or defend the third-party operator for the DOJ criminal fine settlement. The DOJ stated in its notice to us that it does not expect us or the third-party operator to pay the penalties at the statutory maximum; however, it may seek injunctive relief if the parties cannot agree on any necessary corrective actions. We have accrued an amount for these matters based on our best estimates that is less than the maximum statutory penalties. We are currently in discussions with the EPA, DOJ and the third-party operator regarding these two releases; however, we are unable to determine what our ultimate liability could be for these matters. Adjustments to our recorded liability, which could occur in the near term, could be mater

Indemnification Settlement. Prior to May 2004, a former affiliate had agreed to indemnify us against, among other things, certain environmental losses associated with assets contributed to us at the time of our initial public offering or which we subsequently acquired from this former affiliate. In May 2004, our general partner entered into an agreement with our former affiliate under which our former affiliate agreed to pay us \$117.5 million to release it from these indemnifications. We received the final installment payment associated with this agreement in 2007. At December 31, 2007 and September 30, 2008, known liabilities that would have been covered by this indemnity agreement were \$42.9 million and \$26.5 million, respectively. Through September 30, 2008, we have spent \$56.9 million of the \$117.5 million indemnification settlement amount for indemnified matters, including \$22.5 million of capital costs. The cash we have received from the indemnity settlement is not reserved and has been used for our various other cash needs, including expansion capital spending.

Environmental Receivables. Receivables from insurance carriers and other entities related to environmental matters were \$6.9 million and \$5.2 million at December 31, 2007 and September 30, 2008, respectively.

Unrecognized Product Gains. Our petroleum products terminals operations generate product overages and shortages. When our petroleum products terminals experience net product shortages, we recognize expense for those losses in the periods in which they occur. When our petroleum products terminals experience net product overages, we have product on hand for which we have no cost basis. Therefore, these net overages are not recognized in our financial statements until the associated barrels are either sold or used to offset product losses. The net unrecognized product overages for our petroleum products terminals operations had a market value of approximately \$7.4 million as of September 30, 2008. However, the actual amounts we will recognize in future periods will depend on product prices at the time the associated barrels are either sold or used to offset future product losses.

Other. We are a party to various other claims, legal actions and complaints arising in the ordinary course of business. In the opinion of management, the ultimate resolution of these claims, legal actions and complaints after consideration of amounts accrued, insurance coverage or other indemnification arrangements will not have a material adverse effect on our financial position, results of operations or cash flows.

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MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

11. Long Term Incentive Plan

We have a long-term incentive plan (LTIP) for certain MGG GP employees who perform services for us and for directors of our general partner. The LTIP primarily consists of phantom units and permits the grant of awards covering an aggregate of 3.2 million limited partner units. The compensation committee of our general partner s board of directors (the Compensation Committee) administers the LTIP and has approved the unit awards discussed below.

The incentive awards under our LTIP are subject to forfeiture if employment is terminated for any reason other than retirement, death or disability prior to the vesting date. If an award recipient retires, dies or becomes disabled prior to the end of the vesting period, the recipient s award grant is prorated based upon the completed months of employment during the vesting period and the award is settled at the end of the vesting period. The award grants do not have an early vesting feature except under certain circumstances following a change in control of our general partner.

The table below summarizes the unit awards granted by the Compensation Committee that have not vested as of September 30, 2008. There was no impact to our cash flows associated with these award grants for the periods presented in this report.

Grant Date	Unit Awards Granted	Estimated Forfeitures	Adjustment to Unit Awards in Anticipation of Achieving Above/ (Below) Target Financial Results	Total Unit Award Accrual	Vesting Date	Unrecog Compen Expe	sation nse	Period Over Which the Unrecognized Expense Will Be Recognized	Unvest	sic Value of ted Awards at ember 30, 2008 (illions)
February 2006	168,105	13,448	139,191	293,848	12/31/08	\$	0.7	Next 3 months	\$	9.5
Various 2006	9,201	3,165	5,432	11,468	12/31/08		*	Next 3 months		0.4
March 2007	2,640			2,640	12/31/08		*	Next 3 months		0.1
Various 2007:										
Tranche 1	53,230	2,396	50,834	101,668	12/31/09		1.4	Next 15 months		3.3
Tranche 2	53,230	2,396	(26,534)	24,300	12/31/09		0.6	Next 15 months		0.8
Tranche 3	53,230				12/31/09					
January 2008	184,340	8,295		176,045	12/31/10		4.3	Next 27 months		5.7
Various 2008	14,740	534		14,206	12/31/10		0.3	Next 27 months		0.5
Various 2008	40,315	1,814		38,501	12/31/11		0.8	Next 39 months		1.2
Total	579,031	32,048	168,923	662,676		\$	8.1		\$	21.5

^{*} Less than \$0.1 million. 2008 Activity

We settled our 2005 award grants in January 2008 by issuing 196,856 limited partner units and distributing those units to the participants. We paid associated minimum tax withholdings and employer taxes totaling \$5.1 million in January 2008.

The payout calculation for 80% of the unit awards approved in February 2006 is based solely on the attainment of a financial metric established by the Compensation Committee. We account for these award grants as equity. The payout calculation for the remaining 20% of the awards is based on both the attainment of a financial metric and the individual employee s personal performance, which is subjectively determined by the Compensation Committee. We account for these award grants as liabilities.

The unit awards approved during 2007, except the March 2007 unit awards, are broken into three equal tranches, with each tranche vesting on December 31, 2009. We began accruing for the first tranche of the 2007 awards in the first quarter of 2007 and began accruing for the second tranche in the first quarter of 2008, when the Compensation Committee established the financial metric associated with each respective tranche. We will begin accruing costs for the third tranche when the Compensation Committee establishes the associated financial metric for that tranche, which we expect will happen in the first quarter of 2009. The payout calculation for 80% of these unit awards is based solely on the attainment of a financial metric established by the Compensation Committee, and the award grants are accounted for as equity. The payout calculation for the remaining 20% of the awards is based on both the attainment of a financial metric and the individual employee s personal performance, and the award grants are accounted for as liabilities.

MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The unit awards approved in January 2008 will vest on December 31, 2010. The payout calculation for 80% of these unit awards is based solely on the attainment of a financial metric established by the Compensation Committee, and the award grants are accounted for as equity. The payout calculation for the remaining 20% of the awards is based on both the attainment of a financial metric and the individual employee s personal performance, and the award grants are accounted for as liabilities. The other various unit awards approved in 2008 will vest on December 31, 2010 and December 31, 2011. There are no performance metrics associated with the majority of these awards and they are being accounted for as equity.

Weighted Average Fair Value

The weighted average fair value of the unit awards is as follows (per unit):

	 nt Date Fair Value of Equity Awards	Fair Li	ber 30, 2008 Value of ability wards
2006 Awards	\$ 25.23	\$	31.70
2007 Awards	\$ 33.66	\$	28.77
2008 Awards	\$ 30.97	\$	25.67

Compensation Expense Summary

Equity-based incentive compensation expense for the three and nine months ended September 30, 2007 and 2008 was as follows (in thousands):

	Three M Equity Method	onths End Liability Method	ed September Employer Taxes Paid	30, 2007 Total	Nine Mo Equity Method	onths Ende Liability Method	d Septemb Employe Taxes Pa	r
2004 awards	\$	\$	\$	\$	\$	\$	\$ 51	9 \$ 519
2005 awards		68		68		3,555		3,555
2006 awards	692	90		782	1,672	595		2,267
2007 awards	323	63		386	604	151		755
Total	\$ 1,015	\$ 221	\$	\$ 1,236	\$ 2,276	\$ 4,301	\$ 51	9 \$7,096

	Three Months Ended September 30, 2008				Nine Months Ended September 30, 2008					
			Employer		Employer					
	Equity	Liabilit	y Taxes		Equity	Equity Liability		Taxes		
	Method	Method	l Paid	Total	Method	Met	hod	P	aid	Total
2005 awards	\$	\$	\$	\$	\$	\$	26	\$	580	\$ 606
2006 awards	514	34	1	548	1,634		201			1,835
2007 awards	353	44	1	397	988		144			1,132
2008 awards	499	60	ó	565	1,182		209			1,391
Total	\$ 1,366	\$ 144	1 \$	\$ 1,510	\$ 3,804	\$	580	\$	580	\$ 4,964

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

12. Distributions

We paid the following distributions during 2007 and 2008 (in thousands, except per unit amounts):

	Per	Unit Cash				
	Di	stribution	Common	General		otal Cash
Date Cash Distribution Paid		Amount	Units	Partner	Di	stribution
02/14/07	\$	0.60250	\$ 40,094	\$ 16,197	\$	56,291
05/15/07		0.61625	41,009	17,112		58,121
08/14/07		0.63000	41,924	18,027		59,951
Through 9/30/07		1.84875	123,027	51,336		174,363
11/14/07		0.64375	42,839	18,942		61,781
Total	\$	2.49250	\$ 165,866	\$ 70,278	\$	236,144
02/14/08	\$	0.65750	\$ 43,884	\$ 19,909	\$	63,793
05/15/08		0.67250	44,885	20,910		65,795
08/14/08		0.68750	45,886	21,911		67,797
Through 9/30/08		2.01750	134,655	62,730		197,385
11/14/08 (a)		0.70250	46,887	22,912		69,799
Total	\$	2.72000	\$ 181,542	\$ 85,642	\$	267,184

13. Net Income Per Unit

The following table provides details of the basic and diluted net income per unit computations for 2007 (in thousands, except per unit amounts):

	Three Months Ended September 30, 2007			Nine Months Ended September 30, 2007		
	Income (Numerator)	Units (Denominator)	Per Unit Amount	Income (Numerator)	Units (Denominator)	Per Unit Amount
Basic net income per limited						
partner unit	\$ 43,049	66,550	\$ 0.65	\$ 123,690	66,546	\$ 1.86
Effect of dilutive restricted unit grants					3	
	\$ 43,049	66,550	\$ 0.65	\$ 123,690	66,549	\$ 1.86

⁽a) Our general partner declared this cash distribution in October 2008 to be paid on November 14, 2008 to unitholders of record at the close of business on November 7, 2008.

Diluted net income per limited partner unit

Units reported as dilutive securities are related to phantom unit grants (see Note 11 Long Term Incentive Plan).

Basic shares are equal to diluted shares for 2008.

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MAGELLAN MIDSTREAM PARTNERS, L.P.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

14. Assignment of Supply Agreement

As part of our acquisition of a pipeline system in October 2004, we assumed a third-party supply agreement. Under this agreement, we were obligated to supply petroleum products to one of our customers until 2018. At the time of this acquisition, we believed that the profits we would receive from the supply agreement were below the fair value of our tariff-based shipments on this pipeline and we established a liability for the expected shortfall. On March 1, 2008, we assigned this supply agreement and sold related inventory of \$47.6 million to a third-party entity. Further, we returned our former customer—s cash deposit, which was \$16.5 million at the time of the assignment. During the first quarter 2008, we obtained a full release from our supply customer; therefore, we had no future obligation to perform under this supply agreement, even in the event the third-party assignee was unable to perform its obligations under the agreement, and as a result, we wrote off the unamortized amount of the liability and recognized a gain of \$26.5 million. We continue to earn transportation revenues for the product we ship related to this supply agreement but we no longer hold related inventories or recognize associated product sales and purchases. As part of this assignment, we agreed with the assignee that if the pricing under the supply agreement does not exceed our full tariff charge, then we will share in 50% of any shortfall versus our full tariff, and similarly, we will be entitled to 50% of any excess above a certain threshold that includes our tariff charge. All adjustments resulting from this agreement are being reflected in transportation and terminals revenues. For the three months ended September 30, 2008, our 50% share of the profits was \$0.1 million. For the nine months ending September 30, 2008, our 50% share of the losses under this agreement was \$0.7 million.

Excluding transportation revenues for products shipped under this product supply agreement, we recognized operating profit of \$2.6 million and \$9.7 million during the three and nine months ended September 30, 2007, respectively, related to the supply agreement. We recognized \$2.9 million of operating profit associated with the agreement for the three months ended March 31, 2008.

15. Recent Accounting Standard

In March 2008, the FASB ratified Emerging Issues Task Force (EITF) Issue No. 07-4, *Application of the Two-Class Method under FASB Statement No. 128, Earnings per Share, to Master Limited Partnerships.* Under EITF No. 07-4, the excess of distributions over earnings and/or excess of earnings over distributions for each period are required to be allocated to the entities—general partner based solely on the general partner is ownership interest at the time. For purposes of calculating earnings per unit, our current accounting practice is to allocate net income to the general partner based on the general partner is share of total or theoretical distributions, as appropriate, including incentive distribution rights. The effect of adopting this EITF will be: (i) for periods when net income exceeds distributions, our reported earnings per limited partner unit will be higher than under our current accounting practice and (ii) for periods when distributions exceed net income, our reported earnings per limited partner unit will be lower than under our current accounting practice. These differences will be material for those periods where there are material differences between our net income and the distributions we pay. For example, had we applied EITF 07-4 to the 2008 reporting periods, basic and diluted earnings per limited partner unit would have increased from \$0.75 to \$0.80 and from \$2.45 to \$2.82 for the three and nine months ended September 30, 2008, respectively. This EITF is effective beginning January 1, 2009, including all interim periods after that date. Early application is not permitted. This EITF is required to be applied retrospectively; therefore, we will restate prior period earnings per limited partner unit in all published financial reports after January 1, 2009, as applicable.

16. Subsequent Events

On October 22, 2008, our general partner declared a quarterly distribution of \$0.7025 per unit to be paid on November 14, 2008 to unitholders of record at the close of business on November 7, 2008. Total distributions to be paid under this declaration are approximately \$69.8 million (see Note 12 Distributions for details).

ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS Introduction

We are a publicly traded limited partnership formed to own, operate and acquire a diversified portfolio of complementary energy assets. We are principally engaged in the transportation, storage and distribution of refined petroleum products. As of September 30, 2008, our three operating segments include:

petroleum products pipeline system, which is primarily comprised of our 8,500-mile petroleum products pipeline system, including 48 terminals;

petroleum products terminals, which principally includes our seven marine terminal facilities and 27 inland terminals; and

ammonia pipeline system, representing our 1,100-mile ammonia pipeline and six associated terminals. The following discussion provides an analysis of the results for each of our operating segments, an overview of our liquidity and capital resources and other items related to our partnership. The following discussion and analysis should be read in conjunction with (i) our accompanying interim consolidated financial statements and related notes and (ii) our consolidated financial statements, related notes and management s discussion and analysis of financial condition and results of operations included in our Annual Report on Form 10-K for the year ended December 31, 2007.

Recent Developments

Deterioration of credit, capital and commodity markets. Credit market conditions deteriorated rapidly during the third quarter and beginning of the fourth quarter of 2008. Several major banks and financial institutions failed or were forced to seek assistance through distressed sales or emergency government measures.

Cash generated from operations is our primary source of liquidity for funding debt service, maintenance capital expenditures and quarterly distributions. However, we rely on our revolving credit facility to provide additional liquidity for working capital needs and as an interim source of financing f