

TENET HEALTHCARE CORP  
Form 10-Q  
August 05, 2008  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
Washington, DC 20549

**Form 10-Q**

x **Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
for the quarterly period ended June 30, 2008**

**OR**

.. **Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
for the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission File Number 1-7293**

**TENET HEALTHCARE CORPORATION**

(Exact name of Registrant as specified in its charter)

Edgar Filing: TENET HEALTHCARE CORP - Form 10-Q

**Nevada**  
(State of Incorporation)

**95-2557091**  
(IRS Employer Identification No.)

**13737 Noel Road**

**Dallas, TX 75240**

(Address of principal executive offices, including zip code)

**(469) 893-2200**

(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company (as defined in Exchange Act Rule 12b-2).

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Exchange Act Rule 12b-2). Yes  No

As of July 31, 2008, there were 476,804,968 shares of the Registrant's common stock outstanding, \$0.05 par value.

**Table of Contents**

**TENET HEALTHCARE CORPORATION**

**TABLE OF CONTENTS**

	<b>Page</b>
<b><u>PART I. FINANCIAL INFORMATION</u></b>	
Item 1. <u>Financial Statements (Unaudited)</u>	
<u>Condensed Consolidated Financial Statements</u>	1
<u>Notes to Condensed Consolidated Financial Statements</u>	4
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	20
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	43
Item 4. <u>Controls and Procedures</u>	43
<b><u>PART II. OTHER INFORMATION</u></b>	
Item 1. <u>Legal Proceedings</u>	44
Item 4. <u>Submission of Matters to a Vote of Security Holders</u>	45
Item 6. <u>Exhibits</u>	47
<b><u>SIGNATURES</u></b>	48

**Table of Contents****PART I. FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****TENET HEALTHCARE CORPORATION AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS**

Dollars in Millions

(Unaudited)

	June 30, 2008	December 31, 2007
<b>ASSETS</b>		
<b>Current assets:</b>		
Cash and cash equivalents	\$ 352	\$ 572
Investments in marketable debt securities	8	20
Accounts receivable, less allowance for doubtful accounts (\$410 at June 30, 2008 and \$441 at December 31, 2007)	1,450	1,385
Inventories of supplies, at cost	170	183
Income tax receivable	29	7
Deferred income taxes	118	87
Assets held for sale	385	51
Other current assets	266	255
<b>Total current assets</b>	<b>2,778</b>	<b>2,560</b>
Investments and other assets	271	288
Property and equipment, at cost, less accumulated depreciation and amortization (\$2,743 at June 30, 2008 and \$2,779 at December 31, 2007)	4,274	4,645
Goodwill	610	607
Other intangible assets, at cost, less accumulated amortization (\$199 at June 30, 2008 and \$183 at December 31, 2007)	310	293
<b>Total assets</b>	<b>\$ 8,243</b>	<b>\$ 8,393</b>
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>		
<b>Current liabilities:</b>		
Current portion of long-term debt	\$ 2	\$ 1
Accounts payable	643	780
Accrued compensation and benefits	338	393
Professional and general liability reserves	150	161
Accrued interest payable	125	126
Accrued legal settlement costs	167	119
Other current liabilities	548	468
<b>Total current liabilities</b>	<b>1,973</b>	<b>2,048</b>
Long-term debt, net of current portion	4,775	4,771
Professional and general liability reserves	547	555
Accrued legal settlement costs	118	163
Other long-term liabilities and minority interests	654	683
Deferred income taxes	147	119
<b>Total liabilities</b>	<b>8,214</b>	<b>8,339</b>
Commitments and contingencies		

Edgar Filing: TENET HEALTHCARE CORP - Form 10-Q

**Shareholders equity:**

Common stock, \$0.05 par value; authorized 1,050,000,000 shares; 532,572,844 shares issued at June 30, 2008 and 530,689,733 shares issued at December 31, 2007	26	26
Additional paid-in capital	4,431	4,412
Accumulated other comprehensive loss	(26)	(28)
Accumulated deficit	(2,923)	(2,877)
Less common stock in treasury, at cost, 56,089,373 shares at June 30, 2008 and 56,310,604 shares at December 31, 2007	(1,479)	(1,479)
<b>Total shareholders equity</b>	<b>29</b>	<b>54</b>
<b>Total liabilities and shareholders equity</b>	<b>\$ 8,243</b>	<b>\$ 8,393</b>

See accompanying Notes to Condensed Consolidated Financial Statements.

**Table of Contents**

**TENET HEALTHCARE CORPORATION AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

Dollars in Millions,  
Except Per-Share Amounts

(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2008	2007	2008	2007
<b>Net operating revenues</b>	<b>\$ 2,184</b>	<b>\$ 2,054</b>	<b>\$ 4,419</b>	<b>\$ 4,155</b>
<b>Operating expenses:</b>				
Salaries, wages and benefits	967	913	1,947	1,853
Supplies	392	359	780	726
Provision for doubtful accounts	154	142	302	276
Other operating expenses, net	508	484	1,005	959
Depreciation and amortization	95	85	187	170
Impairment of long-lived assets and goodwill, and restructuring charges	2	8	3	11
Litigation and investigation costs (benefit)	3	(1)	50	(2)
<b>Operating income</b>	<b>63</b>	<b>64</b>	<b>145</b>	<b>162</b>
Interest expense	(102)	(105)	(206)	(210)
Investment earnings	4	15	9	26
Minority interests		(1)	(1)	(3)
<b>Loss from continuing operations, before income taxes</b>	<b>(35)</b>	<b>(27)</b>	<b>(53)</b>	<b>(25)</b>
Income tax benefit	16	3	14	94
<b>Income (loss) from continuing operations, before discontinued operations</b>	<b>(19)</b>	<b>(24)</b>	<b>(39)</b>	<b>69</b>
<b>Discontinued operations:</b>				
Income (loss) from operations	6	(4)	6	(26)
Impairment of long-lived assets and goodwill, and restructuring charges	(7)	(3)	(17)	(12)
Net gain on sales of facilities	8	2	8	1
Income tax (expense) benefit	(3)	(1)	(4)	13
<b>Income (loss) from discontinued operations</b>	<b>4</b>	<b>(6)</b>	<b>(7)</b>	<b>(24)</b>
<b>Net income (loss)</b>	<b>\$ (15)</b>	<b>\$ (30)</b>	<b>\$ (46)</b>	<b>\$ 45</b>
<b>Earnings (loss) per share</b>				
<b>Basic and diluted</b>				
Continuing operations	\$ (0.04)	\$ (0.05)	\$ (0.09)	\$ 0.14
Discontinued operations	0.01	(0.01)	(0.01)	(0.05)
	<b>\$ (0.03)</b>	<b>\$ (0.06)</b>	<b>\$ (0.10)</b>	<b>\$ 0.09</b>
<b>Weighted average shares and dilutive securities outstanding (in thousands):</b>				
Basic	476,308	473,212	475,687	472,729
Diluted	476,308	473,212	475,687	474,514

See accompanying Notes to Condensed Consolidated Financial Statements.



**Table of Contents**

**TENET HEALTHCARE CORPORATION AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

Dollars in Millions

(Unaudited)

	Six Months Ended June 30,	
	2008	2007
<b>Net income (loss)</b>	<b>\$ (46)</b>	<b>\$ 45</b>
<b>Adjustments to reconcile net income (loss) to net cash from operating activities:</b>		
Depreciation and amortization	187	170
Provision for doubtful accounts	302	276
Deferred income tax expense	16	1
Stock-based compensation expense	20	21
Impairment of long-lived assets and goodwill, and restructuring charges	3	11
Litigation and investigation costs (benefit)	50	(2)
Pretax loss from discontinued operations	3	37
Other items, net	(3)	(12)
<b>Changes in cash from operating assets and liabilities:</b>		
Accounts receivable	(360)	(299)
Inventories and other current assets	15	5
Income taxes	(29)	60
Accounts payable, accrued expenses and other current liabilities	(89)	(200)
Other long-term liabilities	(25)	15
<b>Payments against reserves for restructuring charges and litigation costs and settlements</b>	<b>(56)</b>	<b>(28)</b>
<b>Net cash provided by operating activities from discontinued operations, excluding income taxes</b>	<b>2</b>	<b>31</b>
<b>Net cash provided by (used in) operating activities</b>	<b>(10)</b>	<b>131</b>
<b>Cash flows from investing activities:</b>		
Purchases of property and equipment continuing operations	(233)	(217)
Construction of new and replacement hospitals	(56)	(27)
Purchases of property and equipment discontinued operations	(10)	(18)
Purchase of business	(3)	(36)
Proceeds from sales of facilities and other assets discontinued operations	83	53
Proceeds from sales of marketable securities, long-term investments and other assets	14	442
Purchases of marketable securities	(8)	(434)
Other items, net	2	(4)
<b>Net cash used in investing activities</b>	<b>(211)</b>	<b>(241)</b>
<b>Cash flows from financing activities:</b>		
Repayments of borrowings	(1)	
Other items, net	2	1
<b>Net cash provided by financing activities</b>	<b>1</b>	<b>1</b>
Net decrease in cash and cash equivalents	(220)	(109)
Cash and cash equivalents at beginning of period	572	784
<b>Cash and cash equivalents at end of period</b>	<b>\$ 352</b>	<b>\$ 675</b>

Supplemental disclosures:



Edgar Filing: TENET HEALTHCARE CORP - Form 10-Q

Interest paid, net of capitalized interest	\$ (195)	\$ (191)
Income tax (payments) refunds, net	\$ (3)	\$ 168

See accompanying Notes to Condensed Consolidated Financial Statements.

---

**Table of Contents**

**TENET HEALTHCARE CORPORATION**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**NOTE 1. BASIS OF PRESENTATION**

*Description of Business*

Tenet Healthcare Corporation (together with our subsidiaries, referred to as Tenet, the Company, we or us) is an investor-owned health care services company whose subsidiaries and affiliates primarily operate general hospitals and related health care facilities, and also hold investments in other companies (including health care companies). At June 30, 2008, our subsidiaries operated 54 general hospitals (including our newly opened hospital, Sierra Providence East Medical Center in El Paso, Texas, and two hospitals not yet divested at that date that are classified as discontinued operations), a cancer hospital (which is also being divested and is classified as discontinued operations) and a critical access hospital, with a combined total of 14,580 licensed beds, serving urban and rural communities in 12 states. We also own interests in two health maintenance organizations (HMOs) and operate: various related health care facilities, including a rehabilitation hospital, a long-term acute care hospital, a skilled nursing facility and a number of medical office buildings all of which are located on, or nearby, one of our general hospital campuses; physician practices; captive insurance companies; and other ancillary health care businesses (including outpatient surgery centers, diagnostic imaging centers, and occupational and rural health care clinics).

*Basis of Presentation*

This quarterly report supplements our Annual Report on Form 10-K for the year ended December 31, 2007 (Annual Report). As permitted by the Securities and Exchange Commission (SEC) for interim reporting, we have omitted certain notes and disclosures that substantially duplicate those in our Annual Report. For further information, refer to the audited Consolidated Financial Statements and notes included in our Annual Report.

Certain balances in the accompanying Condensed Consolidated Financial Statements and these notes have been reclassified to give retrospective presentation for the discontinued operations described in Note 3. Unless otherwise indicated, all financial and statistical data included in these notes to the Condensed Consolidated Financial Statements relate to our continuing operations, with dollar amounts expressed in millions (except per-share amounts).

Although the Condensed Consolidated Financial Statements and related notes within this document are unaudited, we believe all adjustments considered necessary for fair presentation have been included. In preparing our financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP), we must use estimates and assumptions that affect the amounts reported in our Condensed Consolidated Financial Statements and accompanying notes. We regularly evaluate the accounting policies and estimates we use. In general, we base the estimates on historical experience and on assumptions that we believe to be reasonable given the particular circumstances in which we operate. Actual results may vary from those estimates. Financial and statistical information we report to other regulatory agencies may be prepared on a basis other than GAAP or using different assumptions or reporting periods and, therefore, may vary from amounts presented herein. Although we make every effort to ensure that the information we report to those agencies is accurate, complete and consistent with applicable reporting guidelines, we cannot be responsible for the accuracy of the information they make available to the public.

Operating results for the three-month and six-month periods ended June 30, 2008 are not necessarily indicative of the results that may be expected for the full fiscal year 2008. Reasons for this include, but are not limited to: overall revenue and cost trends, particularly trends in patient accounts receivable collectability and associated provisions for doubtful accounts; the timing and magnitude of price changes; fluctuations in contractual allowances and cost report settlements and valuation allowances; managed care contract negotiations or terminations and payer consolidations; changes in Medicare regulations; Medicaid funding levels set by the states in which we operate; levels of malpractice insurance expense and settlement trends; impairment of long-lived assets and goodwill; restructuring charges; losses, costs and insurance recoveries related to natural disasters; litigation and investigation costs; acquisitions and dispositions of facilities and other assets; the timing and amounts of stock option and restricted stock unit grants to employees and directors; and changes in occupancy levels and patient volumes. Factors that affect patient volumes and, thereby, our results of operations at our hospitals and related health care facilities include, but are not limited to: the business environment and demographics of local communities; the number of uninsured and underinsured individuals in local communities treated at our hospitals; seasonal cycles of illness; climate and weather conditions; physician recruitment, retention and attrition; advances in technology and treatments that reduce length of stay; local health care competitors; managed care contract negotiations or terminations; any unfavorable publicity about us, which impacts our relationships with physicians and patients; and the timing of elective procedures. These considerations apply to year-to-year comparisons as well.



**Table of Contents****Cash and Cash Equivalents**

Near the last day of the second quarter of 2008, we received \$42 million in cash from the Centers for Medicare and Medicaid Services ( CMS ) related to the operations of our wholly owned Medicare Advantage HMO insurance subsidiary operating in Louisiana. We also own a 50% interest in the company that administers the insurance subsidiary. The \$42 million is an advance payment from CMS to provide health services to eligible enrollees in the month following payment. We also received similar advance payments of \$34 million at the end of the fourth quarter of 2007 and \$40 million at the end of the first quarter of 2008. The total cash on the balance sheet at June 30, 2008 related to the HMO insurance subsidiary was \$85 million as compared to \$73 million at December 31, 2007. These balances will fluctuate based on operational performance of the subsidiaries, the payment of medical claims outstanding and the timing of monthly payments from CMS. The cash is intended for the operations of the HMO insurance subsidiary, and a portion may be repatriated back to us for general corporate purposes based on the financial performance of that subsidiary.

**Changes in Accounting Principle**

Effective January 1, 2008, we adopted Statement of Financial Accounting Standard ( SFAS ) No. 159, The Fair Value Option for Financial Assets and Financial Liabilities ( SFAS 159 ). The adoption of SFAS 159 had no impact on the Condensed Consolidated Financial Statements.

Effective January 1, 2008, we adopted SFAS No. 157, Fair Value Measurement ( SFAS 157 ). There was no impact on our Condensed Consolidated Financial Statements. See Note 13 for the disclosure of the fair value of qualifying investments required by SFAS 157.

Effective January 1, 2007, we adopted Financial Accounting Standards Board ( FASB ) Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109, as amended by FASB Staff Position No. 48-1 ( FIN 48 ), and recorded a cumulative effect adjustment to 2007 beginning retained earnings of \$178 million. See Note 11 for additional information.

**NOTE 2. ACCOUNTS RECEIVABLE AND ALLOWANCE FOR DOUBTFUL ACCOUNTS**

The principal components of accounts receivable are shown in the table below:

	June 30, 2008	December 31, 2007
<b>Continuing operations:</b>		
Patient accounts receivable	\$ 1,616	\$ 1,571
Allowance for doubtful accounts	(355)	(374)
Estimated future recoveries from accounts assigned to collection agencies	35	34
Net cost report settlements payable and valuation allowances	(26)	(16)
	1,270	1,215
<b>Discontinued operations:</b>		
Patient accounts receivable	235	227
Allowance for doubtful accounts	(55)	(67)
Estimated future recoveries from accounts assigned to collection agencies	2	10
Net cost report settlements (payable) receivable and valuation allowances	(2)	
	180	170
<b>Accounts receivable, net</b>	<b>\$ 1,450</b>	<b>\$ 1,385</b>

As of June 30, 2008 and December 31, 2007, our estimated collection rates on managed care accounts and self-pay accounts were approximately 98% and 36%, respectively, which included collections from point-of-service through collections by our in-house collection agency or external collection vendors.

Accounts that are pursued for collection through our regional or hospital-based business offices are maintained on our hospitals books and reflected in patient accounts receivable with an allowance for doubtful accounts established to reduce the carrying value of such receivables to

## Edgar Filing: TENET HEALTHCARE CORP - Form 10-Q

their estimated net realizable value. We estimate this allowance based on the aging of our accounts receivable by hospital, our historical collection experience by hospital and for each type of payer over an 18-month look-back period, and other relevant factors. Changes in these factors could have an impact on our estimates.

---

**Table of Contents**

Accounts assigned to collection agencies (both in-house and external) are written off and excluded from patient accounts receivable and allowance for doubtful accounts; however, an estimate of future recoveries from all accounts at collection agencies is determined based on historical experience and recorded on our hospitals' books as a component of accounts receivable in the Condensed Consolidated Balance Sheets.

We provide charity care to patients who are financially unable to pay for the health care services they receive. Most patients who qualify for charity care are charged a per-diem amount for services received, subject to a cap. Except for the per-diem amounts, our policy is not to pursue collection of amounts determined to qualify as charity care; therefore, we do not report these amounts in net operating revenues or in provision for doubtful accounts. For the three and six months ended June 30, 2008, \$146 million and \$301 million, respectively, in charity care gross charges were excluded from net operating revenues and provision for doubtful accounts compared to \$150 million and \$327 million for the three and six months ended June 30, 2007, respectively. Both the cost of providing these benefits and the forgone revenue under our *Compact with Uninsured Patients* would be substantially less than the gross charge amounts.

**NOTE 3. DISCONTINUED OPERATIONS**

In the three months ended June 30, 2008, we moved three general hospitals and our cancer hospital into discontinued operations. We sold two of the general hospitals, San Dimas Community Hospital and Garden Grove Hospital and Medical Center, on June 30, 2008. The other two facilities, USC University Hospital and USC Kenneth Norris Jr. Cancer Hospital, were not divested as of June 30, 2008 and remain in discontinued operations.

Of the three hospitals held for sale at December 31, 2007, we completed the sales of North Ridge Medical Center in Fort Lauderdale, Florida and the Encino campus of Encino-Tarzana Regional Medical Center in California during 2008. The Tarzana campus of Encino-Tarzana Regional Medical Center remains in discontinued operations. On July 1, 2008, we announced that we had reached a settlement with the real estate investment trust that owns the Tarzana campus building and property, which will result in our acquisition of the Tarzana campus and simultaneous sale of the facility to a third party. At the close of the transaction, we will incur approximately \$9 million in restructuring costs in discontinued operations associated with the lease termination for Tarzana in connection with its sale. The California state legislature is considering several bills relating to acute care hospitals situated on property owned by real estate investment trusts, like our Tarzana hospital, including restrictions in real property transfers or service line changes that would result in a reduction in the level of patient care provided. We cannot predict whether these bills will be enacted or the impact, if any, on the ultimate sale of the Tarzana campus of Encino-Tarzana Regional Medical Center. We have classified the results of operations of the three hospitals held for sale at the end of 2007, as well as the wind-down operations of hospitals previously divested, as discontinued operations in accordance with SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets* ( SFAS 144 ), for all periods presented.

We classified \$331 million and \$39 million of assets of the hospitals included in discontinued operations as assets held for sale in current assets in the accompanying Condensed Consolidated Balance Sheets at June 30, 2008 and December 31, 2007, respectively. These assets primarily consist of property and equipment and were recorded at the lower of the asset's carrying amount or its fair value less estimated costs to sell. The fair value estimates were derived from appraisals, established market values of comparable assets, or internal estimates of future net cash flows. These fair value estimates can change by material amounts in subsequent periods. Many factors and assumptions can impact the estimates, including the future financial results of these hospitals and how they are operated by us until they are divested, changes in health care industry trends and regulations until the hospitals are divested, and whether we ultimately divest the hospital assets to buyers who will continue to operate the assets as general hospitals or utilize the assets for other purposes. In certain cases, these fair value estimates assume the highest and best use of the assets in the future to a market place participant is other than as a hospital. In these cases, the estimates are based on the fair value of the real property and equipment if utilized other than as a hospital. These fair value estimates do not include the costs of closing these hospitals or other future operating costs, which could be substantial. Accordingly, the ultimate net cash realized from the sale of the hospital assets could be significantly less than the fair value estimates. Because we do not intend to sell the accounts receivable of these hospitals, the receivables, less the related allowance for doubtful accounts, estimated future recoveries from accounts assigned to collection agencies, and net cost report settlements (payable) receivable and valuation allowances, are included in our consolidated net accounts receivable in the accompanying Condensed Consolidated Balance Sheets.

**Table of Contents**

Net operating revenues and income (loss) before income taxes reported in discontinued operations are as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2008	2007	2008	2007
Net operating revenues	\$ 194	\$ 269	\$ 405	\$ 543
Income (loss) before income taxes	7	(5)	(3)	(37)

We recorded \$17 million of net impairment and restructuring charges in discontinued operations during the six months ended June 30, 2008, consisting of \$15 million for the write-down of long-lived assets to their estimated fair values, less estimated costs to sell, and \$2 million in severance costs.

We recorded \$12 million of net impairment and restructuring charges in discontinued operations during the six months ended June 30, 2007, consisting of \$6 million for the write-down of long-lived assets to their estimated fair values, less estimated costs to sell, and \$10 million of employee severance, retention and exit costs, offset by a \$4 million credit to reduce an estimated asset retirement obligation related to asbestos.

Results from discontinued operations for the three months ended June 30, 2008 include proceeds of \$9 million received from an escrow account related to our previously divested hospital in Spain, which are classified as net gain on sales of facilities, and an associated capital gains tax of \$2 million.

As we move forward with our previously announced divestiture plans, or should we dispose of additional hospitals in the future, we may incur additional asset impairment and restructuring charges in future periods.

**NOTE 4. IMPAIRMENT AND RESTRUCTURING CHARGES**

During the six months ended June 30, 2008, we recorded net impairment and restructuring charges of \$3 million, consisting of a \$1 million net impairment charge for the write-down of long-lived assets to their estimated fair values in accordance with SFAS 144, primarily due to the adverse current and anticipated future financial results at one of our hospitals, as well as \$6 million of employee severance and other related costs and \$1 million for the acceleration of stock-based compensation expense, offset by a \$5 million reduction in reserves recorded in prior periods. The employee severance costs and accelerated stock-based compensation expense include approximately \$3 million of estimated costs related to the departure of our former general counsel. During the six months ended June 30, 2007, we recorded net impairment and restructuring charges of \$11 million, consisting of \$10 million of employee severance and other related costs, and \$1 million for the acceleration of stock-based compensation expense. As we move forward with our restructuring plans, or should we restructure our hospitals in the future, or if the operating results of our hospitals do not meet expectations, or if we expect negative trends to impact our future outlook, additional impairments of long-lived assets and goodwill may occur, and we will incur additional restructuring charges.

The tables below are reconciliations of beginning and ending liability balances in connection with restructuring charges recorded during the six months ended June 30, 2008 and 2007 in continuing and discontinued operations:

	Balances at Beginning of Period	Restructuring Charges, Net	Cash Payments	Other	Balances at End of Period
<b>Six Months Ended June 30, 2008</b>					
Continuing operations:					
Lease and other costs, and employee severance-related costs in connection with hospital cost-control programs and general overhead-reduction plans	\$ 24	\$ 2	\$ (7)	\$ 1	\$ 20
Discontinued operations:					
Employee severance-related costs, and other estimated costs associated with the sale or closure of hospitals and other facilities	20	2	(8)		14
	\$ 44	\$ 4	\$ (15)	\$ 1	\$ 34





**Table of Contents**

	Balances at Beginning of Period	Restructuring Charges, Net	Cash Payments	Other	Balances at End of Period
<b>Six Months Ended June 30, 2007</b>					
Continuing operations:					
Lease and other costs, and employee severance-related costs in connection with hospital cost-control programs and general overhead-reduction plans	\$ 23	\$ 11	\$ (8)	\$ (3)	\$ 23
Discontinued operations:					
Employee severance-related costs, and other estimated costs associated with the sale or closure of hospitals and other facilities	16	10	(10)		16
	<b>\$ 39</b>	<b>\$ 21</b>	<b>\$ (18)</b>	<b>\$ (3)</b>	<b>\$ 39</b>

The above liability balances at June 30, 2008 are included in other current liabilities and other long-term liabilities in the accompanying Condensed Consolidated Balance Sheets. Cash payments to be applied against these accruals at June 30, 2008 are expected to be approximately \$13 million in 2008 and \$21 million thereafter. The column labeled "Other" above represents non-cash charges that are recorded in other accounts, such as the acceleration of stock-based compensation expense related to severance agreements.

**NOTE 5. LONG-TERM DEBT, LEASE OBLIGATIONS AND GUARANTEES**

The table below shows our long-term debt as of June 30, 2008 and December 31, 2007:

	June 30, 2008	December 31, 2007
Senior notes:		
6 3/8%, due 2011	\$ 1,000	\$ 1,000
6 1/2%, due 2012	600	600
7 3/8%, due 2013	1,000	1,000
9 7/8%, due 2014	1,000	1,000
9 1/4%, due 2015	800	800
6 7/8%, due 2031	450	450
Capital leases and mortgage notes	12	11
Unamortized note discounts	(85)	(89)
<b>Total long-term debt</b>	<b>4,777</b>	<b>4,772</b>
Less current portion	2	1
<b>Long-term debt, net of current portion</b>	<b>\$ 4,775</b>	<b>\$ 4,771</b>

**Credit Agreement**

We have a five-year, \$800 million senior secured revolving credit facility that is collateralized by patient accounts receivable at our acute care and specialty hospitals, and bears interest at our option based on the London Interbank Offered Rate (LIBOR) plus 175 basis points or Citigroup's base rate, as defined in the credit agreement, plus 75 basis points. At June 30, 2008, there were no cash borrowings outstanding under the revolving credit facility, and we had approximately \$227 million of letters of credit outstanding. Based on our eligible receivables, the borrowing capacity under the revolving credit facility was \$573 million at June 30, 2008.

On June 30, 2008, we entered into an amendment to the credit agreement that allows us to: (1) grant liens on one or more hospital facilities having an appraised value not in excess of \$75 million to collateralize obligations of certain employee retirement trusts presently collateralized by certain medical office buildings we own; and (2) grant liens on inventory having a book value not in excess of \$30 million. The amendment is also intended to provide us with additional flexibility over the remaining term of the credit agreement to pursue, at our option, various alternatives to refinance our existing unsecured senior debt, if market conditions and other considerations warrant. The alternatives include the issuance of secured debt, preferred stock and convertible debt, as well as other unsecured debt. Secured refinancing debt is limited under the

Edgar Filing: TENET HEALTHCARE CORP - Form 10-Q

amendment to the greater of \$1 billion or two times the secured leverage ratio (secured debt to EBITDA) set forth in the amendment.

## **Table of Contents**

### ***Senior Notes***

All of our senior notes are general unsecured senior debt obligations that rank equally in right of payment with all of our other unsecured senior indebtedness, but are effectively subordinated to the obligations of our subsidiaries and any obligations under our revolving credit facility to the extent of the collateral.

### ***Covenants***

Our revolving credit agreement contains customary covenants for an asset-backed facility, including a minimum fixed charge coverage ratio to be met when the available credit under the facility falls below \$100 million, as well as limits on debt, asset sales and prepayments of senior debt. The revolving credit agreement also includes a provision, which we believe is customary in receivables-backed credit facilities, that gives our banks the right to require that proceeds of collections of substantially all of our consolidated accounts receivable be applied directly to repay outstanding loans and other amounts that are due and payable under the revolving credit facility at any time that unused borrowing availability under the revolving credit facility is less than \$100 million or if an event of default has occurred and is continuing thereunder. In that event, we would seek to re-borrow under the revolving credit facility to satisfy our operating cash requirements. Our ability to borrow under the revolving credit facility is subject to conditions that we believe are customary in such facilities, including that no events of default then exist.

The indentures governing our senior notes contain covenants and conditions that have, among other requirements, limitations on (1) liens on principal properties and (2) sale and lease-back transactions with respect to principal properties. A principal property is defined in the indentures as a hospital that has an asset value on our books in excess of 5% of our consolidated net tangible assets, as defined. The above limitations do not apply, however, to (1) debt that is secured by assets other than principal properties or (2) debt that is secured by principal properties if the aggregate of such secured debt does not exceed 15% of our consolidated net tangible assets, as further described in the indentures. The indentures also prohibit the consolidation, merger or sale of all or substantially all assets unless no event of default would result after giving effect to such transaction.

### ***Physician Relocation Agreements and Other Minimum Income Guarantees***

Consistent with our policy on physician relocation and recruitment, we provide income guarantee agreements to certain physicians who agree to relocate to our communities to fill a need in a hospital's service area and commit to remain in practice there for a specified period of time. Under such agreements, we are required to make payments to the physicians in excess of the amounts they earn in their practices up to the amount of the income guarantee. The income guarantee periods are typically 12 months. Such payments are recoverable from the physicians if they do not fulfill their commitment period to the community, which is typically three years subsequent to the guarantee period. We also provide minimum revenue collection guarantees to hospital-based physician groups providing certain services at our hospitals with terms generally ranging from one to three years.

At June 30, 2008, the maximum potential amount of future payments under our income and minimum revenue collection guarantees was \$85 million. In accordance with FASB Staff Position FIN 45-3, Application of FASB Interpretation No. 45 to Minimum Revenue Guarantees Granted to a Business or Its Owners (FIN 45-3), we had a liability of \$70 million recorded for the fair value of these guarantees included in other current liabilities at June 30, 2008.

At June 30, 2008, we also guaranteed minimum rent revenue to certain landlords who built medical office buildings on or near our hospital campuses. The maximum potential amount of future payments under these guarantees was \$11 million. In accordance with FIN 45-3, we had a liability of \$5 million recorded for the fair value of these guarantees, of which \$3 million was included in other current liabilities and \$2 million was included in other long-term liabilities at June 30, 2008.

**Table of Contents****NOTE 6. EMPLOYEE BENEFIT PLANS**

At June 30, 2008, there were approximately 34.8 million shares of common stock available under our 2008 Stock Incentive Plan for future stock option grants and other incentive awards, including restricted stock units. Options generally have an exercise price equal to the fair market value of the shares on the date of grant and generally expire 10 years from the date of grant. A restricted stock unit is a contractual right to receive one share of our common stock in the future. Options and restricted stock units typically vest one-third on each of the first three anniversary dates of the grant.

Our income from continuing operations for the six months ended June 30, 2008 and 2007 includes \$21 million and \$22 million, respectively, of pretax compensation costs related to our stock-based compensation arrangements (\$13 million and \$14 million, respectively, after-tax, excluding the impact of the deferred tax asset valuation allowance).

**Stock Options**

The following table summarizes stock option activity during the six months ended June 30, 2008:

	Options	Weighted Average Exercise Price Per Share	Aggregate Intrinsic Value	Weighted Average Remaining Life
Outstanding as of December 31, 2007	35,961,686	\$ 20.28		
Granted	3,072,000	4.94		
Exercised				
Forfeited/Expired	(3,457,156)	20.56		
<b>Outstanding as of June 30, 2008</b>	<b>35,576,530</b>	<b>\$ 18.93</b>	<b>\$ 2</b>	<b>4.3 years</b>
<b>Vested and expected to vest at June 30, 2008</b>	<b>35,340,411</b>	<b>\$ 19.02</b>	<b>\$ 2</b>	<b>3.9 years</b>
<b>Exercisable as of June 30, 2008</b>	<b>30,794,491</b>	<b>\$ 20.98</b>	<b>\$</b>	<b>3.6 years</b>

There were no options exercised during the six months ended June 30, 2008, and 5,100 options with a minimal aggregate intrinsic value were exercised during the six months ended June 30, 2007.

As of June 30, 2008, there were \$10 million of total unrecognized compensation costs related to stock options. These costs are expected to be recognized over a weighted average period of two years.

The weighted average estimated fair values of options we granted in the six months ended June 30, 2008 and 2007 were \$2.43 per share and \$2.77 per share, respectively, as calculated based on each grant date, using a binomial lattice model with the following assumptions:

	Six Months Ended June 30, 2008	Six Months Ended June 30, 2007
Expected volatility	47%	40%
Expected dividend yield	0%	0%
Expected life	5.75 years	5.75 years
Expected forfeiture rate	7%	3%
Risk-free interest rate	4.05%	4.49%
Early exercise threshold	100% gain	50% gain
Early exercise rate	20% per year	50% per year

The expected volatility used in the binomial lattice model incorporates historical and implied share-price volatility and is based on an analysis of historical prices of our stock and open-market exchanged options. The expected volatility reflects the historical volatility for a duration

## Edgar Filing: TENET HEALTHCARE CORP - Form 10-Q

consistent with the contractual life of the options, and the volatility implied by the trading of options to purchase our stock on open-market exchanges. The historical share-price volatility excludes the movements in our stock price during the period October 1, 2002 through December 31, 2002 due to unique events occurring during that time, which caused extreme volatility of our stock price. The expected life of options granted is derived from the output of the binomial lattice model and represents the period of time that the options are expected to be outstanding. This model incorporates an early exercise assumption in the event of a significant increase in stock price. The risk-free interest rates are based on zero-coupon United States Treasury yields in effect at the date of grant consistent with the expected exercise timeframes.

**Table of Contents**

The following table summarizes information about our outstanding stock options at June 30, 2008:

Range of Exercise Prices	Number of Options	Options Outstanding	Weighted Average Exercise Price	Number of Options	Options Exercisable
		Weighted Average Remaining Contractual Life			Weighted Average Exercise Price
\$0.00 to \$10.639	10,817,488	7.9 years	\$ 7.81	6,051,340	\$ 9.44
\$10.64 to \$13.959	5,672,297	3.6 years	11.83	5,656,406	11.82
\$13.96 to \$17.589	5,868,007	3.2 years	17.23	5,868,007	17.23
\$17.59 to \$28.759	5,125,900	1.8 years	25.57	5,125,900	25.57
\$28.76 and over	8,092,838	2.6 years	35.80	8,092,838	35.80
	<b>35,576,530</b>	<b>4.3 years</b>	<b>\$ 18.93</b>	<b>30,794,491</b>	<b>\$ 20.98</b>

**Restricted Stock Units**

The following table summarizes restricted stock unit activity during the six months ended June 30, 2008:

	Restricted Stock Units	Weighted Average Grant Date Fair Value Per Unit
Unvested as of December 31, 2007	8,663,814	\$7.47
Granted	3,877,628	\$4.98
Vested	(2,642,554)	\$7.73
Forfeited	(184,381)	\$7.21
<b>Unvested as of June 30, 2008</b>	<b>9,714,507</b>	<b>\$6.37</b>

The restricted stock units granted in the six months ended June 30, 2008 vest ratably over three years except for 205,263 units granted to our directors, which vest at the end of three years or upon termination of service to the board, whichever comes first. The fair value of these restricted stock units was based on our share price on the grant date.

As of June 30, 2008, there were \$32 million of total unrecognized compensation costs related to restricted stock units. These costs are expected to be recognized over a weighted average period of 2.5 years.

**NOTE 7. SHAREHOLDERS EQUITY**

The following table shows the changes in consolidated shareholders equity during the six months ended June 30, 2008 (dollars in millions, shares in thousands):

	Shares Outstanding	Issued Par Amount	Additional Paid-in Capital	Accumulated Other Comprehensive Loss	Accumulated Deficit	Treasury Stock	Total Shareholders Equity
<b>Balances at December 31, 2007</b>	<b>474,379</b>	<b>\$ 26</b>	<b>\$ 4,412</b>	<b>\$ (28)</b>	<b>\$ (2,877)</b>	<b>\$ (1,479)</b>	<b>\$ 54</b>
Net loss					(46)		(46)
Other comprehensive income				2			2
Stock-based compensation expense and issuance of common stock	2,104		19				19

<b>Balances at June 30, 2008</b>	<b>476,483</b>	<b>\$ 26</b>	<b>\$ 4,431</b>	<b>\$ (26)</b>	<b>\$ (2,923)</b>	<b>\$ (1,479)</b>	<b>\$ 29</b>
----------------------------------	----------------	--------------	-----------------	----------------	-------------------	-------------------	--------------

**Table of Contents****NOTE 8. OTHER COMPREHENSIVE INCOME (LOSS)**

The table below shows each component of other comprehensive income (loss) for the three and six months ended June 30, 2008 and 2007:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2008	2007	2008	2007
Net income (loss)	\$ (15)	\$ (30)	\$ (46)	\$ 45
Other comprehensive income (loss):				
Unrealized gains (losses) on securities available for sale	2	(1)	1	(1)
Reclassification adjustments for realized losses included in net income (loss)			1	1
Foreign currency translation adjustment				(2)
<b>Other comprehensive income (loss) before income taxes</b>	<b>2</b>	<b>(1)</b>	<b>2</b>	<b>(2)</b>
Income tax (expense) benefit related to items of other comprehensive income (loss)				
<b>Other comprehensive income (loss)</b>	<b>2</b>	<b>(1)</b>	<b>2</b>	<b>(2)</b>
<b>Comprehensive income (loss)</b>	<b>\$ (13)</b>	<b>\$ (31)</b>	<b>\$ (44)</b>	<b>\$ 43</b>

**NOTE 9. PROPERTY AND PROFESSIONAL AND GENERAL LIABILITY INSURANCE***Property Insurance*

We have property, business interruption and related insurance coverage to mitigate the financial impact of catastrophic events or perils that is subject to deductible provisions based on the terms of the policies. These policies are on an occurrence basis. For the policy period April 1, 2008 through March 31, 2009, we have coverage totaling \$600 million per occurrence, after deductibles and exclusions, with annual aggregate sub-limits of \$100 million each for floods and earthquakes and a per-occurrence sub-limit of \$100 million for windstorms with no annual aggregate. With respect to fires and other perils, excluding floods, earthquakes and windstorms, the total \$600 million limit of coverage per occurrence applies. Deductibles are 5% of insured values up to a maximum of \$25 million for floods, California earthquakes and wind-related claims, 2% of insured values for New Madrid fault earthquakes, and \$1 million for fires and other perils.

*Professional and General Liability Insurance*

At June 30, 2008 and December 31, 2007, the aggregate current and long-term professional and general liability reserves on our Condensed Consolidated Balance Sheets were approximately \$697 million and \$716 million, respectively. These reserves include the reserves recorded by our captive insurance subsidiaries and self-insured retention reserves recorded based on actuarial estimates for the portion of our professional and general liability risks, including incurred but not reported claims, for which we do not have insurance coverage. We estimated the reserves for losses and related expenses using expected loss-reporting patterns discounted to their present value under a risk-free rate approach using a Federal Reserve seven-year maturity composite rate of 3.91% and 4.50% at June 30, 2008 and December 31, 2007, respectively.

As of January 1, 2008, our hospitals generally have a self-insurance retention of \$5 million per occurrence for all claims reported since June 1, 2002. Our captive insurance company, The Healthcare Insurance Corporation ( THINC ), has a self-insured retention of \$10 million per occurrence above our hospitals \$5 million self-insurance retention level. Claims in excess of these aggregate self-insurance retentions of \$15 million per occurrence are substantially reinsured up to \$25 million, except, beginning June 1, 2008, THINC is retaining 30% of the next \$10 million for each claim that exceeds \$15 million or a maximum of \$3 million. Claims in excess of \$25 million are covered by our excess professional and general liability insurance policies from major independent insurance companies, on a claims-made basis, subject to aggregate limits.

If the aggregate limit of any of our excess professional and general liability policies is exhausted, in whole or in part, it could deplete or reduce the excess limits available to pay any other material claims applicable to that policy period.



## Edgar Filing: TENET HEALTHCARE CORP - Form 10-Q

Included in other operating expenses in the accompanying Condensed Consolidated Statements of Operations is malpractice expense of \$39 million and \$45 million for the three months ended June 30, 2008 and 2007, respectively, and \$80 million and \$91 million for the six months ended June 30, 2008 and 2007, respectively.

**Table of Contents****NOTE 10. CLAIMS AND LAWSUITS**

Currently pending material claims and legal proceedings that are not in the ordinary course of business are set forth below. Where specific amounts are sought in any pending legal proceeding, those amounts are disclosed. For all other matters, where a loss is reasonably possible and estimable, an estimate of the loss or a range of loss is provided. Where no estimate is provided, a loss is not reasonably possible or an amount of loss is not reasonably estimable at this time.

1. **Shareholder Derivative Action and Securities Matter** On April 23, 2008, the consolidated shareholder derivative action that was pending in federal district court in California against certain current and former members of our board of directors and former members of senior management was dismissed with prejudice pursuant to a stipulation of the parties, thereby concluding this matter.

In June 2006, four purported Tenet shareholders who opted out of the settlement of the federal securities class action lawsuit entitled *In Re Tenet Healthcare Corporation Securities Litigation* filed a civil complaint in federal court in California against the Company, certain former executive officers of the Company and KPMG LLP ( "KPMG" ), the Company's former independent registered public accounting firm. Plaintiffs allege that the Company, KPMG and the former executives are liable for securities fraud under Section 10(b) of and Rule 10b-5 under the Securities Exchange Act of 1934, and that each of the former executive defendants are liable for control person liability pursuant to Section 20(a) of the Exchange Act. Plaintiffs seek an undisclosed amount of compensatory damages and reasonable attorneys' fees and expenses. We have recorded an accrual of \$2 million as an estimated liability for the costs and expenses associated with handling this and other related matters.

2. **Wage and Hour Actions** We have been defending three coordinated lawsuits in Los Angeles Superior Court alleging that our hospitals violated certain provisions of California's labor laws and applicable wage and hour regulations. In February 2008, one of these cases was certified as a class action over our objections and, on June 3, 2008, motions for class certification in the other two cases, which we opposed, were granted in part and denied in part. A hearing on our motion for reconsideration of the court's most recent class certification ruling was held on July 16, 2008, and we are awaiting the court's decision on that motion. Plaintiffs in all three cases are seeking back pay, statutory penalties, interest and attorneys' fees. Another wage and hour matter pending in federal court in Southern California specifically involves allegations regarding unpaid overtime. This case was certified as a class action in February 2008. Plaintiff is seeking back pay, statutory penalties, interest and attorneys' fees. We have recorded an accrual of \$77 million as an estimated liability for the wage and hour actions and other unrelated employment matters (we recorded \$46 million in the three months ended March 31, 2008, \$10 million in the three months ended December 31, 2007 and \$24 million in prior years, offset by a \$3 million reduction in the estimated liability in the three months ended March 31, 2007).

3. **Tax Disputes** See Note 11 for information concerning disputes with the Internal Revenue Service ( "IRS" ) regarding our federal tax returns. Our hospitals are also routinely subject to sales and use tax audits and personal property tax audits by the state and local government jurisdictions in which they do business. The results of the audits are frequently disputed, and such disputes are ordinarily resolved by administrative appeals or litigation.

4. **Civil Lawsuits on Appeal** In April 2007, we filed a motion for summary judgment seeking dismissal of a qui tam action in Texas that alleged violations of the federal False Claims Act by our hospitals in El Paso arising out of the alleged manipulation of the hospitals charges in order to increase outlier payments. The government also filed a summary judgment motion in April 2007. In July 2007, the court found that the relators had no direct and independent knowledge of the information on which their allegations were based and granted both motions, thereby dismissing this case. The relators subsequently filed an appeal to the U.S. Court of Appeals for the Fifth Circuit, which on July 22, 2008 affirmed the trial court's decision to dismiss this case.

In April 2007, our motion to dismiss an unrelated qui tam action in South Carolina was granted. That action, in which the Department of Justice declined to intervene, alleged violations of the federal False Claims Act by the Company, our Hilton Head Medical Center and Clinics, and related subsidiaries, as well as a cardiologist who formerly practiced at Hilton Head. The relator's primary claim was that we received inappropriate payments from Medicare for certain cardiac catheterization procedures that were performed by the cardiologist from 1997 through 2003. The relator appealed the district court's decision to dismiss the case to the U.S. Court of Appeals for the Fourth Circuit in Richmond, Virginia. We believe that the trial court's dismissal was correct and are defending that decision on appeal.



---

**Table of Contents**

In August 2007, the federal district court in Miami granted our motion for summary judgment, thereby dismissing the civil case filed as a purported class action by Boca Raton Community Hospital, which principally alleged that Tenet's past pricing policies and receipt of Medicare outlier payments violated the federal Racketeer Influenced and Corrupt Organizations Act ( RICO ), causing harm to plaintiff. Plaintiff sought unspecified amounts of damages (including treble damages under RICO), restitution, disgorgement and punitive damages. Plaintiff subsequently filed an appeal to the U.S. Court of Appeals for the Eleventh Circuit. We believe that the trial court's decision was correct and are defending that decision on appeal.

In November 2006, our motion to dismiss a civil suit filed by plaintiff Erin Brockovich, purportedly on behalf of the United States of America, was granted. Plaintiff alleged that we inappropriately received reimbursement from Medicare for treatment given to patients whose injuries were caused as a result of medical error or neglect, and sought damages of twice the amount that defendants were allegedly obligated to pay or reimburse Medicare in connection with the treatment in question, plus interest, together with plaintiff's costs and fees, including attorneys' fees. Plaintiff subsequently filed an appeal of the dismissal to the U.S. Court of Appeals for the Ninth Circuit, but later voluntarily dismissed her appeal in March 2008, thereby concluding this matter.

5. **Civil Lawsuits Involving Real Property** The University of Southern California has filed a lawsuit in Los Angeles Superior Court against a Tenet subsidiary seeking the right to terminate a ground lease and a development and operating agreement between the University and our subsidiary, which built, owns and operates USC University Hospital, an acute care hospital located on land leased from the University in Los Angeles. The University claims that it should be permitted to terminate the lease and operating agreement as a result of a default by our subsidiary and seeks the option to force our subsidiary to sell the hospital to the University. We filed a cross-complaint asserting claims against the University for breach of contract, breach of the implied covenant of good faith and fair dealing, breach of the covenant of quiet enjoyment, and declaratory relief. On April 14, 2008, we announced that we had signed a non-binding letter of intent for the University to acquire USC University Hospital and USC Kenneth Norris Jr. Cancer Hospital, our 60-bed facility specializing in cancer treatment on the campus of USC University Hospital, in an effort to resolve the pending claims by both parties without protracted litigation. In the event the sale is not consummated, we intend both to continue to vigorously defend this matter and to pursue our counterclaims against the University.

On July 1, 2008, we announced that we had reached a settlement with HCP, Inc., a real estate investment trust that owns seven hospitals leased by our subsidiaries, to resolve pending litigation and arbitration proceedings relating to the lease agreements for those hospitals. As part of the settlement, we will: (1) facilitate the sale of one of the hospitals to a third-party operator; (2) continue or extend the operating leases at four of the hospitals; and (3) provide notice of non-renewal at two of the hospitals. We expect that the litigation and arbitration proceedings, which were the subject of a standstill agreement among the parties while settlement discussions were ongoing, will be dismissed in the third quarter of 2008.

In addition to the matters described above, our hospitals are subject to claims and lawsuits in the ordinary course of business. The largest category of these relates to medical malpractice. Three medical malpractice cases were filed as purported class action lawsuits and involve former patients of Memorial Medical Center and Lindy Boggs Medical Center in New Orleans. In each case, family members allege, on behalf of themselves and a purported class of other patients and their family members, damages as a result of injuries sustained during Hurricane Katrina.

New claims or inquiries may be initiated against us from time to time. These matters could (1) require us to pay substantial damages or amounts in judgments or settlements, which individually or in the aggregate could exceed amounts, if any, that may be recovered under our insurance policies where coverage applies and is available, (2) cause us to incur substantial expenses, (3) require significant time and attention from our management, and (4) cause us to close or sell hospitals or otherwise modify the way we conduct business.

We cannot predict the results of current or future claims and lawsuits. We recognize that, where appropriate, our interests may be best served by resolving certain matters without litigation. If non-litigated resolution is not appropriate or possible with respect to a particular matter, we will defend ourselves vigorously. The ultimate resolution of significant claims against us, individually or in the aggregate, whether as a result of litigation or settlement, could have a material adverse effect on our business (both in the near and long term), financial condition, results of operations or cash flows.

We record reserves for claims and lawsuits when they are probable and can be reasonably estimated. For matters where the likelihood or extent of a loss is not probable or cannot be reasonably estimated, we have not recognized in the accompanying Condensed Consolidated Financial Statements the potential liabilities that may result.



**Table of Contents**

The table below presents reconciliations of the beginning and ending liability balances in connection with legal settlements and related costs recorded during the six months ended June 30, 2008 and 2007:

	Balances at Beginning of Period	Litigation and Investigation Costs (Benefit)	Cash Payments	Balances at End of Period
<b>Six Months Ended June 30, 2008</b>				
Continuing operations	\$ 282	\$ 50	\$ (47)	\$ 285
Discontinued operations				
	<b>\$ 282</b>	<b>\$ 50</b>	<b>\$ (47)</b>	<b>\$ 285</b>
<b>Six Months Ended June 30, 2007</b>				
Continuing operations	\$ 321	\$ (2)	\$ (20)	\$ 299
Discontinued operations	1			1
	<b>\$ 322</b>	<b>\$ (2)</b>	<b>\$ (20)</b>	<b>\$ 300</b>

For the six months ended June 30, 2008 and 2007, we recorded net costs (benefit) of \$50 million and \$(2) million, respectively, in connection with significant legal proceedings and investigations. The 2008 costs primarily relate to a change in our estimated liability for the wage and hour actions and other unrelated employment matters. The 2008 payments relate to our 2006 civil settlement with the federal government.

**NOTE 11. INCOME TAXES**

In June 2006, the FASB issued FIN 48, which prescribes a comprehensive model for the financial statement recognition, measurement, presentation and disclosure of uncertain tax positions taken or expected to be taken in income tax returns, which we adopted January 1, 2007. During the six months ended June 30, 2008, we reduced our estimated liabilities for uncertain tax positions by approximately \$12 million related to our continuing operations, which amount included \$3 million of accrued interest and penalties, principally as a result of the completion of state tax audits. The total amount of unrecognized tax benefits as of June 30, 2008 was \$114 million (\$49 million related to continuing operations and \$65 million related to discontinued operations), which, if recognized, would affect our effective tax rate and income tax expense/benefit from continuing and discontinued operations primarily due to our valuation allowance for deferred tax assets.

The cumulative effect of adopting FIN 48 was a \$178 million decrease to retained earnings as of January 1, 2007, \$142 million of which was related to an increase in the valuation allowance for deferred tax assets. The total amount of unrecognized tax benefits as of the date of adoption was \$199 million (\$124 million related to continuing operations and \$75 million related to discontinued operations), all of which, if recognized, would affect our effective tax rate and income tax expense/benefit from continuing and discontinued operations. Total accrued interest and penalties on unrecognized tax benefits as of the date of adoption were \$92 million. As a result of actions we took during the three months ended March 31, 2007, we reduced our estimated liabilities for uncertain tax positions as of January 1, 2007 (the effective date of FIN 48) by approximately \$107 million, which amount included \$36 million of accrued interest. This resulted in an income tax benefit of \$107 million being recognized as a credit to income tax expense in the Condensed Consolidated Statements of Operations during the three months ended March 31, 2007 (\$91 million of which was recognized in continuing operations and \$16 million in discontinued operations). Under FIN 48 and SFAS No. 109, Accounting for Income Taxes, the actions to reduce our liability for uncertain tax positions could not be taken into consideration in our estimate of the liability and our assessment of the recoverability of deferred tax assets as of January 1, 2007. Accordingly, although the initial impact of establishing the \$107 million estimated liability was charged directly to shareholders' equity effective January 1, 2007 and was included in the \$178 million cumulative effect adjustment discussed above, the reduction of the liability was recorded as a tax benefit in the Condensed Consolidated Statement of Operations in accordance with FIN 48 because we took the actions to reduce the estimated exposure related to the uncertain tax positions subsequent to January 1, 2007.

Our continuing practice is to recognize interest and/or penalties related to income tax matters in income tax expense in our Condensed Consolidated Statements of Operations. In addition to the adjustments described above, \$5 million of interest and penalties related to accrued liabilities for uncertain tax positions (\$2 million related to continuing operations and \$3 million related to discontinued operations) are included in our Condensed Consolidated Statement of Operations in the six months ended June 30, 2008. Total accrued interest and penalties on unrecognized tax benefits as of June 30, 2008 was \$72 million (\$40 million related to continuing operations and \$32 million related to discontinued operations).



**Table of Contents**

Income tax expense in the six months ended June 30, 2008 included the following: (1) an income tax benefit of \$12 million in continuing operations to reduce our estimated liabilities for uncertain tax positions, compared to \$90 million in the six months ended June 30, 2007; (2) income tax expense of \$14 million in continuing operations to increase the valuation allowance for our deferred tax assets and for other tax adjustments, compared to no adjustments in the six months ended June 30, 2007; (3) no adjustments in the six months ended June 30, 2008 in discontinued operations to adjust our estimated liabilities for uncertain tax positions, compared to \$16 million of income tax benefit in the six months ended June 30, 2007; and (4) income tax expense of \$3 million in discontinued operations to increase the valuation allowance and for other tax adjustments, compared to \$15 million in the six months ended June 30, 2007.

At June 30, 2008, our carryforwards available to offset future taxable income consisted of (1) federal net operating loss carryforwards of approximately \$2.0 billion expiring in 2024 to 2027, (2) approximately \$27 million in alternative minimum tax credits with no expiration, and (3) general business credit carryforwards of approximately \$12 million expiring in 2023 to 2027.

In connection with an audit of our tax returns for the fiscal years ended May 31, 1998 through the transition period ended December 31, 2002, the IRS issued a statutory notice of tax deficiency asserting an aggregate tax deficiency of \$204 million plus interest. This amount does not include an advance tax payment of \$85 million we made in December 2006, an overpayment by us of \$20 million for one of the years in the audit period, and the impact of our net operating losses from 2004, which would reduce the tax deficiency by \$31 million. The principal issues that remain in dispute include the deductibility of a portion of certain civil settlements we paid to the federal government and depreciation expense with respect to certain capital expenditures. We believe our original deductions were appropriate, and we intend to contest the tax deficiency notice through formal litigation in Tax Court. We believe we have adequately provided for all probable tax matters presented in the tax deficiency notice, including interest. We presently cannot determine the ultimate resolution of the disputed issues.

The IRS is currently auditing our tax returns for calendar years 2003 through 2005. In connection with that audit, we anticipate paying approximately \$26 million of tax and interest in the next 12 months for the seven-month transition period ended December 31, 2002 and for calendar year 2003 to adjust the impact of loss carrybacks from 2004.

**NOTE 12. EARNINGS PER COMMON SHARE**

The table below is a reconciliation of the numerators and denominators of our basic and diluted earnings (loss) per common share calculations for income (loss) from continuing operations for the three and six months ended June 30, 2008 and 2007. Income (loss) is expressed in millions and weighted average shares are expressed in thousands.

	Income (Loss) (Numerator)	Weighted Average Shares (Denominator)	Per-Share Amount
<b>Three Months Ended June 30, 2008</b>			
Loss to common shareholders for basic earnings per share	\$ (19)	476,308	\$ (0.04)
Effect of dilutive stock options and restricted stock units			
<b>Loss to common shareholders for diluted earnings per share</b>	<b>\$ (19)</b>	<b>476,308</b>	<b>\$ (0.04)</b>
<b>Three Months Ended June 30, 2007</b>			
Loss to common shareholders for basic earnings per share	\$ (24)	473,212	\$ (0.05)
Effect of dilutive stock options and restricted stock units			
<b>Loss to common shareholders for diluted earnings per share</b>	<b>\$ (24)</b>	<b>473,212</b>	<b>\$ (0.05)</b>



**Table of Contents**

	Income (Loss) (Numerator)	Weighted Average Shares (Denominator)	Per-Share Amount
<b>Six Months Ended June 30, 2008</b>			
Loss to common shareholders for basic earnings per share	\$ (39)	475,687	\$ (0.09)
Effect of dilutive stock options and restricted stock units			
<b>Loss to common shareholders for diluted earnings per share</b>	<b>\$ (39)</b>	<b>475,687</b>	<b>\$ (0.09)</b>
<b>Six Months Ended June 30, 2007</b>			
Income available to common shareholders for basic earnings per share	\$ 69	472,729	\$ 0.14
Effect of dilutive stock options and restricted stock units		1,785	
<b>Income available to common shareholders for diluted earnings per share</b>	<b>\$ 69</b>	<b>474,514</b>	<b>\$ 0.14</b>

All potentially dilutive securities were excluded from the calculation of diluted earnings (loss) per share for the three and six months ended June 30, 2008 and the three months ended June 30, 2007 because we did not report income from continuing operations in those periods. In circumstances where we do not have income from continuing operations, the effect of stock options and other potentially dilutive securities is anti-dilutive, that is, a loss from continuing operations has the effect of making the diluted loss per share less than the basic loss per share. Had we generated income from continuing operations in those periods, the effect (in thousands) of employee stock options, restricted stock units and deferred compensation units on the diluted shares calculation would have been an increase of 2,942 and 1,911 shares for the three and six months ended June 30, 2008 and 1,380 shares for the three months ended June 30, 2007. Stock options (in thousands) whose exercise price exceeded the average market price of our common stock and, therefore, would not have been included in the computation of diluted shares if we had income from continuing operations for the three months and six months ended June 30, 2008 were 32,504 shares for both periods and for the three months ended June 30, 2007 were 37,569 shares. Stock options (in thousands) whose exercise price exceeded the average market price of our common stock and, therefore, were not included in the computation of diluted shares for the six months ended June 30, 2007 were 37,569 shares.

**NOTE 13. FAIR VALUE MEASUREMENTS**

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurement. SFAS 157 provides a new definition for fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. We adopted the provisions of SFAS 157 as of January 1, 2008 for our financial assets and liabilities that are re-measured and reported at fair value for each reporting period. Our financial assets recorded at fair value on a recurring basis primarily relate to investments in available-for-sale securities held by our captive insurance subsidiaries. The adoption of SFAS 157 to our financial assets did not have any impact on our financial results.

In accordance with the provisions of FASB Staff Position No. FAS 157-2, Effective Date of FASB Statement No. 157, we have elected to defer implementation of SFAS 157 until January 1, 2009 as it relates to our non-financial assets and non-financial liabilities that are not permitted or required to be measured at fair value on a recurring basis. We are evaluating the impact, if any, SFAS 157 will have on those non-financial assets and liabilities.

Even though the adoption of SFAS 157 did not materially impact our financial condition, results of operations or cash flows, we are now required to provide additional disclosures under SFAS 157 as part of our financial statements. The following tables present information about our assets and liabilities that are measured at fair value on a recurring basis as of June 30, 2008, and indicate the fair value hierarchy of the valuation techniques we utilized to determine such fair value. In general, fair values determined by Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities. Fair values determined by Level 2 inputs utilize data points that are observable, such as quoted prices, interest rates and yield curves. Fair values determined by Level 3 inputs are unobservable data points for the asset or liability, and include situations where there is little, if any, market activity for the asset or liability.

**Table of Contents**

	June 30, 2008	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Investments Included In:</b>				
Marketable debt securities	\$ 8	\$ 8	\$	\$
Investments and other assets	82	56	25	1
	<b>\$ 90</b>	<b>\$ 64</b>	<b>\$ 25</b>	<b>\$ 1</b>

The change in the fair value of our auction rate securities valued using significant unobservable inputs is shown below:

Fair value recorded at December 31, 2007	\$ 2
Adjustment to record reduction in estimated fair value of auction rate securities	(1)
<b>Fair value recorded at June 30, 2008</b>	<b>\$ 1</b>

At June 30, 2008, one of our captive insurance subsidiaries held \$2 million (principal value) of auction rate securities whose auctions have failed due to sell orders exceeding buy orders. As a result of the downgraded ratings on certain of these auction rate securities, which we attribute to liquidity issues rather than credit issues, we have recorded a cumulative unrealized loss of \$1 million in accumulated other comprehensive loss. The estimated fair value of these securities was approximately \$1 million as of June 30, 2008. The auction rate security instruments held by us are in privately placed preferred stocks, certain of which are rated as investment grade. The fair values were determined using a combination, where applicable, of trading levels of the related operating and holding company's credit default swaps, other subordinated and senior securities of the issuers, expected discounted cash flows using LIBOR plus 150 to 200 basis points and a discount from par based on issuers' credit ratings. Due to our belief that the market for these instruments may take in excess of 12 months to fully recover, we have classified these investments as noncurrent and included them in investments and other assets on the Condensed Consolidated Balance Sheets at June 30, 2008 and December 31, 2007. Any future fluctuation in fair value related to these instruments that we deem to be temporary, including any recoveries of previous write-downs, will be recorded in accumulated other comprehensive income (loss). If we determine that an other-than-temporary impairment of these securities has occurred, we will record a charge in our consolidated statement of operations, as appropriate.

**NOTE 14. ACQUISITION**

During the three months ended June 30, 2008, we acquired a surgery center affiliated with our John F. Kennedy Memorial Hospital in California and recorded our preliminary purchase price allocation based on our initial assessment of the fair values of the assets and liabilities as shown below:

	June 30, 2008
Current assets	\$
Property, plant and equipment	1
Goodwill	3
Current liabilities assumed	(1)
<b>Net cash paid</b>	<b>\$ 3</b>

The goodwill generated from this transaction can be attributed to the significant benefits we expect to obtain by streamlining operating efficiency and partnering this facility with our nearby John F. Kennedy Memorial Hospital to expand and enhance services to this area of California, which we have served for many years.



**Table of Contents**

**NOTE 15. INVESTMENTS AND OTHER ASSETS**

In June 2008, we announced the pending sale of our entire interest in Broadlane, Inc. as part of a definitive agreement for a third party to acquire a majority interest in Broadlane. As a result, we reclassified our equity investment in Broadlane of \$32 million to assets held for sale in June 2008. The transaction is expected to close in the third quarter of 2008. In accordance with SFAS 144, the equity earnings in Broadlane will remain in continuing operations. We also reclassified an equity investment of \$12 million in our partnership with HCP, Inc. to assets held for sale during the three months ended June 30, 2008. The pending sale of the investment, which is also expected to close in the third quarter of 2008, is part of a settlement agreement we entered into with HCP to resolve pending lease disputes. We expect that both transactions will result in gains, which will be reported in continuing operations in accordance with SFAS 144.

---

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
INTRODUCTION TO MANAGEMENT'S DISCUSSION AND ANALYSIS**

The purpose of this section, Management's Discussion and Analysis of Financial Condition and Results of Operations, is to provide a narrative explanation of our financial statements that enables investors to better understand our business, to enhance our overall financial disclosures, to provide the context within which financial information may be analyzed, and to provide information about the quality of, and potential variability of, our financial condition, results of operations and cash flows. Unless otherwise indicated, all financial and statistical information included herein relates to our continuing operations, with dollar amounts expressed in millions (except per-share amounts). This information should be read in conjunction with the accompanying Condensed Consolidated Financial Statements and our Annual Report on Form 10-K for the year ended December 31, 2007 ( "Annual Report" ). It includes the following sections:

Executive Overview

Forward-Looking Statements

Sources of Revenue

Results of Operations

Liquidity and Capital Resources

Off-Balance Sheet Arrangements

Critical Accounting Estimates

**EXECUTIVE OVERVIEW**

We continue to focus on the execution of our operating strategies. While we have seen certain areas of improvement, we are still facing several industry and company-specific challenges that continue to negatively affect our progress. We are dedicated to improving our patients', shareholders' and other stakeholders' confidence in us. We believe we will accomplish that by providing quality care and generating positive volume growth and earnings at our hospitals.

**KEY DEVELOPMENTS**

Recent key developments include the following:

*Settlement of Lease Disputes* In July 2008, we announced we had reached a settlement with HCP, Inc., a real estate investment trust that owns seven hospitals leased by our subsidiaries, to resolve pending litigation and arbitration proceedings relating to the lease agreements for those hospitals. As part of the settlement, we will acquire the Tarzana campus of Encino-Tarzana Regional Medical Center from HCP and simultaneously sell it to a third party. The sales are expected to be finalized in the third quarter of 2008, at which point we will also continue or extend our HCP leases for Frye Regional Medical Center, North Fulton Regional Hospital, NorthShore Regional Medical Center and Palm Beach Gardens Medical Center, and provide notice of non-renewal of the leases for Community Hospital of Los Gatos and Irvine Regional Hospital and Medical Center, both of which will expire in the first half of 2009.

*Amendment of Credit Agreement* In June 2008, we entered into an amendment to our credit agreement that allows us to grant liens on certain hospital facilities and inventory up to certain dollar limits set forth in the amendment. The amendment is also intended to provide us with additional flexibility over the remaining term of the credit agreement to pursue, at our option, various alternatives to refinance our existing unsecured senior debt, if market conditions and other considerations warrant. The alternatives include the issuance of secured debt, preferred stock and convertible debt, as well as other unsecured debt.

*New Managed Care Agreements* In June 2008, we entered into a multi-year agreement with MultiPlan, Inc., which includes participation in both the MultiPlan and PHCS (formerly Private Healthcare Systems) networks. The agreement includes all of our hospitals, outpatient facilities and ambulatory care centers effective July 1, 2008. In July 2008, we entered into a three-year agreement with Blue Cross and Blue Shield of Florida, which includes all of that payer's commercial and Medicare products and covers our 10 acute care hospitals and one rehabilitation hospital in Florida. Also in July 2008, we announced we had reached a new contract with WellPoint, Inc.'s affiliated health plans in California, Missouri and Georgia, as well as its affiliated UniCare health plan in Texas. The agreement expands our existing pay-for-performance provisions and adds seven more of our hospitals to WellPoint's affiliated health plans' networks.

---

## **Table of Contents**

*Sale of Interest in Broadlane* In June 2008, we announced the pending sale of our entire interest in Broadlane, Inc., an affiliated entity that offers group-purchasing procurement strategy, outsourcing and e-commerce services to the health care industry. Proceeds from the sale are estimated to be approximately \$155 million in cash. Ten percent of the proceeds will be held in escrow for certain potential indemnification claims and distributed to us over approximately six years. The transaction is expected to close in the third quarter of 2008.

*Sale of Three Hospitals* In June 2008, we sold the Encino campus of Encino-Tarzana Regional Medical Center, which had been slated for divestiture since January 2004. Also in June, we completed the previously announced sale of two other acute care hospitals in California – Garden Grove Hospital and Medical Center and San Dimas Community Hospital – for pretax proceeds of approximately \$41 million, which will be used for general corporate purposes.

*Opening of New Hospital* In May 2008, we opened our newly constructed Sierra Providence East Medical Center, a 110-bed acute care facility located in El Paso, Texas.

### ***SIGNIFICANT CHALLENGES***

As stated above, there are still significant challenges, both company-specific and industry-wide, that are impacting our operating performance. Below is a summary of these items.

#### **Company-Specific Volume Challenge**

Although we have seen some improvements in recent quarters, we have experienced declines in patient volumes over the last several years. We believe the reasons for these declines include, but are not limited to, decreases in the demand for invasive cardiac procedures, increased competition, managed care contract negotiations or terminations, population trends in Florida, and the impact of our litigation and government investigations. In addition, we believe the challenges we have faced in physician recruitment, retention and attrition have also been significant contributors to our volume declines. Our operations depend on the efforts, abilities and experience of the physicians on the medical staffs of our hospitals, most of whom have no long-term contractual relationship with us. It is essential to our ongoing business that we attract and retain an appropriate number of quality physicians in all specialties on our medical staffs. Although we had a net overall gain in physicians added to our medical staffs during 2007 and the first half of 2008, in some of our markets, physician recruitment and retention are still affected by a shortage of physicians in certain sought-after specialties and the difficulties that physicians experience in obtaining affordable malpractice insurance or finding insurers willing to provide such insurance. Other issues facing physicians, such as proposed decreases in Medicare payments, are forcing them to consider alternatives including relocating their practices or retiring sooner than expected. In some of our markets, we have not been able to attract physicians to our medical staffs at a rate to offset the physicians relocating or retiring.

We continue to take steps to increase patient volumes; however, due to the concentration of our hospitals in California, Florida and Texas, we may not be able to mitigate some factors that contribute to volume declines. One of our initiatives is our *Physician Relationship Program*, which is centered around understanding the needs of physicians who admit patients both to our hospitals and to our competitors' hospitals and responding to those needs with changes and improvements in our hospitals and operations. We have targeted capital spending in order to address specific needs or growth opportunities of our hospitals, which is expected to have a positive impact on their volumes. We have also sought to include all of our hospitals in the affected geographic area or nationally when negotiating new managed care contracts, which should result in additional volumes at facilities that were not previously a part of such managed care networks. In addition, we have been completing clinical service line market demand analyses and profitability assessments to determine which services are highly valued that can be emphasized and marketed to improve results. This *Targeted Growth Initiative* has resulted in some reductions in unprofitable service lines in several locations, which have had a slightly negative impact on our volumes. However, the elimination of these unprofitable service lines will allow us to focus more resources on services that are more profitable.

Our *Commitment to Quality* initiative is further helping position us to competitively meet the volume challenge. We continue to work with physicians to implement the most current evidence-based techniques to improve the way we provide care. As a result of these efforts, our hospitals have improved substantially in quality metrics reported by the government and have been recognized by several managed care companies for their quality of care. We believe that quality of care improvements will continue to have the effect of increasing physician and patient satisfaction, potentially improving our volumes as a result.

**Table of Contents****Significant Industry Trends**

**Bad Debt** Like other organizations in the health care industry, we continue to provide services to a high volume of uninsured patients and more patients than in prior years with an increased burden of co-payments and deductibles as a result of changes in their health care plans. The discounting components of our *Compact with Uninsured Patients* ( Compact ) have reduced our provision for doubtful accounts recorded in our Condensed Consolidated Financial Statements, but they are not expected to mitigate the net economic effects of treating uninsured or underinsured patients. We continue to experience a high level of uncollectible accounts. Our collection efforts have improved, and we continue to focus, where applicable, on placement of patients in various government programs such as Medicaid. However, unless our business mix shifts toward a greater number of insured patients or the trend of higher co-payments and deductibles reverses, we anticipate this high level of uncollectible accounts to continue.

**Cost Pressures** Labor and supply expenses remain a significant cost pressure facing us as well as the industry in general. Controlling labor costs in an environment of fluctuating patient volumes and increased labor union activity will continue to be a challenge. Also, inflation and technology improvements are driving supply costs higher, and our efforts to control supply costs through product standardization, bulk purchases and improved utilization are constantly challenged.

**RESULTS OF OPERATIONS OVERVIEW**

Our results of operations have been and continue to be influenced by company-specific challenges and industry trends, including fluctuating volumes, decreased demand for inpatient cardiac procedures and high levels of bad debt, that have negatively affected our revenue growth and operating expenses. We believe our future profitability will be achieved through volume growth, appropriate reimbursement levels and cost control across our portfolio of hospitals. In order to disclose trends using data comparable to the prior year, operating statistics throughout Management's Discussion and Analysis are presented on a same-hospital basis, where noted, and exclude the results of Coastal Carolina Medical Center and our newly opened Sierra Providence East Medical Center, for which we do not have a full calendar year of operating results. Below are some of these statistics and financial highlights for the three months ended June 30, 2008 compared to the three months ended June 30, 2007.

Same-hospital net inpatient revenue per patient day and per admission increased by 3.1% and 2.4%, respectively, primarily due to the effect of higher negotiated levels of reimbursement under our managed care contracts. Same-hospital patient days and admissions also increased by 1.3% and 1.9%, respectively.

Same-hospital net outpatient revenue per visit increased 9.3%, while same-hospital outpatient visits declined 0.3%. The increase in revenue per visit is primarily due to the effect of higher negotiated levels of reimbursement under our managed care contracts. The decline in outpatient visits is primarily due to the increased competition we are experiencing from physician-owned entities providing outpatient services.

Loss per share from continuing operations was \$(0.04) in the current period compared to \$(0.05) in the prior-year period.

The table below shows the pretax and after-tax impact on continuing operations for the three and six months ended June 30, 2008 and 2007 of the following items:

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2008	2007	2008	2007
	(Expense) Income			
Impairment of long-lived assets and goodwill, and restructuring charges	\$ (2)	\$ (8)	\$ (3)	\$ (11)
Litigation and investigation (costs) benefit	(3)	1	(50)	2
Pretax impact	\$ (5)	\$ (7)	\$ (53)	\$ (9)
Deferred tax asset valuation allowance and other tax adjustments	\$ (1)	\$ (4)	\$ (2)	\$ 90
Total after-tax impact	\$ (4)	\$ (7)	\$ (36)	\$ 85



Edgar Filing: TENET HEALTHCARE CORP - Form 10-Q

Diluted per-share impact of above items	\$ (0.01)	\$ (0.01)	\$ (0.08)	\$ 0.18
Diluted earnings (loss) per share, including above items	\$ (0.04)	\$ (0.05)	\$ (0.09)	\$ 0.14

---

**Table of Contents**

***LIQUIDITY AND CAPITAL RESOURCES OVERVIEW***

Net cash used in operating activities was \$10 million in the six months ended June 30, 2008 compared to \$131 million in net cash provided by operating activities in the six months ended June 30, 2007. Key negative and positive factors contributing to the change in cash used in operating activities between the 2008 and 2007 periods include the following:

Net income tax refunds of \$168 million received in the first half of 2007 compared to payments of \$3 million in the first half of 2008;

Payments of \$48 million (\$44 million in principal and \$4 million in interest) in the first half of 2008 related to our 2006 civil settlement with the federal government, with such payments not being required in the first half of 2007;

Lower cash provided by operating activities from discontinued operations of \$29 million;

Additional aggregate annual 401(k) matching contributions and annual incentive compensation payments of \$20 million (\$116 million in the three months ended March 31, 2008 compared to \$96 million in the same period of 2007); and

Additional cash flows of \$82 million as a result of enhanced accounts payable management.

Capital expenditures were \$299 million and \$262 million during the six months ended June 30, 2008 and 2007, respectively. During the six months ended June 30, 2008, we received proceeds of \$83 million from the sales of facilities and other assets related to discontinued operations, primarily from the sales of North Ridge Medical Center, the Encino campus of Encino-Tarzana Regional Medical Center, Garden Grove Hospital and Medical Center, and San Dimas Community Hospital. Proceeds from the sales of facilities and other assets related to discontinued operations during the six months ended June 30, 2007 aggregated \$53 million.

Our \$800 million senior secured revolving credit facility is collateralized by patient accounts receivable at our acute care and specialty hospitals, and bears interest at our option based on the London Interbank Offered Rate ( LIBOR ) plus 175 basis points or Citigroup's base rate, as defined in the credit agreement, plus 75 basis points. At June 30, 2008, there were no cash borrowings outstanding under the revolving credit facility, and we had approximately \$227 million of letters of credit outstanding. In addition, we had approximately \$352 million of cash and cash equivalents on hand and borrowing capacity of \$573 million under our revolving credit facility as of June 30, 2008.

We are currently in compliance with all covenants and conditions in our revolving credit agreement and the indentures governing our senior notes. (See Note 5 to the Condensed Consolidated Financial Statements.)

**FORWARD-LOOKING STATEMENTS**

The information in this report includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements, other than statements of historical or present facts, that address activities, events, outcomes, business strategies and other matters that we plan, expect, intend, assume, believe, budget, predict, forecast, project, estimate or anticipate (and other similar expressions) will, should or may occur in the future are forward-looking statements. These forward-looking statements represent management's current belief, based on currently available information, as to the outcome and timing of future events. They involve known and unknown risks, uncertainties and other factors many of which we are unable to predict or control that may cause our actual results, performance or achievements, or health care industry results, to be materially different from those expressed or implied by forward-looking statements. Such factors include, but are not limited to, the following risks, many of which are described in Item 1A of our Annual Report:

## Edgar Filing: TENET HEALTHCARE CORP - Form 10-Q

A reduction in the payments we receive from managed care payers as reimbursement for the health care services we provide and difficulties we may encounter collecting amounts owed from managed care payers;

Changes in the Medicare and Medicaid programs or other government health care programs, including modifications to patient eligibility requirements, funding levels or the method of calculating payments or reimbursements;

Volumes of uninsured and underinsured patients, and our ability to satisfactorily and timely collect our patient accounts receivable;

Competition;

**Table of Contents**

Our ability to attract and retain employees, physicians and other health care professionals, and the impact on our labor expenses from union activity and the shortage of nurses and physicians in certain specialties and geographic regions;

The geographic concentration of our licensed hospital beds;

Changes in, or our ability to comply with, laws and government regulations;

Our ability to execute our operating strategies and the impact of other factors on our initiatives;

Trends affecting our actual or anticipated results that lead to charges adversely affecting our results of operations;

Our relative leverage and the amount and terms of our indebtedness;

Our ability to identify and execute on measures designed to save or control costs or streamline operations;

The availability and terms of debt and equity financing sources to fund the requirements of our business;

Changes in our business strategies or development plans;

The impact of natural disasters, including our ability to operate facilities affected by such disasters;

The ultimate resolution of claims, lawsuits and investigations;

Technological and pharmaceutical improvements that increase the cost of providing, or reduce the demand for, health care services;

Various factors that may increase supply costs;

National, regional and local economic and business conditions;

Demographic changes; and

Other factors and risk factors referenced in this report and our other public filings.

When considering forward-looking statements, a reader should keep in mind the risk factors and other cautionary statements in our Annual Report. Should one or more of the risks and uncertainties described above, in Item 1A, Risk Factors, of our Annual Report or elsewhere in this report occur, or should underlying assumptions prove incorrect, our actual results and plans could differ materially from those expressed in any forward-looking statements. We specifically disclaim all responsibility to publicly update any information contained in a forward-looking statement or any forward-looking statement in its entirety and, therefore, disclaim any resulting liability for potentially related damages.

## Edgar Filing: TENET HEALTHCARE CORP - Form 10-Q

All forward-looking statements attributable to us are expressly qualified in their entirety by this cautionary statement.

### SOURCES OF REVENUE

We receive revenues for patient services from a variety of sources, primarily managed care payers and the federal Medicare program, as well as state Medicaid programs, indemnity-based health insurance companies and self-pay patients (patients who do not have health insurance and are not covered by some other form of third-party arrangement).

The table below shows the sources of net patient revenues on a same-hospital basis, expressed as percentages of net patient revenues from all sources:

Net Patient Revenues from:	Three Months Ended June 30,			Six Months Ended June 30,		
	2008	2007	Increase (Decrease)(1)	2008	2007	Increase (Decrease)(1)
Medicare	24.8%	25.0%	(0.2)%	25.4%	26.2%	(0.8)%
Medicaid	8.2%	9.3%	(1.1)%	8.3%	8.2%	0.1%
Managed care governmental	13.2%	11.3%	1.9%	13.4%	12.0%	1.4%
Managed care commercial	42.2%	41.5%	0.7%	41.3%	41.4%	(0.1)%
Indemnity, self-pay and other	11.6%	12.9%	(1.3)%	11.6%	12.2%	(0.6)%

(1) The increase (decrease) is the difference between the 2008 and 2007 percentages shown.

**Table of Contents**

Our payer mix on a same-hospital admissions basis, expressed as a percentage of total admissions from all sources, is shown below:

Admissions from:	Three Months Ended June 30, Increase			Six Months Ended June 30, Increase		
	2008	2007	(Decrease)(1)	2008	2007	(Decrease)(1)
Medicare	30.4%	31.3%	(0.9)%	31.3%	32.3%	(1.0)%
Medicaid	11.9%	12.4%	(0.5)%	12.0%	12.0%	%
Managed care governmental	20.8%	18.2%	2.6%	20.6%	18.4%	2.2%
Managed care commercial	28.0%	29.2%	(1.2)%	27.3%	28.6%	(1.3)%
Indemnity, self-pay and other	8.9%	8.9%	%	8.8%	8.7%	0.1%

(1) The increase (decrease) is the difference between the 2008 and 2007 percentages shown.

The increase in managed care governmental admissions is primarily due to a shift from traditional government programs to managed government programs.

**GOVERNMENT PROGRAMS**

The Medicare program, the nation's largest health insurance program, is administered by the Centers for Medicare and Medicaid Services ( CMS ) of the U.S. Department of Health and Human Services ( HHS ). Medicare is a health insurance program primarily for individuals 65 years of age and older, certain younger people with disabilities, and people with end-stage renal disease, and is provided without regard to income or assets. Medicaid is a program that pays for medical assistance for certain individuals and families with low incomes and resources, and is jointly funded by the federal government and state governments. Medicaid is the largest source of funding for medical and health-related services for the nation's poor and most vulnerable individuals.

These government programs are subject to statutory and regulatory changes, administrative rulings, interpretations and determinations, requirements for utilization review, and federal and state funding restrictions, all of which could materially increase or decrease payments from these government programs in the future, as well as affect the cost of providing services to our patients and the timing of payments to our facilities. We are unable to predict the effect of future government health care funding policy changes on our operations. If the rates paid by governmental payers are reduced, if the scope of services covered by governmental payers is limited, or if we or one or more of our subsidiaries hospitals are excluded from participation in the Medicare or Medicaid program or any other government health care program, there could be a material adverse effect on our business, financial condition, results of operations or cash flows.

**Medicare**

Medicare offers its beneficiaries different ways to obtain their medical benefits. One option, the Original Medicare Plan, is a fee-for-service payment system. The other option, called Medicare Advantage, includes managed care, preferred provider organization, private fee-for-service and specialty plans. The major components of our net patient revenues for services provided to patients enrolled in the Original Medicare Plan for the three and six months ended June 30, 2008 and 2007 are set forth in the table below:

Revenue Descriptions	Three Months Ended June 30,		Six Months Ended June 30,	
	2008	2007	2008	2007
Diagnosis-related group operating	\$ 296	\$ 262	\$ 620	\$ 598
Diagnosis-related group capital	28	28	58	59
Outlier	18	17	36	35
Outpatient	97	83	192	176
Disproportionate share	51	50	105	101
Direct Graduate and Indirect Medical Education	28	26	56	52
Other(1)	22	28	42	24
Adjustments for prior-year cost reports and related valuation allowances	(9)	10	(8)	20

<b>Total Medicare net patient revenues</b>	<b>\$ 531</b>	<b>\$ 504</b>	<b>\$ 1,101</b>	<b>\$ 1,065</b>
--	---------------	---------------	-----------------	-----------------

- (1) The other revenue category includes one skilled nursing facility, inpatient psychiatric facilities, inpatient rehabilitation facilities, one long-term acute care hospital, other revenue adjustments, and adjustments related to the estimates for current-year cost reports and related valuation allowances.

---

## Table of Contents

### **Medicaid**

Medicaid programs are funded by both the federal government and state governments. These programs and the reimbursement methodologies are administered by the states and vary from state to state and from year to year.

Estimated payments under various state Medicaid programs, excluding state-funded managed care Medicaid programs, constituted approximately 8.3% and 8.2% of net patient revenues at our continuing general hospitals for the six months ended June 30, 2008 and 2007, respectively. These payments are typically based on fixed rates determined by the individual states. We also receive disproportionate share payments under various state Medicaid programs. For both the six months ended June 30, 2008 and 2007, our revenue attributable to disproportionate share payments and other state-funded subsidy payments was approximately \$81 million.

In May 2007, CMS issued a final rule, *Medicaid Program; Cost Limit for Providers Operated by Units of Government and Provisions to Ensure the Integrity of the Federal-State Financial Partnership*, that places limits and restrictions on Medicaid reimbursement to safety-net hospitals. A one-year moratorium on implementation of the final rule was included in the federal fiscal year ( FFY ) 2007 Supplemental Appropriations Act, which meant that the rule could not take effect before May 25, 2008. On May 21, 2008, CMS announced that it was voluntarily extending the moratorium for an additional 60 days, then in June 2008, the moratorium was extended until April 1, 2009 as part of the FFY 2008 Supplemental Appropriations Act. We cannot predict what further action, if any, Congress or CMS may take to extend the moratorium or implement the final rule. However, the provisions of the rule could materially reduce the amount of Medicaid payments we receive in the future.

Also in May 2007, CMS issued a proposed rule clarifying that the agency would no longer provide federal Medicaid matching funds for graduate medical education ( GME ) purposes, however, the FFY 2007 Supplemental Appropriations Act contained language that placed a one-year moratorium on any such restriction. The moratorium was scheduled to expire on May 23, 2008. On May 21, 2008, CMS announced that it was voluntarily extending the moratorium for an additional 60 days, then in June 2008, the moratorium was extended until April 1, 2009 as part of the FFY 2008 Supplemental Appropriations Act. We cannot predict what further action, if any, Congress or CMS will take on this issue.

Further, many states in which we operate are facing budgetary challenges that pose a threat to Medicaid funding levels to hospitals and other providers. In Georgia, we estimate that the rebasing of Medicaid diagnosis-related group rates that became effective on January 1, 2008 will reduce Medicaid payments to our hospitals by approximately \$36 million in 2008. In Florida, the legislature in its recently ended session enacted changes that will further reduce the amount of Medicaid funding for providers in that state effective July 1, 2008. We estimate that the annual impact of these changes on our Florida hospitals will be approximately \$10 million. On February 16, 2008, the Governor of California approved cuts of more than \$544 million to Medi-Cal, the state's Medicaid program, for the fiscal year beginning July 1, 2008. The cuts include payment reductions and deferrals, as well as reductions in coverage. Based on our understanding of the budget cuts in California, we do not believe they will have a material impact on our Medi-Cal fee-for-service payments due to the small amount of fee-for-service payments received by our hospitals. The reductions also apply to capitation payments to Medi-Cal managed care plans; however, we cannot estimate at this time what, if any, impact these reductions will have on such payments. As of July 1, 2008, the California legislature had yet to enact the state's fiscal year 2008-2009 budget. Once its Medi-Cal contingency fund is exhausted, California will begin deferring Medi-Cal payments to providers. Similar deferrals have occurred in previous years, with payments made retroactively following a budget agreement being reached. Other proposed funding changes could impact our hospitals in other states; however, at this time, we cannot predict the extent of the impact of other states budget restrictions on our hospitals.

In our Annual Report, we explained that we were in continuing discussions with CMS in connection with the GME full-time equivalent limits and related reimbursement at Doctors Medical Center in Modesto, California as a result of our 1997 transaction with a county-owned hospital in Modesto. During the three months ended June 30, 2008, we submitted additional information to CMS regarding that transaction. CMS subsequently contacted us and stated that: (1) they continue to disagree with our analysis; and (2) they instructed our fiscal intermediary to reopen settled cost reports to recover indirect medical education and GME payments made to the hospital. We have not yet received formal notification of the adverse decision from CMS or our fiscal intermediary. Although we are pursuing a reversal of CMS' decision, the outcome is uncertain at this time. However, in the three months ended June 30, 2008, we recorded an unfavorable adjustment of \$17 million (\$16 million related to prior years and \$1 million related to the current year), which is our estimate of the probable payments subject to recovery.



---

## **Table of Contents**

### **Regulatory and Legislative Changes**

Material updates to the information set forth in our Annual Report about the Medicare and Medicaid programs are provided below.

#### *Annual Update to the Medicare Inpatient Prospective Payment System*

Under Medicare law, CMS is required annually to update certain rules governing the inpatient prospective payment system ( IPPS ). The updates generally become effective October 1, the beginning of the federal fiscal year. On July 31, 2008, CMS issued the Final Changes to the Hospital Inpatient Prospective Payment Systems and FFY 2009 Rates ( Final Rule ). The Final Rule includes the following payment and policy changes:

A market basket increase currently estimated at 3.6% for Medicare severity-adjusted diagnosis-related group ( MS-DRG ) operating payments for hospitals reporting specified quality measure data (hospitals that do not report specified quality measure data will receive an increase of 1.6%);

A 0.9% increase in the capital federal MS-DRG rate;

An increase in the number of quality measures hospitals would need to report in FFY 2009 in order to qualify for the full market basket update from 30 in FFY 2009 to 42 in FFY 2010;

An across-the-board reduction of 0.9% as required by the Transitional Medical Assistance, Abstinence Education, and Qualifying Individuals Programs Extension Act of 2007 to offset the effect of changes in documentation and/or coding or the classification of discharges that do not reflect real changes in case mix;

Further implementation of a provision of the Deficit Reduction Act of 2005 preventing Medicare from giving hospitals higher payments for the additional costs of treating a patient that acquires a condition (including an infection) during a hospital stay by adding three hospital-acquired conditions; and

A decrease in the cost outlier threshold from \$22,185 to \$20,185.

As a result of recent legislation affecting wage index reclassifications, CMS did not have sufficient time between the passage of the legislation and the deadline for publication of the Final Rule to recalculate wage indices based on the new reclassification data. Therefore, the standardized amounts, outlier threshold and other IPPS payment elements in the Final Rule that are affected by the wage index are tentative. CMS has stated that these tentative amounts will be revised when the legislation is implemented.

CMS projects that the combined impact of the final and tentative payment and policy changes will yield an average 5.0% increase in payments for hospitals in large urban areas (populations over 1 million). This includes CMS estimate of a 1.8% increase in payments resulting from improved coding and documentation. Using the impact percentages in the Final Rule for hospitals in large urban areas applied to our Medicare IPPS payments for the nine months ended June 30, 2008 (annualized), the annual impact for all changes in the Final Rule on our hospitals may result in an estimated increase in our Medicare revenues of approximately \$71 million. This estimate includes approximately \$26 million related to CMS estimate of the increase in payments resulting from improved coding and documentation. Because of the uncertainty regarding the tentative amounts in the Final Rule and other factors that may influence our future IPPS payments by individual hospital, including admission volumes, length of stay, wage index values and case mix, we cannot provide any assurances regarding this estimate.

In addition to the 0.9% across-the-board reduction described above, the Transitional Medical Assistance, Abstinence Education, and Qualifying Individuals Programs Extension Act of 2007 specifies that, to the extent the documentation and coding adjustments applied in FFY 2008 and FFY 2009 result in overpayments or underpayments relative to the actual amount of documentation and coding-related increases, CMS shall correct the overpayments and underpayments in fiscal years 2010-2012. A determination of overpayment will result in a reduction of Medicare inpatient payments in those years. We cannot predict at this time how CMS will conduct the final analysis or the outcome of the final

determination, or estimate the potential impact on our revenues.

---

**Table of Contents**

*Proposed Payment and Policy Changes to the Medicare Inpatient Rehabilitation Facility Prospective Payment System*

On July 31, 2008, CMS issued the Final Rule for the Medicare Inpatient Rehabilitation Facility ( IRF ) Prospective Payment System ( PPS ) for FFY 2009 ( IRF-PPS Final Rule ). The IRF-PPS Final Rule includes the following payment and policy changes:

An increase in the outlier threshold for high cost outlier cases from \$7,362 to \$10,250; and

An update to the case-mix group ( CMG ) relative weights and average length of stay values using FFY 2006 data. CMS is also implementing the following statutorily mandated provisions of the Medicare, Medicaid and SCHIP Extension Act of 2007:

A compliance threshold held at 60% for cost reporting periods beginning on or after July 1, 2006;

A continuation of counting comorbidities when determining an IRF s compliance with the threshold; and

An update to the IRF PPS payment rate equal to 0% effective for discharges beginning on and after April 1, 2008 through FFY 2009. At June 30, 2008, we operated one inpatient rehabilitation hospital, and 15 of our general hospitals in continuing operations operated inpatient rehabilitation units. CMS projects that the payment and policy changes will result in an estimated total decrease in aggregate IRF payments of \$40 million or 0.7% of total IRF-PPS payments for FFY 2009. This decrease is due to the update to the outlier threshold amount to reduce estimated outlier payments from 3.7% for FFY 2008 to 3.0% for FFY 2009. We do not believe that the statutorily mandated or IRF-PPS Final Rule changes will have a material impact on our net operating revenues. Because of the uncertainty of the factors that may influence our future IRF payments, including admission volumes, length of stay and case mix, and the impact of compliance with the IRF admission criteria, we cannot provide any assurances regarding our estimate of the impact of these changes.

*Payment Changes to the Medicare Inpatient Psychiatric Facility Prospective Payment System*

On May 1, 2008, CMS issued a Notice of the Medicare Inpatient Psychiatric Facility ( IPF ) Prospective Payment System Update for the rate year beginning July 1, 2008 ( IPF-PPS Notice ). The IPF-PPS Notice includes the following payment changes:

An update to the IPF payment equal to the market basket of 3.2%; and

A decrease in the fixed dollar loss threshold amount for outlier payments from \$6,488 to \$6,113. At June 30, 2008, 14 of our general hospitals in continuing operations operated inpatient psychiatric units. CMS projects that the combined impact of the payment changes will yield an average 2.5% increase in payments for all IPFs (including psychiatric units in acute care hospitals), and an average 0.4% increase in payments for psychiatric units of acute care hospitals located in urban areas. Using the urban unit impact percentage as applied to our Medicare IPF payments for the 12 months ended June 30, 2008, we do not believe the payment changes will have a material impact on our net operating revenues. Because of the uncertainty of the factors that may influence our future IPF payments, including admission volumes, length of stay and case mix, we cannot provide any assurances regarding our estimate of the impact of these changes.

*Proposed Payment and Policy Changes to the Medicare Hospital Outpatient Prospective Payment System*

On July 3, 2008, CMS issued the Proposed Changes to the Hospital Outpatient Prospective Payment System and Calendar Year 2009 Payment Rates ( OPPTS Proposed Rule ). The OPPTS Proposed Rule includes the following payment and policy proposals:

A 3.0% inflation update in Medicare payment rates for hospital outpatient services paid under the outpatient prospective payment system ( OPPS );

---

## **Table of Contents**

For purposes of the calendar year ( CY ) 2010 update, the addition of four new measures of imaging efficiency to the existing seven quality measures of emergency department and perioperative surgical care hospitals on which hospitals must report during 2009 to receive the full OPPS payment update; and

Moving to a single payment for multiple services of a particular type (such as multiple ultrasound procedures) performed in a single hospital session (in addition to ultrasound, CMS is proposing to apply this policy to computed tomography and magnetic resonance imaging services).

CMS projects that the combined impact of the proposed payment and policy changes in the OPPS Proposed Rule will yield an average 3.6% increase in payments for all hospitals and an average 3.5% increase in payments for hospitals in large urban areas (populations over 1 million). According to CMS estimates, the projected annual impact of the proposed payment and policy changes in the OPPS Proposed Rule on our hospitals is \$12 million, an increase of approximately 4.1% over projected CY 2008 payments. Because of the uncertainty regarding the proposals and other factors that may influence our future OPPS payments, including volumes and case mix, we cannot provide any assurances regarding this estimate.

### *Payments for Emergency Health Services Provided to Undocumented Aliens*

Section 1011 of the Medicare Modernization Act of 2003 provides \$250 million each year for FFYs 2005-2008 to eligible providers for emergency services furnished to undocumented and other specified aliens. Funding for that program will terminate on September 30, 2008, though CMS has indicated it may continue making payments to providers after that date until all allocated funds are exhausted. Legislation has been introduced in Congress that would provide \$200 million each year to continue the payments in FFYs 2009 and 2010. We cannot predict whether this legislation will be enacted or when currently allocated funds will be exhausted. Our hospitals received approximately \$8 million in Section 1011 payments in FFY 2007.

## **PRIVATE INSURANCE**

### **Managed Care**

We currently have thousands of managed care contracts with various health maintenance organizations ( HMOs ) and preferred provider organizations ( PPOs ). HMOs generally maintain a full-service health care delivery network comprised of physician, hospital, pharmacy and ancillary service providers that HMO members must access through an assigned primary care physician. The member's care is then managed by his or her primary care physician and other network providers in accordance with the HMO's quality assurance and utilization review guidelines so that appropriate health care can be efficiently delivered in the most cost-effective manner. HMOs typically provide no benefit or reimbursement to their members who use non-contracted health care providers for non-emergency care.

PPOs generally offer limited benefits to members who use non-contracted health care providers. PPO members who use contracted health care providers receive a preferred benefit, typically in the form of lower co-payments, co-insurance or deductibles. As employers and employees have demanded more choice, managed care plans have developed hybrid products that combine elements of both HMO and PPO plans.

The amount of our managed care net patient revenue during the six months ended June 30, 2008 and 2007 was \$2.3 billion and \$2.1 billion, respectively. Approximately 59% of our managed care net patient revenues for the six months ended June 30, 2008 was derived from our top ten managed care payers. National payers generate approximately 43% of our total net managed care revenues. The remainder comes from regional or local payers. At June 30, 2008 and December 31, 2007, approximately 55% and 53%, respectively, of our net accounts receivable related to continuing operations were due from managed care payers.

We expect managed care governmental admissions to continue to increase as a percentage of total managed care admissions over the near term. However, the managed Medicare and Medicaid insurance plans typically generate lower yields than commercial managed care plans, which have been experiencing an improved pricing trend. Although we have had twelve consecutive quarters of improved year-over-year managed care pricing, we expect some moderation in the pricing percentage increases in the future.

## **Table of Contents**

### **Indemnity**

An indemnity-based agreement generally requires the insurer to reimburse an insured patient for health care expenses after those expenses have been incurred by the patient, subject to an increasing number of policy conditions and exclusions. Unlike an HMO member, a patient with indemnity insurance is free to control his or her utilization of health care and selection of health care providers.

### ***SELF-PAY PATIENTS***

Self-pay patients are patients who do not qualify for government programs payments, such as Medicare and Medicaid, and who do not have some form of private insurance and, therefore, are responsible for their own medical bills. A significant portion of our self-pay patients is being admitted through our hospitals' emergency departments and often requires high-acuity treatment. High-acuity treatment is more costly to provide and, therefore, results in higher billings, which are the least collectible of all accounts. We believe our level of self-pay patients has been higher in the last several years than previous periods due to a combination of broad economic factors, including reductions in state Medicaid budgets, increasing numbers of individuals and employers who choose not to purchase insurance, and an increased burden of co-payments and deductibles to be made by patients instead of insurers.

Self-pay accounts pose significant collectability problems. At both June 30, 2008 and December 31, 2007, approximately 8% of our net accounts receivable related to continuing operations were due from self-pay patients. Further, a significant portion of our provision for doubtful accounts relates to self-pay patients. We have performed systematic analyses to focus our attention on drivers of bad debt for each hospital. Specifically, pilots for new initiatives to ensure patients are receiving the optimal level of care at the appropriate time in the best setting are being introduced in a few of our hospitals to minimize inappropriate use of our emergency departments for non-emergent and non-urgent services. While emergency department use is the primary contributor to our provision for doubtful accounts in the aggregate, this is not the case at all hospitals. As a result, we are increasing our focus on targeted initiatives that concentrate on non-emergency department patients. These initiatives are intended to promote process efficiencies in working self-pay accounts we deem highly collectible. This is just one example of our continuous improvement efforts dedicated to modifying and refining our processes, enhancing our technology and improving staff training throughout the revenue cycle in an effort to increase collections and reduce accounts receivable.

Over the longer term, several other initiatives we have previously announced should also help address this challenge. For example, our Compact is designed to offer managed care-style discounts to most uninsured patients, which enables us to offer lower rates to those patients who historically have been charged standard gross charges. A significant portion of those charges had previously been written down in our provision for doubtful accounts. Under the Compact, the discount offered to uninsured patients is recognized as a contractual allowance, which reduces net operating revenues at the time the self-pay accounts are recorded. The uninsured patient accounts, net of contractual allowances recorded, are further reduced to their net realizable value through provision for doubtful accounts based on historical collection trends for self-pay accounts and other factors that affect the estimation process.

We also provide charity care to patients who are financially unable to pay for the health care services they receive. Most patients who qualify for charity care are charged a per-diem amount for services received, subject to a cap. Except for the per-diem amounts, our policy is not to pursue collection of amounts determined to qualify as charity care; therefore, we do not report these amounts in net operating revenues or in provision for doubtful accounts. Charity care gross charges for the three months ended June 30, 2008 and 2007 were \$146 million and \$150 million, respectively, and \$301 million and \$327 million for the six months ended June 30, 2008 and 2007, respectively. Both the cost of providing these benefits and the forgone revenue under our Compact would be substantially less than the gross charge amounts.

**Table of Contents****RESULTS OF OPERATIONS**

The following two tables summarize our net operating revenues, operating expenses and operating income from continuing operations, both in dollar amounts and as percentages of net operating revenues, for the three and six months ended June 30, 2008 and 2007:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2008	2007	2008	2007
Net operating revenues:				
General hospitals	\$ 2,139	\$ 2,017	\$ 4,330	\$ 4,070
Other operations	45	37	89	85
<b>Net operating revenues</b>	<b>2,184</b>	<b>2,054</b>	<b>4,419</b>	<b>4,155</b>
Operating expenses:				
Salaries, wages and benefits	967	913	1,947	1,853
Supplies	392	359	780	726
Provision for doubtful accounts	154	142	302	276
Other operating expenses, net	508	484	1,005	959
Depreciation and amortization	95	85	187	170
Impairment of long-lived assets and goodwill, and restructuring charges	2	8	3	11
Litigation and investigation costs (benefit)	3	(1)	50	(2)
<b>Operating income</b>	<b>\$ 63</b>	<b>\$ 64</b>	<b>\$ 145</b>	<b>\$ 162</b>

	Three Months Ended June 30,		Six Months Ended June 30,	
	2008	2007	2008	2007
Net operating revenues:				
General hospitals	97.9%	98.2%	98.0%	98.0%
Other operations	2.1%	1.8%	2.0%	2.0%
<b>Net operating revenues</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
Operating expenses:				
Salaries, wages and benefits	44.3%	44.4%	44.1%	44.6%
Supplies	17.9%	17.5%	17.7%	17.5%
Provision for doubtful accounts	7.1%	6.9%	6.8%	6.6%
Other operating expenses, net	23.3%	23.6%	22.7%	23.1%
Depreciation and amortization	4.3%	4.1%	4.2%	4.1%
Impairment of long-lived assets and goodwill, and restructuring charges	0.1%	0.4%	0.1%	0.2%
Litigation and investigation costs (benefit)	0.1%	%	1.1%	%
<b>Operating income</b>	<b>2.9%</b>	<b>3.1%</b>	<b>3.3%</b>	<b>3.9%</b>

Net operating revenues of our continuing general hospitals include inpatient and outpatient revenues, as well as nonpatient revenues (primarily rental income, management fee revenue and income from services such as cafeterias, gift shops and parking) and other miscellaneous revenue. Net operating revenues of other operations primarily consist of revenues from (1) physician practices, (2) rehabilitation hospitals and a long-term-care facility, and (3) equity earnings of unconsolidated affiliates that are not directly associated with our general hospitals. Only one of our individual hospitals represented more than 5% (approximately 5.2%) of our net operating revenues for the six months ended June 30, 2008, and none represented more than 5% of our total assets, excluding goodwill and intercompany receivables, at June 30, 2008.

Net operating revenues from our other operations were \$45 million and \$37 million for the three months ended June 30, 2008 and 2007, respectively, and \$89 million and \$85 million in the six months ended June 30, 2008 and 2007, respectively. Equity earnings of unconsolidated affiliates, included in our net operating revenues from other operations, were \$4 million and \$2 million for the three months ended June 30, 2008 and 2007, respectively, and \$8 million and \$12 million for the six months ended June 30, 2008 and 2007, respectively.





**Table of Contents**

The table below shows certain selected historical operating statistics for our continuing general hospitals:

	Three Months Ended June 30,			Six Months Ended June 30,		
	2008	2007	Increase (Decrease)	2008	2007	Increase (Decrease)
(Dollars in Millions, Except Per Patient Day,						
Per Admission and Per Visit Amounts)						
Net inpatient revenues(1)	\$ 1,439	\$ 1,375	4.7%	\$ 2,955	\$ 2,801	5.5%
Net outpatient revenues(1)	\$ 670	\$ 611	9.7%	\$ 1,316	\$ 1,209	8.9%
Number of general hospitals (at end of period)	52	51	1(2)	52	51	1(2)
Licensed beds (at end of period)	13,864	13,777	0.6%	13,864	13,777	0.6%
Average licensed beds	13,829	13,760	0.5%	13,803	13,749	0.4%
Utilization of licensed beds(3)	52.4%	51.8%	0.6%(2)	54.5%	54.2%	0.3%(2)
Patient days	659,534	649,207	1.6%	1,369,843	1,349,698	1.5%
Adjusted patient days(4)	955,538	930,147	2.7%	1,957,182	1,908,454	2.6%
Net inpatient revenue per patient day	\$ 2,182	\$ 2,118	3.0%	\$ 2,157	\$ 2,075	4.0%
Admissions(5)	133,983	130,928	2.3%	274,580	270,001	1.7%
Adjusted patient admissions(4)	195,522	188,775	3.6%	395,000	384,030	2.9%
Net inpatient revenue per admission	\$ 10,740	\$ 10,502	2.3%	\$ 10,762	\$ 10,374	3.7%
Average length of stay (days)	4.9	5.0	(0.1)(2)	5.0	5.0	(2)
Surgeries	93,970	91,514	2.7%	184,483	183,299	0.6%
Net outpatient revenue per visit	\$ 689	\$ 635	8.5%	\$ 674	\$ 622	8.4%
Outpatient visits	972,261	962,420	1.0%	1,953,945	1,943,714	0.5%

- (1) Net inpatient revenues and net outpatient revenues are components of net operating revenues. Net inpatient revenues include self-pay revenues of \$66 million and \$72 million for the three months ended June 30, 2008 and 2007, respectively, and \$136 million and \$137 million for the six months ended June 30, 2008 and 2007, respectively. Net outpatient revenues include self-pay revenues of \$95 million and \$84 million for the same three-month periods, and \$186 million and \$162 million for the same six-month periods, respectively.
- (2) The change is the difference between the 2008 and 2007 amounts shown.
- (3) Utilization of licensed beds represents patient days divided by average licensed beds divided by number of days in the period.
- (4) Adjusted patient admissions/days represent actual patient admissions/days adjusted to include outpatient services by multiplying actual patient admissions/days by the sum of gross inpatient revenues and outpatient revenues and dividing the result by gross inpatient revenues.
- (5) Self-pay admissions represent 4.5% and 4.4% of total admissions for the three months ended June 30, 2008 and 2007, respectively, and 4.4% and 4.2% for the six months ended June 30, 2008 and 2007, respectively. Charity care admissions represent 1.9% of total admissions for both the same three-month periods, and 1.8% and 1.9% for the same six-month periods, respectively.

**Table of Contents**

The table below shows certain selected historical operating statistics for our continuing general hospitals on a same-hospital basis. The impact of our acquisition of Coastal Carolina Medical Center at the end of June 2007 and the opening of our newly constructed Sierra Providence East Medical Center in May 2008 are excluded from same-hospital statistics for the three and six months ended June 30, 2008.

	Three Months Ended June 30,			Six Months Ended June 30,		
	2008	2007	Increase (Decrease)	2008	2007	Increase (Decrease)
(Dollars in Millions, Except Per Patient Day,						
Per Admission and Per Visit Amounts)						
Net inpatient revenues(1)	\$ 1,435	\$ 1,375	4.4%	\$ 2,949	\$ 2,801	5.3%
Net outpatient revenues(1)	\$ 666	\$ 611	9.0%	\$ 1,309	\$ 1,209	8.3%
Number of general hospitals (at end of period)	50	50	(2)	50	50	(2)
Licensed beds (at end of period)	13,713	13,736	(0.2)%	13,713	13,736	(0.2)%
Average licensed beds	13,715	13,746	(0.2)%	13,725	13,742	(0.1)%
Utilization of licensed beds(3)	52.7%	51.9%	0.8%(2)	54.7%	54.3%	0.4%(2)
Patient days	657,451	649,207	1.3%	1,366,298	1,349,698	1.2%
Adjusted patient days(4)	949,829	930,147	2.1%	1,947,225	1,908,454	2.0%
Net inpatient revenue per patient day	\$ 2,183	\$ 2,118	3.1%	\$ 2,158	\$ 2,075	4.0%
Admissions(5)	133,448	130,928	1.9%	273,703	270,001	1.4%
Adjusted patient admissions(4)	194,104	188,775	2.8%	392,589	384,030	2.2%
Net inpatient revenue per admission	\$ 10,753	\$ 10,502	2.4%	\$ 10,774	\$ 10,374	3.9%
Average length of stay (days)	4.9	5.0	(0.1)(2)	5.0	5.0	(2)
Surgeries	93,653	91,514	2.3%	183,925	183,299	0.3%
Net outpatient revenue per visit	\$ 694	\$ 635	9.3%	\$ 678	\$ 622	9.0%
Outpatient visits	959,839	962,420	(0.3)%	1,931,709	1,943,714	(0.6)%

- (1) Net inpatient revenues and net outpatient revenues are components of net operating revenues. Net inpatient revenues include self-pay revenues of \$66 million and \$72 million for the three months ended June 30, 2008 and 2007, respectively, and \$136 million and \$137 million for the six months ended June 30, 2008 and 2007, respectively. Net outpatient revenues include self-pay revenues of \$93 million and \$84 million for the same three-month periods, and \$183 million and \$162 million for the same six-month periods, respectively.
- (2) The change is the difference between the 2008 and 2007 amounts shown.
- (3) Utilization of licensed beds represents patient days divided by average licensed beds divided by number of days in the period.
- (4) Adjusted patient admissions/days represent actual patient admissions/days adjusted to include outpatient services by multiplying actual patient admissions/days by the sum of gross inpatient revenues and outpatient revenues and dividing the result by gross inpatient revenues.
- (5) Self-pay admissions represent 4.5% and 4.4% of total admissions for the three months ended June 30, 2008 and 2007, respectively, and 4.3% and 4.2% for the six months ended June 30, 2008 and 2007, respectively. Charity care admissions represent 1.9% of total admissions for both the same three-month periods, and 1.8% and 1.9% for the same six-month periods, respectively.

**THREE MONTHS ENDED JUNE 30, 2008 COMPARED TO THREE MONTHS ENDED JUNE 30, 2007****Revenues**

During the three months ended June 30, 2008, net operating revenues from continuing operations increased 6.3% compared to the three months ended June 30, 2007.

Our same-hospital net inpatient revenues for the three months ended June 30, 2008 increased by 4.4% compared to the three months ended June 30, 2007. There were various positive and negative factors impacting our net inpatient revenues.

Key positive factors include:

Edgar Filing: TENET HEALTHCARE CORP - Form 10-Q

Improved managed care pricing as a result of renegotiated contracts; and

An increase in total admissions and patient days.

---

## **Table of Contents**

Key negative factors include:

A decrease in commercial managed care admissions, particularly at our hospitals in the Carolinas, where profit margins on commercial managed care admissions are generally higher than our corporate average; and

Unfavorable adjustments for prior-year cost reports and related valuation allowances of \$9 million in the three months ended June 30, 2008 compared to favorable adjustments of \$13 million in the three months ended June 30, 2007. The principal reason for the net unfavorable adjustment in the 2008 period is the \$16 million unfavorable adjustment discussed above associated with GME full-time equivalent limits and related reimbursement at our Doctors Medical Center in Modesto, California.

Same-hospital admissions for the three months ended June 30, 2008 increased by 1.9% compared to the three months ended June 30, 2007 primarily due to a net volume increase in the service lines emphasized by our *Targeted Growth Initiative*, psychiatric volumes at a facility we acquired in Modesto, California in November 2007, and a net growth in physicians resulting from our general focus on recruitment efforts and our targeted physician recruitment strategies at various hospitals for specific service lines.

Same-hospital net outpatient revenues during the three months ended June 30, 2008 increased 9.0% compared to the three months ended June 30, 2007, although overall same-hospital outpatient visits decreased 0.3% in the 2008 period primarily due to the increased competition we are experiencing from physician-owned entities providing outpatient services. The primary reason for the same-hospital net outpatient revenue increase is improved managed care pricing.

### **Salaries, Wages and Benefits**

Salaries, wages and benefits expense as a percentage of net operating revenues decreased 0.1% for the three months ended June 30, 2008 compared to the three months ended June 30, 2007. Salaries, wages and benefits per adjusted patient day increased approximately 3.0% in the three months ended June 30, 2008 compared to the three months ended June 30, 2007. The increase is primarily due to merit increases for our employees, increased annual incentive compensation costs and increased health benefits costs, partially offset by a decline in full-time employee headcount and contract labor expenses, and improved workers' compensation loss experience.

As of June 30, 2008, approximately 23% of the employees at our hospitals and related health care facilities were represented by labor unions. Labor relations at our facilities generally have been satisfactory. We, and the hospital industry in general, are continuing to see an increase in the amount of union activity across the country. As union activity increases at our hospitals, our salaries, wages and benefits expense may increase more rapidly than our net operating revenues.

In 2007, we completed the renegotiation of collective bargaining agreements with the California Nurses Association (CNA) and the Service Employees International Union (SEIU) that cover nurses and other employees at 12 of our continuing general hospitals in California and three of our continuing general hospitals in Florida. These agreements set stable and competitive wage increases within our budgeted expectations. We also entered into separate peace accords with both the CNA and the SEIU that provide each union with limited access to attempt to organize certain of our employees and establish specific guidelines for the parties to follow with respect to organizing activities. The CNA and the SEIU have since commenced union organizing activities at several of our hospitals. In March 2008, registered nurses at our Cypress Fairbanks Medical Center in Houston, Texas voted 119-111 in favor of representation by the CNA, and in May 2008, the results of that election were certified by the National Labor Relations Board. Separately, we are continuing to defend our actions in connection with the SEIU's failed attempt to organize employees at our Saint Francis Hospital in Memphis, Tennessee.

In June 2008, registered nurses at our Placentia-Linda Hospital in Placentia, California voted against union representation by the United Nurses Associations of California (UNAC), which attempted to organize the nurses using traditional grassroots organizing efforts. UNAC represents registered nurses at three of our continuing general hospitals in California, but does not have the same limited access rights as the CNA and the SEIU under the peace accords. We do not anticipate that organizing efforts by any labor union will have a material adverse effect on our results of operations.

Included in salaries, wages and benefits expense in the three months ended June 30, 2008 is \$10 million of stock-based compensation expense compared to \$11 million in the three months ended June 30, 2007.



**Table of Contents****Supplies**

Supplies expense as a percentage of net operating revenues increased by 0.4% for the three months ended June 30, 2008 compared to the three months ended June 30, 2007, while supplies expense per adjusted patient day increased approximately 6.1% in the three months ended June 30, 2008 compared to the same period in 2007. This increase in supplies expense per adjusted patient day reflects higher costs for orthopedics and implants due to inflation and technology improvements, and higher surgical supply costs due to an increase in surgeries, partially offset by lower cardiovascular and pharmaceutical supply costs, which resulted from a decrease in cardiovascular procedures and our efforts to use more cost-effective pharmaceuticals.

We strive to control supplies expense through product standardization, bulk purchases, contract compliance, improved utilization and operational improvements that should minimize waste. The items of current cost reduction focus continue to be cardiac stents and pacemakers, orthopedic implants and high-cost pharmaceuticals. We also utilize the group-purchasing strategies and supplies-management services of Broadlane, Inc., an affiliated entity that offers group-purchasing procurement strategy, outsourcing and e-commerce services to the health care industry.

**Provision for Doubtful Accounts**

The provision for doubtful accounts as a percentage of net operating revenues increased slightly for the three months ended June 30, 2008 compared to the three months ended June 30, 2007. Improved point-of-service collections and improved collection trends, primarily related to self-pay accounts, are partially mitigating the negative impact on bad debts as a result of the growth in self-pay revenue, pricing increases and improved charge capture in our emergency departments.

The table below shows the net accounts receivable and allowance for doubtful accounts by payer at June 30, 2008 and December 31, 2007:

	June 30, 2008			December 31, 2007		
	Accounts Receivable Before Allowance For Doubtful Accounts	Allowance For Doubtful Accounts	Net	Accounts Receivable Before Allowance For Doubtful Accounts	Allowance For Doubtful Accounts	Net
Medicare	\$ 175	\$	\$ 175	\$ 166	\$	\$ 166
Medicaid	134		134	135		135
Net cost report settlements payable and valuation allowances	(26)		(26)	(16)		(16)
Commercial managed care	586	80	506	552	82	470
Governmental managed care	188		188	174		174
Self-pay uninsured	200	155	45	193	154	39
Self-pay balance after	134	67	67	131	68	63
Estimated future recoveries from accounts assigned to collection agencies	35		35	34		34
Other	199	53	146	220	70	150
Total continuing operations	1,625	355	1,270	1,589	374	1,215
Total discontinued operations	235	55	180	237	67	170
	<b>\$ 1,860</b>	<b>\$ 410</b>	<b>\$ 1,450</b>	<b>\$ 1,826</b>	<b>\$ 441</b>	<b>\$ 1,385</b>

A significant portion of our provision for doubtful accounts relates to self-pay patients. Collection of accounts receivable has been a key area of focus, particularly over the past several years, as we have experienced adverse changes in our business mix. Our current estimated collection rate on self-pay accounts is approximately 36%, including collections from point-of-service through collections by our in-house collection agency or external collection vendors. This self-pay collection rate includes payments made by patients, including co-payments and deductibles paid by patients with insurance, prior to an account being classified and assigned to our in-house self-pay collection group. The comparable self-pay collection percentage as of December 31, 2007 was also approximately 36%.

## Edgar Filing: TENET HEALTHCARE CORP - Form 10-Q

We have performed systematic analyses to focus our attention on drivers of bad debt for each hospital. Specifically, pilots for new initiatives to ensure patients are receiving the optimal level of care at the appropriate time in the best setting are being introduced in a few of our hospitals to minimize inappropriate use of our emergency departments for non-emergent and

**Table of Contents**

non-urgent services. While emergency department use is the primary contributor to our provision for doubtful accounts in the aggregate, this is not the case at all hospitals. As a result, we are increasing our focus on targeted initiatives that concentrate on non-emergency department patients. These initiatives are intended to promote process efficiencies in working self-pay accounts we deem highly collectible. This is just one example of our continuous improvement efforts dedicated to modifying and refining our processes, enhancing our technology and improving staff training throughout the revenue cycle in an effort to increase collections and reduce accounts receivable.

Payment pressure from managed care payers also affects our provision for doubtful accounts. We typically experience ongoing managed care payment delays and disputes; however, we continue to work with these payers to obtain adequate and timely reimbursement for our services. Our estimated collection rate on managed care accounts was approximately 98% as of both June 30, 2008 and December 31, 2007, which includes collections from point-of-service through collections by our in-house collection agency or external collection vendors.

We continue to focus on revenue cycle initiatives to improve cash flow. One specific initiative that was started during the three months ended September 30, 2006 and is expected to be completed in 2008 is the Center for Patient Access Services, which is a centralized dedicated operation that performs financial clearance, including completing insurance eligibility checks, documenting verification of benefits, providing required notifications to managed care payers, obtaining pre-authorizations when necessary and contacting the patient to offer pre-service financial counseling. Although we continue to improve our methodology for evaluating the collectability of our accounts receivable, we may incur future charges if there are unfavorable changes in the trends affecting the net realizable value of our accounts receivable.

We manage our provision for doubtful accounts using hospital-specific goals and benchmarks such as (1) total cash collections, (2) point-of-service cash collections, (3) accounts receivable days outstanding ( AR Days ), and (4) accounts receivable aging. The following tables present the approximate aging by payer of our continuing operations net accounts receivable of \$1.296 billion and \$1.231 billion, excluding cost report settlements payable and valuation allowances of \$26 million and \$16 million, at June 30, 2008 and December 31, 2007, respectively:

	June 30, 2008				
	Medicare	Medicaid	Managed Care	Indemnity, Self-Pay and Other	Total
0-60 days	96%	60%	76%	34%	68%
61-120 days	3%	25%	14%	26%	16%
121-180 days	1%	15%	6%	13%	8%
Over 180 days	%	%	4%	27%	8%
<b>Total</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

	December 31, 2007				
	Medicare	Medicaid	Managed Care	Indemnity, Self-Pay and Other	Total
0-60 days	96%	63%	76%	34%	69%
61-120 days	3%	25%	14%	25%	16%
121-180 days	1%	12%	5%	12%	7%
Over 180 days	%	%	5%	29%	8%
<b>Total</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

Our AR Days from continuing operations were 53 days at both June 30, 2008 and December 31, 2007. AR Days at June 30, 2008 and December 31, 2007 are within our target of less than 60 days. AR Days are calculated as our accounts receivable from continuing operations on the last date in the relevant quarter divided by our revenue from continuing operations for the quarter ended on that date divided by the number of days in the quarter.



## Edgar Filing: TENET HEALTHCARE CORP - Form 10-Q

As of June 30, 2008, we had a cumulative total of patient account assignments dating back at least three years or older of approximately \$4.8 billion related to our continuing operations being pursued by our in-house and outside collection agencies or vendors. These accounts have already been written off and are not included in our receivables or in the allowance for doubtful accounts; however, an estimate of future recoveries from all the accounts at collection agencies is determined based on our historical experience and recorded in accounts receivable.

**Table of Contents**

Patient advocates from our Medical Eligibility Program ( MEP ) screen patients in the hospital to determine whether those patients meet eligibility requirements for financial assistance programs. They also expedite the process of applying for these government programs. Receivables from patients who are potentially eligible for Medicaid are classified as Medicaid pending, under our MEP, with appropriate contractual allowances recorded. Based on recent trends, approximately 82% of all accounts in our MEP are ultimately approved for benefits under a government program such as Medicaid.

The following table shows the approximate amount of net accounts receivable in our MEP, still awaiting determination of eligibility under a government program at June 30, 2008 and December 31, 2007 by aging category:

	June 30, 2008	December 31, 2007
0-60 days	\$ 61	\$ 61
61-120 days	12	16
121-180 days	8	6
Over 180 days(1)		
<b>Total</b>	<b>\$ 81</b>	<b>\$ 83</b>

(1) Includes accounts receivable of \$10 million at both June 30, 2008 and December 31, 2007 that are fully reserved.

**Other Operating Expenses**

Other operating expenses as a percentage of net operating revenues decreased slightly for the three months ended June 30, 2008 compared to the same period in 2007. As a result of fixed costs that do not fluctuate with changes in our patient volumes (such as utilities, property taxes, rent, certain information technology costs and certain contracted services), growth in our patient volumes and revenues reduces other operating expenses as a percentage of net operating revenues. Other operating expenses per adjusted patient day increased approximately 2.2% in the three months ended June 30, 2008 compared to the same period in 2007 primarily due to higher physician fees and contracted services, partially offset by lower information systems implementation costs and malpractice expense. Malpractice expense was \$39 million for the three months ended June 30, 2008 compared to \$45 million for the three months ended June 30, 2007. The decrease in malpractice expense is primarily attributable to improved claims experience, partially offset by \$3 million of incremental expense related to the lower interest rate environment, which increased the discounted present value of projected future liabilities.

**Impairment of Long-Lived Assets and Goodwill and Restructuring Charges**

During the three months ended June 30, 2008, we recorded net impairment and restructuring charges of \$2 million compared to \$8 million during the three months ended June 30, 2007. See Note 4 to the Condensed Consolidated Financial Statements for additional detail of these charges and related liabilities.

Our impairment tests presume stable or, in some cases, improving results in our hospitals. If these expectations are not met, or if in the future we expect negative trends to occur that impact our future outlook, further impairments of long-lived assets and goodwill may occur, and we will incur additional restructuring charges. Future restructuring of our regions that changes our goodwill reporting units could also result in further impairments of our goodwill.

**Litigation and Investigation Costs (Benefit)**

Litigation and investigation costs (benefit) in continuing operations for the three months ended June 30, 2008 were \$3 million compared to \$(1) million for the three months ended June 30, 2007. See Note 10 to the Condensed Consolidated Financial Statements for additional detail about these amounts and related liabilities.

**Income Tax Benefit**

## Edgar Filing: TENET HEALTHCARE CORP - Form 10-Q

During the three months ended June 30, 2008, we recorded an income tax benefit of \$16 million compared to \$3 million during the three months ended June 30, 2007. See Note 11 to the Condensed Consolidated Financial Statements for additional detail about these amounts.

## **Table of Contents**

### ***SIX MONTHS ENDED JUNE 30, 2008 COMPARED TO SIX MONTHS ENDED JUNE 30, 2007***

#### **Revenues**

During the six months ended June 30, 2008, net operating revenues from continuing operations increased 6.4% compared to the six months ended June 30, 2007.

Our same-hospital net inpatient revenues for the six months ended June 30, 2008 increased by 5.3% compared to the six months ended June 30, 2007. There were various positive and negative factors impacting our net inpatient revenues.

Key positive factors include:

Improved managed care pricing as a result of renegotiated contracts;

An increase in total admissions and patient days; and

Revenue of \$6 million recognized by our Philadelphia hospitals related to 2007 that was approved for distribution to us in the current-year by a Philadelphia HMO in which we hold a minority ownership interest.

Key negative factors include:

A decrease in commercial managed care admissions;

Funding changes that reduced our Medicaid reimbursement in various states effective January 1, 2008; and

Unfavorable adjustments for prior-year cost reports and related valuation allowances of \$8 million in the six months ended June 30, 2008 compared to favorable adjustments of \$24 million in the six months ended June 30, 2007. The principal reason for the net unfavorable adjustment in the 2008 period is the \$16 million unfavorable adjustment discussed above associated with GME full-time equivalent limits and related reimbursement at our Doctors Medical Center in Modesto, California.

Same-hospital net outpatient revenues during the six months ended June 30, 2008 increased 8.3% compared to the six months ended June 30, 2007, although overall same-hospital outpatient visits decreased 0.6% in the 2008 period primarily due to the increased competition we are experiencing from physician-owned entities providing outpatient services. The primary reason for the same-hospital net outpatient revenue increase is improved managed care pricing.

#### **Salaries, Wages and Benefits**

Salaries, wages and benefits expense as a percentage of net operating revenues decreased 0.5% for the six months ended June 30, 2008 compared to the six months ended June 30, 2007. Salaries, wages and benefits per adjusted patient day increased approximately 2.4% in the six months ended June 30, 2008 compared to the six months ended June 30, 2007. The increase is primarily due to merit increases for our employees, increased annual incentive compensation costs and increased health benefit costs, partially offset by a decline in full-time employee headcount and contract labor expense, and improved workers' compensation loss experience.

Included in salaries, wages and benefits expense in the six months ended June 30, 2008 is \$20 million of stock-based compensation expense compared to \$21 million in the six months ended June 30, 2007.

#### **Supplies**

## Edgar Filing: TENET HEALTHCARE CORP - Form 10-Q

Supplies expense as a percentage of net operating revenues increased by 0.2% for the six months ended June 30, 2008 compared to the six months ended June 30, 2007, while supplies expense per adjusted patient day increased approximately 4.7% in the six months ended June 30, 2008 compared to the same period in 2007. This increase in supplies expense per adjusted patient day reflects higher costs for orthopedics and implants due to inflation and technology improvements, and higher surgical supply costs due to an increase in surgeries, partially offset by lower cardiovascular and pharmaceutical supply costs, which resulted from a decrease in cardiovascular procedures and our efforts to use more cost-effective pharmaceuticals.

---

## **Table of Contents**

### **Provision for Doubtful Accounts**

The provision for doubtful accounts as a percentage of net operating revenues increased slightly for the six months ended June 30, 2008 compared to the six months ended June 30, 2007. Improved point-of-service collections and improved collection trends, primarily related to self-pay accounts, are partially mitigating the negative impact on bad debts as a result of the growth in self-pay revenue, pricing increases and improved charge capture in our emergency departments.

### **Other Operating Expenses**

Other operating expenses as a percentage of net operating revenues decreased by 0.4% for the six months ended June 30, 2008 compared to the same period in 2007. Other operating expenses per adjusted patient day increased by approximately 2.2% in the six months ended June 30, 2008 compared to the same period in 2007 primarily due to higher physician fees and contracted services and a \$7 million gain on the sale of a medical office building in Florida in 2007, which reduced other operating expenses, partially offset by lower information systems implementation costs, malpractice expense and consulting costs. Malpractice expense was \$80 million for the six months ended June 30, 2008 compared to \$91 million for the six months ended June 30, 2007. The decrease in malpractice expense is primarily attributable to improved claims experience, partially offset by \$8 million of incremental expense related to the lower interest rate environment, which increased the discounted present value of projected future liabilities.

### **Impairment of Long-Lived Assets and Goodwill and Restructuring Charges**

During the six months ended June 30, 2008, we recorded net impairment and restructuring charges of \$3 million compared to \$11 million during the six months ended June 30, 2007. See Note 4 to the Condensed Consolidated Financial Statements for additional detail of these charges and related liabilities.

### **Litigation and Investigation Costs (Benefit)**

Litigation and investigation costs (benefit) in continuing operations for the six months ended June 30, 2008 were \$50 million compared to \$(2) million for the six months ended June 30, 2007. The 2008 costs primarily relate to a change in our estimated liability for wage and hour lawsuits and other unrelated employment matters further described in Note 10 to the Condensed Consolidated Financial Statements.

### **Income Tax Benefit**

During the six months ended June 30, 2008, we recorded an income tax benefit of \$14 million compared to \$94 million during the six months ended June 30, 2007. See Note 11 to the Condensed Consolidated Financial Statements for additional detail about these amounts.

## **LIQUIDITY AND CAPITAL RESOURCES**

### ***CASH REQUIREMENTS***

There have been no material changes to our obligations to make future cash payments under contract as disclosed in the Annual Report, except projected income tax liability payments have increased \$18 million due to an audit issue as described in Note 11 to the Condensed Consolidated Financial Statements.

Our capital expenditures primarily relate to the expansion and renovation of existing facilities, including amounts to comply with applicable laws and regulations, equipment and information systems additions and replacements, introduction of new medical technologies, design and construction of new hospitals and buildings, and various other capital improvements.

Capital expenditures were \$299 million and \$262 million in the six months ended June 30, 2008 and 2007, respectively. We anticipate that our capital expenditures for the year ending December 31, 2008 will total approximately \$600 million to \$650 million, including \$135 million that was accrued in December 2007, but not paid until 2008. At June 30, 2008, we had \$36 million of accrued capital expenditures. The anticipated capital expenditures include approximately \$15 million in 2008 to meet California seismic requirements for our remaining California facilities after all planned divestitures. We currently estimate spending a total of approximately \$160 million to comply with the requirements under California's seismic regulations. Our current estimated seismic costs are considerably lower than previous estimates because several of our hospitals have been evaluated as having reduced risk using a new evaluation tool discussed in our Annual Report. Our total estimated seismic



---

**Table of Contents**

expenditure amount has not been adjusted for inflation as there is currently a shortage of supplies, and there is expected to be a limited number of architects, engineers and contractors available to design and perform this work, both of which are causing a high inflation rate at this time. Our budgeted capital expenditures for the year ending December 31, 2008 also include approximately \$14 million to improve disability access at certain of our facilities, as a result of a consent decree in a class action lawsuit. We expect to spend a total of approximately \$128 million on such improvements over the next eight years. We were previously required to complete the same work over the next four years, but negotiated an extension to allow for a more orderly use of cash flow.

Interest payments, net of capitalized interest, were \$195 million and \$191 million in the six months ended June 30, 2008 and 2007, respectively. We anticipate that our gross interest payments, including capitalized interest, for the year ending December 31, 2008 will be approximately \$388 million.

Income tax payments, net of tax refunds, were approximately \$3 million in the six months ended June 30, 2008 compared to approximately \$168 million in income tax refunds during the six months ended June 30, 2007. In April 2007, we received a tax refund of approximately \$171 million. At June 30, 2008, our carryforwards available to offset future taxable income consisted of (1) federal net operating loss carryforwards of approximately \$2.0 billion expiring in 2024 to 2027, (2) approximately \$27 million in alternative minimum tax credits with no expiration, and (3) general business credit carryforwards of approximately \$12 million expiring in 2023 to 2027.

***SOURCES AND USES OF CASH***

Our liquidity for the six months ended June 30, 2008 was primarily derived from cash on hand and proceeds from the sale of facilities.

Our primary source of operating cash is the collection of accounts receivable. As we experience changes in our business mix and as admissions of uninsured and underinsured patients grow, our operating cash flow is negatively impacted due to lower levels of cash collections and higher levels of bad debt.

Net cash used in operating activities was \$10 million in the six months ended June 30, 2008 compared to \$131 million in net cash provided by operating activities the six months ended June 30, 2007. Key negative and positive factors contributing to the change in cash used in operating activities between the 2008 and 2007 periods include the following:

Net income tax refunds of \$168 million received in the first half of 2007 compared to payments of \$3 million in the first half of 2008;

Payments of \$48 million (\$44 million in principal and \$4 million in interest) in the first half of 2008 related to our 2006 civil settlement with the federal government, with such payments not being required in the first half of 2007;

Lower cash provided by operating activities from discontinued operations of \$29 million;

Additional aggregate annual 401(k) matching contributions and annual incentive compensation payments of \$20 million (\$116 million in the three months ended March 31, 2008 compared to \$96 million in the same period of 2007); and

Additional cash flows of \$82 million as a result of enhanced accounts payable management.

During the six months ended June 30, 2008, we received proceeds of \$83 million from the sales of facilities and other assets related to discontinued operations, primarily from the sales of North Ridge Medical Center, the Encino campus of Encino-Tarzana Regional Medical Center, Garden Grove Hospital and Medical Center, and San Dimas Community Hospital. Proceeds from the sales of facilities and other assets related to discontinued operations during the six months ended June 30, 2007 aggregated \$53 million.

Further initiatives to increase the efficiency of our balance sheet during 2008 could generate incremental cash. These possible initiatives could include the sale of some or all of our medical office buildings and the sale of excess land, buildings or other underutilized or inefficient assets.



However, such initiatives require significant marketing and negotiation efforts; therefore, the realization of such incremental cash flow cannot be assured.

---

**Table of Contents**

Capital expenditures were \$299 million and \$262 million for the six months ended June 30, 2008 and 2007, respectively, including \$56 million and \$27 million, respectively, for construction of a new hospital in El Paso, Texas, which was completed in May 2008, and a replacement hospital in Mt. Pleasant, South Carolina, which is expected to be completed in 2010.

We use the fair market value to record our investments that are held-for-sale. As shown in Note 13 to the Condensed Consolidated Financial Statements, the majority of our investments are valued based on quoted market prices or other observable inputs. However, at June 30, 2008, one of our captive insurance subsidiaries held \$2 million (principal value) of auction rate securities, classified as investments, whose auctions have failed due to sell orders exceeding buy orders. As of June 30, 2008, we do not believe an other-than-temporary impairment of these securities has occurred due to investment-grade ratings on certain of these securities and the expected longer-term holding period in our captive insurance subsidiary's investment portfolio to be matched with maturing liabilities. The funds associated with failed auctions will not be accessible until a successful auction occurs. These securities are being analyzed each reporting period for other-than-temporary impairment factors. The estimated fair value of these securities was approximately \$1 million as of June 30, 2008. We do not anticipate any future decrease in value of these securities to have a material impact on our financial condition, results of operations or cash flows, and have no other investments that we expect will be negatively affected by the credit crisis in the sub-prime market.

***DEBT INSTRUMENTS, GUARANTEES AND RELATED COVENANTS***

We have a five-year, \$800 million senior secured revolving credit facility that is collateralized by patient accounts receivable at our acute care and specialty hospitals, and bears interest at our option based on LIBOR plus 175 basis points or Citigroup's base rate, as defined in the credit agreement, plus 75 basis points. The revolving credit agreement includes a provision, which we believe is customary in receivables-backed credit facilities, that gives our banks the right to require that proceeds of collections of substantially all of our consolidated accounts receivable be applied directly to repay outstanding loans and other amounts that are due and payable under the revolving credit facility at any time that unused borrowing availability under the revolving credit facility is less than \$100 million or if an event of default has occurred and is continuing thereunder. In that event, we would seek to re-borrow under the revolving credit facility to satisfy our operating cash requirements. Our ability to borrow under the revolving credit facility is subject to conditions that we believe are customary in such facilities, including that no events of default then exist.

In June 2008, we entered into an amendment to our credit agreement that allows us to grant liens on certain hospital facilities and inventory up to certain dollar limits set forth in the amendment. The amendment is also intended to provide us with additional flexibility over the remaining term of the credit agreement to pursue, at our option, various alternatives to refinance our existing unsecured senior debt, if market conditions and other considerations warrant. The alternatives include the issuance of secured debt, preferred stock and convertible debt, as well as other unsecured debt.

The indentures governing our senior notes contain covenants and conditions that have, among other requirements, limitations on (1) liens on principal properties and (2) sale and lease-back transactions with respect to principal properties. A principal property is defined in the indentures as a hospital that has an asset value on our books in excess of 5% of our consolidated net tangible assets, as defined. The above limitations do not apply, however, to (1) debt that is secured by assets other than principal properties or (2) debt that is secured by principal properties if the aggregate of such secured debt does not exceed 15% of our consolidated net tangible assets, as further described in the indentures. The indentures also prohibit the consolidation, merger or sale of all or substantially all assets unless no event of default would result after giving effect to such transaction.

All of our senior notes are general unsecured senior debt obligations that rank equally in right of payment with all of our other unsecured senior indebtedness, but are effectively subordinated to the obligations of our subsidiaries and any obligations under our revolving credit facility to the extent of the collateral.

From time to time, we expect to engage in various capital markets, bank credit and other financing activities depending on our needs and financing alternatives available at that time. We believe our existing indentures provide significant flexibility for future collateralized borrowings.

We are currently in compliance with all covenants and conditions under our revolving credit agreement and the indentures governing our senior notes.

At June 30, 2008, there were no cash borrowings outstanding under the revolving credit facility, and we had approximately \$227 million of letters of credit outstanding. Based on our eligible receivables, the borrowing capacity under the revolving credit facility was \$573 million at June 30, 2008. We also had approximately \$352 million of cash and cash equivalents on hand at June 30, 2008 to fund our operations and capital expenditures.



---

**Table of Contents**

We generally indemnify our current and former officers and directors from claims and lawsuits related to their actions taken on our behalf during their employment.

***LIQUIDITY***

We believe that existing cash and cash equivalents on hand, marketable securities, availability under our revolving credit facility, future cash provided by operating activities and anticipated sales proceeds from our hospitals and other assets held for sale should be adequate to meet our current cash needs. These sources of liquidity should also be adequate to finance planned capital expenditures, payments on the current portion of our long-term debt and other presently known operating needs. Long-term liquidity for debt service will be dependent on improved cash provided by operating activities, results of balance sheet initiatives previously discussed and, given favorable market conditions, future borrowings or refinancings. However, our cash requirements could be materially affected by the deterioration in our results of operations, as well as the various uncertainties discussed in this and other sections, which could require us to pursue any number of financing options, including, but not limited to, additional borrowings, debt refinancings, asset sales or other financing alternatives. The level, if any, of these financing sources cannot be assured.

We are aggressively identifying and implementing further actions to control costs and enhance our operating performance, including cash flow. Among the areas being addressed are volume growth, managed care payer contracting, procurement efficiencies, cost standardization, bad debt expense reduction initiatives, underperforming hospitals, and certain hospital and overhead costs not related to patient care. Although these initiatives may result in improved performance, that performance may remain somewhat below our hospital management peers because of geographic and other differences in hospital portfolios.

**OFF-BALANCE SHEET ARRANGEMENTS**

Excluding the hospitals whose operating results are included in discontinued operations, our consolidated operating results for the six months ended June 30, 2008 include \$626 million of net operating revenues and \$52 million of income from operations generated from seven general hospitals operated by us under lease arrangements, compared to \$600 million of net operating revenues and \$65 million of income from operations for the six months ended June 30, 2007. In accordance with generally accepted accounting principles, the respective buildings and the future lease obligations under these arrangements are not recorded on our consolidated balance sheet as they are considered operating leases. The current terms of these operating leases expire between 2009 and 2027, not including lease extensions that we have options to exercise. If these leases expire, we would no longer generate revenue or expenses from these hospitals.

We have no other off-balance sheet arrangements that may have a current or future material effect on our financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources, except for \$323 million of standby letters of credit outstanding and guarantees as of June 30, 2008.

**CRITICAL ACCOUNTING ESTIMATES**

In preparing our Condensed Consolidated Financial Statements in conformity with generally accepted accounting principles in the United States, we must use estimates and assumptions that affect the amounts reported in our Condensed Consolidated Financial Statements and accompanying notes. We regularly evaluate the accounting policies and estimates we use. In general, we base the estimates on historical experience and on assumptions that we believe to be reasonable, given the particular circumstances in which we operate. Actual results may vary from those estimates.

We consider our critical accounting estimates to be those that (1) involve significant judgments and uncertainties, (2) require estimates that are more difficult for management to determine, and (3) may produce materially different outcomes under different conditions or when using different assumptions.

Our critical accounting estimates have not changed from the description provided in our Annual Report.

**Table of Contents**

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

There have been no material changes since December 31, 2007 in the amount or maturity dates of debt outstanding.

At June 30, 2008, we had no material borrowings subject to or with variable interest rates. We do not hold or issue derivative instruments for trading purposes and are not a party to any instruments with leverage or prepayment features.

At June 30, 2008, we had long-term, market-sensitive investments held by our captive insurance subsidiaries. Our market risk associated with our investments in debt securities classified as non-current assets is substantially mitigated by the long-term nature and type of the investments in the portfolio. At June 30, 2008, the net accumulated unrealized gains and losses related to our captive insurance companies' investment portfolios were approximately zero.

We have no affiliation with partnerships, trusts or other entities (sometimes referred to as special-purpose or variable-interest entities) whose purpose is to facilitate off-balance sheet financial transactions or similar arrangements. Thus, we have no exposure to the financing, liquidity, market or credit risks associated with such entities.

**ITEM 4. CONTROLS AND PROCEDURES**

We carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures as defined by Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended. The evaluation was performed under the supervision and with the participation of management, including our chief executive officer and chief financial officer. Based upon that evaluation, the chief executive officer and chief financial officer concluded that, as of the end of the period covered by this report, our disclosure controls and procedures are effective in accumulating and communicating, in a timely manner, the material information related to the Company (including its consolidated subsidiaries) required to be included in our periodic Securities and Exchange Commission filings.

During the second quarter of 2008, there were no changes to our internal controls over financial reporting, or in other factors, that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

**Table of Contents****PART II. OTHER INFORMATION****ITEM 1. LEGAL PROCEEDINGS**

We refer you to Part I, Item 3, Legal Proceedings, of our Annual Report on Form 10-K for the year ended December 31, 2007 ( Annual Report ) for a description of material legal proceedings and investigations not in the ordinary course of business as updated through the filing date of that report. We also refer you to Part II, Item 1, Legal Proceedings, of our subsequent Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2008 for a description of the material developments occurring with respect to legal proceedings and investigations through the filing date of that report. Since the beginning of the second quarter of 2008, further material developments, as described below, have occurred. For additional information, see Note 10 to the Condensed Consolidated Financial Statements included in this report. Where specific amounts are sought in any pending legal proceeding, those amounts are disclosed. For all other matters, where a loss is reasonably possible and estimable, an estimate of the loss or a range of loss is provided. Where no estimate is provided, a loss is not reasonably possible or an amount of loss is not reasonably estimable at this time. New claims or inquiries may be initiated against us from time to time. We cannot predict the results of current or future claims and lawsuits. We recognize that, where appropriate, our interests may be best served by resolving certain matters without litigation. If non-litigated resolution is not appropriate or possible with respect to a particular matter, we will defend ourselves vigorously. The ultimate resolution of significant claims against us, individually or in the aggregate, whether as a result of litigation or settlement, could have a material adverse effect on our business (both in the near and long term), financial condition, results of operations or cash flows. We undertake no obligation to update the following disclosures for any new developments.

**Wage and Hour Actions**

In September 2004, the court granted our petition to coordinate two pending proposed class action lawsuits, *McDonough, et al. v. Tenet Healthcare Corporation* and *Tien, et al. v. Tenet Healthcare Corporation*, in Los Angeles Superior Court. The *McDonough* case was originally filed in June 2003 in San Diego Superior Court, and the *Tien* case was originally filed in May 2004 in Los Angeles Superior Court. Plaintiffs in both cases allege that our hospitals violated certain provisions of the California Labor Code and applicable California Industrial Welfare Commission Wage Orders with respect to meal breaks, rest periods and the payment of one hour's compensation for meal breaks or rest periods not taken. The complaint in the *Tien* case also alleges that we have improperly rounded off time entries on timekeeping records and that our pay stubs do not include all information required by California law. Plaintiffs in both cases are seeking back pay, statutory penalties, interest and attorneys' fees.

Plaintiffs in the *McDonough* and *Tien* cases filed motions, which we opposed, to certify these actions on behalf of virtually all nonexempt employees of our California subsidiaries, as separated into four classes (and one subclass) based on the specific claims at issue. The court issued a ruling on plaintiffs' motions on June 3, 2008. In that ruling, the court denied plaintiffs' request for class certification on the claim that employees missed rest periods. However, the court granted plaintiffs' request for class certification on the claims that employees' pay stubs did not contain all information required by California law and hourly employees did not receive appropriate wages due at the time of their termination. The court also certified a subclass of 12-hour shift employees who received missed meal penalties at a reduced rate, but stated that this subclass should be handled in connection with the *Pagaduan* action discussed below. Lastly, the court conditionally certified a class of all current or former hourly employees who were allegedly not provided meal periods, for the purpose of determining certain limited preliminary factual issues. After reviewing these preliminary issues, the court will rule as to whether the meal period claim is appropriate for class certification. We continue to believe our uniform policies comply and have complied with the applicable Labor Code and Wage Orders and that each of these claims should be addressed individually based on its particular facts. A hearing on our motion for reconsideration of the court's class certification ruling was held on July 16, 2008, and we are awaiting the court's decision on that motion.

Two other matters filed as proposed class actions – *Pagaduan v. Fountain Valley Regional Medical Center*, filed in Orange County Superior Court, and *Falck v. Tenet Healthcare Corporation*, pending in U.S. District Court for the Central District of California – involve allegations regarding unpaid overtime. These lawsuits allege that our pay practices since 2000 for California-based 12-hour shift employees violate California and, in the *Falck* case, federal overtime laws by virtue of the alleged failure to include certain payments known as Flexible (or California) Differential payments in the regular rate of pay that is used to calculate overtime pay. These payments are made to 12-hour shift employees when they do not work a shift that is exactly 12 hours. We contend that these differential payments need only be included in the regular rate of pay when they actually are paid (as opposed to merely being potentially payable), and that they always are included in the regular rate calculation in these circumstances. Plaintiffs in both cases are seeking back pay, statutory penalties, interest and attorneys' fees. In February 2007, the Los Angeles Superior Court ruled that the *Pagaduan* case be coordinated with the previously coordinated *McDonough* and *Tien*

**Table of Contents**

cases already pending there, as described above. We are now defending these wage and hour cases in a single court. On February 14, 2008, the court granted plaintiffs' motion for class certification in the *Pagaduan* case. Since that time, the court has set October 14, 2008 as the date a trial on one of the defendants' principal defenses will begin. Separately, the *Falck* case, which was first provisionally certified as a collective action under the federal Fair Labor Standards Act for the purpose of giving notice to potential class members, was certified as a class action for all purposes on February 12, 2008.

***United States ex. rel. Dr. Man Tai Lam and Dr. William Meschel v. Tenet Healthcare Corporation, Case No. EP-02-CA-0525KC (U.S. District Court for the Western District of Texas)***

In April 2007, we filed a motion for summary judgment in this qui tam action in which the relators continued to allege that Tenet hospitals in El Paso, Texas violated the federal False Claims Act through the alleged manipulation of the hospitals' charges in order to increase outlier payments. We sought dismissal on the grounds that the relators were not the original source of the information forming the basis of their claim and that the relators could not produce evidence that Tenet's El Paso hospitals in fact submitted false claims to the government for outlier payments. The Department of Justice, which the court permitted to intervene in the case in March 2007, also filed a summary judgment motion in April 2007. In July 2007, the court found that the relators had no direct and independent knowledge of the information on which their allegations were based and granted both motions, thereby dismissing this case. In August 2007, the relators moved for reconsideration, but the district court denied their motion on the same day. The relators subsequently filed an appeal to the U.S. Court of Appeals for the Fifth Circuit, which on July 22, 2008 affirmed the trial court's decision to dismiss this case.

***AMISub of California, Inc., et al. v. Health Care Property Investors, Inc., et al., Case No. BC370770 (Los Angeles Superior Court, filed May 8, 2007)***

On July 1, 2008, we announced that we had reached a settlement with HCP, Inc., a real estate investment trust that owns seven hospitals leased by our subsidiaries, to resolve the pending litigation and arbitration proceedings described in our Annual Report relating to the lease agreements for those hospitals. As part of the settlement, we will: (1) facilitate the sale of one of the hospitals to a third-party operator; (2) continue or extend the operating leases at four of the hospitals; and (3) provide notice of non-renewal at two of the hospitals. We expect that the litigation and arbitration proceedings, which were the subject of a standstill agreement among the parties while settlement discussions were ongoing, will be dismissed in the third quarter of 2008.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

Our annual meeting of shareholders was held on May 8, 2008. At that meeting, our shareholders (1) elected all of the board's nominees for director, (2) voted to approve a new stock incentive plan, (3) voted to approve an amendment to our existing employee stock purchase plan, (4) voted to eliminate supermajority vote requirements in our Articles of Incorporation, (5) voted against a shareholder proposal regarding ratification of executive compensation, (6) voted against a shareholder proposal regarding peer benchmarking of executive compensation and (7) ratified the selection of Deloitte & Touche LLP as our independent registered public accountants for the year ending December 31, 2008.

The results of the election of directors were as follows:

	For	Withheld
John Ellis Jeb Bush	426,003,100	6,142,853
Trevor Fetter	420,655,483	11,490,470
Brenda J. Gaines	418,525,542	13,620,411
Karen M. Garrison	420,740,141	11,405,812
Edward A. Kangas	417,506,976	14,638,977
J. Robert Kerrey	419,380,417	12,765,536
Floyd D. Loop, M.D.	420,725,336	11,420,617
Richard R. Pettingill	418,600,348	13,545,605
James A. Unruh	419,390,133	12,755,820
J. McDonald Williams	418,469,744	13,676,209

**Table of Contents**

The results of the vote to approve the Tenet Healthcare 2008 Stock Incentive Plan were as follows:

For	343,413,285
Against	14,154,267
Abstain	3,266,912
Broker Non-Votes	71,311,489

The results of the vote to approve the Tenet Healthcare Corporation Eighth Amended and Restated 1995 Employee Stock Purchase Plan were as follows:

For	353,097,234
Against	4,516,050
Abstain	3,221,180
Broker Non-Votes	71,311,489

The results of the vote to eliminate supermajority vote requirements in our Articles of Incorporation were as follows:

For	424,972,965
Against	3,915,603
Abstain	3,257,385
Broker Non-Votes	

The results of the vote with respect to the shareholder proposal regarding ratification of executive compensation were as follows:

For	101,683,643
Against	183,546,975
Abstain	75,603,845
Broker Non-Votes	71,311,490

The results of the vote with respect to the shareholder proposal regarding peer benchmarking of executive compensation were as follows:

For	55,968,157
Against	300,035,740
Abstain	4,830,566
Broker Non-Votes	71,311,490

The result of the vote to ratify the selection of Deloitte & Touche LLP as our independent registered public accountants for the year ending December 31, 2008 were as follows:

For	427,465,095
Against	1,490,828
Abstain	3,190,030
Broker Non-Votes	



**Table of Contents**

**ITEM 6. EXHIBITS**

(3) Articles of Incorporation and Bylaws

- (a) Amended and Restated Articles of Incorporation of the Registrant, as amended and restated May 8, 2008

(10) Material Contracts

- (a) Amendment No. 1 to Credit Agreement, dated as of June 27, 2008, among the Registrant and Citicorp USA, Inc., as Administrative Agent on behalf of each Lender executing an acknowledgement and consent thereto

- (b) Tenet Healthcare 2008 Stock Incentive Plan (Incorporated by reference to Exhibit 4.1 to Registrant's Registration Statement on Form S-8 (No. 333-151887), filed on June 24, 2008)\*

(31) Rule 13a-14(a)/15d-14(a) Certifications

- (a) Certification of Trevor Fetter, President and Chief Executive Officer

- (b) Certification of Biggs C. Porter, Chief Financial Officer

(32) Section 1350 Certifications of Trevor Fetter, President and Chief Executive Officer, and Biggs C. Porter, Chief Financial Officer

\* Management contract or compensatory plan or arrangement

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TENET HEALTHCARE CORPORATION

(Registrant)

Date: August 4, 2008

By:

/s/ BIGGS C. PORTER  
Biggs C. Porter  
Chief Financial Officer

*(Principal Financial Officer)*

Date: August 4, 2008

By:

/s/ DANIEL J. CANCELMI  
Daniel J. Cancelmi  
Vice President and Controller

*(Principal Accounting Officer)*