INTERLINK ELECTRONICS INC Form DEF 14A April 29, 2008

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the

# Securities Exchange Act of 1934

Filed by the Registrant x Filed by a Party other than the Registrant "

Check the appropriate box:

- " Preliminary Proxy Statement
- " Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- x Definitive Proxy Statement
- " Definitive Additional Materials
- " Soliciting Material Pursuant to §240.14a-12

# INTERLINK ELECTRONICS, INC.

(Name of Registrant as Specified in Its Charter)

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#### (Name of Person(s) Filing Proxy Statement, if other than the Registrant)

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(1) Amount Previously Paid:

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(3) Filing Party:

(4) Date Filed:

May 21, 2008 Dear Stockholder:

You are cordially invited to the Annual Meeting of Stockholders of Interlink Electronics, Inc. to be held on June 24, 2008 at 2:00 p.m., Pacific Time, at the Sheraton Gateway Hotel, 6101 West Century Boulevard, Los Angeles, California 90045. Your attendance will provide you an opportunity to hear management s report on operations and meet with directors and representatives of the Company.

**Your vote is very important**. The Secretary s Notice of Meeting and Proxy Statement attached to this letter discuss the matters on which action will be taken at the Stockholders Meeting. Whether or not you attend the Annual Meeting in person, it is important that your views are represented at the meeting. You can assure that your shares will be represented and voted at the meeting by signing and returning the enclosed proxy card, or by voting by telephone or via the Internet where available. We have enclosed a postage-paid, pre-addressed envelope to make it convenient for you to vote your shares.

On behalf of the directors and employees of Interlink Electronics, Inc., we value and appreciate your continued support.

Best regards,

/s/ JOHN A. BUCKETT, II John A. Buckett, II Chairman & Interim CEO

# INTERLINK ELECTRONICS, INC.

# 546 Flynn Road

Camarillo, California 93012

# NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

June 24, 2008

To the Stockholders of Interlink Electronics, Inc.:

You are invited to attend the Annual Meeting of Stockholders of Interlink Electronics, Inc., a Delaware corporation. The meeting will be held at the Sheraton Gateway Hotel, 6101 West Century Boulevard, Los Angeles, California 90045 on June 24, 2008, at 2:00 p.m., Pacific Daylight Time, for the following purposes:

1. To elect two directors, each to serve a term of three years or until a successor has been elected and qualified; and

2. To transact any other business that properly comes before the meeting or any adjournment of the meeting. Only stockholders of record at the close of business on April 28, 2008 are entitled to notice of and to vote at the Annual Meeting or any adjournment of the meeting.

**Your vote is very important.** You may vote by written proxy or by attendance at the meeting. If you choose to vote in writing, please date and sign the enclosed proxy card and return it in the enclosed postage-paid, pre-addressed envelope as soon as possible. For stockholders whose shares are owned in street name, it may also be possible to vote your proxy by telephone or via the Internet. Instructions for voting by telephone and via the Internet, if available, will be provided directly to stockholders by the broker, bank or other holder of record. If you attend the meeting, you may, if you wish, revoke the proxy and vote personally on all matters brought before the meeting.

By Order of the Board of Directors

/s/ CHARLES C. BEST Charles C. Best Secretary

Camarillo, California

May 21, 2008

#### INTERLINK ELECTRONICS, INC.

#### PROXY STATEMENT

#### **Annual Meeting of Stockholders**

#### SUMMARY OF PROCEDURES

How Proxies Will Be Solicited. The Board of Directors of Interlink Electronics, Inc., a Delaware corporation, is soliciting proxies to be used at the Annual Meeting of Stockholders to be held at the Sheraton Gateway Hotel, 6101 West Century Boulevard, Los Angeles, California 90045 on June 24, 2008, at 2:00 p.m., Pacific Daylight Time (the <u>Annual Meeting</u>) for the purposes set forth in the accompanying Notice of Annual Meeting of Stockholders. This proxy statement, the form of proxy and our 2007 Annual Report will be mailed to stockholders on or about May 21, 2008, at our cost. The proxy statement and Annual Report are also available on our website (http://www.interlinkelectronics.com) and the website of the Securities and Exchange Commission (http://www.sec.gov). We will request fiduciaries, custodians, brokerage houses and similar parties to forward copies of proxy materials to beneficial owners of our Common Stock, and we will reimburse these parties for their reasonable and customary charges for expenses of distribution. Proxies will be solicited by use of the mail and the Internet, and our directors, officers and employees may also solicit proxies by telephone, fax, e-mail or personal contact. No additional compensation will be paid for these services.

Householding of Proxy Materials. If you and other residents at your mailing address own shares of Common Stock in street name, your broker or bank may have sent you a notice that your household will receive only one annual report and proxy statement. This practice, known as householding, reduces our printing and postage costs. If you did not respond that you do not want to participate in householding, you were deemed to have consented to the process. If at any time you no longer wish to participate in householding and would prefer to receive a separate proxy statement, please notify your broker or contact us in writing at Interlink Electronics, Inc., 546 Flynn Road, Camarillo, California 93012, Attention: Corporate Secretary; or by telephone at (805) 484-8855. If you now receive multiple copies of the proxy statement and would like to request householding of your communications, please contact your broker.

Who Can Vote. Only stockholders of record at the close of business on April 28, 2008 (the <u>Record Date</u>) are entitled to notice of, and to vote at, the Annual Meeting or any adjournment of the meeting. At the close of business on the Record Date, there were issued and outstanding 13,761,810 shares of Common Stock, the only outstanding authorized voting security of the Company. Each share of Common Stock issued and outstanding is entitled to one vote on each matter properly presented at the Annual Meeting. The Common Stock does not have cumulative voting rights.

**How You Can Vote.** You may vote by proxy by completing a proxy card and mailing it in the postage-paid, pre-addressed envelope. If your shares are owned in street name, you may also be able to vote by telephone or via the Internet. Please refer to your proxy card or the information forwarded to you by your bank, broker or other holder of record to see which options are available to you. To ensure that your vote is counted, we must receive your proxy before or at the Annual Meeting. All of your shares that have been properly voted will be voted at the Annual Meeting in accordance with your instructions unless you earlier revoke your proxy. If you sign your proxy card but do not give voting instructions, the shares represented by your proxy will be voted as recommended by the Board of Directors.

How You Can Revoke Your Proxy. Any person giving a proxy in the form accompanying this proxy statement has the power to revoke it at any time before its exercise at the Annual Meeting. You may revoke your proxy in three ways:

By sending written notice of revocation bearing a later date than the date of the proxy to the Secretary of the Company at the address listed below, prior to our exercise of the proxy at the Annual Meeting or any adjournment of the meeting.

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By casting another valid proxy in writing, by telephone or over the Internet. Your vote will be cast in accordance with the latest valid proxy.

By attending the Annual Meeting and voting in person. If your shares are held in the name of a bank, broker or other holder of record, you must obtain a proxy, executed in your favor, from the holder of record to be able to vote at the meeting. If you choose to vote in person, please let our personnel know that you are revoking a previously given proxy and are now voting in person. A stockholder who attends the Annual Meeting need not revoke the proxy and vote in person unless the stockholder wishes to do so.

Any written notice revoking a proxy should be sent to Interlink Electronics, Inc., 546 Flynn Road, Camarillo, California 93012, Attention: Corporate Secretary.

# **PROPOSAL 1:**

#### **ELECTION OF DIRECTORS**

The Board of Directors currently consists of six directors. The Board of Directors is divided into three classes, with each class serving a three-year term and the term of office of one class expiring each year. Messrs. George Gu and Lawrence S. Barker are the nominees for election at this meeting for a three-year term expiring in 2011. If either Mr. Gu or Mr. Barker becomes unavailable for election for any reason, we may name a suitable substitute as authorized by your proxy. Merritt M. Lutz resigned as a director of the Company on April 22, 2008 and E. Michael Thoben has advised the Board of Directors that he will not stand for re-election as a director upon the expiration of his term at the close of this year s Annual Meeting. The Board of Directors has taken no action and has not otherwise considered whether it will fill either or both of these vacant positions. The Board of Directors has determined that except for John A. Buckett, II, Chairman and our interim Chief Executive Officer, all of the directors and nominees who would serve after June 24, 2008 meet the independence requirements of Nasdaq Marketplace Rule 4200.

The following table provides certain information concerning the Company s current directors other than E. Michael Thoben. Except as otherwise noted, each has held his principal occupation for at least five years.

Name, Principal Occupation, Age and Other Directorships George Gu, 61 Chairman of GTM Corporation, a company engaged in semiconductor packaging and testing in Taiwan and China. Mr. Gu also serves as Chairman or as a member of the Board of Directors of GTM s affiliated financial investment, trading, software, biotechnology and land development companies. Mr. Gu is a director of the Shanghai Commercial Savings Bank, Taiwan and Global Wool Alliance Pvt. Ltd. India. He holds a B.S. degree from North Carolina State University and an M.B.A. degree from Columbia University.	Director Since 1991	Term Expires 2008
Lawrence S. Barker, 55 Mr. Barker is currently Chief Executive Officer of Aptela, Inc. and has held that position since December 2007. From August 2006 through October 2007, Mr. Barker was Chief Executive Officer of Argent Networks Ltd., and prior to his employment with Argent, he was Chairman and Chief Executive Officer of Visual Networks from May 2003 to April 2006. Mr. Barker ran major divisions at ADC Telecommunications from October 1997 through May 2003. Mr. Barker serves on the board of Telular Corporation (NASDAQ: WRLS). Mr. Barker holds a BS degree in business administration and speech communications from Augustana College and serves as a member on their Board of Trustees. Mr. Barker was appointed a director pursuant to an agreement between the Company and Steven R. Becker, BC Advisors, LLC, SRB Management, L.P., SRB Greenway Capital, L.P., SRB Greenway Capital (Q.P.), L.P., SRB Greenway Offshore Operating Fund, L.P., Tom Thimot and Lawrence S. Barker.	2006	2008
John A. Buckett, II, 61 Mr. Buckett is the interim Chief Executive officer of the Company, a position he has held since January 4, 2008, and is also the Chairman of the Board. On March 14, 2008, Mr. Buckett retired as Vice President, Corporate Development at Scientific-Atlanta, a Cisco Company, a position he had served in since 1998. He was a member of the Corporate Management Committee of Scientific-Atlanta, Inc. From 1995 to 1998, Mr. Buckett served as President of the International Division and, before that, as Vice President, marketing strategies, for all operating units of Scientific-Atlanta, Inc. Mr. Buckett holds a B.S. degree in Electrical Engineering from the Georgia Institute of Technology.	2000	2009

Name, Principal Occupation, Age and Other Directorships Edward Hamburg, 57 Executive Vice President of Corporate Operations, Chief Financial Officer, and Corporate Secretary of SPSS Inc. (NASDAQ: SPSS) from 1993 to 2004. He continues to serve as an advisor to SPSS Inc. Mr. Hamburg serves as a director and audit committee chair of Interactive Intelligence Incorporated (NASDAQ: ININ), Perceptive Software, Inc., and ThruPoint; is a director of Core Security Technologies and HyPerformix, Inc.; and is a venture partner with Morgan Stanley Private Equity. Mr. Hamburg holds B.A. and M.A. degrees from the University of Maryland at College Park as well as a Ph.D. from the University of Chicago.	Director Since 2006	Term Expires 2010
Tom Thimot, 41 Since December of 2007, Mr. Thimot has been the Chief Executive Officer of CaseCentral, Inc., a software service provider. From November 2006 to November 2007 Mr. Thimot was the Chief Operating Officer for Kazeon Systems, Inc., an information management company, and from July 2004 to February 2006 he was President and Chief Executive Officer at GoRemote Internet Communications, Inc., a NASDAQ public company. Prior to GoRemote, Mr. Thimot was Executive Vice President of worldwide sales at Netegrity Inc, a leader in enterprise security software from September 2002 to July 2004. Prior to Netegrity, Inc. Mr. Thimot was President & Chief Operating Officer of Enigma, Inc. a leader in aftermarket service and support technology from January 2001 to June 2002. He holds a bachelor s degree in mechanical engineering from Marquette University. <b>RECOMMENDATION BY THE BOARD OF DIRECTORS</b>	2006	2010

The Board of Directors recommends that stockholders vote FOR the election of Messrs. Gu and Barker, the Company nominees named in this proxy statement. If a quorum of stockholders is present at the meeting, the two director nominees who receive the greatest number of votes cast at the Annual Meeting will be elected directors. Abstentions and broker non-votes are counted for purposes of determining whether a quorum exists at the Annual Meeting but will not affect the results of the vote. Proxies cannot be voted for a greater number of persons than the number of nominees named.

#### **OTHER BUSINESS**

The Board of Directors does not know of any other matters that will be presented for action at the Annual Meeting. However, if any other matter properly comes before the Annual Meeting, the persons named in the accompanying form of proxy intend to vote in accordance with the recommendations of the Board of Directors. For this year s Annual Meeting, if notice of a stockholder proposal to be raised at the Annual Meeting was not received at our principal executive offices within a reasonable amount of time in advance of May 21, 2008, proxy voting on that proposal, when and if raised at the Annual Meeting, will be subject to the discretionary voting authority of the designated proxy holders.

# CORPORATE GOVERNANCE

**Director Independence.** Our Board of Directors (the <u>Board</u>) currently consists of six directors: Messrs. Hamburg, Thimot, Gu, Thoben, Barker and Buckett. The Board has determined that, with the exception of John A. Buckett, II, our Chairman and interim Chief Executive Officer, all of our directors meet the independence requirements of Nasdaq Marketplace Rule 4200 and thus, that a majority of the Board is independent. Each member of our Audit Committee, Compensation Committee and Nominating and Corporate Governance Committee is independent under those standards and, with respect to Audit Committee members, the independence standards adopted by the Securities and Exchange Commission. The definition of director independence that we have adopted is contained in the Interlink Electronics, Inc. Corporate Governance Guidelines, which is available at our website (http://www.interlinkelectronics.com).

**Code of Business Conduct and Ethics.** The Interlink Electronics, Inc. Code of Business Conduct and Ethics (the <u>Code</u>) applies to our chief executive officer and chief financial officer, and to all of our directors, officers and employees. A copy of the Code is available at our website (http://www.interlinkelectronics.com) and will be provided in print without charge to any stockholder who submits a request in writing to: Interlink Electronics, Inc., 546 Flynn Road, Camarillo, California 93012, Attention: Corporate Secretary. The Code provides that any waiver of the Code may be made only by the Board of Directors. Any waiver or amendment to the Code will be posted on our website.

**Board and Committee Meetings.** The Board acted at a meeting and by unanimous written consent in lieu of meeting a total of 24 times during the last fiscal year. Each current director attended at least 75 percent of the aggregate of (i) the total number of meetings of the Board during the period in which he was a director, and (ii) the number of meetings held by all the committees of the Board on which he served. The directors are encouraged to attend the Annual Meeting of Stockholders, and in 2007, all of the directors then serving were able to attend.

**Board Committees.** The Board has designated three standing committees: the Audit Committee, the Compensation Committee and the Corporate Governance and Nominating Committee Each committee operates under a written charter, current copies of which are available for review on our website (http://www.interlinkelectronics.com). The membership of each committee and its principal functions, as well as the number of times it met in 2007, are described below.

*Audit Committee*. The Audit Committee is currently composed of Messrs. Hamburg and Barker. The Board of Directors has determined that Mr. Hamburg is an audit committee financial expert, as defined by regulations promulgated by the Securities and Exchange Commission. The Audit Committee is, and will continue to be, composed of members that meet the independence, knowledge and experience requirements of Nasdaq as set forth in the NASD Listing Standards for Nasdaq-listed companies. Pursuant to the written charter adopted by the Board of Directors, the Audit Committee assists the Board in fulfilling its oversight responsibilities relating to corporate accounting, our reporting practices and the quality and integrity of our financial statements; compliance with law and the maintenance of our ethical standards; and our maintenance of effective internal controls. For additional information about the Audit Committee, see Audit Committee and Accounting Matters, set forth below. The Audit Committee held four meetings in person and held six telephonic meetings in 2007.

*Compensation Committee.* The Compensation Committee, which is currently comprised of Messrs. Thimot and Barker, reviews the compensation levels of our executive officers and makes recommendations to the Board regarding changes in compensation. The Compensation Committee also administers our stock option plan and recommends grants under the plan to the Board. For additional information about the Compensation Committee, see Compensation Discussion and Analysis, below. The Compensation Committee held two meetings in person and three telephonic meetings in 2007.

*Corporate Governance and Nominating Committee*. The Corporate Governance and Nominating Committee is currently comprised of Messrs. Barker, Gu and Thimot. The Corporate Governance and Nominating Committee develops and recommends corporate governance guidelines and makes recommendations to the Board concerning nominees to the Board. The Corporate Governance and Nominating Committee identifies potential director candidates through a variety of means, including recommendations from members of the Committee or the Board, suggestions from our management and stockholder recommendations. In assessing potential candidates, the Corporate Governance and Nominating Committee considers the composition of the Board as a whole and the character, background and professional experience of each potential candidate. In its evaluation of potential candidates, the Corporate Governance and Nominating Committee considers the following factors: qualification as an independent director; character, integrity and mature judgment; accomplishments and reputation in the business community; knowledge of our industry or other industries relevant to our business; specific skills such as financial expertise needed by the Board; inquisitive and objective perspective; commitment and ability to devote time and effort to Board responsibilities; and diversity of viewpoints and experience. In considering recommendations regarding the re-nomination of incumbent directors, the Corporate Governance and Nominating Committee also takes into account the performance of such persons as directors, including the number of meetings attended and the level and quality of participation, as well as the value of continuity and knowledge of the Company gained through Board service. The Corporate Governance and Nominating Committee met once, in person, in 2007. **Director Nomination Policy.** Stockholders may recommend individuals for consideration by the Corporate Governance and Nominating Committee to become nominees for election to the Board by submitting a written recommendation to Interlink Electronics, 546 Flynn Road, Camarillo, California 93012, Attention: Corporate Secretary. Communications should be sent by overnight or certified mail, return receipt requested.

**Stockholder Communications with Board.** Stockholders may communicate directly with the full Board, the Chairman of the Board, the non-management directors as a group, or with specified individual directors by sending their question or concern to: Interlink Electronics, Inc., 546 Flynn Road, Camarillo, California 93012, Attention: Corporate Secretary. The Corporate Secretary will compile the communications, summarize lengthy or repetitive communications and then distribute communications to any or all directors as appropriate depending upon the individual communications. The directors have requested that communications that do not directly relate to their duties and responsibilities as directors be excluded from distribution, including spam ; advertisements; mass mailings; form letter campaigns that involve unduly large number of similar communications; solicitations for goods, services, employment or contributions; surveys; and individual product inquiries or complaints.

**Compensation Committee Interlocks and Insider Participation.** During 2007, the Compensation Committee was composed of Messrs. Thimot, Barker and Lutz, each of whom was an independent director under the NASDAQ Market listing standards. No Compensation Committee member had any relationship requiring disclosure under Item 404 of Securities and Exchange Commission Regulation S-K. None of our executive officers served as a director or compensation committee member of an entity that employs any of our directors.

# COMPENSATION DISCUSSION AND ANALYSIS

#### The Compensation Committee

The Compensation Committee (the <u>Committee</u>) of the Board of Directors is composed of two members, each of whom is independent under applicable rules and regulations. The Directors currently comprising the Committee are Tom Thimot (Chairman) and Larry Barker. The Committee reviews and approves corporate goals and objectives relevant to the CEO s compensation, evaluates the CEO s performance in light of those goals and objectives and recommends the CEO s compensation level based on this evaluation. Pursuant to its charter, the Committee also reviews and makes recommendations to the Board with respect to the compensation of all officers and other key executive officers. The Committee may not delegate its authority to a subcommittee. The Committee receives recommendations from the CEO as to compensation of other officers, and the CEO generally participates in Committee discussions regarding the compensation of other officers, but the CEO does not vote on compensation matters put before the Committee or the Board of Directors. The CEO does not participate in discussions or provide suggestions with respect to his own compensation.

The Committee also reviews and makes recommendations to the Board with respect to incentive-compensation plans, equity-based plans and employee benefit plans. The Committee has the authority to (a) establish, implement and administer all incentive compensation plans, equity-based plans and employee benefit plans for our directors, officers and employees, (b) determine the individuals eligible for participation consistent with the eligibility provisions of the respective programs and set performance criteria under each of those programs and (c) grant stock options under our stock option plan to eligible individuals in accordance with the plans approved by our stockholders. The CEO has the ability to grant stock options to non-executive employees.

The Committee has sole authority to retain and terminate any compensation consulting firm used to assist the Committee and is responsible for approving such firm s fees and other retention terms. The Committee has not engaged any such compensation consultant to date. Rather, the Committee has conducted informal surveys of comparable public companies in the computer electronics and technology industries and relied on its collective business experience and judgment in order to evaluate the competitiveness of our executive compensation programs in terms of executive salary ranges, salary structure adjustments and long-term incentive grant levels.

#### **Elements and Objectives of our Compensation Program**

The compensation program for our executive officers is comprised of three primary elements: (1) base salary, (2) annual performance-based cash bonus and (3) long-term incentive compensation in the form of stock option grants. The Company does not have a policy with regard to the percentage of compensation composed of salary, bonus and stock options.

The key objectives of our executive compensation policies are to attract and retain key executive officers who are important to the long-term success of the Company, compensate our executives fairly in light of their performance, and to provide incentives for these executives to achieve high levels of job performance and to strive to enhance stockholder value. We seek to achieve these objectives by paying our executives a competitive level of base compensation, as compared with companies of similar size and in similar industries with which we compete for executive talent, and by providing our executives an opportunity for further reward for outstanding performance in both the short term and the long term. It is the current policy of the Committee to set base salaries conservatively within competitive salary ranges identified by the Committee and to emphasize opportunities for performance-based rewards through annual cash bonuses and stock option grants, based upon the achievement of defined targets and performance goals that improve stockholder value.

#### 1. Base Salaries

Base salaries paid to our named executive officers are intended to attract and retain highly talented individuals. Accordingly, we aim to establish annual base salary levels that are competitive with base salaries established by public and private companies of similar size in the computer electronics and technology industries.

The Committee reviews the salaries of our named executive officers on an annual basis. In determining whether base salaries will be adjusted, the Committee considers (i) the Company s operating and financial results for the previous fiscal year; (ii) the extent to which individual and corporate performance targets have been met in the previous fiscal year; (iii) a competitive range of base salaries, which are based on competitive market data obtained from a number of sources, including information from the filings of public companies and information available to Committee members through their professional affiliations; and (iv) current economic conditions generally. The Committee does not assign a specific weight to any of these factors in establishing individual base salaries.

The Committee met in September 2007 to review the salaries of our named executive officers to determine if increases were appropriate. The Committee determined, based on its evaluation of the factors set forth in the preceding paragraph, that increases to the base salaries of our named executive officers in effect on August 31, 2007 were, in most cases, appropriate. Because the annual base salary increase for our named executive officers took effect on September 1, 2007, the following table sets forth the percentage increase in aggregate annual base salary received by our named executive officers from 2006 to 2007:

E. Michael Thoben	7%
Charles C. Best	11%
Rodney G. Vesling	6%
Michael W. Ambrose	0%

The Committee determined that Mr. Ambrose did not achieve his individual performance objectives for the prior fiscal year, and as a result, that he should not receive an annual salary increase. Mr. Ambrose s employment with the Company was terminated on November 30, 2007. Mr. Best s relatively high salary increase is attributable to the Committee s determination that compensating Mr. Best at his 2007 salary level was necessary to ensure that his compensation was comparable to the salaries of chief financial officers of companies with which we compete for executive talent.

# 2. Annual Performance-Based Bonuses

The purpose of the cash bonus component of our compensation program is to provide a direct financial incentive to executive officers to achieve predetermined Company and individual performance objectives in the short term. This component to our executive compensation program compliments our incentive stock option program, discussed in the next section, which is designed to encourage our executive officers to improve Company performance over the long term.

Bonuses for our executive officers are calculated by looking at whether (i) the Company has achieved predetermined performance objectives and (ii) executive officers have achieved performance objectives unique to each individual. Company and individual performance objectives are typically determined by the Committee at the beginning of the fiscal year during the budgeting process, and then approved by the Board in connection with its approval of the annual budget. Company performance objectives differ from year to year, but typically include meeting a defined revenue target and/or operating profit target. In determining the appropriate Company performance objectives for a given year, the Committee takes into account competitive conditions and general economic circumstances then prevailing in the industries in which the Company does business and upon specific conditions and circumstances then affecting the Company. Individual performance objectives are determined by looking at an executive officer s prior performance, the role of that officer in helping the Company reach its performance objectives include: consistent monthly financial closing processes, hiring a key new position within a department or increasing inventory turns. Although personal performance objectives may be taken into account independently of Company performance objectives when determining if an individual is to receive a bonus, an executive officer s eligibility for a bonus generally depends on the Company first achieving its predetermined performance objectives.

The target bonus amount for each named executive officer is a pre-determined percentage of that officer s base salary that is payable upon meeting 100% of the Company s performance objectives. In determining the percentage of salary that each named executive officer will earn upon the Company s satisfaction of its performance objectives, the Committee considers (i) the seniority of position and length of service to the Company and (ii) the relative responsibility towards the satisfaction of Company performance objectives. If two or more Company performance objectives are established for a given year, there is a target bonus amount with respect to the achievement of each performance objective.

The Company must meet a pre-determined minimum percentage of the applicable annual performance objective in order for a named executive officer to be eligible for a bonus, and the actual bonus amount is ratably adjusted upwards based on the extent to which the Company achieves more than the threshold percentage. The actual threshold percentages vary from year to year based on the nature of the Company performance objectives that are established. Where there are multiple Company performance objectives, the threshold percentage for each performance objective must be met before our named executive officers are eligible to receive a bonus. To the extent that the Company exceeds its target performance objectives, the bonus amount continues to be ratably adjusted beyond the target bonus amount. Since target bonus amounts are tied directly to the achievement of Company performance objectives, the Committee has placed no cap on the amount of bonus a named executive officer may earn.

Once the Company s achievement of its performance objectives has been measured and the corresponding bonus amount has been determined for each named executive officer, the Committee has discretion to decrease each executive officer s bonus amount by up to 10% based on whether the executive officer has achieved individual performance objectives. The Committee also has discretion to award an additional bonus. The types of circumstances that might result in the Committee awarding additional discretionary bonuses include, but are not limited to, exemplary work performance during difficult times and the enhancement and growth of a business segment that the financial targets did not address, such as development of a new market segment or enhancement of customer relationships.

Awarded bonuses, if any, are typically paid in the first or second quarter of the following fiscal year, after the year end financial results have been audited and released to the public, and are paid to our named executive officers in one lump sum, regardless of amount.

For fiscal 2007, the two Company performance objectives established by the Committee were consolidated revenues of \$39.7 million and a consolidated material margin of 54.0%. In recognition of the fact that our OEM Remotes and/or Branded Products business units might be sold, the 2007 bonus plan provided that these two performance objectives would be adjusted to account for the sale of one or both business segments in the quarter in which the sale occurred. Our OEM Remotes and Branded Products segments were sold on August 31, 2007; as a result, the performance objectives were adjusted as of the third quarter such that the consolidated revenue target was \$29.4 million and the consolidated material margin target was 57.51%. Consolidated revenues and consolidated material margins were selected by the Committee because they were the key operating components to the Company s 2007 budget. The target bonus amount corresponding to each Company performance objective was, for each of our named executive officers, set at the following percentage of that individual s base salary:

	<b>Target Bonus Amount</b>	<b>Target Bonus Amount</b>	
Named Executive	(as Percentage of Salary):	(as Percentage of Salary):	<b>Total Target Bonus Amount</b>
	Consolidated	<b>Consolidated Material</b>	(as Percentage
Officer	Revenue Target	Margin Target	of Salary):
E. Michael Thoben	21.00%	14.00%	35.00%
Charles C. Best	15.00%	10.00%	25.00%
Rodney G. Vesling	24.00%	16.00%	40.00%
Michael W. Ambrose	15.00%	10.00%	25.00%

The relatively higher bonus percentages for Mr. Vesling are attributable to the determination of the Committee and Chief Executive Officer that the efforts of Mr. Vesling were disproportionately significant in the achievement of our 2007 performance objectives. In the case of Mr. Best, his 2007 bonus plan stated that if revenues and material margins in our eTransactions and Specialty Components business segments exceeded their targets by 10%, his overall bonus would be increased by 1.3%. This multiplier was included in Mr. Best s 2007 bonus plan as an incentive to focus more of his efforts and time on operational activities, as opposed to non-operational duties, such as financial restatements, that have previously required a significant amount of Mr. Best s efforts as our Chief Financial Officer.

The applicable bonus scale for 2007 provided that our named executive officers were first eligible for a bonus if the Company achieved 80% of its consolidated revenue target or if the Company achieved 95.65% of its consolidated material margin target. Each 2.0% increase thereafter in the achievement of the consolidated revenue performance objective, and 0.46% increase in the achievement of the consolidated material margin target, corresponded to a 0.25% increase in bonus amount with respect to each performance objective. For example, if the Company achieved 80% of its Consolidated Revenue target and 95.65% of its consolidated material margin target, Mr. Vesling would have earned a bonus equal to 21.50% and 13.5%, respectively, of his annual salary. If the Company achieved 82% of its consolidated revenue target and 96.09% of its consolidated material margin target, of his annual salary. If the Company achieved 82% of his annual salary as a bonus.

In 2007, the Company achieved approximately 96.28% of its consolidated revenue target and 100.92% of its consolidated material margin target. As a result, each named executive officer s bonus was equal to the following percentages of his base salary:

	<b>Actual Bonus Amount</b>	<b>Actual Bonus Amount</b>	
Named Executive	(as Percentage of Salary):	(as Percentage of Salary):	<b>Total Actual Bonus Amount</b>
	Consolidated	<b>Consolidated Material</b>	(as Percentage
Officer	Revenue Target	Margin Target	of Salary):
E. Michael Thoben	20.50%	14.50%	35.00%
Charles C. Best	14.50%	10.50%	25.00%
Rodney G. Vesling	23.50%	16.50%	40.00%
Michael W. Ambrose	14.00%	10.75%	24.75%

In 2007, the Committee declined to exercise its discretion to decrease any named executive officer s bonus and the Company did not award any additional discretionary bonuses. Mr. Ambrose s employment with Interlink ended on November 30, 2007. The bonus amount he was entitled to receive with respect to 2007 was, therefore, pro rated for the portion of 2007 during which he was employed by us. Because revenues and material margins in our eTransactions and Specialty Components business segments did not exceed their targets by 10%, Mr. Best s bonus was not increased by 1.3%.

# 3. Long-Term Stock-Based Incentive Awards

Options granted to employees, including named executive officers, under our 1996 Stock Incentive Plan are generally intended to qualify as incentive stock options. To the extent, however, that the aggregate fair market value of the stock with respect to which options are exercisable for the first time during any calendar year exceeds \$100,000, the options will be treated as nonqualified stock options. We receive no tax deduction from the exercise of an incentive stock option unless the optione disposes of the acquired shares before satisfying certain holding periods. The Committee believes the grant of incentive stock options, despite the fact that such incentive stock options are generally not deductible by Interlink, benefits us by encouraging the long-term ownership of our stock by officers and other employees.

Under our compensation policy, stock options are the primary vehicle for rewarding long-term achievement of Company goals. The objectives of the stock option program are to align employee and stockholder long-term interests by creating a strong and direct link between compensation and increases in share value. Under our 1996 Stock Incentive Plan, either the Board or the Committee may grant options to purchase shares of our Common Stock to our employees and those of our subsidiaries. Pursuant to a delegation of authority by the Board, our Chief Executive Officer also has authority to grant stock options to non-executive employees. The Board makes one or more annual grants of options to purchase our Common Stock at an exercise price equal to the fair market value of the shares on the date of grant (the last sale price as reported on the market system on which our Common Stock is actively traded on the date of the grant). Stock options generally have a ten-year term but terminate earlier if employment is terminated.

The Committee evaluates the following criteria in determining whether to grant options to our named executive officers and the size of the grant: the Committee s subjective assessment of performance, the potential to have the greatest impact or operating leverage on our success, the number of options an individual has been granted in the past and the exercise price of such options. Stock options typically vest ratably on a monthly basis for the two or three years succeeding the grant date, depending on the terms of the specific option grant. Depending on current challenges facing the Company and the Committee s determination of the most appropriate method of incentivizing our named executive officers and other employees, the vesting of stock options may also be based upon the satisfaction by the Company of one or more pre-determined performance objectives.

The Board, upon recommendation of the Committee, granted an aggregate of 213,125 time-vesting stock options and an aggregate of 216,000 performance-vesting stock options to our named executive officers in 2007. The time-vesting options granted to our named executive officers were granted pursuant to the annual grant of stock options to Company employees, an integral part of our compensation program that has traditionally taken the form of time-vesting options, and vest at a rate of 2.78% per month over a period of three years. In addition to the annual grant of time-vesting stock options, the Committee determined that the grant of performance-vesting stock options would provide a greater incentive to the Company s named executive officers to improve Company performance, and in some instances, achieve strategic objectives. Each named executive officer received two types of performance option on May 16, 2007: a base performance option and a stretch performance option. In each case, 100% of the performance options, the pre-determined objectives for 2007 were for the Company to meet or exceed a combined revenue target of \$20.2 million for its Specialty Components and eTransactions business segments and attain at least 63% material margins in those business units. To the extent one of the two targets was not met, the option agreements included a formula whereby an over-performing target could compensate for an under-performing target. The stretch performance options had terms identical to those of the base performance options, except that the combined revenue target for eTransactions and Specialty Components in the stretch

performance options was \$22.22 million. The stretch performance options for Mr. Thoben and Mr. Best also provided that notwithstanding the fact that the stretch performance objectives were not met, 50% of each individual s stretch performance option would vest if the Company successfully divested its OEM Remotes and Branded Products business segments in 2007. The performance options provide that to the extent the performance objectives are not satisfied in the applicable period, the Board has discretion to determine additional performance objectives from time to time and amend the performance options accordingly.

Because we did not meet the revenue and material margins targets in 2007, none of the named executive officers base performance options vested, and neither of Mr. Vesling s nor Mr. Ambrose s stretch performance options vested. We did complete the sale of our OEM Remotes and Branded Products business segments on August 31, 2007, and as a result, 50% of each of Mr. Thoben s and Mr. Best s stretch performance options vested on that date. In the case of Mr. Thoben, however, the Board approved a payment to Mr. Thoben of \$30,000 in lieu of the vesting of 30,000 options pursuant to the stretch performance option, in return for which Mr. Thoben agreed to forfeit the 30,000 options that otherwise would have vested.

Subsequent to 2007, the Committee determined that it was appropriate to amend the performance options granted to Mr. Best and Mr. Vesling in 2007, with respect to the portion of such options that have not already vested, if any, to include performance objectives applicable to the 2008 fiscal year. The 2008 performance objectives applicable to such performance options are related to the three consolidated financial targets revenues, material margins and cash that have been selected by the Committee as the Company performance objectives by which the 2008 cash bonuses will be determined (see Annual Performance-Based Bonuses ). In the case of the base performance options, 100% of the options will vest if at least 100% of each Company performance objective is achieved. In the case of the stretch performance options, 100% of the options will vest if at least 120% of each Company performance objective is achieved. There is no strategic objective, the accomplishment of which will accelerate the vesting of stretch performance options, as was the case with 2007 performance objectives applicable to Mr. Thoben s and Mr. Ambrose s employment with us ended on January 4, 2008 and November 30, 2007, respectively. All unvested performance options held by Mr. Thoben and Mr. Ambrose expired effective as of the date their employment with us ended.

# Benefits

Pension Benefits. We do not provide a pension plan for our officers or employees.

*Change in Control Benefits.* We have entered into change in control agreements with two of our named executive officers: Charles C. Best and Rodney G. Vesling. We have agreed, pursuant to the terms of the change in control agreements, to provide certain benefits if either executive s employment is terminated by the Company without cause or by the executive for good reason, in either case (i) after the occurrence of a potential change in control, (ii) concurrent with a change in control, or (iii) within 12 months after a change in control. In the event that an executive receives benefits under his change in control agreement, he is entitled to receive a severance payment, health insurance continuation, stock option acceleration and the payment of accrued, but unused, vacation time. The specific terms of our change in control agreements with each of Mr. Best and Mr. Vesling are discussed under Potential Payments upon Termination Following Change of Control below. The agreements were designed to provide Mr. Best and Mr. Vesling with an incentive to remain in our employ if we engage in, or are threatened with, a change in control transaction. We believe, though we have not recently conducted any surveys to confirm, that the level of benefits in these agreements is consistent with the general practice at companies with which we compete for executive talent.

Additional Severance Benefits. We entered into a transition letter agreement and employment and severance agreement on September 28, 2007 with Mr. Thoben, which collectively set forth the parties understanding that Mr. Thoben would retire as President and Chief Executive Officer upon the earlier to occur of hiring his replacement and January 4, 2008. The agreements also set forth the severance benefits that Mr. Thoben was to receive upon his retirement or termination by the Company for cause or by Mr. Thoben for good reason. Upon his termination pursuant to those agreements, Mr. Thoben was entitled to receive severance payment, health insurance continuation, acceleration of stock option vesting, extension of the exercise period for all vested options and the payment of accrued, but unused, vacation time.

On October 5, 2007, we entered into a severance agreement and general release with Michael W. Ambrose. The Severance Agreement provides, among other things, that Mr. Ambrose s employment with the Company terminated on November 30, 2007 and that he was to receive certain benefits on termination.

The specific terms of our severance agreements with each of Mr. Thoben and Mr. Ambrose are discussed under Potential Payments upon Termination Following Change of Control below.

**401**(*k*) *Savings Plan.* In 1995, the Company implemented a savings plan for all eligible employees, which qualifies under Section 401(*k*) of the Internal Revenue Code. Participating employees may contribute up to 25% of their pretax salary, but not more than statutory limits. The Company matches 50% of the first \$1,000 a participant contributes. All employees, including executive officers and named executive officers, are eligible to participate in the plan when their employment with the Company commences.

#### **Stock Ownership Guidelines**

We have not established guidelines regarding the ownership of stock by our executive officers, other than to restrict purchases and sales of Interlink stock during specified periods surrounding earnings releases and releases of other material investor information.

#### Tax Deductibility of Executive Compensation

Section 162(m) of the Internal Revenue Code of 1986, as amended, limits to \$1,000,000 per person the amount that we may deduct for compensation paid to any of its five most highly compensated officers in any year. The levels of salary and bonus paid by us to our named executive officers generally do not exceed this limit. However, upon exercise of nonqualified stock options, the excess of current market price over the option price (the <u>option spread</u>) is treated as compensation. In addition, if the holder of an incentive stock option disposes of stock received upon exercise of the option before satisfying certain holding period requirements, the optionee will recognize ordinary compensation income for the year of disposition equal to the lesser of the option spread and the amount of gain realized by the optione upon disposition. Under regulations promulgated by the Internal Revenue Service, the \$1,000,000 cap on deductibility will not apply to option spread compensation from the exercise of either a nonqualified stock option or a disqualifying disposition of an incentive stock option if such exercise meets certain performance-based requirements. One of the performance-based requirements is that an option grant to any individual may not exceed a stockholder-approved maximum number of shares. Accordingly, the option spread compensation from an exercise (in the case of nonqualified stock options) of those options generally would be treated as compensation for tax purposes and taken into account in determining the \$1,000,000 cap on deductibility. No employee may be granted options under our 1996 Stock Incentive Plan for more than 300,000 shares in any calendar year.

# COMPENSATION COMMITTEE REPORT

The Compensation Committee has reviewed and discussed the Compensation Discussion and Analysis with management and, based on its review and discussions, the Compensation Committee recommended to the Board of Directors that the Compensation Discussion and Analysis be included in this Proxy Statement.

This report has been provided by the Compensation Committee of the Board of Directors of Interlink Electronics, Inc.:

Tom Thimot

Lawrence S. Barker

Merritt. M. Lutz

#### SUMMARY COMPENSATION TABLE

The following table sets forth a summary of all compensation earned by our named executive officers in 2007 and 2006.

Name and			Bonus	Options Awards <sup>(1)</sup>	Inc	on-Equity entive Plan pensation <sup>(2)</sup>	All Other mpensation	
Principal Position	Year	Salary (\$)	(\$)	(\$)		(\$)	(\$)	Fotal (\$)
E. Michael Thoben	2007	\$ 249,333	\$ 30,000(3)	\$ 404,782(4)	\$	113,750	\$ 868,039(5)	\$ $1,665,904_{(6)}$
Chairman, Chief Executive Officer and President	2006	\$ 233.000	\$	\$ 533.287	\$	59.850	\$ 119.025	\$ 945,162(6)
Charles C. Best	2007	\$ 198,542	\$	\$ 157,498	\$	52,500	\$ *	\$ 408,540
Chief Financial Officer and Secretary	2006	\$ 179,500	\$	\$ 100,005	\$	35,815	\$ *	\$ 315,320
Rodney G. Vesling <sup>(7)</sup> Sr. Vice President, eTransactions	2007	\$ 194,333	\$	\$ 178,296	\$	80,000	\$ *	\$ 452,629
Michael W. Ambrose <sup>(8)</sup> Sr. Vice President, Technology and Product	2007	\$ 160,226	\$	\$ 182,125(9)	\$	38,841	\$ 73,365(10)	\$ 454,557
Development	2006	\$ 163,690	\$	\$ 260,744	\$	29,275	\$ 213,492	\$ 667,201

\* Aggregate value of all perquisites received in fiscal year is less than \$10,000.

- (1) Represents the amount of compensation expense recognized under FAS 123(R) in 2007 and 2006, respectively, with respect to options granted in 2007, 2006 and prior years, disregarding estimated forfeitures related to service-based vesting conditions. Except as discussed below, the assumptions made in determining the grant date fair value of options under SFAS 123R are disclosed in Note 1 to the Consolidated Financial Statements contained in the Company s Form 10-K for the year ended December 31, 2007. The performance options granted on May 16, 2007 are, for purposes of recognizing compensation expense, assumed to vest over a period of three years.
- (2) Represents the total cash bonus earned by each named executive officer under the Company s non-equity incentive plan for performance in 2007 and 2006, respectively. Amounts in this column are paid in the succeeding fiscal year. See Compensation Discussion and Analysis.
- (3) Pursuant to an agreement between the Board of Directors and Mr. Thoben, Mr. Thoben received \$30,000 in lieu of the accelerated vesting of 30,000 stock options, in exchange for which Mr. Thoben forfeited such stock options. See footnote (4) to this table and Compensation Discussion and Analysis.
- (4) As noted in footnote (3) to this table, Mr. Thoben received \$30,000 in lieu of the vesting of 30,000 stock options. This amount reflects the compensation expense recognized by the Company under FAS 123(R) in 2007 with respect to Mr. Thoben, less \$9,970, which is the compensation expense recognized by the Company under FAS123(R) in 2007 with respect to the 30,000 stock options that Mr. Thoben forfeited.
- (5) In 2007, the Company reimbursed Mr. Thoben \$66,000 for use of his personal airplane to transport him on Company business. Mr. Thoben received \$130,144 in September 2007 for 1,070 hours of previously accrued and earned vacation; \$1,869 in cash related to an automobile allowance; \$1,079 in benefits for group term life insurance premiums paid by the Company; \$500 in employer matched contributions from the Company s 401(k) plan; and \$668,447 in severance compensation related to his retirement on January 4, 2008 (see Potential Payments Upon Termination or Change in Control ).
- (6) Mr. Thoben did not receive any compensation for his services as a director of the Company in 2007 and 2006.
- (7) Mr. Vesling was appointed as Sr. Vice President, eTransactions on December 13, 2007.
- (8) Mr. Ambrose s employment with the Company terminated on November 30, 2007.
- (9) Pursuant to the terms of stock option agreements with Mr. Ambrose, all stock options expire 30 days after his employment with the Company terminates. Accordingly, Mr. Ambrose forfeited 324,500 stock options on December 30, 2007 as a result of his termination on November 30, 2007.

(10) In 2007, Mr. Ambrose received \$5,604 in cash for previously accrued and earned vacation; \$5,400 in cash related to an automobile allowance; \$394 in benefits for group term life insurance premiums paid by the Company; \$4,400 in insurance benefits; \$500 in employer matched contributions from the Company s 401(k) plan; and \$57,067 in severance compensation related to his termination on November 30, 2007 (see Potential Payments Upon Termination or Change in Control ).

#### **GRANTS OF PLAN-BASED AWARDS IN 2007**

The following table summarizes information regarding stock options and cash incentive compensation granted to our named executive officers in 2007.

		Estimated Possible Payouts Under Non-Equity Incentive Plan Awards <sup>(1)</sup>		Estimated Future Payouts Under Equity Incentive Plan Awards <sup>(2)</sup>		F	·		
					All Other Option Awards: Number of Securities	Р	ise or Base rice of )ption	G	rant Date r Value of Stock
		Threshold	Target	Target	Underlying Options <sup>(3)</sup>		wards		Option
Name	Grant Date	(\$)	(\$)	(#)	(#)	(	\$/Sh)	Α	wards <sup>(4)</sup>
E. Michael Thoben		\$ 97,500	\$ 113,750						
	04/12/2007				93,750	\$	2.60	\$	153,750
	05/16/2007			31,000(5)		\$	2.25	\$	42,470
	05/16/2007			60,000(6)		\$	2.25	\$	82,200
Charles C. Best		\$ 42,000	\$ 52,500						
	04/12/2007				42,500	\$	2.60	\$	69,700
	05/16/2007			20,000(5)		\$	2.25	\$	27,400
	05/16/2007			40,000(6)		\$	2.25	\$	54,800
Rodney G. Vesling		\$ 70,000	\$ 80,000						
	04/12/2007				46,875	\$	2.60	\$	76,875
	05/16/2007			$15,000_{(5)}$		\$	2.25	\$	20,550
	05/16/2007			30,000(7)		\$	2.25	\$	41,100
Michael W. Ambrose		\$ 34,240	\$ 42,800						
	04/12/2007				30,000	\$	2.60	\$	49,200
	05/16/2007			10,000(5)		\$	2.25	\$	13,700
	05/16/2007			10,000(7)		\$	2.25	\$	13,700

- (1) The Compensation Committee has not imposed a cap on the bonus amount our named executive officers may earn because the calculation of annual bonuses is tied directly to the achievement of Company performance objectives. See Compensation Discussion and Analysis. Accordingly, it is not possible to state the maximum performance bonus possible under our non-equity incentive plan for each named executive officer, and a Maximum column has not been included in this table.
- (2) The exercise price of all options granted on May 16, 2007 is equal to the closing market price of our Common Stock on the grant date. Because 100% of these options vest on the earlier to occur of (i) the satisfaction of pre-determined performance conditions and (ii) nine years, it is not possible to discuss these option grants in terms of a threshold or maximum number of options that will be granted or otherwise vest. Each option has a maximum term of 10 years, subject to earlier termination in the event the optionees employment is terminated.
- (3) The exercise price of all options granted on April 12, 2007 is equal to the closing market price of our Common Stock on the grant date. Options vest at a rate of 2.78% of the total option grant per month, so that all options are fully vested by the third anniversary of the grant date. Each option has a maximum term of 10 years, subject to earlier termination in the event the optione s employment is terminated.
- (4) Except as noted below, the assumptions made in determining the grant date fair value of options under SFAS 123R are disclosed in Note 1 to the Consolidated Financial Statements contained in the Company s Form 10-K for the year ended December 31, 2007. The performance options granted on May 16, 2007 are, for purposes of recognizing compensation expense, assumed to vest over a period of three years.
- (5) For 2007, the pre-determined objectives were for the Company to meet or exceed a combined revenue target of \$20.2 million for its Specialty Components and eTransactions business segments and attain at least 63% material margins in those business units. To the extent one of the two targets was not met, the option agreements included a formula whereby an over-performing target could have compensated for an under-performing target. The Company did not meet these targets in 2007 and vesting of the options was not accelerated. Subsequent to 2007, the Compensation Committee amended Mr. Best s and Mr. Vesling s options to include performance objectives applicable to the 2008 fiscal year. Mr. Thoben s and Mr. Ambrose s performance options expired upon the termination of their employment. See Compensation Discussion and Analysis.

- (6) For 2007, the pre-determined objectives were for the Company to meet or exceed a combined revenue target of \$20.2 million for its Specialty Components and eTransactions business segments and attain at least 63% material margins in those business units. To the extent one of the two targets was not met, the option agreements included a formula whereby an over-performing target could have compensated for an under-performing target. The options further provided that in the event that the 2007 performance objectives were not satisfied, 50% of the option would vest if the Company s OEM Remotes and Branded Products business segments were sold. While the 2007 performance objectives were not satisfied, the Company sold its OEM Remotes and Branded Products segments on August 31, 2007, and 50% of options were accelerated. In the case of Mr. Thoben, the Board approved a payment of \$30,000 in lieu of accelerated vesting of 30,000 options, in return for which Mr. Thoben forfeited those options. Accordingly, the 30,000 forfeited options are not reflected in the Outstanding Equity Awards at December 31, 2007 table. Subsequent to 2007, the Compensation Committee amended Mr. Best s options to include performance objectives applicable to the 2008 fiscal year. Mr. Thoben s performance options expired at his retirement on January 4, 2008. See Compensation Discussion and Analysis.
- (7) For 2007, the pre-determined objectives were for the Company to meet or exceed a combined revenue target of \$20.2 million for its Specialty Components and eTransactions business segments and attain at least 63% material margins in those business units. To the extent one of the two targets was not met, the option agreements included a formula whereby an over-performing target could have compensated for an under-performing target. The Company did not meet these targets in 2007 and vesting of the options was not accelerated. Subsequent to 2007, the Compensation Committee amended Mr. Vesling s options to include performance objectives applicable to the 2008 fiscal year. Mr. Ambrose s performance options expired upon the termination of his employment. See Compensation Discussion and Analysis.

#### **OUTSTANDING EQUITY AWARDS AT DECEMBER 31, 2007**

The following table summarizes information regarding the number of shares underlying options held by our named executive officers at December 31, 2007.

	Number of Securities Underlying Unexercised Options (#)	Number of Securities Underlying Unexercised Options (#)	Equity Incentive Plan Awards: Number of Securities Underlying Unexercised Unearned Options <sup>(1)</sup>	Option Exercise Price	Option Expiration
Name	Exercisable	Unexercisable	(#)	(\$)	Date
E. Michael Thoben	90,000			\$ 2.94	02/09/2008
	100,000			\$ 6.45	11/23/2008
	100,000			\$ 9.40	06/22/2014
	70,839	14,161(2)		\$ 5.70	06/07/2015
	39,135	61,490(2)		\$ 2.65	10/01/2006
	109,375	$15,625_{(2)}$		\$ 3.15	03/01/2016
	20,835	72,915(2)		\$ 2.60	04/11/2017
			31,000(3)	\$ 2.25	05/16/2017
			30,000(3)	\$ 2.25	05/16/2017
Subtotal	530,184	164,191	61,000		
Charles C. Best	50,004	9,996(4)		\$ 5.70	06/07/2015
	43,750	6,250(5)		\$ 3.15	03/01/2016
	9,445	33,055(6)		\$ 2.60	04/11/2017
			20,000	\$ 2.25	05/16/2017
	20,000		20,000	\$ 2.25	05/16/2017
Subtotal	123,199	49,301	40,000		
Rodney G. Vesling	50,000			\$ 2.94	02/09/2008
	50,000			\$ 6.45	11/23/2008
	40,000			\$ 9.40	06/22/2014
	41,670	8,330(7)		\$ 5.70	06/07/2015
	54,688	7,812(8)		\$ 3.15	03/01/2016
	65	101(9)		\$ 2.65	10/01/2016
	10,418	36,457(10)		\$ 2.60	04/11/2017
	-, -		15,000	\$ 2.25	05/16/2017
			30,000	\$ 2.25	05/16/2017
Subtotal	246,841	52,700	45,000		
Michael W. Ambrose <sup>(11)</sup>					

- (1) Represents performance options granted on May 16, 2007. Under the terms of these options, 100% of the remaining unvested stock options as of December 31, 2007 will vest upon the earlier to occur of (i) the satisfaction of pre-determined Company performance objectives determined by the Board from time to time and (ii) nine years. See Compensation Discussion and Analysis above for detailed information with respect to performance-based vesting.
- (2) Mr. Thoben retired as our President and Chief Executive Officer on January 4, 2008. Pursuant to the terms of a letter agreement and an employment and severance agreement, all of Mr. Thoben s unvested options (other than performance options, which expired on the date of termination) vested on January 4, 2008 and will remain exerciseable through January 3, 2009. See Potential Payments Upon Termination

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of Change in Control.

- (3) These performance options expired upon Mr. Thoben s retirement on January 4, 2008.
- (4) The 9,996 remaining unvested stock options as of December 31, 2007 vest at a rate of 2.78% of the total option grant per month, so that all options will have vested by the third anniversary of the grant date. As of December 31, 2007, there were 6 months remaining in the vesting period, with 1,666 options vesting at the first of each month through June 30, 2008.
- (5) The 6,250 remaining unvested stock options as of December 31, 2007 vest at a rate of 4.167% of the total option grant per month, so that all options will have vested by the second anniversary of the grant date. As of December 31, 2007, there were 3 months remaining in the vesting period, with 2,083 options vesting at the first of each month through March 31, 2008.

- (6) The 33,055 remaining unvested stock options as of December 31, 2007 vest at a rate of 2.78% of the total option grant per month, so that all options will have vested by the third anniversary of the grant date. As of December 31, 2007, there were 28 months remaining in the vesting period, with 1,181 options vesting at the first of each month through April 31, 2010. This represents 14,167 stock options vesting in 2008 and 2009 and 4,722 vesting in 2010.
- (7) The 8,330 remaining unvested stock options as of December 31, 2007 vest at a rate of 2.78% of the total option grant per month, so that all options will have vested by the third anniversary of the grant date. As of December 31, 2007, there were 6 months remaining in the vesting period, with 1,388 options vesting at the first of each month through June 30, 2008.
- (8) The 7,812 remaining unvested stock options as of December 31, 2007 vest at a rate of 4.167% of the total option grant per month, so that all options will have vested by the second anniversary of the grant date. As of December 31, 2007, there were 3 months remaining in the vesting period, with 2,604 options vesting at the first of each month through March 31, 2008.
- (9) The 101 remaining unvested stock options as of December 31, 2007 vest at a rate of 2.78% of the total option grant per month, so that all options will have vested by the third anniversary of the grant date. As of December 31, 2007, there were 22 months remaining in the vesting period, with 5 options vesting at the first of each month through October 31, 2009. This represents 55 stock options vesting in 2008 and 46 vesting in 2009.
- (10) The 36,457 remaining unvested stock options as of December 31, 2007 vest at a rate of 2.78% of the total option grant per month, so that all options will have vested by the third anniversary of the grant date. As of December 31, 2007, there were 28 months remaining in the vesting period, with 1,302 options vesting at the first of each month through April 31, 2010. This represents 15,625 stock options vesting in 2008 and 2009, and 5,207 stock options vesting in 2010.
- (11) Pursuant to the terms of stock option agreements with Mr. Ambrose, all stock options expire 30 days after his employment with the Company terminates. Accordingly, Mr. Ambrose forfeited 324,650 stock options on December 30, 2007 as a result of his termination on November 30, 2007.

# **OPTION EXERCISES AND STOCK VESTED IN 2007**

The table below summarizes information regarding the exercise of stock options by our named executive officers in 2007.

	Option A	Awards
	Number of Shares Acquired on	Value Realized on
	Exercise	Exercise
Name	(#)	(\$)
E. Michael Thoben		
Charles C. Best		
Rodney G. Vesling		
Michael W. Ambrose		

# POTENTIAL PAYMENTS UPON TERMINATION OR CHANGE-IN-CONTROL

#### **Employment and Severance Agreement; Transition Letter**

On September 28, 2007, we agreed with E. Michael Thoben that he would continue to serve as our President and Chief Executive Officer until the earlier to occur of (i) the appointment of a new President and Chief Executive Officer and (ii) January 4, 2008 (the <u>Transition Period</u>). Pursuant to the terms of a letter agreement and Employment and Severance Agreement (collectively, the <u>Thoben Severance Agreement</u>), we were required to provide Mr. Thoben with certain benefits, set forth in the table below, if his employment was terminated (a) by us other than for Cause, (b) upon the expiration of the Transition Period or (c) by Mr. Thoben for Good Reason.

For purposes of the Thoben Severance Agreement, Cause is generally defined to mean (i) the willful and continued failure by Mr. Thoben to perform his reasonably assigned duties after a written demand for performance and which is not (or cannot be) cured within 90 days; (ii) a guilty conviction or entry of a *nolo contendere* plea to a felony that is materially injurious to Interlink; or (iii) the commission of an act (or failure to act) by Mr. Thoben that constitutes gross negligence or gross misconduct and that is not (or cannot be) cured within 60 days after written notice.

For purposes of the Thoben Severance Agreement, Good Reason is generally defined to mean (i) a diminution of Mr. Thoben s status, title, position(s), or responsibilities, or the assignment to Mr. Thoben of any duties or responsibilities which are inconsistent with such status, title, position(s), or responsibilities; (ii) a reduction by us in Mr. Thoben s rate of base salary, bonus or incentive opportunity or a substantial reduction in benefits of more than 10%; (iii) our requiring Mr. Thoben to be based more than 50 miles from our principal office; or (iv) our failure to obtain a consent to be bound by the Severance Agreement from any entity or individual acquiring control of Interlink and that is reasonably requested by Mr. Thoben.

#### Severance Agreement and General Release

On October 5, 2007, Interlink and Michael W. Ambrose entered into a Severance Agreement and General Release (the <u>Ambrose Severance Agreement</u>). The Ambrose Severance Agreement provides, among other things, that Mr. Ambrose s employment with the Company terminated on November 30, 2007 and that he was to receive certain benefits, set forth in the table below, on termination.

#### **Change in Control Agreements**

Pursuant to Change in Control Agreements (the <u>Change in Control Agreements</u>) entered into between Interlink and each of Charles C. Best and Rodney G. Vesling, we have agreed to provide certain benefits, set forth in the table below, if the executive s employment is terminated by us without Cause or by the executive for Good Reason, in either case (a) after the occurrence of a Potential Change in Control, (b) concurrent with a Change in Control, or (c) within 12 months after a Change in Control.

For purposes of the Change in Control Agreements:

(a) Cause is generally defined to mean (i) the willful and continued failure by the executive to perform his reasonably assigned duties after a written demand for performance and which is not (or cannot be) cured within 30 days; (ii) a guilty conviction or entry of a *nolo contendere* plea to a felony, which is materially injurious to Interlink; or (iii) the commission of an act by the executive, or the failure by the executive to act, which constitutes gross negligence or gross misconduct.

(b) Change in Control is generally defined to include (i) the consummation of any consolidation, merger, plan of share exchange, or other reorganization involving more than 50% of our outstanding Common Stock; (ii) any sale, lease, exchange or other transfer of all, or substantially all, the assets of the Company; (iii) the adoption of any plan or proposal for the liquidation or dissolution of the Company; (iv) the nomination (and subsequent election) of a majority of our directors by less than 2/3 of the incumbent directors in a 48 month period; or (v) the acquisition by any person of beneficial ownership (within the meaning of Rule 13d-3 the Securities Exchange Act of 1934, as amended) of 50% or more of our outstanding Common Stock.

(c) Good Reason is generally defined to mean (i) a diminution of the executive s status, title, position(s), or responsibilities, or the assignment to the executive of any duties or responsibilities which are inconsistent with such status, title, position(s), or responsibilities (ii) a reduction in the executive s rate of base salary, bonus or incentive opportunity or a substantial reduction in benefits; (iii) our requiring the executive to be based more than 100 miles from our principal office; and (iv) our failure to obtain a consent to be bound by the Change in Control Agreement from any entity or individual acquiring control of Interlink and that is reasonably requested by the executive.

(d) Potential Change in Control is generally defined to include (i) our entry into an agreement that would result in the occurrence of a Change in Control; (ii) the public announcement by any Person (including Interlink) of an intention to take or to consider taking actions, which if consummated, would constitute a Change in Control; or (iii) the adoption by the Board of a resolution that, for purposes of the Change in Control Agreements, a Potential Change in Control has occurred.

#### Estimated Benefits as of December 31, 2007

Except in the case of Mr. Ambrose, the following table shows the estimated benefits that would have been payable to our named executive officers if their respective severance benefits had been triggered on December 31, 2007. Because Mr. Ambrose s employment with us ended on November 30, 2007, the figures with respect to Mr. Ambrose represent the actual value of benefits paid pursuant to the Ambrose Severance Agreement.

Name	Cash Severance Benefit	Con	surance tinuation enefits	Op	ock tion ation <sup>(10)</sup>	Earned Vacation Time <sup>(14)</sup>	Total <sup>(15)</sup>
E. Michael Thoben <sup>(1)</sup>	\$ 601,250(2)	\$	39,600(6)	\$	0(11)	\$ 48,084	\$ 688,934
Charles C. Best	\$ 262,500(3)	\$	21,482(7)	\$	0(12)	\$ 19,687	\$ 303,669
Rodney G. Vesling	\$ 280,000(4)	\$	21,482(8)	\$	0(13)	\$ 22,358	\$ 323,840
Michael W. Ambrose	\$ 57,067 <sub>(5)</sub>	\$	4,400(9)	\$	0	\$ 5,604	\$ 67,071

- (1) Although Mr. Thoben's employment with Interlink ended on January 4, 2008, his severance payments were accrued in 2007 in accordance with Generally Accepted Accounting Principles. In addition to appearing in this Estimated Benefits as of December 31, 2007 table, these severance payments have likewise been included in the All Other Compensation column of the Summary Compensation Table with respect to Mr. Thoben. See footnote (5) to the Summary Compensation Table.
- (2) Under the terms of the Thoben Severance Agreement, if Mr. Thoben s employment is terminated in a manner that triggers the benefit provisions of that agreement, Mr. Thoben is entitled to a cash severance benefit equal to the sum of (i) one and a half times his annual salary (without regard to performance measures) and (ii) an amount equal to all cash compensation paid or payable to Mr. Thoben based on performance measures with respect to the last complete calendar year. These amounts are payable in a lump sum 40 days from the date of termination.
- (3) If Mr. Best s employment is terminated in a manner that triggers the benefit provisions of his Change in Control Agreement, he is entitled to a cash severance benefit equal to the sum of (i) one times his annual salary (without regard to performance measures) and (ii) the average of all cash compensation paid or payable to the executive based on performance measures with respect to the last three complete calendar years. One half of the cash severance benefit is payable in 6 equal monthly installments during the 6 month period following the date his employment is terminated, and the balance is paid in a lump sum on the date that is six months after such termination.
- (4) If Mr. Vesling s employment is terminated in a manner that triggers the benefit provisions of his Change in Control Agreement, he is entitled to a cash severance benefit equal to the sum of (i) half his annual salary (without regard to performance measures) and (ii) half of the average of all cash compensation paid or payable to the executive based on performance measures with respect to the last three complete calendar years. One half of the cash severance benefit is payable in 6 equal monthly installments during the 6 month period following the date his employment is terminated, and the balance is paid in a lump sum on the date that is six months after such termination.
- (5) Paid in one lump sum on the date of termination.
- (6) If the severance benefit provisions are triggered, the Thoben Severance Agreement requires us to provide Mr. Thoben and his dependents with life, accident, medical and dental insurance benefits substantially similar to those he was receiving immediately prior to termination for 36 months following termination, but not to the extent similar benefits are provided by a subsequent employer.

- (7) If the severance benefit provisions are triggered, Mr. Best s Change in Control Agreement requires us to provide Mr. Best and his dependents with life, accident, medical and dental insurance benefits substantially similar to those he was receiving immediately prior to termination for 12 months following termination, but not to the extent similar benefits are provided by a subsequent employer.
- (8) If the severance benefit provisions are triggered, Mr. Vesling s Change in Control Agreement requires us to provide Mr. Vesling and his dependents with life, accident, medical and dental insurance benefits substantially similar to those he was receiving immediately prior to termination for 6 months following termination, but not to the extent similar benefits are provided by a subsequent employer.
- (9) The Ambrose Severance Agreement provides for the continuation of health insurance benefits for Mr. Ambrose paid by us for 6 months following his termination.
- (10) The closing price of our Common Stock on the OTC market trading system on November 30, 2007 and December 31, 2007 was \$1.50 and \$1.70, respectively. The exercise price of all vested stock options is higher than the price of our Common Stock as of the relevant date (i.e. November 30 or December 31, 2007), with the result that all vested stock options have no value to the named executive officers upon termination. See footnotes 11, 12 and 13 to this table.
- (11) If the severance benefit provisions are triggered, the Thoben Severance Agreement provides that all of Mr. Thoben s outstanding unvested options (excluding performance-vesting options) to purchase Company Common Stock will immediately become exercisable and that the Company will take any action necessary to cause all such options to remain exercisable for a period of one year from his termination date.
- (12) If the severance benefit provisions are triggered, Mr. Best s Change in Control Agreement provides that all of his outstanding unvested options (excluding performance-vesting options) to purchase Company Common Stock will immediately become exercisable.
- (13) If the severance benefit provisions are triggered, Mr. Vesling s Change in Control Agreement provides that half of his outstanding unvested options (excluding performance-vesting options) to purchase Company Common Stock will immediately become exercisable.
- (14) If the severance benefit provisions are triggered, we must pay the executive for any vacation time earned but not taken as of the date of termination, calculated at an hourly rate equal to the executive s annual base salary as in effect immediately prior to termination divided by 2080. In the case of Mr. Thoben, this amount is payable in a lump sum on the date of termination, and in the case of Mr. Best and Mr. Vesling, this amount is payable within 30 days after the date of termination.
- (15) The Thoben Severance Agreement and Change in Control Agreements provide that if the total of severance benefits to an executive under the agreement would cause that payment to be a parachute payment under the federal tax laws, the total payment is to be reduced by the amount necessary to prevent the total severance payment from being considered a parachute payment. The total amount was not affected by this limitation. There was no similar limitation in the Ambrose Severance Agreement.

# **DIRECTOR COMPENSATION IN 2007**

The table below summarizes compensation paid to our non-management directors in 2007.

	Fees Ea	rned or Paid	C	Option	
	i	n Cash	Av	vards <sup>(1)</sup>	Total
Name		(\$)		(\$)	(\$)
John A. Buckett, II	\$	20,500	\$	1,446(2)	\$ 21,946
Edward Hamburg	\$	27,500	\$	1,446(3)	\$ 28,946
Merritt M. Lutz	\$	17,000	\$	1,446(4)	\$ 18,446
George Gu	\$	13,500	\$	1,446(5)	\$ 14,946
Eugene F. Hovanec <sup>(2)</sup>	\$	9,750	\$	(6)	\$ 9,750
Lawrence S. Barker	\$	16,000	\$	1,446(7)	\$ 17,446
Thomas Thimot	\$	13,500	\$	1,446(8)	\$ 14,946

- (1) Under the Company s 1996 Stock Incentive Plan, each non-employee director receives an initial stock option grant on the date he becomes a director, and each director receives an annual grant each year thereafter on the date of the Company s annual meeting of stockholders, provided that he continues to serve is such capacity as of such date. Except for 22,500 stock options forfeited by Eugene Hovanec at the end of his term as director, there were no forfeitures of stock options from any of the non-employee directors in 2007. The assumptions made in determining the grant date fair value of options under SFAS 123R are disclosed in Note 1 to the Consolidated Financial Statements contained in the Company s Form 10-K for the year ended December 31, 2007.
- (2) Represents a grant of 7,500 stock options on September 19, 2007, the date of the Annual Meeting of the Stockholders, pursuant to the grant of options discussed in footnote (1) to this table. The grant date fair value of this equity award, computed in accordance with FAS 123R, was \$ 9,225. The aggregate number of option awards held by Mr. Buckett and outstanding at December 31, 2007 was 30,000.
- (3) Represents a grant of 7,500 stock options on September 19, 2007, the date of the Annual Meeting of the Stockholders, pursuant to the grant of options discussed in footnote (1) to this table. The grant date fair value of this equity award, computed in accordance with FAS 123R, was \$ 9,225. The aggregate number of option awards held by Mr. Hamburg and outstanding at December 31, 2007 was 45,000.
- (4) Represents a grant of 7,500 stock options on September 19, 2007, the date of the Annual Meeting of the Stockholders, pursuant to the grant of options discussed in footnote (1) to this table. The grant date fair value of this equity award, computed in accordance with FAS 123R, was \$ 9,225. The aggregate number of option awards held by Mr. Lutz and outstanding at December 31, 2007 was 30,000.
- (5) Represents a grant of 7,500 stock options on September 19, 2007, the date of the Annual Meeting of the Stockholders, pursuant to the grant of options discussed in footnote (1) to this table. The grant date fair value of this equity award, computed in accordance with FAS 123R, was \$ 9,225. The aggregate number of option awards held by Mr. Gu and outstanding at December 31, 2007 was 30,000.
- (6) Mr. Hovanec s term as director expired at the close of the Company s 2007 Annual Meeting of the Stockholders held on September 19, 2007. As a result, he did not receive the annual option grant discussed in footnote (1) to this table for fiscal year 2007 and he forfeited all of his outstanding options.
- (7) Represents a grant of 7,500 stock options on September 19, 2007, the date of the Annual Mee