

AUTONATION, INC.  
Form 4  
February 08, 2011

**FORM 4** UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

OMB Number: 3235-0287  
Expires: January 31, 2005  
Estimated average burden hours per response... 0.5

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
FERRANDO JONATHAN P

2. Issuer Name and Ticker or Trading Symbol  
AUTONATION, INC. [AN]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)  
200 SW 1ST AVE, SUITE 1600

3. Date of Earliest Transaction  
(Month/Day/Year)  
02/04/2011

\_\_\_\_ Director  
 Officer (give title below) \_\_\_\_\_ Other (specify below)  
EVP, Gen Counsel & Secretary

(Street)  
FORT LAUDERDALE, FL 33301

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
\_\_\_\_ Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|---|
|                                 |                                      |  | Code                           | V   | Amount  | (A) or (D)   | Price   |
| Common Stock                    | 02/04/2011                           |  | M                              |   | 27,200  | A  | \$ 17   |
| Common Stock                    | 02/04/2011                           |  | M                              |   | 112,800   | A  | \$ 16.77  |
| Common Stock                    | 02/04/2011                           |  | S                              |   | 138,000   | D  | \$ 30.7185<br>(2)                                     |
| Common Stock                    | 02/07/2011                           |  | M                              |   | 5,361   | A  | \$ 16.77  |
| Common Stock                    | 02/07/2011                           |  | S                              |   | 5,361   | D  | \$ 31.7587  |

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(3)

|              |            |   |       |   |          |        |                  |                |
|--------------|------------|---|-------|---|----------|--------|------------------|----------------|
| Common Stock | 02/08/2011 | M | 4,639 | A | \$ 16.77 | 37,639 | D <sup>(1)</sup> |                |
| Common Stock | 02/08/2011 | S | 4,639 | D | \$ 31.75 | 33,000 | D <sup>(1)</sup> |                |
| Common Stock |            |   |       |   |          | 1,767  | I                | By 401(k) Plan |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|
|  |  |                                      |  | Code                           | V (A) (D)   | Date Exercisable Expiration Date                         | Title Amount Number Shares                                    |
| Employee Stock Option (right to buy)       | \$ 17  | 02/04/2011                           |  | M                              | 27,200  | <sup>(4)</sup> 07/28/2013                                | Common Stock 27,200   |
| Employee Stock Option (right to buy)       | \$ 16.77   | 02/04/2011                           |  | M                              | 112,800   | <sup>(5)</sup> 07/27/2014                                | Common Stock 112,800  |
| Employee Stock Option (right to buy)       | \$ 16.77   | 02/07/2011                           |  | M                              | 5,361   | <sup>(5)</sup> 07/27/2014                                | Common Stock 5,361  |
| Employee Stock Option (right to buy)       | \$ 16.77   | 02/08/2011                           |  | M                              | 4,639   | <sup>(5)</sup> 07/27/2014                                | Common Stock 4,639  |

## Reporting Owners

| Reporting Owner Name / Address   | Relationships |           |                                    |       |
|--|---------------|-----------|------------------------------------|-------|
|  | Director      | 10% Owner | Officer                            | Other |
| FERRANDO JONATHAN P<br>200 SW 1ST AVE<br>SUITE 1600<br>FORT LAUDERDALE, FL 33301 |               |           | EVP, Gen<br>Counsel &<br>Secretary |       |

## Signatures

/s/ Jonathan P.  
Ferrando

02/08/2011

\_\_Signature of Reporting Person Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

(1) 28,000 shares are owned by the Reporting Person and his wife as tenants by the entirety.

This transaction was executed in multiple trades at prices ranging from \$30.50 to \$31.06. The price reported above reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transactions were effected.

(2) This transaction was executed in multiple trades at prices ranging from \$31.75 to \$31.79. The price reported above reflects the weighted average sale price. The reporting person hereby undertakes to provide upon request to the SEC staff, the issuer or a security holder of the issuer full information regarding the number of shares and prices at which the transactions were effected.

(3) The option, representing a right to purchase a total of 77,200 shares (as of the grant date) at an exercise price equal to \$17.00 per share, vested as to 25% of the underlying shares on each of July 28, 2004, July 28, 2005, July 28, 2006 and July 28, 2007.

(4) The option, representing a right to purchase a total of 175,600 shares (as of the grant date) at an exercise price equal to \$16.77 per share, vested as to 25% of the underlying shares on each of July 27, 2005, July 27, 2006, July 27, 2007 and July 27, 2008.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.