## ERICKSON KENNETH J

Form 4
May 07, 2008

| RM 4 |  | OMB APPROVAL |
| :---: | :---: | :---: |
|  | UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 | OMB Number: 3235-0287 |
| Check this box if no longer |  | Expires: $\quad \begin{array}{r}\text { January 31, } \\ 2005\end{array}$ |
| subject to Section 16 | SECURITIES | Estimated average |
| Form 4 or |  | $\text { response... } 0.5$ |
| Form 5 <br> obligations may continue. | Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section |  |
| See Instruction | 30(h) of the Investment Company Act of 1940 |  |
| 1 (b). |  |  |

(Print or Type Responses)

| 1. Name and Address of Reporting Person *ERICKSON KENNETH J |  |  | 2. Issuer Name and Ticker or Trading Symbol |
| :---: | :---: | :---: | :---: |
|  |  |  | HEARTLAND FINANCIAL USA INC [HTLF] |
| (Last) | (First) | (Middle) | 3. Date of Earliest Transaction (Month/Day/Year) |
| 1398 CEN | L AVE |  | 05/06/2008 |
|  | (Street) |  | 4. If Amendment, Date Original Filed(Month/Day/Year) |

DUBUQUE, IA 52001
5. Relationship of Reporting Person(s) to Issuer
(Check all applicable)

_X_ Form filed by One Reporting Person __ Form filed by More than One Reporting Person


## Edgar Filing: ERICKSON KENNETH J - Form 4

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

| Persons who respond to the collection of | SEC 1474 |
| :--- | ---: |
| information contained in this form are not | $(9-02)$ |
| required to respond unless the form |  |
| displays a currently valid OMB control |  |
| number. |  |

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. <br> Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. <br> 5. Number of TransactionDerivative Code Securities (Instr. 8) Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) |  |  | 6. Date Exercisable and Expiration Date (Month/Day/Year) |  | 7. Title and Amou Underlying Securit (Instr. 3 and 4) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Date Exercisable | Expiration <br> Date | Title | or Num of Shar |
| Non-Qualified Stock Option (Right to Buy | \$ 12 | 05/06/2008 |  | M |  | 18,000 | (1) | 01/02/2009 | Common Stock | 0 |
| Non-Qualified Stock Option (Right to Buy | \$ 12 |  |  |  |  |  | (1) | 01/17/2010 | Common Stock | 4,5 |
| Non-Qualified Stock Option (Right to Buy | \$ 8.67 |  |  |  |  |  | (1) | 06/01/2011 | Common Stock | 3,0 |
| Non-Qualified Stock Option (Right to Buy | \$ 8.8 |  |  |  |  |  | (1) | 01/15/2012 | Common Stock | 2,2 |
| Non-Qualified Stock Option (Right to Buy | \$ 11.84 |  |  |  |  |  | (1) | 01/21/2013 | Common Stock | 6,0 |
| Non-Qualified Stock Option (Right to Buy | \$ 19.48 |  |  |  |  |  | (1) | 01/20/2014 | Common Stock | 4,0 |
| Non-Qualified Stock Option (Right to Buy) | \$ 21 |  |  |  |  |  | (1) | 02/10/2015 | Common Stock | 4,0 |
| Non-Qualified Stock Option (Right to Buy | \$ 21.6 |  |  |  |  |  | $\underline{(1)}$ | 02/06/2016 | Common Stock | 2,0 |
| Non-Qualified Stock Option | \$ 29.65 |  |  |  |  |  | (1) | 01/16/2017 | Common Stock | 2,0 |

(Right to Buy)
Non-Qualified
Stock Option \$ 18.6
(Right to Buy)

## Reporting Owners

## Reporting Owner Name / Address

## Relationships

Director $10 \%$ Owner Officer Other
ERICKSON KENNETH J
1398 CENTRAL AVE.
DUBUQUE, IA 52001

## Signatures

## /s/ Kenneth J.

Erickson
05/07/2008
${ }_{-}^{* *}$ Signature of
Date
Reporting Person

EVP, Chief Credit Officer

## Explanation of Responses:

* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. $78 \mathrm{ff}(\mathrm{a})$.
(1) Represents options to buy granted under the Company's 1993 Stock Option Plan, a Rule 16(b)(3) plan, which options vest one-third per year beginning on the 3rd anniversary of date of grant.
(2) The reporting person disclaims beneficial ownership of these securities and this report shall not be deemed to be an admission that the reporting person is the beneficial owner of such securities for purposes of Section 16 or any other purpose.
(3) Includes 6,679 Restricted Stock Awards granted under the 2005 Long-Term Incentive Plan.
(4) Represents shares allocated to the reporting person's account under the Heartland Financial USA, Inc. Retirement Plan as a result of the Pension Plan Protection Act of 2006.
(5) Double entry - see next line for balance.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.
Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

