#### Edgar Filing: HEARTLAND FINANCIAL USA INC - Form 4

#### HEARTLAND FINANCIAL USA INC

Form 4

August 24, 2006

## FORM 4

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

**OMB** 3235-0287 Number:

Check this box if no longer subject to Section 16.

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF **SECURITIES** 

January 31, Expires: 2005 Estimated average

**OMB APPROVAL** 

Form 4 or Form 5 obligations may continue.

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

burden hours per response... 0.5

See Instruction 1(b).

Stock

(Print or Type Responses)

1. Name and A ERICKSON	2. Issuer Name and Ticker or Trading Symbol HEARTLAND FINANCIAL USA INC [HTLF]					5. Relationship of Reporting Person(s) to Issuer  (Check all applicable)					
(Last) 1398 CENT	(First)  TRAL AVE.	(Middle)	3. Date of Earliest Transaction (Month/Day/Year) 08/23/2006					Director 10% OwnerX Officer (give title Other (specify below)  EVP, Chief Credit Officer			
		4. If Amendment, Date Original Filed(Month/Day/Year)				6. Individual or Joint/Group Filing(Check Applicable Line) _X_ Form filed by One Reporting Person Form filed by More than One Reporting					
DUBUQUE						Person					
(City)	(State) (Zip) Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned									ly Owned	
1.Title of Security (Instr. 3)	2. Transaction Date 2A. Deemed (Month/Day/Year) Execution Date, if any (Month/Day/Year)			Code (Instr. 3, 4 and 5) (Instr. 8)				5. Amount of Securities Beneficially Owned Following Reported	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)	
				Code V	Amount	(A) or (D)	Price	Transaction(s) (Instr. 3 and 4)			
Common Stock	08/23/2006			M	19,500	A	\$8	0 (4)	D		
Common Stock	08/23/2006			S	9,500	D	\$ 25.43	89,469 (3)	D		
Common Stock								2,604	I	401(k)	
Common Stock								69,875 <u>(2)</u>	I	Spouse	

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474 (9-02)

 $\label{thm:convergence} \begin{tabular}{ll} Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned \\ (e.g., puts, calls, warrants, options, convertible securities) \end{tabular}$ 

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	Code			6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amour Underlying Securit (Instr. 3 and 4)	
				Code V	/ (A)	(D)	Date Exercisable	Expiration Date	Title	Amo or Num of Sh
Non-Qualified Stock Option (Right to Buy	\$ 8	08/23/2006		M		19,500	<u>(1)</u>	01/02/2007	Common Stock	19,5
Non-Qualified Stock Option (Right to Buy	\$ 9.83						<u>(1)</u>	01/02/2008	Common Stock	24,0
Non-Qualified Stock Option (Right to Buy	\$ 12						<u>(1)</u>	01/02/2009	Common Stock	18,0
Non-Qualified Stock Option (Right to Buy	\$ 12						<u>(1)</u>	01/17/2010	Common Stock	4,5
Non-Qualified Stock Option (Right to Buy	\$ 8.67						<u>(1)</u>	06/01/2011	Common Stock	3,0
Non-Qualified Stock Option (Right to Buy	\$ 8.8						<u>(1)</u>	01/15/2012	Common Stock	2,2
Non-Qualified Stock Option (Right to Buy	\$ 11.84						<u>(1)</u>	01/21/2013	Common Stock	6,0
Non-Qualified Stock Option (Right to Buy	\$ 19.48						<u>(1)</u>	01/20/2014	Common Stock	4,0
Non-Qualified Stock Option (Right to Buy)	\$ 21						<u>(1)</u>	02/10/2015	Common Stock	4,0

Non-Qualified Stock Option

(Right to Buy

\$ 21.6

(1) 02/06/2016

Common Stock

## **Reporting Owners**

Reporting Owner Name / Address Relationships

Director 10% Owner Officer Other

ERICKSON KENNETH J 1398 CENTRAL AVE. DUBUQUE, IA 52001

EVP, Chief Credit Officer

### **Signatures**

/s/ Kenneth J. 08/24/2006 Erickson

\*\*Signature of Date
Reporting Person

# **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Represents options to buy granted under the Company's 1993 Stock Option Plan, a Rule 16(b)(3) plan, which options vest one-third per year beginning on the 3rd anniversary of date of grant.
- (2) The reporting person disclaims beneficial ownership of these securities and this report shall not be deemed to be an admission that the reporting person is the beneficial owner of such securities for purposes of Section 16 or any other purpose.
- (3) Includes 8,000 Restricted Stock Awards granted under the 2005 Long-Term Incentive Plan.
- (4) Double entry see next line for balance.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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