

NU SKIN ENTERPRISES INC  
Form SC 13G/A  
February 14, 2019

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**SCHEDULE 13G**

**Under the Securities Exchange Act of 1934**

**(Amendment No. 3)\***

**NU SKIN ENTERPRISES, INC.**

(Name of Issuer)

**Class A Common Stock, \$0.001 par value**

(Title of Class of Securities)

**67018T105**

(CUSIP Number)

**December 31, 2018**

(Date of Event which Requires filing of this Statement)

Check the appropriate box to designate the rule pursuant to which this Schedule is filed:

☐ Rule 13d-1(b)

☒ Rule 13d-1(c)

☐ Rule 13d-1(d)

\* The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter the disclosures provided in a prior cover page.

The information required in the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

CUSIP No. 67018T105

NAMES OF REPORTING PERSONS

I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS (entities only)

**1**

**Prescott General Partners LLC**

CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

(a) ☐

**2**

(b) ☒

SEC USE ONLY

**3**

CITIZEN OR PLACE OF ORGANIZATION

**4**

**Delaware**

SOLE VOTING POWER

**NUMBER OF** **5**

**SHARES** **0**

SHARED VOTING POWER

**BENEFICIALLY**

**6**

**OWNED BY EACH**

**1,142,959**

**REPORTING** **SOLE DISPOSITIVE POWER**

**PERSON** **7**

**WITH** **0**

**8SHARED DISPOSITIVE POWER**

**1,142,959**

AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

**9**

**1,142,959**

CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES

**10**

**Not Applicable**

PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9

**11**

**2.1%**

TYPE OF REPORTING PERSON

**12**

**OO**

- 2 -

CUSIP No. 67018T105

NAMES OF REPORTING PERSONS

I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS (entities only)

**1**

**Prescott Associates L.P.**

CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

(a) ..

**2**

(b) x

SEC USE ONLY

**3**

CITIZEN OR PLACE OF ORGANIZATION

**4**

**New York**

SOLE VOTING POWER

**NUMBER OF** **5**

**SHARES** **0**

SHARED VOTING POWER

**BENEFICIALLY**

**6**

**OWNED BY EACH**

**782,313**

**REPORTING** **SOLE DISPOSITIVE POWER**

**PERSON** **7**

**WITH** **0**

**8SHARED DISPOSITIVE POWER**

**782,313**

AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

**9**

**782,313**

CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES

**10**

**Not Applicable**

PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9

**11**

**1.4%**

TYPE OF REPORTING PERSON

**12**

**PN**

- 3 -

CUSIP No. 67018T105

NAMES OF REPORTING PERSONS

I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS (entities only)

**1**

**Prescott Investors Profit Sharing Trust**

CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

(a) ☐

**2**

(b) ☒

SEC USE ONLY

**3**

CITIZEN OR PLACE OF ORGANIZATION

**4**

**Delaware**

SOLE VOTING POWER

**NUMBER OF** **5**

**SHARES** **37,963**

SHARED VOTING POWER

**BENEFICIALLY**

**6**

**OWNED BY EACH**

**0**

**REPORTING** **SOLE DISPOSITIVE POWER**

**PERSON** **7**

**WITH** **37,963**

**8** SHARED DISPOSITIVE POWER

**0**

AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

**9**

**37,963**

CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES

**10**

**Not Applicable**

PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9

**11**

**Less than 0.1 %**

TYPE OF REPORTING PERSON

**12**

**EP**

- 4 -



CUSIP No. 67018T105

NAMES OF REPORTING PERSONS

I.R.S. IDENTIFICATION NOS. OF ABOVE PERSONS (entities only)

**1**

**Thomas W. Smith**

CHECK THE APPROPRIATE BOX IF A MEMBER OF A GROUP

(a) ..

**2**

(b) x

SEC USE ONLY

**3**

CITIZEN OR PLACE OF ORGANIZATION

**4**

**United States**

SOLE VOTING POWER

**NUMBER OF** **5**

**SHARES** **1,536,000**

SHARED VOTING POWER

**BENEFICIALLY**

**6**

**OWNED BY EACH**

**160,500**

**REPORTING** **SOLE DISPOSITIVE POWER**

**PERSON** **7**

**WITH** **1,536,000**

**8** SHARED DISPOSITIVE POWER

**160,500**

AGGREGATE AMOUNT BENEFICIALLY OWNED BY EACH REPORTING PERSON

**9**

**1,696,500**

CHECK IF THE AGGREGATE AMOUNT IN ROW (9) EXCLUDES CERTAIN SHARES

**10**

**Not Applicable**

PERCENT OF CLASS REPRESENTED BY AMOUNT IN ROW 9

**11**

**3.1%**

TYPE OF REPORTING PERSON

**12**

**IN**

- 5 -

**Explanatory Note:**

The following constitutes Amendment No. 3 to the joint filing on Schedule 13G by Prescott General Partners LLC (“PGP”), Prescott Associates L.P. (“Prescott Associates”), Thomas W. Smith and Scott J. Vassalluzzo originally filed with the Securities and Exchange Commission (the “SEC”) on October 10, 2014, as amended by Amendment No. 1 filed by PGP, Prescott Associates, Thomas W. Smith and Scott J. Vassalluzzo with the SEC on February 16, 2016, and Amendment No. 2 filed by PGP, Prescott Associates, Prescott Investors Profit Sharing Trust (“PIPS”) and Thomas W. Smith with the SEC on February 14, 2017 (as amended, the “Schedule 13G”). Unless otherwise indicated, all capitalized terms used herein shall have the meanings given to them in the Schedule 13G.

ITEM 1. (a) Name of Issuer:

Nu Skin Enterprises, Inc.

(b) Address of Issuer’s Principal Executive Offices:

75 West Center Street

Provo, UT 84601

ITEM 2. (a) Name of Person Filing:

(i) PGP

(ii) Prescott Associates

(iii) PIPS

(iv) Thomas W. Smith

The joint filing of this statement shall not be deemed to be an admission that the filing persons (the “Reporting Persons”) comprise a “group” within the meaning of Section 13(d)(3) of the Securities Exchange Act of 1934, as

amended. The Reporting Persons each disclaim beneficial ownership of the shares reported in this statement in excess of those shares as to which they have or share voting or investment authority.

(b) Address of Principal Business Office:

The following is the address of the principal business office of each of the Reporting Persons:

2200 Butts Road, Suite 320

Boca Raton, FL 33431

- 6 -

(c)

Citizenship:

PGP is a Delaware limited liability company. Prescott Associates is a New York limited partnership. PIPS is an employee profit-sharing plan organized under the laws of the State of Delaware. Thomas W. Smith is a United States citizen.

(d)

Title of Class of Securities:

Class A Common Stock, \$0.001 par value

(e)

CUSIP Number:

67018T105

ITEM 3. If this Statement is filed pursuant to Rules 13d-1(b) or 13d-2(b) or (c), check whether the person filing is a:

Not applicable.

**If this Statement is filed pursuant to Rule 13d-1(c), check this box [x]**

ITEM 4.

Ownership

(a) PGP – 1,142,959 shares; Prescott Associates – 782,313 shares; PIPS – 37,963 shares; Thomas W. Smith – 1,696,500 shares.

(b) PGP – 2.1%; Prescott Associates – 1.4%; PIPS – less than 0.1%; Thomas W. Smith – 3.1%.

PGP, as the general partner of three private investment limited partnerships (including Prescott Associates) (c)(collectively, the “Partnerships”), may be deemed to share the power to vote or to direct the vote and to dispose or to direct the disposition of 1,142,959 shares.

Prescott Associates has the shared power to vote or to direct the vote and to dispose or to direct the disposition of 782,313 shares.

Mr. Smith has the sole power to vote or to direct the vote of and to dispose or to direct the disposition of held 1,500,000 shares held by Ridgeview Smith Investments LLC, a limited liability company established by Mr. Smith and of which he is the sole member, as well as 36,000 shares held by a private charitable foundation established by Mr. Smith and for which Mr. Smith acts as trustee (the "Foundation").

In his capacity as investment manager for certain managed accounts, Mr. Smith may be deemed to have the shared power to vote or to direct the vote of and to dispose or to direct the disposition of 160,500 shares. Voting and investment authority over managed accounts established for the benefit of certain family members and friends of Mr. Smith is subject to each beneficiary's right, if so provided, to terminate or otherwise direct the disposition of the managed account.

ITEM 5. Ownership of Five Percent or Less of a Class

Not applicable.

ITEM 6. Ownership of More than Five Percent on Behalf of Another Person

PGP, as the general partner of the Partnerships, may be deemed to beneficially own 1,142,959 shares held by the Partnerships, including 782,313 shares held by Prescott Associates. Mr. Smith may be deemed to beneficially own 196,500 shares in his capacity as investment manager for certain managed accounts, including 36,000 shares held by the Foundation. The Partnerships and the managed accounts have the right to receive dividends from, and the proceeds from the sale of, the shares held by the Partnerships and the managed accounts, respectively. Voting and investment authority over managed accounts established for the benefit of certain family members and friends of Mr. Smith is subject to each beneficiary's right, if so provided, to terminate or otherwise direct the disposition of the managed account.

ITEM 7. Identification and Classification of the Subsidiary Which Acquired the Security Being Reported on By the Parent Holding Company

Not applicable.

ITEM 8. Identification and Classification of Members of the Group

Not applicable.

ITEM 9. Notice of Dissolution of Group

Not applicable.

ITEM 10. Certification

By signing below, I certify that, to the best of my knowledge and belief, the securities referred to above were not acquired and are not held for the purpose of or with the effect of changing or influencing the control of the issuer of the securities and were not acquired and are not held in connection with or as a participant in any transaction having that purpose or effect, other than activities solely in connection with a nomination under § 240.14a-11.

- 8 -



**Signature**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

Date: February 14, 2019

PRESCOTT General partners LLC

/s/ Thomas W. Smith  
Name: Thomas W. Smith  
Title: Managing Member

PRESCOTT ASSOCIATES L.P.

By: Prescott General Partners LLC  
Its: General Partner

/s/ Thomas W. Smith  
Name: Thomas W. Smith  
Title: Managing Member

PRESCOTT INVESTORS PROFIT SHARING TRUST

/s/ Thomas W. Smith  
Name: Thomas W. Smith  
Title: Trustee

/s/ Thomas W. Smith  
Thomas W. Smith

- 9 -

## JOINT FILING AGREEMENT

The undersigned agree that the foregoing Amendment No.3 to Schedule 13G, dated February 14, 2019, is being filed with the Securities and Exchange Commission on behalf of each of the undersigned pursuant to Rule 13d-1(k).

Dated: February 14, 2019

PRESCOTT General partners LLC

/s/ Thomas W. Smith  
Name: Thomas W. Smith  
Title: Managing Member

PRESCOTT ASSOCIATES L.P.

By: Prescott General Partners LLC  
Its: General Partner

/s/ Thomas W. Smith  
Name: Thomas W. Smith  
Title: Managing Member

PRESCOTT INVESTORS PROFIT SHARING TRUST

/s/ Thomas W. Smith  
Name: Thomas W. Smith  
Title: Trustee

/s/ Thomas W. Smith  
Thomas W. Smith

- 10 -