

FORMULA SYSTEMS (1985) LTD

Form 6-K

May 13, 2013

**FORM 6-K**

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**Report of Foreign Private Issuer**

**Pursuant to Rule 13a-16 or 15d-16**

**of the Securities Exchange Act of 1934**

For the Month of May 2013

FORMULA SYSTEMS (1985) LTD.

(Translation of Registrant's Name into English)

5 HaPlada st., Or-Yehuda, Israel

(Address of Principal Executive Offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F

Form 20-F x Form 40-F ..

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Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes  No

If "Yes" is marked indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-  
.....

Attached to Registrant's Form 6-K for the month of May 2013 and incorporated by reference herein is the Registrant's immediate report dated May 13, 2013.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to signed on its behalf by the undersigned, thereunto duly authorized.

FORMULA SYSTEMS (1985) LTD.

(Registrant)

By:/s/ Guy Bernstein

Guy Bernstein CEO

dated: May 13, 2013

PRESS RELEASE

Formula Systems Reports First Quarter Results for 2013

First Quarter Revenues Increased by 6% Year-Over-Year to \$188.8

**Or Yehuda, Israel, May 13, 2013** – Formula Systems (1985) Ltd. (NASDAQ: FORTY) a leading provider of software consulting services, computer-based business solutions, and proprietary software products, today announced its results for the first quarter of 2013.

**Financial Highlights for the First quarter of 2013**

- Revenues for the quarter ended March 31, 2013, increased 6% year over year to \$188.8 million from \$178.3.

Operating income for the quarter ended March 31, 2013, decreased 6% to \$13.1 million compared to \$13.9 million in the same period last year. Non-GAAP operating income for the first quarter decreased 6% to \$16.7 million compared to \$17.7 million in the same period last year.

Net income for the quarter ended March 31, 2013, decreased 46% to \$4.2 million, or \$0.30 per fully diluted share, compared to \$7.8 million, or \$0.56 per fully diluted share, in the same period last year. Net income in 2012 included a net gain of \$3.4 million resulting from the remeasurement of the Company's investments, attributable to regaining the controlling interest in Sapiens. Non-GAAP net income for the first quarter decreased 36% to \$6.3 million compared to \$9.7 million in the same period last year.

Consolidated cash and short term and long term investments in marketable securities totaled approximately \$128.1 million as of March 31, 2013.

- Total equity on March 31, 2013 was \$476.7 million (representing 54% of the total balance sheet).

**Comments of Management**

Commenting on the results, Guy Bernstein, CEO of Formula Systems, said, "after an excellent 2012, we are very pleased with our 2013 first quarter results, which are in line with our plan for the year. While Matrix, a leader in the provision of software solutions and services in Israel, experienced a decline in its operations due to seasonality

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(resulting from the early timing of holidays compared to 2012), both Sapiens and Magic, global providers of software solutions, continued their solid growth track with double digit growth in their top line.”

Non-GAAP Financial Measures

This release includes non-GAAP operating income, net income, basic and diluted earnings per share and other non-GAAP financial measures. These non-GAAP measures exclude the following items:

- Amortization of intangible assets derived from acquisitions;
- Research and development capitalization and related amortization;
- Share-based compensation;
- Unwinding of discount in connection with liabilities due to acquisitions; and
- Related tax effect of the above items.

Formula's management believes that the purpose of such adjustments is to give an indication of Formula's performance exclusive of non-cash charges and other items that are considered by management to be outside of Formula's core operating results.

This non-GAAP financial measures are not in accordance with, or an alternative for, generally accepted accounting principles and may be different from non-GAAP financial measures used by other companies. In addition, these non-GAAP financial measures are not based on any comprehensive set of accounting rules or principles. Formula believes that non-GAAP financial measures have limitations in that they do not reflect all of the amounts associated with Formula's results of operations as determined in accordance with GAAP and that these measures should only be used to evaluate Formula's results of operations in conjunction with the corresponding GAAP measures. Please refer to the Reconciliation of Selected Financial Metrics from GAAP to Non-GAAP tables below.

#### About Formula

Formula Systems (1985) Ltd. is a global information technology company principally engaged, through its subsidiaries and affiliates, in providing software consulting services, developing proprietary software products, and providing computer-based business solutions.

For more information, visit [www.formulasystems.com](http://www.formulasystems.com).

#### Press Contact:

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Except for any historical information contained herein, matters discussed in this press release might include forward-looking statements that involve a number of risks and uncertainties. Regarding any financial statements, actual results might vary significantly based upon a number of factors including, but not limited to, risks in product and technology development, market acceptance of new products and continuing product conditions, both locally and abroad, release and sales of new products by strategic resellers and customers, and other risk factors detailed in Formula's most recent annual report and other filings with the Securities and Exchange Commission. These forward-looking statements are made only as of the date hereof, and the Company undertakes no obligation to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise.



**FORMULA SYSTEMS (1985) LTD.****CONSOLIDATED CONDENSED STATEMENTS OF INCOME****U.S. dollars in thousands (except per share data)**

	Three months ended March 31,	
	2013	2012
	Unaudited	
Revenues	188,770	178,305
Cost of revenues	143,410	136,336
Gross profit	45,360	41,969
Research and development costs, net	4,107	2,439
Selling, general and administrative expenses	28,120	25,607
Other income, net	9	-
Operating income	13,142	13,923
Financial expenses, net	(1,475 )	(1,494 )
Income before taxes on income	11,667	12,429
Taxes on income	1,786	2,042
Income after taxes	9,881	10,387
Equity in gains of affiliated companies, net	11	3,719
Net income	9,892	14,106
Change in redeemable non controlling interests	752	-
Net income attributable to non-controlling interests	4,900	6,304
Net income attributable to Formula's shareholders	4,240	7,802
Earnings per share (basic)	0.31	0.58
Earnings per share (diluted)	0.30	0.56
Number of shares used in computing earnings per share (basic)	13,596,000	13,596,000
Number of shares used in computing earnings per share (diluted)	13,966,314	13,749,000



**FORMULA SYSTEMS (1985) LTD.****RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL INFORMATION**

U.S. dollars in thousands (except per share data)

	Three months ended March 31,	
	2013	2012
	Unaudited	
GAAP operating income	13,142	13,923
Amortization of capitalized software and other intangible assets	4,768	4,709
Capitalization of software development	(2,318)	(2,102)
Stock-based compensation	1,145	1,188
Total adjustments to GAAP	3,595	3,795
Non-GAAP operating income	16,737	17,718
GAAP net income attributable to Formula's shareholders	4,240	7,802
Amortization of capitalized software and other intangible assets	4,768	4,709
Capitalization of software development	(2,318)	(2,102)
Stock-based compensation	1,145	1,188
Non-controlling interest in amortization intangible assets	(1,366)	(1,403)
Unwinding of discount in connection with liabilities due to acquisitions	207	-
Deferred taxes on the above items	(413)	(476)
Total adjustments to GAAP	2,023	1,916
Non-GAAP net income attributable to Formula's shareholders	6,263	9,718
Non-GAAP earnings per share (basic)	0.47	0.71
Weighted average number of shares used in computing earnings per share (basic)	13,596,000	13,596,000
Non-GAAP earnings per share (diluted)	0.39	0.66
Weighted average number of shares used in computing earnings per share (diluted)	14,718,782	14,718,782

**FORMULA SYSTEMS (1985) LTD.****CONSOLIDATED CONDENSED BALANCE SHEETS**

U.S. dollars in thousands

	<b>March 31,</b> <b>2013</b> (Unaudited)	<b>December</b> <b>31,</b> <b>2012</b> (Unaudited)
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	112,001	111,238
Marketable securities	15,766	14,866
Trade receivables	189,925	201,886
Other accounts receivable	43,380	41,012
<b>Total current assets</b>	<b>361,072</b>	<b>369,002</b>
<b>LONG-TERM INVESTMENTS:</b>		
Marketable securities	331	331
Deferred Taxes	13,715	13,618
Investments in affiliated companies	3,196	3,022
Prepaid expenses and other accounts receivable	8,613	5,285
<b>Total long-Term Investments</b>	<b>25,855</b>	<b>22,256</b>
<b>SEVERANCE PAY FUND</b>	<b>68,536</b>	<b>66,799</b>
<b>PROPERTY, PLANTS AND EQUIPMENT, NET</b>	<b>22,024</b>	<b>21,459</b>
<b>NET INTANGIBLE ASSETS AND GOODWILL</b>	<b>405,638</b>	<b>401,404</b>
<b>TOTAL ASSETS</b>	<b>883,125</b>	<b>880,920</b>
<b>CURRENT LIABILITIES:</b>		
Liabilities to banks	17,619	23,607
Debentures	16,316	15,735
Trade payables	48,294	51,943
Deferred revenues	40,754	33,998
Other accounts payable	85,862	98,009
<b>Total current liabilities</b>	<b>208,845</b>	<b>223,292</b>
<b>LONG-TERM LIABILITIES:</b>		
Liabilities to banks and others	64,235	64,659
Deferred revenue	6,605	1,346
Other long-term payables	20,058	19,010
Accrued severance pay	83,941	81,832

<b><u>Total</u> long-term liabilities</b>	174,839	166,847
<b>REDEEMABLE NON-CONTROLLING INTEREST</b>	22,770	22,363
<b>EQUITY</b>		
Formula shareholders' equity	251,837	245,067
Non-controlling interests	224,834	223,351
<b><u>Total</u> equity</b>	476,671	468,418
<b>TOTAL LIABILITIES AND EQUITY</b>	883,125	880,920