





CUSIP No. 518439 10 4 SCHEDULE 13D Page2

NAMES OF REPORTING PERSONS

1 The Leonard A. Lauder 2013 Revocable Trust

CHECK THE APPROPRIATE BOX IF (a)  
A MEMBER OF A GROUP

2 (b)

SEC USE ONLY

3

SOURCE OF FUNDS

4 Not applicable

CHECK BOX IF DISCLOSURE OF  
LEGAL PROCEEDINGS IS  
REQUIRED PURSUANT TO ITEM  
2(D) OR 2(E)

5

CITIZENSHIP OR PLACE OF  
ORGANIZATION

6 New York

SOLE VOTING POWER

7 1,549,838 (see Item 5)

NUMBER OF  
SHARES  
BENEFICIALLY  
OWNED BY  
EACH  
REPORTING  
PERSON WITH

SHARED VOTING POWER

8 0

SOLE DISPOSITIVE POWER

9 1,549,838 (see Item 5)

SHARED DISPOSITIVE POWER

10 0

AGGREGATE AMOUNT  
BENEFICIALLY OWNED BY EACH  
REPORTING PERSON

11

1,549,838 (see Item 5)

12 CHECK BOX IF THE AGGREGATE  
AMOUNT IN ROW (11) EXCLUDES  
CERTAIN SHARES

13 PERCENT OF CLASS  
REPRESENTED BY AMOUNT IN  
ROW (11)

0.7% (see Item 5)

14 TYPE OF REPORTING PERSON  
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This Amendment No. 2 amends the Schedule 13D first filed with the Securities and Exchange Commission on December 27, 2013, as amended (the "Schedule 13D"), and is filed by The Leonard A. Lauder 2013 Revocable Trust (the "Reporting Person or the LAL 2013 Revocable Trust"), with respect to the Class A Common Stock, par value \$.01 per share (the "Class A Common Stock"), of The Estée Lauder Companies Inc. (the "Issuer"). Unless otherwise indicated, all capitalized terms used and not defined herein have the respective meanings assigned to them in the Schedule 13D.

Item 5. Interest in Securities of the Issuer.

Item 5 is supplemented as follows:

The responses of the Reporting Person to Rows (11) through (13) of the cover page of this Amendment No. 2, as of February 14, 2018, are incorporated herein by reference. As of February 14, 2018, the Reporting Person was the direct beneficial owner of 1,549,838 shares of Class A Common Stock and zero shares of Class B Common (a) Stock, par value \$0.1 per share ("Class B Common Stock"), which represents 0.7% of the number of shares of Class A Common Stock outstanding (based on the number of shares of Class A Common Stock outstanding as of January 26, 2018, as reported in the Issuer's Quarterly Report on Form 10-Q for the fiscal quarter ended December 31, 2017, as filed with the SEC by the Issuer on February 2, 2018).

Each share of Class B Common Stock is convertible at the option of the holder into one share of Class A Common Stock and is automatically converted into one share of Class A Common Stock upon transfer to a person who is not a Permitted Transferee, as that term is defined in the Issuer's Restated Certificate of Incorporation.

Each share of Class A Common Stock entitles the holder to one vote on each matter submitted to a vote of the Issuer's stockholders and each share of Class B Common Stock entitles the holder to ten votes on each such matter, including the election of directors of the Issuer. Assuming no conversion of any of the outstanding shares of Class B Common Stock, the 1,549,838 shares of Class A Common beneficially owned by the Reporting Person as of February 14, 2018, constitute approximately 0.1% of the aggregate voting power of the Issuer.

Neither Leonard A. Lauder ("LAL") nor Joel S. Ehrenkranz ("JSE") beneficially owns shares of Class A Common Stock or Class B Common Stock directly. Each of LAL and JSE separately report beneficial ownership on a Schedule 13G.

The Reporting Person is party to the Stockholders' Agreement, and the responses of the Reporting Person on the cover page of this Amendment No. 2 do not include shares of Class A Common Stock or Class B Common Stock beneficially owned by those other parties. Each party thereto separately reports beneficial ownership on a Schedule 13D or 13G, as the case may be.

The responses of the Reporting Person to (i) Rows (7) through (10) of the cover page of this Amendment No. 2 and (ii) Item 5(a) hereof, as of February 14, 2018, are incorporated herein by reference. LAL and JSE, as co-trustees of the LAL 2013 Revocable Trust, may be deemed to have shared power to vote or dispose, or direct the vote or (b) disposition, of the shares of Class A Common Stock directly owned by the Reporting Person. In addition, LAL also may be deemed to have power to vote or dispose, or direct the vote or disposition, of the Class A Common Stock owned by the Reporting Person because LAL can revoke the LAL 2013 Revocable Trust with respect to the shares and receive them as a distribution.

(c) Neither the Reporting Person nor LAL and JSE has effected any transaction in Class A Common Stock during the past 60 days.

The beneficiaries of the LAL 2013 Revocable Trust (i.e., LAL and his descendants) do not have the right to, but (d) may receive (at the discretion of the trustees), dividends from, or the proceeds from the sale of, the shares of Class A Common Stock.

(e) Not applicable.

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SIGNATURE

After reasonable inquiry and to the best of the undersigned's knowledge and belief, the undersigned certifies as to itself that the information set forth in this statement is true, complete and correct.

Dated: February 14, 2018

THE LEONARD A. LAUDER  
2013 REVOCABLE TRUST

By: /s/ Lauder A. Lauder  
Name: Leonard A. Lauder  
Title: Trustee

By: /s/ Joel S. Ehrenkranz  
Name: Joel S. Ehrenkranz  
Title: Trustee