

Consolidated Communications Holdings, Inc.

Form 10-Q

November 05, 2010

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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

x Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

for the quarterly period ended September 30, 2010

OR

o Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

for the transition period from to .

COMMISSION FILE NUMBER 000-51446

CONSOLIDATED COMMUNICATIONS HOLDINGS, INC.

(Exact name of registrant as specified in its charter)

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Delaware
(State or other jurisdiction of
incorporation or organization)

02-0636095
(IRS Employer Identification No.)

121 South 17th Street
Mattoon, Illinois
(Address of Principal Executive Offices)

61938-3987
(Zip Code)

(217) 235-3311

(Registrant's Telephone Number, including Area Code)

Indicate by checkmark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES NO

Indicate by checkmark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer
(Do not check if a smaller reporting company)

Smaller reporting company

Indicate by checkmark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES NO

Indicate the number of shares outstanding of each class of Common Stock, as of the latest practicable date

Class
Common Stock, \$0.01 Par Value

Outstanding as of November 3, 2010
29,816,659 Shares

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QUARTERLY REPORT

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Table of Contents**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****Consolidated Communications Holdings, Inc. and Subsidiaries****Condensed Consolidated Statements of Operations**

(Unaudited)

(In thousands, except per share amounts)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Net revenues	\$ 95,576	\$ 101,590	\$ 289,615	\$ 305,342
Operating expense:				
Cost of services and products (exclusive of depreciation and amortization shown separately below)	36,371	36,151	107,960	108,595
Selling, general and administrative expenses	21,686	25,600	65,879	79,327
Depreciation and amortization	21,918	21,341	64,920	63,999
Operating income	15,601	18,498	50,856	53,421
Other income (expense):				
Interest expense, net	(11,723)	(14,775)	(37,675)	(43,794)
Investment income	6,830	6,237	20,268	18,046
Other, net	210	(183)	(242)	1,032
Income before income taxes	10,918	9,777	33,207	28,705
Income tax expense (benefit)	(1,049)	2,494	7,015	10,066
Net income	11,967	7,283	26,192	18,639
Less: net income attributable to noncontrolling interest	130	226	385	769
Net income attributable to common stockholders	\$ 11,837	\$ 7,057	\$ 25,807	\$ 17,870
Net income per common share basic	\$ 0.40	\$ 0.24	\$ 0.86	\$ 0.60
Net income per common share diluted	\$ 0.40	\$ 0.24	\$ 0.86	\$ 0.60
Cash dividends per common share	\$ 0.38	\$ 0.39	\$ 1.16	\$ 1.16

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents**Consolidated Communications Holdings, Inc. and Subsidiaries****Condensed Consolidated Balance Sheets**

(In thousands, except share and per share amounts)	September 30, 2010 (Unaudited)	December 31, 2009
Assets		
Current assets:		
Cash and equivalents	\$ 55,961	\$ 42,758
Accounts receivable, net of allowance for doubtful accounts of \$3,263 in 2010 and \$1,796 in 2009	41,647	42,125
Income taxes receivable	5,425	3,564
Inventories	7,339	6,874
Deferred income taxes	6,992	5,970
Prepaid expenses and other current assets	7,440	6,639
Total current assets	124,804	107,930
Property, plant and equipment, net	359,618	377,200
Investments	98,123	98,748
Goodwill	520,562	520,562
Customer lists, net	85,484	102,088
Tradenames	13,446	13,446
Deferred debt issuance costs, net and other assets	6,023	6,633
Total assets	\$ 1,208,060	\$ 1,226,607
Liabilities and Stockholders Equity		
Current liabilities:		
Accounts payable	\$ 9,590	\$ 13,482
Advance billings and customer deposits	21,861	20,025
Dividends payable	11,553	11,476
Accrued expense	19,603	23,133
Current portion of capital lease obligations		344
Current portion of derivative liability	10,176	6,074
Current portion of pension and postretirement benefit obligations	2,908	2,908
Total current liabilities	75,691	77,442
Senior secured long-term debt	880,000	880,000
Deferred income taxes	70,380	74,711
Pension and other postretirement obligations	82,568	80,298
Other long-term liabilities	27,492	33,439
Total liabilities	1,136,131	1,145,890
Stockholders equity:		
Common stock, par value \$0.01 per share; 100,000,000 shares authorized, 29,816,659 and 29,608,653, shares outstanding as of September 30, 2010 and December 31, 2009, respectively	298	296
Additional paid-in capital	102,639	109,746
Retained earnings		
Accumulated other comprehensive loss	(37,608)	(35,540)
Noncontrolling interest	6,600	6,215
Total stockholders equity	71,929	80,717
Total liabilities and stockholders equity	\$ 1,208,060	\$ 1,226,607

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents**Consolidated Communications Holdings, Inc. and Subsidiaries****Consolidated Statement of Changes in Stockholders' Equity**

(Unaudited)

(In thousands, except share amounts)	Common Stock Shares	Common Stock Amount	Additional Paid in Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Non- controlling Interest	Total
Balance - December 31, 2009	29,608,653	\$ 296	\$ 109,746	\$	\$ (35,540)	\$ 6,215	\$ 80,717
Dividends on common stock			(4,626)	(6,920)			(11,546)
Shares issued under employee plan, net of forfeitures	213,951	2	(2)				
Non-cash, stock-based compensation			503				503
Comprehensive income:							
Net income				6,920		131	7,051
Change in prior service cost and net loss, net of tax of \$26					47		47
Change in fair value of cash flow hedges, net of tax of \$54					90		90
Total comprehensive income							7,188
Balance - March 31, 2010	29,822,604	\$ 298	\$ 105,621	\$	\$ (35,403)	\$ 6,346	\$ 76,862
Dividends on common stock			(4,503)	(7,050)			(11,553)
Non-cash, stock-based compensation			616				616
Comprehensive income:							
Net income				7,050		124	7,174
Change in prior service cost and net loss, net of tax of \$26					48		48
Change in fair value of cash flow hedges, net of tax of \$(722)					(1,253)		(1,253)
Total comprehensive income							5,969
Balance - June 30, 2010	29,822,604	\$ 298	\$ 101,734	\$	\$ (36,608)	\$ 6,470	\$ 71,894
Dividends on common stock			284	(11,837)			(11,553)
Share forfeitures	(5,945)						
Non-cash, stock-based compensation			621				621
Comprehensive income:							
Net income				11,837		130	11,967
Change in prior service cost and net loss, net of tax of \$35					61		61
Change in fair value of cash flow hedges, net of tax of \$(616)					(1,061)		(1,061)
Total comprehensive income							10,967
Balance September 30, 2010	29,816,659	\$ 298	\$ 102,639	\$	\$ (37,608)	\$ 6,600	\$ 71,929

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents**Consolidated Communications Holdings, Inc. and Subsidiaries****Condensed Consolidated Statements of Cash Flows**

(Unaudited)

(In thousands)	Nine Months ended September 30,	
	2010	2009
Operating Activities		
Net income	\$ 26,192	\$ 18,639
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	64,920	63,999
Deferred income taxes	(24)	(833)
Loss on disposal of assets	902	
Non-cash change in uncertain tax positions	(5,186)	
Cash distributions from wireless partnerships in excess of/(less than) current earnings	304	(2,299)
Stock-based compensation expense	1,740	1,434
Amortization of deferred financing costs	970	978
Changes in operating assets and liabilities:		
Accounts receivable, net	478	102
Income tax receivable	(4,936)	(1,316)
Inventories	(451)	364
Other assets	(732)	651
Accounts payable	(3,892)	(869)
Accrued expenses and other liabilities	(540)	1,360
Net cash provided by operating activities	79,745	82,210
Investing Activities		
Additions to property, plant and equipment, net	(32,578)	(30,952)
Proceeds from the sale of assets	997	300
Proceeds from the sale of investments	35	
Net cash used for investing activities	(31,546)	(30,652)
Financing Activities		
Payment of capital lease obligation	(344)	(685)
Repurchase and retirement of common stock		(9)
Dividends on common stock	(34,652)	(34,452)
Net cash used for financing activities	(34,996)	(35,146)
Net increase in cash and equivalents	13,203	16,412
Cash and equivalents at beginning of year	42,758	15,471
Cash and equivalents at end of period	\$ 55,961	\$ 31,883

The accompanying notes are an integral part of these condensed consolidated financial statements.

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Consolidated Communications Holdings, Inc. and Subsidiaries

Notes to Consolidated Financial Statements

1. Nature of Operations

The accompanying unaudited condensed consolidated financial statements include the accounts of Consolidated Communications Holdings, Inc. and its subsidiaries, which are collectively referred to as Consolidated, the Company, we, our or us, unless the context otherwise requires. All significant intercompany transactions have been eliminated in consolidation.

We have prepared the unaudited condensed consolidated financial statements included herein pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in statements prepared in accordance with generally accepted accounting principles have been omitted pursuant to such rules and regulations, although we believe that the disclosures are adequate to make the information presented not misleading. These financial statements should be read in conjunction with the financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2009.

The accompanying unaudited condensed consolidated financial statements presented herewith reflect all adjustments (consisting of only normal and recurring adjustments) which, in the opinion of management, are necessary for a fair presentation of the results of operations for the three and nine month periods ended September 30, 2010 and 2009. The results of operations for interim periods are not necessarily indicative of results to be expected for an entire year.

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ materially from those estimates.

As of September 30, 2010, the Company's Summary of Critical Accounting Policies for the year ended December 31, 2009, which are detailed in the Company's Annual Report on Form 10-K, have not changed.

Certain prior year amounts have been reclassified to conform to the current year's presentation. These reclassifications had no effect on total stockholders equity, total revenue, income from operations or net income.

The Company has evaluated subsequent events and transactions for potential recognition or disclosure in the financial statements through the day the financial statements are issued.

2. Recent Accounting Pronouncements

In January 2010, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update No. 2010-06, *Fair Value Measurements and Disclosures (Topic 820) - Improving Disclosures about Fair Value Measurements* (ASU No. 2010-06). ASU No. 2010-06 provides amended disclosure requirements related to fair value measurements. Certain disclosure requirements of ASU No. 2010-06 were effective beginning in the first quarter of 2010, while other disclosure requirements of the ASU are effective for financial statements issued for reporting periods beginning after December 15, 2010. Since these amended principles require only additional disclosures

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concerning fair value measurements, adoption did not and will not affect the Company's financial condition, results of operations or cash flows.

3. Prepaid expenses and other current assets

Prepaid and other current assets are as follows:

(In thousands)	September 30, 2010	December 31, 2009
Prepaid maintenance	\$ 2,279	\$ 3,152
Prepaid taxes	655	43
Deferred charges	1,003	718
Prepaid insurance	991	471
Prepaid expense - other	2,456	2,200
Current portion of derivative assets	33	
Other current assets	23	55
Total	\$ 7,440	\$ 6,639

4. Property, plant and equipment

Property, plant and equipment are as follows:

(In thousands)	September 30, 2010	December 31, 2009
Land and buildings	\$ 66,138	\$ 66,700
Network and outside plant facilities	856,881	833,879
Furniture, fixtures and equipment	80,806	80,315
Assets under capital lease	5,144	5,144
Less: accumulated depreciation	(661,274)	(617,141)
	347,695	368,897
Construction in progress	11,923	8,303
Total	\$ 359,618	\$ 377,200

Depreciation expense totaled \$16.4 million and \$15.8 million for the three months ended September 30, 2010 and 2009, respectively, and \$48.3 million and \$47.4 million for the nine months ended September 30, 2010 and 2009, respectively.

5. Investments

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We own 2.34% of GTE Mobilnet of South Texas Limited Partnership (the Mobilnet South Partnership). The principal activity of the Mobilnet South Partnership is providing cellular service in the Houston, Galveston, and Beaumont, Texas metropolitan areas. We also own 3.60% of Pittsburgh SMSA Limited Partnership (Pittsburgh SMSA), which provides cellular service in and around the Pittsburgh metropolitan area. Because of our limited influence over these partnerships, we use the cost method to account for both of these investments. For the three month periods ended September 30, 2010 and 2009, we received cash distributions from these partnerships totaling \$2.9 million and \$3.0 million, respectively. For the nine months ended September 30, 2010 and 2009, we received cash distributions from these partnerships totaling \$8.9 million and \$8.5 million, respectively.

We also own 17.02% of GTE Mobilnet of Texas RSA #17 Limited Partnership (RSA #17), 16.6725% of Pennsylvania RSA 6(I) Limited Partnership (RSA 6(I)), and 23.67% of Pennsylvania

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RSA 6(II) Limited Partnership (RSA 6(II)). RSA #17 provides cellular service to a limited rural area in Texas. RSA 6(I) and RSA 6(II) provide cellular service in and around our Pennsylvania service territory. In addition, we have a 50% ownership interest in Boulevard Communications LLP, a competitive access provider in western Pennsylvania. Because we have significant influence over the operating and financial policies of these four entities, we account for the investments using the equity method. For the three months ended September 30, 2010 and 2009, we received cash distributions from these partnerships totaling \$4.0 million and \$2.8 million, respectively. For the nine months ended September 30, 2010 and 2009, we received cash distributions from these partnerships totaling \$11.5 million and \$7.0 million, respectively.

Our investments are as follows:

(In thousands)	September 30, 2010	December 31, 2009
Cash surrender value of life insurance policies	\$ 1,327	\$ 1,797
Cost method investments:		
GTE Mobilnet of South Texas Limited Partnership (2.34%)	21,450	21,450
Pittsburgh SMSA Limited Partnership (3.60%)	22,950	22,950
CoBank, ACB Stock	3,086	2,902
Other	25	60
Equity method investments:		
GTE Mobilnet of Texas RSA #17 Limited Partnership (17.02% interest)	18,989	19,080
Pennsylvania RSA 6(I) Limited Partnership (16.6725% interest)	7,149	7,301
Pennsylvania RSA 6(II) Limited Partnership (23.67% interest)	22,990	23,049
Boulevard Communications, LLP (50% interest)	157	159
Total	\$ 98,123	\$ 98,748

CoBank is a cooperative bank owned by its customers. Annually, CoBank distributes patronage in the form of cash and stock in the cooperative based on the Company's outstanding loan balance with CoBank, who has traditionally been a significant lender in the Company's credit facility. The investment in CoBank represents the accumulation of the equity patronage paid by CoBank to the Company.

6. Fair Value Measurements

The Company's derivative instruments related to interest rate swap agreements are required to be measured at fair value on a recurring basis. The fair values of the interest rate swaps are determined using an internal valuation model which relies on the expected LIBOR-based yield curve and estimates of counterparty and Consolidated's non-performance risk as the most significant inputs. Because each of these inputs are directly observable or can be corroborated by observable market data, we have categorized these interest rate swaps as Level 2 within the fair value hierarchy.

The Company's swap assets and liabilities measured at fair value on a recurring basis subject to disclosure requirements at September 30, 2010 are as follows:

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(In thousands)	Fair Value Measurements at Reporting Date Using			
	September 30, 2010	Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Current interest rate swap assets	\$ 33	\$	\$ 33	\$
Current interest rate swap liabilities	(10,176)		(10,176)	
Long-term interest rate swap liabilities	(25,402)		(25,402)	
Totals	\$ (35,545)	\$	\$ (35,545)	\$

The change in the fair value of the derivatives is primarily a result of a change in market expectations for future interest rates.

We have not elected the fair value option for any of our financial assets or liabilities. The carrying value of other financial instruments, including cash, accounts receivable, accounts payable and accrued liabilities approximate fair value due to their short maturities or variable-rate nature of the respective balances. The following table presents the other financial instruments that are not carried at fair value but which require fair value disclosure as of September 30, 2010 and December 31, 2009.

(In thousands)	As of September 30, 2010		As of December 31, 2009	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Investments, equity basis	\$ 49,285	(a)	\$ 49,589	(a)
Investments, at cost	\$ 47,511	(a)	\$ 47,362	(a)
Long-term debt	\$ 880,000	\$ 880,000	\$ 880,000	\$ 880,000

(a) The Company's investments at September 30, 2010 and December 31, 2009 accounted for under both the equity and cost methods consist of minority positions in various cellular telephone limited partnerships. These investments are recorded using either the equity or cost methods, and it is not practical to estimate a fair value for these non-publicly traded entities.

Our long-term debt allows us to select a one month LIBOR repricing option, which we have elected. As such, the fair value of this debt approximates its carrying value.

7. Goodwill and Other Intangible Assets

In accordance with the applicable accounting guidance, goodwill and tradenames are not amortized but are subject to impairment testing no less than annually or more frequently if circumstances indicate potential impairment.

The following table presents the carrying amount of goodwill by segment:

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(In thousands)	September 30, 2010	December 31, 2009
Telephone Operations	\$ 519,541	\$ 519,541
Other Operations	1,021	1,021
Totals	\$ 520,562	\$ 520,562

Our most valuable tradename is the federally registered mark CONSOLIDATED, which is used in association with our telephone communication services and is a design of interlocking circles. The Company's corporate branding strategy leverages a CONSOLIDATED naming structure. All of the

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Company's business units and several of our products and services incorporate the CONSOLIDATED name. These tradenames are indefinitely renewable intangibles. The carrying value of the tradenames was \$13.4 million at both September 30, 2010 and December 31, 2009.

The Company's customer lists consist of an established base of customers that subscribe to its services. The carrying amount of customer lists is as follows:

(In thousands)	Telephone Operations		Other Operations	
	September 30, 2010	December 31, 2009	September 30, 2010	December 31, 2009
Gross carrying amount	\$ 193,124	\$ 193,124	\$ 11,712	\$ 11,712
Less: accumulated amortization	(108,632)	(92,358)	(10,720)	(10,390)
Net carrying amount	\$ 84,492	\$ 100,766	\$ 992	\$ 1,322

Amortization associated with customer lists totaled approximately \$5.5 million and \$16.6 million in each of the three and nine month periods ended September 30, 2010 and 2009, respectively.

8. Deferred Debt Issuance Costs, Net and Other Assets

Deferred financing costs, net and other assets are as follows:

(In thousands)	September 30, 2010	December 31, 2009
Deferred debt issuance costs, net	\$ 5,494	\$ 6,464
Other assets	529	169
Total	\$ 6,023	\$ 6,633

The remaining deferred debt issuance costs at September 30, 2010 of \$5.5 million related to our secured credit facility will be amortized over the remaining life of 4.2 years, resulting in amortization expense of \$1.3 million yearly unless the facility is extinguished earlier.

9. Accrued Expenses

Accrued expenses are as follows:

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(In thousands)	September 30, 2010	December 31, 2009
Salaries and employee benefits	\$ 9,282	\$ 11,727
Taxes payable	3,673	4,631
Accrued interest	180	1,177
Other accrued expenses	6,468	5,598
Total accrued expenses	\$ 19,603	\$ 23,133

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Long-term debt consists of the following:

(In thousands)	September 30, 2010	December 31, 2009
Senior secured credit facility - revolving loan	\$	\$
Senior secured credit facility - term loan	880,000	880,000
Obligations under capital lease		344
	880,000	880,344
Less: current portion		(344)
Total long-term debt	\$ 880,000	\$ 880,000

Credit Agreement

The Company, through certain of its wholly owned subsidiaries, has outstanding a credit agreement with several financial institutions, which consists of a \$50 million revolving credit facility (including a \$10 million sub-limit for letters of credit) and an \$880 million term loan facility. Borrowings under the credit agreement are secured by substantially all of the assets of the Company with the exception of Illinois Consolidated Telephone Company. The term loan requires no principal reductions prior to maturity and thus matures in full on December 31, 2014. The revolving credit facility matures on December 31, 2013. There were no borrowings outstanding under the revolving credit facility as of September 30, 2010.

At our election, borrowings under the credit facilities bear interest at a rate equal to an applicable margin plus either a base rate or LIBOR. As of September 30, 2010, the applicable margin for interest rates is 2.50% per year for the LIBOR-based term loans and 1.50% for alternative base rate loans. The applicable margin for our \$880 million term loan is fixed for the duration of the loan. The applicable margin for borrowings on the revolving credit facility is determined via a pricing grid. Based on our leverage ratio of 4.79:1 at September 30, 2010, borrowings under the revolving credit facility will be priced at a margin of 2.75% for LIBOR-based borrowings and 1.75% for alternative base rate borrowings for the three month period ending December 31, 2010. The applicable borrowing margin for the revolving credit facility is adjusted quarterly to reflect the leverage ratio from the prior quarter-end.

The weighted-average interest rate incurred on our term loan facility during the three months ended September 30, 2010 and 2009, including amounts paid on our interest rate swap agreements and the applicable margin, was 5.58% and 6.26% per annum, respectively. The weighted-average interest rate incurred on our term loan facility during the nine months ended September 30, 2010 and 2009, including amounts paid on our interest rate swap agreements and the applicable margin, was 5.59% and 6.28% per annum, respectively. Interest is payable at least quarterly.

The credit agreement contains various provisions and covenants including, among other items, restrictions on the ability to pay dividends, incur additional indebtedness, issue capital stock, and commit to future capital expenditures. We have agreed to maintain certain financial ratios, including interest coverage, and total net leverage ratios, all as defined in the credit agreement. As of September 30, 2010, we were in compliance with our credit agreement covenants.

11. Derivatives

In order to manage the risk associated with changes in interest rates, we have entered into interest rate swap agreements that effectively convert a portion of our floating-rate debt to a fixed-rate basis, thereby reducing the impact of interest rate changes on future cash interest payments. We account for these transactions as cash flow hedges under the FASB's Accounting Standards Codification Topic 815 (ASC 815), *Derivatives and Hedging*. The swaps are designated as cash flow

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hedges of our expected future interest payments. In a cash flow hedge, the effective portion of the change in the fair value of the hedging derivative is recorded in accumulated other comprehensive loss and is subsequently reclassified into earnings during the same period in which the hedged item affects earnings. The change in fair value of any ineffective portion of the hedging derivative is recognized immediately in earnings.

We currently have in place interest rate swap agreements whereby we receive 3-month LIBOR-based interest payments from the swap counterparties and pay a fixed rate. We also have interest rate swap agreements whereby we make 3-month LIBOR-based payments, less a fixed percentage to a counterparty and receive 1-month LIBOR. The combination effectively hedges the interest payments based on 1-month LIBOR resets on a portion of our credit facility. The net effect of these swaps is that we pay a weighted-average fixed rate of 4.36% to our swap counterparties on \$605 million of notional amount and receive 1-month LIBOR less a fixed percentage. The weighted average fixed percentage received was 0.06% for the third quarter of 2010.

We also have in place \$200 million notional amount of forward floating to fixed interest rate swap agreements that will become effective on December 31, 2010 and a \$100 million notional amount forward fixed to floating interest rate swap agreement that becomes effective on September 30, 2011. Under the forward swap agreements that become effective on December 31, 2010, we will make fixed payments to the swap counterparties at a weighted-average fixed rate of 1.83% and receive 1-month LIBOR. The December 2010 forward swap agreements have a maturity date of March 31, 2013. For the swap agreement that becomes effective on September 30, 2011, we will make fixed payments to the swap counterparty at a weighted-average fixed rate of 1.65% and receive 1-month LIBOR. The September 2011 forward swap agreement has a maturity date of September 30, 2013.

At September 30, 2010 and December 31, 2009, approximately 68.75% of our outstanding debt was fixed through the use of interest rate swaps.

The counterparties to our various swaps are 5 major U.S. and European banks. None of the swap agreements provide for either Consolidated or the counterparties to post collateral nor do the agreements include any covenants related to the financial condition of Consolidated or the counterparties. The swaps of any counterparty that is a Lender as defined in our credit facility are secured along with the other creditors under the credit facility. Each of the swap agreements provides that in the event of a bankruptcy filing by either Consolidated or the counterparty, any amounts owed between the two parties would be offset in order to determine the net amount due between parties. This provision allows us to partially mitigate the risk of non-performance by a counterparty.

We report the gross fair value of our derivatives in either Prepaid expenses and other current assets, Current portion of derivative liability or Other long-term liabilities on our Condensed Consolidated Balance Sheets. The table below shows the balance sheet classification and fair value of our interest rate swaps designated as hedging instruments under ASC 815:

(In thousands)	Fair Value	
	September 30, 2010	December 31, 2009
Prepaid expenses and other current assets	\$ 33	\$
Current portion of derivative liability	(10,176)	(6,074)
Other long-term liabilities	(25,402)	(26,105)

Information regarding our cash flow hedge transactions is as follows:

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(In thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Loss/(gain) recognized in accumulated other comprehensive loss (OCI)	\$ 1,677	\$ (225)	\$ 3,508	\$ 10,293
Loss/(Gain) arising from ineffectiveness increasing/(reducing) interest expense	\$ (62)	\$ 7	\$ (142)	\$ (55)
Losses reclassified from OCI to interest expense	\$ 1,037	\$ 2,884	\$ 3,953	\$ 8,764

(In thousands)	September 30,	2009
	2010	
Aggregate notional value of current derivatives outstanding	\$ 605,000	\$ 680,000
Aggregate notional value of forward derivatives outstanding	\$ 300,000	\$
Period through which derivative positions currently exist	September 2013	March 2013
Loss in fair value of derivatives	\$ 35,545	\$ 37,559
Deferred losses included in OCI (pretax)	\$ 35,399	\$ 37,219
Losses included in OCI to be recognized in the next 12 months	\$ 1,990	\$ 6,239
Number of months over which loss in OCI is to be recognized	30	42

12. Interest Expense, Net

The following table summarizes interest expense, net:

(In thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Interest expense credit facility	\$ 6,325	\$ 6,272	\$ 18,574	\$ 19,266
Payments on swap liabilities, net	6,264	7,833	18,727	22,685
Other interest	165	280	653	697
Amortization of deferred financing fees	323	323	970	970
Uncertain tax position interest accrual	(1,265)	109	(1,037)	322
Capitalized interest	(48)	(32)	(133)	(99)
Total interest expense	11,764	14,785	37,754	43,841
Less: interest income	(41)	(10)	(79)	(47)
Total interest expense, net	\$ 11,723	\$ 14,775	\$ 37,675	\$ 43,794

For the three and nine month periods ended September 30, 2010, we reversed a net \$1.3 million and \$1.0 million, respectively, of accrued interest as a result of a change in our uncertain tax liabilities for which the statute of limitations expired on September 30, 2010.

13. Retirement and Pension Plans

We have 401(k) plans covering substantially all of our employees. We recognized expense with respect to these plans of \$0.6 million for each of the three month periods ended September 30, 2010 and 2009, and \$1.9 and \$2.0 million for the nine month periods ended September 30, 2010 and 2009, respectively. Contributions made under our defined contribution plans include a match, at the Company's discretion, of employee salaries contributed to the plans.

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Qualified Retirement Plan

We sponsor a defined-benefit pension plan (Retirement Plan) that is non-contributory covering substantially all of our hourly employees who fulfill minimum age and service requirements. Certain salaried employees are also covered by the Retirement Plan, although these benefits have previously been frozen.

The following table summarizes the components of net periodic pension cost for the qualified retirement plan for the three and nine month periods ended September 30:

(In thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Service cost	\$ 475	\$ 527	\$ 1,409	\$ 1,582
Interest cost	2,799	2,775	8,367	8,325
Expected return on plan assets	(2,544)	(2,355)	(7,636)	(7,066)
Net amortization loss	211	668	590	2,005
Prior service credit amortization	(11)	(10)	(33)	(32)
Net periodic pension cost	\$ 930	\$ 1,605	\$ 2,697	\$ 4,814

Non-qualified Pension Plan

The Company also has non-qualified supplemental pension plans (Restoration Plans), which we acquired as part of our North Pittsburgh Systems, Inc. (North Pittsburgh) and TXU Communications Venture Company (TXUCV) acquisitions. The Restoration Plans cover certain former employees of our North Pittsburgh and TXUCV operations. The Restoration Plans restore benefits that were precluded under the Retirement Plan by Internal Revenue Service limits on compensation and benefits applicable to qualified pension plans, and by the exclusion of bonus compensation from the Retirement Plan's definition of earnings. The Restoration Plans are unfunded and have no assets, and benefits paid under the Restoration Plans come from the general operating funds of the Company.

The following table summarizes the components of net periodic pension cost for the Restoration Plans for the three and nine months ended September 30:

(In thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Service cost	\$	\$	\$	\$
Interest cost	14	14	44	42
Net amortization loss	8	8	23	24
Net periodic pension cost	\$ 22	\$ 22	\$ 67	\$ 66

Other Non-qualified Deferred Compensation Agreements

We also are liable for deferred compensation agreements with former members of the board of directors and certain other former employees of a subsidiary of TXUCV, which was acquired in 2004. The benefits are payable for up to the life of the participant and may begin as early as age 65 or upon the death of the participant. Participants accrue no new benefits as these plans had previously been frozen by TXUCV's predecessor company prior to our acquisition of TXUCV. Payments related to the

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deferred compensation agreements totaled approximately \$0.1 million for the three month periods ended September 30, 2010 and 2009 and \$0.4 million for the nine month periods ended September 30, 2010 and 2009. The net present value of the remaining obligations was approximately \$2.9 million at September 30, 2010 and \$3.1 million at December 31, 2009, and is included in pension and postretirement benefit obligations in the accompanying balance sheets.

We also maintain 40 life insurance policies on certain of the participating former directors and employees. We did not recognize any proceeds in other income for the three or nine month periods ended September 30, 2010 or 2009 due to the receipt of life insurance proceeds. The excess of the cash surrender value of the remaining life insurance policies over the notes payable balances related to these policies is determined by an independent consultant, and totaled \$1.3 million at September 30, 2010 and \$1.8 million at December 31, 2009. These amounts are included in investments in the accompanying balance sheets. Cash principal payments for the policies and any proceeds from the policies are classified as operating activities in the statements of cash flows.

14. Postretirement Benefit Obligation

We sponsor a healthcare plan and life insurance plan that provides postretirement medical benefits and life insurance to certain groups of retired employees. Retirees share in the cost of healthcare benefits, making contributions that are adjusted periodically either based upon collective bargaining agreements or because total costs of the program have changed. We generally pay the covered expenses for retiree health benefits as they are incurred. Postretirement life insurance benefits are fully insured. Our postretirement plan is unfunded and has no assets, and the benefits paid under the postretirement plan come from the general operating funds of the Company.

The following table summarizes the components of the net periodic costs for postretirement benefits for the three and nine months ended September 30:

(In thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Service cost	\$ 206	\$ 177	\$ 618	\$ 610
Interest cost	530	450	1,591	1,609
Net prior service cost amortization	(112)	(240)	(336)	(722)
Net amortization gain		(5)		(16)
Net periodic postretirement benefit cost	\$ 624	\$ 382	\$ 1,873	\$ 1,481

In March 2010, President Obama signed into law comprehensive health care reform legislation under the Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act of 2010 (the Acts). Based on our analyses to date, we do not currently believe the provisions within the Acts will result in a material remeasurement of our postretirement health care liabilities. We will continue to assess the accounting implications of the Acts as related regulations and interpretations of the Acts become available. The actual extent of impact cannot be actuarially determined until related regulations are promulgated under the Acts and additional interpretations of the Acts become available. Provisions within the Acts which may cause financial impacts to our postretirement health care liabilities that are possible, but not currently determinable, include application of the excise tax on high-cost employer coverage. We do not expect the other provisions within the Acts to materially impact our postretirement health care liabilities or results of operations.

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15. Other Long-Term Liabilities

Other long-term liabilities are as follows:

(In thousands)	September 30, 2010	December 31, 2009
Long-term derivative liabilities	\$ 25,402	\$ 26,105
Uncertain tax positions	1,475	5,638
Accrued interest on uncertain tax positions	38	1,061
Other long-term liabilities	577	635
Total	\$ 27,492	\$ 33,439

16. Stock-based Compensation Plans

Pretax stock-based compensation expense for the three and nine month periods ended September 30 was as follows:

(In thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Restricted stock	\$ 338	\$ 275	\$ 1,015	\$ 826
Performance shares	283	226	725	608
Total	\$ 621	\$ 501	\$ 1,740	\$ 1,434

Stock-based compensation expense is included in selling, general and administrative expenses in the accompanying statements of operations.

As of September 30, 2010, we had not yet recognized compensation expense on the following non-vested awards.

(Dollars in thousands)	Non-recognized Compensation	Average Remaining Recognition Period (years)
Restricted stock	\$ 2,072	1.3
Performance shares	1,425	1.0
Total	\$ 3,497	1.2

The following table summarizes unvested restricted stock awards outstanding and changes during the nine month periods ended September 30:

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		2010		2009	
		# of Shares	Price(1)	# of Shares	Price(1)
Non-vested restricted shares outstanding	January 1	82,375	\$ 12.08	74,391	\$ 16.62
Shares granted		115,949	18.65	96,447	9.05
Shares vested		(3,000)	13.00	(6,000)	13.45
Shares cancelled		(2,875)	14.24	(2,375)	13.04
Non-vested restricted shares outstanding	September 30	192,449	\$ 15.99	162,463	\$ 12.30

(1) Represents the weighted average fair value on date of grant.

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The following table summarizes unvested performance share-based restricted stock awards outstanding and changes during the nine month periods ended September 30:

		2010		2009	
		# of Shares	Price(1)	# of Shares	Price(1)
Non-vested performance shares outstanding	January 1	46,578	\$ 11.72	31,137	\$ 15.68
Shares granted		98,002	18.65	61,544	9.05
Shares vested				(1,202)	13.42
Shares cancelled		(3,070)	15.75	(864)	12.09
Non-vested performance shares outstanding	September 30	141,510	\$ 16.43	90,615	\$ 11.24

(1) Represents the weighted average fair value on date of grant.

17. Income Taxes

During the nine months ended September 30, 2010, we recorded a net decrease of \$4.6 million to our liability for uncertain tax positions which reduced our tax expense for the year to date period. The net decrease included a decrease of \$5.4 million due to the expiration of the federal statute of limitations and an increase of \$0.8 million related to 2009 state income tax filings. As of September 30, 2010 and December 31, 2009, we had recorded \$1.1 million and \$5.7 million, respectively, of uncertain tax positions. The total amount of uncertain tax positions that, if recognized, would affect the effective tax rate is \$1.1 million. We do not expect any changes in our uncertain tax positions during the remainder of 2010.

Our practice is to recognize interest and penalties related to income tax matters in interest expense and general and administrative expense, respectively. During the nine months ended September 30, 2010, we recorded a net decrease to interest expense of \$1.0 million related to uncertain tax positions. This net decrease included a decrease of \$1.4 million in interest expense due to the expiration of the federal statute of limitations in the third quarter of 2010 and an increase to interest expense of \$0.4 million during the year related to the current year accrual of interest on our uncertain tax positions. At September 30, 2010, we had recorded \$38 thousand of interest and penalties relating to uncertain tax positions, of which \$15 thousand was recorded during the nine months ended September 30, 2010.

The only periods subject to examination for our federal returns are years 2007 through 2009. The periods subject to examination for our state returns are years 2006 through 2009. We are currently under examination by state tax authorities. We do not expect any settlement or payment that may result from the audit to have a material effect on our results of operations or cash flows.

Our effective tax rate was (9.61)% and 25.5% for the three months ended September 30, 2010 and 2009, respectively and 21.1% and 35.1%, for the nine months ended September 30, 2010 and 2009, respectively. Our effective tax rate is lower in 2010 due primarily to the reversal of the net \$4.6 million in uncertain tax positions. Our effective tax rates differ from the federal and state statutory rates primarily due to state tax planning and the changes to our state tax reporting structure resulting from the completion of internal restructuring and related intercompany

agreements.

We filed 2009 tax returns for the Consolidated Communications Holdings, Inc. consolidated filing group and East Texas Fiber Line during the third quarter of 2010. We filed 2008 tax returns for the Consolidated Communications Holding, Inc. consolidated filing group and East Texas Fiber Line

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during the third quarter of 2009. We recognized approximately \$0.3 million of tax benefit in the third quarter of 2010 to adjust our 2009 provision to match our 2009 returns, and \$0.9 million of tax benefit in the third quarter of 2009 to adjust our 2008 provision to match our 2008 returns.

18. Accumulated Other Comprehensive Loss,

Accumulated other comprehensive loss is comprised of the following components at September 30, 2010 and December 31, 2009:

(In thousands)	2010	2009
Fair value of cash flow hedges	\$ (35,399)	\$ (31,891)
Prior service credits and net losses on postretirement plans	(23,985)	(24,229)
	(59,384)	(56,120)
Deferred taxes	21,776	20,580
Totals	\$ (37,608)	\$ (35,540)

The components of comprehensive income are as follows:

(In thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Net income	\$ 11,967	\$ 7,283	\$ 26,192	\$ 18,639
Other comprehensive loss:				
Prior service cost and net loss, net of tax	61	259	156	780
Change in fair value of cash flow hedges, net of tax	(1,061)	(143)	(2,224)	6,540
Total comprehensive income	10,967	7,399	24,124	25,959
Less: comprehensive income attributable to noncontrolling interest	130	226	385	769
Comprehensive income attributable to common stockholders	\$ 10,837	\$ 7,173	\$ 23,739	\$ 25,190

19. Environmental Remediation Liabilities

Environmental remediation liabilities were \$0.3 million at September 30, 2010 and December 31, 2009, and are included in other liabilities. These liabilities, which relate to anticipated remediation and monitoring costs, are undiscounted. The Company believes the amount accrued is adequate to cover the remaining anticipated costs of remediation.

20. Litigation and Contingencies

On April 15, 2008, Salsgiver Inc., a Pennsylvania-based telecommunications company, and certain of its affiliates filed a lawsuit against us and our subsidiaries North Pittsburgh Telephone Company and North Pittsburgh Systems Inc. in the Court of Common Pleas of Allegheny County, Pennsylvania, alleging that we have prevented Salsgiver from connecting their fiber optic cables to our utility poles. Salsgiver seeks compensatory and punitive damages as the result of alleged lost projected profits, damage to its business reputation, and other costs. It claims to have sustained losses of approximately \$125 million, but does not request a specific dollar amount in damages. We believe that these claims are without merit and that the alleged damages are completely unfounded. We intend to defend against these claims vigorously. In the third quarter of 2008, we filed preliminary objections and responses to Salsgiver's complaint. However, the court ruled against our preliminary objections. On November 3, 2008, we responded to Salsgiver's amended complaint and filed a counter-claim for trespass, alleging that Salsgiver attached cables to our poles without an authorized agreement and in an unsafe manner. We are currently in the discovery and deposition stage. In addition, we have asked the

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FCC Enforcement Bureau to address Salsgiver's unauthorized pole attachments and safety violations on those attachments. We believe that these are violations of an FCC order regarding Salsgiver's complaint against us. We do not believe that these claims will have a material adverse impact on our financial results.

We are from time to time involved in various other legal proceedings and regulatory actions arising out of our operations. We do not believe that any of these, individually or in the aggregate, will have a material adverse effect upon our business, operating results or financial condition.

21. Net Income per Common Share

The following illustrates the earnings allocation method as required by the FASB's authoritative guidance on the treatment of participating securities in the calculation of earnings per share which we utilize in the calculation of basic and diluted earnings per share.

(In thousands, except per share amounts)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Basic Earnings Per Share Using Two-class Method:				