NORTECH SYSTEMS INC Form 10-Q May 14, 2010 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

FORM 10-Q

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2010

OR

0 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

NORTECH SYSTEMS INCORPORATED

Commission file number 0-13257

State of Incorporation: Minnesota

IRS Employer Identification No. 41-1681094

Executive Offices: 1120 Wayzata Blvd E., Suite 201, Wayzata, MN 55391

Telephone number: (952) 345-2244

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulations S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer o

Non-accelerated Filer o

Accelerated Filer o

Smaller Reporting Company x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Number of shares of \$.01 par value common stock outstanding at April 30, 2010 - 2,742,992

(The remainder of this page was intentionally left blank.)

TABLE OF CONTENTS

	PAGE			
PART I - FINANCIAL INFORMATION				
Item 1 - Financial Statements				
Consolidated Balance Sheets	3 - 4			
Consolidated Statements of Income	5			
Consolidated Statements of Cash Flows	6			
Condensed Notes to Consolidated Financial Statements	7-13			
Item 2 - Management s Discussion and Analysis of Financial Condition And Results of Operations	13-18			
Item 4 - Controls and Procedures	18			
PART II - OTHER INFORMATION				
Item 1 - Legal Proceedings	19			
Item 6 - Exhibits	19			
SIGNATURES	20			
Exhibit 31.1				
Exhibit 31.2				
Exhibit 32.1				
Exhibit 32.2				

2

to

PART 1

ITEM 1. FINANCIAL STATEMENTS

NORTECH SYSTEMS INCORPORATED AND SUBSIDIARY

CONSOLIDATED BALANCE SHEETS

	MARCH 31 2010 (Unaudited)	DECEMBER 31 2009
ASSETS		
Current Assets		
Cash and Cash Equivalents	\$	\$ 245,381
Accounts Receivable, Less Allowance for Uncollectible Accounts	11,930,482	12,021,378
Inventories	17,536,271	15,806,669
Prepaid Expenses	531,385	542,643
Income Taxes Receivable	2,430,734	2,515,906
Deferred Income Taxes	772,000	753,000
Total Current Assets	33,200,872	31,884,977
Property and Equipment, Net	7,994,959	8,239,161
Finite Life Intangible Assets, Net of Accumulated Amortization	307,603	343,549
Deferred Income Taxes	312,000	348,000
Other Assets	313,518	313,518
Total Assets	\$ 42,128,952	\$ 41,129,205

See Accompanying Condensed Notes to Consolidated Financial Statements

3

NORTECH SYSTEMS INCORPORATED AND SUBSIDIARY

CONSOLIDATED BALANCE SHEETS

	MARCH 31 2010 (Unaudited)	DECEMBER 31 2009
LIABILITIES AND SHAREHOLDERS EQUITY		
Current Liabilities		
Line of Credit	\$ 5,015,607	\$ 5,490,607
Current Maturities of Long-Term Debt	937,884	1,013,920
Accounts Payable	10,583,567	9,050,684
Accrued Payroll and Commissions	1,887,788	1,449,528
Accrued Health and Dental Claims	325,000	310,000
Other Accrued Liabilities	956,518	1,354,438
Total Current Liabilities	19,706,364	18,669,177
Long-Term Liabilities		
Long-Term Debt, Net of Current Maturities	3,422,964	3,572,264
Other Long-Term Liabilities	157,264	160,912
Total Long-Term Liabilities	3,580,228	3,733,176
Total Liabilities	23,286,592	22,402,353
Shareholders Equity		
Preferred Stock, \$1 par value; 1,000,000 Shares Authorized: 250,000 Shares Issued and		
Outstanding	250,000	250,000
Common Stock - \$0.01 par value; 9,000,000 Shares Authorized: 2,742,992 and 2,738,992		
Shares Issued and Outstanding at March 31, 2010 and December 31, 2009, respectively	27,430	27,390
Additional Paid-In Capital	15,674,552	15,654,160
Accumulated Other Comprehensive Loss	(74,117)	(73,909)
Retained Earnings	2,964,495	2,869,211
Total Shareholders Equity	18,842,360	18,726,852
Total Liabilities and Shareholders Equity	\$ 42,128,952	\$ 41,129,205

See Accompanying Condensed Notes to Consolidated Financial Statements

4

NORTECH SYSTEMS INCORPORATED AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF INCOME

(UNAUDITED)

	ĩ	THREE MONTHS ENDED MARCH 31	
	20	2009	
Net Sales	\$	21,741,441	