LIBERTY ALL STAR GROWTH FUND INC /MD/ Form N-Q May 31, 2005

> UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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# FORM N-Q

#### QUARTERLY SCHEDULE OF PORTFOLIO HOLDINGS OF REGISTERED

#### MANAGEMENT INVESTMENT COMPANY

Investment Company Act file number

811-4537

Liberty All Star Growth Fund, Inc. (Exact name of registrant as specified in charter) One Financial Center, Boston, Massachusetts (Address of principal executive offices)

02111 (Zip code)

Vincent Pietropaolo, Esq.

Columbia Management Group, Inc.

One Financial Center

Boston, MA 02111 (Name and address of agent for service)

Registrant's telephone number, including area code:

1-617-772-3698

Date of fiscal year end: 12/31/05

Date of reporting period: 3/31/05

Item 1. Schedule of Investments.

## Schedule of Investments as of March 31, 2005 (Unaudited)

	SHARES	MARKET VALUE
COMMON STOCKS (98.6%)		
CONSUMER DISCRETIONARY (17.1%)		
Automobiles (1.4%)		
Harley-Davidson, Inc.	23,555 \$	1,360,537
Thor Industries, Inc.	26,855	803,233
		2,163,770
Hotels, Restaurants & Leisure (3.5%)		
The Cheesecake Factory, Inc. (a)	47,395	1,680,153
Four Seasons Hotels, Inc.	8,800	622,160
International Speedway Corp., Class A	15,311	830,622
Life Time Fitness, Inc. (a)	11,771	317,581
P.F. Chang s China Bistro, Inc.	26,967	1,612,627
Texas Roadhouse, Inc., Class A (a)	12,814	359,817
		5,422,960
Internet & Catalog Retail (3.0%)		
Amazon.com, Inc. (a)	36,900	1,264,563
eBay, Inc. (a)	89,500	3,334,770
		4,599,333
Media (3.7%)		
Carmike Cinemas, Inc.	22,746	847,971
Comcast Corp., Class A (a)	46,645	1,557,943
Getty Images, Inc. (a)	20,391	1,450,004
Univision Communications, Inc., Class A (a)	42,540	1,177,932
Westwood One, Inc. (a)	27,140	552,299
		5,586,149
Multi-line Retail (3.2%)		
Dollar Tree Stores, Inc. (a)	52,049	1,495,368
Kohl s Corp. (a)	32,822	1,694,600
Wal-Mart Stores, Inc.	33,700	1,688,707
	22,,	4,878,675
Specialty Retail (2.3%)		
Bed Bath & Beyond, Inc. (a)	48,100	1,757,574
Chico s FAS, Inc. (a)	11,600	327,816
The Children's Place Retail	12,461	595,013
The Children's Flace Retail	12,401	595,015

See Notes to Schedule of Investments.

	SHARES		MARKET VALUE						
COMMON STOCKS (CONTINUED)									
Specialty Retail (continued)									
Guitar Center, Inc. (a)	5,348	\$	293,231						
Urban Outfitters, Inc. (a)	12,000	ψ	575,640						
	12,000		3,549,274						
			-,, ,						
CONSUMER STAPLES (3.4%)									
Beverages (0.8%)									
PepsiCo, Inc.	24,800		1,315,144						
<b>1</b> • • • • • • • • • • • • • • • • • • •	,		,,						
Food & Staples Retailing (1.7%)									
United Natural Foods, Inc. (a)	24,791		709,766						
Walgreen Co.	43,180		1,918,056						
			2,627,822						
Personal Products (0.9%)									
Avon Products, Inc.	30,915		1,327,490						
rivon rioducis, nie.	50,715		1,527,190						
ENERGY (2.4%)									
Energy Equipment & Services									
(1.5%)									
CARBO Ceramics, Inc.	8,086		567,233						
Hydril (a)	9,602		560,853						
Patterson-UTI Energy, Inc.	44,273		1,107,710						
			2,235,796						
Oil & Gas (0.9%)									
Golar LNG Ltd. (a)	34,003		433,538						
Com Erto En. (1)	57,005		155,550			_	-		
							Net profit	Net profit	Net profit
							attributable to Eni s		
							shareholders -		
15	6	1,543		275	76.3		continuing operations		
	0	7		202			Exclusion of inventory		
20	19	7		203			holding (gains) losses Exclusion of special		
1,00	13	(165)		98			items	-	-
1,00		(105)		20			licins		
							Adjusted net profit	Adjusted net profit	Adjusted net profit
							attributable to Eni s		
							shareholders -		
1,36	8	1,385		576	(57.9)		continuing operations		
							Adjusted net profit -		
	6						discontinued		
7	6						operations		
							Adjusted net profit attributable to Eni s		
1,44	4	1,385		576	(60.1)		shareholders		
1,28		1,385		576			Adjusted net profit -		
		-,		2.0	(22.2)		continuing operations		
							excluding Snam		

				contribution			
				Net profit attributable to Eni s shareholders - continuing operations			
0.04	0.43	0.07	75.0	per share (euro)	1.02	0.50	(51.0)
0.10	1.14	0.18	80.0	per ADR (\$)	2.64	1.31	(50.4)
				Adjusted net profit attributable to Eni s shareholders - continuing operations			
0.38	0.38	0.16	(57.9)	per share (euro)	1.06	0.54	(49.1)
0.97	1.00	0.42	(56.7)	per ADR (\$)	2.75	1.42	(48.4)
				Weighted average number of			
2 (22.9	2 (22 8	2 (22 8			2 (22 7	2 (22 0	
3,622.8	3,622.8	3,622.8		outstanding shares <sup>(c)</sup> Net cash provided by operating activities -	3,622.7	3,622.8	
3,622.8 4,219	3,622.8 2,798	3,622.8	(53.7)	outstanding shares <sup>(c)</sup> Net cash provided by operating activities - continuing operations	3,622.7 8,340	3,622.8 4,752	(43.0)
4,219			(53.7)	outstanding shares <sup>(c)</sup> Net cash provided by operating activities - continuing operations Net cash provided by operating activities - discontinued	8,340	·	(43.0)
				outstanding shares <sup>(c)</sup> Net cash provided by operating activities - continuing operations Net cash provided by operating activities - discontinued operations	·	·	( <b>43.0</b> ) 
4,219				outstanding shares <sup>(c)</sup> Net cash provided by operating activities - continuing operations Net cash provided by operating activities - discontinued	8,340	·	( <b>43.0</b> )  ( <b>43.6</b> )

(a) Unrealized intragroup profit elimination mainly pertained to intragroup sales of commodities, services and capital goods recorded in the assets of the purchasing business segment as of the end of the period.

(b) Excluding special items.(c) Fully diluted (million shares).

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#### **Trading environment indicators**

Second Quarter 2012	First Quarter 2013	Second Quarter 2013	% Ch. II Q. 13 vs. II Q. 12		First half 2012	First half 2013	% Ch.
108.19	112.60	102.44	(5.3)	Average price of Brent dated crude oil (a)	113.34	107.50	(5.2)
1.281	1.321	1.306	2.0	Average EUR/USD exchange rate <sup>(b)</sup>	1.296	1.313	1.3
84.46	85.24	78.44	(7.1)	Average price in euro of Brent dated crude oil	87.45	81.87	(6.4)
5.89	3.97	3.97	(32.6)	Average European refining margin (c)	4.41	3.97	(10.0)
6.31	4.30	3.76	(40.4)	Average European refining margin Brent/Ural <sup>(c)</sup>	4.79	4.03	(15.9)
4.60	3.01	3.04	(33.9)	Average European refining margin in euro	3.40	3.02	(11.2)
9.09	11.46	10.06	10.7	Price of NBP gas <sup>(d)</sup>	9.21	10.76	16.8
0.7	0.2	0.2	(71.4)	Euribor - three-month euro rate (%)	0.9	0.2	(77.8)
0.5	0.3	0.3	(40.0)	Libor - three-month dollar rate (%)	0.5	0.3	(40.0)

(a) In USD dollars per barrel. Source: Platt s Oilgram.

(b) Source: ECB.

(c) In USD per barrel FOB Mediterranean Brent dated crude oil. Source: Eni calculations based on Platt s Oilgram data.

(d) In USD per million BTU (British Thermal Unit). Source: Platt s Oilgram.

# **Group results**

**Net profit attributable to Eni s shareholders** amounted to euro 275 million for the second quarter of 2013. The result reflects ongoing difficult conditions at the Group s businesses driven by continuing weak demand for gas, fuels and chemicals, strong competitive pressures, oversupplies in the Group s main markets and operating and marketing difficulties at Saipem which translated into large losses at the operating level. Those drivers coupled with a decline in crude oil prices determined a decline of 47.7% in the reported operating profit at euro 1,459 million in the second quarter 2013 vs. euro 2,791 million in the second quarter 2012, in spite of the fact that the second quarter 2012 was impacted by large amounts of goodwill and refinery impairment losses at about euro 1.2 billion. The operating profit decline was partly absorbed at the Group s net profit (up euro 119 million, or 76.3%, from the second quarter of 2012) by the share of Saipem losses of the non-controlling interest, lower income taxes (up by euro 840 million) and larger investment gains (up euro 220 million) due to the gains recorded on the divestment of the financial assets Snam (euro 75 million) and Galp (euro 95 million).

In the first half of 2013, **net profit attributable to Eni** s **shareholders** was euro 1,818 million, a decrease of euro 1,882 million, down by 50.9% from the first half of 2012. This decrease was due to the same drivers described above as well as the circumstance that in the first half of 2012 the Gas & Power Division results were boosted by the economic benefits associated with the renegotiation of gas supply contracts, some of which were retroactive to the beginning of 2011.

In the second quarter of 2013, **adjusted operating profit** was euro 1,947 million, down 53.9% from the second quarter of 2012 (euro 5,660 million in the first half of 2013, down by 45.9%). Excluding Snam s contribution to continuing operations in the second quarter of 2012, the decline in the second quarter of 2013 operating profit was 51.3% (43.2% in the first half). Finally, netting out the shortfall in the Engineering & Construction segment, the Group operating profit would have declined by 27.2% and 33.3% in the second quarter and first half of 2013, respectively.

Adjusted net profit attributable to Eni s shareholders amounted to euro 576 million, down by euro 792 million from the second quarter of 2012 (down 57.9%). Excluding Snam s contribution to continuing operations in the second quarter of 2012, the decline in the second quarter of 2013 adjusted net profit was 55.3%, lowering to 26.7% also excluding the shortfall in the Engineering & Construction segment. Adjusted net profit was calculated by excluding an inventory holding loss which amounted to euro 203 million and special losses of euro 98 million, net of exchange rate derivative instruments reclassified in operating profit (a loss of euro 127 million) as they mainly related to derivative transactions entered into to manage exposure to the exchange rate risk implicit in commodity pricing formulas, which resulted in a net positive adjustment of euro 301 million.

**Special items in operating profit** (net charges of euro 162 million and euro 31 million in the second quarter and the first half of 2013, respectively) mainly regarded: (i) the reversal of unutilized provisions accounted in the 2012 financial statements reflecting extraordinary charges net of environmental provisions (euro 54 million) and redundancy incentives (euro 19 million); (ii) net gains on the disposal of certain non strategic upstream assets in the Exploration & Production Division amounting to euro 14 million and euro 65 million in the second quarter and the first half of 2013, respectively; (iii) impairment losses recorded at oil&gas properties (euro 39 million in the quarter and in the first half of 2013), and to write down compliance and stay-in-business capital expenditures incurred in the period at certain assets which were impaired in previous reporting periods (euro 25 million and euro 41 million in the two reporting periods, respectively); (iv) exchange rate derivatives recognized through profit as lacking the formal criteria for hedge

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accounting (euro 131 million and euro 54 million in the two reporting periods, respectively); (v) exchange rate differences and exchange rate derivative instruments reclassified as operating items (losses of euro 127 million and euro 71 million in the two reporting periods, respectively).

Non-operating special items included mainly the gains on the divestment of the 8% share capital in Galp amounting to euro 95 million, of which euro 65 million related to the reversal of the evaluation reserve, and on the divestment of the 11.69% share capital in Snam amounting to euro 75 million, of which euro 8 million related to the reversal of the evaluation reserve.

In the first half of 2013, **adjusted net profit attributable to Eni** s **shareholders** of euro 1,961 million, decreased by euro 1,872 million, or 48.8%, from the same period of the previous year. Excluding Snam s contribution to continuing operations in the first half of 2012, the decline in adjusted net profit was 46.3%, lowering to 35.9% also excluding the shortfall in the Engineering & Construction segment.

Adjusted net profit was calculated by excluding an inventory holding loss which amounted to euro 210 million and special gains of euro 67 million, which resulted in a net positive adjustment of euro 143 million.

# **Results by Division**

The decrease in the Group s adjusted net profit reported in the second quarter and the first half of 2013 reflected the operating losses incurred by the Engineering & Construction segment and the lowered adjusted operating profit at the Exploration & Production Division; also the Gas & Power Division reported sharply lower results when comparing the year-on-year performance in the first half.

### **Exploration & Production**

In the second quarter of 2013, the Exploration & Production Division reported lower adjusted operating profit, down by 19.6% to euro 3,409 million, (down by 20.6% in the first half) driven by lower hydrocarbon realizations in dollar terms (down 4.7% on average) and lower sold production. Adjusted net profit of euro 1,441 million (euro 3,111 million in the first half of 2013) was down by 16% and 16.1% from the second quarter and the first half of the previous year, respectively, as it was impacted by the reduction in operating profit, partly offset by higher income from investments and a lower adjusted tax rate (down by 1 and 2 percentage points in the quarter and the six months period, respectively) due to a reduced share of taxable profit reported in countries with higher taxation.

#### Gas & Power

In the second quarter of 2013, the Gas & Power Division reported an adjusted operating loss of euro 436 million, slightly worsening from the second quarter of 2012 (down by euro 35 million). The Marketing activity operating loss was driven by the reduction in sale prices in Italy, lower volumes sold reflecting a weak gas demand, a downward trend in electricity sale margins and increasing competitive pressure. These negatives were partly offset by the benefits of supply contract renegotiations and an ongoing recovery in Libyan supplies. Adjusted net loss amounted to euro 231 million, worsening by euro 120 million from the second quarter of 2012.

In the first half of 2013, the Gas & Power Division reported sharply lower results down to a loss of euro 663 million, compared to operating profit of euro 618 million in the first half of 2012, which had benefited from certain price revisions at long-term supply contracts which were retroactive to the beginning of 2011. The other drivers impacting the first half results were the same highlighted in the quarterly disclosure. The adjusted net loss reported in the first half of 2013 amounted to euro 371 million, increasing by euro 996 million from the first half of 2012, also impacted by lower results from equity accounted entities.

### **Refining & Marketing**

In the second quarter of 2013, the Refining & Marketing Division reported a further euro 32 million decline in the adjusted operating loss, resulting in a loss of euro 174 million from the second quarter of 2012 (down by 22.5%). The decline reflected continuing weakness in refining margins, driven by weak industry fundamentals and shrinking price differentials between light and heavy crudes; while marketing results were impacted by continuing shrinking fuel demand. Adjusted net loss widened by euro 31 million.

In the first half of 2013, adjusted operating loss went down by euro 40 million to euro 326 million benefiting from the better operating performance reported in the first quarter of 2013 supported by higher prices for premium distillates. Adjusted net loss reduced by euro 62 million, driven by the better operating performance and higher results of equity accounted entities.



### Versalis

In the second quarter of 2013, Versalis reported an adjusted operating loss of minus euro 82 million (minus euro 25 million in the second quarter of 2012) reflecting lower marketed volumes due to weak commodity demand impacted by the current economic downturn as well as declining benchmark cracking margins. The quarterly adjusted net loss increased by euro 54 million (from a euro 24 million loss in the second quarter of 2012) to a loss of euro 78 million in the second quarter of 2013). In the first half of 2013 the adjusted operating loss decreased by euro 49 million (up 25.3%). The negative results of the second quarter were more than offset by the improved performance achieved in the first quarter of 2013 due to cost efficiencies and a temporary recovery in the pricing environment. In the first half of 2013, the adjusted net loss declined by 4.9%.

### **Engineering & Construction**

The Engineering & Construction segment reported an adjusted operating loss amounting to euro 680 million (down by euro 1,069 million from the euro 389 million operating profit registered in the second quarter of 2012); in the first half of 2013 the loss amounted to euro 476 million, down by euro 1.24 billion from the first half of 2013. This decline reflected marketing and operating difficulties that led management to revise the margin estimates for certain large contracts under completion in particular for the construction of onshore industrial complexes, against the backdrop of a deteriorating trading environment for the onshore and offshore construction businesses due to a lower level of activities driven by current macroeconomic uncertainties. The magnitude of adjusted net loss was similar to the one registered on operating basis (minus euro 649 million in the quarter; minus euro 519 million in the first half) in the absence of any tax-loss carry forward.



# **Summarized Group Balance Sheet**<sup>6</sup>

(euro million)	Dec. 31, 2012 <sup>(a)</sup>	March 31, 2013	June 30, 2013	Change vs. Dec. 31, 2012	Change vs. March 31, 2013
Fixed assets	(2.4((	(5.440	64 441	075	(1.001)
Property, plant and equipment	63,466	65,442	64,441	975	(1,001)
Inventories - Compulsory stock	2,538	2,583	2,359	(179)	(224)
Intangible assets	4,487	4,564	4,533	46	(31)
Equity-accounted investments and other investments	9,347	9,640	7,337	(2,010)	(2,303)
Receivables and securities held for operating purposes	1,457	1,510	1,474	17	(36)
Net payables related to capital expenditure	(1,142)	(1,064)	(1,274)	(132)	(210)
	80,153	82,675	78,870	(1,283)	(3,805)
Net working capital					
Inventories	8,496	8,275	8,035	(461)	(240)
Trade receivables	19,966	23,937	20,324	358	(3,613)
Trade payables	(14,993)	(16,857)	(13,200)	1,793	3,657
Tax payables and provisions for net deferred tax liabilities	(3,204)	(4,477)	(3,064)	140	1,413
Provisions	(13,603)	(13,275)	(13,180)	423	95
Other current assets and liabilities	2,473	2,182	1,845	(628)	(337)
	(865)	(215)	760	1,625	975
Provisions for employee post-retirement benefits	(1,374)	(1,395)	(1,400)	(26)	(5)
Assets held for sale including related liabilities	155	177	107	(48)	(70)
CAPITAL EMPLOYED, NET	78,069	81,242	78,337	268	(2,905)
Eni shareholders equity	59,060	61,774	58,977	(83)	(2,797)
Non-controlling interest	3,498	3,483	2,868	(630)	(615)
Shareholders equity	62,558	65,257	61,845	(713)	(3,412)
Net borrowings	15,511	15,985	16,492	981	507
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	78,069	81,242	78,337	268	(2,905)
Leverage	0.25	0.24	0.27	0.02	0.03

(a) For a description of the application of IAS 19, see methodology on page 7.

**Fixed assets** amounted to euro 78,870 million, representing a decrease of euro 1,283 million from December 31, 2012, reflecting the reduction of the line-item "Equity accounted investments and other investments" following the disposal of Snam and Galp and depreciation, depletion, amortization and impairment charges (euro 4,627 million). These declines were partly offset by capital expenditure incurred in the period (euro 5,931 million).

**Net working capital** amounted to euro 760 million, representing an increase of euro 1,625 million mainly due to an increased imbalance between trade payables and receivables (euro 2,151 million), also reflecting a lower amount of trade receivables transferred to financial institutions, and the utilization of accrued provisions (up by euro 423

million). Additionally, the reduction in the line-item "Inventories" (down euro 461 million) was driven by the impact of lowering oil prices on inventories stated at the weighted average cost.

**Net assets held for sale including related liabilities** (euro 107 million) referred to non strategic assets in the Exploration & Production, Gas & Power and Refining & Marketing Divisions.

**Shareholders equity** including non-controlling interest was euro 61,845 million, representing a decrease of euro 713 million from December 31, 2012. This was due to comprehensive income for the period (euro 1,497 million) as a result of net profit (euro 1,438 million) and foreign currency translation differences (euro 156 million), more than offset by dividend payments to Eni s shareholders and other changes for euro 2,210 million (being the balance dividend for the full year 2012 to Eni s shareholders of euro 1,956 million and including dividends paid to non-controlling interest of Saipem and other subsidiaries).

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<sup>(6)</sup> The summarized group balance sheet aggregates the amount of assets and liabilities derived from the statutory balance sheet in accordance with functional criteria, which consider the enterprise conventionally divided into the three fundamental areas focusing on resource investments, operations and financing. Management believes that this summarized group balance sheet is useful information in assisting investors to assess Eni s capital structure and to analyze its sources of funds and investments in fixed assets and working capital. Management uses the summarized group balance sheet to calculate key ratios such as return on capital employed (ROACE) and the proportion of net borrowings to shareholders equity (leverage) intended to evaluate whether Eni s financing structure is sound and well-balanced.

# Summarized Group Cash Flow Statement<sup>7</sup>

(euro million)

Second Quarter 2012	First Quarter 2013	Second Quarter 2013		First half 2011	First half 2013	Change
245	1,564	(126)	Net profit - continuing operations	4,039	1,438	(2,601)
			Adjustments to reconcile net profit to cash provided by operating activities:			
2 272	2.055	2.550	- depreciation, depletion and amortization and other non-monetary	4 5 1 5	4 (14	00
3,373	2,055	2,559	items	4,515	4,614	99
(347)	(51)	(117)	- net gains on disposal of assets	(370)	(168)	202
2,573	2,364	1,562	- dividends, interest, taxes and other changes	6,270	3,926	(2,344)
1,352	(471)	448	Changes in working capital related to operations	(293)	(23)	270
(2,977)	(2,663)	(2,372)	Dividends received, taxes paid, interest (paid) received	(5,821)	(5,035)	786
4,219	2,798	1,954	Net cash provided by operating activities - continuing operations	8,340	4,752	(3,588)
8			Net cash provided by operating activities - discontinued operations	82		(82)
4,227	2,798	1,954	Net cash provided by operating activities	8,422	4,752	(3,670)
(3,015)	(3,119)	(2,812)	Capital expenditure - continuing operations	(5,647)	(5,931)	(284)
(254)			Capital expenditure - discontinued operations	(493)		493
(3,269)	(3,119)	(2,812)	Capital expenditure	(6,140)	(5,931)	209
	(110)		Investments and purchase of consolidated subsidiaries and	(20.0)	4-0	100
(61)	(113)	(63)	businesses	(306)	(176)	130
722	75	2,390	Disposals	774	2,465	1,691
(312)	(23)	59	Other cash flow related to capital expenditure, investments and disposals	(574)	36	610
1,307	(382)	1,528	Free cash flow	2,176	1,146	(1,030)
(334)	936	18	Borrowings (repayment) of debt related to financing activities	(336)	954	1,290
3,939	1,829	(1,618)	Changes in short and long-term financial debt	3,577	211	(3,366)
,	,		Dividends paid and changes in non-controlling interest and	,		
(2,274)	(63)	(2,129)	reserves	(2,280)	(2,192)	88
12	11	(45)	Effect of changes in consolidation and exchange differences	3	(34)	(37)

# Change in net borrowings

(euro million)

Second Quarter 2012	First Quarter 2013	Second Quarter 2013		First half 2011	First half 2013	Change
1,307	(382)	1,528	Free cash flow	2,176	1,146	(1,030)
	(6)		Net borrowings of acquired companies	(2)	(6)	(4)

(3)			Net borrowings of divested companies	(3)		3
1,487	(23)	94	Exchange differences on net borrowings and other changes	1,232	71	(1,161)
			Dividends paid and changes in non-controlling interest and			
(2,274)	(63)	(2,129)	reserves	(2,280)	(2,192)	88
517	(474)	(507)	CHANGE IN NET BORROWINGS	1,123	(981)	(2,104)
517	(474)	(507)	UHANGE IN NE I BUKKUWINGS	1,123	(981)	(2,104)

**Net cash provided by operating activities** amounting to euro 4,752 million and cash from disposals of euro 2,465 million partly funded cash outflows relating to capital expenditure totaling euro 5,931 million, investments (euro 176 million) and dividend payments and other changes amounting to euro 2,192 million (euro 1,956 million of which related to the 2012 balance dividend paid to Eni s shareholders and the remaining part, euro 211 million, related to other dividend payments to non-controlling interests, mainly of Saipem). These flows increased the Group net debt by euro 981 million from December 31, 2012.

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<sup>(7)</sup> Eni s summarized group cash flow statement derives from the statutory statement of cash flows. It enables investors to understand the link existing between changes in cash and cash equivalents (deriving from the statutory cash flows statement) and in net borrowings (deriving from the summarized cash flow statement) that occurred from the beginning of the period to the end of period. The measure enabling such a link is represented by the free cash flow which is the cash in excess of capital expenditure needs. Starting from free cash flow it is possible to determine either: (i) changes in cash and cash equivalents for the period by adding/deducting cash flows relating to financing debts/receivables (issuance/repayment of debt and receivables related to financing activities), shareholders equity (dividends paid, net repurchase of own shares, capital issuance) and the effect of changes in consolidation and of exchange rate differences; (ii) changes rate differences. The free cash flow is a non-GAAP measure of financial performance.

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Net cash provided by operating activities was negatively affected by fewer receivables, which were due beyond the end of the reporting period, being transferred to financing institutions compared to the amount transferred at the end of the previous reporting period (down by euro 335 million; from euro 2,203 million as of December 2012 to euro 1,868 million as of June 30, 2013).

Cash from disposals largely related to the divestment of the 11.69% interest in the share capital of Snam (euro 1,459 million), the 8% interest in the share capital of Galp through spot transactions and an offering to institutional investors (for a total amount of euro 810 million), as well as other non strategic assets in the Exploration & Production Division.

# **Other information**

Continuing listing standards provided by Article No. 36 of Italian market regulation concerning issuers that control subsidiaries incorporated or regulated in accordance with laws of extra-EU Countries.

Certain provisions regulate continuing Italian listing standards of issuers controlling subsidiaries that are incorporated or regulated in accordance with laws of extra-EU Countries. These provisions also have a material impact on the consolidated financial statements of the parent company. Regarding the aforementioned provisions, as of June 30, 2013, ten of Eni s subsidiaries: Burren Energy (Bermuda) Ltd, Eni Congo SA, Eni Norge AS, Eni Petroleum Co Inc, NAOC-Nigerian Agip Oil Co Ltd, Nigerian Agip Exploration Ltd, Burren Energy (Congo) Ltd, Eni Finance USA Inc, Eni Trading & Shipping Inc and Eni Canada Holding Ltd fall within the scope of the new continuing listing standards. Eni has already adopted adequate procedures to ensure full compliance with the new regulations.

Financial and operating information by Division for the second quarter and the first half of 2013 is provided in the following pages.



# Exploration & Production

Second Quarter 2012	First Quarter 2013	Second Quarter 2013	% Ch. II Q. 13 vs. II Q. 12	(euro	million)	First half 2012	First half 2013	% Ch.
				RESULTS				
8,553	7,783	7,835	(8.4)	Net sales from operations		17,896	15,618	(12.7)
4,458	4,053	3,383	(24.1)	Operating profit		9,552	7,436	(22.2)
(219)	(54)	26		Exclusion of special items:		(218)	(28)	
91		39		- asset impairments		91	39	
(339)	(51)	(14)		- gains on disposal of assets		(351)	(65)	
7	1	9		- provision for redundancy incentives		8	10	
(20)	2	(2)		- commodity derivatives		1		
(5)	(7)	(2)		- exchange differences and derivatives		(14)	(9)	
47	1	(4)	(10.0)	- other		47	(3)	
4,239	3,999	3,409	(19.6)	Adjusted operating profit		9,334	7,408	(20.6)
(69)	(63)	(62)		Net financial income (expense) <sup>(a)</sup> Net income (expense) from investment <sup>(a)</sup>		(136) 242	(125)	
199 (2,653)	20 (2,286)	263 (2,169)		Income taxes <sup>(a)</sup>		(5,732)	283 (4,455)	
60.7	(2,280)	60.1		Tax rate (%)		60.7	58.9	
1,716	1,670	1,441	(16.0)	Adjusted net profit		3,708	<b>3,111</b>	(16.1)
·							· ·	
				Results also include:				
2,101	1,754	2,097	(0.2)	- amortization and depreciation <i>of which:</i>		3,918	3,851	(1.7)
505	390	501	(0.8)	exploration expenditure		903	891	(1.3)
408	330	400	(2.0)	- amortization of exploratory drilling expenditures and other		691	730	5.6
97	60	101	4.1	- amortization of geological and geophysical exploration expenses		212	161	(24.1)
2,437	2,330	2,563	5.2	Capital expenditure		4,455	4,893	9.8
_,	_,	_,- *-		of which:		.,	.,	
468	466	478	2.1	- exploratory expenditure <sup>(b)</sup>		826	944	14.3
				<b>Production</b> <sup>(c) (d)</sup>				
856	818	845	(1.3)	Liquids <sup>(e)</sup>	(kbbl/d)	861	832	(3.4)
4,394	4,290	4,410	0.8	Natural gas	(mmcf/d)	4,437	4,350	(2.4)
1,656	1,600	1,648	(0.5)	Total hydrocarbons	(kboe/d)	1,669	1,624	(2.7)
				Average realizations				
101.46	102.32	93.25	(8.1)	Liquids <sup>(e)</sup>	(\$/bbl)	106.53	97.60	(8.4)
6.96	7.18	7.35	5.6	Natural gas	(\$/mmcf)	7.15	7.27	1.7
72.02	72.10	68.65	(4.7)	Total hydrocarbons	(\$/boe)	75.10	70.33	(6.4)
				Average oil market prices				
108.19	112.60	102.44	(5.3)	Brent dated	(\$/bbl)	113.34	107.50	(5.2)
84.46	85.24	78.44	(7.1)	Brent dated	(euro/bbl)	87.45	81.87	(6.4)
93.44	94.30	94.12	0.7	West Texas Intermediate	(\$/bbl)	98.21	94.21	(4.1)

2.28	3.49	4.01	75.9	Gas Henry Hub	(\$/mmbtu)	2.36	3.75	58.9
(c) Supplemen	ploration license tary operating da i s share of pro	ta is provided	on page 41.					



# **Results**

In the **second quarter of 2013**, the Exploration & Production Division reported an adjusted operating profit amounting to euro 3,409 million, representing a decrease of euro 830 million from the second quarter of 2012, down by 19.6%. This was driven by lowering average liquids realizations (down 8.1%) reflecting the decrease in Brent prices (\$102.44 per barrel the marker Brent, down by 5.3% from the same period of the previous year) and the appreciation of the euro against the dollar (up 2%) which impacted the results reported by the subsidiaries whose functional currency is the US dollar.

Special items excluded from adjusted operating profit amounted to a loss of euro 26 million for the quarter (net gain of euro 28 million in the first half) mainly related to impairment losses and net gains on disposals recorded on certain non strategic assets.

The second quarter adjusted net profit decreased by euro 275 million to euro 1,441 million (down by 16%) from the second quarter of 2012, due to declining operating performance partly offset by higher income from investments and a lower tax rate (down approximately one percentage point) due to a reduced share of taxable profit reported in Countries with higher taxation.

In the **first half of 2013**, the Exploration & Production segment recorded an adjusted operating profit of euro 7,408 million, a decrease of euro 1,926 million from the first half of 2012, or 20.6%. This was due to lower dollar realizations on hydrocarbons (down 6.4% on average), a reduction in production sold and, to a lesser extent, the foreign currency translation effect.

First half adjusted net profit decreased by euro 597 million to euro 3,111 million (down by 16.1%) from the first half of 2012 due to worsening operating performance, partly offset by a lower tax rate (down approximately two percentage points).

# **Operating review**

In the **second quarter of 2013**, Eni s liquids and gas production was 1.648 million boe/d was broadly in line with the same quarter of 2012, down 0.5% (1.624 million boe/d, down by 2.7% in the first half of 2013). Performance was affected by force majeure events in Nigeria, particularly significant, and in Libya, and by the disposals made in 2012 relating to the divestment of a 10% interest in the Karachaganak field and the Galp transaction. However, this was partly helped by the restart of Elgin-Franklin field (Eni s interest 21.87%, operated by an another oil major) in the UK, which was off line in 2012 due to an accident. When excluding these impacts, production increased by approximately two percentage points in the second quarter and was unchanged for the first half of 2013, driven by new field start-ups and continuing production ramp-up mainly in Russia, Algeria, Angola and Egypt, partly offset by planned facility downtime, mainly in Kazakhstan and the North Sea, and mature fields decline. The share of oil and natural gas produced outside Italy was 89%, both in the quarter and in the first-half of 2013.

Liquids production (845 kbbl/d) decreased by 11 kbbl/d, or 1.3%, due to lower production in Nigeria, planned maintenance downtimes, as well as mature field declines. These negatives were partly offset by start-ups/ramp-ups mainly in Egypt, Russia and Angola, as well as higher production in Iraq.

Natural gas production (4,410 mmcf/d) registered a slight increase from the second quarter of 2012 (up 0.8%) due to start-ups/ramp-ups mainly in Russia, Algeria and Angola, partly offset by lower productions in Nigeria and mature field declines.

In the **first half of 2013**, liquids production (832 kbbl/d) decreased by 29 kbbl/d, or by 3.4%, due to lower production in Nigeria, planned facility downtimes, as well as mature field declines. These negatives were partly offset by start-ups/ramp-ups mainly in Egypt, Russia and Angola, and higher production in Iraq.

Natural gas production (4,350 mmcf/d) registered a decline from the first half of 2012 (down 2.4%). Lower production in Nigeria and mature field declines were partly offset by the contribution of the start-ups/ramp-ups of the period mainly in Russia, Algeria and Angola.

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# Gas & Power

Second Quarter 2012	First Quarter 2013	Second Quarter 2013	% Ch. II Q. 13 vs. II Q. 12		(euro million)	First half 2012	First half 2013	% Ch.
				RESULTS (*)				
7,865	10,842	6,520	(17.1)	Net sales from operations		19,993	17,362	(13.2)
(1,557)	(105)	(454)	70.8	Operating profit		(641)	(559)	12.8
				Exclusion of inventory holding (gains)				
114	(37)	4		losses		127	(33)	
1,042	(85)	14		Exclusion of special items:		1,132	(71)	
(3)				- environmental charges		(3)		
849				- asset impairments		849		
(20)	(102)			- gains on disposal of assets		(1)	(100)	
(20)	(102)			- risk provisions		77	(102)	
4	1	122		- provision for redundancy incentives		4	1	
210	(79)	133		- commodity derivatives		200	54	
210	82	(121)		- exchange differences and derivatives		200	(39)	
2	13	2	(9.7)	- other		6	15	
(401)	(227)	(436)	(8.7)	Adjusted operating profit		<b>618</b>	(663)	••
(494)	(304)	(457)	7.5	Marketing		434	(761)	
93	77	21	(77.4)	International transport		184	98	(46.7)
1	7	4		Net finance income (expense) <sup>(a)</sup>		197	11	
81 208	30 50	56 145		Net income from investments <sup>(a)</sup> Income taxes <sup>(a)</sup>		187	86 195	
				Tax rate (%)		(188)		
(111)	(1.40)						(271)	
(111)	(140) 28	(231) 57		Adjusted net profit Capital expenditure		625 85	(371) 85	••
53	28	57	7.5	Capital experioriture		05	05	
				National and solar				
( 50	12.53	6.50	(0.2)	Natural gas sales	(bcm)	10 (7	19.03	1.9
6.52 13.63	12.55	6.50 12.54	(0.3)	International sales		18.67 32.09	30.23	(5.8)
13.03	17.09	12.34	. ,	- Rest of Europe		32.09 27.44	25.20	(8.2)
1.13	13.14	1.85		- Extra European markets		3.35	3.69	(8.2)
1.90	1.04	1.05	(2.0)	- Extra European markets - E&P sales in Europe and in the Gulf of	of	5.55	5.09	10.1
0.60	0.71	0.63	5.0	Mexico	·J	1.30	1.34	3.1
20.15	30.22	19.04	(5.5)	WORLDWIDE GAS SALES		50.76	49.26	(3.0)
				of which:				
17.29	27.56	16.79	(2.9)	- Sales of consolidated subsidiaries		44.42	44.35	(0.2)
			(***	- Eni s share of sales of natural gas of				(20.2)
2.26	1.95	1.62	(28.3)	affiliates - E&P sales in Europe and in the Gulf of	of	5.04	3.57	(29.2)
0.60	0.71	0.63	5.0	- L&P sales in Europe and in the Guy of Mexico	IJ.	1.30	1.34	3.1
9.62	9.16	8.69		Electricity sales	(TWh)	21.91	17.85	(18.5)

(\*) G&P results include Marketing and International transport activities.

(a) Excluding special items.

# **Results**

In the second quarter of 2013, the Gas & Power Division reported an adjusted operating loss of euro 436 million, a slight increase on losses faced in the second quarter of 2012 (down by euro 35 million), which was due to declining profits at the International transport business (down euro 72 million, or 77.4%). The Marketing business reported lower adjusted operating losses (up 7.5%). The effects of declining unit selling margins due to lower selling prices, lower margins on electricity sales, lower volumes sold due to weak demand in Italy and Europe and increasing competition were more than offset by part of the benefits associated with the renegotiations of the supply contracts, some of which are still pending necessarily delaying the recognition of the associated economic effects and the ongoing recovery in Libyan supplies.

Adjusted operating loss for the quarter excludes special charges of euro 14 million relating mainly to fair value evaluation of commodity derivatives (euro 133 million) and the reporting under operating income of exchange rate differences and derivatives entered to hedge exchange rate risks in commodity pricing formulas (a gain of euro 121 million). In the first half of 2013, has been accrued also the reversal of unutilized provisions for euro 102 million accounted in the 2012 financial statements reflecting extraordinary charges.

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Adjusted net loss was euro 231 million in the quarter, increasing by euro 120 million from the second quarter of 2012 due to a declining operating performance and lower income from investments relating to the divestment of Galp.

In the **first half of 2013** the Gas & Power Division reported sharply lower results down to a loss of euro 663 million compared to operating profit of euro 618 million in the first half of 2012. The Marketing business reported a decline of approximately euro 1.2 billion from the first half of 2012 which had been driven by the economic benefits associated with the renegotiation of gas supply contracts, some of which backdate to early 2011. Additional drivers of this decline are described in the second quarter results.

The International transport also posted a declining operating performance (down 46.7%).

Adjusted net loss for the first half of 2013 was euro 371 million, a euro 996 million decline from the first half of 2012 also due to lower results of equity accounted entities.

Second Quarter 2012	First Quarter 2013	Second Quarter 2013	% Ch. II Q. 13 vs. II Q. 12		First half 2012	First half 2013	% Ch.
6.52	12.53	6.50	(0.3)	ITALY	18.67	19.03	1.9
0.59	2.40	0.67	13.6	- Wholesalers	2.47	3.07	24.3
1.49	2.78	1.86	24.8	- Italian exchange for gas and spot markets	3.95	4.64	17.5
1.64	1.70	1.64		- Industries	3.51	3.34	(4.8)
0.10	0.45	0.12	20.0	- Medium-sized enterprises and services	0.51	0.57	11.8
0.51	0.75	0.27	(47.1)	- Power generation	1.26	1.02	(19.0)
0.62	2.89	0.65	4.8	- Residential	3.63	3.54	(2.5)
1.57	1.56	1.29	(17.8)	- Own consumption	3.34	2.85	(14.7)
13.63	17.69	12.54	(8.0)	INTERNATIONAL SALES	32.09	30.23	(5.8)
11.13	15.14	10.06	(9.6)	Rest of Europe	27.44	25.20	(8.2)
0.24	1.22	1.26		- Importers in Italy	1.02	2.48	
10.89	13.92	8.80	(19.2)	- European markets	26.42	22.72	(14.0)
1.75	1.24	1.18	(32.6)	Iberian Peninsula	3.68	2.42	(34.2)
1.54	2.83	1.65	7.1	Germany/Austria	4.35	4.48	3.0
2.79	2.86	1.93	(30.8)	Benelux	6.04	4.79	(20.7)
0.25	0.86	0.23	(8.0)	Hungary	1.24	1.09	(12.1)
0.81	1.27	0.59	(27.2)	UK	1.86	1.86	
1.62	1.79	1.46	(9.9)	Turkey	3.75	3.25	(13.3)
1.75	2.76	1.60	(8.6)	France	4.55	4.36	(4.2)
0.38	0.31	0.16	(57.9)	Other	0.95	0.47	(50.5)
1.90	1.84	1.85	(2.6)	Extra European markets	3.35	3.69	10.1
0.60	0.71	0.63	5.0	E&P sales in Europe and in the Gulf of Mexico	1.30	1.34	3.1
20.15	30.22	19.04	(5.5)	WORLDWIDE GAS SALES	50.76	49.26	(3.0)

### NATURAL GAS SALES BY MARKET

(bcm)

**Sales of natural gas for the second quarter of 2013** decreased to 19.04 bcm, down 5.5% from the second quarter of 2012, because of an ongoing demand downturn and growing competition. Sales included Eni s own consumption, Eni s

share of sales made by equity-accounted entities and upstream sales in Europe and the Gulf of Mexico. Excluding the loss of significant influence on Galp whereby the Company ceased reporting its share of sales, the second quarter 2013 performance decreased by 2.9%.

Sales volumes in the Italian market amounted to 6.50 bcm, largely unchanged from the second quarter of 2012. Increases recorded in sales at certain Italian exchanges (up 0.37 bcm) and to wholesalers (up 0.08 bcm) were offset by lower supplies to the power generation sector (down 0.24 bcm), which were caused by lower demand for electricity and a shift to renewable sources and coal.

Sales to importers in Italy grew significantly (up by 1.02 bcm) due to improved availability of Libyan gas.

Sales in Europe decreased by 2.09 bcm, down 19.2%, particularly in the Iberian Peninsula (down 0.57 bcm) due to the exclusion of Galp sales related to the end of affiliation of the company. Net of this effect, sales in Europe decreased by 14.9% due to declining volumes sold in Benelux (down 0.86 bcm) which were affected by lower hub sales, in the UK (down 0.22 bcm) due to lower volumes marketed in wholesalers segment and hubs and Turkey (down 0.16 bcm) reflecting the decline of withdrawals by Botas. The opposite trend was recorded in sales in Germany/Austria (up 0.11 bcm) which were driven by the effective performance of commercial initiatives.

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Sales of natural gas for the first half of 2013 were 49.26 bcm, a decrease of 1.50 bcm from the first half of 2012, down 3%, due to the above mentioned drivers as explained in the review of the second quarter results. Sales included Eni s own consumption, Eni s share of sales made by equity-accounted entities and upstream sales in Europe and in the Gulf of Mexico. Excluding the loss of significant influence on Galp, the first half of 2013 was largely unaffected. Sales in Italy followed a positive trend due to higher sales at certain Italian exchanges (up 0.69 bcm) and to wholesalers (up 0.60 bcm) due to the effective performance of marketing initiatives. Sales in Europe decreased by 14% (down 10.2% when excluding Galp sales), in particular in Benelux and Turkey (down 1.25 bcm and 0.50 bcm, respectively); sales of LNG increased globally in premium markets, especially in Japan and Argentina.

**Electricity to sales** were 8.69 TWh in the second quarter of 2013, decreasing by 9.7% from the second quarter of 2012, due to lower volumes traded on the Italian power exchange and decreasing sales to wholesalers that offset the increase in the retail segment. In the first half of 2013 sales decreased by 18.5% to 17.85 TWh, due to the drivers described above.

# Other performance indicators

Follows a breakdown of the pro-forma adjusted EBITDA by business:

(euro million)

Second Quarter 2012	First Quarter 2013	Second Quarter 2013	% Ch. II Q. 13 vs. II Q. 12			First half 2012	First half 2013	% Ch.
(132)	(61)	(239)	81.1	Pro-forma adjusted EBITDA		1,186	(300)	••
(263)	(173)	(298)	13.3	Marketing		921	(471)	
131	112	59	(55.0)	International transport	_	265	171	(35.5)

EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization charges) on an adjusted basis is calculated by adding amortization and depreciation charges to adjusted operating profit. This performance indicator includes the adjusted EBITDA of Eni s wholly-owned subsidiaries and Eni s share of adjusted EBITDA generated by certain associates which are accounted for under the equity method for IFRS purposes. Management believes that the EBITDA pro-forma adjusted is an important alternative measure to assess the performance of Eni s Gas & Power Division, taking into account evidence that this division is comparable to European utilities in the gas and power generation sector. This measure is provided in order to assist investors and financial analysts in assessing the divisional performance of Eni Gas & Power, as compared to its European peers, as EBITDA is widely used as the main performance indicator for utilities. The EBITDA pro-forma adjusted is a non-GAAP measure under IFRS.

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# Refining & Marketing

Second Quarter 2012	First Quarter 2013	Second Quarter 2013	% Ch. II Q. 13 vs. II Q. 12		(euro million)	First half 2012	First half 2013	% Ch.
				RESULTS				
15,295	13,889	15,839	3.6	Net sales from operations		29,501	29,728	0.8
(787)	(48)	(509)	35.3	Operating profit		(674)	(557)	17.4
161	(07)	202		Exclusion of inventory holding (gains)		107	105	
464 181	(97)	292 43		losses Exclusion of special items:		106 202	195 36	
3	(7) 7	43 9		- environmental charges		202	30 16	
182	16	25		- asset impairments		193	41	
102	10	(2)		- gains on disposal of assets		195	(2)	
(13)		(2)		- risk provisions		(13)	(2)	
23	1	3		- provision for redundancy incentives		24	4	
20	1	(2)		- commodity derivatives		21	(2)	
(17)	(21)	(2)		- exchange differences and derivatives		(15)	(19)	
2	(10)	8		- other		5	(12)	
(142)	(152)	(174)	(22.5)	Adjusted operating profit		(366)	(326)	10.9
(5)	1	(3)	()	Net finance income (expense) <sup>(a)</sup>		(6)	(2)	
(-)		(-)		Net income (expense) from investments				
(5)	49	1		(a)		17	50	
42	52	35		Income taxes <sup>(a)</sup>		102	87	
				Tax rate (%)				
(110)	(50)	(141)		Adjusted net profit		(253)	(191)	24.5
166	84	126	(24.1)	Capital expenditure		290	210	(27.6)
				Global indicator refining margin				
5.89	3.97	3.97	(22.6)	Brent dated	(\$/bbl)	4.41	3.97	(10.0)
4.60	3.01	3.04		Brent dated	(\$/bbl)	3.40	3.97	(11.2)
6.31	4.30	3.76	. ,	Brent/Ural	(euro/bbl) (\$/bbl)	4.79	4.03	(11.2) (15.9)
0.51	4.50	5.70	(+0.+)	bieno oran	(\$/001)	ч.79	4.05	(15.7)
				<b>REFINING THROUGHPUTS AND</b>				
				SALES	(mmtonnes)			
5.10	4.91	4.68	(8.2)	Refining throughputs of wholly-owne refineries	a	9.84	9.59	(2.5)
7.10	6.96	6.80		Refining throughputs on own account	ŀ	14.27	13.76	(3.6)
5.83	5.83	5.62	. ,	- Italy	-	11.81	11.45	(3.0)
1.27	1.13	1.18		- Rest of Europe		2.46	2.31	(6.1)
2.74	2.33	2.49		Retail sales		5.27	4.82	(8.5)
1.98	1.65	1.71	(13.6)			3.79	3.36	(11.3)
0.76	0.68	0.78	2.6	- Rest of Europe		1.48	1.46	(1.4)
3.21	2.80	3.16		Wholesale sales		6.16	5.96	(3.2)
2.18	1.86	2.08		- Italy		4.24	3.94	(7.1)
1.03	0.94	1.08	4.9	- Rest of Europe		1.92	2.02	5.2
0.11	0.10	0.11		Wholesale sales outside Europe		0.21	0.21	

(a) Excluding special items.

# Results

In the **second quarter of 2013**, the Refining & Marketing business reported an adjusted operating loss amounting to euro 174 million, increasing by euro 32 million, or 22.5% from the second quarter of 2012. This performance reflected lower refining margins which were down by 32.6% to 3.97 \$/bbl for the average Brent refining margin in the Mediterranean and weak demand for refined products. Eni s results were also impacted by narrowing price differentials between light and heavy crudes. The negative trading environment was partly counteracted by efficiency gains aimed at reducing energy costs, optimization of plant set-up and lower throughputs at less competitive refineries under the current scenario.

Marketing results declined due to lower sales related to the declining demand for fuels and mounting competitive pressures.

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Special charges excluded from adjusted operating loss amounted to euro 43 million and mainly related to impairment charges of euro 25 million which were incurred to write down compliance and stay-in-business capital expenditures incurred in the period at certain assets which were impaired in previous reporting periods and provisions for environmental charges of euro 9 million.

In the second quarter of 2013, adjusted net loss was euro 141 million (up euro 31 million from the second quarter of 2012) mainly due to a lower operating performance.

In the **first half of 2013** the Refining & Marketing business reported an adjusted operating loss amounting to euro 326 million, a euro 40 million improvement from the first half of 2012. This was mainly due to a less negative refining scenario in the first quarter of 2013.

Adjusted net loss was euro 191 million, improving by euro 62 million from the first half of 2012 due to lower operating losses and improved results of equity accounted entities.

# **Operating review**

Eni s **refining throughputs** for the second quarter of 2013 were 6.80 mmtonnes (13.76 mmtonnes in the first half of 2013), with a 4.2% decline from the second quarter of 2012 (down 3.6% from the first half of 2012). In Italy, processed volumes decreased (down 3.6% and 3% in the second quarter and the first half of 2013, respectively) due to scheduled standstills at the Gela plant and an unplanned refinery downtime at the Sannazzaro plant. These negatives were partly offset by higher throughputs at the Venice Refinery due to the standstill in 2012. Outside Italy, Eni s refining throughputs decreased by 7.1% from the second quarter of 2012(down 6.1% from the first half of 2012) particularly in Germany due to planned standstills at the Schwedt Refinery.

**Retail sales in Italy** (1.71 mmtonnes in the quarter, 3.36 mmtonnes in the first half of 2013) decreased by approximately 270 ktonnes, down 13.6% (approximately 430 ktonnes, down 11.3% in the first half), driven by declining demand. Eni s retail market share of 28% decreased by 2.8 percentage points from the second quarter 2012 (30.8%), which benefited from the marketing campaign "riparti con eni".

Wholesale sales in Italy (2.08 mmtonnes in the quarter, 3.94 mmtonnes in the first half of 2013) declined by approximately 100 ktonnes, down 4.6% from the same quarter of 2012 (down 7.1% in the first half), due to lower sale volumes recorded in fuel oil, bitumen and gasoil. This reflected a decline in demand from the industrial sector, which was partly offset by higher volumes sold in the jet fuel sector due to higher demand from aviation operators. Average market share in the second quarter of 2013 was 29.3% (29.7% in the second quarter of 2012).

**Retail sales in the rest of Europe** (approximately 780 ktonnes in the quarter, 1.46 mmtonnes in the first half of 2013) slightly increased from the second quarter of 2012 (down 1.4% in the first half) reflecting increased sales in Austria and Switzerland which were offset by lower sales in the Czech Republic.

**Wholesale sales in the rest of Europe** (1.08 mmtonnes in the second quarter, 2.02 mmtonnes in the first half of 2013) increased by 4.9% from the second quarter of 2012 (by 5.2% in the first half), mainly in Slovenia, Czech Republic and France.

# Summarized Group profit and loss account

(euro million)

Second Quarter 2012	First Quarter 2013	Second Quarter 2013	% Ch. II Q. 13 vs. II Q. 12		First half 2012	First half 2013	% Ch.
30,063	31,165	28,111	(6.5)	Net sales from operations	63,203	59,276	(6.2)
515	231	139	(73.0)	Other income and revenues	751	370	(50.7)
(23,974)	(25,465)	(24,251)	(1.2)	Operating expenses	(48,501)	(49,716)	(2.5)
(280)	41	(51)	81.8	Other operating income (expense)	(372)	(10)	97.3
(3,533)	(2,138)	(2,489)	29.5	Depreciation, depletion, amortization and impairments	(5,741)	(4,627)	19.4
2,791	3,834	1,459	(47.7)	Operating profit	9,340	5,293	(43.3)
(335)	(167)	(434)	(29.6)	Finance income (expense)	(641)	(601)	6.2
306	148	526	71.9	Net income from investments	1,394	674	(51.6)
2,762	3,815	1,551	(43.8)	Profit before income taxes	10,093	5,366	(46.8)
(2,517)	(2,251)	(1,677)	33.4	Income taxes	(6,054)	(3,928)	35.1
91.1	59.0			Tax rate (%)	60.0	73.2	
245	1,564	(126)		Net profit - continuing operations	4,039	1,438	(64.4)
128				Net profit - discontinued operations	259		
373	1,564	(126)		Net profit	4,298	1,438	(66.5)
227	1,543	275	21.1	Net profit attributable to Eni s shareholders	3,844	1,818	(52.7)
156	1,543	275	76.3	- continuing operations	3,700	1,818	(50.9)
71				- discontinued operations	144		
146	21	(401)		Net profit attributable to non-controlling interest	454	(380)	
89	21	(401)		- continuing operations	339	(380)	
57				- discontinued operations	115		
156	1,543	275	76.3	Net profit attributable to Eni s shareholders - continuing operations	3,700	1,818	(50.9)
209	7	203		Exclusion of inventory holding (gains) losses	(70)	210	
1,003	(165)	98		Exclusion of special items	203	(67)	
1,368	1,385	576	(57.9)	Adjusted net profit attributable to Eni s shareholders - continuing operations <sup>(a)</sup>	3,833	1,961	(48.8)

(a) For a detailed explanation of adjusted operating profit and adjusted net profit see the paragraph "Reconciliation of reported operating profit and reported net profit to results on an adjusted basis".

# NON-GAAP measures

### Reconciliation of reported operating profit and reported net profit to results on an adjusted basis

Management evaluates Group and business performance on the basis of adjusted operating profit and adjusted net profit, which are arrived at by excluding inventory holding gains or losses, special items and, in determining the business segments adjusted results, finance charges on finance debt and interest income. The adjusted operating profit of each business segment reports gains and losses on derivative financial instruments entered into in order to manage exposure to movements in foreign currency exchange rates which impact industrial margins and the translation of commercial payables and receivables. Accordingly currency translation effects recorded through profit and loss are also reported within business segments adjusted operating profit.

The taxation effect of the items excluded from adjusted operating or net profit is determined based on the specific rate of taxes applicable to each of them. The Italian statutory tax rate is applied to finance charges and income (38% is applied to charges recorded by companies in the energy sector, whilst a tax rate of 27.5% is applied to all other companies). Adjusted operating profit and adjusted net profit are non-GAAP financial measures under either IFRS or US GAAP. Management includes them in order to facilitate a comparison of base business performance across periods, and to allow financial analysts to evaluate Eni s trading performance on the basis of their forecasting models.

The following is a description of items that are excluded from the calculation of adjusted results.

**Inventory holding gain or loss** is the difference between the cost of sales of the volumes sold in the period based on the cost of supplies of the same period and the cost of sales of the volumes sold calculated using the weighted average cost method of inventory accounting.

**Special items** include certain significant income or charges pertaining to either: (i) infrequent or unusual events and transactions, identified as non-recurring items under such circumstances; (ii) certain events or transactions which are not considered to be representative of the ordinary course of business, as in the case of environmental provisions, restructuring charges, asset impairments or write ups and gains or losses on divestments even though they occurred in past periods or are likely to occur in future ones; or (iii) exchange rate differences and derivatives relating to industrial activities and commercial payables and receivables, particularly exchange rate derivatives to manage commodity pricing formulas which are quoted in a currency other than the functional currency. Those items are reclassified in operating profit with a corresponding adjustment to net finance charges, notwithstanding the handling of foreign currency exchange risks is made centrally by netting off naturally-occurring opposite positions and then dealing with any residual risk exposure in the exchange rate market. As provided for in Decision No. 15519 of July 27, 2006 of the Italian market regulator (Consob), non recurring material income or charges are to be clearly reported in the management s discussion and financial tables. Furthermore, special items include gains and losses on re-measurement at fair value of certain non hedging commodity derivatives, including the ineffective portion of cash flow hedges and certain derivative financial instruments embedded in the pricing formula of long-term gas supply agreements of the Exploration & Production Division.

**Finance charges or income related to net borrowings** related to net borrowings excluded from the adjusted net profit of business segments are comprised of interest charges on finance debt and interest income earned on cash and cash equivalents not related to operations. Therefore, the adjusted net profit of business segments includes finance charges or income deriving from certain segment-operated assets, i.e., interest income on certain receivable financing and securities related to operations and finance charge pertaining to the accretion of certain provisions recorded on a discounted basis (as in the case of the asset retirement obligations in the Exploration & Production Division). Finance charges or interest income and related taxation effects excluded from the adjusted net profit of the business segments are allocated on the aggregate Corporate and financial companies.

For a reconciliation of adjusted operating profit and adjusted net profit to reported operating profit and reported net profit see tables below.

#### (euro million)

Second quarter 2013	E&P	G&P	R&M	Versal	-	ineering & nstruction	aı finan	orate nd ncial anies	Other activities	unre intr pr	act of alized agroup ofit ination	GROUP
<b>Reported operating profit</b> Exclusion of inventory holding (g	ains) lo	osses		3,383	( <b>454</b> ) 4	( <b>509</b> ) 292	( <b>184</b> ) 94	(681)	(77)	(121)	<b>102</b> (64)	<b>1,459</b> 326
										·		
Exclusion of special items:						0	2			26		47
environmental charges				39		9	2			36		47
asset impairments						25	0			1		71
gains on disposal of assets				(14)		(2)	4			23		(16) 27
risk provisions provision for redundancy incer	tivos			9		3	4		1	1		15
commodity derivatives	luves			(2)	133	(2)	1	1	1	1		131
exchange differences and deriv	otives			(2)	(121)	(2)	(6)	1				(127)
other	allves			(2)	(121)	8	(0)			8		(127)
ouiei				(4)	2	0				0		14
Special items of operating profit	t			26	14	43	8	1	1	69		162
Adjusted operating profit				3,409	(436)	(174)	(82)	(680)	(76)	(52)	38	1,947
Net finance (expense) income <sup>(a)</sup>				(62)	4	(3)		(1)	(211)	(6)		(279)
Net income from investments <sup>(a)</sup>				263	56	1	(1)	11	1			331
Income taxes <sup>(a)</sup>				(2,169)	145	35	5	21	157		(18)	(1,824)
Tax rate (%)				60.1								91.2
Adjusted net profit				1,441	(231)	(141)	(78)	(649)	(129)	(58)	20	175
of which:												
- Adjusted net profit of non-contro												(401)
<ul> <li>Adjusted net profit attributabl shareholders</li> </ul>	le to Ei	ni s										576
Reported net profit attributable shareholders	to Eni	i s										275
Exclusion of inventory holding (g	ains) lo	osses										203
Exclusion of special items												98
Adjusted net profit attributable shareholders	to Eni	S										576

(a) Excluding special items.

#### (euro million)

Second quarter 2012							OTHER TIVITI (a)			_		CONTINU			
G&P E&P <sup>(a)</sup> R&M Ver:	Engine salis Constr	ering &		d cial	nam ac	Other	ur ir	Impact inrealiz ntragro profit liminat	zed oup t	ROUP Sn		nsolida ljustme			CONTINUI OPERATIC
<b>Reported operating</b> <b>profit</b> Exclusion of	4,458	(1,557)	(787)	(133)	365	(102)	506	(107)	430	3,073	(506)	224	(282)	2,791	
inventory holding (gains) losses		114	464	85					(337)	326				326	-
Exclusion of special items: environmental															
charges		(3)	3	1			9	34		44	(9)		(9)	35	I
asset impairments	91	849	182	8	21			2		1,153				1,153	
gains on disposal of assets	(339)		1							(338)				(338)	١
risk provisions	(337)	(20)						4		(29)				(338)	
provision for redundancy		(20)	(10)							(=>)				(=>)	
incentives	7	4	23	8	1	5	(3)	1		46	3		3	49	
commodity derivatives	(20)				2					(18)				(18)	,
exchange differences															
and derivatives	(5)	210	(17)	6						194				194	
other	47	2	2			(2)		9		58				58	
Special items of operating profit	(219)	1,042	181	23	24	3	6	50		1,110	(6)	_	(6)	1,104	_
Adjusted operating profit	4,239	(401)	(142)	(25)	389	(99)	512	(57)	93	4,509	(512)	224	(288)	4,221	
Net finance (expense) income <sup>(b)</sup>	(69)	1	(5)	(2)	(1)	(432)	3	(20)		(525)	(3)		(3)	(528)	)
Net income from investments <sup>(b)</sup>	199	81	(5)	1	21		11	, í		308	(11)		(11)	297	
Income taxes <sup>(b)</sup>	(2,653)	208	42	2	(127)	80	(215)		(39)		215	(46)	169	(2,533)	
Tax rate (%)	60.7				31.1		40.9			63.0				63.5	
Adjusted net profit	1,716	(111)	(110)	(24)	282	(451)	311	(77)	54	1,590	(311)	178	(133)	1,457	
·			_	_		_					_				-
of which:															
<ul> <li>Adjusted net profit of no</li> <li>Adjusted net profit att</li> </ul>										146			(57)	89	
shareholders	Tibutable to Lin	5								1,444			(76)	1,368	
Reported net profit attr shareholders	ibutable to Eni	S								227			(71)	156	

Exclusion of inventory holding (gains) losses	209	(5)	209
Exclusion of special items	1,008		1,003
Adjusted net profit attributable to Eni s shareholders	1,444	(76)	1,368

(a) Following the announced divestment plan, Snam results are reclassified from "Gas & Power" sector to "Other activities " and accounted as discontinued operations.

(b) Excluding special items.

(euro million)

First half 2013	E&P	G&P	R&M	Versalis		neering & struction	Corpo ar finar compa	nd ncial	Other activities	unre intr pr	act of alized agroup ofit ination	GROUP
Reported operating profit				7,436	(559)	(557)	(278)	(478)	(154)	(193)	76	5,293
Exclusion of inventory holding (ga	ains) lo	osses			(33)	195	123				51	336
Exclusion of special items:												
environmental charges						16	2			36		54
asset impairments				39		41	6			2		88
gains on disposal of assets				(65)		(2)		1				(66)
risk provisions					(102)		4			23		(75)
provision for redundancy incen	tives			10	1	4	1		2	1		19
commodity derivatives					54	(2)	1	1				54
exchange differences and deriv	atives			(9)	(39)	(19)	(4)					(71)
other				(3)	15	(2)			(6)	24		28
Special items of operating profit				(28)	(71)	36	10	2	(4)	86		31
Adjusted operating profit				7,408	(663)	(326)	(145)	(476)	(158)	(107)	127	5,660
Net finance (expense) income <sup>(a)</sup>				(125)	11	(2)	(1)	(2)	(357)	(6)		(482)
Net income from investments <sup>(a)</sup>				283	86	50	(1)	11	43			472
Income taxes <sup>(a)</sup>				(4,455)	195	87	11	(52)	194		(49)	(4,069)
Tax rate (%)				58.9								72.0
Adjusted net profit				3,111	(371)	(191)	(136)	(519)	(278)	(113)	78	1,581
of which:												
- Adjusted net profit of non-contro												(380)
- Adjusted net profit attributable shareholders	e to Ei	ni s										1,961
Reported net profit attributable shareholders	to Eni	i s										1,818
Exclusion of inventory holding (ga	ains) lo	osses										210
Exclusion of special items												(67)
Adjusted net profit attributable shareholders	to Eni	S										1,961

(euro million)

First half 2012						P	OTHEN ACTIVIT					CONTINU			
G&P		eering &		nd ncial		Other	er	Impact unreali intragr profi	ized roup it		Con		nsolidation ljustments T(		CONTINU
E&P <sup>(a)</sup> R&M Vers	alis Consu	.ruction	compar	nies a	3nam a 	Ctivit	.ies e	limina	tion .	GROUP 5	nam au	ljustme	ents	Tota1	OPERATI
Reported operating profit Exclusion of inventory holding (gains) losses	9,552	( <b>641</b> ) 127	( <b>674</b> ) 106	( <b>229</b> ) 18	745	(185)	1,076	(145)	<b>421</b> (337)	<b>9,920</b> (86)	(1,076)	496	(580)	<b>9,340</b> (86)	
									·						-
Exclusion of special items:															
environmental charges		(3)	7	1			11	34		50	(11)		(11)	39	
asset impairments gains on disposal	91	849	193	8	21			2		1,164				1,164	
of assets	(351)	(1)	1		1		(3)			(364)	3		3	(361)	
risk provisions provision for redundancy		77	(13)					4		68				68	
incentives	8	4	24	9	1	8	1	1		56	(1)		(1)	55	
commodity derivatives	1				(1)										
exchange differences															
and derivatives other	(14) 47	200 6	(15) 5	(1)		(2)		13		170 69				170 69	
Special items of															
operating profit	(218)	1,132	202	17	22	6	9	43		1,213	(9)		(9)	1,204	_
Adjusted operating profit Nat finance (avpense)	9,334	618	(366)	(194)	767	(179)	1,085	(102)	84	11,047	(1,085)	496	(589)	10,458	
Net finance (expense) income <sup>(b)</sup>	(136)	8	(6)	(2)	(4)	(649)	7	(21)		(803)	(7)		(7)	(810)	)
Net income from investments <sup>(b)</sup>	242	187	17	1	22		23			492	(23)		(23)		
Income taxes <sup>(b)</sup>	(5,732)	(188)	17	52	(232)	182	(446)		(37)			(92)	(23) 354	469 (5,945)	
Tax rate (%)	60.7	23.1			29.6		40.0			58.7				58.8	i.
Adjusted net profit	3,708	625	(253)	(143)	553	(646)	669	(123)	47	4,437	(669)	404	(265)		
of which:															i.
- Adjusted net profit of no										454			(115)	339	
<ul> <li>Adjusted net profit attr shareholders</li> </ul>	ributable to Eni	is								3,983			(150)	3,833	
Reported net profit attri shareholders	ibutable to Eni	s								3,844			(144)	3,700	

Adjusted net profit attributable to Eni s shareholders	3,983	(150)	3,833
items	209	(6)	203
Exclusion of inventory holding (gains) losses Exclusion of special	(70)		(70)

(a) Following the announced divestment plan, Snam results are reclassified from "Gas & Power" sector to "Other activities " and accounted as discontinued operations.(b) Excluding special items.

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#### (euro million)

First quarter 2013	E&P	G&P	R&M	Versal	lis	-	neering & truction	Corpo an finan compa	nd Ncial	Other activiti	.es	unre intr pr	act of alized agroup ofit ination	GROUP
<b>Reported operating profit</b> Exclusion of inventory holding (g	vains) lo	5565		4,053		<b>105</b> ) (37)	( <b>48</b> ) (97)	( <b>94</b> ) 29	203	(77)		(72)	( <b>26</b> ) 115	<b>3,834</b> 10
	,uiii3) 10	3303				(37)							115	
Exclusion of special items:														
environmental charges							7							7
asset impairments							16					1		17
gains on disposal of assets				(51)					1					(50)
risk provisions					()	102)								(102)
provision for redundancy ince	ntives			1		1	1			1				4
commodity derivatives				2		(79)	(21)	2						(77)
exchange differences and deriv	vatives			(7)		82	(21)	2				16		56
other				1		13	(10)			(6)		16		14
Special items of operating profi	t			(54)		(85)	(7)	2	1	(5)		17		(131)
Adjusted operating profit				3,999	(2	227)	(152)	(63)	204	(82)		(55)	89	3,713
Net finance (expense) income <sup>(a)</sup>				(63)		7	1	(1)	(1)	) (146)				(203)
Net income from investments <sup>(a)</sup>				20		30	49			42				141
Income taxes <sup>(a)</sup>				(2,286)		50	52	6	(73)	) 37			(31)	(2,245)
Tax rate (%)				57.8					36.0					61.5
Adjusted net profit				1,670	(	140)	(50)	(58)	130	(149)		(55)	58	1,406
of which:														
<ul> <li>Adjusted net profit of non-contr</li> <li>Adjusted net profit attributab</li> <li>shareholders</li> </ul>														21 <b>1,385</b>
Reported net profit attributable shareholders	e to Eni	S												1,543
Exclusion of inventory holding (g	gains) lo	sses												7
Exclusion of special item														(165)
Adjusted net profit attributable shareholders	e to Eni	s												1,385

(a) Excluding special items.

# Breakdown of special items

(euro million)

Second Quarter 2012	First Quarter 2013	Second Quarter 2013		First half 2012	First half 2013
44	7	47	Environmental charges	50	54
1,153	17	71	Asset impairments	1,164	88
(338)	(50)	(16)	Gains on disposal of assets	(364)	(66)
(29)	(102)	27	Risk provisions	68	(75)
46	4	15	Provisions for redundancy incentives	56	19
(18)	(77)	131	Commodity derivatives		54
194	56	(127)	Exchange differences and derivatives	170	(71)
58	14	14	Other	69	28
1,110	(131)	162	Special items of operating profit	1,213	31
(193)	(36)	155	Net finance (income) expense	(169)	119
			of which:		
(194)	(56)	127	exchange rate differences and derivatives	(170)	71
(10)	(7)	(195)		(897)	(202)
			of which:		
(7)		(174)	- gains on disposal of assets	(7)	(174)
		(95)	of which: Galp		(95)
		(75)	Snam		(75)
			- revaluation gains	(835)	
			of which: Galp	(835)	
101	9	(24)	Income taxes	62	(15)
			of which:		
101	C	90	re-allocation of tax impact on intercompany dividends and other special items	16	<i>90</i>
101	9	(114)	taxes on special items of operating profit	46	(105)
1,008	(165)	98	Total special items of net profit	209	(67)

# Net sales from operations

Second Quarter 2012	First Quarter 2013	Second Quarter 2013	% Ch. II Q. 13 vs. II Q. 12		First half 2012	First half 2013	% Ch.
8,553	7,783	7,835	(8.4)	Exploration & Production	17,896	15,618	(12.7)
7,865	10,842	6,520	(17.1)	Gas & Power	19,993	17,362	(13.2)
15,295	13,889	15,839	3.6	Refining & Marketing	29,501	29,728	0.8
1,598	1,543	1,520	(4.9)	Versalis	3,241	3,063	(5.5)
3,053	2,988	2,011	(34.1)	Engineering & Construction	6,013	4,999	(16.9)

30,063	31,165	28,111	(6.5)		63,203	59,276	(6.2)
(6,613)	(5,999)	(6,196)		Consolidation adjustment	(13,995)	(12,195)	
(74)	(229)	202		Impact of unrealized intragroup profit elimination	(171)	(27)	
354	326	354		Corporate and financial companies	664	680	2.4
32	22	26	(18.8)	Other activities	61	48	(21.3)

# **Operating expenses**

(euro million)

Second Quarter 2012	First Quarter 2013	Second Quarter 2013	% Ch. II Q. 13 vs. II Q. 12		First half 2012	First half 2013	% Ch.
22,840	24,238	22,911	0.3	Purchases, services and other	46,249	47,149	1.9
15	(95)	74		of which: - other special items	107	(21)	
1,134	1,227	1,340	18.2	Payroll and related costs	2,252	2,567	14.0
46	4	15		of which: - provision for redundancy incentives	55	19	
23,974	25,465	24,251	1.2		48,501	49,716	2.5

# Depreciation, depletion, amortization and impairments

(euro million)

	Second Quarter 2012	First Quarter 2013	Second Quarter 2013	% Ch. II Q. 13 vs. II Q. 12		First half 2012	First half 2013	% Ch.
	2,010	1,754	2,058	2.4	Exploration & Production	3,827	3,812	(0.4)
	106	91	70	(34.0)	Gas & Power	205	161	(21.5)
	83	72	79	(4.8)	Refining & Marketing	165	151	(8.5)
	21	21	21		Versalis	43	42	(2.3)
	150	175	181	20.7	Engineering & Construction	316	356	12.7
	(1)				Other activities			
	17	14	16	(5.9)	Corporate and financial companies	33	30	(9.1)
	(6)	(6)	(7)		Impact of unrealized intragroup profit elimination	(12)	(13)	
	2,380	2,121	2,418	1.6	Total depreciation, depletion and amortization	4,577	4,539	(0.8)
_	1,153	17	71	(93.8)	Impairments	1,164	88	(92.4)
	3,533	2,138	2,489	(29.5)		5,741	4,627	(19.4)

# Net income from investments

(euro million) First half 2013	Exploration & Ga Production & Powe		Engineering & Construction	Other	Group
Share of gains (losses) from equity-accounted investments	78	86	15 11	13	203
Dividends	204	3	35	67	306
Net gains on disposal			4	97	101
Other income (expense), net	1	2	21	42	64
	283	86 7	75 11	219	674

### **Income taxes**

(euro million)

ı	Second Quarter 2012	First Quarter 2013	Second Quarter 2013		First half 2012	First half 2013	Change
				Profit before income taxes			
	(1,721)	105	(1,236)	Italy	550	(1,131)	(1,681)
	4,483	3,710	2,787	Outside Italy	9,543	6,497	(3,046)
	2,762	3,815	1,551		10,093	5,366	(4,727)
				Income taxes			
	(236)	99	(254)	Italy	298	(155)	(453)
	2,753	2,152	1,931	Outside Italy	5,756	4,083	(1,673)
	2,517	2,251	1,677		6,054	3,928	(2,126)
				Tax rate (%)			
		94.3		Italy	54.2		
	61.4	58.0	69.3	Outside Italy	60.3	62.8	2.5
	91.1	59.0	108.1		60.0	73.2	13.2

# Adjusted net profit by Division

(euro million)

Second Quarter 2012	First Quarter 2013	Second Quarter 2013	% Ch. II Q. 13 vs. II Q. 12		First half 2012	First half 2013	% Ch.
1,716	1,670	1,441	(16.0)	Exploration & Production	3,708	3,111	(16.1)
(111)	(140)	(231)		Gas & Power	625	(371)	
(110)	(50)	(141)	(28.2)	Refining & Marketing	(253)	(191)	24.5
(24)	(58)	(78)		Versalis	(143)	(136)	4.9
282	130	(649)		Engineering & Construction	553	(519)	
(77)	(55)	(58)	24.7	Other activities	(123)	(113)	8.1
(451)	(149)	(129)	71.4	Corporate and financial companies	(646)	(278)	57.0
232	58	20		Impact of unrealized intragroup profit elimination <sup>(a)</sup>	451	78	
1,457	1,406	175	(88.0)		4,172	1,581	(62.1)
				Attributable to:			
1,368	1,385	576	(57.9)	- Eni s shareholders	3,833	1,961	(48.8)
89	21	(401)		- Non-controlling interest	339	(380)	

(a) This item concerned mainly intragroup sales of commodities, services and capital goods recorded in the assets of the purchasing business segment as of end of the period.

# Leverage and net borrowings

Leverage is a measure used by management to assess the Company s level of indebtedness. It is calculated as a ratio of net borrowings which is calculated by excluding cash and cash equivalents and certain very liquid assets from finance debt to shareholders equity, including non-controlling interest. Management periodically reviews leverage in order to assess the soundness and efficiency of the Group balance sheet in terms of optimal mix between net borrowings and net equity, and to carry out benchmark analysis with industry standards.

(euro million)	Dec. 31, 2012	March 31, 2013	June 30, 2013	Change vs. Dec. 31, 2012	Change vs. March 31, 2013
Total debt	24,463	26,332	24,575	112	(1,757)
Short-term debt	5,184	7,177	5,731	547	(1,446)
Long-term debt	19,279	19,155	18,844	(435)	(311)
Cash and cash equivalents	(7,765)	(10,096)	(7,850)	(85)	2,246
Securities held for non-operating purposes	(34)	(20)	(11)	23	9
Financing receivables for non-operating purposes	(1,153)	(231)	(222)	931	9
Net borrowings	15,511	15,985	16,492	981	507
Shareholders equity including non-controlling interest	62,558	65,257	61,845	(713)	(3,412)
Leverage	0.25	0.24	0.27	0.02	0.03

## Bonds maturing in the 18-month period starting on June 30, 2013

(euro million)	
Issuing entity	<b>Amount at June 30, 2013</b> (a)
Eni SpA Eni Finance International SA	1,282 78
	1,360

(a) Amounts include interest accrued and discount on issue.

## Bonds issued in the First half of 2013 (granted by Eni SpA)

Issuing entity	<b>Nominal</b> <b>amount</b> (million)	Currency	Amount at June 30, 2013 <sup>(a)</sup> (euro million)	Maturity	Rate	%
Eni SpA	1,250	EUR	1,228	2016	fixed	0.625
			1,228			

(a) Amounts include interest accrued and discount on issue.

# Consolidated financial statements

### **GROUP BALANCE SHEET**

	Dec. 31, 2012	Mar. 31, 2013	June 30, 2013
ASSETS			
Current assets			
Cash and cash equivalents	7,765	10,096	7,850
Other financial assets available for sale	235	222	213
Trade and other receivables	28,747	32,609	28,679
Inventories	8,496	8,275	8,035
Current tax assets	771	838	758
Other current tax assets	1,230	1,099	1,045
Other current assets	1,624	1,547	1,391
	48,868	54,686	47,971
Non-current assets			
Property, plant and equipment	63,466	65,442	64,441
Inventory - compulsory stock	2,538	2,583	2,359
Intangible assets	4,487	4,564	4,533
Equity-accounted investments	4,262	4,411	4,518
Other investments	5,085	5,229	2,819
Other financial assets	1,229	1,170	1,132
Deferred tax assets	5,027	4,196	5,485
Other non-current receivables	4,400	4,606	3,841
	90,494	92,201	89,128
Assets held for sale	516	528	486
TOTAL ASSETS	139,878	147,415	137,585
LIABILITIES AND SHAREHOLDERS EQUITY			
Current liabilities			
Short-term debt	2,223	3,040	2,904
Current portion of long-term debt	2,961	4,137	2,827
Trade and other payables	23,581	26,203	22,343
Income taxes payable	1,622	1,608	1,066
Other taxes payable	2,162	3,515	2,860
Other current liabilities	1,437	1,523	1,221
	33,986	40,026	33,221
Non-current liabilities			
Long-term debt	19,279	19,155	18,844
Provisions for contingencies	13,603	13,275	13,180
Provisions for employee benefits	1,374	1,395	1,400
Deferred tax liabilities	6,740	5,992	6,775

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Other non-current liabilities	1,977	1,964	1,941
	42,973	41,781	42,140
Liabilities directly associated with assets held for sale	361	351	379
TOTAL LIABILITIES	77,320	82,158	75,740
SHAREHOLDERS EQUITY			
Non-controlling interest	3,498	3,483	2,868
Eni shareholders equity:			
Share capital	4,005	4,005	4,005
Reserve related to the fair value of cash flow hedging derivatives net of tax effect	(16)	(37)	(15)
Other reserves	49,438	56,464	53,370
Treasury shares	(201)	(201)	(201)
Interim dividend	(1,956)		
Net profit	7,790	1,543	1,818
Total Eni shareholders equity	59,060	61,774	58,977
TOTAL SHAREHOLDERS EQUITY	62,558	65,257	61,845
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	139,878	147,415	137,585

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### **GROUP PROFIT AND LOSS ACCOUNT**

Second Quarter 2012	First Quarter 2013	Second Quarter 2013		First half 2012	First half 2013
			REVENUES		
30,063	31,165	28,111	Net sales from operations	63,203	59,276
515	231	139	Other income and revenues	751	370
30,578	31,396	28,250	Total revenues	63,954	59,646
			OPERATING EXPENSES		
22,840	24,238	22,911	Purchases, services and other	46,249	47,149
1,134	1,227	1,340	Payroll and related costs	2,252	2,567
(280)	41	(51)	-	(372)	(10
3,533	2,138	2,489	DEPRECIATION, DEPLETION, AMORTIZATION AND IMPAIRMENTS	5,741	4,627
2,791	3,834	1,459	1,459 OPERATING PROFIT		5,293
			FINANCE INCOME (EXPENSE)		
3,873	1,947	1,280	Finance income	6,210	3,227
(4,047)	(2,143)	(1,666)	Finance expense	(6,651)	(3,809
(161)	29	(48)	Derivative financial instruments	(200)	(19
(335)	(167)	(434)		(641)	(601
			INCOME (EXPENSE) FROM INVESTMENTS		
165	71	132	Share of profit (loss) of equity-accounted investments	342	203
141	77	394	Other gain (loss) from investments	1,052	471
306	148	526		1,394	674
2,762	3,815	1,551	PROFIT BEFORE INCOME TAXES	10,093	5,366
(2,517)	(2,251)	(1,677)	Income taxes	(6,054)	(3,928
245	1,564	(126)	Net profit - continuing operations	4,039	1,438
128			Net profit - discontinued operations	259	
373	1,564	(126)	Net profit	4,298	1,438
			Eni s shareholders		
156	1,543	275	- continuing operations	3,700	1,818
71			- discontinued operations	144	
227	1,543	275		3,844	1,818
			Non-controlling interest		
89	21	(401)	- continuing operations	339	(380
57			- discontinued operations	115	
146	21	(401)		454	(380

			Net profit per share (euro per share)		
0.06	0.43	0.07	- basic	1.06	0.50
0.06	0.43	0.07	- diluted	1.06	0.50
			Net profit from continuing operations per share (euro per share)		
0.04	0.43	0.07	- basic	1.02	0.50
0.04	0.43	0.07	- diluted	1.02	0.50
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### **COMPREHENSIVE INCOME**

(euro million)

	First half 2012	First half 2013
Net profit	4,298	1,438
Other items of comprehensive income:		
- foreign currency translation differences	1,147	156
- fair value evaluation of Eni s interest in Galp and Snam		(100)
- change in the fair value of cash flow hedging derivatives	(25)	3
- change in the fair value of available-for-sale securities	8	(2)
- share of "Other comprehensive income" on equity-accounted entities	8	2
- taxation	8	
	1,146	59
Total comprehensive income	5,444	1,497
Attributable to:		
- Eni s shareholders	4,962	1,889
- Non-controlling interest	482	(392)

### CHANGES IN SHAREHOLDERS EQUITY

Shareholders equity at December 31, 2012		62,558
Total comprehensive income	1,497	
Dividends distributed to Eni s shareholders	(1,956)	
Dividends distributed by consolidated subsidiaries	(214)	
Non-controlling interest excluded from consolidation area	(14)	
Acquisition of Tigáz minorities	(26)	
Total changes	-	(713)
Shareholders equity at June 30, 2013	-	61,845
Attributable to:		
- Eni s shareholders		58,977
- Non-controlling interest		2,868

### **GROUP CASH FLOW STATEMENT**

Second Quarter 2012	First Quarter 2013	Second Quarter 2013		First half 2012	First half 2013
245	1,564	(126)	Net profit - continuing operations	4,039	1,438
	,		Adjustments to reconcile net profit to net cash provided by operating activities:	,	,
2,380	2,121	2,418	Depreciation, depletion and amortization	4,577	4,539
1,153	17	71	Impairments of tangible and intangible assets, net	1,164	88
(165)	(71)	(132)	Share of loss of equity-accounted investments	(342)	(203)
(347)	(51)	(117)	Gain on disposal of assets, net	(370)	(168)
(132)	(35)	(271)	Dividend income	(156)	(306)
(11)	(36)	(31)	Interest income	(48)	(67)
199	184	187	Interest expense	420	371
2,517	2,251	1,677	Income taxes	6,054	3,928
(13)	(19)	194	Other changes	(898)	175
			Changes in working capital:		
(275)	235	425	- inventories	(621)	660
3,487	(3,599)	3,217	- trade receivables	605	(382)
(846)	1,564	(3,376)	- trade payables	(1,098)	(1,812)
247	(442)	144	- provisions for contingencies	331	(298)
(1,261)	1,771	38	- other assets and liabilities	490	1,809
1,352	(471)	448	Cash flow from changes in working capital	(293)	(23)
18	7	8	Net change in the provisions for employee benefits	14	15
295	34	375	Dividends received	474	409
13	21	37	Interest received	25	58
(252)	(439)	(254)	Interest paid	(542)	(693)
(3,033)	(2,279)	(2,530)	Income taxes paid, net of tax receivables received	(5,778)	(4,809)
4,219	2,798	1,954	Net cash provided from operating activities - continuing operations	8,340	4,752
8			Net cash provided from operating activities - discontinued operations	82	
4,227	2,798	1,954	Net cash provided from operating activities	8,422	4,752
			Investing activities:		
(2,674)	(2,617)	(2,269)	- tangible assets	(5,086)	(4,886)
(595)	(502)	(543)	- intangible assets	(1,054)	(1,045)
	(28)		- consolidated subsidiaries and businesses	(178)	(28)
(61)	(85)	(63)	- investments	(128)	(148)
(7)	(9)	(9)	- securities		(18)
(384)	(381)	(143)	- financing receivables	(608)	(524)
29	(82)	221	- change in payables and receivables in relation to investments and capitalized depreciation	(305)	139
(3,692)	(3,704)	(2,806)	Cash flow from investments	(7,359)	(6,510)
			Disposals:		
704	52	134	- tangible assets	727	186
1		4	- intangible assets	30	4
(2)			- consolidated subsidiaries and businesses	(2)	
19	23	2,252	- investments	19	2,275
16	20	7	- securities	32	27

	79	1,343	(28)	- financing receivables	332	1,315
	(379)	22	29	- change in payables and receivables in relation to disposals	(361)	51
	438	1,460	2,398	Cash flow from disposals	777	3,858
	(3,254)	(2,244)	(408)	Net cash used in investing activities (*)	(6,582)	(2,652)
-						

### GROUP CASH FLOW STATEMENT (continued)

(euro million)

Second Quarter 2012	First Quarter 2013	Second Quarter 2013		First half 2012	First half 2013
4,169	988	1,606	Proceeds from long-term debt	4,812	2,594
(139)	(33)	(3,220)	Repayments of long-term debt	(681)	(3,253)
(91)	874	(4)	Increase (decrease) in short-term debt	(554)	870
3,939	1,829	(1,618)		3,577	211
			Net acquisition of treasury shares made by consolidated subsidiaries other than the parent company	22	
1	(25)		Disposal (acquisition) of interests in consolidated subsidiaries	(4)	(25)
(1,884)		(1,956)	Dividends paid to Eni s shareholders	(1,884)	(1,956)
(391)	(38)	(173)	Dividends paid to non-controlling interests	(414)	(211)
1,665	1,766	(3,747)	Net cash used in financing activities	1,297	(1,981)
(6)		(15)	Effect of change in consolidation (inclusion/exclusion of significant/insignificant subsidiaries) Effect of exchange rate changes on cash and cash equivalents and other	(6)	(15)
18	11	(30)	changes	9	(19)
2,650	2,331	(2,246)	Net cash flow for the period	3,140	85
1,990	7,765	10,096	Cash and cash equivalents - beginning of the period	1,500	7,765
4,640	10,096	7,850	Cash and cash equivalents - end of the period	4,640	7,850

(\*) Net cash used in investing activities included investments in certain financial assets to absorb temporary surpluses of cash or as a part of our ordinary management of financing activities. Due to their nature and the circumstance that they are very liquid, these financial assets are netted against finance debt in determining net borrowings. Cash flows of such investments were as follows:

Second Quarter 2012	First Quarter 2013	Second Quarter 2013		First half 2012	First half 2013
			Financing investments:		
(7)			- securities		
(338)	(168)	26	- financing receivables	(350)	(142)
(345)	(168)	26		(350)	(142)
			Disposal of financing investments:		
7	15	7	- securities	7	22
4	1,089	(15)	- financing receivables	7	1,074
11	1,104	(8)		14	1,096
(334)	936	18	Net cash flows from financing activities	(336)	954

### SUPPLEMENTAL INFORMATION

(euro million)

Second Quarter 2012	First Quarter 2013	Second Quarter 2013		First half 2012	First half 2013
			Effect of investment of companies included in consolidation and businesses		
	26		Current assets	108	26
15	27		Non-current assets	171	27
	(5)		Net borrowings	46	(5)
(15)	(19)		Current and non-current liabilities	(99)	(19)
	29		Net effect of investments	226	29
			Non-controlling interest		
			Fair value of investments held before the acquisition of control		
			Sale of unconsolidated entities controlled by Eni		
	29		Purchase price	226	29
			less:		
	(1)		Cash and cash equivalents	(48)	(1)
	28		Cash flow on investments	178	28
			Effect of disposal of consolidated subsidiaries and businesses		
1			Current assets	1	
1			Non-current assets	1	
5			Net borrowings	5	
(8)			Current and non-current liabilities	(8)	
(1)			Net effect of disposals	(1)	
			Fair value of non-controlling interest retained after disposals		
2			Gains on disposal	2	
(1)			Non-controlling interest	(1)	
			Selling price		
			less:		
(2)			Cash and cash equivalents	(2)	
(2)			Cash flow on disposals	(2)	

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#### **CAPITAL EXPENDITURE**

(euro million)

Second Quarter 2012	First Quarter 2013	Second Quarter 2013	% Ch. II Q. 13 vs. II Q. 12		First half 2012	First half 2013	% Ch.
2,437	2,330	2,563	5.2	Exploration & Production	4,455	4,893	9.8
27				- acquisition of proved and unproved properties	27		
468	466	478	2.1	- exploration	826	944	14.3
1,921	1,844	2,063	7.4	- development	3,568	3,907	9.5
21	20	22	4.8	- other expenditure	34	42	23.5
53	28	57	7.5	Gas & Power	85	85	
47	27	49	4.3	- Marketing	78	76	(2.6)
6	1	8	33.3	- International transport	7	9	28.6
166	84	126	(24.1)	Refining & Marketing	290	210	(27.6)
141	70	93	(34.0)	- Refinery, supply and logistics	243	163	(32.9)
25	14	33	32.0	- Marketing	47	47	
37	53	58	56.8	Versalis	66	111	68.2
231	339	151	(34.6)	Engineering & Construction	546	490	(10.3)
3	1	4	33.3	Other activities	8	5	(37.5)
31	62	45	45.2	Corporate and financial companies	54	107	98.1
57	222	(192)		Impact of unrealized intragroup profit elimination	143	30	
3,015	3,119	2,812	(6.7)		5,647	5,931	5.0

In the first half of 2013, capital expenditure amounted to euro 5,931 million (euro 5,647 million in the first half 2012) relating mainly to:

- development activities deployed mainly in Norway, the United States, Angola, Italy, Congo, Kazakhstan and Nigeria and exploratory activities of which 97% was spent outside Italy, primarily in Mozambique, Togo, Congo, Angola and China, as well as acquisition of new licenses in the Republic of Cyprus and in Vietnam;
- upgrading of the fleet used in the Engineering & Construction Division (euro 490 million);
- refining, supply and logistics with projects designed to improve the conversion rate and flexibility of refineries (euro 163 million) as well as upgrading and activities related to compliance to relevant legislation on the refined product retail network (euro 47 million);
- initiatives to improve flexibility of the combined cycle power plants (euro 43 million).

#### **EXPLORATION & PRODUCTION CAPITAL EXPENDITURE BY GEOGRAPHIC AREA**

(euro million)

Second	First	Second	% Ch.
Quarter	Quarter	Quarter	II Q. 13
2012	2013	2013	vs. II Q. 12

% Ch.

First half

2012

First half

2013

				40			
2,437	2,330	2,563	5.2		4,455	4,893	9.8
6	7	28		Australia and Oceania	12	35	
235	251	230	(2.1)	America	508	481	(5.3)
207	209	318	53.6	Rest of Asia	311	527	69.5
177	160	164	(7.3)	Kazakhstan	341	324	(5.0)
774	731	875	13.0	Sub-Saharan Africa	1,347	1,606	19.2
340	192	196	(42.4)	North Africa	612	388	(36.6)
501	583	556	11.0	Rest of Europe	967	1,139	17.8
197	197	196	(0.5)	Italy	357	393	10.1

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# **Exploration & Production**

### PRODUCTION OF OIL AND NATURAL GAS BY REGION

-	Second Quarter 2012	First Quarter 2013	Second Quarter 2013			First half 2012	First half 2013
	1,656	1,600	1,648	Production of oil and natural gas <sup>(a) (b)</sup>	(kboe/d)	1,669	1,624
	187	180	181	Italy		188	181
	173	158	151	Rest of Europe		190	154
	573	554	598	North Africa		571	576
	333	313	322	Sub-Saharan Africa		334	317
	106	103	105	Kazakhstan		108	104
	128	141	150	Rest of Asia		120	145
	120	119	110	America		119	115
	36	32	31	Australia and Oceania		39	32
	144.6	135.8	140.3	Production sold (a)	(mmboe)	293.8	276.1

### **PRODUCTION OF LIQUIDS BY REGION**

Second Quarter 2012	First Quarter 2013	Second Quarter 2013			First half 2012	First half 2013
856	818	845	<b>Production of liquids</b> <sup>(a)</sup>	(kbbl/d)	861	832
63	63	67	Italy		65	65
92	79	76	Rest of Europe		101	77
260	254	259	North Africa		258	257
244	237	240	Sub-Saharan Africa		244	239
64	60	68	Kazakhstan		65	64
43	44	57	Rest of Asia		39	51
69	69	67	America		67	68
21	12	11	Australia and Oceania		22	11

### PRODUCTION OF NATURAL GAS BY REGION

Second Quarter 2012	First Quarter 2013	Second Quarter 2013			First half 2012	First half 2013
4,394	4,290	4,410	Production of natural gas <sup>(a) (b)</sup>	(mmcf/d)	4,437	4,350
683	646	628	Italy		675	637
447	434	413	Rest of Europe		484	423
1,721	1,647	1,859	North Africa		1,716	1,753
488	415	451	Sub-Saharan Africa		494	433
231	233	199	Kazakhstan		242	216

277       275       241 America       287       2         81       112       110 Australia and Oceania       94       1	466	528	509 Rest of Asia	445	519
81 112 110 Australia and Oceania 94 1	277	275	241 America	287	258
	81	112	110 Australia and Oceania	94	111

(a) Includes Eni s share of production of equity-accounted entities.

(b) Includes volumes of gas consumed in operation (453 and 337 mmcf/d in the second quarter 2013 and 2012, respectively, 415 and 342 mmcf/d in the first half 2013 and 2012, respectively, and 377 mmcf/d in the first quarter 2013).

# Versalis

Second Quarter 2012	First Quarter 2013	Second Quarter 2013			First half 2012	First half 2013
			Sales of petrochemical products	(euro million)		
746	683	735	Intermediates		1,479	1,418
800	807	727	Polymers		1,660	1,524
52	53	58	Other revenues		102	121
1,598	1,543	1,520			3,241	3,063
			Production	(ktonnes)		
964	894	914	Intermediates		1,813	1,808
660	603	614	Polymers		1,301	1,217
1,624	1,497	1,528			3,114	3,025

# Engineering & Construction

Second Quarter 2012	First Quarter 2013	Second Quarter 2013		First half 2012	First half 2013
			Orders acquired		
1,623	1,005	3,150	Engineering & Construction Offshore	4,229	4,155
1,141	913	1,043	Engineering & Construction Onshore	1,416	1,956
257	905	8	Offshore drilling	405	913
166	60	67	Onshore drilling	253	127
3,187	2,883	4,268		6,303	7,151

(euro million) Dec. 3	1, 2012	June 30, 2013
Order backlog	19,739	21,704