KILROY REALTY CORP

Form 10-Q

July 27, 2016

**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

 $\mathsf{p}_{1934}^{\text{QUARTERLY}}$  REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF

For the quarterly period ended June 30, 2016

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  $^{\rm o}$   $^{\rm 1934}$ 

For the transition period from to

Commission File Number: 1-12675 (Kilroy Realty Corporation) Commission File Number: 000-54005 (Kilroy Realty, L.P.)

KILROY REALTY CORPORATION

KILROY REALTY, L.P.

(Exact name of registrant as specified in its charter)

Kilroy Realty Corporation Maryland 95-4598246

(State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.)

Kilroy Realty, L.P. Delaware 95-4612685

(State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.)

12200 W. Olympic Boulevard, Suite 200, Los Angeles, California 90064 (Address of principal executive offices) (Zip Code)

(310) 481-8400

(Registrant's telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Kilroy Realty Corporation Yes b No o

Kilroy Realty, L. P. Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Kilroy Realty Corporation Yes b No o

Kilroy Realty, L.P. Yes b No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting

company" in Rule 12b-2 of the Exchange Act.

Kilroy Realty Corporation

Large accelerated filer by Accelerated filer of Non-accelerated filer of Smaller reporting company of (Do not check if a smaller reporting company)

### Kilroy Realty, L.P.

Large accelerated filer o Accelerated filer o Non-accelerated filer b Smaller reporting company o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Kilroy Realty Corporation Yes o No b

Kilroy Realty, L.P. Yes o No b

As of July 22, 2016, 92,256,063 shares of Kilroy Realty Corporation common stock, par value \$.01 per share, were outstanding.

#### **EXPLANATORY NOTE**

This report combines the quarterly reports on Form 10-Q for the period ended June 30, 2016 of Kilroy Realty Corporation and Kilroy Realty, L.P. Unless stated otherwise or the context otherwise requires, references to "Kilroy Realty Corporation" or the "Company," "we," "our," and "us" mean Kilroy Realty Corporation, a Maryland corporation, and it controlled and consolidated subsidiaries, and references to "Kilroy Realty, L.P." or the "Operating Partnership" mean Kilroy Realty, L.P., a Delaware limited partnership and its controlled and consolidated subsidiaries. The Company is a real estate investment trust, or REIT, and the general partner of the Operating Partnership. As of June 30, 2016, the Company owned an approximate 97.2% common general partnership interest in the Operating Partnership. The remaining approximate 2.8% common limited partnership interests are owned by non-affiliated investors and certain directors and officers of the Company. As the sole general partner of the Operating Partnership, the Company exercises exclusive and complete discretion over the Operating Partnership's day-to-day management and control and can cause it to enter into certain major transactions, including acquisitions, dispositions and refinancings, and cause changes in its line of business, capital structure and distribution policies. There are a few differences between the Company and the Operating Partnership that are reflected in the disclosures in this Form 10-Q. We believe it is important to understand the differences between the Company and the Operating Partnership in the context of how the Company and the Operating Partnership operate as an interrelated, consolidated company. The Company is a REIT, the only material asset of which is the partnership interests it holds in the Operating Partnership. As a result, the Company generally does not conduct business itself, other than acting as the sole general partner of the Operating Partnership, issuing equity from time to time and guaranteeing certain debt of the

company. The Company is a REIT, the only material asset of which is the partnership interests it holds in the Operating Partnership. As a result, the Company generally does not conduct business itself, other than acting as the sole general partner of the Operating Partnership, issuing equity from time to time and guaranteeing certain debt of the Operating Partnership. The Company itself is not directly obligated under any indebtedness, but guarantees some of the debt of the Operating Partnership. The Operating Partnership owns substantially all of the assets of the Company either directly or through its subsidiaries, conducts the operations of the Company's business and is structured as a limited partnership with no publicly traded equity. Except for net proceeds from equity issuances by the Company, which the Company generally contributes to the Operating Partnership in exchange for units of partnership interest, the Operating Partnership generates the capital required by the Company's business through the Operating Partnership's operations, by the Operating Partnership's incurrence of indebtedness or through the issuance of units of partnership interest.

Noncontrolling interests and stockholders' equity and partners' capital are the main areas of difference between the

Noncontrolling interests and stockholders' equity and partners' capital are the main areas of difference between the consolidated financial statements of the Company and those of the Operating Partnership. The common limited partnership interests in the Operating Partnership are accounted for as partners' capital in the Operating Partnership's financial statements and, to the extent not held by the Company, as noncontrolling interests in the Company's financial statements. The Operating Partnership's financial statements reflect the noncontrolling interest in Kilroy Realty Finance Partnership, L.P., a Delaware limited partnership (the "Finance Partnership"). This noncontrolling interest represents the Company's 1% indirect general partnership interest in the Finance Partnership, which is directly held by Kilroy Realty Finance, Inc., a wholly owned subsidiary of the Company. The differences between stockholders' equity, partners' capital and noncontrolling interests result from the differences in the equity issued by the Company and the Operating Partnership, and in the Operating Partnership's noncontrolling interest in the Finance Partnership. We believe combining the quarterly reports on Form 10-Q of the Company and the Operating Partnership into this single report results in the following benefits:

Combined reports better reflect how management and the analyst community view the business as a single operating unit;

Combined reports enhance investors' understanding of the Company and the Operating Partnership by enabling them to view the business as a whole and in the same manner as management;

Combined reports are more efficient for the Company and the Operating Partnership and result in savings in time, effort and expense; and

Combined reports are more efficient for investors by reducing duplicative disclosure and providing a single document for their review.

To help investors understand the significant differences between the Company and the Operating Partnership, this report presents the following separate sections for each of the Company and the Operating Partnership: consolidated financial statements;

the following notes to the consolidated financial statements:

Note 8, Stockholders' Equity of the Company;

Note 9, Partners' Capital of the Operating Partnership;

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Note 13, Net Income Available to Common Stockholders Per Share of the Company;

Note 14, Net Income Available to Common Unitholders Per Unit of the Operating Partnership;

Note 15, Supplemental Cash Flow Information of the Company; and

Note 16, Supplemental Cash Flow Information of the Operating Partnership;

- "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations
- -Liquidity and Capital Resources of the Company;" and
- —Liquidity and Capital Resources of the Operating Partnership."

This report also includes separate sections under Part I, Item 4. Controls and Procedures and separate Exhibit 31 and Exhibit 32 certifications for the Company and the Operating Partnership to establish that the Chief Executive Officer and the Chief Financial Officer of each entity have made the requisite certifications and that the Company and Operating Partnership are compliant with Rule 13a-15 or Rule 15d-15 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and 18 U.S.C. §1350.

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# KILROY REALTY CORPORATION AND KILROY REALTY, L.P. QUARTERLY REPORT FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2016 TABLE OF CONTENTS

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# PART I – FINANCIAL INFORMATION

# ITEM 1. FINANCIAL STATEMENTS (UNAUDITED) OF KILROY REALTY CORPORATION

# KILROY REALTY CORPORATION CONSOLIDATED BALANCE SHEETS

(in thousands, except share data)

(iii thousands, except share data)		
	June 30,	December 31, 2015
	2016	
ASSETS	(unaudited)	
REAL ESTATE ASSETS (Note 2):		
Land and improvements	\$1,020,287	\$ 875,794
Buildings and improvements	4,639,003	4,091,012
Undeveloped land and construction in progress	894,057	1,361,340
Total real estate assets held for investment	6,553,347	6,328,146
Accumulated depreciation and amortization	(1,054,828)	(994,241)
Total real estate assets held for investment, net	5,498,519	5,333,905
REAL ESTATE ASSETS AND OTHER ASSETS HELD FOR SALE, NET (Note 3)	30,257	117,666
CASH AND CASH EQUIVALENTS	26,332	56,508
RESTRICTED CASH (Notes 1 and 3)	266,158	696
MARKETABLE SECURITIES (Note 12)	13,388	12,882
CURRENT RECEIVABLES, NET (Note 5)	10,112	11,153
DEFERRED RENT RECEIVABLES, NET (Note 5)	207,851	189,704
DEFERRED LEASING COSTS AND ACQUISITION-RELATED INTANGIBLE		•
ASSETS, NET (Note 4)	186,903	176,683
PREPAID EXPENSES AND OTHER ASSETS, NET (Note 1)	58,913	27,233
TOTAL ASSETS	\$6,298,433	\$ 5,926,430
LIABILITIES AND EQUITY	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	+ -,,
LIABILITIES:		
Secured debt, net (Notes 1, 6 and 12)	\$373,500	\$ 380,835
Unsecured debt, net (Notes 1, 6 and 12)	1,845,992	1,844,634
Unsecured line of credit (Notes 6 and 12)	220,000	_
Accounts payable, accrued expenses and other liabilities	211,196	246,323
Accrued dividends and distributions (Note 17)	37,733	34,992
Deferred revenue and acquisition-related intangible liabilities, net (Note 4)	138,394	128,156
Rents received in advance and tenant security deposits	44,663	49,361
Liabilities of real estate assets held for sale (Note 3)	321	7,543
Total liabilities	2,871,799	2,691,844
COMMITMENTS AND CONTINGENCIES (Note 11)	2,071,799	2,091,044
EQUITY:		
Stockholders' Equity (Note 8):		
Preferred stock, \$.01 par value, 30,000,000 shares authorized:		
6.875% Series G Cumulative Redeemable Preferred stock, \$.01 par value, 4,600,000 charge outborized 4,000,000 charge issued and outstanding (\$100,000 liquidation	06 155	06 155
shares authorized, 4,000,000 shares issued and outstanding (\$100,000 liquidation	96,155	96,155
preference) 6.275% Social II Cumulativa Padaemahla Preferred stock \$ 01 per value 4 000 000		
6.375% Series H Cumulative Redeemable Preferred stock, \$.01 par value, 4,000,000	96,256	96,256
shares authorized, issued and outstanding (\$100,000 liquidation preference)		
Common stock, \$.01 par value, 150,000,000 shares authorized, 92,254,768 and	923	923
92,258,690 shares issued and outstanding, respectively		

Additional paid-in capital	3,074,508	3,047,894	
Retained earnings/(distributions in excess of earnings)	62,647	(70,262	)
Total stockholders' equity	3,330,489	3,170,966	
Noncontrolling Interests:			